United States Department of Labor



Bureau of Labor Statistics

Washington, D.C. 20212

Technical contact:

Wayne Shelly

202/606-6199

Media contact:

Internet:

Kathryn Hoyle

202/606-5902

http://stats.bls.gov/ecthome.htm

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# **EMPLOYMENT COST INDEX - DECEMBER 1996**

The Employment Cost Index (ECI) for December 1996 was 130.9 (June 1989=100), an increase of 2.9 percent from December 1995, the U.S. Department of Labor's Bureau of Labor Statistics reported today. The ECI measures changes in compensation costs, which include wages, salaries, and employer costs for employee benefits.

## Quarterly changes, seasonally adjusted

On a seasonally adjusted basis, compensation costs for civilian workers (private industry plus state and local governments) increased 0.8 percent in the three months that ended December 1996. This continued a pattern of increases that have ranged from 0.6 to 0.8 percent for the last three years. Wages and salaries increased 0.8 percent during the September-December 1996 period. The increase for the June-September period was 0.6 percent. Benefit costs increased 0.7 percent in December; in September, these costs increased 0.6 percent.

Table A. Percent changes in Employment Cost Index for civilian workers

| _   |      | Seasonally adjusted 3-months ended |      |      |      |      |      |      |                           |  |  |  |
|---|------|------------------------------------|------|------|------|------|------|------|---------------------------|--|--|--|
| Compensation  | Mar. | June                               | Sep. | Dec. | Mar. | June | Sep. | Dec. | 12-months ended Dec. 1996 |  |  |  |
| Component   | 1995 | 1995                               | 1995 | 1995 | 1996 | 1996 | 1996 | 1996 |                           |  |  |  |
| Compensation costs Wages and salaries Benefit costs | 0.7  | 0.8                                | 0.6  | 0.7  | 0.8  | 0.8  | 0.6  | 0.8  | 2.9                       |  |  |  |
|   | 0.7  | 0.7                                | 0.7  | 0.7  | 1.0  | 0.9  | 0.6  | 0.8  | 3.3                       |  |  |  |
|   | 0.3  | 0.7                                | 0.6  | 0.6  | 0.0  | 0.7  | 0.6  | 0.7  | 2.0                       |  |  |  |

Compensation costs for private industry workers increased 0.8 percent during the September-December 1996 period. Over the past three years, compensation increases have ranged from 0.6 to 0.8 percent in private industry. Wages and salaries increased 0.7 percent in December; in September, the increase was 0.6 percent. The benefits cost increase of 0.7 percent in December was the same as in the previous two quarters; in March. benefit costs declined 0.1 percent. (See table 1.)

Compensation costs for state and local government workers increased 0.8 percent in the September-December period, up slightly from the 0.5 percent increase reported for the previous quarter. Wages and salaries, which have increased at the rate of 0.6 to 0.8 percent for the last four years, rose 0.8 percent. Benefit costs also increased 0.8 percent; in September, there was no change in benefits cost.

#### Over-the-year changes, unadjusted

Compensation costs for civilian workers (not seasonally adjusted) increased 2.9 percent for the year ended December 1996, while such costs rose 2.7 percent during the 12-month period that ended December 1995. (See table 2.) In private industry, compensation costs increased 3.1 percent in the year ended in December 1996; in state and local government, compensation costs increased 2.6 percent. (See table 3.)

In private industry, wages and salaries increased 3.4 percent for the 12-month period ended December 1996. For the year that ended December 1995, the increase was 2.8 percent. (See table 6.) Benefit costs for private industry workers increased 2.0 percent in the year ended December 1996. For the 12-month period that ended December 1995, the increase was 2.2 percent. (See table 8.)

Over-the-year compensation cost increases in private industry were 3.2 percent for white-collar workers, 2.7 percent for blue-collar workers, and 3.0 percent for service occupations. Among occupational groups, increases ranged from 1.8 percent for transportation and material moving occupations to 4.0 percent for sales occupations.

For the year ended December 1996, compensation cost gains in private industry were 2.8 percent for goods-producing and 3.2 percent for service-producing industries. Within service-producing industries, increases ranged from 1.7 percent for health services establishments to 4.9 percent for food stores.

Over-the-year compensation cost increases in private industry were 3.1 percent for nonunion workers and 2.4 percent for union workers. The pattern was similar for workers in goods-producing industries where compensation costs increased 3.2 percent for nonunion workers and 1.8 percent for union workers. In service-producing industries, compensation cost increases were about the same for nonunion and union workers, 3.1 and 3.0 percent, respectively. (See table 4.)

|   | Γ).  |
|---|------|
| Data in this news release for December 1995 and March 1996 were corrected from the originally publishe estimates. These corrections were introduced with the release of June 1996 ECI data. | ed . |

Data for aircraft manufacturing (SIC 3721) that formerly appeared in table 9 now appear in the tables that cover the individual compensation components. Thus, compensation estimates appear in table 3, wages and salaries appear in table 6, and benefits appear in table 8. In each of the tables, aircraft manufacturing is listed as a subcomponent of manufacturing.

# BLS Data Available on the World Wide Web and Fax On Demand

ECI data, as well as other data produced by BLS, are now available on the World Wide Web. The ECI home page address is: <a href="http://stats.bls.gov/ecthome.htm">http://stats.bls.gov/ecthome.htm</a>. The BLS home page address is: <a href="http://stats.bls.gov">http://stats.bls.gov</a>. There is no charge from BLS for using this service; however, there may be a charge from your Internet service provider. To access data using GOPHER or Anonymous FTP, use the Internet address: <a href="stats.bls.gov">stats.bls.gov</a>.

For technical assistance in using the BLS Internet site, send e-mail to: labstat.helpdesk@bls.gov. For ECI data requests, send e-mail to: ocltinfo@bls.gov.

News releases and other information are available from the BLS fax-on-demand service. To request a document fax, call 202-606-6325. To request a catalog of available documents, select option 2 at the initial voice prompt. To request data found in this news release, select option 1 and enter the following codes:

| Text and charts   | 4110 |
|-------------------|------|
| Tables 1-4        | 4115 |
| Tables 5-7        | 4120 |
| Table 8           | 4125 |
| Explanatory notes | 4190 |

# Employment Cost Index

Chart A. Changes in wages and salaries and

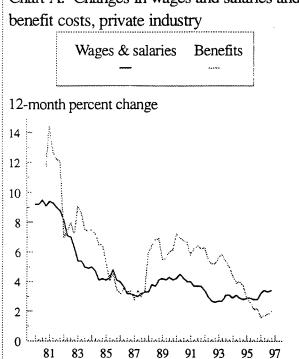


Chart B. Changes in compensation, seasonally adjusted and not seasonally adjusted, private

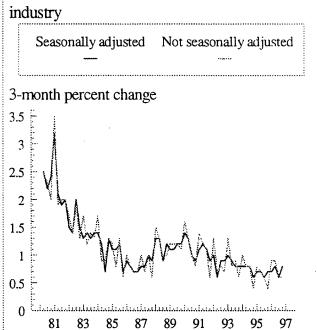
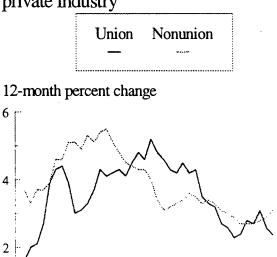


Chart C. Changes in compensation, manufacturing - durable goods and manufacturing - nondurable goods, private industry

Manufacturing Manufacturing

|      | dura       | ibles    |    | urables |        |
|------|------------|----------|----|---------|--------|
| 12-m | onth perce | nt chang | je |         |        |
| 4    |            |          |    |         |        |
| 0 87 | <u>.</u>   |          | 93 | <u></u> | <br>97 |

Chart D. Changes in compensation, union and nonunion occupations, private industry



Bureau of Labor Statistics, Office of Compensation Levels and Trends

89

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95

Table 1. SEASONALLY ADJUSTED: Employment Cost Index for total compensation, wages and salaries, and benefit costs, by industry and occupational group

