

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$20.38	\$17.00	\$813	\$678	39.9	\$41,279	\$34,965	2,026
Management occupations	38.22	35.04	1,562	1,447	40.9	80,727	74,972	2,112
Chief executives	56.83	48.48	2,454	1,883	43.2	127,601	97,939	2,245
General and operations managers	36.06	32.92	1,523	1,364	42.2	79,075	71,812	2,193
Marketing and sales managers	46.81	46.63	1,963	1,872	41.9	102,097	97,354	2,181
Marketing managers	43.04	40.18	1,721	1,607	40.0	89,475	83,579	2,079
Sales managers	48.84	48.00	2,104	2,278	43.1	109,412	118,469	2,240
Administrative services managers	34.52	31.91	1,381	1,276	40.0	71,799	66,377	2,080
Computer and information systems managers	46.38	47.07	1,865	1,883	40.2	96,958	97,899	2,091
Financial managers	38.69	35.32	1,550	1,336	40.0	80,575	69,493	2,082
Human resources managers ...	31.20	31.88	1,260	1,355	40.4	65,529	70,457	2,100
Industrial production managers	37.25	36.04	1,528	1,538	41.0	79,442	80,001	2,133
Purchasing managers	28.79	21.56	1,198	970	41.6	62,290	50,439	2,164
Transportation, storage, and distribution managers	35.81	23.50	1,432	940	40.0	74,487	48,882	2,080
Construction managers	36.96	37.26	1,486	1,455	40.2	77,253	75,657	2,090
Education administrators	34.03	31.71	1,375	1,268	40.4	67,559	62,122	1,985
Education administrators, elementary and secondary school	44.89	44.87	1,780	1,727	39.7	85,630	78,973	1,907
Education administrators, postsecondary	29.19	26.65	1,179	1,063	40.4	59,981	54,321	2,055
Engineering managers	50.60	52.74	2,061	2,154	40.7	107,164	112,029	2,118
Food service managers	20.11	16.56	919	828	45.7	46,498	43,046	2,312
Medical and health services managers	45.78	35.01	1,839	1,400	40.2	95,609	72,821	2,088
Social and community service managers	22.16	19.81	876	792	39.5	45,535	41,201	2,055
Business and financial operations occupations	29.64	24.88	1,194	998	40.3	61,844	51,750	2,087
Buyers and purchasing agents	25.11	24.71	1,016	988	40.5	52,829	51,391	2,104
Purchasing agents, except wholesale, retail, and farm products	24.74	22.84	1,005	912	40.6	52,262	47,424	2,112
Claims adjusters, appraisers, examiners, and investigators	22.48	22.99	883	920	39.3	43,145	45,377	1,919

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued								
Claims adjusters, examiners, and investigators	\$22.39	\$22.99	\$880	\$916	39.3	\$42,920	\$44,678	1,917
Compliance officers, except agriculture, construction, health and safety, and transportation	27.76	23.72	1,109	949	40.0	57,691	49,338	2,079
Cost estimators	30.01	30.42	1,246	1,217	41.5	64,773	63,274	2,158
Human resources, training, and labor relations specialists	25.95	24.50	1,048	962	40.4	54,357	49,999	2,095
Employment, recruitment, and placement specialists	20.65	17.82	832	712	40.3	43,176	37,066	2,090
Compensation, benefits, and job analysis specialists	20.19	18.81	814	783	40.3	42,333	40,728	2,096
Training and development specialists	32.78	29.49	1,280	1,106	39.0	66,123	57,500	2,017
Management analysts	36.67	31.85	1,467	1,274	40.0	76,267	66,248	2,080
Accountants and auditors	25.62	25.00	1,034	1,000	40.4	53,776	52,000	2,099
Appraisers and assessors of real estate	22.31	22.50	892	900	40.0	46,400	46,800	2,080
Credit analysts	26.05	25.65	1,035	1,026	39.7	53,836	53,344	2,066
Financial analysts and advisors	29.59	24.44	1,178	955	39.8	61,278	49,667	2,071
Financial analysts	34.28	31.02	1,371	1,241	40.0	71,310	64,522	2,080
Insurance underwriters	25.69	22.47	1,014	868	39.5	52,712	45,126	2,052
Loan counselors and officers	48.35	31.89	1,930	1,276	39.9	100,355	66,333	2,076
Loan officers	49.38	32.31	1,971	1,292	39.9	102,498	67,201	2,076
Computer and mathematical science occupations	32.72	32.03	1,307	1,281	39.9	67,840	66,620	2,073
Computer programmers	30.43	28.60	1,212	1,144	39.8	63,040	59,482	2,072
Computer software engineers	39.68	41.13	1,598	1,645	40.3	83,074	85,550	2,093
Computer software engineers, applications	39.12	36.78	1,584	1,482	40.5	82,384	77,072	2,106
Computer software engineers, systems software	40.30	41.13	1,612	1,645	40.0	83,818	85,550	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Computer support specialists	\$21.65	\$21.17	\$868	\$847	40.1	\$45,126	\$44,023	2,085
Computer systems analysts	36.97	36.68	1,468	1,435	39.7	76,259	74,630	2,062
Network and computer systems administrators	31.27	31.77	1,238	1,220	39.6	63,676	63,186	2,036
Network systems and data communications analysts	30.88	30.31	1,235	1,213	40.0	64,236	63,053	2,080
Actuaries	42.02	40.53	1,677	1,621	39.9	87,208	84,300	2,076
Architecture and engineering occupations	29.99	28.45	1,209	1,145	40.3	62,854	59,530	2,096
Engineers	35.95	35.37	1,457	1,421	40.5	75,787	73,917	2,108
Civil engineers	30.95	25.61	1,290	1,062	41.7	67,077	55,238	2,167
Electrical and electronics engineers	34.73	35.37	1,400	1,415	40.3	72,825	73,561	2,097
Electrical engineers	33.87	33.73	1,375	1,349	40.6	71,484	70,123	2,111
Industrial engineers, including health and safety	30.49	29.97	1,271	1,257	41.7	66,088	65,380	2,168
Industrial engineers	30.38	29.97	1,268	1,219	41.7	65,942	63,392	2,171
Mechanical engineers	34.85	31.98	1,394	1,279	40.0	72,494	66,518	2,080
Drafters	21.26	20.56	851	822	40.0	44,227	42,765	2,080
Architectural and civil drafters	21.84	20.56	873	822	40.0	45,420	42,765	2,080
Mechanical drafters	21.93	20.34	877	814	40.0	45,611	42,307	2,080
Engineering technicians, except drafters	23.75	22.15	950	886	40.0	49,405	46,072	2,080
Civil engineering technicians	18.65	17.50	746	700	40.0	38,797	36,400	2,080
Electrical and electronic engineering technicians	23.29	21.50	932	860	40.0	48,444	44,720	2,080
Life, physical, and social science occupations	26.08	25.63	1,043	1,025	40.0	51,488	46,223	1,974
Life scientists	24.57	24.09	983	964	40.0	45,752	43,000	1,862
Biological scientists	19.62	19.21	785	768	40.0	40,805	39,957	2,080
Physical scientists	30.16	28.05	1,207	1,122	40.0	62,740	58,344	2,080
Chemists and materials scientists	25.25	25.63	1,010	1,025	40.0	52,525	53,300	2,080
Environmental scientists and geoscientists	33.08	28.05	1,323	1,122	40.0	68,803	58,344	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations –Continued								
Environmental scientists and specialists, including health	\$32.53	\$28.05	\$1,301	\$1,122	40.0	\$67,661	\$58,344	2,080
Market and survey researchers	34.25	34.18	1,370	1,367	40.0	71,233	71,101	2,080
Market research analysts ...	34.25	34.18	1,370	1,367	40.0	71,233	71,101	2,080
Psychologists	32.14	29.29	1,287	1,171	40.0	52,110	47,319	1,622
Clinical, counseling, and school psychologists	32.14	29.29	1,287	1,171	40.0	52,110	47,319	1,622
Miscellaneous life, physical, and social science technicians	16.40	16.01	656	640	40.0	34,107	33,299	2,080
Community and social services occupations	19.05	17.43	756	692	39.7	38,323	35,880	2,012
Counselors	19.39	17.94	760	697	39.2	38,265	36,269	1,973
Substance abuse and behavioral disorder counselors	20.90	22.26	837	891	40.1	43,015	46,307	2,059
Educational, vocational, and school counselors ..	19.37	14.68	744	587	38.4	36,119	32,001	1,864
Rehabilitation counselors ..	18.77	18.40	738	659	39.3	38,396	34,278	2,045
Social workers	21.99	19.18	879	768	40.0	43,570	38,153	1,982
Child, family, and school social workers	21.31	18.34	847	734	39.7	38,233	35,890	1,794
Mental health and substance abuse social workers	17.59	17.25	707	690	40.2	36,782	35,880	2,091
Miscellaneous community and social service specialists	16.26	14.99	649	597	39.9	33,628	31,065	2,068
Probation officers and correctional treatment specialists	20.11	19.78	804	791	40.0	41,827	41,142	2,080
Social and human service assistants	15.15	15.00	606	600	40.0	31,506	31,200	2,080
Legal occupations	36.05	31.69	1,475	1,344	40.9	76,718	69,889	2,128
Lawyers	44.21	38.30	1,834	1,574	41.5	95,385	81,848	2,158

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations –Continued								
Judges, magistrates, and other judicial workers	\$55.51	\$60.27	\$2,220	\$2,411	40.0	\$115,459	\$125,364	2,080
Paralegals and legal assistants	25.54	25.53	1,037	1,021	40.6	53,908	53,107	2,110
Education, training, and library occupations								
Postsecondary teachers	31.14	29.22	1,190	1,112	38.2	46,206	43,063	1,484
Math and computer teachers, postsecondary	52.08	41.59	2,060	1,661	39.5	81,944	61,128	1,573
Mathematical science teachers, postsecondary	36.83	33.76	1,467	1,350	39.8	54,250	48,612	1,473
Life sciences teachers, postsecondary	36.83	33.76	1,467	1,350	39.8	54,250	48,612	1,473
Biological science teachers, postsecondary	86.74	78.17	3,379	2,799	39.0	134,692	109,161	1,553
Physical sciences teachers, postsecondary	86.74	78.17	3,379	2,799	39.0	134,692	109,161	1,553
Arts, communications, and humanities teachers, postsecondary	42.91	38.39	1,703	1,535	39.7	66,358	59,881	1,546
Miscellaneous postsecondary teachers	42.72	42.45	1,689	1,698	39.5	62,736	61,128	1,469
Primary, secondary, and special education school teachers	29.76	30.48	1,179	1,198	39.6	52,314	52,598	1,758
Preschool and kindergarten teachers	31.04	29.53	1,193	1,166	38.4	44,928	43,379	1,448
Kindergarten teachers, except special education	31.05	29.53	1,204	1,109	38.8	45,546	42,716	1,467
Elementary and middle school teachers	34.94	33.82	1,342	1,299	38.4	48,085	45,201	1,376
Elementary school teachers, except special education	30.66	29.53	1,178	1,162	38.4	44,081	43,320	1,438
Middle school teachers, except special and vocational education	30.16	29.22	1,163	1,162	38.6	43,548	43,259	1,444
Secondary school teachers	32.54	30.90	1,233	1,183	37.9	46,023	43,660	1,414
	31.30	29.64	1,208	1,171	38.6	45,376	43,405	1,450

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Secondary school teachers, except special and vocational education	\$31.29	\$29.90	\$1,206	\$1,171	38.5	\$45,330	\$43,500	1,449
Vocational education teachers, secondary school	31.67	28.22	1,245	1,129	39.3	46,357	42,010	1,464
Special education teachers	32.91	31.82	1,246	1,198	37.9	49,662	45,201	1,509
Special education teachers, preschool, kindergarten, and elementary school	30.19	30.03	1,143	1,134	37.9	43,599	42,452	1,444
Special education teachers, middle school	38.03	36.60	1,432	1,373	37.7	60,717	59,990	1,596
Other teachers and instructors	21.65	22.70	817	806	37.7	32,937	34,403	1,521
Librarians	25.15	26.95	987	1,078	39.2	46,066	48,173	1,831
Instructional coordinators	34.32	35.72	1,331	1,429	38.8	55,641	56,311	1,621
Teacher assistants	11.27	10.73	400	380	35.5	15,733	14,902	1,396
Arts, design, entertainment, sports, and media occupations	23.75	21.32	928	804	39.1	48,272	41,808	2,032
Designers	23.25	19.77	933	792	40.1	48,532	41,186	2,087
Graphic designers	18.28	19.58	737	788	40.3	38,307	40,968	2,096
News analysts, reporters and correspondents	27.01	23.08	1,044	856	38.6	54,294	44,518	2,010
Reporters and correspondents	23.30	19.26	898	675	38.5	46,694	35,110	2,004
Writers and editors	17.59	15.31	704	612	40.0	36,590	31,845	2,080
Editors	17.92	15.46	717	618	40.0	37,264	32,159	2,080
Healthcare practitioner and technical occupations	26.62	23.00	1,047	891	39.3	53,794	45,926	2,021
Pharmacists	51.43	52.30	2,018	2,092	39.2	104,942	108,784	2,041
Physicians and surgeons	78.53	52.07	3,248	2,083	41.4	168,876	108,306	2,150
Registered nurses	27.95	26.37	1,087	1,010	38.9	55,758	51,418	1,995
Therapists	31.01	29.33	1,220	1,173	39.4	56,011	54,793	1,806
Occupational therapists	31.53	28.92	1,247	1,157	39.5	59,683	59,779	1,893
Physical therapists	28.90	29.33	1,151	1,173	39.8	59,611	61,000	2,063

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Speech-language pathologists	\$35.12	\$33.57	\$1,347	\$1,290	38.4	\$51,063	\$48,374	1,454
Clinical laboratory technologists and technicians	21.14	22.01	844	880	39.9	43,886	45,781	2,076
Medical and clinical laboratory technologists	23.86	24.97	953	999	39.9	49,558	51,938	2,077
Medical and clinical laboratory technicians ..	16.59	16.73	662	669	39.9	34,413	34,798	2,075
Diagnostic related technologists and technicians	24.90	23.89	973	936	39.1	50,606	48,672	2,032
Radiologic technologists and technicians	25.02	24.08	978	943	39.1	50,880	49,017	2,033
Emergency medical technicians and paramedics	16.84	15.39	691	616	41.0	35,930	32,011	2,133
Health diagnosing and treating practitioner support technicians	13.14	12.54	516	502	39.2	26,819	26,083	2,041
Pharmacy technicians	10.97	11.21	438	448	39.9	22,750	23,317	2,074
Surgical technologists	16.89	16.18	654	615	38.7	34,021	31,955	2,014
Licensed practical and licensed vocational nurses	17.78	18.00	700	720	39.3	36,298	37,440	2,041
Medical records and health information technicians ...	15.33	16.30	607	652	39.6	31,566	33,904	2,059
Healthcare support occupations	13.17	12.38	511	495	38.8	26,413	25,744	2,005
Nursing, psychiatric, and home health aides	11.20	10.51	440	420	39.3	22,628	21,840	2,021
Home health aides	10.91	10.51	438	420	40.1	22,756	21,852	2,085
Nursing aides, orderlies, and attendants	11.27	10.79	440	419	39.1	22,539	21,715	2,000
Psychiatric aides	11.45	10.58	458	423	40.0	23,807	22,006	2,080
Miscellaneous healthcare support occupations	14.81	14.86	567	536	38.3	29,471	27,872	1,989
Dental assistants	16.10	16.66	595	567	37.0	30,952	29,509	1,922
Medical assistants	12.87	13.39	510	536	39.7	26,530	27,860	2,062
Medical transcriptionists ...	17.71	18.72	709	749	40.0	36,846	38,938	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations	\$16.09	\$14.00	\$657	\$558	40.9	\$34,115	\$29,016	2,120
First-line supervisors/managers, law enforcement workers	37.00	37.63	1,480	1,505	40.0	76,951	78,270	2,080
First-line supervisors/managers of police and detectives	37.72	37.84	1,509	1,514	40.0	78,451	78,707	2,080
Fire fighters	18.14	18.25	925	944	51.0	48,119	49,084	2,653
Bailiffs, correctional officers, and jailers	16.26	14.51	651	580	40.0	33,828	30,181	2,081
Correctional officers and jailers	16.25	14.51	650	580	40.0	33,818	30,181	2,081
Police officers	23.89	24.37	956	975	40.0	49,705	50,690	2,081
Police and sheriff's patrol officers	23.89	24.37	956	975	40.0	49,705	50,690	2,081
Security guards and gaming surveillance officers	11.84	11.00	474	440	40.0	24,531	22,880	2,071
Security guards	11.84	11.00	474	440	40.0	24,529	22,880	2,071
Food preparation and serving related occupations	9.51	9.32	362	352	38.1	18,499	18,096	1,945
First-line supervisors/managers, food preparation and serving workers	13.26	12.47	540	490	40.7	27,624	25,457	2,083
First-line supervisors/managers of food preparation and serving workers	13.30	12.47	541	490	40.7	27,977	25,457	2,103
Cooks	10.49	10.07	407	381	38.8	20,303	19,115	1,935
Cooks, institution and cafeteria	10.80	9.90	414	394	38.3	19,068	18,511	1,766
Cooks, restaurant	10.77	10.81	412	417	38.3	21,434	21,674	1,990
Food preparation workers	8.91	8.50	345	330	38.8	17,723	17,160	1,988
Food service, tipped	5.31	3.75	187	135	35.2	9,722	7,039	1,831
Bartenders	8.00	8.00	277	300	34.7	14,420	15,600	1,803
Waiters and waitresses	4.30	3.33	151	126	35.2	7,866	6,533	1,829
Dining room and cafeteria attendants and bartender helpers	8.24	8.40	305	336	37.1	15,876	17,472	1,927
Fast food and counter workers	8.84	9.00	331	343	37.5	16,980	17,757	1,921

