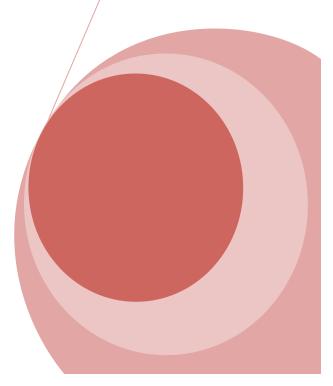
# Enhancing Unemployment Insurance Wage Records Potential Benefits, Barriers, and Opportunities

**Employer Perspectives** The Results of Surveys in Five States



Prepared for the Workforce Information Council by the Administrative Wage Record Enhancement Study Group September 2015



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#### Acknowledgements

Our great appreciation goes out to all of the individuals in private and public businesses that responded to questionnaires developed in this phase of the study, and to individuals and organizations that participated in conversations about this topic. Without their assistance, this exploration would not have been possible.

The support of Michael Horrigan of the Bureau of Labor Statistics and federal co-chair of the Workforce Information Council and Gay Gilbert, Administrator of the Office of Unemployment Insurance at the Employment and Training Administration and their staffs has been invaluable. The input and interest from the National Payroll Reporting Consortium, including President Pete Isberg, and the American Payroll Association and their member companies has contributed much to our fuller understanding of reporting issues facing the employer community. The following individuals, in particular, contributed their time and ideas to help improve the survey design: Pete Isberg and Tom Crowley of ADP, Karen Settembrino and Bruce Phipps of Oracle, Tony Tullo of Intuit Payroll Services, Umberto Quaglierini of Ceridian, Stephanie Salavejus of PenSoft, and Curtis Tatum of the American Payroll Association.

Finally, special thanks go to the following individuals in the five states that volunteered to participate in the employer survey. Their states are to be commended for being courageous enough to ask employers for their input on wage record enhancement. These individuals assisted by garnering the necessary state approvals, providing comments that improved the survey design, drawing samples of employers for the survey, sending survey invitations, and helping to respond to employer inquiries. Through their efforts the survey results were significantly improved.

California Employment Development Department: Lisa Wheeler, Kim Heacock, Spencer Wong, Danell Brewster, Susan Ayres, Muhammad Akhtar, Cynthia Solorio, Vicki Moore, Pam Geitner, and Juan Barrios

Idaho Department of Labor: Bob Uhlenkott, Darlene Carnopis, Robert Kabel, and Salvador Vasquez

> Oregon Employment Department: Graham Slater, Dave Yamaka, and James Lee

Texas Workforce Commission: Doyle Fuchs, Ruben Garcia, James Tanner, and Ross Evans

Utah Department of Workforce Services: Michelle Beebe, Carrie Mayne, and Kari Marty

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## **Executive Summary**

In late 2012, the federal-state Workforce Information Council established an Administrative Wage Record Enhancement Study Group to examine the feasibility of adding variables to the quarterly wage record reports that employers submit to all states as part of the Unemployment Insurance (UI) Program. They began looking at the administrative records as an alternative source for improving local and state labor market information amid concerns over the adequacy of existing survey-based statistical data for state and local education and training program planning and accountability, economic analysis, career planning, and workforce program administration.

In its first year of investigation, the Study Group surveyed state agencies responsible for UI wage record collections, user organizations that might benefit from wage record enhancement, and payroll services/software companies that compile and report the wage records for many employers. Those activities, along with findings and recommendations were summarized in a report: *Enhancing Unemployment Insurance Wage Records, Potential Benefits, Barriers, and Opportunities, A Summary of First-Year Study Activities and Findings.* 

In its second year, the Study Group has surveyed private employers in five states to seek direct input on their capabilities to supply the necessary data for wage record enhancement, and to collect their views on the potential benefits and concerns related to enhancement.

In addition, during the past year, the Study Group has developed an interview tool to assist in gathering 'case-study' information from states that have already enhanced their wage records or that are working through the enhancement process. The Study Group has also begun to develop a reference guide of standardized titles, definitions and reporting instructions for data elements that might be collected in the future.

The focus of this report is on the results of the employer surveys in five states: California, Idaho, Oregon, Texas and Utah.

### **Key findings**

Through its surveys of employers, the Study Group identified several important structural factors that should be considered carefully in any decision to require enhanced wage record reporting.

• Data availability: several data elements that have been the focus of discussions on wage record enhancement were available in the payroll systems of most responding employers. In particular, employers generally kept data on employees'

paid time and compensation. Some items such as employees' alternate work locations, Standard Occupation Classification coding, and weeks worked presented greater challenges.

- *Reliance on commercial payroll services and software:* substantial shares of employers used either commercial payroll software or contract providers to prepare and report their payroll. Firms that contract for payroll services generally are more supportive of wage record enhancement. The capability and support of these service and software companies would be critical to successful wage record enhancement.
- *Difficulty of adding items:* generally, 40 to 50 percent of firms that did not have a data element rated its addition as moderately or very difficult. The reasons given for this most commonly included:
  - Commercial software capability outside of control
  - New internal data collection schemes needed
  - Mobile employee work locations hard to capture
  - Staff time needed to set up and maintain systems
  - Internal software modifications needed
  - Insufficient knowledge of job classification
  - o Cost
  - Manual processing would be required
  - Reporting hours for non-hourly employees
- *Time to add data elements:* nearly half of respondents that prepared their own payroll records couldn't make an estimate of time to add the data elements. Among those who did, 89 percent estimated it would take less than a year. On average, smaller firms estimated less time would be required. About ten percent of larger firms estimated more than two years.
- *Skepticism regarding purported benefits:* only about half of respondents assigned some level of importance to the items on a list of potential benefits.
- *Fear of the potential drawbacks:* generally, 50 to 60 percent of responses rated items on a list of potential drawbacks as moderate to great concerns. Requirements for electronic reporting were of least concern and possible penalties for inaccurate or untimely reporting of most concern.
- *Employer support for enhancement was weak:* Approximately 30 percent of respondents strongly opposed adding data elements to the quarterly UI wage records.
  - Factors appearing to correlate to the company's position:
    - Company's number of data elements available
    - Level of concern regarding electronic reporting

- Company's average rating of the difficulty of adding data elements
- Area of responsibility of person completing the survey
- Method used to prepare payroll
- Factor appearing to have little or no effect on a company's position:
  - Employment size
- *Small employer impacts:* many small employers feel they were at a disadvantage in access to resources necessary to make additional reporting practical. Outreach programs may be necessary to define their needs and alleviate their concerns.
- *Employers wanted reporting systems to be simplified:* many comments focused on finding more streamlined methods for transmitting data from payroll software into state systems. Assistance for all levels of sophistication was desired.
- *Government data burden:* Many employers did not view data capture, analysis, and reporting as part of normal business practice but rather a no-value-added, unnecessary burden imposed on them by the government.
- Survey design bias: the survey samples were drawn from UI tax records and the responses predominately reflected staff that work on payroll. The views expressed by survey respondents may have reflected a 'payroll' bias. Other company representatives may have had different perspectives on the value of wage record enhancement.

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## Chapter One: Overview of Study Activities

#### Introduction

This report summarizes the results of employer surveys conducted in five states during the second year of investigation by the Workforce Information Council's Administrative Wage Record Enhancement Study Group. The Group's purpose has been to explore the potential benefits of, and barriers to, enhancing labor market information by adding data elements to the wage records collected by states as part of the administration of the Unemployment Insurance (UI) Program.

If enhanced wage record collection is to be successfully undertaken, many supporting entities will need to play a role: potential users, employer advocates, federal and state legislators, and state executives and staff, among others. Ultimately, however, three players are fundamental to the successful compilation of enhanced wage records: 1) individual employers, who compile, maintain and report wage records for their employees; 2) third-party service providers such as payroll services and software companies, who serve as intermediaries with UI agencies on behalf of many employers; and 3) state UI agencies, who must collect, edit, analyze, and distribute the information for it to have value. If any of these three entities does not have the resources and systems to perform their roles, enhanced wage record collection will fail.

During its first year of study, the Study Group examined the potential for wage record enhancement by surveying state UI agencies, user organizations and payroll services/software companies. A summary of those activities was published in *Enhancing Unemployment Insurance Wage Records, Potential Benefits, Barriers, and Opportunities, A Summary of First-Year Study Activities and Findings.* 

In this report, we will summarize information collected directly from employers in five states. Their views will be presented on current payroll system infrastructure capabilities and the difficulties associated with enhancing those systems, their assessment of the potential benefits of wage record enhancement, along with their concerns about being asked to report additional data. Understanding employers' capabilities and concerns will be crucial as legislators and policy makers consider the possibility of enhanced wage record reporting.

This report will be followed by a final summary report that will assimilate information from the two years of study and introduce suggested steps, that other organizations might take, that would have value in the continuing conversation about wage record enhancement.

## Background

Following the enactment of the Social Security Act in 1935, states established Unemployment Insurance programs for the purpose of providing wage stabilization during weak economic periods. In all states, payments to unemployed individuals are based on the individual's previous work. In order to establish that work history, all states collect a few basic data elements from employers about each employee, including their social security number and the amount of wages paid to them during the most recent quarter. Over the decades, these wage data records have become essential not only for the administration of the UI Program but also for many other purposes.

The last concerted effort by the U.S. Department of Labor (DOL) to explore the use of administrative wage data for labor market information (including evaluating the impact of training services on employment and wages) was presented at their New Tools for a New Era Symposium<sup>1</sup> in 2003. The Workforce Information Council and the Bureau of Labor Statistics sponsored this symposium as part of their Administrative Data Research and Evaluation Project, which was followed by a report in 2005<sup>2</sup>. The report concluded that linked administrative reports offered states attractive opportunities for estimating the impact of the Workforce Investment Act (WIA) and its related services at a relatively low cost. The report also noted that administrators should strive to improve the quality and accessibility of these data while ensuring the appropriate privacy and confidentiality protections.

In a more recent publication by the Workforce Information Council<sup>3</sup>, it was noted that a wide range of individuals and organizations use labor market information (LMI) for personal, business, education, and government policy decisions. Sound decisions regarding careers, jobs, education, business expansion and contraction, and taxes and revenues all can hinge on accurate, valid LMI. Much of the available information supporting these decisions is produced by federal and state agencies based on surveys of employers and households. As federal and state budgets tighten, LMI surveys are often among the first activities curtailed—meaning less reliable information produced for fewer geographical areas. While the national statistics are based on surveys with large samples, much less reliable information is available for state and local areas.

To mitigate the effects of shrinking budgets, states and local jurisdictions must explore alternative sources if they are to continue to provide high quality information to support critical personal, business, and government policy decisions. One important alternative source is the employment and wage record data reported by employers for the UI programs. These data, and the system used to collect them, offer an opportunity to

<sup>&</sup>lt;sup>1</sup> Kevin Hollenbeck, Christopher T. King, and Daniel Schroeder "Preliminary WIA Net Impact Estimates:

<sup>&</sup>lt;sup>2</sup> Kevin Hollenbeck, Christopher T. King, Wei-Jang Huang and Daniel Schroeder "Net Impact Estimates for Services Provided through the Workforce Investment Act

<sup>&</sup>lt;sup>3</sup> Labor Market Information Customers and Their Needs-- Customer-Oriented LMI Product Innovation-http://www.workforceinfocouncil.org/Documents/LMICustomersNeeds050812FINALEDITS.pdf

enhance labor market information for state and local areas at a relatively low cost. Many states have begun using the UI wage records to enhance LMI and to measure program performance. Some states have begun to collect additional items with the wage records, including job titles, hours worked, and location of work. Some states are looking at accelerating the reporting time frame so that information can be made available more timely.

To assist state workforce agencies, the US Department of Labor, and labor market information producers and users better assess the potential of using enhanced administrative data to improve labor market information, the Workforce Information Council (WIC) established an Administrative Wage Record Enhancement Study Group. The Study Group was comprised of Labor Market Information Directors and staff from several states and representatives from the Department of Labor's Employment and Training Administration and Bureau of Labor Statistics, and the National Association of State Workforce Agencies. The WIC selected Raj Jindal, Director of Information Technology at the Louisiana Workforce Commission, as Chair of the Study Group. In addition the WIC hired a project coordinator to facilitate the work of the Committee.

This Study Group was charged with exploring the benefits and barriers to adding data elements to wage records collected in the administration of the Unemployment Insurance Program, as a source for enhanced labor market information. The Study Group has documented current practices associated with collecting and using various wage record data elements to produce information that benefits a wide variety of users, determined that enhancements to those wage record data may provide even greater value, and identified potential barriers and opportunities for collecting such enhanced data.

### **Study Plan**

This first year of this study was comprised of the following four components:

- Phase I described the current state practices for collecting and using UI wage records, and past research on UI wage record enhancement.
- Phase II documented the importance of workforce information goals that could be supported with enhanced wage records and the potential value that could be derived from enhancements to the wage record reporting system from the perspective of potential users.
- Phase III explored potential barriers to and opportunities for enhancement of the wage record reporting system from the perspective of state workforce agencies, payroll processing firms, and payroll software providers.
- Phase IV summarized the first-year results in a final report: <u>Enhancing</u> <u>Unemployment Insurance Wage Records, Potential Benefits, Barriers, and</u> <u>Opportunities, A Summary of First-Year Study Activities and Findings</u>.

In their second year of study, the Study Group has:

- Gathered direct feedback from employers, through surveys and focus groups in volunteer states, expanding on the information gathered from the payroll services and software industry survey in year one.
- Developed a tool that could be used to document the decisions and processes of states that had implemented or were in the process of implementing wage record enhancement. The plan was to then apply that tool with volunteer states.
- Developed an initial reference guide of standardized titles, definitions, and reporting instructions intended to assist states to gather consistent, meaningful data through possible wage record enhancement.

## Chapter Two: Employer Survey Methods and Analytical Approach

#### **Survey Methods**

This chapter summarizes the development and use of surveys to capture information on employers' current capabilities to deliver enhanced wage information, as well as their views of the potential benefits and pitfalls of wage record enhancement. In this phase of the Administrative Wage Record Enhancement Study Group's investigation, the work team:

- Developed an online, web-based employer survey instrument
- Solicited input from state, federal, and industry representatives in the design of the survey
- Solicited volunteer states to assist in conducting the survey
- Conducted the employer survey
- Summarized the survey results across the participating states
- Shared state-specific results with individual states participating in the survey

To collect the necessary information for this stage of the project, the project coordinator worked with the Study Group to develop an online questionnaire that would be sent to a sample of employers in participating volunteer states. The survey instrument enabled employers to provide a variety of information about their payroll systems and their views of wage record enhancement in about fifteen minutes. The online instrument also facilitated compilation and analysis of the response data. The survey instrument included web links to two documents: a list of terms and definitions used in the survey and a brief paper on the potential benefits of wage record enhancement. These documents were intended to provide background information that would facilitate better-informed survey responses. As will be discussed later in this report, it is unclear to what extent respondents took advantage of these documents. Based on the text comments received from respondents, it is fair to say that many did not.

Members of the Study Group reviewed the survey instrument, including representatives of the states, the Bureau of Labor Statistics and the Employment and Training Administration. In addition, the project team shared the survey instrument with the National Payroll Reporting Consortium (NPRC). NPRC invited its members to review the document and also shared it with the American Payroll Association. In March 2015, these reviewers convened in Washington, D.C. to discuss improvements to the survey design.

## **Participating States**

Once the project team had revised the draft of the survey instrument, the WIC shared it with all states and requested they volunteer to participate in the survey process. Five states, shown in the map below, volunteered: California, Idaho, Oregon, Texas, and Utah. In 2013, these five states comprised nearly one-quarter of all business establishments, employment, and wages paid in the U.S.





The project coordinator held discussions with each volunteer state to seek their input and/or questions regarding the survey design and to determine each state's preferred approach to drawing a sample and conducting the survey. Several design suggestions made by these states were incorporated into the final design of the survey instrument.

Appendix A displays the final question flow used in the survey and Appendix B includes the content and response options for each question. Not all questions were posed to all employers and a few questions were state-specific.

Each state chose their own unique approach to sampling and to sending out the survey invitations and reminders. These approaches are described below.

An important factor to consider in evaluating the results of these state surveys is the target audience at the employer. The participating states selected their survey samples from employers on their Unemployment Insurance tax records. The contact person on these records is most often someone in the payroll reporting function at the company. For some companies that might be the owner but in most it will be someone with financial responsibilities—who may not necessarily have knowledge of the company's hiring and training activities or any difficulties the company has in finding qualified applicants. Individuals in these varied functions within the company may have different experiences and views on the value of improved labor market information.

Another pertinent factor is the level of understanding of survey respondents of the potential benefits of wage record enhancement. While the participants were provided access, via a web link in the survey, to a relatively complete explanation of the potential benefits, they were not required to review that material before or during the survey. Whether reviewing such materials would have affected response is unknown.

#### Utah

Utah was the first state to issue the employer survey, sending an e-mail invitation to over 22,000 employers and their agents on May 19, 2015.

For convenience and reduced cost, Utah sent survey invitations by e-mail. They based their sample on the e-mail addresses that were available to the Department of Workforce Services, rather than attempting to select a statistically representative sample. Utah had on file e-mail addresses for roughly one-third of the companies in the state. They eliminated duplicate e-mail addresses to avoid sending multiple invitations to the same company. This likely had the effect of reducing the number of payroll companies that received the invitation, as their e-mail addresses would have been on file for several client companies. This also would have reduced the share of responses from companies that use payroll companies to prepare their payroll and submit Unemployment Insurance reports. The sample design also meant that no sample information was available for the study team to compare to the size categories reported by responding firms.

For simplicity, Utah opted to not to customize the e-mail invitation to each employer or to assign unique identifiers to each employer. As result, some payroll services companies received the invitation but without knowing for which employer. In these cases, the payroll company likely expressed their own views. In addition, the responses received could not be tied back to the original sample. Each recipient was invited to log into the survey web site and enter a single Utah-specific password to gain access to the survey.

Utah sent participants one reminder e-mail. Not having unique employer identifiers, they were not able to remove those who had already responded from the list of employers who received the reminder e-mail. Receiving the reminder caused 24 employers to respond more than once. These duplicate responses were removed from the final analysis. Utah's survey ended June 16, 2015.

#### Oregon

Oregon's Employment Department issued their survey invitations second, on May 29, 2015. They drew a sample of 5,000 employers, distributed by employment, across the eight size class categories used in the survey instrument. As Oregon does not maintain a robust repository of employer e-mail addresses, they issued survey invitations by standard mail.

The project team assigned each employer a unique Survey Code so that responses could be tied back to the sample and so that they could minimize follow-up to those who had already responded. Oregon sent one follow-up reminder, approximately two weeks after the initial mailing. Oregon's survey ended July 15, 2015.

