Preface

Data shown in this bulletin were collected as part of the Bureau of Labor Statistics (BLS) National Compensation Survey (NCS). The survey could not have been conducted without the cooperation of the many private establishments and government agencies that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Field economists of the Bureau of Labor Statistics collected and reviewed the survey data. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and prepared the survey for publication.

For additional information regarding this survey, please contact any BLS regional office at the address and telephone number listed on the back cover of this bulletin. You may also write to the Bureau of Labor Statistics at: Division of Compensation Data Analysis and Planning, 2 Massachusetts Avenue, NE., Room 4175, Washington, DC 20212–0001, call (202) 691–6199, or send an e-mail to NCSinfo@bls.gov.

The data contained in this bulletin are also available at http://www.bls.gov/ncs/ocs/compub.htm, the BLS Internet site. Data are presented in a Portable Document Format (PDF) file containing the core bulletin, and in an ASCII file containing the published table formats.

Results of earlier surveys of this area are available from BLS regional offices, the Division of Compensation Data Analysis and Planning, or at the BLS Internet site.

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Introduction

The tables in this bulletin summarize the NCS results for the Atlanta–Sandy Springs–Gainesville, GA–AL, Combined Statistical Area (CSA). Data were collected between June 2007 and July 2008; the average reference month is January 2008. Tabulations provide information on earnings of workers in a variety of occupations and at different work levels. Also contained in this bulletin are information on the program, a technical note describing survey procedures, and an appendix with detailed information on occupational classifications.

Most of the earnings estimates in this bulletin are presented as mean hourly earnings. Mean weekly and annual earnings, and the corresponding hours, also are provided for full-time employees in specific occupations. Some occupations, such as teachers and fire fighters, typically have shorter or longer work schedules than do the majority of full-time workers. The weekly and annual estimates are useful for comparing the earnings of occupations having different work schedules.

NCS products
The Bureau’s National Compensation Survey provides comprehensive measures of occupational earnings, compensation cost trends, benefit incidence, and detailed plan provisions. The Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits, is derived from the NCS. Employer Costs for Employee Compensation measures employers’ average hourly costs for wages and benefits. NCS also measures the incidence and provisions of benefit plans. This bulletin is limited to data on occupational wages and salaries.

Changes to the publications
The NCS is in its second year of a six-year transition from a sample of areas based on the U.S. Office of Management and Budget (OMB) December 1993 area definitions to a new sample of areas based on the December 2003 area definitions. The NCS is phasing in new metropolitan and micropolitan areas as defined by OMB and county clusters defined specifically for the NCS; at the same time, some areas under the December 1993 OMB definitions are being phased out of the sample.

The NCS began collecting and coding data under the 2007 North American Industry Classification System (NAICS) in August 2007. Some of the data in this bulletin were collected under NAICS 2002. NAICS 2007 includes revisions to NAICS 2002 across several sectors.

About the tables
The tables that follow present data on straight-time occupational earnings, which include wages and salaries, incentive pay, cost-of-living adjustments, and hazard pay. These earnings exclude premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. About 800 detailed occupations, listed in Appendix B, are used to describe all occupations in the civilian nonfarm economy (excluding the Federal Government and private households). Data are not shown for any occupations if they would raise concerns about the confidentiality of the survey respondents or if the data are insufficient to support reliable estimates.

Table 1 presents an overview of all tables in this bulletin. Mean hourly earnings, weekly hours, and relative standard errors are given for all industries, private industry, and State and local government for selected worker and establishment characteristics. The worker characteristics include high-level and intermediate occupational aggregation, full-time or part-time status, union or nonunion status, and time or incentive pay. Establishment characteristics include goods producing, service providing, and size of establishment.

Table 2 presents mean hourly earnings data by work level for occupational major groups and for detailed occupations. Separate data are also shown for full-time and part-time workers. Table 3 provides work level data for private industry workers. Table 4 provides similar data for State and local government workers. Table 5 simplifies the work levels by combining them into broader groups within major and detailed occupations, and for full-time and part-time workers.

Tables 6 through 10 present hourly wage percentiles that describe the distribution of hourly earnings for individual workers within each published occupation. Data are provided for the 10th, 25th, 50th, 75th, and 90th percentiles.
for detailed occupations within all industries, private industry, State and local government, full-time workers, and part-time workers.

Table 11 presents mean and median hourly, weekly, and annual earnings, and the associated hours, for major occupational groups and detailed occupations for full-time workers. Table 12 provides the same type of information for private industry workers. Table 13 provides similar data for State and local government workers.

Table 14 presents mean hourly earnings data for establishment employment sizes by high-level occupational aggregations in the private sector. Tables 15 and 16 provide mean and median hourly, weekly, and annual earnings data for full-time employees in private establishments with fewer than 100 workers, and in private establishments with 100 workers or more.

Table 17 presents mean hourly earnings data for union and nonunion workers in all, private, and State and local government establishments by high-level occupational aggregation.

Table 18 provides hourly earnings data for time and incentive workers in all and private establishments by high-level occupational aggregation.

Table 19 presents mean hourly earnings data for major industry divisions within the private sector.

Appendix table 1 presents the number of workers represented by the survey, by high-level occupational aggregation and for all industries, private industry, and State and local government. Appendix table 2 provides the number of establishments in the sampling frame and the number of responding and nonresponding establishments.
Table 1. Summary: Mean hourly earnings\(^1\) and weekly hours for selected worker and establishment characteristics, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Worker and establishment characteristics</th>
<th>Civilian workers</th>
<th>Private industry workers</th>
<th>State and local government workers</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Hourly earnings</td>
<td>Mean weekly hours(^3)</td>
<td>Mean</td>
</tr>
<tr>
<td></td>
<td>Mean</td>
<td>Relative error(^2) (percent)</td>
<td>Mean</td>
</tr>
<tr>
<td>All workers</td>
<td>$21.16</td>
<td>2.7</td>
<td>36.7</td>
</tr>
<tr>
<td>Worker characteristics(^4,5)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management, professional, and related</td>
<td>32.89</td>
<td>2.1</td>
<td>39.0</td>
</tr>
<tr>
<td>Management, business, and financial</td>
<td>36.55</td>
<td>3.5</td>
<td>40.9</td>
</tr>
<tr>
<td>Professional and related</td>
<td>30.81</td>
<td>2.5</td>
<td>38.0</td>
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<tr>
<td>Service</td>
<td>11.76</td>
<td>4.4</td>
<td>33.1</td>
</tr>
<tr>
<td>Sales and office</td>
<td>17.46</td>
<td>3.9</td>
<td>35.9</td>
</tr>
<tr>
<td>Sales and related</td>
<td>18.82</td>
<td>8.9</td>
<td>33.9</td>
</tr>
<tr>
<td>Office and administrative support</td>
<td>16.64</td>
<td>2.3</td>
<td>37.2</td>
</tr>
<tr>
<td>Natural resources, construction, and maintenance</td>
<td>19.99</td>
<td>4.7</td>
<td>39.8</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>18.18</td>
<td>7.8</td>
<td>38.6</td>
</tr>
<tr>
<td>Production, transportation, and material moving</td>
<td>21.33</td>
<td>3.5</td>
<td>40.7</td>
</tr>
<tr>
<td>Transportation and material moving</td>
<td>15.32</td>
<td>9.7</td>
<td>36.8</td>
</tr>
<tr>
<td>Full time</td>
<td>22.20</td>
<td>3.1</td>
<td>39.8</td>
</tr>
<tr>
<td>Part time</td>
<td>10.84</td>
<td>4.6</td>
<td>20.7</td>
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<tr>
<td>Union</td>
<td>25.43</td>
<td>22.9</td>
<td>37.7</td>
</tr>
<tr>
<td>Nonunion</td>
<td>20.93</td>
<td>2.6</td>
<td>36.7</td>
</tr>
<tr>
<td>Time</td>
<td>20.66</td>
<td>3.0</td>
<td>36.6</td>
</tr>
<tr>
<td>Incentive</td>
<td>27.20</td>
<td>8.4</td>
<td>38.3</td>
</tr>
<tr>
<td>Establishment characteristics</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Goods producing</td>
<td>(6)</td>
<td>(6)</td>
<td>(6)</td>
</tr>
<tr>
<td>Service providing</td>
<td>(6)</td>
<td>(6)</td>
<td>(6)</td>
</tr>
<tr>
<td>1-99 workers</td>
<td>18.79</td>
<td>4.3</td>
<td>35.9</td>
</tr>
<tr>
<td>100-499 workers</td>
<td>20.95</td>
<td>6.3</td>
<td>37.1</td>
</tr>
<tr>
<td>500 workers or more</td>
<td>24.86</td>
<td>4.8</td>
<td>37.6</td>
</tr>
</tbody>
</table>

\(^1\) Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

\(^2\) The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a “confidence interval” around a sample estimate. For more information about RSEs, see appendix A.

\(^3\) Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

\(^4\) Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

\(^5\) Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

\(^6\) Estimates for goods-producing and service-providing industries are published for private industry only. Industries are determined by the 2002 North American Industry Classification System (NAICS).

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupation and level</th>
<th>Total</th>
<th>Full-time workers</th>
<th>Part-time workers</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Relative error⁵</td>
<td>Mean</td>
</tr>
<tr>
<td>All workers</td>
<td>$21.16</td>
<td>2.7</td>
<td>$22.20</td>
</tr>
<tr>
<td>Management occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Level 7</td>
<td>42.14</td>
<td>4.0</td>
<td>42.30</td>
</tr>
<tr>
<td>Level 8</td>
<td>23.99</td>
<td>9.3</td>
<td>23.99</td>
</tr>
<tr>
<td>Level 9</td>
<td>25.47</td>
<td>5.7</td>
<td>25.47</td>
</tr>
<tr>
<td>Level 11</td>
<td>37.08</td>
<td>7.9</td>
<td>37.08</td>
</tr>
<tr>
<td>Level 12</td>
<td>48.22</td>
<td>2.1</td>
<td>48.22</td>
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<tr>
<td>Not able to be leveled</td>
<td>53.72</td>
<td>4.8</td>
<td>53.72</td>
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<tr>
<td>General and operations managers</td>
<td>45.15</td>
<td>8.3</td>
<td>46.23</td>
</tr>
<tr>
<td>Marketing and sales managers</td>
<td>–</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Sales managers</td>
<td>46.59</td>
<td>5.1</td>
<td>46.59</td>
</tr>
<tr>
<td>Financial managers</td>
<td>39.40</td>
<td>7.9</td>
<td>39.40</td>
</tr>
<tr>
<td>Construction managers</td>
<td>39.20</td>
<td>6.0</td>
<td>39.20</td>
</tr>
<tr>
<td>Education administrators</td>
<td>38.57</td>
<td>9.9</td>
<td>38.57</td>
</tr>
<tr>
<td>Engineering managers</td>
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<td>3.2</td>
<td>42.75</td>
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<tr>
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<td>41.41</td>
<td>1.0</td>
<td>41.41</td>
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<tr>
<td>Medical and health services managers</td>
<td>35.92</td>
<td>9.3</td>
<td>35.92</td>
</tr>
<tr>
<td>Business and financial operations occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Level 6</td>
<td>29.43</td>
<td>6.4</td>
<td>29.31</td>
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<tr>
<td>Level 7</td>
<td>14.79</td>
<td>11.4</td>
<td>14.79</td>
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<tr>
<td>Level 8</td>
<td>23.45</td>
<td>5.1</td>
<td>23.45</td>
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<tr>
<td>Level 9</td>
<td>26.70</td>
<td>7.0</td>
<td>26.70</td>
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<tr>
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<td>30.79</td>
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<tr>
<td>Level 11</td>
<td>40.13</td>
<td>5.5</td>
<td>40.24</td>
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<td>Not able to be leveled</td>
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<td>10.4</td>
<td>31.47</td>
</tr>
<tr>
<td>Human resources, training, and labor relations specialists</td>
<td>22.28</td>
<td>29.1</td>
<td>22.28</td>
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<td>Training and development specialists</td>
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<td>21.4</td>
<td>17.45</td>
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<tr>
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<td>17.2</td>
<td>36.52</td>
</tr>
<tr>
<td>Accountants and auditors</td>
<td>26.92</td>
<td>7.1</td>
<td>26.92</td>
</tr>
<tr>
<td>Level 8</td>
<td>23.57</td>
<td>6.9</td>
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<tr>
<td>Level 9</td>
<td>34.35</td>
<td>7.9</td>
<td>34.17</td>
</tr>
<tr>
<td>Computer and mathematical science occupations</td>
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</tr>
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<td>25.73</td>
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<td>37.55</td>
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<tr>
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<td>41.16</td>
</tr>
<tr>
<td>Level 11</td>
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<td>44.52</td>
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<tr>
<td>Computer software engineers, applications</td>
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<td>7.0</td>
<td>45.18</td>
</tr>
<tr>
<td>Level 11</td>
<td>46.54</td>
<td>7.2</td>
<td>46.54</td>
</tr>
<tr>
<td>Computer support specialists</td>
<td>36.57</td>
<td>5.4</td>
<td>36.57</td>
</tr>
<tr>
<td>Computer systems analysts</td>
<td>39.95</td>
<td>12.6</td>
<td>39.70</td>
</tr>
<tr>
<td>Network systems and data communications analysts</td>
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<td>6.4</td>
<td>35.60</td>
</tr>
<tr>
<td>Architecture and engineering occupations</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Level 8</td>
<td>27.85</td>
<td>6.9</td>
<td>27.85</td>
</tr>
<tr>
<td>Level 9</td>
<td>31.32</td>
<td>3.4</td>
<td>31.32</td>
</tr>
<tr>
<td>Not able to be leveled</td>
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<td>10.6</td>
<td>34.26</td>
</tr>
<tr>
<td>Engineers</td>
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<td>4.4</td>
<td>37.21</td>
</tr>
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<td>Electrical and electronics engineers</td>
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<td>34.26</td>
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<td>Drafters</td>
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<td>24.64</td>
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<td>Engineering technicians, except drafters</td>
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<td>5.1</td>
<td>23.84</td>
</tr>
<tr>
<td>Electrical and electronic engineering technicians</td>
<td>23.24</td>
<td>6.8</td>
<td>23.24</td>
</tr>
<tr>
<td>Life, physical, and social science occupations</td>
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<td></td>
</tr>
<tr>
<td></td>
<td>24.28</td>
<td>6.9</td>
<td>24.28</td>
</tr>
</tbody>
</table>

See footnotes at the end of the table.
Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

<table>
<thead>
<tr>
<th>Occupation and level</th>
<th>Total</th>
<th>Mean</th>
<th>Relative error(%)</th>
<th>Full-time workers</th>
<th>Mean</th>
<th>Relative error(%)</th>
<th>Part-time workers</th>
<th>Mean</th>
<th>Relative error(%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Community and social services occupations</td>
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<td>$20.74</td>
<td>11.5</td>
<td>$20.84</td>
<td>11.6</td>
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<td></td>
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<td></td>
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<tr>
<td>Level 7</td>
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<td>17.53</td>
<td>4.9</td>
<td>17.53</td>
<td>4.9</td>
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<td></td>
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<td>Educational, vocational, and school counselors</td>
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<td>22.2</td>
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<td>Lawyers</td>
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## Table 2. Civilian workers: Mean hourly earnings for full-time and part-time workers by work levels, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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Table 2. Civilian workers: Mean hourly earnings¹ for full-time and part-time workers² by work levels³, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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See footnotes at end of table.
Table 2. Civilian workers: Mean hourly earnings\(^1\) for full-time and part-time workers\(^2\) by work levels\(^3\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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\(^1\) Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

\(^2\) Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

\(^3\) Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the occupation’s rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

\(^4\) Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

\(^5\) The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 3. Private industry workers: Mean hourly earnings\(^1\) for full-time and part-time workers\(^2\) by work levels\(^3\),
Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

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<th>Relative error(^5) (percent)</th>
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See footnotes at end of table.
Table 3. Private industry workers: Mean hourly earnings\(^1\) for full-time and part-time workers\(^2\) by work levels\(^3\),
Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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Table 3. Private industry workers: Mean hourly earnings for full-time and part-time workers by work levels, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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See footnotes at end of table.
### Table 3. Private Industry Workers: Mean Hourly Earnings<sup>1</sup> for Full-Time and Part-Time Workers<sup>2</sup> by Work Levels<sup>3</sup>, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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See footnotes at end of table.
Table 3. Private industry workers: Mean hourly earnings\(^1\) for full-time and part-time workers\(^2\) by work levels\(^3\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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<th>Total Mean (percent)</th>
<th>Total Relative error(^5) (percent)</th>
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<th>Part-time workers Mean</th>
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1. Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

2. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

3. Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the occupation’s rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

4. Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

5. The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a “confidence interval” around a sample estimate. For more information about RSEs, see appendix A.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 4. State and local government workers: Mean hourly earnings\(^1\) for full-time and part-time workers\(^2\) by work levels\(^3\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

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<tr>
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<td>25.25</td>
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<td>–</td>
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<td>14.66</td>
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</table>

See footnotes at end of table.

