#### **Quality Adjustment** in the BLS Price Programs

Steven Sawyer, Producer Price Program Aric Schneider, International Price Program Ryann Watkins, Consumer Price Program

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# Quality Adjustment Overview

#### Aric Schneider International Price Program



## Introduction

- 1. Overview Why and What is Quality Adjustment
- 2. When does BLS Quality adjust
- 3. How we Adjust
- 4. Questions



#### Why and what is quality adjustment





## When to quality adjust

- Old and new products are comparable
- Explicit quality adjustment
  - Cost-based
  - Hedonic quality adjustment
- Change in size/quantity
- Old and new products are not comparable
  - New product previous price
  - Price imputation



## When to quality adjust (cont.)

	СРІ	PPI	MXPI
Old/new products comparable	Direct Comparison	Direct comparison	Direct Comparison
Explicit quality adjustment	Cost-Based Hedonics	Cost-Based Hedonics	Cost-Based Hedonics for computers
	Quantity Adjustment	Patio method	Link Adjustment
Change size/quantity	Quantity Aujustment	Ratio metrioù	Link Aujustment
New product previous price	*new products previous price not used	Overlap method	Discontinue and Replace
Price imputation	Class mean imputation and cell relative imputation	Link to cell relative	Discontinue and Replace



Quality Adjustment for Consumer Prices

Ryann Watkins Consumer Price Program



#### **Consumer Price Index (CPI) quality adjustment**

- The quality adjustment (QA) method is 1 of 3 methods used when handling replacement items
- 3 methods used:
  - Directly use price change
  - Impute price change
  - Adjust for quality changes
    - Occurs at the item level, not index level



#### **Consumer Price Index (CPI) quality adjustment: Why?**

Why do we use quality adjustments in the CPI?

- Items in the market basket sometime leave the marketplace and need to be replaced
- Often, replacement items have quality differences and cannot be compared directly to the unavailable item
- This is where QAs come in!
  - QAs make it possible to compare different items across time periods



#### **Consumer Price Index (CPI) quality adjustment: When**

#### When do quality changes happen in the CPI?

Quality changes in replacement items are most likely to occur during:



Seasonal Changes (Mostly apparel items)



Innovation and Technological Changes



Upgrades to Existing Items (model year changes for new vehicles)

\*Note: technological changes and upgrades are not mutually exclusive



#### **CPI quality adjustment: by the numbers**

Number of CPI replacement items in 2020

Item Group	Total Items	Items with a Price	# Replacement Items	% Replacement Items	% Direct Comparison	% Quality Adjusted	% Non- comparable
APPAREL	181028	93797	8408	9%	39.0%	23.5%	37.5%
FOOD	393277	264313	4608	1.7%	19.6%	15.8%	64.3%
HOUSEHOLD	56170	36385	1202	3.3%	31.0%	13.1%	55.8%
SERVICES	249083	155790	6794	4.4%	23.9%	36.5%	39.4%
TRANSPORTATION	214144	166159	10011	6%	51.7%	11%	37.2%
Total	1093702	716444	31023				
Average				4.3%	33.0%	20.0%	47.0%



#### **CPI item checklists**

How do we know when the replacement item has a quality difference? "Item checklist"

- Each item has a checklist that capture all its important characteristics
- Data collectors use checklists to choose replacement items
- Analysts review the characteristic changes to determine if there's been quality changes



#### **CPI item checklist example: computers**

SOLID S	STATE DRIVE
O99	Storage capacity,
P99	Speed,
Q99	Туре,
OPTICA	L DRIVE
R99	Туре,
	(CD, DVD, Blu-Ray, Combo, etc.)
INTERN	IAL STORAGE/CARD STORAGE FOR TABLETS
S99	Internal storage amount in GB,
Т99	Card storage type and amount in GB,
	(example: SD card up to 64GB)
VIDEO	AND SOUND
VIDEO	
U1	Card
V1	Integrated/built-in (on motherboard)
W99	Brand,
X99	Model,
SOUND	
Y1	Card
AA1	Integrated/built-in (on motherboard)
CONNE	CTIVITY/PORTS/CAMERAS
CONNE	CTIVITY
AB1	Wireless
AC1	Ethernet
AD1	Bluetooth
AE1	3G/4G
AF1	NFC enabled
	(NFC is near field communication)
AG99	Other connection type,



