

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$19.88	\$15.25	\$793	\$603	39.9	\$40,233	\$31,304	2,023
<b>Management occupations</b> .....	44.28	38.99	1,814	1,580	41.0	93,440	80,569	2,110
Chief executives .....	106.21	63.46	4,131	2,539	38.9	214,824	132,003	2,023
General and operations managers .....	51.38	42.68	2,182	1,743	42.5	113,395	90,642	2,207
Advertising and promotions managers .....	46.86	39.71	1,938	1,827	41.4	100,764	94,996	2,150
Marketing and sales managers .....	50.56	49.96	2,083	2,058	41.2	108,334	107,018	2,143
Marketing managers .....	51.82	51.45	2,071	2,058	40.0	107,703	107,018	2,078
Sales managers .....	49.03	43.25	2,099	1,999	42.8	109,159	103,925	2,226
Public relations managers .....	33.38	32.97	1,332	1,319	39.9	68,956	68,578	2,066
Administrative services managers .....	31.90	30.89	1,313	1,273	41.2	67,598	64,255	2,119
Computer and information systems managers .....	51.89	46.65	2,076	1,866	40.0	107,933	97,024	2,080
Financial managers .....	54.62	48.37	2,211	1,935	40.5	114,823	100,599	2,102
Human resources managers .....	40.92	38.99	1,643	1,560	40.2	85,443	81,099	2,088
Compensation and benefits managers .....	34.12	31.73	1,366	1,269	40.0	71,008	65,998	2,081
Training and development managers .....	31.58	33.00	1,263	1,320	40.0	65,683	68,632	2,080
Industrial production managers .....	39.89	38.42	1,661	1,644	41.6	86,350	85,513	2,165
Purchasing managers .....	42.66	31.25	1,706	1,250	40.0	88,737	65,000	2,080
Transportation, storage, and distribution managers .....	33.88	36.12	1,368	1,445	40.4	70,979	72,049	2,095
Construction managers .....	34.18	32.22	1,421	1,360	41.6	72,974	70,720	2,135
Education administrators .....	39.34	37.15	1,549	1,438	39.4	73,939	65,916	1,879
Education administrators, preschool and child care center/program .....	19.74	16.72	790	669	40.0	41,065	34,778	2,080
Education administrators, elementary and secondary school .....	40.98	40.24	1,613	1,533	39.4	72,732	67,993	1,775
Education administrators, postsecondary .....	56.72	39.81	2,188	1,493	38.6	112,247	77,637	1,979
Engineering managers .....	58.18	53.02	2,355	2,118	40.5	122,475	110,121	2,105
Food service managers .....	23.50	24.00	1,048	1,000	44.6	54,473	52,000	2,318
Medical and health services managers .....	31.12	27.88	1,301	1,128	41.8	67,655	58,635	2,174
Property, real estate, and community association managers .....	22.06	22.41	883	897	40.0	45,915	46,619	2,081

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b> –Continued								
Social and community service managers .....	\$20.03	\$17.01	\$789	\$654	39.4	\$41,054	\$34,008	2,050
<b>Business and financial operations occupations</b> .....	28.67	25.96	1,152	1,038	40.2	59,874	54,001	2,089
Buyers and purchasing agents	27.57	25.15	1,126	1,096	40.8	58,554	57,013	2,123
Wholesale and retail buyers, except farm products .....	30.47	33.65	1,219	1,346	40.0	63,385	70,000	2,080
Purchasing agents, except wholesale, retail, and farm products .....	26.47	25.15	1,063	1,006	40.2	55,289	52,320	2,089
Claims adjusters, appraisers, examiners, and investigators .....	26.77	25.39	1,052	1,015	39.3	54,691	52,801	2,043
Claims adjusters, examiners, and investigators .....	25.27	25.16	991	962	39.2	51,545	49,999	2,040
Compliance officers, except agriculture, construction, health and safety, and transportation .....	25.54	20.84	1,022	833	40.0	53,123	43,337	2,080
Cost estimators .....	31.39	29.00	1,274	1,296	40.6	66,249	67,392	2,111
Human resources, training, and labor relations specialists .....	25.00	23.53	1,000	962	40.0	51,978	49,999	2,080
Employment, recruitment, and placement specialists .....	21.91	20.19	848	760	38.7	44,092	39,521	2,013
Compensation, benefits, and job analysis specialists .....	21.98	19.23	918	854	41.8	47,733	44,408	2,172
Training and development specialists .....	27.88	24.70	1,113	968	39.9	57,861	50,340	2,075
Logisticians .....	35.39	37.10	1,416	1,484	40.0	73,616	77,160	2,080
Management analysts .....	31.40	25.87	1,265	1,025	40.3	65,759	53,319	2,094
Accountants and auditors .....	28.75	27.86	1,156	1,060	40.2	60,115	55,070	2,091
Appraisers and assessors of real estate .....	24.91	24.04	989	962	39.7	51,421	50,003	2,064
Credit analysts .....	24.37	24.79	975	992	40.0	50,685	51,563	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Financial analysts and advisors .....	\$30.49	\$25.53	\$1,220	\$1,021	40.0	\$63,423	\$53,098	2,080
Financial analysts .....	34.11	27.49	1,364	1,100	40.0	70,949	57,185	2,080
Personal financial advisors	24.02	23.10	961	924	40.0	49,965	48,048	2,080
Loan counselors and officers	29.86	25.00	1,193	1,010	39.9	62,012	52,499	2,077
Loan officers .....	30.04	26.44	1,199	1,058	39.9	62,372	54,997	2,077
<b>Computer and mathematical science occupations</b> .....								
Computer programmers .....	34.70	34.33	1,395	1,400	40.2	72,553	72,800	2,091
Computer software engineers	41.28	38.70	1,654	1,556	40.1	86,015	80,900	2,084
Computer software engineers, applications	39.17	36.50	1,573	1,466	40.1	81,773	76,251	2,087
Computer software engineers, systems software .....	43.35	42.07	1,734	1,683	40.0	90,160	87,499	2,080
Computer support specialists	25.21	21.24	1,009	850	40.0	52,223	44,179	2,072
Computer systems analysts ....	42.38	40.14	1,698	1,606	40.1	88,316	83,504	2,084
Database administrators .....	32.65	27.65	1,306	1,106	40.0	67,916	57,516	2,080
Network and computer systems administrators ....	27.72	25.25	1,113	1,010	40.2	56,440	49,999	2,036
Network systems and data communications analysts	33.20	33.33	1,328	1,333	40.0	68,863	69,324	2,074
<b>Architecture and engineering occupations</b> .....								
Architects, except naval .....	27.08	25.64	1,126	1,073	41.6	58,526	55,821	2,161
Architects, except landscape and naval ....	28.00	24.52	1,120	981	40.0	58,234	51,000	2,080
Engineers .....	41.50	38.08	1,676	1,575	40.4	87,165	81,898	2,100
Aerospace engineers .....	37.08	36.01	1,483	1,440	40.0	77,117	74,899	2,080
Chemical engineers .....	53.13	51.81	2,125	2,072	40.0	110,508	107,756	2,080
Civil engineers .....	34.46	35.26	1,451	1,466	42.1	75,429	76,253	2,189
Computer hardware engineers .....	45.45	42.65	1,852	1,745	40.7	96,296	90,730	2,119
Electrical and electronics engineers .....	41.06	38.51	1,663	1,555	40.5	86,486	80,872	2,106
Electrical engineers .....	45.08	40.16	1,854	1,662	41.1	96,416	86,399	2,139
Electronics engineers, except computer .....	37.67	36.50	1,507	1,460	40.0	78,357	75,910	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations –Continued</b>								
Industrial engineers, including health and safety .....	\$39.43	\$38.08	\$1,577	\$1,523	40.0	\$82,016	\$79,206	2,080
Industrial engineers .....	39.07	37.44	1,563	1,497	40.0	81,273	77,869	2,080
Mechanical engineers .....	33.45	35.22	1,338	1,409	40.0	69,574	73,258	2,080
Petroleum engineers .....	56.22	48.85	2,249	1,954	40.0	116,941	101,604	2,080
Drafters .....	27.49	22.55	1,100	902	40.0	57,065	46,912	2,076
Architectural and civil drafters .....	24.53	21.25	981	850	40.0	51,020	44,200	2,080
Electrical and electronics drafters .....	17.84	15.75	713	630	40.0	37,098	32,760	2,080
Mechanical drafters .....	23.03	20.00	921	800	40.0	47,908	41,600	2,080
Engineering technicians, except drafters .....	21.48	19.01	856	758	39.8	44,505	39,395	2,072
Electrical and electronic engineering technicians .....	24.39	23.48	976	939	40.0	50,741	48,845	2,080
Mechanical engineering technicians .....	24.31	23.12	972	925	40.0	50,570	48,090	2,080
Surveying and mapping technicians .....	23.87	15.10	955	604	40.0	49,643	31,408	2,080
<b>Life, physical, and social science occupations .....</b>								
Life scientists .....	33.44	30.77	1,342	1,231	40.1	68,258	62,100	2,041
Biological scientists .....	28.77	24.06	1,157	962	40.2	60,169	50,045	2,092
Medical scientists .....	26.69	24.06	1,072	962	40.2	55,766	50,045	2,090
Physical scientists .....	29.35	23.19	1,174	927	40.0	61,041	48,225	2,080
Environmental scientists and geoscientists .....	45.37	48.08	1,838	1,923	40.5	92,851	96,479	2,047
Environmental scientists and specialists, including health .....	48.07	48.08	1,953	1,923	40.6	101,581	100,000	2,113
Geoscientists, except hydrologists and geographers .....	38.98	28.35	1,559	1,134	40.0	81,087	58,974	2,080
Market and survey researchers .....	59.48	50.43	2,451	2,243	41.2	127,448	116,630	2,143
Market research analysts .....	37.29	36.06	1,492	1,442	40.0	77,561	75,001	2,080
Psychologists .....	37.29	36.06	1,492	1,442	40.0	77,561	75,001	2,080
Clinical, counseling, and school psychologists .....	33.31	34.41	1,301	1,350	39.0	57,329	56,139	1,721
	37.17	36.67	1,473	1,467	39.6	61,489	59,524	1,654

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Chemical technicians .....	\$24.96	\$25.43	\$1,017	\$1,034	40.7	\$52,885	\$53,792	2,119
Miscellaneous life, physical, and social science technicians .....	19.16	15.82	754	630	39.4	39,233	32,739	2,047
Environmental science and protection technicians, including health .....	20.38	16.67	815	667	40.0	42,390	34,672	2,080
<b>Community and social services occupations</b> .....	19.27	17.07	767	683	39.8	38,220	36,115	1,983
Counselors .....	22.59	18.41	895	736	39.6	42,134	40,006	1,865
Substance abuse and behavioral disorder counselors .....	17.05	15.63	674	625	39.5	35,052	32,500	2,056
Educational, vocational, and school counselors ..	29.47	31.64	1,160	1,249	39.3	50,616	53,100	1,717
Social workers .....	18.30	17.32	733	704	40.1	37,982	36,639	2,075
Child, family, and school social workers .....	17.05	15.85	681	634	39.9	35,117	32,970	2,059
Medical and public health social workers .....	19.17	18.91	767	756	40.0	39,869	39,327	2,080
Mental health and substance abuse social workers .....	18.83	18.02	768	771	40.8	39,945	40,084	2,121
Miscellaneous community and social service specialists .....	14.44	12.93	575	517	39.8	29,889	26,884	2,070
Probation officers and correctional treatment specialists .....	19.38	19.10	775	764	40.0	40,309	39,730	2,080
Social and human service assistants .....	12.21	11.63	485	464	39.7	25,220	24,105	2,066
Clergy .....	19.35	19.03	774	761	40.0	40,242	39,591	2,080
<b>Legal occupations</b> .....	29.65	21.73	1,212	869	40.9	63,017	45,200	2,125
Lawyers .....	52.01	37.96	2,202	1,805	42.3	114,491	93,850	2,201
Miscellaneous legal support workers .....	21.18	17.69	869	774	41.0	45,191	40,255	2,134

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Legal occupations –Continued</b>								
Title examiners, abstractors, and searchers .....	\$21.14	\$17.69	\$882	\$774	41.7	\$45,861	\$40,255	2,169
<b>Education, training, and library occupations .....</b>	29.16	29.95	1,136	1,166	39.0	43,737	44,028	1,500
Postsecondary teachers .....	46.36	39.24	1,824	1,538	39.3	76,471	62,556	1,650
Business teachers, postsecondary .....	35.59	23.92	1,364	897	38.3	54,666	38,574	1,536
Life sciences teachers, postsecondary .....	40.47	38.71	1,619	1,549	40.0	71,528	56,604	1,767
Biological science teachers, postsecondary .....	40.47	38.71	1,619	1,549	40.0	71,528	56,604	1,767
Physical sciences teachers, postsecondary .....	53.88	49.17	2,118	1,967	39.3	75,746	76,707	1,406
Social sciences teachers, postsecondary .....	45.88	47.84	1,821	1,914	39.7	71,198	74,630	1,552
Health teachers, postsecondary .....	54.89	39.23	2,158	1,560	39.3	102,846	73,301	1,874
Health specialties teachers, postsecondary .....	66.22	45.19	2,630	1,812	39.7	126,426	93,995	1,909
Nursing instructors and teachers, postsecondary .....	29.48	27.53	1,133	1,090	38.4	53,032	46,719	1,799
Arts, communications, and humanities teachers, postsecondary .....	36.06	36.04	1,390	1,315	38.5	52,964	49,776	1,469
Art, drama, and music teachers, postsecondary .....	37.78	39.37	1,495	1,556	39.6	60,347	51,874	1,597
Philosophy and religion teachers, postsecondary .....	33.03	29.51	1,254	1,063	38.0	48,369	42,500	1,464
Miscellaneous postsecondary teachers	45.36	39.34	1,800	1,573	39.7	74,341	64,264	1,639
Vocational education teachers, postsecondary .....	26.18	28.49	1,016	1,120	38.8	50,735	56,658	1,938

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Primary, secondary, and special education school teachers .....	\$30.65	\$31.08	\$1,187	\$1,209	38.7	\$44,143	\$45,024	1,440
Preschool and kindergarten teachers .....	24.53	27.49	953	1,099	38.8	38,783	41,814	1,581
Preschool teachers, except special education .....	19.39	15.26	761	611	39.2	33,097	31,164	1,707
Kindergarten teachers, except special education .....	32.08	31.91	1,228	1,239	38.3	45,762	46,347	1,427
Elementary and middle school teachers .....	30.88	31.04	1,197	1,203	38.8	43,987	44,909	1,425
Elementary school teachers, except special education .....	31.09	31.09	1,207	1,209	38.8	44,187	45,010	1,421
Middle school teachers, except special and vocational education	30.25	30.37	1,167	1,182	38.6	43,339	44,030	1,433
Secondary school teachers	31.50	31.55	1,220	1,222	38.7	45,074	45,475	1,431
Secondary school teachers, except special and vocational education	31.58	31.45	1,223	1,218	38.7	44,908	45,350	1,422
Vocational education teachers, secondary school .....	30.47	32.66	1,185	1,273	38.9	47,470	47,608	1,558
Special education teachers	32.33	31.67	1,250	1,224	38.7	46,524	45,743	1,439
Special education teachers, preschool, kindergarten, and elementary school ....	31.69	31.32	1,234	1,225	38.9	45,834	45,100	1,447
Special education teachers, middle school .....	33.43	31.19	1,281	1,223	38.3	47,748	45,743	1,428
Special education teachers, secondary school .....	32.81	33.67	1,255	1,284	38.3	46,893	48,023	1,429
Other teachers and instructors	25.82	26.84	986	1,012	38.2	38,722	40,286	1,499

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b>								
–Continued								
Adult literacy, remedial education, and GED teachers and instructors	\$28.18	\$28.92	\$1,036	\$1,060	36.8	\$40,614	\$41,323	1,441
Librarians .....	29.34	30.27	1,144	1,135	39.0	49,210	48,060	1,677
Library technicians .....	12.96	11.68	513	467	39.6	24,195	23,410	1,868
Instructional coordinators .....	32.51	31.42	1,290	1,257	39.7	54,824	50,598	1,686
Teacher assistants .....	11.79	11.19	457	444	38.7	17,610	17,251	1,493
<b>Arts, design, entertainment, sports, and media occupations</b>								
Artists and related workers .....	23.18	17.79	921	712	39.7	47,154	36,999	2,035
Designers .....	35.95	30.49	1,479	1,250	41.1	76,894	65,003	2,139
Graphic designers .....	20.52	19.50	823	780	40.1	42,788	40,564	2,085
Athletes, coaches, umpires, and related workers .....	21.61	19.50	864	780	40.0	44,933	40,564	2,079
Coaches and scouts .....	32.15	31.73	1,282	1,269	39.9	62,300	56,999	1,938
Public relations specialists .....	32.15	31.73	1,282	1,269	39.9	62,300	56,999	1,938
Writers and editors .....	22.37	17.77	893	711	39.9	46,458	36,966	2,077
Editors .....	19.73	17.47	785	699	39.8	40,839	36,336	2,070
Editors .....	20.17	19.23	803	769	39.8	41,736	40,000	2,069
<b>Healthcare practitioner and technical occupations</b>								
Pharmacists .....	27.51	23.80	1,088	931	39.6	56,177	48,127	2,042
Physicians and surgeons .....	52.97	52.93	2,122	2,117	40.1	110,335	110,094	2,083
Registered nurses .....	82.27	78.13	3,627	3,023	44.1	188,609	157,206	2,293
Therapists .....	29.07	28.43	1,140	1,117	39.2	58,903	57,616	2,026
Occupational therapists .....	34.46	34.32	1,352	1,302	39.2	65,972	64,341	1,915
Physical therapists .....	34.89	36.44	1,343	1,328	38.5	67,172	67,111	1,925
Respiratory therapists .....	39.68	40.00	1,574	1,600	39.7	81,505	83,200	2,054
Speech-language pathologists .....	24.10	23.19	950	928	39.4	49,385	48,235	2,049
Clinical laboratory technologists and technicians .....	33.18	34.17	1,275	1,299	38.4	49,331	48,127	1,487
Medical and clinical laboratory technologists .....	17.95	15.87	711	648	39.6	36,988	33,717	2,060
Medical and clinical laboratory technicians .....	23.12	24.19	915	954	39.6	47,601	49,587	2,059
Medical and clinical laboratory technicians .....	14.83	13.25	588	530	39.6	30,574	27,560	2,062

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Diagnostic related technologists and technicians .....	\$25.16	\$25.14	\$1,005	\$1,003	39.9	\$52,240	\$52,146	2,077
Cardiovascular technologists and technicians .....	21.34	24.54	854	982	40.0	44,395	51,043	2,080
Radiologic technologists and technicians .....	23.71	25.03	946	997	39.9	49,197	51,865	2,075
Emergency medical technicians and paramedics .....	12.24	11.15	484	420	39.5	25,173	21,840	2,056
Health diagnosing and treating practitioner support technicians .....	16.37	16.48	648	650	39.6	33,690	33,790	2,058
Pharmacy technicians .....	14.14	13.75	559	550	39.5	29,070	28,608	2,056
Surgical technologists .....	18.27	17.16	722	680	39.5	37,537	35,360	2,054
Licensed practical and licensed vocational nurses	18.31	18.00	719	714	39.3	37,110	36,962	2,027
Medical records and health information technicians ...	16.92	16.20	669	648	39.5	34,791	33,696	2,056
Miscellaneous health technologists and technicians .....	15.14	13.46	605	538	39.9	31,438	27,997	2,076
Occupational health and safety specialists and technicians .....	25.30	21.48	1,012	859	40.0	52,614	44,680	2,080
Occupational health and safety specialists .....	25.61	21.48	1,024	859	40.0	53,265	44,680	2,080
<b>Healthcare support occupations</b> .....	11.65	10.26	444	400	38.1	23,059	20,800	1,979
Nursing, psychiatric, and home health aides .....	9.66	9.50	368	370	38.1	19,088	19,130	1,976
Home health aides .....	8.11	7.28	281	280	34.7	14,513	14,560	1,791
Nursing aides, orderlies, and attendants .....	10.01	9.75	390	380	39.0	20,247	19,760	2,022
Psychiatric aides .....	9.88	9.63	384	374	38.8	19,948	19,448	2,019
Physical therapist assistants and aides .....	24.22	26.00	896	1,094	37.0	46,579	56,875	1,923

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations –Continued</b>								
Miscellaneous healthcare support occupations .....	\$13.05	\$13.00	\$502	\$501	38.4	\$26,083	\$26,065	1,998
Dental assistants .....	16.95	16.50	585	594	34.5	30,408	30,888	1,794
Medical assistants .....	11.66	11.50	465	460	39.9	24,206	23,905	2,075
Medical equipment preparers .....	13.03	12.24	519	490	39.9	27,000	25,459	2,073
<b>Protective service occupations</b>	17.55	16.11	732	660	41.7	37,461	33,844	2,134
First-line supervisors/managers, law enforcement workers .....	26.40	25.64	1,065	1,026	40.3	55,360	53,337	2,097
First-line supervisors/managers of correctional officers	19.67	18.78	790	751	40.2	41,106	39,062	2,089
First-line supervisors/managers of police and detectives	29.04	29.64	1,173	1,186	40.4	60,972	61,651	2,099
First-line supervisors/managers of fire fighting and prevention workers .....	24.89	22.88	1,167	1,202	46.9	60,659	62,484	2,437
Fire fighters .....	19.09	18.64	984	954	51.6	51,174	49,612	2,681
Bailiffs, correctional officers, and jailers .....	14.73	14.64	593	597	40.3	30,832	31,067	2,094
Correctional officers and jailers .....	14.67	14.64	591	595	40.3	30,710	30,950	2,094
Detectives and criminal investigators .....	21.36	18.16	858	727	40.2	44,622	37,779	2,089
Police officers .....	21.81	20.99	872	851	40.0	45,119	44,248	2,069
Police and sheriff's patrol officers .....	21.81	20.99	872	851	40.0	45,119	44,248	2,069
Security guards and gaming surveillance officers .....	11.06	10.89	440	433	39.8	22,676	21,840	2,050
Security guards .....	10.97	10.79	436	430	39.8	22,478	21,840	2,050
Miscellaneous protective service workers .....	10.42	10.76	399	350	38.3	12,771	7,920	1,225
<b>Food preparation and serving related occupations .....</b>	7.87	8.00	298	296	37.8	15,030	14,560	1,910

