

Note to users: The NCS (National Compensation Survey) is a BLS establishment survey of employee salaries, wages, and benefits. The survey is designed to produce data at local levels, within broad regions, and nationwide. The NCS will replace 3 existing BLS surveys: Employment Cost Index (ECI), Occupational Compensation Survey Program (OCSP), and Employee Benefits Survey (EBS).

The chief reasons for developing the NCS are: 1) Expand existing compensation programs by covering more occupations, by publishing more local data, and by representing all workers; 2) Eliminate duplicate data collection and processing requirements; 3) Reduce respondent burden; 4) Develop more efficient and streamlined collection and processing techniques; 5) Improve the quality of published data; 6) Produce a variety of local and national data; and 7) Address budget constraints.

The Bureau of Labor Statistics' Office of Compensation Levels and Trends (OCLT) is redesigning its compensation statistics to reflect the workplace of the 21st century. This initiative is named the National Compensation Survey (NCS); formerly, it was called COMP2000. Under the COMP2000 banner, BLS conducted six test surveys using new concepts and procedures for selecting occupations and determining the level of duties and responsibilities of those occupations.

The NCS will cover civilian workers in private industry establishments and State and local governments. It excludes private households, the Federal government, and agriculture. BLS began collecting the wage portion of the NCS starting in the fall of 1996 at which time the OCSP survey was discontinued.

Ready Facts Catalog for the Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, CMSA:

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Table 1-1. Summary: Mean hourly earnings¹ and weekly hours by selected characteristics, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

Worker and establishment characteristics	Total			Private industry			State and local government		
	Hourly earnings		Mean weekly hours ³	Hourly earnings		Mean weekly hours ³	Hourly earnings		Mean weekly hours ³
	Mean	Relative error ² (percent)		Mean	Relative error ² (percent)		Mean	Relative error ² (percent)	
Total	\$21.56	2.4	35.5	\$20.79	3.1	35.3	\$25.01	2.2	36.1
Worker characteristics:⁴									
White-collar occupations ⁵	26.09	2.5	36.0	25.44	3.2	36.2	29.03	2.2	35.0
Professional specialty and technical	31.69	2.5	35.8	30.29	3.3	35.9	35.81	3.1	35.3
Executive, administrative, and managerial	34.72	6.1	39.4	35.26	6.7	39.8	30.79	7.0	36.7
Sales	17.05	7.0	32.5	17.10	7.0	32.4	-	-	-
Administrative support	15.60	1.9	35.8	15.64	2.3	36.3	15.40	1.0	33.7
Blue-collar occupations ⁵	17.77	2.6	38.0	17.66	2.9	37.9	18.80	1.5	38.6
Precision production, craft, and repair	21.92	3.3	39.7	22.09	3.8	39.7	20.74	1.1	39.5
Machine operators, assemblers, and inspectors	15.72	5.9	39.5	15.71	5.9	39.5	-	-	-
Transportation and material moving	16.92	5.3	37.1	16.80	6.1	37.2	17.71	3.6	36.5
Handlers, equipment cleaners, helpers, and laborers	14.28	5.7	35.4	13.86	6.6	34.8	17.01	4.1	39.2
Service occupations ⁵	12.98	2.8	31.9	10.56	3.0	30.3	19.82	3.6	37.3
Full time	22.59	2.4	38.9	21.88	3.1	39.3	25.59	2.8	37.4
Part time	12.20	3.2	19.7	12.19	3.4	19.7	12.29	8.7	20.5
Union	21.72	2.0	36.3	18.97	3.0	35.9	25.11	2.2	36.7
Nonunion	21.48	3.3	35.1	21.30	3.5	35.1	24.59	4.4	33.9
Time	21.53	2.3	35.3	20.72	3.0	35.1	25.01	2.2	36.1
Incentive	22.17	10.1	39.2	22.17	10.1	39.2	-	-	-
Establishment characteristics:									
Goods producing	(⁶)	(⁶)	(⁶)	-	-	-	(⁶)	(⁶)	(⁶)
Service producing	(⁶)	(⁶)	(⁶)	-	-	-	(⁶)	(⁶)	(⁶)
50-99 workers ⁷	18.57	5.9	35.0	18.51	6.2	35.0	20.39	5.5	35.2
100-499 workers	19.20	4.0	34.5	18.57	4.7	34.6	26.09	4.4	34.1
500 workers or more	24.41	2.7	36.4	24.18	3.7	36.3	24.94	2.7	36.6

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

³ Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁴ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on

hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

⁵ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

⁶ Classification of establishments into goods-producing and service-producing industries applies to private industry only.

⁷ Establishments classified with 50-99 workers may contain establishments with fewer than 50 due to staff reductions between survey sampling and collection.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
All	\$21.56	2.4	\$20.79	3.1	\$25.01	2.2
All excluding sales	21.88	2.4	21.12	3.2	25.06	2.1
White collar	26.09	2.5	25.44	3.2	29.03	2.2
White collar excluding sales	27.30	2.3	26.83	3.0	29.15	2.2
Professional specialty and technical	31.69	2.5	30.29	3.3	35.81	3.1
Professional specialty	33.13	3.1	31.58	4.3	36.80	2.1
Engineers, architects, and surveyors	38.16	2.4	39.22	2.3	—	—
Electrical and electronic engineers	38.26	2.0	38.26	2.0	—	—
Mechanical engineers	33.58	4.0	33.58	4.0	—	—
Engineers, n.e.c.	40.50	8.4	40.50	8.4	—	—
Mathematical and computer scientists	34.57	5.4	34.57	5.4	—	—
Computer systems analysts and scientists	33.81	6.0	33.81	6.0	—	—
Operations and systems researchers and analysts	39.39	21.3	39.39	21.3	—	—
Natural scientists	35.67	12.0	36.07	13.0	—	—
Chemists, except biochemists	38.77	16.7	38.77	16.7	—	—
Biological and life scientists	36.69	10.5	36.83	12.5	—	—
Health related	32.57	4.9	32.33	5.0	36.03	16.9
Physicians	50.78	15.1	52.57	14.7	—	—
Registered nurses	29.39	2.2	29.00	1.5	34.58	14.4
Pharmacists	34.30	4.8	34.30	4.8	—	—
Respiratory therapists	25.20	3.7	25.20	3.7	—	—
Teachers, college and university	45.50	7.5	45.37	11.7	45.70	6.4
Other post-secondary teachers	40.54	5.8	—	—	45.70	4.7
Teachers, except college and university	35.68	6.2	—	—	39.67	1.7
Elementary school teachers	34.75	10.9	—	—	39.75	.8
Secondary school teachers	42.21	4.9	—	—	42.41	5.2
Teachers, special education	35.64	5.8	—	—	36.90	5.7
Teachers, n.e.c.	37.31	13.2	18.59	23.8	40.25	6.7
Vocational and educational counselors	30.93	28.4	—	—	40.13	25.2
Librarians, archivists, and curators	—	—	—	—	—	—
Social scientists and urban planners	29.33	14.5	—	—	—	—
Psychologists	29.49	18.5	—	—	—	—
Social, recreation, and religious workers	19.70	4.3	17.15	4.2	22.89	4.9
Social workers	19.51	6.2	16.90	4.0	23.33	6.2
Lawyers and judges	46.00	26.8	51.60	30.5	—	—
Lawyers	46.00	26.8	51.60	30.5	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c.	22.28	6.2	22.14	7.1	—	—
Technical	25.74	4.9	26.24	5.3	19.73	4.4
Clinical laboratory technologists and technicians	16.57	2.6	16.57	2.6	—	—
Radiological technicians	30.40	.6	30.40	.6	—	—
Licensed practical nurses	20.91	2.1	21.03	2.2	—	—
Health technologists and technicians, n.e.c.	17.79	5.3	17.91	5.4	—	—
Electrical and electronic technicians	23.76	6.8	23.76	6.8	—	—
Engineering technicians, n.e.c.	23.32	8.8	24.06	10.9	—	—
Chemical technicians	19.94	9.7	19.94	9.7	—	—
Computer programmers	27.97	11.1	—	—	—	—
Technical and related, n.e.c.	17.44	14.8	—	—	—	—
Executive, administrative, and managerial	34.72	6.1	35.26	6.7	30.79	7.0
Executives, administrators, and managers	41.63	6.7	42.76	7.4	34.41	6.5
Administrators and officials, public administration	30.13	6.7	—	—	30.13	6.7
Financial managers	45.98	10.9	46.07	11.4	—	—
Managers, marketing, advertising, and public relations	47.29	11.3	47.52	11.5	—	—
Administrators, education and related fields	36.06	12.0	27.94	27.4	38.90	11.7
Managers, medicine and health	36.16	8.2	36.46	9.4	—	—
Managers, food servicing and lodging establishments	28.96	12.3	—	—	—	—
Managers, service organizations, n.e.c.	26.40	6.8	—	—	—	—
Managers and administrators, n.e.c.	44.74	11.7	44.74	11.7	—	—
Management related	26.38	6.2	26.53	6.9	25.03	3.1
Accountants and auditors	29.36	7.3	30.13	7.5	—	—

