

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$25.20	\$20.53	\$987	\$807	39.2	\$49,965	\$41,600	1,983
<b>Management occupations</b> .....	44.00	39.50	1,758	1,577	40.0	90,845	82,000	2,065
General and operations managers .....	55.51	54.81	2,266	1,924	40.8	117,855	100,027	2,123
Marketing and sales managers .....	47.61	41.59	1,945	1,664	40.9	101,150	86,507	2,124
Marketing managers .....	50.95	46.59	2,132	1,863	41.8	110,850	96,899	2,176
Sales managers .....	43.58	39.90	1,731	1,596	39.7	90,020	83,000	2,066
Public relations managers .....	34.76	37.77	1,386	1,511	39.9	72,088	78,562	2,074
Administrative services managers .....	40.34	43.27	1,601	1,678	39.7	83,253	87,263	2,064
Computer and information systems managers .....	52.46	51.17	2,082	2,047	39.7	108,246	106,425	2,063
Financial managers .....	45.87	41.17	1,851	1,640	40.4	96,250	85,267	2,098
Human resources managers ...	42.92	37.17	1,675	1,487	39.0	87,116	77,322	2,030
Industrial production managers .....	43.07	45.84	1,749	1,833	40.6	90,925	95,341	2,111
Purchasing managers .....	39.73	41.02	1,540	1,556	38.8	80,106	80,912	2,016
Transportation, storage, and distribution managers .....	28.49	25.65	1,134	1,016	39.8	58,957	52,834	2,070
Construction managers .....	40.95	39.43	1,678	1,774	41.0	87,232	92,255	2,130
Education administrators .....	40.34	36.52	1,510	1,408	37.4	76,008	75,566	1,884
Education administrators, elementary and secondary school .....	51.12	48.24	2,020	1,909	39.5	95,046	92,852	1,859
Education administrators, postsecondary .....	41.40	37.14	1,504	1,385	36.3	77,545	71,999	1,873
Engineering managers .....	49.86	47.99	2,013	2,017	40.4	104,692	104,900	2,100
Food service managers .....	21.29	25.63	875	981	41.1	45,492	50,993	2,136
Medical and health services managers .....	46.60	42.00	1,867	1,512	40.1	91,168	77,376	1,956
Property, real estate, and community association managers .....	28.45	25.95	1,095	1,038	38.5	56,939	53,968	2,001
Social and community service managers .....	22.58	17.43	895	697	39.6	46,561	36,250	2,062
<b>Business and financial operations occupations</b> .....	32.64	28.64	1,301	1,123	39.9	67,672	58,400	2,073
Buyers and purchasing agents .....	30.47	28.31	1,242	1,161	40.8	64,578	60,391	2,119
Wholesale and retail buyers, except farm products .....	26.09	20.67	1,072	900	41.1	55,730	46,800	2,136

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Purchasing agents, except wholesale, retail, and farm products .....	\$32.38	\$29.03	\$1,315	\$1,205	40.6	\$68,386	\$62,684	2,112
Claims adjusters, appraisers, examiners, and investigators .....	27.06	24.81	1,044	977	38.6	54,265	50,825	2,005
Claims adjusters, examiners, and investigators .....	27.52	24.69	1,062	977	38.6	55,222	50,825	2,007
Compliance officers, except agriculture, construction, health and safety, and transportation .....	24.54	24.52	999	981	40.7	51,924	51,002	2,116
Human resources, training, and labor relations specialists .....	30.56	29.06	1,183	1,123	38.7	61,531	58,400	2,013
Employment, recruitment, and placement specialists .....	30.46	32.70	1,153	1,127	37.9	59,974	58,579	1,969
Compensation, benefits, and job analysis specialists .....	32.78	32.98	1,317	1,319	40.2	68,464	68,590	2,089
Training and development specialists .....	30.93	28.11	1,178	1,020	38.1	61,241	53,040	1,980
Management analysts .....	41.32	37.70	1,713	1,438	41.5	89,069	74,795	2,156
Accountants and auditors .....	28.25	25.24	1,090	1,010	38.6	56,675	52,499	2,006
Appraisers and assessors of real estate .....	24.70	23.48	941	880	38.1	48,951	45,778	1,982
Budget analysts .....	36.18	33.06	1,447	1,322	40.0	75,250	68,759	2,080
Financial analysts and advisors .....	42.24	33.97	1,748	1,313	41.4	90,904	68,250	2,152
Financial analysts .....	43.94	35.24	1,894	1,438	43.1	98,476	74,771	2,241
Insurance underwriters .....	42.41	33.97	1,608	1,194	37.9	83,598	62,105	1,971
Loan counselors and officers	40.20	28.99	1,608	1,160	40.0	83,624	60,299	2,080
<b>Computer and mathematical science occupations</b> .....	38.87	38.61	1,544	1,510	39.7	80,086	78,015	2,060
Computer programmers .....	32.59	34.08	1,292	1,363	39.6	67,176	70,891	2,061
Computer software engineers	46.28	46.20	1,863	1,831	40.3	96,888	95,202	2,094

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b>								
–Continued								
Computer software engineers, applications	\$46.55	\$50.17	\$1,894	\$2,007	40.7	\$98,507	\$104,356	2,116
Computer software engineers, systems software .....	46.06	45.34	1,838	1,797	39.9	95,585	93,450	2,075
Computer support specialists	30.51	26.81	1,197	1,072	39.2	62,248	55,769	2,040
Computer systems analysts ....	40.01	40.05	1,598	1,591	39.9	83,083	82,753	2,077
Network and computer systems administrators .....	35.67	37.26	1,427	1,490	40.0	74,200	77,501	2,080
Network systems and data communications analysts	34.39	34.91	1,338	1,353	38.9	69,600	70,371	2,024
Actuaries .....	44.81	43.86	1,693	1,535	37.8	88,018	79,825	1,964
<b>Architecture and engineering occupations</b> .....	36.53	34.45	1,488	1,427	40.7	77,369	74,192	2,118
Architects, except naval .....	34.08	32.80	1,438	1,323	42.2	74,801	68,806	2,195
Architects, except landscape and naval .....	35.25	39.55	1,479	1,788	42.0	76,898	92,999	2,182
Engineers .....	42.58	42.52	1,733	1,731	40.7	90,098	90,004	2,116
Aerospace engineers .....	48.37	45.51	1,983	1,916	41.0	103,091	99,654	2,131
Civil engineers .....	33.23	28.78	1,329	1,151	40.0	69,124	59,858	2,080
Computer hardware engineers .....	49.29	48.48	1,972	1,939	40.0	102,527	100,840	2,080
Electrical and electronics engineers .....	44.67	44.80	1,831	1,813	41.0	95,201	94,259	2,131
Electrical engineers .....	41.12	42.99	1,699	1,792	41.3	88,332	93,176	2,148
Electronics engineers, except computer .....	46.05	45.89	1,881	1,869	40.9	97,835	97,180	2,124
Industrial engineers, including health and safety .....	37.89	35.83	1,554	1,589	41.0	80,816	82,634	2,133
Industrial engineers .....	38.82	37.41	1,596	1,599	41.1	83,007	83,127	2,138
Mechanical engineers .....	41.90	42.42	1,703	1,712	40.6	88,533	88,999	2,113
Drafters .....	25.27	26.23	1,011	1,049	40.0	52,564	54,565	2,080
Engineering technicians, except drafters .....	24.74	23.56	984	942	39.8	51,193	49,001	2,069
Electrical and electronic engineering technicians	24.18	23.56	967	942	40.0	50,295	49,001	2,080
Industrial engineering technicians .....	26.15	28.45	1,046	1,138	40.0	54,396	59,176	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> .....	\$33.15	\$26.75	\$1,308	\$1,052	39.5	\$67,546	\$54,722	2,038
Life scientists .....	36.86	27.04	1,454	1,082	39.5	75,619	56,243	2,051
Biological scientists .....	45.08	42.45	1,784	1,698	39.6	92,757	88,286	2,058
Biochemists and biophysicists .....	45.08	42.45	1,784	1,698	39.6	92,757	88,286	2,058
Physical scientists .....	34.26	23.83	1,374	953	40.1	71,473	49,566	2,086
Chemists and materials scientists .....	45.87	45.64	1,846	1,998	40.2	95,992	103,896	2,093
Materials scientists .....	45.63	45.17	1,851	1,888	40.6	96,274	98,201	2,110
Market and survey researchers .....	44.34	39.19	1,794	1,764	40.5	93,285	91,709	2,104
Market research analysts ..	44.34	39.19	1,794	1,764	40.5	93,285	91,709	2,104
Psychologists .....	30.91	31.93	1,140	1,205	36.9	52,117	58,113	1,686
Clinical, counseling, and school psychologists ....	42.65	36.05	1,492	1,411	35.0	63,657	61,737	1,493
Chemical technicians .....	18.19	18.13	728	725	40.0	37,840	37,710	2,080
Miscellaneous life, physical, and social science technicians .....	20.56	20.50	823	820	40.0	42,774	42,640	2,080
<b>Community and social services occupations</b> .....	23.50	21.03	902	815	38.4	44,720	42,391	1,903
Counselors .....	30.59	27.43	1,135	1,119	37.1	51,714	52,374	1,690
Educational, vocational, and school counselors ..	36.09	38.74	1,285	1,356	35.6	54,289	53,251	1,504
Social workers .....	21.82	20.19	847	791	38.8	43,190	41,001	1,980
Child, family, and school social workers .....	23.85	22.41	907	847	38.0	45,581	43,751	1,911
Medical and public health social workers .....	25.23	26.20	1,009	1,048	40.0	52,472	54,496	2,080
Mental health and substance abuse social workers .....	17.34	16.98	694	679	40.0	36,064	35,320	2,080
Miscellaneous community and social service specialists .....	19.41	17.45	747	696	38.5	38,354	35,591	1,976
Social and human service assistants .....	16.18	15.89	618	631	38.2	31,546	31,574	1,950
<b>Legal occupations</b> .....	44.36	33.41	1,712	1,265	38.6	89,049	65,776	2,008
Lawyers .....	56.02	37.74	2,217	1,510	39.6	115,294	78,499	2,058
Paralegals and legal assistants	25.06	25.31	946	940	37.8	49,191	48,859	1,963

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> .....	\$35.79	\$35.54	\$1,279	\$1,284	35.7	\$50,925	\$50,000	1,423
Postsecondary teachers .....	52.41	48.41	1,979	1,822	37.8	80,624	72,116	1,538
Math and computer teachers, postsecondary .....	63.12	57.84	2,351	2,140	37.3	85,316	81,320	1,352
Mathematical science teachers, postsecondary .....	52.15	47.82	1,932	1,913	37.1	70,690	61,825	1,355
Life sciences teachers, postsecondary .....	51.63	51.09	2,256	2,145	43.7	110,452	104,836	2,139
Biological science teachers, postsecondary .....	51.63	51.09	2,256	2,145	43.7	110,452	104,836	2,139
Physical sciences teachers, postsecondary .....	65.84	55.43	2,555	2,217	38.8	110,998	114,300	1,686
Social sciences teachers, postsecondary .....	45.53	44.10	1,671	1,727	36.7	70,790	67,076	1,555
Economics teachers, postsecondary .....	44.25	33.69	1,516	1,179	34.2	58,164	45,990	1,314
Arts, communications, and humanities teachers, postsecondary .....	51.18	41.21	1,859	1,559	36.3	69,356	58,250	1,355
English language and literature teachers, postsecondary .....	62.10	53.54	2,182	1,981	35.1	89,908	78,896	1,448
Miscellaneous postsecondary teachers .....	45.05	43.38	1,637	1,511	36.3	65,527	63,398	1,454
Primary, secondary, and special education school teachers .....	37.45	39.02	1,335	1,403	35.6	51,531	52,396	1,376
Preschool and kindergarten teachers .....	16.83	14.25	643	556	38.2	30,237	23,920	1,797
Preschool teachers, except special education .....	14.41	13.97	556	535	38.6	26,816	23,681	1,861
Kindergarten teachers, except special education .....	41.40	39.32	1,436	1,364	34.7	55,098	53,449	1,331
Elementary and middle school teachers .....	43.13	42.71	1,505	1,496	34.9	55,706	55,062	1,292
Elementary school teachers, except special education .....	43.25	42.75	1,509	1,494	34.9	55,866	55,201	1,292

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Middle school teachers, except special and vocational education	\$42.75	\$42.53	\$1,490	\$1,496	34.8	\$55,216	\$55,062	1,292
Secondary school teachers	42.70	42.12	1,507	1,455	35.3	55,666	54,895	1,304
Secondary school teachers, except special and vocational education	42.77	42.41	1,512	1,458	35.4	55,852	55,005	1,306
Special education teachers	40.22	40.16	1,416	1,406	35.2	53,165	51,999	1,322
Special education teachers, preschool, kindergarten, and elementary school ....	41.97	43.30	1,487	1,536	35.4	55,755	56,883	1,328
Special education teachers, middle school .....	33.20	26.85	1,216	970	36.6	47,225	42,138	1,422
Special education teachers, secondary school .....	44.45	41.81	1,487	1,463	33.4	54,286	54,147	1,221
Other teachers and instructors	23.71	19.23	833	769	35.1	37,017	40,000	1,561
Librarians .....	26.79	23.26	1,006	869	37.5	50,349	47,245	1,880
Instructional coordinators .....	28.66	20.43	989	715	34.5	46,065	37,186	1,607
Teacher assistants .....	14.22	13.54	479	457	33.7	18,667	17,009	1,313
<b>Arts, design, entertainment, sports, and media occupations</b> .....	29.18	27.47	1,141	1,073	39.1	59,336	55,770	2,033
Designers .....	27.53	28.42	1,086	1,137	39.5	56,493	59,114	2,052
Graphic designers .....	26.24	26.81	1,050	1,072	40.0	54,585	55,769	2,080
Athletes, coaches, umpires, and related workers .....	42.95	49.21	1,705	1,968	39.7	88,153	102,361	2,052
Public relations specialists .....	32.49	32.17	1,266	1,216	38.9	65,810	63,215	2,025
Writers and editors .....	40.72	37.38	1,564	1,346	38.4	81,347	70,000	1,998
Editors .....	39.37	37.38	1,466	1,346	37.2	76,217	70,000	1,936
Technical writers .....	43.34	47.41	1,774	1,896	40.9	92,268	98,607	2,129
Broadcast and sound engineering technicians and radio operators .....	20.28	18.50	808	740	39.9	42,041	38,480	2,073

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> .....	\$31.13	\$27.73	\$1,194	\$1,060	38.3	\$61,506	\$55,120	1,975
Pharmacists .....	48.93	48.50	1,926	1,940	39.4	100,144	100,880	2,047
Physicians and surgeons .....	63.39	31.82	2,466	2,115	38.9	128,216	109,990	2,023
Registered nurses .....	34.20	32.49	1,275	1,228	37.3	65,537	63,211	1,917
Therapists .....	34.59	32.03	1,328	1,280	38.4	64,468	66,300	1,864
Occupational therapists .....	37.03	31.85	1,385	1,274	37.4	62,238	66,246	1,681
Physical therapists .....	32.33	32.03	1,269	1,280	39.2	65,974	66,560	2,041
Clinical laboratory technologists and technicians .....	21.69	19.93	858	797	39.6	44,632	41,454	2,057
Medical and clinical laboratory technologists .....	23.44	22.47	938	899	40.0	48,751	46,738	2,080
Medical and clinical laboratory technicians .....	19.17	17.86	747	710	39.0	38,841	36,904	2,026
Emergency medical technicians and paramedics .....	16.99	15.24	669	610	39.4	34,812	31,699	2,049
Health diagnosing and treating practitioner support technicians .....	18.30	18.28	709	717	38.7	36,727	36,082	2,007
Pharmacy technicians .....	13.96	14.83	525	519	37.6	27,292	26,991	1,955
Licensed practical and licensed vocational nurses .....	24.49	24.54	953	960	38.9	49,535	49,920	2,022
Medical records and health information technicians .....	16.61	15.04	642	580	38.7	33,409	30,160	2,012
<b>Healthcare support occupations</b> .....	14.35	14.00	552	540	38.4	28,650	27,983	1,996
Nursing, psychiatric, and home health aides .....	13.43	12.90	516	508	38.4	26,836	26,391	1,998
Home health aides .....	11.50	11.26	432	450	37.6	22,479	23,421	1,954
Nursing aides, orderlies, and attendants .....	14.12	13.81	547	541	38.7	28,420	28,118	2,013
Psychiatric aides .....	14.30	14.71	560	551	39.2	29,133	28,662	2,037
Miscellaneous healthcare support occupations .....	16.09	15.62	618	610	38.4	32,160	31,720	1,998
Dental assistants .....	20.50	22.14	742	775	36.2	38,581	40,291	1,882
Medical assistants .....	14.81	15.00	572	563	38.6	29,764	29,250	2,009
<b>Protective service occupations</b> .....	22.64	22.47	905	907	40.0	46,275	46,550	2,044

