

nielsen

# MOVING FROM A HOUSEHOLD-LEVEL SET-BASED DIARY TO A PERSONAL LEVEL MULTI-SOURCE TV DIARY

Kate Williams Nielsen July 12, 2016

# **AGENDA**

- Overview of the TV Diary Service
- The Set-Based Diary
- Dual Media Diary Study
- Redesigned Person Level TV Diary
- Results of Testing
- Where Do We Go From Here?



# TV DIARY SERVICE

#### **NIELSEN TV DIARY SERVICE**

- Conducted in ~150 TV DMAs across the county
- Four TV sweeps periods each year—each four weeks long
  - February, May, July and November
- ABS sample frame—attempt to match a telephone number, if possible
- Multi-stage methodology
  - Matched: Call to receive permission to send diaries and send TV diaries to household
  - Unmatched: Mail screener to gather telephone number, call to receive permission to send diaries and send TV diaries to household
- Set-based Diary
  - Up to five diaries are mailed to a household—based on the number of telephone sets
  - Households without a TV are ineligible
  - TV viewing for persons 2+ is recorded in the diary for the TV they were watching
  - Viewing from household guests can also be included
- Diary is one week (7 days for non-DVR households, 8 days for DVR households)

# THE DIARY PACKAGE

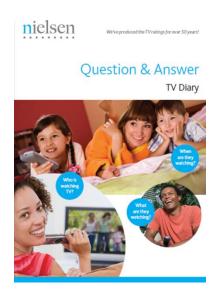
#### Mailing Envelope



#### OR



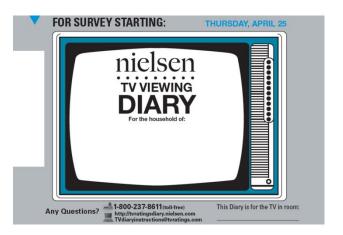
#### **FAQ Brochure**



#### Letter



#### TV Diary





# **DIARY DAY PAGE**

# **5** ■ THURSDAY MORNING

	Curre	ınt	Station or	Chan.		cast	Name of Program or Movie	1	2	3	4	5	6	7	8	
Но			Channel Name	No.	Date	Time	Hallie of Flogram of Movie		•		,	- 1	-		•	
l r	- 10	10-:14						M	F							
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#### STEP 4

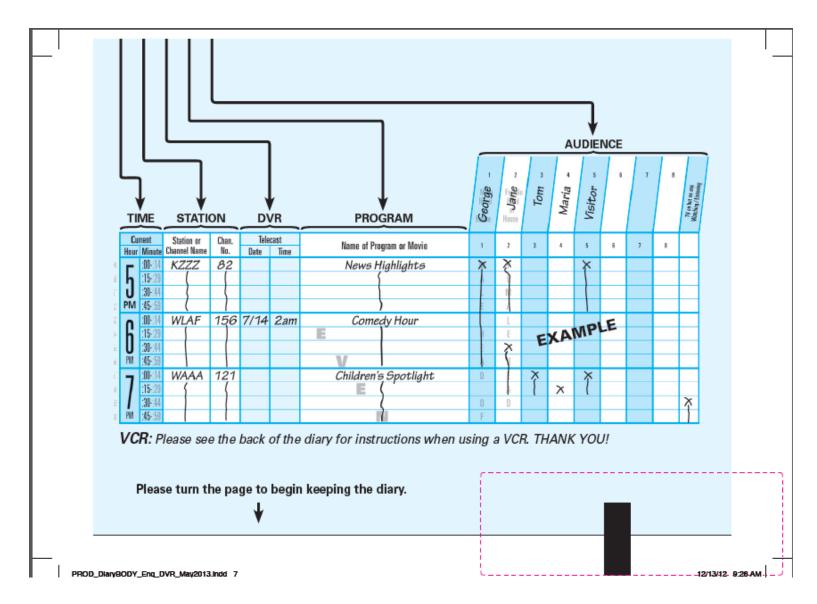
Please read the instructions below to see how to enter your TV viewing in the Diary.



