

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly,  
and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$20.54	\$16.00	\$814	\$637	39.7	\$42,124	\$33,001	2,051
<b>Management occupations</b> .....	42.20	37.51	1,735	1,544	41.1	90,188	80,001	2,137
Chief executives .....	72.75	62.50	3,549	3,125	48.8	184,547	162,500	2,537
General and operations managers .....	45.72	38.46	1,934	1,652	42.3	100,559	85,916	2,200
Advertising and promotions managers .....	33.18	25.48	1,322	1,346	39.9	68,763	69,999	2,073
Marketing and sales managers	43.99	39.31	1,795	1,725	40.8	93,333	89,713	2,122
Marketing managers .....	43.16	39.07	1,728	1,572	40.0	89,870	81,765	2,082
Sales managers .....	44.62	41.25	1,847	1,732	41.4	96,056	90,087	2,153
Public relations managers .....	30.27	24.14	1,207	966	39.9	62,761	50,211	2,073
Administrative services managers .....	28.84	26.83	1,187	1,073	41.2	61,719	55,802	2,140
Computer and information systems managers .....	53.28	54.37	2,176	2,295	40.8	113,131	119,323	2,123
Financial managers .....	42.93	38.46	1,728	1,544	40.3	89,861	80,276	2,093
Human resources managers ...	47.78	41.70	1,956	1,668	40.9	101,731	86,736	2,129
Compensation and benefits managers .....	38.48	29.13	1,619	1,306	42.1	84,183	67,897	2,188
Training and development managers .....	60.25	57.73	2,385	2,309	39.6	123,997	120,083	2,058
Industrial production managers .....	40.25	37.83	1,642	1,513	40.8	85,392	78,686	2,121
Purchasing managers .....	42.11	40.81	1,724	1,632	40.9	89,622	84,887	2,128
Transportation, storage, and distribution managers .....	42.57	41.77	1,696	1,566	39.9	88,207	81,457	2,072
Construction managers .....	37.91	35.70	1,560	1,440	41.2	81,102	74,880	2,139
Education administrators .....	37.87	32.94	1,493	1,133	39.4	76,657	58,916	2,024
Education administrators, elementary and secondary school .....	39.75	43.85	1,501	1,212	37.8	77,370	62,999	1,946
Education administrators, postsecondary .....	45.20	31.89	1,793	1,442	39.7	92,206	75,001	2,040
Engineering managers .....	57.46	55.97	2,390	2,254	41.6	124,280	117,202	2,163
Food service managers .....	23.74	22.85	1,124	1,010	47.3	58,108	52,525	2,448
Medical and health services managers .....	32.35	34.23	1,402	1,370	43.3	72,923	71,221	2,254
Property, real estate, and community association managers .....	27.21	22.16	1,108	933	40.7	57,604	48,499	2,117
Social and community service managers .....	26.83	29.81	1,073	1,173	40.0	55,773	61,000	2,079

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations .....</b>	\$32.87	\$28.85	\$1,327	\$1,159	40.4	\$68,995	\$60,147	2,099
Buyers and purchasing agents	28.55	28.52	1,139	1,141	39.9	59,243	59,322	2,075
Wholesale and retail buyers, except farm products .....	26.68	24.70	1,064	988	39.9	55,340	51,376	2,074
Purchasing agents, except wholesale, retail, and farm products .....	29.66	30.87	1,184	1,235	39.9	61,552	64,210	2,075
Claims adjusters, appraisers, examiners, and investigators .....	27.97	25.00	1,107	987	39.6	57,575	51,299	2,059
Claims adjusters, examiners, and investigators .....	27.97	25.00	1,107	987	39.6	57,575	51,299	2,059
Compliance officers, except agriculture, construction, health and safety, and transportation .....	40.66	35.10	1,634	1,404	40.2	84,966	73,010	2,090
Cost estimators .....	32.36	30.46	1,338	1,193	41.4	69,577	62,018	2,150
Human resources, training, and labor relations specialists .....	30.24	27.32	1,221	1,093	40.4	63,491	56,826	2,100
Employment, recruitment, and placement specialists .....	28.63	27.32	1,152	1,093	40.2	59,903	56,826	2,092
Compensation, benefits, and job analysis specialists .....	28.94	29.95	1,154	1,198	39.9	60,008	62,294	2,073
Training and development specialists .....	28.89	28.85	1,180	1,217	40.8	61,360	63,301	2,124
Logisticians .....	34.35	34.72	1,380	1,334	40.2	71,710	69,385	2,087
Management analysts .....	41.59	36.64	1,673	1,463	40.2	87,015	76,066	2,092
Meeting and convention planners .....	23.12	23.78	906	892	39.2	47,091	46,367	2,036
Accountants and auditors .....	30.20	27.40	1,233	1,125	40.8	64,136	58,500	2,124
Budget analysts .....	31.04	29.42	1,215	1,126	39.2	63,204	58,573	2,036
Credit analysts .....	41.65	29.42	1,666	1,177	40.0	86,630	61,200	2,080
Financial analysts and advisors .....	36.35	30.64	1,486	1,231	40.9	77,281	64,002	2,126
Financial analysts .....	39.69	31.82	1,651	1,288	41.6	85,865	66,999	2,164
Personal financial advisors	33.64	24.82	1,345	993	40.0	69,965	51,621	2,080
Insurance underwriters .....	28.77	24.04	1,141	962	39.7	59,352	49,999	2,063

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Loan counselors and officers	\$29.35	\$26.92	\$1,194	\$1,040	40.7	\$62,092	\$54,080	2,116
Loan officers .....	29.35	26.92	1,190	1,077	40.5	61,881	55,994	2,108
<b>Computer and mathematical science occupations</b> .....	37.37	36.73	1,494	1,463	40.0	77,653	75,949	2,078
Computer and information scientists, research .....	57.77	56.95	2,311	2,278	40.0	120,166	118,454	2,080
Computer programmers .....	34.87	32.94	1,429	1,346	41.0	74,291	70,000	2,131
Computer software engineers	42.63	42.31	1,707	1,689	40.0	88,762	87,822	2,082
Computer software engineers, applications	42.55	42.78	1,702	1,710	40.0	88,491	88,899	2,079
Computer software engineers, systems software .....	42.76	41.03	1,717	1,660	40.2	89,277	86,314	2,088
Computer support specialists	27.78	24.60	1,096	957	39.4	56,828	49,269	2,045
Computer systems analysts ....	41.38	41.06	1,652	1,641	39.9	85,915	85,349	2,076
Database administrators .....	36.01	38.09	1,429	1,524	39.7	74,296	79,229	2,063
Network and computer systems administrators ....	34.24	34.09	1,372	1,363	40.1	71,078	70,901	2,076
Network systems and data communications analysts	32.48	30.91	1,295	1,237	39.9	67,321	64,299	2,073
Operations research analysts	37.08	37.24	1,471	1,404	39.7	76,476	73,000	2,062
Statisticians .....	34.83	31.07	1,388	1,243	39.9	72,200	64,628	2,073
<b>Architecture and engineering occupations</b> .....	34.00	31.84	1,366	1,276	40.2	71,047	66,331	2,090
Architects, except naval .....	38.46	37.02	1,539	1,481	40.0	80,024	77,002	2,081
Architects, except landscape and naval ....	39.47	37.02	1,579	1,481	40.0	82,121	77,002	2,081
Engineers .....	39.87	38.46	1,605	1,543	40.2	83,432	80,253	2,092
Aerospace engineers .....	40.65	39.99	1,626	1,600	40.0	84,554	83,179	2,080
Civil engineers .....	35.94	37.07	1,439	1,483	40.0	74,810	77,114	2,082
Computer hardware engineers .....	49.29	45.48	1,975	1,819	40.1	102,707	94,598	2,084
Electrical and electronics engineers .....	37.98	37.66	1,530	1,536	40.3	79,569	79,893	2,095
Electrical engineers .....	39.00	39.88	1,560	1,595	40.0	81,118	82,950	2,080
Electronics engineers, except computer .....	37.32	36.44	1,510	1,519	40.5	78,536	78,991	2,105
Environmental engineers ...	37.45	32.01	1,498	1,280	40.0	77,891	66,581	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Industrial engineers, including health and safety .....	\$39.30	\$38.46	\$1,606	\$1,619	40.9	\$83,498	\$84,165	2,125
Health and safety engineers, except mining safety engineers and inspectors .....	46.22	51.96	1,902	2,078	41.2	98,900	108,068	2,140
Industrial engineers .....	35.63	36.06	1,450	1,503	40.7	75,408	78,150	2,116
Mechanical engineers .....	34.00	31.73	1,381	1,326	40.6	71,727	67,635	2,110
Drafters .....	23.78	23.16	951	926	40.0	49,465	48,169	2,080
Architectural and civil drafters .....	27.15	27.31	1,086	1,092	40.0	56,481	56,805	2,080
Mechanical drafters .....	24.57	23.16	983	926	40.0	51,109	48,169	2,080
Engineering technicians, except drafters .....	25.57	25.63	1,028	1,025	40.2	53,459	53,306	2,091
Electrical and electronic engineering technicians .....	26.02	26.34	1,039	1,053	40.0	54,053	54,779	2,078
Mechanical engineering technicians .....	28.37	25.63	1,204	1,000	42.4	62,622	52,000	2,207
Surveying and mapping technicians .....	16.32	17.50	653	700	40.0	33,950	36,400	2,080
<b>Life, physical, and social science occupations</b> .....	34.41	27.60	1,366	1,144	39.7	71,048	59,484	2,065
Life scientists .....	36.91	36.06	1,392	1,270	37.7	72,391	66,019	1,961
Biological scientists .....	35.08	41.61	1,248	1,270	35.6	64,899	66,019	1,850
Medical scientists .....	38.36	36.06	1,513	1,442	39.4	78,656	75,005	2,051
Physical scientists .....	37.21	33.69	1,496	1,347	40.2	77,809	70,067	2,091
Chemists and materials scientists .....	40.85	33.69	1,657	1,347	40.6	86,147	70,067	2,109
Chemists .....	38.39	29.35	1,562	1,170	40.7	81,212	60,819	2,115
Environmental scientists and geoscientists .....	29.79	33.19	1,191	1,328	40.0	61,954	69,035	2,080
Environmental scientists and specialists, including health .....	27.28	21.64	1,091	866	40.0	56,746	45,011	2,080
Market and survey researchers .....	40.08	28.85	1,606	1,157	40.1	83,517	60,139	2,084
Market research analysts .....	28.92	25.48	1,159	1,077	40.1	60,292	55,994	2,085

