

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.41	\$16.30	\$774	\$650	39.9	\$39,348	\$33,363	2,027
Management occupations	35.89	31.73	1,473	1,288	41.0	76,133	66,951	2,121
Chief executives	73.67	60.07	3,431	3,385	46.6	178,393	176,041	2,421
General and operations managers	33.96	31.05	1,413	1,269	41.6	73,361	66,000	2,160
Marketing and sales managers	45.44	44.64	1,913	1,733	42.1	99,478	90,128	2,189
Marketing managers	39.94	36.82	1,597	1,473	40.0	83,069	76,579	2,080
Sales managers	50.84	48.00	2,257	2,400	44.4	117,375	124,800	2,309
Administrative services managers	20.12	10.17	805	407	40.0	41,853	21,160	2,080
Computer and information systems managers	44.35	45.19	1,808	1,845	40.8	94,013	95,940	2,120
Financial managers	34.89	30.05	1,401	1,192	40.1	72,834	62,001	2,088
Human resources managers ...	30.52	30.95	1,235	1,315	40.5	64,243	68,404	2,105
Industrial production managers	33.75	31.57	1,451	1,544	43.0	75,466	80,283	2,236
Purchasing managers	27.78	21.12	1,161	866	41.8	60,349	45,033	2,172
Construction managers	32.31	28.00	1,346	1,400	41.7	70,013	72,800	2,167
Education administrators	32.13	28.95	1,300	1,161	40.5	64,281	60,005	2,001
Education administrators, elementary and secondary school	43.28	41.63	1,716	1,644	39.7	82,509	77,424	1,906
Education administrators, postsecondary	26.83	24.94	1,087	998	40.5	56,515	51,871	2,107
Engineering managers	50.69	53.25	2,038	2,126	40.2	105,987	110,573	2,091
Food service managers	18.16	15.92	856	796	47.1	43,125	41,389	2,375
Medical and health services managers	44.36	37.11	1,782	1,484	40.2	92,677	77,187	2,089
Social and community service managers	22.56	19.23	894	769	39.6	46,476	40,000	2,060
Business and financial operations occupations	29.87	24.75	1,204	1,000	40.3	62,585	52,000	2,095
Buyers and purchasing agents	24.45	24.04	990	962	40.5	51,490	49,999	2,106
Wholesale and retail buyers, except farm products	23.57	24.04	943	962	40.0	49,018	49,999	2,080
Purchasing agents, except wholesale, retail, and farm products	24.69	24.08	1,004	963	40.6	52,182	50,066	2,113
Claims adjusters, appraisers, examiners, and investigators	21.98	22.27	867	891	39.5	45,110	46,322	2,052

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations								
–Continued								
Claims adjusters, examiners, and investigators	\$21.85	\$22.27	\$863	\$891	39.5	\$44,875	\$46,322	2,054
Compliance officers, except agriculture, construction, health and safety, and transportation	26.30	22.50	1,052	900	40.0	54,698	46,806	2,080
Cost estimators	27.97	27.50	1,128	1,100	40.3	58,652	57,200	2,097
Human resources, training, and labor relations specialists	25.68	24.52	1,018	952	39.6	52,742	49,481	2,054
Employment, recruitment, and placement specialists	20.29	20.35	798	823	39.3	41,328	42,224	2,037
Compensation, benefits, and job analysis specialists	19.14	17.91	775	731	40.5	40,283	38,000	2,105
Training and development specialists	30.35	27.88	1,193	1,046	39.3	61,691	54,372	2,033
Management analysts	33.53	31.53	1,372	1,294	40.9	71,335	67,300	2,128
Accountants and auditors	24.62	23.82	991	958	40.2	51,513	49,795	2,092
Appraisers and assessors of real estate	23.37	22.29	935	892	40.0	48,610	46,363	2,080
Credit analysts	28.57	24.74	1,168	990	40.9	60,711	51,455	2,125
Financial analysts and advisors	29.56	25.00	1,174	1,000	39.7	61,046	52,000	2,065
Financial analysts	34.22	30.12	1,369	1,205	40.0	71,179	62,650	2,080
Personal financial advisors	24.80	19.23	992	769	40.0	51,589	40,000	2,080
Insurance underwriters	26.20	22.41	1,026	844	39.2	53,370	43,875	2,037
Computer and mathematical science occupations	31.95	31.56	1,277	1,263	40.0	66,291	65,620	2,075
Computer programmers	30.11	29.34	1,198	1,169	39.8	62,307	60,771	2,069
Computer software engineers	40.23	39.45	1,626	1,578	40.4	84,573	82,050	2,102
Computer software engineers, applications	39.71	38.00	1,620	1,598	40.8	84,251	83,091	2,122
Computer software engineers, systems software	40.84	39.45	1,634	1,578	40.0	84,948	82,050	2,080
Computer support specialists	20.63	20.30	826	812	40.0	42,968	42,222	2,082

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Computer systems analysts	\$35.31	\$34.49	\$1,403	\$1,363	39.7	\$72,891	\$70,884	2,064
Network and computer systems administrators	30.06	29.60	1,193	1,134	39.7	61,220	58,760	2,037
Network systems and data communications analysts	30.96	30.59	1,238	1,223	40.0	64,394	63,617	2,080
Operations research analysts	31.38	34.50	1,255	1,380	40.0	65,240	71,758	2,079
Architecture and engineering occupations	28.82	27.56	1,155	1,103	40.1	60,043	57,341	2,083
Engineers	33.96	34.14	1,366	1,374	40.2	71,029	71,446	2,092
Civil engineers	34.02	34.28	1,403	1,361	41.2	72,940	70,762	2,144
Electrical and electronics engineers	35.96	34.71	1,438	1,388	40.0	74,791	72,197	2,080
Electrical engineers	33.40	33.17	1,336	1,327	40.0	69,481	68,994	2,080
Industrial engineers, including health and safety	31.99	32.27	1,309	1,340	40.9	68,077	69,701	2,128
Industrial engineers	31.97	30.91	1,309	1,355	41.0	68,079	70,452	2,130
Mechanical engineers	34.03	30.90	1,361	1,236	40.0	70,775	64,272	2,080
Drafters	22.13	21.50	885	860	40.0	46,025	44,720	2,080
Architectural and civil drafters	24.03	24.05	961	962	40.0	49,975	50,028	2,080
Mechanical drafters	21.95	21.29	878	852	40.0	45,661	44,283	2,080
Engineering technicians, except drafters	22.65	21.59	906	864	40.0	47,058	44,845	2,077
Civil engineering technicians	18.22	17.36	729	694	40.0	37,892	36,109	2,080
Electrical and electronic engineering technicians	23.38	22.60	935	904	40.0	48,640	47,008	2,080
Life, physical, and social science occupations	26.35	26.50	1,053	1,060	40.0	52,126	51,406	1,978
Life scientists	23.23	19.28	921	776	39.7	43,354	36,525	1,866
Biological scientists	18.60	17.77	744	711	40.0	38,691	36,962	2,080
Physical scientists	30.79	28.02	1,238	1,135	40.2	64,378	59,010	2,091
Chemists and materials scientists	28.49	28.02	1,153	1,158	40.5	59,939	60,214	2,104
Chemists	26.55	28.02	1,078	1,158	40.6	56,045	60,214	2,111
Environmental scientists and geoscientists	32.54	27.20	1,302	1,088	40.0	67,690	56,576	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations –Continued								
Environmental scientists and specialists, including health	\$32.04	\$27.20	\$1,281	\$1,088	40.0	\$66,637	\$56,576	2,080
Market and survey researchers	34.58	32.31	1,383	1,292	40.0	71,890	67,209	2,079
Market research analysts ...	34.58	32.31	1,383	1,292	40.0	71,890	67,209	2,079
Psychologists	30.51	27.27	1,222	1,091	40.0	49,480	46,322	1,622
Clinical, counseling, and school psychologists	30.51	27.27	1,222	1,091	40.0	49,480	46,322	1,622
Miscellaneous life, physical, and social science technicians	15.67	14.89	627	596	40.0	32,591	30,975	2,080
Community and social services occupations	18.26	16.92	722	661	39.5	36,337	34,371	1,990
Counselors	18.84	16.75	733	640	38.9	36,698	32,999	1,948
Substance abuse and behavioral disorder counselors	18.75	18.36	752	734	40.1	38,381	38,189	2,046
Educational, vocational, and school counselors ..	19.69	15.87	751	635	38.1	36,392	32,999	1,848
Rehabilitation counselors ..	17.80	16.75	699	628	39.3	36,342	32,657	2,042
Social workers	20.23	18.00	808	723	39.9	39,237	35,541	1,940
Child, family, and school social workers	21.51	18.96	854	758	39.7	37,947	35,890	1,764
Medical and public health social workers	23.24	24.27	930	971	40.0	48,342	50,475	2,080
Mental health and substance abuse social workers	16.76	16.85	674	674	40.2	35,070	35,052	2,093
Miscellaneous community and social service specialists	16.49	16.35	655	654	39.7	33,963	34,000	2,059
Probation officers and correctional treatment specialists	19.50	18.71	780	748	40.0	40,568	38,917	2,080
Social and human service assistants	15.59	16.35	624	654	40.0	32,426	34,000	2,080
Legal occupations	36.47	30.26	1,487	1,300	40.8	77,316	67,601	2,120

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations –Continued								
Lawyers	\$44.56	\$38.05	\$1,864	\$1,788	41.8	\$96,923	\$92,999	2,175
Judges, magistrates, and other judicial workers	53.86	58.52	2,154	2,341	40.0	112,026	121,711	2,080
Paralegals and legal assistants	23.24	24.43	922	981	39.7	47,946	51,000	2,063
Education, training, and library occupations	30.00	27.73	1,150	1,062	38.3	45,044	41,792	1,501
Postsecondary teachers	50.29	39.48	1,982	1,579	39.4	80,400	58,216	1,599
Life sciences teachers, postsecondary	79.55	77.40	3,092	3,096	38.9	123,240	120,747	1,549
Biological science teachers, postsecondary	79.55	77.40	3,092	3,096	38.9	123,240	120,747	1,549
Health teachers, postsecondary	66.88	67.64	2,669	2,706	39.9	115,626	120,000	1,729
Health specialties teachers, postsecondary	70.98	76.92	2,832	3,077	39.9	120,637	120,000	1,700
Arts, communications, and humanities teachers, postsecondary	40.40	40.43	1,596	1,617	39.5	59,237	58,216	1,466
Miscellaneous postsecondary teachers	23.93	23.17	944	927	39.4	45,673	45,820	1,908
Vocational education teachers, postsecondary	22.97	22.16	878	854	38.2	45,679	44,419	1,988
Primary, secondary, and special education school teachers	29.87	28.40	1,150	1,113	38.5	43,639	41,978	1,461
Preschool and kindergarten teachers	27.10	25.64	1,058	1,007	39.0	41,541	40,134	1,533
Kindergarten teachers, except special education	32.95	31.91	1,270	1,219	38.5	45,491	43,446	1,381
Elementary and middle school teachers	29.72	28.40	1,145	1,116	38.5	43,088	41,978	1,450
Elementary school teachers, except special education	29.53	28.40	1,136	1,116	38.5	42,770	41,978	1,448
Middle school teachers, except special and vocational education	30.41	28.19	1,175	1,112	38.6	44,240	41,739	1,455

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Secondary school teachers	\$30.64	\$28.84	\$1,182	\$1,126	38.6	\$44,683	\$42,650	1,458
Secondary school teachers, except special and vocational education	30.74	29.09	1,184	1,135	38.5	44,814	43,000	1,458
Vocational education teachers, secondary school	29.04	26.51	1,147	1,060	39.5	42,577	39,040	1,466
Special education teachers	30.01	29.33	1,137	1,089	37.9	45,338	42,672	1,511
Special education teachers, preschool, kindergarten, and elementary school	28.60	27.91	1,084	1,047	37.9	41,421	39,737	1,448
Special education teachers, middle school	32.30	31.51	1,216	1,182	37.7	51,562	50,831	1,596
Other teachers and instructors	19.99	18.58	758	713	37.9	31,147	31,650	1,558
Librarians	24.53	26.54	963	1,058	39.3	45,067	45,406	1,837
Instructional coordinators	32.24	30.82	1,395	1,451	43.3	63,054	55,447	1,956
Teacher assistants	11.00	10.30	392	369	35.6	15,590	14,869	1,417
Arts, design, entertainment, sports, and media occupations	21.47	19.24	849	769	39.5	44,134	39,978	2,056
Designers	20.08	18.34	806	734	40.2	41,931	38,145	2,088
Graphic designers	18.32	19.24	740	740	40.4	38,505	38,501	2,101
News analysts, reporters and correspondents	22.42	12.22	897	489	40.0	46,634	25,416	2,080
Public relations specialists	22.22	15.00	889	600	40.0	46,213	31,190	2,080
Writers and editors	16.71	14.58	669	583	40.0	34,764	30,326	2,080
Editors	17.28	19.22	691	769	40.0	35,948	39,978	2,080
Healthcare practitioner and technical occupations	24.09	21.70	953	865	39.5	48,898	44,421	2,030
Pharmacists	45.83	48.11	1,830	1,920	39.9	95,158	99,861	2,076
Physicians and surgeons	51.27	40.19	2,159	1,080	42.1	112,266	56,160	2,190
Registered nurses	25.40	25.05	996	963	39.2	51,026	49,670	2,009
Therapists	29.44	28.81	1,158	1,145	39.3	53,484	51,969	1,816
Occupational therapists	27.56	23.57	1,087	943	39.4	52,655	49,026	1,910
Physical therapists	29.07	30.59	1,159	1,219	39.9	60,039	62,670	2,065

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations								
–Continued								
Speech-language pathologists	\$33.86	\$32.28	\$1,293	\$1,242	38.2	\$47,764	\$46,162	1,411
Clinical laboratory technologists and technicians	20.46	21.15	817	846	39.9	42,486	43,992	2,076
Medical and clinical laboratory technologists	23.18	24.17	926	955	39.9	48,136	49,670	2,077
Medical and clinical laboratory technicians ..	16.86	18.00	673	720	39.9	34,988	37,440	2,075
Diagnostic related technologists and technicians	23.85	22.74	937	893	39.3	48,702	46,442	2,042
Radiologic technologists and technicians	24.44	23.56	955	918	39.1	49,663	47,759	2,032
Emergency medical technicians and paramedics	16.39	16.59	673	664	41.1	35,022	34,511	2,137
Health diagnosing and treating practitioner support technicians	13.09	12.27	514	491	39.2	26,711	25,522	2,041
Licensed practical and licensed vocational nurses	17.06	16.75	669	654	39.2	34,699	34,008	2,033
Medical records and health information technicians ...	14.43	16.05	574	619	39.8	29,847	32,178	2,069
Miscellaneous health technologists and technicians	15.90	16.16	636	647	40.0	33,078	33,619	2,080
Healthcare support occupations	12.77	11.83	494	468	38.7	25,691	24,336	2,013
Nursing, psychiatric, and home health aides	10.50	10.04	412	392	39.2	21,432	20,384	2,041
Home health aides	9.36	9.33	375	373	40.1	19,514	19,406	2,084
Nursing aides, orderlies, and attendants	10.72	10.10	419	394	39.0	21,763	20,467	2,030
Psychiatric aides	11.00	9.96	440	399	40.0	22,885	20,723	2,080
Miscellaneous healthcare support occupations	14.55	14.43	555	536	38.1	28,838	27,872	1,982
Dental assistants	15.72	15.50	578	545	36.8	30,072	28,314	1,913
Medical assistants	13.29	13.13	532	525	40.0	27,644	27,310	2,079