See footnotes at end of table.

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
White collar –Continued						
Executive, administrative, and managerial –Continued						
Management related –Continued						
Other financial officers	\$31.74	3.2	\$31.74	3.2	–	–
Management analysts	34.33	13.3	34.80	15.5	–	–
Personnel, training, and labor relations specialists	24.29	12.5	23.67	13.2	–	–
Purchasing agents and buyers, n.e.c.	25.44	13.5	25.44	13.5	–	–
Management related, n.e.c.	21.50	18.6	21.68	20.2	–	–
Sales	17.05	7.0	17.10	7.0	–	–
Supervisors, sales	23.12	3.5	23.12	3.5	–	–
Sales workers, motor vehicles and boats	21.82	1.3	21.82	1.3	–	–
Sales workers, apparel	8.56	.0	8.56	.0	–	–
Sales workers, other commodities	15.32	17.6	15.32	17.6	–	–
Cashiers	10.57	3.0	10.47	3.0	–	–
Administrative support, including clerical	15.60	1.9	15.64	2.3	\$15.40	1.0
Supervisors, financial records processing	24.30	11.1	24.30	11.1	–	–
Computer operators	16.15	2.9	16.26	3.1	–	–
Secretaries	17.94	3.6	17.70	3.7	18.71	8.9
Typists	16.65	12.1	–	–	14.43	1.9
Hotel clerks	10.84	6.6	10.84	6.6	–	–
Receptionists	12.08	9.6	12.06	10.0	–	–
Order clerks	20.79	8.2	20.79	8.2	–	–
Library clerks	14.03	11.0	–	–	14.17	11.6
Records clerks, n.e.c.	15.47	7.9	15.71	9.7	–	–
Bookkeepers, accounting and auditing clerks	14.54	4.0	14.42	4.2	–	–
Telephone operators	14.45	14.6	14.42	17.9	–	–
Mail clerks, except postal service	11.85	4.2	11.47	3.9	–	–
Traffic, shipping and receiving clerks	14.37	5.8	14.37	5.8	–	–
Stock and inventory clerks	13.79	6.9	13.85	7.2	–	–
Investigators and adjusters, except insurance	15.67	3.5	15.67	3.5	–	–
General office clerks	14.64	5.1	13.89	7.4	16.13	6.4
Data entry keyers	13.98	8.7	13.98	8.7	–	–
Statistical clerks	17.37	15.2	17.37	15.2	–	–
Teachers' aides	12.00	6.8	–	–	12.00	7.1
Administrative support, n.e.c.	14.47	6.8	13.67	8.4	15.85	6.4
Blue collar	17.77	2.6	17.66	2.9	18.80	1.5
Precision production, craft, and repair	21.92	3.3	22.09	3.8	20.74	1.1
Automobile mechanics	20.39	5.4	–	–	–	–
Industrial machinery repairers	21.68	5.8	21.68	5.8	–	–
Electronic repairers, communications and industrial equipment	21.53	11.8	21.53	11.8	–	–
Mechanics and repairers, n.e.c.	18.96	3.6	18.91	4.6	–	–
Electricians	20.93	6.1	21.18	7.2	–	–
Plumbers, pipefitters and steamfitters	28.54	10.2	30.27	8.1	–	–
Supervisors, production	24.99	10.5	24.99	10.5	–	–
Machinists	20.07	3.8	–	–	–	–
Electrical and electronic equipment assemblers ..	13.63	22.4	13.63	22.4	–	–
Machine operators, assemblers, and inspectors	15.72	5.9	15.71	5.9	–	–
Textile sewing machine operators	9.20	6.3	9.20	6.3	–	–
Mixing and blending machine operators	20.01	13.9	20.01	13.9	–	–
Miscellaneous machine operators, n.e.c.	16.47	5.2	16.47	5.2	–	–
Assemblers	18.95	2.4	18.95	2.4	–	–
Transportation and material moving	16.92	5.3	16.80	6.1	17.71	3.6
Truck drivers	17.42	4.4	17.64	4.3	–	–
Bus drivers	–	–	–	–	18.00	2.8
Handlers, equipment cleaners, helpers, and laborers	14.28	5.7	13.86	6.6	17.01	4.1

See footnotes at end of table.

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
Blue collar —Continued						
Handlers, equipment cleaners, helpers, and laborers						
—Continued						
Groundskeepers and gardeners, except farm	\$13.19	11.0	\$11.87	10.7	—	—
Supervisors, handlers, equipment cleaners, and laborers, n.e.c.	19.41	9.6	—	—	—	—
Construction laborers	19.10	10.8	—	—	—	—
Stock handlers and baggers	11.07	16.3	11.07	16.4	—	—
Freight, stock, and material handlers, n.e.c.	16.00	6.4	16.00	6.4	—	—
Hand packers and packagers	10.68	8.8	10.68	8.8	—	—
Laborers, except construction, n.e.c.	14.39	12.1	12.85	16.7	—	—
Service	12.98	2.8	10.56	3.0	\$19.82	3.6
Protective service	19.49	6.7	10.84	5.6	23.81	4.5
Supervisors, police and detectives	30.70	3.3	—	—	30.70	3.3
Supervisors, guards	26.76	8.3	—	—	—	—
Police and detectives, public service	24.66	2.5	—	—	24.99	2.6
Correctional institution officers	18.99	5.4	—	—	18.99	5.4
Guards and police, except public service	11.14	4.4	10.69	2.5	—	—
Food service	9.00	3.2	8.68	2.7	12.28	3.1
Waiters, waitresses, and bartenders	6.66	9.3	6.66	9.3	—	—
Bartenders	6.69	22.5	6.69	22.5	—	—
Waiters and waitresses	5.68	14.6	5.68	14.6	—	—
Waiters'/Waitresses' assistants	8.26	9.9	8.26	9.9	—	—
Other food service	10.27	1.4	9.95	1.4	12.28	3.1
Supervisors, food preparation and service	16.85	8.0	16.87	8.2	—	—
Cooks	11.64	3.8	11.38	3.7	—	—
Food counter, fountain, and related	8.98	2.5	8.74	3.4	—	—
Kitchen workers, food preparation	11.22	7.0	10.74	8.6	—	—
Food preparation, n.e.c.	8.76	3.3	8.20	1.9	12.04	6.0
Health service	11.66	5.3	10.87	3.5	15.90	7.6
Health aides, except nursing	12.08	8.3	11.31	4.5	—	—
Nursing aides, orderlies and attendants	11.49	5.1	10.65	2.3	15.65	8.5
Cleaning and building service	11.76	4.3	10.90	4.6	14.36	2.1
Maids and housemen	10.30	2.7	10.30	2.7	—	—
Janitors and cleaners	11.83	5.7	10.56	5.0	14.35	2.1
Personal service	13.38	5.1	13.39	5.4	13.23	9.2
Supervisors, personal service	19.36	7.3	19.36	7.3	—	—
Attendants, amusement, and recreation facilities	8.13	6.2	8.13	6.2	—	—
Welfare service aides	11.92	12.6	—	—	—	—
Service, n.e.c.	10.12	6.1	9.87	6.6	—	—