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
First-line supervisors/managers, food preparation and serving workers .....	\$14.68	\$14.27	\$618	\$577	42.1	\$30,705	\$29,675	2,091
First-line supervisors/managers of food preparation and serving workers .....	14.68	14.27	618	577	42.1	30,705	29,675	2,091
Cooks .....	9.37	9.00	359	358	38.3	18,050	18,400	1,927
Cooks, fast food .....	8.19	8.30	300	315	36.6	15,598	16,401	1,904
Cooks, institution and cafeteria .....	10.07	9.69	384	370	38.2	17,811	17,160	1,768
Cooks, restaurant .....	9.61	9.39	373	375	38.8	19,388	19,523	2,018
Cooks, short order .....	8.39	8.85	335	354	40.0	17,441	18,400	2,080
Food preparation workers .....	8.54	7.62	326	300	38.1	16,278	14,560	1,906
Food service, tipped .....	4.15	3.50	153	114	36.8	7,882	5,911	1,899
Bartenders .....	6.02	6.00	219	240	36.3	10,920	11,700	1,813
Waiters and waitresses .....	3.26	2.35	119	86	36.5	6,191	4,455	1,900
Dining room and cafeteria attendants and bartender helpers .....	6.75	6.55	259	262	38.4	13,306	13,520	1,971
Fast food and counter workers .....	8.34	8.14	310	296	37.2	15,328	14,560	1,837
Combined food preparation and serving workers, including fast food .....	8.38	8.16	310	300	37.0	15,239	14,560	1,819
Counter attendants, cafeteria, food concession, and coffee shop .....	8.14	8.14	311	293	38.1	15,918	15,236	1,955
Food servers, nonrestaurant ...	8.23	8.00	317	320	38.6	16,505	16,640	2,006
Dishwashers .....	7.80	7.50	300	285	38.4	15,586	14,810	1,998
Hosts and hostesses, restaurant, lounge, and coffee shop .....	7.19	7.62	262	259	36.5	13,628	13,478	1,896
<b>Building and grounds cleaning and maintenance occupations</b> .....	9.56	9.00	373	352	39.0	19,148	18,200	2,003

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$14.23	\$13.57	\$564	\$543	39.7	\$29,352	\$28,221	2,063
First-line supervisors/managers of housekeeping and janitorial workers .....	13.69	12.64	537	484	39.2	27,902	25,173	2,038
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	15.88	13.57	655	543	41.2	34,039	28,221	2,144
Building cleaning workers .....	9.09	8.80	353	346	38.8	18,069	17,680	1,987
Janitors and cleaners, except maids and housekeeping cleaners	9.48	9.25	374	362	39.5	19,257	18,824	2,032
Maids and housekeeping cleaners .....	8.08	7.61	301	300	37.3	15,313	15,600	1,895
Grounds maintenance workers .....	9.68	8.61	384	344	39.7	19,879	17,909	2,053
Landscaping and groundskeeping workers .....	9.54	8.61	379	344	39.7	19,629	17,909	2,057
<b>Personal care and service occupations</b> .....	11.49	9.27	423	360	36.8	21,650	18,502	1,885
First-line supervisors/managers of personal service workers	14.15	13.19	558	528	39.5	29,030	27,431	2,052
Nonfarm animal caretakers .....	11.16	10.00	446	400	40.0	23,211	20,800	2,080
Gaming services workers .....	8.60	6.98	293	222	34.1	15,254	11,532	1,773
Miscellaneous entertainment attendants and related workers .....	9.72	8.73	373	320	38.4	19,384	16,640	1,995
Amusement and recreation attendants .....	9.59	7.50	367	281	38.2	19,062	14,625	1,989
Barbers and cosmetologists ...	10.70	10.14	394	355	36.9	20,511	18,453	1,917

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations –Continued</b>								
Hairdressers, hairstylists, and cosmetologists .....	\$10.91	\$13.00	\$410	\$403	37.6	\$21,340	\$20,943	1,956
Baggage porters, bellhops, and concierges .....	6.73	6.50	254	260	37.7	13,193	13,520	1,962
Baggage porters and bellhops .....	6.73	6.50	254	260	37.7	13,193	13,520	1,962
Transportation attendants .....	34.10	41.69	713	703	20.9	36,850	36,556	1,081
Child care workers .....	8.82	8.21	345	320	39.2	17,695	16,640	2,007
Personal and home care aides	10.51	9.27	400	348	38.1	20,819	18,077	1,980
Recreation and fitness workers .....	14.05	13.95	540	558	38.4	23,963	23,296	1,706
Recreation workers .....	14.13	14.00	542	558	38.3	23,844	23,296	1,687
<b>Sales and related occupations</b>	18.04	12.58	726	500	40.2	37,661	26,000	2,087
First-line supervisors/managers, sales workers .....	20.78	16.61	862	676	41.5	44,842	35,127	2,158
First-line supervisors/managers of retail sales workers ..	17.20	15.75	706	651	41.0	36,713	33,842	2,134
First-line supervisors/managers of non-retail sales workers .....	30.58	24.29	1,311	1,019	42.9	68,147	53,000	2,229
Retail sales workers .....	11.27	9.50	448	370	39.7	23,163	19,265	2,055
Cashiers, all workers .....	8.98	8.62	351	333	39.1	17,987	17,264	2,003
Cashiers .....	8.99	8.62	352	333	39.1	18,031	17,264	2,006
Counter and rental clerks and parts salespersons ..	12.49	10.10	499	422	40.0	25,945	21,923	2,077
Counter and rental clerks	10.26	9.00	406	360	39.6	21,120	18,720	2,058
Parts salespersons .....	14.75	13.93	595	540	40.3	30,929	28,080	2,097
Retail salespersons .....	12.44	10.00	498	400	40.0	25,905	20,800	2,083
Advertising sales agents .....	29.71	25.00	1,126	992	37.9	58,578	51,601	1,972
Insurance sales agents .....	22.82	17.31	933	692	40.9	48,512	36,001	2,126
Securities, commodities, and financial services sales agents .....	34.36	22.04	1,405	881	40.9	73,082	45,833	2,127
Sales representatives, wholesale and manufacturing .....	31.12	25.42	1,270	1,033	40.8	66,036	53,691	2,122

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products .....	\$37.78	\$35.13	\$1,535	\$1,407	40.6	\$79,797	\$73,152	2,112
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.99	22.03	1,145	923	40.9	59,528	48,000	2,127
Models, demonstrators, and product promoters .....	12.22	13.06	489	522	40.0	25,412	27,156	2,080
Demonstrators and product promoters .....	12.22	13.06	489	522	40.0	25,412	27,156	2,080
Real estate brokers and sales agents .....	21.90	21.80	891	724	40.7	46,354	37,669	2,117
Real estate sales agents .....	21.90	21.80	891	724	40.7	46,354	37,669	2,117
Telemarketers .....	10.46	10.35	417	414	39.8	21,665	21,534	2,072
Miscellaneous sales and related workers .....	13.67	9.60	547	384	40.0	28,434	19,968	2,080
<b>Office and administrative support occupations</b> .....	14.78	13.64	587	541	39.7	30,321	28,080	2,052
First-line supervisors/managers of office and administrative support workers .....	22.95	21.31	918	852	40.0	47,752	44,329	2,081
Switchboard operators, including answering service .....	10.45	10.48	405	411	38.7	21,055	21,362	2,015
Financial clerks .....	14.58	14.00	579	560	39.7	30,116	29,120	2,066
Bill and account collectors .....	15.25	14.70	609	588	39.9	31,647	30,570	2,076
Billing and posting clerks and machine operators .....	14.02	14.00	556	558	39.6	28,901	29,016	2,062
Bookkeeping, accounting, and auditing clerks .....	15.38	15.15	610	606	39.6	31,682	31,500	2,060
Payroll and timekeeping clerks .....	14.63	15.28	568	573	38.8	29,546	29,796	2,019
Procurement clerks .....	17.10	18.18	684	727	40.0	35,565	37,804	2,080
Tellers .....	11.53	11.01	461	440	40.0	23,990	22,901	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Court, municipal, and license clerks .....	\$14.57	\$13.67	\$571	\$531	39.2	\$29,690	\$27,600	2,038
Credit authorizers, checkers, and clerks .....	15.36	15.54	614	622	40.0	31,945	32,323	2,080
Customer service representatives .....	14.44	13.08	574	523	39.7	29,800	27,196	2,063
Eligibility interviewers, government programs .....	13.22	13.20	512	524	38.7	25,390	26,057	1,921
File clerks .....	12.42	12.25	495	490	39.8	25,715	25,480	2,071
Hotel, motel, and resort desk clerks .....	8.45	8.00	327	320	38.7	16,998	16,640	2,010
Interviewers, except eligibility and loan .....	12.46	11.44	498	458	40.0	25,911	23,795	2,080
Library assistants, clerical .....	12.58	11.58	483	463	38.3	23,627	22,402	1,878
Loan interviewers and clerks .....	15.06	14.13	601	565	39.9	31,257	29,390	2,075
New accounts clerks .....	11.73	10.76	468	430	39.9	24,343	22,381	2,076
Order clerks .....	12.46	11.41	493	433	39.5	25,629	22,508	2,057
Human resources assistants, except payroll and timekeeping .....	16.92	16.96	674	678	39.8	35,003	35,277	2,069
Receptionists and information clerks .....	11.81	11.55	466	460	39.5	24,169	23,920	2,047
Reservation and transportation ticket agents and travel clerks .....	15.38	14.33	615	573	40.0	31,994	29,806	2,080
Cargo and freight agents .....	18.85	19.02	779	797	41.3	40,495	41,454	2,148
Couriers and messengers .....	11.10	11.00	429	440	38.7	22,314	22,880	2,010
Dispatchers .....	15.61	13.50	634	542	40.6	32,950	28,163	2,110
Police, fire, and ambulance dispatchers .....	15.22	14.95	617	598	40.6	32,101	31,100	2,109
Dispatchers, except police, fire, and ambulance .....	15.75	13.18	639	540	40.6	33,237	28,080	2,111
Meter readers, utilities .....	11.53	10.68	461	427	40.0	23,992	22,214	2,080
Production, planning, and expediting clerks .....	16.51	16.05	659	642	39.9	34,266	33,382	2,076
Shipping, receiving, and traffic clerks .....	12.22	11.00	486	440	39.8	25,297	22,880	2,070
Stock clerks and order fillers .....	11.86	11.50	476	460	40.1	24,528	23,920	2,067
Secretaries and administrative assistants .....	17.27	16.47	682	655	39.5	34,842	33,948	2,017

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Executive secretaries and administrative assistants .....	\$20.04	\$19.62	\$798	\$779	39.8	\$41,225	\$40,317	2,057
Legal secretaries .....	15.26	14.90	604	596	39.6	31,427	31,000	2,059
Medical secretaries .....	14.15	12.51	562	508	39.7	29,203	26,439	2,064
Secretaries, except legal, medical, and executive	15.78	15.00	616	592	39.0	30,632	29,328	1,941
Computer operators .....	16.96	17.04	678	682	40.0	35,239	35,445	2,078
Data entry and information processing workers .....	12.04	11.50	480	460	39.9	24,942	23,920	2,072
Data entry keyers .....	11.84	11.50	472	451	39.9	24,515	23,213	2,071
Desktop publishers .....	17.78	15.88	690	596	38.8	35,894	30,966	2,019
Insurance claims and policy processing clerks .....	16.01	14.25	631	560	39.4	32,820	29,120	2,049
Mail clerks and mail machine operators, except postal service .....	12.33	12.31	486	492	39.4	25,280	25,596	2,051
Office clerks, general .....	12.77	12.12	506	480	39.6	25,926	24,513	2,030
<b>Farming, fishing, and forestry occupations</b> .....	12.29	10.00	492	400	40.0	23,193	19,843	1,887
<b>Construction and extraction occupations</b> .....	17.18	14.96	694	587	40.4	36,010	30,432	2,096
First-line supervisors/managers of construction trades and extraction workers .....	26.74	24.04	1,133	905	42.4	58,917	47,070	2,203
Carpenters .....	15.20	14.50	608	580	40.0	31,468	30,160	2,070
Carpet, floor, and tile installers and finishers .....	16.48	16.97	640	679	38.8	33,291	35,291	2,020
Tile and marble setters .....	16.60	16.97	650	679	39.2	33,794	35,291	2,036
Cement masons, concrete finishers, and terrazzo workers .....	13.11	13.00	524	520	40.0	26,920	26,728	2,053
Cement masons and concrete finishers .....	13.11	13.00	524	520	40.0	26,920	26,728	2,053
Construction laborers .....	11.26	10.67	450	427	40.0	23,344	22,187	2,073
Construction equipment operators .....	14.64	14.41	585	577	40.0	30,443	29,979	2,080

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Paving, surfacing, and tamping equipment operators .....	\$12.21	\$11.97	\$488	\$479	40.0	\$25,400	\$24,900	2,080
Operating engineers and other construction equipment operators ....	15.24	14.93	610	597	40.0	31,704	31,056	2,080
Electricians .....	17.75	17.00	710	680	40.0	36,913	35,360	2,080
Insulation workers .....	17.79	20.00	712	800	40.0	37,010	41,600	2,080
Insulation workers, mechanical .....	19.85	20.46	794	818	40.0	41,288	42,557	2,080
Painters and paperhangers .....	15.10	15.75	604	630	40.0	31,417	32,760	2,080
Painters, construction and maintenance .....	15.10	15.75	604	630	40.0	31,417	32,760	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	17.72	17.18	709	687	40.0	36,865	35,726	2,080
Pipelayers .....	11.87	12.02	475	481	40.0	24,683	24,991	2,080
Plumbers, pipefitters, and steamfitters .....	18.48	19.00	739	760	40.0	38,441	39,520	2,080
Reinforcing iron and rebar workers .....	15.41	14.75	616	590	40.0	31,108	30,160	2,019
Roofers .....	16.14	16.00	646	640	40.0	33,407	33,280	2,070
Sheet metal workers .....	15.72	15.75	629	630	40.0	32,698	32,760	2,080
Helpers, construction trades ..	12.04	12.00	481	480	40.0	24,939	24,960	2,072
Helpers--brickmasons, blockmasons, stonemasons, and tile and marble setters .....	10.12	10.00	403	400	39.8	20,627	20,800	2,038
Helpers--electricians .....	11.27	11.00	451	440	40.0	23,437	22,880	2,080
Helpers--pipelayers, plumbers, pipefitters, and steamfitters .....	14.57	12.00	583	480	40.0	30,304	24,960	2,080
Construction and building inspectors .....	28.09	26.72	1,124	1,069	40.0	58,430	55,571	2,080
Highway maintenance workers .....	14.90	12.25	596	490	40.0	30,999	25,480	2,080
Miscellaneous construction and related workers .....	14.25	12.00	570	480	40.0	29,641	24,960	2,080
Derrick, rotary drill, and service unit operators, oil, gas, and mining .....	23.73	25.50	949	1,020	40.0	49,352	53,040	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Roustabouts, oil and gas .....	\$20.50	\$20.75	\$820	\$830	40.0	\$42,639	\$43,160	2,080
<b>Installation, maintenance, and repair occupations .....</b>	19.01	17.86	765	714	40.2	39,593	37,051	2,083
First-line supervisors/managers of mechanics, installers, and repairers .....	26.44	25.00	1,102	1,076	41.7	57,280	55,931	2,166
Computer, automated teller, and office machine repairers .....	14.80	14.45	592	578	40.0	30,791	30,052	2,080
Radio and telecommunications equipment installers and repairers .....	23.63	26.76	945	1,071	40.0	49,154	55,667	2,080
Telecommunications equipment installers and repairers, except line installers .....	23.64	26.76	946	1,071	40.0	49,180	55,667	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	20.16	19.92	812	797	40.3	42,236	41,427	2,095
Electrical and electronics repairers, commercial and industrial equipment .....	19.91	19.92	796	797	40.0	41,406	41,427	2,080
Electrical and electronics repairers, powerhouse, substation, and relay ....	26.40	25.61	1,056	1,024	40.0	54,918	53,269	2,080
Aircraft mechanics and service technicians .....	28.32	27.47	1,183	1,099	41.8	59,126	57,138	2,088
Automotive technicians and repairers .....	17.53	15.60	714	630	40.7	37,117	32,760	2,117
Automotive body and related repairers .....	18.13	15.02	746	627	41.2	38,809	32,620	2,140
Automotive service technicians and mechanics .....	17.39	15.75	706	630	40.6	36,725	32,760	2,112
Bus and truck mechanics and diesel engine specialists ...	17.16	16.00	686	640	40.0	35,689	33,280	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Heavy vehicle and mobile equipment service technicians and mechanics .....	\$19.53	\$18.41	\$781	\$737	40.0	\$40,614	\$38,299	2,080
Mobile heavy equipment mechanics, except engines .....	19.39	17.65	776	706	40.0	40,337	36,712	2,080
Rail car repairers .....	22.00	21.49	880	860	40.0	45,756	44,699	2,080
Small engine mechanics .....	18.03	14.50	716	580	39.7	37,219	30,160	2,065
Control and valve installers and repairers .....	18.70	18.77	748	751	40.0	38,900	39,042	2,080
Control and valve installers and repairers, except mechanical door .....	18.70	18.77	748	751	40.0	38,900	39,042	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	17.09	16.00	684	640	40.0	35,562	33,280	2,080
Industrial machinery installation, repair, and maintenance workers .....	17.28	16.80	690	666	40.0	35,704	34,320	2,066
Industrial machinery mechanics .....	21.13	20.38	845	815	40.0	43,370	41,683	2,053
Maintenance and repair workers, general .....	14.77	13.74	591	549	40.0	30,630	28,167	2,073
Maintenance workers, machinery .....	16.36	14.90	648	596	39.6	33,677	30,992	2,059
Line installers and repairers ...	24.63	26.19	985	1,048	40.0	51,223	54,475	2,080
Electrical power-line installers and repairers	26.39	26.19	1,056	1,048	40.0	54,895	54,475	2,080
Telecommunications line installers and repairers	23.39	25.37	935	1,015	40.0	48,645	52,763	2,080
Miscellaneous installation, maintenance, and repair workers .....	16.14	15.00	645	600	39.9	33,052	31,200	2,048
Helpers--installation, maintenance, and repair workers .....	12.27	12.00	491	480	40.0	24,529	24,960	2,000
<b>Production occupations</b> .....	14.30	12.26	569	490	39.8	29,570	25,480	2,068

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
First-line supervisors/managers of production and operating workers .....	\$23.48	\$21.00	\$943	\$904	40.2	\$48,904	\$46,284	2,083
Aircraft structure, surfaces, rigging, and systems assemblers .....	20.98	19.86	839	794	40.0	43,631	41,305	2,080
Electrical, electronics, and electromechanical assemblers .....	11.01	11.00	439	440	39.9	22,840	22,880	2,074
Electrical and electronic equipment assemblers ..	11.16	11.10	445	444	39.9	23,137	23,088	2,074
Engine and other machine assemblers .....	12.44	11.75	497	470	40.0	25,865	24,440	2,080
Structural metal fabricators and fitters .....	19.91	17.00	796	680	40.0	41,409	35,360	2,080
Miscellaneous assemblers and fabricators .....	11.34	10.50	451	420	39.8	23,477	21,840	2,070
Team assemblers .....	9.96	9.25	399	370	40.0	20,725	19,240	2,080
Bakers .....	11.27	9.25	448	370	39.8	23,041	18,325	2,045
Butchers and other meat, poultry, and fish processing workers .....	11.58	11.00	460	438	39.7	23,901	22,776	2,064
Butchers and meat cutters ..	15.57	15.40	596	616	38.3	30,990	32,032	1,990
Miscellaneous food processing workers .....	11.50	12.67	458	507	39.8	23,796	26,360	2,070
Computer control programmers and operators .....	14.89	13.52	595	541	40.0	30,964	28,122	2,080
Computer-controlled machine tool operators, metal and plastic .....	14.89	13.52	595	541	40.0	30,964	28,122	2,080
Forming machine setters, operators, and tenders, metal and plastic .....	12.80	11.19	501	440	39.2	26,071	22,880	2,037
Machine tool cutting setters, operators, and tenders, metal and plastic .....	12.99	12.50	520	500	40.0	27,021	26,000	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	\$11.30	\$11.51	\$452	\$460	40.0	\$23,498	\$23,930	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	17.82	18.93	713	757	40.0	37,067	39,374	2,080
Machinists .....	18.05	17.50	723	700	40.0	37,576	36,400	2,082
Molders and molding machine setters, operators, and tenders, metal and plastic .....	9.84	9.00	379	350	38.6	19,718	18,200	2,005
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	9.84	9.00	379	350	38.6	19,718	18,200	2,005
Multiple machine tool setters, operators, and tenders, metal and plastic .....	12.39	12.00	495	480	40.0	25,764	24,960	2,080
Welding, soldering, and brazing workers .....	15.19	14.85	608	594	40.0	31,601	30,888	2,080
Welders, cutters, solderers, and brazers .....	15.31	15.00	613	600	40.0	31,852	31,200	2,080
Miscellaneous metalworkers and plastic workers .....	14.02	14.75	558	590	39.8	29,013	30,688	2,069
Bookbinders and bindery workers .....	15.50	16.47	620	659	40.0	32,234	34,256	2,080
Bindery workers .....	15.50	16.47	620	659	40.0	32,234	34,256	2,080
Printers .....	16.54	15.28	659	611	39.8	34,245	31,789	2,071
Prepress technicians and workers .....	17.79	16.00	706	640	39.7	36,708	33,280	2,064
Printing machine operators	16.24	15.00	647	600	39.9	33,651	31,200	2,073
Laundry and dry-cleaning workers .....	9.16	9.00	358	360	39.0	18,594	18,720	2,029
Pressers, textile, garment, and related materials .....	7.97	8.00	313	320	39.3	16,288	16,640	2,043
Sewing machine operators .....	8.53	8.19	341	328	40.0	17,740	17,035	2,080
Miscellaneous textile, apparel, and furnishings workers .....	11.64	10.00	460	440	39.5	23,926	22,880	2,055

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Woodworking machine setters, operators, and tenders .....	\$12.44	\$11.87	\$479	\$433	38.5	\$24,886	\$22,522	2,000
Power plant operators, distributors, and dispatchers .....	31.50	27.06	1,260	1,082	40.0	65,528	56,285	2,080
Water and liquid waste treatment plant and system operators .....	18.63	15.75	745	630	40.0	38,748	32,760	2,080
Miscellaneous plant and system operators .....	29.31	30.50	1,174	1,220	40.1	59,408	63,444	2,027
Chemical plant and system operators .....	31.10	31.58	1,244	1,263	40.0	64,679	65,686	2,080
Petroleum pump system operators, refinery operators, and gaugers	28.52	29.36	1,143	1,174	40.1	56,902	60,707	1,995
Crushing, grinding, polishing, mixing, and blending workers .....	15.48	14.67	619	587	40.0	32,188	30,514	2,080
Grinding and polishing workers, hand .....	11.67	9.01	467	360	40.0	24,274	18,732	2,080
Mixing and blending machine setters, operators, and tenders ..	16.91	14.67	676	587	40.0	35,171	30,514	2,080
Inspectors, testers, sorters, samplers, and weighers ....	15.44	13.69	617	548	40.0	32,088	28,481	2,079
Packaging and filling machine operators and tenders .....	12.49	11.96	500	478	40.0	25,981	24,868	2,080
Painting workers .....	14.15	13.25	566	530	40.0	29,441	27,562	2,080
Painters, transportation equipment .....	16.71	17.75	668	710	40.0	34,754	36,920	2,080
Miscellaneous production workers .....	11.57	10.99	457	424	39.5	23,753	22,069	2,054
Molders, shapers, and casters, except metal and plastic .....	10.06	10.00	378	360	37.6	19,674	18,720	1,955
Helpers--production workers .....	10.52	11.00	415	440	39.5	21,598	22,880	2,053