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued								
Combined food preparation and serving workers, including fast food	\$8.80	\$9.00	\$330	\$342	37.5	\$16,884	\$17,757	1,919
Food servers, nonrestaurant ...	8.61	8.70	328	344	38.2	17,073	17,888	1,984
Dishwashers	8.59	8.67	321	319	37.3	16,668	16,575	1,941
Building and grounds cleaning and maintenance occupations	12.29	11.25	490	454	39.8	24,824	23,400	2,020
First-line supervisors/managers, building and grounds cleaning and maintenance workers	14.57	13.00	586	537	40.2	30,154	27,934	2,069
First-line supervisors/managers of housekeeping and janitorial workers	14.33	12.58	576	503	40.2	29,962	26,160	2,091
Building cleaning workers	11.62	11.05	462	440	39.7	23,931	22,880	2,059
Janitors and cleaners, except maids and housekeeping cleaners	12.50	12.19	498	486	39.8	25,774	25,199	2,061
Maids and housekeeping cleaners	9.22	8.60	364	344	39.5	18,928	17,888	2,053
Grounds maintenance workers	16.27	15.65	661	596	40.6	27,981	30,462	1,720
Landscaping and groundskeeping workers	16.89	16.36	687	654	40.7	28,992	32,552	1,716
Personal care and service occupations	11.54	10.05	436	402	37.8	21,994	20,906	1,906
Gaming services workers	6.26	5.50	250	220	39.9	12,987	11,440	2,074
Gaming dealers	5.92	5.50	236	220	39.9	12,273	11,440	2,074
Barbers and cosmetologists ...	10.80	9.00	410	370	37.9	21,298	19,246	1,973
Hairdressers, hairstylists, and cosmetologists	10.80	9.00	410	370	37.9	21,298	19,246	1,973
Child care workers	10.30	9.50	378	350	36.7	18,512	16,055	1,797
Personal and home care aides	9.83	10.05	380	400	38.7	19,750	20,800	2,010

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued								
Recreation and fitness workers	\$14.53	\$13.14	\$571	\$520	39.3	\$26,831	\$26,868	1,846
Recreation workers	14.49	13.00	569	520	39.3	26,622	25,965	1,838
Sales and related occupations	19.00	14.59	761	581	40.0	39,506	30,160	2,079
First-line supervisors/managers, sales workers	17.77	16.50	726	658	40.9	37,616	34,235	2,117
First-line supervisors/managers of retail sales workers ..	16.72	16.25	681	650	40.7	35,272	33,800	2,110
First-line supervisors/managers of non-retail sales workers	26.35	21.63	1,103	1,019	41.9	57,379	52,970	2,178
Retail sales workers	12.33	10.50	487	412	39.5	25,263	21,403	2,049
Cashiers, all workers	9.74	9.20	384	360	39.4	19,874	18,720	2,040
Cashiers	9.79	9.25	385	360	39.4	19,956	18,720	2,038
Counter and rental clerks and parts salespersons ..	15.62	13.89	625	556	40.0	32,522	28,891	2,082
Parts salespersons	15.90	13.89	636	556	40.0	33,075	28,891	2,080
Retail salespersons	13.40	11.66	529	440	39.5	27,459	22,880	2,049
Advertising sales agents	19.84	18.14	794	725	40.0	41,277	37,721	2,080
Insurance sales agents	30.39	23.95	1,206	958	39.7	62,735	49,816	2,064
Securities, commodities, and financial services sales agents	64.89	30.78	2,596	1,231	40.0	134,977	64,014	2,080
Travel agents	15.83	17.75	597	621	37.7	31,047	32,305	1,961
Sales representatives, wholesale and manufacturing	27.34	23.56	1,139	945	41.7	59,243	49,150	2,167
Sales representatives, wholesale and manufacturing, technical and scientific products	34.58	39.66	1,417	1,686	41.0	73,680	87,655	2,131
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.41	22.36	1,103	942	41.8	57,366	49,005	2,172

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Miscellaneous sales and related workers	\$18.31	\$18.80	\$732	\$752	40.0	\$38,086	\$39,106	2,080
Office and administrative support occupations	15.26	14.42	606	573	39.7	31,388	29,557	2,057
First-line supervisors/managers of office and administrative support workers	22.09	20.41	883	825	40.0	45,916	42,899	2,079
Switchboard operators, including answering service	10.68	10.50	427	420	40.0	22,208	21,840	2,080
Financial clerks	13.74	12.49	546	496	39.7	28,324	25,792	2,061
Bill and account collectors	13.47	12.86	539	514	40.0	28,027	26,747	2,080
Billing and posting clerks and machine operators	13.45	12.99	537	519	39.9	27,916	27,013	2,075
Bookkeeping, accounting, and auditing clerks	14.45	13.78	574	551	39.7	29,753	28,660	2,059
Payroll and timekeeping clerks	16.92	16.88	677	675	40.0	35,192	35,108	2,080
Procurement clerks	17.14	19.01	686	760	40.0	35,647	39,537	2,080
Tellers	10.58	10.50	416	416	39.4	21,656	21,632	2,047
Brokerage clerks	15.89	15.74	635	630	40.0	33,044	32,743	2,080
Court, municipal, and license clerks	13.96	12.59	558	504	40.0	29,010	26,183	2,078
Customer service representatives	15.75	14.90	628	592	39.8	32,631	30,807	2,072
Eligibility interviewers, government programs	18.34	18.40	734	736	40.0	38,150	38,280	2,080
File clerks	12.86	10.75	509	430	39.6	26,485	22,360	2,059
Hotel, motel, and resort desk clerks	8.64	8.50	334	320	38.6	17,352	16,640	2,009
Interviewers, except eligibility and loan	12.14	11.76	485	470	40.0	25,229	24,461	2,078
Loan interviewers and clerks	15.27	15.39	606	615	39.7	31,508	32,001	2,063
New accounts clerks	13.63	13.45	545	538	40.0	28,346	27,976	2,080
Order clerks	16.93	15.50	676	620	39.9	35,168	32,242	2,077
Human resources assistants, except payroll and timekeeping	18.77	19.23	751	769	40.0	39,036	40,000	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Receptionists and information clerks	\$13.18	\$13.00	\$523	\$520	39.7	\$27,212	\$27,040	2,065
Dispatchers	15.55	16.33	630	653	40.5	32,591	33,966	2,095
Police, fire, and ambulance dispatchers	15.26	14.86	610	594	40.0	31,731	30,909	2,080
Dispatchers, except police, fire, and ambulance	15.64	16.40	635	658	40.6	32,842	34,216	2,100
Production, planning, and expediting clerks	19.16	18.84	767	754	40.0	39,860	39,187	2,080
Shipping, receiving, and traffic clerks	13.07	12.50	518	491	39.6	26,947	25,522	2,061
Stock clerks and order fillers	14.77	14.98	589	599	39.9	30,638	31,158	2,074
Weighers, measurers, checkers, and samplers, recordkeeping	13.80	11.50	544	460	39.4	28,298	23,920	2,050
Secretaries and administrative assistants	17.63	17.36	697	687	39.5	35,637	35,360	2,021
Executive secretaries and administrative assistants	18.94	19.00	756	760	39.9	39,278	39,478	2,074
Legal secretaries	19.44	19.81	774	750	39.8	40,271	39,000	2,071
Medical secretaries	15.69	14.95	615	568	39.2	31,984	29,557	2,038
Secretaries, except legal, medical, and executive	16.09	15.75	629	610	39.1	31,310	31,200	1,946
Computer operators	17.55	17.12	702	685	40.0	36,495	35,610	2,080
Data entry and information processing workers	12.69	13.00	506	520	39.9	26,296	27,040	2,073
Data entry keyers	12.50	13.00	500	520	40.0	25,976	27,040	2,078
Word processors and typists	13.19	12.59	522	504	39.6	27,158	26,183	2,059
Insurance claims and policy processing clerks	15.41	13.99	607	552	39.4	31,579	28,724	2,050
Office clerks, general	13.96	13.00	553	519	39.6	28,629	26,666	2,051
Farming, fishing, and forestry occupations	12.88	6.92	515	277	40.0	26,794	14,400	2,080
Construction and extraction occupations	22.06	21.06	884	842	40.1	44,675	42,848	2,026

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
First-line supervisors/managers of construction trades and extraction workers	\$29.45	\$31.19	\$1,173	\$1,248	39.8	\$60,638	\$64,314	2,059
Carpenters	21.43	17.75	857	710	40.0	44,573	36,920	2,080
Cement masons, concrete finishers, and terrazzo workers	20.90	22.14	836	885	40.0	42,398	45,760	2,029
Cement masons and concrete finishers	20.90	22.14	836	885	40.0	42,398	45,760	2,029
Construction laborers	17.55	16.25	702	641	40.0	35,112	33,800	2,001
Construction equipment operators	21.62	19.60	865	784	40.0	38,603	40,772	1,786
Operating engineers and other construction equipment operators	22.17	19.60	887	784	40.0	40,979	43,838	1,849
Electricians	21.98	20.25	879	810	40.0	45,708	42,120	2,080
Painters and paperhangers	25.11	28.61	1,004	1,144	40.0	52,220	59,509	2,080
Painters, construction and maintenance	25.37	28.61	1,015	1,144	40.0	52,776	59,509	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	28.41	32.25	1,134	1,290	39.9	58,982	67,080	2,076
Plumbers, pipefitters, and steamfitters	28.62	32.25	1,143	1,290	39.9	59,411	67,080	2,076
Sheet metal workers	23.45	20.90	915	836	39.0	47,579	43,472	2,029
Helpers, construction trades ..	13.48	11.23	539	449	40.0	25,849	22,880	1,917
Highway maintenance workers	15.81	15.00	632	600	40.0	32,688	31,200	2,068
Miscellaneous construction and related workers	14.84	15.50	594	620	40.0	30,871	32,240	2,080
Installation, maintenance, and repair occupations	19.94	19.25	801	770	40.2	41,642	40,040	2,088
First-line supervisors/managers of mechanics, installers, and repairers	26.06	25.15	1,107	1,006	42.5	57,541	52,308	2,208

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Radio and telecommunications equipment installers and repairers	\$26.54	\$29.35	\$1,061	\$1,174	40.0	\$55,194	\$61,050	2,080
Telecommunications equipment installers and repairers, except line installers	26.50	29.35	1,060	1,174	40.0	55,110	61,050	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	20.58	18.38	823	735	40.0	42,798	38,220	2,080
Aircraft mechanics and service technicians	25.27	27.22	1,011	1,089	40.0	52,562	56,618	2,080
Automotive technicians and repairers	18.50	18.29	743	720	40.2	38,657	37,440	2,089
Automotive body and related repairers	21.41	18.80	863	752	40.3	44,876	39,104	2,096
Automotive service technicians and mechanics	17.60	18.00	707	720	40.2	36,760	37,440	2,088
Bus and truck mechanics and diesel engine specialists ...	18.48	18.02	746	740	40.4	38,813	38,480	2,100
Heavy vehicle and mobile equipment service technicians and mechanics	17.67	18.05	703	735	39.8	36,546	38,233	2,068
Farm equipment mechanics	14.10	12.75	554	446	39.3	28,799	23,205	2,043
Mobile heavy equipment mechanics, except engines	19.21	19.22	768	769	40.0	39,957	39,971	2,080
Heating, air conditioning, and refrigeration mechanics and installers	20.14	22.09	806	883	40.0	41,898	45,939	2,080
Industrial machinery installation, repair, and maintenance workers	19.02	18.77	761	746	40.0	39,551	38,813	2,079
Industrial machinery mechanics	22.73	21.92	908	877	40.0	47,215	45,594	2,078

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Maintenance and repair workers, general	\$16.44	\$15.94	\$658	\$638	40.0	\$34,200	\$33,151	2,080
Maintenance workers, machinery	15.37	14.54	615	582	40.0	31,960	30,243	2,080
Line installers and repairers ...	25.57	27.54	1,023	1,102	40.0	53,177	57,283	2,080
Electrical power-line installers and repairers	25.84	29.34	1,033	1,174	40.0	53,740	61,027	2,080
Miscellaneous installation, maintenance, and repair workers	17.61	15.46	704	619	40.0	36,632	32,165	2,080
Helpers--installation, maintenance, and repair workers	15.67	12.37	627	495	40.0	32,598	25,730	2,080
Production occupations	16.19	15.00	647	600	40.0	33,551	31,198	2,072
First-line supervisors/managers of production and operating workers	21.88	20.97	879	848	40.2	45,726	44,075	2,090
Electrical, electronics, and electromechanical assemblers	16.57	15.69	663	628	40.0	34,466	32,635	2,080
Electrical and electronic equipment assemblers ..	16.77	15.69	671	628	40.0	34,876	32,635	2,080
Miscellaneous assemblers and fabricators	16.06	13.29	641	532	39.9	33,231	27,643	2,069
Team assemblers	19.39	16.96	775	678	40.0	40,325	35,277	2,080
Bakers	12.20	11.55	483	462	39.6	25,101	24,024	2,058
Butchers and other meat, poultry, and fish processing workers	13.50	12.45	540	498	40.0	28,081	25,896	2,080
Butchers and meat cutters ..	18.81	18.74	752	750	40.0	39,123	38,979	2,080
Slaughterers and meat packers	12.48	12.45	499	498	40.0	25,954	25,896	2,080
Miscellaneous food processing workers	14.82	14.50	593	580	40.0	30,832	30,160	2,080
Food batchmakers	15.17	14.75	607	590	40.0	31,550	30,680	2,080
Computer control programmers and operators	19.01	18.87	758	755	39.9	39,418	39,250	2,074