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued								
Medical transcriptionists ...	\$16.53	\$17.24	\$661	\$690	40.0	\$34,375	\$35,861	2,079
Protective service occupations	15.81	13.78	647	551	40.9	33,616	28,671	2,126
First-line supervisors/managers, law enforcement workers	35.88	36.18	1,435	1,447	40.0	74,629	75,254	2,080
First-line supervisors/managers of police and detectives	36.62	36.46	1,465	1,458	40.0	76,160	75,837	2,080
Fire fighters	17.71	17.81	904	907	51.0	47,018	47,183	2,654
Bailiffs, correctional officers, and jailers	15.95	14.51	638	580	40.0	33,184	30,175	2,081
Correctional officers and jailers	15.95	14.51	638	580	40.0	33,193	30,175	2,081
Police officers	22.92	23.31	917	934	40.0	47,682	48,589	2,081
Police and sheriff's patrol officers	22.92	23.31	917	934	40.0	47,682	48,589	2,081
Security guards and gaming surveillance officers	11.10	10.07	444	403	40.0	23,037	20,946	2,075
Security guards	11.10	10.07	444	403	40.0	23,026	20,946	2,075
Food preparation and serving related occupations	9.07	8.90	346	340	38.2	17,759	17,587	1,958
First-line supervisors/managers, food preparation and serving workers	12.44	11.67	512	475	41.2	26,184	24,717	2,104
Chefs and head cooks	13.56	12.49	566	462	41.7	25,935	24,019	1,913
First-line supervisors/managers of food preparation and serving workers	12.34	11.67	507	488	41.1	26,211	25,350	2,125
Cooks	9.87	9.52	381	360	38.6	19,079	18,200	1,933
Cooks, fast food	8.96	9.00	355	360	39.6	18,434	18,720	2,057
Cooks, institution and cafeteria	10.53	9.52	403	381	38.3	19,036	18,500	1,809
Cooks, restaurant	9.80	9.80	375	343	38.3	19,525	17,832	1,991
Food preparation workers	8.67	8.03	336	315	38.7	17,354	16,380	2,001
Food service, tipped	5.64	4.20	202	136	35.8	10,508	7,072	1,864
Bartenders	8.34	9.00	297	360	35.6	15,449	18,720	1,852
Waiters and waitresses	4.27	3.35	152	126	35.5	7,886	6,533	1,845

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued								
Dining room and cafeteria attendants and bartender helpers	\$9.02	\$8.50	\$361	\$340	40.0	\$18,753	\$17,680	2,080
Fast food and counter workers	8.43	8.50	312	329	37.0	16,210	17,098	1,923
Combined food preparation and serving workers, including fast food	8.43	8.50	312	329	37.0	16,210	17,098	1,923
Food servers, nonrestaurant ...	7.91	7.60	303	296	38.2	15,739	15,392	1,989
Dishwashers	8.29	8.15	312	320	37.6	16,226	16,640	1,957
Building and grounds cleaning and maintenance occupations	11.70	11.23	464	441	39.6	23,611	22,755	2,017
First-line supervisors/managers, building and grounds cleaning and maintenance workers	14.41	11.90	579	485	40.2	29,858	25,199	2,072
First-line supervisors/managers of housekeeping and janitorial workers	14.25	11.90	573	485	40.2	29,783	25,199	2,090
Building cleaning workers	11.01	10.73	434	425	39.5	22,551	21,944	2,048
Janitors and cleaners, except maids and housekeeping cleaners	12.06	11.77	480	471	39.8	24,892	24,477	2,064
Maids and housekeeping cleaners	8.58	7.90	332	310	38.7	17,257	16,120	2,011
Grounds maintenance workers	14.88	13.95	602	558	40.5	26,378	26,458	1,773
Landscaping and groundskeeping workers	14.98	14.11	607	564	40.5	26,785	27,269	1,787
Personal care and service occupations	10.68	9.72	410	389	38.4	21,158	19,826	1,981
Gaming services workers	6.78	6.60	270	264	39.8	14,031	13,728	2,071
Gaming dealers	6.42	6.60	256	264	39.9	13,311	13,728	2,074
Barbers and cosmetologists ...	9.56	9.00	373	360	39.1	19,412	18,720	2,031

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued								
Hairdressers, hairstylists, and cosmetologists	\$9.56	\$9.00	\$373	\$360	39.1	\$19,412	\$18,720	2,031
Child care workers	7.88	6.95	303	278	38.5	15,390	14,456	1,953
Personal and home care aides	9.62	9.72	374	389	38.9	19,455	20,220	2,023
Recreation and fitness workers	13.92	13.80	548	552	39.4	26,042	23,960	1,871
Recreation workers	14.06	13.80	553	552	39.3	26,054	24,024	1,854
Sales and related occupations	18.46	14.00	739	554	40.0	38,399	28,791	2,080
First-line supervisors/managers, sales workers	17.44	17.09	719	674	41.2	37,377	35,048	2,143
First-line supervisors/managers of retail sales workers ..	16.07	15.87	655	618	40.8	34,065	32,111	2,119
First-line supervisors/managers of non-retail sales workers	28.67	22.03	1,304	1,061	45.5	67,794	55,165	2,365
Retail sales workers	11.70	10.00	461	388	39.4	23,915	20,172	2,044
Cashiers, all workers	9.07	8.50	352	340	38.8	18,206	17,680	2,008
Cashiers	9.10	8.50	353	340	38.8	18,251	17,680	2,006
Counter and rental clerks and parts salespersons ..	14.28	13.39	587	536	41.1	30,511	27,851	2,136
Counter and rental clerks	13.16	9.80	531	392	40.4	27,621	20,384	2,099
Parts salespersons	14.45	14.50	595	544	41.2	30,960	28,288	2,142
Retail salespersons	12.79	10.72	502	415	39.3	26,117	21,590	2,041
Advertising sales agents	17.06	12.50	683	500	40.0	35,494	26,000	2,080
Insurance sales agents	27.42	23.25	1,091	930	39.8	56,714	48,350	2,068
Securities, commodities, and financial services sales agents	67.71	31.73	2,708	1,269	40.0	140,827	65,998	2,080
Travel agents	15.68	16.38	591	621	37.7	30,744	32,305	1,961
Sales representatives, wholesale and manufacturing	25.13	22.50	1,038	900	41.3	53,959	46,800	2,148
Sales representatives, wholesale and manufacturing, technical and scientific products	37.06	31.01	1,523	1,240	41.1	79,198	64,492	2,137

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
Sales representatives, wholesale and manufacturing, except technical and scientific products	\$23.16	\$21.92	\$957	\$900	41.3	\$49,774	\$46,800	2,149
Miscellaneous sales and related workers	17.32	10.10	696	404	40.2	36,172	21,008	2,088
Office and administrative support occupations	14.60	13.81	579	548	39.7	30,020	28,330	2,056
First-line supervisors/managers of office and administrative support workers	21.25	20.01	844	808	39.7	43,884	41,999	2,065
Switchboard operators, including answering service	10.74	11.00	430	440	40.0	22,343	22,880	2,080
Financial clerks	13.32	12.00	528	476	39.7	27,418	24,710	2,059
Bill and account collectors	14.23	14.00	569	560	40.0	29,602	29,120	2,080
Billing and posting clerks and machine operators	12.99	12.07	518	480	39.9	26,940	24,960	2,074
Bookkeeping, accounting, and auditing clerks	13.92	13.18	552	520	39.6	28,605	27,040	2,054
Procurement clerks	20.39	20.41	816	816	40.0	42,416	42,453	2,080
Tellers	10.27	10.02	407	400	39.6	21,154	20,800	2,059
Brokerage clerks	15.68	16.48	627	659	40.0	32,613	34,278	2,080
Court, municipal, and license clerks	13.44	12.22	537	489	40.0	27,926	25,416	2,078
Customer service representatives	15.74	15.09	630	600	40.0	32,738	31,200	2,080
Eligibility interviewers, government programs	17.87	17.02	715	681	40.0	37,164	35,400	2,080
File clerks	12.80	10.75	505	430	39.5	26,266	22,360	2,052
Hotel, motel, and resort desk clerks	8.27	8.25	324	330	39.2	16,865	17,160	2,041
Interviewers, except eligibility and loan	12.13	10.87	484	435	39.9	25,188	22,605	2,077
Loan interviewers and clerks	15.46	15.87	618	635	40.0	32,149	33,010	2,080
New accounts clerks	12.91	13.04	516	522	40.0	26,850	27,129	2,080
Order clerks	15.55	14.69	622	588	40.0	32,336	30,561	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Human resources assistants, except payroll and timekeeping	\$18.21	\$18.11	\$729	\$724	40.0	\$37,886	\$37,665	2,080
Receptionists and information clerks	12.61	12.06	500	482	39.7	26,004	25,085	2,063
Dispatchers	15.01	15.39	607	615	40.5	31,400	32,003	2,092
Police, fire, and ambulance dispatchers	14.40	13.26	576	530	40.0	29,954	27,581	2,080
Dispatchers, except police, fire, and ambulance	15.20	15.39	617	615	40.6	31,870	32,003	2,096
Production, planning, and expediting clerks	17.44	18.36	698	734	40.0	36,273	38,180	2,080
Shipping, receiving, and traffic clerks	12.96	12.72	515	500	39.8	26,786	26,000	2,067
Stock clerks and order fillers	14.43	14.33	577	573	40.0	30,019	29,806	2,080
Weighers, measurers, checkers, and samplers, recordkeeping	14.61	15.25	584	610	40.0	30,394	31,716	2,080
Secretaries and administrative assistants	16.89	16.64	666	660	39.4	34,102	33,906	2,019
Executive secretaries and administrative assistants	18.51	18.70	740	748	40.0	38,407	38,875	2,075
Legal secretaries	18.02	18.46	701	712	38.9	36,453	36,999	2,023
Medical secretaries	14.86	13.99	581	534	39.1	30,209	27,768	2,032
Secretaries, except legal, medical, and executive	15.59	15.64	610	615	39.1	30,629	31,803	1,965
Computer operators	16.77	16.01	671	640	40.0	34,880	33,290	2,080
Data entry and information processing workers	12.11	12.22	484	489	39.9	25,145	25,416	2,077
Data entry keyers	12.17	12.76	486	510	40.0	25,295	26,530	2,078
Word processors and typists	11.90	11.61	474	464	39.9	24,651	24,151	2,072
Insurance claims and policy processing clerks	14.32	12.13	566	485	39.5	29,428	25,210	2,055
Office clerks, general	13.33	12.50	530	492	39.8	27,439	25,584	2,058
Office machine operators, except computer	11.98	13.22	479	529	40.0	24,913	27,506	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations	\$21.26	\$20.00	\$857	\$800	40.3	\$43,179	\$40,685	2,031
First-line supervisors/managers of construction trades and extraction workers	27.60	28.94	1,109	1,158	40.2	57,338	60,195	2,077
Carpenters	19.57	17.25	783	690	40.0	40,232	35,360	2,055
Construction laborers	17.82	18.30	712	732	40.0	34,821	36,400	1,954
Construction equipment operators	20.23	17.75	852	710	42.1	37,969	36,924	1,877
Operating engineers and other construction equipment operators	20.74	17.75	879	710	42.4	40,825	36,924	1,968
Electricians	22.06	20.00	884	800	40.1	45,969	41,600	2,083
Pipelayers, plumbers, pipefitters, and steamfitters	26.86	29.52	1,074	1,181	40.0	55,862	61,393	2,080
Plumbers, pipefitters, and steamfitters	26.86	29.52	1,074	1,181	40.0	55,859	61,393	2,080
Sheet metal workers	19.62	19.40	785	776	40.0	40,802	40,352	2,080
Helpers, construction trades ..	12.37	11.00	495	440	40.0	24,326	20,800	1,966
Highway maintenance workers	15.36	14.73	614	589	40.0	31,755	30,638	2,067
Miscellaneous construction and related workers	12.69	13.00	508	520	40.0	26,395	27,040	2,080
Installation, maintenance, and repair occupations	19.62	19.31	788	769	40.2	40,962	40,001	2,088
First-line supervisors/managers of mechanics, installers, and repairers	25.86	27.62	1,094	1,105	42.3	56,880	57,450	2,200
Radio and telecommunications equipment installers and repairers	26.04	28.55	1,042	1,142	40.0	54,170	59,376	2,080
Telecommunications equipment installers and repairers, except line installers	26.03	28.55	1,041	1,142	40.0	54,136	59,376	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	\$18.65	\$15.69	\$746	\$628	40.0	\$38,787	\$32,635	2,080
Aircraft mechanics and service technicians	24.94	26.87	998	1,075	40.0	51,875	55,890	2,080
Automotive technicians and repairers	18.77	18.60	759	744	40.4	39,444	38,688	2,101
Automotive body and related repairers	22.75	18.40	931	736	40.9	48,410	38,272	2,128
Automotive service technicians and mechanics	18.03	19.53	727	781	40.3	37,788	40,631	2,095
Bus and truck mechanics and diesel engine specialists ...	17.87	17.75	723	730	40.4	37,579	37,960	2,103
Heavy vehicle and mobile equipment service technicians and mechanics	16.84	16.80	669	662	39.7	34,768	34,445	2,065
Farm equipment mechanics	14.43	15.39	566	538	39.2	29,448	28,001	2,040
Mobile heavy equipment mechanics, except engines	18.00	18.50	720	740	40.0	37,443	38,480	2,080
Heating, air conditioning, and refrigeration mechanics and installers	19.45	22.00	778	880	40.0	40,450	45,760	2,080
Industrial machinery installation, repair, and maintenance workers	18.85	18.61	752	746	39.9	39,112	38,896	2,074
Industrial machinery mechanics	22.46	21.28	893	851	39.8	46,420	44,262	2,067
Maintenance and repair workers, general	16.06	15.56	643	622	40.0	33,411	32,363	2,080
Maintenance workers, machinery	15.21	14.15	608	566	40.0	31,626	29,432	2,079
Millwrights	23.45	22.79	938	912	40.0	48,556	46,492	2,071
Line installers and repairers ...	24.52	25.71	981	1,028	40.0	50,995	53,477	2,080
Electrical power-line installers and repairers	24.73	25.80	989	1,032	40.0	51,430	53,664	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Miscellaneous installation, maintenance, and repair workers	\$17.67	\$16.50	\$707	\$660	40.0	\$36,756	\$34,320	2,080
Helpers--installation, maintenance, and repair workers	14.86	11.87	594	475	40.0	30,902	24,690	2,080
Production occupations	15.76	14.50	628	577	39.8	32,509	29,844	2,062
First-line supervisors/managers of production and operating workers	21.62	20.57	880	823	40.7	45,760	42,788	2,116
Electrical, electronics, and electromechanical assemblers	16.39	15.04	656	602	40.0	34,098	31,283	2,080
Electrical and electronic equipment assemblers ..	16.46	15.04	659	602	40.0	34,242	31,283	2,080
Miscellaneous assemblers and fabricators	17.20	14.35	687	574	39.9	35,628	29,844	2,071
Bakers	12.29	11.15	491	446	40.0	25,556	23,192	2,080
Butchers and other meat, poultry, and fish processing workers	13.09	12.15	520	486	39.7	27,054	25,272	2,066
Butchers and meat cutters ..	18.26	18.00	730	720	40.0	37,973	37,440	2,080
Slaughterers and meat packers	11.58	12.15	458	486	39.5	23,803	25,272	2,056
Miscellaneous food processing workers	14.08	13.85	563	554	40.0	29,292	28,808	2,080
Food batchmakers	14.74	14.47	590	579	40.0	30,661	30,098	2,080
Computer control programmers and operators	18.44	18.35	645	667	35.0	33,522	34,659	1,818
Computer-controlled machine tool operators, metal and plastic	16.60	15.75	561	510	33.8	29,186	26,520	1,758
Forming machine setters, operators, and tenders, metal and plastic	14.66	14.47	586	579	40.0	30,491	30,098	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Extruding and drawing machine setters, operators, and tenders, metal and plastic	\$15.70	\$14.47	\$628	\$579	40.0	\$32,664	\$30,098	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	15.72	15.00	627	600	39.9	32,627	31,200	2,075
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	14.89	15.76	593	630	39.8	30,840	32,781	2,071
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	18.01	13.82	720	553	40.0	37,452	28,746	2,080
Machinists	21.54	21.66	862	866	40.0	44,806	45,053	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	11.86	11.50	474	460	40.0	24,604	23,920	2,075
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	11.86	11.50	474	460	40.0	24,604	23,920	2,075
Multiple machine tool setters, operators, and tenders, metal and plastic	18.97	21.43	759	857	40.0	39,423	44,574	2,078
Tool and die makers	22.72	21.33	909	853	40.0	47,257	44,362	2,080
Welding, soldering, and brazing workers	15.59	14.30	624	572	40.0	32,427	29,744	2,080
Welders, cutters, solderers, and brazers	16.57	14.88	663	595	40.0	34,459	30,950	2,080
Miscellaneous metalworkers and plastic workers	14.63	15.61	585	624	40.0	30,404	32,469	2,078
Printers	16.89	17.54	671	702	39.7	34,869	36,483	2,064
Prepress technicians and workers	16.69	16.20	662	648	39.7	34,415	33,696	2,062
Printing machine operators	16.69	17.47	662	698	39.7	34,438	36,291	2,063
Laundry and dry-cleaning workers	10.64	10.88	420	435	39.5	21,858	22,628	2,055