#### **QA methods used in CPI**

#### Hedonic based QA method

- Uses statistical regression models to estimate the values of specific characteristics
- Data used to build models come from CPI sample or alternative data sources
- Examples: apparel items, televisions, cell phones

#### Cost based QA method

- Exact monetary values are assigned to specific characteristics
- Values are obtained from manufacturers, alternative data sources, website information, etc.
- Example of items: new vehicles, computers



#### **Hedonic based QA**

**Purpose**: Hedonic QAs remove the difference in quality between replacement items and unavailable items allowing us to show a better estimate of price change

Data: Item's CPI sample or alternative data source

**Requirements**: Sample ≥ 100 observations and has sufficient variation **Regression Equation (semi-log function)**:

 $Log(Price) = a + \beta_1 x_1 + \beta_2 x_{2+} + \dots + \beta_n x_n + \varepsilon$ 



#### Hedonic model example: women's dresses

Variable Category	Independent Variable (X <sub>n</sub> )	Parameter Estimate (β <sub>n</sub> )	Va Ca	ariable ategory	Independent Variable (X <sub>n</sub> )	Paramete Estimate
Fiber	Spandex	-0.00894	Si	ze	Misses, Petites, Plus	base
	Silk	0.00480			Juniors	-0.37011
	Wool	0.00356				
	Nylon	0.00169	Li	ning	No lining	-0.10506
	Poly, Rayon, Cotton	base			Full/partial lining	base
Туре	Bridal	1.23375	Le	ength	Below knee	0.05881
	Formal	0.20270			Knee and above	base
	Casual	base	Si le	eeve ngth	Long sleeve	0.12287
Brand Cat.	Exclusive	1.13463			Short sleeve, sleeveless	base
	Boutique	0.89729	С	osure	Zipper	base
	High end national	0.63105			Button	-0.07697
	National	base			None	-0.17508
	Special line private	-0.15400	Fe	eatures	Sequin, bead, rhinestone	0.11495
	Private label	-0.28324			Jacket	0.09642
	Misc	-0.26275			None	base



#### Hedonic based QA example: women's dresses

Type of Quality Change	Old Item	<b>Replacement Item</b>
Fiber	100% Polyester	60% Nylon 40% Polyester
Type of Dress	Casual dress	Formal dress
Lining	No lining	Lining
Closure	No closure	Zipper closure
Price	\$125	\$250



#### Hedonic based QA example: calculation for women's dresses

1. Calculate the adjusted price of the old item, which will be used to calculate the price change used in the index

Price  $_{old item} * e^{(\Sigma replacement estimates - \Sigma old estimates)} = Price_{adjusted old item}$ \$125  $_{old item} * e^{((0.101+0.203)-(-0.105-0.175))} =$ \$224.15 $_{adjusted old item}$ 



#### Hedonic based QA example: calculation for women's dresses (cont.)

2. Calculate the price change of the adjusted old price and the replacement item's price:

[(Price <sub>replacement</sub> – Price <sub>adjusted old item</sub>)/ Price <sub>adjusted old item</sub>]\*100= Adjusted Price Change [(\$250 – \$224.15)/ \$224.15] \*100 = **12%** ← Adjusted price change used in index

NOTE: QA, in this case, is more accurate than directly comparing prices:

 $[(\$250 - \$125)/\$125] *100 \in 100\%$   $\leftarrow$  Price change without QA (not used in index)