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> .....	\$14.73	\$12.75	\$604	\$506	41.0	\$30,921	\$26,176	2,099
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	16.44	16.00	660	640	40.1	34,315	33,280	2,087
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	27.17	24.04	1,145	1,072	42.1	59,545	55,718	2,191
Bus drivers .....	15.53	13.93	530	479	34.1	21,558	17,424	1,388
Bus drivers, transit and intercity .....	17.48	19.23	699	769	40.0	36,354	39,998	2,080
Bus drivers, school .....	14.53	12.58	461	423	31.7	17,198	16,042	1,184
Driver/sales workers and truck drivers .....	15.84	14.75	690	600	43.6	35,834	31,200	2,262
Driver/sales workers .....	14.53	14.78	591	615	40.7	30,718	31,988	2,114
Truck drivers, heavy and tractor-trailer .....	16.72	15.50	758	660	45.3	39,397	34,320	2,357
Truck drivers, light or delivery services .....	14.28	12.20	584	499	40.9	30,201	25,958	2,115
Taxi drivers and chauffeurs .....	9.46	9.00	369	358	39.0	19,194	18,616	2,029
Sailors and marine oilers .....	12.76	12.50	587	583	46.0	29,573	30,334	2,317
Ship and boat captains and operators .....	25.24	28.33	1,366	1,150	54.1	64,202	60,814	2,543
Captains, mates, and pilots of water vessels .....	25.24	28.33	1,366	1,150	54.1	64,202	60,814	2,543
Crane and tower operators .....	17.48	19.25	699	770	40.0	36,354	40,040	2,080
Dredge, excavating, and loading machine operators .....	13.40	14.00	536	560	40.0	27,882	29,120	2,080
Excavating and loading machine and dragline operators .....	13.40	14.00	536	560	40.0	27,882	29,120	2,080
Industrial truck and tractor operators .....	12.00	11.25	480	460	40.0	24,968	23,920	2,081
Laborers and material movers, hand .....	10.75	10.02	425	396	39.6	21,763	20,205	2,024
Cleaners of vehicles and equipment .....	10.66	10.70	426	428	40.0	22,165	22,256	2,080
Laborers and freight, stock, and material movers, hand .....	11.10	10.25	438	400	39.5	22,207	20,550	2,001

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Machine feeders and offbearers .....	\$11.10	\$10.10	\$444	\$404	40.0	\$23,089	\$21,008	2,080
Packers and packagers, hand .....	9.43	9.00	370	360	39.2	19,233	18,720	2,040
Refuse and recyclable material collectors .....	12.33	12.26	493	490	40.0	25,644	25,501	2,080

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly,  
and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$19.51	\$14.75	\$779	\$580	39.9	\$40,362	\$30,160	2,069
<b>Management occupations</b> .....	45.51	40.86	1,875	1,650	41.2	97,371	85,800	2,140
Chief executives .....	106.07	63.46	4,409	2,539	41.6	229,255	132,003	2,161
General and operations managers .....	54.71	44.27	2,343	1,771	42.8	121,829	92,073	2,227
Advertising and promotions managers .....	46.86	39.71	1,938	1,827	41.4	100,764	94,996	2,150
Marketing and sales managers	50.56	49.96	2,083	2,058	41.2	108,334	107,018	2,143
Marketing managers .....	51.82	51.45	2,071	2,058	40.0	107,703	107,018	2,078
Sales managers .....	49.03	43.25	2,099	1,999	42.8	109,159	103,925	2,226
Administrative services managers .....	31.76	31.82	1,326	1,389	41.8	68,964	72,219	2,171
Computer and information systems managers .....	58.80	63.57	2,352	2,543	40.0	122,295	132,230	2,080
Financial managers .....	56.09	48.94	2,267	1,935	40.4	117,894	100,599	2,102
Human resources managers ... Compensation and benefits managers .....	41.49	39.49	1,666	1,580	40.2	86,656	82,139	2,088
managers .....	34.34	34.79	1,375	1,392	40.0	71,478	72,367	2,081
Industrial production managers .....	39.89	38.42	1,661	1,644	41.6	86,350	85,513	2,165
Purchasing managers .....	42.66	31.25	1,706	1,250	40.0	88,737	65,000	2,080
Transportation, storage, and distribution managers .....	33.78	36.12	1,365	1,445	40.4	70,958	75,138	2,101
Construction managers .....	33.95	32.22	1,416	1,289	41.7	72,635	67,009	2,139
Education administrators .....	26.80	19.74	1,047	721	39.0	53,713	37,482	2,004
Education administrators, preschool and child care center/program .....	16.25	14.19	650	568	40.0	33,794	29,515	2,080
Education administrators, postsecondary .....	35.46	39.81	1,294	1,493	36.5	64,842	77,637	1,829
Engineering managers .....	58.18	53.02	2,355	2,118	40.5	122,474	110,121	2,105
Food service managers .....	23.50	24.00	1,048	1,000	44.6	54,473	52,000	2,318
Medical and health services managers .....	31.31	27.88	1,314	1,154	42.0	68,340	60,016	2,183
Property, real estate, and community association managers .....	21.89	21.85	876	874	40.0	45,565	45,448	2,081
<b>Business and financial   operations occupations</b> .....	30.17	27.49	1,214	1,100	40.2	63,131	57,200	2,093
Buyers and purchasing agents	27.69	25.15	1,133	1,096	40.9	58,908	57,013	2,127

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Wholesale and retail buyers, except farm products .....	\$30.47	\$33.65	\$1,219	\$1,346	40.0	\$63,385	\$70,000	2,080
Purchasing agents, except wholesale, retail, and farm products .....	26.50	25.15	1,065	1,006	40.2	55,398	52,320	2,090
Claims adjusters, appraisers, examiners, and investigators .....	26.81	25.96	1,058	1,038	39.5	54,995	53,997	2,052
Claims adjusters, examiners, and investigators .....	25.10	25.07	989	996	39.4	51,425	51,792	2,049
Compliance officers, except agriculture, construction, health and safety, and transportation .....	32.97	28.91	1,319	1,156	40.0	68,585	60,135	2,080
Cost estimators .....	31.39	29.00	1,274	1,296	40.6	66,249	67,392	2,111
Human resources, training, and labor relations specialists .....	26.66	24.04	1,066	962	40.0	55,434	50,001	2,079
Employment, recruitment, and placement specialists .....	24.89	23.39	950	808	38.2	49,401	42,016	1,985
Compensation, benefits, and job analysis specialists .....	20.78	19.23	875	787	42.1	45,497	40,914	2,189
Training and development specialists .....	32.74	28.18	1,304	1,127	39.8	67,786	58,616	2,071
Logisticians .....	35.39	37.10	1,416	1,484	40.0	73,616	77,160	2,080
Management analysts .....	35.30	28.97	1,426	1,159	40.4	74,133	60,247	2,100
Accountants and auditors .....	29.88	28.85	1,203	1,154	40.3	62,563	60,000	2,094
Credit analysts .....	24.37	24.79	975	992	40.0	50,685	51,563	2,080
Financial analysts and advisors .....	30.97	26.18	1,239	1,047	40.0	64,424	54,450	2,080
Financial analysts .....	34.11	27.49	1,364	1,100	40.0	70,949	57,185	2,080
Personal financial advisors	24.02	23.10	961	924	40.0	49,965	48,048	2,080
Loan counselors and officers	30.04	26.44	1,199	1,058	39.9	62,372	54,997	2,077
Loan officers .....	30.04	26.44	1,199	1,058	39.9	62,372	54,997	2,077

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> .....	\$37.42	\$35.98	\$1,502	\$1,441	40.1	\$78,090	\$74,938	2,087
Computer programmers .....	35.43	35.00	1,425	1,400	40.2	74,087	72,800	2,091
Computer software engineers	41.38	38.70	1,658	1,560	40.1	86,226	81,139	2,084
Computer software engineers, applications	39.26	36.50	1,576	1,462	40.2	81,975	76,003	2,088
Computer software engineers, systems software .....	43.35	42.07	1,734	1,683	40.0	90,160	87,499	2,080
Computer support specialists	26.04	21.42	1,043	853	40.1	54,246	44,371	2,083
Computer systems analysts ....	43.51	40.84	1,744	1,634	40.1	90,701	84,947	2,085
Database administrators .....	32.46	27.65	1,298	1,106	40.0	67,514	57,516	2,080
Network and computer systems administrators ....	26.25	24.04	1,064	962	40.5	55,304	49,999	2,107
Network systems and data communications analysts	33.51	33.33	1,340	1,333	40.0	69,705	69,324	2,080
<b>Architecture and engineering occupations</b> .....	33.79	32.00	1,362	1,300	40.3	70,824	67,538	2,096
Architects, except naval .....	27.08	25.64	1,126	1,073	41.6	58,526	55,821	2,161
Architects, except landscape and naval ....	28.00	24.52	1,120	981	40.0	58,234	51,000	2,080
Engineers .....	41.72	38.08	1,686	1,584	40.4	87,650	82,393	2,101
Aerospace engineers .....	37.08	36.01	1,483	1,440	40.0	77,117	74,899	2,080
Chemical engineers .....	53.13	51.81	2,125	2,072	40.0	110,508	107,756	2,080
Civil engineers .....	34.71	35.26	1,464	1,587	42.2	76,106	82,499	2,193
Computer hardware engineers .....	45.45	42.65	1,852	1,745	40.7	96,296	90,730	2,119
Electrical and electronics engineers .....	41.06	37.82	1,665	1,520	40.5	86,566	79,030	2,108
Electrical engineers .....	45.31	41.57	1,865	1,699	41.2	96,980	88,333	2,141
Electronics engineers, except computer .....	37.19	36.26	1,487	1,450	40.0	77,348	75,419	2,080
Industrial engineers, including health and safety .....	39.42	38.08	1,577	1,523	40.0	81,989	79,206	2,080
Industrial engineers .....	39.04	37.26	1,562	1,490	40.0	81,209	77,505	2,080
Mechanical engineers .....	33.45	35.22	1,338	1,409	40.0	69,574	73,258	2,080
Petroleum engineers .....	56.44	49.93	2,258	1,997	40.0	117,392	103,848	2,080
Drafters .....	27.80	22.55	1,113	902	40.0	57,707	46,912	2,076
Architectural and civil drafters .....	24.90	21.25	996	850	40.0	51,783	44,200	2,080
Mechanical drafters .....	23.03	20.00	921	800	40.0	47,908	41,600	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Engineering technicians, except drafters .....	\$22.44	\$20.07	\$897	\$803	40.0	\$46,668	\$41,746	2,080
Electrical and electronic engineering technicians	24.39	23.48	976	939	40.0	50,741	48,845	2,080
Mechanical engineering technicians .....	24.31	23.12	972	925	40.0	50,570	48,090	2,080
Surveying and mapping technicians .....	24.25	15.00	970	600	40.0	50,445	31,200	2,080
<b>Life, physical, and social science occupations</b> .....	38.96	36.06	1,569	1,442	40.3	81,596	75,001	2,094
Physical scientists .....	55.29	49.84	2,258	2,243	40.8	117,392	116,630	2,123
Environmental scientists and geoscientists .....	58.07	50.43	2,379	2,243	41.0	123,699	116,630	2,130
Geoscientists, except hydrologists and geographers .....	59.48	50.43	2,451	2,243	41.2	127,448	116,630	2,143
Market and survey researchers .....	37.29	36.06	1,492	1,442	40.0	77,561	75,001	2,080
Market research analysts ...	37.29	36.06	1,492	1,442	40.0	77,561	75,001	2,080
Chemical technicians .....	25.20	26.15	1,028	1,046	40.8	53,432	54,400	2,120
<b>Community and social services occupations</b> .....	15.44	13.94	617	558	40.0	32,056	28,995	2,076
Educational, vocational, and school counselors ..	20.61	20.19	818	808	39.7	41,636	41,999	2,020
Social workers .....	19.97	21.00	804	840	40.3	41,805	43,680	2,094
Child, family, and school social workers .....	15.65	15.85	626	634	40.0	32,543	32,970	2,080
Medical and public health social workers .....	22.34	22.72	894	909	40.0	46,467	47,266	2,080
Miscellaneous community and social service specialists .....	11.60	11.97	461	479	39.7	23,979	24,896	2,067
Social and human service assistants .....	11.25	11.21	447	435	39.7	23,236	22,610	2,066
<b>Legal occupations</b> .....	29.22	17.88	1,196	774	40.9	62,207	40,255	2,129
Lawyers .....	58.66	57.19	2,517	2,287	42.9	130,887	118,947	2,231
Miscellaneous legal support workers .....	20.36	17.69	840	774	41.3	43,685	40,255	2,146

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Legal occupations –Continued</b>								
Title examiners, abstractors, and searchers .....	\$21.18	\$17.69	\$885	\$774	41.8	\$45,998	\$40,255	2,172
<b>Education, training, and library occupations .....</b>	28.82	20.27	1,139	803	39.5	51,129	38,000	1,774
Postsecondary teachers .....	51.19	32.99	2,013	1,315	39.3	90,008	61,614	1,758
Health teachers, postsecondary .....	75.66	35.24	2,967	1,410	39.2	142,137	73,301	1,879
Arts, communications, and humanities teachers, postsecondary .....	35.96	34.10	1,358	1,259	37.8	51,935	47,510	1,444
Art, drama, and music teachers, postsecondary .....	38.78	36.16	1,555	1,442	40.1	57,977	53,201	1,495
Miscellaneous postsecondary teachers	34.44	29.62	1,366	1,185	39.7	64,381	61,614	1,870
Primary, secondary, and special education school teachers .....	21.11	20.72	842	811	39.9	35,202	34,313	1,667
Elementary and middle school teachers .....	25.76	23.21	1,028	1,028	39.9	37,926	38,750	1,472
Middle school teachers, except special and vocational education	26.37	23.39	1,070	1,076	40.6	39,320	39,139	1,491
Secondary school teachers	23.96	22.69	952	908	39.7	38,593	34,917	1,611
Secondary school teachers, except special and vocational education	26.57	23.52	1,054	941	39.7	39,769	35,414	1,497
Other teachers and instructors	16.92	15.35	651	639	38.5	29,933	26,817	1,769
Teacher assistants .....	9.74	8.50	385	340	39.6	18,878	17,680	1,938
<b>Arts, design, entertainment, sports, and media occupations .....</b>	23.27	18.11	923	712	39.7	47,444	36,999	2,039
Artists and related workers ....	35.95	30.49	1,479	1,250	41.1	76,894	65,003	2,139
Designers .....	20.40	17.79	818	712	40.1	42,544	36,999	2,085
Graphic designers .....	21.48	19.50	859	780	40.0	44,664	40,564	2,079
Writers and editors .....	19.35	17.47	770	699	39.8	40,045	36,336	2,069
Editors .....	19.57	17.47	778	699	39.7	40,448	36,336	2,067

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations .....</b>	\$28.21	\$24.18	\$1,117	\$949	39.6	\$58,068	\$49,358	2,059
Pharmacists .....	53.14	52.93	2,129	2,117	40.1	110,699	110,094	2,083
Physicians and surgeons .....	96.44	93.75	4,426	3,750	45.9	230,177	195,000	2,387
Registered nurses .....	28.73	28.35	1,128	1,110	39.3	58,645	57,720	2,042
Therapists .....	35.62	35.17	1,406	1,392	39.5	73,097	72,390	2,052
Occupational therapists .....	35.60	37.37	1,369	1,397	38.5	71,194	72,634	2,000
Physical therapists .....	39.68	40.00	1,574	1,600	39.7	81,847	83,200	2,063
Respiratory therapists .....	24.10	23.19	950	928	39.4	49,385	48,235	2,049
Clinical laboratory technologists and technicians .....	17.63	14.72	697	600	39.6	36,262	31,179	2,057
Medical and clinical laboratory technologists .....	24.78	25.88	981	1,033	39.6	51,005	53,726	2,059
Medical and clinical laboratory technicians .....	13.55	12.91	536	512	39.5	27,867	26,624	2,056
Diagnostic related technologists and technicians .....	25.37	25.20	1,012	1,008	39.9	52,644	52,416	2,075
Cardiovascular technologists and technicians .....	20.08	24.25	803	970	40.0	41,773	50,440	2,080
Radiologic technologists and technicians .....	23.52	25.20	938	1,006	39.9	48,754	52,333	2,073
Emergency medical technicians and paramedics .....	11.45	11.15	446	414	39.0	23,213	21,509	2,028
Health diagnosing and treating practitioner support technicians .....	16.95	17.00	670	668	39.5	34,814	34,748	2,054
Pharmacy technicians .....	14.76	14.20	577	562	39.1	30,015	29,203	2,034
Surgical technologists .....	18.27	17.00	722	680	39.5	37,523	35,360	2,054
Licensed practical and licensed vocational nurses .....	18.82	18.25	740	720	39.3	38,489	37,440	2,045
Medical records and health information technicians .....	17.37	16.50	687	660	39.5	35,727	34,320	2,057
Miscellaneous health technologists and technicians .....	15.49	13.46	618	538	39.9	32,152	27,997	2,076
Occupational health and safety specialists and technicians .....	27.98	27.24	1,119	1,089	40.0	58,204	56,653	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Occupational health and safety specialists .....	\$27.98	\$27.24	\$1,119	\$1,089	40.0	\$58,204	\$56,653	2,080
<b>Healthcare support occupations</b> .....	11.73	10.25	445	400	38.0	23,157	20,800	1,974
Nursing, psychiatric, and home health aides .....	9.53	9.28	361	360	37.9	18,770	18,720	1,970
Home health aides .....	7.90	7.00	272	280	34.4	14,138	14,560	1,790
Nursing aides, orderlies, and attendants .....	9.95	9.50	387	375	38.9	20,122	19,500	2,022
Psychiatric aides .....	9.71	9.26	372	371	38.4	19,362	19,267	1,995
Physical therapist assistants and aides .....	24.22	26.00	896	1,094	37.0	46,579	56,875	1,923
Miscellaneous healthcare support occupations .....	13.11	13.00	503	501	38.3	26,137	26,065	1,993
Dental assistants .....	17.04	16.50	585	594	34.3	30,414	30,888	1,785
Medical assistants .....	11.64	11.46	465	458	39.9	24,182	23,837	2,077
<b>Protective service occupations</b> .....	11.18	10.89	446	436	39.9	22,479	22,410	2,011
Security guards and gaming surveillance officers .....	10.85	10.50	433	420	39.9	22,507	21,840	2,074
Security guards .....	10.85	10.50	433	420	39.9	22,507	21,840	2,074
<b>Food preparation and serving related occupations</b> .....	7.61	7.75	290	290	38.0	15,000	14,906	1,970
First-line supervisors/managers, food preparation and serving workers .....	14.56	14.27	621	577	42.6	32,287	30,000	2,218
First-line supervisors/managers of food preparation and serving workers .....	14.56	14.27	621	577	42.6	32,287	30,000	2,218
Cooks .....	9.29	9.00	358	360	38.5	18,493	18,443	1,992
Cooks, fast food .....	8.19	8.30	300	315	36.6	15,598	16,401	1,904
Cooks, institution and cafeteria .....	10.18	10.25	398	385	39.1	20,040	18,443	1,969
Cooks, restaurant .....	9.61	9.39	373	375	38.8	19,388	19,523	2,018
Cooks, short order .....	8.35	8.85	334	354	40.0	17,377	18,400	2,080
Food preparation workers .....	8.40	7.50	323	296	38.4	16,786	15,392	1,998

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
Food service, tipped .....	\$4.14	\$3.50	\$152	\$114	36.8	\$7,866	\$5,911	1,901
Bartenders .....	6.00	6.00	219	240	36.5	10,918	12,480	1,819
Waiters and waitresses .....	3.25	2.35	119	86	36.6	6,174	4,455	1,902
Dining room and cafeteria attendants and bartender helpers .....	6.75	6.55	259	262	38.4	13,318	13,520	1,974
Fast food and counter workers .....	8.14	8.00	308	294	37.8	16,005	15,304	1,966
Combined food preparation and serving workers, including fast food .....	8.15	8.00	307	295	37.7	15,986	15,365	1,961
Counter attendants, cafeteria, food concession, and coffee shop .....	8.08	8.14	310	293	38.3	16,108	15,236	1,994
Food servers, nonrestaurant ...	7.71	8.00	296	309	38.3	15,368	16,088	1,992
Dishwashers .....	7.85	7.50	304	290	38.7	15,807	15,080	2,012
Hosts and hostesses, restaurant, lounge, and coffee shop .....	7.19	7.62	262	259	36.5	13,628	13,478	1,896
<b>Building and grounds cleaning and maintenance occupations</b> .....	8.97	8.50	346	338	38.6	17,849	17,395	1,990
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	11.99	12.00	473	480	39.5	24,615	24,960	2,052
First-line supervisors/managers of housekeeping and janitorial workers .....	11.26	10.00	436	400	38.7	22,675	20,800	2,014
Building cleaning workers .....	8.80	8.44	338	330	38.4	17,373	17,160	1,975
Janitors and cleaners, except maids and housekeeping cleaners	9.21	9.00	362	350	39.3	18,806	18,200	2,041
Maids and housekeeping cleaners .....	8.03	7.55	298	300	37.2	15,148	15,600	1,887