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b>								
–Continued								
First-line supervisors/managers, law enforcement workers .....	\$35.62	\$35.88	\$1,414	\$1,416	39.7	\$73,528	\$73,622	2,064
First-line supervisors/managers of fire fighting and prevention workers .....	30.87	29.84	1,358	1,424	44.0	70,593	74,056	2,287
Fire fighters .....	22.94	23.25	980	1,019	42.7	50,959	53,004	2,221
Bailiffs, correctional officers, and jailers .....	24.32	25.43	950	954	39.1	49,418	49,585	2,032
Correctional officers and jailers .....	23.65	23.43	930	911	39.3	48,340	47,375	2,044
Police officers .....	26.79	26.96	1,049	1,065	39.1	54,543	55,363	2,036
Police and sheriff's patrol officers .....	26.79	26.96	1,049	1,065	39.1	54,543	55,363	2,036
Security guards and gaming surveillance officers .....	16.79	15.13	664	605	39.5	34,288	31,470	2,042
Security guards .....	16.79	15.13	664	605	39.5	34,288	31,470	2,042
<b>Food preparation and serving related occupations</b> .....	11.60	11.00	440	420	38.0	22,101	20,296	1,905
First-line supervisors/managers, food preparation and serving workers .....	19.40	18.29	795	720	41.0	40,264	37,143	2,076
First-line supervisors/managers of food preparation and serving workers .....	18.08	17.86	742	700	41.1	37,492	36,400	2,074
Cooks .....	12.94	13.25	500	525	38.7	25,605	27,040	1,979
Cooks, institution and cafeteria .....	14.56	14.58	556	543	38.2	27,493	25,480	1,888
Cooks, restaurant .....	12.81	13.29	496	520	38.7	25,772	27,040	2,012
Food preparation workers .....	11.91	11.33	475	453	39.9	24,696	23,568	2,074
Food service, tipped .....	7.80	8.00	271	224	34.8	13,380	11,648	1,715
Bartenders .....	8.03	8.00	272	240	33.9	14,153	12,480	1,762
Waiters and waitresses .....	7.01	2.93	244	117	34.8	11,715	5,333	1,670
Dining room and cafeteria attendants and bartender helpers .....	9.82	10.79	361	406	36.8	17,361	17,509	1,768

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Fast food and counter workers .....	\$9.74	\$9.50	\$367	\$349	37.6	\$17,806	\$17,566	1,829
Combined food preparation and serving workers, including fast food .....	12.21	11.95	448	415	36.7	19,308	17,154	1,582
Counter attendants, cafeteria, food concession, and coffee shop .....	9.27	9.25	351	349	37.8	17,469	17,680	1,884
Dishwashers .....	9.09	9.00	360	360	39.6	18,709	18,720	2,057
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.44	13.50	573	540	39.7	28,683	27,997	1,987
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	21.05	21.64	841	866	39.9	43,734	45,020	2,077
First-line supervisors/managers of housekeeping and janitorial workers .....	19.74	19.12	790	765	40.0	41,058	39,759	2,080
Building cleaning workers .....	13.97	13.50	554	540	39.6	28,638	28,080	2,051
Janitors and cleaners, except maids and housekeeping cleaners .....	14.74	13.73	586	549	39.7	30,242	28,558	2,051
Maids and housekeeping cleaners .....	11.10	11.36	438	449	39.4	22,751	23,361	2,049
Grounds maintenance workers .....	15.46	16.00	617	640	39.9	25,557	25,897	1,653
Landscaping and groundskeeping workers .....	14.99	15.42	598	617	39.9	24,477	25,897	1,633
<b>Personal care and service occupations</b> .....	12.72	11.60	476	444	37.4	23,868	22,880	1,876
Child care workers .....	11.25	10.62	449	425	39.9	23,020	22,090	2,047
Recreation and fitness workers .....	11.91	11.38	461	427	38.7	14,686	9,828	1,233

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations –Continued</b>								
Recreation workers .....	\$11.91	\$11.38	\$461	\$427	38.7	\$14,686	\$9,828	1,233
<b>Sales and related occupations</b>	21.65	17.14	861	675	39.8	44,646	35,019	2,062
First-line supervisors/managers, sales workers .....	19.85	17.44	815	725	41.0	42,376	37,700	2,134
First-line supervisors/managers of retail sales workers ..	18.86	16.83	780	697	41.4	40,557	36,269	2,150
First-line supervisors/managers of non-retail sales workers .....	24.05	25.64	957	962	39.8	49,775	49,998	2,069
Retail sales workers .....	13.71	12.00	540	462	39.4	27,924	23,920	2,037
Cashiers, all workers .....	11.20	10.94	425	420	37.9	21,984	21,424	1,963
Cashiers .....	11.20	10.94	425	420	37.9	21,984	21,424	1,963
Counter and rental clerks and parts salespersons ..	13.51	12.63	540	505	40.0	27,945	26,260	2,069
Counter and rental clerks	11.43	10.10	457	404	40.0	23,548	20,800	2,060
Parts salespersons .....	15.94	17.17	637	687	40.0	33,145	35,712	2,080
Retail salespersons .....	14.92	12.90	594	505	39.8	30,726	26,270	2,060
Insurance sales agents .....	24.99	20.83	991	833	39.6	51,518	43,326	2,062
Securities, commodities, and financial services sales agents .....	83.24	62.16	3,233	2,504	38.8	168,102	130,233	2,020
Travel agents .....	16.34	15.23	597	542	36.5	31,037	28,178	1,900
Sales representatives, wholesale and manufacturing .....	30.17	25.81	1,216	1,042	40.3	63,246	54,167	2,096
Sales representatives, wholesale and manufacturing, technical and scientific products .....	36.09	34.27	1,443	1,371	40.0	75,059	71,273	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.19	24.92	1,100	997	40.5	57,223	51,823	2,104
Miscellaneous sales and related workers .....	24.20	28.00	962	1,120	39.7	50,010	58,234	2,066

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> .....	\$18.23	\$17.05	\$712	\$667	39.0	\$36,821	\$34,607	2,019
First-line supervisors/managers of office and administrative support workers .....	28.54	28.13	1,107	1,079	38.8	57,551	56,129	2,017
Switchboard operators, including answering service .....	14.94	15.95	562	558	37.6	29,228	29,029	1,957
Financial clerks .....	17.18	16.25	669	637	38.9	34,774	33,105	2,024
Billing and posting clerks and machine operators .....	16.14	15.92	631	619	39.1	32,792	32,175	2,031
Bookkeeping, accounting, and auditing clerks .....	19.33	18.00	741	700	38.4	38,469	36,394	1,990
Payroll and timekeeping clerks .....	19.10	18.46	749	696	39.2	38,947	36,213	2,039
Tellers .....	13.46	13.39	533	520	39.6	27,706	27,017	2,058
Brokerage clerks .....	18.84	18.10	742	716	39.4	38,604	37,226	2,049
Customer service representatives .....	19.37	18.30	761	721	39.3	39,581	37,500	2,043
File clerks .....	13.47	12.87	539	515	40.0	28,027	26,770	2,080
Loan interviewers and clerks .....	19.06	17.91	751	717	39.4	39,029	37,259	2,048
Order clerks .....	18.22	19.47	719	779	39.5	37,401	40,500	2,053
Receptionists and information clerks .....	14.06	13.90	542	556	38.6	27,835	28,912	1,980
Reservation and transportation ticket agents and travel clerks ...	15.01	13.23	579	496	38.6	30,130	25,799	2,007
Dispatchers .....	19.84	17.80	795	712	40.1	41,357	37,032	2,085
Police, fire, and ambulance dispatchers .....	21.29	20.12	816	792	38.3	42,427	41,200	1,993
Dispatchers, except police, fire, and ambulance .....	19.15	15.93	785	637	41.0	40,817	33,136	2,131
Production, planning, and expediting clerks .....	21.26	20.53	850	821	40.0	44,221	42,702	2,080
Shipping, receiving, and traffic clerks .....	15.48	14.42	617	577	39.8	32,066	29,994	2,071
Stock clerks and order fillers .....	13.73	12.58	543	503	39.6	28,256	26,166	2,058
Secretaries and administrative assistants .....	20.13	19.11	781	742	38.8	40,095	38,552	1,992
Executive secretaries and administrative assistants .....	23.35	22.30	909	865	39.0	47,291	45,000	2,026

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Medical secretaries .....	\$17.22	\$17.65	\$674	\$680	39.1	\$35,058	\$35,360	2,036
Secretaries, except legal, medical, and executive	17.86	17.00	682	664	38.2	34,120	32,002	1,910
Computer operators .....	14.81	13.78	592	551	40.0	30,799	28,662	2,080
Data entry and information processing workers .....	14.59	13.52	567	541	38.8	28,720	28,122	1,969
Data entry keyers .....	13.51	13.52	529	541	39.2	26,604	28,122	1,969
Word processors and typists .....	18.10	16.96	685	594	37.8	35,602	30,867	1,967
Insurance claims and policy processing clerks .....	17.03	16.19	662	627	38.9	34,429	32,623	2,022
Mail clerks and mail machine operators, except postal service .....	15.13	15.80	593	600	39.2	30,840	31,200	2,039
Office clerks, general .....	18.58	18.15	724	709	38.9	37,585	36,845	2,023
<b>Construction and extraction occupations</b> .....	24.84	23.50	993	940	40.0	50,876	48,173	2,048
First-line supervisors/managers of construction trades and extraction workers .....	32.23	30.35	1,291	1,214	40.0	67,116	63,128	2,083
Carpenters .....	25.42	25.00	1,017	1,000	40.0	52,870	52,000	2,080
Construction laborers .....	22.52	23.16	901	926	40.0	43,731	47,840	1,942
Construction equipment operators .....	30.65	27.70	1,226	1,108	40.0	61,837	57,616	2,017
Operating engineers and other construction equipment operators ....	33.11	33.75	1,324	1,350	40.0	65,765	70,202	1,986
Electricians .....	24.55	23.50	987	940	40.2	51,317	48,880	2,090
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.12	26.50	1,042	1,040	39.9	54,168	54,080	2,073
Plumbers, pipefitters, and steamfitters .....	27.59	28.00	1,100	1,120	39.9	57,187	58,240	2,073
Helpers, construction trades ..	19.57	16.19	779	648	39.8	40,525	33,673	2,070
Construction and building inspectors .....	29.23	30.00	1,151	1,200	39.4	59,876	62,400	2,048

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> .....	\$22.55	\$21.00	\$907	\$840	40.2	\$46,999	\$43,680	2,084
First-line supervisors/managers of mechanics, installers, and repairers .....	28.69	28.00	1,214	1,120	42.3	63,127	58,240	2,200
Radio and telecommunications equipment installers and repairers .....	27.21	29.65	1,078	1,186	39.6	56,064	61,672	2,060
Telecommunications equipment installers and repairers, except line installers .....	27.21	29.65	1,078	1,186	39.6	56,064	61,672	2,060
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	26.16	29.46	1,046	1,178	40.0	54,405	61,277	2,080
Aircraft mechanics and service technicians .....	31.12	30.83	1,245	1,233	40.0	64,729	64,126	2,080
Automotive technicians and repairers .....	21.48	19.44	882	780	41.1	45,876	40,560	2,136
Automotive service technicians and mechanics .....	21.53	19.19	884	787	41.1	45,985	40,914	2,135
Bus and truck mechanics and diesel engine specialists ...	18.86	19.00	754	760	40.0	39,224	39,520	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	24.01	26.31	960	1,052	40.0	49,946	54,725	2,080
Industrial machinery installation, repair, and maintenance workers .....	19.49	19.03	774	751	39.7	40,049	39,062	2,055
Industrial machinery mechanics .....	21.89	20.07	857	803	39.1	44,549	41,746	2,035
Maintenance and repair workers, general .....	19.19	18.75	764	724	39.8	39,433	37,600	2,054
Maintenance workers, machinery .....	17.54	17.36	702	694	40.0	36,483	36,109	2,080
Line installers and repairers ...	27.16	29.34	1,086	1,174	40.0	56,486	61,025	2,080
Electrical power-line installers and repairers	29.28	28.15	1,171	1,126	40.0	60,901	58,552	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Telecommunications line installers and repairers	\$26.35	\$29.34	\$1,054	\$1,174	40.0	\$54,813	\$61,025	2,080
Miscellaneous installation, maintenance, and repair workers .....	17.33	15.22	693	609	40.0	33,926	28,725	1,957
Helpers--installation, maintenance, and repair workers .....	15.70	15.00	628	600	40.0	30,330	28,500	1,932
<b>Production occupations</b> .....	15.95	14.25	635	569	39.8	33,022	29,578	2,071
First-line supervisors/managers of production and operating workers .....	27.63	27.28	1,095	1,096	39.6	56,943	57,002	2,061
Electrical, electronics, and electromechanical assemblers .....	14.29	13.73	572	549	40.0	29,724	28,554	2,080
Electrical and electronic equipment assemblers ..	15.52	14.25	621	570	40.0	32,289	29,640	2,080
Electromechanical equipment assemblers ..	13.60	13.77	544	551	40.0	28,297	28,642	2,080
Miscellaneous assemblers and fabricators .....	13.82	12.66	547	506	39.6	28,428	26,333	2,057
Butchers and other meat, poultry, and fish processing workers .....	17.88	16.00	715	640	40.0	37,193	33,280	2,080
Butchers and meat cutters ..	18.30	21.00	732	840	40.0	38,067	43,680	2,080
Computer-controlled machine tool operators, metal and plastic .....	14.12	10.98	565	439	40.0	29,362	22,834	2,080
Forming machine setters, operators, and tenders, metal and plastic .....	15.28	14.61	611	584	40.0	31,783	30,389	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	16.51	16.50	660	660	40.0	34,346	34,320	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	18.83	17.43	753	697	40.0	39,162	36,254	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	\$15.70	\$16.40	\$628	\$656	40.0	\$32,665	\$34,116	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	16.46	16.83	658	673	40.0	34,228	35,006	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	19.96	17.43	798	697	40.0	41,509	36,254	2,080
Machinists .....	21.68	21.11	867	844	40.0	45,096	43,909	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	15.05	13.76	602	550	40.0	31,311	28,617	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	14.84	13.70	594	548	40.0	30,872	28,500	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	13.91	12.55	540	502	38.8	28,092	26,104	2,019
Tool and die makers .....	24.13	24.82	965	993	40.0	50,197	51,626	2,080
Welding, soldering, and brazing workers .....	17.12	16.59	687	664	40.1	35,724	34,507	2,087
Welders, cutters, solderers, and brazers .....	18.38	20.52	742	821	40.4	38,578	42,671	2,099
Miscellaneous metalworkers and plastic workers .....	15.75	15.21	630	608	40.0	32,757	31,637	2,080
Plating and coating machine setters, operators, and tenders, metal and plastic .....	16.85	15.00	674	600	40.0	35,044	31,200	2,080
Printers .....	12.48	10.25	496	410	39.8	25,808	21,320	2,068
Printing machine operators	12.13	10.25	484	410	39.9	25,182	21,320	2,076
Laundry and dry-cleaning workers .....	10.98	11.53	439	461	40.0	22,847	23,982	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Textile machine setters, operators, and tenders .....	\$12.48	\$12.24	\$499	\$490	40.0	\$25,958	\$25,459	2,080
Miscellaneous textile, apparel, and furnishings workers .....	12.87	12.70	515	508	40.0	26,761	26,416	2,080
Inspectors, testers, sorters, samplers, and weighers ....	16.08	15.29	645	607	40.1	33,538	31,574	2,086
Packaging and filling machine operators and tenders .....	11.61	10.94	464	438	40.0	24,153	22,761	2,080
Miscellaneous production workers .....	12.80	10.95	511	431	39.9	26,559	22,402	2,076
Helpers--production workers .....	12.32	10.00	493	400	40.0	25,621	20,800	2,080
<b>Transportation and material moving occupations</b> .....	15.61	15.05	611	560	39.2	31,506	28,850	2,018
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	23.46	22.73	940	909	40.1	45,430	47,270	1,936
Bus drivers .....	18.48	16.56	646	582	35.0	28,328	17,338	1,533
Driver/sales workers and truck drivers .....	18.05	18.05	723	721	40.1	37,410	37,440	2,072
Driver/sales workers .....	19.65	19.67	759	776	38.6	39,462	40,373	2,008
Truck drivers, heavy and tractor-trailer .....	19.69	20.25	800	803	40.6	41,201	41,741	2,093
Truck drivers, light or delivery services .....	14.88	14.33	594	573	39.9	30,903	29,806	2,077
Dredge, excavating, and loading machine operators	21.32	20.50	853	820	40.0	44,225	42,640	2,074
Excavating and loading machine and dragline operators .....	21.32	20.50	853	820	40.0	44,225	42,640	2,074
Industrial truck and tractor operators .....	17.05	17.28	679	691	39.8	35,312	35,942	2,072
Laborers and material movers, hand .....	12.14	11.00	484	440	39.9	25,184	22,880	2,074
Laborers and freight, stock, and material movers, hand .....	13.02	13.00	520	520	40.0	27,049	27,040	2,077