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Computer-controlled machine tool operators, metal and plastic	\$17.33	\$16.45	\$691	\$646	39.9	\$35,924	\$33,571	2,072
Forming machine setters, operators, and tenders, metal and plastic	15.75	15.13	630	605	40.0	32,757	31,462	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic	15.86	15.13	634	605	40.0	32,991	31,462	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	16.20	16.00	647	640	40.0	33,660	33,280	2,078
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	15.15	15.89	605	636	39.9	31,454	33,051	2,076
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	17.92	16.10	717	644	40.0	37,264	33,488	2,080
Machinists	21.78	21.62	871	865	40.0	45,304	44,970	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	12.59	11.75	503	470	40.0	26,097	24,440	2,072
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	12.59	11.75	503	470	40.0	26,097	24,440	2,072
Multiple machine tool setters, operators, and tenders, metal and plastic	19.17	19.59	767	784	40.0	39,807	40,747	2,076
Tool and die makers	23.21	23.22	928	929	40.0	48,278	48,298	2,080
Welding, soldering, and brazing workers	16.54	15.50	661	620	40.0	34,397	32,240	2,080
Welders, cutters, solderers, and brazers	16.77	15.50	671	620	40.0	34,884	32,240	2,080
Miscellaneous metalworkers and plastic workers	15.17	15.75	607	630	40.0	31,558	32,760	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Printers	\$16.69	\$15.76	\$667	\$630	39.9	\$34,675	\$32,781	2,077
Prepress technicians and workers	16.86	16.20	675	648	40.0	35,076	33,696	2,080
Printing machine operators	16.41	14.50	655	580	39.9	34,070	30,160	2,077
Laundry and dry-cleaning workers	10.98	11.28	435	451	39.6	22,621	23,458	2,060
Cabinetmakers and bench carpenters	12.64	13.50	506	540	40.0	26,289	28,080	2,080
Woodworking machine setters, operators, and tenders	14.47	14.37	579	575	40.0	30,097	29,898	2,080
Woodworking machine setters, operators, and tenders, except sawing	14.41	14.37	576	575	40.0	29,975	29,898	2,080
Power plant operators, distributors, and dispatchers	24.19	28.00	967	1,120	40.0	50,309	58,240	2,080
Power plant operators	24.33	28.00	973	1,120	40.0	50,597	58,240	2,080
Water and liquid waste treatment plant and system operators	19.11	19.17	765	767	40.0	39,756	39,874	2,080
Chemical processing machine setters, operators, and tenders	17.74	17.24	710	690	40.0	36,896	35,859	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	18.84	17.85	753	714	40.0	39,178	37,128	2,080
Crushing, grinding, polishing, mixing, and blending workers	14.67	14.93	587	597	40.0	30,296	30,846	2,065
Mixing and blending machine setters, operators, and tenders ..	15.63	15.03	625	601	40.0	32,507	31,262	2,080
Cutting workers	14.27	13.62	564	540	39.6	28,988	27,893	2,032
Cutting and slicing machine setters, operators, and tenders ..	14.69	14.10	579	556	39.4	30,104	28,912	2,049
Inspectors, testers, sorters, samplers, and weighers	18.10	16.11	724	644	40.0	37,646	33,509	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Packaging and filling machine operators and tenders	\$16.12	\$15.62	\$645	\$625	40.0	\$33,527	\$32,490	2,080
Painting workers	19.12	17.30	767	692	40.1	39,905	35,978	2,087
Coating, painting, and spraying machine setters, operators, and tenders	18.03	16.00	721	640	40.0	37,509	33,274	2,080
Miscellaneous production workers	13.14	11.70	525	468	40.0	26,833	24,336	2,042
Helpers--production workers	11.93	11.00	477	440	40.0	24,807	22,880	2,080
Transportation and material moving occupations	16.49	14.95	683	611	41.4	35,247	31,720	2,138
First-line supervisors/managers of helpers, laborers, and material movers, hand	19.18	18.95	777	758	40.5	40,416	39,408	2,107
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	26.33	24.38	1,077	975	40.9	55,985	50,700	2,126
Bus drivers	17.38	15.91	629	556	36.2	28,253	26,286	1,625
Bus drivers, school	14.66	13.48	502	486	34.3	21,068	16,728	1,437
Driver/sales workers and truck drivers	16.40	16.00	712	661	43.4	36,797	34,395	2,244
Driver/sales workers	14.53	13.66	621	574	42.7	32,297	29,864	2,222
Truck drivers, heavy and tractor-trailer	17.66	17.97	789	732	44.7	40,617	38,064	2,300
Truck drivers, light or delivery services	14.07	12.25	579	480	41.1	30,093	24,960	2,138
Dredge, excavating, and loading machine operators	18.51	17.50	741	700	40.0	38,509	36,400	2,080
Excavating and loading machine and dragline operators	18.47	17.50	739	700	40.0	38,425	36,400	2,080
Industrial truck and tractor operators	14.90	15.10	595	604	40.0	30,504	30,846	2,047

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Laborers and material movers, hand	\$12.87	\$12.00	\$512	\$478	39.8	\$26,610	\$24,856	2,067
Cleaners of vehicles and equipment	12.52	11.50	501	460	40.0	26,046	23,920	2,080
Laborers and freight, stock, and material movers, hand	14.04	12.77	555	508	39.6	28,841	26,237	2,055
Machine feeders and offbearers	15.18	14.61	607	584	40.0	31,570	30,389	2,080
Packers and packagers, hand	11.20	10.00	448	400	40.0	23,289	20,800	2,079

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.79	\$16.43	\$791	\$652	39.9	\$40,846	\$33,800	2,063
Management occupations	38.19	35.34	1,566	1,463	41.0	81,321	75,820	2,129
Chief executives	60.03	52.56	2,650	3,427	44.1	137,780	178,227	2,295
General and operations managers	36.52	32.92	1,552	1,413	42.5	80,691	73,499	2,209
Marketing and sales managers	46.81	46.63	1,963	1,872	41.9	102,097	97,354	2,181
Marketing managers	43.04	40.18	1,721	1,607	40.0	89,475	83,579	2,079
Sales managers	48.84	48.00	2,104	2,278	43.1	109,412	118,469	2,240
Administrative services managers	34.69	31.91	1,388	1,276	40.0	72,151	66,377	2,080
Computer and information systems managers	46.95	47.07	1,888	1,890	40.2	98,175	98,280	2,091
Financial managers	38.57	34.63	1,536	1,327	39.8	79,872	68,994	2,071
Human resources managers ...	32.55	35.58	1,321	1,423	40.6	68,670	74,000	2,110
Industrial production managers	37.25	36.04	1,528	1,538	41.0	79,442	80,001	2,133
Purchasing managers	28.79	21.56	1,198	970	41.6	62,290	50,439	2,164
Transportation, storage, and distribution managers	35.81	23.50	1,432	940	40.0	74,487	48,882	2,080
Construction managers	38.04	37.51	1,530	1,475	40.2	79,550	76,710	2,091
Education administrators	26.67	22.64	1,122	945	42.1	56,960	47,087	2,136
Education administrators, postsecondary	33.08	31.71	1,358	1,268	41.1	70,630	65,959	2,135
Engineering managers	50.60	52.74	2,061	2,154	40.7	107,164	112,029	2,118
Food service managers	20.29	16.56	940	828	46.3	47,426	43,046	2,338
Medical and health services managers	40.74	33.44	1,626	1,338	39.9	84,559	69,555	2,076
Social and community service managers	21.43	19.81	846	792	39.5	43,993	41,201	2,053
Business and financial operations occupations	30.09	24.96	1,214	1,000	40.3	62,853	51,917	2,089
Buyers and purchasing agents	25.45	24.71	1,030	988	40.5	53,556	51,391	2,104
Purchasing agents, except wholesale, retail, and farm products	25.19	23.37	1,024	923	40.6	53,244	48,000	2,113
Claims adjusters, appraisers, examiners, and investigators	21.88	21.62	856	833	39.1	41,159	40,050	1,881
Claims adjusters, examiners, and investigators	21.75	21.40	851	828	39.1	40,830	40,050	1,878
Cost estimators	30.00	30.75	1,247	1,000	41.6	64,829	52,000	2,161

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations								
–Continued								
Human resources, training, and labor relations specialists	\$23.89	\$23.08	\$968	\$900	40.5	\$50,298	\$46,800	2,105
Employment, recruitment, and placement specialists	20.65	17.82	832	712	40.3	43,176	37,066	2,090
Compensation, benefits, and job analysis specialists	20.19	18.81	814	783	40.3	42,333	40,728	2,096
Management analysts	37.26	32.02	1,490	1,281	40.0	77,499	66,602	2,080
Accountants and auditors	26.52	25.48	1,073	1,025	40.5	55,779	53,294	2,104
Credit analysts	26.05	25.65	1,035	1,026	39.7	53,836	53,344	2,066
Financial analysts and advisors	29.39	23.40	1,170	910	39.8	60,866	47,299	2,071
Financial analysts	34.23	30.29	1,369	1,212	40.0	71,205	63,007	2,080
Insurance underwriters	25.69	22.47	1,014	868	39.5	52,712	45,126	2,052
Loan counselors and officers	48.82	32.31	1,949	1,292	39.9	101,325	67,201	2,076
Loan officers	49.38	32.31	1,971	1,292	39.9	102,498	67,201	2,076
Computer and mathematical science occupations								
Computer programmers	29.91	27.81	1,191	1,112	39.8	61,946	57,849	2,071
Computer software engineers	41.40	41.13	1,656	1,645	40.0	86,110	85,550	2,080
Computer software engineers, applications	42.64	43.05	1,706	1,722	40.0	88,697	89,544	2,080
Computer software engineers, systems software	40.30	41.13	1,612	1,645	40.0	83,818	85,550	2,080
Computer support specialists	20.81	21.17	836	847	40.2	43,497	44,023	2,090
Computer systems analysts	37.57	37.23	1,490	1,465	39.7	77,470	76,178	2,062
Network and computer systems administrators	32.39	31.90	1,284	1,276	39.6	66,744	66,350	2,061
Network systems and data communications analysts	31.24	30.31	1,250	1,213	40.0	64,978	63,053	2,080
Actuaries	42.02	40.53	1,677	1,621	39.9	87,208	84,300	2,076
Architecture and engineering occupations								
Engineers	36.03	35.54	1,460	1,427	40.5	75,925	74,208	2,107
Civil engineers	31.07	25.61	1,293	1,062	41.6	67,225	55,238	2,164

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Electrical and electronics engineers	\$34.51	\$35.37	\$1,393	\$1,415	40.4	\$72,431	\$73,561	2,099
Electrical engineers	33.23	33.88	1,353	1,355	40.7	70,377	70,460	2,118
Industrial engineers, including health and safety	30.38	29.97	1,268	1,219	41.7	65,942	63,392	2,171
Industrial engineers	30.38	29.97	1,268	1,219	41.7	65,942	63,392	2,171
Mechanical engineers	34.85	31.98	1,394	1,279	40.0	72,494	66,518	2,080
Drafters	20.94	20.35	838	814	40.0	43,565	42,318	2,080
Mechanical drafters	21.93	20.34	877	814	40.0	45,611	42,307	2,080
Engineering technicians, except drafters	24.01	22.45	961	898	40.0	49,949	46,696	2,080
Electrical and electronic engineering technicians	23.15	21.50	926	860	40.0	48,158	44,720	2,080
Life, physical, and social science occupations	26.84	26.08	1,074	1,043	40.0	55,829	54,246	2,080
Life scientists	22.39	19.95	896	798	40.0	46,571	41,496	2,080
Physical scientists	30.66	28.05	1,226	1,122	40.0	63,766	58,344	2,080
Chemists and materials scientists	25.25	25.63	1,010	1,025	40.0	52,525	53,300	2,080
Market and survey researchers	34.25	34.18	1,370	1,367	40.0	71,233	71,101	2,080
Market research analysts ...	34.25	34.18	1,370	1,367	40.0	71,233	71,101	2,080
Community and social services occupations	17.85	15.90	707	635	39.6	36,626	32,999	2,052
Counselors	16.93	15.87	658	616	38.9	34,223	32,011	2,021
Substance abuse and behavioral disorder counselors	21.07	22.26	844	891	40.1	43,901	46,307	2,083
Educational, vocational, and school counselors ..	13.79	14.42	521	577	37.8	27,094	30,000	1,965
Social workers	22.71	22.56	910	902	40.1	46,685	43,909	2,056
Miscellaneous community and social service specialists	14.52	14.63	578	585	39.8	30,080	30,430	2,072
Social and human service assistants	14.77	15.00	591	600	40.0	30,718	31,200	2,080
Legal occupations	36.09	31.71	1,498	1,356	41.5	77,905	70,500	2,159

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations –Continued								
Lawyers	\$48.99	\$41.74	\$2,094	\$1,923	42.7	\$108,887	\$100,001	2,223
Paralegals and legal assistants	25.62	25.53	1,040	1,021	40.6	54,081	53,107	2,111
Education, training, and library occupations								
Postsecondary teachers	27.04	25.65	1,062	1,026	39.3	44,218	44,262	1,635
Miscellaneous postsecondary teachers	36.59	35.11	1,433	1,365	39.2	56,200	59,765	1,536
Primary, secondary, and special education school teachers	26.65	22.28	1,047	891	39.3	51,434	46,344	1,930
Elementary and middle school teachers	23.35	21.78	934	871	40.0	36,288	34,632	1,554
	23.14	21.78	926	871	40.0	34,420	32,403	1,487
Arts, design, entertainment, sports, and media occupations								
Designers	23.81	21.27	930	800	39.1	48,357	41,600	2,031
Graphic designers	23.25	19.77	933	792	40.1	48,532	41,186	2,087
News analysts, reporters and correspondents	18.28	19.58	737	788	40.3	38,307	40,968	2,096
Reporters and correspondents	27.01	23.08	1,044	856	38.6	54,294	44,518	2,010
Writers and editors	23.30	19.26	898	675	38.5	46,694	35,110	2,004
Editors	17.17	15.00	687	600	40.0	35,721	31,200	2,080
	17.53	14.95	701	598	40.0	36,468	31,096	2,080
Healthcare practitioner and technical occupations								
Pharmacists	26.68	22.31	1,048	875	39.3	54,481	45,490	2,042
Physicians and surgeons	51.43	52.30	2,018	2,092	39.2	104,942	108,784	2,041
Registered nurses	102.25	87.70	4,200	3,989	41.1	218,379	207,402	2,136
Therapists	28.18	26.86	1,094	1,020	38.8	56,890	53,019	2,019
Physical therapists	28.25	28.89	1,127	1,150	39.9	58,597	59,779	2,074
Clinical laboratory technologists and technicians	28.70	29.33	1,143	1,173	39.8	59,426	61,000	2,070
Medical and clinical laboratory technologists	21.35	22.98	852	919	39.9	44,297	47,798	2,075
Medical and clinical laboratory technicians ..	24.68	24.97	985	999	39.9	51,235	51,938	2,076
	16.01	15.66	639	620	39.9	33,205	32,240	2,074

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Diagnostic related technologists and technicians	\$25.00	\$24.26	\$971	\$936	38.9	\$50,511	\$48,672	2,021
Radiologic technologists and technicians	25.20	25.25	978	972	38.8	50,844	50,565	2,017
Health diagnosing and treating practitioner support technicians	11.95	11.31	470	448	39.3	24,418	23,317	2,044
Pharmacy technicians	10.90	11.21	435	448	39.9	22,594	23,317	2,074
Licensed practical and licensed vocational nurses	17.85	18.20	702	720	39.3	36,487	37,440	2,044
Medical records and health information technicians ...	14.91	16.30	590	652	39.6	30,661	33,904	2,057
Healthcare support occupations	13.20	12.38	511	495	38.7	26,395	25,744	2,000
Nursing, psychiatric, and home health aides	11.16	10.54	439	420	39.3	22,505	21,852	2,017
Home health aides	10.91	10.51	438	420	40.1	22,756	21,852	2,085
Nursing aides, orderlies, and attendants	11.23	10.79	439	420	39.1	22,403	21,840	1,994
Miscellaneous healthcare support occupations	14.89	15.03	568	536	38.2	29,552	27,872	1,985
Dental assistants	16.11	16.66	595	567	37.0	30,955	29,509	1,922
Medical assistants	12.22	11.23	482	439	39.4	25,060	22,838	2,050
Medical transcriptionists ...	17.71	18.72	709	749	40.0	36,846	38,938	2,080
Protective service occupations	11.66	11.00	466	440	40.0	24,242	22,880	2,080
Security guards and gaming surveillance officers	11.39	10.50	456	423	40.0	23,688	22,006	2,080
Security guards	11.39	10.50	455	420	40.0	23,683	21,840	2,080
Food preparation and serving related occupations	9.36	9.19	357	350	38.2	18,485	18,176	1,976
First-line supervisors/managers, food preparation and serving workers	12.95	12.24	531	490	41.0	27,609	25,457	2,132

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
First-line								
supervisors/managers of food preparation and serving workers	\$12.93	\$12.24	\$527	\$450	40.7	\$27,383	\$23,379	2,118
Cooks	10.45	10.07	408	381	39.1	21,159	19,818	2,025
Cooks, institution and cafeteria	10.77	9.90	425	396	39.5	21,765	19,760	2,021
Cooks, restaurant	10.77	10.81	412	417	38.3	21,434	21,674	1,990
Food preparation workers	8.89	8.45	345	330	38.7	17,720	16,848	1,993
Food service, tipped	5.22	3.38	184	133	35.2	9,549	6,926	1,828
Bartenders	8.01	8.00	277	300	34.5	14,378	15,600	1,796
Waiters and waitresses	4.22	3.33	148	117	35.1	7,711	6,061	1,826
Dining room and cafeteria attendants and bartender helpers	8.24	8.40	305	336	37.1	15,876	17,472	1,927
Fast food and counter workers	8.81	9.00	331	341	37.5	16,944	17,680	1,922
Combined food preparation and serving workers, including fast food	8.77	8.65	329	341	37.5	16,845	17,680	1,920
Food servers, nonrestaurant	8.61	8.70	328	344	38.2	17,073	17,888	1,984
Dishwashers	8.36	8.50	306	313	36.6	15,894	16,251	1,902
Building and grounds cleaning and maintenance occupations	11.39	10.32	454	410	39.8	23,168	21,320	2,035
First-line								
supervisors/managers, building and grounds cleaning and maintenance workers	14.03	12.58	568	503	40.5	29,201	26,160	2,082
First-line								
supervisors/managers of housekeeping and janitorial workers	14.06	12.58	570	503	40.5	29,644	26,160	2,108
Building cleaning workers	10.69	10.00	424	400	39.6	22,027	20,800	2,061
Janitors and cleaners, except maids and housekeeping cleaners	11.64	10.77	463	426	39.7	24,069	22,173	2,067