---

\(^1\) Mean hourly earnings are the average amount paid per hour worked.\n
\(^2\) Part-time workers are those who worked fewer than 35 hours per week for pay during the survey reference week.\n
\(^3\) A work level is a classification scheme that groups related occupations together in levels of increasing complexity (levels 1 through 9).\n
\(^4\) Occupation and work level are reported separately in the table because workers may have been counted in multiple levels.\n
\(^5\) Relative error is calculated by dividing the standard error of the mean by the mean, and then multiplying by 100. Relative error is not calculated if the mean is less than $1.00 or the standard error of the mean is less than $0.01.
Table 4. State and local government workers: Mean hourly earnings\(^1\) for full-time and part-time workers\(^2\) by work levels\(^3\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

<table>
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<tr>
<th>Occupation(^4) and level</th>
<th>Total</th>
<th>Full-time workers</th>
<th>Part-time workers</th>
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<td>Mean</td>
<td>Relative error(^5) (percent)</td>
<td>Mean</td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Protective service occupations —Continued</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Correctional officers and jailers</td>
<td>$14.66</td>
<td>9.5</td>
<td>$14.66</td>
</tr>
<tr>
<td>Police officers</td>
<td>19.25</td>
<td>4.0</td>
<td>19.25</td>
</tr>
<tr>
<td>Level 6</td>
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<td>10.5</td>
<td>21.17</td>
</tr>
<tr>
<td>Police and sheriff’s patrol officers</td>
<td>19.25</td>
<td>4.0</td>
<td>19.25</td>
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<td>Level 6</td>
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<td>21.17</td>
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<td>Cooks</td>
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<td>Cooks, institution and cafeteria</td>
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<td>13.05</td>
</tr>
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<td>Bus drivers, school</td>
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\(^1\) Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

\(^2\) Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

\(^3\) Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the occupation’s rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

\(^4\) Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

\(^5\) The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a “confidence interval” around a sample estimate. For more information about RSEs, see appendix A.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
### Table 5. Combined work levels\(^1\) for civilian workers: Mean hourly earnings\(^2\) for full-time and part-time workers\(^3\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
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<th>Total</th>
<th>Full-time workers</th>
<th>Part-time workers</th>
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Table 5. Combined work levels\(^1\) for civilian workers: Mean hourly earnings\(^2\) for full-time and part-time workers\(^3\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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Table 5. Combined work levels\(^1\) for civilian workers: Mean hourly earnings\(^2\) for full-time and part-time workers\(^3\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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See footnotes at end of table.
Table 5. Combined work levels\(^1\) for civilian workers: Mean hourly earnings\(^2\) for full-time and part-time workers\(^3\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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1 Combined work levels simplify the presentation of work levels by combining levels 1 through 15 into four broad groups. Group I combines levels 1-4; group II combines levels 5-8, group III combines levels 9-12, and group IV combines levels 13-15.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

3 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

4 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

5 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a “confidence interval” around a sample estimate. For more information about RSEs, see appendix A.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 6. Civilian workers: Hourly wage percentiles¹, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

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¹ See footnotes at end of table.
## Table 6. Civilian workers: Hourly wage percentiles, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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<td>10.00</td>
<td>16.41</td>
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See footnotes at end of table.
Table 6. Civilian workers: Hourly wage percentiles\(^1\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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<tr>
<th>Occupation(^2)</th>
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<td>15.71</td>
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<td>20.53</td>
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<td>28.38</td>
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<td>30.13</td>
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<td>18.85</td>
<td>28.75</td>
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<td>13.00</td>
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<td>Welding, soldering, and brazing workers</td>
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<td>16.50</td>
<td>17.44</td>
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<td>Welders, cutters, solderers, and brazers</td>
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<td>17.50</td>
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<td>7.76</td>
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<td>Inspectors, testers, sorters, samplers, and weighers</td>
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<td>12.77</td>
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<td>29.45</td>
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<td>22.37</td>
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<td>18.55</td>
<td>24.05</td>
<td>25.00</td>
<td>26.56</td>
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<td>Bus drivers, school</td>
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<td>14.20</td>
<td>15.61</td>
<td>17.43</td>
<td>19.95</td>
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<td>Driver/sales workers and truck drivers</td>
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<td>12.50</td>
<td>16.49</td>
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<td>Truck drivers, heavy and tractor-trailer</td>
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<td>21.81</td>
<td>22.37</td>
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<td>Industrial truck and tractor operators</td>
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<td>15.52</td>
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<td>Laborers and material movers, hand</td>
<td>7.25</td>
<td>8.45</td>
<td>9.90</td>
<td>11.25</td>
<td>12.59</td>
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See footnotes at end of table.
### Table 6. Civilian workers: Hourly wage percentiles¹, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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<thead>
<tr>
<th>Occupation²</th>
<th>10</th>
<th>25</th>
<th>Median</th>
<th>75</th>
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<td>Transportation and material moving occupations —Continued</td>
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<td></td>
<td></td>
<td></td>
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<td>Cleaners of vehicles and equipment</td>
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<td>$8.00</td>
<td>$9.00</td>
<td>$10.00</td>
<td>$10.50</td>
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<td>Laborers and freight, stock, and material movers, hand</td>
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<td>10.00</td>
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<td>Packers and packagers, hand</td>
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<td>8.75</td>
<td>10.30</td>
<td>11.62</td>
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</table>

¹ Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

² Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
### Table 7. Private industry workers: Hourly wage percentiles, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
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<tr>
<th>Occupation</th>
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<th>Median</th>
<th>50</th>
<th>75</th>
<th>90</th>
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<td>All workers</td>
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<td>Computer and information systems managers</td>
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<td>48.38</td>
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<td>57.38</td>
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<td>37.50</td>
<td>41.28</td>
<td>64.90</td>
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<td>Medical and health services managers</td>
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<td>24.04</td>
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Table 7. Private industry workers: Hourly wage percentiles, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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<tr>
<td>First-line supervisors/managers of transportation and material-moving machine and vehicle operators</td>
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<td>20.00</td>
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<td>12.50</td>
<td>16.44</td>
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<td>15.00</td>
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<tr>
<td>Laborers and material movers, hand</td>
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<td>8.45</td>
<td>9.90</td>
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<td>9.00</td>
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<td>10.00</td>
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<td>Packers and packagers, hand</td>
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<td>7.28</td>
<td>8.75</td>
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<td>11.62</td>
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</table>

1 Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
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<th>Occupation</th>
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<th>Median</th>
<th>75</th>
<th>90</th>
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<td>46.05</td>
<td>50.81</td>
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<td>34.13</td>
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<td>37.61</td>
<td>43.24</td>
<td>47.09</td>
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<td>11.87</td>
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<td>39.04</td>
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<td>18.33</td>
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<td>22.17</td>
<td>28.11</td>
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<td>25.97</td>
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<td>19.67</td>
<td>26.25</td>
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<td>33.07</td>
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<td>16.14</td>
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<td>20.15</td>
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<tr>
<td>Bailiffs, correctional officers, and jailers</td>
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<td>11.60</td>
<td>13.25</td>
<td>17.15</td>
<td>20.56</td>
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<tr>
<td>Correctional officers and jailers</td>
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<td>13.34</td>
<td>17.16</td>
<td>20.56</td>
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<td>Police officers</td>
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<td>18.90</td>
<td>22.17</td>
<td>25.26</td>
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<tr>
<td>Police and sheriff’s patrol officers</td>
<td>13.24</td>
<td>15.85</td>
<td>18.90</td>
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<td>25.26</td>
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<td>Cooks</td>
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<td>8.56</td>
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<td>19.07</td>
<td>19.07</td>
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<td>Cooks, institution and cafeteria</td>
<td>8.18</td>
<td>8.56</td>
<td>11.13</td>
<td>19.07</td>
<td>19.07</td>
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<td>Building and grounds cleaning and maintenance occupations</td>
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<td>10.07</td>
<td>12.80</td>
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<td>Office and administrative support occupations</td>
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<td>Secretaries, except legal, medical, and executive</td>
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<td>15.72</td>
<td>16.70</td>
<td>17.67</td>
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<td>Construction and extraction occupations</td>
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<td>13.31</td>
<td>17.62</td>
<td>23.44</td>
<td>27.26</td>
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<td>Installment, maintenance, and repair occupations</td>
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<td>15.18</td>
<td>17.74</td>
<td>24.17</td>
<td>24.40</td>
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<tr>
<td>Transportation and material moving occupations</td>
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<td>15.76</td>
<td>18.55</td>
<td>21.77</td>
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See footnotes at end of table.
Table 8. State and local government workers: Hourly wage percentiles\(^1\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

<table>
<thead>
<tr>
<th>Occupation(^2)</th>
<th>10</th>
<th>25</th>
<th>Median 50</th>
<th>75</th>
<th>90</th>
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<tr>
<td>Transportation and material moving occupations</td>
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<td></td>
<td></td>
<td></td>
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<td>–Continued</td>
<td></td>
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<td></td>
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<tr>
<td>Bus drivers</td>
<td>$12.85</td>
<td>$14.20</td>
<td>$15.61</td>
<td>$17.43</td>
<td>$19.95</td>
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<tr>
<td>Bus drivers, school</td>
<td>$12.85</td>
<td>$14.20</td>
<td>$15.61</td>
<td>$17.43</td>
<td>$19.95</td>
</tr>
</tbody>
</table>

\(^1\) Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

\(^2\) Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.


Table 9. Full-time\(^1\) civilian workers: Hourly wage percentiles\(^2\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupation(^2)</th>
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<th>25</th>
<th>Median</th>
<th>75</th>
<th>90</th>
</tr>
</thead>
<tbody>
<tr>
<td>All workers</td>
<td>$9.30</td>
<td>$12.24</td>
<td>$17.74</td>
<td>$28.00</td>
<td>$40.87</td>
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<tr>
<td>Management occupations</td>
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<td>28.85</td>
<td>41.27</td>
<td>50.48</td>
<td>64.90</td>
</tr>
<tr>
<td>General and operations managers</td>
<td>20.05</td>
<td>30.07</td>
<td>41.99</td>
<td>64.90</td>
<td>69.71</td>
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<tr>
<td>Marketing and sales managers</td>
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<td>43.27</td>
<td>43.27</td>
<td>58.78</td>
<td>72.12</td>
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<tr>
<td>Sales managers</td>
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<td>43.27</td>
<td>43.27</td>
<td>58.78</td>
<td>61.98</td>
</tr>
<tr>
<td>Computer and information systems managers</td>
<td>35.33</td>
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<td>48.38</td>
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<td>57.38</td>
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<tr>
<td>Financial managers</td>
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<td>25.00</td>
<td>33.60</td>
<td>54.22</td>
<td>61.32</td>
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<td>Construction managers</td>
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<td>28.11</td>
<td>37.50</td>
<td>41.28</td>
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<td>Education administrators</td>
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<td>44.19</td>
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<td>26.92</td>
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<td>Business and financial operations occupations</td>
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<tr>
<td>Computer support specialists</td>
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<td>26.56</td>
<td>34.12</td>
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<tr>
<td>Community and social services occupations</td>
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<td>36.20</td>
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<td>18.91</td>
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<td>42.78</td>
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<td>18.91</td>
<td>35.14</td>
<td>43.24</td>
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<td>Protective service occupations</td>
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<td>Police and sheriff’s patrol officers</td>
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<td>Security guards and gaming surveillance officers</td>
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<td>Food preparation and serving related occupations</td>
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<td>First-line supervisors/managers of food preparation and serving workers</td>
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<td>Cooks</td>
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<td>Dining room and cafeteria attendants and bartender helpers</td>
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<td>Fast food and counter workers</td>
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<td>Combined food preparation and serving workers, including fast food</td>
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<td>Sales and related occupations</td>
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<td>First-line supervisors/managers, sales workers</td>
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<td>Cashiers</td>
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<td>Counter and rental clerks and parts salespersons</td>
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<td>22.50</td>
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<td>Counter and rental clerks</td>
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<td>Parts salespersons</td>
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<td>Insurance sales agents</td>
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<td>Sales representatives, wholesale and manufacturing</td>
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<td>Sales representatives, wholesale and manufacturing, except technical and scientific products</td>
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See footnotes at end of table.
Table 9. Full-time\(^1\) civilian workers: Hourly wage percentiles\(^2\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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<th>Occupation(^2)</th>
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<td>Office and administrative support occupations</td>
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<td>First-line supervisors/managers of office and administrative support workers</td>
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<td>Financial clerks</td>
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<td>Bill and account collectors</td>
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<td>Bookkeeping, accounting, and auditing clerks</td>
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<td>Receptionists and information clerks</td>
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<td>Dispatchers</td>
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<td>Shipping, receiving, and traffic clerks</td>
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</tr>
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<td>Stock clerks and order fillers</td>
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<td>Secretaries and administrative assistants</td>
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</tr>
<tr>
<td>Executive secretaries and administrative assistants</td>
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<tr>
<td>Medical secretaries</td>
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<td>Secretaries, except legal, medical, and executive</td>
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</tr>
<tr>
<td>Office clerks, general</td>
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<td>Construction and extraction occupations</td>
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</tr>
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<td>First-line supervisors/managers of construction trades and extraction workers</td>
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</tr>
<tr>
<td>Carpenters</td>
<td>12.69</td>
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<tr>
<td>Construction laborers</td>
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<tr>
<td>Electricians</td>
<td>18.86</td>
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<tr>
<td>Installation, maintenance, and repair occupations</td>
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<td>First-line supervisors/managers of mechanics, installers, and repairers</td>
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<td>Radio and telecommunications equipment installers and repairers</td>
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<td>Telecommunications equipment installers and repairers, except line installers</td>
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<td>Automotive technicians and repairers</td>
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<td>Automotive service technicians and mechanics</td>
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<td>Bus and truck mechanics and diesel engine specialists</td>
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<td>Industrial machinery installation, repair, and maintenance workers</td>
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<td>Maintenance and repair workers, general</td>
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<td>Miscellaneous installation, maintenance, and repair workers</td>
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<td>Production occupations</td>
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<td>Miscellaneous assemblers and fabricators</td>
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<tr>
<td>Butchers and other meat, poultry, and fish processing workers</td>
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<td>Welding, soldering, and brazing workers</td>
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</tr>
<tr>
<td>Welders, cutters, solderers, and brazers</td>
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</tr>
<tr>
<td>Inspectors, testers, sorters, samplers, and weighers</td>
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</tr>
<tr>
<td>Miscellaneous production workers</td>
<td>8.00</td>
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</tbody>
</table>

See footnotes at end of table.
Table 9. Full-time\(^1\) civilian workers: Hourly wage percentiles\(^2\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

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<th>Occupation(^2)</th>
<th>Full-time workers</th>
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<td>Transportation and material moving occupations</td>
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<tr>
<td>First-line supervisors/managers of transportation and material-moving machine and vehicle operators</td>
<td>$8.65</td>
</tr>
<tr>
<td>Bus drivers</td>
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<td>Bus drivers, school</td>
<td>14.41</td>
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<tr>
<td>Driver/sales workers and truck drivers</td>
<td>10.55</td>
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<tr>
<td>Truck drivers, heavy and tractor-trailer</td>
<td>11.71</td>
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<tr>
<td>Truck drivers, light or delivery services</td>
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<tr>
<td>Industrial truck and tractor operators</td>
<td>10.50</td>
</tr>
<tr>
<td>Laborers and material movers, hand</td>
<td>8.00</td>
</tr>
<tr>
<td>Cleaners of vehicles and equipment</td>
<td>8.00</td>
</tr>
<tr>
<td>Laborers and freight, stock, and material movers, hand</td>
<td>8.50</td>
</tr>
<tr>
<td>Packers and packagers, hand</td>
<td>7.80</td>
</tr>
</tbody>
</table>

\(^1\) Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

\(^2\) Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

\(^3\) Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 10. Part-time\(^1\) civilian workers: Hourly wage percentiles\(^2\), Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