## California

California was the first state to volunteer to participate in the survey. Through a series of internal discussions and meetings with the project coordinator, California's Employment Development Department decided to limit their sample size based on a presumed response rate and a desire to generate a specified amount of statistical confidence in the results. They also wished to minimize expected mailing costs, as they planned to issue the invitations and several reminders by letter and postcards. As in Oregon, the limited number of employers for which they had e-mail addresses in part prompted this mail-invitation approach.

California ultimately sent invitations to 2,767 employers. They sent three follow-up reminders at one-week intervals. Their survey ran from July 1 to August 8, 2015.

## Idaho

Idaho's decision to participate in the employer survey came later than other states in order to use the most complete list of employer e-mail addresses available from recent state UI legislation requiring electronic reporting. Idaho chose to send the invitation via email to approximately 24,000 employers with unique e-mail addresses to eliminate multiple invitations to single payroll companies. This resulted in about half of the employers in the state being surveyed. As in Utah, this approach meant that Idaho would not attempt to draw a statistically representative sample of firms. Instead, the sheer volume of employers would be relied upon to provide ample illustration of employer views.

Idaho recognized the possibility that employers with available email addresses might have different views than those for which the state did not have e-mail addresses or those that used the same payroll company. Idaho opened the survey on August 12 and told participants it would close on August 31, 2015. The survey site actually remained open until September 20 and 26 additional responses were submitted during September. They chose not to send out follow-up reminders to avoid annoying their employers and keep burden to the minimum.

#### Texas

Texas was supported in the decision to participate in the employer survey by a coincidental state review and subsequent state legislation that called for the Texas Workforce Commission to study the possibility of adding an occupational identifier to their wage records. Since that legislation specifically called for information on the potential cost of such changes, TWC staff worked with the project coordinator to develop and incorporate a few questions intended to collect baseline cost information as well as estimates of the marginal cost associated with adding data elements to the wage record.

The TWC opted to use their near-complete compilation of e-mail addresses for Texas employers to select a statistically representative sample of 50,000 employers. However, when the sample was reviewed, it became apparent that payroll-services firms' e-mail addresses represented an inordinate share of the sample, with some representing over 1,000 sample members. In order to minimize the survey burden on these payroll companies, the sample was reduced so that no individual payroll service firm's e-mail address received more than one invitation. This was achieved by randomly selecting one firm from each payroll service firm's client list. These actions reduced the sample size to 31,086. Invalid e-mail addresses reduced the number actually receiving invitations to just fewer than 30,000.

Texas opted to rely on the WIC Wage Study project coordinator to send their invitations directly from the survey software. This resulted in some delay as appropriate confidentiality agreements were put in place.

To ensure that invitees knew which firm was selected in the sample both the e-mail and the online survey questionnaire were merged with the company name. This action also encouraged payroll service companies to forward the invitation to the company itself for completion. This was important because the survey asked not only questions about payroll system content and methods but also for information on payroll costs and for company opinions, practices and perspectives on the benefits and concerns about wage record enhancement.

The Texas employer survey began on August 24, 2015. Due to its late start and the fact that no other state collected cost data, those cost data are not included in this survey summary report. Texas opted to send two reminder e-mails. Since the invitations were sent from the survey software, only employers who had not responded received reminders. The survey continued until September 20, 2015.

### **Analytical Approach**

As can be seen in Figure 2, participating states experienced wide-ranging numbers of respondents and response rates.

Figure 2				
State Sample	State Sample Number of Responses	Response		
		Responses	Rate	
California	≈2,700	654	≈25%	
Idaho	≈24,000	1,178	≈5%	
Oregon	≈5,000	882	≈18%	
Texas	≈30,000	5,623	≈19%	
Utah	≈22,000	1,647	≈8%	

Response data from each state was compiled and analyzed independently. The results presented in subsequent chapters, in general, will reflect the average distribution of responses received to questions in the five states' employer surveys. This approach is intended to weight equally each state's employer response and allows us to present an overall view of how employers responded, not overly influenced by the numbers of responses in any particular state.

The number of survey questions and the volume of response information are simply too great to attempt to display in this report each state's results on each question, especially when disaggregating on size of employer or some other characteristic. However, in those situations where state responses seem to vary significantly, we will highlight the state variations.

The results of this effort should be viewed as a general scan of employers' capabilities and opinions regarding wage record enhancement. A few factors prevent us from claiming that information in this report precisely represents all employers in the country, including the:

- Limited number of participating survey states and their geographic proximity in the western part of the country,
- Participating states' non-scientific approach to sampling, and
- Relatively low response rates obtained.

Readers should remember that the percentages presented reflect what the respondents said but they do not necessarily represent the entire population of employers in these states. We know that three states' results significantly underrepresent firms that use contract services to prepare their payroll. In all five states, the respondents represent a lesser percentage of the smallest employers than exists in the population. On some items, these biases may have either offsetting or additive effects.

Nevertheless, the consistency found in the results in the five states and observed as data collection proceeded gives us a measure of confidence that the findings broadly reflect the current conditions in the business community as they relate to collection of additional variables on the wage records.

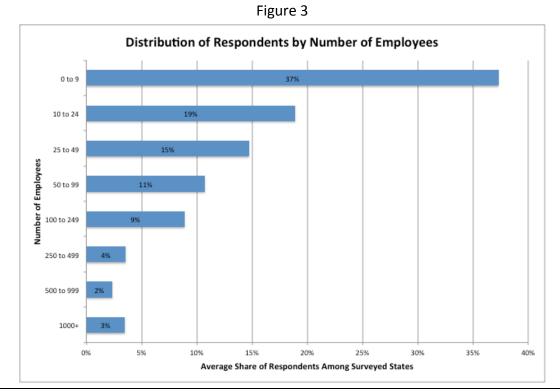
## Chapter Three: Characteristics of Responding Employers

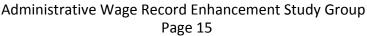
#### **Employer Size**

Survey respondents were asked to describe the scope of their company, including number of employees, number of business locations and geography of business locations.

First, they were asked to select from eight employment-size categories. In general, this was intended to represent all of the firm's employees in the United States. A few employers inquired as to whether they should reflect the company's nationwide employment if payroll practices were different in the survey state. In these situations, they were asked to only reflect the statewide employment level.

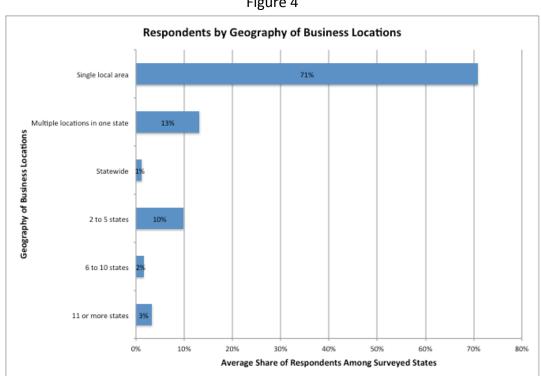
Across the five states, employer response in all employment-size categories, except 0 to 9, was higher than their incidence among all employers in the U.S. The smallest size category, 0 to 9 employees, represents approximately 75 percent of all private-sector U.S. employers while in the survey that category only reflected 37 percent of respondents on average in the five participating states. While this category represents three-quarters of employers, those employers employ only about 10 percent of U.S. workers. Figure 3 below depicts the average distribution of responding employers by size class across the five survey states.





# **Geography of Business Locations**

Over eighty percent of respondents conducted business within only one state, including 71 percent whose business activities were limited to one local area. Fourteen percent operated in more than one state (see chart below.)





## **Payroll Preparation Methods**

Respondents were asked about how they prepare their payroll records. On average across the five states, just over 60 percent of respondents prepared their own payroll inhouse with the great majority relying on commercial payroll software (see Figure 5.) As discussed in Chapter Two, the percentage of respondents relying on contract payroll services companies was underrepresented due to three states approach to sampling and survey invitations. This is discussed more fully below.

Employment size of the respondent seemed to have a relatively small influence on how they prepared their payroll, as seen in Figure 6. Smaller firms tended to rely a bit more on paper processes, spreadsheets and hired accountants/bookkeepers than larger firms. (As has been discussed in earlier reports of the Study Group, use of paper records is a factor that would inhibit wage record enhancement.) In contrast, larger firms relied on in-house developed payroll software to a greater extent.

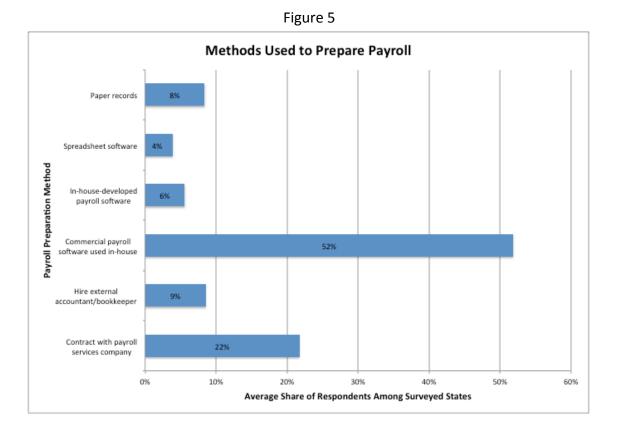
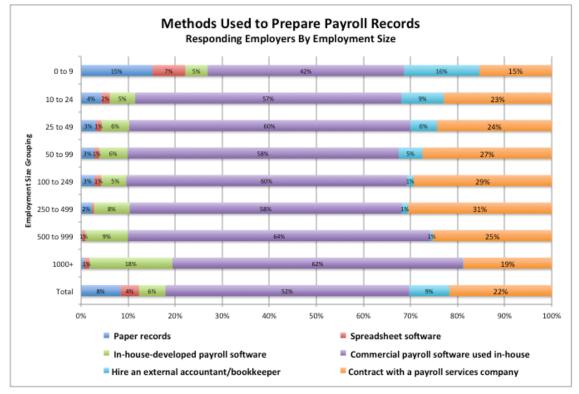
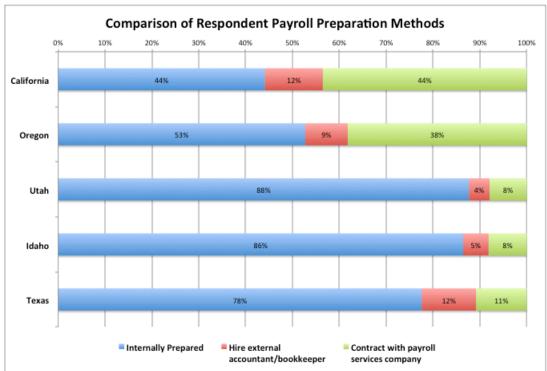


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Administrative Wage Record Enhancement Study Group Page 17 Payroll preparation method is one of the situations, mentioned in the previous chapter, where there was a great deal of variation among the responses received by the five states. Idaho, Texas, and Utah respondents had a much higher incidence of in-house payroll preparation and a much lower reliance on payroll service companies (see Figure 7.) As mentioned above this was related to those states sampling approach.

It is clear that the methods used to select a sample in the states that chose to e-mail the invitations (Idaho, Texas, and Utah) reduced the sample population of firms that are represented by payroll service companies. However, some of the differences between these states and California and Oregon may also be due, in part, to the business climate or reporting requirements in each state. We later look at the influence that payroll methods have on other survey responses.

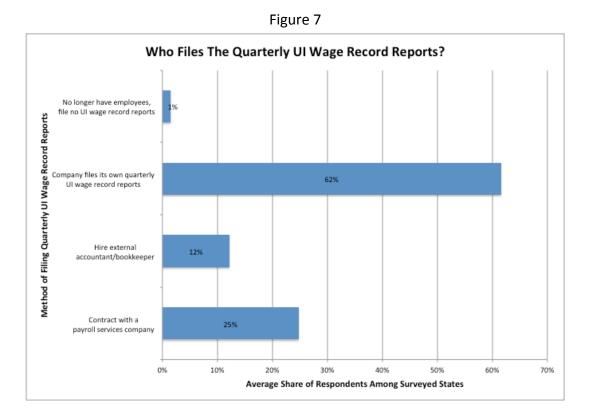




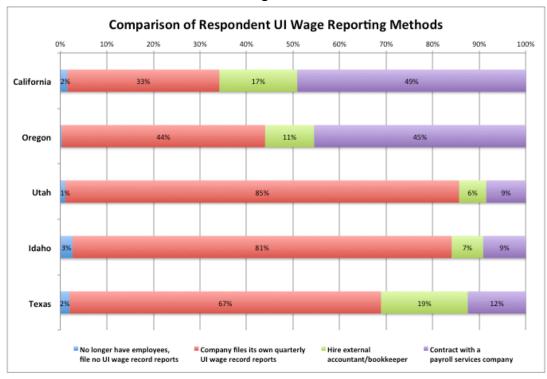
### **Quarterly Unemployment Insurance Wage Record Reporting Practices**

#### Who Files the UI Reports?

Respondents were also asked about how they file their quarterly UI wage record reports. On average across the five states, nearly two-thirds of respondents filed their own reports, as seen in Figure 7. However, similar state variations occurred here as with payroll preparation methods as illustrated in Figure 8.

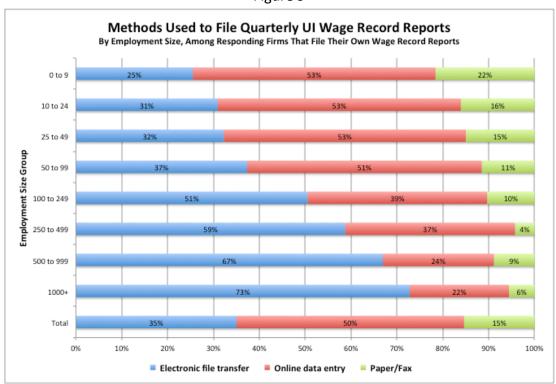


#### Figure 8



## **UI Filing Methods**

Respondents that filed their own UI quarterly reports were asked to indicate how they filed the reports. Most submitted the reports electronically or entered the data online. Here again, the variance among states was striking. Only 5 percent of Utah's responding employers indicated that they use paper or fax to transmit the reports, while 19 percent in Oregon and 41 percent of California's respondents did.



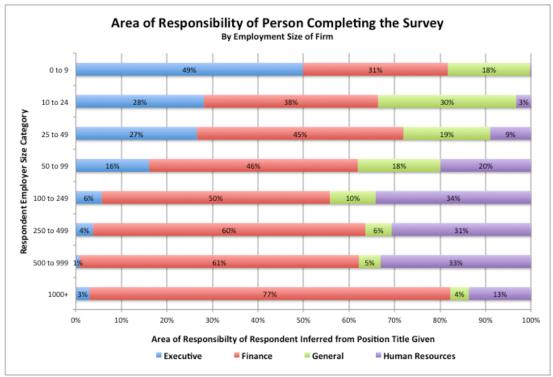


## Who Filled Out the Survey?

The survey asked respondents to provide their job title. Nearly 10,000 responses were analyzed for this report and those individuals gave more than 1,700 different job titles (albeit some were 'unique' spellings of the same title.) These titles were all reviewed and assigned to five categories: Executive, Finance, General, Human Resources, and Other. Appendix D displays all of the titles given and how they were assigned. Anyone who used the words human resources or HR or the like in their title was assigned to that category. The Other category was reserved for a few unusual or difficult-to-categorize titles.

Figure 10 uses these categories to illustrate who completed the survey. Executives were more likely to fill out the survey in smaller firms, as were those with General titles. Larger firms were more likely to have someone in the Finance or Human Resources categories respond to the survey.





## Chapter Four: Availability of Data Elements in Employer Systems

The survey questionnaire presented respondents with a list of 21 different data elements in four categories:

- Employee's Hours and Earnings
- Employee's Occupation
- Employee's Work Location
- Employee's Gender

Definitions for each of the data elements were available to the survey respondents through a link to the WIC website. This link was included in the online instructions for the questions on these items. The definitions used can be found in Appendix C.

These data elements represented a range of possible wage record enhancements for labor market information purposes. For each data element, all respondents were asked to check 'Yes,' 'No,' or 'N/A' to indicate whether, as part of its human resources/payroll records, their firm currently kept the data for each employee and would have it available to report on a quarterly basis. If an item did not apply to anyone at the company (for example, they didn't have employees who worked at more than one location, they didn't pay for leave time, or they didn't have hourly employees) they were instructed to check 'NA' on that item.

So, a 'Yes' response should indicate that the firm has the data in their systems and could report it if required.

A 'No' response could mean:

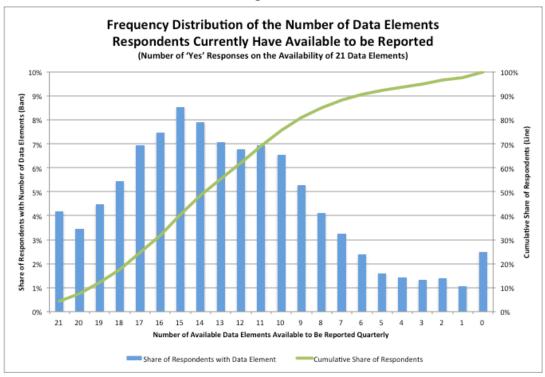
- The firm doesn't track the item
- They track it but don't retain it beyond the pay period and, therefore, it is not available to report
- They track the item and retain it but it is rolled up with other items after the pay period and not separable for reporting purposes

On each data element, the percentage of respondents selecting 'No' represents the minimum percentage of employers that would need systems change to enhance wage their records.

While an 'NA' response should mean they the respondent had no employees to which the item could be applied, it appears some respondents may have interpreted this incorrectly for some items, in particular in the total cash and non-cash compensation categories (e.g., most employers pay some form of cash (salary, commissions, wages, bonuses, etc.) and non-cash compensation (social security tax, Unemployment Insurance, etc.) but many responded 'NA' on these items.) Some respondents perhaps should have indicated a 'No' response, meaning that they do not have these data available on a pay period or

quarterly basis. More investigation is needed to ascertain the correct interpretation of these data. However, it is apparent that not all respondents took the opportunity to read the definitions provided.

Figure 11 displays an overview of the frequency with which respondents indicated the data elements were available to be reported at their company (a 'Yes' response.) Seventy percent of the respondents had eleven or more of the data elements.