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
Grounds maintenance workers .....	\$8.62	\$8.50	\$341	\$340	39.5	\$17,654	\$17,340	2,048
Landscaping and groundskeeping workers .....	8.39	8.50	332	340	39.6	17,181	17,340	2,049
<b>Personal care and service occupations</b> .....	11.42	9.00	419	355	36.7	21,556	18,453	1,888
First-line supervisors/managers of personal service workers	14.15	13.19	558	528	39.5	29,030	27,431	2,052
Nonfarm animal caretakers ....	11.17	10.00	447	400	40.0	23,233	20,800	2,080
Miscellaneous entertainment attendants and related workers .....	7.68	7.50	301	280	39.1	15,626	14,560	2,034
Barbers and cosmetologists ...	10.70	10.14	394	355	36.9	20,511	18,453	1,917
Hairdressers, hairstylists, and cosmetologists .....	10.91	13.00	410	403	37.6	21,340	20,943	1,956
Baggage porters, bellhops, and concierges .....	6.73	6.50	254	260	37.7	13,193	13,520	1,962
Baggage porters and bellhops .....	6.73	6.50	254	260	37.7	13,193	13,520	1,962
Transportation attendants .....	35.82	43.53	725	703	20.2	37,690	36,556	1,052
Child care workers .....	8.60	8.00	337	320	39.1	17,492	16,640	2,034
Recreation and fitness workers .....	13.63	13.95	507	508	37.2	20,260	23,296	1,486
Recreation workers .....	13.74	13.95	507	448	36.9	19,768	23,296	1,439
<b>Sales and related occupations</b>	18.10	12.56	729	500	40.3	37,810	26,000	2,089
First-line supervisors/managers, sales workers .....	20.86	16.40	867	675	41.5	45,062	35,106	2,161
First-line supervisors/managers of retail sales workers ..	17.20	15.67	706	641	41.1	36,726	33,338	2,136
First-line supervisors/managers of non-retail sales workers .....	30.58	24.29	1,311	1,019	42.9	68,147	53,000	2,229
Retail sales workers .....	11.27	9.49	448	370	39.7	23,166	19,240	2,056

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Cashiers, all workers .....	\$8.83	\$8.50	\$345	\$328	39.1	\$17,698	\$16,994	2,005
Cashiers .....	8.83	8.50	345	328	39.1	17,698	16,994	2,005
Counter and rental clerks and parts salespersons ..	12.49	10.10	499	422	40.0	25,945	21,923	2,077
Counter and rental clerks	10.26	9.00	406	360	39.6	21,120	18,720	2,058
Parts salespersons .....	14.75	13.93	595	540	40.3	30,929	28,080	2,097
Retail salespersons .....	12.44	10.00	498	400	40.0	25,904	20,800	2,083
Advertising sales agents .....	29.71	25.00	1,126	992	37.9	58,578	51,601	1,972
Insurance sales agents .....	22.82	17.31	933	692	40.9	48,512	36,001	2,126
Securities, commodities, and financial services sales agents .....	34.36	22.04	1,405	881	40.9	73,082	45,833	2,127
Sales representatives, wholesale and manufacturing .....	31.12	25.42	1,270	1,033	40.8	66,036	53,691	2,122
Sales representatives, wholesale and manufacturing, technical and scientific products .....	37.78	35.13	1,535	1,407	40.6	79,797	73,152	2,112
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.99	22.03	1,145	923	40.9	59,528	48,000	2,127
Models, demonstrators, and product promoters .....	12.22	13.06	489	522	40.0	25,412	27,156	2,080
Demonstrators and product promoters .....	12.22	13.06	489	522	40.0	25,412	27,156	2,080
Real estate brokers and sales agents .....	21.64	13.00	882	520	40.8	45,866	27,040	2,120
Real estate sales agents .....	21.64	13.00	882	520	40.8	45,866	27,040	2,120
Telemarketers .....	10.46	10.35	417	414	39.8	21,665	21,534	2,072
Miscellaneous sales and related workers .....	13.67	9.60	547	384	40.0	28,434	19,968	2,080
<b>Office and administrative support occupations .....</b>	<b>14.81</b>	<b>13.53</b>	<b>588</b>	<b>540</b>	<b>39.7</b>	<b>30,564</b>	<b>28,080</b>	<b>2,064</b>

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
First-line supervisors/managers of office and administrative support workers .....	\$23.18	\$21.63	\$927	\$865	40.0	\$48,226	\$44,990	2,081
Switchboard operators, including answering service .....	10.45	10.48	405	411	38.7	21,055	21,362	2,015
Financial clerks .....	14.53	14.00	577	560	39.7	30,019	29,120	2,066
Bill and account collectors	15.31	14.70	611	588	39.9	31,778	30,570	2,076
Billing and posting clerks and machine operators	14.02	14.00	556	558	39.6	28,901	29,016	2,062
Bookkeeping, accounting, and auditing clerks .....	15.37	15.15	609	605	39.6	31,665	31,470	2,060
Payroll and timekeeping clerks .....	14.20	14.14	547	546	38.5	28,436	28,400	2,003
Procurement clerks .....	17.35	18.21	694	728	40.0	36,090	37,877	2,080
Tellers .....	11.53	11.01	461	440	40.0	23,990	22,901	2,080
Credit authorizers, checkers, and clerks .....	15.36	15.54	614	622	40.0	31,945	32,323	2,080
Customer service representatives .....	14.43	13.00	573	522	39.7	29,756	27,084	2,063
File clerks .....	12.27	12.21	488	480	39.8	25,385	24,960	2,069
Hotel, motel, and resort desk clerks .....	8.45	8.00	327	320	38.7	16,998	16,640	2,010
Interviewers, except eligibility and loan .....	12.89	11.50	516	460	40.0	26,821	23,920	2,080
Loan interviewers and clerks	14.98	14.13	598	565	39.9	31,074	29,390	2,075
New accounts clerks .....	11.73	10.76	468	430	39.9	24,343	22,381	2,076
Order clerks .....	12.46	11.41	493	433	39.5	25,629	22,508	2,057
Human resources assistants, except payroll and timekeeping .....	17.43	17.33	693	693	39.8	36,061	36,051	2,069
Receptionists and information clerks .....	11.79	11.55	467	462	39.6	24,222	23,962	2,054
Reservation and transportation ticket agents and travel clerks ...	15.38	14.33	615	573	40.0	31,994	29,806	2,080
Cargo and freight agents .....	18.85	19.02	779	797	41.3	40,495	41,454	2,148
Couriers and messengers .....	11.18	11.00	431	440	38.6	22,421	22,880	2,006
Dispatchers .....	15.55	12.76	631	529	40.6	32,813	27,518	2,110

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Dispatchers, except police, fire, and ambulance .....	\$15.72	\$13.18	\$639	\$540	40.6	\$33,202	\$28,080	2,112
Production, planning, and expediting clerks .....	16.64	16.05	664	642	39.9	34,536	33,382	2,076
Shipping, receiving, and traffic clerks .....	12.19	11.00	485	440	39.8	25,223	22,880	2,069
Stock clerks and order fillers	11.80	11.50	473	460	40.1	24,404	23,920	2,069
Secretaries and administrative assistants .....	17.93	17.65	709	702	39.5	36,823	36,435	2,054
Executive secretaries and administrative assistants .....	20.92	20.19	835	808	39.9	43,370	41,999	2,073
Legal secretaries .....	15.24	14.90	602	596	39.5	31,302	31,000	2,054
Medical secretaries .....	14.28	12.50	566	500	39.7	29,456	26,000	2,062
Secretaries, except legal, medical, and executive	16.96	16.46	659	653	38.9	34,261	33,948	2,020
Computer operators .....	17.39	17.34	695	694	40.0	36,125	36,073	2,077
Data entry and information processing workers .....	12.01	11.50	480	460	39.9	24,942	23,920	2,076
Data entry keyers .....	11.75	11.27	469	446	39.9	24,396	23,213	2,076
Desktop publishers .....	17.78	15.88	690	596	38.8	35,894	30,966	2,019
Insurance claims and policy processing clerks .....	16.02	14.25	631	560	39.4	32,831	29,120	2,049
Mail clerks and mail machine operators, except postal service .....	11.87	12.21	471	489	39.7	24,502	25,403	2,064
Office clerks, general .....	12.61	11.79	499	470	39.6	25,945	24,440	2,058
<b>Farming, fishing, and forestry occupations</b> .....	12.29	10.00	492	400	40.0	23,193	19,843	1,887
<b>Construction and extraction occupations</b> .....	17.35	15.00	702	590	40.4	36,402	30,680	2,098
First-line supervisors/managers of construction trades and extraction workers .....	27.28	24.23	1,160	962	42.5	60,324	49,999	2,211
Carpenters .....	15.26	14.50	610	580	40.0	31,583	30,160	2,070
Carpet, floor, and tile installers and finishers .....	16.48	16.97	640	679	38.8	33,291	35,291	2,020

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Tile and marble setters .....	\$16.60	\$16.97	\$650	\$679	39.2	\$33,794	\$35,291	2,036
Cement masons, concrete finishers, and terrazzo workers .....	13.11	13.00	524	520	40.0	26,920	26,728	2,053
Cement masons and concrete finishers .....	13.11	13.00	524	520	40.0	26,920	26,728	2,053
Construction laborers .....	11.25	10.67	450	427	40.0	23,356	22,187	2,077
Construction equipment operators .....	15.05	15.00	602	600	40.0	31,299	31,200	2,080
Operating engineers and other construction equipment operators ....	15.80	15.10	632	604	40.0	32,866	31,408	2,080
Electricians .....	17.75	17.00	710	680	40.0	36,928	35,360	2,080
Insulation workers .....	17.79	20.00	712	800	40.0	37,010	41,600	2,080
Insulation workers, mechanical .....	19.85	20.46	794	818	40.0	41,288	42,557	2,080
Painters and paperhangers ....	14.89	15.00	596	600	40.0	30,967	31,200	2,080
Painters, construction and maintenance .....	14.89	15.00	596	600	40.0	30,967	31,200	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	18.31	20.00	732	800	40.0	38,086	41,600	2,080
Plumbers, pipefitters, and steamfitters .....	18.89	20.34	755	814	40.0	39,284	42,316	2,080
Reinforcing iron and rebar workers .....	15.41	14.75	616	590	40.0	31,108	30,160	2,019
Sheet metal workers .....	15.72	15.75	629	630	40.0	32,698	32,760	2,080
Helpers, construction trades ..	12.05	12.00	482	480	40.0	24,972	24,960	2,072
Helpers--brickmasons, blockmasons, stonemasons, and tile and marble setters .....	10.12	10.00	403	400	39.8	20,627	20,800	2,038
Helpers--pipelayers, plumbers, pipefitters, and steamfitters .....	14.70	12.00	588	480	40.0	30,570	24,960	2,080
Miscellaneous construction and related workers .....	14.25	12.00	570	480	40.0	29,641	24,960	2,080
Derrick, rotary drill, and service unit operators, oil, gas, and mining .....	23.73	25.50	949	1,020	40.0	49,352	53,040	2,080
Roustabouts, oil and gas .....	20.50	20.75	820	830	40.0	42,639	43,160	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> .....	\$19.31	\$18.05	\$778	\$722	40.3	\$40,256	\$37,440	2,085
First-line supervisors/managers of mechanics, installers, and repairers .....	27.03	25.23	1,132	1,112	41.9	58,883	57,818	2,178
Computer, automated teller, and office machine repairers .....	14.83	14.45	593	578	40.0	30,855	30,052	2,080
Radio and telecommunications equipment installers and repairers .....	23.63	26.76	945	1,071	40.0	49,154	55,667	2,080
Telecommunications equipment installers and repairers, except line installers .....	23.64	26.76	946	1,071	40.0	49,180	55,667	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	20.14	19.92	811	797	40.3	42,186	41,427	2,095
Electrical and electronics repairers, commercial and industrial equipment .....	19.84	19.92	794	797	40.0	41,275	41,427	2,080
Electrical and electronics repairers, powerhouse, substation, and relay ....	26.40	25.61	1,056	1,024	40.0	54,918	53,269	2,080
Aircraft mechanics and service technicians .....	28.32	27.47	1,183	1,099	41.8	59,126	57,138	2,088
Automotive technicians and repairers .....	17.61	15.75	717	630	40.7	37,309	32,760	2,119
Automotive body and related repairers .....	18.13	15.02	746	627	41.2	38,809	32,620	2,140
Automotive service technicians and mechanics .....	17.48	15.75	710	640	40.6	36,940	33,276	2,114
Bus and truck mechanics and diesel engine specialists ...	17.06	15.00	682	600	40.0	35,476	31,200	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	19.92	18.95	797	758	40.0	41,427	39,420	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b>								
–Continued								
Mobile heavy equipment mechanics, except engines .....	\$20.05	\$18.95	\$802	\$758	40.0	\$41,711	\$39,420	2,080
Rail car repairers .....	22.00	21.49	880	860	40.0	45,756	44,699	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	16.72	16.00	670	640	40.0	34,817	33,280	2,082
Industrial machinery installation, repair, and maintenance workers .....	17.81	17.20	711	688	39.9	36,802	35,782	2,066
Industrial machinery mechanics .....	21.04	20.19	842	808	40.0	43,127	41,226	2,049
Maintenance and repair workers, general .....	15.17	14.00	607	560	40.0	31,557	29,120	2,080
Maintenance workers, machinery .....	16.36	14.90	648	596	39.6	33,677	30,992	2,059
Line installers and repairers ...	24.86	26.19	995	1,048	40.0	51,714	54,475	2,080
Electrical power-line installers and repairers	27.21	27.29	1,088	1,092	40.0	56,601	56,763	2,080
Telecommunications line installers and repairers	23.39	25.37	935	1,015	40.0	48,645	52,763	2,080
Miscellaneous installation, maintenance, and repair workers .....	16.32	15.00	652	600	39.9	33,391	31,200	2,046
Helpers--installation, maintenance, and repair workers .....	12.29	12.00	492	480	40.0	24,507	24,960	1,994
<b>Production occupations</b> .....	14.26	12.26	568	490	39.8	29,499	25,480	2,068
First-line supervisors/managers of production and operating workers .....	23.41	21.00	940	890	40.2	48,752	44,194	2,083
Aircraft structure, surfaces, rigging, and systems assemblers .....	20.98	19.86	839	794	40.0	43,631	41,305	2,080
Electrical, electronics, and electromechanical assemblers .....	11.01	11.00	439	440	39.9	22,840	22,880	2,074

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Electrical and electronic equipment assemblers ..	\$11.16	\$11.10	\$445	\$444	39.9	\$23,137	\$23,088	2,074
Engine and other machine assemblers .....	12.44	11.75	497	470	40.0	25,865	24,440	2,080
Structural metal fabricators and fitters .....	19.91	17.00	796	680	40.0	41,409	35,360	2,080
Miscellaneous assemblers and fabricators .....	11.34	10.50	451	420	39.8	23,477	21,840	2,070
Team assemblers .....	9.96	9.25	399	370	40.0	20,725	19,240	2,080
Bakers .....	11.23	9.25	449	370	40.0	23,363	19,240	2,080
Butchers and other meat, poultry, and fish processing workers .....	11.58	11.00	460	438	39.7	23,901	22,776	2,064
Butchers and meat cutters ..	15.57	15.40	596	616	38.3	30,990	32,032	1,990
Miscellaneous food processing workers .....	11.50	12.67	458	507	39.8	23,796	26,360	2,070
Computer control programmers and operators .....	14.89	13.52	595	541	40.0	30,964	28,122	2,080
Computer-controlled machine tool operators, metal and plastic .....	14.89	13.52	595	541	40.0	30,964	28,122	2,080
Forming machine setters, operators, and tenders, metal and plastic .....	12.80	11.19	501	440	39.2	26,071	22,880	2,037
Machine tool cutting setters, operators, and tenders, metal and plastic .....	12.99	12.50	520	500	40.0	27,021	26,000	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	11.30	11.51	452	460	40.0	23,498	23,930	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	17.82	18.93	713	757	40.0	37,067	39,374	2,080
Machinists .....	18.05	17.50	723	700	40.0	37,576	36,400	2,082
Molders and molding machine setters, operators, and tenders, metal and plastic .....	9.84	9.00	379	350	38.6	19,718	18,200	2,005

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	\$9.84	\$9.00	\$379	\$350	38.6	\$19,718	\$18,200	2,005
Multiple machine tool setters, operators, and tenders, metal and plastic .....	12.39	12.00	495	480	40.0	25,764	24,960	2,080
Welding, soldering, and brazing workers .....	15.14	14.75	606	590	40.0	31,492	30,680	2,080
Welders, cutters, solderers, and brazers .....	15.26	15.00	610	600	40.0	31,739	31,200	2,080
Miscellaneous metalworkers and plastic workers .....	14.02	14.75	558	590	39.8	29,013	30,688	2,069
Bookbinders and bindery workers .....	15.50	16.47	620	659	40.0	32,234	34,256	2,080
Bindery workers .....	15.50	16.47	620	659	40.0	32,234	34,256	2,080
Printers .....	16.58	15.56	660	622	39.8	34,333	32,365	2,071
Prepress technicians and workers .....	17.79	16.00	706	640	39.7	36,708	33,280	2,064
Printing machine operators	16.30	15.00	650	600	39.9	33,783	31,200	2,073
Laundry and dry-cleaning workers .....	9.16	9.00	358	360	39.0	18,594	18,720	2,029
Pressers, textile, garment, and related materials .....	7.97	8.00	313	320	39.3	16,288	16,640	2,043
Sewing machine operators .....	8.53	8.19	341	328	40.0	17,740	17,035	2,080
Miscellaneous textile, apparel, and furnishings workers .....	11.64	10.00	460	440	39.5	23,926	22,880	2,055
Woodworking machine setters, operators, and tenders .....	12.44	11.87	479	433	38.5	24,886	22,522	2,000
Power plant operators, distributors, and dispatchers .....	34.52	28.24	1,381	1,130	40.0	71,807	58,735	2,080
Miscellaneous plant and system operators .....	29.31	30.50	1,174	1,220	40.1	59,408	63,444	2,027
Chemical plant and system operators .....	31.10	31.58	1,244	1,263	40.0	64,679	65,686	2,080
Petroleum pump system operators, refinery operators, and gaugers	28.52	29.36	1,143	1,174	40.1	56,902	60,707	1,995

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Crushing, grinding, polishing, mixing, and blending workers .....	\$15.48	\$14.67	\$619	\$587	40.0	\$32,188	\$30,514	2,080
Grinding and polishing workers, hand .....	11.67	9.01	467	360	40.0	24,274	18,732	2,080
Mixing and blending machine setters, operators, and tenders ..	16.91	14.67	676	587	40.0	35,171	30,514	2,080
Inspectors, testers, sorters, samplers, and weighers ....	15.44	13.69	617	548	40.0	32,088	28,481	2,079
Packaging and filling machine operators and tenders .....	12.49	11.96	500	478	40.0	25,981	24,868	2,080
Painting workers .....	13.84	13.25	553	530	40.0	28,781	27,562	2,080
Painters, transportation equipment .....	16.23	16.00	649	640	40.0	33,755	33,280	2,080
Miscellaneous production workers .....	11.58	11.00	457	424	39.5	23,778	22,069	2,054
Molders, shapers, and casters, except metal and plastic .....	10.06	10.00	378	360	37.6	19,674	18,720	1,955
Helpers--production workers .....	10.55	11.00	416	440	39.5	21,644	22,880	2,052
<b>Transportation and material moving occupations</b> .....	14.77	12.75	609	512	41.2	31,402	26,520	2,126
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	16.28	15.75	654	630	40.1	33,993	32,760	2,088
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	27.17	24.04	1,145	1,072	42.1	59,545	55,718	2,191
Driver/sales workers and truck drivers .....	15.87	14.78	692	606	43.6	35,936	31,460	2,264
Driver/sales workers .....	14.53	14.78	591	615	40.7	30,718	31,988	2,114
Truck drivers, heavy and tractor-trailer .....	16.76	15.54	761	663	45.4	39,548	34,450	2,360

See footnotes at end of table.

Table 12

## Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b>								
–Continued								
Truck drivers, light or delivery services .....	\$14.30	\$12.13	\$585	\$499	40.9	\$30,241	\$25,938	2,115
Taxi drivers and chauffeurs ...	9.27	9.00	361	358	39.0	18,794	18,616	2,027
Sailors and marine oilers .....	12.76	12.50	587	583	46.0	29,573	30,334	2,317
Ship and boat captains and operators .....	25.24	28.33	1,366	1,150	54.1	64,202	60,814	2,543
Captains, mates, and pilots of water vessels .....	25.24	28.33	1,366	1,150	54.1	64,202	60,814	2,543
Crane and tower operators .....	17.48	19.25	699	770	40.0	36,354	40,040	2,080
Dredge, excavating, and loading machine operators	13.48	14.00	539	560	40.0	28,048	29,120	2,080
Excavating and loading machine and dragline operators .....	13.48	14.00	539	560	40.0	28,048	29,120	2,080
Industrial truck and tractor operators .....	12.00	11.25	480	460	40.0	24,968	23,920	2,081
Laborers and material movers, hand .....	10.75	10.00	425	395	39.6	21,773	20,128	2,025
Cleaners of vehicles and equipment .....	10.64	10.70	426	428	40.0	22,133	22,256	2,080
Laborers and freight, stock, and material movers, hand .....	11.12	10.25	439	400	39.5	22,243	20,280	2,001
Machine feeders and offbearers .....	11.10	10.10	444	404	40.0	23,089	21,008	2,080
Packers and packagers, hand .....	9.43	9.00	370	360	39.2	19,233	18,720	2,040

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.89	\$18.49	\$865	\$744	39.5	\$39,627	\$37,232	1,810
<b>Management occupations</b> .....	37.21	34.57	1,476	1,375	39.7	72,810	64,999	1,957
General and operations managers .....	29.51	28.66	1,190	1,146	40.3	61,554	59,609	2,086
Public relations managers .....	33.38	32.97	1,332	1,319	39.9	68,956	68,578	2,066
Administrative services managers .....	32.18	27.99	1,287	1,120	40.0	65,033	57,689	2,021
Financial managers .....	39.14	41.09	1,607	1,829	41.1	82,468	84,736	2,107
Education administrators .....	43.18	39.11	1,705	1,480	39.5	79,644	67,993	1,844
Education administrators, elementary and secondary school .....	40.99	40.24	1,613	1,533	39.4	72,816	67,993	1,777
Education administrators, postsecondary .....	67.60	90.72	2,686	3,402	39.7	139,655	176,908	2,066
Medical and health services managers .....	29.23	27.58	1,169	1,103	40.0	60,788	57,366	2,080
<b>Business and financial operations occupations</b> .....	21.62	20.49	862	820	39.9	44,775	42,621	2,071
Compliance officers, except agriculture, construction, health and safety, and transportation .....	19.85	19.18	794	767	40.0	41,290	39,892	2,080
Human resources, training, and labor relations specialists .....	20.69	20.12	827	805	40.0	43,026	41,856	2,080
Training and development specialists .....	22.81	22.41	912	896	40.0	47,445	46,613	2,080
Management analysts .....	22.18	21.12	887	845	40.0	46,139	43,930	2,080
Accountants and auditors .....	23.94	22.99	958	919	40.0	49,730	47,813	2,077
<b>Computer and mathematical science occupations</b> .....	27.63	26.54	1,102	1,061	39.9	55,211	52,842	1,998
Computer support specialists .....	18.21	16.93	724	672	39.7	36,059	34,647	1,980
Computer systems analysts .....	31.10	30.22	1,244	1,209	40.0	64,679	62,862	2,080
Network and computer systems administrators .....	30.02	28.55	1,189	1,142	39.6	58,069	59,380	1,935
<b>Architecture and engineering occupations</b> .....	21.72	18.35	858	720	39.5	44,613	37,461	2,054
Engineers .....	34.59	38.20	1,384	1,528	40.0	71,956	79,456	2,080
Engineering technicians, except drafters .....	16.90	15.95	661	636	39.1	34,378	33,064	2,035