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Maids and housekeeping cleaners	\$9.24	\$8.60	\$365	\$344	39.5	\$18,964	\$17,888	2,052
Grounds maintenance workers	15.46	10.36	636	400	41.2	27,305	21,840	1,766
Landscaping and groundskeeping workers	16.23	15.00	670	489	41.3	28,181	35,165	1,736
Personal care and service occupations	11.14	10.05	419	402	37.7	21,328	20,906	1,915
Gaming services workers	6.25	5.50	249	220	39.9	12,954	11,440	2,074
Barbers and cosmetologists ...	10.80	9.00	410	370	37.9	21,298	19,246	1,973
Hairdressers, hairstylists, and cosmetologists	10.80	9.00	410	370	37.9	21,298	19,246	1,973
Personal and home care aides	9.76	10.05	377	400	38.6	19,591	20,800	2,008
Recreation and fitness workers	12.23	13.00	486	520	39.8	25,285	27,040	2,068
Sales and related occupations	19.01	14.59	761	580	40.0	39,590	30,160	2,082
First-line supervisors/managers, sales workers	17.59	16.50	719	658	40.9	37,377	34,235	2,125
First-line supervisors/managers of retail sales workers ..	16.50	16.25	672	650	40.7	34,952	33,800	2,119
First-line supervisors/managers of non-retail sales workers	26.35	21.63	1,103	1,019	41.9	57,379	52,970	2,178
Retail sales workers	12.28	10.50	485	410	39.5	25,241	21,320	2,055
Cashiers, all workers	9.67	9.05	381	359	39.4	19,797	18,664	2,048
Cashiers	9.71	9.15	382	360	39.4	19,874	18,720	2,047
Counter and rental clerks and parts salespersons ..	15.62	13.89	625	556	40.0	32,522	28,891	2,082
Parts salespersons	15.90	13.89	636	556	40.0	33,075	28,891	2,080
Retail salespersons	13.35	11.41	527	436	39.5	27,406	22,651	2,053
Advertising sales agents	19.84	18.14	794	725	40.0	41,277	37,721	2,080
Insurance sales agents	30.39	23.95	1,206	958	39.7	62,735	49,816	2,064

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Securities, commodities, and financial services sales agents	\$64.89	\$30.78	\$2,596	\$1,231	40.0	\$134,977	\$64,014	2,080
Travel agents	15.83	17.75	597	621	37.7	31,047	32,305	1,961
Sales representatives, wholesale and manufacturing	27.34	23.56	1,139	945	41.7	59,243	49,150	2,167
Sales representatives, wholesale and manufacturing, technical and scientific products	34.58	39.66	1,417	1,686	41.0	73,680	87,655	2,131
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.41	22.36	1,103	942	41.8	57,366	49,005	2,172
Miscellaneous sales and related workers	18.31	18.80	732	752	40.0	38,086	39,106	2,080
Office and administrative support occupations	15.16	14.25	602	562	39.7	31,265	29,199	2,062
First-line supervisors/managers of office and administrative support workers	22.51	21.04	899	842	39.9	46,748	43,763	2,077
Financial clerks	13.46	12.18	534	487	39.7	27,730	25,326	2,060
Bill and account collectors	13.70	12.86	548	514	40.0	28,502	26,747	2,080
Billing and posting clerks and machine operators	13.45	12.94	537	516	39.9	27,913	26,811	2,075
Bookkeeping, accounting, and auditing clerks	14.05	13.25	558	530	39.7	28,913	27,171	2,058
Procurement clerks	17.12	19.01	685	760	40.0	35,603	39,537	2,080
Tellers	10.58	10.50	416	416	39.4	21,656	21,632	2,047
Brokerage clerks	15.89	15.74	635	630	40.0	33,044	32,743	2,080
Customer service representatives	15.71	14.86	626	590	39.8	32,548	30,680	2,072
File clerks	12.35	10.75	489	430	39.6	25,412	22,360	2,057
Hotel, motel, and resort desk clerks	8.64	8.25	332	320	38.5	17,285	16,640	2,001

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Interviewers, except eligibility and loan	\$12.40	\$13.08	\$495	\$523	39.9	\$25,766	\$27,206	2,077
Loan interviewers and clerks	15.27	15.39	606	615	39.7	31,508	32,001	2,063
New accounts clerks	13.63	13.45	545	538	40.0	28,346	27,976	2,080
Order clerks	16.93	15.50	676	620	39.9	35,168	32,242	2,077
Human resources assistants, except payroll and timekeeping	17.68	18.64	707	745	40.0	36,769	38,765	2,080
Receptionists and information clerks	13.19	13.00	523	520	39.7	27,213	27,040	2,064
Dispatchers	15.64	16.40	635	658	40.6	32,849	34,216	2,100
Dispatchers, except police, fire, and ambulance	15.64	16.40	635	658	40.6	32,849	34,216	2,100
Production, planning, and expediting clerks	19.16	18.84	767	754	40.0	39,860	39,187	2,080
Shipping, receiving, and traffic clerks	13.07	12.50	518	491	39.6	26,947	25,522	2,061
Stock clerks and order fillers	14.47	14.98	577	599	39.9	30,005	31,158	2,073
Weighers, measurers, checkers, and samplers, recordkeeping	13.80	11.50	544	460	39.4	28,298	23,920	2,050
Secretaries and administrative assistants	18.19	18.09	718	721	39.5	37,279	37,500	2,049
Executive secretaries and administrative assistants	19.62	20.07	783	798	39.9	40,721	41,517	2,076
Legal secretaries	19.39	19.81	772	750	39.8	40,148	39,000	2,071
Medical secretaries	15.59	14.95	609	568	39.1	31,671	29,557	2,032
Secretaries, except legal, medical, and executive	16.45	16.82	638	662	38.8	32,984	34,154	2,006
Computer operators	17.55	17.12	702	685	40.0	36,495	35,610	2,080
Data entry and information processing workers	12.63	13.00	503	520	39.9	26,178	27,040	2,073
Data entry keyers	12.50	13.00	500	520	40.0	25,976	27,040	2,078
Word processors and typists	13.05	12.10	516	484	39.5	26,821	25,166	2,055
Insurance claims and policy processing clerks	15.40	14.39	606	560	39.4	31,522	29,099	2,047
Office clerks, general	13.68	12.75	541	507	39.5	28,059	26,000	2,051

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations	\$22.80	\$22.11	\$914	\$900	40.1	\$46,048	\$44,720	2,019
First-line supervisors/managers of construction trades and extraction workers	30.59	34.50	1,218	1,380	39.8	62,909	70,925	2,057
Carpenters	21.43	17.75	857	710	40.0	44,581	36,920	2,080
Cement masons, concrete finishers, and terrazzo workers	20.90	22.14	836	885	40.0	42,398	45,760	2,029
Cement masons and concrete finishers	20.90	22.14	836	885	40.0	42,398	45,760	2,029
Construction laborers	18.09	16.50	723	660	40.0	36,043	34,320	1,992
Construction equipment operators	26.30	29.62	1,052	1,185	40.0	42,920	43,838	1,632
Operating engineers and other construction equipment operators	26.85	29.62	1,074	1,185	40.0	46,340	43,838	1,726
Electricians	21.89	20.25	876	810	40.0	45,536	42,120	2,080
Painters and paperhangers	25.11	28.61	1,004	1,144	40.0	52,220	59,509	2,080
Painters, construction and maintenance	25.37	28.61	1,015	1,144	40.0	52,776	59,509	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	28.44	32.25	1,135	1,290	39.9	59,044	67,080	2,076
Plumbers, pipefitters, and steamfitters	28.65	32.25	1,144	1,290	39.9	59,481	67,080	2,076
Sheet metal workers	23.45	20.90	915	836	39.0	47,579	43,472	2,029
Helpers, construction trades ..	13.48	11.23	539	449	40.0	25,849	22,880	1,917
Installation, maintenance, and repair occupations	19.97	19.40	802	775	40.2	41,716	40,325	2,089
First-line supervisors/managers of mechanics, installers, and repairers	26.25	25.40	1,124	1,006	42.8	58,445	52,308	2,227
Radio and telecommunications equipment installers and repairers	26.50	29.35	1,060	1,174	40.0	55,110	61,050	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations								
–Continued								
Telecommunications equipment installers and repairers, except line installers	\$26.50	\$29.35	\$1,060	\$1,174	40.0	\$55,110	\$61,050	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	20.62	19.23	825	769	40.0	42,885	40,000	2,080
Aircraft mechanics and service technicians	25.27	27.22	1,011	1,089	40.0	52,562	56,618	2,080
Automotive technicians and repairers	18.49	18.00	743	720	40.2	38,645	37,440	2,090
Automotive body and related repairers	21.41	18.80	863	752	40.3	44,876	39,104	2,096
Automotive service technicians and mechanics	17.59	18.00	706	720	40.2	36,736	37,440	2,088
Bus and truck mechanics and diesel engine specialists ...	18.58	18.50	751	754	40.4	39,075	39,208	2,103
Heavy vehicle and mobile equipment service technicians and mechanics	17.67	18.05	703	735	39.8	36,546	38,233	2,068
Farm equipment mechanics	14.10	12.75	554	446	39.3	28,799	23,205	2,043
Mobile heavy equipment mechanics, except engines	19.21	19.22	768	769	40.0	39,957	39,971	2,080
Heating, air conditioning, and refrigeration mechanics and installers	20.14	22.09	806	883	40.0	41,898	45,939	2,080
Industrial machinery installation, repair, and maintenance workers	19.82	19.16	792	760	40.0	41,206	39,520	2,079
Industrial machinery mechanics	22.66	21.92	905	877	40.0	47,070	45,594	2,077
Maintenance and repair workers, general	16.79	16.48	672	659	40.0	34,924	34,278	2,080
Maintenance workers, machinery	14.45	14.54	578	582	40.0	30,056	30,243	2,080
Line installers and repairers ...	26.68	27.68	1,067	1,107	40.0	55,492	57,574	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Miscellaneous installation, maintenance, and repair workers	\$16.18	\$15.14	\$647	\$606	40.0	\$33,664	\$31,500	2,080
Helpers--installation, maintenance, and repair workers	15.15	12.37	606	495	40.0	31,515	25,730	2,080
Production occupations	16.08	15.00	643	598	40.0	33,310	30,975	2,072
First-line supervisors/managers of production and operating workers	21.85	20.85	878	836	40.2	45,680	43,493	2,091
Electrical, electronics, and electromechanical assemblers	16.57	15.69	663	628	40.0	34,466	32,635	2,080
Electrical and electronic equipment assemblers ..	16.77	15.69	671	628	40.0	34,876	32,635	2,080
Miscellaneous assemblers and fabricators	16.06	13.29	641	532	39.9	33,231	27,643	2,069
Team assemblers	19.39	16.96	775	678	40.0	40,325	35,277	2,080
Bakers	12.20	11.55	483	462	39.6	25,101	24,024	2,058
Butchers and other meat, poultry, and fish processing workers	13.50	12.45	540	498	40.0	28,081	25,896	2,080
Butchers and meat cutters ..	18.81	18.74	752	750	40.0	39,123	38,979	2,080
Slaughterers and meat packers	12.48	12.45	499	498	40.0	25,954	25,896	2,080
Miscellaneous food processing workers	14.82	14.50	593	580	40.0	30,832	30,160	2,080
Food batchmakers	15.17	14.75	607	590	40.0	31,550	30,680	2,080
Computer control programmers and operators	19.01	18.87	758	755	39.9	39,418	39,250	2,074
Computer-controlled machine tool operators, metal and plastic	17.33	16.45	691	646	39.9	35,924	33,571	2,072
Forming machine setters, operators, and tenders, metal and plastic	15.75	15.13	630	605	40.0	32,757	31,462	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Extruding and drawing machine setters, operators, and tenders, metal and plastic	\$15.86	\$15.13	\$634	\$605	40.0	\$32,991	\$31,462	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	16.20	16.00	647	640	40.0	33,660	33,280	2,078
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	15.15	15.89	605	636	39.9	31,454	33,051	2,076
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	17.92	16.10	717	644	40.0	37,264	33,488	2,080
Machinists	20.90	20.29	836	812	40.0	43,480	42,203	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	12.59	11.75	503	470	40.0	26,097	24,440	2,072
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	12.59	11.75	503	470	40.0	26,097	24,440	2,072
Multiple machine tool setters, operators, and tenders, metal and plastic	19.17	19.59	767	784	40.0	39,807	40,747	2,076
Tool and die makers	23.21	23.22	928	929	40.0	48,278	48,298	2,080
Welding, soldering, and brazing workers	16.54	15.50	661	620	40.0	34,397	32,240	2,080
Welders, cutters, solderers, and brazers	16.77	15.50	671	620	40.0	34,884	32,240	2,080
Miscellaneous metalworkers and plastic workers	15.17	15.75	607	630	40.0	31,558	32,760	2,080
Printers	16.69	15.76	667	630	39.9	34,675	32,781	2,077
Prepress technicians and workers	16.86	16.20	675	648	40.0	35,076	33,696	2,080
Printing machine operators	16.41	14.50	655	580	39.9	34,070	30,160	2,077
Laundry and dry-cleaning workers	10.84	11.28	429	451	39.6	22,294	23,458	2,057

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Cabinetmakers and bench carpenters	\$12.64	\$13.50	\$506	\$540	40.0	\$26,289	\$28,080	2,080
Woodworking machine setters, operators, and tenders	14.47	14.37	579	575	40.0	30,097	29,898	2,080
Woodworking machine setters, operators, and tenders, except sawing	14.41	14.37	576	575	40.0	29,975	29,898	2,080
Chemical processing machine setters, operators, and tenders	17.74	17.24	710	690	40.0	36,896	35,859	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	18.84	17.85	753	714	40.0	39,178	37,128	2,080
Crushing, grinding, polishing, mixing, and blending workers	14.67	14.93	587	597	40.0	30,296	30,846	2,065
Mixing and blending machine setters, operators, and tenders ..	15.63	15.03	625	601	40.0	32,507	31,262	2,080
Cutting workers	14.27	13.62	564	540	39.6	28,988	27,893	2,032
Cutting and slicing machine setters, operators, and tenders ..	14.69	14.10	579	556	39.4	30,104	28,912	2,049
Inspectors, testers, sorters, samplers, and weighers	18.07	16.11	723	644	40.0	37,577	33,509	2,080
Packaging and filling machine operators and tenders	16.12	15.62	645	625	40.0	33,527	32,490	2,080
Painting workers	19.12	17.30	767	692	40.1	39,905	35,978	2,087
Coating, painting, and spraying machine setters, operators, and tenders	18.03	16.00	721	640	40.0	37,509	33,274	2,080
Miscellaneous production workers	13.06	11.70	522	468	40.0	26,658	24,336	2,041
Helpers--production workers	11.93	11.00	477	440	40.0	24,807	22,880	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations	\$16.44	\$14.77	\$683	\$611	41.5	\$35,323	\$31,720	2,148
First-line supervisors/managers of helpers, laborers, and material movers, hand	19.18	18.95	777	758	40.5	40,416	39,408	2,107
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	27.08	23.75	1,111	975	41.0	57,791	50,700	2,134
Driver/sales workers and truck drivers	16.39	15.90	712	661	43.5	36,806	34,395	2,245
Driver/sales workers	14.53	13.66	621	574	42.7	32,297	29,864	2,222
Truck drivers, heavy and tractor-trailer	17.66	17.97	789	732	44.7	40,617	38,064	2,300
Truck drivers, light or delivery services	14.03	12.00	577	480	41.1	30,007	24,960	2,139
Dredge, excavating, and loading machine operators	18.82	17.60	753	704	40.0	39,136	36,608	2,080
Excavating and loading machine and dragline operators	18.77	17.60	751	704	40.0	39,050	36,608	2,080
Industrial truck and tractor operators	14.90	15.10	595	604	40.0	30,504	30,846	2,047
Laborers and material movers, hand	12.87	12.00	512	478	39.8	26,610	24,856	2,067
Cleaners of vehicles and equipment	12.52	11.50	501	460	40.0	26,046	23,920	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Laborers and freight, stock, and material movers, hand	\$14.04	\$12.77	\$555	\$508	39.6	\$28,841	\$26,237	2,055
Machine feeders and offbearers	15.18	14.61	607	584	40.0	31,570	30,389	2,080
Packers and packagers, hand	11.20	10.00	448	400	40.0	23,289	20,800	2,079