#### **Cost based QA**

**Purpose**: Cost based adjustments also remove the difference in quality between replacement and unavailable items

**Difference from hedonic QA**: Cost based adjustments use actual dollar values, not estimated dollar values from a regression model

**Data**: Price & characteristic data provided by manufacturers, alternative data sources, and/or online info

**Requirements**: Prices associated with specific characteristics are available



#### **Cost based QA example: new vehicles**

Type of Quality Change	<b>2020 Model</b> (MSRP \$33,550)	<b>2021 Model</b> (MSRP \$34,750)	Reported Value of Characteristic
Interior	Not standard	Smartphone integration	\$50
Transmission	6 speed transmission	9 speed transmission	\$399
Remote/ keyless entry	No	Yes (Auto Start/Stop)	\$459



#### **Cost based QA example: calculation for new vehicles**

1. Calculate the adjusted price of the old item, which will be used to calculate the price change used in the index

Price  $_{old item}$ + New Characteristics– Old Characteristics= Price  $_{adjusted old item}$ \$33,550+ (\$50+\$399+\$459)– 0= **\$34,458**<sub>adjusted old item</sub>



#### Cost based QA example: calculation for new vehicles (cont.)

2. Calculate the price change of the adjusted old price and the replacement item's price

[(Price *replacement* – Price *adjusted old item*)/ Price *adjusted old item*]\*100= Adjusted Price Change

[(\$34,750-\$34,458)/\$34,458]∗100=**0.85%** ← Adjusted price change used in index

**NOTE:** QA, in this case, is more accurate than directly comparing prices:

 $[($34,750 - $33550)/$33550] *100 = 3.6\% \leftarrow$  Price change without QA (not used in index)



Quality Adjustment for Producer Prices

Steven Sawyer Producer Price Program



# Why the PPI quality adjusts

- Continual innovation and improvements across the U.S. economy means products change on a regular basis
- All of this change makes quality adjustment crucial to the PPI, a matched-model price index



## **Common changes to goods**

- Upgraded parts
- Different materials
- Different physical properties
- Software



#### **Common changes to services**

- Time
- Location
- Speed
- Activity
- Software



## **Base prices and price relatives**

Price change is measured as the change in the ratio of the net price (NP) to the base price (BP), known as the long-term relative (LTR)

$$\Delta Price = \Delta \frac{NP}{BP} = \Delta LTR$$

- Quality adjustment involves changing the BP
- Product's price can change because of a change in NP, BP or both



## **Explicit quality adjustment**

- Used when a PPI Industry Analyst (IA) can obtain the change in production cost (typically from the respondent) associated with the change in the product
- Change in production cost also is called the value of quality adjustment (VQA)



## Explicit quality adjustment formula

$$\blacksquare BP_{New} = BP_{Old} \cdot \frac{NP_{New}}{NP_{New} - VQA}$$

Denominator of the fraction,  $NP_{New} - VQA$ , represents the estimated net price of the old product in the month the substitution is made effective



## **Explicit Quality Adjustment Example**

- Price of a new model car is \$14,000 and the price of the previous year's version is \$13,500
  - \$200 of that increase is due to the extra product cost and normal margin associated with the addition of governmentmandated safety equipment
  - Pure price change is only \$300



### Explicit Quality Adjustment Example (cont.)

Assume  $BP_{Old} = 13,200$  $\blacksquare BP_{New} = 13,200 \cdot \frac{14,000}{14,000-200} = 13,391.3043$ Estimated price old model car in current period is 13,800  $LTR_{Old} = \frac{13,500}{13,200} = 1.0227$  $LTR_{New} = \frac{14,000}{13,391.3043} = 1.0455$  $\Delta Price = \frac{1.0455 - 1.0227}{1.0227} = 0.0223$ 32 — U.S. BUREAU OF LABOR STATISTICS • bis.gov



## **PPI hedonic models**

#### Microprocessors

- Desktop
- Notebook
- Server
- Computers (jointly developed with IPP)
  - Desktop
  - Notebook
  - Server