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Miscellaneous social scientists and related workers .....	\$43.46	\$41.90	\$1,733	\$1,634	39.9	\$90,125	\$84,971	2,074
Biological technicians .....	22.77	24.17	906	967	39.8	47,108	50,274	2,069
Chemical technicians .....	22.24	22.74	889	910	40.0	46,251	47,299	2,080
Miscellaneous life, physical, and social science technicians .....	23.03	22.85	918	916	39.9	47,748	47,632	2,073
<b>Community and social services occupations</b> .....	16.97	16.35	658	635	38.8	34,165	32,999	2,013
Counselors .....	17.80	16.08	698	651	39.2	36,271	33,846	2,037
Substance abuse and behavioral disorder counselors .....	16.29	15.06	652	602	40.0	33,882	31,325	2,080
Educational, vocational, and school counselors ..	21.11	19.39	813	776	38.5	42,281	40,327	2,003
Rehabilitation counselors ..	15.73	14.90	615	605	39.1	31,992	31,481	2,034
Social workers .....	18.68	17.12	737	685	39.5	38,232	35,605	2,047
Child, family, and school social workers .....	16.02	15.63	624	593	38.9	32,179	30,742	2,008
Medical and public health social workers .....	21.96	22.45	867	857	39.5	45,061	44,554	2,052
Mental health and substance abuse social workers .....	19.16	19.23	767	769	40.0	39,860	39,998	2,080
Miscellaneous community and social service specialists .....	12.96	13.09	483	458	37.2	25,102	23,817	1,936
Social and human service assistants .....	12.14	10.20	465	414	38.3	24,184	21,530	1,992
<b>Legal occupations</b> .....	37.83	28.85	1,497	1,154	39.6	77,830	60,000	2,057
Lawyers .....	58.76	55.29	2,346	2,217	39.9	122,012	115,274	2,076
Paralegals and legal assistants	24.00	22.12	943	865	39.3	49,030	45,001	2,043
Miscellaneous legal support workers .....	19.15	21.64	761	865	39.7	39,549	45,001	2,065
<b>Education, training, and library occupations</b> .....	27.97	24.31	1,090	962	39.0	48,985	43,359	1,751

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Postsecondary teachers .....	\$39.66	\$30.94	\$1,530	\$1,192	38.6	\$70,063	\$53,348	1,767
Business teachers, postsecondary .....	44.38	36.23	1,793	1,667	40.4	69,146	65,000	1,558
Math and computer teachers, postsecondary	48.67	51.35	1,808	1,874	37.2	78,541	67,474	1,614
Life sciences teachers, postsecondary .....	44.88	35.63	1,838	1,782	41.0	81,574	75,395	1,817
Biological science teachers, postsecondary .....	44.88	35.63	1,838	1,782	41.0	81,574	75,395	1,817
Social sciences teachers, postsecondary .....	45.24	44.96	1,712	1,686	37.8	75,024	68,800	1,658
Arts, communications, and humanities teachers, postsecondary .....	41.12	35.54	1,657	1,538	40.3	67,508	61,000	1,642
English language and literature teachers, postsecondary .....	38.84	37.04	1,626	1,547	41.9	64,449	67,349	1,659
Philosophy and religion teachers, postsecondary .....	43.44	37.18	1,794	1,564	41.3	70,081	61,000	1,613
Miscellaneous postsecondary teachers	22.89	22.70	855	908	37.3	43,722	47,222	1,910
Primary, secondary, and special education school teachers .....	26.85	26.58	1,043	1,031	38.9	41,340	39,909	1,540
Preschool and kindergarten teachers .....	13.21	12.68	528	507	40.0	25,373	24,665	1,921
Preschool teachers, except special education .....	13.21	12.68	528	507	40.0	25,373	24,665	1,921
Elementary and middle school teachers .....	29.18	28.30	1,106	1,061	37.9	42,010	39,909	1,440
Elementary school teachers, except special education .....	28.23	27.44	1,068	1,029	37.8	40,466	38,125	1,433
Middle school teachers, except special and vocational education	30.45	29.16	1,155	1,140	37.9	44,079	40,768	1,448
Secondary school teachers	30.71	30.26	1,218	1,206	39.6	46,555	47,712	1,516

See footnotes at end of table.

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**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b>								
–Continued								
Secondary school teachers, except special and vocational education	\$30.71	\$30.26	\$1,218	\$1,206	39.6	\$46,555	\$47,712	1,516
Other teachers and instructors	19.93	10.68	829	724	41.6	39,387	27,512	1,977
Librarians .....	30.11	29.67	1,145	1,050	38.0	50,070	53,999	1,663
Teacher assistants .....	11.39	11.00	437	422	38.4	21,455	20,800	1,883
<b>Arts, design, entertainment, sports, and media occupations</b> .....								
Artists and related workers ....	27.06	22.66	1,077	906	39.8	55,860	47,127	2,064
Designers .....	28.43	28.85	1,132	1,154	39.8	58,422	58,710	2,055
Graphic designers .....	20.31	18.38	818	712	40.3	42,561	37,003	2,095
Actors, producers, and directors .....	20.61	20.43	831	919	40.3	43,209	47,813	2,097
Producers and directors ....	28.36	21.27	1,144	851	40.3	59,491	44,248	2,097
Athletes, coaches, umpires, and related workers .....	29.10	24.04	1,174	884	40.4	61,072	45,975	2,099
Coaches and scouts .....	25.50	29.65	948	920	37.2	49,084	51,476	1,925
News analysts, reporters and correspondents .....	25.89	33.52	938	1,173	36.2	48,531	60,999	1,875
Reporters and correspondents .....	30.24	23.01	1,200	920	39.7	62,408	47,861	2,064
Public relations specialists ....	30.24	23.01	1,200	920	39.7	62,408	47,861	2,064
Writers and editors .....	32.47	27.23	1,299	1,089	40.0	67,549	56,638	2,081
Editors .....	32.81	26.95	1,306	1,076	39.8	67,926	55,952	2,070
Technical writers .....	29.10	26.09	1,153	1,044	39.6	59,976	54,267	2,061
Writers and authors .....	36.82	31.49	1,482	1,260	40.2	77,060	65,508	2,093
Photographers .....	32.07	28.90	1,259	1,156	39.3	65,473	60,112	2,042
Photographers .....	16.56	15.39	660	615	39.8	34,294	32,001	2,071
<b>Healthcare practitioner and technical occupations</b> .....								
Pharmacists .....	27.36	25.01	1,073	972	39.2	55,771	50,544	2,039
Physicians and surgeons .....	50.75	53.50	1,998	2,099	39.4	103,874	109,138	2,047
Registered nurses .....	88.57	79.33	3,629	2,877	41.0	188,733	149,587	2,131
Therapists .....	29.47	28.32	1,143	1,095	38.8	59,434	56,938	2,017
Occupational therapists ....	29.65	30.28	1,163	1,179	39.2	60,458	61,318	2,039
Physical therapists .....	32.89	34.72	1,305	1,351	39.7	67,861	70,262	2,063
Respiratory therapists .....	32.91	33.65	1,286	1,338	39.1	66,881	69,597	2,032
Respiratory therapists .....	25.75	25.09	1,006	995	39.1	52,333	51,734	2,032