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Power plant operators, distributors, and dispatchers	\$23.66	\$26.00	\$946	\$1,040	40.0	\$49,203	\$54,082	2,080
Power plant operators	23.80	26.00	952	1,040	40.0	49,499	54,082	2,080
Water and liquid waste treatment plant and system operators	17.61	18.21	704	728	40.0	36,627	37,881	2,080
Chemical processing machine setters, operators, and tenders	18.93	18.55	757	742	40.0	39,369	38,584	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	18.55	17.30	742	692	40.0	38,580	35,984	2,080
Crushing, grinding, polishing, mixing, and blending workers	13.43	13.75	537	550	40.0	27,713	28,080	2,063
Cutting workers	14.70	15.10	588	604	40.0	30,254	30,992	2,058
Cutting and slicing machine setters, operators, and tenders ..	15.28	15.92	611	637	40.0	31,791	33,114	2,080
Inspectors, testers, sorters, samplers, and weighers	17.42	15.66	697	626	40.0	36,236	32,573	2,080
Packaging and filling machine operators and tenders	15.23	15.62	609	625	40.0	31,676	32,490	2,080
Painting workers	19.72	17.94	793	718	40.2	41,222	37,319	2,090
Coating, painting, and spraying machine setters, operators, and tenders	18.78	17.25	751	690	40.0	39,071	35,874	2,080
Painters, transportation equipment	21.17	17.94	–	–	–	–	–	–
Miscellaneous production workers	12.10	11.00	482	440	39.9	24,540	22,880	2,028
Helpers--production workers	11.16	11.00	445	440	39.9	23,139	22,880	2,074
Transportation and material moving occupations	16.14	14.61	661	600	40.9	34,086	31,148	2,111

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
First-line supervisors/managers of helpers, laborers, and material movers, hand	\$19.31	\$19.24	\$783	\$770	40.5	\$40,703	\$40,015	2,108
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	25.89	23.00	1,057	920	40.8	54,987	47,840	2,124
Bus drivers	17.34	16.80	628	564	36.2	28,177	24,877	1,625
Bus drivers, school	14.81	13.80	509	491	34.4	21,424	19,300	1,447
Driver/sales workers and truck drivers	15.85	15.25	670	620	42.3	34,552	32,240	2,180
Truck drivers, heavy and tractor-trailer	16.38	16.00	728	675	44.4	37,349	34,963	2,281
Truck drivers, light or delivery services	14.22	12.00	548	390	38.5	28,491	20,259	2,003
Dredge, excavating, and loading machine operators	18.56	16.75	742	670	40.0	37,628	35,651	2,027
Excavating and loading machine and dragline operators	18.55	16.75	742	670	40.0	37,594	35,651	2,026
Industrial truck and tractor operators	14.76	15.04	590	602	40.0	30,207	31,200	2,047
Laborers and material movers, hand	12.69	11.70	502	464	39.6	26,127	24,128	2,059
Cleaners of vehicles and equipment	11.07	11.25	443	450	40.0	23,028	23,400	2,080
Laborers and freight, stock, and material movers, hand	14.00	13.10	552	522	39.4	28,685	27,154	2,049

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Machine feeders and offbearers	\$14.94	\$13.96	\$580	\$558	38.8	\$30,145	\$29,037	2,017
Packers and packagers, hand	10.73	10.03	429	401	40.0	22,299	20,862	2,079

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12

**Full-time¹ private industry workers: Mean and median hourly, weekly,
and annual earnings and mean weekly and annual hours**

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$18.80	\$15.62	\$751	\$621	39.9	\$38,793	\$32,240	2,063
Management occupations	35.76	31.68	1,474	1,300	41.2	76,515	67,600	2,140
Chief executives	82.82	72.50	4,083	3,604	49.3	212,293	187,425	2,563
General and operations managers	34.51	31.01	1,444	1,269	41.9	75,100	66,000	2,176
Marketing and sales managers	45.44	44.64	1,913	1,733	42.1	99,478	90,128	2,189
Marketing managers	39.94	36.82	1,597	1,473	40.0	83,069	76,579	2,080
Sales managers	50.84	48.00	2,257	2,400	44.4	117,375	124,800	2,309
Administrative services managers	19.74	10.17	790	407	40.0	41,055	21,160	2,080
Computer and information systems managers	44.93	45.19	1,833	1,894	40.8	95,309	98,482	2,121
Financial managers	34.40	29.95	1,375	1,175	40.0	71,489	61,098	2,078
Human resources managers ...	32.77	30.95	1,338	1,315	40.8	69,598	68,404	2,124
Industrial production managers	33.75	31.57	1,451	1,544	43.0	75,466	80,283	2,236
Purchasing managers	27.78	21.12	1,161	866	41.8	60,349	45,033	2,172
Construction managers	34.06	35.34	1,430	1,462	42.0	74,360	76,003	2,183
Education administrators	23.21	20.99	990	840	42.6	49,797	35,989	2,145
Education administrators, postsecondary	31.40	26.44	1,322	1,058	42.1	68,726	54,995	2,189
Engineering managers	50.69	53.25	2,038	2,126	40.2	105,987	110,573	2,091
Food service managers	18.19	15.92	872	796	47.9	43,786	41,389	2,407
Medical and health services managers	40.05	32.77	1,599	1,311	39.9	83,147	68,162	2,076
Social and community service managers	21.97	19.23	870	769	39.6	45,237	40,000	2,059
Business and financial operations occupations	30.48	25.00	1,230	1,015	40.4	63,965	52,784	2,099
Buyers and purchasing agents	24.72	24.04	1,002	962	40.5	52,080	49,999	2,107
Wholesale and retail buyers, except farm products	23.57	24.04	943	962	40.0	49,018	49,999	2,080
Purchasing agents, except wholesale, retail, and farm products	25.05	24.85	1,019	993	40.7	52,977	51,630	2,115
Claims adjusters, appraisers, examiners, and investigators	20.90	18.34	819	734	39.2	42,597	38,143	2,038
Claims adjusters, examiners, and investigators	20.64	18.34	809	734	39.2	42,091	38,143	2,040

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued								
Cost estimators	\$27.92	\$27.50	\$1,126	\$1,100	40.3	\$58,562	\$57,200	2,097
Human resources, training, and labor relations specialists	23.03	23.17	914	885	39.7	47,458	45,677	2,061
Employment, recruitment, and placement specialists	20.29	20.35	798	823	39.3	41,328	42,224	2,037
Compensation, benefits, and job analysis specialists	19.14	17.91	775	731	40.5	40,283	38,000	2,105
Training and development specialists	24.81	27.88	975	1,046	39.3	50,725	54,372	2,045
Management analysts	33.97	32.36	1,393	1,294	41.0	72,437	67,300	2,133
Accountants and auditors	25.52	24.49	1,028	990	40.3	53,462	51,501	2,095
Credit analysts	28.57	24.74	1,168	990	40.9	60,711	51,455	2,125
Financial analysts and advisors	29.42	24.38	1,168	962	39.7	60,749	50,003	2,065
Financial analysts	34.23	30.12	1,369	1,205	40.0	71,207	62,650	2,080
Personal financial advisors	24.80	19.23	992	769	40.0	51,589	40,000	2,080
Insurance underwriters	26.20	22.41	1,026	844	39.2	53,370	43,875	2,037
Computer and mathematical science occupations	33.28	32.69	1,329	1,303	39.9	69,087	67,771	2,076
Computer programmers	29.88	28.85	1,189	1,154	39.8	61,806	60,000	2,069
Computer software engineers	42.25	39.45	1,697	1,598	40.2	88,246	83,091	2,089
Computer software engineers, applications	43.72	46.82	1,764	1,873	40.4	91,733	97,377	2,098
Computer software engineers, systems software	40.84	39.45	1,634	1,578	40.0	84,948	82,050	2,080
Computer support specialists	19.22	18.25	771	730	40.1	40,105	37,966	2,087
Computer systems analysts	35.78	35.34	1,420	1,381	39.7	73,862	71,800	2,064
Network and computer systems administrators	31.27	30.71	1,243	1,187	39.7	64,639	61,722	2,067
Network systems and data communications analysts	32.30	31.83	1,292	1,273	40.0	67,193	66,206	2,080
Operations research analysts	31.38	34.50	1,255	1,380	40.0	65,240	71,758	2,079
Architecture and engineering occupations	29.04	27.89	1,166	1,117	40.1	60,601	58,088	2,087

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Engineers	\$34.00	\$34.35	\$1,367	\$1,374	40.2	\$71,086	\$71,446	2,091
Civil engineers	35.04	34.80	1,438	1,386	41.0	74,750	72,051	2,133
Electrical and electronics engineers	36.07	35.19	1,443	1,408	40.0	75,020	73,195	2,080
Electrical engineers	32.65	33.65	1,306	1,346	40.0	67,909	69,992	2,080
Industrial engineers, including health and safety	31.97	30.91	1,309	1,355	41.0	68,079	70,452	2,130
Industrial engineers	31.97	30.91	1,309	1,355	41.0	68,079	70,452	2,130
Mechanical engineers	34.03	30.90	1,361	1,236	40.0	70,775	64,272	2,080
Drafters	21.94	21.50	878	860	40.0	45,635	44,720	2,080
Mechanical drafters	21.95	21.29	878	852	40.0	45,661	44,283	2,080
Engineering technicians, except drafters	22.88	21.88	915	875	40.0	47,530	45,323	2,077
Electrical and electronic engineering technicians	23.37	22.26	935	890	40.0	48,617	46,301	2,080
Life, physical, and social science occupations	28.33	27.20	1,133	1,088	40.0	58,811	56,576	2,076
Life scientists	24.66	19.41	966	784	39.2	50,246	40,747	2,037
Physical scientists	31.27	28.02	1,258	1,158	40.2	65,397	60,214	2,092
Chemists and materials scientists	28.49	28.02	1,153	1,158	40.5	59,939	60,214	2,104
Chemists	26.55	28.02	1,078	1,158	40.6	56,045	60,214	2,111
Market and survey researchers	34.58	32.31	1,383	1,292	40.0	71,890	67,209	2,079
Market research analysts ...	34.58	32.31	1,383	1,292	40.0	71,890	67,209	2,079
Community and social services occupations	16.48	15.87	647	635	39.2	33,407	32,999	2,027
Counselors	15.80	15.87	605	615	38.3	31,479	32,001	1,992
Social workers	19.81	20.70	794	828	40.1	40,134	35,890	2,026
Medical and public health social workers	23.24	24.27	930	971	40.0	48,342	50,475	2,080
Miscellaneous community and social service specialists	15.18	16.16	600	646	39.5	31,200	33,604	2,056
Social and human service assistants	15.48	16.35	619	654	40.0	32,191	34,000	2,080
Legal occupations	36.44	29.85	1,507	1,300	41.3	78,352	67,601	2,150

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations –Continued								
Lawyers	\$48.13	\$48.94	\$2,071	\$1,958	43.0	\$107,684	\$101,799	2,237
Paralegals and legal assistants	23.37	24.43	927	988	39.7	48,198	51,355	2,063
Education, training, and library occupations								
Postsecondary teachers	34.28	32.62	1,333	1,305	38.9	53,343	56,856	1,556
Health teachers, postsecondary	27.37	27.36	1,078	1,094	39.4	56,043	56,909	2,048
Miscellaneous postsecondary teachers	22.09	21.64	858	854	38.8	43,691	44,419	1,978
Vocational education teachers, postsecondary	22.97	22.16	878	854	38.2	45,679	44,419	1,988
Primary, secondary, and special education school teachers	21.83	20.14	873	806	40.0	34,837	33,350	1,596
Elementary and middle school teachers	23.50	23.95	940	958	40.0	34,912	35,586	1,486
Elementary school teachers, except special education	23.24	23.37	930	935	40.0	34,471	33,119	1,483
Arts, design, entertainment, sports, and media occupations								
Designers	21.50	19.24	850	750	39.5	44,181	39,000	2,055
Graphic designers	20.08	18.34	806	734	40.2	41,931	38,145	2,088
Graphic designers	18.32	19.24	740	740	40.4	38,505	38,501	2,101
News analysts, reporters and correspondents	22.42	12.22	897	489	40.0	46,634	25,416	2,080
Writers and editors	16.25	14.50	650	580	40.0	33,809	30,160	2,080
Editors	16.91	14.58	676	583	40.0	35,167	30,326	2,080
Healthcare practitioner and technical occupations								
Pharmacists	23.93	21.64	946	848	39.5	49,175	44,070	2,055
Pharmacists	45.83	48.11	1,830	1,920	39.9	95,158	99,861	2,076
Physicians and surgeons	60.56	54.52	2,569	2,308	42.4	133,586	119,995	2,206
Registered nurses	25.22	24.51	989	956	39.2	51,441	49,713	2,040
Therapists	26.93	27.04	1,072	1,062	39.8	55,769	55,245	2,071
Occupational therapists	24.01	23.57	955	943	39.8	49,670	49,026	2,069
Physical therapists	29.09	30.91	1,159	1,233	39.8	60,279	64,106	2,072

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Clinical laboratory technologists and technicians	\$20.73	\$22.29	\$827	\$892	39.9	\$43,024	\$46,363	2,075
Medical and clinical laboratory technologists	24.04	24.48	960	979	39.9	49,913	50,918	2,076
Medical and clinical laboratory technicians ..	16.71	17.40	666	696	39.9	34,655	36,192	2,074
Diagnostic related technologists and technicians	24.06	24.40	941	912	39.1	48,910	47,436	2,033
Radiologic technologists and technicians	25.00	25.59	968	1,005	38.7	50,335	52,250	2,014
Emergency medical technicians and paramedics	17.42	17.18	697	687	40.0	36,242	35,734	2,080
Health diagnosing and treating practitioner support technicians	12.06	10.88	474	435	39.3	24,667	22,630	2,045
Licensed practical and licensed vocational nurses	17.15	16.86	671	655	39.1	34,904	34,050	2,035
Medical records and health information technicians ...	14.04	14.35	558	574	39.8	29,023	29,848	2,068
Healthcare support occupations	12.77	11.79	493	468	38.6	25,640	24,336	2,007
Nursing, psychiatric, and home health aides	10.42	10.10	409	394	39.2	21,257	20,475	2,040
Home health aides	9.36	9.33	375	373	40.1	19,514	19,406	2,084
Nursing aides, orderlies, and attendants	10.67	10.14	416	396	39.0	21,652	20,573	2,029
Miscellaneous healthcare support occupations	14.60	14.44	555	536	38.0	28,841	27,872	1,976
Dental assistants	15.73	15.50	578	545	36.8	30,081	28,314	1,913
Medical assistants	12.60	11.75	504	470	40.0	26,187	24,440	2,079
Medical transcriptionists ...	16.53	17.24	661	690	40.0	34,375	35,861	2,079
Protective service occupations	10.80	10.00	432	400	40.0	22,454	20,800	2,080
Food preparation and serving related occupations	8.92	8.76	341	340	38.3	17,741	17,680	1,989

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
First-line supervisors/managers, food preparation and serving workers	\$12.09	\$11.67	\$502	\$475	41.5	\$26,079	\$24,717	2,156
First-line supervisors/managers of food preparation and serving workers	11.93	11.67	491	475	41.2	25,553	24,717	2,142
Cooks	9.83	9.50	382	358	38.9	19,883	18,637	2,024
Cooks, fast food	8.96	9.00	355	360	39.6	18,434	18,720	2,057
Cooks, institution and cafeteria	10.65	9.52	420	381	39.5	21,845	19,793	2,052
Cooks, restaurant	9.80	9.80	375	343	38.3	19,525	17,832	1,991
Food preparation workers	8.66	8.03	335	314	38.7	17,353	16,266	2,005
Food service, tipped	5.57	3.75	200	136	35.8	10,374	7,072	1,862
Bartenders	8.38	9.00	298	360	35.6	15,504	18,720	1,850
Waiters and waitresses	4.20	3.35	149	126	35.4	7,731	6,533	1,843
Dining room and cafeteria attendants and bartender helpers	9.02	8.50	361	340	40.0	18,753	17,680	2,080
Fast food and counter workers	8.40	8.25	311	329	37.0	16,169	17,098	1,925
Combined food preparation and serving workers, including fast food	8.40	8.25	311	329	37.0	16,169	17,098	1,925
Food servers, nonrestaurant ...	7.91	7.60	303	296	38.2	15,739	15,392	1,989
Dishwashers	8.05	8.00	298	315	37.0	15,481	16,380	1,923
Building and grounds cleaning and maintenance occupations	10.82	10.00	428	400	39.5	21,912	20,800	2,025
First-line supervisors/managers, building and grounds cleaning and maintenance workers	13.61	11.51	550	460	40.4	28,334	23,930	2,082
First-line supervisors/managers of housekeeping and janitorial workers	13.66	11.51	552	460	40.4	28,719	23,930	2,102