Broadband high speed Internet service



#### **Computer hedonic QA example**

Computer price =  $a + b_1CPU$  speed +  $b_2CPU$  cores +  $b_3Memory + b_4Storage + b_5O/S$ 

Variable	Quantity	<b>Coefficient (</b> <i>a</i> or <i>b</i> <b>)</b>	Marked up cost
Intercept	-	100	100
CPU speed	3.2	50	160
CPU cores	4	22	88
Memory	4	20	80
Storage	750	0.14	105
Operating system	1	100	100
Computer price	-	-	633



### **Broadband hedonic QA example**

log(Broadband price) = a + 0.45log(Download speed) + 0.1(Business) + 0.61(Company A)

	Old	New
Price	40	45
Download speed	50	75

$$VQA = y_0[(\frac{x_1}{x_0})^{b_1} - 1]$$

$$= 40[(\frac{75}{50})^{0.45} - 1]$$

= 8.0066



### **Time dummy hedonic models**

 $log(Price) = \alpha_0 + \Delta D_{t+1} + \beta_2 log(X_2) + \dots + \beta_k log(X_k)$ 

- Typically in log-log form
- Same form as hedonic quality adjustment model, but with a time dummy (D(t+1))
- Dataset is typically a two time period unbalanced panel (pooled cross-section)



## Time dummy hedonic models (cont.)

- Time dummy coefficient (Δ) gives an estimate of quality adjusted price change between time periods
  - Price is directly adjusted
  - Base price does not change
- Currently used in PPI Integrated microcircuits index



## Time dummy hedonic model example

 $log(CPU price) = a + -0.02D_{t+1} + 0.09log(CPU speed) + 0.52log(CPU cores) + 0.76log(Cache) + 0.21log(Threads)$ 

Price change =  $e^{\Delta} - 1$ 

 $= e^{-0.02} - 1$ = -0.0198 = -1.98%

**BLS** 

# Microprocessors matched-model vs. time dummy hedonic index





## **Ratio method**

- Useful when the ratio of the old and new price are expected to be equal to the ratio of two values such as a quantity or size
  - One associated with old product
  - Another associated with new product

$$BP_{New} = BP_{Old} \cdot \frac{V_{New}}{V_{Old}}$$

#### where

 $V_{New}$  = value corresponding to the new product  $V_{Old}$  = value corresponding to the old product

## **Ratio method example**

- A ready-mix concrete company used to report prices by cubic yard and now reports by truckload
  - Mixer contains 8.5 cubic yards
  - Price increased from \$100/cubic yard to \$850/truckload
- If the old base price is \$95, then

$$BP_{New} = \$95 \cdot \frac{8.5}{1} = \$807.5000$$



## **Overlap method**

- VQA not available
- Net prices for both the old product and the new product are available for previous time period
- Ratio of the two net prices can be used to calculate a new base price:  $BP_{New} = BP_{Old} \cdot \frac{NP_{New \, product^*}}{NP_{Old \, product^*}}$

\*in previous time period



## Overlap method (cont.)

- Method captures price changes between previous and current period
  - Input price changes
  - Demand changes
  - Other market changes



## **Overlap method example**

- Tire company discontinues a passenger car tire
  - No direct replacement available
- Respondent provides a tire from another product line that has been in production for a few months
  - Previous month's price for the old tire is \$105
  - Previous month's price for the new tire is \$103
  - Current month's price for new tire is \$107
- If the old base price is \$101, then

$$BP_{New} = \$101 \cdot \frac{\$103}{\$105} = \$99.0762$$



#### **Overlap example price change**

$$LTR_{Old} = \frac{105}{101} = 1.0396$$
$$LTR_{New} = \frac{107}{99.0762} = 1.0800$$
$$\Delta Price = \frac{1.0800 - 1.0396}{1.0396} = 0.0389$$