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² All workers include full-time and part-time workers.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 2-2. Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
All	\$22.59	2.4	\$21.88	3.1	\$25.59	2.8
All excluding sales	22.80	2.5	22.07	3.2	25.65	2.7
White collar	26.97	2.4	26.31	3.1	29.82	2.8
White collar excluding sales	27.83	2.3	27.27	3.0	29.96	2.8
Professional specialty and technical	31.97	2.6	30.49	3.4	36.16	3.2
Professional specialty	33.43	3.2	31.82	4.5	37.05	2.6
Engineers, architects, and surveyors	38.16	2.4	39.22	2.3	—	—
Electrical and electronic engineers	38.26	2.0	38.26	2.0	—	—
Mechanical engineers	33.58	4.0	33.58	4.0	—	—
Engineers, n.e.c.	40.50	8.4	40.50	8.4	—	—
Mathematical and computer scientists	34.91	5.3	34.91	5.3	—	—
Computer systems analysts and scientists	34.19	5.9	34.19	5.9	—	—
Operations and systems researchers and analysts	39.39	21.3	39.39	21.3	—	—
Natural scientists	35.67	12.0	36.07	13.0	—	—
Chemists, except biochemists	38.77	16.7	38.77	16.7	—	—
Biological and life scientists	36.69	10.5	36.83	12.5	—	—
Health related	32.95	5.6	32.68	5.8	36.15	16.9
Physicians	50.78	15.1	52.57	14.7	—	—
Registered nurses	29.27	2.7	28.76	1.8	34.73	14.3
Pharmacists	33.61	5.0	33.61	5.0	—	—
Teachers, college and university	46.20	9.1	46.38	14.6	45.93	6.4
Other post-secondary teachers	41.49	8.7	—	—	45.97	4.8
Teachers, except college and university	36.08	5.9	21.78	4.3	39.94	2.2
Elementary school teachers	34.74	11.0	—	—	39.80	.7
Secondary school teachers	42.31	5.1	—	—	42.47	5.3
Teachers, special education	35.64	5.8	—	—	36.90	5.7
Teachers, n.e.c.	37.52	13.1	—	—	40.29	6.7
Vocational and educational counselors	31.13	28.9	—	—	—	—
Librarians, archivists, and curators	—	—	—	—	—	—
Social scientists and urban planners	29.33	14.6	—	—	—	—
Psychologists	29.48	18.7	—	—	—	—
Social, recreation, and religious workers	19.73	4.3	17.05	3.7	22.89	4.9
Social workers	19.53	6.2	16.88	3.6	23.33	6.2
Lawyers and judges	47.24	25.8	—	—	—	—
Lawyers	47.24	25.8	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c.	22.24	6.4	22.14	7.1	—	—
Technical	25.99	5.1	26.42	5.5	20.50	5.6
Clinical laboratory technologists and technicians	16.30	3.2	16.30	3.2	—	—
Radiological technicians	31.00	.0	31.00	.0	—	—
Licensed practical nurses	20.95	2.3	21.03	2.5	—	—
Health technologists and technicians, n.e.c.	17.81	5.7	17.81	5.7	—	—
Electrical and electronic technicians	23.76	6.8	23.76	6.8	—	—
Engineering technicians, n.e.c.	23.32	8.8	24.06	10.9	—	—
Chemical technicians	19.94	9.7	19.94	9.7	—	—
Computer programmers	27.97	11.1	—	—	—	—
Technical and related, n.e.c.	19.48	11.1	—	—	—	—
Executive, administrative, and managerial	34.85	6.1	35.37	6.7	31.07	6.4
Executives, administrators, and managers	41.77	6.7	42.83	7.4	34.92	6.6
Administrators and officials, public administration	30.13	6.7	—	—	30.13	6.7
Financial managers	45.98	10.9	46.07	11.4	—	—
Managers, marketing, advertising, and public relations	47.29	11.3	47.52	11.5	—	—
Administrators, education and related fields	36.06	12.0	27.94	27.4	38.90	11.7
Managers, medicine and health	37.20	7.6	37.63	8.7	—	—
Managers, food servicing and lodging establishments	28.96	12.3	—	—	—	—
Managers, service organizations, n.e.c.	26.40	6.8	—	—	—	—
Managers and administrators, n.e.c.	44.74	11.7	44.74	11.7	—	—
Management related	26.25	5.6	26.40	6.3	25.03	3.1
Accountants and auditors	28.68	6.7	29.40	7.1	—	—

See footnotes at end of table.