### **Employees' Paid Time**

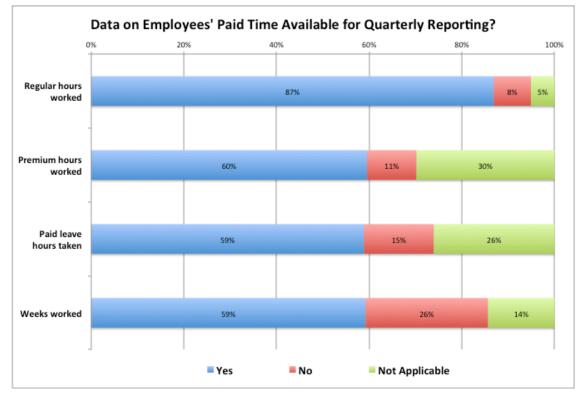
Respondents were first asked about their record keeping on four data elements related to each employee's paid time:

- Regular hours worked,
- Premium hours worked,
- Paid leave hours taken, and
- Weeks worked.

The vast majority of respondents, 87 percent, reported that data on regular hours worked were available to be reported (Figure 12.) Eight percent indicated that they did not have such data, while four percent indicated that data on regular hours were not applicable to their firm. This latter group should reflect companies that simply do not have hourly workers and are not required nor choose to maintain records on work time.

Large shares of respondents also indicated the availability of data on premium hours worked and paid leave time. Premium hours include overtime periods, shift work, and holiday work for which the employee is paid a higher-than-usual rate of pay. Some employers offer many types of paid leave. Relatively small shares (11 percent and 15 percent, respectively) of the respondents indicated that they did not have these two data elements. However, a much larger share of respondents chose the 'NA' option on these two items. This makes some intuitive sense in that many firms either do not offer premium hours for work and/or do not pay for time off from work. It could also be companies where the employees are paid only salary or commission and the employer chooses not break out pay for leave time taken.

While the same share of respondents reported having weeks worked data as they did with premium hours and leave hours, a much larger share of respondents (28 percent) responded 'No,' they did not keep data on weeks worked. Many respondents indicated that with bi-weekly or semi-monthly payrolls, and/or non-hourly employees, it made little business sense to maintain these data.





## **Employees' Compensation**

Next, respondents were asked about six data elements on employee compensation:

- Salary paid,
- Regular hourly wages paid,
- Premium hourly wages paid,
- Leave time pay,
- Total cash compensation, and
- Total non-cash compensation.

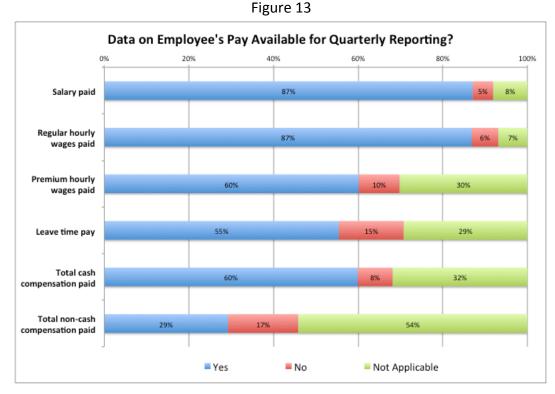
Figure 13 displays the responses related to these items.

Both salary and regular hourly wages data were kept by a large majority (87 percent) of responding employers. Small percentages of employers either did not keep these data or felt they didn't apply to their firm.

Fewer responding firms kept data on premium hourly wages paid, leave time pay, and total cash compensation—all at about 60 percent of respondents. However, this reduced availability seems to reflect mostly an increase in firms that felt these data items did not apply at their firms. Both the 'No' and 'NA' response percentages mirror those for regular hours, premium hours and paid leave hours discussed in the Employees' Paid Time section above.

The large 'NA' response (20 percent) on total cash compensation is difficult to explain. Virtually all employers pay some form of cash compensation (e.g., salary, commissions, wages, bonuses, etc.). It is likely that some of these respondents did not refer to the available data element definitions and assumed that this category meant something else. One respondent's comment may have captured the essence of the problem when they stated: "I'm not sure what you mean by cash compensation - all employees are paid by check or direct deposit."

The most puzzling response related to the percentage of firms that selected 'NA' with regard to non-cash compensation. The data element definitions provided (which respondents may not have read) included in non-cash compensation several legally required benefits such as Social Security contributions, Unemployment Insurance contributions, and fringe benefits. Again, it may be that these respondents should have indicated a 'No' response, meaning that they do not have these data available on a pay period or quarterly basis. However, it could also be that they do not consider some of these legally required benefits to be compensation and they don't offer other fringe benefits, and therefore did not view non-cash compensation as applying to their firm. More investigation is needed to ascertain the correct interpretation of these data.



# **Employees' Job Duties**

The survey next asked about three items related to employees' job duties:

- Job title
- Employer job code, and
- Standard Occupational Classification Code.

Information on employees' job duties has been one of the much-sought-after pieces of labor information by many organizations for education and training program evaluation, career guidance, and pay-equity analysis.

As seen in Figure 14, job titles are kept by nearly two-thirds of survey respondents while Standard Occupational Classification (SOC) codes by about one-quarter. There are frequent media stories and much attention to firms that claim to be eliminating the use of job classifications in their workplaces—helping to flatten the organizational hierarchy. Despite this, only 9 percent of responding firms said job titles were not applicable in their environment. Nevertheless, 26 percent said job titles were not available.

Fewer employers maintain their own job coding systems; and SOC codes were kept by the second smallest share (26 percent) of respondents among the 21 data elements discussed in the survey. Again, as with compensation data, respondents' use of the 'NA' choice is a bit puzzling. It would seem likely that they may have used the 'No' and 'NA' responses interchangeably on this item, indicating that since they do not use either employer job

codes or SOC codes, that they do not apply at their firm. If states or the federal government were to require reporting of either of these items, a large share of employers would need to be trained and adapt their record keeping systems.

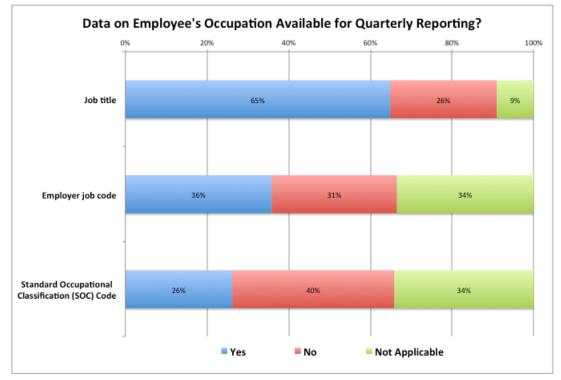


Figure 14

## **Employees' Work Location**

Respondents were asked about seven pieces of information on the employee's work locations. Five of these were about the address of the primary work location, where the employee spends the most time. One item asked if the employer kept internal job-site codes, while one dealt with whether they tracked employees' work time at alternate work locations.

While three quarters of responding firms did have primary worksite address information available, just over 15 percent did not (Figure 15.)

Only one-third of respondents indicated that they kept a job site code for their employees. This likely reflects the fact that most employers have only one site and the site code is not needed for their business activities (hence the large 'NA' response. In fact, larger employers reported having site code data at higher rates (see Figure 16).

Of respondents that indicated alternate work locations applied to their employees, fewer than half reported keeping data on those alternate locations.

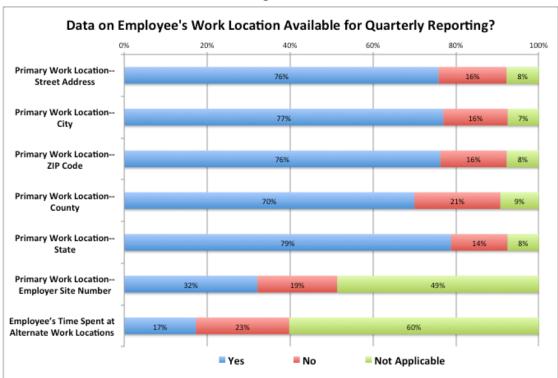
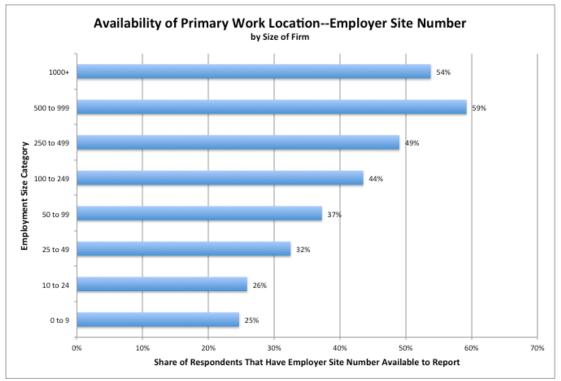


Figure 15

Figure	16
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## **Employees' Gender**

Finally, 71 percent of responded yes when asked if they have data available on their employees' gender.

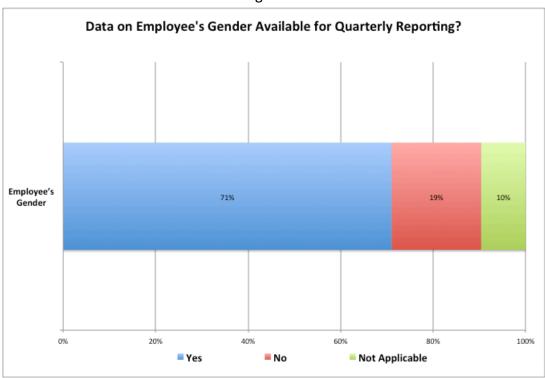


Figure 17

### Influence of Firm Size on Data Availability

As can been seen in Figure 18, firm size is strongly correlated with availability of the data elements. Smaller firms report more limited data availability (answered 'Yes' less) than did larger firms. However, this reduced availability can be attributed to the fact fewer of the data elements applied in the smaller firms, and thus the incidence of 'NA' responses was much greater in small firms (Figure 19). Similar patterns related to firm size were not found in the 'No' responses.

Figure 18

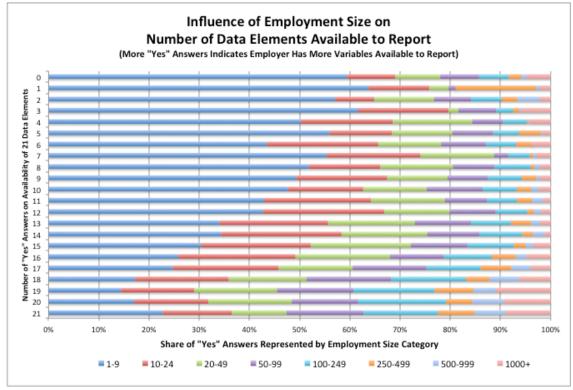
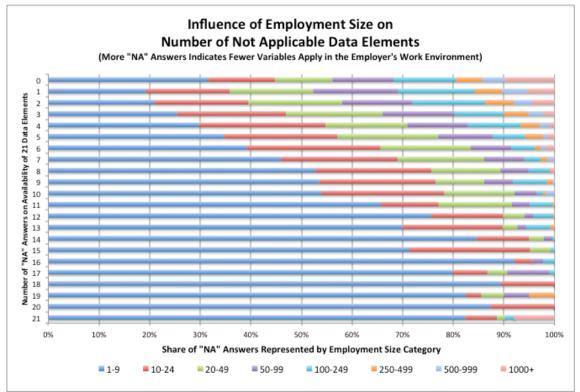


Figure 19



# Chapter Five: Difficulty of Adding Missing Data Elements

After indicating the availability of each of the 21 data elements, respondents that prepared their own payroll, or that hired an external accountant or bookkeeper to prepare their payroll, were asked to rate the difficulty of adding items that they did not currently have in their payroll systems.

These respondents were also asked to explain in narrative comments any factors that would lead to moderately or very difficult additions.

Finally, those that prepared their own payroll were asked how long it would take to add the missing items to their systems.

Firms that contracted with a payroll services company to prepare their payroll were not asked to complete the assessment of difficulty as the survey design team felt that that assessment would more appropriately fall to the payroll service company. Instead, the companies that contracted with a payroll services company were asked to indicate if the data elements not in their payroll systems were available from another company source.

## **Employees' Paid Time**

As illustrated in Figure 20, respondents that did not have work hours, leave hours, and weeks worked available to report were mixed on their views on the difficulty of adding data on hours paid to their payroll systems.

It is important to keep in mind when reviewing these data that the rankings of difficulty are for the subset of employers that did not have the data element. For example, in the first item in Figure 20, 8 percent of responding employers did not have data on regular hours worked. The ratings displayed are for that 8 percent. So, the 34 percent that indicated it would be very difficult to add this item represent about 3 percent of all responding employers (34 percent of 8 percent.)

It is also important to note that, in this section, the percentages of respondents that do not have the data element vary slightly from the percentage of 'No' responses in the previous chapter. That is because the population depicted in this section does not include those firms that contract out their payroll preparation, whereas in the previous chapter all respondents were reflected.

Of these elements on employee's time, all four were rated moderately or very difficult additions by about 50 percent of those that did not have the data at the time of the survey.

As for firms that contract with payroll services companies, roughly two-thirds or more of those without data on employee paid time in their payroll system indicated it was available from other company sources (Figure 21.)

Figure 20

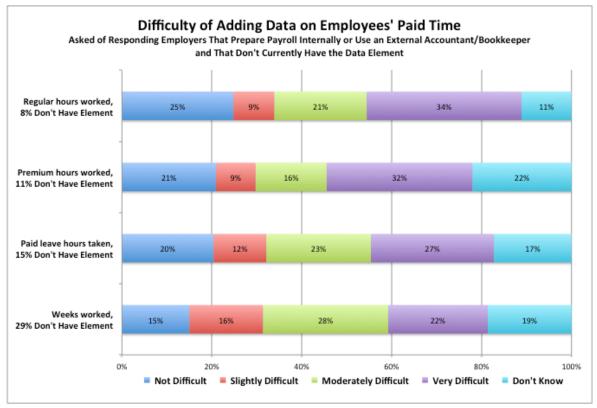


Figure	21
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Respondents That Contract for Payroll Services and Don't Have Paid Hours Data in Their Payroll Systems

Data Element	Not in Respondent's Payroll System	Available from Other Sources
Regular hours worked	9%	77%
Premium hours worked	9%	66%
Paid leave hours taken	18%	71%
Weeks worked	17%	65%

## **Employees' Compensation**

In the compensation category, salary paid is the most available data element and the one rated easiest to add. Only a third of the 5 percent of respondents without the item rated it moderately or very difficult to add, while 50 percent said it would be not difficult or slightly difficult.

In relative terms, total non-cash compensation was the most difficult to add, with 53 percent rating it moderately or very difficult.

Respondents rated the difficulty of the remainder of the compensation data elements similarly to the data on employees' time, with moderately or very difficult ratings in the mid-to-upper-40s percentage range.

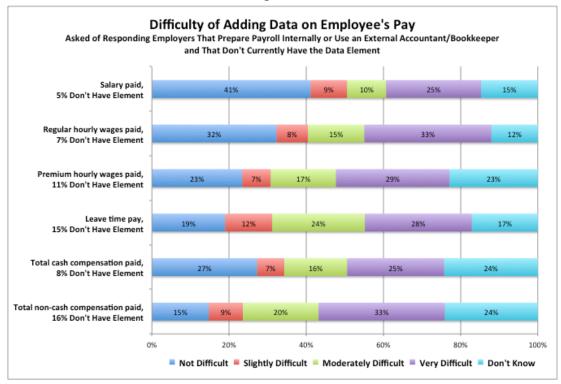


Figure 22

Similar percentages of responding firms that contract for payroll services do not have employee compensation data elements in their payroll data. Figure 23 displays that a majority of these firms have the data available in other company sources.

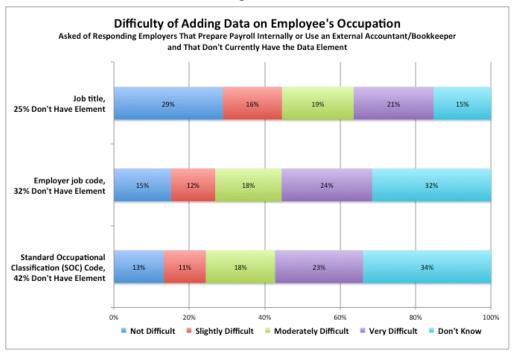
Figure 23

Respondents That Contract for Payroll Services and Don't Have Compensation Data in Their Payroll Systems

Data Element	Not in Respondent's Payroll System	Available from Other Sources
Salary paid	8%	84%
Regular hourly wages paid	5%	70%
Premium hourly wages paid	7%	60%
Leave time pay	16%	65%
Total cash compensation paid	10%	70%
Total non-cash compensation paid	19%	68%

# **Employees' Occupation**

Among the items describing job duties, respondents reported that job title was most available—only 25 percent do not already maintain it. It was also seen as the easiest to add, with 45 percent rating its addition as not or slightly difficult. Respondents' broad lack of familiarity with job coding and the SOC clearly stood out in the large shares that did not attempt to rate the difficulty of adding these items. Those respondents that did rate the difficulty of adding these two items gave them very similar assessments.





About half of the firms that contracted for payroll services have employer job codes or SOC codes available from other sources.

Figure 25

# Respondents That Contract for Payroll Services and Don't Have Occupational Data in Their Payroll Systems

Data Element	Not in Respondent's Payroll System	Available from Other Sources
Job title	34%	87%
Employer job code	28%	55%
Standard Occupational Classification (SOC) Code	34%	49%

### **Employees' Work Location**

Next, we asked about data elements that might describe where the employee worked during the quarter. The first five items were address descriptors of the primary work location—defined as the place where the employee spent the most work hours. About 15 to 20 percent of responding firms did not have any of these items. The respondents rated the difficulty of adding them similarly.

The survey also asked if the responding firms tracked alternate work locations for employees that travel for business purposes. As noted in the previous chapter, 60 percent of respondents indicated that this was not applicable to their business, presumably because they do not have employees that travel for work. Less than half of those that do had data on the topic. Not surprisingly, this was rated as the most difficult data element to add within the work location grouping.

Many firms offered comments that due to their mobile workforce (e.g., construction workers that moved from job to job, sales and service workers that travel regularly to their customers' locations) assigning even a primary work location would be difficult and tracking of alternate work locations nearly impossible. Defining broad economic or geographic zones, as is done in Alaska, may be necessary to capture even primary work location for these types of employees.

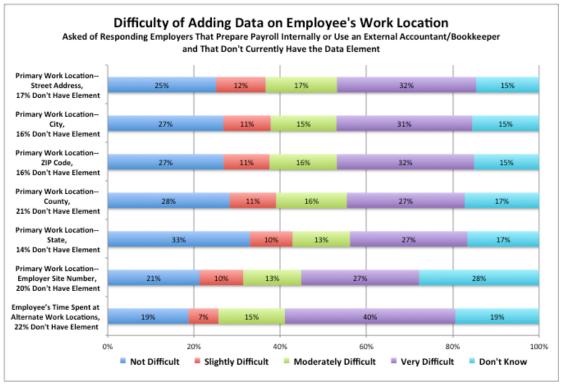


Figure 26

Nearly 90 percent of respondents that contracted for payroll services indicated that they had primary work location address data available from other sources. While smaller shares or respondents had other sources of data for employer site number and alternate work locations, a majority did.