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Machine feeders and offbearers .....	\$11.69	\$9.00	\$465	\$360	39.8	\$24,197	\$18,720	2,070
Packers and packagers, hand .....	10.55	10.50	420	420	39.8	21,830	21,840	2,070

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly,  
and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$24.66	\$19.85	\$973	\$772	39.4	\$50,062	\$40,000	2,030
<b>Management occupations</b> .....	44.50	40.05	1,783	1,596	40.1	92,338	82,637	2,075
General and operations managers .....	57.18	57.69	2,335	2,192	40.8	121,405	114,005	2,123
Marketing and sales managers .....	47.61	41.59	1,945	1,664	40.9	101,150	86,507	2,124
Marketing managers .....	50.95	46.59	2,132	1,863	41.8	110,850	96,899	2,176
Sales managers .....	43.58	39.90	1,731	1,596	39.7	90,020	83,000	2,066
Administrative services managers .....	40.12	43.27	1,598	1,731	39.8	83,076	90,000	2,071
Computer and information systems managers .....	54.60	51.17	2,169	2,047	39.7	112,808	106,425	2,066
Financial managers .....	46.42	42.14	1,876	1,647	40.4	97,575	85,634	2,102
Human resources managers ...	44.95	37.17	1,792	1,487	39.9	93,205	77,322	2,074
Industrial production managers .....	44.39	45.84	1,804	1,833	40.6	93,783	95,341	2,113
Purchasing managers .....	39.14	38.90	1,525	1,538	39.0	79,283	80,000	2,025
Transportation, storage, and distribution managers .....	28.49	25.65	1,134	1,016	39.8	58,957	52,834	2,070
Construction managers .....	41.40	41.83	1,698	1,774	41.0	88,317	92,255	2,133
Education administrators .....	36.01	29.83	1,320	1,045	36.7	68,122	54,365	1,892
Education administrators, elementary and secondary school .....	45.26	39.23	1,890	1,461	41.7	97,175	75,995	2,147
Education administrators, postsecondary .....	41.70	37.14	1,505	1,385	36.1	77,479	71,999	1,858
Engineering managers .....	49.62	47.99	2,013	1,998	40.6	104,678	103,886	2,110
Food service managers .....	21.29	25.63	875	981	41.1	45,492	50,993	2,136
Medical and health services managers .....	46.71	42.00	1,891	1,512	40.5	91,209	77,376	1,953
<b>Business and financial operations occupations</b> .....	32.90	28.64	1,315	1,121	40.0	68,377	58,282	2,078
Buyers and purchasing agents .....	30.47	28.31	1,242	1,161	40.8	64,578	60,391	2,119
Wholesale and retail buyers, except farm products .....	26.09	20.67	1,072	900	41.1	55,730	46,800	2,136
Purchasing agents, except wholesale, retail, and farm products .....	32.38	29.03	1,315	1,205	40.6	68,386	62,684	2,112
Claims adjusters, appraisers, examiners, and investigators .....	27.06	24.81	1,044	977	38.6	54,265	50,825	2,005

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Claims adjusters, examiners, and investigators .....	\$27.52	\$24.69	\$1,062	\$977	38.6	\$55,222	\$50,825	2,007
Compliance officers, except agriculture, construction, health and safety, and transportation .....	23.41	23.80	961	952	41.0	49,957	49,504	2,134
Human resources, training, and labor relations specialists .....	29.96	28.11	1,158	1,115	38.7	60,231	58,001	2,011
Employment, recruitment, and placement specialists .....	30.66	39.23	1,159	1,127	37.8	60,243	58,579	1,965
Compensation, benefits, and job analysis specialists .....	30.62	29.06	1,231	1,162	40.2	63,995	60,445	2,090
Training and development specialists .....	30.93	28.11	1,178	1,020	38.1	61,241	53,040	1,980
Management analysts .....	41.98	39.64	1,746	1,462	41.6	90,785	75,999	2,163
Accountants and auditors .....	28.39	25.63	1,101	1,010	38.8	57,249	52,499	2,017
Financial analysts and advisors .....	42.24	33.97	1,748	1,313	41.4	90,904	68,250	2,152
Financial analysts .....	43.94	35.24	1,894	1,438	43.1	98,476	74,771	2,241
Insurance underwriters .....	42.41	33.97	1,608	1,194	37.9	83,598	62,105	1,971
Loan counselors and officers	40.20	28.99	1,608	1,160	40.0	83,624	60,299	2,080
<b>Computer and mathematical science occupations</b> .....	39.50	39.66	1,572	1,545	39.8	81,539	80,204	2,064
Computer programmers .....	32.60	34.08	1,295	1,363	39.7	67,338	70,891	2,065
Computer software engineers	46.41	46.36	1,869	1,843	40.3	97,173	95,811	2,094
Computer software engineers, applications	46.86	50.17	1,908	2,007	40.7	99,198	104,356	2,117
Computer software engineers, systems software .....	46.06	45.34	1,838	1,797	39.9	95,585	93,450	2,075
Computer support specialists	31.61	27.59	1,246	1,082	39.4	64,808	56,265	2,050
Computer systems analysts .....	40.06	40.12	1,602	1,596	40.0	83,330	82,992	2,080
Network and computer systems administrators .....	36.55	37.26	1,469	1,490	40.2	76,365	77,501	2,089

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> –Continued								
Network systems and data communications analysts	\$34.19	\$34.91	\$1,326	\$1,353	38.8	\$68,959	\$70,371	2,017
Actuaries .....	44.81	43.86	1,693	1,535	37.8	88,018	79,825	1,964
<b>Architecture and engineering occupations</b> .....	36.70	35.58	1,497	1,446	40.8	77,842	75,200	2,121
Architects, except naval .....	34.08	32.80	1,438	1,323	42.2	74,801	68,806	2,195
Architects, except landscape and naval .....	35.25	39.55	1,479	1,788	42.0	76,898	92,999	2,182
Engineers .....	42.72	42.55	1,739	1,732	40.7	90,454	90,039	2,117
Aerospace engineers .....	48.37	45.51	1,983	1,916	41.0	103,091	99,654	2,131
Computer hardware engineers .....	49.29	48.48	1,972	1,939	40.0	102,527	100,840	2,080
Electrical and electronics engineers .....	44.63	44.80	1,830	1,808	41.0	95,144	93,999	2,132
Electrical engineers .....	40.72	40.52	1,686	1,792	41.4	87,665	93,176	2,153
Electronics engineers, except computer .....	46.05	45.89	1,881	1,869	40.9	97,835	97,180	2,124
Industrial engineers, including health and safety .....	37.89	35.83	1,554	1,589	41.0	80,816	82,634	2,133
Industrial engineers .....	38.82	37.41	1,596	1,599	41.1	83,007	83,127	2,138
Mechanical engineers .....	41.90	42.42	1,703	1,712	40.6	88,533	88,999	2,113
Drafters .....	25.27	26.23	1,011	1,049	40.0	52,564	54,565	2,080
Engineering technicians, except drafters .....	25.14	26.47	1,006	1,059	40.0	52,292	55,049	2,080
Electrical and electronic engineering technicians	24.18	23.56	967	942	40.0	50,295	49,001	2,080
Industrial engineering technicians .....	26.15	28.45	1,046	1,138	40.0	54,396	59,176	2,080
<b>Life, physical, and social science occupations</b> .....	34.03	27.04	1,350	1,070	39.7	70,114	55,305	2,060
Life scientists .....	37.34	27.04	1,486	1,082	39.8	77,287	56,243	2,070
Biological scientists .....	45.08	42.45	1,784	1,698	39.6	92,757	88,286	2,058
Biochemists and biophysicists .....	45.08	42.45	1,784	1,698	39.6	92,757	88,286	2,058
Physical scientists .....	36.53	30.95	1,467	1,238	40.1	76,268	64,382	2,088
Chemists and materials scientists .....	45.87	45.64	1,846	1,998	40.2	95,992	103,896	2,093

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Materials scientists .....	\$45.63	\$45.17	\$1,851	\$1,888	40.6	\$96,274	\$98,201	2,110
Market and survey researchers .....	44.48	39.19	1,800	1,764	40.5	93,582	91,709	2,104
Market research analysts ...	44.48	39.19	1,800	1,764	40.5	93,582	91,709	2,104
Chemical technicians .....	18.19	18.13	728	725	40.0	37,840	37,710	2,080
Miscellaneous life, physical, and social science technicians .....	20.56	20.50	823	820	40.0	42,774	42,640	2,080
<b>Community and social services occupations</b> .....	19.28	18.27	746	708	38.7	37,962	36,116	1,969
Counselors .....	22.62	19.62	852	737	37.7	41,507	40,000	1,835
Educational, vocational, and school counselors ..	25.78	21.41	953	777	37.0	44,685	41,750	1,733
Social workers .....	18.83	17.32	738	700	39.2	37,981	35,682	2,018
Medical and public health social workers .....	25.23	26.20	1,009	1,048	40.0	52,472	54,496	2,080
Mental health and substance abuse social workers .....	17.34	16.98	694	679	40.0	36,064	35,320	2,080
Miscellaneous community and social service specialists .....	16.02	12.82	612	513	38.2	31,803	26,659	1,985
Social and human service assistants .....	14.02	12.72	529	486	37.7	27,505	25,293	1,962
<b>Legal occupations</b> .....	50.83	37.74	1,980	1,510	39.0	102,980	78,499	2,026
Lawyers .....	60.38	64.36	2,399	2,574	39.7	124,771	133,858	2,066
Paralegals and legal assistants	25.10	25.31	941	910	37.5	48,948	47,320	1,950
<b>Education, training, and library occupations</b> .....	30.60	23.70	1,162	888	38.0	51,813	42,407	1,693
Postsecondary teachers .....	52.08	48.74	1,987	1,864	38.2	83,072	76,000	1,595
Math and computer teachers, postsecondary	50.96	44.16	1,889	1,766	37.1	68,564	61,825	1,345
Mathematical science teachers, postsecondary .....	50.96	44.16	1,889	1,766	37.1	68,564	61,825	1,345
Life sciences teachers, postsecondary .....	51.63	51.09	2,256	2,145	43.7	110,452	104,836	2,139

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Biological science teachers, postsecondary .....	\$51.63	\$51.09	\$2,256	\$2,145	43.7	\$110,452	\$104,836	2,139
Physical sciences teachers, postsecondary .....	65.80	55.43	2,539	2,217	38.6	112,701	115,301	1,713
Social sciences teachers, postsecondary .....	54.74	49.04	2,042	1,962	37.3	89,572	94,750	1,636
Arts, communications, and humanities teachers, postsecondary .....	47.13	36.92	1,689	1,401	35.8	62,332	47,046	1,323
English language and literature teachers, postsecondary .....	67.22	60.55	2,304	2,267	34.3	97,482	88,400	1,450
Miscellaneous postsecondary teachers	43.64	39.84	1,609	1,471	36.9	66,094	63,398	1,514
Primary, secondary, and special education school teachers .....	21.83	14.81	838	578	38.4	36,936	30,160	1,692
Preschool and kindergarten teachers .....	13.78	13.97	532	535	38.6	25,882	23,681	1,879
Preschool teachers, except special education .....	13.69	13.97	530	535	38.7	25,729	23,681	1,879
Elementary and middle school teachers .....	34.17	36.32	1,304	1,453	38.1	49,346	54,327	1,444
Secondary school teachers	37.71	37.08	1,439	1,394	38.2	53,547	55,625	1,420
Secondary school teachers, except special and vocational education	37.71	37.08	1,439	1,394	38.2	53,547	55,625	1,420
Special education teachers	32.85	25.33	1,223	1,013	37.2	49,952	45,183	1,521
Librarians .....	22.70	21.40	889	856	39.2	45,742	44,512	2,015
Teacher assistants .....	10.90	10.76	422	430	38.7	21,269	20,800	1,952
<b>Arts, design, entertainment, sports, and media occupations</b> .....	29.38	27.61	1,149	1,073	39.1	59,749	55,770	2,033
Designers .....	27.53	28.42	1,086	1,137	39.5	56,493	59,114	2,052
Graphic designers .....	26.24	26.81	1,050	1,072	40.0	54,585	55,769	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations –Continued</b>								
Athletes, coaches, umpires, and related workers .....	\$42.95	\$49.21	\$1,705	\$1,968	39.7	\$88,153	\$102,361	2,052
Public relations specialists .....	33.53	32.42	1,309	1,216	39.1	68,093	63,215	2,031
Writers and editors .....	40.72	37.38	1,564	1,346	38.4	81,347	70,000	1,998
Editors .....	39.37	37.38	1,466	1,346	37.2	76,217	70,000	1,936
Technical writers .....	43.34	47.41	1,774	1,896	40.9	92,268	98,607	2,129
<b>Healthcare practitioner and technical occupations</b>								
Pharmacists .....	31.38	27.78	1,204	1,060	38.4	62,534	55,120	1,993
Physicians and surgeons .....	48.93	48.50	1,926	1,940	39.4	100,144	100,880	2,047
Registered nurses .....	63.39	31.82	2,466	2,115	38.9	128,216	109,990	2,023
Therapists .....	34.84	32.54	1,293	1,238	37.1	67,242	64,350	1,930
Physical therapists .....	32.39	31.88	1,277	1,275	39.4	66,416	66,300	2,051
Clinical laboratory technologists and technicians .....	32.33	32.03	1,269	1,280	39.2	65,974	66,560	2,041
Medical and clinical laboratory technologists .....	21.69	19.93	858	797	39.6	44,632	41,454	2,057
Medical and clinical laboratory technicians ..	23.44	22.47	938	899	40.0	48,751	46,738	2,080
Emergency medical technicians and paramedics .....	19.17	17.86	747	710	39.0	38,841	36,904	2,026
Health diagnosing and treating practitioner support technicians .....	16.33	14.79	652	592	39.9	33,889	30,763	2,075
Licensed practical and licensed vocational nurses .....	16.98	16.84	648	640	38.2	33,492	33,280	1,973
Medical records and health information technicians ...	24.44	24.54	950	960	38.9	49,381	49,920	2,021
Healthcare support occupations .....	16.61	15.04	642	580	38.7	33,409	30,160	2,012
Nursing, psychiatric, and home health aides .....	14.27	13.82	548	529	38.4	28,505	27,495	1,997
Home health aides .....	13.30	12.77	511	500	38.4	26,546	26,021	1,996
Nursing aides, orderlies, and attendants .....	11.50	11.26	432	450	37.6	22,479	23,421	1,954
Psychiatric aides .....	14.04	13.65	544	527	38.7	28,285	27,406	2,015
	13.93	14.13	536	537	38.5	27,884	27,927	2,002