Table 2-2. Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
White collar –Continued						
Executive, administrative, and managerial –Continued						
Management related –Continued						
Other financial officers	\$31.74	3.2	\$31.74	3.2	–	–
Management analysts	34.33	13.3	34.80	15.5	–	–
Personnel, training, and labor relations specialists	24.29	12.5	23.67	13.2	–	–
Purchasing agents and buyers, n.e.c.	25.44	13.5	25.44	13.5	–	–
Management related, n.e.c.	21.44	18.9	21.62	20.5	–	–
Sales	19.37	7.2	19.47	7.3	–	–
Supervisors, sales	23.13	3.5	23.13	3.5	–	–
Sales, other business services	19.49	29.9	19.49	29.9	–	–
Sales workers, motor vehicles and boats	21.82	1.3	21.82	1.3	–	–
Sales workers, other commodities	19.25	14.4	19.25	14.4	–	–
Cashiers	11.81	4.0	11.72	4.2	–	–
Administrative support, including clerical	15.99	2.0	16.00	2.5	\$15.98	1.4
Supervisors, financial records processing	24.30	11.1	24.30	11.1	–	–
Computer operators	16.26	3.1	16.26	3.1	–	–
Secretaries	17.94	3.8	17.68	3.9	18.75	8.9
Typists	16.65	12.1	–	–	14.43	1.9
Hotel clerks	10.84	6.6	10.84	6.6	–	–
Receptionists	12.22	11.2	12.20	11.7	–	–
Order clerks	21.15	8.0	21.15	8.0	–	–
Library clerks	15.49	6.1	–	–	–	–
Records clerks, n.e.c.	15.47	7.9	15.71	9.7	–	–
Bookkeepers, accounting and auditing clerks	14.54	4.0	14.42	4.2	–	–
Telephone operators	16.49	13.8	–	–	–	–
Mail clerks, except postal service	12.16	6.7	11.52	6.0	–	–
Traffic, shipping and receiving clerks	14.37	5.8	14.37	5.8	–	–
Stock and inventory clerks	13.97	6.4	14.04	6.6	–	–
Investigators and adjusters, except insurance	15.75	4.2	15.75	4.2	–	–
General office clerks	15.35	5.5	14.83	8.4	16.15	6.5
Statistical clerks	17.37	15.2	17.37	15.2	–	–
Teachers' aides	12.87	4.4	–	–	12.89	4.7
Administrative support, n.e.c.	15.21	6.9	14.63	10.7	15.87	6.3
Blue collar	18.24	2.7	18.15	3.0	19.02	2.2
Precision production, craft, and repair	21.90	3.3	22.07	3.8	20.75	1.1
Automobile mechanics	20.39	5.4	–	–	–	–
Industrial machinery repairers	21.68	5.8	21.68	5.8	–	–
Electronic repairers, communications and industrial equipment	20.67	11.2	20.67	11.2	–	–
Mechanics and repairers, n.e.c.	18.96	3.6	18.91	4.6	–	–
Electricians	20.93	6.1	21.18	7.2	–	–
Plumbers, pipefitters and steamfitters	28.54	10.2	30.27	8.1	–	–
Supervisors, production	24.99	10.5	24.99	10.5	–	–
Machinists	20.07	3.8	–	–	–	–
Electrical and electronic equipment assemblers ..	13.63	22.4	13.63	22.4	–	–
Machine operators, assemblers, and inspectors	15.76	5.7	15.76	5.7	–	–
Textile sewing machine operators	9.17	6.5	9.17	6.5	–	–
Mixing and blending machine operators	20.01	13.9	20.01	13.9	–	–
Miscellaneous machine operators, n.e.c.	16.47	5.2	16.47	5.2	–	–
Assemblers	18.95	2.4	18.95	2.4	–	–
Transportation and material moving	17.65	5.0	17.52	5.7	18.45	6.6
Truck drivers	17.42	4.4	17.64	4.3	–	–
Handlers, equipment cleaners, helpers, and laborers	15.03	5.6	14.67	6.6	17.01	4.1
Groundskeepers and gardeners, except farm	13.22	11.3	–	–	–	–

See footnotes at end of table.

Table 2-2. **Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued**

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
Blue collar —Continued						
Handlers, equipment cleaners, helpers, and laborers —Continued						
Supervisors, handlers, equipment cleaners, and laborers, n.e.c.	\$19.41	9.6	—	—	—	—
Construction laborers	19.10	10.8	—	—	—	—
Stock handlers and baggers	12.21	18.6	\$12.20	18.7	—	—
Freight, stock, and material handlers, n.e.c.	17.11	6.0	17.11	6.0	—	—
Hand packers and packagers	11.23	9.5	11.23	9.5	—	—
Laborers, except construction, n.e.c.	15.51	9.3	14.08	14.2	—	—
Service	14.05	3.3	11.28	3.7	\$20.22	4.1
Protective service	20.10	7.9	10.98	7.3	23.97	5.2
Supervisors, police and detectives	30.70	3.3	—	—	30.70	3.3
Supervisors, guards	26.76	8.3	—	—	—	—
Police and detectives, public service	24.66	2.5	—	—	24.99	2.6
Correctional institution officers	18.99	5.4	—	—	18.99	5.4
Guards and police, except public service	11.47	5.6	10.89	3.5	—	—
Food service	9.89	4.9	9.56	4.6	12.62	4.0
Waiters, waitresses, and bartenders	6.88	15.7	6.88	15.7	—	—
Bartenders	6.80	32.4	6.80	32.4	—	—
Waiters and waitresses	5.19	22.7	5.19	22.7	—	—
Waiters'/Waitresses' assistants	9.20	7.9	9.20	7.9	—	—
Other food service	11.26	2.2	11.01	2.3	12.62	4.0
Supervisors, food preparation and service	17.29	10.1	17.32	10.4	—	—
Cooks	11.96	3.5	11.67	3.5	—	—
Kitchen workers, food preparation	12.32	14.6	—	—	—	—
Food preparation, n.e.c.	9.55	5.1	9.02	4.0	12.15	4.7
Health service	11.79	6.3	10.88	4.4	16.06	7.7
Health aides, except nursing	12.39	11.0	11.44	6.7	—	—
Nursing aides, orderlies and attendants	11.58	6.2	10.61	3.1	15.76	8.6
Cleaning and building service	12.30	3.5	11.42	4.9	14.52	2.6
Maids and housemen	10.31	2.8	10.31	2.8	—	—
Janitors and cleaners	12.57	3.3	11.27	2.8	14.52	2.6
Personal service	14.66	5.5	14.71	5.8	—	—
Supervisors, personal service	19.36	7.3	19.36	7.3	—	—
Attendants, amusement, and recreation facilities	8.57	6.8	8.57	6.8	—	—
Service, n.e.c.	11.25	7.9	—	—	—	—

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 2-3. Mean hourly earnings,¹ part-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
All	\$12.20	3.2	\$12.19	3.4	\$12.29	8.7
All excluding sales	12.83	3.4	12.88	3.7	12.29	8.7
White collar	15.63	4.2	15.94	4.5	13.18	10.1
White collar excluding sales	19.05	4.6	20.22	4.6	13.18	10.1
Professional specialty and technical	26.66	4.4	27.41	4.2	20.22	18.9
Professional specialty	27.90	4.6	28.42	4.3	22.89	25.0
Mathematical and computer scientists	-	-	-	-	-	-
Health related	30.48	2.1	30.51	2.1	-	-
Registered nurses	29.89	4.2	29.92	4.2	-	-
Teachers, college and university	-	-	-	-	-	-
Teachers, except college and university	16.88	38.7	-	-	21.46	45.3
Teachers, n.e.c.	25.13	5.0	-	-	-	-
Social scientists and urban planners	-	-	-	-	-	-
Social, recreation, and religious workers	-	-	-	-	-	-
Lawyers and judges	-	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c.	-	-	-	-	-	-
Technical	20.41	7.1	21.94	.8	-	-
Licensed practical nurses	20.74	5.1	21.08	4.0	-	-
Executive, administrative, and managerial	-	-	-	-	-	-
Executives, administrators, and managers	-	-	-	-	-	-
Management related	-	-	-	-	-	-
Sales	8.46	4.1	8.46	4.1	-	-
Sales workers, other commodities	8.71	3.4	8.71	3.4	-	-
Cashiers	8.47	3.0	8.47	3.0	-	-
Administrative support, including clerical	12.00	3.6	12.29	2.9	11.02	11.7
Secretaries	17.83	12.5	18.01	13.0	-	-
General office clerks	10.75	8.6	10.70	8.7	-	-
Teachers' aides	10.49	10.8	-	-	10.50	11.0
Administrative support, n.e.c.	11.77	5.3	11.79	5.3	-	-
Blue collar	11.87	10.1	11.85	10.8	-	-
Precision production, craft, and repair	-	-	-	-	-	-
Machine operators, assemblers, and inspectors	-	-	-	-	-	-
Transportation and material moving	-	-	-	-	-	-
Handlers, equipment cleaners, helpers, and laborers	9.72	12.6	9.72	12.6	-	-
Stock handlers and baggers	9.69	20.4	9.69	20.4	-	-
Service	8.43	1.5	8.33	1.6	10.20	6.0
Protective service	9.93	3.4	10.11	2.9	-	-
Guards and police, except public service	10.13	3.2	10.13	3.2	-	-
Food service	7.37	2.5	7.16	2.5	11.02	.5
Waiters, waitresses, and bartenders	6.35	6.0	6.35	6.0	-	-
Waiters and waitresses	6.23	8.1	6.23	8.1	-	-
Waiters/Waitresses' assistants	6.52	27.3	6.52	27.3	-	-
Other food service	8.11	1.4	7.81	1.1	11.02	.5
Food counter, fountain, and related	8.46	9.2	-	-	-	-
Food preparation, n.e.c.	7.40	1.7	6.92	1.9	-	-
Health service	10.92	3.4	10.85	3.4	-	-
Health aides, except nursing	10.87	3.6	10.87	3.8	-	-
Nursing aides, orderlies and attendants	10.93	5.2	10.85	5.2	-	-

See footnotes at end of table.