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Civil engineering technicians .....	\$16.66	\$15.89	\$667	\$636	40.0	\$34,661	\$33,060	2,080
<b>Life, physical, and social science occupations</b> .....	25.00	23.56	997	940	39.9	49,137	49,005	1,965
Life scientists .....	24.83	22.60	1,001	904	40.3	52,060	47,012	2,097
Biological scientists .....	26.34	24.06	1,059	962	40.2	55,094	50,045	2,092
Medical scientists .....	23.22	21.77	929	871	40.0	48,289	45,284	2,080
Physical scientists .....	28.50	28.16	1,140	1,127	40.0	54,972	57,454	1,929
Environmental scientists and geoscientists .....	27.97	27.36	1,119	1,094	40.0	58,186	56,900	2,080
Environmental scientists and specialists, including health .....	27.11	27.36	1,084	1,094	40.0	56,386	56,900	2,080
Psychologists .....	37.17	36.67	1,473	1,467	39.6	61,489	59,524	1,654
Clinical, counseling, and school psychologists ....	37.17	36.67	1,473	1,467	39.6	61,489	59,524	1,654
Miscellaneous life, physical, and social science technicians .....	14.89	12.45	580	477	39.0	30,174	24,785	2,027
<b>Community and social services occupations</b> .....	22.11	18.64	878	747	39.7	42,444	39,491	1,920
Counselors .....	29.08	31.47	1,144	1,226	39.3	50,098	53,019	1,723
Educational, vocational, and school counselors ..	30.68	33.12	1,206	1,315	39.3	51,636	54,895	1,683
Social workers .....	17.61	16.87	704	675	40.0	36,406	35,121	2,067
Child, family, and school social workers .....	17.43	15.85	696	636	39.9	35,802	33,157	2,054
Medical and public health social workers .....	17.46	17.51	699	700	40.0	36,326	36,421	2,080
Mental health and substance abuse social workers .....	17.44	17.39	698	695	40.0	36,276	36,161	2,080
Miscellaneous community and social service specialists .....	17.89	18.27	714	731	39.9	37,116	38,000	2,074
Probation officers and correctional treatment specialists .....	19.38	19.10	775	764	40.0	40,309	39,730	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Social and human service assistants .....	\$15.09	\$12.53	\$599	\$501	39.7	\$31,147	\$26,058	2,064
<b>Legal occupations</b> .....	33.36	31.37	1,343	1,268	40.3	69,860	65,913	2,094
Lawyers .....	33.20	32.02	1,355	1,301	40.8	70,440	67,635	2,122
Miscellaneous legal support workers .....	27.68	29.53	1,087	1,034	39.3	56,531	53,752	2,042
<b>Education, training, and library occupations</b> .....	29.20	30.31	1,136	1,175	38.9	43,071	44,270	1,475
Postsecondary teachers .....	44.70	40.10	1,759	1,573	39.4	72,212	62,868	1,615
Physical sciences teachers, postsecondary .....	54.52	49.17	2,131	1,967	39.1	76,081	76,707	1,395
Health teachers, postsecondary .....	43.51	40.10	1,713	1,604	39.4	81,408	68,251	1,871
Health specialties teachers, postsecondary .....	50.67	42.64	2,035	1,717	40.2	99,284	85,987	1,960
Nursing instructors and teachers, postsecondary .....	27.59	25.78	1,040	967	37.7	46,897	42,502	1,700
Arts, communications, and humanities teachers, postsecondary .....	36.11	39.38	1,404	1,371	38.9	53,428	49,776	1,480
Miscellaneous postsecondary teachers	48.59	41.40	1,928	1,636	39.7	76,830	68,175	1,581
Vocational education teachers, postsecondary .....	29.41	29.08	1,131	1,121	38.5	55,703	58,219	1,894
Primary, secondary, and special education school teachers .....	31.16	31.21	1,205	1,213	38.7	44,553	45,243	1,430
Preschool and kindergarten teachers .....	27.81	29.65	1,073	1,157	38.6	41,758	43,846	1,502
Preschool teachers, except special education .....	23.52	23.24	914	934	38.9	37,284	36,801	1,585
Kindergarten teachers, except special education .....	32.08	31.91	1,228	1,239	38.3	45,762	46,347	1,427

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Elementary and middle school teachers .....	\$30.98	\$31.05	\$1,200	\$1,203	38.7	\$44,106	\$44,913	1,424
Elementary school teachers, except special education .....	31.13	31.13	1,209	1,210	38.8	44,254	45,049	1,421
Middle school teachers, except special and vocational education	30.49	30.42	1,173	1,184	38.5	43,586	44,192	1,429
Secondary school teachers	31.91	31.70	1,234	1,229	38.7	45,383	45,700	1,422
Secondary school teachers, except special and vocational education	31.80	31.56	1,230	1,222	38.7	45,117	45,450	1,419
Vocational education teachers, secondary school .....	33.66	33.95	1,301	1,289	38.7	49,649	48,200	1,475
Special education teachers	32.32	31.48	1,246	1,223	38.5	46,504	45,743	1,439
Special education teachers, preschool, kindergarten, and elementary school .....	31.55	30.98	1,223	1,204	38.8	45,677	44,925	1,448
Special education teachers, middle school .....	33.43	31.19	1,281	1,223	38.3	47,748	45,743	1,428
Special education teachers, secondary school .....	32.81	33.67	1,255	1,284	38.3	46,893	48,023	1,429
Other teachers and instructors	31.01	32.36	1,178	1,171	38.0	42,710	43,798	1,377
Adult literacy, remedial education, and GED teachers and instructors	29.95	28.92	1,084	1,060	36.2	41,420	41,887	1,383
Librarians .....	30.41	30.76	1,182	1,230	38.9	49,891	48,889	1,640
Library technicians .....	12.93	11.68	512	467	39.6	24,001	23,410	1,856
Instructional coordinators .....	32.51	31.42	1,290	1,257	39.7	54,824	50,598	1,686
Teacher assistants .....	12.12	11.47	468	448	38.6	17,461	17,080	1,441
<b>Arts, design, entertainment, sports, and media occupations</b> .....	22.68	17.77	910	711	40.1	45,722	36,966	2,016

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> .....	\$24.68	\$22.57	\$972	\$896	39.4	\$48,801	\$45,698	1,977
Physicians and surgeons .....	45.52	24.23	1,821	969	40.0	94,686	50,398	2,080
Registered nurses .....	30.59	28.83	1,194	1,140	39.0	60,006	57,025	1,962
Therapists .....	31.48	32.37	1,217	1,275	38.6	51,427	51,487	1,633
Speech-language pathologists .....	32.87	33.98	1,258	1,287	38.3	47,618	48,127	1,449
Clinical laboratory technologists and technicians .....	18.98	20.62	756	825	39.8	39,311	42,890	2,071
Diagnostic related technologists and technicians .....	24.59	24.94	983	997	40.0	51,140	51,865	2,080
Radiologic technologists and technicians .....	24.03	24.94	961	997	40.0	49,986	51,865	2,080
Emergency medical technicians and paramedics .....	13.21	12.06	532	466	40.2	27,646	24,253	2,092
Health diagnosing and treating practitioner support technicians .....	13.58	13.75	543	550	40.0	28,255	28,600	2,080
Pharmacy technicians .....	13.49	13.56	539	542	40.0	28,052	28,205	2,080
Licensed practical and licensed vocational nurses .....	15.79	15.83	614	624	38.9	30,673	32,282	1,943
Occupational health and safety specialists and technicians .....	19.04	17.72	762	709	40.0	39,613	36,858	2,080
Occupational health and safety specialists .....	19.47	18.31	779	732	40.0	40,502	38,085	2,080
<b>Healthcare support occupations</b> .....	11.01	10.44	437	416	39.7	22,228	21,528	2,020
Nursing, psychiatric, and home health aides .....	10.48	10.29	417	411	39.7	21,162	20,837	2,019
Nursing aides, orderlies, and attendants .....	10.45	10.35	414	414	39.6	21,128	21,395	2,021
Psychiatric aides .....	10.29	10.00	412	400	40.0	21,411	20,800	2,080
Miscellaneous healthcare support occupations .....	12.25	12.07	487	482	39.7	25,307	25,087	2,066
<b>Protective service occupations</b> .....	19.79	17.86	838	755	42.4	43,180	39,051	2,182

See footnotes at end of table.



**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b>								
–Continued								
First-line supervisors/managers, law enforcement workers .....	\$26.40	\$25.64	\$1,065	\$1,026	40.3	\$55,360	\$53,337	2,097
First-line supervisors/managers of correctional officers	19.67	18.78	790	751	40.2	41,106	39,062	2,089
First-line supervisors/managers of police and detectives	29.04	29.64	1,173	1,186	40.4	60,972	61,651	2,099
First-line supervisors/managers of fire fighting and prevention workers .....	24.89	22.88	1,167	1,202	46.9	60,659	62,484	2,437
Fire fighters .....	19.09	18.64	984	954	51.6	51,174	49,612	2,681
Bailiffs, correctional officers, and jailers .....	15.24	14.98	614	600	40.3	31,943	31,185	2,096
Correctional officers and jailers .....	15.18	14.98	612	600	40.3	31,821	31,185	2,096
Detectives and criminal investigators .....	21.36	18.16	858	727	40.2	44,622	37,779	2,089
Police officers .....	21.84	21.18	874	852	40.0	45,207	44,289	2,070
Police and sheriff's patrol officers .....	21.84	21.18	874	852	40.0	45,207	44,289	2,070
Security guards and gaming surveillance officers .....	12.91	12.50	499	500	38.7	24,014	23,435	1,860
Security guards .....	12.13	12.50	467	500	38.5	22,213	22,651	1,832
<b>Food preparation and serving related occupations</b> .....	10.61	9.81	378	353	35.6	15,262	12,903	1,438
First-line supervisors/managers, food preparation and serving workers .....	15.36	13.34	601	526	39.1	24,486	22,672	1,594
First-line supervisors/managers of food preparation and serving workers .....	15.36	13.34	601	526	39.1	24,486	22,672	1,594
Cooks .....	9.94	9.60	369	355	37.1	15,618	13,667	1,571
Cooks, institution and cafeteria .....	9.94	9.47	368	353	37.1	15,554	13,344	1,565
Food preparation workers .....	9.74	9.67	350	346	35.9	13,255	12,670	1,360

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Fast food and counter workers .....	\$9.86	\$9.55	\$325	\$334	33.0	\$12,154	\$12,480	1,233
Combined food preparation and serving workers, including fast food .....	9.85	9.54	325	336	33.0	12,157	12,485	1,234
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.00	10.28	439	409	39.9	22,383	21,050	2,034
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	17.61	17.15	704	686	40.0	36,632	35,674	2,080
First-line supervisors/managers of housekeeping and janitorial workers .....	17.69	17.66	708	706	40.0	36,795	36,733	2,080
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	17.41	14.39	697	576	40.0	36,219	29,931	2,080
Building cleaning workers .....	9.87	9.83	394	392	39.9	19,948	20,080	2,021
Janitors and cleaners, except maids and housekeeping cleaners	9.89	9.86	394	392	39.9	19,966	20,010	2,018
Grounds maintenance workers .....	11.95	11.74	478	470	40.0	24,658	23,040	2,064
Landscaping and groundskeeping workers .....	11.98	11.63	479	465	40.0	24,873	23,920	2,075
<b>Personal care and service occupations</b> .....	12.05	11.86	456	416	37.8	22,410	21,216	1,860
Child care workers .....	11.03	9.80	436	392	39.5	19,494	20,164	1,768
Recreation and fitness workers .....	14.56	14.23	582	569	40.0	30,275	29,598	2,080
Recreation workers .....	14.56	14.23	582	569	40.0	30,275	29,598	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>	\$13.82	\$13.59	\$536	\$544	38.8	\$27,775	\$27,310	2,010
Retail sales workers .....	11.63	11.23	445	449	38.3	23,027	23,155	1,979
Cashiers, all workers .....	11.59	11.23	443	445	38.2	22,901	23,155	1,976
Cashiers .....	12.03	11.23	472	449	39.3	24,417	23,367	2,030
<b>Office and administrative support occupations</b> .....	14.55	13.91	576	551	39.6	28,758	27,464	1,977
First-line supervisors/managers of office and administrative support workers .....	18.64	17.30	746	692	40.0	38,792	35,984	2,082
Financial clerks .....	15.31	15.16	611	607	39.9	31,569	31,539	2,062
Bookkeeping, accounting, and auditing clerks .....	15.48	15.42	617	617	39.9	31,827	32,074	2,056
Court, municipal, and license clerks .....	14.57	13.67	571	531	39.2	29,690	27,600	2,038
Customer service representatives .....	14.88	15.20	595	608	40.0	30,947	31,620	2,080
Eligibility interviewers, government programs .....	13.99	13.20	534	528	38.2	25,985	26,057	1,858
Library assistants, clerical .....	12.53	11.58	486	455	38.8	24,491	23,504	1,955
Receptionists and information clerks .....	12.23	10.50	449	420	36.7	22,680	21,840	1,855
Dispatchers .....	15.81	15.40	642	617	40.6	33,364	32,078	2,110
Police, fire, and ambulance dispatchers .....	15.74	15.47	640	622	40.6	33,265	32,338	2,114
Shipping, receiving, and traffic clerks .....	13.03	10.89	521	436	40.0	27,112	22,653	2,080
Secretaries and administrative assistants .....	15.61	15.04	617	586	39.5	30,165	29,097	1,932
Executive secretaries and administrative assistants .....	17.89	16.97	709	674	39.6	36,086	34,990	2,017
Legal secretaries .....	15.37	15.30	615	612	40.0	31,975	31,822	2,080
Medical secretaries .....	13.10	12.99	524	520	40.0	27,250	27,019	2,080
Secretaries, except legal, medical, and executive .....	13.89	13.91	545	550	39.2	25,376	25,602	1,827
Office clerks, general .....	13.34	12.86	529	511	39.6	25,865	24,596	1,939
<b>Construction and extraction occupations</b> .....	14.94	14.26	598	570	40.0	30,927	29,598	2,070

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
First-line supervisors/managers of construction trades and extraction workers .....	\$17.85	\$15.95	\$714	\$638	40.0	\$37,129	\$33,176	2,080
Carpenters .....	14.88	13.70	595	548	40.0	30,842	28,504	2,073
Construction laborers .....	11.66	10.72	466	429	40.0	23,027	21,861	1,975
Construction equipment operators .....	13.48	13.31	539	532	40.0	28,042	27,685	2,080
Operating engineers and other construction equipment operators ....	13.74	13.31	549	532	40.0	28,573	27,685	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	14.60	15.44	584	618	40.0	30,361	32,121	2,080
Pipelayers .....	12.16	12.54	486	502	40.0	25,286	26,083	2,080
Plumbers, pipefitters, and steamfitters .....	15.64	15.44	626	618	40.0	32,536	32,121	2,080
Construction and building inspectors .....	17.79	16.72	712	669	40.0	36,998	34,778	2,080
Highway maintenance workers .....	16.00	13.65	640	546	40.0	33,272	28,392	2,080
<b>Installation, maintenance, and repair occupations .....</b>	16.29	15.45	652	618	40.0	33,722	32,136	2,070
First-line supervisors/managers of mechanics, installers, and repairers .....	22.06	22.26	882	891	40.0	45,884	46,307	2,080
Industrial machinery installation, repair, and maintenance workers .....	15.21	14.10	609	564	40.0	31,397	28,956	2,064
Industrial machinery mechanics .....	21.87	21.15	875	846	40.0	45,480	43,992	2,080
Maintenance and repair workers, general .....	13.99	13.63	560	545	40.0	28,823	27,960	2,061
Miscellaneous installation, maintenance, and repair workers .....	14.41	13.52	576	541	40.0	29,773	28,111	2,067
<b>Production occupations .....</b>	17.67	14.50	703	580	39.8	36,059	30,077	2,041

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Water and liquid waste treatment plant and system operators .....	\$13.82	\$13.40	\$553	\$536	40.0	\$28,756	\$27,872	2,080
<b>Transportation and material moving occupations</b> .....	13.79	12.82	501	486	36.3	22,239	22,284	1,613
Bus drivers .....	15.23	13.70	502	460	33.0	19,561	16,762	1,284
Bus drivers, school .....	14.81	12.83	464	435	31.3	17,075	15,859	1,153
Laborers and material movers, hand .....	10.61	10.67	418	419	39.4	21,205	21,798	1,999
Refuse and recyclable material collectors .....	12.41	12.63	497	505	40.0	25,819	26,270	2,080

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 14**

**Size of establishment: Mean hourly earnings<sup>1</sup> of workers in private industry establishments for major occupational groups**

Occupational group <sup>2</sup>	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
<b>All workers</b> .....	\$18.26	\$16.12	\$16.04	\$18.25	\$24.42
Management, professional, and related .....	33.66	30.02	28.01	35.43	37.71
Management, business, and financial .....	39.17	35.11	35.03	38.84	44.97
Professional and related .....	30.38	27.10	23.32	33.16	33.76
Service .....	8.61	8.47	7.90	8.59	10.34
Sales and office .....	15.02	14.90	15.04	14.62	16.01
Sales and related .....	15.84	15.71	16.61	15.30	18.10
Office and administrative support .....	14.45	14.14	14.11	14.10	15.58
Natural resources, construction, and maintenance .....	18.03	16.53	19.34	19.11	19.53
Construction and extraction .....	17.35	–	–	–	–
Installation, maintenance, and repair .....	19.22	18.14	21.02	18.56	23.64
Production, transportation, and material moving .....	14.16	13.09	12.79	13.76	17.91
Production .....	14.06	13.23	12.83	13.43	17.07
Transportation and material moving .....	14.27	12.96	12.74	14.07	19.22
	Relative error				
<b>All workers</b> .....	1.4%	2.3%	2.5%	2.6%	3.2%
Management, professional, and related .....	2.7	5.3	2.7	6.1	3.4
Management, business, and financial .....	3.1	4.4	5.8	5.3	5.6
Professional and related .....	3.4	7.6	5.0	7.8	1.9
Service .....	2.8	3.9	3.4	2.6	9.8
Sales and office .....	1.3	3.9	4.3	4.8	3.0
Sales and related .....	2.2	6.4	10.3	8.3	17.4
Office and administrative support .....	1.3	3.1	3.3	2.5	2.0
Natural resources, construction, and maintenance .....	2.6	3.1	8.3	7.8	8.3
Construction and extraction .....	4.6	–	–	–	–
Installation, maintenance, and repair .....	2.0	3.3	4.1	4.6	5.1
Production, transportation, and material moving .....	3.4	4.7	4.2	2.5	6.6
Production .....	2.9	4.4	4.8	3.2	9.3
Transportation and material moving .....	6.7	9.2	6.2	4.0	12.5

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$17.30	\$14.00	\$693	\$550	40.0	\$35,937	\$28,567	2,077
<b>Management occupations</b> .....	38.17	32.40	1,603	1,346	42.0	83,157	70,001	2,178
Chief executives .....	84.33	63.46	3,514	2,539	41.7	182,724	132,003	2,167
General and operations managers .....	44.14	41.75	1,978	1,743	44.8	102,868	90,642	2,331
Marketing and sales managers .....	48.30	43.93	2,075	2,086	43.0	107,893	108,457	2,234
Marketing managers .....	46.69	43.93	1,868	1,757	40.0	97,110	91,374	2,080
Sales managers .....	49.03	43.25	2,181	2,377	44.5	113,393	123,602	2,312
Financial managers .....	45.44	40.86	1,854	1,634	40.8	96,429	84,989	2,122
Human resources managers ...	32.06	33.00	1,298	1,320	40.5	67,504	68,632	2,106
Industrial production managers .....	34.26	34.14	1,384	1,365	40.4	71,975	71,001	2,101
Transportation, storage, and distribution managers .....	29.91	23.00	1,223	1,012	40.9	63,586	52,601	2,126
Construction managers .....	31.67	27.93	1,337	1,257	42.2	67,768	65,352	2,140
Education administrators .....	16.50	14.19	659	568	39.9	34,076	29,515	2,065
Education administrators, preschool and child care center/program ....	16.25	14.19	650	568	40.0	33,794	29,515	2,080
Food service managers .....	23.87	24.48	1,092	1,102	45.8	56,809	57,290	2,380
Medical and health services managers .....	31.12	29.70	1,316	1,154	42.3	68,423	60,016	2,199
Property, real estate, and community association managers .....	21.87	23.08	876	923	40.0	45,529	48,004	2,081
<b>Business and financial operations occupations</b> .....	30.20	27.71	1,225	1,109	40.6	63,680	57,645	2,109
Buyers and purchasing agents .....	28.51	25.33	1,201	1,310	42.1	62,430	68,099	2,190
Purchasing agents, except wholesale, retail, and farm products .....	22.87	22.50	915	900	40.0	47,576	46,800	2,080
Claims adjusters, appraisers, examiners, and investigators .....	30.62	27.75	1,216	1,110	39.7	63,246	57,720	2,065
Claims adjusters, examiners, and investigators .....	28.72	27.71	1,139	1,109	39.7	59,239	57,645	2,063
Cost estimators .....	29.54	31.25	1,181	1,250	40.0	61,435	65,000	2,080
Human resources, training, and labor relations specialists .....	21.47	21.35	860	771	40.0	44,702	40,084	2,082

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Employment, recruitment, and placement specialists .....	\$21.59	\$22.38	\$775	\$760	35.9	\$40,277	\$39,521	1,865
Management analysts .....	48.98	40.18	2,058	2,009	42.0	107,036	104,465	2,185
Accountants and auditors .....	30.57	28.85	1,244	1,154	40.7	64,694	60,008	2,116
Financial analysts and advisors .....	39.02	24.71	1,561	988	40.0	81,161	51,395	2,080
Loan counselors and officers	32.37	29.99	1,291	1,200	39.9	67,144	62,379	2,074
Loan officers .....	32.37	29.99	1,291	1,200	39.9	67,144	62,379	2,074
<b>Computer and mathematical science occupations</b> .....	37.60	34.62	1,517	1,400	40.4	78,893	72,800	2,098
Computer programmers .....	33.00	33.32	1,336	1,400	40.5	69,466	72,800	2,105
Computer software engineers	42.80	38.46	1,715	1,539	40.1	89,166	80,003	2,083
Computer software engineers, systems software .....	43.74	43.24	1,749	1,730	40.0	90,973	89,935	2,080
Computer support specialists	25.32	21.33	1,013	853	40.0	52,663	44,371	2,080
Computer systems analysts ....	77.58	105.00	3,185	4,200	41.1	165,643	218,400	2,135
Network and computer systems administrators ....	26.92	24.04	1,101	962	40.9	57,229	49,999	2,126
Network systems and data communications analysts	36.16	35.98	1,446	1,439	40.0	75,216	74,834	2,080
<b>Architecture and engineering occupations</b> .....	23.73	21.37	966	880	40.7	50,174	45,760	2,114
Architects, except naval .....	24.78	22.00	1,039	913	41.9	54,032	47,500	2,181
Engineers .....	32.93	33.03	1,361	1,321	41.3	70,781	68,700	2,149
Civil engineers .....	30.24	35.26	1,303	1,587	43.1	67,734	82,499	2,240
Electrical and electronics engineers .....	30.67	33.03	1,273	1,321	41.5	66,176	68,700	2,158
Drafters .....	20.27	20.00	811	800	40.0	41,941	41,600	2,069
Architectural and civil drafters .....	20.87	20.19	835	808	40.0	43,404	41,999	2,080
Electrical and electronic engineering technicians	24.92	24.61	997	984	40.0	51,826	51,193	2,080
Surveying and mapping technicians .....	13.47	13.00	539	520	40.0	28,009	27,040	2,080

See footnotes at end of table.