| Series  |           | s (June<br>=100)                      |           |           | Perce      | nt changes f | or 3-months | ended     |           |           |
|---|-----------|---------------------------------------|-----------|-----------|------------|--------------|-------------|-----------|-----------|-----------|
|   | Sep. 1996 | Dec. 1996                             | Mar. 1995 | June 1995 | Sep. 1995  | Dec. 1995    | Mar. 1996   | June 1996 | Sep. 1996 | Dec. 199  |
|   |           | ,                                     |           |           | COMPE      | NSATION      |             | ·         | <u> </u>  |           |
| •   |           |                                       |           | i         |            | <u> </u>     | <u> </u>    | I         |           | 1         |
| Civilian workers  | 130.0     | 131.0                                 | 0.7       | 0.8       | 0.6        | 0.7          | 0.8         | 0.8       | 0.6       | 0.8       |
| State and local government  | 131.4     | 132.5                                 | .8        | 1.0       | .5         | .7           | .6          | .7        | .5        | .8        |
| Private industry workers  | 129.6     | 130.6                                 | .7        | .7        | .6         | .7           | .7          | .8        | .6        | .8        |
| White-collar occupations  | 131.0     | 131.9                                 | .7        | .7        | .7         | .7           | .9          | .8        | .8        | .7        |
| Blue-collar occupations   | 128.0     | 129.2                                 | .5        | .7        | .6         | .6           | .6          | .8        | .4        | .9        |
| Service occupations   | 127.1     | 128.6                                 | .6        | .6        | .5         | .5           | .3          | .6        | .6        | 1.2       |
| Goods-producing industries 1  | 130.3     | 131.2                                 | .7        | .6        | .6         | .8           | .4          | .9        | .7        | .7        |
| Construction  | 125.5     | 126.7                                 | .2        | .5        | .7         | .7           | .6          | .6        | .2        | 1.0       |
| Manufacturing   | 131.3     | 132.2                                 | .6        | .6        | .6         | .8           | .5          | .9        | .8        | .7        |
| Durables  | 131.9     | 132.8                                 | .6        | .7        | .4         | .8           | .2          | 1.3       | .5        | .7        |
| Nondurables   | 130.2     | 131.1                                 | .4        | .6        | .6         | 1.0          | .7          | .5        | 1.2       | .7        |
| Service-producing industries <sup>2</sup> Transportation and public | 129.4     | 130.3                                 | .9        | .7        | .7         | .6           | .8          | .8        | .7        | .7        |
| utilities   | 129.2     | 130.8                                 | 1.1       | .8        | 1.0        | .9           | .5          | .6        |           |           |
| Wholesale trade   | 129.9     | 131.1                                 | 1.4       | .9        | 1.3        | .9           |             |           | .6        | 1.2       |
| Retail trade  | 125.9     | 127.7                                 | .7        | .2        | 1.3        |              | .4          | 1.0       | .7        | .9        |
| Finance, insurance, and real estate 3                               |           |                                       |           |           |            | .6           | 1.5         | 2         | 1.1       | 1.4       |
| Services  | 126.7     | 126.0                                 | 1.1       | 1.3       | .7         | .3           | 1.1         | 1.4       | .3        | 6         |
| Services  | 132.6     | 133.5                                 | .6        | .7        | .5         | .5           | .8          | .9        | .6        | .7        |
| Nonmanufacturing industries   | 128.9     | 130.1                                 | .7        | .8        | .6         | .7           | .8          | .8        | .5        | .9        |
|   |           | · · · · · · · · · · · · · · · · · · · |           |           | WAGES ANI  | D SALARIES   |             |           |           |           |
| Divilian workers  | 127.0     | 128.0                                 | 0.7       | 0.7       | 0.7        | 0.7          | 1.0         | 0.9       | 0.6       | 0.8       |
| State and local government  | 129.6     | 130.7                                 | .8        | .7        | .7         | .8           | .6          | .8        | .6        | .8        |
| Private industry workers  | 126.4     | 107.0                                 |           | - 1       |            |              | .0          |           | .0        | .0        |
| White-collar occupations  | 127.9     | 127.3                                 | .8        | .7        | .7         | .7           | 1.1         | .9        | .6        | .7        |
| Blue-collar occupations 3   | 124.3     | 128.8                                 | .7        | .8        | .7         | .7           | 1.2         | .9        | .7        | .7        |
| Service occupations   | 124.3     | 125.1                                 | .8        | .9        | .6         | .5           | .9          | 1.0       | .5        | .6        |
| Colvice occupations   | 124.1     | 125.7                                 | .5        | .6        | .6         | .5           | .7          | .7        | .8        | 1.3       |
| Goods-producing industries 1.3                                      | 126.1     | 126.8                                 | .7        | .8        | .6         | .7           | .8          | 1.0       | .8        | _         |
| Construction  | 120.1     | 120.9                                 | .3        | .5        | .6         | .9           | .9          | .8        | .8        | .6        |
| Manufacturing 3   | 127.7     | 128.4                                 | .9        | .8        | .5         | .6           | .9          | .9        | i i       | .7        |
| Durables 3  | 127.7     | 128.4                                 | .9        | .8        | .6         | .6           | .6          | 1.1       | .9<br>.9  | .5        |
| Nondurables   | 127.7     | 128.6                                 | .7        | .7        | .6         | .9           | 1.0         | .4        | 1.1       | .5<br>.7  |
| Service-producing industries <sup>2</sup> Transportation and public | 126.5     | 127.6                                 | .8        | .7        | .7         | .7           | 1.2         | .8        | .6        | .9        |
| utilities   | 125.9     | 127.2                                 | 1.1       | .7        | .8         | .8           | .5          | .3        | ا ر       |           |
| Wholesale trade   | 128.6     | 129.5                                 | 1.2       | 1.0       | 1.3        | 1.1          | .8          | 1.0       | .8        | 10        |
| Retail trade  | 124.0     | 126.0                                 | .9        | .3        | .7         | .5           | 2.0         | 2         | .7<br>.9  | .7<br>1.6 |
| estate 3  | 122.2     | 122.2                                 | .7        | , ,       | <u>,  </u> | _            |             |           | -         |           |
| Services  | 129.7     | 130.5                                 | .7        | 1.7       | .9<br>.6   | .3           | 1.2         | 1.8       | .2        | .0<br>.6  |
| Nonmanufacturing industries   | 125.7     | 126.9                                 | .7        | .8        | .7         | .7           | 1.1         | ·         |           | .0        |

See footnotes at end of table

Table 1. SEASONALLY ADJUSTED: Employment Cost Index for total compensation, wages and salaries, and benefit costs, by industry and occupational group — Continued

| Series                                    |           | s (June<br>=100) |           |           | Perce     | nt changes f | or 3-months | ended     |           |          |
|---|-----------|------------------|-----------|-----------|-----------|--------------|-------------|-----------|-----------|----------|
|   | Sep. 1996 | Dec. 1996        | Mar. 1995 | June 1995 | Sep. 1995 | Dec. 1995    | Mar.: 1996  | June 1996 | Sep. 1996 | Dec 1996 |
|   |           |                  |           |           | BENEFI    | T COSTS      |             |           |           | <u> </u> |
| ·<br>Civilian workers                     | 137.4     | 400.4            |           |           | •         |              |             |           |           |          |
| Jivillan workers                          | 137.4     | 138.4            | 0.3       | 0.7       | 0.6       | 0.6          | 0.0         | 0.7       | 0.6       | 07       |
| State and local government                | 135.6     | 136.7            | .6        | 1,1       | .4        | .5           | .7          | .6        | .0        | 8        |
| Private industry workers                  | 137.8     | 138.8            | .1        | .6        | .6        | .6           | -,1         | .7        | .7        | 7        |
| White-collar occupations                  | 139.5     | 140.4            | .7        | .7        | .7        | .6           | - 1         | .7        | .9        | 6        |
| Blue-collar occupations                   | 136.1     | 137.4            | .2        | .3        | .4        | .8           | 1           | .7 .      | .5        | 1.0      |
| Service occupations                       | 136.3     | 137.5            | - 1       | .5        | .2        | .3           | 5           | .5        | .1        | .9       |
| Goods-producing industries 1              | 138.9     | 140.3            | .0        | .2        | .4        | 1.0          | 4           | .9        | .4        | 1.0      |
| Manufacturing                             | 139.0     | 140.2            | .0        | .2        | .4        | 1.0          | 1           | 1.0       | .4        | .9       |
| Service-producing industries <sup>2</sup> | 137.1     | 137.9            | .7        | .8        | .7        | .4           | .0          | .6        | .8        | .6       |
| Nonmanufacturing industries               | 137.4     | 138.5            | .5        | .7        | .7        | 4            | 1           | .6        | .7        | .8       |

trade; finance, insurance, and real estate; and service industries.  $^{3}\,$  No identifiable seasonality was found for this series.

<sup>1</sup> Includes mining, construction, and manufacturing.
2 Includes transportation, communication, and public utilities; wholesale and retail

Table 2. COMPENSATION (NOT SEASONALLY ADJUSTED): Employment Cost Index for total compensation, civilian and state and local government workers, by industry and occupational group