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<th>Occupation(^3)</th>
<th>Part-time workers</th>
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<tr>
<td>All workers</td>
<td>$6.00</td>
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<td>Education, training, and library occupations</td>
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<tr>
<td>Healthcare practitioner and technical occupations</td>
<td>9.50</td>
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<tr>
<td>Registered nurses</td>
<td>24.90</td>
</tr>
<tr>
<td>Healthcare support occupations</td>
<td>8.00</td>
</tr>
<tr>
<td>Nursing, psychiatric, and home health aides</td>
<td>8.00</td>
</tr>
<tr>
<td>Protective service occupations</td>
<td>6.50</td>
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<td>Food preparation and serving related occupations</td>
<td>3.25</td>
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<td>Cooks</td>
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<td>Combined food preparation and serving workers, including fast food</td>
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<td>Retail salespersons</td>
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<td>Office and administrative support occupations</td>
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<tr>
<td>Transportation and material moving occupations</td>
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<td>Bus drivers, school</td>
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<tr>
<td>Laborers and material movers, hand</td>
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<tr>
<td>Laborers and freight, stock, and material movers, hand</td>
<td>7.00</td>
</tr>
<tr>
<td>Packers and packagers, hand</td>
<td>6.15</td>
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</table>

\(^1\) Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

\(^2\) Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

\(^3\) Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 11. Full-time civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupation^2</th>
<th>Hourly earnings^3</th>
<th>Weekly earnings^4</th>
<th>Annual earnings^5</th>
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<td>Construction managers</td>
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<td>Education administrators</td>
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<td>Network systems and data communications analysts</td>
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<td>Electrical and electronic engineering technicians</td>
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<td>930</td>
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<tr>
<td>Life, physical, and social science occupations</td>
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<td>23.70</td>
<td>984</td>
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<tr>
<td>Community and social services occupations</td>
<td>20.84</td>
<td>17.87</td>
<td>822</td>
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<tr>
<td>Counselors</td>
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<td>997</td>
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<tr>
<td>Educational, vocational, and school counselors</td>
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<td>Legal occupations</td>
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<td>Lawyers</td>
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<td>Postsecondary teachers</td>
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<td>30.23</td>
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See footnotes at end of table.
Table 11. Full-time civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

<table>
<thead>
<tr>
<th>Occupation 2</th>
<th>Hourly earnings 3</th>
<th>Weekly earnings 4</th>
<th>Annual earnings 5</th>
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<td>Median</td>
<td>Mean</td>
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<td>35.03</td>
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<td>Other teachers and instructors</td>
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<td>32.35</td>
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<td>Teacher assistants</td>
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<td>Healthcare practitioner and technical occupations</td>
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<td>Registered nurses</td>
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<td>Licensed practical and licensed vocational nurses</td>
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<td>12.23</td>
<td>511</td>
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<td>Nursing, psychiatric, and home health aides</td>
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<td>10.98</td>
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<td>15.81</td>
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<td>First-line supervisors/managers of police and detectives</td>
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<td>Firefighters</td>
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<td>13.34</td>
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<td>Correctional officers and jailers</td>
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<td>Police and sheriff's patrol officers</td>
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<td>18.90</td>
<td>784</td>
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<td>Security guards and gaming surveillance officers</td>
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<tr>
<td>Security guards</td>
<td>12.24</td>
<td>11.00</td>
<td>490</td>
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<tr>
<td>Food preparation and serving related occupations</td>
<td>8.70</td>
<td>9.00</td>
<td>331</td>
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<tr>
<td>First-line supervisors/managers, food preparation and serving workers</td>
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<tr>
<td>Cooks</td>
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<td>Cooks, institution and cafeteria</td>
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<tr>
<td>Cooks, restaurant</td>
<td>11.99</td>
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<td>458</td>
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See footnotes at end of table.
<table>
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<tr>
<th>Occupation 2</th>
<th>Hourly earnings 3</th>
<th>Weekly earnings 4</th>
<th>Annual earnings 5</th>
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<td>Mean weekly hours</td>
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<td>Waiters and waitresses</td>
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<td>Dining room and cafeteria attendants and bartender helpers</td>
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<td>Fast food and counter workers</td>
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<td>Counter and rental clerks and parts salespersons</td>
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<tr>
<td>Parts salespersons</td>
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<td>Billing and posting clerks and machine operators</td>
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<td>19.39</td>
<td>17.44</td>
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See footnotes at end of table.
<table>
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<tr>
<th>Occupation2</th>
<th>Hourly earnings3</th>
<th>Weekly earnings4</th>
<th>Annual earnings5</th>
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<tbody>
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<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>Office and administrative support occupations – Continued</td>
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<tr>
<td>Executive secretaries and administrative assistants</td>
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<tr>
<td>Medical secretaries</td>
<td>13.38</td>
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<td>535</td>
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<tr>
<td>Secretaries, except legal, medical, and executive</td>
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<td>14.42</td>
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<tr>
<td>Office clerks, general</td>
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<td>Construction and extraction occupations</td>
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</tr>
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<td>First-line supervisors/managers of construction trades and extraction workers</td>
<td>26.68</td>
<td>26.88</td>
<td>1,067</td>
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<tr>
<td>Carpenters</td>
<td>20.23</td>
<td>21.00</td>
<td>809</td>
</tr>
<tr>
<td>Construction laborers</td>
<td>11.55</td>
<td>11.70</td>
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<tr>
<td>Electricians</td>
<td>22.60</td>
<td>18.97</td>
<td>896</td>
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<tr>
<td>Installation, maintenance, and repair occupations</td>
<td>21.33</td>
<td>20.90</td>
<td>867</td>
</tr>
<tr>
<td>First-line supervisors/managers of mechanics, installers, and repairers</td>
<td>24.67</td>
<td>21.37</td>
<td>1,067</td>
</tr>
<tr>
<td>Radio and telecommunications equipment installers and repairers</td>
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<td>Telecommunications equipment installers and repairers, except line installers</td>
<td>27.55</td>
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<td>Automotive technicians and repairers</td>
<td>19.68</td>
<td>17.74</td>
<td>820</td>
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<td>Automotive service technicians and mechanics</td>
<td>19.91</td>
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<tr>
<td>Bus and truck mechanics and diesel engine specialists</td>
<td>17.99</td>
<td>17.00</td>
<td>720</td>
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<td>Industrial machinery installation, repair, and maintenance workers</td>
<td>17.74</td>
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<td>Maintenance and repair workers, general</td>
<td>17.92</td>
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<td>717</td>
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<tr>
<td>Miscellaneous installation, maintenance, and repair workers</td>
<td>14.02</td>
<td>13.80</td>
<td>561</td>
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<tr>
<td>Production occupations</td>
<td>15.09</td>
<td>13.33</td>
<td>602</td>
</tr>
<tr>
<td>First-line supervisors/managers of production and operating workers</td>
<td>23.31</td>
<td>22.12</td>
<td>932</td>
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<td>Miscellaneous assemblers and fabricators</td>
<td>16.68</td>
<td>14.25</td>
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<td>Butchers and other meat, poultry, and fish processing workers</td>
<td>11.97</td>
<td>12.75</td>
<td>479</td>
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<tr>
<td>Welders, soldering, and brazing workers</td>
<td>16.41</td>
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<tr>
<td>Welders, cutters, solderers, and brazers</td>
<td>16.32</td>
<td>15.30</td>
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<tr>
<td>Inspectors, testers, sorters, samplers, and weighers</td>
<td>15.10</td>
<td>12.77</td>
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<tr>
<td>Miscellaneous production workers</td>
<td>13.99</td>
<td>13.30</td>
<td>559</td>
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<tr>
<td>Transportation and material moving occupations</td>
<td>16.42</td>
<td>12.00</td>
<td>645</td>
</tr>
<tr>
<td>First-line supervisors/managers of transportation and material-moving machine and vehicle operators</td>
<td>22.22</td>
<td>24.05</td>
<td>945</td>
</tr>
<tr>
<td>Bus drivers</td>
<td>17.35</td>
<td>16.87</td>
<td>469</td>
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<tr>
<td>Bus drivers, school</td>
<td>17.35</td>
<td>16.87</td>
<td>469</td>
</tr>
<tr>
<td>Driver/sales workers and truck drivers</td>
<td>15.37</td>
<td>13.50</td>
<td>647</td>
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See footnotes at end of table.
<table>
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<tr>
<th>Occupation</th>
<th>Hourly earnings</th>
<th>Weekly earnings</th>
<th>Annual earnings</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>Transportation and material moving occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Truck drivers, heavy and tractor-trailer</td>
<td>16.79</td>
<td>15.00</td>
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<tr>
<td>Truck drivers, light or delivery services</td>
<td>13.37</td>
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<td>526</td>
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<tr>
<td>Industrial truck and tractor operators</td>
<td>14.03</td>
<td>14.98</td>
<td>561</td>
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<tr>
<td>Laborers and material movers, hand</td>
<td>10.39</td>
<td>10.00</td>
<td>416</td>
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<td>Cleaners of vehicles and equipment</td>
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<td>9.00</td>
<td>381</td>
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<tr>
<td>Laborers and freight, stock, and material movers, hand</td>
<td>10.70</td>
<td>10.00</td>
<td>425</td>
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<td>Machine feeders and offbearers</td>
<td>11.11</td>
<td>11.56</td>
<td>444</td>
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<tr>
<td>Packers and packagers, hand</td>
<td>9.57</td>
<td>9.00</td>
<td>383</td>
</tr>
</tbody>
</table>

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 12. Full-time private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Hourly earnings</th>
<th>Weekly earnings</th>
<th>Annual earnings</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>All workers</td>
<td>$22.01</td>
<td>$17.14</td>
<td>$878</td>
</tr>
<tr>
<td>Management occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General and operations managers</td>
<td>42.25</td>
<td>40.87</td>
<td>1,742</td>
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<tr>
<td>Marketing and sales managers</td>
<td>47.55</td>
<td>41.99</td>
<td>1,963</td>
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<tr>
<td>Sales managers</td>
<td>49.52</td>
<td>43.27</td>
<td>2,323</td>
</tr>
<tr>
<td>Computer and information systems managers</td>
<td>46.59</td>
<td>48.38</td>
<td>1,893</td>
</tr>
<tr>
<td>Financial managers</td>
<td>39.11</td>
<td>33.60</td>
<td>1,565</td>
</tr>
<tr>
<td>Construction managers</td>
<td>39.20</td>
<td>37.50</td>
<td>1,612</td>
</tr>
<tr>
<td>Engineering managers</td>
<td>42.75</td>
<td>40.00</td>
<td>1,710</td>
</tr>
<tr>
<td>Medical and health services managers</td>
<td>36.81</td>
<td>36.22</td>
<td>1,508</td>
</tr>
<tr>
<td>Business and financial operations occupations</td>
<td>29.87</td>
<td>25.64</td>
<td>1,262</td>
</tr>
<tr>
<td>Human resources, training, and labor relations specialists</td>
<td>21.99</td>
<td>12.24</td>
<td>1,020</td>
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<tr>
<td>Management analysts</td>
<td>37.77</td>
<td>37.27</td>
<td>1,529</td>
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<tr>
<td>Accountants and auditors</td>
<td>25.55</td>
<td>21.92</td>
<td>1,054</td>
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<tr>
<td>Computer and mathematical science occupations</td>
<td>35.40</td>
<td>34.10</td>
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<td>Computer programmers</td>
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<td>1,398</td>
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<td>Computer software engineers</td>
<td>41.25</td>
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<td>Computer software engineers, applications</td>
<td>45.18</td>
<td>44.25</td>
<td>1,807</td>
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<tr>
<td>Computer software engineers, systems software</td>
<td>36.67</td>
<td>34.52</td>
<td>1,467</td>
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<tr>
<td>Computer support specialists</td>
<td>29.43</td>
<td>26.54</td>
<td>1,173</td>
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<td>Computer systems analysts</td>
<td>39.34</td>
<td>36.22</td>
<td>1,566</td>
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<td>Network systems and data communication analysts</td>
<td>35.60</td>
<td>32.26</td>
<td>1,417</td>
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<td>Architecture and engineering occupations</td>
<td>29.76</td>
<td>26.80</td>
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<tr>
<td>Engineers</td>
<td>38.81</td>
<td>35.82</td>
<td>1,552</td>
</tr>
<tr>
<td>Drafters</td>
<td>24.64</td>
<td>21.39</td>
<td>986</td>
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<tr>
<td>Engineering technicians, except drafters</td>
<td>23.27</td>
<td>23.80</td>
<td>931</td>
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<tr>
<td>Life, physical, and social science occupations</td>
<td>24.45</td>
<td>23.36</td>
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<td>Community and social services occupations</td>
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<td>680</td>
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<tr>
<td>Legal occupations</td>
<td>50.46</td>
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<td>Lawyers</td>
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<td>Education, training, and library occupations</td>
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<td>21.18</td>
<td>1,032</td>
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<td>Postsecondary teachers</td>
<td>35.05</td>
<td>34.73</td>
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<td>Primary, secondary, and special education school teachers</td>
<td>25.26</td>
<td>21.41</td>
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<tr>
<td>Elementary and middle school teachers</td>
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<td>35.57</td>
<td>1,353</td>
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<tr>
<td>Arts, design, entertainment, sports, and media occupations</td>
<td>30.27</td>
<td>24.82</td>
<td>1,190</td>
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<tr>
<td>Healthcare practitioner and technical occupations</td>
<td>30.26</td>
<td>27.26</td>
<td>1,203</td>
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<td>Registered nurses</td>
<td>30.72</td>
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<td>Therapists</td>
<td>26.09</td>
<td>30.94</td>
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</table>

See footnotes at end of table.
Table 12. Full-time private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

<table>
<thead>
<tr>
<th>Occupation2</th>
<th>Hourly earnings3</th>
<th>Weekly earnings4</th>
<th>Annual earnings5</th>
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<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>Healthcare practitioner and technical occupations —Continued</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Licensed practical and licensed vocational nurses</td>
<td>$19.59</td>
<td>$19.59</td>
<td>$774</td>
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<td>Healthcare support occupations</td>
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<td></td>
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<tr>
<td>Nursing, psychiatric, and home health aides</td>
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<td>11.25</td>
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<td>Nursing aides, orderlies, and attendants</td>
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<td>12.27</td>
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<td>Miscellaneous healthcare support occupations</td>
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<td>17.10</td>
<td>669</td>
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<td>Protective service occupations</td>
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<td></td>
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<tr>
<td>Security guards and gaming surveillance officers</td>
<td>12.30</td>
<td>11.00</td>
<td>492</td>
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<tr>
<td>Security guards</td>
<td>12.30</td>
<td>11.00</td>
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<tr>
<td>Food preparation and serving related occupations</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>First-line supervisors/managers, food preparation and serving workers</td>
<td>13.26</td>
<td>11.58</td>
<td>548</td>
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<tr>
<td>First-line supervisors/managers of food preparation and serving workers</td>
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<td>11.58</td>
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<tr>
<td>Cooks</td>
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<td>11.69</td>
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<td>Cooks, restaurant</td>
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<td>Food preparation workers</td>
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<td>Food service, tipped</td>
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<td>Waiters and waitresses</td>
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<td>Fast food and counter workers</td>
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<td>Combined food preparation and serving workers, including fast food</td>
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<td>9.25</td>
<td>361</td>
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<tr>
<td>Building and grounds cleaning and maintenance occupations</td>
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<td>10.00</td>
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<td>Janitors and cleaners, except maids and housekeeping cleaners</td>
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<td>9.23</td>
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<td>Maids and housekeeping cleaners</td>
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<td>362</td>
</tr>
<tr>
<td>Personal care and service occupations</td>
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<td></td>
<td></td>
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<tr>
<td>First-line supervisors/managers, sales workers</td>
<td>21.66</td>
<td>15.45</td>
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<td>First-line supervisors/managers of retail sales workers</td>
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<td>17.66</td>
<td>1,054</td>
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<tr>
<td>Retail sales workers</td>
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<td>17.66</td>
<td>715</td>
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<tr>
<td>Cashiers, all workers</td>
<td>10.00</td>
<td>10.18</td>
<td>399</td>
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<tr>
<td>Cashiers</td>
<td>10.00</td>
<td>10.18</td>
<td>399</td>
</tr>
<tr>
<td>Counter and rental clerks and parts salespersons</td>
<td>18.11</td>
<td>17.58</td>
<td>739</td>
</tr>
<tr>
<td>Counter and rental clerks</td>
<td>14.20</td>
<td>16.32</td>
<td>548</td>
</tr>
<tr>
<td>Parts salespersons</td>
<td>21.18</td>
<td>19.61</td>
<td>904</td>
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<tr>
<td>Retail salespersons</td>
<td>15.77</td>
<td>13.08</td>
<td>641</td>
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<td>Insurance sales agents</td>
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<td>Sales representatives, wholesale and manufacturing</td>
<td>51.05</td>
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<tr>
<td>Sales representatives, wholesale and manufacturing, except technical and scientific products</td>
<td>37.22</td>
<td>34.14</td>
<td>1,390</td>
</tr>
</tbody>
</table>

See footnotes at end of table.