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations –Continued</b>								
Miscellaneous healthcare support occupations .....	\$16.03	\$15.62	\$616	\$600	38.4	\$32,008	\$31,200	1,997
Dental assistants .....	20.40	22.14	735	775	36.0	38,225	40,291	1,874
Medical assistants .....	14.81	15.00	572	563	38.6	29,764	29,250	2,009
<b>Protective service occupations</b>	14.15	14.28	565	571	39.9	27,674	29,696	1,955
Security guards and gaming surveillance officers .....	17.14	15.13	681	605	39.7	35,421	31,470	2,066
Security guards .....	17.14	15.13	681	605	39.7	35,421	31,470	2,066
<b>Food preparation and serving related occupations .....</b>	11.51	11.00	438	417	38.0	22,099	20,717	1,921
First-line supervisors/managers, food preparation and serving workers .....	19.57	19.24	808	770	41.3	41,512	37,143	2,121
First-line supervisors/managers of food preparation and serving workers .....	18.20	17.75	754	710	41.4	38,662	36,400	2,125
Cooks .....	12.79	13.25	496	527	38.8	25,732	27,300	2,012
Cooks, institution and cafeteria .....	14.32	14.02	551	543	38.5	28,449	28,226	1,987
Cooks, restaurant .....	12.81	13.29	496	520	38.7	25,772	27,040	2,012
Food preparation workers .....	11.91	11.33	475	453	39.9	24,696	23,568	2,074
Food service, tipped .....	7.76	7.65	270	224	34.8	13,386	11,648	1,726
Bartenders .....	8.03	8.00	272	240	33.9	14,153	12,480	1,762
Waiters and waitresses .....	7.01	2.93	244	117	34.8	11,715	5,333	1,670
Fast food and counter workers .....	9.68	9.25	364	349	37.7	17,731	17,566	1,832
Combined food preparation and serving workers, including fast food .....	12.11	11.30	447	360	36.9	19,468	16,575	1,608
Counter attendants, cafeteria, food concession, and coffee shop .....	9.23	9.25	349	340	37.8	17,358	17,644	1,880
Dishwashers .....	9.09	9.00	360	360	39.6	18,709	18,720	2,057

See footnotes at end of table.



**Table 12**

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> .....	\$13.68	\$13.50	\$542	\$535	39.6	\$27,304	\$26,940	1,997
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	17.06	19.12	681	765	39.9	35,417	39,759	2,076
First-line supervisors/managers of housekeeping and janitorial workers .....	14.12	12.50	565	500	40.0	29,379	26,000	2,080
Building cleaning workers .....	13.24	13.29	524	527	39.6	27,242	27,394	2,058
Janitors and cleaners, except maids and housekeeping cleaners .....	14.13	13.50	560	540	39.6	29,137	28,080	2,062
Maids and housekeeping cleaners .....	10.90	11.00	429	418	39.4	22,315	21,730	2,047
Grounds maintenance workers .....	15.25	15.42	608	617	39.9	26,325	25,897	1,726
Landscaping and groundskeeping workers .....	15.25	15.42	608	617	39.9	26,325	25,897	1,726
<b>Personal care and service occupations</b> .....	12.69	11.60	475	442	37.4	24,323	23,005	1,917
Child care workers .....	11.25	10.62	449	425	39.9	23,020	22,090	2,047
<b>Sales and related occupations</b> .....	21.69	16.84	862	671	39.8	44,738	34,867	2,063
First-line supervisors/managers, sales workers .....	19.92	17.44	818	725	41.1	42,548	37,700	2,136
First-line supervisors/managers of retail sales workers ..	18.90	16.68	783	697	41.4	40,696	36,269	2,153
First-line supervisors/managers of non-retail sales workers .....	24.05	25.64	957	962	39.8	49,775	49,998	2,069
Retail sales workers .....	13.63	11.90	537	460	39.4	27,785	23,724	2,038
Cashiers, all workers .....	10.91	10.85	414	412	37.9	21,416	21,424	1,963
Cashiers .....	10.91	10.85	414	412	37.9	21,416	21,424	1,963

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Counter and rental clerks and parts salespersons ..	\$13.51	\$12.63	\$540	\$505	40.0	\$27,945	\$26,260	2,069
Counter and rental clerks	11.43	10.10	457	404	40.0	23,548	20,800	2,060
Parts salespersons .....	15.94	17.17	637	687	40.0	33,145	35,712	2,080
Retail salespersons .....	14.89	12.81	593	505	39.8	30,690	26,270	2,061
Insurance sales agents .....	24.99	20.83	991	833	39.6	51,518	43,326	2,062
Securities, commodities, and financial services sales agents .....	83.24	62.16	3,233	2,504	38.8	168,102	130,233	2,020
Travel agents .....	16.34	15.23	597	542	36.5	31,037	28,178	1,900
Sales representatives, wholesale and manufacturing .....	30.17	25.81	1,216	1,042	40.3	63,246	54,167	2,096
Sales representatives, wholesale and manufacturing, technical and scientific products .....	36.09	34.27	1,443	1,371	40.0	75,059	71,273	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.19	24.92	1,100	997	40.5	57,223	51,823	2,104
Miscellaneous sales and related workers .....	24.20	28.00	962	1,120	39.7	50,010	58,234	2,066
<b>Office and administrative support occupations</b> .....	18.05	16.77	708	660	39.2	36,669	34,276	2,032
First-line supervisors/managers of office and administrative support workers .....	28.65	28.13	1,121	1,125	39.1	58,308	58,500	2,035
Financial clerks .....	17.12	16.15	670	637	39.2	34,852	33,105	2,036
Billing and posting clerks and machine operators	16.13	15.92	631	619	39.1	32,816	32,175	2,034
Bookkeeping, accounting, and auditing clerks .....	19.42	18.62	753	700	38.8	39,176	36,394	2,017
Payroll and timekeeping clerks .....	19.10	18.46	749	696	39.2	38,939	36,213	2,038
Tellers .....	13.33	13.38	528	514	39.6	27,466	26,725	2,061
Brokerage clerks .....	18.84	18.10	742	716	39.4	38,604	37,226	2,049

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Customer service representatives .....	\$19.28	\$18.25	\$757	\$721	39.3	\$39,372	\$37,500	2,042
Loan interviewers and clerks .....	19.06	17.91	751	717	39.4	39,029	37,259	2,048
Order clerks .....	18.22	19.47	719	779	39.5	37,401	40,500	2,053
Receptionists and information clerks .....	13.76	13.50	533	536	38.7	27,338	27,498	1,986
Reservation and transportation ticket agents and travel clerks ...	15.01	13.23	579	496	38.6	30,130	25,799	2,007
Dispatchers .....	18.15	15.93	744	637	41.0	38,667	33,136	2,130
Dispatchers, except police, fire, and ambulance .....	18.19	15.93	747	637	41.1	38,823	33,136	2,135
Production, planning, and expediting clerks .....	21.26	20.53	850	821	40.0	44,221	42,702	2,080
Shipping, receiving, and traffic clerks .....	15.48	14.42	617	577	39.8	32,066	29,994	2,071
Stock clerks and order fillers .....	13.42	12.50	534	500	39.7	27,745	26,000	2,067
Secretaries and administrative assistants .....	20.17	19.11	787	764	39.0	40,593	38,864	2,012
Executive secretaries and administrative assistants .....	23.66	22.72	926	891	39.1	48,149	46,328	2,035
Medical secretaries .....	17.21	17.56	673	680	39.1	35,019	35,360	2,035
Secretaries, except legal, medical, and executive .....	17.87	16.47	689	639	38.6	34,747	31,886	1,944
Computer operators .....	14.81	13.78	592	551	40.0	30,799	28,662	2,080
Data entry and information processing workers .....	14.24	13.52	558	541	39.2	28,103	28,122	1,974
Data entry keyers .....	13.40	13.52	525	541	39.2	26,390	28,122	1,970
Insurance claims and policy processing clerks .....	17.03	16.19	662	627	38.9	34,429	32,623	2,022
Mail clerks and mail machine operators, except postal service .....	15.13	15.80	593	600	39.2	30,840	31,200	2,039
Office clerks, general .....	18.50	18.00	724	700	39.1	37,656	36,400	2,035
<b>Construction and extraction occupations</b> .....	24.92	23.75	997	940	40.0	51,026	48,173	2,048

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
First-line supervisors/managers of construction trades and extraction workers .....	\$34.35	\$34.83	\$1,377	\$1,393	40.1	\$71,584	\$72,444	2,084
Carpenters .....	25.48	25.00	1,019	1,000	40.0	52,997	52,000	2,080
Construction laborers .....	22.52	23.16	901	926	40.0	43,731	47,840	1,942
Construction equipment operators .....	31.58	27.70	1,263	1,108	40.0	63,533	57,616	2,012
Operating engineers and other construction equipment operators ....	33.11	33.75	1,324	1,350	40.0	65,765	70,202	1,986
Electricians .....	24.45	23.50	983	940	40.2	51,110	48,880	2,090
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.27	27.00	1,050	1,080	40.0	54,607	56,160	2,079
Plumbers, pipefitters, and steamfitters .....	27.83	28.00	1,112	1,120	40.0	57,850	58,240	2,079
Helpers, construction trades ..	19.32	15.00	773	600	40.0	40,192	31,200	2,080
<b>Installation, maintenance, and repair occupations .....</b>	22.63	21.00	911	852	40.3	47,193	44,054	2,085
First-line supervisors/managers of mechanics, installers, and repairers .....	31.54	28.00	1,360	1,160	43.1	70,732	60,320	2,243
Radio and telecommunications equipment installers and repairers .....	28.18	29.65	1,124	1,186	39.9	58,461	61,672	2,074
Telecommunications equipment installers and repairers, except line installers .....	28.18	29.65	1,124	1,186	39.9	58,461	61,672	2,074
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	25.40	28.14	1,016	1,126	40.0	52,830	58,531	2,080
Aircraft mechanics and service technicians .....	31.12	30.83	1,245	1,233	40.0	64,729	64,126	2,080
Automotive technicians and repairers .....	21.56	19.00	887	780	41.1	46,127	40,560	2,139

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Automotive service technicians and mechanics .....	\$21.64	\$18.40	\$890	\$740	41.1	\$46,269	\$38,480	2,139
Bus and truck mechanics and diesel engine specialists ...	18.62	19.00	745	760	40.0	38,736	39,520	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	24.01	26.31	960	1,052	40.0	49,946	54,725	2,080
Industrial machinery installation, repair, and maintenance workers .....	19.45	19.09	771	752	39.7	39,907	39,062	2,052
Industrial machinery mechanics .....	21.89	20.07	857	803	39.1	44,549	41,746	2,035
Maintenance and repair workers, general .....	19.07	18.75	758	724	39.8	39,090	37,648	2,050
Maintenance workers, machinery .....	17.54	17.36	702	694	40.0	36,483	36,109	2,080
Line installers and repairers ...	27.43	29.34	1,097	1,174	40.0	57,059	61,025	2,080
Electrical power-line installers and repairers	31.46	31.43	1,259	1,257	40.0	65,445	65,374	2,080
Telecommunications line installers and repairers	26.43	29.34	1,057	1,174	40.0	54,972	61,025	2,080
Miscellaneous installation, maintenance, and repair workers .....	15.18	14.58	607	583	40.0	28,989	27,512	1,910
Helpers--installation, maintenance, and repair workers .....	14.74	14.58	590	583	40.0	27,863	27,512	1,891
<b>Production occupations</b> .....	15.87	14.22	632	567	39.8	32,859	29,494	2,071
First-line supervisors/managers of production and operating workers .....	27.17	27.06	1,076	1,091	39.6	55,962	56,751	2,059
Electrical, electronics, and electromechanical assemblers .....	14.29	13.73	572	549	40.0	29,724	28,554	2,080
Electrical and electronic equipment assemblers ..	15.52	14.25	621	570	40.0	32,289	29,640	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Electromechanical equipment assemblers ..	\$13.60	\$13.77	\$544	\$551	40.0	\$28,297	\$28,642	2,080
Miscellaneous assemblers and fabricators .....	13.82	12.66	547	506	39.6	28,428	26,333	2,057
Butchers and other meat, poultry, and fish processing workers .....	17.88	16.00	715	640	40.0	37,193	33,280	2,080
Butchers and meat cutters ..	18.30	21.00	732	840	40.0	38,067	43,680	2,080
Computer-controlled machine tool operators, metal and plastic .....	14.12	10.98	565	439	40.0	29,362	22,834	2,080
Forming machine setters, operators, and tenders, metal and plastic .....	15.28	14.61	611	584	40.0	31,783	30,389	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	16.51	16.50	660	660	40.0	34,346	34,320	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	18.83	17.43	753	697	40.0	39,162	36,254	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	15.70	16.40	628	656	40.0	32,665	34,116	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	16.46	16.83	658	673	40.0	34,228	35,006	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	19.96	17.43	798	697	40.0	41,509	36,254	2,080
Machinists .....	21.68	21.11	867	844	40.0	45,096	43,909	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	15.05	13.76	602	550	40.0	31,311	28,617	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	\$14.84	\$13.70	\$594	\$548	40.0	\$30,872	\$28,500	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	13.91	12.55	540	502	38.8	28,092	26,104	2,019
Tool and die makers .....	24.13	24.82	965	993	40.0	50,197	51,626	2,080
Welding, soldering, and brazing workers .....	17.12	16.59	687	664	40.1	35,724	34,507	2,087
Welders, cutters, solderers, and brazers .....	18.38	20.52	742	821	40.4	38,578	42,671	2,099
Miscellaneous metalworkers and plastic workers .....	15.75	15.21	630	608	40.0	32,757	31,637	2,080
Plating and coating machine setters, operators, and tenders, metal and plastic .....	16.85	15.00	674	600	40.0	35,044	31,200	2,080
Printers .....	12.48	10.25	496	410	39.8	25,808	21,320	2,068
Printing machine operators	12.13	10.25	484	410	39.9	25,182	21,320	2,076
Textile machine setters, operators, and tenders .....	12.48	12.24	499	490	40.0	25,958	25,459	2,080
Miscellaneous textile, apparel, and furnishings workers .....	12.87	12.70	515	508	40.0	26,761	26,416	2,080
Inspectors, testers, sorters, samplers, and weighers ....	16.08	15.29	645	607	40.1	33,538	31,574	2,086
Packaging and filling machine operators and tenders .....	11.61	10.94	464	438	40.0	24,153	22,761	2,080
Miscellaneous production workers .....	12.80	10.95	511	431	39.9	26,559	22,402	2,076
Helpers--production workers .....	12.32	10.00	493	400	40.0	25,621	20,800	2,080
<b>Transportation and material moving occupations</b> .....	15.39	14.70	604	550	39.2	31,270	28,500	2,032
Driver/sales workers and truck drivers .....	18.06	18.25	723	722	40.1	37,610	37,544	2,082
Driver/sales workers .....	19.65	19.67	759	776	38.6	39,462	40,373	2,008