Figure 27
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Boin thate Work Edeation Bata in h		
Data Element	Not in Respondent's Payroll System	Available from Other Sources
Primary Work LocationStreet Address	20%	89%
Primary Work LocationCity	19%	88%
Primary Work LocationZIP Code	20%	88%
Primary Work LocationCounty	23%	84%
Primary Work LocationState	16%	87%
Primary Work LocationEmployer Site Number	21%	60%
Employee's Time Spent at Alternate Work Locations	28%	54%

Respondents That Contract for Payroll Services and Don't Have Work Location Data in Their Payroll Systems

### **Employees' Gender**

Respondents rated gender the easiest data element to add. Only 26 percent of those without the data felt it would be moderately or very difficult to add.

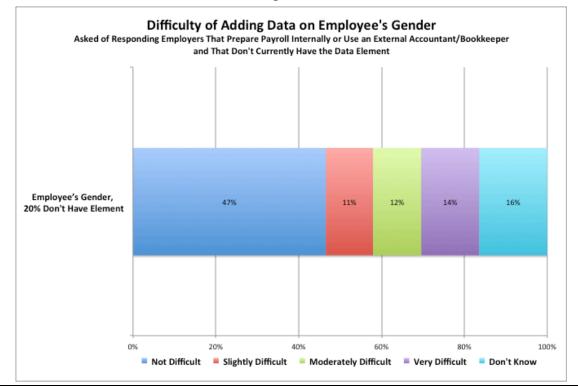
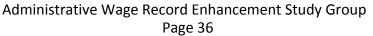


Figure 28



# **Comparison of Availability and Difficulty**

The respondents ratings of the difficulty of adding items were assigned numerical values: Not Difficult=1, Slightly Difficult=2, Moderately Difficult=3, Very Difficult=4. These points were used to calculate weighted difficulty scores for each respondent and each state. Those state scores were averaged and are presented in Figure 25, along with the percentages of respondents that didn't have the data element and those that indicated they didn't know the difficulty of adding the item.

Gender was rated as the easiest item to add and employees' time spent at alternate work locations the most difficult. While 45 percent of all respondents do not have the SOC code (the highest of any item), and 32 percent said they don't know how difficult it would be, it scored similarly on the difficulty scale to several other data elements by those that did rate it. Overall, the difficulty scores were very similar for most items.

	Percent That	Average	Percent That
Data Element	Don't Have	Weighted	'Don't Know'
	Data Element	Difficulty Score	Difficulty
Regular hours worked	8%	2.9	11%
Premium hours worked	11%	2.9	22%
Paid leave hours taken	15%	2.8	17%
Weeks worked	29%	2.8	19%
Salary paid	5%	2.4	15%
Regular hourly wages paid	7%	2.7	12%
Premium hourly wages paid	11%	2.9	23%
Leave time pay	15%	2.9	17%
Total cash compensation paid	8%	2.6	24%
Total non-cash compensation paid	16%	3.0	24%
Job title	25%	2.5	15%
Employer job code	32%	2.8	32%
Standard Occupational Classification (SOC) Code	42%	2.8	34%
Primary Work LocationStreet Address	17%	2.7	15%
Primary Work LocationCity	16%	2.7	15%
Primary Work LocationZIP Code	16%	2.7	15%
Primary Work LocationCounty	21%	2.6	17%
Primary Work LocationState	14%	2.5	17%
Primary Work LocationEmployer Site Number	20%	2.7	28%
Employee's Time Spent at Alternate Work Locations	22%	3.3	19%
Employee's Gender	20%	2.0	16%

Figure 25

Looking at the question of difficulty from another perspective, Figure 26 displays the combination of availability (or lack thereof) and the respondents' ratings of difficulty of adding the item. On items with generally more orange and red shading across the range of difficulty, more respondents indicated they did not have the item.

Using the relative availability strip at the bottom of the page, you can see the share of respondents without the data element. Within an item, the matrix displays how the respondents distributed their difficulty assessments. So, for example, while the array of difficulty ratings and weighted difficulty score was similar for 'Regular Hours' and 'SOC Code', SOC Code was available for far fewer respondents and, therefore, has a more orange/red shading. Yet you can see that more rated it very difficult than not difficult.

Another example can be seen in the Gender category. While many employers do not have the item (giving the entire column a yellowish/orange tint, many of those rated the item as not difficult to add (which is shaded red for more responses).

This chart gives a sense of the scope of change necessary to add a data element, both in terms of numbers of employers affected and in difficulty of adding the item.

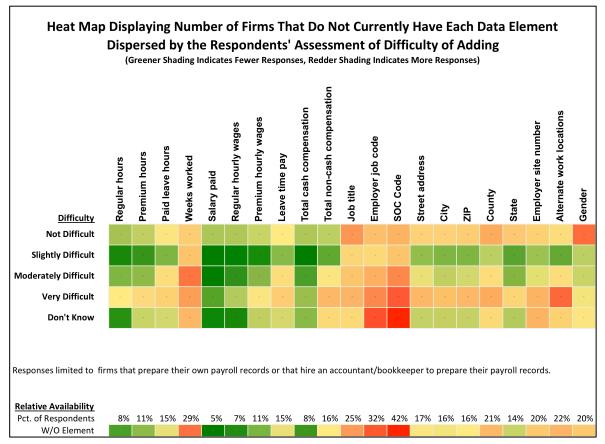


Figure 26

# **General Comments on the Difficulty of Additions**

As discussed earlier, respondents that prepared their payroll internally or through an external accountant/bookkeeper were asked to rate the difficulty of adding data elements. Those that rated items as difficult to add were asked to describe contributing factors--about half provided input. Each of the comments was reviewed and categorized. Several common themes emerged. The reader should keep in mind that the information below is only from respondents that did not have an item, rated it moderately or very difficult to add, and provided comments on the factors behind that difficulty.

The majority of all respondents used commercially available software to prepare their payroll. By far (from about one-third of those providing comments), the most significant difficulty factor listed was that changes needed to the commercial payroll software were outside of their control. Some were concerned about the cost of custom upgrades and suggested that this would be less of a concern if states required software developers to meet new standards.

In addition to the concerns about commercial software, about 8 percent of respondents mentioned that their internally developed software systems would need to be changed, implying a complexity and cost they would prefer to avoid. The need to integrate data from multiple internal systems was also frequently mentioned.

Twenty percent of respondents providing comments mentioned that they would have to set up new data collection systems to capture the necessary information from employees, with about 9 nine percent specifically mentioning the difficulty of capturing data on hours for non-hourly employees. Also, about twenty percent stated they didn't have a method for capturing the frequent movement of their employees to different job sites. Whether these new data collection systems would be needed would depend to some extent on the manner in which wage record enhancement is implemented.

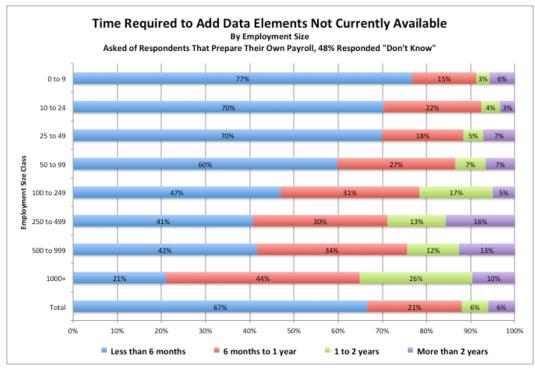
Staffing, time, and workload issues associated with new reporting requirements were raised by about 14 percent of commenters, with about 8 percent concerned that generating and reporting new data elements would require manual processing of their records.

Finally, nearly 10 percent stated that their knowledge of job classification processes or systems was insufficient.

### **Time to Add New Data Elements**

The survey asked participants to estimate the amount of time it would take to add data elements they did not currently have. While nearly half did not venture a guess, 52 percent did. As can be seen in Figure 26, respondents from larger firms expected to take longer than smaller firms. Overall, over 90 percent felt it could be done in less than two years.





As can be seen in Figure 28, payroll preparation method does not seem to play a large role in the time estimated to make changes, although 15 percent of paper users felt it would take over two years.

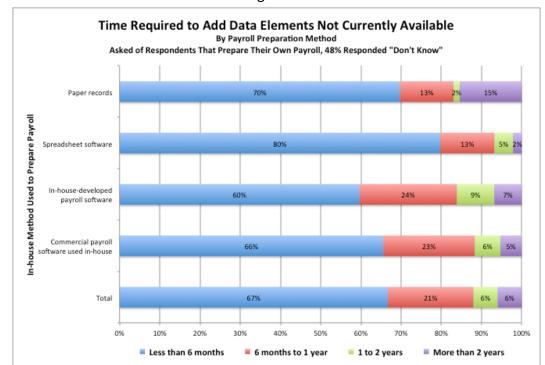
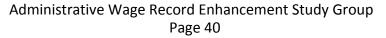


Figure 28



# **Difficulty of Incorporating Available Data**

Finally on the topic of difficulties associated with adding data, respondents that prepare their own payroll data were asked how difficult it would be to add available items to their quarterly reports and to explain specific causes for moderately or very difficult additions. Figure 26 illustrates that larger firms tended to find adding available items more difficult, although a relatively small share of respondents indicated that it would be very difficult and nearly 70 percent of respondents rated adding available items as 'not' or 'slightly' difficult.

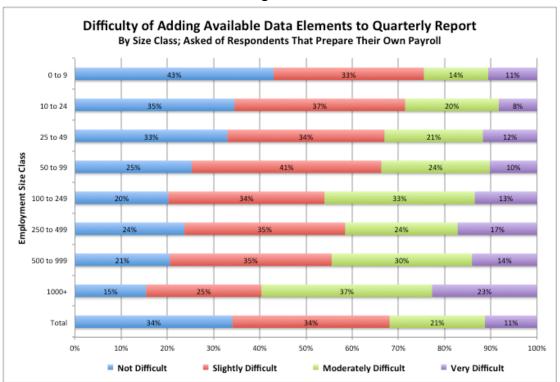


Figure 29

The respondents that rated adding available items as somewhat or very difficult were asked to describe important factors. Most commonly mentioned were lack of enough time, commercial software capability outside of their control, and needing to modify internal software.

# Chapter Six: Employers' Perspectives on Wage Record Enhancement: Benefits, Concerns, and Overall Assessment

### **Potential Benefits of Wage Record Enhancement**

Survey respondents were asked to assess the importance to their firm of eight benefits, or goals, that the Workforce Information Council associated with wage record enhancement. They were also provided, via a web link in the survey, a brief paper describing in more detail some of the potential benefits that might accrue from enhancing the wage records.

Over half of the survey respondents assigned some level of importance to most of the eight benefits, with 25 percent or more saying the items were moderately or extremely important. However, many respondents, nearly half, indicated that most of the benefits had no importance for their firm.

In an earlier survey conducted by the Study Group, potential user organizations had been asked to rate these same benefits. Those user organizations, including business associations, had uniformly rated these benefits as very important to their organizations and those they represented. The employer survey respondents' low ratings caused some Study Group members to question whether the employer survey respondents were primarily focused on possible increased report burden without fully comprehending the positive impacts of having better data on aligning education/training with the hiring needs of business.

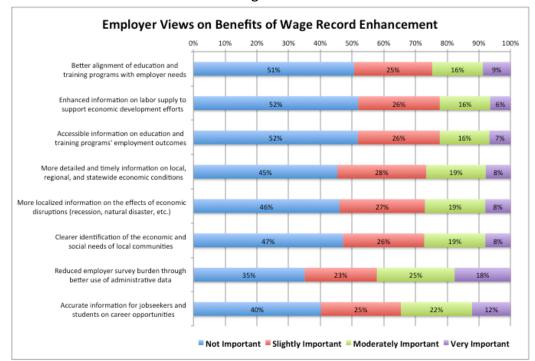


Figure 30

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Somewhat surprisingly, better alignment of education with employer needs and supporting economic development efforts scored among the lowest among the list. Respondents felt that reducing employer survey burden and providing accurate information to jobseekers and students offered the most potential value.

One respondent may have captured an important factor in analyzing these data when she commented: "Our HR department feels there is a "benefit", but the Accounting Department's opinion is that the cost of collection exceeds the value of the data." Different entities within companies can have varied perspectives on the value of good data. As mentioned earlier, the survey respondents predominately represented a accounting/finance/payroll perspective.

### **Potential Concerns Regarding Wage Record Enhancement**

Survey respondents were also asked to rate their level of concern with 10 potential drawbacks of wage record enhancement.

The responses here were more varied than with the list of benefits but many respondents expressed great concerns. In fact, most items caused more than half of respondents to express moderate to great concern. Of most concern was the possibility of penalties or fines for inaccurate or untimely reporting. Of least concern were requirements to report the wage records electronically, with 50 percent indicating that it posed no concern. The team also analyzed this item by size class and no discernable difference in concern was found. As we will discuss later, however, concerns about electronic reporting seem to correlate highly with respondents' overall view of wage record enhancement.

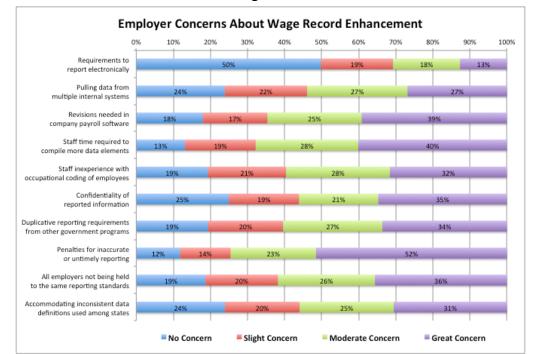
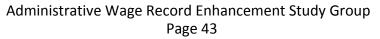


Figure 31



Several of the items on the list of concerns reflect the earlier-discussed comments on the difficulty of adding data elements including integrating data from multiple systems, software revisions needed, and staff time required.

After scoring the list of concerns, respondents were asked: "Do you have any other concerns about adding data elements to the quarterly wage record reports?" and given space to enter narrative comments. About 14 percent of all respondents provided additional comments. As with earlier narrative comments, each was reviewed and categorized. Many reiterated concerns that they had just rated in the above list. However, the following additional concerns ran through these comments:

- The value of wage record enhancement to business is not clear or nonexistent
- Businesses would incur uncompensated compliance costs that would outweigh benefits to their firms
- Commercial software and payroll service capabilities and costs are uncertain
- The additional data collection would represent an unnecessary government burden on business, particularly small business
- Wage record enhancement would Increase reporting complexity

### **Respondents' Position Wage Record Enhancement**

Near the end of the questionnaire, respondents were asked: "Considering the potential benefits and concerns discussed above, do you support or oppose adding data elements to the wage record reports?" They were given five choices ranging from 'strongly support' to 'strongly oppose.'

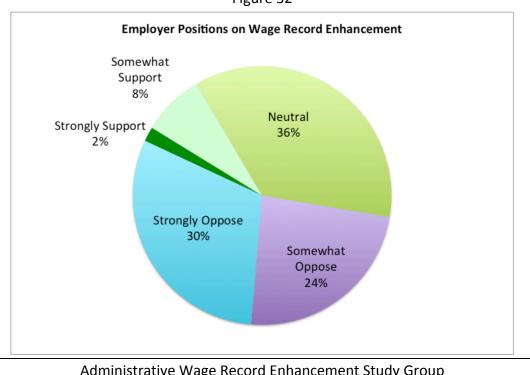


Figure 32

Overall, slightly more than half of the respondents opposed the idea of wage record enhancement—30 percent of them strongly opposed. About 10 percent supported it, with the balance taking a neutral stance. This distribution was relatively consistent across the five states, as illustrated in the figure below.

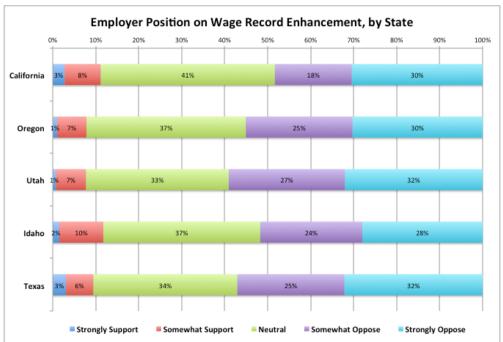


Figure 33

Next we looked at the factors that seemed to influence, or not, a company's position on wage record enhancement.

First, a company's employment size did not appear strongly correlated to their position on enhancement. Regardless of employment size, those who were somewhat or strongly opposed represented 52 to 56 percent of respondents.

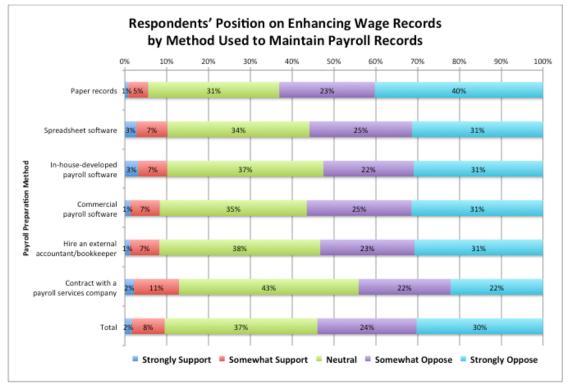
For most methods of payroll preparation, the level of opposition was very similar—53 to 56 percent. However, respondents that used paper payroll processes were much more opposed, with 66 percent somewhat or strongly opposed, while respondents that contracted with a payroll services company for their payroll preparation were much less opposed, at 44 percent total opposition.

Figures 34 and 35, respectively, compare employment size and payroll preparation method to respondents' positions on wage record enhancement.



Figure 34

Figure 35



Administrative Wage Record Enhancement Study Group Page 46

Several other factors seemed strongly correlated with enhancement position. First, was the number of data elements the company had, or didn't have, available in its payroll systems—in other words, the number of 'Yes' or 'No' answers they gave on the data availability question. As the number of available data elements increased ('Yes' answers), respondents were generally more positive about wage record enhancement (Figure 36.)

Conversely, the more 'No' answers they gave, the more opposed they were to enhancement, as seen in Figure 37 on the following page.

The number of 'NA' responses given did not seem to correlate to enhancement position.



Figure 36

As discussed in Chapter 5, respondents were asked to rate the difficulty of adding the variables to which they had responded 'No.' We averaged those difficulty ratings for each respondent and compared their averages to their position on enhancement. Figure 38 displays a dramatically stronger opposition among respondents whose difficulty ratings averaged 'Very Difficult.' Two-thirds of these respondents were strongly opposed. Among those that felt that adding new data elements would be not difficult or slightly difficult, only twenty percent were strongly opposed.