45
### Table 12. Full-time private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Hourly earnings</th>
<th>Weekly earnings</th>
<th>Annual earnings</th>
<th>Mean weekly hours</th>
<th>Mean annual hours</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td><strong>Sales and related occupations</strong></td>
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<td></td>
<td></td>
<td></td>
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<td>-Continued</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Miscellaneous sales and related</td>
<td>$19.67</td>
<td>$10.00</td>
<td>$787</td>
<td>$400</td>
<td>40.0</td>
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<td>workers</td>
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<td>**Office and administrative support</td>
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<tr>
<td>occupations</td>
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<tr>
<td>-Continued</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>First-line supervisors/managers of</td>
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<td>16.03</td>
<td>666</td>
<td>628</td>
<td>39.5</td>
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<td>office and administrative</td>
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<td></td>
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<tr>
<td>support workers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Financial clerks</td>
<td>20.43</td>
<td>20.60</td>
<td>841</td>
<td>760</td>
<td>41.1</td>
</tr>
<tr>
<td>Bill and account collectors</td>
<td>16.24</td>
<td>17.56</td>
<td>729</td>
<td>702</td>
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<td>Billing and posting clerks and</td>
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<td>16.25</td>
<td>665</td>
<td>650</td>
<td>40.0</td>
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<tr>
<td>machine operators</td>
<td></td>
<td></td>
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<td></td>
<td></td>
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<tr>
<td>Bookkeeping, accounting, and</td>
<td>17.18</td>
<td>16.41</td>
<td>670</td>
<td>656</td>
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<tr>
<td>auditing clerks</td>
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<td>666</td>
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<td>Receptionists and information clerks</td>
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<tr>
<td>Shipping, receiving, and traffic clerks</td>
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<td>522</td>
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<td>Secretaries and administrative</td>
<td>19.16</td>
<td>18.74</td>
<td>757</td>
<td>743</td>
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<td>assistants</td>
<td></td>
<td></td>
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<tr>
<td>Executive secretaries and</td>
<td>21.47</td>
<td>21.83</td>
<td>849</td>
<td>850</td>
<td>39.5</td>
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<td>administrative assistants</td>
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<td>Secretaries, except legal, medical, and executive</td>
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<td>617</td>
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<td>616</td>
<td>615</td>
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<td>**Construction and extraction</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>occupations</td>
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<td>-Continued</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>First-line supervisors/managers of</td>
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<td>construction trades and extraction</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>workers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Carpenters</td>
<td>20.23</td>
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<td>809</td>
<td>840</td>
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<tr>
<td>Electricians</td>
<td>22.66</td>
<td>19.97</td>
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<td>**Installation, maintenance, and</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>repair occupations</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>-Continued</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>First-line supervisors/managers of</td>
<td>21.50</td>
<td>21.36</td>
<td>875</td>
<td>850</td>
<td>40.7</td>
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<tr>
<td>mechanics, installers, and</td>
<td></td>
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<tr>
<td>repairers</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Radio and telecommunications</td>
<td>27.92</td>
<td>28.38</td>
<td>1,117</td>
<td>1,135</td>
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<td>equipment installers and repairers</td>
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<tr>
<td>Telecommunications equipment</td>
<td>19.71</td>
<td>16.46</td>
<td>823</td>
<td>658</td>
<td>41.8</td>
</tr>
<tr>
<td>installers and repairers, except</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>line installers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Automotive technicians and</td>
<td>19.96</td>
<td>18.00</td>
<td>836</td>
<td>720</td>
<td>41.9</td>
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<tr>
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<td></td>
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<tr>
<td>Industrial machinery installation,</td>
<td>18.12</td>
<td>17.65</td>
<td>760</td>
<td>754</td>
<td>41.9</td>
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<tr>
<td>repair, and maintenance workers</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Maintenance and repair workers,</td>
<td>18.82</td>
<td>17.65</td>
<td>753</td>
<td>706</td>
<td>40.0</td>
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<tr>
<td>general</td>
<td></td>
<td></td>
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<td></td>
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<td>Miscellaneous installation,</td>
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<td>13.80</td>
<td>561</td>
<td>552</td>
<td>40.0</td>
</tr>
<tr>
<td>maintenance, and repair workers</td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Production occupations</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>-Continued</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>First-line supervisors/managers of</td>
<td>15.04</td>
<td>13.25</td>
<td>599</td>
<td>533</td>
<td>39.8</td>
</tr>
<tr>
<td>production and operating workers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Miscellaneous assemblers and</td>
<td>23.31</td>
<td>22.12</td>
<td>932</td>
<td>885</td>
<td>40.0</td>
</tr>
<tr>
<td>fabricators</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Butchers and other meat, poultry,</td>
<td>16.68</td>
<td>14.25</td>
<td>657</td>
<td>560</td>
<td>39.4</td>
</tr>
<tr>
<td>and fish processing workers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>11.97</td>
<td>12.75</td>
<td>479</td>
<td>510</td>
<td>40.0</td>
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</table>

See footnotes at end of table.
<table>
<thead>
<tr>
<th>Occupation</th>
<th>Hourly earnings</th>
<th>Weekly earnings</th>
<th>Annual earnings</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>Production occupations –Continued</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Welding, soldering, and brazing workers</td>
<td>$16.41</td>
<td>$16.50</td>
<td>$654</td>
</tr>
<tr>
<td>Welders, cutters, solderers, and brazers</td>
<td>16.32</td>
<td>15.30</td>
<td>650</td>
</tr>
<tr>
<td>Inspectors, testers, sorters, samplers, and weigers</td>
<td>15.10</td>
<td>12.77</td>
<td>604</td>
</tr>
<tr>
<td>Miscellaneous production workers</td>
<td>13.99</td>
<td>13.30</td>
<td>559</td>
</tr>
<tr>
<td>Transportation and material moving occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>First-line supervisors/managers of transportation and material-moving machine and vehicle operators</td>
<td>22.55</td>
<td>24.05</td>
<td>964</td>
</tr>
<tr>
<td>Truck drivers, heavy and tractor-trailer</td>
<td>15.27</td>
<td>13.00</td>
<td>645</td>
</tr>
<tr>
<td>Truck drivers, light or delivery services</td>
<td>13.17</td>
<td>12.50</td>
<td>518</td>
</tr>
<tr>
<td>Industrial truck and tractor operators</td>
<td>14.03</td>
<td>14.98</td>
<td>561</td>
</tr>
<tr>
<td>Laborers and material movers, hand</td>
<td>10.39</td>
<td>10.00</td>
<td>416</td>
</tr>
<tr>
<td>Cleaners of vehicles and equipment</td>
<td>9.19</td>
<td>9.00</td>
<td>381</td>
</tr>
<tr>
<td>Laborers and freight, stock, and material movers, hand</td>
<td>10.70</td>
<td>10.00</td>
<td>425</td>
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<tr>
<td>Machine feeders and offbearers</td>
<td>11.11</td>
<td>11.56</td>
<td>444</td>
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<tr>
<td>Packers and packagers, hand</td>
<td>9.57</td>
<td>9.00</td>
<td>383</td>
</tr>
</tbody>
</table>

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 13. Full-time\(^1\) State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupation(^2)</th>
<th>Hourly earnings(^3)</th>
<th>Weekly earnings(^4)</th>
<th>Annual earnings(^5)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>-----------------</td>
<td>------</td>
<td>--------</td>
<td>------</td>
</tr>
<tr>
<td>All workers</td>
<td>$23.54</td>
<td>$20.51</td>
<td>$933</td>
</tr>
<tr>
<td>Management occupations</td>
<td>43.00</td>
<td>44.87</td>
<td>1,703</td>
</tr>
<tr>
<td>Education administrators</td>
<td>44.01</td>
<td>46.05</td>
<td>1,733</td>
</tr>
<tr>
<td>Business and financial operations occupations</td>
<td>24.91</td>
<td>23.28</td>
<td>996</td>
</tr>
<tr>
<td>Accountants and auditors</td>
<td>26.07</td>
<td>27.38</td>
<td>1,123</td>
</tr>
<tr>
<td>Computer and mathematical science occupations</td>
<td>30.65</td>
<td>28.16</td>
<td>1,207</td>
</tr>
<tr>
<td>Community and social services occupations</td>
<td>26.23</td>
<td>21.99</td>
<td>1,037</td>
</tr>
<tr>
<td>Counselors</td>
<td>37.15</td>
<td>37.61</td>
<td>1,450</td>
</tr>
<tr>
<td>Education, training, and library occupations</td>
<td>30.80</td>
<td>32.08</td>
<td>1,211</td>
</tr>
<tr>
<td>Postsecondary teachers</td>
<td>32.85</td>
<td>30.30</td>
<td>1,457</td>
</tr>
<tr>
<td>Primary, secondary, and special education school teachers</td>
<td>34.90</td>
<td>34.76</td>
<td>1,357</td>
</tr>
<tr>
<td>Elementary school teachers</td>
<td>34.14</td>
<td>33.49</td>
<td>1,328</td>
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<tr>
<td>Middle school teachers, except special education</td>
<td>34.19</td>
<td>33.04</td>
<td>1,323</td>
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<tr>
<td>Secondary school teachers</td>
<td>36.03</td>
<td>35.32</td>
<td>1,403</td>
</tr>
<tr>
<td>Secondary school teachers, except special and vocational education</td>
<td>35.31</td>
<td>35.03</td>
<td>1,375</td>
</tr>
<tr>
<td>Special education teachers</td>
<td>37.10</td>
<td>37.12</td>
<td>1,456</td>
</tr>
<tr>
<td>Teacher assistants</td>
<td>13.70</td>
<td>13.25</td>
<td>520</td>
</tr>
<tr>
<td>Healthcare practitioner and technical occupations</td>
<td>17.97</td>
<td>16.97</td>
<td>713</td>
</tr>
<tr>
<td>Protective service occupations</td>
<td>19.00</td>
<td>18.09</td>
<td>810</td>
</tr>
<tr>
<td>First-line supervisors/managers, law enforcement workers</td>
<td>23.97</td>
<td>25.97</td>
<td>977</td>
</tr>
<tr>
<td>First-line supervisors/managers of police and detectives</td>
<td>25.25</td>
<td>26.25</td>
<td>1,026</td>
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<tr>
<td>Fire fighters</td>
<td>16.67</td>
<td>16.63</td>
<td>884</td>
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<tr>
<td>Bailiffs, correctional officers, and jailers</td>
<td>14.66</td>
<td>13.34</td>
<td>594</td>
</tr>
<tr>
<td>Correctional officers and jailers</td>
<td>14.66</td>
<td>13.34</td>
<td>594</td>
</tr>
<tr>
<td>Police officers</td>
<td>19.25</td>
<td>18.90</td>
<td>784</td>
</tr>
<tr>
<td>Police and sherif's patrol officers</td>
<td>19.25</td>
<td>18.90</td>
<td>784</td>
</tr>
<tr>
<td>Food preparation and serving related occupations</td>
<td>15.23</td>
<td>13.09</td>
<td>512</td>
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<tr>
<td>Cooks</td>
<td>13.05</td>
<td>11.13</td>
<td>427</td>
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<tr>
<td>Cooks, institution and cafeteria</td>
<td>13.05</td>
<td>11.13</td>
<td>427</td>
</tr>
<tr>
<td>Building and grounds cleaning and maintenance occupations</td>
<td>14.52</td>
<td>13.96</td>
<td>574</td>
</tr>
<tr>
<td>Building cleaning workers</td>
<td>13.58</td>
<td>13.02</td>
<td>534</td>
</tr>
<tr>
<td>Janitors and cleaners, except maids and housekeeping cleaners</td>
<td>13.58</td>
<td>13.02</td>
<td>534</td>
</tr>
<tr>
<td>Office and administrative support occupations</td>
<td>17.95</td>
<td>15.72</td>
<td>717</td>
</tr>
<tr>
<td>Secretaries and administrative assistants</td>
<td>20.50</td>
<td>16.54</td>
<td>816</td>
</tr>
</tbody>
</table>

See footnotes at end of table.
<table>
<thead>
<tr>
<th>Occupation2</th>
<th>Hourly earnings3</th>
<th>Weekly earnings4</th>
<th>Annual earnings5</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>Office and administrative support occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Secretaries, except legal, medical, and</td>
<td>$15.43</td>
<td>$15.72</td>
<td>$612</td>
</tr>
<tr>
<td>and executive</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Construction and extraction occupations</td>
<td>19.21</td>
<td>17.62</td>
<td>768</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>18.69</td>
<td>17.74</td>
<td>747</td>
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<tr>
<td>occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Transportation and material moving occupations</td>
<td>17.34</td>
<td>17.13</td>
<td>574</td>
</tr>
<tr>
<td>- Bus drivers</td>
<td>17.35</td>
<td>16.87</td>
<td>469</td>
</tr>
<tr>
<td>- Bus drivers, school</td>
<td>17.35</td>
<td>16.87</td>
<td>469</td>
</tr>
</tbody>
</table>

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 14. Size of establishment: Mean hourly earnings\(^1\) of private industry establishments for major occupational groups, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupational group(^2)</th>
<th>Total</th>
<th>1-99 workers</th>
<th>100-499 workers</th>
<th>500 or more workers</th>
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</thead>
<tbody>
<tr>
<td>All workers</td>
<td>$20.90</td>
<td>$18.75</td>
<td>$21.25</td>
<td>$25.02</td>
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<tr>
<td>Management, professional, and related</td>
<td>33.88</td>
<td>33.25</td>
<td>34.33</td>
<td>34.23</td>
</tr>
<tr>
<td>Management, business, and financial</td>
<td>36.92</td>
<td>33.67</td>
<td>43.90</td>
<td>36.82</td>
</tr>
<tr>
<td>Professional and related</td>
<td>31.75</td>
<td>32.83</td>
<td>29.96</td>
<td>32.53</td>
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<tr>
<td>Service</td>
<td>10.56</td>
<td>9.13</td>
<td>9.52</td>
<td>14.36</td>
</tr>
<tr>
<td>Sales and office</td>
<td>17.45</td>
<td>17.76</td>
<td>16.70</td>
<td>17.79</td>
</tr>
<tr>
<td>Sales and related</td>
<td>18.82</td>
<td>19.38</td>
<td>17.51</td>
<td>19.97</td>
</tr>
<tr>
<td>Office and administrative support</td>
<td>16.55</td>
<td>16.57</td>
<td>16.05</td>
<td>17.13</td>
</tr>
<tr>
<td>Natural resources, construction, and maintenance</td>
<td>20.08</td>
<td>18.88</td>
<td>20.28</td>
<td>24.20</td>
</tr>
<tr>
<td>Construction and extraction</td>
<td>18.05</td>
<td>17.66</td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>21.50</td>
<td>19.67</td>
<td>23.96</td>
<td>24.67</td>
</tr>
<tr>
<td>Production, transportation, and material moving</td>
<td>15.26</td>
<td>12.58</td>
<td>13.12</td>
<td>24.51</td>
</tr>
<tr>
<td>Production</td>
<td>15.21</td>
<td>13.33</td>
<td>14.52</td>
<td>19.75</td>
</tr>
<tr>
<td>Transportation and material moving</td>
<td>15.29</td>
<td>12.07</td>
<td>12.05</td>
<td>–</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Relative error(^3) (percent)</th>
<th>All workers</th>
<th>Management, professional, and related</th>
<th>Management, business, and financial</th>
<th>Professional and related</th>
<th>Service</th>
<th>Sales and office</th>
<th>Sales and related</th>
<th>Office and administrative support</th>
<th>Natural resources, construction, and maintenance</th>
<th>Construction and extraction</th>
<th>Installation, maintenance, and repair</th>
<th>Production, transportation, and material moving</th>
<th>Production</th>
<th>Transportation and material moving</th>
</tr>
</thead>
<tbody>
<tr>
<td>All workers</td>
<td>3.1</td>
<td>2.3</td>
<td>3.4</td>
<td>2.8</td>
<td>3.8</td>
<td>6.6</td>
<td>5.1</td>
<td>2.3</td>
<td>5.1</td>
<td>8.6</td>
<td>3.8</td>
<td>10.1</td>
<td>5.4</td>
<td>17.5</td>
</tr>
</tbody>
</table>