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b>								
–Continued								
Truck drivers, heavy and tractor-trailer .....	\$19.77	\$20.25	\$804	\$810	40.7	\$41,797	\$42,120	2,114
Truck drivers, light or delivery services .....	14.88	14.33	594	573	39.9	30,903	29,806	2,077
Dredge, excavating, and loading machine operators	22.04	24.46	882	978	40.0	45,651	50,877	2,071
Excavating and loading machine and dragline operators .....	22.04	24.46	882	978	40.0	45,651	50,877	2,071
Industrial truck and tractor operators .....	17.05	17.28	679	691	39.8	35,312	35,942	2,072
Laborers and material movers, hand .....	11.93	11.00	476	440	39.9	24,745	22,880	2,074
Laborers and freight, stock, and material movers, hand .....	12.66	12.00	506	480	39.9	26,294	24,960	2,077
Machine feeders and offbearers .....	11.69	9.00	465	360	39.8	24,197	18,720	2,070
Packers and packagers, hand .....	10.55	10.50	420	420	39.8	21,830	21,840	2,070

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$29.01	\$25.48	\$1,086	\$985	37.4	\$49,390	\$47,469	1,702
<b>Management occupations</b> .....	39.35	36.14	1,532	1,431	38.9	77,794	75,953	1,977
Education administrators .....	48.06	47.07	1,871	1,831	38.9	89,895	91,576	1,870
Education administrators, elementary and secondary school .....	51.74	48.24	2,033	1,909	39.3	94,852	92,852	1,833
Education administrators, postsecondary .....	39.81	29.20	1,498	1,022	37.6	77,916	53,146	1,957
Medical and health services managers .....	46.07	36.14	1,749	1,404	38.0	90,952	73,008	1,974
<b>Business and financial operations occupations</b> .....	29.34	29.38	1,134	1,135	38.7	58,991	58,995	2,011
Accountants and auditors .....	27.35	23.69	1,022	871	37.4	53,137	45,299	1,943
<b>Computer and mathematical science occupations</b> .....	29.89	31.52	1,155	1,187	38.6	60,060	61,721	2,009
Computer support specialists	24.88	19.97	951	739	38.2	49,474	38,422	1,989
<b>Architecture and engineering occupations</b> .....	31.31	29.08	1,227	1,132	39.2	63,817	58,881	2,038
<b>Life, physical, and social science occupations</b> .....	23.98	20.31	894	812	37.3	43,975	42,245	1,834
Psychologists .....	44.75	47.06	1,532	1,538	34.2	64,460	61,737	1,440
Clinical, counseling, and school psychologists ....	44.75	47.06	1,532	1,538	34.2	64,460	61,737	1,440
<b>Community and social services occupations</b> .....	27.91	26.55	1,061	1,037	38.0	51,304	52,363	1,838
Counselors .....	37.78	37.09	1,382	1,356	36.6	59,631	58,184	1,578
Educational, vocational, and school counselors ..	45.95	44.16	1,580	1,546	34.4	61,368	60,540	1,336
Social workers .....	25.45	23.80	977	902	38.4	49,258	47,841	1,936
Child, family, and school social workers .....	25.46	23.80	972	902	38.2	48,807	46,925	1,917
Miscellaneous community and social service specialists .....	22.28	20.96	864	817	38.8	43,856	41,018	1,969
Social and human service assistants .....	18.60	17.46	721	698	38.7	36,029	35,818	1,937
<b>Legal occupations</b> .....	24.87	21.60	934	790	37.6	48,592	41,087	1,954

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> .....	\$38.95	\$39.89	\$1,344	\$1,390	34.5	\$50,512	\$51,443	1,297
Postsecondary teachers .....	53.29	46.87	1,959	1,756	36.8	74,864	67,076	1,405
Miscellaneous postsecondary teachers	49.00	50.16	1,712	1,756	34.9	64,160	63,904	1,309
Primary, secondary, and special education school teachers .....	43.83	43.18	1,518	1,500	34.6	56,033	55,309	1,278
Preschool and kindergarten teachers .....	45.92	47.10	1,579	1,625	34.4	58,238	60,119	1,268
Kindergarten teachers, except special education .....	44.63	44.30	1,546	1,549	34.6	57,041	57,304	1,278
Elementary and middle school teachers .....	43.79	43.42	1,518	1,507	34.7	56,124	55,971	1,282
Elementary school teachers, except special education .....	43.82	43.59	1,519	1,516	34.7	56,120	56,003	1,281
Middle school teachers, except special and vocational education	43.71	43.06	1,514	1,501	34.6	56,140	55,062	1,284
Secondary school teachers	44.15	43.18	1,525	1,466	34.5	56,220	54,096	1,273
Secondary school teachers, except special and vocational education	44.32	43.18	1,532	1,469	34.6	56,484	54,259	1,274
Special education teachers	42.33	41.81	1,467	1,463	34.7	53,934	54,147	1,274
Special education teachers, preschool, kindergarten, and elementary school ....	44.44	44.22	1,549	1,548	34.8	56,883	57,569	1,280
Special education teachers, secondary school .....	41.63	41.81	1,403	1,421	33.7	51,387	51,446	1,234
Other teachers and instructors	30.27	27.60	1,048	1,011	34.6	41,723	42,685	1,378
Librarians .....	29.31	25.17	1,073	944	36.6	52,897	47,245	1,805
Teacher assistants .....	15.16	14.25	492	459	32.5	18,213	16,671	1,201
<b>Healthcare practitioner and technical occupations</b> .....	28.78	25.78	1,096	985	38.1	52,394	50,648	1,820
Registered nurses .....	29.74	30.09	1,142	1,162	38.4	54,454	54,870	1,831
Therapists .....	44.39	44.07	1,524	1,542	34.3	58,848	57,378	1,326

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> .....	\$15.76	\$15.64	\$612	\$598	38.8	\$31,193	\$29,895	1,979
Nursing, psychiatric, and home health aides .....	15.14	15.64	590	575	39.0	30,703	29,895	2,028
<b>Protective service occupations</b> .....	25.74	25.53	1,030	1,020	40.0	53,491	53,017	2,078
First-line supervisors/managers, law enforcement workers .....	35.59	35.88	1,412	1,416	39.7	73,439	73,622	2,064
First-line supervisors/managers of fire fighting and prevention workers .....	30.87	29.84	1,358	1,424	44.0	70,593	74,056	2,287
Fire fighters .....	22.94	23.25	980	1,019	42.7	50,959	53,004	2,221
Bailiffs, correctional officers, and jailers .....	24.32	25.43	950	954	39.1	49,418	49,585	2,032
Correctional officers and jailers .....	23.65	23.43	930	911	39.3	48,340	47,375	2,044
Police officers .....	26.83	26.96	1,050	1,065	39.1	54,600	55,363	2,035
Police and sheriff's patrol officers .....	26.83	26.96	1,050	1,065	39.1	54,600	55,363	2,035
<b>Food preparation and serving related occupations</b> .....	14.88	14.45	536	471	36.0	22,154	17,820	1,489
Cooks .....	15.85	15.30	579	521	36.5	23,751	17,820	1,498
Cooks, institution and cafeteria .....	15.85	15.30	579	521	36.5	23,751	17,820	1,498
<b>Building and grounds cleaning and maintenance occupations</b> .....	16.92	16.77	675	657	39.9	33,092	33,684	1,956
Building cleaning workers .....	16.03	16.19	639	648	39.9	32,550	33,684	2,031
Janitors and cleaners, except maids and housekeeping cleaners .....	16.05	16.28	640	651	39.8	32,561	33,675	2,029
<b>Office and administrative support occupations</b> .....	20.19	19.60	751	726	37.2	38,289	37,450	1,897
Financial clerks .....	18.62	18.22	649	638	34.9	33,258	31,213	1,787
Bookkeeping, accounting, and auditing clerks .....	18.15	15.62	607	519	33.4	30,848	27,000	1,699
Dispatchers .....	23.67	20.81	905	796	38.2	47,067	41,380	1,989

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Secretaries and administrative assistants .....	\$19.94	\$19.74	\$754	\$741	37.8	\$38,081	\$38,272	1,910
Executive secretaries and administrative assistants .....	22.20	19.77	849	752	38.3	44,167	39,112	1,990
Secretaries, except legal, medical, and executive	17.84	18.43	666	716	37.3	32,804	32,002	1,839
Data entry and information processing workers .....	16.04	16.34	601	590	37.5	31,267	30,680	1,949
Office clerks, general .....	19.35	19.15	719	711	37.2	36,908	36,946	1,908
<b>Construction and extraction occupations</b> .....	23.83	22.13	938	878	39.4	48,766	45,656	2,047
<b>Installation, maintenance, and repair occupations</b> .....	21.62	20.41	862	816	39.9	44,812	42,453	2,073
Industrial machinery installation, repair, and maintenance workers .....	19.94	18.06	798	722	40.0	41,485	37,565	2,080
Maintenance and repair workers, general .....	19.94	18.06	798	722	40.0	41,485	37,565	2,080
<b>Production occupations</b> .....	21.52	19.56	861	782	40.0	44,759	40,685	2,080
<b>Transportation and material moving occupations</b> .....	19.60	18.54	745	729	38.0	35,190	36,254	1,795
Bus drivers .....	19.87	18.03	665	474	33.5	27,818	16,830	1,400

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 14**

**Size of establishment: Mean hourly earnings<sup>1</sup> of workers in private industry establishments for major occupational groups**

Occupational group <sup>2</sup>	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
<b>All workers</b> .....	\$22.77	\$18.75	\$20.29	\$22.61	\$31.77
Management, professional, and related .....	35.86	30.49	35.90	34.09	40.71
Management, business, and financial .....	39.88	34.06	38.58	37.67	45.98
Professional and related .....	33.59	28.34	33.33	32.36	37.91
Service .....	11.36	10.74	9.69	11.83	15.14
Sales and office .....	17.85	17.39	16.30	18.28	19.58
Sales and related .....	18.28	17.13	15.63	20.08	24.53
Office and administrative support .....	17.55	17.68	16.67	17.04	18.54
Natural resources, construction, and maintenance .....	23.74	20.65	26.03	28.88	25.84
Construction and extraction .....	24.70	—	—	—	—
Installation, maintenance, and repair .....	22.40	18.92	21.11	26.54	24.92
Production, transportation, and material moving .....	15.14	14.71	15.20	15.00	16.67
Production .....	15.71	14.95	15.42	15.84	17.00
Transportation and material moving .....	14.50	14.53	14.93	13.95	15.93
	Relative error				
<b>All workers</b> .....	1.2%	2.7%	5.3%	3.0%	3.1%
Management, professional, and related .....	1.9	5.3	5.2	3.2	4.3
Management, business, and financial .....	2.2	6.2	3.9	4.8	5.2
Professional and related .....	1.5	6.1	8.5	3.4	3.3
Service .....	1.1	3.4	3.7	5.0	2.0
Sales and office .....	2.3	1.9	6.1	5.4	2.9
Sales and related .....	4.0	3.0	15.7	8.4	11.8
Office and administrative support .....	1.3	1.8	3.3	3.6	1.8
Natural resources, construction, and maintenance .....	4.1	3.9	15.9	4.6	5.2
Construction and extraction .....	5.4	—	—	—	—
Installation, maintenance, and repair .....	1.7	2.8	4.4	3.1	6.3
Production, transportation, and material moving .....	3.1	4.9	4.4	6.9	8.6
Production .....	4.5	7.1	4.1	8.3	8.0
Transportation and material moving .....	3.0	7.1	8.0	5.3	22.6

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.10	\$17.50	\$833	\$697	39.5	\$42,780	\$35,965	2,028
<b>Management occupations</b> .....	37.95	33.35	1,538	1,346	40.5	79,201	70,000	2,087
General and operations managers .....	51.39	38.46	2,111	1,923	41.1	109,785	100,001	2,136
Marketing and sales managers .....	42.15	39.42	1,732	1,577	41.1	90,075	82,000	2,137
Marketing managers .....	35.56	36.33	1,503	1,552	42.3	78,135	80,710	2,197
Sales managers .....	47.32	41.59	1,904	1,664	40.2	98,989	86,507	2,092
Financial managers .....	35.47	31.45	1,427	1,350	40.2	74,193	70,200	2,092
Industrial production managers .....	38.97	40.50	1,591	1,620	40.8	82,719	84,242	2,123
Education administrators .....	23.63	17.50	920	680	38.9	46,427	35,360	1,965
<b>Business and financial operations occupations</b> .....	30.03	26.25	1,218	1,050	40.6	63,335	54,600	2,109
Buyers and purchasing agents .....	25.66	24.21	1,051	985	41.0	54,645	51,230	2,130
Wholesale and retail buyers, except farm products .....	25.77	20.00	1,061	900	41.2	55,196	46,800	2,142
Purchasing agents, except wholesale, retail, and farm products .....	25.57	26.79	1,043	1,132	40.8	54,215	58,883	2,121
Human resources, training, and labor relations specialists .....	28.84	26.50	1,050	962	36.4	54,600	49,999	1,893
Accountants and auditors .....	32.30	28.85	1,286	1,154	39.8	66,878	60,000	2,071
Financial analysts and advisors .....	43.01	35.00	1,660	1,360	38.6	86,319	70,720	2,007
<b>Computer and mathematical science occupations</b> .....	38.34	39.42	1,555	1,577	40.5	80,847	82,000	2,108
Computer software engineers .....	47.67	51.28	1,971	2,216	41.3	102,487	115,224	2,150
Computer support specialists .....	32.53	27.17	1,301	1,087	40.0	67,657	56,512	2,080
Computer systems analysts .....	42.20	48.19	1,733	1,928	41.1	90,102	100,241	2,135
Network and computer systems administrators .....	29.92	23.31	1,197	932	40.0	62,232	48,485	2,080
<b>Architecture and engineering occupations</b> .....	28.69	26.05	1,151	1,042	40.1	59,861	54,184	2,087
Engineers .....	42.10	42.42	1,698	1,793	40.3	88,287	93,226	2,097
<b>Life, physical, and social science occupations</b> .....	32.55	24.24	1,302	970	40.0	67,700	50,421	2,080