|                                      | Indexe    | es (June 198 | 9=100)         |           |            | Percent c | hanges for |            |            |
|--------------------------------------|-----------|--------------|----------------|-----------|------------|-----------|------------|------------|------------|
| Series                               | Dec. 1995 | Sep. 1996    | Dec. 1996      | 3         | months end | ed        | 12         | months end | led        |
|                                      | Dec. 1995 | Зер. 1990    | Dec. 1996      | Dec. 1995 | Sep. 1996  | Dec. 1996 | Dec. 1995  | Sep. 1996  | Dec 1996   |
| Cıvilian workers                     | 127.2     | 130.2        | 120.0          | 2.5       |            |           |            |            |            |
| Excluding sales                      | 127.5     | 130.5        | 130.9<br>131.2 | 0.5<br>.5 | 0.8<br>.9  | 0.5<br>.5 | 2.7<br>2.7 | 2.8<br>2.8 | 2.9<br>2.9 |
| Workers, by occupational group       |           |              |                |           |            |           |            |            |            |
| White-collar occupations             | 128.0     | 131.3        | 131.9          | .5        | 1.0        | .5        | 2.9        |            |            |
| Excluding sales                      | 128.6     | 131.9        | 132.4          | .5        | 1.1        | .3        |            | 3.1        | 30         |
| Professional specialty and technical | 129.4     | 132.6        | 133.1          | .5        | 9          | 4         | 2.8        | 3.0        | 3.0        |
| Executive, administrative, and       |           |              | 100.1          | 7         | .9         | .4        | 2.5        | 2.9        | 2.9        |
| managerial                           | 127.4     | 131.1        | 131.5          | .6        | 4.5        | _         |            |            |            |
| Administrative support, including    | ,,,,,,    | 101.1        | 131.3          | ٠.        | 1.5        | .3        | 3.1        | 3.5        | 3.2        |
| clerical                             | 129.0     | 132.0        | 132.6          | <b>-,</b> |            | _         |            |            |            |
| Blue-collar occupations              | 125.8     | 128.3        |                | .7        | .9         | .5        | 3.0        | 3.0        | 2.8        |
| Service occupations                  | 125.6     | 128.3        | 129.1          | .5        | .5         | .6        | 2.5        | 2.5        | 26         |
|                                      | 127.4     | 129.7        | 131.0          | .6        | .8         | 1.0       | 2.5        | 2.4        | 2.8        |
| Workers, by industry division        |           |              |                |           |            |           |            |            |            |
| Goods-producing 1                    | 1074      | 4004         |                | _ [       |            | 1         | 1          |            |            |
| Manufacturing                        | 127.4     | 130.1        | 130.9          | .7        | .6         | .6        | 2.4        | 2.8        | 27         |
| Sonus and and 2                      | 128.3     | 131.3        | 132.1          | .8        | .7         | .6        | 2.6        | 3.1        | 3.0        |
| Service-producing 2                  | 127.1     | 130.2        | 130.9          | .4        | .9         | .5        | 2.8        | 2.8        | 3.0        |
| Services                             | 129.4     | 132.5        | 133.2          | .4        | 1.0        | .5        | 2.4        | 2.8        | 29         |
| Health services                      | 132.0     | 134.1        | 134.4          | .7        | .5         | .2        | 2.7        | 2.3        | 1.8        |
| Hospitals                            | 131.4     | 133.6        | 133.8          | .8        | .5         | 1         | 2.3        | 2.5        | 1.8        |
| Educational services                 | 130.2     | 133.2        | 133.9          | .3        | 1.8        | .5        | 3.0        |            |            |
| Public administration                | 128.3     | 130.7        | 131.8          | .7        | .8         | .8        | 3.0        | 2.6        | 28<br>27   |
| Nonmanufacturing                     | 126.8     | 129.8        | 130.5          | .4        | .8         | .5        | 2.8        | 2.8        | 29         |
| State and local government workers   | 129.3     | 131.9        | 132.7          | .5        | 1.3        | .6        | 2.9        | 2.5        | 26         |
|                                      |           | į.           | ľ              |           | 1.0        |           | 2.3        | 2.5        | 26         |
| Workers, by occupational group       |           | 1            |                |           | I          | - 1       |            | }          |            |
| White-collar occupations             | 129.1     | 131.8        | 132.5          | .4        | 1.5        | .5        | 2.9        | 2.5        | 2.6        |
| Professional specialty and technical | 128.8     | 131.6        | 132.3          | .3        | 1.6        | .5        | 2.6        |            | 2.6        |
| Executive, administrative, and       | - 1       |              |                |           | 1.0        | .5        | 2.0        | 2.5        | 27         |
| managerial                           | 129.9     | 132.0        | 132.9          | .6        | .8         | .7        | 3.7        | 2.2        | 23         |
| Administrative support, including    | 1         | 1            |                |           |            |           | 0.,        | 2.2        | 23         |
| clerical                             | 129.1     | 131.8        | 133.0          | .5        | 1.1        | .e.       | 2.8        | 2.6        | 3 0        |
| Blue-collar occupations              | 128.0     | 130.3        | 131.2          | .6        | .6         | .7        | 2.6        | 2.6        |            |
| Service occupations                  | 131.0     | 133.6        | 134.5          | .7        | 1.0        | .7        | 3.5        | 2.4        | 25<br>27   |
| Workers, by industry division        |           |              |                |           | 1          | }         |            |            |            |
| Services                             | 129.6     | 122          |                | _         |            | 1         | -          |            |            |
| Excluding schools 3                  |           | 132.4        | 133.1          | .3        | 1.6        | .5        | 2.8        | 2.5        | 2 7        |
| Health services                      | 129.4     | 131.9        | 132.0          | .4        | .8         | .1        | 3.0        | 2.3        | 20         |
| Health services                      | 131.6     | 134.0        | 134.1          | .5        | .7         | .1        | 3.1        | 2.3        | 19         |
| Hospitals                            | 131.7     | 134.2        | 134.3          | .5        | .8         | .1        | 3.1        | 2.4        | 20         |
| Educational services                 | 129.4     | 132.3        | 133.0          | .3        | 1.8        | .5        | 2.7        | 2.6        | 2.8        |
| Schools                              | 129.8     | 132.6        | 133.4          | .3        | 1.8        | .6        | 2.8        | 2.5        | 2.8        |
| Elementary and secondary             | 130.1     | 132.6        | 133.1          | .2        | 1.6        | .4        | 2.8        | 2.3        |            |
| Colleges and universities            | 128.7     | 132.5        | 134.0          | .5        | 2.0        | 1.1       | 2.5        | 3.5        | 23         |
| Public administration                | 128.3     | 130.7        | 131.8          | .7        | .8         | .8        | 3.3        |            | 4 1        |
|                                      |           | 1            | - 1            |           | .0         | .0        | 3.3        | 2.6        | 2 7        |

trade; finance, insurance, and real estate, service industries, and public administration  $^{\rm 3}$  Formerly called hospitals and other services

Includes mining, construction, and manufacturing includes transportation, communication, and public utilities; wholesale and retail

Table 3. COMPENSATION (NOT SEASONALLY ADJUSTED): Employment Cost Index for total compensation, private industry workers, by industry and occupational group

|   | Indexe    | es (June 198   | 9=100)         |           |            | Percent c | hanges for |            |            |
|---|-----------|----------------|----------------|-----------|------------|-----------|------------|------------|------------|
| Series  | Dec. 1995 | Sep. 1996      | Dec. 1996      | 3         | months end | ed        | . 12       | months end | led        |
|   |           |                | Dec. 1330      | Dec. 1995 | Sep. 1996  | Dec. 1996 | Dec. 1995  | Sep. 1996  | Dec. 1996  |
| Private industry workers  | 126.7     | 400.0          |                |           |            |           |            |            |            |
| Excluding sales   | 127.1     | 129.8<br>130.2 | 130.6<br>130.8 | 0.4<br>.5 | 0.6<br>.8  | 0.6<br>.5 | 2.6<br>2.6 | 2.9<br>2.9 | 3 1<br>2 9 |
| White-collar occupations  | 127.6     | 131.1          | 131.7          | .5        |            | _         |            | _          |            |
| Excluding sales   | 128.6     | 132.0          | 132.5          | .5<br>.6  | .8         | .5        | 2.8        | 3.2        | 3.2        |
| Professional specialty and technical<br>Executive, administrative, and    | 129.9     | 133.3          | 133.7          | .5        | 1.0<br>.5  | .3        | 2.8<br>2.4 | 3.3<br>3.1 | 3 0<br>2.9 |
| managerial  | 126.9     | 130.9          | 131.3          | .6        | 1.6        | .3        | 2.9        | 2.7        |            |
| Sales   | 123.2     | 126.7          | 128.1          | .0        | 2          | 1.1       | 3.0        | 3.7        | 3.5        |
| Administrative support, including clerical                                | 129.0     | 132.0          | 132.5          | .7        | .9         | 4         | ·          | 2.8        | 4.0        |
|   | 1         |                |                | .,        | .5         | .4        | 3.1        | 3.0        | 2.7        |
| Blue-collar occupations   | 125.6     | 128.1          | 129.0          | .4        | .4         | .7        | 2.4        | 2.4        | ^ -        |
| Precision production, craft, and repair<br>Machine operators, assemblers, | 125.7     | 128.2          | 129.1          | .2        | .4         | .7        | 2.6        | 2.2        | 2.7<br>2.7 |
| and inspectors  | 126.2     | 128.7          | 129.5          | .9        | .5         | .6        | 2.3        | 2.9        |            |
| Transportation and material moving<br>Handlers, equipment cleaners,       | 123.0     | 124.9          | 125.2          | .1        | .2         | .2        | 2.0        | 1.6        | 2.6<br>1.8 |
| helpers, and laborers   | 126.8     | 130.0          | 131.3          | .7        | .5         | 1.0       | 3.2        | 3.3        | 3.5        |
| Service occupations   | 125.2     | 127.4          | 128.9          | .4        | .7         | 1.2       | 1.9        | 2.2        | 3.0        |
| Production and nonsupervisory occupations 1                               | 126.3     | 129.2          | 130.0          | .4        | .5         | .6        | 2.6        | 2.7        | 2.9        |
| Goods-producing industries 2  | 127.3     | 130.1          | 400.0          | _         |            | j         | l          | 1          |            |
| Excluding sales occupations   | 127.0     | 129.8          | 130.9          | .6        | .6         | .6        | 2.4        | 2.8        | 2.8        |
| White-collar occupations  | 129.0     |                | 130.5          | .7        | .6         | .5        | 2.4        | 2.9        | 2.8        |
| Excluding sales   | 128.2     | 132.2          | 132.9          | .7        | .9         | .5        | 2.5        | 3.2        | 3.0        |
| Blue-collar occupations   | 126.3     | 131.5          | 132.1          | .8        | 1.0        | .5        | 2.6        | 3.4        | 3.0        |
| Service occupations <sup>3</sup>  | 129.5     | 128.9          | 129.6          | .6<br>.5  | .5         | .5        | 2.4<br>2.5 | 2.7        | 2.6        |
| Construction  | 123.4     | 125.9          | 126.4          | .2        | .5         | .4        | 2.2        | 2.3        | 2.4        |
| Manufacturing   | 128.3     |                |                | - 1       |            | 1         |            | 2.0        | ۵.4        |
| White-collar occupations  | 129.5     | 131.3          | 132.1          | .8        | .7         | .6        | 2.6        | 3.1        | 3.0        |
| Excluding sales   |           | 132.8          | 133.6          | .6        | .9         | .6        | 2.8        | 3.2        | 3.2        |
| Blue-collar occupations   | 128.3     | 131.8          | 132.5          | .7        | 1.0        | .5        | 2.7        | 3.5        | 3.3        |
| Service occupations <sup>3</sup>  | 127.5     | 130.2          | 131.1          | 1.0       | .5         | .7        | 2.4        | 3.1        | 2.8        |
| Durables  | 130.2     | _              | -              | .5        | -          | -         | 2.5        | _          |            |
| Aircroft magnifest vine (CIO 0704)  | 129.0     | 131.9          | 132.6          | .6        | .5         | .5        | 2.5        | 2.9        | 2.8        |
| Aircraft manufacturing (SIC 3721)   | 133.8     | 138.2          | 137.4          | 1.7       | .0         | 6         | 3.6        | 5.1        | 2.7        |
| White-collar occupations  | 129.0     | 133.8          | 133.7          | .9        | 1          | 1         | 3.0        | 4.7        | 3.6        |
| Blue-collar occupations   | 140.5     | 144.4          | 142.3          | 3.1       | .2         | -1.5      | 4.7        | 5.9        | 1.3        |
| Nondurables   | 127.0     | 130.0          | 131.0          | 1.0       | .9         | .8        | 2.6        | 3.4        | 3.1        |
| Service-producing industries 4  | 126.2     | 129.5          | 130.2          | .3        | .7         | .5        | 2.8        | 2.9        | 2.0        |
| Excluding sales occupations   | 127.2     | 130.3          | 130.9          | .5        | .9         | .5        | 2.8        |            | 3.2        |
| White-collar occupations  | 127.1     | 130.6          | 131.1          | .5        | .8         | .3        | 3.0        | 2.9        | 2.9        |
| Excluding sales   | 128.7     | 132.2          | 132.6          | .5        | 1.0        | .3        | 2.9        | 3.2        | 3.1        |
| Blue-collar occupations   | 124.0     | 126.4          | 127.3          | .1        | .3         | .3        | 2.9        | 3.3        | 3.0        |
| Service occupations   | 124.8     | 127.1          | 128.6          | .5        | 8          | 1.2       | 1.9        | 2.0<br>2.3 | 2.7<br>3.0 |