\(^1\) Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

\(^2\) Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

\(^3\) The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a “confidence interval” around a sample estimate. For more information about RSEs, see appendix A.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.
<table>
<thead>
<tr>
<th>Occupation2</th>
<th>Hourly earnings3</th>
<th>Weekly earnings4</th>
<th>Annual earnings5</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>All workers</td>
<td>$19.91</td>
<td>$15.55</td>
<td>$798</td>
</tr>
<tr>
<td>Management occupations</td>
<td>38.93</td>
<td>38.63</td>
<td>1,650</td>
</tr>
<tr>
<td>General and operations managers</td>
<td>46.84</td>
<td>48.46</td>
<td>2,004</td>
</tr>
<tr>
<td>Construction managers</td>
<td>43.69</td>
<td>41.27</td>
<td>1,810</td>
</tr>
<tr>
<td>Business and financial operations occupations</td>
<td>27.59</td>
<td>24.00</td>
<td>1,236</td>
</tr>
<tr>
<td>Human resources, training, and labor relations specialists</td>
<td>20.54</td>
<td>12.24</td>
<td>975</td>
</tr>
<tr>
<td>Computer and mathematical science occupations</td>
<td>31.91</td>
<td>32.34</td>
<td>1,438</td>
</tr>
<tr>
<td>Architecture and engineering occupations</td>
<td>25.33</td>
<td>24.93</td>
<td>1,013</td>
</tr>
<tr>
<td>Legal occupations</td>
<td>50.70</td>
<td>48.08</td>
<td>1,996</td>
</tr>
<tr>
<td>Education, training, and library occupations</td>
<td>16.32</td>
<td>14.40</td>
<td>636</td>
</tr>
<tr>
<td>Healthcare practitioner and technical occupations</td>
<td>36.65</td>
<td>27.79</td>
<td>1,438</td>
</tr>
<tr>
<td>Registered nurses</td>
<td>37.59</td>
<td>30.21</td>
<td>1,503</td>
</tr>
<tr>
<td>Healthcare support occupations</td>
<td>13.14</td>
<td>11.25</td>
<td>526</td>
</tr>
<tr>
<td>Food preparation and serving related occupations</td>
<td>7.63</td>
<td>8.31</td>
<td>289</td>
</tr>
<tr>
<td>Cooks</td>
<td>10.44</td>
<td>11.00</td>
<td>390</td>
</tr>
<tr>
<td>Cooks, restaurant</td>
<td>11.07</td>
<td>11.54</td>
<td>415</td>
</tr>
<tr>
<td>Food service, tipped</td>
<td>3.70</td>
<td>2.19</td>
<td>142</td>
</tr>
<tr>
<td>Waiters and waitresses</td>
<td>3.50</td>
<td>2.18</td>
<td>134</td>
</tr>
<tr>
<td>Fast food and counter workers</td>
<td>8.98</td>
<td>8.82</td>
<td>330</td>
</tr>
<tr>
<td>Combined food preparation and serving workers, including fast food</td>
<td>9.54</td>
<td>9.25</td>
<td>361</td>
</tr>
<tr>
<td>Building and grounds cleaning and maintenance occupations</td>
<td>10.06</td>
<td>10.00</td>
<td>395</td>
</tr>
<tr>
<td>Building cleaning workers</td>
<td>8.45</td>
<td>8.15</td>
<td>321</td>
</tr>
<tr>
<td>Janitors and cleaners, except maids and housekeeping cleaners</td>
<td>8.12</td>
<td>8.07</td>
<td>299</td>
</tr>
<tr>
<td>Sales and related occupations</td>
<td>22.50</td>
<td>21.40</td>
<td>706</td>
</tr>
<tr>
<td>First-line supervisors/managers, sales workers</td>
<td>28.61</td>
<td>21.60</td>
<td>1,190</td>
</tr>
<tr>
<td>First-line supervisors/managers of retail sales workers</td>
<td>18.86</td>
<td>17.66</td>
<td>754</td>
</tr>
<tr>
<td>Retail sales workers</td>
<td>13.99</td>
<td>10.75</td>
<td>528</td>
</tr>
<tr>
<td>Cashiers, all workers</td>
<td>8.79</td>
<td>8.50</td>
<td>351</td>
</tr>
<tr>
<td>Cashiers</td>
<td>8.79</td>
<td>8.50</td>
<td>351</td>
</tr>
<tr>
<td>Retail salespersons</td>
<td>17.83</td>
<td>17.91</td>
<td>729</td>
</tr>
<tr>
<td>Insurance sales agents</td>
<td>32.69</td>
<td>21.65</td>
<td>1,313</td>
</tr>
<tr>
<td>Office and administrative support occupations</td>
<td>16.90</td>
<td>16.25</td>
<td>661</td>
</tr>
<tr>
<td>First-line supervisors/managers of office and administrative support workers</td>
<td>18.79</td>
<td>19.00</td>
<td>784</td>
</tr>
<tr>
<td>Financial clerks</td>
<td>17.95</td>
<td>18.04</td>
<td>701</td>
</tr>
<tr>
<td>Bookkeeping, accounting, and auditing clerks</td>
<td>17.51</td>
<td>15.71</td>
<td>674</td>
</tr>
<tr>
<td>Customer service representatives</td>
<td>17.64</td>
<td>16.46</td>
<td>706</td>
</tr>
<tr>
<td>Receptionists and information clerks</td>
<td>12.21</td>
<td>13.00</td>
<td>487</td>
</tr>
<tr>
<td>Secretaries and administrative assistants</td>
<td>17.37</td>
<td>15.71</td>
<td>686</td>
</tr>
<tr>
<td>Office clerks, general</td>
<td>17.01</td>
<td>16.25</td>
<td>621</td>
</tr>
<tr>
<td>Construction and extraction occupations</td>
<td>17.67</td>
<td>14.00</td>
<td>707</td>
</tr>
<tr>
<td>First-line supervisors/managers of construction trades and extraction workers</td>
<td>27.12</td>
<td>26.88</td>
<td>1,085</td>
</tr>
<tr>
<td>Installation, maintenance, and repair occupations</td>
<td>19.67</td>
<td>18.67</td>
<td>794</td>
</tr>
</tbody>
</table>

See footnotes at end of table.
Table 15. Establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time workers, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Hourly earnings 3</th>
<th>Weekly earnings 4</th>
<th>Annual earnings 5</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>Installation, maintenance, and repair occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>—Continued</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Automotive technicians and repairers</td>
<td>$18.00</td>
<td>$16.46</td>
<td>$761</td>
</tr>
<tr>
<td>Automotive service technicians and mechanics</td>
<td>18.15</td>
<td>16.90</td>
<td>772</td>
</tr>
<tr>
<td>Industrial machinery installation, repair, and maintenance workers</td>
<td>20.08</td>
<td>19.97</td>
<td>798</td>
</tr>
<tr>
<td>Miscellaneous installation, maintenance, and repair workers</td>
<td>14.06</td>
<td>14.00</td>
<td>562</td>
</tr>
<tr>
<td>Production occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Miscellaneous assemblers and fabricators</td>
<td>13.34</td>
<td>12.00</td>
<td>536</td>
</tr>
<tr>
<td>Miscellaneous production workers</td>
<td>14.48</td>
<td>12.00</td>
<td>579</td>
</tr>
<tr>
<td>Transportation and material moving occupations</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Driver/sales workers and truck drivers</td>
<td>12.91</td>
<td>11.71</td>
<td>524</td>
</tr>
<tr>
<td>Truck drivers, heavy and tractor-trailer</td>
<td>15.10</td>
<td>12.50</td>
<td>647</td>
</tr>
<tr>
<td>Industrial truck and tractor operators</td>
<td>13.20</td>
<td>13.75</td>
<td>528</td>
</tr>
<tr>
<td>Laborers and material movers, hand</td>
<td>10.00</td>
<td>10.00</td>
<td>401</td>
</tr>
<tr>
<td>Laborers and freight, stock, and material movers, hand</td>
<td>9.74</td>
<td>10.00</td>
<td>381</td>
</tr>
<tr>
<td>Packers and packagers, hand</td>
<td>10.12</td>
<td>10.47</td>
<td>405</td>
</tr>
</tbody>
</table>

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

3 Hourly earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
### Table 16. Establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time\(^1\) private industry workers, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupation 2</th>
<th>Hourly earnings(^3)</th>
<th>Weekly earnings(^4)</th>
<th>Annual earnings(^5)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>All workers</td>
<td>$24.04</td>
<td>$19.33</td>
<td>$953</td>
</tr>
<tr>
<td>Management occupations</td>
<td>44.82</td>
<td>41.11</td>
<td>1,810</td>
</tr>
<tr>
<td>General and operations managers</td>
<td>48.11</td>
<td>42.93</td>
<td>1,933</td>
</tr>
<tr>
<td>Marketing and sales managers</td>
<td>62.15</td>
<td>61.98</td>
<td>2,486</td>
</tr>
<tr>
<td>Computer and information systems managers</td>
<td>46.17</td>
<td>46.71</td>
<td>1,881</td>
</tr>
<tr>
<td>Financial managers</td>
<td>43.66</td>
<td>35.81</td>
<td>1,746</td>
</tr>
<tr>
<td>Medical and health services managers</td>
<td>41.03</td>
<td>37.05</td>
<td>1,698</td>
</tr>
<tr>
<td>Business and financial operations occupations</td>
<td>32.18</td>
<td>28.90</td>
<td>1,286</td>
</tr>
<tr>
<td>Management analysts</td>
<td>37.77</td>
<td>37.27</td>
<td>1,529</td>
</tr>
<tr>
<td>Accountants and auditors</td>
<td>29.34</td>
<td>25.48</td>
<td>1,173</td>
</tr>
<tr>
<td>Computer and mathematical science occupations</td>
<td>36.20</td>
<td>34.65</td>
<td>1,446</td>
</tr>
<tr>
<td>Computer programmers</td>
<td>34.59</td>
<td>33.17</td>
<td>1,398</td>
</tr>
<tr>
<td>Computer software engineers</td>
<td>40.42</td>
<td>38.94</td>
<td>1,817</td>
</tr>
<tr>
<td>Computer software engineers, applications</td>
<td>45.20</td>
<td>44.11</td>
<td>1,808</td>
</tr>
<tr>
<td>Computer software engineers, systems software</td>
<td>35.15</td>
<td>34.52</td>
<td>1,406</td>
</tr>
<tr>
<td>Computer support specialists</td>
<td>29.54</td>
<td>26.50</td>
<td>1,177</td>
</tr>
<tr>
<td>Computer systems analysts</td>
<td>41.09</td>
<td>35.58</td>
<td>1,635</td>
</tr>
<tr>
<td>Architecture and engineering occupations</td>
<td>31.40</td>
<td>30.05</td>
<td>1,256</td>
</tr>
<tr>
<td>Engineers</td>
<td>38.92</td>
<td>36.06</td>
<td>1,557</td>
</tr>
<tr>
<td>Life, physical, and social science occupations</td>
<td>24.80</td>
<td>23.63</td>
<td>992</td>
</tr>
<tr>
<td>Education, training, and library occupations</td>
<td>35.67</td>
<td>35.57</td>
<td>1,379</td>
</tr>
<tr>
<td>Postsecondary teachers</td>
<td>44.09</td>
<td>37.70</td>
<td>1,595</td>
</tr>
<tr>
<td>Primary, secondary, and special education school teachers</td>
<td>32.57</td>
<td>35.57</td>
<td>1,299</td>
</tr>
<tr>
<td>Arts, design, entertainment, sports, and media occupations</td>
<td>24.12</td>
<td>20.09</td>
<td>956</td>
</tr>
<tr>
<td>Healthcare practitioner and technical occupations</td>
<td>25.79</td>
<td>25.05</td>
<td>1,035</td>
</tr>
<tr>
<td>Registered nurses</td>
<td>28.15</td>
<td>28.82</td>
<td>1,091</td>
</tr>
<tr>
<td>Licensed practical and licensed vocational nurses</td>
<td>19.59</td>
<td>19.59</td>
<td>774</td>
</tr>
<tr>
<td>Healthcare support occupations</td>
<td>13.24</td>
<td>13.05</td>
<td>519</td>
</tr>
<tr>
<td>Nursing, psychiatric, and home health aids</td>
<td>12.35</td>
<td>12.59</td>
<td>481</td>
</tr>
<tr>
<td>Nursing aides, orderlies, and attendants</td>
<td>12.35</td>
<td>12.59</td>
<td>481</td>
</tr>
<tr>
<td>Protective service occupations</td>
<td>13.44</td>
<td>11.33</td>
<td>537</td>
</tr>
<tr>
<td>Security guards and gaming surveillance officers</td>
<td>12.63</td>
<td>11.00</td>
<td>505</td>
</tr>
<tr>
<td>Security guards</td>
<td>12.63</td>
<td>11.00</td>
<td>505</td>
</tr>
<tr>
<td>Food preparation and serving related occupations</td>
<td>10.13</td>
<td>10.61</td>
<td>401</td>
</tr>
<tr>
<td>Cooks</td>
<td>14.25</td>
<td>14.55</td>
<td>570</td>
</tr>
<tr>
<td>Building and grounds cleaning and maintenance occupations</td>
<td>10.43</td>
<td>9.68</td>
<td>419</td>
</tr>
<tr>
<td>Building cleaning workers</td>
<td>10.19</td>
<td>9.68</td>
<td>409</td>
</tr>
<tr>
<td>Janitors and cleaners, except maids and housekeeping cleaners</td>
<td>10.48</td>
<td>9.86</td>
<td>425</td>
</tr>
<tr>
<td>Maids and housekeeping cleaners</td>
<td>9.22</td>
<td>9.12</td>
<td>362</td>
</tr>
<tr>
<td>Sales and related occupations</td>
<td>20.58</td>
<td>14.20</td>
<td>830</td>
</tr>
<tr>
<td>Retail sales workers</td>
<td>14.76</td>
<td>12.80</td>
<td>596</td>
</tr>
<tr>
<td>Cashiers, all workers</td>
<td>11.44</td>
<td>10.84</td>
<td>455</td>
</tr>
<tr>
<td>Cashiers</td>
<td>11.44</td>
<td>10.84</td>
<td>455</td>
</tr>
<tr>
<td>Counter and rental clerks and parts salespersons</td>
<td>19.29</td>
<td>19.23</td>
<td>789</td>
</tr>
<tr>
<td>Retail salespersons</td>
<td>14.89</td>
<td>12.91</td>
<td>604</td>
</tr>
</tbody>
</table>

See footnotes at end of table.
Table 16. Establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours for full-time¹ private industry workers, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008 — Continued

<table>
<thead>
<tr>
<th>Occupation²</th>
<th>Hourly earnings³</th>
<th>Weekly earnings⁴</th>
<th>Annual earnings⁵</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Mean</td>
<td>Median</td>
<td>Mean</td>
</tr>
<tr>
<td>Office and administrative support occupations</td>
<td>$16.82  15.73</td>
<td>$671  628</td>
<td>39.9</td>
</tr>
<tr>
<td>First-line supervisors/managers of office and administrative support workers</td>
<td>23.74  26.97</td>
<td>950  1,079</td>
<td>40.0</td>
</tr>
<tr>
<td>Financial clerks</td>
<td>16.52  16.82</td>
<td>661  673</td>
<td>40.0</td>
</tr>
<tr>
<td>Billing and posting clerks and machine operators</td>
<td>16.62  15.27</td>
<td>665  611</td>
<td>40.0</td>
</tr>
<tr>
<td>Bookkeeping, accounting, and auditing clerks</td>
<td>16.49  16.83</td>
<td>660  673</td>
<td>40.0</td>
</tr>
<tr>
<td>Customer service representatives</td>
<td>16.27  14.00</td>
<td>650  560</td>
<td>40.0</td>
</tr>
<tr>
<td>Shipping, receiving, and traffic clerks</td>
<td>14.70  15.25</td>
<td>588  610</td>
<td>40.0</td>
</tr>
<tr>
<td>Stock clerks and order fillers</td>
<td>13.79  12.80</td>
<td>552  512</td>
<td>40.0</td>
</tr>
<tr>
<td>Secretaries and administrative assistants</td>
<td>20.65  20.82</td>
<td>816  822</td>
<td>39.5</td>
</tr>
<tr>
<td>Executive secretaries and administrative assistants</td>
<td>22.29  22.12</td>
<td>891  885</td>
<td>40.0</td>
</tr>
<tr>
<td>Secretaries, except legal, medical, and executive</td>
<td>16.62  17.42</td>
<td>650  697</td>
<td>39.1</td>
</tr>
<tr>
<td>Office clerks, general</td>
<td>15.01  14.04</td>
<td>601  562</td>
<td>40.0</td>
</tr>
<tr>
<td>Construction and extraction occupations</td>
<td>18.57  18.97</td>
<td>742  759</td>
<td>40.0</td>
</tr>
<tr>
<td>Electricians</td>
<td>22.10  18.97</td>
<td>876  759</td>
<td>39.6</td>
</tr>
<tr>
<td>Installation, maintenance, and repair occupations</td>
<td>24.40  26.78</td>
<td>1,006  1,080</td>
<td>41.2</td>
</tr>
<tr>
<td>Radio and telecommunications equipment installers and repairers</td>
<td>28.35  28.38</td>
<td>1,134  1,135</td>
<td>40.0</td>
</tr>
<tr>
<td>Telecommunications equipment installers and repairers, except line installers</td>
<td>28.35  28.38</td>
<td>1,134  1,135</td>
<td>40.0</td>
</tr>
<tr>
<td>Industrial machinery installation, repair, and maintenance workers</td>
<td>16.46  17.65</td>
<td>724  720</td>
<td>44.0</td>
</tr>
<tr>
<td>Production occupations</td>
<td>16.66  15.31</td>
<td>659  604</td>
<td>39.5</td>
</tr>
<tr>
<td>Miscellaneous production workers</td>
<td>16.33  17.91</td>
<td>652  716</td>
<td>39.9</td>
</tr>
<tr>
<td>Transportation and material moving occupations</td>
<td>19.96  12.59</td>
<td>775  517</td>
<td>38.8</td>
</tr>
<tr>
<td>Driver/sales workers and truck drivers</td>
<td>18.85  22.37</td>
<td>857  798</td>
<td>45.5</td>
</tr>
<tr>
<td>Industrial truck and tractor operators</td>
<td>14.68  15.52</td>
<td>587  621</td>
<td>40.0</td>
</tr>
<tr>
<td>Laborers and material movers, hand</td>
<td>10.72  10.00</td>
<td>428  405</td>
<td>39.9</td>
</tr>
<tr>
<td>Laborers and freight, stock, and material movers, hand</td>
<td>10.98  10.37</td>
<td>438  413</td>
<td>39.9</td>
</tr>
</tbody>
</table>