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> .....	\$20.66	\$19.62	\$784	\$736	38.0	\$39,123	\$38,025	1,894
Social workers .....	19.75	20.04	756	715	38.3	38,431	36,026	1,946
<b>Education, training, and library occupations</b> .....	18.87	14.81	712	578	37.7	32,949	27,810	1,746
Primary, secondary, and special education school teachers .....	19.04	14.81	727	578	38.2	33,042	27,810	1,735
Preschool and kindergarten teachers .....	13.85	14.04	539	540	38.9	26,244	23,681	1,895
Preschool teachers, except special education .....	13.74	14.00	536	540	39.0	26,055	23,681	1,896
Teacher assistants .....	10.59	10.30	411	400	38.8	21,359	20,800	2,016
<b>Arts, design, entertainment, sports, and media occupations</b> .....	28.11	22.96	1,124	918	40.0	58,466	47,751	2,080
<b>Healthcare practitioner and technical occupations</b> .....	32.74	26.50	1,256	1,060	38.4	65,313	55,120	1,995
Registered nurses .....	30.90	30.93	1,204	1,200	39.0	62,604	62,400	2,026
<b>Healthcare support occupations</b> .....	13.73	12.50	520	469	37.9	27,042	24,375	1,969
Nursing, psychiatric, and home health aides .....	11.63	11.26	440	450	37.8	22,879	23,421	1,968
Home health aides .....	11.33	11.26	425	450	37.5	22,095	23,421	1,950
Nursing aides, orderlies, and attendants .....	12.44	12.44	483	494	38.8	25,098	25,688	2,018
Miscellaneous healthcare support occupations .....	16.37	15.81	621	625	37.9	32,267	32,483	1,971
Dental assistants .....	20.40	22.14	735	775	36.0	38,225	40,291	1,874
<b>Food preparation and serving related occupations</b> .....	10.89	9.70	412	360	37.9	20,744	18,720	1,905
First-line supervisors/managers, food preparation and serving workers .....	20.98	20.00	879	812	41.9	45,697	42,214	2,178

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
First-line supervisors/managers of food preparation and serving workers .....	\$19.37	\$17.86	\$815	\$714	42.1	\$42,367	\$37,143	2,188
Cooks .....	11.99	13.00	466	480	38.9	24,250	24,960	2,023
Cooks, restaurant .....	12.65	13.50	487	508	38.5	25,327	26,390	2,002
Food service, tipped .....	6.63	6.00	226	224	34.2	11,130	11,232	1,680
Bartenders .....	7.34	8.00	242	224	33.0	12,587	11,648	1,715
Waiters and waitresses .....	6.31	2.93	223	103	35.3	10,501	5,333	1,665
Fast food and counter workers .....	9.04	9.00	340	333	37.6	16,462	17,290	1,820
Counter attendants, cafeteria, food concession, and coffee shop .....	9.07	9.00	343	340	37.9	17,155	17,290	1,891
Dishwashers .....	9.09	9.00	358	360	39.4	18,602	18,720	2,047
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.29	13.50	565	540	39.6	27,545	28,080	1,928
Building cleaning workers .....	13.97	13.50	550	540	39.4	28,603	28,080	2,048
Grounds maintenance workers .....	15.65	16.17	626	647	40.0	25,798	25,897	1,648
Landscaping and groundskeeping workers .....	15.65	16.17	626	647	40.0	25,798	25,897	1,648
<b>Personal care and service occupations</b> .....	11.69	11.60	450	429	38.5	23,360	22,311	1,999
Child care workers .....	11.03	10.62	440	425	39.9	22,890	22,090	2,075
<b>Sales and related occupations</b> .....	19.75	17.43	789	697	40.0	40,933	36,246	2,073
First-line supervisors/managers, sales workers .....	18.64	16.83	768	725	41.2	39,931	37,700	2,142
First-line supervisors/managers of retail sales workers ..	17.51	16.25	727	697	41.5	37,820	36,269	2,160
Retail sales workers .....	14.07	11.71	558	449	39.6	28,822	23,026	2,048

See footnotes at end of table.



Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Cashiers, all workers .....	\$10.57	\$10.45	\$394	\$380	37.3	\$20,503	\$19,760	1,940
Cashiers .....	10.57	10.45	394	380	37.3	20,503	19,760	1,940
Counter and rental clerks and parts salespersons ..	13.51	12.63	540	505	40.0	27,945	26,260	2,069
Counter and rental clerks	11.43	10.10	457	404	40.0	23,548	20,800	2,060
Parts salespersons .....	15.94	17.17	637	687	40.0	33,145	35,712	2,080
Retail salespersons .....	16.19	13.47	656	520	40.5	33,805	26,464	2,088
Insurance sales agents .....	24.49	17.87	974	671	39.8	50,623	34,867	2,067
Sales representatives, wholesale and manufacturing .....	29.05	25.52	1,178	1,021	40.6	61,262	53,077	2,109
Sales representatives, wholesale and manufacturing, technical and scientific products .....	32.61	34.27	1,304	1,371	40.0	67,833	71,273	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.11	24.92	1,144	997	40.7	59,504	51,823	2,117
Miscellaneous sales and related workers .....	25.55	29.21	1,014	1,169	39.7	52,727	60,765	2,064
<b>Office and administrative support occupations</b> .....	18.00	16.50	708	657	39.3	36,814	34,166	2,045
First-line supervisors/managers of office and administrative support workers .....	30.93	29.32	1,197	1,173	38.7	62,241	60,986	2,012
Financial clerks .....	16.71	15.74	656	619	39.3	34,110	32,198	2,041
Billing and posting clerks and machine operators	16.62	15.92	647	619	38.9	33,640	32,175	2,024
Bookkeeping, accounting, and auditing clerks .....	19.84	19.23	779	769	39.2	40,494	40,000	2,041
Tellers .....	13.29	13.38	526	511	39.6	27,358	26,591	2,059
Customer service representatives .....	18.02	16.43	712	657	39.5	37,036	34,166	2,055
Receptionists and information clerks .....	14.58	14.18	567	565	38.9	29,468	29,378	2,021

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Dispatchers .....	\$20.24	\$21.00	\$855	\$737	42.2	\$44,449	\$38,314	2,196
Dispatchers, except police, fire, and ambulance .....	20.24	21.00	855	737	42.2	44,449	38,314	2,196
Shipping, receiving, and traffic clerks .....	16.54	15.79	655	632	39.6	34,060	32,845	2,059
Secretaries and administrative assistants .....	20.67	19.11	811	764	39.2	42,177	39,753	2,041
Executive secretaries and administrative assistants .....	24.00	22.27	936	865	39.0	48,654	45,001	2,027
Medical secretaries .....	18.49	19.11	720	764	38.9	37,444	39,753	2,025
Secretaries, except legal, medical, and executive	17.59	14.30	698	572	39.7	36,291	29,736	2,064
Insurance claims and policy processing clerks .....	15.96	15.40	617	600	38.7	32,103	31,200	2,011
Office clerks, general .....	19.15	18.12	749	720	39.1	38,963	37,440	2,035
<b>Construction and extraction occupations</b> .....	23.11	22.00	925	880	40.0	47,122	45,750	2,039
Carpenters .....	25.07	23.50	1,003	940	40.0	52,145	48,880	2,080
Construction laborers .....	22.80	23.16	912	926	40.0	44,130	47,840	1,936
Construction equipment operators .....	31.59	27.70	1,264	1,108	40.0	63,638	57,616	2,014
Operating engineers and other construction equipment operators ....	33.18	33.75	1,327	1,350	40.0	65,992	70,202	1,989
Electricians .....	21.13	22.00	851	880	40.3	44,271	45,750	2,096
Pipelayers, plumbers, pipefitters, and steamfitters .....	20.02	19.00	801	760	40.0	41,640	39,520	2,080
Plumbers, pipefitters, and steamfitters .....	21.82	22.00	873	880	40.0	45,385	45,760	2,080
Helpers, construction trades ..	19.32	15.00	773	600	40.0	40,192	31,200	2,080
<b>Installation, maintenance, and repair occupations</b> .....	19.54	18.83	790	755	40.4	40,737	39,166	2,085
Automotive technicians and repairers .....	19.92	18.50	821	740	41.2	42,709	38,480	2,144

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Automotive service technicians and mechanics .....	\$19.80	\$18.40	\$816	\$736	41.2	\$42,436	\$38,274	2,144
Bus and truck mechanics and diesel engine specialists ...	18.14	18.72	726	749	40.0	37,736	38,938	2,080
Industrial machinery installation, repair, and maintenance workers .....	17.54	17.50	696	700	39.7	35,832	36,400	2,043
Maintenance and repair workers, general .....	17.64	17.50	706	700	40.0	36,166	36,400	2,050
<b>Production occupations</b> .....	15.42	13.70	612	533	39.7	31,803	27,724	2,063
First-line supervisors/managers of production and operating workers .....	27.64	27.06	1,077	1,190	39.0	55,992	61,904	2,026
Electrical, electronics, and electromechanical assemblers .....	13.34	12.51	534	500	40.0	27,744	26,021	2,080
Miscellaneous assemblers and fabricators .....	14.28	12.37	563	594	39.4	29,275	30,867	2,050
Forming machine setters, operators, and tenders, metal and plastic .....	14.83	14.00	593	560	40.0	30,849	29,120	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	12.98	12.00	519	480	40.0	26,997	24,960	2,080
Machinists .....	19.99	21.25	800	850	40.0	41,585	44,194	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	16.91	15.70	677	628	40.0	35,181	32,656	2,080
Printers .....	14.96	11.58	593	463	39.6	30,827	24,088	2,060
Printing machine operators	14.89	11.85	596	474	40.0	30,981	24,648	2,080
Inspectors, testers, sorters, samplers, and weighers ....	16.65	16.00	666	640	40.0	34,623	33,280	2,080
Miscellaneous production workers .....	14.39	13.50	576	540	40.0	29,937	28,080	2,080

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> .....	\$15.60	\$15.00	\$607	\$519	38.9	\$31,369	\$26,984	2,011
Driver/sales workers and truck drivers .....	17.84	17.00	717	680	40.2	37,270	35,360	2,089
Driver/sales workers .....	19.65	19.67	759	776	38.6	39,462	40,373	2,008
Truck drivers, heavy and tractor-trailer .....	19.30	19.95	793	798	41.1	41,221	41,496	2,136
Truck drivers, light or delivery services .....	13.60	13.50	543	540	39.9	28,215	28,080	2,075
Dredge, excavating, and loading machine operators	21.88	24.46	875	978	40.0	45,519	50,877	2,080
Excavating and loading machine and dragline operators .....	21.88	24.46	875	978	40.0	45,519	50,877	2,080
Industrial truck and tractor operators .....	16.43	15.17	649	588	39.5	33,753	30,576	2,054
Laborers and material movers, hand .....	12.46	12.00	496	480	39.8	25,816	24,960	2,072
Laborers and freight, stock, and material movers, hand .....	13.35	13.50	534	540	40.0	27,745	28,080	2,079
Packers and packagers, hand .....	10.81	10.50	427	420	39.5	22,210	21,840	2,055

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$28.03	\$23.26	\$1,104	\$903	39.4	\$56,942	\$46,592	2,032
<b>Management occupations</b> .....	49.54	45.84	1,968	1,823	39.7	102,331	94,800	2,066
General and operations managers .....	71.00	70.31	2,857	2,656	40.2	148,563	138,095	2,092
Marketing and sales managers .....	53.41	47.73	2,169	1,872	40.6	112,766	97,359	2,111
Marketing managers .....	61.81	59.00	2,568	2,788	41.5	133,543	145,001	2,161
Sales managers .....	37.00	32.07	1,438	1,283	38.9	74,785	66,695	2,021
Administrative services managers .....	42.21	45.87	1,677	1,556	39.7	87,216	80,889	2,066
Computer and information systems managers .....	54.90	51.69	2,182	2,080	39.7	113,466	108,162	2,067
Financial managers .....	56.62	58.53	2,299	2,404	40.6	119,550	125,000	2,112
Purchasing managers .....	39.14	38.90	1,525	1,538	39.0	79,283	80,000	2,025
Transportation, storage, and distribution managers .....	28.98	27.74	1,127	1,110	38.9	58,615	57,695	2,023
Construction managers .....	42.19	39.43	1,770	1,774	42.0	92,033	92,255	2,181
Education administrators .....	40.03	33.21	1,440	1,224	36.0	74,828	63,656	1,869
Education administrators, postsecondary .....	42.54	37.50	1,532	1,500	36.0	79,667	78,000	1,873
Engineering managers .....	53.17	49.95	2,167	2,139	40.8	112,684	111,239	2,119
Medical and health services managers .....	48.72	42.00	1,979	1,512	40.6	102,899	78,624	2,112
<b>Business and financial operations occupations</b> .....	34.14	29.14	1,356	1,145	39.7	70,504	59,563	2,065
Buyers and purchasing agents .....	35.51	35.35	1,440	1,414	40.5	74,868	73,534	2,108
Purchasing agents, except wholesale, retail, and farm products .....	37.13	38.29	1,504	1,532	40.5	78,196	79,652	2,106
Claims adjusters, appraisers, examiners, and investigators .....	27.22	25.27	1,049	977	38.5	54,524	50,825	2,003
Claims adjusters, examiners, and investigators .....	27.77	25.02	1,071	986	38.6	55,681	51,250	2,005
Human resources, training, and labor relations specialists .....	30.27	29.06	1,191	1,124	39.3	61,917	58,469	2,046
Employment, recruitment, and placement specialists .....	30.66	39.23	1,159	1,127	37.8	60,243	58,579	1,965

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Compensation, benefits, and job analysis specialists .....	\$29.81	\$29.06	\$1,199	\$1,162	40.2	\$62,362	\$60,445	2,092
Training and development specialists .....	30.80	28.11	1,234	1,124	40.1	64,154	58,469	2,083
Management analysts .....	41.42	37.22	1,644	1,462	39.7	85,487	75,999	2,064
Accountants and auditors .....	25.64	24.13	976	870	38.1	50,777	45,240	1,981
Financial analysts and advisors .....	42.09	32.95	1,766	1,294	42.0	91,840	67,265	2,182
Financial analysts .....	42.37	32.34	1,847	1,410	43.6	96,025	73,301	2,266
Insurance underwriters .....	47.53	33.97	1,818	1,194	38.2	94,522	62,105	1,989
<b>Computer and mathematical science occupations</b>								
Computer programmers .....	39.99	39.74	1,579	1,545	39.5	81,820	80,204	2,046
Computer software engineers .....	33.46	35.71	1,320	1,396	39.4	68,622	72,592	2,051
Computer software engineers, applications .....	46.11	44.92	1,845	1,782	40.0	95,928	92,674	2,081
Computer software engineers, systems software .....	45.17	43.61	1,815	1,736	40.2	94,369	90,270	2,089
Computer support specialists .....	46.73	45.48	1,865	1,813	39.9	96,962	94,301	2,075
Computer systems analysts .....	30.99	29.52	1,210	1,082	39.1	62,934	56,265	2,031
Computer systems analysts .....	38.81	39.57	1,529	1,529	39.4	79,530	79,500	2,049
Network and computer systems administrators .....	40.64	45.11	1,637	1,804	40.3	85,133	93,829	2,095
Network systems and data communications analysts .....	35.25	35.96	1,357	1,396	38.5	70,574	72,604	2,002
Actuaries .....	44.81	43.86	1,693	1,535	37.8	88,018	79,825	1,964
<b>Architecture and engineering occupations</b>								
Engineers .....	38.99	39.42	1,598	1,614	41.0	83,080	83,926	2,131
Aerospace engineers .....	42.83	42.84	1,747	1,732	40.8	90,848	90,039	2,121
Computer hardware engineers .....	48.37	45.51	1,983	1,916	41.0	103,091	99,654	2,131
Electrical and electronics engineers .....	49.59	47.20	1,984	1,888	40.0	103,154	98,174	2,080
Electrical engineers .....	42.37	44.80	1,750	1,792	41.3	91,003	93,176	2,148
Electrical engineers .....	39.62	42.99	1,679	1,792	42.4	87,331	93,176	2,204