See tootnotes at end of table

Table 3. COMPENSATION (NOT SEASONALLY ADJUSTED): Employment Cost Index for total compensation, private industry workers, by industry and occupational group — Continued

|                                      | indexe    | es (June 198 | 9=100)    |           |            | Percent c | hanges for |            |           |
|--------------------------------------|-----------|--------------|-----------|-----------|------------|-----------|------------|------------|-----------|
| Series                               | Dec. 1995 | Sep. 1996    | D 1000    | 3         | months end | ed        | 12         | months end | ied       |
|                                      | Dec. 1993 | Sep. 1996    | Dec. 1996 | Dec. 1995 | Sep. 1996  | Dec. 1996 | Dec. 1995  | Sep. 1996  | Dec. 1996 |
| •                                    |           |              |           |           |            |           |            |            |           |
| Transportation and public utilities  | 126.6     | 129.3        | 130.4     | 0.5       | 0.7        | 00        |            |            |           |
| I ransportation                      | 125.1     | 128.2        | 129.2     | 3         | 4          | 0.9       | 3.7        | 2.6        | 3.0       |
| Public utilities                     | 128.5     | 130.4        | 131.7     | .8        |            | .8        | 4.0        | 2.8        | 3.3       |
| Communications                       | 128.3     | 129.1        | 131.7     | .o<br>7   | 1.0        | 1.0       | 3.3        | 2.3        | 2.5       |
| Electric, gas, and sanitary          | 1.23.0    | 123.1        | 131.1     | ./        | 1.3        | 1.5       | 3.5        | 1.3        | 2.2       |
| services                             | 128.7     | 132.0        | 132.4     | .8        | .7         | .3        | ,          | 2.4        |           |
| Whaterstands                         |           |              | 702.1     | .0        | .,         | .3        | 3.1        | 3.4        | 2.9       |
| Wholesale and retail trade           | 124.2     | 127.5        | 128.6     | .3        | .9         | .9        | 3.0        | 3.0        |           |
| Excluding sales occupations          | 125.0     | 128.0        | 129.0     | .7        | 1.3        | .8        | 3.4        |            | 3.5       |
| Wholesale trade                      | 127.0     | 129.9        | 130.9     | .7        | .5         | .8        |            | 3.1        | 3.2       |
| Excluding sales occupations          | 127.1     | 130.0        | 130.9     | .7        | 1.0        | .0<br>.7  | 4.5        | 3.0        | 3.1       |
| Hetail trade                         | 122.7     | 126.2        | 127.4     | .1        |            | 1         | 4.2        | 3.0        | 3.0       |
| General merchandise stores           | 121.7     | 124.6        | 126.3     | .6        | 1.1        | 1.0       | 2.2        | 2.9        | 3.8       |
| Food stores                          | 122.4     | 127.0        | 128.4     | .5        | .8         | 1.4       | 2.0        | 3.0        | 3.8       |
|                                      | ,         | .27.0        | 120.4     | .5        | 2.1        | 1.1       | 2.0        | 4.3        | 4.9       |
| Finance, insurance, and real estate  | 123.1     | 126.7        | 126.0     | _         |            | _ }       | ŀ          |            |           |
| Excluding sales occupations          | 125.7     | 129.7        |           | .3        | .3         | 6         | 3.5        | 3.3        | 2.4       |
| Banking, savings and loan, and other | 123.7     | 129.7        | 129.2     | .2        | .9         | 4         | 3.2        | 3.4        | 2.8       |
| credit agencies                      | 124.4     | 1000         |           | _         | İ          |           | į          |            |           |
| insurance                            | 125.9     | 130.3        | 128.0     | 3         | 1.6        | -1.8      | 3.2        | 4.4        | 2.9       |
| Excluding sales occupations          |           | 129.3        | 129.6     | .8        | .9         | .2        | 2.9        | 3.5        | 2.9       |
| Excitating sales occupations         | 130.2     | 133.4        | 133.5     | .5        | .5         | .1        | 2.9        | 2.9        | 2.5       |
| Services                             | 129.4     | 132.7        | 133.4     |           | _          | _         |            | İ          |           |
| Business services                    | 126.3     | 130.2        | 131.8     | .4        | .8         | .5        | 2.2        | 2.9        | 3.1       |
| Health services                      | 132.2     | 134.2        |           | .5        | .8         | 1.2       | 2.7        | 3.6        | 4.4       |
| Hospitals                            | 131.3     | 133.4        | 134.5     | .7        | .5         | .2        | 2.7        | 2.2        | 1.7       |
| Nursing homes                        | - 131.3   |              | 133.7     | .8        | .5         | .2        | 2.1        | 2.4        | 1.8       |
| Educational services                 | ľ         |              |           | 1.0       | .2         | .9        | 3.4        | 2.8        | 2.6       |
| Colleges and universities            | 133.7     | 137.5        | 138.0     | .4        | 2.0        | .4        | 4.1        | 3.2        | 3.2       |
|                                      | 135.2     | 138.6        | 139.1     | .4        | 1.8        | .4        | 5.0        | 3.0        | 2.9       |
| onmanufacturing industries           | 125.9     | 129.1        | 129.8     |           | ,          | _         |            |            |           |
| White-collar occupations             | 127.0     | 130.5        | 131.1     | .3        | .7         | .5        | 2.7        | 2.9        | 3.1       |
| Excluding sales                      | 128.6     | 132.1        | 132.5     | .4        | .8         | .5        | 2.8        | 3.2        | 3.2       |
| Blue-collar occupations              | 123.7     | 125.9        |           | .5        | 1.0        | .3        | 2.8        | 3.2        | 3.0       |
| Service occupations                  | 124.7     | 125.9        | 126.7     | .2        | .2         | .6        | 2.7        | 1.9        | 2.4       |
|                                      | 164./     | 127.0        | 128.6     | .4        | .8         | 1.3       | 1.9        | 2.3        | 3.1       |

<sup>1</sup> This series has the same industry and occupational coverage as the Hourly Earnings Index, which was discontinued in January 1989.

2 Includes mining, construction, and manufacturing.

3 Publication of data for service occupations in manufacturing and other

goods-producing industries has been discontinued due to insufficient sample size.

4 Includes transportation, communication, and public utilities; wholesale and retail trade; finance, insurance, and real estate; and service industries.

Data not available.