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designates position - one-half of the hours are paid the same as or more than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.
Table 17. Union¹ and nonunion workers: Mean hourly earnings² for major occupational groups, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupational group³</th>
<th>Union</th>
<th>Nonunion</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Civilian workers</td>
<td>Nonunion</td>
</tr>
<tr>
<td></td>
<td>Private industry workers</td>
<td>State and local government workers</td>
</tr>
<tr>
<td></td>
<td>State and local government workers</td>
<td></td>
</tr>
<tr>
<td>All workers</td>
<td>$25.43</td>
<td>$25.76</td>
</tr>
<tr>
<td></td>
<td>–</td>
<td>–</td>
</tr>
<tr>
<td></td>
<td>$20.93</td>
<td>$20.63</td>
</tr>
<tr>
<td></td>
<td>$23.14</td>
<td></td>
</tr>
<tr>
<td>Management, professional, and related</td>
<td>– – 32.88</td>
<td>33.87 28.80</td>
</tr>
<tr>
<td>Management, business, and financial</td>
<td>– 36.55</td>
<td>36.92 32.54</td>
</tr>
<tr>
<td>Professional and related</td>
<td>– 30.77</td>
<td>31.71 28.11</td>
</tr>
<tr>
<td>Service</td>
<td>18.11 15.06</td>
<td>– 11.52 10.45</td>
</tr>
<tr>
<td>Sales and office</td>
<td>16.52 16.52</td>
<td>– 17.49 17.48</td>
</tr>
<tr>
<td>Sales and related</td>
<td>17.26 17.26</td>
<td>– 18.87 18.87</td>
</tr>
<tr>
<td>Office and administrative support</td>
<td>16.00 16.00</td>
<td>– 16.65 16.57</td>
</tr>
<tr>
<td>Natural resources, construction, and maintenance</td>
<td>25.27 25.17</td>
<td>– 18.80 18.91</td>
</tr>
<tr>
<td>Construction and extraction</td>
<td>22.71 22.32</td>
<td>– 16.95 16.81</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>27.76 27.97</td>
<td>– 20.09 20.26</td>
</tr>
<tr>
<td>Production, transportation, and material moving</td>
<td>31.61 32.11</td>
<td>– 13.28 13.12</td>
</tr>
<tr>
<td>Production</td>
<td>24.10 24.10</td>
<td>– 13.43 13.36</td>
</tr>
<tr>
<td>Transportation and material moving</td>
<td>– –</td>
<td>– 13.18 12.96</td>
</tr>
</tbody>
</table>

Relative error⁴ (percent)

| All workers         | 22.9 25.2 | – 2.6 2.9 | 3.0 |
|                     | – – 2.1 | 2.3 3.3 |
|                     | – – 3.5 | 3.8 3.8 |
|                     | – – 2.6 | 3.1 3.6 |
|                     | 11.7 20.6 | – 4.4 4.2 | 4.6 |
|                     | 16.6 16.6 | – 3.8 3.9 | 11.1 |
|                     | 26.9 26.9 | – 8.8 8.8 | – |
|                     | 13.1 13.1 | – 2.3 2.3 | 11.1 |
|                     | 2.6 2.8 | – 4.9 5.4 | 6.5 |
|                     | 4.8 5.2 | – 9.3 10.5 | 9.7 |
|                     | 1.9 1.8 | – 3.1 3.4 | 2.8 |
|                     | 45.9 46.8 | – 3.8 3.9 | 5.5 |
|                     | 5.4 5.4 | – 7.7 7.8 | – |
|                     | – – 4.3 | 4.6 4.5 |

¹ Union workers are those whose wages are determined through collective bargaining.
² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.
³ Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.
⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.
Table 18. Time and incentive workers\(^1\) Mean hourly earnings\(^2\) for major occupational groups, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupational group(^3)</th>
<th>Time</th>
<th>Incentive</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Civilian workers</td>
<td>Private industry workers</td>
</tr>
<tr>
<td>All workers</td>
<td>$20.66</td>
<td>$20.30</td>
</tr>
<tr>
<td>Management, professional, and related</td>
<td>32.32</td>
<td>33.22</td>
</tr>
<tr>
<td>Management, business, and financial</td>
<td>35.97</td>
<td>36.32</td>
</tr>
<tr>
<td>Professional and related</td>
<td>30.39</td>
<td>31.21</td>
</tr>
<tr>
<td>Service</td>
<td>11.71</td>
<td>10.44</td>
</tr>
<tr>
<td>Sales and office</td>
<td>15.81</td>
<td>15.70</td>
</tr>
<tr>
<td>Sales and related</td>
<td>14.30</td>
<td>14.30</td>
</tr>
<tr>
<td>Office and administrative support</td>
<td>16.54</td>
<td>16.44</td>
</tr>
<tr>
<td>Natural resources, construction, and maintenance</td>
<td>19.76</td>
<td>19.84</td>
</tr>
<tr>
<td>Construction and extraction</td>
<td>–</td>
<td>18.05</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>21.04</td>
<td>21.20</td>
</tr>
<tr>
<td>Production, transportation, and material moving</td>
<td>15.21</td>
<td>15.14</td>
</tr>
<tr>
<td>Production</td>
<td>15.36</td>
<td>15.31</td>
</tr>
<tr>
<td>Transportation and material moving</td>
<td>15.11</td>
<td>15.00</td>
</tr>
</tbody>
</table>

| Relative error\(^4\) (percent) | All workers | Management, professional, and related | Management, business, and financial | Professional and related | Service | Sales and office | Sales and related | Office and administrative support | Natural resources, construction, and maintenance | Construction and extraction | Installation, maintenance, and repair | Production, transportation, and material moving | Production | Transportation and material moving |
|--------------------------------|-------------|---------------------------------------|--------------------------------------|--------------------------|--------|-----------------|----------------|-----------------------------|--------------------------|-------------------------------|--------------------------------------|-----------------|-------------------------|
|                                | 3.0         | 2.2                                   | 3.3                                  | 2.8                      | 4.6    | 4.7             | 12.9                      | 2.5                         | 5.0                      | –                              | 4.1                        | 10.6                     | 4.8                     |
|                                | 3.5         | 2.4                                   | 3.7                                  | 3.4                      | 4.2    | 4.9             | 12.9                      | 2.5                         | 5.4                      | –                              | 4.4                        | 11.0                     | 4.8                     |
|                                | 8.4         | 12.9                                  | 12.3                                 | –                        | –      | 10.8            | 12.7                      | 5.1                         | 14.6                     | –                              | 14.6                       | 3.2                      | 8.8                     |
|                                | 8.4         | 12.9                                  | 12.3                                 | –                        | –      | 10.8            | 12.7                      | 5.1                         | 14.6                     | –                              | 14.6                       | 3.2                      | 8.8                     |

1 Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.
3 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.
Table 19.  Industry sector: Mean hourly earnings for private industry workers by major occupational group, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupational group</th>
<th>Goods producing</th>
<th>Service providing</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Construction</td>
<td>Manufacturing</td>
</tr>
<tr>
<td>All workers</td>
<td>$22.79</td>
<td>$21.46</td>
</tr>
<tr>
<td>Management, professional, and related</td>
<td>39.35</td>
<td>40.93</td>
</tr>
<tr>
<td>Management, business, and financial</td>
<td>41.82</td>
<td>51.26</td>
</tr>
<tr>
<td>Service</td>
<td>-</td>
<td>35.22</td>
</tr>
<tr>
<td>Sales and office</td>
<td>19.53</td>
<td>23.80</td>
</tr>
<tr>
<td>Sales and related</td>
<td>-</td>
<td>59.01</td>
</tr>
<tr>
<td>Office and administrative support</td>
<td>17.61</td>
<td>16.75</td>
</tr>
<tr>
<td>Natural resources, construction, and maintenance</td>
<td>18.18</td>
<td>21.60</td>
</tr>
<tr>
<td>Construction and extraction</td>
<td>17.95</td>
<td>15.32</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>19.25</td>
<td>18.44</td>
</tr>
<tr>
<td>Production, transportation, and material moving</td>
<td>17.95</td>
<td>15.32</td>
</tr>
<tr>
<td>Production</td>
<td>-</td>
<td>16.07</td>
</tr>
<tr>
<td>Transportation and material moving</td>
<td>-</td>
<td>11.99</td>
</tr>
</tbody>
</table>

Relative error (percent)

<table>
<thead>
<tr>
<th></th>
<th>All workers</th>
<th>Management, professional, and related</th>
<th>Management, business, and financial</th>
<th>Professional and related</th>
<th>Service</th>
<th>Sales and office</th>
<th>Sales and related</th>
<th>Office and administrative support</th>
<th>Natural resources, construction, and maintenance</th>
<th>Construction and extraction</th>
<th>Installation, maintenance, and repair</th>
<th>Production</th>
<th>Transportation and material moving</th>
</tr>
</thead>
<tbody>
<tr>
<td>All workers</td>
<td>6.5</td>
<td>4.2</td>
<td>7.3</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Management, professional, and related</td>
<td>10.1</td>
<td>11.3</td>
<td>5.9</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Management, business, and financial</td>
<td>10.5</td>
<td>14.9</td>
<td>10.0</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Professional and related</td>
<td>-</td>
<td>5.5</td>
<td>3.7</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Service</td>
<td>-</td>
<td>-</td>
<td>12.0</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Sales and office</td>
<td>4.1</td>
<td>10.5</td>
<td>8.6</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Sales and related</td>
<td>-</td>
<td>38.4</td>
<td>12.0</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Office and administrative support</td>
<td>5.7</td>
<td>3.1</td>
<td>4.1</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Natural resources, construction, and maintenance</td>
<td>11.5</td>
<td>10.7</td>
<td>6.2</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Construction and extraction</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>18.6</td>
<td>9.3</td>
<td>4.9</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Production</td>
<td>-</td>
<td>6.3</td>
<td>9.7</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transportation and material moving</td>
<td>-</td>
<td>9.8</td>
<td>27.7</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

1 Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. See appendix A for more information.
3 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.
Appendix A: Technical Note

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. Although this section answers some questions commonly asked by data users, it is not a comprehensive description of all of the steps required to produce the data.

Planning for the survey

The overall design of the National Compensation Survey (NCS) includes questions of scope, frame, and sample selection.

Survey scope

This survey covered establishments employing one worker or more in private goods-producing industries (mining, construction, and manufacturing); private service-providing industries (trade, transportation, and utilities, information, financial activities, professional and business services, education and health services, leisure and hospitality, and other services); State governments; and local governments. Agriculture, forestry, fishing and hunting, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey, an establishment is an economic unit that produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment is usually at a single physical location. For State and local governments, an establishment is defined as all locations of a government agency within the sampled area.

The statistical area covered by this survey is defined by the U.S. Office of Management and Budget (OMB) as of December 2003. The Atlanta–Sandy Springs–Gainesville, GA–AL, Combined Statistical Area (CSA) includes:

- Cedartown, GA, Micropolitan Statistical Area: Polk County, GA
- Gainesville, GA, Metropolitan Statistical Area: Hall County, GA
- LaGrange, GA, Micropolitan Statistical Area: Troup County, GA
- Thomaston, GA, Micropolitan Statistical Area: Upson County, GA
- Valley, AL, Micropolitan Statistical Area: Chambers County, AL

Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. Approximately one-fifth of the private industry sample is reselected each year. The sampling frame for State and local government establishments is revised every 10 years.

Sample design

The sample for this survey area was selected using a two-stage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment’s employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy that were not selected for collection. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

Data collection

The collection of data from survey respondents required detailed procedures. Field economists collected the data, working out of the Bureau of Labor Statistics’ (BLS) Regional Offices and visiting each establishment surveyed.
Other contact methods, such as mail and telephone, were used to clarify and update data.

**Occupational selection and classification**

Identification of the occupations for which wage data were to be collected was a multistep process:

1. Probability-proportional-to-size selection of establishment jobs
2. Classification of jobs into occupations based on the 2000 Standard Occupational Classification (SOC) system
3. Characterization of jobs as full-time versus part-time, union versus nonunion, and time versus incentive
4. Determination of the level of work of each job

For each occupation, wage data were collected for those workers whose jobs could be characterized by the criteria identified in the last three steps. If a specific work level could not be determined, wages were still collected.

In step one, the jobs to be sampled were selected at each establishment by the BLS field economist. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs for which data were collected in each establishment was based on the establishment’s employment size. The number of jobs selected followed this schedule:

<table>
<thead>
<tr>
<th>Number of employees</th>
<th>Number of selected jobs</th>
</tr>
</thead>
<tbody>
<tr>
<td>1–49</td>
<td>Up to 4</td>
</tr>
<tr>
<td>50–249</td>
<td>6</td>
</tr>
<tr>
<td>250 or more</td>
<td>8</td>
</tr>
</tbody>
</table>

Exceptions include State and local government units, for which up to 20 jobs may be selected, and the aircraft manufacturing industry units—those matching NAICS code 336411—for which up to 32 jobs may be selected.

The second step of the process entailed classifying the selected jobs into occupations based on their duties. NCS uses the 2000 Standard Occupational Classification (SOC) system. A selected job may fall into any one of about 800 occupational classifications, from accountant to zoologist. When workers could be classified in more than one occupation, they were classified in the occupation that required the higher skill level. When there was no perceptible difference in skill level, the workers were classified in the occupation that described their primary activity.

Each occupational classification is an element of a broader classification known as a major group. Occupations can fall into any of 22 major groups. Appendix B contains a complete list of all individual occupations, classified by the major group to which they belong.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment’s definition of those terms. Then, the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based on the actual production of the worker, rather than solely on hours worked. Finally, the worker was identified as being in a union job or a nonunion job. See the “Definition of terms” section on the following page for more detail.

**Occupational leveling**

In the last step before wage data were collected, the work level of each selected job was determined using a “point factor leveling” process. Point factor leveling matches certain aspects of a job to specific levels of work with assigned point values. Points for each factor are then totaled to determine the overall work level for the job.

The NCS program is in the process of converting from a nine-factor to a four-factor occupational leveling system. The conversion is being phased in via annual NCS sample replenishment groups and will require several years for full implementation. The four occupational leveling factors are:

- Knowledge
- Job controls and complexity
- Contacts (nature and purpose)
- Physical environment

Each factor consists of several levels, and each level has an associated description and assigned points. A knowledge guide for 24 families of closely related occupations contains short definitions of the point levels of knowledge expected for the occupations and presents relevant examples. The other three factors use identical descriptions for all occupational categories and contain a definition of each point level within each factor.

The description within each factor best matching the job is chosen. The point levels within each factor are designed to describe the thresholds of distinct levels of work. When a job does not meet the full description of a point level, the next lowest point level is used. Points for the four factors are totaled to determine the overall work level. NCS publishes data for up to 15 work levels.

Most supervisory occupations are evaluated based on their duties and responsibilities. A modified approach is used for professional and administrative supervisors when they direct professional work and are paid primarily to supervise. Such supervisory occupations are leveled based on the work level of the highest position reporting to them.