**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> .....	\$40.21	\$39.42	\$1,622	\$1,577	40.3	\$84,331	\$82,000	2,097
<b>Community and social services occupations</b> .....	15.43	14.36	617	574	40.0	32,106	29,863	2,080
Social workers .....	18.50	17.13	747	771	40.4	38,852	40,084	2,100
Miscellaneous community and social service specialists .....	11.35	11.97	450	479	39.7	23,408	24,896	2,063
Social and human service assistants .....	11.15	11.21	442	435	39.6	22,973	22,610	2,061
<b>Legal occupations</b> .....	20.69	17.50	850	700	41.1	44,182	36,400	2,136
Lawyers .....	34.23	33.04	1,514	1,615	44.2	78,744	84,001	2,301
<b>Education, training, and library occupations</b> .....	18.04	17.38	716	695	39.7	32,656	26,817	1,810
Postsecondary teachers .....	24.49	29.22	973	1,151	39.7	49,898	59,877	2,037
Primary, secondary, and special education school teachers .....	21.44	22.69	858	908	40.0	34,761	35,414	1,621
Other teachers and instructors .....	17.47	20.68	662	745	37.9	29,701	26,817	1,700
Teacher assistants .....	10.48	9.00	418	360	39.9	20,081	18,720	1,917
<b>Arts, design, entertainment, sports, and media occupations</b> .....	17.93	16.59	714	664	39.8	37,104	34,511	2,069
Designers .....	17.35	17.00	698	680	40.2	36,286	35,360	2,092
Graphic designers .....	19.24	17.50	770	700	40.0	40,022	36,400	2,080
Writers and editors .....	18.33	17.47	733	699	40.0	38,129	36,336	2,080
<b>Healthcare practitioner and technical occupations</b> .....	30.85	23.73	1,236	924	40.1	64,277	48,048	2,083
Pharmacists .....	52.89	52.93	2,116	2,117	40.0	110,019	110,094	2,080
Registered nurses .....	27.50	26.52	1,103	1,060	40.1	57,377	55,120	2,087
Therapists .....	41.66	40.00	1,666	1,600	40.0	86,643	83,200	2,080
Diagnostic related technologists and technicians .....	28.21	29.64	1,128	1,186	40.0	58,677	61,651	2,080
Health diagnosing and treating practitioner support technicians .....	18.01	17.00	721	680	40.0	37,467	35,360	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Licensed practical and licensed vocational nurses	\$19.40	\$18.50	\$760	\$740	39.2	\$39,496	\$38,480	2,036
<b>Healthcare support occupations</b> .....	13.09	11.00	494	435	37.7	25,672	22,610	1,961
Nursing, psychiatric, and home health aides .....	9.41	9.30	356	351	37.9	18,523	18,242	1,968
Home health aides .....	8.36	8.46	320	294	38.3	16,625	15,288	1,989
Nursing aides, orderlies, and attendants .....	9.63	9.45	366	360	38.0	19,056	18,720	1,978
Miscellaneous healthcare support occupations .....	13.40	13.02	509	504	38.0	26,461	26,208	1,974
Dental assistants .....	17.04	16.50	585	594	34.3	30,414	30,888	1,785
Medical assistants .....	11.82	12.18	472	480	39.9	24,545	24,960	2,077
<b>Protective service occupations</b>	10.67	10.31	425	412	39.8	22,080	21,445	2,069
Security guards and gaming surveillance officers .....	10.17	10.00	404	400	39.7	21,020	20,800	2,067
Security guards .....	10.17	10.00	404	400	39.7	21,020	20,800	2,067
<b>Food preparation and serving related occupations</b> .....	7.45	7.50	283	280	38.0	14,715	14,560	1,975
First-line supervisors/managers, food preparation and serving workers .....	13.87	14.29	602	577	43.4	31,281	30,000	2,255
First-line supervisors/managers of food preparation and serving workers .....	13.87	14.29	602	577	43.4	31,281	30,000	2,255
Cooks .....	9.06	9.00	347	354	38.3	17,934	18,400	1,980
Cooks, fast food .....	8.20	8.30	300	315	36.6	15,587	16,401	1,901
Cooks, institution and cafeteria .....	10.31	9.82	396	385	38.4	19,554	17,680	1,897
Cooks, restaurant .....	9.44	9.39	367	375	38.8	19,058	19,523	2,019
Cooks, short order .....	8.35	8.85	334	354	40.0	17,377	18,400	2,080
Food preparation workers .....	7.93	7.19	300	270	37.9	15,604	14,040	1,969
Food service, tipped .....	3.99	3.35	146	107	36.7	7,616	5,569	1,907
Bartenders .....	6.19	6.00	224	240	36.3	11,671	12,480	1,886

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Waiters and waitresses .....	\$3.30	\$2.35	\$121	\$86	36.7	\$6,301	\$4,455	1,909
Dining room and cafeteria attendants and bartender helpers .....	6.37	6.00	236	232	37.0	12,260	12,064	1,925
Fast food and counter workers .....	7.84	7.70	297	288	37.9	15,441	14,976	1,969
Combined food preparation and serving workers, including fast food .....	7.79	7.50	295	280	37.8	15,322	14,560	1,967
Counter attendants, cafeteria, food concession, and coffee shop .....	8.10	8.14	309	293	38.1	16,067	15,236	1,983
Dishwashers .....	7.76	7.00	303	280	39.1	15,749	14,560	2,031
Hosts and hostesses, restaurant, lounge, and coffee shop .....	7.34	7.62	276	305	37.6	14,351	15,843	1,956
<b>Building and grounds cleaning and maintenance occupations</b> .....	8.70	8.36	337	320	38.8	17,531	16,640	2,016
Building cleaning workers .....	8.47	7.55	327	300	38.6	17,007	15,600	2,007
Janitors and cleaners, except maids and housekeeping cleaners	8.58	8.36	338	335	39.4	17,581	17,395	2,050
Maids and housekeeping cleaners .....	7.81	7.50	290	263	37.2	15,090	13,650	1,932
Grounds maintenance workers .....	8.64	8.50	341	340	39.5	17,657	17,340	2,044
Landscaping and groundskeeping workers .....	8.33	8.50	329	340	39.5	17,043	17,340	2,047
<b>Personal care and service occupations</b> .....	9.82	9.00	380	349	38.6	19,727	18,163	2,009
First-line supervisors/managers of personal service workers	14.23	13.19	548	528	38.5	28,507	27,431	2,003
Child care workers .....	8.67	8.00	339	320	39.1	17,622	16,640	2,032

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>	\$18.22	\$13.00	\$742	\$525	40.7	\$38,571	\$27,300	2,117
First-line supervisors/managers, sales workers .....	19.62	15.85	831	656	42.3	43,202	34,112	2,202
First-line supervisors/managers of retail sales workers ..	16.98	15.19	709	641	41.7	36,847	33,338	2,170
First-line supervisors/managers of non-retail sales workers .....	26.51	20.67	1,167	827	44.0	60,695	43,000	2,289
Retail sales workers .....	10.65	9.00	428	355	40.2	22,254	18,441	2,090
Cashiers, all workers .....	7.82	7.50	306	300	39.2	15,935	15,600	2,037
Cashiers .....	7.82	7.50	306	300	39.2	15,935	15,600	2,037
Counter and rental clerks and parts salespersons ..	11.38	10.00	454	400	39.9	23,593	20,800	2,073
Counter and rental clerks .....	9.99	9.00	395	360	39.6	20,547	18,720	2,057
Parts salespersons .....	12.99	12.00	523	480	40.2	27,173	24,960	2,093
Retail salespersons .....	12.29	10.00	503	400	41.0	26,180	20,800	2,131
Advertising sales agents .....	27.73	24.81	974	923	35.1	50,649	47,970	1,827
Insurance sales agents .....	20.40	17.31	840	692	41.2	43,700	36,001	2,142
Securities, commodities, and financial services sales agents .....	36.67	22.40	1,467	896	40.0	76,268	46,592	2,080
Sales representatives, wholesale and manufacturing .....	27.95	23.08	1,146	962	41.0	59,572	49,999	2,131
Sales representatives, wholesale and manufacturing, technical and scientific products .....	34.97	26.44	1,434	1,122	41.0	74,542	58,342	2,132
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	25.23	22.03	1,034	923	41.0	53,776	48,000	2,131
Miscellaneous sales and related workers .....	16.53	15.09	661	604	40.0	34,380	31,396	2,080
<b>Office and administrative support occupations .....</b>	14.58	13.62	578	540	39.6	30,017	28,080	2,059

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
First-line supervisors/managers of office and administrative support workers .....	\$21.90	\$20.06	\$875	\$802	39.9	\$45,492	\$41,725	2,077
Financial clerks .....	13.91	13.85	551	550	39.6	28,652	28,600	2,060
Bill and account collectors	15.54	14.21	622	568	40.0	32,325	29,557	2,080
Billing and posting clerks and machine operators	13.68	14.00	540	560	39.5	28,068	29,120	2,052
Bookkeeping, accounting, and auditing clerks .....	15.15	14.90	597	596	39.4	31,020	31,000	2,048
Procurement clerks .....	15.15	17.10	606	684	40.0	31,520	35,566	2,080
Tellers .....	11.45	10.82	458	433	40.0	23,810	22,495	2,080
Credit authorizers, checkers, and clerks .....	14.00	13.68	560	547	40.0	29,128	28,454	2,080
Customer service representatives .....	16.13	15.44	635	600	39.3	32,911	31,200	2,040
Hotel, motel, and resort desk clerks .....	8.15	8.00	312	300	38.3	16,243	15,600	1,992
Loan interviewers and clerks	15.14	13.43	604	537	39.9	31,384	27,924	2,073
New accounts clerks .....	11.39	10.64	454	426	39.9	23,631	22,135	2,075
Order clerks .....	11.31	11.00	452	440	40.0	23,529	22,880	2,080
Receptionists and information clerks .....	11.85	11.50	469	460	39.6	24,366	23,920	2,057
Cargo and freight agents .....	18.79	19.02	777	797	41.4	40,411	41,454	2,150
Dispatchers .....	14.24	12.00	593	437	41.6	30,812	22,734	2,164
Dispatchers, except police, fire, and ambulance .....	14.45	12.00	603	420	41.8	31,371	21,840	2,171
Production, planning, and expediting clerks .....	14.85	15.00	594	600	40.0	30,885	31,200	2,080
Shipping, receiving, and traffic clerks .....	12.93	12.00	511	480	39.5	26,573	24,960	2,056
Stock clerks and order fillers	11.45	10.50	466	420	40.7	23,849	21,840	2,083
Secretaries and administrative assistants .....	17.29	16.83	679	691	39.3	35,309	35,173	2,042
Executive secretaries and administrative assistants .....	19.98	19.25	795	767	39.8	41,333	39,901	2,069
Legal secretaries .....	14.80	14.90	584	560	39.5	30,378	29,120	2,053
Medical secretaries .....	15.28	13.35	600	534	39.3	31,201	27,774	2,042

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Secretaries, except legal, medical, and executive	\$16.40	\$15.00	\$632	\$599	38.5	\$32,819	\$31,000	2,001
Data entry and information processing workers .....	12.72	12.57	509	503	40.0	26,452	26,135	2,080
Data entry keyers .....	12.31	12.57	492	503	40.0	25,602	26,135	2,080
Insurance claims and policy processing clerks .....	16.60	14.00	650	560	39.1	33,784	29,120	2,035
Office clerks, general .....	12.52	12.00	494	480	39.5	25,696	24,960	2,052
<b>Construction and extraction occupations</b> .....	16.27	14.00	653	560	40.1	33,832	29,120	2,079
First-line supervisors/managers of construction trades and extraction workers .....	27.28	20.65	1,137	826	41.7	59,100	42,952	2,167
Carpenters .....	16.02	15.83	641	633	40.0	32,654	32,926	2,038
Carpet, floor, and tile installers and finishers .....	16.42	16.97	636	679	38.8	33,092	35,291	2,016
Construction laborers .....	10.80	10.50	432	420	40.0	22,412	21,840	2,075
Construction equipment operators .....	14.02	14.50	561	580	40.0	29,163	30,160	2,080
Operating engineers and other construction equipment operators .....	14.86	15.10	594	604	40.0	30,900	31,408	2,080
Electricians .....	17.15	16.00	686	640	40.0	35,666	33,280	2,080
Insulation workers .....	17.16	20.00	686	800	40.0	35,692	41,600	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	16.94	14.96	678	599	40.0	35,230	31,123	2,080
Plumbers, pipefitters, and steamfitters .....	17.58	17.00	703	680	40.0	36,566	35,360	2,080
Helpers, construction trades .....	12.07	12.00	482	470	39.9	24,934	24,440	2,066
Miscellaneous construction and related workers .....	13.82	12.00	553	480	40.0	28,750	24,960	2,080
<b>Installation, maintenance, and repair occupations</b> .....	18.73	17.65	755	700	40.3	39,028	36,400	2,084

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
First-line supervisors/managers of mechanics, installers, and repairers .....	\$25.65	\$25.00	\$1,085	\$1,076	42.3	\$56,411	\$55,931	2,199
Computer, automated teller, and office machine repairers .....	14.79	14.45	592	578	40.0	30,767	30,052	2,080
Radio and telecommunications equipment installers and repairers .....	22.19	22.72	888	909	40.0	46,152	47,247	2,080
Telecommunications equipment installers and repairers, except line installers .....	22.19	22.72	888	909	40.0	46,152	47,247	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	19.35	18.50	782	740	40.4	40,668	38,480	2,102
Electrical and electronics repairers, commercial and industrial equipment .....	18.00	17.51	720	700	40.0	37,441	36,419	2,080
Automotive technicians and repairers .....	17.79	16.05	723	648	40.6	37,571	33,696	2,112
Automotive body and related repairers .....	18.90	18.63	780	745	41.3	40,568	38,740	2,147
Automotive service technicians and mechanics .....	17.51	15.75	708	630	40.5	36,837	32,760	2,104
Bus and truck mechanics and diesel engine specialists ...	16.62	15.00	665	600	40.0	34,561	31,200	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	18.44	17.65	738	706	40.0	38,350	36,712	2,080
Mobile heavy equipment mechanics, except engines .....	19.68	17.65	787	706	40.0	40,943	36,712	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Heating, air conditioning, and refrigeration mechanics and installers .....	\$15.20	\$15.50	\$610	\$620	40.1	\$31,700	\$32,240	2,085
Industrial machinery installation, repair, and maintenance workers .....	16.94	17.20	677	688	40.0	34,873	35,782	2,059
Industrial machinery mechanics .....	21.51	20.84	860	834	40.0	42,571	39,520	1,980
Maintenance and repair workers, general .....	14.63	15.60	585	624	40.0	30,424	32,448	2,080
Maintenance workers, machinery .....	17.51	18.90	701	756	40.0	36,430	39,312	2,080
Line installers and repairers ...	24.99	25.37	1,000	1,015	40.0	51,976	52,763	2,080
Electrical power-line installers and repairers	28.68	28.99	1,147	1,160	40.0	59,644	60,299	2,080
Telecommunications line installers and repairers	23.66	25.37	946	1,015	40.0	49,212	52,763	2,080
Miscellaneous installation, maintenance, and repair workers .....	16.58	15.00	662	600	39.9	33,752	31,200	2,036
Helpers--installation, maintenance, and repair workers .....	12.16	12.00	486	480	40.0	23,971	24,960	1,971
<b>Production occupations</b> .....	13.32	12.00	530	480	39.8	27,537	24,960	2,068
First-line supervisors/managers of production and operating workers .....	20.04	20.00	809	800	40.4	42,091	41,600	2,100
Electrical, electronics, and electromechanical assemblers .....	10.53	11.00	421	440	40.0	21,900	22,880	2,080
Electrical and electronic equipment assemblers ..	10.59	11.00	424	440	40.0	22,036	22,880	2,080
Miscellaneous assemblers and fabricators .....	9.90	9.50	394	380	39.7	20,464	19,760	2,066
Bakers .....	10.53	8.30	421	332	40.0	21,910	17,264	2,080

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Butchers and other meat, poultry, and fish processing workers .....	\$14.86	\$16.69	\$594	\$668	40.0	\$30,911	\$34,711	2,080
Butchers and meat cutters ..	17.11	16.98	684	679	40.0	35,586	35,318	2,080
Computer control programmers and operators .....	14.92	13.89	597	556	40.0	31,035	28,891	2,080
Computer-controlled machine tool operators, metal and plastic .....	14.92	13.89	597	556	40.0	31,035	28,891	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	13.33	13.00	533	520	40.0	27,724	27,040	2,080
Machinists .....	16.53	17.00	662	635	40.1	34,437	33,010	2,083
Welding, soldering, and brazing workers .....	14.15	14.00	566	560	40.0	29,426	29,120	2,080
Welders, cutters, solderers, and brazers .....	14.12	14.00	565	560	40.0	29,374	29,120	2,080
Miscellaneous metalworkers and plastic workers .....	11.49	8.00	454	320	39.5	23,588	16,640	2,053
Bookbinders and bindery workers .....	16.08	18.05	643	722	40.0	33,441	37,544	2,080
Bindery workers .....	16.08	18.05	643	722	40.0	33,441	37,544	2,080
Printers .....	16.89	16.00	670	640	39.7	34,846	33,280	2,064
Printing machine operators	16.78	15.75	666	630	39.7	34,632	32,760	2,064
Laundry and dry-cleaning workers .....	8.76	8.75	338	350	38.5	17,562	18,200	2,004
Miscellaneous plant and system operators .....	27.13	28.01	1,085	1,120	40.0	56,435	58,261	2,080
Inspectors, testers, sorters, samplers, and weighers ....	16.63	16.50	664	660	40.0	34,545	34,320	2,078
Painting workers .....	10.66	9.50	426	380	40.0	22,168	19,760	2,080
Miscellaneous production workers .....	11.56	9.79	454	384	39.3	23,605	19,988	2,042
Helpers--production workers .....	9.82	9.14	380	320	38.7	19,759	16,640	2,012
<b>Transportation and material moving occupations</b> .....	13.31	12.22	558	488	41.9	28,772	25,480	2,162

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	\$15.21	\$15.00	\$608	\$600	40.0	\$31,633	\$31,200	2,080
Driver/sales workers and truck drivers .....	14.43	14.00	625	571	43.3	32,426	29,536	2,247
Driver/sales workers .....	14.01	14.78	570	541	40.7	29,664	28,155	2,118
Truck drivers, heavy and tractor-trailer .....	15.51	15.00	701	624	45.2	36,448	32,448	2,351
Truck drivers, light or delivery services .....	12.68	11.50	522	480	41.2	26,960	24,960	2,127
Dredge, excavating, and loading machine operators	13.37	14.00	535	560	40.0	27,802	29,120	2,080
Excavating and loading machine and dragline operators .....	13.37	14.00	535	560	40.0	27,802	29,120	2,080
Industrial truck and tractor operators .....	11.42	9.74	458	390	40.1	23,811	20,259	2,085
Laborers and material movers, hand .....	9.96	9.30	397	372	39.8	20,448	19,334	2,053
Cleaners of vehicles and equipment .....	9.52	9.50	381	380	40.0	19,806	19,760	2,080
Laborers and freight, stock, and material movers, hand .....	10.36	9.43	414	377	39.9	21,199	19,606	2,046
Packers and packagers, hand .....	8.59	8.00	336	320	39.1	17,466	16,640	2,034

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.97	\$15.96	\$874	\$634	39.8	\$45,247	\$32,802	2,059
<b>Management occupations</b> .....	51.31	44.96	2,083	1,900	40.6	108,263	98,799	2,110
General and operations managers .....	66.39	55.14	2,709	2,206	40.8	140,885	114,693	2,122
Advertising and promotions managers .....	47.95	39.71	2,013	1,827	42.0	104,656	94,996	2,182
Marketing and sales managers .....	52.27	51.45	2,089	2,058	40.0	108,644	107,018	2,078
Marketing managers .....	53.49	52.23	2,138	2,072	40.0	111,154	107,734	2,078
Sales managers .....	49.02	42.64	1,961	1,706	40.0	101,970	88,695	2,080
Administrative services managers .....	40.78	41.24	1,706	1,650	41.8	88,730	85,777	2,176
Computer and information systems managers .....	62.18	63.57	2,487	2,543	40.0	129,327	132,230	2,080
Financial managers .....	62.82	64.90	2,524	2,528	40.2	131,250	131,448	2,089
Human resources managers ... ..	46.15	44.86	1,846	1,794	40.0	95,985	93,311	2,080
Compensation and benefits managers .....	36.82	38.99	1,473	1,560	40.0	76,579	81,099	2,080
Industrial production managers .....	42.51	41.00	1,795	1,813	42.2	93,344	94,284	2,196
Purchasing managers .....	59.96	61.01	2,398	2,440	40.0	124,707	126,901	2,080
Transportation, storage, and distribution managers .....	37.04	36.12	1,482	1,445	40.0	77,043	75,138	2,080
Construction managers .....	36.59	34.00	1,504	1,482	41.1	78,232	77,047	2,138
Education administrators .....	41.97	39.81	1,587	1,493	37.8	80,581	77,637	1,920
Education administrators, postsecondary .....	35.59	39.81	1,299	1,493	36.5	65,058	77,637	1,828
Engineering managers .....	62.79	53.38	2,515	2,135	40.1	130,798	111,022	2,083
Medical and health services managers .....	31.49	27.88	1,313	1,115	41.7	68,262	57,980	2,168
<b>Business and financial operations occupations</b> .....	30.15	27.41	1,207	1,096	40.0	62,784	57,013	2,082
Buyers and purchasing agents .....	27.18	25.15	1,092	1,006	40.2	56,799	52,320	2,090
Purchasing agents, except wholesale, retail, and farm products .....	27.61	25.15	1,112	1,006	40.3	57,802	52,320	2,094
Claims adjusters, appraisers, examiners, and investigators .....	24.32	22.53	955	845	39.3	49,682	43,932	2,043
Claims adjusters, examiners, and investigators .....	22.96	22.53	901	845	39.2	46,857	43,932	2,041