Table 2-3. Mean hourly earnings,¹ part-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
Service —Continued						
Cleaning and building service	\$8.89	8.9	\$8.84	9.4	—	—
Janitors and cleaners	8.76	9.5	8.70	10.1	—	—
Personal service	8.25	2.1	8.31	1.9	—	—
Attendants, amusement, and recreation facilities	5.87	8.0	5.87	8.0	—	—
Service, n.e.c.	8.53	4.4	8.53	4.4	—	—

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 3-1. Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

Occupation ³	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
All	\$879	2.5	38.9	\$859	3.2	39.3	\$958	3.0	37.4
All excluding sales	886	2.6	38.8	866	3.3	39.2	960	3.0	37.4
White collar	1,043	2.4	38.7	1,033	3.0	39.3	1,083	2.5	36.3
White collar excluding sales	1,073	2.3	38.5	1,069	2.9	39.2	1,087	2.6	36.3
Professional specialty and technical	1,217	2.5	38.1	1,183	3.3	38.8	1,305	2.9	36.1
Professional specialty	1,272	3.1	38.1	1,242	4.5	39.0	1,334	2.3	36.0
Engineers, architects, and surveyors	1,515	2.6	39.7	1,569	2.3	40.0	-	-	-
Electrical and electronic engineers	1,530	2.0	40.0	1,530	2.0	40.0	-	-	-
Mechanical engineers	1,343	4.0	40.0	1,343	4.0	40.0	-	-	-
Engineers, n.e.c.	1,620	8.4	40.0	1,620	8.4	40.0	-	-	-
Mathematical and computer scientists	1,372	5.2	39.3	1,372	5.2	39.3	-	-	-
Computer systems analysts and scientists	1,342	5.8	39.3	1,342	5.8	39.3	-	-	-
Operations and systems researchers and analysts	1,576	21.3	40.0	1,576	21.3	40.0	-	-	-
Natural scientists	1,359	11.8	38.1	1,384	12.7	38.4	-	-	-
Chemists, except biochemists	1,551	16.7	40.0	1,551	16.7	40.0	-	-	-
Biological and life scientists	1,345	10.5	36.7	1,362	12.4	37.0	-	-	-
Health related	1,276	5.0	38.7	1,268	5.3	38.8	1,365	12.3	37.8
Physicians	1,948	13.5	38.4	1,976	13.7	37.6	-	-	-
Registered nurses	1,133	2.7	38.7	1,121	2.4	39.0	1,248	13.0	35.9
Pharmacists	1,293	6.0	38.5	1,293	6.0	38.5	-	-	-
Teachers, college and university	1,659	8.4	35.9	1,708	13.1	36.8	1,590	8.6	34.6
Other post-secondary teachers	1,538	8.4	37.1	-	-	-	1,692	5.2	36.8
Teachers, except college and university	1,309	4.7	36.3	848	4.8	38.9	1,422	1.6	35.6
Elementary school teachers	1,274	8.7	36.7	-	-	-	1,418	.4	35.6
Secondary school teachers	1,531	3.3	36.2	-	-	-	1,543	3.5	36.3
Teachers, special education	1,245	5.3	34.9	-	-	-	1,286	5.2	34.9
Teachers, n.e.c.	1,326	12.1	35.3	-	-	-	1,416	6.3	35.2
Vocational and educational counselors	1,190	26.3	38.2	-	-	-	-	-	-
Librarians, archivists, and curators	-	-	-	-	-	-	-	-	-
Social scientists and urban planners	1,127	14.0	38.4	-	-	-	-	-	-
Psychologists	1,104	17.1	37.4	-	-	-	-	-	-
Social, recreation, and religious workers	763	3.8	38.7	675	3.9	39.6	862	4.2	37.7
Social workers	752	5.7	38.5	669	3.8	39.6	863	6.5	37.0
Lawyers and judges	1,778	23.5	37.6	-	-	-	-	-	-
Lawyers	1,778	23.5	37.6	-	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c.	871	7.1	39.1	870	7.8	39.3	-	-	-
Technical	991	5.0	38.1	1,007	5.4	38.1	776	5.6	37.9
Clinical laboratory technologists and technicians	630	3.3	38.6	630	3.3	38.6	-	-	-
Radiological technicians	1,228	2.0	39.6	1,228	2.0	39.6	-	-	-
Licensed practical nurses	806	2.8	38.5	808	3.0	38.4	-	-	-
Health technologists and technicians, n.e.c.	692	6.3	38.8	692	6.3	38.8	-	-	-
Electrical and electronic technicians	946	6.8	39.8	946	6.8	39.8	-	-	-
Engineering technicians, n.e.c.	917	9.4	39.3	962	10.9	40.0	-	-	-

See footnotes at end of table.

Table 3-1. Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
White collar –Continued									
Professional specialty and technical –Continued									
Technical –Continued									
Chemical technicians	\$764	13.1	38.3	\$764	13.1	38.3	–	–	–
Computer programmers	1,099	11.3	39.3	–	–	–	–	–	–
Technical and related, n.e.c. ...	753	12.4	38.7	–	–	–	–	–	–
Executive, administrative, and managerial	1,383	5.7	39.7	1,415	6.2	40.0	\$1,170	6.0	37.7
Executives, administrators, and managers	1,660	6.8	39.7	1,716	7.6	40.1	1,317	6.2	37.7
Administrators and officials, public administration	1,106	7.5	36.7	–	–	–	1,106	7.5	36.7
Financial managers	1,895	15.4	41.2	1,902	16.2	41.3	–	–	–
Managers, marketing, advertising, and public relations	1,883	11.4	39.8	1,892	11.6	39.8	–	–	–
Administrators, education and related fields	1,375	10.6	38.1	1,090	21.0	39.0	1,471	10.9	37.8
Managers, medicine and health	1,463	6.8	39.3	1,478	7.7	39.3	–	–	–
Managers, food servicing and lodging establishments	1,147	12.2	39.6	–	–	–	–	–	–
Managers, service organizations, n.e.c.	990	10.2	37.5	–	–	–	–	–	–
Managers and administrators, n.e.c.	1,788	11.4	40.0	1,788	11.4	40.0	–	–	–
Management related	1,041	4.4	39.6	1,053	4.8	39.9	941	2.3	37.6
Accountants and auditors	1,115	7.0	38.9	1,151	7.2	39.1	–	–	–
Other financial officers	1,242	5.2	39.1	1,242	5.2	39.1	–	–	–
Management analysts	1,390	11.9	40.5	1,440	13.7	41.4	–	–	–
Personnel, training, and labor relations specialists	989	10.7	40.7	975	11.6	41.2	–	–	–
Purchasing agents and buyers, n.e.c.	890	16.5	35.0	890	16.5	35.0	–	–	–
Management related, n.e.c.	901	13.3	42.0	912	14.3	42.2	–	–	–
Sales	770	7.0	39.7	774	7.0	39.8	–	–	–
Supervisors, sales	979	3.1	42.3	979	3.1	42.3	–	–	–
Sales, other business services	768	29.7	39.4	768	29.7	39.4	–	–	–
Sales workers, motor vehicles and boats	951	5.3	43.6	951	5.3	43.6	–	–	–
Sales workers, other commodities	745	15.2	38.7	745	15.2	38.7	–	–	–
Cashiers	463	3.7	39.2	460	3.9	39.3	–	–	–
Administrative support, including clerical	615	2.0	38.5	625	2.5	39.1	576	1.3	36.1
Supervisors, financial records processing	1,025	10.9	42.2	1,025	10.9	42.2	–	–	–
Computer operators	651	3.1	40.0	651	3.1	40.0	–	–	–
Secretaries	681	3.7	37.9	680	4.1	38.5	682	8.0	36.4
Typists	615	11.6	36.9	–	–	–	530	2.0	36.7
Hotel clerks	430	7.4	39.7	430	7.4	39.7	–	–	–
Receptionists	483	11.4	39.5	485	11.9	39.7	–	–	–
Order clerks	819	6.1	38.7	819	6.1	38.7	–	–	–
Library clerks	552	5.5	35.6	–	–	–	–	–	–
Records clerks, n.e.c.	607	6.9	39.3	620	8.6	39.5	–	–	–
Bookkeepers, accounting and auditing clerks	560	3.9	38.5	558	4.2	38.7	–	–	–