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$23.60	\$20.49	\$933	\$820	39.5	\$43,412	\$39,666	1,839
Management occupations	38.35	34.18	1,541	1,367	40.2	77,654	69,724	2,025
General and operations managers	31.81	29.35	1,272	1,174	40.0	65,244	61,048	2,051
Education administrators	36.83	33.99	1,466	1,367	39.8	71,214	69,000	1,934
Education administrators, elementary and secondary school	45.74	44.87	1,813	1,795	39.6	86,833	80,226	1,899
Medical and health services managers	61.96	43.86	2,537	1,754	41.0	131,944	91,229	2,130
Business and financial operations occupations	26.42	22.99	1,055	920	39.9	54,759	47,819	2,072
Claims adjusters, appraisers, examiners, and investigators	24.75	25.56	990	1,022	40.0	51,471	53,165	2,080
Claims adjusters, examiners, and investigators	24.75	25.56	990	1,022	40.0	51,471	53,165	2,080
Compliance officers, except agriculture, construction, health and safety, and transportation	30.82	30.59	1,233	1,224	40.0	64,115	63,627	2,080
Accountants and auditors	21.57	20.60	863	824	40.0	44,875	42,848	2,080
Computer and mathematical science occupations	25.92	24.55	1,044	993	40.3	53,637	51,334	2,070
Computer support specialists	23.30	22.10	929	884	39.9	48,332	45,970	2,074
Computer systems analysts	32.57	33.68	1,303	1,347	40.0	67,205	70,054	2,064
Network and computer systems administrators	22.72	22.54	896	902	39.4	42,450	46,883	1,869
Architecture and engineering occupations	26.49	24.66	1,035	1,030	39.1	53,839	53,581	2,033
Engineers	34.00	33.87	1,386	1,355	40.8	72,057	70,450	2,120
Engineering technicians, except drafters	21.35	21.29	854	852	40.0	44,417	44,283	2,080
Civil engineering technicians	20.09	20.23	803	809	40.0	41,781	42,078	2,080
Life, physical, and social science occupations	24.85	24.36	992	974	39.9	45,317	44,500	1,824
Psychologists	32.33	29.29	1,293	1,171	40.0	52,296	47,319	1,617

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations –Continued								
Clinical, counseling, and school psychologists	\$32.33	\$29.29	\$1,293	\$1,171	40.0	\$52,296	\$47,319	1,617
Community and social services occupations	21.19	19.47	845	780	39.9	41,203	39,790	1,945
Counselors	24.08	22.45	960	898	39.9	45,468	47,195	1,889
Educational, vocational, and school counselors ..	30.32	30.69	1,202	1,228	39.7	51,383	50,330	1,695
Rehabilitation counselors ..	21.44	21.57	858	863	40.0	44,605	44,866	2,080
Social workers	20.92	18.16	833	726	39.8	39,325	35,880	1,880
Child, family, and school social workers	22.95	19.19	910	772	39.6	40,086	38,605	1,747
Miscellaneous community and social service specialists	19.14	18.34	766	734	40.0	39,478	37,752	2,063
Probation officers and correctional treatment specialists	20.11	19.78	804	791	40.0	41,827	41,142	2,080
Legal occupations	35.91	29.86	1,400	1,194	39.0	72,802	62,109	2,027
Lawyers	29.55	29.86	1,125	1,143	38.1	58,475	59,446	1,979
Judges, magistrates, and other judicial workers	55.51	60.27	2,220	2,411	40.0	115,459	125,364	2,080
Education, training, and library occupations	31.81	29.40	1,211	1,132	38.1	46,496	42,942	1,462
Postsecondary teachers	60.97	45.89	2,424	1,818	39.8	97,279	71,403	1,595
Primary, secondary, and special education school teachers	31.64	30.25	1,213	1,171	38.3	45,559	44,135	1,440
Preschool and kindergarten teachers	33.99	33.57	1,308	1,262	38.5	47,506	45,201	1,398
Kindergarten teachers, except special education	34.94	33.82	1,342	1,299	38.4	48,085	45,201	1,376
Elementary and middle school teachers	31.14	29.80	1,194	1,169	38.3	44,672	43,980	1,435
Elementary school teachers, except special education	30.65	29.44	1,179	1,169	38.5	44,166	43,972	1,441

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Middle school teachers, except special and vocational education	\$32.89	\$31.28	\$1,244	\$1,198	37.8	\$46,433	\$44,151	1,412
Secondary school teachers	31.69	30.11	1,219	1,171	38.5	45,813	43,788	1,446
Secondary school teachers, except special and vocational education	31.69	30.28	1,218	1,171	38.4	45,786	43,943	1,445
Vocational education teachers, secondary school	31.67	28.22	1,245	1,129	39.3	46,357	42,010	1,464
Special education teachers	34.15	32.86	1,287	1,232	37.7	50,722	46,329	1,485
Special education teachers, preschool, kindergarten, and elementary school	32.08	31.18	1,204	1,177	37.5	44,718	44,021	1,394
Special education teachers, middle school	38.03	36.60	1,432	1,373	37.7	60,717	59,990	1,596
Other teachers and instructors	22.39	23.02	834	806	37.2	32,802	34,403	1,465
Librarians	23.78	23.16	921	926	38.7	41,202	42,744	1,733
Teacher assistants	11.34	10.87	397	386	35.0	14,970	14,241	1,320
Arts, design, entertainment, sports, and media occupations	21.73	21.46	869	858	40.0	45,190	44,637	2,080
Healthcare practitioner and technical occupations	26.38	23.77	1,045	948	39.6	51,046	46,800	1,935
Registered nurses	27.05	24.55	1,057	981	39.1	51,556	49,296	1,906
Therapists	35.98	34.43	1,383	1,349	38.4	52,721	50,810	1,465
Speech-language pathologists	35.67	33.78	1,362	1,290	38.2	50,320	47,850	1,411
Diagnostic related technologists and technicians	24.55	23.41	980	936	39.9	50,977	48,693	2,077
Radiologic technologists and technicians	24.55	23.41	980	936	39.9	50,977	48,693	2,077

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Emergency medical technicians and paramedics	\$16.21	\$14.18	\$674	\$567	41.6	\$35,034	\$29,494	2,162
Health diagnosing and treating practitioner support technicians	16.14	16.18	631	590	39.1	32,797	30,659	2,032
Licensed practical and licensed vocational nurses	17.05	16.72	678	669	39.8	34,392	34,528	2,017
Healthcare support occupations	12.95	12.12	513	471	39.6	26,577	24,336	2,052
Nursing, psychiatric, and home health aides	11.45	10.40	450	399	39.3	23,413	20,758	2,046
Nursing aides, orderlies, and attendants	11.48	10.50	449	399	39.1	23,372	20,723	2,036
Miscellaneous healthcare support occupations	13.73	13.39	548	536	39.9	28,222	27,860	2,056
Protective service occupations	20.33	19.07	848	795	41.7	43,905	41,184	2,159
First-line supervisors/managers, law enforcement workers	37.00	37.63	1,480	1,505	40.0	76,951	78,270	2,080
First-line supervisors/managers of police and detectives	37.72	37.84	1,509	1,514	40.0	78,451	78,707	2,080
Fire fighters	18.14	18.25	925	944	51.0	48,119	49,084	2,653
Bailiffs, correctional officers, and jailers	16.26	14.51	651	580	40.0	33,828	30,181	2,081
Correctional officers and jailers	16.25	14.51	650	580	40.0	33,818	30,181	2,081
Police officers	23.89	24.37	956	975	40.0	49,705	50,690	2,081
Police and sheriff's patrol officers	23.89	24.37	956	975	40.0	49,705	50,690	2,081
Security guards and gaming surveillance officers	16.32	17.32	653	693	40.0	32,453	34,590	1,989
Security guards	16.32	17.32	653	693	40.0	32,453	34,590	1,989
Food preparation and serving related occupations	11.79	11.25	438	394	37.1	18,665	15,556	1,583

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued								
First-line supervisors/managers, food preparation and serving workers	\$16.62	\$13.76	\$634	\$541	38.1	\$27,750	\$26,707	1,669
First-line supervisors/managers of food preparation and serving workers	19.05	19.67	762	787	40.0	36,136	30,763	1,897
Cooks	10.86	11.25	393	394	36.2	15,265	14,560	1,406
Cooks, institution and cafeteria	10.86	11.25	393	394	36.2	15,265	14,560	1,406
Building and grounds cleaning and maintenance occupations	13.88	13.62	553	544	39.9	27,691	27,560	1,995
Building cleaning workers	13.24	13.10	528	524	39.9	27,229	26,724	2,056
Janitors and cleaners, except maids and housekeeping cleaners	13.44	13.31	536	530	39.9	27,625	27,238	2,055
Grounds maintenance workers	17.17	16.36	687	654	40.0	28,699	30,462	1,671
Landscaping and groundskeeping workers	17.64	16.36	706	654	40.0	29,887	30,462	1,694
Personal care and service occupations	16.57	15.37	661	576	39.9	29,801	25,686	1,799
Sales and related occupations	18.40	16.63	730	665	39.7	32,580	29,758	1,770
Retail sales workers	14.83	14.23	587	569	39.6	26,399	28,239	1,780
Office and administrative support occupations	16.01	15.37	637	610	39.8	32,262	31,300	2,015
First-line supervisors/managers of office and administrative support workers	18.05	17.97	729	719	40.4	37,916	37,371	2,100
Financial clerks	16.61	17.80	664	712	40.0	34,333	35,589	2,067
Bookkeeping, accounting, and auditing clerks	17.09	18.18	683	726	40.0	35,299	37,398	2,066

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Court, municipal, and license clerks	\$13.96	\$12.59	\$558	\$504	40.0	\$29,010	\$26,183	2,078
Eligibility interviewers, government programs	18.34	18.40	734	736	40.0	38,150	38,280	2,080
Receptionists and information clerks	13.08	11.33	523	453	40.0	27,203	23,556	2,080
Dispatchers	15.26	15.00	610	600	40.0	31,744	31,200	2,080
Police, fire, and ambulance dispatchers	15.26	14.86	610	594	40.0	31,731	30,909	2,080
Secretaries and administrative assistants	16.28	15.38	646	608	39.7	31,850	30,389	1,956
Executive secretaries and administrative assistants	16.94	16.24	678	650	40.0	35,064	33,176	2,070
Secretaries, except legal, medical, and executive	15.66	14.93	618	587	39.5	29,427	29,295	1,879
Office clerks, general	15.34	14.94	612	598	39.9	31,462	30,694	2,051
Construction and extraction occupations	16.22	15.35	649	614	40.0	33,651	31,920	2,075
First-line supervisors/managers of construction trades and extraction workers	19.34	16.50	774	660	40.0	40,231	34,310	2,080
Construction laborers	12.87	10.88	515	435	40.0	26,761	22,630	2,080
Construction equipment operators	14.58	14.15	583	566	40.0	30,334	29,432	2,080
Operating engineers and other construction equipment operators	14.83	14.71	593	588	40.0	30,856	30,601	2,080
Highway maintenance workers	15.81	15.00	632	600	40.0	32,688	31,200	2,068
Installation, maintenance, and repair occupations	19.71	18.24	788	730	40.0	40,994	37,939	2,080
Bus and truck mechanics and diesel engine specialists ...	17.62	16.75	705	670	40.0	36,658	34,840	2,080
Industrial machinery installation, repair, and maintenance workers	16.60	15.86	664	634	40.0	34,538	32,989	2,080

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Maintenance and repair workers, general	\$16.08	\$15.38	\$643	\$615	40.0	\$33,438	\$31,990	2,080
Line installers and repairers ...	23.24	22.47	929	899	40.0	48,330	46,738	2,080
Electrical power-line installers and repairers	23.24	22.47	929	899	40.0	48,330	46,738	2,080
Production occupations	20.90	20.37	836	815	40.0	43,477	42,370	2,080
Power plant operators, distributors, and dispatchers	24.00	28.00	960	1,120	40.0	49,910	58,240	2,080
Power plant operators	24.13	28.00	965	1,120	40.0	50,187	58,240	2,080
Water and liquid waste treatment plant and system operators	18.83	18.76	753	750	40.0	39,163	39,017	2,080
Transportation and material moving occupations	18.26	19.12	683	696	37.4	32,608	31,096	1,785

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 14

Size of establishment: Mean hourly earnings¹ of workers in private industry establishments for major occupational groups

Occupational group ²	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
All workers	\$18.37	\$16.28	\$17.63	\$18.78	\$22.82
Management, professional, and related	30.33	27.79	26.95	31.67	32.40
Management, business, and financial	33.95	32.10	32.01	35.36	35.44
Professional and related	28.22	24.05	24.38	29.91	30.81
Service	10.07	9.58	9.13	10.71	12.08
Sales and office	15.04	14.09	19.08	14.71	15.42
Sales and related	15.91	14.36	26.49	13.48	23.33
Office and administrative support	14.57	13.88	14.89	15.38	14.79
Natural resources, construction, and maintenance	21.22	20.44	19.92	23.67	25.21
Construction and extraction	22.62	—	—	—	—
Installation, maintenance, and repair	19.99	19.08	17.93	22.50	22.87
Production, transportation, and material moving	15.61	14.10	14.90	15.44	18.22
Production	15.88	15.44	14.84	15.32	17.52
Transportation and material moving	15.24	13.30	14.98	15.66	20.24
	Relative error				
All workers	1.6%	2.9%	3.3%	3.8%	5.3%
Management, professional, and related	3.2	6.8	4.7	7.7	2.3
Management, business, and financial	4.7	13.8	6.8	3.9	4.6
Professional and related	4.4	4.4	9.1	12.1	2.3
Service	2.3	3.4	4.1	2.4	6.5
Sales and office	1.7	2.8	6.9	2.1	3.6
Sales and related	5.0	6.8	9.8	4.1	15.4
Office and administrative support	1.3	2.4	4.3	2.0	3.1
Natural resources, construction, and maintenance	3.9	5.3	7.5	3.8	9.1
Construction and extraction	5.0	—	—	—	—
Installation, maintenance, and repair	4.4	5.5	5.7	4.3	7.4
Production, transportation, and material moving	1.5	5.2	1.9	3.7	4.7
Production	3.0	10.7	2.4	4.4	3.7
Transportation and material moving	3.1	3.9	2.9	5.2	22.0

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$18.41	\$15.54	\$735	\$620	39.9	\$37,911	\$32,032	2,059
Management occupations	32.06	27.83	1,336	1,193	41.7	69,367	62,026	2,163
General and operations managers	33.43	32.85	1,465	1,314	43.8	76,185	68,334	2,279
Marketing and sales managers	45.60	48.00	1,934	2,400	42.4	100,548	124,800	2,205
Sales managers	43.67	48.00	1,880	2,400	43.1	97,770	124,800	2,239
Financial managers	34.16	28.70	1,363	1,113	39.9	70,883	57,878	2,075
Construction managers	34.85	34.25	1,406	1,455	40.3	73,091	75,657	2,097
Business and financial operations occupations	32.12	23.81	1,311	959	40.8	67,522	49,586	2,102
Claims adjusters, appraisers, examiners, and investigators	24.65	26.00	976	1,016	39.6	39,331	46,016	1,596
Claims adjusters, examiners, and investigators	24.40	24.99	969	1,010	39.7	38,145	45,032	1,563
Cost estimators	28.74	25.00	1,207	1,000	42.0	62,753	52,000	2,183
Human resources, training, and labor relations specialists	21.41	21.22	885	835	41.3	46,034	43,410	2,150
Accountants and auditors	25.30	26.00	1,019	1,040	40.3	52,982	54,080	2,094
Financial analysts and advisors	34.81	22.47	1,390	871	39.9	72,294	45,271	2,077
Computer and mathematical science occupations	34.75	33.64	1,393	1,346	40.1	72,428	69,973	2,084
Computer programmers	28.80	27.81	1,152	1,112	40.0	59,906	57,849	2,080
Computer software engineers	44.86	51.54	1,794	2,062	40.0	93,313	107,207	2,080
Computer software engineers, applications	42.36	48.08	1,694	1,923	40.0	88,110	100,000	2,080
Computer support specialists	24.21	25.64	982	1,048	40.6	51,060	54,496	2,109
Network and computer systems administrators	31.51	29.45	1,260	1,178	40.0	65,542	61,256	2,080
Architecture and engineering occupations	25.25	24.00	1,029	983	40.7	53,483	51,128	2,118
Engineers	29.35	24.04	1,222	1,005	41.6	63,549	52,235	2,165
Drafters	20.57	20.56	823	822	40.0	42,781	42,765	2,080
Engineering technicians, except drafters	23.49	23.00	940	920	40.0	48,865	47,840	2,080