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Building cleaning workers	\$10.10	\$9.54	\$397	\$378	39.3	\$20,623	\$19,677	2,042
Janitors and cleaners, except maids and housekeeping cleaners	11.25	10.97	447	436	39.8	23,251	22,653	2,067
Maids and housekeeping cleaners	8.58	7.87	331	310	38.6	17,221	16,120	2,008
Grounds maintenance workers	13.75	10.34	561	380	40.8	25,395	20,550	1,846
Landscaping and groundskeeping workers	13.75	10.34	561	380	40.8	25,395	20,550	1,846
Personal care and service occupations	10.47	9.50	401	381	38.3	20,856	19,802	1,992
Gaming services workers	6.79	6.60	270	264	39.8	14,060	13,728	2,070
Gaming dealers	6.42	6.60	256	264	39.9	13,309	13,728	2,074
Barbers and cosmetologists ...	9.56	9.00	373	360	39.1	19,412	18,720	2,031
Hairdressers, hairstylists, and cosmetologists	9.56	9.00	373	360	39.1	19,412	18,720	2,031
Child care workers	7.80	6.95	302	278	38.7	15,683	14,456	2,011
Personal and home care aides	9.54	9.72	371	389	38.9	19,286	20,220	2,021
Recreation and fitness workers	11.99	11.55	477	470	39.8	24,825	24,419	2,070
Recreation workers	11.91	12.75	474	510	39.8	24,644	26,520	2,069
Sales and related occupations	18.48	13.90	740	553	40.0	38,452	28,766	2,081
First-line supervisors/managers, sales workers	17.34	17.09	715	644	41.2	37,192	33,467	2,144
First-line supervisors/managers of retail sales workers ..	15.94	15.44	650	618	40.8	33,792	32,111	2,120
First-line supervisors/managers of non-retail sales workers	28.67	22.03	1,304	1,061	45.5	67,794	55,165	2,365
Retail sales workers	11.63	9.90	458	388	39.4	23,811	20,172	2,047
Cashiers, all workers	8.98	8.50	348	340	38.8	18,101	17,680	2,016
Cashiers	9.01	8.50	349	340	38.8	18,148	17,680	2,014

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
Counter and rental clerks and parts salespersons ..	\$14.28	\$13.39	\$587	\$536	41.1	\$30,511	\$27,851	2,136
Counter and rental clerks	13.16	9.80	531	392	40.4	27,621	20,384	2,099
Parts salespersons	14.45	14.50	595	544	41.2	30,960	28,288	2,142
Retail salespersons	12.69	10.55	498	410	39.2	25,900	21,320	2,041
Advertising sales agents	17.06	12.50	683	500	40.0	35,494	26,000	2,080
Insurance sales agents	27.42	23.25	1,091	930	39.8	56,714	48,350	2,068
Securities, commodities, and financial services sales agents	67.71	31.73	2,708	1,269	40.0	140,827	65,998	2,080
Travel agents	15.68	16.38	591	621	37.7	30,744	32,305	1,961
Sales representatives, wholesale and manufacturing	25.13	22.50	1,038	900	41.3	53,959	46,800	2,148
Sales representatives, wholesale and manufacturing, technical and scientific products	37.06	31.01	1,523	1,240	41.1	79,198	64,492	2,137
Sales representatives, wholesale and manufacturing, except technical and scientific products	23.16	21.92	957	900	41.3	49,774	46,800	2,149
Miscellaneous sales and related workers	17.32	10.10	696	404	40.2	36,172	21,008	2,088
Office and administrative support occupations	14.49	13.62	575	540	39.7	29,867	28,080	2,061
First-line supervisors/managers of office and administrative support workers	21.69	20.19	860	814	39.6	44,717	42,313	2,062
Financial clerks	13.04	11.78	517	470	39.6	26,841	24,440	2,058
Bill and account collectors	14.72	14.54	589	581	40.0	30,627	30,235	2,080
Billing and posting clerks and machine operators	12.99	12.07	518	480	39.9	26,951	24,960	2,074
Bookkeeping, accounting, and auditing clerks	13.55	12.46	536	486	39.6	27,808	25,272	2,053
Procurement clerks	20.40	20.41	816	816	40.0	42,436	42,453	2,080
Tellers	10.27	10.02	407	400	39.6	21,154	20,800	2,059

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations								
–Continued								
Brokerage clerks	\$15.68	\$16.48	\$627	\$659	40.0	\$32,613	\$34,278	2,080
Customer service representatives	15.72	15.00	629	600	40.0	32,682	31,200	2,079
File clerks	12.42	10.75	490	430	39.4	25,476	22,360	2,051
Hotel, motel, and resort desk clerks	8.25	8.25	324	330	39.2	16,823	17,160	2,038
Interviewers, except eligibility and loan	12.60	11.76	503	440	39.9	26,168	22,880	2,077
Loan interviewers and clerks	15.46	15.87	618	635	40.0	32,149	33,010	2,080
New accounts clerks	12.91	13.04	516	522	40.0	26,850	27,129	2,080
Order clerks	15.55	14.69	622	588	40.0	32,336	30,561	2,080
Human resources assistants, except payroll and timekeeping	17.12	14.42	685	577	40.0	35,608	30,000	2,080
Receptionists and information clerks	12.60	12.08	500	482	39.6	25,987	25,085	2,062
Dispatchers	15.21	15.39	618	615	40.6	31,891	32,003	2,097
Dispatchers, except police, fire, and ambulance	15.21	15.39	618	615	40.6	31,891	32,003	2,097
Production, planning, and expediting clerks	17.44	18.36	698	734	40.0	36,273	38,180	2,080
Shipping, receiving, and traffic clerks	12.96	12.72	515	500	39.8	26,786	26,000	2,067
Stock clerks and order fillers	14.20	13.86	568	554	40.0	29,528	28,825	2,080
Weighers, measurers, checkers, and samplers, recordkeeping	14.61	15.25	584	610	40.0	30,394	31,716	2,080
Secretaries and administrative assistants	17.39	17.27	684	691	39.3	35,534	35,928	2,044
Executive secretaries and administrative assistants	19.24	19.49	769	780	39.9	39,971	40,545	2,077
Legal secretaries	17.93	18.46	695	712	38.8	36,162	36,999	2,017
Medical secretaries	15.01	13.99	586	560	39.0	30,456	29,099	2,029
Secretaries, except legal, medical, and executive	15.90	16.29	619	640	38.9	32,155	33,280	2,022
Computer operators	16.77	16.01	671	640	40.0	34,880	33,290	2,080
Data entry and information processing workers	12.05	12.10	481	484	39.9	25,028	25,168	2,077
Data entry keyers	12.17	12.76	486	510	40.0	25,295	26,530	2,078

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Word processors and typists	\$11.57	\$11.61	\$461	\$464	39.8	\$23,968	\$24,151	2,071
Insurance claims and policy processing clerks	14.31	12.73	565	485	39.5	29,378	25,210	2,053
Office clerks, general	13.01	12.21	517	480	39.7	26,799	24,960	2,059
Office machine operators, except computer	11.98	13.22	479	529	40.0	24,913	27,506	2,080
Construction and extraction occupations	21.99	21.25	887	846	40.4	44,531	42,099	2,025
First-line supervisors/managers of construction trades and extraction workers	28.99	30.60	1,166	1,224	40.2	60,209	63,648	2,077
Carpenters	19.57	17.25	783	690	40.0	40,227	34,840	2,055
Construction laborers	18.45	18.95	738	758	40.0	35,813	37,036	1,941
Construction equipment operators	24.46	27.56	1,066	1,102	43.6	43,201	52,392	1,766
Operating engineers and other construction equipment operators	25.01	28.32	1,100	1,102	44.0	47,653	52,392	1,905
Electricians	21.97	19.60	879	784	40.0	45,692	40,768	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	26.86	31.24	1,075	1,249	40.0	55,879	64,971	2,080
Plumbers, pipefitters, and steamfitters	26.86	31.24	1,075	1,249	40.0	55,876	64,971	2,080
Sheet metal workers	19.62	19.40	785	776	40.0	40,802	40,352	2,080
Helpers, construction trades ..	12.37	11.00	495	440	40.0	24,326	20,800	1,966
Installation, maintenance, and repair occupations	19.66	19.53	790	776	40.2	41,066	40,352	2,089
First-line supervisors/managers of mechanics, installers, and repairers	25.59	27.14	1,086	1,086	42.4	56,476	56,451	2,207
Radio and telecommunications equipment installers and repairers	25.86	28.55	1,035	1,142	40.0	53,796	59,376	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations								
–Continued								
Telecommunications equipment installers and repairers, except line installers	\$25.86	\$28.55	\$1,035	\$1,142	40.0	\$53,796	\$59,376	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	18.46	15.00	738	600	40.0	38,400	31,200	2,080
Aircraft mechanics and service technicians	24.94	26.87	998	1,075	40.0	51,875	55,890	2,080
Automotive technicians and repairers	18.76	18.60	758	744	40.4	39,424	38,688	2,101
Automotive body and related repairers	22.75	18.40	931	736	40.9	48,410	38,272	2,128
Automotive service technicians and mechanics	18.02	19.53	726	781	40.3	37,756	40,631	2,095
Bus and truck mechanics and diesel engine specialists ...	17.92	18.00	726	730	40.5	37,730	37,960	2,106
Heavy vehicle and mobile equipment service technicians and mechanics	16.84	16.80	669	662	39.7	34,768	34,445	2,065
Farm equipment mechanics	14.43	15.39	566	538	39.2	29,448	28,001	2,040
Mobile heavy equipment mechanics, except engines	18.00	18.50	720	740	40.0	37,443	38,480	2,080
Heating, air conditioning, and refrigeration mechanics and installers	19.45	22.00	778	880	40.0	40,450	45,760	2,080
Industrial machinery installation, repair, and maintenance workers	19.79	19.64	789	761	39.9	41,018	39,560	2,073
Industrial machinery mechanics	22.40	21.16	890	844	39.8	46,299	43,888	2,067
Maintenance and repair workers, general	16.78	16.48	671	659	40.0	34,906	34,278	2,080
Maintenance workers, machinery	14.69	14.15	587	566	40.0	30,536	29,432	2,079
Millwrights	23.45	22.79	938	912	40.0	48,556	46,492	2,071

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Line installers and repairers ...	\$25.37	\$25.71	\$1,015	\$1,028	40.0	\$52,770	\$53,477	2,080
Electrical power-line installers and repairers	26.83	26.27	1,073	1,051	40.0	55,801	54,642	2,080
Miscellaneous installation, maintenance, and repair workers	16.26	14.42	650	577	40.0	33,821	30,000	2,080
Helpers--installation, maintenance, and repair workers	14.24	11.87	570	475	40.0	29,627	24,690	2,080
Production occupations	15.66	14.42	624	574	39.8	32,279	29,640	2,062
First-line supervisors/managers of production and operating workers	21.61	20.57	880	823	40.7	45,782	42,788	2,119
Electrical, electronics, and electromechanical assemblers	16.39	15.04	656	602	40.0	34,098	31,283	2,080
Electrical and electronic equipment assemblers ..	16.46	15.04	659	602	40.0	34,242	31,283	2,080
Miscellaneous assemblers and fabricators	17.20	14.35	687	574	39.9	35,628	29,844	2,071
Bakers	12.29	11.15	491	446	40.0	25,556	23,192	2,080
Butchers and other meat, poultry, and fish processing workers	13.09	12.15	520	486	39.7	27,054	25,272	2,066
Butchers and meat cutters ..	18.26	18.00	730	720	40.0	37,973	37,440	2,080
Slaughterers and meat packers	11.58	12.15	458	486	39.5	23,803	25,272	2,056
Miscellaneous food processing workers	14.08	13.85	563	554	40.0	29,292	28,808	2,080
Food batchmakers	14.74	14.47	590	579	40.0	30,661	30,098	2,080
Computer control programmers and operators	18.44	18.35	645	667	35.0	33,522	34,659	1,818
Computer-controlled machine tool operators, metal and plastic	16.60	15.75	561	510	33.8	29,186	26,520	1,758

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Forming machine setters, operators, and tenders, metal and plastic	\$14.66	\$14.47	\$586	\$579	40.0	\$30,491	\$30,098	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic	15.70	14.47	628	579	40.0	32,664	30,098	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	15.72	15.00	627	600	39.9	32,627	31,200	2,075
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	14.89	15.76	593	630	39.8	30,840	32,781	2,071
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	18.01	13.82	720	553	40.0	37,452	28,746	2,080
Machinists	20.84	21.19	833	848	40.0	43,340	44,075	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	11.86	11.50	474	460	40.0	24,604	23,920	2,075
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	11.86	11.50	474	460	40.0	24,604	23,920	2,075
Multiple machine tool setters, operators, and tenders, metal and plastic	18.97	21.43	759	857	40.0	39,423	44,574	2,078
Tool and die makers	22.72	21.33	909	853	40.0	47,257	44,362	2,080
Welding, soldering, and brazing workers	15.59	14.30	624	572	40.0	32,427	29,744	2,080
Welders, cutters, solderers, and brazers	16.57	14.88	663	595	40.0	34,459	30,950	2,080
Miscellaneous metalworkers and plastic workers	14.63	15.61	585	624	40.0	30,404	32,469	2,078
Printers	16.89	17.54	671	702	39.7	34,869	36,483	2,064
Prepress technicians and workers	16.69	16.20	662	648	39.7	34,415	33,696	2,062

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Printing machine operators	\$16.69	\$17.47	\$662	\$698	39.7	\$34,438	\$36,291	2,063
Laundry and dry-cleaning workers	10.58	10.88	418	435	39.5	21,712	22,628	2,052
Chemical processing machine setters, operators, and tenders	18.93	18.55	757	742	40.0	39,369	38,584	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	18.55	17.30	742	692	40.0	38,580	35,984	2,080
Crushing, grinding, polishing, mixing, and blending workers	13.43	13.75	537	550	40.0	27,713	28,080	2,063
Cutting workers	14.70	15.10	588	604	40.0	30,254	30,992	2,058
Cutting and slicing machine setters, operators, and tenders ..	15.28	15.92	611	637	40.0	31,791	33,114	2,080
Inspectors, testers, sorters, samplers, and weighers	17.39	15.66	696	626	40.0	36,172	32,573	2,080
Packaging and filling machine operators and tenders	15.23	15.62	609	625	40.0	31,676	32,490	2,080
Painting workers	19.72	17.94	793	718	40.2	41,222	37,319	2,090
Coating, painting, and spraying machine setters, operators, and tenders	18.78	17.25	751	690	40.0	39,071	35,874	2,080
Painters, transportation equipment	21.17	17.94	–	–	–	–	–	–
Miscellaneous production workers	12.02	11.00	479	440	39.9	24,353	22,880	2,027
Helpers--production workers	11.16	11.00	445	440	39.9	23,139	22,880	2,074
Transportation and material moving occupations	16.09	14.54	660	600	41.0	34,103	31,138	2,120
First-line supervisors/managers of helpers, laborers, and material movers, hand	19.31	19.24	783	770	40.5	40,703	40,015	2,108

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	\$26.83	\$23.00	\$1,101	\$920	41.0	\$57,256	\$47,840	2,134
Driver/sales workers and truck drivers	15.84	15.25	670	620	42.3	34,552	32,240	2,181
Truck drivers, heavy and tractor-trailer	16.38	16.00	728	675	44.4	37,349	34,963	2,281
Truck drivers, light or delivery services	14.19	12.00	546	388	38.5	28,411	20,193	2,002
Dredge, excavating, and loading machine operators	18.70	17.50	748	700	40.0	37,876	37,440	2,026
Excavating and loading machine and dragline operators	18.69	18.00	748	720	40.0	37,845	37,440	2,025
Industrial truck and tractor operators	14.76	15.04	590	602	40.0	30,207	31,200	2,047
Laborers and material movers, hand	12.69	11.70	502	464	39.6	26,127	24,128	2,059
Cleaners of vehicles and equipment	11.07	11.25	443	450	40.0	23,028	23,400	2,080
Laborers and freight, stock, and material movers, hand	14.00	13.10	552	522	39.4	28,685	27,154	2,049
Machine feeders and offbearers	14.94	13.96	580	558	38.8	30,145	29,037	2,017
Packers and packagers, hand	10.73	10.03	429	401	40.0	22,299	20,862	2,079