See footnotes at end of table.

Table 3-1. **Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued**

Occupation ³	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
White collar —Continued									
Administrative support, including clerical —Continued									
Telephone operators	\$629	12.6	38.1	—	—	—	—	—	—
Mail clerks, except postal service	461	9.0	37.9	\$433	8.8	37.6	—	—	—
Traffic, shipping and receiving clerks	575	5.8	40.0	575	5.8	40.0	—	—	—
Stock and inventory clerks	557	6.5	39.9	562	6.6	40.0	—	—	—
Investigators and adjusters, except insurance	624	4.8	39.6	624	4.8	39.6	—	—	—
General office clerks	580	5.2	37.8	582	8.4	39.3	\$577	4.5	35.7
Statistical clerks	672	16.5	38.7	672	16.5	38.7	—	—	—
Teachers' aides	451	4.3	35.0	—	—	—	453	4.7	35.2
Administrative support, n.e.c.	560	5.8	36.8	565	11.1	38.6	554	5.0	34.9
Blue collar	731	3.1	40.1	728	3.4	40.1	752	2.3	39.5
Precision production, craft, and repair	875	3.3	40.0	883	3.8	40.0	823	1.0	39.7
Automobile mechanics	817	5.9	40.1	—	—	—	—	—	—
Industrial machinery repairers	867	5.8	40.0	867	5.8	40.0	—	—	—
Electronic repairers, communications and industrial equipment	827	11.2	40.0	827	11.2	40.0	—	—	—
Mechanics and repairers, n.e.c.	756	3.7	39.9	756	4.6	40.0	—	—	—
Electricians	837	6.1	40.0	847	7.2	40.0	—	—	—
Plumbers, pipefitters and steamfitters	1,142	10.2	40.0	1,211	8.1	40.0	—	—	—
Supervisors, production	1,000	10.5	40.0	1,000	10.5	40.0	—	—	—
Machinists	803	3.8	40.0	—	—	—	—	—	—
Electrical and electronic equipment assemblers	545	22.4	40.0	545	22.4	40.0	—	—	—
Machine operators, assemblers, and inspectors	624	6.6	39.6	624	6.6	39.6	—	—	—
Textile sewing machine operators	345	.9	37.6	345	.9	37.6	—	—	—
Mixing and blending machine operators	800	13.9	40.0	800	13.9	40.0	—	—	—
Miscellaneous machine operators, n.e.c.	659	5.2	40.0	659	5.2	40.0	—	—	—
Assemblers	758	2.4	40.0	758	2.4	40.0	—	—	—
Transportation and material moving	727	4.9	41.2	727	5.5	41.5	730	6.8	39.6
Truck drivers	705	4.3	40.5	716	4.1	40.6	—	—	—
Handlers, equipment cleaners, helpers, and laborers	597	5.7	39.7	584	6.8	39.8	667	4.6	39.2
Groundskeepers and gardeners, except farm	523	10.7	39.6	—	—	—	—	—	—
Supervisors, handlers, equipment cleaners, and laborers, n.e.c.	786	9.2	40.5	—	—	—	—	—	—
Construction laborers	764	10.8	40.0	—	—	—	—	—	—
Stock handlers and baggers	484	18.3	39.6	483	18.5	39.6	—	—	—
Freight, stock, and material handlers, n.e.c.	685	6.0	40.0	685	6.0	40.0	—	—	—

See footnotes at end of table.

Table 3-1. Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
Blue collar —Continued									
Handlers, equipment cleaners, helpers, and laborers —Continued									
Hand packers and packagers	\$438	11.7	39.0	\$438	11.7	39.0	—	—	—
Laborers, except construction, n.e.c.	620	9.3	40.0	563	14.2	40.0	—	—	—
Service	538	3.8	38.2	429	4.3	38.0	\$785	5.5	38.8
Protective service	784	8.2	39.0	430	5.1	39.2	933	7.8	38.9
Supervisors, police and detectives	1,228	3.3	40.0	—	—	—	1,228	3.3	40.0
Supervisors, guards	1,038	10.2	38.8	—	—	—	—	—	—
Police and detectives, public service	996	2.7	40.4	—	—	—	1,009	2.7	40.4
Correctional institution officers	760	5.4	40.0	—	—	—	760	5.4	40.0
Guards and police, except public service	447	5.8	39.0	424	4.2	38.9	—	—	—
Food service	372	5.7	37.6	361	5.7	37.7	462	9.0	36.6
Waiters, waitresses, and bartenders	255	21.0	37.0	255	21.0	37.0	—	—	—
Bartenders	242	37.6	35.6	242	37.6	35.6	—	—	—
Waiters and waitresses	186	28.4	35.8	186	28.4	35.8	—	—	—
Waiters/Waitresses' assistants	362	8.8	39.4	362	8.8	39.4	—	—	—
Other food service	427	2.4	37.9	420	2.5	38.2	462	9.0	36.6
Supervisors, food preparation and service	687	10.5	39.7	688	10.8	39.7	—	—	—
Cooks	458	3.6	38.3	446	4.0	38.2	—	—	—
Kitchen workers, food preparation	493	14.6	40.0	—	—	—	—	—	—
Food preparation, n.e.c.	352	4.0	36.9	335	3.1	37.2	432	5.0	35.6
Health service	452	7.5	38.3	416	6.1	38.2	624	6.6	38.8
Health aides, except nursing ..	488	9.4	39.4	458	6.7	40.0	—	—	—
Nursing aides, orderlies and attendants	441	7.4	38.1	401	4.7	37.8	619	7.6	39.3
Cleaning and building service	489	3.5	39.8	453	4.9	39.7	580	2.5	39.9
Maids and housemen	407	2.1	39.4	407	2.1	39.4	—	—	—
Janitors and cleaners	501	3.3	39.9	449	2.7	39.8	580	2.5	39.9
Personal service	521	4.0	35.5	522	4.2	35.5	—	—	—
Supervisors, personal service	774	7.3	40.0	774	7.3	40.0	—	—	—
Attendants, amusement, and recreation facilities	343	6.8	40.0	343	6.8	40.0	—	—	—
Service, n.e.c.	450	7.9	40.0	—	—	—	—	—	—