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations	\$23.94	\$25.63	\$958	\$1,025	40.0	\$49,795	\$53,300	2,080
Community and social services occupations	16.06	14.81	635	592	39.5	33,007	30,801	2,055
Counselors	18.11	20.16	701	750	38.7	36,430	39,000	2,012
Substance abuse and behavioral disorder counselors	21.05	22.26	848	891	40.3	44,081	46,307	2,094
Social workers	16.38	17.60	657	704	40.1	34,184	36,606	2,087
Miscellaneous community and social service specialists	14.11	13.90	561	556	39.8	29,196	28,912	2,070
Social and human service assistants	14.25	14.66	570	587	40.0	29,637	30,499	2,080
Legal occupations	34.61	28.08	1,426	1,252	41.2	74,176	65,111	2,143
Lawyers	46.34	39.89	2,003	1,827	43.2	104,171	95,000	2,248
Paralegals and legal assistants	22.21	19.71	872	788	39.3	45,367	41,001	2,043
Education, training, and library occupations	17.75	18.44	686	737	38.6	31,958	31,715	1,801
Arts, design, entertainment, sports, and media occupations	19.53	15.63	743	618	38.1	38,644	32,159	1,979
Designers	17.58	13.75	709	550	40.3	36,873	28,600	2,098
Writers and editors	16.12	14.14	645	565	40.0	33,524	29,401	2,080
Healthcare practitioner and technical occupations	23.17	21.64	921	865	39.8	47,914	45,001	2,068
Registered nurses	23.30	22.12	937	874	40.2	48,702	45,458	2,090
Clinical laboratory technologists and technicians	19.72	24.60	789	984	40.0	41,016	51,176	2,080
Licensed practical and licensed vocational nurses	16.78	17.00	659	660	39.2	34,244	34,320	2,041
Healthcare support occupations	13.50	12.80	515	511	38.2	26,536	26,577	1,965
Nursing, psychiatric, and home health aides	10.23	9.70	399	377	39.0	20,093	19,469	1,964

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued								
Nursing aides, orderlies, and attendants	\$10.49	\$10.00	\$406	\$380	38.7	\$20,216	\$19,240	1,927
Miscellaneous healthcare support occupations	15.07	15.30	570	536	37.8	29,621	27,872	1,966
Dental assistants	16.11	16.66	595	567	37.0	30,955	29,509	1,922
Protective service occupations	10.12	9.50	405	380	40.0	21,040	19,760	2,080
Food preparation and serving related occupations	9.04	9.00	343	342	38.0	17,842	17,757	1,973
First-line supervisors/managers, food preparation and serving workers	12.41	10.86	511	434	41.2	26,570	22,589	2,141
First-line supervisors/managers of food preparation and serving workers	12.45	10.86	508	434	40.8	26,441	22,589	2,123
Cooks	9.80	9.75	384	360	39.2	19,959	18,699	2,037
Cooks, institution and cafeteria	9.39	9.38	373	375	39.7	19,385	19,512	2,064
Cooks, restaurant	10.44	10.07	398	352	38.1	20,717	18,329	1,984
Food preparation workers	8.78	8.75	338	324	38.5	17,585	16,848	2,004
Food service, tipped	5.40	3.83	189	135	34.9	9,813	7,039	1,816
Bartenders	8.17	8.00	286	300	35.0	14,867	15,600	1,820
Waiters and waitresses	4.40	3.33	153	117	34.8	7,960	6,061	1,809
Fast food and counter workers	8.82	9.00	330	354	37.5	17,086	17,757	1,938
Combined food preparation and serving workers, including fast food	8.82	9.00	330	354	37.5	17,086	17,757	1,938
Building and grounds cleaning and maintenance occupations	10.55	9.50	418	379	39.7	20,960	19,729	1,987
Building cleaning workers	9.34	9.35	368	364	39.4	19,143	18,915	2,049
Janitors and cleaners, except maids and housekeeping cleaners	10.08	9.98	401	399	39.8	20,853	20,763	2,068

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Maids and housekeeping cleaners	\$8.73	\$8.05	\$341	\$320	39.1	\$17,745	\$16,640	2,033
Grounds maintenance workers	15.65	10.00	645	390	41.2	27,472	20,800	1,755
Landscaping and groundskeeping workers	16.48	22.60	681	626	41.4	28,397	35,165	1,723
Personal care and service occupations	10.82	9.52	406	386	37.6	20,219	19,760	1,869
Barbers and cosmetologists ...	10.92	9.00	411	360	37.6	21,382	18,720	1,958
Hairdressers, hairstylists, and cosmetologists	10.92	9.00	411	360	37.6	21,382	18,720	1,958
Personal and home care aides	9.71	9.50	368	333	37.9	19,149	17,290	1,972
Sales and related occupations	19.82	15.40	795	603	40.1	41,317	31,366	2,085
First-line supervisors/managers, sales workers	16.32	16.25	672	650	41.2	34,942	33,800	2,141
First-line supervisors/managers of retail sales workers ..	15.51	16.25	636	650	41.0	33,048	33,800	2,131
Retail sales workers	12.80	10.73	505	420	39.4	26,260	21,840	2,051
Cashiers, all workers	9.45	8.57	369	340	39.1	19,203	17,680	2,033
Cashiers	9.45	8.57	369	340	39.1	19,203	17,680	2,033
Counter and rental clerks and parts salespersons ..	15.60	13.89	625	556	40.0	32,485	28,891	2,083
Parts salespersons	15.90	13.89	636	556	40.0	33,066	28,891	2,080
Retail salespersons	14.45	12.34	571	508	39.5	29,677	26,402	2,054
Insurance sales agents	36.10	32.08	1,439	1,203	39.9	74,805	62,560	2,072
Securities, commodities, and financial services sales agents	68.99	30.78	2,760	1,231	40.0	143,497	64,014	2,080
Sales representatives, wholesale and manufacturing	27.68	21.71	1,157	913	41.8	60,141	47,499	2,172

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Sales representatives, wholesale and manufacturing, except technical and scientific products	\$26.90	\$21.67	\$1,126	\$913	41.9	\$58,578	\$47,499	2,177
Miscellaneous sales and related workers	18.01	10.50	720	420	40.0	37,458	21,840	2,080
Office and administrative support occupations	14.82	13.76	587	548	39.6	30,480	28,496	2,057
First-line supervisors/managers of office and administrative support workers	22.47	23.90	888	956	39.5	46,180	49,704	2,055
Financial clerks	13.01	11.65	515	466	39.6	26,731	24,232	2,055
Billing and posting clerks and machine operators	11.31	10.75	450	430	39.8	23,414	22,360	2,069
Bookkeeping, accounting, and auditing clerks	14.01	12.75	556	499	39.7	28,782	25,971	2,054
Tellers	10.49	10.40	412	410	39.3	21,442	21,320	2,045
Customer service representatives	15.52	14.66	618	577	39.8	32,125	30,000	2,069
Hotel, motel, and resort desk clerks	8.58	8.25	338	320	39.3	17,550	16,640	2,046
Loan interviewers and clerks	14.24	14.21	559	568	39.3	29,066	29,557	2,042
New accounts clerks	13.48	13.31	539	533	40.0	28,029	27,691	2,080
Order clerks	14.87	13.50	592	540	39.8	30,807	28,080	2,072
Receptionists and information clerks	13.28	13.03	526	521	39.6	27,349	27,100	2,059
Dispatchers	15.27	16.45	614	658	40.2	31,921	34,216	2,090
Dispatchers, except police, fire, and ambulance	15.27	16.45	614	658	40.2	31,921	34,216	2,090
Production, planning, and expediting clerks	17.77	15.00	711	600	40.0	36,961	31,200	2,080
Shipping, receiving, and traffic clerks	13.86	13.10	548	524	39.6	28,516	27,256	2,058
Stock clerks and order fillers	14.04	15.00	562	600	40.0	29,203	31,200	2,080
Secretaries and administrative assistants	17.37	17.48	672	687	38.7	34,827	35,734	2,005

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Executive secretaries and administrative assistants	\$19.20	\$19.88	\$766	\$795	39.9	\$39,822	\$41,344	2,074
Legal secretaries	18.28	19.23	714	740	39.0	37,125	38,501	2,030
Secretaries, except legal, medical, and executive	15.27	12.00	572	480	37.5	29,404	24,856	1,926
Data entry and information processing workers	12.58	13.00	503	520	40.0	26,168	27,040	2,080
Insurance claims and policy processing clerks	18.33	16.00	733	640	40.0	38,131	33,280	2,080
Office clerks, general	13.63	12.50	537	500	39.4	27,816	25,850	2,041
Construction and extraction occupations	21.91	21.56	879	860	40.1	43,972	43,044	2,007
First-line supervisors/managers of construction trades and extraction workers	30.41	34.50	1,210	1,380	39.8	62,456	71,760	2,054
Carpenters	19.94	17.25	798	690	40.0	41,475	35,880	2,080
Construction laborers	17.92	16.50	717	660	40.0	35,385	34,320	1,974
Construction equipment operators	26.47	29.62	1,059	1,185	40.0	43,065	43,838	1,627
Operating engineers and other construction equipment operators	27.04	29.62	1,082	1,185	40.0	46,553	43,838	1,721
Painters and paperhangers	25.28	28.61	1,011	1,144	40.0	52,572	59,509	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	27.64	30.54	1,103	1,222	39.9	57,366	63,521	2,076
Plumbers, pipefitters, and steamfitters	27.84	32.25	1,111	1,290	39.9	57,773	67,080	2,075
Sheet metal workers	21.88	21.50	838	860	38.3	43,576	44,720	1,991
Helpers, construction trades ..	12.79	11.00	511	440	40.0	24,351	22,880	1,904
Installation, maintenance, and repair occupations	18.76	18.94	755	757	40.3	39,271	39,389	2,094

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
First-line supervisors/managers of mechanics, installers, and repairers	\$23.71	\$21.14	\$1,044	\$846	44.0	\$54,298	\$43,973	2,290
Radio and telecommunications equipment installers and repairers	23.30	24.40	932	976	40.0	48,474	50,752	2,080
Telecommunications equipment installers and repairers, except line installers	23.30	24.40	932	976	40.0	48,474	50,752	2,080
Automotive technicians and repairers	18.26	18.00	734	720	40.2	38,183	37,440	2,091
Automotive body and related repairers	22.35	21.00	903	820	40.4	46,944	42,640	2,101
Automotive service technicians and mechanics	17.14	17.99	689	704	40.2	35,814	36,608	2,089
Bus and truck mechanics and diesel engine specialists ...	18.79	19.40	762	776	40.5	39,598	40,352	2,107
Heavy vehicle and mobile equipment service technicians and mechanics	17.53	18.20	697	735	39.8	36,249	38,233	2,067
Farm equipment mechanics	14.10	12.75	554	446	39.3	28,799	23,205	2,043
Mobile heavy equipment mechanics, except engines	19.26	19.22	770	769	40.0	40,062	39,971	2,080
Heating, air conditioning, and refrigeration mechanics and installers	19.52	22.09	781	883	40.0	40,594	45,939	2,080
Industrial machinery installation, repair, and maintenance workers	15.63	15.51	625	620	40.0	32,505	32,261	2,080
Industrial machinery mechanics	19.69	17.98	788	719	40.0	40,962	37,398	2,080
Maintenance and repair workers, general	13.93	14.00	557	560	40.0	28,972	29,120	2,080

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Line installers and repairers ...	\$27.51	\$27.68	\$1,100	\$1,107	40.0	\$57,219	\$57,574	2,080
Miscellaneous installation, maintenance, and repair workers	14.55	14.00	582	560	40.0	30,259	29,120	2,080
Production occupations	15.40	14.47	615	578	39.9	31,955	30,056	2,076
First-line supervisors/managers of production and operating workers	19.30	19.63	780	785	40.4	40,561	40,826	2,102
Miscellaneous assemblers and fabricators	11.82	11.17	472	447	39.9	24,547	23,234	2,076
Butchers and other meat, poultry, and fish processing workers	14.74	16.00	590	640	40.0	30,658	33,280	2,080
Computer control programmers and operators	22.55	20.55	902	822	40.0	46,900	42,744	2,080
Computer-controlled machine tool operators, metal and plastic	20.75	19.56	830	782	40.0	43,163	40,685	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	17.31	17.75	693	710	40.0	36,015	36,920	2,080
Welding, soldering, and brazing workers	15.31	14.63	612	585	40.0	31,848	30,430	2,080
Welders, cutters, solderers, and brazers	15.30	14.63	612	585	40.0	31,822	30,430	2,080
Printers	14.73	14.50	589	580	40.0	30,647	30,160	2,080
Crushing, grinding, polishing, mixing, and blending workers	13.09	11.60	524	464	40.0	26,864	24,128	2,053
Inspectors, testers, sorters, samplers, and weighers	17.49	15.14	700	606	40.0	36,382	31,491	2,080
Miscellaneous production workers	14.64	14.02	586	561	40.0	30,451	29,157	2,080
Helpers--production workers	13.26	12.45	530	498	40.0	27,581	25,886	2,080

See footnotes at end of table.

Table 15

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations	\$14.70	\$14.43	\$607	\$600	41.3	\$31,417	\$31,200	2,137
Driver/sales workers and truck drivers	15.28	15.00	635	608	41.6	32,698	31,201	2,140
Driver/sales workers	14.43	13.66	618	574	42.9	32,152	29,864	2,228
Truck drivers, heavy and tractor-trailer	17.11	16.54	723	700	42.3	36,995	36,275	2,162
Truck drivers, light or delivery services	11.93	11.50	476	460	39.9	24,745	23,920	2,075
Dredge, excavating, and loading machine operators	18.10	17.50	724	700	40.0	37,656	36,400	2,080
Excavating and loading machine and dragline operators	18.06	17.50	722	700	40.0	37,556	36,400	2,080
Industrial truck and tractor operators	14.16	14.53	566	581	39.9	29,413	30,222	2,077
Laborers and material movers, hand	11.41	11.09	451	436	39.5	23,441	22,672	2,055
Cleaners of vehicles and equipment	10.51	10.00	420	400	40.0	21,863	20,800	2,080
Laborers and freight, stock, and material movers, hand	11.53	11.00	453	416	39.3	23,536	21,632	2,042

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$21.26	\$17.52	\$850	\$700	40.0	\$43,971	\$36,296	2,068
Management occupations	43.39	41.06	1,755	1,663	40.5	91,165	86,501	2,101
General and operations managers	43.54	39.42	1,730	1,577	39.7	89,986	82,000	2,067
Marketing and sales managers	48.30	46.15	1,999	1,846	41.4	103,955	95,992	2,152
Marketing managers	38.28	38.94	1,530	1,558	40.0	79,573	80,999	2,079
Sales managers	59.69	51.37	2,574	2,278	43.1	133,873	118,469	2,243
Administrative services managers	39.56	36.45	1,582	1,458	40.0	82,289	75,820	2,080
Computer and information systems managers	48.42	48.08	1,948	1,965	40.2	101,291	102,203	2,092
Financial managers	43.25	39.77	1,719	1,591	39.7	89,398	82,724	2,067
Industrial production managers	41.49	41.69	1,748	1,667	42.1	90,909	86,707	2,191
Purchasing managers	30.46	25.78	1,278	1,064	42.0	66,472	55,332	2,183
Transportation, storage, and distribution managers	40.11	43.14	1,604	1,726	40.0	83,425	89,737	2,080
Education administrators	32.92	31.64	1,350	1,212	41.0	67,370	62,999	2,046
Education administrators, postsecondary	34.54	31.71	1,421	1,268	41.2	73,907	65,959	2,140
Engineering managers	53.93	55.54	2,157	2,222	40.0	112,174	115,523	2,080
Medical and health services managers	43.44	38.46	1,733	1,538	39.9	90,109	79,997	2,074
Business and financial operations occupations	28.67	25.58	1,147	1,024	40.0	59,620	53,227	2,079
Buyers and purchasing agents	27.96	26.92	1,138	1,077	40.7	59,162	56,000	2,116
Purchasing agents, except wholesale, retail, and farm products	28.12	28.89	1,149	1,110	40.9	59,764	57,741	2,126
Claims adjusters, appraisers, examiners, and investigators	20.80	19.26	809	770	38.9	42,070	40,050	2,023
Claims adjusters, examiners, and investigators	20.80	19.26	809	770	38.9	42,070	40,050	2,023
Human resources, training, and labor relations specialists	25.95	26.18	1,034	1,106	39.9	53,711	57,500	2,069
Employment, recruitment, and placement specialists	27.09	25.35	1,103	887	40.7	57,069	46,135	2,107