Figure 37

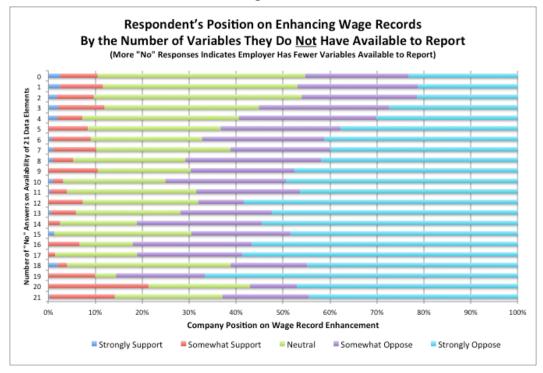
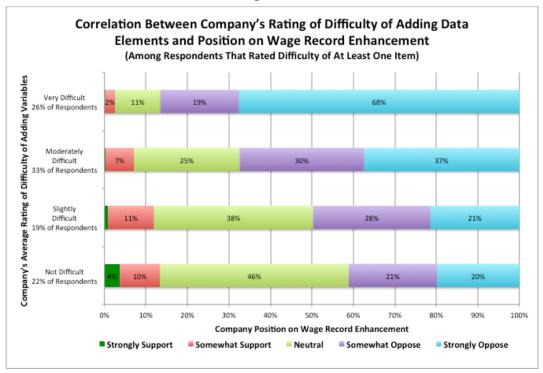


Figure 38



We also looked at the respondents' level of concern regarding electronic reporting. Among the listed concerns, electronic reporting was, by far, of least overall concern to the respondents. When respondents' rating of concern on this item is contrasted with their position on enhancement, a clear pattern emerges. Two-thirds of those that saw electronic reporting as a great concern strongly opposed enhancement (Figure 39). Less than a quarter of those that saw electronic reporting as a slight or no concern were strongly opposed to wage record enhancement.

Concern regarding electronic reporting was also analyzed by employment size and no distinct differences by size were found.

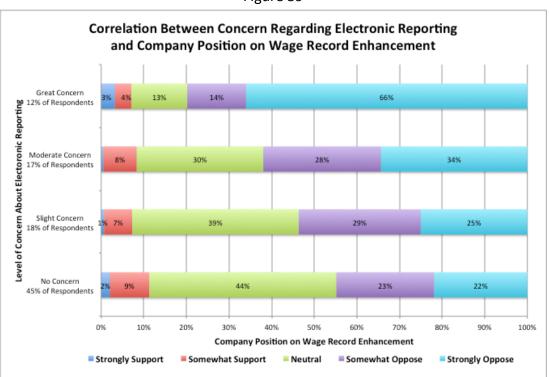


Figure 39

Similar patterns were observed in how the respondents rated the importance of benefits and their average rating of concerns. Nearly half of those that found no importance to their firm in the list of potential benefits were strongly opposed to wage record enhancement—much greater than all other respondents (Figure 40.)

Two-thirds of respondents whose average rating of the list of concerns was 'great' were strongly opposed to enhancement, while, among those whose level of concern was none or slight, less than one quarter were strongly opposed (Figure 41.)

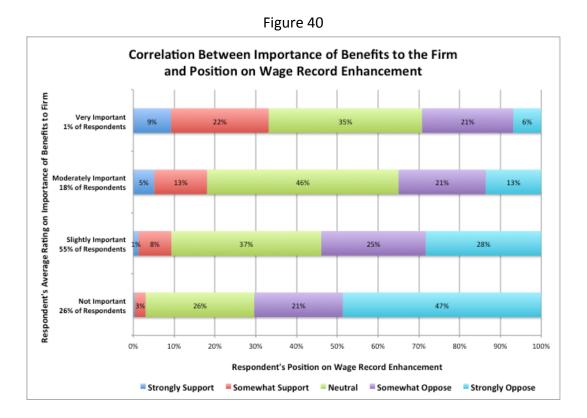
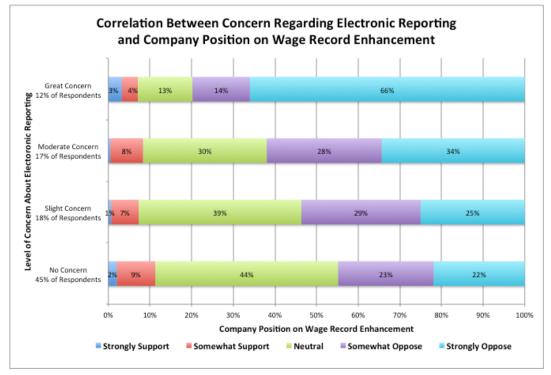


Figure 41



Finally, we compared the categories of job titles of those completing the survey with their position on enhancement. The Executive category was strongest in their opposition, although their scores were close to the Finance and General categories. What was perhaps most interesting was the dramatically stronger support for wage record enhancement from those in the Human Resources category. While this group represented a smaller share of all respondents, their combined 35 percent somewhat and strongly opposed was less than the Executives 36 percent strongly opposed alone.

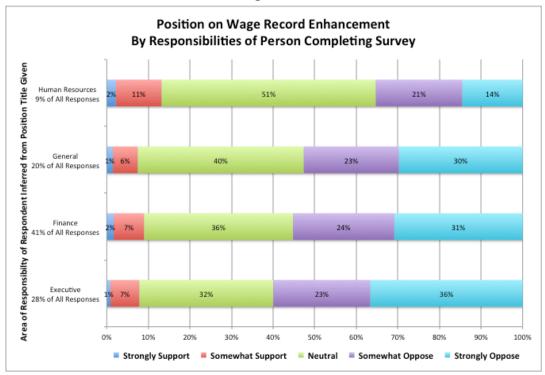


Figure 42

### **Respondents' Final Comments**

At the end of the survey, all respondents were given the opportunity to express any final thoughts on wage record enhancement—about 10 percent did. Not surprisingly, a large share, 61 percent, of those that provided final comments rated themselves as strongly opposed to wage record enhancement (see Figure 43.) This was a similar distribution as among those that had provided the narrative comments on additional concerns described on page 50.

Position	All Respondents	Respondents Detailing Additional Concerns	Respondents Providing Final Comments
Strongly Support	2%	1%	2%
Somewhat Support	8%	4%	5%
Neutral	36%	14%	15%
Somewhat Oppose	24%	20%	18%
Strongly Oppose	30%	61%	61%
Total	100%	100%	100%

#### Figure 43 Respondents' Position on Wage Record Enhancement Among Those Providing Narrative Comments

Many reiterated their earlier comments that enhancing the wage records would be an increased and unnecessary government burden, especially on small businesses. Some felt that there should be an employment size threshold, below which the employer would be exempt from additional requirements.

Also, many stressed their belief that reporting has reached an overload point and the government needs to find ways to consolidate and simplify the reporting process. Some expressed frustration that their payroll systems couldn't more easily transfer data to the tax agencies.

Frequently mentioned was a view that the value of wage record enhancement is unclear and to them the benefits do not exceed the costs of compliance.

Finally, several commenters pleaded for no change to a system that they felt works like it is.

# Chapter Seven: Summary of Findings and Conclusions

### If you want to make enemies, try to change something ~ Woodrow Wilson

These sage words from President Wilson accurately reflect the reaction to the survey topic from some employers. Suggestions of change, especially those coming from a government agency, can be unsettling—a bit more for some.

This statement is not intended to minimize the comments, concerns and criticisms raised by the survey respondents, or the potential effects that wage record enhancement might impose on them. It is said to acknowledge that change is hard and we need to be sensitive to its affect on people and organizations. If it is effective, broad, multi-state wage record enhancement would affect not only the employers but also government agencies that would need to find better approaches for capturing and using the data, and government leaders who would need to diligently work with employers, their representatives, and users organizations to explore the most cost-efficient, effective, and pain-free approaches possible. Ideally, such efforts would find an optimal solution that might even reduce the burden on employers.

And, yes, there were a few ALL-CAPS COMMENTS! submitted...but mixed in with those there were lots with valuable data and insights provided by the respondents. Respondents were generous with their time, and their responses will be essential for informing discussions on wage record enhancement.

From this survey we learned that there are opportunities to improve the nation's labor market information; but there are also barriers, and effectively taking advantage of the opportunities will require a lot of hard work.

The broad takeaways are these:

• Data availability: several data elements that have been the focus of discussions on wage record enhancement are currently available in the payroll systems of most employers. Seventy percent of the respondents had 11 or more of the variables discussed in the survey. In particular, employers generally kept data on employees' paid time and compensation. Some items such as employees' alternate work locations, Standard Occupation Classification coding, and weeks

worked presented greater challenges. Most employers did not use a job coding system and were not familiar with the Standard Occupational Classification system.

- Reliance on commercial payroll services and software: substantial shares of employers used either commercial payroll software or contract providers to prepare and report their payroll. As we learned in our survey of these firms, most can support many of the possible data elements. Employer survey respondents relying on contract providers were more supportive of wage record enhancement. The capability and support of these service and software companies is critical to successful wage record enhancement. These companies will need clear specifications on the data sought and continuous communication with government representatives on implementation plans. They will also need adequate time to adapt their systems and train clients.
- *Difficulty of adding items:* generally, 40 to 50 percent of firms that do not have a data element rated its addition as moderately or very difficult. The reasons given for this most commonly included:
  - Commercial software capability outside of control
  - New internal data collection schemes needed
  - Mobile employee work locations hard to capture
  - o Staff time needed to set up and maintain systems
  - o Internal software modifications needed
  - Insufficient knowledge of job classification
  - o Cost
  - Manual processing would be required
  - Reporting hours for non-hourly employees
- Time to add data elements: nearly half of respondents that prepared their own payroll records didn't make an estimate of time to add the data elements. Among those who did, 89 percent estimated it would take less than a year. On average, smaller firms estimated less time would be required. About ten percent of larger firms estimated more than two years. For many employers these timelines cannot begin until their payroll service company has adapted their systems and/or payroll software has been updated.
- Skepticism regarding purported benefits: only about half of respondents assigned some level of importance to the items on a list of potential benefits. Study Group members questioned whether respondents fully understood the benefits to their firms. Effective communications strategies will be needed to highlight benefits expected and realized. The apparent conflict between the importance of the goals

of wage record enhancement expressed by business associations in last year's user survey and the relatively low rating by respondents in the employer survey also needs to be explored and understood.

- *Fear of the potential drawbacks:* generally, 50 to 60 percent of responses rated items on a list of potential drawbacks as moderate to great concerns. Requirements for electronic reporting were of least concern and possible penalties for inaccurate or untimely reporting of most concern.
- *Employer support for enhancement is weak:* Approximately 30 of respondents strongly opposed adding data elements to the quarterly UI wage records.
  - Factors appearing to correlate to the company's position:
    - Company's number of data elements available
    - Level of concern regarding electronic reporting
    - Company's average rating of the difficulty of adding data elements
    - Area of responsibility of person completing the survey
    - Method used to prepare payroll
  - Factor appearing to have little or no effect on a company's position:
    - Employment size
- *Small employer impacts:* many small employers felt they were at a disadvantage in access to resources necessary to make additional reporting practical. Outreach programs may be necessary to define their needs and alleviate their concerns.
- Employers want reporting systems to be simplified: many comments focused on finding more streamlined methods for transmitting data from payroll software into state systems. Assistance for all levels of sophistication was desired. Many employers expressed displeasure at the thought of additional reporting; bringing added cost and time demands on their organization. As this discussion moves forward a critical focus should be on how that burden can be minimized or even reduced. Can the federal and state governments work together and with the payroll industry to find ways that technology can simplify the data gathering within companies and government reporting processes? Will government agencies that collect similar data abandon those duplicative systems to save employers time and money? Will states that collect data under differing definitions and specifications agree to centralize and/or standardize practices to reduce the added complexity and cost imposed on employers? Can they demonstrate to employers a true interest in making reporting easier and less costly, even while collecting more data?

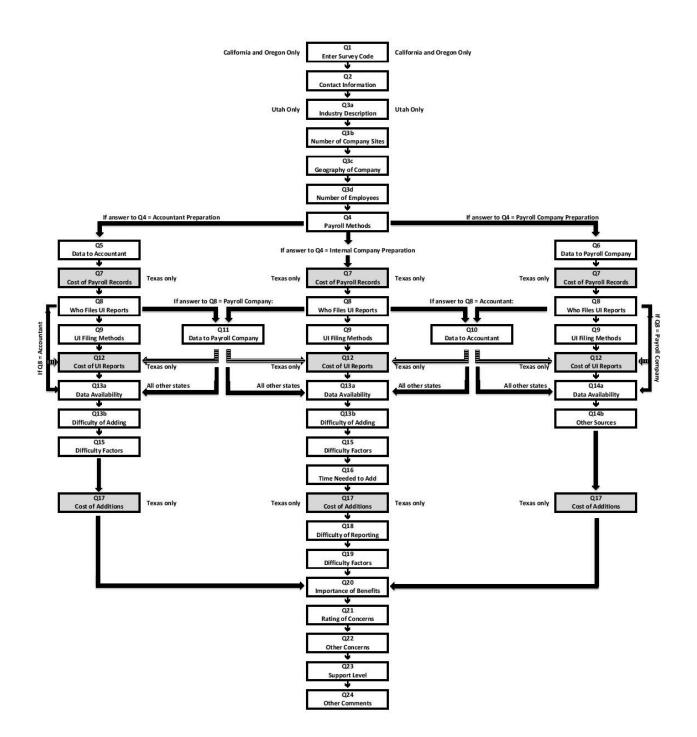
- Government data burden: Many employers did not view data capture, analysis, and reporting as part of normal business practice but rather as a no-value-added, unnecessary burden imposed on them by the government—that they had to subsidize. Some felt that no one other than the business itself had a right to know the data being discussed. Nearly one-third of respondents objected strongly to the concept of adding variables to the wage records. However, in evaluating these comments, it must be considered that the respondents were not given a specific proposal to evaluate. The most strident opposition was focused among those that do not currently have the data and would need to make the greatest changes to their existing practices.
- *Survey design bias:* the survey samples were drawn from UI tax records and the responses predominately reflected staff that work on payroll. The views expressed by survey respondents may reflect a 'payroll' bias. Other company representatives may have different perspectives on the value of wage record enhancement.

Our dilemma is that we hate change and love it at the same time; what we really want is for things to remain the same but get better. ~Sydney J. Harris

### Appendices

Appendix A –	Employer Questionnaire Flow Chart
Appendix B –	Employer Questionnaire and Response Options
Appendix C –	Definitions Used in the Employer Questionnaire on Wage Record Enhancement
Appendix D –	Categories Assigned to Respondent-Provided Job Titles
Appendix E –	Potential Benefits and Uses of Enhanced Unemployment Insurance Wage Records
Appendix F —	Employer Comments on Difficulty of Adding Data Elements —(available upon request]
Appendix G –	Employer Comments on Additional Concerns Regarding Wage Record Enhancement—(available upon request]
Appendix H –	Employers' Final Survey Comments on Wage Record Enhancement —(available upon request]

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Appendix A Employer Questionnaire Flow Chart

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#### **Questionnaire Introductory Statement:**

The <u>Workforce Information Council</u>, in cooperation with the <u>National Association of State</u> <u>Workforce Agencies</u>, the <u>National Payroll Reporting Consortium</u>, state labor agencies and the U.S. Department of Labor's <u>Bureau of Labor Statistics</u> and <u>Employment and Training</u> <u>Administration</u>, is conducting a study to determine the advisability and feasibility of adding required data elements to employers' quarterly state Unemployment Insurance wage record reports. Enhancing the wage records would enable the production of more accurate and localized information on the labor market and allow schools and training programs to be more aligned with employer needs. For more information on the possible benefits and uses of enhanced wage records, please see: <u>Potential Benefits and Uses of</u> <u>Enhanced Wage Records</u>.

We are interested in your company's views on the compelling and challenging aspects of making such changes. Individual responses to this questionnaire will be kept strictly confidential; only summarized data will be released.

This questionnaire asks about your company's payroll records, the feasibility of adding data elements to those records, and the use of those records in the quarterly state Unemployment Insurance wage record reports. If you are the appropriate company representative to answer questions on these topics, please continue below. If someone else is better positioned to answer these questions, please forward the e-mail invitation, with the link to this questionnaire, to the person you have identified. Thank you.

B-1

- Q1. Please enter the Survey Code from the letter sent to you by the [state agency]. (Required in California and Oregon only)
- Q2. Contact information for person completing this questionnaire: (Text responses)
  - Q2a. Name
  - Q2b. Title
  - Q2c. E-mail
  - Q2d. Phone

#### Q3. Company Scope

- Q3a. Please briefly describe your company's principal business activities (for example: construction, financial services, health services, retail) (Text response) (Asked in Utah only)
- Q3b. Number of Business Locations
  - 1-4 25-99 •
  - 5-24 100-499

#### Q3c. Geography of Business Locations

- Single local area
- Multiple locations in one state
- Statewide
- Q3d. Total Number of Employees
  - 0 to 9
    10 to 24
    50 to 99
    500 to 999
    1000+
  - 10 to 24
    25 to 49
    250 to 499
- Q4. Please select the option below that best describes how your company prepares its payroll records.
  - Paper records
  - Spreadsheet software
  - In-house-developed payroll software
  - Commercial payroll software used in-house
  - We hire an external accountant/bookkeeper to prepare our payroll records
  - We contract with a payroll services company to prepare our payroll records

Q5. What is the primary means your company uses to provide the necessary raw data to your external accountant/bookkeeper so they can prepare the payroll records for your company?