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Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b>								
–Continued								
Speech-language pathologists .....	\$31.95	\$30.28	\$1,221	\$1,211	38.2	\$63,470	\$62,982	1,987
Clinical laboratory technologists and technicians .....	20.26	20.31	806	796	39.8	41,930	41,371	2,069
Medical and clinical laboratory technologists	22.59	23.77	911	947	40.3	47,355	49,254	2,096
Medical and clinical laboratory technicians ..	17.63	17.60	691	664	39.2	35,953	34,513	2,039
Dental hygienists .....	28.27	28.75	991	1,040	35.1	51,541	54,080	1,823
Diagnostic related technologists and technicians .....	26.23	26.68	1,039	1,050	39.6	54,019	54,600	2,060
Cardiovascular technologists and technicians .....	23.48	25.47	939	1,019	40.0	48,838	52,982	2,080
Diagnostic medical sonographers .....	31.54	31.42	1,258	1,257	39.9	65,396	65,354	2,074
Nuclear medicine technologists .....	33.32	32.74	1,333	1,310	40.0	69,309	68,095	2,080
Radiologic technologists and technicians .....	24.61	25.33	966	986	39.3	50,239	51,293	2,041
Emergency medical technicians and paramedics .....	14.30	12.00	610	554	42.7	31,708	28,829	2,218
Health diagnosing and treating practitioner support technicians .....	15.84	15.27	623	611	39.3	32,403	31,762	2,046
Pharmacy technicians .....	13.98	13.75	557	535	39.8	28,952	27,830	2,070
Respiratory therapy technicians .....	24.67	25.02	904	930	36.6	46,990	48,335	1,905
Surgical technologists .....	18.72	18.09	745	724	39.8	38,715	37,627	2,068
Licensed practical and licensed vocational nurses	17.72	17.48	691	669	39.0	35,915	34,798	2,027
Medical records and health information technicians ...	18.52	17.79	728	712	39.3	37,870	37,003	2,044
Miscellaneous health technologists and technicians .....	17.65	17.33	706	693	40.0	36,718	36,046	2,080

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> .....	\$12.77	\$12.00	\$494	\$464	38.7	\$25,696	\$24,108	2,012
Nursing, psychiatric, and home health aides .....	11.04	10.61	425	413	38.5	22,097	21,499	2,001
Home health aides .....	10.02	10.00	380	371	38.0	19,783	19,317	1,975
Nursing aides, orderlies, and attendants .....	11.32	11.00	436	428	38.6	22,691	22,277	2,005
Psychiatric aides .....	9.45	9.80	378	392	40.0	19,658	20,384	2,080
Physical therapist assistants and aides .....	19.50	17.25	780	690	40.0	40,549	35,880	2,080
Physical therapist assistants .....	21.12	17.25	844	690	40.0	43,911	35,880	2,079
Physical therapist aides .....	16.29	13.08	652	523	40.0	33,892	27,208	2,080
Miscellaneous healthcare support occupations .....	13.79	13.26	536	516	38.9	27,870	26,832	2,020
Dental assistants .....	16.93	17.00	643	657	38.0	33,445	34,166	1,975
Medical assistants .....	13.42	13.00	525	504	39.1	27,306	26,208	2,034
Medical equipment preparers .....	12.66	12.00	496	456	39.2	25,783	23,712	2,036
Medical transcriptionists .....	15.45	15.38	615	615	39.8	31,965	31,990	2,069
Pharmacy aides .....	11.83	13.26	420	464	35.5	21,833	24,133	1,846
<b>Protective service occupations</b> .....	12.22	10.55	486	420	39.8	22,437	21,050	1,836
Security guards and gaming surveillance officers .....	11.34	10.35	449	413	39.6	23,326	21,424	2,057
Security guards .....	11.34	10.35	449	413	39.6	23,326	21,424	2,057
<b>Food preparation and serving related occupations</b> .....	8.96	8.54	339	323	37.9	17,589	16,640	1,964
First-line supervisors/managers, food preparation and serving workers .....	14.01	13.50	576	556	41.1	29,768	28,808	2,125
Chefs and head cooks .....	15.16	14.29	606	498	40.0	31,266	25,901	2,062
First-line supervisors/managers of food preparation and serving workers .....	13.83	13.46	571	560	41.3	29,519	29,120	2,135
Cooks .....	10.38	10.00	401	388	38.7	20,810	20,116	2,006
Cooks, fast food .....	8.65	8.00	335	290	38.7	17,412	15,080	2,012
Cooks, institution and cafeteria .....	11.22	10.50	435	420	38.8	22,255	21,486	1,984
Cooks, restaurant .....	10.87	10.85	421	400	38.7	21,886	20,800	2,014
Cooks, short order .....	9.83	9.67	380	375	38.7	19,752	19,500	2,010

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
Food preparation workers .....	\$10.33	\$10.25	\$403	\$410	39.0	\$20,651	\$21,135	1,998
Food service, tipped .....	4.90	4.19	174	144	35.5	9,028	7,475	1,844
Bartenders .....	6.15	5.28	213	168	34.6	11,068	8,715	1,798
Waiters and waitresses .....	3.90	3.79	138	125	35.3	7,154	6,500	1,836
Dining room and cafeteria attendants and bartender helpers .....	7.81	7.65	292	280	37.4	15,115	14,560	1,936
Fast food and counter workers .....	8.61	7.87	325	293	37.8	16,876	15,117	1,959
Combined food preparation and serving workers, including fast food .....	8.58	7.95	324	298	37.8	16,835	15,400	1,963
Counter attendants, cafeteria, food concession, and coffee shop .....	8.85	7.69	331	291	37.5	17,143	15,117	1,937
Food servers, nonrestaurant ...	8.01	8.51	313	340	39.1	16,276	17,705	2,033
Dishwashers .....	8.69	8.25	329	320	37.9	17,014	16,640	1,957
Hosts and hostesses, restaurant, lounge, and coffee shop .....	9.34	9.00	313	280	33.5	16,280	14,560	1,742
<b>Building and grounds cleaning and maintenance occupations</b> .....	10.89	10.00	428	398	39.3	22,149	20,620	2,033
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	18.98	17.92	760	703	40.0	39,534	36,541	2,083
First-line supervisors/managers of housekeeping and janitorial workers .....	17.29	17.92	686	717	39.7	35,678	37,274	2,063
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	21.09	18.12	854	703	40.5	44,431	36,541	2,107