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations —Continued								
Compensation, benefits, and job analysis specialists	\$19.48	\$18.43	\$788	\$753	40.4	\$40,957	\$39,131	2,103
Management analysts	36.06	31.73	1,442	1,269	40.0	74,988	65,998	2,080
Accountants and auditors	27.05	25.48	1,096	1,023	40.5	57,003	53,200	2,108
Financial analysts and advisors	25.96	24.15	1,032	924	39.7	53,651	48,048	2,067
Financial analysts	26.67	25.96	1,067	1,038	40.0	55,482	54,001	2,080
Computer and mathematical science occupations	33.62	33.50	1,339	1,317	39.8	69,604	68,500	2,070
Computer programmers	30.73	28.60	1,220	1,144	39.7	63,437	59,482	2,065
Computer software engineers	40.40	41.13	1,616	1,645	40.0	84,024	85,550	2,080
Computer software engineers, applications	42.80	39.90	1,712	1,596	40.0	89,022	82,992	2,080
Computer software engineers, systems software	38.86	41.13	1,554	1,645	40.0	80,827	85,550	2,080
Computer support specialists	19.06	21.17	763	847	40.0	39,651	44,023	2,080
Computer systems analysts	36.94	36.68	1,465	1,427	39.7	76,161	74,184	2,062
Network and computer systems administrators	33.07	31.90	1,301	1,276	39.3	67,663	66,350	2,046
Network systems and data communications analysts	31.24	30.31	1,250	1,213	40.0	64,978	63,053	2,080
Architecture and engineering occupations	32.87	32.70	1,321	1,320	40.2	68,717	68,661	2,091
Engineers	37.42	36.87	1,508	1,475	40.3	78,418	76,690	2,096
Civil engineers	31.18	28.84	1,247	1,154	40.0	64,846	59,987	2,080
Electrical and electronics engineers	38.38	36.87	1,535	1,475	40.0	79,822	76,690	2,080
Electrical engineers	37.28	35.88	1,491	1,435	40.0	77,544	74,639	2,080
Industrial engineers, including health and safety	30.38	29.97	1,268	1,219	41.7	65,942	63,392	2,171
Industrial engineers	30.38	29.97	1,268	1,219	41.7	65,942	63,392	2,171
Mechanical engineers	34.85	31.98	1,394	1,279	40.0	72,494	66,518	2,080
Drafters	21.28	20.35	851	814	40.0	44,258	42,318	2,080
Mechanical drafters	22.01	20.34	880	814	40.0	45,772	42,307	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Engineering technicians, except drafters	\$24.54	\$21.91	\$982	\$876	40.0	\$51,044	\$45,573	2,080
Electrical and electronic engineering technicians	23.25	20.61	930	824	40.0	48,359	42,867	2,080
Life, physical, and social science occupations	27.76	27.61	1,111	1,104	40.0	57,753	57,425	2,080
Life scientists	22.39	19.95	896	798	40.0	46,571	41,496	2,080
Physical scientists	32.35	28.05	1,294	1,122	40.0	67,278	58,344	2,080
Community and social services occupations	21.15	18.55	841	742	39.8	43,282	38,153	2,046
Social workers	26.56	29.28	1,063	1,171	40.0	54,124	60,902	2,038
Legal occupations	39.58	32.05	1,672	1,442	42.2	86,932	74,999	2,196
Lawyers	59.56	60.59	2,436	2,424	40.9	126,694	126,023	2,127
Paralegals and legal assistants	30.98	31.69	1,327	1,344	42.8	68,994	69,889	2,227
Education, training, and library occupations	30.85	30.21	1,220	1,239	39.6	48,611	48,612	1,576
Miscellaneous postsecondary teachers	36.22	31.17	1,382	1,247	38.2	62,568	53,611	1,728
Arts, design, entertainment, sports, and media occupations	27.65	24.69	1,106	988	40.0	57,519	51,364	2,080
Designers	27.25	23.46	1,090	938	40.0	56,670	48,786	2,080
Graphic designers	19.96	19.70	798	788	40.0	41,509	40,968	2,080
News analysts, reporters and correspondents	35.88	39.47	1,435	1,579	40.0	74,621	82,089	2,080
Reporters and correspondents	30.98	28.85	1,239	1,154	40.0	64,438	60,006	2,080
Writers and editors	19.54	19.86	782	794	40.0	40,646	41,300	2,080
Editors	19.68	20.19	787	808	40.0	40,934	41,999	2,080
Healthcare practitioner and technical occupations	28.00	23.21	1,094	895	39.1	56,907	46,557	2,033
Pharmacists	52.30	52.44	2,116	2,098	40.5	110,034	109,075	2,104
Physicians and surgeons	102.15	87.70	4,196	3,900	41.1	218,191	202,817	2,136
Registered nurses	28.99	27.13	1,119	1,064	38.6	58,210	55,349	2,008

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Therapists	\$27.42	\$27.15	\$1,092	\$1,077	39.8	\$56,765	\$55,994	2,070
Clinical laboratory technologists and technicians	22.24	21.90	886	876	39.9	46,095	45,552	2,072
Medical and clinical laboratory technologists	24.33	25.11	970	991	39.9	50,453	51,542	2,074
Medical and clinical laboratory technicians ..	18.79	18.90	748	756	39.8	38,900	39,312	2,070
Diagnostic related technologists and technicians	25.00	24.26	971	936	38.9	50,511	48,672	2,021
Radiologic technologists and technicians	25.20	25.25	978	972	38.8	50,844	50,565	2,017
Health diagnosing and treating practitioner support technicians	13.65	12.61	531	504	38.9	27,617	26,229	2,023
Licensed practical and licensed vocational nurses	18.41	18.74	724	745	39.3	37,653	38,755	2,045
Medical records and health information technicians ...	15.45	16.30	614	652	39.8	31,938	33,904	2,067
Healthcare support occupations	12.69	11.89	503	470	39.6	26,150	24,419	2,060
Nursing, psychiatric, and home health aides	11.82	11.30	468	443	39.6	24,319	23,046	2,058
Home health aides	11.83	10.51	473	420	40.0	24,599	21,852	2,080
Nursing aides, orderlies, and attendants	11.81	11.32	465	444	39.4	24,193	23,088	2,049
Miscellaneous healthcare support occupations	14.16	13.60	563	544	39.7	29,256	28,288	2,067
Medical assistants	12.24	12.05	480	482	39.2	24,954	25,058	2,039
Medical transcriptionists ...	18.04	18.85	722	754	40.0	37,520	39,208	2,080
Protective service occupations	11.95	11.50	478	460	40.0	24,846	23,920	2,080
Security guards and gaming surveillance officers	11.61	11.04	464	442	40.0	24,152	22,963	2,080
Security guards	11.61	11.04	464	442	40.0	24,149	22,963	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations	\$10.48	\$10.42	\$408	\$389	38.9	\$20,820	\$19,760	1,987
First-line supervisors/managers, food preparation and serving workers	15.09	14.25	608	570	40.3	31,636	29,642	2,097
First-line supervisors/managers of food preparation and serving workers	14.80	14.25	597	570	40.3	31,038	29,642	2,098
Cooks	12.41	12.61	482	484	38.8	24,711	24,960	1,991
Cooks, institution and cafeteria	13.97	15.38	544	615	39.0	26,939	31,346	1,928
Food preparation workers	9.33	8.28	369	330	39.6	18,208	17,160	1,953
Food service, tipped	4.22	3.25	154	130	36.5	8,015	6,760	1,899
Waiters and waitresses	3.33	3.25	123	130	36.9	6,380	6,760	1,917
Building and grounds cleaning and maintenance occupations	12.15	11.35	486	460	40.0	25,252	23,920	2,079
Building cleaning workers	11.72	11.21	467	447	39.8	24,259	23,234	2,070
Janitors and cleaners, except maids and housekeeping cleaners	12.40	12.30	493	492	39.7	25,633	25,592	2,066
Maids and housekeeping cleaners	10.00	9.86	400	394	40.0	20,793	20,509	2,080
Personal care and service occupations	11.44	10.05	432	402	37.7	22,434	20,906	1,961
Gaming services workers	6.25	5.50	249	220	39.9	12,954	11,440	2,074
Sales and related occupations	16.92	13.33	676	523	39.9	35,132	27,186	2,077
First-line supervisors/managers, sales workers	21.09	19.30	844	772	40.0	43,904	40,144	2,082
First-line supervisors/managers of retail sales workers ..	19.23	19.09	771	764	40.1	40,100	39,707	2,086
Retail sales workers	11.20	10.10	444	400	39.6	23,095	20,800	2,062
Cashiers, all workers	10.14	9.80	406	392	40.0	21,086	20,384	2,080
Cashiers	10.31	9.98	413	399	40.0	21,452	20,758	2,080
Retail salespersons	11.68	10.35	461	410	39.4	23,955	21,320	2,050

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Insurance sales agents	\$20.30	\$18.68	\$800	\$731	39.4	\$41,608	\$38,011	2,050
Sales representatives, wholesale and manufacturing	26.25	24.09	1,086	1,058	41.4	56,471	54,995	2,151
Sales representatives, wholesale and manufacturing, except technical and scientific products	24.99	24.04	1,036	1,030	41.5	53,892	53,559	2,156
Miscellaneous sales and related workers	19.32	19.36	773	775	40.0	40,194	40,275	2,080
Office and administrative support occupations	15.54	14.66	618	584	39.8	32,143	30,368	2,069
First-line supervisors/managers of office and administrative support workers	22.57	19.90	916	797	40.6	47,645	41,454	2,111
Financial clerks	14.38	13.98	573	559	39.8	29,772	29,087	2,070
Bill and account collectors Billing and posting clerks and machine operators	14.49	13.04	580	522	40.0	30,137	27,123	2,080
Bookkeeping, accounting, and auditing clerks	15.17	14.77	607	591	40.0	31,553	30,722	2,080
Tellers	14.13	13.78	561	551	39.7	29,179	28,660	2,065
Customer service representatives	11.71	10.80	468	432	40.0	24,350	22,454	2,080
Interviewers, except eligibility and loan	15.87	15.35	633	605	39.9	32,911	31,450	2,074
Loan interviewers and clerks	12.54	13.10	501	524	39.9	26,044	27,248	2,077
Order clerks	16.09	16.28	644	651	40.0	33,472	33,854	2,080
Human resources assistants, except payroll and timekeeping	18.16	18.14	726	726	40.0	37,768	37,731	2,080
Receptionists and information clerks	15.56	13.75	623	550	40.0	32,374	28,600	2,080
Dispatchers	12.87	13.00	515	520	40.0	26,779	27,040	2,080
Dispatchers, except police, fire, and ambulance	17.74	16.40	768	820	43.3	38,321	36,818	2,160
Dispatchers, except police, fire, and ambulance	17.74	16.40	768	820	43.3	38,321	36,818	2,160

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Production, planning, and expediting clerks	\$21.38	\$20.05	\$855	\$802	40.0	\$44,465	\$41,700	2,080
Shipping, receiving, and traffic clerks	12.61	12.00	500	466	39.7	26,016	24,232	2,064
Stock clerks and order fillers	14.94	14.98	593	599	39.7	30,859	31,158	2,066
Secretaries and administrative assistants	18.82	18.49	754	739	40.1	39,224	38,451	2,084
Executive secretaries and administrative assistants	19.83	20.07	792	803	39.9	41,170	41,748	2,076
Medical secretaries	16.17	14.95	645	598	39.9	33,528	31,096	2,074
Secretaries, except legal, medical, and executive	17.37	16.82	692	673	39.9	36,004	34,975	2,073
Data entry and information processing workers	12.66	12.35	504	494	39.8	26,184	25,688	2,068
Data entry keyers	12.29	12.35	491	494	39.9	25,535	25,688	2,077
Insurance claims and policy processing clerks	14.60	12.87	572	502	39.2	29,769	26,083	2,039
Office clerks, general	13.76	13.00	546	520	39.7	28,409	27,040	2,064
Construction and extraction occupations	27.04	27.98	1,082	1,119	40.0	56,253	58,198	2,080
Carpenters	28.94	31.32	1,158	1,253	40.0	60,196	65,146	2,080
Construction laborers	18.86	24.87	754	995	40.0	39,230	51,730	2,080
Electricians	28.02	26.89	1,121	1,076	40.0	58,273	55,931	2,080
Installation, maintenance, and repair occupations	22.72	22.10	909	884	40.0	47,244	45,968	2,080
First-line supervisors/managers of mechanics, installers, and repairers	32.71	32.50	1,309	1,300	40.0	68,046	67,602	2,080
Aircraft mechanics and service technicians	25.27	27.22	1,011	1,089	40.0	52,562	56,618	2,080
Automotive technicians and repairers	20.06	18.80	802	752	40.0	41,729	39,104	2,080
Automotive service technicians and mechanics	21.19	22.09	847	883	40.0	44,069	45,941	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Bus and truck mechanics and diesel engine specialists ...	\$17.77	\$15.95	\$713	\$638	40.1	\$37,055	\$33,176	2,086
Industrial machinery installation, repair, and maintenance workers	21.51	21.54	860	862	40.0	44,697	44,803	2,078
Industrial machinery mechanics	23.23	22.10	928	884	39.9	48,253	45,968	2,077
Maintenance and repair workers, general	19.72	19.85	788	794	40.0	40,999	41,286	2,079
Maintenance workers, machinery	14.13	12.50	565	500	40.0	29,396	26,000	2,080
Miscellaneous installation, maintenance, and repair workers	18.37	22.00	735	880	40.0	38,218	45,760	2,080
Production occupations	16.36	15.03	654	601	40.0	33,868	31,242	2,070
First-line supervisors/managers of production and operating workers	22.39	21.04	899	850	40.2	46,760	44,200	2,088
Electrical, electronics, and electromechanical assemblers	17.58	16.04	703	642	40.0	36,567	33,369	2,080
Electrical and electronic equipment assemblers ..	17.90	16.46	716	658	40.0	37,222	34,237	2,080
Miscellaneous assemblers and fabricators	17.58	15.00	701	600	39.9	36,339	31,198	2,067
Butchers and other meat, poultry, and fish processing workers	13.33	12.45	533	498	40.0	27,722	25,896	2,080
Slaughterers and meat packers	12.56	12.45	502	498	40.0	26,124	25,896	2,080
Miscellaneous food processing workers	14.88	14.50	595	580	40.0	30,956	30,160	2,080
Food batchmakers	15.26	14.75	610	590	40.0	31,731	30,680	2,080
Computer control programmers and operators	14.71	13.60	585	544	39.7	30,404	28,288	2,067

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Computer-controlled machine tool operators, metal and plastic	\$14.71	\$13.60	\$585	\$544	39.7	\$30,404	\$28,288	2,067
Forming machine setters, operators, and tenders, metal and plastic	15.82	15.13	633	605	40.0	32,904	31,462	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	15.78	15.35	631	609	40.0	32,789	31,678	2,077
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	14.71	15.35	587	584	39.9	30,532	30,347	2,076
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	17.67	14.02	707	561	40.0	36,757	29,162	2,080
Machinists	22.98	23.20	919	928	40.0	47,801	48,256	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	12.88	11.84	515	474	40.0	26,711	24,631	2,074
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	12.88	11.84	515	474	40.0	26,711	24,631	2,074
Multiple machine tool setters, operators, and tenders, metal and plastic	19.10	19.59	764	784	40.0	39,646	40,747	2,076
Tool and die makers	23.16	21.71	926	868	40.0	48,172	45,155	2,080
Welding, soldering, and brazing workers	17.23	16.67	689	667	40.0	35,845	34,674	2,080
Welders, cutters, solderers, and brazers	17.61	17.41	704	696	40.0	36,627	36,213	2,080
Miscellaneous metalworkers and plastic workers	15.18	15.75	607	630	40.0	31,577	32,760	2,080
Printers	19.22	18.18	767	727	39.9	39,861	37,814	2,074
Printing machine operators	19.48	18.13	776	725	39.8	40,357	37,706	2,072