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$22.80	\$19.79	\$901	\$792	39.5	\$42,119	\$38,188	1,847
Management occupations	36.53	31.81	1,467	1,272	40.2	74,346	66,154	2,035
General and operations managers	30.32	31.81	1,213	1,272	40.0	62,429	66,154	2,059
Education administrators	35.11	31.18	1,397	1,247	39.8	68,703	64,859	1,957
Education administrators, elementary and secondary school	43.99	43.45	1,744	1,653	39.6	83,510	79,000	1,899
Medical and health services managers	57.41	41.75	2,352	1,670	41.0	122,313	86,846	2,130
Business and financial operations occupations	25.89	22.29	1,034	892	39.9	53,648	46,363	2,072
Claims adjusters, appraisers, examiners, and investigators	24.12	24.76	965	990	40.0	50,168	51,501	2,080
Claims adjusters, examiners, and investigators	24.12	24.76	965	990	40.0	50,168	51,501	2,080
Compliance officers, except agriculture, construction, health and safety, and transportation	29.59	30.66	1,184	1,226	40.0	61,552	63,773	2,080
Accountants and auditors	20.96	20.60	838	824	40.0	43,591	42,848	2,080
Appraisers and assessors of real estate	21.70	21.42	868	857	40.0	45,128	44,554	2,080
Computer and mathematical science occupations	25.28	23.99	1,017	960	40.2	52,301	49,903	2,069
Computer support specialists	23.11	22.44	922	898	39.9	47,928	46,671	2,074
Computer systems analysts	31.79	32.70	1,272	1,308	40.0	65,614	68,016	2,064
Network and computer systems administrators	22.59	21.93	891	877	39.4	42,196	45,614	1,868
Architecture and engineering occupations	25.33	23.11	990	964	39.1	51,505	50,107	2,033
Engineers	32.72	32.27	1,334	1,291	40.8	69,358	67,122	2,119
Engineering technicians, except drafters	20.39	19.78	816	791	40.0	42,415	41,142	2,080
Civil engineering technicians	19.30	18.26	772	730	40.0	40,145	37,981	2,080

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations	\$23.01	\$20.25	\$919	\$810	39.9	\$42,155	\$38,254	1,832
Life scientists	22.20	19.23	888	769	40.0	39,090	30,000	1,761
Psychologists	30.71	27.72	1,229	1,109	40.0	49,667	46,801	1,617
Clinical, counseling, and school psychologists	30.71	27.72	1,229	1,109	40.0	49,667	46,801	1,617
Community and social services occupations	20.46	18.71	816	750	39.9	39,800	38,189	1,945
Counselors	23.19	21.06	924	842	39.9	43,781	44,160	1,888
Educational, vocational, and school counselors ..	29.34	29.37	1,163	1,175	39.6	49,659	48,162	1,693
Rehabilitation counselors ..	20.45	20.35	818	814	40.0	42,541	42,328	2,080
Social workers	20.60	18.00	820	720	39.8	38,506	35,194	1,869
Child, family, and school social workers	22.21	19.00	880	760	39.6	38,795	37,440	1,747
Miscellaneous community and social service specialists	18.31	17.11	732	684	40.0	37,791	35,526	2,064
Probation officers and correctional treatment specialists	19.50	18.71	780	748	40.0	40,568	38,917	2,080
Social and human service assistants	15.97	14.39	639	576	40.0	33,223	29,931	2,080
Legal occupations	36.54	33.80	1,425	1,346	39.0	74,092	70,000	2,028
Lawyers	32.01	31.23	1,219	1,178	38.1	63,371	61,235	1,980
Judges, magistrates, and other judicial workers	53.86	58.52	2,154	2,341	40.0	112,026	121,711	2,080
Education, training, and library occupations	30.83	28.10	1,176	1,080	38.2	45,536	41,791	1,477
Postsecondary teachers	59.78	43.69	2,376	1,740	39.8	97,167	68,299	1,625
Primary, secondary, and special education school teachers	30.56	28.89	1,173	1,128	38.4	44,322	42,738	1,451
Preschool and kindergarten teachers	32.04	31.47	1,237	1,197	38.6	44,923	42,665	1,402
Kindergarten teachers, except special education	32.95	31.91	1,270	1,219	38.5	45,491	43,446	1,381
Elementary and middle school teachers	30.09	28.46	1,156	1,124	38.4	43,562	42,412	1,448

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Elementary school teachers, except special education	\$29.97	\$28.43	\$1,150	\$1,125	38.4	\$43,334	\$42,640	1,446
Middle school teachers, except special and vocational education	30.52	28.59	1,178	1,112	38.6	44,357	42,067	1,453
Secondary school teachers	31.12	29.15	1,196	1,135	38.5	45,288	43,050	1,455
Secondary school teachers, except special and vocational education	31.26	29.59	1,200	1,145	38.4	45,471	43,524	1,455
Vocational education teachers, secondary school	29.04	26.51	1,147	1,060	39.5	42,577	39,040	1,466
Special education teachers	31.11	29.73	1,172	1,117	37.7	46,205	43,760	1,485
Special education teachers, preschool, kindergarten, and elementary school	30.44	29.33	1,142	1,100	37.5	42,423	40,478	1,394
Special education teachers, middle school	32.30	31.51	1,216	1,182	37.7	51,562	50,831	1,596
Other teachers and instructors	21.36	22.77	796	830	37.2	31,280	33,142	1,464
Librarians	23.04	21.83	892	873	38.7	39,881	41,496	1,731
Instructional coordinators	32.24	30.82	1,395	1,451	43.3	63,054	55,447	1,956
Teacher assistants	11.07	10.44	388	372	35.1	14,781	13,940	1,336
Arts, design, entertainment, sports, and media occupations	20.39	20.34	816	814	40.0	42,415	42,307	2,080
Healthcare practitioner and technical occupations	24.70	22.88	979	893	39.6	47,896	44,639	1,939
Registered nurses	26.05	25.59	1,018	1,002	39.1	49,678	49,231	1,907
Therapists	34.35	33.76	1,320	1,264	38.4	50,329	48,645	1,465
Speech-language pathologists	33.86	32.28	1,293	1,242	38.2	47,764	46,162	1,411
Diagnostic related technologists and technicians	23.10	22.33	923	887	39.9	47,974	46,134	2,077

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Radiologic technologists and technicians	\$23.10	\$22.33	\$923	\$887	39.9	\$47,974	\$46,134	2,077
Emergency medical technicians and paramedics	15.72	16.59	658	664	41.8	34,197	34,511	2,175
Health diagnosing and treating practitioner support technicians	15.51	15.41	606	564	39.1	31,489	29,328	2,031
Licensed practical and licensed vocational nurses	16.40	16.24	652	650	39.8	33,077	33,675	2,017
Healthcare support occupations	12.70	12.04	502	478	39.6	26,130	24,835	2,058
Nursing, psychiatric, and home health aides	10.99	9.84	432	389	39.3	22,480	20,218	2,045
Nursing aides, orderlies, and attendants	11.03	9.84	432	389	39.1	22,454	20,218	2,035
Protective service occupations	19.65	18.71	819	774	41.7	42,521	40,227	2,163
First-line supervisors/managers, law enforcement workers	35.88	36.18	1,435	1,447	40.0	74,629	75,254	2,080
First-line supervisors/managers of police and detectives	36.62	36.46	1,465	1,458	40.0	76,160	75,837	2,080
Fire fighters	17.71	17.81	904	907	51.0	47,018	47,183	2,654
Bailiffs, correctional officers, and jailers	15.95	14.51	638	580	40.0	33,184	30,175	2,081
Correctional officers and jailers	15.95	14.51	638	580	40.0	33,193	30,175	2,081
Police officers	22.92	23.31	917	934	40.0	47,682	48,589	2,081
Police and sheriff's patrol officers	22.92	23.31	917	934	40.0	47,682	48,589	2,081
Security guards and gaming surveillance officers	15.88	15.73	635	629	40.0	32,387	32,718	2,040
Security guards	15.88	15.73	635	629	40.0	32,387	32,718	2,040
Food preparation and serving related occupations	11.34	10.59	418	372	36.9	17,969	14,964	1,585

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued								
First-line supervisors/managers, food preparation and serving workers	\$16.20	\$12.93	\$618	\$517	38.1	\$27,054	\$26,362	1,670
First-line supervisors/managers of food preparation and serving workers	18.45	19.67	738	787	40.0	35,022	29,247	1,898
Cooks	10.24	10.33	367	368	35.8	14,433	14,100	1,410
Cooks, institution and cafeteria	10.24	10.33	367	368	35.8	14,433	14,100	1,410
Building and grounds cleaning and maintenance occupations	13.56	12.97	540	518	39.9	27,134	26,622	2,001
Building cleaning workers	12.84	12.60	512	504	39.9	26,476	26,083	2,062
Janitors and cleaners, except maids and housekeeping cleaners	13.03	12.70	519	506	39.9	26,853	26,312	2,061
Grounds maintenance workers	16.63	15.88	665	635	40.0	27,766	29,515	1,669
Landscaping and groundskeeping workers	17.13	15.88	685	635	40.0	29,012	29,515	1,693
Personal care and service occupations	14.47	14.48	577	563	39.9	26,023	23,566	1,799
Sales and related occupations	17.36	17.93	689	717	39.7	33,864	36,142	1,950
Retail sales workers	15.25	14.51	603	580	39.6	29,001	27,233	1,902
Office and administrative support occupations	15.44	14.91	615	592	39.8	31,149	30,493	2,018
First-line supervisors/managers of office and administrative support workers	17.66	17.27	712	691	40.3	37,010	35,922	2,096
Financial clerks	16.18	17.28	647	691	40.0	33,457	35,152	2,068
Bookkeeping, accounting, and auditing clerks	16.64	17.51	665	700	40.0	34,391	36,165	2,066

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Court, municipal, and license clerks	\$13.44	\$12.22	\$537	\$489	40.0	\$27,926	\$25,416	2,078
Eligibility interviewers, government programs	17.87	17.02	715	681	40.0	37,164	35,400	2,080
Receptionists and information clerks	12.64	11.51	506	460	40.0	26,300	23,945	2,080
Dispatchers	14.40	14.01	576	560	40.0	29,952	29,141	2,080
Police, fire, and ambulance dispatchers	14.40	13.26	576	530	40.0	29,954	27,581	2,080
Secretaries and administrative assistants	15.70	15.00	623	587	39.7	30,780	29,557	1,960
Executive secretaries and administrative assistants	16.52	16.04	661	642	40.0	34,186	33,359	2,070
Secretaries, except legal, medical, and executive	15.14	14.21	598	568	39.5	28,602	27,679	1,889
Office clerks, general	14.86	14.24	593	570	39.9	30,469	29,536	2,050
Construction and extraction occupations	15.66	15.00	627	600	40.1	32,547	31,200	2,079
First-line supervisors/managers of construction trades and extraction workers	17.99	16.21	720	648	40.0	37,415	33,717	2,080
Construction laborers	12.09	10.56	483	422	40.0	25,137	21,965	2,080
Construction equipment operators	13.61	12.52	545	501	40.0	28,318	26,042	2,080
Operating engineers and other construction equipment operators	13.82	12.95	553	518	40.0	28,743	26,928	2,080
Highway maintenance workers	15.36	14.73	614	589	40.0	31,755	30,638	2,067
Installation, maintenance, and repair occupations	19.21	18.16	769	726	40.0	39,963	37,773	2,080
Bus and truck mechanics and diesel engine specialists ...	17.51	16.44	700	658	40.0	36,418	34,195	2,080
Industrial machinery installation, repair, and maintenance workers	15.73	15.00	629	600	40.0	32,728	31,200	2,080

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Maintenance and repair workers, general	\$15.29	\$14.46	\$612	\$578	40.0	\$31,804	\$30,077	2,080
Line installers and repairers ...	22.28	23.37	891	935	40.0	46,350	48,610	2,080
Electrical power-line installers and repairers	22.28	23.37	891	935	40.0	46,350	48,610	2,080
Production occupations	19.86	19.33	794	773	40.0	41,300	40,206	2,080
Power plant operators, distributors, and dispatchers	23.48	26.00	939	1,040	40.0	48,830	54,082	2,080
Power plant operators	23.61	26.00	945	1,040	40.0	49,114	54,082	2,080
Water and liquid waste treatment plant and system operators	17.19	16.00	687	640	40.0	35,748	33,280	2,080
Transportation and material moving occupations	18.60	19.52	698	771	37.5	33,448	33,030	1,799

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 14

Size of establishment: Mean hourly earnings¹ of workers in private industry establishments for major occupational groups

Occupational group ²	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
All workers	\$17.42	\$15.48	\$17.00	\$17.73	\$21.53
Management, professional, and related	28.70	26.59	27.26	28.33	31.15
Management, business, and financial	33.01	31.70	31.53	33.62	34.48
Professional and related	26.27	22.79	24.52	25.77	29.55
Service	9.60	9.20	8.25	10.05	11.68
Sales and office	14.52	13.47	18.28	14.35	15.30
Sales and related	15.45	13.78	25.69	13.94	25.82
Office and administrative support	14.01	13.23	14.43	14.57	14.61
Natural resources, construction, and maintenance	20.59	19.81	19.63	23.69	22.97
Construction and extraction	21.78	—	—	—	—
Installation, maintenance, and repair	19.57	18.28	18.38	22.57	21.95
Production, transportation, and material moving	15.29	13.53	14.58	15.29	18.18
Production	15.47	14.76	14.20	14.88	17.57
Transportation and material moving	15.06	12.88	15.09	15.98	19.66
	Relative error				
All workers	1.7%	3.8%	2.8%	2.2%	5.9%
Management, professional, and related	3.6	10.6	5.2	4.5	2.8
Management, business, and financial	7.7	19.7	5.7	10.5	4.6
Professional and related	2.5	3.7	11.0	5.0	2.6
Service	2.5	4.0	2.5	3.3	5.2
Sales and office	2.4	4.4	7.3	3.3	4.0
Sales and related	7.3	10.0	12.5	6.4	9.2
Office and administrative support	1.6	2.3	4.7	3.9	3.4
Natural resources, construction, and maintenance	4.7	6.4	6.8	2.7	8.2
Construction and extraction	4.9	—	—	—	—
Installation, maintenance, and repair	4.9	7.1	5.1	4.1	7.7
Production, transportation, and material moving	2.1	5.6	3.4	4.8	5.2
Production	3.7	13.1	5.2	6.0	4.7
Transportation and material moving	3.0	3.7	4.0	7.7	23.1

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$17.51	\$14.91	\$698	\$584	39.9	\$36,042	\$30,241	2,059
Management occupations	29.23	24.99	1,210	1,010	41.4	62,814	52,001	2,149
General and operations managers	32.46	28.66	1,370	1,200	42.2	71,230	62,400	2,194
Marketing and sales managers	47.05	48.00	2,082	2,400	44.2	108,252	124,800	2,301
Financial managers	30.33	26.22	1,211	1,000	39.9	62,988	52,001	2,077
Medical and health services managers	30.70	31.78	1,228	1,271	40.0	63,851	66,102	2,080
Business and financial operations occupations	34.28	23.43	1,397	986	40.8	72,638	51,278	2,119
Human resources, training, and labor relations specialists	21.61	20.57	864	823	40.0	44,948	42,786	2,080
Accountants and auditors	23.73	19.80	961	792	40.5	49,981	41,174	2,106
Financial analysts and advisors	33.59	25.38	1,333	1,015	39.7	69,331	52,784	2,064
Insurance underwriters	32.04	31.73	1,251	1,215	39.0	65,027	63,161	2,029
Computer and mathematical science occupations	36.11	35.78	1,443	1,431	40.0	75,052	74,431	2,078
Computer software engineers	46.13	48.08	1,845	1,923	40.0	95,950	100,000	2,080
Computer software engineers, applications	47.54	48.39	1,901	1,936	40.0	98,873	100,647	2,080
Computer support specialists	23.76	18.66	950	747	40.0	49,413	38,821	2,080
Network and computer systems administrators	30.83	28.09	1,233	1,124	40.0	64,126	58,423	2,080
Architecture and engineering occupations	21.69	20.55	873	832	40.2	45,376	43,260	2,092
Engineers	20.91	17.00	843	680	40.3	43,854	35,360	2,097
Drafters	22.74	21.50	910	860	40.0	47,308	44,720	2,080
Engineering technicians, except drafters	21.45	20.55	858	822	40.0	44,617	42,744	2,080
Life, physical, and social science occupations	25.21	25.62	1,008	1,025	40.0	51,803	53,281	2,055
Community and social services occupations	15.76	16.35	614	654	39.0	31,923	34,000	2,026
Counselors	17.21	17.83	642	697	37.3	33,379	36,225	1,939