- STATION: Please write the station name and channel number of any station tuned for 5 minutes or more. Draw lines down to show how long the channel or station was tuned.
  - DVR: If you use a DVR to shift the time you watch or listen to a TV program, enter the original date and start time of the program (indicate AM or PM).
     Please leave the Telecast columns blank when entering "live" TV viewing.
    - PROGRAM: Please write the name of the program being watched. Draw a line down to show how long the program was watched.
      - AUDIENCE: Please mark an X and draw a line down under the name of anyone who starts watching or listening for 5 minutes or more. Please use the last column on the right to show when the TV was on but no one was watching or listening.

8

# **INSTRUCTION PAGE-PART 2**





#### **DUAL MEDIA DIARY TEST**

- Goal: Determine if respondent would be willing to complete diaries for more than one media type
- Purpose: Reduce overall recruitment costs, single-source measurement across media types
- Approach: Households complete two media diaries approximately one month apart. Test of diary order: ½ Radio then TV, ½ TV then Radio
- Methodology: Used a household flooding approach where we recruited all persons aged 12+ to complete personal diaries. Recruited the household to complete the first diary and then just sent the second set of diaries to households. For the TV Diary, used a design very similar to Radio.
- Timing: Test conducted from October-December 2015

# **RE-DESIGNED PERSON-LEVEL TV DIARY**

# SET-BASED VS. PERSON LEVEL DIARY METHODOLOGY

	SET-BASED	PERSON-LEVEL		
How Assigned	One Diary per TV Set (up to 5 per household)	One Diary per Person (up to 9 per household)		
Ages Surveyed	Each person 2+ in household	Each person 12+ in household		
Visitors Measured?	Yes, included in the diary for the TV they watched	No, just household members		
Types of Viewing Included	Broadcast, Cable	Broadcast, Cable, Streaming Services (Netflix, Hulu, Amazon, etc.)		
TV Viewing Via Computer/ Mobile Device Included	No, only viewing on a TV set included	Yes		
Out-of-Home Viewing Included	No, only viewing on that specific TV included	Yes		
Recording of Viewing Times	Grid has pre-printed times—15 minute increments	Grid is open-ended with day parts on left. Respondent enters start and stop time		
Non-Viewing Days	Instructions tell respondent to write no-viewing across grid	Box at the bottom of the page		

for the week of

Thursday Aguust 6, 2015 through

Thursday August 13, 2015

THURSDAY											
				Channel,	Viewing Type			DVR Only			_
	Start Time	Stop Time	Name of Program or Movie	Station, or Streaming Service	Live TV	DVR TV	All Other	Date Recorded	Record Start TI		Out of Home
	:	:						ммуоо	:	PM	
	:	:						ммуоо	:	AM	
Morning	:	:						ммуоо	:	AM PM	
(from 5AM)	:	:						ммуоо	:	AM PM	
	:	:						ммуоо	:	AM PM	
	:	:						ммуоо	:	AM PM	
	:	:						ммуоо	:	AM PM	
	:	:						ммуоо	:	AM PM	
Afternoon	:	:						ммуоо	:	AM	
, and and an	:	:						ммуоо	:	AM	
	:	:						ммуоо	:	AM	
	:	:						ммуоо	:	AM	
	:	:						ммуоо	:	AM	
	:	:						ммуоо	:	AM	
Night	:	:						ммуоо		AM FM	
(to 5AM Friday)	:	:						ммуоо	:	AM	
	:	:						ммуоо	:	AM	
	:	:						ммуоо	:	AM	
	:	:						MM/00	:	AM	
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	:	:						ммуоо	:	AM	

#### REVISED INSTRUCTIONS PAGE

# When you watch TV, write down:

#### Time

Write the time you start watching and the time you stop.

#### Program

Please write in the name of any program being watched or listened to for 5 minutes or more.

#### Channel

Please write in the channel number and/or station name to which the TV set is tuned. If streaming a TV program, please write down the service you are using.

#### Viewing Type

Please check a box to indicate how you watched a show.

- Live TV viewing includes watching a program at the same time it airs.
- For DVRTV, please write in the original date and time you recorded the TV show.
- All Other viewing includes internet video streaming or video-on-demand.