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
Building cleaning workers .....	\$10.07	\$9.40	\$393	\$370	39.0	\$20,421	\$19,240	2,027
Janitors and cleaners, except maids and housekeeping cleaners	10.33	10.00	406	397	39.3	21,052	20,657	2,039
Maids and housekeeping cleaners .....	9.41	8.90	362	341	38.5	18,843	17,726	2,003
Grounds maintenance workers .....	10.54	10.00	419	400	39.8	21,448	20,800	2,036
Landscaping and groundskeeping workers .....	10.44	10.00	415	400	39.8	21,222	20,800	2,034
<b>Personal care and service occupations .....</b>	13.98	10.33	506	413	36.2	26,154	21,195	1,871
First-line supervisors/managers of personal service workers	16.35	14.46	709	587	43.3	36,845	30,536	2,253
Miscellaneous entertainment attendants and related workers .....	11.61	12.57	464	503	40.0	23,920	26,146	2,060
Amusement and recreation attendants .....	12.06	13.19	479	528	39.7	24,544	27,435	2,035
Locker room, coatroom, and dressing room attendants .....	10.74	10.36	434	440	40.4	22,579	22,902	2,102
Barbers and cosmetologists ...	19.87	16.75	725	606	36.5	36,789	31,356	1,851
Hairdressers, hairstylists, and cosmetologists .....	19.87	16.75	725	606	36.5	36,789	31,356	1,851
Baggage porters, bellhops, and concierges .....	10.66	12.81	394	510	37.0	20,494	26,499	1,923
Transportation attendants .....	–	–	660	716	22.6	34,305	37,214	1,173
Flight attendants .....	44.28	44.31	858	967	19.4	44,624	50,282	1,008
Child care workers .....	9.26	9.00	358	340	38.6	18,538	17,680	2,002
Personal and home care aides	10.53	10.50	420	420	39.9	21,856	21,840	2,075
Recreation and fitness workers .....	13.57	10.63	540	425	39.7	28,056	22,110	2,067
Recreation workers .....	11.77	9.48	467	379	39.7	24,286	19,718	2,063
<b>Sales and related occupations</b>	17.87	13.46	713	533	39.9	36,759	27,518	2,057

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
First-line supervisors/managers, sales workers .....	\$19.79	\$17.36	\$815	\$696	41.2	\$42,377	\$36,192	2,142
First-line supervisors/managers of retail sales workers ..	18.13	17.10	746	692	41.2	38,807	36,001	2,141
First-line supervisors/managers of non-retail sales workers .....	27.44	24.52	1,133	969	41.3	58,916	50,401	2,147
Retail sales workers .....	12.13	10.75	481	420	39.6	24,700	21,784	2,036
Cashiers, all workers .....	9.88	9.00	385	357	39.0	19,758	18,576	2,001
Cashiers .....	9.88	9.00	385	357	39.0	19,762	18,576	2,000
Counter and rental clerks and parts salespersons ..	14.36	12.60	574	501	40.0	29,866	26,052	2,079
Counter and rental clerks	11.42	9.80	448	389	39.2	23,300	20,241	2,040
Parts salespersons .....	17.15	16.59	698	664	40.7	36,312	34,505	2,117
Retail salespersons .....	13.57	11.86	545	465	40.2	27,933	23,999	2,058
Advertising sales agents .....	24.10	19.20	964	768	40.0	50,119	39,936	2,080
Insurance sales agents .....	27.97	21.39	1,065	808	38.1	55,380	42,006	1,980
Securities, commodities, and financial services sales agents .....	46.32	31.37	1,855	1,206	40.0	96,434	62,691	2,082
Travel agents .....	12.76	13.38	510	535	40.0	26,541	27,830	2,080
Sales representatives, wholesale and manufacturing .....	28.66	23.41	1,161	972	40.5	60,377	50,529	2,107
Sales representatives, wholesale and manufacturing, technical and scientific products .....	38.83	32.49	1,560	1,364	40.2	81,144	70,953	2,090
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	23.87	21.41	971	885	40.7	50,481	46,030	2,115
Models, demonstrators, and product promoters .....	15.64	14.50	626	580	40.0	31,000	25,605	1,982
Demonstrators and product promoters .....	15.64	14.50	626	580	40.0	31,000	25,605	1,982

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Real estate brokers and sales agents .....	\$19.39	\$13.00	\$769	\$520	39.7	\$39,982	\$27,040	2,062
Real estate sales agents .....	19.22	13.00	762	520	39.6	39,637	27,040	2,062
Telemarketers .....	15.56	15.20	598	566	38.4	31,073	29,432	1,997
Miscellaneous sales and related workers .....	21.79	17.92	872	708	40.0	43,881	36,639	2,014
<b>Office and administrative support occupations</b> .....	15.75	14.80	623	582	39.6	32,373	30,270	2,055
First-line supervisors/managers of office and administrative support workers .....	22.69	21.27	913	859	40.2	47,465	44,649	2,092
Switchboard operators, including answering service .....	11.00	11.00	440	440	40.0	22,883	22,880	2,080
Telephone operators .....	10.50	10.00	420	400	40.0	21,827	20,800	2,079
Financial clerks .....	15.52	15.00	611	594	39.4	31,745	30,840	2,046
Bill and account collectors	15.37	14.96	614	598	40.0	31,938	31,117	2,078
Billing and posting clerks and machine operators	15.75	15.62	622	616	39.5	32,363	32,011	2,054
Bookkeeping, accounting, and auditing clerks .....	16.23	15.60	631	618	38.9	32,745	31,799	2,017
Payroll and timekeeping clerks .....	17.64	17.59	709	708	40.2	36,851	36,837	2,089
Procurement clerks .....	17.93	17.30	714	692	39.8	37,130	35,984	2,071
Tellers .....	13.02	12.39	519	495	39.9	27,008	25,763	2,074
Brokerage clerks .....	16.18	16.11	641	644	39.6	33,312	33,509	2,059
Credit authorizers, checkers, and clerks .....	18.81	17.94	753	717	40.0	39,134	37,305	2,080
Customer service representatives .....	15.41	14.38	614	574	39.8	31,657	29,661	2,055
File clerks .....	11.54	11.50	461	460	39.9	23,974	23,920	2,077
Hotel, motel, and resort desk clerks .....	10.05	10.00	403	400	40.1	20,972	20,800	2,086
Interviewers, except eligibility and loan .....	13.29	13.21	514	529	38.7	26,323	27,323	1,981
Loan interviewers and clerks	15.74	14.50	626	577	39.8	32,542	30,000	2,067
New accounts clerks .....	16.27	16.22	651	649	40.0	33,837	33,731	2,080
Order clerks .....	15.88	15.49	635	620	40.0	33,039	32,240	2,081

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Human resources assistants, except payroll and timekeeping .....	\$18.18	\$16.69	\$717	\$680	39.4	\$37,288	\$35,381	2,051
Receptionists and information clerks .....	12.68	12.36	496	490	39.1	25,805	25,480	2,035
Reservation and transportation ticket agents and travel clerks ...	14.69	14.38	587	575	40.0	30,545	29,912	2,080
Dispatchers .....	17.35	16.75	697	670	40.2	36,242	34,840	2,089
Dispatchers, except police, fire, and ambulance .....	17.93	17.90	721	716	40.2	37,479	37,232	2,090
Meter readers, utilities .....	15.71	15.24	628	610	40.0	32,673	31,699	2,080
Production, planning, and expediting clerks .....	19.20	18.81	770	765	40.1	40,033	39,776	2,085
Shipping, receiving, and traffic clerks .....	13.55	12.95	540	518	39.9	28,096	26,917	2,074
Stock clerks and order fillers	12.30	11.73	492	474	40.0	25,585	24,648	2,080
Weighers, measurers, checkers, and samplers, recordkeeping .....	12.43	12.60	497	504	40.0	25,848	26,208	2,080
Secretaries and administrative assistants .....	18.60	17.50	733	692	39.4	38,093	36,001	2,048
Executive secretaries and administrative assistants .....	22.06	21.25	876	844	39.7	45,528	43,896	2,064
Legal secretaries .....	23.27	20.87	883	827	38.0	45,920	43,000	1,973
Medical secretaries .....	14.00	13.47	555	539	39.6	28,847	28,018	2,060
Secretaries, except legal, medical, and executive	15.93	14.47	628	576	39.4	32,563	29,952	2,044
Computer operators .....	17.33	15.01	688	600	39.7	35,770	31,221	2,064
Data entry and information processing workers .....	14.25	14.00	566	560	39.7	29,437	29,120	2,065
Data entry keyers .....	13.82	13.74	549	540	39.8	28,565	28,061	2,068
Word processors and typists .....	17.90	17.00	704	680	39.3	36,613	35,360	2,046
Desktop publishers .....	17.76	18.47	697	734	39.3	36,106	36,716	2,033
Insurance claims and policy processing clerks .....	16.32	16.00	644	640	39.5	33,474	33,280	2,052