## Link to cell relative

- Used with a non-comparable substitute
  - No VQA available
  - No overlap price available
- Method imputes a price change for the product
  - Price change (the "cell relative") equals the average price change for all products in the product's lowest level index ("cell") which actually have good (non-imputed) prices



#### Link to cell relative formula

$$BP_{New} = BP_{Old} \cdot \frac{NP_{New}}{est NP}$$

where est NP represents the estimated net price (aka, cell relative) for the old product in the month that the substitution is made effective



## Link to cell relative example

- Steel foundry provides a substitute casting
- Respondent cannot provide a VQA for the new casting and there is no overlap pricing
- New casting price is \$29.30, old casting price is \$28.90, old base price is \$26.70 and cell relative price is \$33.50 \$29.30

$$BP_{New} = \$26.70 \cdot \frac{\$25.50}{\$33.50} = \$23.5636$$



#### Link to cell relative example price change

$$LTR_{Old} = \frac{28.9}{26.7} = 1.0824$$
$$LTR_{New} = \frac{29.3}{23.5636} = 1.2434$$
$$\Delta Price = \frac{1.2434 - 1.0824}{1.0824} = 0.1487$$



# Quality Adjustment for Import and Export Prices

#### Aric Schneider International Price Program



# Import and Export Price Index (MXPI) quality adjustment

- MXPI Primarily explicit cost-based QA, quantity/size adjustments and new item replacements
- Hedonic modeling for computers and soon microprocessors
- MXPI uses a "link price" method to QA



#### How we capture this information



Please enter amounts without commas, '\$', or other special characters. For example, 123456789.1234.

#### **Incomplete Items**





## **Quality adjustment - MXPI**

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Price Adjustm	ents: Add or ren	nove a <u>Discount or</u> Amount	Surcharge Currency	Percent	<u>Deducted</u>	
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#### How we capture this information: cost associated with change

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Item Code: D5812641	Previous Price : 2345.0000	Current Price : 2500.0000	
	Modification	Change in Cost	Type of Cost
	Item Description:	155.0000 ()	Currency Amount Percent



#### How we capture this information: incomplete items



Please review each item and enter the current price in the table below.

To view or change price factors for an item, click the "Review More Item Price Factors" link for that item.

Please enter amounts without commas, '\$', or other special characters. For example, 123456789.1234.

#### Incomplete Items





Enter general comments

#### How we capture this information: replace items

!	BUREAU OF LABOR STATISTICS							REAU (	OF LABOR STATISTICS				
	Report	Item Discontinued		×					Replace Item			×	
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#### MXPI explicit quality adjustment

Price Ratio = 
$$\frac{LP_t}{P_{t-1}}$$
 = LPSTR

Link Price (LP) used in place of New Price
 QA Index Value t = LTRt-1 · LPSTR



#### **Explicit cost-based quality adjustment MXPI**

Using the same scenario for an explicit QA that Steve demonstrated:

		202101	202102	202103
Pre-link	Price	\$13,500.00	\$13,500.00	\$14,000.00
	Percent Change		0.0%	3.7%
Link	Price			\$13,800.00
	Percent Change			2.22%



## Quantity/size quality adjustment

Again using the same example that Steve showed us using the PPI Ratio Method:

		202101	202102	202103
Pre-link	Price	\$100.00	\$100.00	\$850.00
	Percent Change		0.0%	0.0%
Link	Price			\$100.00
	Percent Change			0.0%



## New item replacement MXPI

- New Item Replacements are introduced as a New Series vs. a continuation
- MXPI uses similar "link to cell relative" concept as the PPI
- MXPI again uses a similar "overlap" concept as PPI



# **Contact information**

Steve Sawyer, Senior Economist Producer Price Program <u>sawyer.steven@bls.gov</u>

Aric Schneider, Branch Chief International Price Program <u>schneider.aric@bls.gov</u>

Ryann Watkins, Economist Consumer Price Program watkins.ryann@bls.gov