- Electronic file transfer
- Online data entry

• Paper/Fax

500+

2 to 5 states

6 to 10 states

11 or more states

- Telephone
- Q6. Primarily, how does your payroll services contractor obtain the necessary raw data in order to prepare the payroll records for your company?
  - Electronic file transfer

• Paper/Fax

Telephone

Online data entry •

- Q7. Please select the option below that most closely approximates the annual cost your company incurs to prepare and maintain its payroll records. (Asked in Texas only)
  - \$500 or less
- \$10,000

\$250.000

٠ \$1,000 \$2,500

\$5,000

٠

- \$25,000
- \$50,000 ٠

- \$500,000
- \$750,000
- \$1,000,000+
- Q8. Please select the option below that best describes how your company files guarterly Unemployment Insurance wage record reports.
  - We no longer have employees and, therefore, file no quarterly UI record reports
  - Our company files its own quarterly UI wage record reports ٠
  - We hire an external accountant/bookkeeper to file the quarterly UI wage record reports
  - Our company contracts with a payroll services company to file the quarterly UI wage record ٠ reports
- Q9. What is the primary means your company uses to file the quarterly UI wage record reports?
  - Electronic file transfer
  - Online data entry ٠
  - Paper/Fax ٠
- Q10. What is the primary means your company uses to provide the necessary data to the external accountant/bookkeeper so they can file the quarterly UI wage record reports for your company?
  - Electronic file transfer ٠
  - Online data entry ٠
  - Paper/Fax •
  - Telephone
- Q11. What is the primary means your company uses to provide the necessary data to your payroll services contractor so they can file the quarterly UI wage record reports for your company?
  - Electronic file transfer
  - Online data entry
  - ٠ Paper/Fax
  - Telephone
- Q12. Please select the option below that most closely approximates the annual cost your company incurs to prepare and file the quarterly Unemployment Insurance wage record reports. (Asked in Texas only)
  - \$250 or less

- \$2,500

\$500 \$1,000

- \$5,000
  - \$10,000

- \$25,000 .
- \$50,000
- \$100,000

- \$100,000
- ٠

Q13. Introductory Statement to Question

We are interested in learning about the availability of certain data elements in your human resources/payroll records, and evaluating the difficulties associated with adding the data elements not currently available.

In Column 1, please indicate which of the listed data elements your firm currently keeps for each employee as part of its human resources/payroll records and would be available to report on a quarterly basis. Definitions for these data elements can be found in <u>Definitions Used in Employer</u> <u>Questionnaire</u>. If an item does not apply to anyone at your company (for example, you don't have employees who work at more than one location or you don't pay for leave time) check N/A.

In Column 2, please rate the difficulty of adding to your recordkeeping any of the items that your systems currently do not keep individually (i.e., those on which you selected 'No' in Column 1).

Q13a. (Column 1) Currently Kept as a Separate Item?

• Yes • No • NA

Q13b. (Column 2) Difficulty of Adding, If Not Currently Kept Separately

- Not Difficult
- Moderately Difficult

Don't Know

• Slightly Difficult • Very Difficult

#### Employee's Hours and Earnings

- (a). Regular (straight-time) hours worked
- (b). Premium hours worked
- (c). Paid leave hours taken
- (d). Weeks worked
- (e). Salary paid
- (f). Regular (straight-time) hourly wages paid
- (g). Premium hourly wages paid
- (h). Leave time pay
- (i). Total cash compensation paid
- (j). Total non-cash compensation paid

Employee's Occupation

- (k). Job title
- (I). Employer job code
- (m). Standard Occupational Classification (SOC) Code

Employee's Principal Work Location

- (n). Street address
- (o). City
- (p). ZIP
- (q). County
- (r). State
- (s). Employer site number
- (t). Employee's Time Spent at Alternate Work Locations
- (u). Employee's Gender

Q14. Introductory Statement to Question

We are interested in learning about the availability of certain data elements in your human resources/payroll records, and evaluating the difficulties associated with adding the data elements not currently available. You indicated that a contract payroll services company prepares your payroll records. If this is not correct, please use the 'Back' button at the bottom of this page to change your selection.

In Column 1, please indicate which of the listed data elements your payroll services contractor maintains as part of the employee records and would be available to report on a quarterly basis. Definitions for these data elements can be found in *Definitions Used in Employer Questionnaire*. If an item could not be used to describe anyone at your company (for example, you don't have employees who work at more than one location or you don't pay for leave time) check N/A.

In Column 2, if your payroll services contractor does not maintain a data element (i.e, you selected 'No' in Column 1), please indicate if the item is available from other sources in your company.

- Q14a. (Column 1) Currently Maintained by Payroll Services Contractor?
  - Yes No NA

Q14b. (Column 2) Available from Other Company Sources

• Yes • No

Employee's Hours and Earnings

- (a). Regular (straight-time) hours worked
- (b). Premium hours worked
- (c). Paid leave hours taken
- (d). Weeks worked
- (e). Salary paid
- (f). Regular (straight-time) hourly wages paid
- (g). Premium hourly wages paid
- (h). Leave time pay
- (i). Total cash compensation paid
- (j). Total non-cash compensation paid
- Employee's Occupation
  - (k). Job title
  - (I). Employer job code
  - (m). Standard Occupational Classification (SOC) Code

Employee's Principal Work Location

(n). Street address

- (o). City
- (p). ZIP
- (q). County
- (r). State
- (s). Employer site number
- (t). Employee's Time Spent at Alternate Work Locations
- (u). Employee's Gender

- Q15. If you identified items above that would be very difficult additions to your systems, or you don't know the level of difficulty, please describe some of the important factors contributing to your response. (Text Response)
- Q16. If states required any of the data elements above on the quarterly UI wage record reports that are not currently in your systems, how long would it take to add these items to your recordkeeping systems?
  - Less than 6 months
- 1 to 2 years

- Don't know
- 6 months to 1 year • More than 2 years
- Q17. Introductory Statement to Question (Asked in Texas only)

The Texas Legislature has asked for information on the cost to Texas employers if additional variables were required on the quarterly Unemployment Insurance wage record reports. We know that adding some variables to your reports would cost more than others. To give us a sense of the range of possible costs, please select in column 1 below two data elements that would represent, in relative terms, a lower-cost and a higher-cost addition to your wage record reporting. Then, in columns 2 and 3, please give us your best estimate of the initial set-up and ongoing annual costs to report each of the variables you selected. If you use commercial payroll software, for the purposes of your cost estimate, please assume that the vendor has modified the software to accommodate the variables vou have chosen.

The definitions for each of the data elements can be found in *Definitions Used in Employer* Questionnaire.

Q17(a) & (b). (Column 1) Select a Data Element (a=Lower Cost; b=Higher Cost)

- Regular (straight-time) hours worked
- Premium hours worked •
- Paid leave hours taken •
- Weeks worked
- Salary paid
- Regular (straight-time) hourly wages paid
- Premium hourly wages paid
- Leave time pay
- Total cash compensation paid
- Total non-cash compensation paid

- Job title
  - Employer job code
- Standard Occupational Classification ٠ (SOC) Code
- Employee's Principal Work Address
- ٠ *Employer site number*
- Employee's Time Spent at Alternate Work Locations
- Employee's Gender
- Q17(c) & (d). (Column 2) Initial Set-Up Cost (c=Lower Cost; d=Higher Cost)
- \$250 or less •
- \$500 •
- \$1,000 \$25,000
- \$2,500 \$50,000
- Q17(e) & (f).. (Column 3) Ongoing Annual Cost (e=Lower Cost; f=Higher Cost)
- \$250 or less \$5,000 \$500 \$10,000
- \$1,000
- \$2,500
- \$25,000

\$5,000

\$10,000

\$50,000

- \$100,000+
- Don't Know

- \$100,000+
  - Don't Know

#### Appendix B Online Employer Survey Questionnaire and Response Options

- Q18. If states required additional data elements on the quarterly UI wage record reports, assuming you had those data elements in your human resources/payroll records, how difficult would it be for your company to add the information to the reports submitted?
  - Not Difficult
  - Slightly Difficult

- Moderately Difficult
- Very Difficult
- Q19. Difficulty Factors: if response to question 18 was moderately or very difficult, one of the below options was posed.
  - Q19a. Please describe some of the factors that would make adding these data elements moderately difficult. (Text response)
  - Q19b. Please describe some of the factors that would make adding these data elements very difficult. (Text response)
- Q20. Introductory Statement to Question

Adding required data elements to the Unemployment Insurance wage reports may provide beneficial labor market information to companies and other users. For more information on the benefits and uses of enhanced wage records, please see: <u>Potential Benefits and Uses of Enhanced Wage Records</u>. Please rate the importance to your company of the following benefits of wage record enhancement:

Response Options for Each Item of Question 22

- Not Important
- Slightly Important

- Moderately Important
- Very Important

#### Q20. Importance of Benefits

- (a). Better alignment of education and training programs with employer needs
- (b). Enhanced information on labor supply to support economic development efforts
- (c). Accessible information on education and training programs' employment outcomes
- (d). More detailed and timely information on local, regional, and statewide economic conditions
- (e). More localized information on the effects of economic disruptions (recession, natural disaster, etc.)
- (f). Clearer identification of the economic and social needs of local communities
- (g). Reduced employer survey burden through better use of administrative data
- (h). Accurate information for jobseekers and students on career opportunities

#### Q21. Introductory Statement to Question

Adding required data elements to the Unemployment Insurance wage record reports may raise a variety of concerns for some firms. Please indicate the level of concern adding data elements would raise for your company on each of the following:

Response Options for Each Item of Question 23

- No Concern
- Slight Concern

- Moderate Concern
- Great Concern

- Q21. Level of Concern
- (a). Requirements to report electronically
- (b). Pulling data from multiple internal systems
- (c). Revisions needed in company payroll software
- (d). Staff time required to compile more data elements
- (e). Staff inexperience with occupational coding of employees
- (f). Confidentiality of reported information
- (g). Duplicative reporting requirements from other government programs
- (h). Penalties for inaccurate or untimely reporting
- (i). All employers not being held to the same reporting standards
- (j). Accommodating inconsistent data definitions used among states
- Q22. Do you have any other concerns about adding data elements to the quarterly wage record reports? (Text response)
- Q23. Considering the potential benefits and concerns discussed above, do you support or oppose adding data elements to the wage record reports?
  - Strongly Support
  - Somewhat Support
  - Neutral
  - Somewhat Oppose
  - Strongly Oppose
- Q24. Do you have any additional comments regarding wage record enhancement? (Text response)

#### Appendix C Definitions Used in Employer Questionnaire

1

<u>Regular hours worked</u>: the number of hours worked, including rest periods and stand-by time, for which a standard (no overtime or shift premium) hourly or salaried rate of compensation is paid. Does not include paid leave time.

<u>Premium hours worked</u>: the number of hours worked, including stand-by time, for which a premium rate of compensation is paid. Includes overtime and hours for which shift differentials are paid such as night, holiday or weekend work. Does not include paid leave time.

<u>Paid leave hours taken</u>: the number of hours of paid time used by employees for vacation, sickness, bereavement, maternity, family care, jury duty, education, meals, military duty, administrative time off, sabbatical, or other personal leave.

<u>Weeks worked</u>: the number of weeks in which the employee worked at least one hour for pay.

<u>Salary paid</u>: the dollar amount of fixed cash compensation paid to an employee, not based on hours worked or production level.

<u>Regular (straight-time) hourly wages paid</u>: the dollar amount of cash compensation paid to an employee based on the number of non-premium hours worked.

<u>Premium hourly wages paid</u>: the dollar amount of cash compensation paid to an employee based on the number of premium hours worked.

<u>Leave time pay</u>: the dollar amount of cash compensation paid to an employee based on the number of leave hours taken.

<u>Total cash compensation paid</u>: the dollar amount of all cash compensation paid to an employee—including salary, regular hourly wages, premium hourly wages, leave time pay, commissions, bonuses, tips, residuals, lump-sum payments, and payments for piece-work, and severance.

<u>Total non-cash compensation</u>: the dollar value of all items of non-cash compensation or remuneration paid to, or on behalf of, an employee before any tax exemptions. This category includes all employer contributions to items such as, but not limited to:

- Insurance benefits—life, health, dental, vision, disability, unemployment;
- Retirement and savings benefits—defined benefit and defined contribution plans;
- Legally required benefits—Social Security, Medicare, federal and state unemployment insurance, and workers' compensation; and
- Other fringe benefits—childcare, adoption, and education assistance; legal services; merchandise; discounts; free meals; personal travel and use of company

#### Appendix C Definitions Used in Employer Questionnaire

vehicles and lodging; gift certificates and gift cards; employee assistance program; death benefits; relocation, and stock options.

<u>Job title</u>: a word or name an employer uses to describe an employee's primary duties or position in the organization. For example, finish carpenter, sales representative, vice president of marketing, or charge nurse.

<u>Employer job code</u>: an alphanumeric code an employer uses to designate specific job classifications within the company.

<u>Standard Occupation Code</u>: a hierarchical, six-digit numeric-coding system used by federal statistical agencies to classify work performed into categories for the purpose of collecting, calculating and disseminating data. National variants of this system are used in several countries. More information on the SOC can be found at http://www.bls.gov/soc/.

<u>Principal work location</u>: the location where the employee spent the most paid time. This may be at an office, plant, retail outlet, or residence.

<u>Employer site number</u>: any alphanumeric code used by the employer to designate different establishments or work locations operated by the company, at which employees conduct business.

<u>Employee's time spent at alternate work locations</u>: a tally of the number of hours/days/weeks an employee spends at specific work locations. This may be necessary to determine locality pay subject to local withholding taxes or to determine multi-state tax obligations. It may be limited to locations where the employee spends a minimum amount or percentage of time (e.g., at least 25 percent.)

# "Executive" Titles Grouping

LACCU	ave macs drouping		
Admir	histrator	Co-Owner, Pharmacist	General Mamager
Admir	nitrator	Co-owner/Financial Manager	General Managaer
Admir	nstrator	Co-Owner/President	General Manager
Agenc	cy owner	Co/owner	General Manager & Treasurer
Agent	Owner	Co0owner	General Manager of
Agent	/Owner	соо	Operations
Assist	ant City Manager	CoOwner	General Manager/VP
Assist	ant Vice President	Corporate Office Manager	General Mgr.
Attorr	ney-owner	Corp. Officer	GENERAL PARTNER
Attorr	ney/Owner	Corporate Administrator	GM
AVP,		Corporate Director	Interim Executive Director
Adm	ninistration/Accounting	CPA, Business Owner	Jr. Vice President
Bookk	eeper/co-owner	DC, Owner	LLC Manager
Boss		Director	LLC Member
Broke	r/Owner	Director / Owner	LLC Member (owner)
Busine	ess owner	Director of Corporate Admin	LLC Member/Owner
Busine	ess owner/ President	Director/Owner	LLC MEMEBER
C.E.O.	-	District Administrator	Manager/Owner
C.O.O		District Manager	MANAGING DIRECTOR
CAO		ED, CAO	Managing Member
СВО		Employer	Managing
CEO		Enrolled Agent-Vice President	Member/Bookkeeper
CEO/C	CFO	EVP	Managing Partner
-	Dwner	EVP/CEO	Managing Principal
-	Superintendent	Ex Director	manger/owner
CFO /	-	Exec. Director	mayor
Chairr	nan	Exec. V.P., Operations	Mayor Pro-Tem
Chairr	man/CEO	Exec./Clinical Director	Member LLC
Chef/0	Owner	EXEC> DIR.	Member of LLC
Chief	Compliance Officer	Exective Director	Member, LLC
	Finacial Officer	Executive Administrator	Member/Co-owner
Chief	Operating Officer	Executive Directior	Member/Owner
City A		Executive Director	Office Manager /Partner
City A	dministrator	Executive Officer	Office Manager Owner
City N	lanager	Executive Vice President	Office Manager/Owner
Clinic	Administrator	Firm Administrator	onwer
CLINIC	CDIRECTOR	Founder	Optometrist/Owner
Clinica	al Director	Founder & President	Ownder
Co Ow	vner	Founder and Chairman	Ownder/President
Co Ow	vner / President	Franchise Office Manager	Owner
Co-dir	ector	Franchise Owner	Owner - Franchisee
Co-Exe	ecutive Director	Franchisee	owner -manager
Co-foi	under	G. M.	Owner / Admin
Co-ow	ner	Gen Manager	Owner / Head Master
Co-ow	ner, Bookkeeping	Gen Mgr	Owner / Manager
	ner, CFO	Gen Ptr	owner / operator

**Owner / President Owner Manager Owner Operator Owner partner Owner**, Director **Owner**, President owner/Broker Owner/ Director **Owner/**manager **Owner/Administrator Owner/Agent** Owner/Architect owner/attorney **OWNER/BOOKKEEPER** Owner/Broker **Owner/Consultant** Owner/Controller Owner/Dentist **Owner/director** Owner/GM owner/managaer Owner/Manager Owner/Member Owner/Member/Manager **Owner/Office Manager** Owner/Officer/Treasurer Owner/Operator Owner/Partner **Owner/Payroll Admin Owner/Pres** Owner/President **OWNER/SEC/TREAS** owner/secretary Owner/sole proprietor owner/treasurer **Owner/Veterinarian** Owner/VP **Owners** P{resident Parish Administrator part owner Partner Partner/ Manager Partner/Bookeeper Partner/Member **Plant Manager** Practice Administrator

Preident/owner Pres PRES / CEO Pres & CEO PRES OF GP Pres. PRES/CFO Pres/Sec Preside3nt presidecnt President President / CEO President & Accounts Manager President & CEO President and CEO President of General Partner President of the Manager President-Owner President, CEO PRESIDENT, CO-OWNER President, LLC President, Owner President/ CEO President/CEO President/Co-Owner President/Owner President/Payroll Adm. President/Treasurer Presidernt Principal Principal Engineer/Owner **Property Manager** proprietor prresident PT, DPT, PCS President Publisher Quartermaster **Real Estate Principal Broker** Sec/treas Owner Secretary/Owner Secretaty/Treasurer--owner Senior Managing Partner Senior Vice President Shareholder in Corp Sole Member/ Owner SOLE MGR Sole Prop

sole proprietor Sr HR Business Partner Sr Vice President SR VP Sr. Partner Sr. V.P./Cashier Sr. Vice President Sr. Vice President & Cashier Sr. VP/COO Superintendent **Town Manager** Treasurer and CEO V President V-P **V**-President V. Pres. V. President V.P of Operations V.P. V.P. of Administration **V.P. of Operations** V.P., Operations V.Pres vic president Vice President Vice President - Administratio Vice President & COO Vice President Administration Vice President AdminOperations vice president of admin Vice President of General Part Vice President of Operations Vice President, Operations Vice President/ Secretary Vice President/Co-Owner Vice President/Secretary Vice President/Secretary Treas Vice President` Vice- President Vice-President Vice-President/Secretary VICEPRESIDENT Vise President VP VP / General Manager **VP** Business

VP Corporate Office	VP Sec/Treas.	VP/GM
VP of IT	VP-Sales & Marketing	VP/Office Manager
VP of Operations	VP-Secretary	VP/Sec
VP Operations	VP, Info Technology	Vp/sec/treas property manager
VP Ops and Business	VP, Operations	VPres
Development	VP, Operations VP, Secretary	VPres