¹ Earnings are the straight-time weekly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁵ Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 3-2. Mean annual earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003

Occupation ³	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
All	\$44,446	2.5	1,967	\$44,327	3.2	2,026	\$44,878	3.0	1,754
All excluding sales	44,717	2.6	1,961	44,646	3.3	2,023	44,959	3.0	1,753
White collar	52,051	2.4	1,930	53,160	3.0	2,020	48,232	2.5	1,617
White collar excluding sales	53,318	2.3	1,916	54,935	2.9	2,015	48,385	2.6	1,615
Professional specialty and technical	58,253	2.5	1,822	60,052	3.3	1,970	54,392	2.9	1,504
Professional specialty	59,737	3.1	1,787	62,543	4.5	1,966	54,994	2.3	1,484
Engineers, architects, and surveyors	78,794	2.6	2,065	81,585	2.3	2,080	-	-	-
Electrical and electronic engineers	79,572	2.0	2,080	79,572	2.0	2,080	-	-	-
Mechanical engineers	69,841	4.0	2,080	69,841	4.0	2,080	-	-	-
Engineers, n.e.c.	84,239	8.4	2,080	84,239	8.4	2,080	-	-	-
Mathematical and computer scientists	71,337	5.2	2,043	71,337	5.2	2,043	-	-	-
Computer systems analysts and scientists	69,797	5.8	2,041	69,797	5.8	2,041	-	-	-
Operations and systems researchers and analysts	81,940	21.3	2,080	81,940	21.3	2,080	-	-	-
Natural scientists	70,669	11.8	1,981	71,951	12.7	1,995	-	-	-
Chemists, except biochemists	80,651	16.7	2,080	80,651	16.7	2,080	-	-	-
Biological and life scientists	69,949	10.5	1,907	70,811	12.4	1,923	-	-	-
Health related	65,241	5.0	1,980	65,934	5.3	2,018	58,648	12.3	1,622
Physicians	101,301	13.5	1,995	102,765	13.7	1,955	-	-	-
Registered nurses	57,731	2.7	1,973	58,302	2.4	2,027	53,103	13.0	1,529
Pharmacists	67,250	6.0	2,001	67,250	6.0	2,001	-	-	-
Teachers, college and university	66,001	8.4	1,429	70,217	13.1	1,514	60,497	8.6	1,317
Other post-secondary teachers	64,358	8.4	1,551	-	-	-	65,086	5.2	1,416
Teachers, except college and university	51,449	4.7	1,426	34,153	4.8	1,568	55,599	1.6	1,392
Elementary school teachers	49,430	8.7	1,423	-	-	-	55,620	.4	1,398
Secondary school teachers	58,197	3.3	1,375	-	-	-	58,675	3.5	1,381
Teachers, special education	49,726	5.3	1,395	-	-	-	51,469	5.2	1,395
Teachers, n.e.c.	52,190	12.1	1,391	-	-	-	53,974	6.3	1,340
Vocational and educational counselors	55,238	26.3	1,774	-	-	-	-	-	-
Librarians, archivists, and curators	-	-	-	-	-	-	-	-	-
Social scientists and urban planners	54,486	14.0	1,858	-	-	-	-	-	-
Psychologists	52,391	17.1	1,777	-	-	-	-	-	-
Social, recreation, and religious workers	39,683	3.8	2,011	35,092	3.9	2,058	44,842	4.2	1,959
Social workers	39,099	5.7	2,002	34,790	3.8	2,061	44,859	6.5	1,923
Lawyers and judges	92,453	23.5	1,957	-	-	-	-	-	-
Lawyers	92,453	23.5	1,957	-	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c.	45,062	7.1	2,026	45,016	7.8	2,033	-	-	-
Technical	51,509	5.0	1,982	52,380	5.4	1,983	40,355	5.6	1,969
Clinical laboratory technologists and technicians	32,747	3.3	2,009	32,747	3.3	2,009	-	-	-
Radiological technicians	63,857	2.0	2,060	63,857	2.0	2,060	-	-	-
Licensed practical nurses	41,914	2.8	2,001	42,032	3.0	1,999	-	-	-
Health technologists and technicians, n.e.c.	35,963	6.3	2,020	35,963	6.3	2,020	-	-	-
Electrical and electronic technicians	49,203	6.8	2,071	49,203	6.8	2,071	-	-	-
Engineering technicians, n.e.c.	47,660	9.4	2,044	50,035	10.9	2,080	-	-	-

See footnotes at end of table.

Table 3-2. Mean annual earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
White collar –Continued									
Professional specialty and technical –Continued									
Technical –Continued									
Chemical technicians	\$39,734	13.1	1,993	\$39,734	13.1	1,993	–	–	–
Computer programmers	57,136	11.3	2,043	–	–	–	–	–	–
Technical and related, n.e.c. ...	39,141	12.4	2,010	–	–	–	–	–	–
Executive, administrative, and managerial									
Executives, administrators, and managers	85,819	6.8	2,054	89,053	7.6	2,079	66,583	6.2	1,907
Administrators and officials, public administration	57,512	7.5	1,909	–	–	–	57,512	7.5	1,909
Financial managers	98,542	15.4	2,143	98,891	16.2	2,147	–	–	–
Managers, marketing, advertising, and public relations	97,910	11.4	2,070	98,370	11.6	2,070	–	–	–
Administrators, education and related fields	69,901	10.6	1,938	52,119	21.0	1,866	76,444	10.9	1,965
Managers, medicine and health	76,078	6.8	2,045	76,839	7.7	2,042	–	–	–
Managers, food servicing and lodging establishments	55,429	12.2	1,914	–	–	–	–	–	–
Managers, service organizations, n.e.c.	51,465	10.2	1,950	–	–	–	–	–	–
Managers and administrators, n.e.c.	92,980	11.4	2,078	92,980	11.4	2,078	–	–	–
Management related	54,114	4.4	2,061	54,768	4.8	2,075	48,908	2.3	1,954
Accountants and auditors	57,995	7.0	2,022	59,836	7.2	2,035	–	–	–
Other financial officers	64,589	5.2	2,035	64,589	5.2	2,035	–	–	–
Management analysts	72,294	11.9	2,106	74,868	13.7	2,151	–	–	–
Personnel, training, and labor relations specialists	51,421	10.7	2,117	50,690	11.6	2,142	–	–	–
Purchasing agents and buyers, n.e.c.	46,280	16.5	1,819	46,280	16.5	1,819	–	–	–
Management related, n.e.c.	46,858	13.3	2,185	47,446	14.3	2,195	–	–	–
Sales									
Supervisors, sales	50,900	3.1	2,201	50,900	3.1	2,201	–	–	–
Sales, other business services	39,923	29.7	2,048	39,923	29.7	2,048	–	–	–
Sales workers, motor vehicles and boats	49,441	5.3	2,266	49,441	5.3	2,266	–	–	–
Sales workers, other commodities	38,719	15.2	2,011	38,719	15.2	2,011	–	–	–
Cashiers	24,052	3.7	2,037	23,935	3.9	2,042	–	–	–
Administrative support, including clerical									
Supervisors, financial records processing	53,304	10.9	2,194	53,304	10.9	2,194	–	–	–
Computer operators	33,831	3.1	2,080	33,831	3.1	2,080	–	–	–
Secretaries	34,978	3.7	1,949	35,377	4.1	2,001	33,871	8.0	1,807
Typists	31,978	11.6	1,921	–	–	–	27,554	2.0	1,910
Hotel clerks	22,377	7.4	2,065	22,377	7.4	2,065	–	–	–
Receptionists	25,121	11.4	2,055	25,201	11.9	2,066	–	–	–
Order clerks	42,572	6.1	2,013	42,572	6.1	2,013	–	–	–
Library clerks	28,705	5.5	1,853	–	–	–	–	–	–
Records clerks, n.e.c.	31,572	6.9	2,042	32,254	8.6	2,053	–	–	–
Bookkeepers, accounting and auditing clerks	29,111	3.9	2,002	29,029	4.2	2,013	–	–	–

See footnotes at end of table.