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> —Continued								
Cost estimators .....	\$32.73	\$28.80	\$1,343	\$1,296	41.0	\$69,840	\$67,392	2,134
Human resources, training, and labor relations specialists .....	30.96	28.56	1,237	1,143	39.9	64,317	59,411	2,077
Employment, recruitment, and placement specialists .....	27.23	24.84	1,089	994	40.0	56,630	51,669	2,080
Training and development specialists .....	32.98	28.18	1,313	1,127	39.8	68,276	58,616	2,070
Logisticians .....	35.39	37.10	1,416	1,484	40.0	73,616	77,160	2,080
Management analysts .....	31.93	27.40	1,277	1,096	40.0	66,410	57,000	2,080
Accountants and auditors .....	29.44	28.85	1,178	1,154	40.0	61,236	60,000	2,080
Credit analysts .....	23.40	22.26	936	890	40.0	48,668	46,301	2,080
Financial analysts and advisors .....	28.87	26.92	1,155	1,077	40.0	60,058	56,000	2,080
Financial analysts .....	29.17	28.31	1,167	1,132	40.0	60,671	58,887	2,080
Personal financial advisors	23.52	23.22	941	929	40.0	48,920	48,300	2,080
Loan counselors and officers	26.51	23.36	1,060	934	40.0	55,131	48,589	2,080
Loan officers .....	26.51	23.36	1,060	934	40.0	55,131	48,589	2,080
<b>Computer and mathematical science occupations</b> .....	37.33	37.07	1,494	1,483	40.0	77,699	77,106	2,081
Computer programmers .....	37.34	38.84	1,494	1,554	40.0	77,692	80,793	2,080
Computer software engineers	40.59	38.87	1,627	1,572	40.1	84,602	81,723	2,084
Computer software engineers, applications	37.67	36.66	1,513	1,472	40.2	78,693	76,561	2,089
Computer software engineers, systems software .....	43.15	41.24	1,726	1,650	40.0	89,746	85,779	2,080
Computer support specialists	26.89	23.59	1,079	935	40.1	56,116	48,610	2,087
Computer systems analysts ....	39.72	40.15	1,588	1,606	40.0	82,576	83,504	2,079
Network and computer systems administrators ....	25.31	23.92	1,012	957	40.0	52,644	49,754	2,080
Network systems and data communications analysts	31.91	32.07	1,276	1,283	40.0	66,365	66,706	2,080
<b>Architecture and engineering occupations</b> .....	41.05	39.31	1,644	1,574	40.0	85,497	81,848	2,083
Architects, except naval .....	37.15	37.16	1,486	1,486	40.0	77,272	77,293	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations –Continued</b>								
Architects, except landscape and naval .....	\$37.15	\$37.16	\$1,486	\$1,486	40.0	\$77,272	\$77,293	2,080
Engineers .....	45.05	42.09	1,805	1,684	40.1	93,854	87,547	2,083
Aerospace engineers .....	37.08	36.01	1,483	1,440	40.0	77,117	74,899	2,080
Chemical engineers .....	54.16	53.00	2,166	2,120	40.0	112,654	110,240	2,080
Civil engineers .....	46.28	40.87	1,851	1,635	40.0	96,262	84,999	2,080
Computer hardware engineers .....	42.75	42.39	1,747	1,744	40.9	90,858	90,688	2,125
Electrical and electronics engineers .....	47.29	42.98	1,892	1,719	40.0	98,372	89,400	2,080
Electrical engineers .....	51.65	45.68	2,066	1,827	40.0	107,432	95,004	2,080
Electronics engineers, except computer .....	42.23	39.31	1,689	1,572	40.0	87,829	81,763	2,080
Industrial engineers, including health and safety .....	40.65	38.08	1,626	1,523	40.0	84,560	79,206	2,080
Industrial engineers .....	40.38	38.08	1,615	1,523	40.0	83,987	79,206	2,080
Mechanical engineers .....	35.16	35.34	1,406	1,414	40.0	73,131	73,507	2,080
Petroleum engineers .....	56.55	48.22	2,262	1,929	40.0	117,619	100,300	2,080
Drafters .....	36.74	32.60	1,472	1,304	40.1	76,530	67,800	2,083
Engineering technicians, except drafters .....	27.10	23.77	1,084	951	40.0	56,373	49,437	2,080
Electrical and electronic engineering technicians	24.23	22.20	969	888	40.0	50,402	46,176	2,080
<b>Life, physical, and social science occupations .....</b>								
Physical scientists .....	38.20	33.43	1,537	1,385	40.2	79,939	72,001	2,093
Market and survey researchers .....	55.15	50.59	2,206	2,024	40.0	114,716	105,223	2,080
Market and survey researchers .....	41.94	44.04	1,678	1,762	40.0	87,233	91,599	2,080
Market research analysts ...	41.94	44.04	1,678	1,762	40.0	87,233	91,599	2,080
<b>Community and social services occupations .....</b>								
Social workers .....	15.45	13.46	617	538	40.0	32,017	27,997	2,073
Miscellaneous community and social service specialists .....	23.09	22.72	924	909	40.0	48,037	47,266	2,080
Miscellaneous community and social service specialists .....	12.22	14.39	488	576	39.9	25,373	29,931	2,076
<b>Legal occupations .....</b>	48.06	33.09	1,954	1,323	40.7	101,600	68,817	2,114

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Legal occupations –Continued</b>								
Lawyers .....	\$82.05	\$83.25	\$3,421	\$3,462	41.7	\$177,911	\$179,999	2,168
Paralegals and legal assistants	30.46	32.15	1,218	1,286	40.0	63,355	66,876	2,080
Miscellaneous legal support workers .....	20.92	21.73	837	869	40.0	43,505	45,200	2,080
<b>Education, training, and library occupations .....</b>								
Postsecondary teachers .....	39.06	29.40	1,537	1,135	39.4	68,020	47,807	1,742
Health teachers, postsecondary .....	63.85	39.37	2,498	1,591	39.1	105,412	73,301	1,651
Arts, communications, and humanities teachers, postsecondary .....	93.21	83.73	3,633	3,140	39.0	170,024	122,454	1,824
Art, drama, and music teachers, postsecondary .....	36.93	34.89	1,409	1,315	38.2	53,745	50,000	1,455
Miscellaneous postsecondary teachers	38.78	36.16	1,555	1,442	40.1	57,977	53,201	1,495
Primary, secondary, and special education school teachers .....	47.43	43.21	1,862	1,697	39.3	76,176	66,599	1,606
Elementary and middle school teachers .....	20.78	16.76	827	675	39.8	35,671	33,530	1,717
Secondary school teachers	27.83	31.23	1,109	1,249	39.8	41,219	45,214	1,481
Secondary school teachers, except special and vocational education	23.74	17.33	940	704	39.6	40,117	34,403	1,690
Secondary school teachers, except special and vocational education	29.21	34.54	1,147	1,381	39.3	43,423	50,010	1,487
<b>Arts, design, entertainment, sports, and media occupations .....</b>								
Designers .....	29.62	24.07	1,171	955	39.5	59,342	49,717	2,003
Graphic designers .....	23.88	19.50	955	780	40.0	49,636	40,564	2,078
Writers and editors .....	23.15	19.50	925	780	40.0	48,110	40,564	2,078
	21.03	22.56	830	846	39.5	43,154	44,000	2,052
<b>Healthcare practitioner and technical occupations .....</b>								
Pharmacists .....	26.79	24.19	1,054	958	39.3	54,813	49,823	2,046
Physicians and surgeons .....	53.66	53.91	2,156	2,143	40.2	112,121	111,446	2,090
Registered nurses .....	89.28	84.73	3,571	3,389	40.0	185,710	176,245	2,080
	29.03	28.60	1,134	1,117	39.1	58,947	58,080	2,031

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Therapists .....	\$29.60	\$29.61	\$1,153	\$1,130	39.0	\$59,968	\$58,760	2,026
Respiratory therapists .....	24.10	23.19	950	928	39.4	49,385	48,235	2,049
Clinical laboratory technologists and technicians .....	18.43	15.60	727	624	39.5	37,830	32,448	2,053
Medical and clinical laboratory technologists	25.27	26.06	1,000	1,042	39.6	51,978	54,205	2,057
Medical and clinical laboratory technicians ..	13.63	12.85	537	497	39.4	27,939	25,847	2,049
Diagnostic related technologists and technicians .....	23.60	25.20	941	1,008	39.9	48,908	52,416	2,073
Cardiovascular technologists and technicians .....	17.86	14.08	715	563	40.0	37,154	29,276	2,080
Radiologic technologists and technicians .....	24.66	25.20	981	1,008	39.8	51,026	52,416	2,070
Health diagnosing and treating practitioner support technicians .....	16.54	16.71	650	648	39.3	33,798	33,675	2,044
Pharmacy technicians .....	14.06	14.04	545	543	38.7	28,332	28,246	2,014
Surgical technologists .....	18.12	17.71	711	668	39.2	36,975	34,748	2,040
Licensed practical and licensed vocational nurses	18.35	17.92	724	714	39.5	37,663	37,107	2,053
Medical records and health information technicians ...	17.45	16.20	687	648	39.4	35,748	33,696	2,048
Miscellaneous health technologists and technicians .....	15.65	13.46	626	538	40.0	32,555	27,997	2,080
Occupational health and safety specialists and technicians .....	27.98	27.24	1,119	1,089	40.0	58,204	56,653	2,080
Occupational health and safety specialists .....	27.98	27.24	1,119	1,089	40.0	58,204	56,653	2,080
<b>Healthcare support occupations</b> .....	10.23	9.63	391	380	38.2	20,336	19,760	1,988
Nursing, psychiatric, and home health aides .....	9.60	9.10	364	360	37.9	18,914	18,720	1,970

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Home health aides .....	\$7.68	\$7.00	\$252	\$270	32.9	\$13,123	\$14,061	1,708
Nursing aides, orderlies, and attendants .....	10.14	9.79	400	382	39.4	20,781	19,859	2,049
Psychiatric aides .....	9.81	9.00	392	360	40.0	20,396	18,720	2,080
Miscellaneous healthcare support occupations .....	12.17	11.79	482	442	39.6	25,039	22,990	2,058
Medical assistants .....	10.80	11.00	432	440	40.0	22,460	22,880	2,080
<b>Protective service occupations</b>	11.52	11.10	461	444	40.0	22,736	22,651	1,974
Security guards and gaming surveillance officers .....	11.41	10.98	457	439	40.0	23,740	22,838	2,080
Security guards .....	11.41	10.98	457	439	40.0	23,740	22,838	2,080
<b>Food preparation and serving related occupations</b> .....	8.22	8.50	312	320	37.9	16,046	16,640	1,952
First-line supervisors/managers, food preparation and serving workers .....	17.30	14.27	692	571	40.0	35,978	29,675	2,080
First-line supervisors/managers of food preparation and serving workers .....	17.30	14.27	692	571	40.0	35,978	29,675	2,080
Cooks .....	10.49	10.42	415	417	39.6	21,578	21,674	2,057
Cooks, institution and cafeteria .....	10.00	10.42	400	417	40.0	20,791	21,674	2,080
Cooks, restaurant .....	10.58	10.00	409	400	38.7	21,263	20,800	2,010
Food preparation workers .....	9.69	9.45	387	378	40.0	20,149	19,650	2,080
Food service, tipped .....	4.58	3.54	171	126	37.3	8,625	6,552	1,883
Waiters and waitresses .....	3.02	2.18	109	85	36.0	5,660	4,430	1,872
Dining room and cafeteria attendants and bartender helpers .....	7.06	8.25	279	330	39.6	14,256	16,640	2,019
Fast food and counter workers .....	9.82	9.78	368	347	37.4	19,116	18,018	1,946
Combined food preparation and serving workers, including fast food .....	10.07	10.30	374	358	37.1	19,431	18,595	1,930
Food servers, nonrestaurant ...	7.49	7.50	283	296	37.8	14,712	15,390	1,963
Dishwashers .....	8.23	8.33	308	300	37.4	16,014	15,600	1,947

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> .....	\$9.30	\$8.87	\$357	\$343	38.4	\$18,232	\$17,826	1,960
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	13.46	12.64	556	505	41.3	28,936	26,285	2,149
Building cleaning workers .....	9.10	8.76	347	340	38.2	17,699	17,680	1,946
Janitors and cleaners, except maids and housekeeping cleaners .....	9.92	9.67	388	375	39.1	20,161	19,500	2,032
Maids and housekeeping cleaners .....	8.17	7.75	304	304	37.2	15,187	15,600	1,858
<b>Personal care and service occupations</b> .....	14.69	9.57	489	403	33.3	24,695	20,943	1,681
Baggage porters, bellhops, and concierges .....	6.68	6.50	267	260	40.0	13,888	13,520	2,080
Baggage porters and bellhops .....	6.68	6.50	267	260	40.0	13,888	13,520	2,080
Transportation attendants .....	35.82	43.53	725	703	20.2	37,690	36,556	1,052
<b>Sales and related occupations</b> .....	17.90	12.16	707	476	39.5	36,531	24,544	2,041
First-line supervisors/managers, sales workers .....	24.19	19.73	957	789	39.6	49,748	41,038	2,057
First-line supervisors/managers of retail sales workers ..	17.76	16.70	700	635	39.4	36,423	33,010	2,051
First-line supervisors/managers of non-retail sales workers .....	42.04	38.87	1,677	1,555	39.9	87,203	80,850	2,075
Retail sales workers .....	12.15	10.30	475	397	39.1	24,418	20,488	2,010
Cashiers, all workers .....	10.38	10.12	405	392	39.0	20,316	20,072	1,957
Cashiers .....	10.38	10.12	405	392	39.0	20,316	20,072	1,957
Counter and rental clerks and parts salespersons ..	21.95	24.81	892	992	40.6	46,378	51,599	2,113
Retail salespersons .....	12.61	10.30	493	395	39.1	25,613	20,550	2,032
Advertising sales agents .....	31.00	26.44	1,240	1,058	40.0	64,483	54,999	2,080
Insurance sales agents .....	30.08	18.31	1,203	732	40.0	62,557	38,083	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Securities, commodities, and financial services sales agents .....	\$26.71	\$21.62	\$1,180	\$852	44.2	\$61,378	\$44,283	2,298
Sales representatives, wholesale and manufacturing .....	39.36	35.13	1,588	1,410	40.3	82,574	73,308	2,098
Sales representatives, wholesale and manufacturing, technical and scientific products .....	42.57	37.51	1,703	1,501	40.0	88,556	78,027	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	36.98	26.11	1,502	1,045	40.6	78,090	54,317	2,112
Telemarketers .....	10.62	10.35	423	414	39.8	21,998	21,534	2,072
<b>Office and administrative support occupations</b> .....	15.04	13.52	599	540	39.8	31,108	28,080	2,068
First-line supervisors/managers of office and administrative support workers .....	24.73	23.58	992	957	40.1	51,559	49,783	2,085
Switchboard operators, including answering service .....	10.05	9.00	390	360	38.7	20,256	18,720	2,015
Financial clerks .....	15.20	14.70	606	588	39.9	31,510	30,570	2,073
Bill and account collectors	15.26	14.70	609	588	39.9	31,652	30,570	2,075
Billing and posting clerks and machine operators	14.66	13.00	587	520	40.0	30,499	27,040	2,080
Bookkeeping, accounting, and auditing clerks .....	15.60	15.30	622	611	39.9	32,361	31,782	2,074
Procurement clerks .....	20.81	20.40	832	816	40.0	43,288	42,434	2,080
Tellers .....	11.87	11.50	475	460	40.0	24,687	23,920	2,080
Customer service representatives .....	13.66	12.26	545	491	39.9	28,321	25,507	2,073
Hotel, motel, and resort desk clerks .....	9.53	10.00	381	400	40.0	19,821	20,800	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Interviewers, except eligibility and loan .....	\$13.14	\$11.69	\$526	\$468	40.0	\$27,335	\$24,315	2,080
Loan interviewers and clerks .....	14.56	14.53	583	581	40.0	30,291	30,222	2,080
Order clerks .....	13.49	11.50	528	424	39.2	27,460	22,058	2,036
Human resources assistants, except payroll and timekeeping .....	16.74	16.01	665	625	39.7	34,577	32,500	2,066
Receptionists and information clerks .....	11.63	12.00	461	476	39.6	23,800	24,773	2,046
Reservation and transportation ticket agents and travel clerks ...	15.53	14.97	621	599	40.0	32,292	31,138	2,080
Couriers and messengers .....	12.20	11.67	488	467	40.0	25,367	24,274	2,080
Dispatchers .....	17.31	13.50	680	540	39.3	35,349	28,080	2,042
Dispatchers, except police, fire, and ambulance .....	17.31	13.50	680	540	39.3	35,349	28,080	2,042
Production, planning, and expediting clerks .....	18.65	16.65	743	666	39.8	38,613	34,632	2,071
Stock clerks and order fillers .....	12.12	11.78	479	471	39.5	24,914	24,496	2,055
Secretaries and administrative assistants .....	18.58	18.09	739	721	39.8	38,379	37,502	2,066
Executive secretaries and administrative assistants .....	21.69	21.64	867	865	40.0	45,039	45,001	2,077
Medical secretaries .....	13.43	12.26	537	490	40.0	27,940	25,501	2,080
Secretaries, except legal, medical, and executive .....	17.51	17.41	687	686	39.2	35,703	35,693	2,039
Computer operators .....	17.22	17.04	688	682	39.9	35,760	35,445	2,077
Data entry and information processing workers .....	11.57	10.82	462	433	39.9	24,005	22,499	2,074
Data entry keyers .....	11.41	10.75	455	430	39.9	23,650	22,360	2,073
Insurance claims and policy processing clerks .....	15.07	15.15	601	606	39.9	31,238	31,504	2,073
Office clerks, general .....	12.76	11.50	507	460	39.8	26,389	23,916	2,068
<b>Construction and extraction occupations</b> .....	18.88	15.90	772	633	40.9	40,133	32,935	2,126

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
First-line supervisors/managers of construction trades and extraction workers .....	\$27.29	\$26.50	\$1,208	\$1,174	44.3	\$62,811	\$61,027	2,302
Carpenters .....	15.01	14.00	600	560	40.0	31,224	29,120	2,080
Cement masons, concrete finishers, and terrazzo workers .....	12.88	13.00	515	520	40.0	26,793	27,040	2,080
Cement masons and concrete finishers .....	12.88	13.00	515	520	40.0	26,793	27,040	2,080
Construction laborers .....	11.79	11.00	472	440	40.0	24,529	22,880	2,080
Construction equipment operators .....	17.01	15.50	681	620	40.0	35,390	32,240	2,080
Operating engineers and other construction equipment operators ....	17.08	16.00	683	640	40.0	35,532	33,280	2,080
Electricians .....	18.71	18.50	749	740	40.0	38,923	38,480	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	19.65	21.00	786	840	40.0	40,863	43,680	2,080
Plumbers, pipefitters, and steamfitters .....	20.08	21.67	803	867	40.0	41,773	45,063	2,080
Sheet metal workers .....	13.48	12.55	539	502	40.0	28,033	26,100	2,080
Helpers, construction trades ..	12.03	12.00	481	480	40.0	25,030	24,960	2,080
Derrick, rotary drill, and service unit operators, oil, gas, and mining .....	23.07	24.75	923	990	40.0	47,986	51,480	2,080
<b>Installation, maintenance, and repair occupations</b> .....	20.65	19.95	828	797	40.1	43,058	41,434	2,086
First-line supervisors/managers of mechanics, installers, and repairers .....	31.47	27.80	1,279	1,140	40.6	66,509	59,279	2,113
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	21.81	22.75	873	910	40.0	45,375	47,320	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> —Continued								
Electrical and electronics repairers, commercial and industrial equipment .....	\$23.16	\$22.75	\$926	\$910	40.0	\$48,176	\$47,320	2,080
Aircraft mechanics and service technicians .....	27.86	27.47	1,115	1,099	40.0	57,956	57,138	2,080
Automotive technicians and repairers .....	16.78	14.76	694	601	41.3	36,074	31,233	2,150
Automotive service technicians and mechanics .....	17.33	16.33	720	684	41.5	37,428	35,560	2,159
Bus and truck mechanics and diesel engine specialists ...	17.86	17.00	714	680	40.0	37,147	35,360	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	21.98	20.92	879	837	40.0	45,721	43,505	2,080
Mobile heavy equipment mechanics, except engines .....	20.31	20.92	812	837	40.0	42,246	43,505	2,080
Industrial machinery installation, repair, and maintenance workers .....	18.68	17.85	745	704	39.9	38,729	36,608	2,074
Industrial machinery mechanics .....	20.85	19.87	834	795	40.0	43,371	41,330	2,080
Maintenance and repair workers, general .....	16.24	13.16	650	526	40.0	33,775	27,362	2,080
Maintenance workers, machinery .....	15.73	13.60	619	570	39.4	32,198	29,640	2,047
Miscellaneous installation, maintenance, and repair workers .....	15.48	15.63	619	625	40.0	32,193	32,506	2,080
Helpers--installation, maintenance, and repair workers .....	12.77	12.75	511	510	40.0	26,560	26,520	2,080
<b>Production occupations</b> .....	15.09	12.73	601	502	39.8	31,220	26,000	2,069

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
First-line supervisors/managers of production and operating workers .....	\$25.81	\$23.45	\$1,033	\$960	40.0	\$53,440	\$48,897	2,071
Aircraft structure, surfaces, rigging, and systems assemblers .....	23.77	23.07	951	923	40.0	49,432	47,986	2,080
Electrical, electronics, and electromechanical assemblers .....	11.71	11.20	465	448	39.7	24,193	23,296	2,066
Electrical and electronic equipment assemblers ..	11.89	11.25	472	448	39.7	24,557	23,296	2,065
Miscellaneous assemblers and fabricators .....	12.47	11.45	497	457	39.9	25,854	23,754	2,073
Team assemblers .....	9.72	8.48	389	339	40.0	20,210	17,638	2,080
Butchers and other meat, poultry, and fish processing workers .....	11.15	10.85	442	434	39.6	22,996	22,568	2,062
Butchers and meat cutters ..	14.40	15.10	534	557	37.1	27,751	28,974	1,927
Miscellaneous food processing workers .....	10.98	11.28	436	440	39.7	22,658	22,880	2,064
Forming machine setters, operators, and tenders, metal and plastic .....	12.46	11.14	487	440	39.1	25,317	22,880	2,031
Machine tool cutting setters, operators, and tenders, metal and plastic .....	12.82	11.51	513	460	40.0	26,657	23,930	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	11.19	11.25	448	450	40.0	23,282	23,400	2,080
Machinists .....	20.42	18.00	817	720	40.0	42,475	37,440	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	9.17	9.00	357	344	38.9	18,570	17,888	2,024
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	9.17	9.00	357	344	38.9	18,570	17,888	2,024