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations –Continued								
Miscellaneous community and social service specialists	\$15.21	\$16.35	\$600	\$654	39.4	\$31,188	\$34,000	2,050
Legal occupations	35.44	29.85	1,474	1,300	41.6	76,645	67,601	2,163
Lawyers	47.15	38.05	2,058	1,788	43.6	107,007	92,999	2,270
Paralegals and legal assistants	22.45	21.54	888	798	39.6	46,197	41,496	2,057
Education, training, and library occupations	17.27	17.50	671	698	38.9	31,509	34,402	1,825
Postsecondary teachers	21.73	21.06	862	842	39.7	44,828	43,805	2,063
Primary, secondary, and special education school teachers	25.81	25.93	1,033	1,037	40.0	38,508	38,651	1,492
Arts, design, entertainment, sports, and media occupations	17.42	14.50	681	581	39.1	35,418	30,225	2,033
Designers	13.71	10.27	552	411	40.3	28,715	21,366	2,095
Writers and editors	14.42	12.54	577	502	40.0	29,999	26,089	2,080
Healthcare practitioner and technical occupations	21.95	21.64	879	846	40.0	45,704	44,013	2,082
Registered nurses	21.79	22.00	884	825	40.6	45,984	42,916	2,110
Clinical laboratory technologists and technicians	19.41	23.88	776	955	40.0	40,371	49,670	2,080
Licensed practical and licensed vocational nurses	16.39	16.04	648	634	39.6	33,702	32,968	2,057
Healthcare support occupations	13.28	13.00	504	495	37.9	26,195	25,740	1,972
Nursing, psychiatric, and home health aides	9.54	9.16	368	354	38.6	19,152	18,410	2,008
Nursing aides, orderlies, and attendants	10.15	9.82	389	368	38.3	20,205	19,141	1,991
Miscellaneous healthcare support occupations	14.75	14.44	554	536	37.6	28,806	27,872	1,953
Dental assistants	15.73	15.50	578	545	36.8	30,081	28,314	1,913

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations	\$9.92	\$9.36	\$397	\$374	40.0	\$20,633	\$19,469	2,080
Food preparation and serving related occupations	8.26	8.50	314	329	38.0	16,325	17,098	1,977
First-line supervisors/managers, food preparation and serving workers	10.83	9.40	440	424	40.6	22,878	22,048	2,112
First-line supervisors/managers of food preparation and serving workers	10.74	9.23	431	416	40.1	22,401	21,632	2,086
Cooks	8.99	9.02	351	343	39.0	18,227	17,832	2,027
Cooks, fast food	8.96	9.00	355	360	39.6	18,434	18,720	2,057
Cooks, institution and cafeteria	9.52	9.52	378	381	39.7	19,646	19,793	2,063
Cooks, restaurant	8.94	9.02	342	338	38.2	17,775	17,587	1,989
Food preparation workers	7.95	7.50	305	288	38.4	15,796	14,976	1,987
Food service, tipped	5.40	3.72	192	136	35.5	9,965	7,072	1,847
Bartenders	8.38	9.00	298	360	35.6	15,504	18,720	1,850
Waiters and waitresses	4.00	3.28	141	126	35.2	7,326	6,533	1,829
Fast food and counter workers	8.46	8.50	322	340	38.1	16,751	17,680	1,980
Combined food preparation and serving workers, including fast food	8.46	8.50	322	340	38.1	16,751	17,680	1,980
Building and grounds cleaning and maintenance occupations	10.25	9.00	402	351	39.2	20,424	18,689	1,992
Building cleaning workers	9.26	8.50	360	331	38.9	18,724	17,208	2,023
Janitors and cleaners, except maids and housekeeping cleaners	10.62	10.25	423	410	39.8	21,992	21,320	2,071
Maids and housekeeping cleaners	8.10	7.70	309	297	38.1	16,061	15,425	1,983
Grounds maintenance workers	14.12	9.50	577	379	40.9	25,696	19,760	1,820
Landscaping and groundskeeping workers	14.12	9.50	577	379	40.9	25,696	19,760	1,820

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations	\$9.73	\$9.06	\$381	\$360	39.1	\$19,811	\$18,720	2,035
Barbers and cosmetologists ...	9.51	9.00	370	360	38.9	19,262	18,720	2,024
Hairdressers, hairstylists, and cosmetologists	9.51	9.00	370	360	38.9	19,262	18,720	2,024
Sales and related occupations	18.84	14.42	754	563	40.0	39,189	29,250	2,081
First-line supervisors/managers, sales workers	16.33	15.44	678	615	41.5	35,240	32,001	2,158
First-line supervisors/managers of retail sales workers ...	15.05	15.19	615	608	40.9	31,975	31,595	2,125
Retail sales workers	12.24	10.00	481	388	39.3	24,994	20,172	2,042
Cashiers, all workers	8.44	8.00	322	320	38.2	16,736	16,640	1,983
Cashiers	8.44	8.00	322	320	38.2	16,736	16,640	1,983
Counter and rental clerks and parts salespersons ..	14.49	14.50	596	536	41.2	31,014	27,851	2,140
Parts salespersons	14.52	14.75	599	580	41.3	31,154	30,160	2,145
Retail salespersons	14.31	11.80	561	446	39.2	29,167	23,209	2,038
Advertising sales agents	17.83	11.82	713	473	40.0	37,090	24,586	2,080
Insurance sales agents	28.92	23.25	1,153	930	39.9	59,950	48,350	2,073
Securities, commodities, and financial services sales agents	73.82	31.13	2,953	1,245	40.0	153,547	64,740	2,080
Sales representatives, wholesale and manufacturing	23.00	21.26	945	876	41.1	49,151	45,577	2,137
Sales representatives, wholesale and manufacturing, except technical and scientific products	22.69	21.91	933	876	41.1	48,525	45,577	2,138
Miscellaneous sales and related workers	17.06	10.00	685	400	40.2	35,646	20,800	2,089
Office and administrative support occupations	14.10	12.94	559	512	39.6	29,030	26,630	2,058
First-line supervisors/managers of office and administrative support workers	21.66	20.34	851	825	39.3	44,242	42,899	2,043

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Financial clerks	\$12.55	\$11.25	\$496	\$450	39.5	\$25,719	\$23,400	2,050
Billing and posting clerks and machine operators	11.30	10.50	449	420	39.8	23,362	21,840	2,067
Bookkeeping, accounting, and auditing clerks	13.36	12.00	527	470	39.4	27,292	24,440	2,042
Tellers	10.17	10.02	402	400	39.5	20,909	20,800	2,056
Customer service representatives	15.36	14.65	616	586	40.1	32,010	30,472	2,084
Hotel, motel, and resort desk clerks	8.20	8.25	326	330	39.7	16,933	17,160	2,064
Loan interviewers and clerks	14.55	14.85	582	594	40.0	30,265	30,878	2,080
New accounts clerks	12.63	12.29	505	492	40.0	26,261	25,563	2,080
Order clerks	13.12	12.50	525	500	40.0	27,283	26,000	2,080
Receptionists and information clerks	12.66	12.00	500	480	39.5	26,026	24,960	2,056
Dispatchers	14.34	15.39	574	615	40.0	29,824	32,003	2,080
Dispatchers, except police, fire, and ambulance	14.34	15.39	574	615	40.0	29,824	32,003	2,080
Production, planning, and expediting clerks	14.84	13.00	594	520	40.0	30,863	27,040	2,080
Shipping, receiving, and traffic clerks	14.00	13.65	556	546	39.7	28,909	28,392	2,065
Stock clerks and order fillers	13.17	13.10	527	524	40.0	27,396	27,248	2,080
Secretaries and administrative assistants	16.56	16.68	641	667	38.7	33,310	34,694	2,011
Executive secretaries and administrative assistants	18.57	19.49	743	780	40.0	38,623	40,545	2,080
Secretaries, except legal, medical, and executive	15.04	16.50	568	660	37.8	29,550	34,320	1,965
Data entry and information processing workers	11.79	12.10	472	484	40.0	24,523	25,168	2,080
Insurance claims and policy processing clerks	16.61	15.38	664	615	40.0	34,549	31,990	2,080
Office clerks, general	13.08	12.48	520	480	39.7	26,898	24,960	2,056
Construction and extraction occupations	21.34	20.72	863	812	40.4	43,211	41,600	2,025

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
First-line supervisors/managers of construction trades and extraction workers	\$28.72	\$32.03	\$1,156	\$1,224	40.2	\$59,649	\$63,648	2,077
Carpenters	18.52	16.75	741	670	40.0	38,530	34,840	2,080
Construction laborers	18.07	18.90	722	756	40.0	35,257	37,036	1,952
Construction equipment operators	24.62	27.56	1,074	1,102	43.6	43,389	52,392	1,762
Operating engineers and other construction equipment operators	25.20	28.32	1,110	1,102	44.1	47,945	52,392	1,903
Electricians	17.59	16.00	704	640	40.0	36,587	33,280	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	26.75	29.52	1,070	1,181	40.0	55,645	61,393	2,080
Plumbers, pipefitters, and steamfitters	26.75	31.38	1,070	1,255	40.0	55,642	65,270	2,080
Helpers, construction trades ..	12.09	11.00	484	440	40.0	23,719	20,800	1,962
Installation, maintenance, and repair occupations	18.38	18.50	740	740	40.3	38,501	38,480	2,095
First-line supervisors/managers of mechanics, installers, and repairers	23.03	20.53	1,002	910	43.5	52,079	47,329	2,261
Automotive technicians and repairers	18.62	19.53	754	781	40.5	39,189	40,631	2,104
Automotive service technicians and mechanics	17.71	19.53	714	781	40.3	37,133	40,631	2,097
Bus and truck mechanics and diesel engine specialists ...	17.95	18.25	730	730	40.6	37,938	37,960	2,113
Heavy vehicle and mobile equipment service technicians and mechanics	16.57	16.56	658	662	39.7	34,200	34,445	2,064
Farm equipment mechanics	14.43	15.39	566	538	39.2	29,448	28,001	2,040
Mobile heavy equipment mechanics, except engines	18.01	18.58	720	743	40.0	37,466	38,646	2,080

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Heating, air conditioning, and refrigeration mechanics and installers	\$18.85	\$22.00	\$754	\$880	40.0	\$39,210	\$45,760	2,080
Industrial machinery installation, repair, and maintenance workers	15.79	15.23	632	609	40.0	32,854	31,678	2,080
Industrial machinery mechanics	20.67	22.58	827	903	40.0	42,990	46,966	2,080
Maintenance and repair workers, general	14.01	13.88	560	555	40.0	29,141	28,860	2,080
Line installers and repairers ...	26.09	25.20	1,044	1,008	40.0	54,273	52,416	2,080
Electrical power-line installers and repairers	26.74	26.27	1,070	1,051	40.0	55,616	54,642	2,080
Miscellaneous installation, maintenance, and repair workers	13.79	12.50	552	500	40.0	28,681	26,000	2,080
Production occupations	14.66	13.95	581	550	39.6	30,108	28,496	2,054
First-line supervisors/managers of production and operating workers	16.83	15.65	677	626	40.2	35,187	32,552	2,090
Miscellaneous assemblers and fabricators	11.13	11.12	445	445	40.0	23,156	23,130	2,080
Butchers and other meat, poultry, and fish processing workers	15.91	16.25	637	650	40.0	33,101	33,800	2,080
Computer control programmers and operators	18.66	18.80	644	734	34.5	33,485	38,168	1,794
Computer-controlled machine tool operators, metal and plastic	16.59	13.50	548	510	33.1	28,508	26,520	1,719
Machine tool cutting setters, operators, and tenders, metal and plastic	15.23	15.00	609	600	40.0	31,674	31,200	2,080

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Molders and molding machine setters, operators, and tenders, metal and plastic	\$10.90	\$10.00	\$436	\$400	40.0	\$22,680	\$20,800	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	10.90	10.00	436	400	40.0	22,680	20,800	2,080
Welding, soldering, and brazing workers	14.13	14.10	565	564	40.0	29,396	29,328	2,080
Welders, cutters, solderers, and brazers	14.13	14.10	565	564	40.0	29,396	29,328	2,080
Bookbinders and bindery workers	10.74	9.17	430	367	40.0	22,346	19,063	2,080
Bindery workers	10.74	9.17	430	367	40.0	22,346	19,063	2,080
Printers	16.30	17.54	652	702	40.0	33,913	36,483	2,080
Crushing, grinding, polishing, mixing, and blending workers	11.88	11.30	475	452	40.0	24,336	23,504	2,049
Inspectors, testers, sorters, samplers, and weighers	19.00	17.87	760	715	40.0	39,522	37,170	2,080
Miscellaneous production workers	11.58	9.15	462	366	39.9	23,609	19,034	2,038
Helpers--production workers	10.92	9.93	437	397	40.0	22,707	20,659	2,080
Transportation and material moving occupations	14.25	14.01	576	562	40.4	29,752	29,070	2,088
Driver/sales workers and truck drivers	14.44	13.98	578	554	40.0	29,712	28,393	2,058
Truck drivers, heavy and tractor-trailer	15.25	15.20	637	596	41.8	32,513	30,160	2,132
Truck drivers, light or delivery services	11.56	10.75	422	344	36.5	21,951	17,865	1,898
Dredge, excavating, and loading machine operators	18.70	17.50	748	700	40.0	37,876	37,440	2,026
Excavating and loading machine and dragline operators	18.69	18.00	748	720	40.0	37,845	37,440	2,025

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Industrial truck and tractor operators	\$14.44	\$15.05	\$578	\$602	40.0	\$30,039	\$31,304	2,080
Laborers and material movers, hand	11.48	11.00	450	440	39.2	23,422	22,880	2,039
Cleaners of vehicles and equipment	10.88	11.25	435	450	40.0	22,625	23,400	2,080
Laborers and freight, stock, and material movers, hand	11.17	10.93	434	400	38.8	22,560	20,800	2,019

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$20.26	\$16.88	\$810	\$671	40.0	\$41,880	\$34,751	2,068
Management occupations	41.56	38.67	1,706	1,577	41.1	88,576	82,000	2,131
Chief executives	84.61	72.50	4,204	3,604	49.7	218,584	187,425	2,583
General and operations managers	39.30	37.80	1,614	1,578	41.1	83,933	82,077	2,136
Marketing and sales managers	43.96	38.46	1,772	1,538	40.3	92,154	79,997	2,096
Marketing managers	36.75	37.31	1,470	1,492	40.0	76,442	77,605	2,080
Computer and information systems managers	48.01	48.15	1,966	1,998	40.9	102,220	103,896	2,129
Financial managers	39.11	34.58	1,564	1,381	40.0	81,334	71,814	2,080
Human resources managers	37.96	34.35	1,587	1,315	41.8	82,545	68,404	2,175
Industrial production managers	36.26	33.54	1,668	1,616	46.0	86,735	84,042	2,392
Purchasing managers	29.10	19.25	1,227	866	42.1	63,785	45,033	2,192
Education administrators	30.49	24.26	1,273	970	41.8	61,559	49,999	2,019
Education administrators, postsecondary	34.41	34.53	1,463	1,436	42.5	76,097	74,695	2,211
Engineering managers	51.72	53.98	2,083	2,148	40.3	108,317	111,696	2,094
Medical and health services managers	43.98	40.32	1,755	1,613	39.9	91,248	83,866	2,075
Business and financial operations occupations	27.72	25.96	1,111	1,034	40.1	57,774	53,768	2,085
Buyers and purchasing agents	27.01	26.92	1,100	1,077	40.7	57,184	56,000	2,117
Purchasing agents, except wholesale, retail, and farm products	27.83	29.81	1,137	1,192	40.9	59,135	61,996	2,125
Claims adjusters, appraisers, examiners, and investigators	17.62	16.92	689	660	39.1	35,827	34,301	2,034
Claims adjusters, examiners, and investigators	17.62	16.92	689	660	39.1	35,827	34,301	2,034
Human resources, training, and labor relations specialists	23.62	24.52	934	952	39.5	48,485	49,481	2,053
Employment, recruitment, and placement specialists	21.67	21.63	834	865	38.5	42,965	44,990	1,983
Compensation, benefits, and job analysis specialists	18.64	17.91	755	731	40.5	39,254	38,000	2,106