Table 4. COMPENSATION (NOT SEASONALLY ADJUSTED): Employment Cost Index for total compensation, private industry workers, by bargaining status and area size

|   | Indexe    | es (June 198 | 9=100)    |           |             | Percent c | hanges for |            |            |
|---|-----------|--------------|-----------|-----------|-------------|-----------|------------|------------|------------|
| Series                                    | Dec. 1995 | Sep. 1996    | Dec. 1996 | 3         | months ende | ed        | 12         | months end | led        |
|   | Dec. 1993 | Зер. 1996    | Dec. 1996 | Dec. 1995 | Sep. 1996   | Dec. 1996 | Dec. 1995  | Sep. 1996  | Dec. 1996  |
| Workers, by bargaining status             |           |              |           |           |             |           |            |            |            |
| Union                                     | 127.7     | 130.1        | 130.8     | 0.7       | 0.3         | 0.5       | 2.8        | 2.6        | 2.4        |
| Blue-collar occupations                   | 126.3     | 128.3        | 128.9     | .5        | .2          | .5        | 2.4        | 2.1        | 2.1        |
| Goods-producing industries 1              | 127.5     | 129.2        | 129.8     | .6        | .2          | .5        | 2.2        | 2.0        | 1.8        |
| Service-producing industries 2            | 127.9     | 131.0        | 131.7     | .9        | .5          | .5        | 3.5        | 3.3        | 3.0        |
| Manufacturing                             | 128.1     | 129.8        | 130.6     | .8        | .0          | .6        | 1.8        | 2.1        | 2.0        |
| Blue-collar occupations                   | 127.8     | 129.5        | 130.1     | .8        | .1          | .5        | 1.8        | 2.1        | 1.8        |
| Nonmanufacturing                          | 127.1     | 129.9        | 130.4     | .7        | .5          | .4        | 3.3        | 2.9        | 2.6        |
| Nonunion                                  | 126.5     | 129.7        | 130.4     | .4        | .8          | .5        | 2.7        | 2.9        | 3.1        |
| Blue-collar occupations                   | 125.1     | 127.8        | 128.9     | .5        | .4          | .9        | 2.6        | 2.7        | 3.0        |
| Goods-producing industries <sup>1</sup>   | 127.2     | 130.4        | 131.3     | .6        | .8          | .7        | 2.5        | 3.2        | 3.2        |
| Service-producing industries <sup>2</sup> | 126.0     | 129.2        | 129.9     | .3        | .7          | .5        | 2.7        | 2.9        | 3.1        |
| Manufacturing                             | 128.3     | 131.7        | 132.5     | .8        | .9          | .6        | 2.8        | 3.5        | 3.3        |
| Blue-collar occupations                   | 127.0     | 130.3        | 131.4     | 1.0       | .8          | .8        | 2.8        | 3.7        | 3.5        |
| Nonmanufacturing                          | 125.7     | 128.9        | 129.6     | .3        | .7          | .5        | 2.6        | 2.9        | 3.1        |
| Workers, by region <sup>3</sup>           |           |              |           |           |             |           |            |            |            |
| Northeast                                 | 127.8     | 130.6        | 131.1     | .3        | .7          | .4        | 2.8        | 2.5        | 2.6        |
| South                                     | 125.6     | 128.8        | 129.7     | .3        | .8          | 7         | 2.5        | 2.9        | 3.3        |
| Midwest                                   | 128.3     | 131.3        | 132.1     | .5        | .5          | .6        | 2.6        | 2.8        | 3.0        |
| West                                      | 125.0     | 128.3        | 128.9     | .9        | .8          | .5        | 2.7        | 3.6        | 3.1        |
| Norkers, by area size                     |           |              |           |           |             |           |            |            |            |
| Metropolitan areas                        | 126.8     | 130.0        | 130.6     | .5        | .7          | .5        | 2.8        | 3.0        | 3.0        |
| Other areas                               | 126.5     | 128.7        | 130.2     | .3        | .5          | 1.2       | 2.4        | 2.1        | 3.0<br>2.9 |

1 Includes mining, construction, and manufacturing.
2 Includes transportation, communication, and public utilities; wholesale and retail trade; finance, insurance, and real estate; and service industries.
3 The regional coverage is as follows: Northeast—Connecticut, Maine,

Carolina, Tennessee, Texas, Virginia, and West Virginia; Midwest—Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin; and West—Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, and Wyoming.

NOTE: The indexes for these series are not strictly comparable to those for the aggregate, occupation, and industry series.

Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont, South—Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South

Table 5. WAGES AND SALARIES (NOT SEASONALLY ADJUSTED): Employment Cost Index for wages and salaries only, civilian and state and local government workers, by industry and occupational group

|                                      | Indexe    | es (June 198 | 9=100)    |           | •           | Percent cl | hanges for |            |            |
|--------------------------------------|-----------|--------------|-----------|-----------|-------------|------------|------------|------------|------------|
| Series                               | Dec. 1995 | Son 1006     | Dec. 1996 | 3         | months ende | ed         | 12         | months end | led        |
|                                      | Dec. 1995 | Sep. 1996    | Dec. 1996 | Dec. 1995 | Sep. 1996   | Dec. 1996  | Dec. 1995  | Sep. 1996  | Dec. 1996  |
| -Civilian workers                    | 123 9     | 127.2        | 128.0     | 0.6       | 0.9         | 0.0        |            | 0.0        |            |
| Excluding sales                      | 124.2     | 127.5        | 128.1     | .6        | 1.0         | 0.6<br>.5  | 2.9<br>2.9 | 3.2<br>3.3 | 3 3<br>3 1 |
| Workers, by occupational group       |           |              |           |           |             |            |            |            |            |
| · White-collar occupations           | 125.1     | 128.6        | 129.3     | .6        | 1.0         | .5         | 3.0        | 3,5        | 3 4        |
| Excluding sales                      | 125.8     | 129.4        | 129.9     | .6        | 1.3         | .4         | 2.9        | 3.5        | 33         |
| Professional specialty and technical | 126.9     | 130.2        | 130.7     | .6        | 1.1         | .4         | 2.8        | 3.3        | 30         |
| Executive, administrative, and       |           |              | 10017     |           |             |            | 2.0        | ] 3.3      | 30         |
| managerial                           | 124.7     | 129.0        | 129.4     | .7        | 1.6         | .3         | 3.2        | 4.0        |            |
| Administrative support, including    | 12-4.1    | .25.0        | 123.7     | .,        | 1.0         | .3         | 3.2        | 4.2        | 3 8        |
| clerical                             | 125.2     | 128.4        | 100 1     | _         |             | ` _        |            |            |            |
| Blue-collar occupations              | 121.7     |              | 129.1     | .7        | 1.0         | .5         | 3.0        | 3.3        | 3 1        |
| Service services                     |           | 124.5        | 125.4     | .5        | .5          | .7         | 3.0        | 2.8        | 30         |
| Service occupations                  | 123.4     | 126.2        | 127.6     | .5        | 1.0         | 1.1        | 2.5        | 2.8        | 3 4        |
| Workers, by industry division        |           |              |           |           |             |            |            |            |            |
| Goods-producing 1                    | 122.9     | 126.1        | 126.8     | .7        | .8          | .6         | 2.8        | 3.3        | 3.2        |
| Manufacturing                        | 124.3     | 127.7        | 128.4     | .6        | .9          | .5         | 2.9        |            |            |
| Service-producing 2                  | 124.3     | 127.7        | 128.5     | .5        | .9          |            |            | 3.4        | 3 3        |
| Services                             | 126.9     | 130.3        | 131.1     |           |             | .6         | 3.0        | 3.2        | 3 4        |
| Health services                      | 128.4     |              |           | .6        | 1.1         | .6         | 2.8        | 3.2        | 3 3        |
|                                      |           | 130.8        | 131.4     | .7        | .6          | .5         | 2.4        | 2.6        | 23         |
| Hospitals                            | 127.8     | 130.0        | 130.5     | .8        | .6          | .4         | 2.3        | 2.5        | . 21       |
| Educational services                 | 128.5     | 131.6        | 132.3     | .5        | 1.9         | .5         | 3.4        | 3.0        | 30         |
| Public administration                | 124.1     | 126.6        | 127.7     | .7        | 1.0         | .9         | 2.9        | 2.8        | 29         |
| Nonmanufacturing                     | 123.7     | 127.0        | 127.8     | .5        | .9          | .6         | 2.9        | 3.2        | 3 3        |
| State and local government workers   | 127.3     | 130.1        | 130.9     | .6        | 1.6         | .6         | 3.2        | 2.8        | 28         |
| Workers, by occupational group       |           |              |           |           | ļ           |            |            | 1          |            |
| White-collar occupations             | 127.4     | 130.3        | 131.1     | ا ۔       |             | _          |            |            |            |
| Professional specialty and technical | 128.0     | 131.1        |           | .5        | 1.6         | .6         | 3.1        | 2.8        | 2 ¢        |
| Executive, administrative, and       | 120.0     | 131.1        | 131.7     | .5        | 1.9         | .5         | 3.1        | 2.9        | 5 ē        |
|                                      | 4000      | 405 -        |           | _ i       |             | 1          | [          | İ          |            |
| managerial                           | 126.9     | 129.3        | 130.2     | .7        | 1.0         | .7         | 3.7        | 2.6        | 26         |
| Administrative support, including    |           |              |           |           |             | 1          | !          | 1          |            |
| clerical                             | 125.1     | 127.7        | 129.0     | .6        | 1.3         | 1.0        | 2.8        | 2.7        | 3 1        |
| Blue-collar occupations              | 125.7     | 127.9        | 128.8     | .7        | .7          | .7         | 2.6        | 2.5        | 2 5        |
| Service occupations                  | 127.3     | 130.1        | 131.0     | .6        | 1.2         | .7         | 3.2        | 2.8        | 29         |
| Workers, by industry division        |           |              |           | İ         |             |            |            | ļ          |            |
| Services                             | 128.2     | 131.2        | 131.9     | _         |             | _          |            |            |            |
| Excluding schools 3                  | 127.4     | 130.1        |           | .5        | 1.8         | .5         | 3.2        | 2.8        | 2.9        |
| Health services                      |           |              | 130.5     | .4        | 1.1         | .3         | 2.7        | 2.5        | 2 4        |
|                                      | 128.6     | 131.1        | 131.4     | .5        | .9          | .2         | 2.6        | 2.5        | 2.2        |
| Hospitals                            | 128.4     | 130.9        | 131.3     | .6        | .9          | .3         | 2.6        | 2.6        | 2.3        |
| Educational services                 | 128.3     | 131.3        | 132.0     | .5        | 1.9         | .5         | 3.3        | 2.8        | 2 9        |
| Schools                              | 128.4     | 131.4        | 132.2     | .5        | 1.9         | .6         | 3.3        | 2.8        | 3.0        |
| Elementary and secondary             | 129.2     | 132.0        | 132.4     | .4        | 1.9         | .3         | 3,4        | 2.6        | 2.5        |
| Colleges and universities            | 125.9     | 129.8        | 131.2     | .7        | 2.1         | 1.1        | 2.8        | 3.8        | 4.2        |
| Public administration                | 124.1     | 126.6        | 127.7     | .7        | 1.0         | .9         | 2.9        | 2.8        | 2.9        |