## "Finance" Titles Grouping

Thance Thes Grouping		
3rd Party Accountant	ACCOUNTANT/OFFICE	ACCOUNTING MANAGER/CORP
A/P-Payroll	MANAGER	SEC
ACC MANAGER	Accountant/Officer	Accounting Manager/HR
ACC9UNTANT	Accountant/Payroll	Accounting mananger
Acccountant	Accountant/Payroll Clerk	ACCOUNTING MANGER
Acccounting	Accountant/Program Manager	Accounting Mgr
Accontant	Accountant/Snow Tax	Accounting Mgr.
Accoountant	Accountin Clerk	ACCOUNTING OPERATIONS
ACCOUNT	Accounting	MANAGER
ACCOUNT ADMINISTRATOR	Accounting & Bookkeeping	Accounting Rep
Account Clerk	Accounting & Business	Accounting Representative
Account Manaager	Manager	Accounting Services Manager
Account Manager	Accounting & Purchasing	Accounting Specialist
Accountant	Manage	Accounting Specialist IV
Accountant Controller	Accounting Admin.	Accounting Staff
ACCOUNTANT (NON	Accounting Administrator	Accounting Supervisor
EMPLOYEE)	ACCOUNTING ANALYST	Accounting Technician
Accountant / CPA	Accounting and Finance Assoc.	ACCOUNTING TECHNICIAN 1
Accountant / Office Manager	Accounting and Finance	Accounting/Administration
Accountant 2	Associa	Accounting/Bookkeeping
ACCOUNTANT DEPARTMENT	Accounting and Payroll	Accounting/Business Manager
Accountant for CPA Firm	Accounting Assist.	Accounting/Payroll
ACCOUNTANT FOR THE	Accounting Assistant	Accounting/Payroll Manager
CORPORATION	Accounting Assoc.	Accounting/Payroll Specialist
Accountant I PR/AP	Accounting Associate	Accountitng Manager
Accountant II	ACCOUNTING CLERK	ACCOUNTNANT
ACCOUNTANT-EA	Accounting Clerk/Payroll	ACCOUNTS CLERK
Accountant-SDHS	Accounting Clerk/Payroll	Accounts Coordinator
Accountant, CPA	Admin	Accounts Executive
Accountant, Payroll III	Accounting Co-ordinator	Accounts Manager
Accountant's Assistant	Accounting Consultant	Accounts Payable
Accountant/Administrative	Accounting Coordinator	Accounts Payable
Asst	Accounting Department	Administrator
Accountant/Authorized Rep	Accounting Director	Accounts Payable Man/Payroll
Accountant/Benefit	Accounting Director/HR	Accounts Payable/Payroll
Accountant/Bookkeeper	ACCOUNTING DIVISION	Coord
Accountant/Customer Service	MANAGER	Accounts Receivable
	Accounting Manager	Accounts Specialist

**Accounts Supervisor** Acct Acct Mgr Acct Supervisor Acct. Acct. Mgr Acctg Acctg & Admin Mgr Acctg Mgr Accts Mngr Acountant acting CFO Admin. Assist/Bookkeeper Admin. Assistant, Bookkeeper Admin. Assistant/Bookkeeper Administrative Asst./Bookkeper Administrator/Bookkeeper AP **AP/PAYROLL CLERK** AR AR/AP Clerk, Account Manager Assistant Accounting Manager Assistant Comptroller Assistant Controller ASSISTANT CORPORATE CONTROLLER Assistant Director of Finance ASSISTANT DIRECTOR OF PAYROLL Assistant Director Payroll Ser Assistant Finance Director Assistant Financial Controller Assistant General Manager/CFO Assistant Payroll Admin. Assistant Payroll Manager Assistant Payroll Supervisor Assistant Secretary-Treasurer Assistant to the Treasurer Assistant Treasurer Associate Fiscal Director Asst CFO Asst City Mgr/CFO Asst City Mgr/Dir of Finance Asst Controller Asst Payroll Manager

Asst Payroll Mgr Asst to Dir of Finance & Acc ASST. BOOKKEEPER Asst. Fannin County Treasurer Asst.Controller AVP & Accounting Manager **BENEFITS & PAYROLL** SUPERVISOR **Benefits Accountant** benefits clerk **Benefits Manager Book Keeper** book keeper- office manager book keeping **Book-Keeper** Bookeeper Bookeeper/Assistant Bookkeeer Bookkeeper Bookkeeper Tax preparer Bookkeeper - accounting firm Bookkeeper - Owners Niece Bookkeeper / Case Manager Bookkeeper / Office Manager Bookkeeper / Treasurer Bookkeeper financial Bookkeeper for the district Bookkeeper, Fee Accountant Bookkeeper, Secretary/Treasure Bookkeeper/Accountant Bookkeeper/Acct. Bookkeeper/Admin Asst Bookkeeper/HR Bookkeeper/Office Manage3r Bookkeeper/Office Manager Bookkeeper/Office Scheduling С Bookkeeper/Payroll Bookkeeper/Payroll Admin Bookkeeper/Payroll Clerk Bookkeeper/Sec Bookkeeper/Secretary Bookkeeper/Vice Presiden Bookkeeper/wife Bookkeeping **Bookkeeping Contractor** 

**Bookkeeping Manager Bookkeeping Supervisor** Bookkeepper BOOKKEEPR Bookkeper bookkeping Bookkepper Books **Budget & Finance Director Budget & Financial Analyst** BUSINESS MANAGER/BOOKKEEPER **Business Manager/Comptroller Business-Finance Director Business/Financial Manager** CFO СРА C. P. A. C.F.O. C.P.A. CAMP COUNTY TREASURER Cash Manager **CDS Payroll Specialist Certified Public Accountant** CFO CFO / Office Mgr **CFO & Operations CFO-CHIEF FINANCIAL OFFICER** CFO, CPA CFO/Admin **CFO/Business Manager** CFO/Controller **CFO/Office Manager** CFO/Treasurer CFO/VP **Chief Accountant Chief Accounting Officer** Chief Appaiser **Chief Finance Officer** Chief Financial Officer **Chief Finanical Officer City Accountant** City Bookkeeper/Treasurer **City Clerk Treasurer** City Clerk/Treasurer City Secretary/Treasurer City Treasurer

	1
Clerk / Treasurer	Depa
Clerk/Treasurer	Ad
Company Accountant	DEPU
Compensation & Benefits Spec	AC
Compensation and Benefits	Depu
MGR	Direc
Compensation Specialist	Direc
Component Director, Financial	Direc
Comptroller	Direc
Computerized bookkeeper	Direc
Consulting Bookkeeper	Direc
Consulting Corporate Controlle	Direc
Contoller	Direc
Contract Accountant	Direc
Contract Bookkeeper	Direc
Controler	Direc
Controll	Direc
Controller	Direc
Controller, Maryville Nursing	Direc
Controller/Human Resource	Direc
Mgr	Direc
Controller/Payroll Manager	Direc
Corp Accountant/Payroll Coord	Direc
Corp Director of Payroll	Direc
corp secretary/treasurer	Direc
Corp. Sec/Treas	Direc
Corp. Secretary & Bookkeepper	Direc
Corp. Treasurer / Personnel Mg	Direc
Corporate Accountant	DIRE
Corporate Accounting Manager	Direc
Corporate Controller	Direc
Corporate Payroll Director	Direc
Corporate Payroll Manager	Direc
Corporate Payroll Tax Supervis	Direc
County Auditor	Disbu
County Treasurer	Distr
COURT CLERK/PAYROLL	Distr
СРА	Dr of
CPA Assistant	Elder
CPA for Mike E minich	Empl
CPA of County Electric, Inc	Enro
CPA office / Payroll mgr	EVP /
CPA STAFF	Exter
Credit Manager / Payroll	Fee A
Manag	Fee A
Department Comptroller	Fiana
	Fin C

artment Fiscal Iministrato **JTY CHIEF APPRAISER-**COUNT uty Clerk - Payroll ctor Finance ctor of Accounting ctor of Accounting & Tax ctor of Accounting and Tax ctor of Corporate Accounti ctor of Finanance ctor of Finance ctor of Finance & Legal ctor of Finance & Operatio ctor of Finance & Staff Se ctor of Finance and Admini ctor of Finance/Accounting ctor of Finances ctor of Financial Reportin ctor of Global Payroll ctor of Payroll ctor of Payroll and ESOP ctor of Tax and Payroll ctor Payroll Services ctor, Finance ctor, Finance & Aamin ctor, Payroll ctor, Payroll & Operations CTOR, PAYROLL AND AP ctor, Payroll and Tax Spec ctor, Payroll Services ctor/Payroll ctor/Secretary Treasurer ctsor of Accounting ursements Controller ict Accountant ict Payroll Officer f finance r/Treasurer loyment Tax Analyst olled Agent Accounting rnal Accounting Firm Accountant Accountant/Payroll Admin ancial Consultant Fin Controller

**Finacial Officer** Finance Finance & Accounting **Finance & Donor Services Finance Administration Clerk Finance Administrator** Finance Assitant II/Payroll **Finance Associate Finance Clerk** Finance Coordinator Finance Dept **Finance Deputy Clerk Finance Direcot Finance Director Finance Manager** Finance Manager/Comptroller **Finance Officer Finance Specialist Finance Supervisor Finance Team Lead Finance-Officer** Finance/Payroll Clerk Finance/Resource Coordinator **FINANCIAL ACCOUNTANT** Financial Admin/Office Manager **Financial Administrative Assis Financial Administrator Financial Advisor Financial Aid Admin Financial Analyst** FINANCIAL AND ADMIN SERVICES FINANCIAL ASSISTANT **Financial Consultant Financial Controller Financial Coordinator Financial Director Financial Manager Financial Officer Financial Planner Financial Secretary Financial Secretary-Treasurer** Financial Secretary/Treasurer **Financial Services Director Financial Services Manager Financial Supervisor Payroll** 

Financial Tech. **Fiscal Agent Fiscal Director Fiscal Manager Fiscal Office Manager Fiscal Officer Fiscal Services Fiscal Specialist** Fisher County Treasurer **General Accountant GENERAL ACCOUNTING General Accounting Manager GLOBAL PAYROLL SPECIALIS** Hartley County Treasurer HOURLY PAYROLL SUPERVISOR Independent Accountant for PA INDEPENDENT ACCOUTANT independent bookkeeper Interim Accounting Coordinator Interim CFO internal accounting **Internal Auditor** IT/Payroll Manager JUNIOR ACCOUNTANT Junior Accountant/Payroll Lead Accountant Lead Payroll Specialist Lead Staff Accountant Lead Tax Specialist Manager - Payroll Manager of Accounting Manager of Disbursements Manager of Finance Manager of Payroll Manager of Payroll and A/P Manager Payroll Manager-Payroll Manager, BAS Manager, Corp Payroll Services Manager, Govt and Project Acct Manager, Payroll Manager, Payroll Tax Reporting Manager, Unemployment Tax Manager/Accounting Manager/bookkeeper

Manger Payroll MEMBER/CONTROLLER **OFF-SITE PAYROLL SERVICES** Office & Receivables Manager Office Manager-Payroll Admin Office manager/ Payroll Adm Office Manager/Accountant Office Manager/Bookeeper Office Manager/Bookkeeper Office Manager/CFO Office Manager/Controller Office Manager/Gen Acctg Mgr Office Manager/Payroll Office Mgr / Payroll office mgr. bookkeeper Office mgr., bookkeeping Office/Accounting Manager Office/Accounting Mgr **Office/Payroll Manager Oil & Gas Accounting Superviso Operations Director/CFO** outside accounting **Outside Bookkeeper** P/R MANAGER PAID BOOKKEEPER Paid Preparer Paroll Admin. Pay/Tax Administrator payables manager Paymaster Payroll Payroll Clerk Payroll / Accounts Receivable **Payroll & Accounting Payroll & Accounting Manager** Payroll & AP manager Payroll & Ben Administrator payroll & benefit manager Payroll & Benefits Admin. Payroll & Benefits Administrat Payroll & Benefits Coordinator Payroll & Benefits Manager Payroll & Benefits Supervisor PAYROLL ACCOUNT **Payroll Accountant** Payroll accountant-bookkeeper **Payroll Admin** 

**Payroll Admin Assistant** Payroll Admin. Payroll Admin/Benefit Coor **Payroll Administration Payroll Administrator Payroll Adminstrator Payroll Agent** Payroll Analyst Payroll Analyst 3 Pavroll and Benefits Payroll and Benefits Admin **Payroll and Benefits Administr** Payroll and Educ Coordinator Payroll and Stock Plan Supervi **Payroll Assistant Payroll Associate Payroll Benefit Manager** Payroll Benefits Specialist **Payroll Bookkeeper** Payroll Clerk PAYROLL CO-ORDINATOR Payroll Compliance PAYROLL CONTROLLER **Payroll Coordinator Payroll Department Payroll Department Supervisor** Payroll Dept PAYROLL DEPT. Payroll Deputy **Payroll Director** Payroll Lead Payroll Leader Payroll Manager Payroll Manger PAYROLL MGR Payroll Mgr. payroll mrg **Payroll Officer Payroll Preparer** Payroll Processing Manager **Payroll Processor Payroll Report Preparer** Payroll Secretary PAYROLL SERVICE **Payroll Services** Payroll Services Manager Payroll Services/PR Tax Mgr

Payroll Spec	PR T
Payroll Specialist	PR/0
Payroll Specialist - Acounting	Prep
Payroll Specialist, Sr.	prep
Payroll Specialist/Tax analyst	Proj
Payroll Supervisor	Prop
Payroll Supv	Reco
Payroll Tax	Reg
Payroll Tax & Systems Speciali	Rep
Payroll Tax Accountant	REP
Payroll Tax Acct	PF
Payroll Tax Administrator	Sec
Payroll Tax Advisor	Sec
Payroll Tax Analyast	Sec
Payroll Tax Analyst	Sec
Payroll Tax Manager	Sec-
Payroll tax preparer	Sec-
Payroll Tax Reporting Analyst	Sec,
Payroll Tax Specialist	Sec.
PAYROLL TAX SUPERVISOR	Sec.
Payroll Technician	Sec.
PAYROLL-HR	SEC.
Payroll/ HR Manager	Sec.
Payroll/Account Specialist	Sec.
Payroll/Accountant	SEC,
Payroll/Accounting Clerk	Sec/
Payroll/Accounting Dept	Sec/
Payroll/accounts payable	Sec/
Payroll/Accouting Clerk	Sec/
Payroll/Admin	Sec/
Payroll/Benefits Clerk	Sec/
Payroll/Benefits Coordinator	SEC,
PAYROLL/EMPLOYEE BENEFITS	Sec/
PAYROLL/FINANCE CLERK	Sec/
Payroll/GL Analyst	Sec/
Payroll/Office Manager	Secr
payroll/payrolltax manager	Secr
PAYROLL/PRICE BOOK	Secr
Payroll\Benefits Administrator	Secr
payrtoll DD Admin	Secr
PR Admin.	Secr
PR Administrator	Secr
PR Clerk	Secr
PR MANAGER	SEC
PR TAX ACCOUNTANT	Secr
PR Tax Accountant/Specialist	sect
PR TAX ADMIN	Sect

Tax Administrator GL Accountant parer parer of TWC reports ject Controller perty Accountant cording/Financial Secretary/ sistered agent orting Agent RESENTATIVE AND REPARER / Treas & Tres Treas Treasure -Treas -Tres , Tres. . Tres .-Treas, C.-TREASURY ./treas ./Treas. C/ TREAS / Treasurer /Trea /Trea. /Treas /treas LLC /Treas. /TREAS. - OFFICE MANAGER /Treasurer /Tres /Tres. retary - Treasurer retary / Treasurer retary & Treasurer retary Treasurer retary-Bookkeeper retary-Treasurer retary. Treasurer retary/treasurer RETARY/BOOKKEEPER retary/Treasurer t/ treas t/Treas

#### Secy/Trsr Senior Account Manager Senior Accountant Senior Accounting Clerk Senior Accounting Specialist Senior Accouting Associate Senior Bookkeeper Senior Financial Anaylst Senior Manager Fin & Admin Senior Manager Finance Senior Manager, Acctg&Treasury senior manager, global payroll Senior Manager, Payroll Senior Payroll Administrator Senior Payroll Specialist Senior Staff Accountant Senior Taxation Analyst Sevretary/Bookkeeper Sr Accountant Sr Accountant/Manater SR BOOKKEEPER Sr Director of Treasury SR PAYROLL ADMIN Sr Payroll Group Leader Sr Payroll Supervisor Sr Payroll Tax Analyst Sr Payroll Tax Specialist SR PR Tax Sr Staff Accountant Sr Tax Accountant Sr Tax Analyst Sr Tax Specialist Sr. Accountant Sr. Accounting Analyst Sr. Accounting Specialist **SR. BOOKKEEPER** Sr. Director, Payroll and Taxe Sr. Finanace Administrator Sr. Finance Manager Sr. Global Payroll Accountant

- Sr. Manager Payroll Services Sr. Payroll Accountant
- Sr. Payroll Administrator
- Sr. Payroll Analyst
- Sr. Payroll Associate
- Sr. Payroll Manager

Sr. Payroll specialist Sr. Payroll Systems Analyst Sr. Staff Accountant Sr. Tax Analyst Sr. VP, Finance & Employment Staff Accountant Staff Accountant / Payroll Staff Accountant with CPA Firm SupervisorPayroll Accounting Supervisor, District Payroll Supervisor, Payroll Accounting SWec./Treas. Tax Accountant Tax Accountant II - SUTA Tax Accountant SUTA Tax Administrator Tax Advisor Tax Analyst Tax and Payroll Accountant TAX ASSOCIATE	Tax Counsel TAX DIRECTOR Tax Manager Tax Matters Member Tax Operations Analyst Tax Ops Mgr Tax Preparer tax preparer / bookkeeper TAX PREPARER, EA, ATP, ATA TAX SPECIALIST The Payroll Company Third Party Accountant Tqx Manager Treas. Treasure Treasure Treasurer Treasurer/Office Manager Treasurer/Office Manager	Union and Payroll Tax Manager US Payroll Tax Administrator Utility Accountant - Payroll V-P for Finance and Operations Vice President - Finance Vice President - Finance and A Vice President & Controller Vice President of Finance Vice President of Finance Vice President, Finance Vice President/Controller VP - CFO VP & CFO VP & CFO vp accounting VP Controller VP finance VP of Finance & Administration VP of Finance/CFO VP Taxation
•	Treasurer/Office Manager	
Tax Compliance Manager	Treasurer/Secretary	VP-FINANCE
Tax Compliance Mgr	Tresurer	VP-Finance/CPA
TAX CONSULTANT	TWC Payroll Administrator	VP/CFO VP/Controller

#### "General" Titles Grouping

Adm
Adm Asst
Adm. Asst.
Admin
ADMIN ASSIST
Admin Assistant
Admin Asst
Admin Asst.
Admin Mgr
Admin Mngr
Admin Office Manager
Admin.
Admin. Assistant
Admin. Asst
Admin. Asst.
Admin. Director
Admin. Mgr.
Administartor
Administration
Administration Manager
Administrative Assistant