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Chemical processing machine setters, operators, and tenders	\$19.92	\$20.11	\$797	\$804	40.0	\$41,432	\$41,829	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	19.31	19.68	773	787	40.0	40,174	40,934	2,080
Inspectors, testers, sorters, samplers, and weighers	18.31	16.12	732	645	40.0	38,089	33,530	2,080
Packaging and filling machine operators and tenders	16.56	16.07	662	643	40.0	34,437	33,426	2,080
Painting workers	18.41	17.30	736	692	40.0	38,283	35,978	2,080
Coating, painting, and spraying machine setters, operators, and tenders	18.71	17.04	748	682	40.0	38,921	35,443	2,080
Miscellaneous production workers	12.56	11.30	502	452	40.0	25,477	23,034	2,029
Helpers--production workers	11.73	11.00	469	440	40.0	24,397	22,880	2,080
Transportation and material moving occupations	18.44	15.59	770	638	41.8	39,827	33,072	2,160
First-line supervisors/managers of helpers, laborers, and material movers, hand	20.77	20.01	831	800	40.0	43,206	41,617	2,080
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	31.17	31.55	1,316	1,262	42.2	68,413	65,614	2,195
Driver/sales workers and truck drivers	18.28	18.30	861	844	47.1	44,773	43,867	2,449
Truck drivers, heavy and tractor-trailer	18.45	18.75	899	870	48.7	46,769	45,240	2,535
Truck drivers, light or delivery services	17.87	16.81	780	556	43.6	40,534	28,889	2,268

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Industrial truck and tractor operators	\$15.43	\$15.43	\$616	\$617	40.0	\$31,266	\$31,928	2,027
Laborers and material movers, hand	13.59	12.45	542	498	39.9	28,183	25,896	2,074
Laborers and freight, stock, and material movers, hand	16.13	14.00	642	556	39.8	33,313	28,933	2,066
Machine feeders and offbearers	15.18	14.61	607	584	40.0	31,570	30,389	2,080
Packers and packagers, hand	11.09	9.75	443	390	40.0	23,045	20,280	2,079

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17

Union and nonunion workers¹: Mean hourly earnings² by major sector and for major occupational groups

Occupational group ³	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$23.41	\$22.42	\$25.27	\$18.18	\$17.82	\$21.37
Management, professional, and related	30.60	28.90	31.08	29.96	30.39	28.06
Management, business, and financial	31.93	30.99	32.40	33.91	34.01	33.13
Professional and related	30.44	28.50	30.95	27.87	28.20	26.71
Service	17.32	14.22	19.11	10.36	9.84	14.30
Sales and office	17.65	17.30	18.03	14.94	14.96	14.55
Sales and related	12.75	12.74	–	15.99	15.98	17.37
Office and administrative support	18.23	18.46	18.03	14.39	14.39	14.38
Natural resources, construction, and maintenance	26.14	26.85	19.31	17.82	17.93	17.04
Construction and extraction	27.57	28.13	17.93	16.91	17.19	15.47
Installation, maintenance, and repair	23.52	24.11	19.93	18.74	18.67	19.52
Production, transportation, and material moving	19.80	19.73	21.41	14.37	14.30	17.03
Production	18.69	18.60	22.13	15.08	14.96	20.31
Transportation and material moving ...	21.47	21.51	20.91	13.43	13.44	13.30

¹ Union workers are those whose wages are determined through collective bargaining.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 18

**Workers paid on time or incentive basis¹: Mean hourly earnings²
for civilian and private industry workers in major occupational groups**

Occupational group ³	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
All workers	\$18.53	\$17.79	\$27.24	\$27.07
Management, professional, and related	29.10	29.07	65.67	65.01
Management, business, and financial	32.45	32.36	55.46	55.46
Professional and related	27.65	27.26	90.77	90.54
Service	11.06	9.90	14.35	14.35
Sales and office	14.16	14.01	25.69	25.73
Sales and related	12.82	12.77	29.18	29.25
Office and administrative support	14.71	14.57	14.38	14.38
Natural resources, construction, and maintenance	20.81	21.22	21.28	21.28
Construction and extraction	–	22.65	–	–
Installation, maintenance, and repair	19.84	19.86	21.14	21.14
Production, transportation, and material moving	15.43	15.33	18.87	18.87
Production	15.82	15.70	19.73	19.73
Transportation and material moving	14.85	14.79	18.43	18.43
	Relative error			
All workers	1.7%	1.3%	10.9%	11.0%
Management, professional, and related	2.7	2.2	18.7	19.6
Management, business, and financial	4.3	4.1	14.5	14.5
Professional and related	2.6	1.9	30.7	34.0
Service	2.0	2.2	7.9	7.9
Sales and office	1.0	1.2	5.9	5.9
Sales and related	3.3	3.6	4.5	4.5
Office and administrative support	1.4	1.3	7.0	7.0
Natural resources, construction, and maintenance	3.6	4.0	5.0	5.0
Construction and extraction	–	5.1	–	–
Installation, maintenance, and repair	3.8	4.2	6.6	6.6
Production, transportation, and material moving	2.3	2.3	7.9	7.9
Production	3.4	3.4	15.8	15.8
Transportation and material moving	4.0	4.1	12.9	12.9

¹ Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Private industry sector¹: Mean hourly earnings²
for major occupational groups**

Occupational group ³	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
All workers	–	\$19.54	\$15.89	–	\$23.73	–	\$19.02	\$8.85	\$16.32
Management, professional, and related	–	33.97	32.18	–	35.88	–	26.25	20.58	24.12
Management, business, and financial	–	38.34	33.63	–	35.93	–	29.39	19.44	24.66
Professional and related	–	31.46	30.31	–	35.65	–	25.75	24.01	21.81
Service	–	14.55	10.43	–	11.41	–	11.51	8.09	12.53
Sales and office	–	17.82	13.28	–	17.89	–	14.37	10.59	14.26
Sales and related	–	26.84	12.95	–	39.42	–	19.98	9.00	–
Office and administrative support	–	16.29	13.89	–	13.85	–	14.22	11.10	12.91
Natural resources, construction, and maintenance	–	20.77	19.25	–	18.81	–	21.30	–	18.55
Installation, maintenance, and repair	–	20.95	19.24	–	18.81	–	22.26	–	18.57
Production, transportation, and material moving	–	15.95	16.11	–	17.37	–	12.52	8.29	14.00
Production	–	16.03	18.09	–	–	–	12.80	10.57	17.67
Transportation and material moving	–	15.39	15.89	–	17.03	–	11.88	7.28	11.54

¹ Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$21.83	\$19.44	\$864	\$758	39.6	\$44,911	\$39,395	2,057
Level 1	9.59	9.41	382	374	39.9	19,882	19,448	2,074
Level 2	11.26	10.51	448	420	39.8	23,294	21,861	2,068
Level 3	11.58	11.38	459	444	39.7	23,873	23,109	2,062
Level 4	13.30	12.55	529	502	39.8	27,526	26,104	2,069
Level 5	17.23	17.31	684	685	39.7	35,555	35,610	2,064
Level 6	19.54	18.84	769	733	39.4	39,982	38,106	2,047
Level 7	24.70	24.18	977	957	39.5	50,789	49,774	2,057
Level 8	26.37	27.07	1,037	1,083	39.3	53,921	56,306	2,045
Level 9	28.63	28.82	1,117	1,107	39.0	58,081	57,574	2,028
Level 10	39.89	43.91	1,596	1,756	40.0	82,978	91,333	2,080
Level 11	39.84	37.96	1,602	1,518	40.2	83,281	78,961	2,090
Level 12	63.53	52.07	2,668	2,083	42.0	138,740	108,306	2,184
Not able to be leveled	25.90	20.61	1,022	824	39.5	53,159	42,867	2,052
Management occupations	46.26	40.38	1,847	1,615	39.9	96,026	83,984	2,076
Level 11	37.59	37.98	1,504	1,519	40.0	78,183	78,998	2,080
Not able to be leveled	42.04	40.87	1,675	1,635	39.8	87,090	85,010	2,072
Medical and health services managers	49.34	38.46	1,969	1,559	39.9	102,365	81,078	2,075
Not able to be leveled	42.46	28.62	1,689	1,145	39.8	87,830	59,530	2,069
Computer and mathematical science occupations	27.58	29.42	1,132	1,177	41.0	58,844	61,189	2,134
Community and social services occupations	23.49	23.62	949	940	40.4	49,356	48,859	2,101
Social workers	25.00	27.00	1,010	1,080	40.4	52,536	56,160	2,102
Healthcare practitioner and technical occupations	26.29	23.74	1,028	925	39.1	53,468	48,110	2,034
Level 4	14.18	12.99	557	519	39.3	28,959	27,011	2,042
Level 5	17.81	18.18	706	720	39.7	36,729	37,440	2,062
Level 6	20.31	19.88	789	758	38.9	41,026	39,424	2,020
Level 7	24.73	24.35	962	949	38.9	50,048	49,365	2,024
Level 8	25.77	25.10	1,010	986	39.2	52,517	51,293	2,038
Level 9	27.97	27.27	1,085	1,053	38.8	56,428	54,766	2,018
Level 10	39.82	43.91	1,593	1,756	40.0	82,816	91,333	2,080
Level 11	43.50	45.23	1,754	1,811	40.3	91,196	94,182	2,096

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Not able to be leveled	\$29.93	\$24.57	\$1,153	\$983	38.5	\$59,970	\$51,099	2,004
Pharmacists	51.44	51.24	2,085	2,050	40.5	108,437	106,579	2,108
Physicians and surgeons	52.14	27.00	2,145	1,080	41.1	111,523	56,160	2,139
Registered nurses	27.28	26.36	1,055	1,002	38.7	54,868	52,125	2,011
Level 7	24.98	24.45	963	936	38.5	50,052	48,651	2,004
Level 8	25.92	25.73	1,013	1,006	39.1	52,683	52,322	2,032
Level 9	27.80	27.00	1,076	1,024	38.7	55,955	53,273	2,013
Level 11	37.65	37.96	1,506	1,518	40.0	78,314	78,961	2,080
Therapists	27.99	27.55	1,113	1,102	39.8	57,882	57,304	2,068
Clinical laboratory technologists and technicians	21.28	21.65	847	866	39.8	44,069	45,032	2,071
Medical and clinical laboratory technologists	23.16	23.25	922	930	39.8	47,965	48,360	2,071
Medical and clinical laboratory technicians ..	19.25	19.09	766	764	39.8	39,848	39,707	2,070
Diagnostic related technologists and technicians	24.40	23.08	957	890	39.2	49,786	46,258	2,040
Radiologic technologists and technicians	24.73	23.11	968	923	39.2	50,355	48,006	2,036
Health diagnosing and treating practitioner support technicians	14.63	14.30	570	554	39.0	29,644	28,829	2,026
Level 4	14.39	14.30	553	515	38.4	28,766	26,770	1,999
Pharmacy technicians	12.55	12.54	499	502	39.8	25,972	26,083	2,069
Surgical technologists	16.89	16.18	654	615	38.7	34,021	31,955	2,014
Licensed practical and licensed vocational nurses	17.64	17.61	691	672	39.2	35,936	34,944	2,037
Level 4	17.04	17.21	681	688	40.0	35,399	35,797	2,078
Level 5	17.20	17.61	684	682	39.8	35,570	35,485	2,068
Level 6	18.13	17.59	687	666	37.9	35,746	34,651	1,972
Medical records and health information technicians ...	19.52	19.90	766	793	39.3	39,857	41,246	2,042
Healthcare support occupations	13.19	12.00	520	476	39.5	27,062	24,731	2,052
Level 2	10.36	10.64	407	426	39.3	21,174	22,131	2,043

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued								
Level 3	\$11.26	\$10.32	\$442	\$399	39.3	\$23,009	\$20,723	2,044
Level 4	14.68	13.39	585	536	39.8	30,406	27,860	2,071
Nursing, psychiatric, and home health aides	12.10	11.41	475	443	39.2	24,691	23,046	2,041
Level 2	10.20	10.48	399	404	39.1	20,749	20,987	2,033
Level 3	11.59	11.00	453	413	39.1	23,581	21,453	2,035
Level 4	14.95	14.66	591	586	39.5	30,723	30,493	2,055
Nursing aides, orderlies, and attendants	11.88	11.28	465	438	39.2	24,201	22,782	2,037
Level 2	10.06	10.45	393	392	39.1	20,435	20,384	2,031
Level 3	11.66	11.07	455	420	39.1	23,683	21,861	2,032
Miscellaneous healthcare support occupations	13.45	13.39	534	536	39.7	27,777	27,860	2,066
Level 4	14.59	13.39	584	536	40.0	30,354	27,860	2,080
Medical transcriptionists ...	18.04	18.85	722	754	40.0	37,520	39,208	2,080
Food preparation and serving related occupations	9.63	8.75	380	350	39.5	19,762	18,200	2,052
Building and grounds cleaning and maintenance occupations	10.82	9.94	432	397	39.9	22,468	20,634	2,076
Level 1	8.85	8.67	352	346	39.8	18,307	18,013	2,069
Level 2	11.90	11.01	476	440	40.0	24,743	22,901	2,080
Level 3	10.86	10.14	435	406	40.0	22,595	21,091	2,080
Building cleaning workers	10.19	9.81	407	392	39.9	21,159	20,401	2,076
Level 1	8.85	8.67	352	346	39.8	18,307	18,013	2,069
Level 2	11.90	11.01	476	440	40.0	24,743	22,901	2,080
Level 3	10.86	10.14	435	406	40.0	22,595	21,091	2,080
Janitors and cleaners, except maids and housekeeping cleaners	10.29	9.47	410	376	39.8	21,330	19,573	2,072
Level 3	11.95	11.11	478	444	40.0	24,846	23,109	2,080
Maids and housekeeping cleaners	10.08	9.86	403	394	40.0	20,964	20,509	2,080
Office and administrative support occupations	14.74	13.78	589	551	40.0	30,639	28,660	2,078
Level 2	13.52	13.41	541	536	40.0	28,128	27,893	2,080
Level 3	12.49	13.33	499	533	39.9	25,929	27,726	2,077

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations —Continued								
Level 4	\$12.41	\$12.00	\$496	\$480	40.0	\$25,804	\$24,960	2,079
Level 5	18.46	17.92	738	717	40.0	38,402	37,272	2,080
Level 6	17.94	18.04	718	722	40.0	37,315	37,523	2,080
Not able to be leveled	15.34	14.80	613	592	40.0	31,868	30,774	2,078
Financial clerks	14.01	13.81	560	552	40.0	29,132	28,725	2,080
Billing and posting clerks and machine operators	13.88	14.61	555	584	40.0	28,868	30,389	2,080
Interviewers, except eligibility and loan	12.61	13.42	503	537	39.9	26,179	27,914	2,076
Secretaries and administrative assistants	16.93	15.76	676	629	39.9	35,134	32,698	2,075
Level 4	13.45	12.05	537	482	39.9	27,923	25,064	2,077
Executive secretaries and administrative assistants	17.86	17.89	715	716	40.0	37,157	37,211	2,080
Medical secretaries	15.22	14.37	605	575	39.8	31,463	29,894	2,068
Level 4	14.50	14.37	577	575	39.8	30,026	29,894	2,071
Office clerks, general	12.61	11.75	504	470	40.0	26,224	24,440	2,080
Installation, maintenance, and repair occupations	21.47	19.85	859	794	40.0	44,666	41,286	2,080
Industrial machinery installation, repair, and maintenance workers	19.30	19.85	772	794	40.0	40,153	41,286	2,080
Maintenance and repair workers, general	19.30	19.85	772	794	40.0	40,153	41,286	2,080
Production occupations	15.30	11.53	612	461	40.0	31,816	23,982	2,080

¹ Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position — one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position — one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,417	\$1,319	40.3	\$72,648	\$68,588	2,063
First line	1,452	1,326	40.7	75,033	68,958	2,105
Second line	2,012	1,824	41.3	104,636	94,864	2,149
General and operations managers						
First line	1,504	1,314	44.0	78,202	68,334	2,288
Second line	1,575	1,455	41.8	81,916	75,679	2,173
Administrative services managers						
First line	1,322	1,276	40.0	68,749	66,377	2,080
Computer and information systems managers						
First line	1,798	1,901	40.0	93,500	98,862	2,078
Financial managers						
First line	1,394	1,148	38.5	72,503	59,692	2,001
Industrial production managers						
First line	1,337	1,409	40.1	69,533	73,265	2,087
Construction managers						
First line	1,427	1,455	40.4	74,220	75,657	2,102
Education administrators, elementary and secondary school						
First line	1,730	1,727	39.6	83,820	78,973	1,920
Education administrators, postsecondary						
First line	1,070	962	39.7	55,657	50,001	2,063
Engineering managers						
First line	2,046	2,166	40.0	106,367	112,655	2,080
Food service managers						
First line	846	731	46.1	42,667	43,000	2,326
Medical and health services managers						
Team leader	1,438	1,254	40.0	74,791	65,214	2,080
First line	1,600	1,338	40.2	83,193	69,555	2,091
Second line	2,841	3,014	40.0	147,735	156,751	2,080
Social and community service managers						
First line	1,006	965	39.5	52,317	50,197	2,053

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

³ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.