Table 3-2. Mean annual earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
White collar —Continued									
Administrative support, including clerical —Continued									
Telephone operators	\$32,703	12.6	1,983	—	—	—	—	—	—
Mail clerks, except postal service	23,969	9.0	1,971	\$22,501	8.8	1,953	—	—	—
Traffic, shipping and receiving clerks	29,892	5.8	2,080	29,892	5.8	2,080	—	—	—
Stock and inventory clerks	28,959	6.5	2,074	29,206	6.6	2,080	—	—	—
Investigators and adjusters, except insurance	32,437	4.8	2,059	32,437	4.8	2,059	—	—	—
General office clerks	29,750	5.2	1,938	30,283	8.4	2,042	\$29,029	4.5	1,797
Statistical clerks	34,931	16.5	2,011	34,931	16.5	2,011	—	—	—
Teachers' aides	17,674	4.3	1,374	—	—	—	17,767	4.7	1,378
Administrative support, n.e.c.	29,096	5.8	1,913	29,379	11.1	2,008	28,803	5.0	1,815
Blue collar	37,741	3.1	2,069	37,618	3.4	2,073	38,741	2.3	2,037
Precision production, craft, and repair									
Automobile mechanics	45,479	3.3	2,077	45,876	3.8	2,079	42,802	1.0	2,063
Industrial machinery repairers	42,495	5.9	2,084	—	—	—	—	—	—
Electronic repairers, communications and industrial equipment	45,098	5.8	2,080	45,098	5.8	2,080	—	—	—
Mechanics and repairers, n.e.c.	43,000	11.2	2,080	43,000	11.2	2,080	—	—	—
Electricians	39,338	3.7	2,075	39,336	4.6	2,080	—	—	—
Plumbers, pipefitters and steamfitters	43,526	6.1	2,080	44,058	7.2	2,080	—	—	—
Supervisors, production	59,368	10.2	2,080	62,961	8.1	2,080	—	—	—
Machinists	51,892	10.5	2,077	51,892	10.5	2,077	—	—	—
Electrical and electronic equipment assemblers	41,743	3.8	2,080	—	—	—	—	—	—
Equipment assemblers	28,350	22.4	2,080	28,350	22.4	2,080	—	—	—
Machine operators, assemblers, and inspectors									
Textile sewing machine operators	32,392	6.6	2,055	32,379	6.6	2,055	—	—	—
Mixing and blending machine operators	17,941	.9	1,956	17,941	.9	1,956	—	—	—
Miscellaneous machine operators, n.e.c.	41,620	13.9	2,080	41,620	13.9	2,080	—	—	—
Assemblers	34,250	5.2	2,080	34,250	5.2	2,080	—	—	—
Assemblers	38,993	2.4	2,058	38,993	2.4	2,058	—	—	—
Transportation and material moving									
Truck drivers	37,584	4.9	2,129	37,735	5.5	2,153	36,703	6.8	1,989
Truck drivers	36,539	4.3	2,098	37,227	4.1	2,110	—	—	—
Handlers, equipment cleaners, helpers, and laborers									
Groundskeepers and gardeners, except farm	30,335	5.7	2,018	29,547	6.8	2,014	34,689	4.6	2,039
Supervisors, handlers, equipment cleaners, and laborers, n.e.c.	20,969	10.7	1,586	—	—	—	—	—	—
Construction laborers	40,857	9.2	2,105	—	—	—	—	—	—
Stock handlers and baggers ...	38,799	10.8	2,031	—	—	—	—	—	—
Freight, stock, and material handlers, n.e.c.	25,128	18.3	2,059	25,139	18.5	2,060	—	—	—
Freight, stock, and material handlers, n.e.c.	35,597	6.0	2,080	35,597	6.0	2,080	—	—	—

See footnotes at end of table.

Table 3-2. Mean annual earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2003 — Continued

Occupation ³	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
Blue collar —Continued									
Handlers, equipment cleaners, helpers, and laborers —Continued									
Hand packers and packagers	\$22,778	11.7	2,028	\$22,778	11.7	2,028	—	—	—
Laborers, except construction, n.e.c.	32,259	9.3	2,080	29,293	14.2	2,080	—	—	—
Service	27,656	3.8	1,968	22,268	4.3	1,973	\$39,555	5.5	1,956
Protective service	40,348	8.2	2,007	22,379	5.1	2,038	47,801	7.8	1,994
Supervisors, police and detectives	63,859	3.3	2,080	—	—	—	63,859	3.3	2,080
Supervisors, guards	53,990	10.2	2,018	—	—	—	—	—	—
Police and detectives, public service	51,771	2.7	2,099	—	—	—	52,484	2.7	2,100
Correctional institution officers	39,500	5.4	2,080	—	—	—	39,500	5.4	2,080
Guards and police, except public service	23,259	5.8	2,028	22,046	4.2	2,025	—	—	—
Food service	18,948	5.7	1,916	18,707	5.7	1,957	20,610	9.0	1,633
Waiters, waitresses, and bartenders	13,148	21.0	1,911	13,148	21.0	1,911	—	—	—
Bartenders	12,580	37.6	1,851	12,580	37.6	1,851	—	—	—
Waiters and waitresses	9,626	28.4	1,854	9,626	28.4	1,854	—	—	—
Waiters/Waitresses' assistants	18,590	8.8	2,020	18,590	8.8	2,020	—	—	—
Other food service	21,606	2.4	1,918	21,832	2.5	1,983	20,610	9.0	1,633
Supervisors, food preparation and service	35,720	10.5	2,066	35,765	10.8	2,065	—	—	—
Cooks	23,756	3.6	1,986	23,091	4.0	1,979	—	—	—
Kitchen workers, food preparation	25,623	14.6	2,080	—	—	—	—	—	—
Food preparation, n.e.c.	17,613	4.0	1,844	17,438	3.1	1,934	18,276	5.0	1,505
Health service	23,373	7.5	1,983	21,612	6.1	1,987	31,567	6.6	1,965
Health aides, except nursing	24,468	9.4	1,974	23,792	6.7	2,080	—	—	—
Nursing aides, orderlies and attendants	22,945	7.4	1,981	20,875	4.7	1,967	32,179	7.6	2,042
Cleaning and building service	25,235	3.5	2,051	23,561	4.9	2,064	29,331	2.5	2,019
Maids and housemen	21,138	2.1	2,050	21,138	2.1	2,050	—	—	—
Janitors and cleaners	25,768	3.3	2,050	23,342	2.7	2,072	29,321	2.5	2,019
Personal service	26,935	4.0	1,837	27,099	4.2	1,843	—	—	—
Supervisors, personal service	40,262	7.3	2,080	40,262	7.3	2,080	—	—	—
Attendants, amusement, and recreation facilities	17,828	6.8	2,080	17,828	6.8	2,080	—	—	—
Service, n.e.c.	23,405	7.9	2,080	—	—	—	—	—	—

¹ Earnings are the straight-time annual wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁵ Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.