Combined work levels
This bulletin includes a table which simplifies the presentation of work levels by combining them into four broad groups. The groups were determined by combinations of knowledge, job controls and complexity, contacts, physical environment, and supervisory duties, and are meant to be comparable across different occupations. The broad groups and the combined work levels are:

<table>
<thead>
<tr>
<th>Group designation</th>
<th>Levels combined</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group I</td>
<td>Levels 1–4</td>
</tr>
<tr>
<td>Group II</td>
<td>Levels 5–8</td>
</tr>
<tr>
<td>Group III</td>
<td>Levels 9–12</td>
</tr>
<tr>
<td>Group IV</td>
<td>Levels 13–15</td>
</tr>
</tbody>
</table>

Collection period
Survey data were collected over a 13-month period for the larger metropolitan areas in the NCS program. For the smaller metropolitan areas, data were collected over a 4-month period. For each establishment in the survey, the data reflect the establishment’s most recent information at the time of collection. The payroll reference month shown in the tables reflects the average date of this information for all sample units.

Earnings
Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were not considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (such as Christmas and profit-sharing bonuses)
- Uniform and tool allowances
- Free or subsidized room and board
- Payments made by third parties (for example, tips)
- On-call pay

To calculate earnings for various periods (hourly, weekly, and annual), data on work schedules also were collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers who are exempt from overtime provisions often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

The earnings estimates for aircraft pilots and flight engineers (SOC code 53-2010) and detailed occupations within this group, and the earnings estimates for flight attendants (SOC code 39-6031), included flight pay and flight hours only; these estimates may not reflect the total earnings and hours worked.

Union workers
The NCS defines a union worker as any employee in a union occupation when all of the following conditions are met: a labor organization is recognized as the bargaining agent for all workers in the occupation; wage and salary rates are determined through collection bargaining or negotiations; and settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed, mutually binding collective bargaining agreement.

A nonunion worker is an employee in an occupation not meeting the conditions for union coverage.

Processing and analyzing the data
Data were processed and analyzed at the BLS National Office following collection.

Weighting and nonresponse
Sample weights were calculated for each establishment and occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate data for the individual establishments or occupations into the various data series. Some of the establishments surveyed could not supply or refused to supply information. If data were not provided by a sample member during the initial interview, the weights of responding sample members in the same or similar “cells” were adjusted to account for the missing data. This technique assumes that the mean value of data for the respondents equals the mean value of data for the respondents at some detailed “cell” level. Responding and nonresponding establishments were classified into these...
cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells that were additionally defined by major occupation group.

If average hourly earnings data were not provided by a sample member during the update interview, then missing average hourly earnings were imputed by multiplying prior average hourly earnings by the rate of change in the average hourly earnings of respondents. The regression model that takes into account available establishment characteristics is used to derive the rate of change in the average hourly earnings.

Establishments that were determined to be out of business or outside the scope of the survey had their weights changed to zero.

**Estimation**

The wage series in the tables are computed by combining the wages for each sampled occupation. Before being combined, individual wage rates are weighted by the number of workers; the sample weight, adjusted for nonresponding establishments and other factors; and the occupation’s scheduled hours of work. The sample weight reflects the inverse of each unit’s probability of selection at each sample selection stage and four weight adjustment factors. The first factor adjusts for establishment nonresponse and the second factor adjusts for occupational nonresponse. The third factor adjusts for any special situations that may have occurred during data collection. The fourth factor, post-stratification, also called benchmarking, is introduced to adjust estimated employment totals to the current counts of employment by industry. The latest available employment counts were used to derive average hourly earnings in this publication.

Not all calculated series met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented the publication of a series that could have revealed information about a specific establishment.

Estimates of the number of workers represent the total in all establishments within the scope of the study, and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve to indicate only the relative importance of the occupational groups studied.

**Percentiles**

The percentiles presented in tables 6 through 10 are computed using earnings reported for individual workers in sampled establishment jobs and their scheduled hours of work. Establishments in the survey may report only individual-worker earnings for each sampled job. For the calculation of percentile estimates, the individual-worker hourly earnings are appropriately weighted and then arrayed from lowest to highest.

The published 10th, 25th, 50th, 75th, and 90th percentiles designate position in the earnings distribution within each published occupation. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

**Data reliability**

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

_Sampling errors_ occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. RSE data are provided alongside the earnings data in the bulletin tables.

The standard error can be used to calculate a “confidence interval” around a sample estimate. As an example, suppose a table shows that mean hourly earnings for all workers were $17.75, with a relative standard error of 1.0 percent for this estimate. At the 90-percent level, the confidence interval for this estimate is from $17.46 to $18.04 ($17.75 minus and plus $0.29, where $0.29 is the product of 1.645 times 1.0 percent times $17.75). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

_Nonsampling errors_ also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data, computer edits of the data, and detailed data review.
### Appendix table 1. Number of workers represented by the survey, Atlanta-Sandy Springs-Gainesville, GA-AL CSA, January 2008

<table>
<thead>
<tr>
<th>Occupational group</th>
<th>Civilian workers</th>
<th>Private industry workers</th>
<th>State and local government workers</th>
</tr>
</thead>
<tbody>
<tr>
<td>All workers</td>
<td>2,379,500</td>
<td>2,068,500</td>
<td>311,000</td>
</tr>
<tr>
<td>Management, professional, and related</td>
<td>716,300</td>
<td>547,600</td>
<td>168,600</td>
</tr>
<tr>
<td>Management, business, and financial</td>
<td>237,100</td>
<td>214,900</td>
<td>22,300</td>
</tr>
<tr>
<td>Professional and related</td>
<td>479,100</td>
<td>332,800</td>
<td>146,300</td>
</tr>
<tr>
<td>Service</td>
<td>443,200</td>
<td>368,100</td>
<td>75,000</td>
</tr>
<tr>
<td>Sales and office</td>
<td>662,400</td>
<td>631,200</td>
<td>31,300</td>
</tr>
<tr>
<td>Sales and related</td>
<td>265,700</td>
<td>265,700</td>
<td>0</td>
</tr>
<tr>
<td>Office and administrative support</td>
<td>396,700</td>
<td>365,500</td>
<td>31,300</td>
</tr>
<tr>
<td>Natural resources, construction, and maintenance</td>
<td>187,400</td>
<td>171,800</td>
<td>15,500</td>
</tr>
<tr>
<td>Construction and extraction</td>
<td>82,200</td>
<td>73,300</td>
<td>8,900</td>
</tr>
<tr>
<td>Installation, maintenance, and repair</td>
<td>105,200</td>
<td>98,500</td>
<td>6,600</td>
</tr>
<tr>
<td>Production, transportation, and material moving</td>
<td>370,300</td>
<td>349,700</td>
<td>20,600</td>
</tr>
<tr>
<td>Production</td>
<td>143,800</td>
<td>143,000</td>
<td>0</td>
</tr>
<tr>
<td>Transportation and material moving</td>
<td>226,600</td>
<td>206,800</td>
<td>19,800</td>
</tr>
</tbody>
</table>

1 The number of workers represented by the survey are rounded to the nearest 100. Estimates of the number of workers provide a description of size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison to other statistical series to measure employment trends or levels.

2 Workers are classified by occupation using the 2000 Standard Occupational Classification (SOC) system. See appendix B for more information.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

<table>
<thead>
<tr>
<th>Establishments</th>
<th>Total</th>
<th>Private industry</th>
<th>State and local government</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total in sampling frame¹</td>
<td>89,245</td>
<td>86,332</td>
<td>2,913</td>
</tr>
<tr>
<td>Total in sample</td>
<td>734</td>
<td>669</td>
<td>65</td>
</tr>
<tr>
<td>Responding</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Refused or unable to provide data</td>
<td>208</td>
<td>195</td>
<td>13</td>
</tr>
<tr>
<td>Out of business or not in survey scope</td>
<td>119</td>
<td>119</td>
<td>0</td>
</tr>
</tbody>
</table>

¹ The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports and is based on the 2002 North American Industry Classification System (NAICS). For private industries, an establishment is usually a single physical location. For State and local governments, an establishment is defined as all locations of a government entity.


NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.
The Standard Occupational Classification (SOC) system is used by all Federal statistical agencies. Workers are classified into one of approximately 800 detailed occupations. To facilitate classification, occupations are combined to form major groups, minor groups, and broad occupations. Each item in the hierarchy is designated by a six-digit code. Major group codes end with 0000, minor groups end with 000, and broad occupations end with 0. The following list is used by the National Compensation Survey (NCS) for publication.

<table>
<thead>
<tr>
<th>11-0000</th>
<th>Management Occupations</th>
<th>11-9121</th>
<th>Natural Sciences Managers</th>
</tr>
</thead>
<tbody>
<tr>
<td>11-1011</td>
<td>Chief Executives</td>
<td>11-9141</td>
<td>Property, Real Estate, and Community Association Managers</td>
</tr>
<tr>
<td>11-1021</td>
<td>General and Operations Managers</td>
<td>11-9151</td>
<td>Social and Community Service Managers</td>
</tr>
<tr>
<td>11-1031</td>
<td>Legislators</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11-2011</td>
<td>Advertising and Promotions Managers</td>
<td>13-0000</td>
<td>Business and Financial Operations Occupations</td>
</tr>
<tr>
<td>11-2020</td>
<td>Marketing and Sales Managers</td>
<td></td>
<td>Agents and Business Managers of Artists, Performers, and Athletes</td>
</tr>
<tr>
<td>11-2021</td>
<td>Marketing Managers</td>
<td></td>
<td>Buyers and Purchasing Agents</td>
</tr>
<tr>
<td>11-2022</td>
<td>Sales Managers</td>
<td>13-1011</td>
<td>Purchasing Agents and Buyers, Farm Products</td>
</tr>
<tr>
<td>11-2031</td>
<td>Public Relations Managers</td>
<td>13-1020</td>
<td>Purchasing Agents, Except Wholesale, Retail, and Farm Products</td>
</tr>
<tr>
<td>11-3011</td>
<td>Administrative Services Managers</td>
<td>13-1021</td>
<td>Claims Adjusters, Appraisers, Examiners, and Investigators</td>
</tr>
<tr>
<td>11-3021</td>
<td>Computer and Information Systems Managers</td>
<td>13-1022</td>
<td>Claims Adjusters, Examiners, and Investigators</td>
</tr>
<tr>
<td>11-3031</td>
<td>Financial Managers</td>
<td>13-1023</td>
<td>Claims Adjusters, Appraisers, Examiners, and Investigators</td>
</tr>
<tr>
<td>11-3040</td>
<td>Human Resources Managers</td>
<td></td>
<td>Claims Adjusters, Appraisers, Examiners, and Investigators</td>
</tr>
<tr>
<td>11-3041</td>
<td>Compensation and Benefits Managers</td>
<td>13-1024</td>
<td>Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation</td>
</tr>
<tr>
<td>11-3042</td>
<td>Training and Development Managers</td>
<td></td>
<td>Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation</td>
</tr>
<tr>
<td>11-3051</td>
<td>Industrial Production Managers</td>
<td>13-1030</td>
<td>Claims Adjusters, Appraisers, Examiners, and Investigators</td>
</tr>
<tr>
<td>11-3061</td>
<td>Purchasing Managers</td>
<td>13-1031</td>
<td>Claims Adjusters, Appraisers, Examiners, and Investigators</td>
</tr>
<tr>
<td>11-3071</td>
<td>Transportation, Storage, and Distribution Managers</td>
<td>13-1032</td>
<td>Insurance Appraisers, Auto Damage</td>
</tr>
<tr>
<td>11-9010</td>
<td>Agricultural Managers</td>
<td>13-1033</td>
<td>Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation</td>
</tr>
<tr>
<td>11-9011</td>
<td>Farm, Ranch, and Other Agricultural Managers</td>
<td>13-1041</td>
<td>Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation</td>
</tr>
<tr>
<td>11-9012</td>
<td>Farmers and Ranchers</td>
<td>13-1051</td>
<td>Cost Estimators</td>
</tr>
<tr>
<td>11-9021</td>
<td>Construction Managers</td>
<td>13-1052</td>
<td>Employment, Recruitment, and Placement Specialists</td>
</tr>
<tr>
<td>11-9030</td>
<td>Education Administrators</td>
<td>13-1061</td>
<td>Compensation, Benefits, and Job Analysis Specialists</td>
</tr>
<tr>
<td>11-9031</td>
<td>Education Administrators, Preschool and Child Care Center/Program</td>
<td>13-1070</td>
<td>Human Resources, Training, and Labor Relations Specialists</td>
</tr>
<tr>
<td>11-9033</td>
<td>Education Administrators, Postsecondary Engineering Managers</td>
<td>13-1072</td>
<td>Compensation, Benefits, and Job Analysis Specialists</td>
</tr>
<tr>
<td>11-9041</td>
<td>Engineering Managers</td>
<td>13-1073</td>
<td>Training and Development Specialists</td>
</tr>
<tr>
<td>11-9051</td>
<td>Food Service Managers</td>
<td>13-1081</td>
<td>Logisticians</td>
</tr>
<tr>
<td>11-9061</td>
<td>Funeral Directors</td>
<td>13-1111</td>
<td>Management Analysts</td>
</tr>
<tr>
<td>11-9071</td>
<td>Gaming Managers</td>
<td>13-1121</td>
<td>Meeting and Convention Planners</td>
</tr>
<tr>
<td>11-9081</td>
<td>Lodging Managers</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11-9111</td>
<td>Medical and Health Services Managers</td>
<td>13-2011</td>
<td>Accountants and Auditors</td>
</tr>
<tr>
<td>13-2021</td>
<td>Appraisers and Assessors of Real Estate</td>
<td>17-2041</td>
<td>Chemical Engineers</td>
</tr>
<tr>
<td>13-2031</td>
<td>Budget Analysts</td>
<td>17-2051</td>
<td>Civil Engineers</td>
</tr>
<tr>
<td>13-2041</td>
<td>Credit Analysts</td>
<td>17-2061</td>
<td>Computer Hardware Engineers</td>
</tr>
<tr>
<td>13-2050</td>
<td>Financial Analysts and Advisors</td>
<td>17-2070</td>
<td>Electrical and Electronics Engineers</td>
</tr>
<tr>
<td>13-2051</td>
<td>Financial Analysts</td>
<td>17-2071</td>
<td>Electrical Engineers</td>
</tr>
<tr>
<td>13-2052</td>
<td>Personal Financial Advisors</td>
<td>17-2072</td>
<td>Electronics Engineers, Except Computer</td>
</tr>
<tr>
<td>13-2053</td>
<td>Insurance Underwriters</td>
<td>17-2081</td>
<td>Environmental Engineers</td>
</tr>
<tr>
<td>13-2061</td>
<td>Financial Examiners</td>
<td>17-2110</td>
<td>Industrial Engineers, Including Health and Safety</td>
</tr>
<tr>
<td>13-2070</td>
<td>Loan Counselors and Officers</td>
<td>17-2111</td>
<td>Health and Safety Engineers, Except Mining Safety Engineers</td>
</tr>
<tr>
<td>13-2071</td>
<td>Loan Counselors</td>
<td>17-2112</td>
<td>Safety Engineers and Inspectors</td>
</tr>
<tr>
<td>13-2072</td>
<td>Loan Officers</td>
<td>17-2113</td>
<td>Industrial Engineers</td>
</tr>
<tr>
<td>13-2080</td>
<td>Tax Examiners, Collectors, Preparers, and Revenue Agents</td>
<td>17-2114</td>
<td>Marine Engineers and Naval Architects</td>
</tr>
<tr>
<td>13-2081</td>
<td>Tax Examiners, Collectors, and Revenue Agents</td>
<td>17-2115</td>
<td>Materials Engineers</td>
</tr>
<tr>
<td>13-2082</td>
<td>Tax Preparers</td>
<td>17-2116</td>
<td>Mechanical Engineers</td>
</tr>
</tbody>
</table>

**15-0000 Computer and Mathematical Science Occupations**

| 15-1011 | Computer and Information Scientists, Research | 17-2161 | Nuclear Engineers |
| 15-1021 | Computer Programmers | 17-2171 | Petroleum Engineers |
| 15-1030 | Computer Software Engineers | 17-3010 | Drafters |
| 15-1031 | Computer Software Engineers, Applications Software | 17-3011 | Architectural and Civil Drafters |
| 15-1032 | Computer Software Engineers, Systems Engineering and Operations Technicians | 17-3012 | Electrical and Electronic Engineering Technicians |
| 15-1041 | Computer Support Specialists | 17-3013 | Mechanical Drafters |
| 15-1051 | Computer Systems Analysts | 17-3020 | Engineering Technicians, Except Drafters |
| 15-1061 | Database Administrators | 17-3021 | Aerospace Engineering and Operations Technicians |
| 15-1071 | Network and Computer Systems Administrators | 17-3022 | Civil Engineering Technicians |
| 15-1081 | Network Systems and Data Communications Analysts | 17-3023 | Electrical and Electronic Engineering Technicians |
| 15-2011 | Actuaries | 17-3024 | Electro-Mechanical Technicians |
| 15-2021 | Mathematicians | 17-3025 | Environmental Engineering Technicians |
| 15-2031 | Operations Research Analysts | 17-3026 | Industrial Engineering Technicians |
| 15-2041 | Statisticians | 17-3027 | Mechanical Engineering Technicians |
| 15-2090 | Miscellaneous Mathematical Science Occupations | 17-3031 | Surveying and Mapping Technicians |
| 15-2091 | Mathematical Technicians | **19-0000 Life, Physical, and Social Science Occupations** |

| 19-1000 | Agricultural and Food Scientists | 19-1010 | Agricultural and Food Scientists |
| 19-1011 | Animal Scientists | 19-1012 | Food Scientists and Technologists |
| 19-1013 | Soil and Plant Scientists | 19-1020 | Biological Scientists |
| 19-1021 | Biochemists and Biophysicists | 19-1022 | Microbiologists |
| 19-1023 | Zoologists and Wildlife Biologists | 19-1030 | Conservation Scientists and Foresters |
| 19-1031 | Conservation Scientists | 19-1032 | Foresters |
| 19-1040 | Medical Scientists | 19-1041 | Epidemiologists |
| 19-1042 | Medical Scientists, Except Epidemiologists | 19-2000 | Physical Scientists |