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Mail clerks and mail machine operators, except postal service .....	\$11.19	\$10.87	\$445	\$435	39.8	\$23,161	\$22,603	2,069
Office clerks, general .....	14.93	14.50	585	570	39.2	30,414	29,648	2,037
Office machine operators, except computer .....	12.06	12.75	482	510	40.0	25,075	26,520	2,080
<b>Farming, fishing, and forestry occupations</b> .....	13.53	12.95	447	412	33.0	23,226	21,424	1,717
<b>Construction and extraction occupations</b> .....	16.92	15.00	675	600	39.9	35,021	31,200	2,069
First-line supervisors/managers of construction trades and extraction workers .....	25.66	25.00	1,049	1,000	40.9	54,561	52,000	2,126
Brickmasons, blockmasons, and stonemasons .....	18.44	20.00	737	800	40.0	38,133	41,600	2,068
Brickmasons and blockmasons .....	19.29	21.00	772	840	40.0	39,841	42,487	2,066
Carpenters .....	17.80	17.00	696	666	39.1	36,130	34,320	2,030
Cement masons, concrete finishers, and terrazzo workers .....	15.12	15.00	594	600	39.3	30,871	30,600	2,041
Cement masons and concrete finishers .....	15.12	15.00	594	600	39.3	30,871	30,600	2,041
Construction laborers .....	11.95	11.00	476	440	39.9	24,681	22,880	2,065
Construction equipment operators .....	15.63	15.00	624	600	39.9	32,327	31,200	2,069
Paving, surfacing, and tamping equipment operators .....	13.03	13.91	521	556	40.0	26,703	28,155	2,049
Operating engineers and other construction equipment operators ....	16.30	15.05	651	602	39.9	33,813	31,308	2,074
Drywall installers, ceiling tile installers, and tapers .....	16.65	16.00	664	640	39.9	34,520	33,280	2,073
Drywall and ceiling tile installers .....	16.67	15.75	665	640	39.9	34,569	33,280	2,073
Electricians .....	21.16	19.24	845	769	39.9	43,949	40,013	2,077

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Insulation workers .....	\$16.95	\$16.00	\$678	\$640	40.0	\$35,253	\$33,280	2,080
Painters and paperhangers .....	14.44	13.54	577	542	40.0	30,027	28,165	2,080
Painters, construction and maintenance .....	14.66	14.94	586	598	40.0	30,493	31,075	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	17.69	17.55	708	702	40.0	36,772	36,504	2,079
Pipelayers .....	12.96	12.59	519	503	40.0	26,842	25,422	2,071
Plumbers, pipefitters, and steamfitters .....	18.56	18.50	742	740	40.0	38,599	38,480	2,080
Roofers .....	14.43	13.50	577	540	40.0	29,964	28,080	2,076
Sheet metal workers .....	18.42	16.60	732	664	39.7	37,976	34,528	2,062
Helpers, construction trades ..	11.77	11.09	462	440	39.3	23,996	22,880	2,038
Helpers--carpenters .....	12.20	12.51	471	440	38.6	24,492	22,880	2,007
Helpers--electricians .....	12.86	12.98	514	519	40.0	26,744	26,994	2,080
Helpers--pipelayers, plumbers, pipefitters, and steamfitters .....	10.43	10.00	417	400	40.0	21,689	20,800	2,080
Construction and building inspectors .....	22.77	23.01	918	920	40.3	47,753	47,861	2,097
Miscellaneous construction and related workers .....	17.36	17.66	693	707	39.9	36,031	36,741	2,075
Mining machine operators .....	22.66	23.25	931	930	41.1	48,414	48,360	2,137
Continuous mining machine operators .....	25.80	24.50	1,070	980	41.5	55,651	50,960	2,157
<b>Installation, maintenance, and repair occupations .....</b>	20.28	19.23	815	773	40.2	42,372	40,206	2,089
First-line supervisors/managers of mechanics, installers, and repairers .....	26.69	24.04	1,096	962	41.1	57,007	50,001	2,136
Computer, automated teller, and office machine repairers .....	18.86	17.80	754	712	40.0	39,227	37,028	2,080
Radio and telecommunications equipment installers and repairers .....	28.14	29.09	1,126	1,164	40.0	58,540	60,503	2,080

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b>								
–Continued								
Telecommunications equipment installers and repairers, except line installers .....	\$28.14	\$29.09	\$1,126	\$1,164	40.0	\$58,540	\$60,503	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	21.56	20.04	857	802	39.7	44,544	41,683	2,066
Electrical and electronics repairers, commercial and industrial equipment .....	20.36	18.88	804	752	39.5	41,792	39,125	2,053
Electrical and electronics repairers, powerhouse, substation, and relay ....	29.27	28.89	1,154	1,156	39.4	60,021	60,091	2,051
Security and fire alarm systems installers .....	21.29	18.11	851	724	40.0	44,278	37,665	2,080
Aircraft mechanics and service technicians .....	27.58	26.84	1,103	1,074	40.0	57,361	55,827	2,080
Automotive technicians and repairers .....	17.81	16.62	727	667	40.8	37,816	34,667	2,124
Automotive body and related repairers .....	16.69	15.00	679	600	40.7	35,323	31,200	2,116
Automotive service technicians and mechanics .....	17.98	17.10	736	720	40.9	38,281	37,440	2,129
Bus and truck mechanics and diesel engine specialists ...	18.41	18.27	743	746	40.4	38,645	38,771	2,100
Heavy vehicle and mobile equipment service technicians and mechanics .....	20.97	22.24	838	890	40.0	43,590	46,259	2,079
Mobile heavy equipment mechanics, except engines .....	21.29	22.24	851	890	40.0	44,244	46,259	2,078
Small engine mechanics .....	14.78	12.50	580	500	39.3	30,166	26,004	2,041
Motorboat mechanics .....	14.98	12.00	585	480	39.0	30,394	24,960	2,029

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	\$9.96	\$10.00	\$392	\$400	39.4	\$20,402	\$20,800	2,048
Tire repairers and changers .....	9.57	10.00	377	400	39.4	19,592	20,800	2,047
Control and valve installers and repairers .....	19.98	20.32	798	813	40.0	41,521	42,266	2,078
Control and valve installers and repairers, except mechanical door .....	22.34	22.74	892	909	39.9	46,395	47,291	2,077
Heating, air conditioning, and refrigeration mechanics and installers .....	20.26	19.25	809	770	39.9	42,057	40,040	2,076
Industrial machinery installation, repair, and maintenance workers .....	18.84	17.65	752	706	39.9	39,026	36,712	2,072
Industrial machinery mechanics .....	22.43	21.91	886	845	39.5	46,055	43,930	2,053
Maintenance and repair workers, general .....	17.09	16.25	680	650	39.8	35,311	33,717	2,066
Maintenance workers, machinery .....	16.92	15.37	696	640	41.1	36,156	33,301	2,137
Line installers and repairers ...	25.79	27.00	1,031	1,080	40.0	53,634	56,160	2,080
Electrical power-line installers and repairers .....	25.86	28.39	1,034	1,135	40.0	53,788	59,041	2,080
Telecommunications line installers and repairers .....	25.76	27.00	1,030	1,080	40.0	53,576	56,160	2,080
Miscellaneous installation, maintenance, and repair workers .....	14.28	13.27	570	531	40.0	29,661	27,602	2,078
Helpers--installation, maintenance, and repair workers .....	12.51	13.00	499	520	39.9	25,966	27,040	2,076
<b>Production occupations</b> .....	15.23	13.92	604	551	39.7	31,376	28,642	2,061
First-line supervisors/managers of production and operating workers .....	23.77	22.26	957	880	40.3	49,781	45,781	2,094

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Aircraft structure, surfaces, rigging, and systems assemblers .....	\$23.61	\$23.38	\$945	\$935	40.0	\$49,117	\$48,630	2,080
Electrical, electronics, and electromechanical assemblers .....	13.45	12.65	535	505	39.8	27,813	26,270	2,068
Electrical and electronic equipment assemblers ..	13.09	12.34	524	493	40.0	27,235	25,659	2,080
Electromechanical equipment assemblers ..	14.60	14.08	584	563	40.0	30,360	29,288	2,080
Structural metal fabricators and fitters .....	14.14	15.00	566	600	40.0	29,414	31,200	2,080
Miscellaneous assemblers and fabricators .....	14.55	13.15	579	526	39.8	30,087	27,352	2,067
Team assemblers .....	13.10	13.00	522	520	39.9	27,146	27,040	2,072
Bakers .....	12.79	12.94	505	500	39.5	25,379	26,000	1,985
Butchers and other meat, poultry, and fish processing workers .....	10.98	10.20	438	408	39.9	22,786	21,216	2,076
Butchers and meat cutters ..	12.94	13.36	514	534	39.7	26,722	27,783	2,064
Meat, poultry, and fish cutters and trimmers ....	10.30	10.10	412	404	40.0	21,420	21,008	2,080
Miscellaneous food processing workers .....	11.18	10.25	447	410	40.0	23,245	21,320	2,080
Food batchmakers .....	12.22	11.00	489	440	40.0	25,414	22,880	2,080
Computer control programmers and operators .....	16.45	17.00	651	680	39.6	33,852	35,360	2,058
Computer-controlled machine tool operators, metal and plastic .....	16.45	17.00	651	680	39.6	33,852	35,360	2,058
Forming machine setters, operators, and tenders, metal and plastic .....	18.84	18.02	723	684	38.4	37,614	35,568	1,997
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	17.16	18.00	658	654	38.3	34,196	34,008	1,993
Rolling machine setters, operators, and tenders, metal and plastic .....	25.98	21.62	1,001	774	38.5	52,057	40,239	2,004