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations								
–Continued								
Training and development specialists								
	\$24.81	\$27.88	\$975	\$1,046	39.3	\$50,725	\$54,372	2,045
Management analysts	32.36	31.13	1,331	1,250	41.1	69,207	65,000	2,139
Accountants and auditors	26.09	24.75	1,049	990	40.2	54,558	51,501	2,091
Financial analysts and								
advisors	25.90	24.25	1,029	962	39.7	53,498	50,003	2,065
Financial analysts	27.44	29.36	1,098	1,175	40.0	57,086	61,077	2,080
Insurance underwriters	22.28	20.07	875	792	39.3	45,511	41,201	2,043
Computer and mathematical science occupations								
Computer programmers	30.36	29.61	1,204	1,163	39.7	62,610	60,501	2,062
Computer software engineers	39.86	39.45	1,605	1,578	40.3	83,478	82,050	2,094
Computer software								
engineers, applications	40.72	37.50	1,655	1,598	40.6	86,038	83,091	2,113
Computer software								
engineers, systems								
software	39.17	39.45	1,567	1,578	40.0	81,484	82,050	2,080
Computer support specialists	17.39	18.25	699	730	40.2	36,335	37,966	2,090
Computer systems analysts	34.98	34.49	1,388	1,352	39.7	72,200	70,310	2,064
Network and computer								
systems administrators	31.59	30.71	1,250	1,229	39.6	65,003	63,907	2,058
Network systems and data								
communications analysts	32.30	31.83	1,292	1,273	40.0	67,193	66,206	2,080
Operations research analysts	29.80	31.25	1,191	1,211	40.0	61,952	62,949	2,079
Architecture and engineering occupations								
Engineers	36.89	35.73	1,482	1,432	40.2	77,063	74,481	2,089
Civil engineers								
Electrical and electronics	33.15	34.00	1,326	1,360	40.0	68,958	70,720	2,080
engineers								
Electrical engineers	36.07	35.19	1,443	1,408	40.0	75,020	73,195	2,080
Industrial engineers,								
including health and								
safety	31.97	30.91	1,309	1,355	41.0	68,079	70,452	2,130
Industrial engineers	31.97	30.91	1,309	1,355	41.0	68,079	70,452	2,130
Mechanical engineers	34.04	30.90	1,362	1,236	40.0	70,813	64,272	2,080
Drafters	21.46	21.83	858	873	40.0	44,633	45,406	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Mechanical drafters	\$21.95	\$21.29	\$878	\$852	40.0	\$45,661	\$44,283	2,080
Engineering technicians, except drafters	23.91	21.91	956	876	40.0	49,610	45,573	2,075
Electrical and electronic engineering technicians	23.62	21.88	945	875	40.0	49,139	45,510	2,080
Life, physical, and social science occupations	28.91	27.20	1,156	1,088	40.0	60,112	56,576	2,080
Life scientists	24.66	19.41	966	784	39.2	50,246	40,747	2,037
Physical scientists	32.05	28.02	1,291	1,088	40.3	67,111	56,576	2,094
Chemists and materials scientists	30.43	28.95	1,234	1,224	40.5	64,142	63,623	2,108
Community and social services occupations	17.54	15.87	695	628	39.7	35,582	32,657	2,029
Social workers	22.68	24.25	907	970	40.0	45,066	46,721	1,987
Legal occupations	40.36	30.68	1,632	1,227	40.4	84,842	63,810	2,102
Lawyers	51.93	48.94	2,118	1,958	40.8	110,143	101,799	2,121
Paralegals and legal assistants	26.41	27.44	1,056	1,097	40.0	54,923	57,065	2,080
Education, training, and library occupations	28.08	26.73	1,107	1,062	39.4	45,162	46,968	1,608
Primary, secondary, and special education school teachers	20.82	20.05	833	802	40.0	33,829	30,860	1,625
Arts, design, entertainment, sports, and media occupations	26.27	22.43	1,052	898	40.0	54,690	46,671	2,082
Designers	27.45	26.41	1,098	1,056	40.0	57,091	54,927	2,080
Graphic designers	19.51	19.24	781	770	40.0	40,590	40,028	2,080
Writers and editors	20.09	20.31	804	812	40.0	41,791	42,236	2,080
Editors	20.49	20.31	820	812	40.0	42,619	42,236	2,080
Healthcare practitioner and technical occupations	24.80	22.11	974	848	39.3	50,664	44,070	2,043
Pharmacists	48.34	49.01	1,927	1,959	39.9	100,223	101,878	2,073
Physicians and surgeons	60.18	54.41	2,554	2,308	42.4	132,791	119,995	2,207
Registered nurses	25.84	25.21	1,008	973	39.0	52,396	50,606	2,027

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Therapists	\$26.14	\$26.07	\$1,037	\$1,030	39.7	\$53,914	\$53,581	2,063
Occupational therapists	24.30	27.04	964	973	39.6	50,105	50,619	2,062
Clinical laboratory technologists and technicians	21.40	20.54	853	822	39.9	44,351	42,723	2,073
Medical and clinical laboratory technologists	23.97	25.11	956	1,003	39.9	49,710	52,166	2,073
Medical and clinical laboratory technicians	18.75	19.37	747	775	39.8	38,843	40,290	2,072
Diagnostic related technologists and technicians	24.04	23.15	939	887	39.1	48,841	46,114	2,031
Radiologic technologists and technicians	25.00	26.60	967	1,024	38.7	50,292	53,227	2,011
Emergency medical technicians and paramedics	17.42	17.18	697	687	40.0	36,242	35,734	2,080
Health diagnosing and treating practitioner support technicians	13.65	12.76	529	510	38.8	27,514	26,541	2,015
Licensed practical and licensed vocational nurses	17.67	17.96	687	680	38.9	35,704	35,360	2,021
Healthcare support occupations	11.98	11.10	476	440	39.7	24,737	22,880	2,064
Nursing, psychiatric, and home health aides	10.94	10.57	433	420	39.6	22,541	21,840	2,060
Nursing aides, orderlies, and attendants	10.98	10.58	433	420	39.5	22,539	21,840	2,053
Miscellaneous healthcare support occupations	13.96	13.68	558	547	39.9	28,998	28,454	2,077
Medical assistants	12.38	11.79	495	467	40.0	25,727	24,290	2,078
Medical transcriptionists	16.71	17.33	668	693	40.0	34,742	36,040	2,079
Food preparation and serving related occupations	10.84	10.61	423	404	39.0	21,980	21,008	2,028

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued								
First-line supervisors/managers, food preparation and serving workers	\$14.79	\$14.20	\$643	\$620	43.4	\$33,414	\$32,263	2,259
First-line supervisors/managers of food preparation and serving workers	14.46	14.20	632	572	43.7	32,858	29,718	2,272
Cooks	12.10	12.14	469	454	38.7	24,364	23,587	2,013
Cooks, institution and cafeteria	12.34	12.65	483	474	39.1	25,123	24,668	2,035
Food preparation workers	10.61	10.50	419	420	39.5	21,803	21,840	2,055
Food service, tipped	6.61	6.15	249	231	37.7	12,968	12,002	1,961
Waiters and waitresses	5.27	4.20	194	162	36.9	10,107	8,424	1,919
Building and grounds cleaning and maintenance occupations	11.63	10.97	464	431	39.9	24,149	22,400	2,076
Building cleaning workers	11.11	10.50	441	416	39.7	22,939	21,611	2,064
Janitors and cleaners, except maids and housekeeping cleaners	11.74	11.30	466	441	39.7	24,238	22,957	2,064
Maids and housekeeping cleaners	9.63	9.67	382	382	39.7	19,876	19,864	2,064
Personal care and service occupations	11.44	9.72	427	389	37.3	22,179	20,220	1,938
Gaming services workers	6.79	6.60	270	264	39.8	14,060	13,728	2,070
Gaming dealers	6.42	6.60	256	264	39.9	13,309	13,728	2,074
Recreation and fitness workers	13.41	12.75	532	510	39.7	27,657	26,520	2,063
Sales and related occupations	17.59	13.05	705	512	40.1	36,642	26,645	2,083
First-line supervisors/managers, sales workers	20.54	19.13	830	788	40.4	43,179	40,951	2,102
First-line supervisors/managers of retail sales workers ..	18.72	18.95	758	765	40.5	39,397	39,780	2,104

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Retail sales workers	\$10.51	\$9.83	\$416	\$388	39.6	\$21,633	\$20,176	2,058
Cashiers, all workers	9.97	9.45	399	378	40.0	20,746	19,656	2,080
Retail salespersons	10.78	10.00	423	392	39.3	22,021	20,363	2,043
Advertising sales agents	15.04	13.46	601	538	40.0	31,273	27,997	2,080
Insurance sales agents	24.24	19.95	959	785	39.6	49,859	40,799	2,057
Securities, commodities, and financial services sales agents	45.10	40.86	1,804	1,634	40.0	93,806	84,989	2,080
Sales representatives, wholesale and manufacturing	29.74	26.02	1,242	1,080	41.8	64,577	56,161	2,171
Sales representatives, wholesale and manufacturing, except technical and scientific products	24.32	25.41	1,018	1,041	41.9	52,948	54,130	2,177
Office and administrative support occupations	14.89	14.23	591	567	39.7	30,745	29,494	2,064
First-line supervisors/managers of office and administrative support workers	21.74	19.98	873	800	40.2	45,411	41,617	2,089
Financial clerks	13.89	13.47	554	539	39.8	28,782	28,013	2,072
Bill and account collectors Billing and posting clerks and machine operators	15.40	15.18	616	607	40.0	32,029	31,574	2,080
Bookkeeping, accounting, and auditing clerks	14.30	13.01	572	520	40.0	29,737	27,061	2,080
Tellers	13.84	14.09	551	564	39.8	28,642	29,305	2,069
Customer service representatives	10.83	10.25	433	410	40.0	22,524	21,316	2,080
File clerks	15.99	15.39	638	615	39.9	33,187	31,970	2,076
Interviewers, except eligibility and loan	12.60	13.23	499	514	39.6	25,955	26,749	2,060
Order clerks	12.88	13.14	514	526	39.9	26,744	27,337	2,076
Receptionists and information clerks	17.44	17.41	698	696	40.0	36,274	36,207	2,080
Dispatchers	12.44	12.19	497	488	40.0	25,868	25,355	2,080
	19.50	17.71	857	875	43.9	42,547	41,600	2,182

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Dispatchers, except police, fire, and ambulance	\$19.50	\$17.71	\$857	\$875	43.9	\$42,547	\$41,600	2,182
Production, planning, and expediting clerks	21.51	20.58	861	823	40.0	44,750	42,815	2,080
Shipping, receiving, and traffic clerks	12.30	11.78	489	471	39.8	25,434	24,500	2,068
Stock clerks and order fillers	15.42	14.85	617	594	40.0	32,076	30,888	2,080
Weighers, measurers, checkers, and samplers, recordkeeping	17.81	16.80	712	672	40.0	37,039	34,944	2,080
Secretaries and administrative assistants	18.03	17.38	718	695	39.8	37,326	36,130	2,070
Executive secretaries and administrative assistants	19.62	19.55	783	780	39.9	40,712	40,581	2,075
Medical secretaries	15.80	14.49	630	580	39.9	32,753	30,137	2,073
Secretaries, except legal, medical, and executive	16.54	16.00	658	640	39.8	34,182	33,280	2,066
Computer operators	17.27	16.97	691	679	40.0	35,916	35,298	2,080
Data entry and information processing workers	12.23	13.01	488	520	39.9	25,360	27,061	2,074
Data entry keyers	12.30	13.04	491	522	39.9	25,547	27,123	2,077
Word processors and typists	11.72	12.95	463	502	39.5	24,095	26,100	2,056
Insurance claims and policy processing clerks	13.65	12.12	537	484	39.3	27,914	25,155	2,045
Office clerks, general	12.90	11.97	512	473	39.7	26,646	24,606	2,065
Construction and extraction occupations	26.04	25.98	1,042	1,039	40.0	52,834	52,998	2,029
First-line supervisors/managers of construction trades and extraction workers	32.30	27.50	1,292	1,100	40.0	67,184	57,200	2,080
Carpenters	26.69	30.19	1,068	1,208	40.0	50,773	40,664	1,902
Electricians	27.27	27.45	1,091	1,098	40.0	56,729	57,096	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	28.78	31.24	1,151	1,249	40.0	59,866	64,971	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Plumbers, pipefitters, and steamfitters	\$28.78	\$31.24	\$1,151	\$1,249	40.0	\$59,866	\$64,971	2,080
Installation, maintenance, and repair occupations	22.45	21.85	896	874	39.9	46,606	45,440	2,076
First-line supervisors/managers of mechanics, installers, and repairers	32.09	28.75	1,283	1,150	40.0	66,741	59,790	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	21.93	21.30	877	852	40.0	45,612	44,304	2,080
Aircraft mechanics and service technicians	24.94	26.87	998	1,075	40.0	51,875	55,890	2,080
Bus and truck mechanics and diesel engine specialists ...	17.78	17.37	711	695	40.0	36,979	36,130	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	22.07	19.47	883	779	40.0	45,910	40,498	2,080
Industrial machinery installation, repair, and maintenance workers	21.49	20.36	856	814	39.8	44,481	42,349	2,070
Industrial machinery mechanics	22.72	20.79	902	832	39.7	46,915	43,243	2,065
Maintenance and repair workers, general	20.85	20.74	834	830	40.0	43,363	43,139	2,080
Maintenance workers, machinery	14.83	14.15	593	566	40.0	30,824	29,432	2,078
Millwrights	23.45	22.79	938	912	40.0	48,556	46,492	2,071
Miscellaneous installation, maintenance, and repair workers	18.57	20.13	743	805	40.0	38,635	41,879	2,080
Production occupations	16.13	14.76	644	584	39.9	33,309	30,368	2,065
First-line supervisors/managers of production and operating workers	24.46	23.99	1,005	960	41.1	52,248	49,899	2,136

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Electrical, electronics, and electromechanical assemblers	\$17.06	\$15.83	\$682	\$633	40.0	\$35,483	\$32,926	2,080
Electrical and electronic equipment assemblers ..	17.15	15.83	686	633	40.0	35,671	32,926	2,080
Miscellaneous assemblers and fabricators	18.50	15.27	739	611	39.9	38,283	31,762	2,069
Bakers	16.02	16.00	641	640	40.0	33,322	33,280	2,080
Butchers and other meat, poultry, and fish processing workers	12.57	12.15	499	486	39.7	25,938	25,272	2,064
Slaughterers and meat packers	11.58	12.15	458	486	39.5	23,801	25,272	2,055
Miscellaneous food processing workers	14.15	14.20	566	568	40.0	29,424	29,536	2,080
Food batchmakers	14.86	14.47	594	579	40.0	30,903	30,098	2,080
Forming machine setters, operators, and tenders, metal and plastic	14.70	14.47	588	579	40.0	30,569	30,098	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	16.09	15.92	641	637	39.8	33,347	33,114	2,072
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	15.14	16.10	602	640	39.7	31,284	33,280	2,066
Machinists	22.78	22.42	911	897	40.0	47,373	46,634	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	12.00	11.68	480	467	40.0	24,897	24,303	2,074
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	12.00	11.68	480	467	40.0	24,897	24,303	2,074
Multiple machine tool setters, operators, and tenders, metal and plastic	18.97	21.43	759	857	40.0	39,423	44,574	2,078
Tool and die makers	23.23	22.07	929	883	40.0	48,313	45,906	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Welding, soldering, and brazing workers	\$17.13	\$15.90	\$685	\$636	40.0	\$35,622	\$33,072	2,080
Welders, cutters, solderers, and brazers	20.36	18.00	814	720	40.0	42,346	37,440	2,080
Miscellaneous metalworkers and plastic workers	14.63	15.61	585	624	40.0	30,404	32,469	2,078
Printers	17.64	17.47	693	686	39.3	36,055	35,651	2,044
Printing machine operators	17.09	17.07	671	682	39.2	34,874	35,460	2,041
Chemical processing machine setters, operators, and tenders	19.84	19.90	793	796	40.0	41,257	41,392	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	19.22	19.48	769	779	40.0	39,967	40,518	2,080
Inspectors, testers, sorters, samplers, and weighers	16.66	14.87	666	595	40.0	34,645	30,923	2,080
Packaging and filling machine operators and tenders	15.43	14.86	617	594	40.0	32,087	30,909	2,080
Painting workers	19.01	17.94	761	718	40.0	39,549	37,319	2,080
Coating, painting, and spraying machine setters, operators, and tenders	19.89	17.90	796	716	40.0	41,367	37,226	2,080
Miscellaneous production workers	12.21	11.20	487	448	39.8	24,692	22,880	2,022
Helpers--production workers	11.19	11.00	446	440	39.9	23,194	22,880	2,073
Transportation and material moving occupations	18.41	15.35	769	646	41.8	39,762	33,571	2,160
First-line supervisors/managers of helpers, laborers, and material movers, hand	20.46	19.24	821	770	40.1	42,697	40,015	2,087