Includes mining, construction, and manufacturing
 includes transportation, communication, and public utilities; wholesale and retail

trade; finance, insurance, and real estate; service industries; and public administration  $^3\,$  Formerly called hospitals and other services.

Table 6. WAGES AND SALARIES (NOT SEASONALLY ADJUSTED): Employment Cost Index for wages and salaries only, private industry workers, by industry and occupational group

|   | Indexe         | es (June 198   | 9=100)         |           |            | Percent c | hanges for |            |            |
|---|----------------|----------------|----------------|-----------|------------|-----------|------------|------------|------------|
| Series  | Dec. 1995      | Sep. 1996      | Dec. 1996      | 3         | months end | ed        | 12         | months end | led        |
|   | Dec. 1995      | Sep. 1996      | Dec. 1996      | Dec. 1995 | Sep. 1996  | Dec. 1996 | Dec 1995   | Sep. 1996  | Dec. 199   |
| Private industry workers  | 123.1          | 126.5          | 127.3          | 0.6       | 0.7        |           | 0.0        |            |            |
| Excluding sales   | 123.4          | 126.8          | 127.5          | 7         | 0.7<br>.9  | 0.6<br>.6 | 2.8<br>2.8 | 3.3<br>3.4 | 3.4<br>3.3 |
| White-collar occupations  | 124.3          | 128.0          | 128.7          | .6        | .8         | .5        | 2.9        | 3.6        | 3.5        |
| Excluding sales   | 125.2          | 129.0          | 129.4          | .7        | 1.1        | .3        | 2.9        | 3.8        | 3.4        |
| Professional specialty and technical  Executive, administrative, and      | 126.1          | 129.6          | 129.9          | .6        | .6         | .2        | 2.5        | 3.4        | 3.0        |
| managerial  | 124,4          | 128.9          | 129.3          | .8        | 1.7        | .3        | 3.2        | 4.5        | 3.9        |
| Sales   | 120.4          | 123.9          | 125.9          | 1         | 4          | 1.6       | 3.2        | 2.8        | 4.6        |
| Administrative support, including   | . —            |                | 1 2012         |           |            | 1.0       | J.2        |            | ] 7.0      |
| clerical  | 125.3          | 128.5          | 129.2          | .8        | .9         | .5        | 3.0        | 3.4        | 3.1        |
| Blue-collar occupations   | 121.4          | 124.3          | 125.1          | .5        | .5         | .6        | 2.9        | 2.9        | 3.0        |
| Precision production, craft, and repair<br>Machine operators, assemblers, | 121.4          | 124.2          | 125.1          | .3        | .4         | .7        | 3.0        | 2.6        | 3.0        |
| and inspectors  | 122.3          | 125.4          | 126.4          | .7        | .7         | .8        | 2.9        |            |            |
| Transportation and material moving Handlers, equipment cleaners,          | 118.6          | 121.0          | 121.1          | .1        | .3         | .1        | 2.6        | 3.3<br>2.1 | 3.4<br>2.1 |
| helpers, and laborers   | 122.6          | 125.8          | 127.1          | 9         | .6         | 1.0       | 3.1        | 3.5        | 3.7        |
| Service occupations   | 121.4          | 124.1          | 125.7          | .5        | .9         | 1.3       | 2.2        | 2.7        | 3.5        |
| Production and nonsupervisory   |                |                |                |           |            |           |            |            |            |
| occupations 1   | 122.4          | 125.6          | 126.5          | .5        | .6         | .7        | 2.8        | 3.1        | 3.3        |
| Goods-producing industries 2  | 122.9          | 126.1          | 126.8          | .7        | .8         | .6        | 2.8        | 3.3        | 3.2        |
| Excluding sales occupations   | 122.4          | 125.7          | 126.3          | .7        | .9         | .5        | 2.8        | 3.4        | 3.2        |
| White-collar occupations  | 125.3          | 128.6          | 129,1          | .7        | 1.0        | .4        | 2.7        | 3.4        | 3.0        |
| Excluding sales   | 124.2          | 127.7          | 128.1          | .8        | 1.1        | .3        | 2.8        | 3.7        | 3.1        |
| Blue-collar occupations   | 121.4          | 124.5          | 125.3          | .6        | 6          | .6        | 2.8        | 3.1        | 3.1        |
| Service occupations <sup>3</sup>  | 123.5          | -              | -              | .6        | -          |           | 3.2        | -<br>-     | 3.2<br>-   |
| Construction  | 117.4          | 120.4          | 120.8          | .5        | .7         | .3        | 2.4        | 3.1        | 2.9        |
| Manufacturing   | 124.3          | 127.7          | 128.4          | .6        | .9         | .5        | 2.9        | 3.4        | 3.3        |
| White-collar occupations  | 126.1          | 129.6          | 130.1          | .6        | 1.1        | .4        | 2.8        | 3.4        | 3.2        |
| Excluding sales   | 124.8          | 128.4          | 128.9          | .7        | 1.1        | .4        | 2.8        | 3.6        | 3.3        |
| Blue-collar occupations   | 123.1          | 126.3          | 127.3          | .7        | 7          | .8        | 3.0        | 3.4        | 3.4        |
| Service occupations <sup>3</sup>  | 124.3          | 120.0          | 127.5          | .5        | ′          | .0        | 3.0        |            |            |
| Durables  | 124.3          | 127.7          | 128.4          | .5<br>.6  | 1          | ~ _       |            | -          |            |
| Aircraft manufacturing (SIC 3721)   | 128.1          | 130.6          |                | .6<br>.5  | .9         | .5        | 2.9        | 3.3        | 3.3        |
| White-collar occupations  | 123.2          |                | 130.9          |           | .2         | .2        | 2.6        | 2.5        | 2.2        |
| Blue-collar occupations   |                | 126.1          | 126.5          | .4        | .2         | .3        | 2.5        | 2.8        | 2.7        |
| Nondurables   | 135.1<br>124.4 | 137.0<br>127.6 | 137.1<br>128.5 | .7<br>.9  | .4<br>.9   | .1        | 2.6<br>3.0 | 2.2<br>3.5 | 1.5<br>3.3 |
| Sanusa araduana industrias 4  | 100.0          | 100.7          |                |           |            |           |            |            |            |
| Service-producing industries 4  | 123.2          | 126.7          | 127.5          | .5        | .7         | .6        | 2.9        | 3.3        | 3.5        |
| Excluding sales occupations   | 124.2          | 127.6          | 128.3          | .6        | .9         | .5        | 2.9        | 3.4        | 3.3        |
| White-collar occupations  | 124.0          | 127.8          | 128.5          | .6        | .8         | .5        | 3.0        | 3.7        | 3.6        |
| Excluding sales   | 125.6          | 129.5          | 129.9          | .7        | .1.1       | .3        | 2.9        | 3.8        | 3 4        |
| Blue-collar occupations   | 121.4          | 123.8          | 124.8          | .2        | .2         | .8        | 3.2        | 2.2        | 2.8        |
| Service occupations   | 121.3          | 124.0          | 125.6          | .5        | 1.0        | 1.3       | 2.2        | 2.7        | 3.5        |