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Machine tool cutting setters, operators, and tenders, metal and plastic .....	\$13.27	\$13.67	\$527	\$540	39.7	\$27,392	\$28,101	2,064
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	12.85	13.11	512	524	39.9	26,621	27,269	2,072
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	13.86	13.67	548	547	39.5	28,514	28,423	2,057
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	14.80	13.00	578	520	39.1	30,057	27,040	2,031
Machinists .....	20.58	20.00	823	800	40.0	42,802	41,600	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	12.86	13.42	510	537	39.7	26,522	27,914	2,063
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	12.86	13.42	510	537	39.7	26,522	27,914	2,063
Multiple machine tool setters, operators, and tenders, metal and plastic .....	17.19	16.52	688	661	40.0	35,754	34,364	2,080
Tool and die makers .....	21.66	22.17	866	887	40.0	45,056	46,114	2,080
Welding, soldering, and brazing workers .....	18.39	17.25	730	684	39.7	37,911	35,568	2,062
Welders, cutters, solderers, and brazers .....	18.61	17.54	742	700	39.9	38,563	36,400	2,072
Welding, soldering, and brazing machine setters, operators, and tenders .....	17.09	16.56	661	622	38.7	34,178	32,240	1,999
Miscellaneous metalworkers and plastic workers .....	14.99	12.05	600	482	40.0	31,166	25,062	2,079

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Plating and coating machine setters, operators, and tenders, metal and plastic .....	\$15.53	\$12.05	\$621	\$482	40.0	\$32,294	\$25,062	2,080
Printers .....	15.50	14.90	612	577	39.5	31,815	30,014	2,052
Prepress technicians and workers .....	17.48	19.82	699	793	40.0	36,355	41,226	2,080
Printing machine operators	15.11	14.00	595	560	39.4	30,925	29,120	2,046
Laundry and dry-cleaning workers .....	9.69	9.09	380	360	39.2	19,743	18,720	2,037
Pressers, textile, garment, and related materials .....	9.41	9.08	346	333	36.8	17,981	17,332	1,911
Sewing machine operators .....	12.72	14.07	504	550	39.6	26,200	28,598	2,059
Textile machine setters, operators, and tenders .....	12.79	12.21	507	488	39.7	26,382	25,397	2,063
Textile bleaching and dyeing machine operators and tenders ...	10.68	10.40	423	416	39.6	21,978	21,632	2,059
Textile cutting machine setters, operators, and tenders .....	11.22	12.54	444	501	39.6	23,093	26,075	2,057
Textile knitting and weaving machine setters, operators, and tenders .....	13.70	13.71	548	549	40.0	28,501	28,525	2,080
Textile winding, twisting, and drawing out machine setters, operators, and tenders ..	12.78	11.74	505	446	39.5	26,256	23,190	2,055
Miscellaneous textile, apparel, and furnishings workers .....	16.61	15.76	657	630	39.6	34,177	32,781	2,057
Extruding and forming machine setters, operators, and tenders, synthetic and glass fibers .....	17.32	19.55	681	782	39.3	35,436	40,664	2,046
Upholsterers .....	17.97	15.76	714	630	39.7	37,115	32,781	2,066
Cabinetmakers and bench carpenters .....	17.73	17.79	654	712	36.9	33,983	37,003	1,917

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Woodworking machine setters, operators, and tenders .....	\$13.82	\$14.29	\$553	\$572	40.0	\$28,747	\$29,723	2,080
Sawing machine setters, operators, and tenders, wood .....	12.91	12.30	516	492	40.0	26,847	25,584	2,080
Woodworking machine setters, operators, and tenders, except sawing .....	14.48	14.29	579	572	40.0	30,111	29,723	2,080
Power plant operators, distributors, and dispatchers .....	32.18	30.02	1,275	1,201	39.6	66,318	62,448	2,061
Power plant operators .....	28.78	29.07	1,128	1,139	39.2	58,647	59,240	2,038
Miscellaneous plant and system operators .....	22.95	22.22	924	889	40.3	48,070	46,220	2,095
Chemical plant and system operators .....	22.74	22.26	920	890	40.5	47,851	46,301	2,104
Chemical processing machine setters, operators, and tenders .....	20.63	21.49	819	860	39.7	42,583	44,699	2,064
Chemical equipment operators and tenders .....	20.84	21.49	834	860	40.0	43,355	44,699	2,080
Crushing, grinding, polishing, mixing, and blending workers .....	15.74	13.77	622	544	39.5	32,362	28,288	2,056
Crushing, grinding, and polishing machine setters, operators, and tenders .....	18.05	16.60	722	664	40.0	37,549	34,528	2,080
Grinding and polishing workers, hand .....	11.84	11.95	466	478	39.4	24,243	24,856	2,048
Mixing and blending machine setters, operators, and tenders ..	16.18	14.01	638	551	39.4	33,175	28,642	2,050
Cutting workers .....	14.25	13.19	566	526	39.8	29,455	27,352	2,068
Cutters and trimmers, hand .....	14.60	13.63	575	545	39.4	29,908	28,350	2,048
Cutting and slicing machine setters, operators, and tenders ..	14.10	12.54	563	502	39.9	29,267	26,083	2,076

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Extruding, forming, pressing, and compacting machine setters, operators, and tenders .....	\$13.49	\$11.04	\$537	\$461	39.8	\$27,901	\$23,962	2,069
Furnace, kiln, oven, drier, and kettle operators and tenders .....	20.58	17.13	823	685	40.0	42,815	35,630	2,080
Inspectors, testers, sorters, samplers, and weighers ....	14.20	13.57	567	541	39.9	29,397	28,080	2,070
Medical, dental, and ophthalmic laboratory technicians .....	18.86	17.50	754	700	40.0	39,222	36,400	2,080
Dental laboratory technicians .....	19.09	17.50	764	700	40.0	39,712	36,400	2,080
Packaging and filling machine operators and tenders .....	14.71	14.07	587	563	39.9	30,509	29,266	2,074
Painting workers .....	16.41	15.56	661	617	40.3	34,390	32,094	2,095
Coating, painting, and spraying machine setters, operators, and tenders .....	14.76	13.50	585	540	39.6	30,401	28,080	2,060
Painters, transportation equipment .....	21.33	18.64	887	750	41.6	46,144	39,000	2,163
Painting, coating, and decorating workers .....	12.89	10.50	516	420	40.0	26,812	21,840	2,080
Miscellaneous production workers .....	13.89	12.79	549	489	39.5	28,540	25,447	2,054
Cementing and gluing machine operators and tenders .....	13.58	10.80	530	420	39.0	27,551	21,840	2,029
Molders, shapers, and casters, except metal and plastic .....	15.10	14.00	604	560	40.0	31,409	29,120	2,080
Paper goods machine setters, operators, and tenders .....	17.48	16.56	699	662	40.0	36,354	34,445	2,080
Tire builders .....	19.88	22.66	795	906	40.0	41,354	47,122	2,080
Helpers--production workers .....	11.84	10.31	468	412	39.5	24,284	21,434	2,051