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Electronics engineers, except computer .....	\$43.09	\$45.10	\$1,768	\$1,813	41.0	\$91,934	\$94,259	2,133
Industrial engineers, including health and safety .....	37.89	35.83	1,554	1,589	41.0	80,816	82,634	2,133
Industrial engineers .....	38.82	37.41	1,596	1,599	41.1	83,007	83,127	2,138
Mechanical engineers .....	42.42	42.46	1,709	1,698	40.3	88,885	88,308	2,095
Drafters .....	28.87	30.00	1,155	1,200	40.0	60,058	62,400	2,080
Engineering technicians, except drafters .....	26.03	26.47	1,041	1,059	40.0	54,151	55,049	2,080
Electrical and electronic engineering technicians	26.76	26.47	1,071	1,059	40.0	55,670	55,049	2,080
Industrial engineering technicians .....	26.15	28.45	1,046	1,138	40.0	54,396	59,176	2,080
<b>Life, physical, and social science occupations</b> .....	34.77	27.04	1,374	1,082	39.5	71,296	56,243	2,050
Physical scientists .....	47.74	48.13	1,923	2,033	40.3	100,007	105,693	2,095
Chemists and materials scientists .....	47.74	48.13	1,923	2,033	40.3	100,007	105,693	2,095
Materials scientists .....	45.63	45.17	1,851	1,888	40.6	96,274	98,201	2,110
Market and survey researchers .....	49.92	43.75	2,043	1,764	40.9	106,254	91,709	2,128
Market research analysts ...	49.92	43.75	2,043	1,764	40.9	106,254	91,709	2,128
<b>Community and social services occupations</b> .....	18.33	17.16	719	686	39.2	37,113	35,682	2,024
Counselors .....	19.46	19.29	755	698	38.8	38,187	36,116	1,962
Social workers .....	18.10	17.04	724	682	40.0	37,601	35,443	2,078
Medical and public health social workers .....	25.23	26.20	1,009	1,048	40.0	52,472	54,496	2,080
Mental health and substance abuse social workers .....	16.97	16.98	679	679	40.0	35,288	35,320	2,080
<b>Legal occupations</b> .....	64.66	68.54	2,478	2,742	38.3	128,832	142,561	1,993
Lawyers .....	85.43	76.92	3,375	3,077	39.5	175,507	160,000	2,054
Paralegals and legal assistants	27.64	27.53	1,016	1,086	36.8	52,843	56,475	1,912

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> .....	\$40.34	\$36.74	\$1,539	\$1,391	38.1	\$66,611	\$56,646	1,651
Postsecondary teachers .....	54.04	49.41	2,072	1,962	38.3	87,200	83,204	1,614
Math and computer teachers, postsecondary	59.90	54.51	2,290	2,181	38.2	83,519	75,944	1,394
Mathematical science teachers, postsecondary .....	59.90	54.51	2,290	2,181	38.2	83,519	75,944	1,394
Life sciences teachers, postsecondary .....	51.63	51.09	2,256	2,145	43.7	110,452	104,836	2,139
Biological science teachers, postsecondary .....	51.63	51.09	2,256	2,145	43.7	110,452	104,836	2,139
Physical sciences teachers, postsecondary .....	65.80	55.43	2,539	2,217	38.6	112,701	115,301	1,713
Social sciences teachers, postsecondary .....	54.74	49.04	2,042	1,962	37.3	89,572	94,750	1,636
Arts, communications, and humanities teachers, postsecondary .....	47.13	36.92	1,689	1,401	35.8	62,332	47,046	1,323
English language and literature teachers, postsecondary .....	67.22	60.55	2,304	2,267	34.3	97,482	88,400	1,450
Miscellaneous postsecondary teachers	47.28	43.92	1,743	1,515	36.9	71,852	68,361	1,520
Primary, secondary, and special education school teachers .....	26.95	24.36	1,046	961	38.8	43,598	42,850	1,618
Elementary and middle school teachers .....	41.46	44.74	1,542	1,695	37.2	57,215	59,700	1,380
Secondary school teachers	35.49	37.08	1,428	1,391	40.2	53,764	55,625	1,515
Secondary school teachers, except special and vocational education	35.49	37.08	1,428	1,391	40.2	53,764	55,625	1,515
Librarians .....	22.70	21.40	889	856	39.2	45,742	44,512	2,015
<b>Arts, design, entertainment, sports, and media occupations</b> .....	30.30	28.60	1,167	1,124	38.5	60,641	58,469	2,001
Designers .....	28.95	31.39	1,133	1,177	39.1	58,926	61,201	2,036

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations –Continued</b>								
Athletes, coaches, umpires, and related workers .....	\$28.52	\$26.67	\$1,121	\$1,190	39.3	\$57,486	\$61,900	2,015
Public relations specialists .....	31.19	32.42	1,203	1,216	38.6	62,532	63,215	2,005
Writers and editors .....	40.10	37.38	1,513	1,308	37.7	78,664	68,028	1,962
Technical writers .....	43.34	47.41	1,774	1,896	40.9	92,268	98,607	2,129
<b>Healthcare practitioner and technical occupations .....</b>								
Pharmacists .....	30.92	28.23	1,187	1,064	38.4	61,602	55,224	1,992
Physicians and surgeons .....	48.08	47.02	1,887	1,881	39.3	98,149	97,802	2,041
Physicians and surgeons .....	47.81	27.41	1,922	1,096	40.2	99,927	57,013	2,090
Registered nurses .....	35.60	33.00	1,309	1,254	36.8	68,078	65,202	1,912
Therapists .....	31.81	31.85	1,268	1,274	39.9	65,961	66,246	2,074
Physical therapists .....	31.41	31.88	1,252	1,275	39.9	65,111	66,300	2,073
Clinical laboratory technologists and technicians .....	21.34	19.21	843	768	39.5	43,860	39,957	2,055
Medical and clinical laboratory technologists .....	23.37	22.07	935	883	40.0	48,619	45,906	2,080
Medical and clinical laboratory technicians ..	18.42	17.71	716	708	38.9	37,218	36,837	2,021
Health diagnosing and treating practitioner support technicians .....	19.62	18.28	776	731	39.6	39,904	36,608	2,034
Licensed practical and licensed vocational nurses .....	24.36	24.53	945	962	38.8	49,156	50,003	2,018
Medical records and health information technicians ...	15.67	15.04	602	580	38.4	31,305	30,160	1,998
<b>Healthcare support occupations .....</b>								
Nursing, psychiatric, and home health aides .....	14.73	14.38	573	561	38.9	29,776	29,183	2,022
Nursing aides, orderlies, and attendants .....	14.33	14.15	555	548	38.7	28,873	28,517	2,015
Psychiatric aides .....	14.33	14.13	555	548	38.7	28,864	28,496	2,014
Miscellaneous healthcare support occupations .....	13.93	14.13	536	537	38.5	27,884	27,927	2,002
Miscellaneous healthcare support occupations .....	15.45	14.85	607	590	39.3	31,561	30,659	2,043
<b>Protective service occupations</b>	16.64	15.52	663	621	39.9	34,498	32,271	2,074

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b> –Continued								
Security guards and gaming surveillance officers .....	\$15.79	\$15.13	\$631	\$605	40.0	\$32,797	\$31,470	2,078
Security guards .....	15.79	15.13	631	605	40.0	32,797	31,470	2,078
<b>Food preparation and serving related occupations</b> .....	13.30	12.63	512	474	38.5	26,156	24,648	1,967
First-line supervisors/managers, food preparation and serving workers .....	15.98	15.90	636	619	39.8	31,777	26,017	1,988
Cooks .....	15.19	15.40	584	590	38.4	30,098	30,701	1,982
Cooks, institution and cafeteria .....	15.62	16.25	593	614	38.0	30,507	31,922	1,953
Food preparation workers .....	13.00	12.28	517	491	39.8	26,881	25,536	2,068
Food service, tipped .....	10.73	11.24	394	390	36.7	19,965	20,280	1,860
Fast food and counter workers .....	13.56	13.14	517	526	38.1	25,884	24,144	1,909
<b>Building and grounds cleaning and maintenance occupations</b> .....	13.10	12.94	520	518	39.7	27,062	26,915	2,065
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	17.44	19.12	698	765	40.0	36,275	39,759	2,080
Building cleaning workers .....	12.71	12.94	505	518	39.7	26,244	26,915	2,065
Janitors and cleaners, except maids and housekeeping cleaners .....	13.70	13.38	545	524	39.8	28,314	27,244	2,067
Maids and housekeeping cleaners .....	11.25	11.86	446	474	39.6	23,190	24,658	2,062
Grounds maintenance workers .....	13.89	12.64	549	505	39.5	28,546	26,281	2,054
Landscaping and groundskeeping workers .....	13.89	12.64	549	505	39.5	28,546	26,281	2,054
<b>Personal care and service occupations</b> .....	19.26	14.40	605	584	31.4	29,104	28,618	1,511

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>	\$25.33	\$15.37	\$998	\$600	39.4	\$51,787	\$31,158	2,045
First-line supervisors/managers, sales workers .....	23.51	20.10	958	804	40.8	49,826	41,808	2,119
First-line supervisors/managers of retail sales workers ..	23.19	18.14	951	672	41.0	49,473	34,944	2,133
Retail sales workers .....	12.78	12.11	498	474	39.0	25,818	24,336	2,020
Cashiers, all workers .....	11.42	11.36	444	450	38.9	22,803	22,776	1,996
Cashiers .....	11.42	11.36	444	450	38.9	22,803	22,776	1,996
Retail salespersons .....	13.32	12.42	520	494	39.0	27,031	25,669	2,030
Securities, commodities, and financial services sales agents .....	85.71	62.61	3,324	2,787	38.8	172,846	144,918	2,017
Sales representatives, wholesale and manufacturing .....	32.78	32.65	1,303	1,306	39.8	67,768	67,906	2,067
Sales representatives, wholesale and manufacturing, technical and scientific products .....	38.76	36.25	1,550	1,450	40.0	80,613	75,402	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	22.61	22.38	889	895	39.3	46,251	46,550	2,046
Miscellaneous sales and related workers .....	21.81	16.01	869	640	39.8	45,172	33,301	2,071
<b>Office and administrative support occupations</b> .....	18.08	17.02	708	667	39.1	36,543	34,549	2,021
First-line supervisors/managers of office and administrative support workers .....	25.43	24.60	1,011	984	39.8	52,595	51,172	2,068
Financial clerks .....	17.84	17.04	695	671	39.0	36,159	34,882	2,027
Billing and posting clerks and machine operators .....	15.03	14.97	595	600	39.6	30,938	31,200	2,059
Bookkeeping, accounting, and auditing clerks .....	18.55	15.82	703	633	37.9	36,547	32,895	1,970

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Payroll and timekeeping clerks .....	\$19.51	\$19.00	\$767	\$731	39.3	\$39,860	\$38,000	2,043
Brokerage clerks .....	19.45	18.31	764	724	39.3	39,749	37,650	2,044
Customer service representatives .....	19.84	19.06	777	724	39.2	40,401	37,648	2,037
Receptionists and information clerks .....	13.04	12.51	503	471	38.6	25,508	24,395	1,956
Reservation and transportation ticket agents and travel clerks ...	15.58	14.61	606	506	38.9	31,511	26,325	2,022
Production, planning, and expediting clerks .....	21.95	21.63	873	859	39.8	45,420	44,686	2,069
Shipping, receiving, and traffic clerks .....	14.71	13.52	588	541	40.0	30,595	28,128	2,080
Stock clerks and order fillers	14.03	14.19	556	568	39.7	28,931	29,515	2,062
Secretaries and administrative assistants .....	19.78	18.43	768	719	38.9	39,358	37,088	1,990
Executive secretaries and administrative assistants .....	23.37	23.08	918	920	39.3	47,723	47,844	2,042
Medical secretaries .....	16.42	16.07	645	619	39.3	33,520	32,165	2,042
Secretaries, except legal, medical, and executive	18.06	17.02	683	681	37.8	33,792	34,840	1,871
Data entry and information processing workers .....	15.68	14.17	602	554	38.4	29,486	28,829	1,881
Data entry keyers .....	14.13	13.86	542	547	38.3	26,261	28,111	1,859
Insurance claims and policy processing clerks .....	17.68	16.83	690	659	39.0	35,876	34,247	2,029
Mail clerks and mail machine operators, except postal service .....	14.89	15.00	580	600	38.9	30,153	31,200	2,024
Office clerks, general .....	17.02	16.73	666	656	39.1	34,631	34,121	2,035
<b>Construction and extraction occupations</b> .....	30.92	30.00	1,236	1,200	40.0	64,258	62,400	2,078
Electricians .....	30.88	29.66	1,235	1,186	40.0	64,235	61,693	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	32.68	34.22	1,306	1,369	40.0	67,913	71,182	2,078

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Plumbers, pipefitters, and steamfitters .....	\$32.68	\$34.22	\$1,306	\$1,369	40.0	\$67,913	\$71,182	2,078
<b>Installation, maintenance, and repair occupations</b> .....	26.27	26.88	1,054	1,059	40.1	54,793	55,078	2,086
First-line supervisors/managers of mechanics, installers, and repairers .....	37.62	40.14	1,656	1,470	44.0	86,115	76,465	2,289
Radio and telecommunications equipment installers and repairers .....	29.33	29.65	1,170	1,186	39.9	60,818	61,672	2,074
Telecommunications equipment installers and repairers, except line installers .....	29.33	29.65	1,170	1,186	39.9	60,818	61,672	2,074
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	23.48	23.42	939	937	40.0	48,841	48,714	2,080
Aircraft mechanics and service technicians .....	31.12	30.83	1,245	1,233	40.0	64,729	64,126	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	27.76	27.40	1,111	1,096	40.0	57,750	56,992	2,080
Industrial machinery installation, repair, and maintenance workers .....	21.29	20.50	844	820	39.6	43,887	42,640	2,061
Industrial machinery mechanics .....	22.91	21.89	910	876	39.7	47,304	45,531	2,065
Maintenance and repair workers, general .....	21.29	20.50	840	820	39.4	43,672	42,640	2,051
Maintenance workers, machinery .....	18.15	16.97	726	679	40.0	37,754	35,298	2,080
Line installers and repairers ...	27.46	30.94	1,099	1,238	40.0	57,127	64,364	2,080
Telecommunications line installers and repairers	26.16	30.94	1,046	1,238	40.0	54,416	64,364	2,080
<b>Production occupations</b> .....	16.21	14.61	647	584	39.9	33,661	30,389	2,077

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
First-line supervisors/managers of production and operating workers .....	\$26.74	\$26.90	\$1,076	\$1,091	40.2	\$55,934	\$56,751	2,091
Electrical, electronics, and electromechanical assemblers .....	14.98	13.83	599	553	40.0	31,163	28,766	2,080
Electrical and electronic equipment assemblers ..	17.06	16.28	682	651	40.0	35,484	33,860	2,080
Electromechanical equipment assemblers ..	13.53	13.60	541	544	40.0	28,137	28,288	2,080
Miscellaneous assemblers and fabricators .....	13.17	12.66	523	506	39.8	27,220	26,333	2,067
Machine tool cutting setters, operators, and tenders, metal and plastic .....	20.84	19.33	833	773	40.0	43,341	40,200	2,080
Machinists .....	22.99	21.11	920	844	40.0	47,818	43,909	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	13.43	13.58	537	543	40.0	27,944	28,246	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	13.43	13.58	537	543	40.0	27,944	28,246	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	14.96	14.75	598	590	40.0	31,119	30,680	2,080
Miscellaneous metalworkers and plastic workers .....	16.62	15.50	665	620	40.0	34,573	32,240	2,080
Inspectors, testers, sorters, samplers, and weighers ....	15.85	15.18	637	607	40.2	33,104	31,574	2,088
Packaging and filling machine operators and tenders .....	11.61	10.94	464	438	40.0	24,153	22,761	2,080
Miscellaneous production workers .....	12.09	10.50	482	420	39.9	25,079	21,840	2,074
<b>Transportation and material moving occupations .....</b>	15.08	14.50	599	582	39.7	31,129	30,243	2,064