See toothotes at end of table

Table 6. WAGES AND SALARIES (NOT SEASONALLY ADJUSTED): Employment Cost Index for wages and salaries only, private industry workers, by industry and occupational group - Continued

| Series                               | indexes (June 1989=100) |           |           | Percent changes for |           |           |                 |          |          |  |
|--------------------------------------|-------------------------|-----------|-----------|---------------------|-----------|-----------|-----------------|----------|----------|--|
|                                      | Dec. 1995               | Sep. 1996 | Dec. 1996 | 3 months ended      |           |           | 12 months ended |          |          |  |
|                                      |                         |           |           | Dec. 1995           | Sep. 1996 | Dec. 1996 | Dec. 1995       | Sep 1996 | Dec 1996 |  |
|                                      |                         |           |           |                     |           |           |                 |          | .:       |  |
| Transportation and public utilities  | 123.7                   | 125.9     | 127.0     | 0.7                 | 0.7       | 0.9       | 3.4             | 24       | 2.7      |  |
| Transportation                       | 121.6                   | 123.8     | 124.7     | .5                  | .5        | .7        | 3.5             | 2.3      | 2.5      |  |
| Public utilities                     | 126.1                   | 128.4     | 129.8     | .7                  | 1.0       | 1.1       | 3.1             | 2.6      | 2.9      |  |
| Communications                       | 126.2                   | 128.2     | 130.3     | 7                   | 1.3       | 1.6       | 3.4             | 2.3      | 3.2      |  |
| Electric, gas, and sanitary          |                         |           | 100.0     | .,                  |           |           | 0.4             |          | 1        |  |
| services                             | 125.9                   | 128.5     | 129.0     | .6                  | .6        | .4        | 2.9             | 2.6      | 2.5      |  |
|                                      |                         |           |           | , -                 |           | , ,       |                 |          |          |  |
| Wholesale and retail trade           | 122.3                   | 125.8     | 127.0     | .6                  | .8        | 1.0       | 3.3             | 3.5      | 3.8      |  |
| Excluding sales occupations          | 123.2                   | 126.5     | 127.7     | 1.1                 | 1.3       | .9        | 3.7             | 3.8      | 3 7      |  |
| Wholesale trade                      | 125.5                   | 128.5     | 129.6     | 1.3                 | .4        | .9        | 4.7             | 3.7      | 3 3      |  |
| Excluding sales occupations          | 125.7                   | 128.9     | 129.8     | 1.6                 | 1.0       | .7        | 4.6             | 4.2      | 3 3      |  |
| Retail trade                         | 120.6                   | 124.4     | 125.8     | .1                  | 1.1       | 1.1       | 2.4             | 3.2      | 43       |  |
| General merchandise stores           | 120.1                   | 122.6     | 124.7     | .9                  | .7        | 1.7       | 2.2             | 3.0      | 38       |  |
| Food stores                          | 119.1                   | 123.1     | 124.7     | .4                  | 1.6       | 1.3       | 1.5             | 3.8      | 47       |  |
| Finance, insurance, and real estate  | 118.4                   | 122.2     | 122.2     | .3                  | .2        | .0        | 3.7             | 3.6      | 3.2      |  |
| Excluding sales occupations          | 121.3                   | 126.0     | 125.3     | .2                  | 1.2       | 6         | 3.3             | 4.0      | 3.2      |  |
| Banking, savings and loan, and other | 121.0                   | 120.0     | 123.5     | ء.                  | 1.2       | 6         | 3.3             | 4.0      | 33       |  |
| credit agencies                      | 120.1                   | 126.8     | 123.8     | 2                   | 2.1       | -2.4      | 3.4             | 5.3      | 3 1      |  |
| Insurance                            | 122.2                   | 125.4     | 126.0     | .9                  |           |           | 3.4             |          | 31       |  |
| Excluding sales occupations          | 126.3                   | 129.3     | 129.7     | .5                  | 1.0       | .5        | 3               | 3.6      | 27       |  |
| Excluding sales occupations          | 126.3                   | 129.3     | 129.7     | .5                  | .5        | .3        | 2.9             | 2.9      | 2.       |  |
| Services                             | 126.0                   | 129.7     | 130.5     | .6                  | .8        | 6         | 2.4             | 3.5      | 36       |  |
| Business services                    | 124.3                   | 128.5     | 130.1     | .6                  | .6        | 1.2       | 3.2             | 4.0      | 47       |  |
| Health services                      | 128.4                   | 130.8     | 131.4     | .7                  | .5        | .5        | 2.4             | 2.6      | 23       |  |
| Hospitals                            | 127.7                   | 129.7     | 130.3     | .9                  | .5        | .5        | 2.3             | 2.4      | 20       |  |
| Nursing homes                        | -                       | -         | -         | .9                  | .4        | 1.0       | 3.3             | 2.8      | 28       |  |
| Educational services                 | 129.4                   | 133.3     | 133.8     | .6                  | 2.2       | .4        | 3.4             | 3.7      | 3 4      |  |
| Colleges and universities            | 130.1                   | 133.4     | 133.8     | .9                  | 1.9       | .3        | 4.2             | 3.4      | 28       |  |
| onmanufacturing industries           | 122.5                   | 125.9     | 126.8     | .5                  | .6        | .7        | 2.9             | 3.3      | 3.5      |  |
| White-collar occupations             | 123.8                   | 127.6     | 128.3     | .5<br>.6            | .6<br>.8  | .7<br>.5  | 3.0             | 3.3      | 35       |  |
| Excluding sales                      | 125.4                   | 127.0     | 128.3     | .6<br>.8            |           |           |                 |          |          |  |
| Blue-collar occupations              | 119.8                   | 129.2     |           |                     | 1.1       | .3        | 3.0             | 3.9      | 3 3      |  |
| Service occupations                  | 121.2                   |           | 123.1     | .3                  | .3        | .6        | 2.9             | 2.5      | 28       |  |
| Service occupations                  | 121.2                   | 123.9     | 125.5     | .5                  | 1.0       | 1.3       | 2.2             | 2.7      | 35       |  |

<sup>1</sup> This series has the same industry and occupational coverage as the Hourly Earnings Index, which was discontinued in January 1989.

2 Includes mining, construction, and manufacturing.

3 Publication of data for service occupations in manufacturing and other

goods-producing industries has been discontinued due to insufficient sample size

4 Includes transportation, communication, and public utilities; wholesale and retaitrade; finance, insurance, and real estate; and service industries.

Data not available.

Table 7. WAGES AND SALARIES (NOT SEASONALLY ADJUSTED): Employment Cost Index for wages and salaries only, private industry workers, by bargaining status and area size

| Series                                    | Indexes (June 1989=100) |           |           | Percent changes for |           |           |                 |           |           |  |
|---|-------------------------|-----------|-----------|---------------------|-----------|-----------|-----------------|-----------|-----------|--|
|   | Dec. 1995               | Sep. 1996 | Dec. 1996 | 3 months ended      |           |           | 12 months ended |           |           |  |
|   |                         |           |           | Dec. 1995           | Sep. 1996 | Dec. 1996 | Dec. 1995       | Sep. 1996 | Dec. 1996 |  |
| Workers, by bargaining status             | ,                       |           |           |                     |           |           |                 |           |           |  |
| Union                                     | 122.2                   | 124.8     | 125.4     | 0.6                 | 0.5       | 0.5       | 2.6             | 2.7       | 2.6       |  |
| Blue-collar occupations                   | 120.3                   | 122.8     | 123.4     | .3                  | .7        | .5        | 2.3             | 2.3       | 26        |  |
| Goods-producing industries 1              | 120.6                   | 123.2     | 123.6     | .3                  | .6        | .3        | 2.3             | 2.5       | 2.5       |  |
| Service-producing industries <sup>2</sup> | 124.2                   | 126.8     | 127.6     | .8                  | .5        | .6        | 3.0             | 2.9       | 2 7       |  |
| Manufacturing                             | 122.0                   | 124.5     | 125.2     | .6                  | .5        | .6        | 2.3             | 2.6       | 2.6       |  |
| Blue-collar occupations                   | 121.6                   | 124.2     | 125.0     | .5                  | .6        | .6        | 2.3             | 2.6       | 2.8       |  |
| Nonmanufacturing                          | 122.3                   | 124.9     | 125.5     | .6                  | .5        | .5        | 2.8             | 2.7       | 2.6       |  |
| Nonunion                                  | 123.3                   | 126.9     | 127.7     | .6                  | .8        | .6        | 2.9             | 3.5       | 3.6       |  |
| Blue-collar occupations                   | 122.1                   | 125.2     | 126.3     | .6                  | .4        | .9        | 3.2             | 3.1       | 3 4       |  |
| Goods-producing industries 1              | 123.8                   | 127.3     | 128.0     | .7                  | 1.0       | .5        | 2.9             | 3.6       | 3.4       |  |
| Service-producing industries 2            | 123.0                   | 126.6     | 127.5     | 5                   | .7        | .7        | 2.9             | 3.4       | 3.7       |  |
| Manufacturing                             | 125.2                   | 128.8     | 129.6     | .7                  | 1.0       | .6        | 3.0             | 3.6       | 3.5       |  |
| Blue-collar occupations                   | 124.2                   | 127.8     | 128.8     | .9                  | .9        | .8        | 3.5             | 3.8       | 37        |  |
| Nonmanufacturing                          | 122.6                   | 126.1     | 127.0     | .6                  | .7        | .7        | 2.9             | 3.4       | 3 6       |  |
| Workers, by region <sup>3</sup>           |                         |           |           |                     |           |           |                 |           |           |  |
| Northeast                                 | 123.6                   | 127.0     | 127.7     | .4                  | .8        | .6        | 2.8             | 3.2       | 3.3       |  |
| South                                     | 122.4                   | 126.0     | 127.0     | .5                  | .7        | .8        | 2.8             | 3.4       | 3.8       |  |
| Midwest                                   | 123.6                   | 126.9     | 127.7     | .5                  | .6        | .6        | 2.9             | 3.2       | 3.3       |  |
| West                                      | 122.7                   | 125.8     | 126.5     | 1.1                 | .8        | .6        | 3.1             | 3.6       | 3 1       |  |
| Workers, by area size                     |                         | ·         |           |                     |           |           |                 |           |           |  |
| Metropolitan areas                        | 123.2                   | 126.7     | 127.4     | .7                  | .7        | .6        | 2.9             | 3.5       | 3 4       |  |
| Other areas                               | 122.4                   | 125.0     | 126.5     | .2                  | .6        | 1.2       | 2.9             | 2.4       | 33        |  |

Includes mining, construction, and manufacturing.
 Includes transportation, communication, and public utilities; wholesale and retail

Carolina, Tennessee, Texas, Virginia, and West Virginia; Midwest-Illinois, Ingiana lowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin; and West—Alaska, Arizona, California, Colorado, Hawaildaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, and Wyoming

NOTE: The indexes for these senes are not strictly comparable to those for the aggregate, occupation, and industry series.

includes transportation, communication, and public utilities; wholesale and retail trade; finance, insurance, and real estate; and service industries.