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> .....	\$15.81	\$13.71	\$636	\$548	40.2	\$33,023	\$28,490	2,088
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	17.48	18.25	719	748	41.1	37,396	38,894	2,139
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	26.52	24.54	1,111	1,035	41.9	57,747	53,841	2,178
Aircraft pilots and flight engineers .....	105.48	143.32	2,238	2,697	21.2	116,400	140,249	1,103
Airline pilots, copilots, and flight engineers .....	136.93	155.90	2,636	2,697	19.2	137,065	140,249	1,001
Bus drivers .....	12.01	10.50	477	420	39.8	24,752	21,840	2,062
Driver/sales workers and truck drivers .....	16.94	15.85	705	652	41.6	36,595	33,904	2,161
Driver/sales workers .....	15.03	14.28	608	600	40.5	31,421	31,200	2,091
Truck drivers, heavy and tractor-trailer .....	17.28	16.29	744	698	43.0	38,603	36,296	2,233
Truck drivers, light or delivery services .....	16.91	15.00	671	608	39.7	34,896	31,616	2,063
Parking lot attendants .....	8.40	8.46	336	338	40.0	17,475	17,597	2,080
Crane and tower operators .....	24.25	24.89	968	996	39.9	50,326	51,771	2,075
Dredge, excavating, and loading machine operators .....	16.72	17.96	669	718	40.0	34,692	37,361	2,074
Excavating and loading machine and dragline operators .....	16.57	17.96	663	718	40.0	34,353	37,361	2,074
Industrial truck and tractor operators .....	15.16	14.46	610	580	40.2	31,572	30,139	2,082
Laborers and material movers, hand .....	11.54	10.75	459	427	39.8	23,849	22,212	2,067
Cleaners of vehicles and equipment .....	10.42	9.44	415	378	39.9	21,597	19,641	2,073
Laborers and freight, stock, and material movers, hand .....	12.04	11.00	479	440	39.8	24,904	22,880	2,068

See footnotes at end of table.



**Table 12**

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Machine feeders and offbearers .....	\$11.29	\$11.00	\$451	\$440	40.0	\$23,436	\$22,880	2,076
Packers and packagers, hand .....	10.45	10.25	415	409	39.7	21,521	21,289	2,060

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$23.47	\$20.50	\$925	\$821	39.4	\$44,032	\$40,539	1,876
<b>Management occupations</b> .....	39.12	35.52	1,550	1,414	39.6	77,685	71,341	1,986
Chief executives .....	–	–	2,346	2,335	44.2	122,015	121,410	2,299
General and operations managers .....	39.24	32.99	1,612	1,320	41.1	83,842	68,625	2,137
Administrative services managers .....	24.56	24.66	962	972	39.2	49,999	50,519	2,036
Computer and information systems managers .....	42.52	38.79	1,682	1,572	39.6	87,460	81,756	2,057
Financial managers .....	42.41	38.94	1,692	1,558	39.9	87,534	80,995	2,064
Human resources managers ...	35.09	34.87	1,442	1,194	41.1	70,893	61,801	2,021
Construction managers .....	32.71	29.58	1,312	1,183	40.1	68,200	61,526	2,085
Education administrators .....	41.91	40.87	1,643	1,676	39.2	78,319	76,016	1,869
Education administrators, elementary and secondary school .....	44.11	44.89	1,714	1,772	38.9	79,333	77,651	1,799
Education administrators, postsecondary .....	38.24	38.28	1,530	1,353	40.0	77,205	67,500	2,019
Medical and health services managers .....	45.50	43.91	1,809	1,657	39.8	94,052	86,154	2,067
Property, real estate, and community association managers .....	22.04	23.58	879	943	39.9	45,694	49,046	2,073
Social and community service managers .....	34.34	33.25	1,363	1,330	39.7	70,858	69,152	2,064
<b>Business and financial operations occupations</b> .....	22.68	21.16	905	846	39.9	46,981	44,004	2,072
Buyers and purchasing agents .....	26.59	25.46	1,064	1,019	40.0	55,313	52,963	2,080
Purchasing agents, except wholesale, retail, and farm products .....	26.59	25.46	1,064	1,019	40.0	55,313	52,963	2,080
Compliance officers, except agriculture, construction, health and safety, and transportation .....	20.88	20.29	832	811	39.9	43,275	42,193	2,072
Human resources, training, and labor relations specialists .....	22.86	21.80	913	872	39.9	47,469	45,343	2,076
Employment, recruitment, and placement specialists .....	17.97	16.02	718	641	39.9	37,315	33,330	2,076

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Compensation, benefits, and job analysis specialists .....	\$26.22	\$21.80	\$1,039	\$872	39.7	\$54,053	\$45,344	2,062
Training and development specialists .....	24.87	23.56	1,002	942	40.3	52,106	48,994	2,095
Management analysts .....	23.41	21.73	937	869	40.0	48,699	45,203	2,080
Accountants and auditors .....	22.70	21.35	905	850	39.8	46,704	44,408	2,057
Appraisers and assessors of real estate .....	20.81	18.91	835	756	40.1	43,423	39,329	2,087
Budget analysts .....	24.94	23.84	998	954	40.0	51,608	49,587	2,069
Tax examiners, collectors, preparers, and revenue agents .....	15.61	13.83	624	553	40.0	32,461	28,771	2,080
Tax examiners, collectors, and revenue agents .....	15.67	13.88	627	555	40.0	32,590	28,866	2,080
<b>Computer and mathematical science occupations</b> .....								
Computer programmers .....	26.27	25.54	1,040	998	39.6	53,825	51,895	2,049
Computer software engineers	27.53	27.57	1,101	1,103	40.0	57,269	57,346	2,080
Computer support specialists	33.24	35.58	1,330	1,423	40.0	69,146	74,000	2,080
Computer systems analysts .....	22.61	23.54	905	942	40.0	47,037	48,963	2,080
Database administrators .....	26.70	27.49	1,046	1,135	39.2	54,139	59,013	2,028
Network and computer systems administrators .....	27.88	26.54	1,105	1,061	39.6	57,452	55,197	2,061
Network systems and data communications analysts	33.57	34.19	1,312	1,344	39.1	66,294	64,747	1,975
Network systems and data communications analysts	25.70	21.11	1,025	844	39.9	53,274	43,909	2,073
<b>Architecture and engineering occupations</b> .....								
Engineers .....	28.18	27.14	1,124	1,086	39.9	58,464	56,460	2,075
Civil engineers .....	31.00	29.44	1,237	1,171	39.9	64,313	60,871	2,075
Environmental engineers .....	33.31	32.60	1,319	1,304	39.6	68,613	67,808	2,060
Engineering technicians, except drafters .....	30.35	29.27	1,230	1,171	40.5	63,967	60,871	2,108
Civil engineering technicians .....	21.73	21.27	869	851	40.0	45,198	44,242	2,080
Surveying and mapping technicians .....	20.72	20.42	829	817	40.0	43,104	42,474	2,080
Surveying and mapping technicians .....	21.69	20.08	859	803	39.6	44,664	41,766	2,059

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> .....	\$26.05	\$24.74	\$1,048	\$1,002	40.2	\$52,670	\$51,002	2,022
Life scientists .....	27.61	25.05	1,081	1,002	39.1	56,201	52,096	2,036
Physical scientists .....	26.32	26.72	1,083	1,075	41.1	55,370	56,289	2,104
Environmental scientists and geoscientists .....	26.24	26.34	1,099	1,051	41.9	55,738	55,461	2,124
Environmental scientists and specialists, including health .....	26.09	25.68	1,071	1,037	41.1	55,705	53,914	2,135
Psychologists .....	32.24	29.79	1,227	1,140	38.1	54,643	51,650	1,695
Clinical, counseling, and school psychologists ....	32.24	29.79	1,227	1,140	38.1	54,643	51,650	1,695
Urban and regional planners ..	26.53	24.37	1,094	1,003	41.2	56,896	52,132	2,144
Miscellaneous life, physical, and social science technicians .....	19.85	19.69	794	787	40.0	41,278	40,949	2,079
<b>Community and social services occupations</b> .....	22.65	20.75	889	823	39.2	43,799	41,929	1,934
Counselors .....	26.66	23.86	1,038	938	38.9	48,375	45,250	1,814
Educational, vocational, and school counselors ..	31.83	29.93	1,224	1,161	38.5	52,384	49,766	1,646
Mental health counselors ...	20.59	21.12	824	845	40.0	42,834	43,936	2,080
Rehabilitation counselors ..	21.25	20.11	839	779	39.5	43,635	40,523	2,054
Social workers .....	22.67	20.95	893	838	39.4	44,652	42,440	1,970
Child, family, and school social workers .....	27.01	26.35	1,075	1,054	39.8	50,340	45,479	1,864
Medical and public health social workers .....	20.33	19.11	792	738	39.0	41,186	38,364	2,026
Mental health and substance abuse social workers .....	20.10	19.83	784	770	39.0	40,770	40,022	2,028
Miscellaneous community and social service specialists .....	17.67	16.50	697	646	39.5	36,258	33,602	2,052
Probation officers and correctional treatment specialists .....	19.00	17.66	759	706	40.0	39,494	36,731	2,078
Social and human service assistants .....	15.31	15.07	592	581	38.7	30,772	30,233	2,010
<b>Legal occupations</b> .....	31.81	30.13	1,289	1,173	40.5	67,030	60,975	2,107
Lawyers .....	36.55	35.72	1,499	1,467	41.0	77,942	76,294	2,132