				Channel,		wing l		DV	R Only		
	Start Time	Stop Time	Name of Program or Movie	Station, or Streaming Service	DVI Uve TV	DVR TV	All Other	Date Recorded	Record Start Ti	ing me	Out of Home
_	6:30	7:00	Waka Up Nawa	WAAA	Х			MM/DD	:	Pid	
	:	:						MM/DD	:	Pid	
Morning	/	:						MM/00	:	Pid	
(from SAM)	:	-						MM/DD	:	Pid	
	11:30	12,30	Gilly Comedy Hour	FilmRix			Х	MM/00	:	Pid	
	1							MM/DD	:	Pid	
Afternoon	:	:						MM/DD	:	Pid	
	:	:		-				MM/DD	:	Pid	
	5:30	6:00	Exploring Cave e	WZZZ	_	Х		07,07	9:00	Ö	)
	:	:						MM/00	:	Pid	
Kight	:							MM/DD	:	Pid	
(to SAM	730	8:QO	Fake Comedy News	Cool@tuff.co	01		Х	MM/DD	:	Pid	×
Friday)	:	:						MM/DD	:	Pid	
	:	:						MM/DD	:	Pid	
			if you didn't watch any pr please	ograms toda mark 🗷 her	y, e.	/					

No watching?

If you haven't watched a program all day, mark (2) the box at the bottom of the page. Out of Home? Please mark if watching took place outside of your home.



#### FRIENDS AND FAMILY PRE-TEST

- 28 friends, family and clients kept the person-level TV diary for three days and then completed a short web survey about their experience
- Goal of test was to identify any major issues with the diary usability
- Participants were generally positive about the new design
  - The instructions were easy to understand
  - It was easy to record viewing
  - The survey took about the amount of time they expected to complete
- There were relatively few issues reported by users
  - No example of how to record "On Demand" viewing
  - Not enough space to record the name of the program viewed

# RESULTS OF DUAL MEDIA DIARY TEST

		RADIC	FIRST	TV F	IRST
		RADIO	TV	TV	RADIO
	CONSENT RATE	26.2% (n=1246)	<b>26.2%</b> (1246)	28.5% (1223)	28.5% (1223)
MATCHED	RETURN RATE	68.0% <sup>f</sup> (741)	47.0% <sup>f</sup> (741)	56.4% <sup>f</sup> (819)	40.2% <sup>f</sup> (819)
	RESPONSE RATE	17.8% <sup>bd</sup> (2841)	12.3% <sup>ac</sup> (2841)	16.1% <sup>bd</sup> (2874)	11.5% <sup>ac</sup> (2874)
	SCREENER RATE	23.1% (3070)	23.1% (3070)	23.1% (3070)	23.1% (3070)
UNMATCHED	RETURN RATE	63.2% <sup>f</sup> (1508)	48.2% <sup>ad</sup> (1508)	48.8% <sup>ad</sup> (1626)	42.5% <sup>f</sup> (1626)
	RESPONSE RATE	14.6% <sup>f</sup> (7429)	11.1% <sup>ad</sup> (7429)	11.3% <sup>ad</sup> (7429)	9.8% <sup>f</sup> (7429)
UNIFIED	UNIFIED RATE	<b>15.7%</b> <sup>f</sup> (4316)	<b>11.5%</b> ac (4316)	<b>13.1%</b> <sup>f</sup> (4293)	<b>10.3%</b> ac (4293)

Significant (p<.05) vs: <sup>a</sup> Radio (Radio 1st), <sup>b</sup> TV (Radio 1st), <sup>c</sup> TV (TV 1st), <sup>d</sup> Radio (TV 1st), <sup>f</sup> all other waves

73% retained

79% retained

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# TV AVERAGE QUARTER HOURS BY AGE AND MARKET

How does audience for TV 1<sup>st</sup> compare to TV 2<sup>nd</sup>? How does audience compare to TV currency?

TOTAL WEEK (6A-6A)		DATA EVEL DIARY)	TV CURRENCY (SET BASED DIARY)				
TOTAL WEEK (GA-GA)	TV 1ST TV 2ND		TV 1ST COMP (NOV 5-NOV 11)	TV 2ND COMP (NOV 19-NOV 25)			
BAKERSFIELD							
PERSONS 18+	98.1 (696)	100.1 (604)	88.1 (232)	96.2 (202)			
PERSONS 18-49	<b>71.3</b> (357)	68.8 (331)	56.9 (130)	70.2 (111)			
PERSONS 25-54	78.9 (347)	77.9 (318)	58.3 (121)	82.0 (111)			
CHARLOTTESVILLE							
PERSONS 18+	71.1 (427)	<b>74.3</b> (351)	89.4 (174)	80.2 (172)			
PERSONS 18-49	51.4 (249)	51.0 (201)	50.8 (69)	44.6 (64)			
PERSONS 25-54	55.8 (231)	57.7 (215)	62.0 (79)	58.7 (68)			