**17-0000 Architecture and Engineering Occupations**

<p>| 17-1010 | Architects, Except Naval | 19-2010 | Astronomers and Physicists |
| 17-1011 | Architects, Except Landscape and Naval | | |
| 17-1012 | Landscape Architects | | |
| 17-1020 | Surveyors, Cartographers, and Photogrammetrists | | |
| 17-1021 | Cartographers and Photogrammetrists | | |
| 17-1022 | Surveyors | | |
| 17-2000 | Engineers | | |
| 17-2011 | Aerospace Engineers | | |
| 17-2021 | Agricultural Engineers | | |
| 17-2031 | Biomedical Engineers | | |
| 19-2011 | Astronomers |
| 19-2012 | Physicists |
| 19-2021 | Atmospheric and Space Scientists |
| 19-2030 | Chemists and Materials Scientists |
| 19-2031 | Chemists |
| 19-2032 | Materials Scientists |
| 19-2040 | Environmental Scientists and Geoscientists |
| 19-2041 | Environmental Scientists and Specialists, Including Health |
| 19-2042 | Geoscientists, Except Hydrologists and Geographers |
| 19-2043 | Hydrologists |
| 19-3011 | Economists |
| 19-3020 | Market and Survey Researchers |
| 19-3021 | Market Research Analysts |
| 19-3022 | Survey Researchers |
| 19-3030 | Psychologists |
| 19-3031 | Clinical, Counseling, and School Psychologists |
| 19-3032 | Industrial-Organizational Psychologists |
| 19-3041 | Sociologists |
| 19-3051 | Urban and Regional Planners |
| 19-3090 | Miscellaneous Social Scientists and Related Workers |
| 19-3091 | Anthropologists and Archeologists |
| 19-3092 | Geographers |
| 19-3093 | Historians |
| 19-3094 | Political Scientists |
| 19-4011 | Agricultural and Food Science Technicians |
| 19-4021 | Biological Technicians |
| 19-4031 | Chemical Technicians |
| 19-4041 | Geological and Petroleum Technicians |
| 19-4051 | Nuclear Technicians |
| 19-4061 | Social Science Research Assistants |
| 19-4090 | Miscellaneous Life, Physical, and Social Science Technicians |
| 19-4091 | Environmental Science and Protection Technicians, Including Health |
| 19-4092 | Forensic Science Technicians |
| 19-4093 | Forest and Conservation Technicians |
| 21-0000 | Community and Social Services Occupations |
| 21-1010 | Counselors |
| 21-1011 | Substance Abuse and Behavioral Disorder Counselors |
| 21-1012 | Educational, Vocational, and School Counselors |
| 21-1013 | Marriage and Family Therapists |
| 21-1014 | Mental Health Counselors |
| 21-1015 | Rehabilitation Counselors |
| 21-1020 | Social Workers |
| 21-1021 | Child, Family, and School Social Workers |
| 21-1022 | Medical and Public Health Social Workers |
| 21-1023 | Mental Health and Substance Abuse Social Workers |
| 21-1090 | Miscellaneous Community and Social Service Specialists |
| 21-1091 | Health Educators |
| 21-1092 | Probation Officers and Correctional Treatment Specialists |
| 21-1093 | Social and Human Service Assistants |
| 21-2011 | Clergy |
| 21-2021 | Directors, Religious Activities and Education |
| 23-0000 | Legal Occupations |
| 23-1011 | Lawyers |
| 23-1020 | Judges, Magistrates, and Other Judicial Workers |
| 23-1021 | Administrative Law Judges, Adjudicators, and Hearing Officers |
| 23-1022 | Arbitrators, Mediators, and Conciliators |
| 23-1023 | Judges, Magistrate Judges, and Magistrates |
| 23-1090 | Paralegals and Legal Assistants |
| 23-1091 | Miscellaneous Legal Support Workers |
| 23-1092 | Court Reporters |
| 23-1093 | Law Clerks |
| 25-0000 | Education, Training and Library Occupations |
| 25-1000 | Postsecondary Teachers |
| 25-1011 | Business Teachers, Postsecondary |
| 25-1020 | Math and Computer Teachers, Postsecondary |
| 25-1021 | Computer Science Teachers, Postsecondary |
| 25-1022 | Mathematical Science Teachers, Postsecondary |
| 25-1030 | Engineering and Architecture Teachers, Postsecondary |
| 25-1031 | Architecture Teachers, Postsecondary |
| 25-1032 | Engineering Teachers, Postsecondary |
| 25-1040 | Life Sciences Teachers, Postsecondary |
| 25-1041 | Agricultural Sciences Teachers, Postsecondary |
| 25-1042 | Biological Science Teachers, Postsecondary |
| 25-1043 | Forestry and Conservation Science Teachers, Postsecondary |
| 25-1050 | Physical Sciences Teachers, Postsecondary |
| 25-1051 | Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary |
| 25-1052 | Chemistry Teachers, Postsecondary |
| 25-1053 | Environmental Science Teachers, Postsecondary |
| 25-1054 | Physics Teachers, Postsecondary |
| 25-1060 | Social Sciences Teachers, Postsecondary |
| 25-1061 | Anthropology and Archeology Teachers, Postsecondary |</p>
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<td>25-1072</td>
<td>Nursing Instructors and Teachers, Postsecondary</td>
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<td>Adult Literacy, Remedial Education, and GED Teachers and Instructors</td>
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<td>Self-Enrichment Education Teachers</td>
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<td>Archivists, Curators, and Museum Technicians</td>
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<td>Arts, Design, Entertainment, Sports, and Media Occupations</td>
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<td>Craft Artists</td>
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<td>Fine Artists, Including Painters, Sculptors, and Illustrators</td>
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<td>Multi-Media Artists and Animators</td>
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<td>Designers</td>
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<td>Commercial and Industrial Designers</td>
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<td>Fashion Designers</td>
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<td>Graphic Designers</td>
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<td>Interior Designers</td>
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<td>27-1026</td>
<td>Merchandise Displayers and Window Trimmers</td>
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<td>27-1027</td>
<td>Set and Exhibit Designers</td>
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<tr>
<td>27-1028</td>
<td>Actors, Producers, and Directors</td>
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<td>Actors</td>
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<td>27-2012</td>
<td>Athletes, Coaches, Umpires, and Related Workers</td>
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<td>Athletes and Sports Competitors</td>
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<td>Coaches and Scouts</td>
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<td>Umpires, Referees, and Other Sports Officials</td>
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<td>Dancers and Choreographers</td>
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<td>Choreographers</td>
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<td>Musicians, Singers, and Related Workers</td>
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<td>Music Directors and Composers</td>
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<td>Announcers</td>
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<td>Public Address System and Other Announcers</td>
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<td>News Analysts, Reporters and Correspondents</td>
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<td>Broadcast News Analysts</td>
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<td>Technical Writers</td>
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<td>Writers and Authors</td>
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<td>27-3090</td>
<td>Miscellaneous Media and Communication Workers</td>
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<td>Interpreters and Translators</td>
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<td>Broadcasting and Sound Engineering Technicians and Radio Operators</td>
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<td>Audio and Video Equipment Technicians</td>
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<td>Photographers</td>
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<td>Television, Video, and Motion Picture</td>
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<td>Camera Operators, Television, Video, and Motion Picture</td>
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<td>Film and Video Editors</td>
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<td>Healthcare Practitioner and Technical Occupations</td>
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<td>Chiropractors</td>
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<td>Dentists</td>
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<td>Dentists, General</td>
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<td>29-1022</td>
<td>Oral and Maxillofacial Surgeons</td>
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<td>Family and General Practitioners</td>
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<td>Healthcare Support Occupations</td>
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<td>Home Health Aides</td>
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<td>31-1012</td>
<td>Nursing Aides, Orderlies, and Attendants</td>
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<td>Physical Therapist Assistants and Aides</td>
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<td>Physical Therapist Assistants</td>
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<td>Physical Therapist Aides</td>
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<td>Massage Therapists</td>
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<td>31-9092</td>
<td>Medical Assistants</td>
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<td>31-9093</td>
<td>Medical Equipment Preparers</td>
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<td>31-9094</td>
<td>Medical Transcriptionists</td>
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<td>31-9095</td>
<td>Pharmacy Aides</td>
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<td>31-9096</td>
<td>Veterinary Assistants and Laboratory Animal Caretakers</td>
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<td>Protective Service Occupations</td>
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<td>First-Line Supervisors/Managers, Law Enforcement Workers</td>
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<td>33-1011</td>
<td>First-Line Supervisors/Managers of Housekeeping and Janitorial Workers</td>
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<td>33-1012</td>
<td>First-Line Supervisors/Managers of Police and Detectives</td>
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<td>33-1021</td>
<td>First-Line Supervisors/Managers of Fire Fighting and Prevention Workers</td>
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<td>Fire Fighters</td>
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<td>33-2020</td>
<td>Fire Inspectors</td>
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<tr>
<td>33-2021</td>
<td>Fire Inspectors and Investigators</td>
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<td>33-2022</td>
<td>Forest Fire Inspectors and Prevention Specialists</td>
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<td>Bailiffs, Correctional Officers, and Jailers</td>
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<td>Bailiffs</td>
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<td>Correctional Officers and Jailers</td>
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<td>Detectives and Criminal Investigators</td>
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<td>33-3031</td>
<td>Fish and Game Wardens</td>
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<td>Parking Enforcement Workers</td>
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<td>Police Officers</td>
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<td>Police and Sheriff's Patrol Officers</td>
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<td>Transit and Railroad Police</td>
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<td>Private Detectives and Investigators</td>
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<td>Security Guards and Gaming Surveillance Officers</td>
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<td>Gaming Surveillance Officers and Gaming Investigators</td>
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<td>Security Guards</td>
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<td>Miscellaneous Protective Service Workers</td>
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<td>Crossing Guards</td>
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<td>33-9092</td>
<td>Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers</td>
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35-0000 Food Preparation and Serving Related Occupations

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<td>35-1010</td>
<td>First-Line Supervisors/Managers, Food Preparation and Serving Workers</td>
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<td>35-1011</td>
<td>Chefs and Head Cooks</td>
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<td>First-Line Supervisors/Managers of Food Preparation and Serving Workers</td>
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<tr>
<td>35-2010</td>
<td>Cooks</td>
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<td>Cooks, Fast Food</td>
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<td>35-2012</td>
<td>Cooks, Institution and Cafeteria</td>
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<td>35-2014</td>
<td>Cooks, Restaurant</td>
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<td>35-2015</td>
<td>Cooks, Short Order</td>
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<td>Food Preparation Workers</td>
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<td>Bartenders</td>
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<td>Fast Food and Counter Workers</td>
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<td>Combined Food Preparation and Serving Workers, Including Fast Food</td>
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<td>Counter Attendants, Cafeteria, Food</td>
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<td>Food Servers, Nonrestaurant</td>
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<td>35-9011</td>
<td>Dining Room and Cafeteria Attendants and Bartender Helpers</td>
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<td>Dishwashers</td>
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<tr>
<td>35-9031</td>
<td>Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop</td>
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</table>

Note: NCS tables may include the special group Food Service, Tipped, combining Bartenders, Waiters and Waitresses, and Dining Room and Cafeteria Attendants and Bartender Helpers.

37-0000 Building and Grounds Cleaning and Maintenance Occupations

<table>
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<td>First-Line Supervisors/Managers, Building and Grounds Cleaning and Maintenance Workers</td>
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<td>First-Line Supervisors/Managers of Housekeeping and Janitorial Workers</td>
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<tr>
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<td>First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers</td>
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39-1012 Slot Key Persons 41-2000 Retail Sales Workers
39-1021 First-Line Supervisors/Managers of Personal Service Workers 41-2010 Cashiers, All Workers
39-2011 Animal Trainers 41-2011 Cashiers
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39-3010 Gaming Services Workers 41-2020 Counter and Rental Clerks and Parts Salespersons
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39-3012 Gaming and Sports Book Writers and Runners 41-2022 Parts Salespersons
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39-3090 Miscellaneous Entertainment Attendants and Related Workers 41-3021 Insurance Sales Agents
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39-3092 Costume Attendants 41-4011 Sales Representatives, Wholesale and Manufacturing
39-3093 Locker Room, Coatroom, and Dressing Room Attendants 41-4012 Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products
39-4011 Embalmers 41-9010 Models, Demonstrators, and Product Promoters
39-4021 Funeral Attendants 41-9011 Demonstrators and Product Promoters Models
39-5010 Barbers and Cosmetologists 41-9012 Real Estate Brokers and Sales Agents
39-5011 Barbers 41-9021 Real Estate Brokers
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39-5093 Shampooers 41-9091 Door-To-Door Sales Workers, News and Street Vendors, and Related Workers
39-5094 Skin Care Specialists 43-0000 Office and Administrative Support Occupations
39-6010 Baggage Porters, Bellhops, and Concierges 43-1011 First-Line Supervisors/Managers of Office and Administrative Support Workers
39-6011 Baggage Porters and Bellhops 43-2000 Switchboard Operators, Including Answering Service
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39-6020 Tour and Travel Guides 43-3000 Financial Clerks
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41-0000 Sales and Related Occupations
41-1010 First-Line Supervisors/Managers, Sales Workers 43-3000 Office and Administrative Support Occupations
41-1011 First-Line Supervisors/Managers of Retail Sales Workers

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47-2131 Insulation Workers, Floor, Ceiling, and Wall Insulation Workers
47-2132 Insulation Workers, Mechanical
47-2140 Painters and Paperhangers
47-2141 Painters, Construction and Maintenance
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47-2150 Pipelayers, Plumbers, Pipefitters, and Steamfitters
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47-2161 Plasterers and Stucco Masons
47-2171 Reinforcing Iron and Rebar Workers
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47-4041 Hazardous Materials Removal Workers
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49-2011 Computer, Automated Teller, and Office Machine Repairers
49-2020 Radio and Telecommunications Equipment Installers and Repairers
49-2021 Radio Mechanics
49-2022 Telecommunications Equipment Installers and Repairers, Except Line Installers
49-2090 Miscellaneous Electrical and Electronic Equipment Mechanics, Installers, and Repairers
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49-2092 Electric Motor, Power Tool, and Related Repairers
49-2093 Electrical and Electronics Installers and Repairers, Transportation Equipment
49-2094 Electrical and Electronics Repairers, Commercial and Industrial Equipment
49-2095 Electrical and Electronics Repairers, Powerhouse, Substation, and Relay Equipment Mechanics
49-2096 Electronic Equipment Installers and Repairers, Motor Vehicles
49-2097 Electronic Home Entertainment Equipment Installers and Repairers
49-3011 Aircraft Mechanics and Service Technicians
49-3020 Automotive Technicians and Repairers
49-3021 Automotive Body and Related Repairers
49-3022 Automotive Glass Installers and Repairers
49-3023 Automotive Service Technicians and Mechanics
49-3031 Bus and Truck Mechanics and Diesel Engine Specialists
49-3040 Heavy Vehicle and Mobile Equipment Service Technicians and Mechanics
49-3041 Farm Equipment Mechanics
49-3042 Mobile Heavy Equipment Mechanics, Except Engines
49-3043 Rail Car Repairers
49-3050 Small Engine Mechanics
49-3051 Motorboat Mechanics
49-3052 Motorcycle Mechanics
49-3053 Outdoor Power Equipment and Other Small Engine Mechanics
49-3090 Miscellaneous Vehicle and Mobile Equipment Mechanics, Installers, and Repairers
49-3091 Bicycle Repairers
49-3092 Recreational Vehicle Service Technicians
49-3093 Tire Repairers and Changers
49-9010 Control and Valve Installers and Repairers
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**B-12**