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	\$31.03	\$29.86	\$1,308	\$1,194	42.1	\$67,993	\$62,107	2,191
Driver/sales workers and truck drivers	18.93	18.25	913	787	48.3	47,496	40,930	2,509
Truck drivers, heavy and tractor-trailer	18.47	18.25	931	827	50.4	48,393	43,000	2,620
Truck drivers, light or delivery services	20.08	15.00	881	420	43.9	45,830	21,840	2,283
Industrial truck and tractor operators	14.99	15.04	599	602	40.0	30,328	31,138	2,023
Laborers and material movers, hand	13.29	12.26	529	486	39.8	27,507	25,272	2,070
Laborers and freight, stock, and material movers, hand	16.19	15.66	645	634	39.9	33,558	32,989	2,072
Machine feeders and offbearers	14.10	13.96	545	558	38.6	28,317	29,037	2,008
Packers and packagers, hand	10.53	9.64	421	386	40.0	21,881	20,051	2,078

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17

Union and nonunion workers¹: Mean hourly earnings² by major sector and for major occupational groups

Occupational group ³	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$22.83	\$21.80	\$24.74	\$17.19	\$16.83	\$20.43
Management, professional, and related	29.92	27.51	30.48	28.35	28.75	26.70
Management, business, and financial	30.79	–	31.09	32.92	33.04	32.08
Professional and related	29.84	27.44	30.42	25.98	26.20	25.28
Service	16.91	14.02	18.58	9.85	9.36	13.68
Sales and office	17.27	17.14	17.42	14.41	14.43	14.04
Sales and related	11.73	11.73	–	15.53	15.52	16.49
Office and administrative support	17.95	18.52	17.42	13.82	13.81	13.89
Natural resources, construction, and maintenance	25.11	25.77	18.44	17.53	17.68	16.43
Construction and extraction	26.40	26.96	17.38	17.01	17.41	14.94
Installation, maintenance, and repair	23.10	23.64	19.36	18.19	18.11	19.07
Production, transportation, and material moving	19.84	19.79	20.93	13.91	13.85	16.52
Production	19.00	18.93	21.35	14.41	14.29	19.15
Transportation and material moving ...	20.97	20.99	20.61	13.32	13.32	13.53

¹ Union workers are those whose wages are determined through collective bargaining.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 18

Workers paid on time or incentive basis¹: Mean hourly earnings² for civilian and private industry workers in major occupational groups

Occupational group ³	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
All workers	\$17.65	\$16.88	\$24.92	\$24.79
Management, professional, and related	27.89	27.77	53.41	52.97
Management, business, and financial	30.89	30.70	56.75	56.75
Professional and related	26.67	26.25	34.98	–
Service	10.62	9.50	11.84	11.84
Sales and office	13.62	13.47	24.69	24.69
Sales and related	12.30	12.27	29.43	29.45
Office and administrative support	14.17	14.04	13.36	13.36
Natural resources, construction, and maintenance	20.07	20.46	22.28	22.28
Construction and extraction	–	21.75	–	22.40
Installation, maintenance, and repair	19.28	19.29	22.22	22.22
Production, transportation, and material moving	15.00	14.91	19.37	19.37
Production	15.39	15.27	20.29	20.29
Transportation and material moving	14.47	14.40	19.05	19.05
	Relative error			
All workers	1.9%	1.7%	8.2%	8.2%
Management, professional, and related	3.4	3.4	16.8	17.8
Management, business, and financial	7.0	7.3	16.8	16.8
Professional and related	2.7	2.5	23.7	–
Service	2.2	2.5	9.3	9.3
Sales and office	1.6	1.8	8.7	8.8
Sales and related	5.0	5.1	5.4	5.4
Office and administrative support	1.7	1.5	7.2	7.2
Natural resources, construction, and maintenance	4.3	4.8	4.5	4.5
Construction and extraction	–	5.2	–	4.7
Installation, maintenance, and repair	3.8	4.1	7.0	7.0
Production, transportation, and material moving	2.5	2.5	8.5	8.5
Production	4.1	4.1	20.8	20.8
Transportation and material moving	3.7	3.9	14.5	14.5

¹ Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Private industry sector¹: Mean hourly earnings²
for major occupational groups**

Occupational group ³	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
All workers	\$20.97	\$18.76	\$15.55	–	\$23.71	–	\$17.15	\$8.49	\$15.85
Management, professional, and related	30.49	31.87	28.68	–	37.47	–	23.80	18.44	21.27
Management, business, and financial	33.84	34.80	33.24	–	38.37	–	28.73	19.69	21.92
Professional and related	–	30.39	25.18	–	33.61	–	23.04	13.18	19.16
Service	–	13.25	10.54	–	10.90	–	11.00	7.85	11.06
Sales and office	15.46	17.18	12.98	–	17.94	–	13.91	10.15	14.18
Sales and related	–	20.99	12.55	–	40.34	–	19.39	9.60	–
Office and administrative support	15.01	16.06	13.74	–	13.48	–	13.74	10.28	12.35
Natural resources, construction, and maintenance	21.44	21.06	19.16	–	16.79	–	18.80	–	19.18
Installation, maintenance, and repair	18.22	20.93	19.10	–	16.79	–	19.53	–	19.20
Production, transportation, and material moving	19.42	15.46	16.02	–	14.80	–	11.99	8.67	13.90
Production	–	15.56	18.96	–	–	–	12.40	10.97	–
Transportation and material moving	19.42	14.81	15.82	–	–	–	11.43	7.36	11.09

¹ Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$21.33	\$18.86	\$845	\$732	39.6	\$43,935	\$38,064	2,060
Level 1	9.62	9.63	383	384	39.9	19,941	19,968	2,073
Level 2	10.97	10.51	436	420	39.7	22,674	21,861	2,066
Level 3	11.45	11.63	455	465	39.7	23,638	24,170	2,065
Level 4	12.93	12.25	514	489	39.8	26,736	25,418	2,067
Level 5	16.86	16.97	672	678	39.8	34,942	35,235	2,072
Level 6	19.03	18.26	748	701	39.3	38,874	36,462	2,043
Level 7	23.97	24.27	951	956	39.7	49,472	49,713	2,064
Level 8	26.04	26.17	1,021	1,030	39.2	53,095	53,545	2,039
Level 9	28.62	28.85	1,126	1,138	39.4	58,578	59,176	2,047
Level 10	37.58	41.77	1,503	1,671	40.0	78,157	86,875	2,080
Level 11	38.14	35.88	1,524	1,442	40.0	79,239	74,984	2,078
Not able to be leveled	24.00	20.75	943	808	39.3	49,026	42,016	2,043
Management occupations	47.24	39.40	1,886	1,576	39.9	98,049	81,952	2,075
Level 9	33.67	32.77	1,347	1,311	40.0	70,024	68,162	2,080
Not able to be leveled	47.60	47.49	1,891	1,805	39.7	98,354	93,840	2,066
Medical and health services managers	50.05	40.32	1,997	1,613	39.9	103,850	83,866	2,075
Not able to be leveled	47.83	48.06	1,900	1,922	39.7	98,818	99,967	2,066
Business and financial operations occupations	31.40	30.66	1,256	1,226	40.0	65,318	63,773	2,080
Computer and mathematical science occupations	26.71	28.70	1,095	1,148	41.0	56,922	59,702	2,131
Community and social services occupations	22.91	24.27	923	971	40.3	47,998	50,475	2,095
Social workers	24.29	25.91	978	1,036	40.3	50,845	53,887	2,093
Healthcare practitioner and technical occupations	25.76	23.54	1,011	915	39.2	52,551	47,588	2,040
Level 4	13.23	12.27	519	491	39.2	26,987	25,522	2,039
Level 5	16.97	16.88	674	666	39.7	35,070	34,642	2,066
Level 6	19.99	19.45	773	704	38.7	40,215	36,616	2,012
Level 7	24.03	24.09	941	942	39.2	48,925	48,963	2,036
Level 8	25.50	25.74	996	1,030	39.0	51,785	53,545	2,030
Level 9	28.05	27.40	1,099	1,070	39.2	57,169	55,640	2,038
Level 10	37.39	41.77	1,496	1,671	40.0	77,778	86,875	2,080

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Level 11	\$40.49	\$43.86	\$1,616	\$1,712	39.9	\$84,035	\$89,023	2,076
Not able to be leveled	28.46	23.56	1,093	942	38.4	56,810	49,001	1,996
Pharmacists	47.85	48.19	1,907	1,928	39.8	99,152	100,235	2,072
Physicians and surgeons	53.02	40.19	2,209	1,173	41.7	114,864	61,006	2,167
Registered nurses	26.68	26.01	1,037	1,023	38.9	53,911	53,221	2,021
Level 7	24.50	24.51	951	950	38.8	49,447	49,379	2,018
Level 8	24.87	25.74	969	1,030	39.0	50,406	53,545	2,026
Level 9	27.84	27.04	1,089	1,046	39.1	56,645	54,392	2,034
Level 11	34.85	29.98	1,394	1,199	40.0	72,488	62,358	2,080
Therapists	27.38	27.27	1,084	1,040	39.6	56,349	54,101	2,058
Physical therapists	28.27	27.86	1,122	1,114	39.7	58,320	57,949	2,063
Clinical laboratory technologists and technicians	19.59	19.90	779	796	39.8	40,527	41,392	2,069
Medical and clinical laboratory technologists	22.11	23.26	880	929	39.8	45,762	48,298	2,069
Medical and clinical laboratory technicians ..	17.18	18.18	683	727	39.8	35,536	37,814	2,068
Diagnostic related technologists and technicians	23.65	22.37	928	893	39.2	48,250	46,442	2,040
Radiologic technologists and technicians	24.48	23.15	958	916	39.1	49,821	47,653	2,035
Emergency medical technicians and paramedics	15.32	14.98	613	599	40.0	31,865	31,158	2,080
Health diagnosing and treating practitioner support technicians	14.48	14.55	563	555	38.9	29,279	28,848	2,022
Level 4	14.74	14.56	557	555	37.8	28,945	28,848	1,963
Licensed practical and licensed vocational nurses	17.21	17.60	672	660	39.1	34,965	34,332	2,032
Level 5	16.52	16.56	654	655	39.6	34,009	34,050	2,059
Level 6	18.24	18.34	691	660	37.9	35,913	34,332	1,969
Medical records and health information technicians ...	18.77	19.20	751	768	40.0	39,041	39,936	2,080

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations	\$13.05	\$12.31	\$517	\$489	39.6	\$26,878	\$25,418	2,059
Level 2	10.19	10.38	402	415	39.4	20,890	21,590	2,049
Level 3	11.25	10.70	444	412	39.5	23,101	21,424	2,053
Level 4	14.18	13.97	564	545	39.8	29,323	28,330	2,068
Level 5	15.15	12.97	605	519	39.9	31,469	26,978	2,077
Nursing, psychiatric, and home health aides	11.69	10.95	461	430	39.4	23,963	22,360	2,049
Level 2	9.99	9.97	392	395	39.2	20,382	20,530	2,041
Level 3	11.37	10.77	448	413	39.4	23,289	21,466	2,049
Level 4	14.14	14.04	557	545	39.4	28,971	28,330	2,048
Nursing aides, orderlies, and attendants	11.52	10.87	453	422	39.4	23,573	21,965	2,046
Level 2	9.86	9.87	387	394	39.2	20,102	20,488	2,039
Level 3	11.42	10.85	450	421	39.4	23,379	21,882	2,048
Level 4	14.10	14.04	553	521	39.2	28,735	27,102	2,038
Miscellaneous healthcare support occupations	13.91	12.97	555	519	39.9	28,881	26,978	2,076
Level 3	10.41	10.20	417	408	40.0	21,662	21,216	2,080
Level 4	14.26	13.97	570	559	40.0	29,655	29,066	2,079
Level 5	14.60	12.97	583	519	39.9	30,306	26,978	2,076
Medical assistants	12.88	12.79	515	512	40.0	26,770	26,601	2,078
Medical transcriptionists	16.86	17.24	674	690	40.0	35,046	35,861	2,079
Food preparation and serving related occupations	9.81	9.56	387	365	39.5	20,123	18,990	2,052
Level 2	9.87	9.56	395	382	40.0	20,522	19,885	2,080
Cooks	9.72	9.46	389	378	40.0	20,222	19,677	2,080
Cooks, institution and cafeteria	9.72	9.46	389	378	40.0	20,222	19,677	2,080
Food preparation workers	9.54	9.80	382	392	40.0	19,849	20,384	2,080
Building and grounds cleaning and maintenance occupations	10.27	9.68	410	386	40.0	21,339	20,093	2,077
Level 1	8.93	8.84	356	352	39.9	18,530	18,304	2,075
Level 2	11.59	10.65	464	426	40.0	24,110	22,152	2,080
Level 3	11.55	11.30	462	452	40.0	24,027	23,504	2,080
Building cleaning workers	10.27	9.68	410	386	40.0	21,339	20,093	2,077
Level 1	8.93	8.84	356	352	39.9	18,530	18,304	2,075
Level 2	11.59	10.65	464	426	40.0	24,110	22,152	2,080
Level 3	11.55	11.30	462	452	40.0	24,027	23,504	2,080

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Janitors and cleaners, except maids and housekeeping cleaners	\$10.32	\$9.55	\$412	\$381	39.9	\$21,429	\$19,822	2,076
Level 3	11.81	12.06	473	482	40.0	24,574	25,085	2,080
Maids and housekeeping cleaners	10.20	10.18	408	407	40.0	21,212	21,174	2,080
Office and administrative support occupations	14.34	13.97	573	558	40.0	29,789	29,016	2,078
Level 2	12.44	12.25	496	484	39.9	25,794	25,147	2,073
Level 3	11.57	11.72	462	468	39.9	24,022	24,357	2,076
Level 4	12.30	12.00	492	480	40.0	25,559	24,960	2,078
Level 5	17.19	17.69	688	708	40.0	35,755	36,791	2,080
Level 6	17.55	17.35	702	694	40.0	36,496	36,088	2,080
Not able to be leveled	15.21	15.05	608	602	40.0	31,600	31,304	2,077
First-line supervisors/managers of office and administrative support workers	17.79	17.35	712	694	40.0	37,001	36,084	2,080
Financial clerks	13.53	13.32	541	533	40.0	28,134	27,706	2,080
Billing and posting clerks and machine operators	12.83	12.74	513	510	40.0	26,693	26,499	2,080
Interviewers, except eligibility and loan	12.98	15.05	518	602	39.9	26,923	31,304	2,074
Secretaries and administrative assistants	18.27	17.44	728	696	39.9	37,858	36,192	2,073
Level 3	12.81	12.96	502	490	39.2	26,124	25,480	2,040
Level 4	14.72	14.57	587	580	39.9	30,503	30,137	2,073
Executive secretaries and administrative assistants	20.40	19.12	816	765	40.0	42,422	39,770	2,080
Medical secretaries	14.51	14.49	574	567	39.5	29,823	29,461	2,055
Level 4	15.05	14.67	598	584	39.7	31,108	30,389	2,066
Office clerks, general	11.98	11.15	479	446	40.0	24,892	23,192	2,078
Level 3	10.54	10.10	421	404	40.0	21,916	21,008	2,080
Installation, maintenance, and repair occupations	19.42	17.68	777	707	40.0	40,402	36,774	2,080

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Industrial machinery installation, repair, and maintenance workers	\$16.65	\$15.61	\$666	\$624	40.0	\$34,642	\$32,469	2,080
Maintenance and repair workers, general	16.65	15.61	666	624	40.0	34,642	32,469	2,080
Production occupations	14.28	11.47	571	459	40.0	29,713	23,858	2,080

¹ Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,173	\$1,020	40.0	\$60,411	\$53,061	2,059
First line	1,371	1,242	40.9	70,772	64,584	2,110
Second line	1,919	1,683	41.8	99,779	87,508	2,171
General and operations managers						
First line	1,397	1,200	43.2	72,649	62,400	2,245
Computer and information systems managers						
First line	1,712	1,808	40.9	89,046	93,999	2,128
Financial managers						
First line	1,254	1,076	38.6	65,213	55,960	2,009
Industrial production managers						
First line	1,270	981	43.0	66,018	51,000	2,239
Purchasing managers						
First line	893	845	42.9	46,411	43,932	2,230
Education administrators, elementary and secondary school						
First line	1,672	1,644	39.6	80,946	76,226	1,918
Engineering managers						
First line	1,947	1,788	40.0	101,222	92,997	2,080
Food service managers						
First line	842	796	46.7	42,260	41,389	2,343
Medical and health services managers						
First line	1,605	1,382	40.2	83,437	71,839	2,091
Second line	2,588	3,173	40.0	134,556	165,000	2,080
Social and community service managers						
First line	1,090	937	39.4	56,674	48,736	2,048

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

³ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.