Sample size is provided in parenthesis
Statistical testing is TBD—will be included in final report

#### TV AVERAGE QUARTER HOURS WITH SET BASED RULES

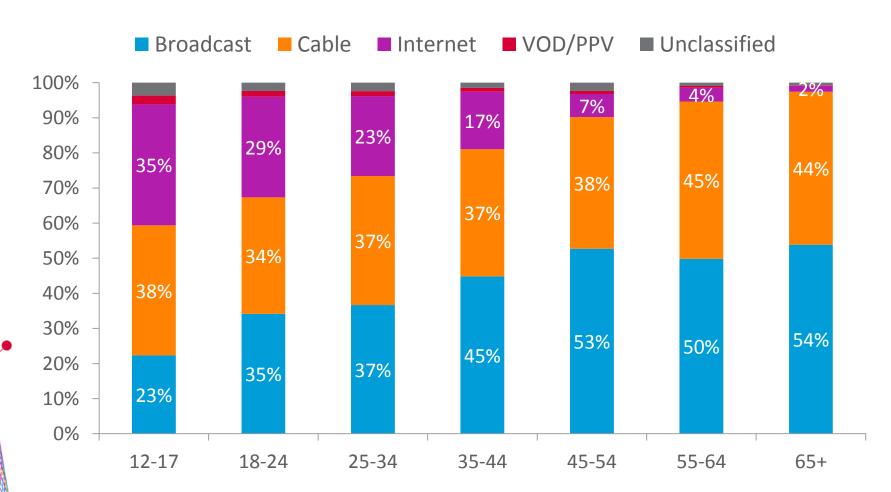
How does the test person diary compare to currency set diary if we apply rules used for the set-based diary (i.e. no non-set homes, no out of home viewing, no Internet viewing)

TOTAL WEEK (6A-6A)		SET BASED RULES EVEL DIARY)	TV CURRENCY (SET BASED DIARY)				
TOTAL WEEK (UA-UA)	TV 1ST TV 2ND (		TV 1ST COMP (NOV 5-NOV 11)	TV 2ND COMP (NOV 19-NOV 25)			
BAKERSFIELD							
PERSONS 18+	86.6 (696)	88.0 (604)	88.1 (232)	96.2 (202)			
PERSONS 18-49	57.9 (357)	53.2 (331)	56.9 (130)	70.2 (111)			
PERSONS 25-54	67.6 (347)	65.3 (318)	58.3 (121)	82.0 (111)			
CHARLOTTESVILLE							
PERSONS 18+	54.4 (427)	<b>57.3</b> (351)	89.4 (174)	80.2 (172)			
PERSONS 18-49	34.6 (249)	34.7 (201)	50.8 (69)	<b>44.6</b> (64)			
PERSONS 25-54	39.8 (231)	<b>41.0</b> (215)	62.0 (79)	58.7 (68)			

Sample size is provided in parenthesis
Statistical testing is TBD—will be included in final report

#### TYPE OF VIEWING BY AGE

How does composition of viewing change by age of respondent? What portion of viewing was to streaming/online sources?





#### WHERE DO WE GO FROM HERE?

- The goal of this test was primarily to determine if households would complete multiple
  - Secondarily this was a proof-of-concept for the person-level TV diary
- Based on the Friends & Family Test and the Dual Media Dairy Test, the personlevel TV diary appears to have promise
  - Listening levels were relatively comparable to those from the currency service
  - Diary entries in the new instrument looked reasonable
- Some minor issues that need to be addressed.
  - The out-of-home viewing box was confusing—some respondents checked it any time they left the home, not just when they viewed TV out of home
  - Some respondents filled out DVR section (time-shifting) even when they were watching live
  - Many respondents didn't record an AM or PM associated with their time-shifted viewing—boxes were small and hard to see
- Next step would be larger scale testing of the person-level instrument



AN UNCOMMON SENSE OF THE CONSUMER  $^{\text{TM}}$