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Welding, soldering, and brazing workers .....	\$16.37	\$16.44	\$655	\$658	40.0	\$34,045	\$34,195	2,080
Welders, cutters, solderers, and brazers .....	16.73	16.65	669	666	40.0	34,804	34,632	2,080
Miscellaneous metalworkers and plastic workers .....	15.69	15.02	628	601	40.0	32,636	31,242	2,080
Printers .....	16.19	14.62	648	585	40.0	33,676	30,410	2,080
Printing machine operators	15.89	14.60	635	584	40.0	33,045	30,368	2,080
Laundry and dry-cleaning workers .....	9.73	9.45	387	378	39.8	20,121	19,656	2,067
Miscellaneous textile, apparel, and furnishings workers .....	14.15	17.24	551	655	39.0	28,652	34,066	2,025
Power plant operators, distributors, and dispatchers .....	35.41	30.13	1,417	1,205	40.0	73,660	62,677	2,080
Miscellaneous plant and system operators .....	30.17	30.99	1,209	1,240	40.1	60,552	64,160	2,007
Petroleum pump system operators, refinery operators, and gaugers	29.88	30.50	1,198	1,220	40.1	59,455	63,444	1,990
Crushing, grinding, polishing, mixing, and blending workers .....	16.12	14.67	645	587	40.0	33,539	30,514	2,080
Mixing and blending machine setters, operators, and tenders ..	17.27	14.36	691	574	40.0	35,921	29,869	2,080
Inspectors, testers, sorters, samplers, and weighers ....	14.32	13.00	573	520	40.0	29,783	27,040	2,080
Packaging and filling machine operators and tenders .....	13.34	13.03	534	521	40.0	27,752	27,102	2,080
Painting workers .....	16.23	16.00	649	640	40.0	33,765	33,280	2,080
Miscellaneous production workers .....	11.59	11.00	460	440	39.7	23,915	22,880	2,063
<b>Transportation and material moving occupations</b> .....	16.18	13.05	656	522	40.5	33,866	27,144	2,093

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	\$19.40	\$20.46	\$787	\$900	40.6	\$40,931	\$46,801	2,110
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	28.09	26.57	1,171	1,072	41.7	60,909	55,718	2,168
Driver/sales workers and truck drivers .....	18.79	18.43	830	794	44.2	43,170	41,292	2,298
Truck drivers, heavy and tractor-trailer .....	18.63	18.79	850	826	45.7	44,222	42,927	2,374
Truck drivers, light or delivery services .....	19.29	17.45	772	698	40.0	40,131	36,298	2,080
Crane and tower operators .....	18.87	19.25	755	770	40.0	39,250	40,040	2,080
Industrial truck and tractor operators .....	12.31	12.21	492	488	40.0	25,597	25,376	2,079
Laborers and material movers, hand .....	11.24	10.25	443	404	39.4	22,566	20,966	2,008
Cleaners of vehicles and equipment .....	12.05	11.53	482	461	40.0	25,072	23,989	2,080
Laborers and freight, stock, and material movers, hand .....	11.53	10.33	453	410	39.3	22,802	20,800	1,977
Machine feeders and offbearers .....	10.68	10.10	427	404	40.0	22,206	21,008	2,080
Packers and packagers, hand .....	9.88	9.00	389	360	39.3	20,203	18,720	2,044

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 17**

**Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by major sector and for major occupational groups**

Occupational group <sup>3</sup>	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
<b>All workers</b> .....	\$21.08	\$20.85	\$21.96	\$18.62	\$18.13	\$21.53
Management, professional, and related .....	29.59	33.28	29.02	31.91	33.66	27.46
Management, business, and financial .....	–	–	–	37.69	39.18	29.75
Professional and related .....	28.56	33.95	27.77	29.21	30.37	26.97
Service .....	19.18	17.21	20.35	9.34	8.45	14.03
Sales and office .....	17.31	17.83	13.43	14.89	14.95	14.29
Sales and related .....	–	–	–	15.82	15.84	13.78
Office and administrative support .....	17.62	18.23	13.66	14.32	14.32	14.31
Natural resources, construction, and maintenance .....	23.29	23.86	15.67	17.22	17.38	15.53
Construction and extraction .....	20.55	21.00	–	16.94	17.10	14.85
Installation, maintenance, and repair .....	25.00	25.61	15.81	17.85	18.05	16.19
Production, transportation, and material moving .....	20.16	20.34	14.84	13.32	13.29	14.34
Production .....	17.11	17.18	–	13.69	13.64	18.79
Transportation and material moving ...	23.12	23.51	15.52	12.93	12.91	13.27

<sup>1</sup> Union workers are those whose wages are determined through collective bargaining.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 18**

**Workers paid on time or incentive basis<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for civilian and private industry workers in major occupational groups**

Occupational group <sup>3</sup>	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
<b>All workers</b> .....	\$18.42	\$17.84	\$24.72	\$24.72
Management, professional, and related .....	31.66	33.42	41.57	41.57
Management, business, and financial .....	37.57	39.08	40.88	40.88
Professional and related .....	29.04	30.16	42.80	42.80
Service .....	9.63	8.45	14.88	14.88
Sales and office .....	13.80	13.76	25.64	25.64
Sales and related .....	12.48	12.46	27.71	27.71
Office and administrative support .....	14.44	14.46	14.14	14.14
Natural resources, construction, and maintenance .....	17.57	17.76	22.91	22.91
Construction and extraction .....	–	17.10	–	29.45
Installation, maintenance, and repair .....	18.66	18.98	21.54	21.54
Production, transportation, and material moving .....	14.00	13.98	17.02	17.02
Production .....	14.12	14.08	12.93	12.93
Transportation and material moving .....	13.86	13.87	17.59	17.59
	Relative error			
<b>All workers</b> .....	1.2%	1.4%	3.5%	3.5%
Management, professional, and related .....	1.8	2.6	12.9	12.9
Management, business, and financial .....	3.0	3.4	9.7	9.7
Professional and related .....	1.9	2.9	21.0	21.0
Service .....	2.5	2.5	21.0	21.0
Sales and office .....	1.1	1.3	6.4	6.4
Sales and related .....	2.2	2.2	5.8	5.8
Office and administrative support .....	1.1	1.3	5.6	5.6
Natural resources, construction, and maintenance .....	2.9	3.1	12.0	12.0
Construction and extraction .....	–	5.5	–	29.3
Installation, maintenance, and repair .....	2.0	2.3	6.3	6.3
Production, transportation, and material moving .....	3.4	3.5	7.7	7.7
Production .....	2.9	3.0	16.9	16.9
Transportation and material moving .....	6.8	7.2	7.4	7.4

<sup>1</sup> Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	\$18.51	\$19.31	\$16.58	\$26.84	–	–	\$17.21	\$8.34	\$13.44
Management, professional, and related .....	39.40	38.96	35.87	34.35	–	–	25.98	27.39	20.89
Management, business, and financial .....	35.69	42.80	38.34	38.62	–	–	27.91	28.08	22.98
Professional and related .....	48.10	36.05	33.32	32.35	–	–	25.74	24.52	18.95
Service .....	–	11.91	11.91	7.38	–	–	9.76	7.10	10.18
Sales and office .....	20.17	18.46	13.65	21.37	–	–	13.47	10.88	13.82
Sales and related .....	46.93	27.05	13.72	27.93	–	–	20.68	10.28	14.93
Office and administrative support .....	15.26	16.37	13.47	18.79	–	–	13.21	11.34	13.13
Natural resources, construction, and maintenance .....	15.82	17.27	19.54	26.29	–	–	13.49	15.13	16.73
Installation, maintenance, and repair .....	18.37	19.46	20.09	26.29	–	–	13.54	15.10	17.04
Production, transportation, and material moving .....	15.13	14.18	15.52	14.86	–	–	9.97	8.58	9.17
Production .....	15.77	14.53	14.46	16.78	–	–	10.04	9.86	9.56
Transportation and material moving .....	14.73	12.62	15.75	12.83	–	–	9.93	8.03	8.49

<sup>1</sup> Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup>**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$20.39	\$17.43	\$806	\$688	39.5	\$41,894	\$35,755	2,055
Level 1 .....	9.06	9.00	361	360	39.9	18,796	18,720	2,075
Level 2 .....	9.88	9.70	388	385	39.3	20,175	20,020	2,043
Level 3 .....	10.87	10.80	433	430	39.8	22,500	22,381	2,069
Level 4 .....	13.48	13.17	535	522	39.7	27,827	27,144	2,064
Level 5 .....	15.41	15.18	608	603	39.4	31,609	31,366	2,051
Level 6 .....	18.89	17.90	749	716	39.6	38,944	37,232	2,061
Level 7 .....	24.27	23.43	963	928	39.7	50,054	48,235	2,062
Level 8 .....	27.76	27.96	1,095	1,084	39.4	56,917	56,389	2,050
Level 9 .....	28.87	28.00	1,107	1,080	38.3	57,545	56,160	1,993
Level 10 .....	35.16	34.52	1,387	1,329	39.5	72,144	69,114	2,052
Level 11 .....	41.06	39.95	1,688	1,598	41.1	87,797	83,090	2,138
Not able to be leveled .....	18.78	14.13	750	565	40.0	39,008	29,390	2,078
<b>Management occupations</b> .....	33.49	29.00	1,394	1,160	41.6	72,472	60,312	2,164
Level 11 .....	43.50	43.35	1,941	2,005	44.6	100,937	104,234	2,320
Medical and health services managers .....	33.32	28.60	1,402	1,103	42.1	72,894	57,366	2,187
<b>Business and financial operations occupations</b> .....	22.75	20.77	906	831	39.8	47,093	43,206	2,070
<b>Community and social services occupations</b> .....	19.70	19.10	788	764	40.0	40,980	39,730	2,080
Level 8 .....	19.17	17.90	767	716	40.0	39,873	37,232	2,080
Social workers .....	21.07	22.17	843	887	40.0	43,833	46,114	2,080
<b>Healthcare practitioner and technical occupations</b> .....	25.82	25.00	1,009	974	39.1	52,491	50,648	2,033
Level 4 .....	15.69	15.12	614	588	39.1	31,927	30,576	2,034
Level 5 .....	16.27	16.10	635	630	39.0	33,044	32,760	2,030
Level 6 .....	19.23	18.95	758	751	39.4	39,395	39,042	2,049
Level 7 .....	24.48	24.21	968	946	39.5	50,329	49,213	2,056
Level 8 .....	28.59	28.76	1,125	1,123	39.4	58,515	58,406	2,047
Level 9 .....	29.55	28.62	1,126	1,102	38.1	58,554	57,304	1,981
Level 10 .....	35.89	34.52	1,414	1,381	39.4	73,537	71,804	2,049
Level 11 .....	41.03	35.66	1,635	1,428	39.8	85,005	74,235	2,072
Not able to be leveled .....	24.41	27.50	977	1,100	40.0	50,781	57,200	2,080
Pharmacists .....	50.87	50.24	2,022	1,977	39.7	105,121	102,814	2,066
Registered nurses .....	29.67	28.89	1,153	1,120	38.8	59,937	58,240	2,020
Level 7 .....	27.09	27.25	1,066	1,067	39.4	55,456	55,503	2,047

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Registered nurses –Continued								
Level 8 .....	\$28.85	\$29.18	\$1,134	\$1,142	39.3	\$58,952	\$59,384	2,043
Level 9 .....	27.89	27.77	1,053	1,058	37.7	54,731	55,023	1,962
Level 10 .....	34.84	34.52	1,376	1,381	39.5	71,564	71,804	2,054
Level 11 .....	41.23	34.17	1,646	1,365	39.9	85,612	70,990	2,076
Therapists .....	28.67	28.25	1,127	1,130	39.3	58,621	58,760	2,045
Level 9 .....	32.82	32.55	1,297	1,302	39.5	67,452	67,704	2,055
Occupational therapists .....	33.30	34.22	1,288	1,291	38.7	66,960	67,111	2,011
Respiratory therapists .....	24.10	23.19	950	928	39.4	49,385	48,235	2,049
Clinical laboratory technologists and technicians .....	19.00	19.42	750	776	39.5	39,008	40,373	2,053
Level 4 .....	13.28	13.11	518	510	39.0	26,939	26,499	2,029
Level 7 .....	21.73	21.65	863	866	39.7	44,889	45,030	2,066
Medical and clinical laboratory technologists .....	22.77	24.15	903	934	39.7	46,978	48,547	2,063
Level 7 .....	22.59	22.74	895	864	39.6	46,532	44,926	2,060
Medical and clinical laboratory technicians .....	15.82	13.47	622	535	39.3	32,326	27,830	2,044
Level 4 .....	13.28	13.11	518	510	39.0	26,939	26,499	2,029
Diagnostic related technologists and technicians .....	22.76	24.16	907	953	39.9	47,189	49,566	2,074
Level 6 .....	23.24	24.25	930	970	40.0	48,346	50,440	2,080
Level 7 .....	22.87	24.00	906	930	39.6	47,125	48,339	2,060
Cardiovascular technologists and technicians .....	19.88	14.88	795	595	40.0	41,357	30,950	2,080
Radiologic technologists and technicians .....	23.49	24.55	936	976	39.8	48,674	50,731	2,072
Level 7 .....	22.87	24.00	906	930	39.6	47,125	48,339	2,060
Health diagnosing and treating practitioner support technicians .....	16.58	16.48	652	650	39.3	33,887	33,800	2,044
Level 4 .....	16.56	15.25	643	610	38.8	33,443	31,720	2,020
Level 5 .....	14.92	14.04	585	552	39.2	30,432	28,704	2,040
Level 6 .....	17.43	16.48	697	659	40.0	36,258	34,278	2,080
Pharmacy technicians .....	13.51	13.37	529	508	39.1	27,482	26,437	2,034
Surgical technologists .....	18.13	17.90	712	668	39.2	37,002	34,748	2,041

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Licensed practical and licensed vocational nurses	\$16.81	\$16.93	\$654	\$656	38.9	\$33,994	\$34,091	2,022
Level 4 .....	16.44	16.10	647	637	39.4	33,652	33,134	2,047
Level 5 .....	16.63	17.08	646	651	38.8	33,571	33,862	2,019
Level 6 .....	18.25	18.76	698	750	38.3	36,318	39,010	1,990
Medical records and health information technicians ...	19.76	16.67	767	648	38.8	39,904	33,696	2,020
Miscellaneous health technologists and technicians .....	16.05	13.15	642	526	40.0	33,388	27,352	2,080
<b>Healthcare support occupations</b> .....	10.79	10.50	428	416	39.7	22,276	21,632	2,064
Level 2 .....	9.78	9.70	385	385	39.4	20,013	20,020	2,046
Level 3 .....	10.79	10.75	429	428	39.7	22,283	22,256	2,065
Level 4 .....	12.19	11.86	486	474	39.9	25,253	24,669	2,072
Not able to be leveled .....	11.25	10.53	450	421	40.0	23,409	21,902	2,080
Nursing, psychiatric, and home health aides .....	10.43	9.91	414	393	39.7	21,506	20,457	2,062
Level 2 .....	9.78	9.70	385	385	39.4	20,013	20,020	2,046
Level 3 .....	10.80	10.75	430	428	39.8	22,356	22,277	2,070
Level 4 .....	11.47	10.55	456	422	39.8	23,734	21,944	2,068
Nursing aides, orderlies, and attendants .....	10.45	10.02	413	400	39.5	21,492	20,788	2,056
Level 2 .....	9.74	9.52	382	370	39.2	19,841	19,240	2,037
Level 3 .....	10.80	10.80	429	428	39.8	22,321	22,256	2,067
Level 4 .....	12.82	13.61	507	524	39.5	26,359	27,273	2,056
Psychiatric aides .....	10.44	9.70	418	388	40.0	21,724	20,172	2,080
Miscellaneous healthcare support occupations .....	12.33	12.06	491	482	39.8	25,523	25,087	2,070
Level 4 .....	13.13	12.69	525	508	39.9	27,276	26,395	2,077
Medical assistants .....	12.14	12.07	480	474	39.6	24,984	24,669	2,058
<b>Food preparation and serving related occupations</b> .....	10.64	10.16	423	405	39.7	21,970	21,070	2,065
Level 2 .....	10.47	10.35	411	414	39.2	21,358	21,507	2,041
Level 3 .....	9.79	9.47	392	379	40.0	20,362	19,698	2,080
Level 4 .....	10.63	10.85	425	434	40.0	22,110	22,568	2,080

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Cooks .....	\$10.35	\$9.78	\$414	\$391	40.0	\$21,533	\$20,342	2,080
Level 3 .....	9.90	9.77	396	391	40.0	20,584	20,322	2,080
Cooks, institution and cafeteria .....	10.36	9.77	414	391	40.0	21,539	20,322	2,080
Level 3 .....	9.90	9.77	396	391	40.0	20,584	20,322	2,080
Food servers, nonrestaurant ...	10.39	10.13	412	405	39.7	21,427	21,070	2,063
<b>Building and grounds cleaning and maintenance occupations</b> .....	9.51	9.25	378	370	39.7	19,660	19,240	2,066
Level 1 .....	8.63	8.51	345	340	40.0	17,949	17,701	2,080
Level 2 .....	9.59	9.80	378	385	39.4	19,645	20,030	2,049
Level 3 .....	10.11	10.38	404	415	40.0	21,030	21,590	2,080
Building cleaning workers .....	9.35	9.25	372	369	39.7	19,321	19,198	2,066
Level 1 .....	8.63	8.51	345	340	40.0	17,949	17,701	2,080
Level 2 .....	9.59	9.80	378	385	39.4	19,645	20,030	2,049
Level 3 .....	10.11	10.38	404	415	40.0	21,030	21,590	2,080
Janitors and cleaners, except maids and housekeeping cleaners .....	9.48	9.38	375	369	39.5	19,491	19,198	2,056
Level 2 .....	9.69	9.67	379	375	39.1	19,709	19,519	2,035
Maids and housekeeping cleaners .....	9.20	9.22	368	369	40.0	19,115	19,178	2,079
<b>Office and administrative support occupations</b> .....	13.09	12.11	522	483	39.9	27,128	25,126	2,072
Level 2 .....	10.02	9.78	395	389	39.4	20,532	20,218	2,049
Level 3 .....	11.04	11.40	439	450	39.7	22,814	23,400	2,066
Level 4 .....	13.00	12.92	520	517	40.0	27,039	26,874	2,080
Level 5 .....	14.61	14.04	584	562	40.0	30,383	29,203	2,080
Level 6 .....	17.98	17.74	719	710	40.0	37,396	36,899	2,080
Financial clerks .....	12.01	11.54	481	461	40.0	24,991	23,993	2,080
Level 4 .....	13.32	13.19	533	528	40.0	27,713	27,435	2,080
Bookkeeping, accounting, and auditing clerks .....	13.68	13.19	547	528	40.0	28,449	27,435	2,080
Level 4 .....	14.52	14.23	581	569	40.0	30,200	29,600	2,080
Interviewers, except eligibility and loan .....	11.65	11.50	466	460	40.0	24,231	23,920	2,080

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Secretaries and administrative assistants .....	\$13.53	\$13.00	\$541	\$520	40.0	\$28,141	\$27,040	2,080
Level 3 .....	10.89	10.87	435	435	40.0	22,643	22,610	2,080
Level 4 .....	13.55	13.17	542	527	40.0	28,186	27,392	2,080
Executive secretaries and administrative assistants .....	18.46	17.50	738	700	40.0	38,390	36,400	2,080
Medical secretaries .....	12.56	12.71	503	509	40.0	26,135	26,443	2,080
Level 3 .....	10.89	10.87	435	435	40.0	22,643	22,610	2,080
Level 4 .....	13.55	13.17	542	527	40.0	28,186	27,392	2,080
Office clerks, general .....	12.66	12.11	504	484	39.8	26,204	25,180	2,071

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,331	\$1,095	40.6	\$68,069	\$56,932	2,075
First line .....	1,690	1,549	41.7	86,974	79,300	2,147
Second line .....	2,318	2,008	40.7	120,354	104,404	2,114
General and operations managers						
Team leader .....	1,487	1,300	41.7	76,606	67,625	2,150
First line .....	2,058	1,743	44.0	107,019	90,642	2,286
Second line .....	2,204	1,707	40.7	114,591	88,774	2,114
Marketing managers						
First line .....	2,248	2,356	39.9	116,904	122,495	2,075
Sales managers						
First line .....	2,201	2,542	42.3	114,444	132,199	2,199
Administrative services managers						
First line .....	992	942	42.7	51,582	49,000	2,220
Computer and information systems managers						
Team leader .....	1,580	1,552	40.0	82,150	80,723	2,080
First line .....	2,127	1,731	40.0	110,622	90,000	2,080
Financial managers						
Team leader .....	1,346	1,210	40.0	69,979	62,910	2,080
First line .....	2,065	1,885	40.7	107,103	97,999	2,113
Second line .....	2,463	2,398	40.2	128,058	124,717	2,089
Compensation and benefits managers						
First line .....	1,467	1,560	40.0	76,263	81,099	2,080
Industrial production managers						
First line .....	1,634	1,650	41.9	84,987	85,800	2,176
Transportation, storage, and distribution managers						
First line .....	1,386	1,525	40.0	71,684	79,300	2,069
Construction managers						
Team leader .....	1,432	1,308	40.0	74,460	67,999	2,080
First line .....	1,470	1,482	43.3	74,506	77,047	2,194
Education administrators, elementary and secondary school						
Team leader .....	1,619	1,564	39.8	70,220	64,567	1,724
First line .....	1,622	1,549	40.3	72,745	70,279	1,809
Education administrators, postsecondary						
First line .....	1,339	1,493	38.6	69,635	77,637	2,008
Engineering managers						
First line .....	2,173	2,173	40.8	112,986	113,006	2,120
Food service managers						
First line .....	1,070	1,102	44.6	55,648	57,290	2,318
Medical and health services managers						
First line .....	1,352	1,195	41.8	70,317	62,130	2,173

See footnotes at end of table.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Property, real estate, and community association managers						
First line .....	\$1,017	\$1,085	40.0	\$52,888	\$56,422	2,082

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.