

**Average hourly wages for selected occupational groups and areas by time- and incentive-based pay, civilian workers, 2019<sup>1</sup>**

Selected occupational groups and areas	Time-based pay	Incentive-based pay
<b>13-0000 Business and financial operations</b>		
Atlanta-Sandy Springs-Roswell, GA.....	\$35.78	\$57.52
Boston-Cambridge-Nashua, MA-NH.....	\$42.11	–
Chicago-Naperville-Elgin, IL-IN-WI.....	\$36.47	\$64.64
Los Angeles-Long Beach-Anaheim, CA.....	\$38.76	\$46.91
Miami-Fort Lauderdale-West Palm Beach, FL.....	\$33.01	\$54.21
San Jose-Sunnyvale-Santa Clara, CA.....	\$46.44	–
<b>41-0000 Sales and related</b>		
Atlanta-Sandy Springs-Roswell, GA.....	\$17.11	–
Boston-Cambridge-Nashua, MA-NH.....	\$21.39	–
Chicago-Naperville-Elgin, IL-IN-WI.....	\$17.91	\$37.66
Dallas-Fort Worth-Arlington, TX.....	\$17.44	\$36.18
Detroit-Warren-Dearborn, MI.....	\$17.95	\$36.04
Houston-The Woodlands-Sugar Land, TX.....	\$16.91	\$35.86
Los Angeles-Long Beach-Anaheim, CA.....	\$18.70	\$36.48
Miami-Fort Lauderdale-West Palm Beach, FL.....	\$16.89	–
Minneapolis-St. Paul-Bloomington, MN-WI.....	\$19.39	–
New York-Newark-Jersey City, NY-NJ-PA.....	\$22.49	\$48.48
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD.....	\$19.25	\$40.08
Phoenix-Mesa-Scottsdale, AZ.....	\$18.05	\$28.09
San Jose-Sunnyvale-Santa Clara, CA.....	\$22.84	\$44.97
Seattle-Tacoma-Bellevue, WA.....	\$21.23	\$39.95
Washington-Arlington-Alexandria, DC-VA-MD-WV.....	\$18.14	\$43.74
<b>43-0000 Office and administrative support</b>		
Atlanta-Sandy Springs-Roswell, GA.....	\$19.12	\$20.37
Boston-Cambridge-Nashua, MA-NH.....	\$23.45	\$28.59
Chicago-Naperville-Elgin, IL-IN-WI.....	\$20.44	\$23.69
Dallas-Fort Worth-Arlington, TX.....	\$19.35	\$23.87
Detroit-Warren-Dearborn, MI.....	\$19.46	\$22.02
Houston-The Woodlands-Sugar Land, TX.....	\$19.55	\$23.12
Los Angeles-Long Beach-Anaheim, CA.....	\$21.62	\$25.22
Miami-Fort Lauderdale-West Palm Beach, FL.....	\$18.63	–
Minneapolis-St. Paul-Bloomington, MN-WI.....	\$21.40	–
New York-Newark-Jersey City, NY-NJ-PA.....	\$22.80	\$29.57
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD.....	\$20.67	\$24.09
Phoenix-Mesa-Scottsdale, AZ.....	\$19.43	\$20.38
San Jose-Sunnyvale-Santa Clara, CA.....	\$24.98	–
Seattle-Tacoma-Bellevue, WA.....	\$23.01	–
Washington-Arlington-Alexandria, DC-VA-MD-WV.....	\$22.87	\$29.34
<b>49-0000 Installation, maintenance, and repair</b>		
Chicago-Naperville-Elgin, IL-IN-WI.....	\$25.36	\$28.67
Detroit-Warren-Dearborn, MI.....	\$23.97	–
Los Angeles-Long Beach-Anaheim, CA.....	\$26.55	\$31.10
New York-Newark-Jersey City, NY-NJ-PA.....	\$27.31	\$32.80
<b>53-0000 Transportation and material moving</b>		
Atlanta-Sandy Springs-Roswell, GA.....	\$17.06	\$23.56
Boston-Cambridge-Nashua, MA-NH.....	\$19.55	\$24.87
Chicago-Naperville-Elgin, IL-IN-WI.....	\$19.08	–
Los Angeles-Long Beach-Anaheim, CA.....	\$18.85	\$22.76
Minneapolis-St. Paul-Bloomington, MN-WI.....	\$19.67	\$23.77
New York-Newark-Jersey City, NY-NJ-PA.....	\$19.87	\$29.88

<sup>1</sup> For definitions of terms, see the Frequently Asked Questions available at [www.bls.gov/mwe/faq.htm](http://www.bls.gov/mwe/faq.htm).

Note: Dashes indicate that no data were reported or that data do not meet publication criteria. Additional occupational groups and areas are available at [www.bls.gov/mwe](http://www.bls.gov/mwe).

Source: U.S. Bureau of Labor Statistics, Modeled Wage Estimates.