3 The regional coverage is as follows: Northeast—Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont; South—Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South

Table 8. BENEFITS (NOT SEASONALLY ADJUSTED): Employment Cost Index for benefits only, civilian, state and local and private industry workers, by industry and occupational group

| Series<br>   | Indexes (June 1989=100)                   |   |   | Percent changes for          |                    |                         |                                 |                                   |                                |  |
|--|---|---|---|------------------------------|--------------------|-------------------------|---------------------------------|-----------------------------------|--------------------------------|--|
|  | Dec. 1995                                 | Sep. 1996                                 | Dec. 1996                                 | 3 months ended               |                    |                         | 12 months ended                 |                                   |                                |  |
|  |   |   |   | Dec. 1995                    | Sep. 1996          | Dec. 1996               | Dec. 1995                       | Sep. 1996                         | Dec. 1996                      |  |
| Civilian workers   | 135.5                                     | 137.7                                     | 138.2                                     | 0.2                          | 0.6                | 0.4                     | 2.3                             | 1.8                               | 2.0                            |  |
| State and local government workers                                   | 133.9                                     | 136.1                                     | 136.8                                     | .2                           | .7                 | .5                      | 2.6                             | 1.9                               | 2.2                            |  |
| Private industry workers   | 135.9                                     | 138.1                                     | 138.6                                     | .2                           | .5                 | .4                      | 2.2                             | 1.8                               | 2.0                            |  |
| White-collar occupations Blue-collar occupations Service occupations | 136.7<br>134.7<br>136.0                   | 139.5<br>136.2<br>136.2                   | 139.7<br>137.0<br>137.4                   | .1<br>.4<br>.2               | .8<br>.1<br>1      | .1<br>.6<br>.9          | 2.6<br>1.7<br>1.0               | 2.1<br>1.6<br>.4                  | 2.2<br>1.7<br>1.0              |  |
| Goods-producing industries <sup>1</sup>                              | 137.1<br>134.7                            | 138.8<br>137.2                            | 139.7<br>137.4                            | .7<br>1                      | .1<br>.7           | .6<br>.1                | 1.7<br>2.4                      | 1.9<br>1.8                        | 1.9<br>2.0                     |  |
| Manufacturing  | 136.7<br>146.1<br>142.5<br>150.8<br>135.3 | 138.8<br>154.8<br>152.1<br>158.4<br>137.5 | 139.8<br>151.6<br>150.9<br>152.2<br>137.9 | .9<br>4.0<br>1.9<br>7.3<br>1 | .2<br>4<br>5<br>.0 | .7<br>-2.1<br>8<br>-3.9 | 1.8<br>5.6<br>3.8<br>8.3<br>2.3 | 2.4<br>10.2<br>8.7<br>12.7<br>1.6 | 2.3<br>3.8<br>5.9<br>.9<br>1.9 |  |
| Union workers<br>Nonunion workers                                    | 138.0<br>135.1                            | 139.9<br>137.4                            | 140.7<br>137.8                            | 1.0<br>1                     | 1<br>.7            | .6<br>.3                | 3.2<br>1.8                      | 2.4<br>1.6                        | 2.0<br>2.0                     |  |

NOTE: The indexes for these series are not strictly comparable to those for the aggregate, occupation, and industry series.

Includes mining, construction, and manufacturing.
 Includes transportation, communication, and public utilities; wholesale and retail trade; finance, insurance, and real estate; and service industries.

### **EXPLANATORY NOTE**

The Employment Cost Index (ECI) is a measure of the change in the cost of labor, free from the influence of employment shifts among occupations and industries. The compensation series includes changes in wages and salaries and employer costs for employee benefits. The wage and salary series and the benefit cost series provide the change for the two components of compensation.

Wages and salaries are defined as the hourly straight-time wage rate or, for workers not paid on an hourly basis, straight-time earnings divided by the corresponding hours. Straight-time wage and salary rates are total earnings before payroll deductions, excluding premium pay for overtime and for work on weekends and holidays, shift differentials, and nonproduction bonuses such as lump-sum payments provided in lieu of wage increases. Production bonuses, incentive earnings, commission payments, and cost-of-living adjustments are included in straight-time wage and salary rates.

Benefits covered by the ECI are: Paid leave (vacations, holidays, sick leave, and other leave); supplemental pay (premium pay for overtime, shift differentials, and nonproduction bonuses such as lump-sum payments provided in lieu of wage increases); insurance benefits (life, health, sickness and accident, and long-term disability); retirement and savings benefits (defined benefit and defined contribution); legally required benefits (social security, Federal and State unemployment insurance, workers' compensation, and other legally required benefits such as State temporary disability); and other benefits (severance pay and supplemental unemployment plans).

The ECI provides data for the civilian economy, which includes the total private economy and the public sector-excluding farms, households, and the Federal government. The private industry series and the State and local government series provide data for the two sectors separately.

Data for this quarter were collected from a probability sample of approximately 16,500 occupations within about 3,900 sample establishments in private industry and approximately 4,500 occupations within about 850 sample establishments in State and local governments. Data are collected for the pay period including the 12th day of the survey months of March, June, September, and December.

The sample establishments are classified in industry categories based on the 1987 Standard Industrial Classification (SIC), as defined by the U.S. Office of Management and Budget.

Within an establishment, specific job categories are selected to represent broader occupational definitions. From June 1986 through December 1994, the jobs were classified according to definitions used in the 1980 Census. Prior to June 1986, they were classified according to the 1970 Census. Differences between the two classification systems are slight, as indicated in the article "Introducing new weights for the Employment Cost Index," in the June 1985 issue of the Monthly Labor Review. Beginning with March 1995, the jobs are classified according to the 1990 Census, which differs little from the 1980 Census.

Fixed employment weights are used each quarter to calculate the most aggregate indexes--civilian, private, and State and local governments. These fixed weights are also used to derive all of the industry and occupation series indexes. Beginning in March 1995, 1990 employment counts primarily from the Bureau's Occupational Employment Statistics survey were used. A description of the reweighting is included in an article "Introducing 1990 Weights for the Employment Cost Index," that was published in the June 1995 issue of Compensation and Working Conditions and that is available upon request. From June 1986 through December 1994, employment counts from the 1980 Census were used as weights. Prior to June 1986, employment counts from the 1970 Census were used.

For the series based on bargaining status, region, or area size, employment data are not available from the Census. The employment weights are reallocated within these series each quarter based on the current ECI sample. The indexes for these series, consequently, are not strictly comparable to those for the aggregate, industry, and occupation series. A fuller explanation of the calculation of index numbers appears in an article, "Estimation procedures for the Employment Cost Index," in the May 1982 issue of the Monthly Labor Review.

Beginning with the March 1990 ECI release, indexes were rebased to June 1989=100. A description of the rebasing is included in the article "Employment Cost Index Rebased to June 1989," in the April 1990 issue of the Monthly Labor Review.

Beginning with the December 1990 ECI release, seasonally adjusted data are available for selected ECI series. Seasonal adjustment removes the effects of events that follow a more or less regular pattern each year. These adjustments make nonseasonal patterns easier to spot. ECI series are seasonally adjusted using either direct or composite seasonally adjusted estimates. Industry and occupational series, such as construction and service occupations, are adjusted directly. More aggregate series, such as civilian or private industry workers, use composite estimates. The composite estimates could be obtained by aggregating either the industry or the occupational components, and the results may differ depending on which method is used. The aggregate seasonally adjusted ECI series are estimated by aggregating the component seasonally adjusted industry series, so they are not necessarily a weighted average of the component occupation series.

The costs per hour worked of compensation components, based on March 1996 data from the ECI, are published in a separate news release titled "Employer Costs for Employee Compensation - March 1996." A description of the cost levels is provided in the article "Analyzing employers' costs for wages, salaries, and benefits" in the October 1987 issue of the Monthly Labor Review. The cost levels, which are usually published annually in the summer, are calculated with current employment weights, rather than the fixed 1990 Census weights used in computing the ECI. Therefore, year-to-year changes in the cost levels will usually differ from those in the ECI.

More detailed information on the ECI is available in several sources. These include an annual bulletin, Employment Cost Indexes and Levels, 1975-95, (Bulletin 2466); a chapter in the BLS Handbook of Methods (Bulletin 2414), "The Employment Cost Index;" and several articles published in the Monthly Labor Review and Compensation and Working Conditions. The annual bulletin is available from the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, or Bureau of Labor Statistics, Publications Sales Center, P.O. Box 2145, Chicago, Illinois 60690, 312-353-1880. Reprints of the articles plus other descriptive pieces and a complete historical listing are available upon request. ECI historical data are also available on data diskettes.

Information in this release will be made available to sensory impaired individuals upon request. Voice phone: 202-606-7828, Telecommunications Device for the Deaf (TDD) phone: 202-606-5897, TDD Message Referral Phone Number: 1-800-326-2577.