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Driver/sales workers and truck drivers .....	\$18.75	\$20.86	\$744	\$819	39.7	\$38,652	\$42,578	2,061
Truck drivers, heavy and tractor-trailer .....	21.52	20.86	844	834	39.2	43,817	43,389	2,036
Truck drivers, light or delivery services .....	16.73	15.27	669	611	40.0	34,802	31,762	2,080
Industrial truck and tractor operators .....	17.34	17.28	694	691	40.0	36,071	35,947	2,080
Laborers and material movers, hand .....	11.52	10.00	460	400	39.9	23,910	20,800	2,076
Laborers and freight, stock, and material movers, hand .....	11.92	10.18	476	407	39.9	24,749	21,174	2,076
Machine feeders and offbearers .....	11.79	8.00	469	320	39.8	24,372	16,640	2,067
Packers and packagers, hand .....	10.38	9.98	415	399	40.0	21,583	20,760	2,080

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 17**

**Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by major sector and for major occupational groups**

Occupational group <sup>3</sup>	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
<b>All workers</b> .....	\$26.82	\$24.02	\$29.43	\$22.66	\$22.64	\$23.33
Management, professional, and related .....	35.69	36.04	35.61	35.57	35.85	29.68
Management, business, and financial .....	35.03	–	35.16	39.75	39.90	37.19
Professional and related .....	35.75	36.11	35.66	33.05	33.45	24.06
Service .....	20.27	14.27	23.24	11.29	11.13	15.37
Sales and office .....	19.29	18.87	19.95	17.78	17.78	17.54
Sales and related .....	14.34	13.71	–	18.48	18.54	–
Office and administrative support .....	20.91	21.68	20.06	17.28	17.24	18.56
Natural resources, construction, and maintenance .....	29.31	30.56	22.85	20.77	20.72	22.69
Construction and extraction .....	30.51	31.35	23.84	20.87	20.78	23.26
Installation, maintenance, and repair .....	26.44	28.19	21.82	20.87	20.88	–
Production, transportation, and material moving .....	19.65	19.57	20.16	14.30	14.28	15.85
Production .....	20.00	19.74	23.32	15.09	15.09	–
Transportation and material moving ...	19.42	19.43	19.37	13.36	13.30	15.95

<sup>1</sup> Union workers are those whose wages are determined through collective bargaining.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 18**

**Workers paid on time or incentive basis<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for civilian and private industry workers in major occupational groups**

Occupational group <sup>3</sup>	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
<b>All workers</b> .....	\$23.20	\$22.56	\$27.05	\$27.05
Management, professional, and related .....	35.53	35.79	40.25	40.25
Management, business, and financial .....	39.59	39.93	38.79	38.79
Professional and related .....	33.61	33.54	–	–
Service .....	12.97	11.34	–	–
Sales and office .....	16.89	16.74	27.38	27.38
Sales and related .....	15.35	15.35	28.66	28.66
Office and administrative support .....	17.71	17.53	18.38	18.38
Natural resources, construction, and maintenance .....	23.39	23.43	29.37	29.37
Construction and extraction .....	–	24.50	–	–
Installation, maintenance, and repair .....	21.73	21.74	27.46	27.46
Production, transportation, and material moving .....	14.99	14.83	20.19	20.19
Production .....	15.76	15.68	17.73	17.73
Transportation and material moving .....	14.11	13.81	20.60	20.60
	Relative error			
<b>All workers</b> .....	1.3%	1.2%	5.6%	5.6%
Management, professional, and related .....	1.8	1.8	8.3	8.3
Management, business, and financial .....	2.1	2.1	10.1	10.1
Professional and related .....	1.6	1.5	–	–
Service .....	2.4	1.1	–	–
Sales and office .....	2.1	2.2	4.8	4.8
Sales and related .....	4.2	4.2	4.7	4.7
Office and administrative support .....	1.3	1.4	14.2	14.2
Natural resources, construction, and maintenance .....	4.5	4.9	5.6	5.6
Construction and extraction .....	–	5.5	–	–
Installation, maintenance, and repair .....	2.7	3.0	8.3	8.3
Production, transportation, and material moving .....	3.0	3.2	7.6	7.6
Production .....	4.6	4.7	25.3	25.3
Transportation and material moving .....	2.2	2.4	8.2	8.2

<sup>1</sup> Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 19**

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	\$25.43	\$24.30	\$18.43	–	–	–	\$23.38	–	–
Management, professional, and related .....	40.10	39.43	36.86	–	–	–	31.00	–	–
Management, business, and financial .....	43.14	40.76	39.48	–	–	–	32.75	–	–
Professional and related .....	–	38.42	33.64	–	–	–	30.69	–	–
Service .....	–	13.52	13.17	–	–	–	13.19	–	–
Sales and office .....	22.08	22.27	15.10	–	–	–	17.44	–	–
Sales and related .....	–	35.83	14.76	–	–	–	21.04	–	–
Office and administrative support .....	19.47	18.78	15.94	–	–	–	17.30	–	–
Natural resources, construction, and maintenance .....	24.69	21.70	22.53	–	–	–	24.40	–	–
Installation, maintenance, and repair .....	26.36	21.32	22.41	–	–	–	22.74	–	–
Production, transportation, and material moving .....	–	16.04	16.17	–	–	–	12.04	–	–
Production .....	–	16.33	18.69	–	–	–	–	–	–
Transportation and material moving .....	–	13.95	15.77	–	–	–	12.56	–	–

<sup>1</sup> Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup>**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$25.47	\$21.62	\$994	\$860	39.0	\$51,695	\$44,720	2,030
Level 1 .....	10.40	10.24	414	410	39.8	21,521	21,301	2,069
Level 2 .....	13.63	13.44	545	538	40.0	28,345	27,955	2,079
Level 3 .....	14.68	14.77	584	588	39.8	30,392	30,597	2,070
Level 4 .....	16.69	16.48	642	642	38.5	33,371	33,405	2,000
Level 5 .....	19.49	18.27	778	731	39.9	40,464	38,002	2,076
Level 6 .....	21.86	22.72	848	868	38.8	44,082	45,154	2,016
Level 7 .....	26.16	26.01	1,027	1,022	39.2	53,388	53,146	2,041
Level 8 .....	33.71	31.88	1,284	1,274	38.1	66,787	66,246	1,981
Level 9 .....	34.77	33.15	1,315	1,285	37.8	68,292	66,830	1,964
Level 10 .....	36.03	37.77	1,441	1,511	40.0	74,933	78,562	2,080
Level 11 .....	42.75	44.18	1,707	1,767	39.9	88,742	91,894	2,076
Not able to be leveled .....	28.05	24.52	1,098	962	39.1	57,094	50,003	2,035
<b>Management occupations</b> .....	39.48	37.20	1,568	1,488	39.7	81,511	77,376	2,065
Medical and health services managers .....	40.23	33.15	1,592	1,326	39.6	82,767	68,952	2,058
<b>Life, physical, and social science occupations</b> .....	26.21	23.79	1,049	952	40.0	54,526	49,483	2,080
<b>Community and social services occupations</b> .....	24.37	24.52	956	966	39.2	49,580	50,232	2,034
Level 9 .....	28.21	27.01	1,128	1,080	40.0	58,441	56,181	2,072
Social workers .....	28.01	28.00	1,120	1,120	40.0	57,997	57,539	2,070
Level 9 .....	29.54	29.70	1,182	1,188	40.0	61,113	61,776	2,069
<b>Healthcare practitioner and technical occupations</b> .....	33.83	31.82	1,298	1,185	38.4	67,483	61,626	1,995
Level 4 .....	17.72	17.62	665	684	37.5	34,573	35,589	1,951
Level 5 .....	25.06	25.39	999	1,010	39.9	51,945	52,541	2,073
Level 7 .....	30.72	30.00	1,202	1,197	39.1	62,530	62,234	2,035
Level 8 .....	36.40	32.32	1,369	1,284	37.6	71,211	66,789	1,956
Level 9 .....	35.93	34.83	1,341	1,285	37.3	69,751	66,830	1,941
Level 10 .....	32.91	23.64	1,316	946	40.0	68,451	49,167	2,080
Level 11 .....	49.31	46.56	1,972	1,862	40.0	102,558	96,845	2,080
Not able to be leveled .....	34.50	29.66	1,322	1,078	38.3	68,725	56,034	1,992
Pharmacists .....	48.21	47.11	1,928	1,884	40.0	100,279	97,989	2,080
Physicians and surgeons .....	37.83	26.05	1,523	1,042	40.3	79,205	54,184	2,094
Not able to be leveled .....	38.61	26.24	1,544	1,050	40.0	80,309	54,579	2,080

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Registered nurses .....	\$36.62	\$34.45	\$1,370	\$1,285	37.4	\$71,245	\$66,826	1,946
Level 7 .....	31.59	30.90	1,222	1,227	38.7	63,546	63,787	2,012
Level 8 .....	37.60	36.08	1,385	1,306	36.8	72,036	67,935	1,916
Level 9 .....	35.59	34.26	1,323	1,283	37.2	68,814	66,709	1,934
Not able to be leveled .....	34.75	33.67	1,265	1,109	36.4	65,763	57,676	1,892
Therapists .....	30.18	31.85	1,205	1,274	39.9	62,679	66,246	2,077
Physical therapists .....	32.55	31.88	1,302	1,275	40.0	67,694	66,300	2,080
Clinical laboratory technologists and technicians .....	22.10	21.63	841	868	38.0	43,716	45,154	1,978
Medical and clinical laboratory technicians ..	19.36	18.43	725	705	37.5	37,716	36,658	1,948
Health diagnosing and treating practitioner support technicians .....	20.07	19.58	798	757	39.8	41,509	39,382	2,068
<b>Healthcare support occupations</b> .....	15.61	15.64	605	594	38.8	31,476	30,888	2,017
Level 2 .....	13.87	13.43	555	537	40.0	28,859	27,934	2,080
Level 3 .....	15.16	15.04	604	601	39.8	31,390	31,273	2,070
Level 4 .....	16.24	16.59	610	580	37.6	31,717	30,160	1,954
Not able to be leveled .....	15.63	15.72	623	629	39.9	32,398	32,691	2,073
Nursing, psychiatric, and home health aides .....	15.43	15.09	597	580	38.7	31,052	30,160	2,012
Level 2 .....	13.87	13.43	555	537	40.0	28,859	27,934	2,080
Level 3 .....	15.20	15.04	604	601	39.8	31,432	31,273	2,069
Level 4 .....	16.11	16.29	604	578	37.5	31,428	30,046	1,950
Not able to be leveled .....	15.89	15.09	632	604	39.8	32,877	31,387	2,069
Nursing aides, orderlies, and attendants .....	15.85	15.60	611	584	38.5	31,747	30,364	2,002
Level 3 .....	15.41	15.52	611	615	39.6	31,750	31,970	2,060
Level 4 .....	16.06	16.00	601	569	37.4	31,229	29,598	1,944
Psychiatric aides .....	14.41	15.04	564	563	39.1	29,332	29,286	2,035
Miscellaneous healthcare support occupations .....	16.21	15.72	634	629	39.1	32,963	32,691	2,033
Level 4 .....	16.66	17.54	630	604	37.8	32,738	31,429	1,965

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> .....	\$14.75	\$13.59	\$590	\$543	40.0	\$30,676	\$28,261	2,080
Level 4 .....	16.69	16.41	668	656	40.0	34,716	34,135	2,080
Cooks .....	17.23	16.49	689	660	40.0	35,846	34,299	2,080
Cooks, institution and cafeteria .....	17.23	16.49	689	660	40.0	35,846	34,299	2,080
<b>Building and grounds cleaning and maintenance occupations</b> .....	13.99	13.28	557	531	39.8	28,941	27,618	2,068
Level 2 .....	12.78	13.22	510	529	39.9	26,533	27,498	2,076
Building cleaning workers .....	12.93	13.05	514	520	39.8	26,731	27,019	2,067
Level 2 .....	12.78	13.22	510	529	39.9	26,533	27,498	2,076
Janitors and cleaners, except maids and housekeeping cleaners .....	13.29	13.19	529	528	39.8	27,498	27,435	2,068
Level 2 .....	12.60	12.57	502	503	39.9	26,105	26,146	2,073
Maids and housekeeping cleaners .....	12.46	12.37	495	495	39.7	25,733	25,719	2,066
<b>Office and administrative support occupations</b> .....	16.28	16.04	643	633	39.5	33,452	32,926	2,055
Level 2 .....	13.10	12.76	524	510	40.0	27,255	26,541	2,080
Level 3 .....	14.75	14.54	584	582	39.6	30,393	30,243	2,061
Level 4 .....	16.68	16.48	650	648	39.0	33,793	33,706	2,026
Level 5 .....	18.07	17.55	723	702	40.0	37,578	36,504	2,080
Not able to be leveled .....	15.06	13.48	593	539	39.4	30,832	28,038	2,047
Financial clerks .....	17.44	17.57	698	703	40.0	36,273	36,546	2,080
Level 4 .....	17.33	18.00	693	720	40.0	36,045	37,440	2,080
Billing and posting clerks and machine operators .....	16.68	16.04	667	642	40.0	34,701	33,361	2,080
Level 4 .....	16.88	16.04	675	642	40.0	35,114	33,361	2,080
Receptionists and information clerks .....	13.71	13.79	548	552	40.0	28,507	28,683	2,080
Secretaries and administrative assistants .....	17.41	16.70	685	650	39.3	35,597	33,821	2,045
Level 4 .....	16.98	17.18	659	668	38.8	34,247	34,728	2,017
Not able to be leveled .....	17.61	16.07	660	603	37.5	34,325	31,331	1,950

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Medical secretaries .....	\$16.96	\$16.70	\$662	\$660	39.0	\$34,422	\$34,320	2,030
Level 4 .....	16.98	17.18	659	668	38.8	34,247	34,728	2,017

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21

## Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,437	\$1,237	39.5	\$74,270	\$64,301	2,040
First line .....	1,593	1,487	39.0	82,697	77,322	2,026
Second line .....	2,477	2,223	40.3	128,821	115,586	2,097
Third line .....	3,451	3,909	43.1	179,460	203,245	2,241
General and operations managers						
First line .....	2,104	2,308	40.3	109,420	119,999	2,096
Second line .....	3,010	3,288	41.8	156,532	171,001	2,172
Marketing managers						
First line .....	2,172	2,202	41.7	112,942	114,483	2,170
Sales managers						
First line .....	1,882	1,737	38.6	97,839	90,324	2,006
Administrative services managers						
First line .....	1,539	1,731	39.6	80,023	90,000	2,058
Computer and information systems managers						
Team leader .....	2,362	1,823	38.8	122,827	94,821	2,015
First line .....	2,179	2,292	38.7	113,315	119,176	2,015
Financial managers						
Team leader .....	1,331	1,229	40.4	69,209	63,908	2,103
First line .....	1,528	1,435	39.7	79,456	74,622	2,067
Industrial production managers						
First line .....	1,752	1,740	40.4	91,115	90,500	2,098
Transportation, storage, and distribution managers						
First line .....	1,241	1,322	40.2	64,511	68,724	2,092
Education administrators, elementary and secondary school						
Team leader .....	1,943	1,761	39.6	96,610	92,581	1,971
First line .....	1,785	1,831	36.9	86,929	84,000	1,796
Education administrators, postsecondary						
Team leader .....	1,375	1,224	39.0	71,525	63,656	2,027
First line .....	1,623	1,669	35.7	84,408	86,769	1,855
Engineering managers						
First line .....	1,978	2,012	41.0	102,841	104,636	2,130
Medical and health services managers						
First line .....	1,919	1,326	41.3	99,791	68,952	2,147
Social and community service managers						
First line .....	781	697	35.8	40,600	36,250	1,861

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.