ADMINISTRATIVE ASST. Administrative Coordinator Administrative Director Administrative Manager Administrative Manger Administrative Resource Manage Administrative Secretary Administrative Services Manage Administrative Services Mgr Administrative Shareholder Administrative Specialist Administrative Supervisor Administrative Technician Administrator Assistant Administratory Adminstrative Services Manager alt admin Alt Administrator

Alternate Administrator Appraiser/Administrative Secre Asset Manager Asset/Operations Manager Assistant Assistant Administrator Assistant Business Manager Assistant Chief Appraiser Assistant City Secretary **Assistant Director** Assistant Manager Assistant Office Manager Assistant Secretary Assistant to Margie Aliprandi Assistant Town Secretary **Assisting Manager** Assitant Office Manager Associate Director asst Asst Chief Appraiser ASST MANAGER

Asst Office Manager Asst Secretary Asst. ASST. CITY SECRETARY Asst. Manager ASST. OFFICE ADMIN Asst. Office Manager Asst. Secretary Authorize Manager **Benefits Specialist BUS ADM Bus Mgr Busines Manager Business Business Adm Business Administrator Business Affairs Manager BUSINESS ANALYST Business Assistant Business Associate Business Director Business Executive Business Manager Business Manager/Clerk Business Office Administrator Business Office Manager Busniess Manager** Chief Appraiser Chief of Staff **City Administration** City Clerk city sec City Secertary **City Secretary** CitySecretary clerical Clerk Clerk/ bookkeeper Clerk/Technician client support Clinic Admin. CO-OFFICE MANAGER **Compliance Manager Compliance Officer** Consultant **Contract Manager** COPORATE SECRETARY

corp business mananger corp sec Corp Sec. **Corp Secretary** Corp. Sec. Corp. Secretary **Corporate Office Manager Corporate Paralegal Corporate Secretary Corporate Secretay Corporation Secretary Ctiy Secretary Data Processing Manager Database Administrator Deputy Chief Appraiser Deputy City Recorder Deputy Clerk** Dir of Business Admin Dir of Ops; EA to Pres Director of Admin. & HR **Director of Admin. Services Director Of Administration** Director of Administrative Ser DIRECTOR OF BUSINESS ADMINISTR **Director of Business Affairs Director of Business Operation Director of Clinical Operation Director of Operations Director of Programs Director of Special Services Director of Staff Support Director Office Operations** Distric technician **Districk Clerk District Clerk** District Clerk / Technican District Clerk / Technician **District Director District Employee District Secretary** District Secretary/Treasurer **District Technician** District's Clerk Employee **Employee Services Generalist EPHSWCD** District Secretary

Exec Assistant Exec Asst Exec Sec **Executive Admin** Executive Admin/spouse **Executive Administrative Assis Executive Administrative Asst Executive Assistant** Executive Asst. **Executive Office Manager** EXECUTIVE SECRETARY FGirm Administrator Front Office Manager **Hospital Manager** Housing Administrator **Insurance Agent** IT / Logistics Director **IT Manager** Lead Manager LEGAL/CORP.GOV./MGR Lewis County Clerk Lodge Secretary Management Consultant Manager Manager - Operations Manager of Business Admin Manager of Operations Member Member Manager Member/Manager Mgr MGR ADMIN SERVICES Mgr Administrative Services Mrs **Municipal Clerk** non-profit specialist **O PERATIONS M ANAGER Occupational Therapist** Off. Mgr. **Offfice Manager** Office **Office & Project Coordinator** Office Adm. Office Adm./ Appraiser OFFICE ADMIN Office Administration Office Administrator

Office Adminstrator	Operations Coordinator	Secretary General
Office Admministrator	Operations Director	Secretary of the Corporation
OFFICE ADMN.	Operations Directror	Secretary- Office Manager
Office Assistant	Operations Manager	Secretary/Clerk
Office Assitant	Opereations Manager	Secretary/Dispatch/Wife
Office Clerk	Para Professional	Secretary/Officer
Office Coordinator	Paralegal/Office Manager	Secretary/Technician
Office Mamager	Paraprofessional	Secreytar
Office Manager	Personal Secretary	Secutary
Office Manager - Secretary	Personnel Supervisor	Secy
Office Manager/Associate	Prac. Administrator	Senior Administrative Manager
OFFICE MANAGER/BA	Practice Admin	Senior Adminitrator
Office Manager/Consultant	Practice Manager	Senior Associate
Office Manager/Paralegal	Program Coordinator	Senior Mgmt. Analyst
Office Mananger	PROGRAM DIRECTOR	Senior Staff at Jerry Love CPA
Office Mangager	Program Manager	Site manager
Office Manger	Project and Operations Manger	Small Business Consultant
office mansger	Project Manager	Special Projects Manager
Office Mgr	Quality Manager	Sr. Manager, Shared Services
office mgr.	Realtor	Staff
OFFICE MNGR	receptionist	STAFF ASSISTANT
Office Personnel	Recorder	Store Mgr
Office Secretary	Recorder/Clerk	Supervisor
Office Supervisor	Report Preparer	SWCD Clerk/Bookkeeper
Office Supply	Representitive	SWCD Office Manager
Office Volunteer	Resource Conservationist	Systems Administrator
Office/Business Manager	Retail Manager	Systems Coordinator
Office/Project Manager	Safety Director	Tax Assessor Collector
Officer	Sec	Technical Assistant
Officw Administrator	Secertary	Town Clerk
Ofice Manager	Secetrary	Town Secretary
Operating Manager	Secratary	Twon Secretary
Operations	Secrertary	water suprentendent
Operations Assistant	Secretary	

# "Human Resources" Titles Grouping

		_
ACCOUNTANT / HR SPECIALIST	ACCOUNTING, PAYROLL,	Assistant HR Manager
ACCOUNTANT/HR	HUMAN RES	Assistant Manager, HROD
Accountant/HR Coordinator	Accounting/HR	AVP Human Resources
Accounting / H. R. Manager	Accounting/HR Manager	Benefit & Compensation
Accounting / HR Director	Accounting/HR Supervisor	Manager
Accounting & HR Manager	Accounts Payable/HR Coor.	Billing Manager/HR
Accounting and HR	admin asst/HR	Bookkeeper and HR Clerk
ACCOUNTING AND HR MGR.	ADMINISTRATIVE	Business and H.R. Manager
Accounting Mgr/HR	ASSISTANT/HR	Business Manager/HR
Accounting, HR, Admin	Assistant Director of HR	Businesss / HR Manager

CF & HR Officer CFO, HR **CFO/HR** Director **Chief Human Resources Officer Chief Talent Officer** City Secretary/HR City Secretary/HR Manager Controller - Director of HR **Controller & HR Director** Controller/HR Mgr CONTROLLER/HR DIRECTOR Controller/HR Manager Corporate HR & Safety Manager Corporate HR/PR **Corporate Human Resource** Manag **Dir of Acct & Human Resources** H/R Dir of HR Dir. of HR & Admin. Svcs. Dir., HR Director - HR, Safety & FSO HR Director - Payroll/Employee Be **Director HR Director Human Resources Director of Accounting & HR Director of Benefits Director of Employee Services Director of Finance & HR** DIRECTOR OF FINANCE AND HR Director of HR **Director of HR & Administratio** Director of HR & Operations **Director of HR & Operatios Director of HR & Payroll** Director of HR/Payroll **Director of Human Resources** Director of Office Mgmt./HR DIRECTOR OF OPERATIONS/HR **Director of People Operations Director of Personnel** Director of uman Resources **Director Payroll and Benefits** Director, HR Director, HR and Safety **DIRECTOR, HUMAN** RESOURCES

Director, Payroll & Craft Bene Employee Benefits & Payroll Ad Exec Asst./Human Resources Finance & HR Manager Finance/HR Finance/HR Manager Finance/HR Supervisor **Finance/Personnel Director Financial & HR Director** H C Admin H R Administrator **H R Director** H R Manager H.R. Administrator H.R. Director H.R. Manager H.R.Clerk H/R ADMINISTRATION H/R Assistant Mgr H/R Payroll HR / Office Manager HR / Payroll HR / Payroll Administrator HR / Payroll Manager **HR & COMMUNICATIONS** MANAGER **HR & Finance Manager HR & Payroll** HR & Payroll Admin **HR & Payroll Manager HR** Admin HR Admin. Assistant HR Administrative Assistant **HR** Administrator **HR** Adminstrator **HR** Advisor HR Analyst HR AND ACCOUNTING MANAGER HR and Office Coordinator **HR** Assistant HR Asst. Manager HR BENEFIT COORDINATOR HR Benefits/AP Supervisor HR Bookkeeper

**HR** Busines Partner HR Clerk HR CONSULTANT HR Coordinator **HR** Coorinator **HR** Dept **HR** Director HR Generalist HR Genernalist HR Lead **HR** Manager HR Manager / Bookkeeper HR Manager Utah Division **HR Manger** HR Mgr **HR Payroll Administrator HR Payroll Manager HR** Representative **HR** Secretary **HR** Specialist **HR** Supervisor HR Systems Analyst HR Tech HR VP **HR-Director** HR, Director HR, VP HR/ Accounting HR/ Payroll Manager HR/Accounting **HR/Accounting Manager HR/Accounts** Payable **HR/AP** Director HR/BENEFITS ADMINISTRATOR **HR/Business Office Manager HR/Finance** Clerk HR/Office Mgr **HR**/Payroll HR/Payroll Administrator HR/Payroll Clerk **HR/Payroll Manager** HR/Payroll Specialist HR/PR **HR/PR** Administrator HR/PR Clerk **HR/PR** Manager HR/Safety Manager

HR/SECRETARY	Human Resources Director	Payroll Tech and HR
HRGeneralist/Payroll	Human Resources Generalist	Payroll/HR
HRIS Admin	Human Resources Manager	PAYROLL/HR ADMINISTRATOR
HRIS Director	Human Resources	Payroll/HR Coordinator
HRIS Manager	Representative	Payroll/HR Specialist
HRIS Manager-Benefits	Human Resources Specialist	Payroll/Human Resources
Coordina	Human Resources Supervisor	People Operations Specialist
HRIS Specialist	Human Resources Technician	Personnel
HRM	Human Resources/Payroll	Personnel Administrator
Human Resouces / Payroll	Human Resources/Payroll	Personnel Manager
HUMAN RESOURCE	Manage	Recruiting Manager
Human Resource / Payroll	Human Resourse Manager	Senior Director Human
Human Resource Admin	Humane Resource Generalist	Resource
Human Resource Administrator	Lead HR/Payroll Specialist	Senior HR Administrator
Human Resource and Payroll	Manager Compliance & HR	Sr Director of HR
Adm	Manager Human Resource	Sr. Director of HR/PR
Human Resource Assistant	Payroll	Sr. HR Coordinator
Human Resource Coordinator	Manager of Accounting & HR	Supervisor- Payroll/HRIS
HUMAN RESOURCE DIRECTOR	Manager, Employee Experience	SVP - Human Resources
HUMAN RESOURCE MANAGER	Manager, HR Business Partner	SVP Human Resources
Human Resource Manger	1	Talent Operations Manager
Human Resource Specialist	Manager, Human Resources	Training/HR Manager
Human Resource Specialist II	Office / HR Manager	Vice President, Human
Human Resource Staff	OFFICE MANAGER-HR	Resource
Assistant	MANAGER	Vice President/Human
Human Resource-Payroll	Office Manager/HR	Resources
Manager	Office Manager/HR	VP - Finance/Human Resources
Human Resources	Coordinator	VP - Human Resources
Human Resources / Accounting	Office Manager/Human	VP - VMS/HR/Accounting/IT
Human Resources & Admin	Resources	VP / HR Manager
Human Resources	Office Manger/ HR	VP Finance & HR
Administrator	Payroll / Beneftis	VP Finance and HR
Human Resources and	Payroll / HR	VP HR
Payables	Payroll / HR Administrator	VP HR + compliance
Human Resources and Payroll	Payroll & HR	VP Human Resources
, Human Resources Assistant I	, PAYROLL & HR MANAGER	VP of HR
Human Resources Clerk	Payroll and Benefits Mgr	VP Of HR and Finance
Human Resources Consultant	Payroll and HR Supervisor	VP, HR
Human Resources Coordinator	Payroll Manager/HR	VP, Human Resources &
	Coordinator	Training
		1

#### "Other" Titles Grouping

Dver 1 56 EΑ AGENCY RESOURCES **Electrical Engineer** Agent Alexiev Fakheri Alvarado Fire Chief American Legion **FMS** Agent Fullen asdf Asssistant District Attorney Gedeon ATTORNEY **GIS SPECIALIST** Attorney at Law Gray Authorized Agent guess Bates Hawkins Blake HAYES head of household Blasingame Boone Hoang Brunn Home Owner Bubel Homemaker BYBFF homeowner Casetta Household employer Cashier household owner Cate Howard husband Cawthon CCO CHRO jachim CHRS KAHLICH CIO Kaplan **City Recorder** Lampart Clayton CMIS LCMHC **Community Director** LCPC **Computer Operations** Legal Administrator Specialist Library Director CONRAD LTP Managing Attorney Contractor **Court Executive Officer** СР MBR Dad MCA McAdoo Daughter Davis MD DC Melum Dentist Milstead Director, Total Rewards Miya Doughty Morales Dr. Mother Drake MR

Mr. Mrs. Ms **EVP of Administrative Services** n/a NA Nigbur no title Nobody None OMGR Ortiz Pastor PC Perez Individual with domestic help Pickel Pitpitan LAW OFFICE ADMINISTRATOR Pruett RAA Riordan **MBA** - Business Consultant Sir Son spouse

MURCHET none of your business Northwest Youth Corps **Owners's wife** Paralegal Parking Administrator Penberthy personal Pharmacy Manager physician POD Specialist - Comp&Ben Programmer/Analyst Psychologist **Reporting Agent** Residential Support Coord. **Risk Manager** Robinson SALT Manager Senior Researcher Shareholder Software Support Administrator Sole member System Administrator

Team Resources	visnosky	Working Mother
Todman	Vrana	хх
Trustee	What	Үер
Verduzco	wolf	York

#### Appendix E Potential Benefits and Uses of Enhanced Unemployment Insurance Wage Records

To a great extent, the ability of every state's economy to consistently perform at high levels depends on the efficiency of the labor market—the ability to quickly move individuals with the right skills to the right jobs. For this to happen, the participants in the market—jobseekers, employers, employees, educators, students, policy makers—must have accurate, timely, and geographically specific information about the labor market in order to make effective decisions. Sound decisions regarding careers, jobs, education, business expansion and contraction, and taxes and revenues all can hinge on accurate, valid labor market information. Much of the available information supporting these decisions is produced by federal and state agencies based on surveys of employers and households. As federal and state budgets have tightened, surveys have often been among the first activities curtailed—meaning less reliable information produced for fewer geographical areas. Lack of current, accurate, detailed data at all geographic levels has led to disconnections between labor market demand and supply, which in turn has added to unemployment, underemployment, and unfilled jobs.

Similarly, the public's wise investment of resources in education and job training can be critical to providing the necessary labor needed for the labor market to grow. The most critical piece of infrastructure necessary to assess the labor market alignment of educational programs is the ability to determine post-completion outcomes: did graduates get a job, was the job related to their education, and did the program enhance their earnings and employment capacity?

The most effective, cost efficient approach to improving the information infrastructure to support these important decisions may be to build on the existing, robust Unemployment Insurance (UI) wage record administrative database. By adding a few new variables (e.g., pay by type, hours worked, payroll job title, and primary worksite) to the quarterly employer UI wage record report, thus creating an "enhanced" UI wage record, states would have the foundation for a comprehensive labor market decision and accountability support system.

An enhanced UI Wage Record System could benefit employers and employees by:

- Promoting a properly prepared labor supply for critical needs
- Reducing/consolidating employer reporting requirements. Currently, employers are requested to provide hours and occupational data to a number of government and private agencies. An enhanced wage record system could consolidate the collection of data across programs and reduce the survey burden on employers.
- Enhancing economic development efforts. Timely and accurate data on the state workforce are necessary to recruit and retain businesses. These new metrics will help employers to locate the talent they need, resulting in better alignment between workers and jobs.

#### Appendix E

#### Potential Benefits and Uses of Enhanced Unemployment Insurance Wage Records

- Better informing labor utilization practices
- Providing easily accessible information on the going rate of compensation in local communities and occupations
- Facilitating the ability to hold education and training providers accountable for their performance in measures such as the relatedness of program of study to employment outcomes
- Enabling more timely matching of displaced workers with available job openings
- Adjusting UI benefits to the amount of hours worked

An enhanced UI Wage Record System could benefit the public by:

- Providing consumer information to individuals seeking different education and training pathways
- Supporting career counselors to guide individuals in making informed education and career decisions and increase the talent pool of workers for high-growth and high-wage occupations
- Helping students and their families to better decide where and what to study, and how much to spend and/or borrow to achieve a degree by showing them what degrees will give them the best chance to get a job and earn a strong wage upon graduation
- Facilitating faster matching of unemployed workers to available job opportunities.
- Providing the public clear, understandable information on the net return on higher education investment by degree, by major and by institution
- Illuminating the supply and demand of labor in a field of study, in both local and state labor markets

An enhanced UI Wage Record System could benefit state and local workforce agencies; other agencies that address education, disabilities, vocational rehabilitation, health and human services, housing, transportation, and workers compensation; and policy makers, by:

- Creating a timely state and local data base of industry, geography, and occupation-specific wage data
- Helping to measure the effects of policy change on labor market participants
- Assisting decision-makers to judge cost effectiveness of education and workforce training programs, including student loan risk assessment and potential return on investment
- Increasing understanding of employment trends in non-traditional occupations and gender equity
- Facilitating better allocation of resources to help programs serve target populations, designated industry clusters, and related economic development goals

#### Appendix E

#### Potential Benefits and Uses of Enhanced Unemployment Insurance Wage Records

- Improving efficiency in determining the critical factors in the labor supply/demand equation
- *Providing timely and accurate labor market trend information for program planning and administration*
- Helping to identify communities that are prospering and those falling behind
- Supporting more accurate forecasts of the effects of policy changes and economic events
- Facilitating research on a wide-range of economic topics such as: worker mobility by occupation, job-to-job flows for displaced workers, growth in part-time work, commute patterns, longitudinal employment retention, wage gains, career ladder/progressions, and employers' use of overtime versus new hiring over the economic cycle

Prepared for the Workforce Information Council by the Administrative Wage Record Enhancement Study Group



September 2015