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Legal occupations –Continued</b>								
Judges, magistrates, and other judicial workers .....	\$33.63	\$20.26	\$1,345	\$810	40.0	\$69,950	\$42,135	2,080
Paralegals and legal assistants	20.20	17.50	808	700	40.0	42,014	36,402	2,080
<b>Education, training, and library occupations .....</b>								
Postsecondary teachers .....	31.16	30.40	1,185	1,145	38.0	48,076	45,661	1,543
Business teachers, postsecondary .....	43.63	40.35	1,764	1,598	40.4	75,027	68,534	1,720
Math and computer teachers, postsecondary	52.64	50.02	2,127	2,001	40.4	87,185	86,700	1,656
Mathematical science teachers, postsecondary .....	44.25	35.55	1,790	1,406	40.5	69,605	54,834	1,573
Life sciences teachers, postsecondary .....	41.38	41.70	1,691	1,807	40.9	65,546	67,242	1,584
Biological science teachers, postsecondary .....	42.32	36.44	1,672	1,448	39.5	73,433	65,294	1,735
Physical sciences teachers, postsecondary .....	41.75	36.44	1,647	1,448	39.4	70,986	60,581	1,700
Social sciences teachers, postsecondary .....	44.99	44.50	1,800	1,780	40.0	70,187	69,415	1,560
Health teachers, postsecondary .....	50.55	43.85	2,203	2,169	43.6	90,098	84,873	1,782
Nursing instructors and teachers, postsecondary .....	37.31	36.06	1,405	1,300	37.7	64,350	63,311	1,725
Education and library science teachers, postsecondary .....	36.73	33.39	1,331	1,218	36.2	56,701	54,438	1,544
Education teachers, postsecondary .....	43.11	32.76	1,844	1,274	42.8	80,500	65,021	1,868
Arts, communications, and humanities teachers, postsecondary .....	43.11	32.76	1,844	1,274	42.8	80,500	65,021	1,868
Miscellaneous postsecondary teachers	45.70	38.84	1,792	1,547	39.2	70,285	63,739	1,538
Primary, secondary, and special education school teachers .....	39.41	35.33	1,562	1,411	39.6	68,701	62,901	1,743
	32.63	31.25	1,228	1,172	37.6	49,064	46,676	1,504

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Preschool and kindergarten teachers .....	\$32.81	\$30.81	\$1,249	\$1,167	38.1	\$49,666	\$45,819	1,514
Preschool teachers, except special education .....	34.07	32.82	1,292	1,247	37.9	51,636	47,599	1,516
Kindergarten teachers, except special education .....	32.59	29.97	1,242	1,141	38.1	49,331	45,819	1,514
Elementary and middle school teachers .....	32.12	31.45	1,208	1,172	37.6	48,131	46,383	1,498
Elementary school teachers, except special education .....	31.91	31.12	1,200	1,165	37.6	47,830	45,651	1,499
Middle school teachers, except special and vocational education	32.89	32.10	1,237	1,207	37.6	49,225	47,319	1,497
Secondary school teachers	33.71	31.52	1,266	1,179	37.5	50,879	47,833	1,509
Secondary school teachers, except special and vocational education	34.09	31.96	1,279	1,193	37.5	50,956	47,610	1,495
Vocational education teachers, secondary school .....	31.11	28.80	1,171	1,111	37.6	50,307	50,300	1,617
Special education teachers	33.14	30.71	1,248	1,152	37.7	50,306	46,219	1,518
Special education teachers, preschool, kindergarten, and elementary school ....	34.14	33.14	1,287	1,234	37.7	52,034	47,786	1,524
Special education teachers, middle school .....	30.87	31.81	1,156	1,174	37.4	46,670	49,501	1,512
Special education teachers, secondary school .....	31.88	30.71	1,200	1,152	37.6	48,126	45,145	1,510
Other teachers and instructors	29.60	29.46	1,127	1,092	38.1	46,143	46,481	1,559
Librarians .....	32.32	30.44	1,235	1,165	38.2	57,571	54,475	1,781
Library technicians .....	14.72	14.14	579	565	39.4	30,127	29,376	2,047
Instructional coordinators .....	34.59	33.55	1,318	1,300	38.1	56,661	54,200	1,638
Teacher assistants .....	13.52	13.08	503	488	37.2	19,807	18,760	1,465

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations</b> .....	\$20.34	\$19.59	\$825	\$847	40.6	\$42,905	\$44,054	2,110
Public relations specialists .....	27.39	25.00	1,095	1,000	40.0	56,965	52,000	2,080
<b>Healthcare practitioner and technical occupations</b> .....	23.24	21.89	919	862	39.5	46,945	43,742	2,020
Dietitians and nutritionists .....	18.28	17.12	731	685	40.0	38,030	35,601	2,080
Registered nurses .....	27.95	26.99	1,069	1,012	38.2	54,080	51,273	1,935
Therapists .....	29.53	28.39	1,153	1,121	39.0	55,941	57,197	1,894
Speech-language pathologists .....	34.82	31.94	1,307	1,269	37.5	58,218	57,197	1,672
Diagnostic related technologists and technicians .....	26.63	25.94	1,031	1,034	38.7	53,628	53,747	2,014
Radiologic technologists and technicians .....	26.29	25.92	1,048	1,034	39.9	54,496	53,747	2,073
Emergency medical technicians and paramedics .....	15.20	13.79	713	658	46.9	37,090	34,195	2,440
Health diagnosing and treating practitioner support technicians .....	14.19	13.10	566	524	39.9	29,425	27,242	2,074
Pharmacy technicians .....	15.76	14.94	630	598	40.0	32,784	31,075	2,080
Psychiatric technicians .....	12.79	12.13	511	485	40.0	26,595	25,235	2,080
Licensed practical and licensed vocational nurses .....	16.19	15.89	636	626	39.3	32,369	31,140	2,000
Medical records and health information technicians .....	16.59	16.22	650	646	39.2	33,808	33,592	2,037
Occupational health and safety specialists and technicians .....	19.72	19.85	774	769	39.2	40,233	39,998	2,040
Occupational health and safety specialists .....	19.72	19.85	774	769	39.2	40,233	39,998	2,040
<b>Healthcare support occupations</b> .....	11.91	11.54	472	460	39.7	24,398	23,517	2,049
Nursing, psychiatric, and home health aides .....	11.03	10.88	436	435	39.5	22,649	22,630	2,053
Home health aides .....	10.28	9.81	411	392	40.0	21,379	20,405	2,080
Nursing aides, orderlies, and attendants .....	10.94	10.69	427	420	39.0	22,185	21,840	2,028

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations –Continued</b>								
Miscellaneous healthcare support occupations .....	\$13.65	\$12.97	\$546	\$519	40.0	\$27,868	\$25,230	2,041
Medical assistants .....	13.45	13.41	538	536	40.0	27,982	27,893	2,080
<b>Protective service occupations</b>	21.62	19.26	916	814	42.3	47,499	42,332	2,197
First-line supervisors/managers, law enforcement workers .....	33.46	33.14	1,356	1,346	40.5	70,505	70,000	2,107
First-line supervisors/managers of correctional officers	22.46	18.92	936	781	41.7	48,686	40,618	2,167
First-line supervisors/managers of police and detectives	35.84	34.83	1,443	1,434	40.3	75,057	74,547	2,094
First-line supervisors/managers of fire fighting and prevention workers .....	27.45	23.24	1,367	1,168	49.8	71,073	60,742	2,589
Fire fighters .....	18.91	17.57	968	897	51.2	50,336	46,625	2,662
Bailiffs, correctional officers, and jailers .....	16.63	15.19	674	616	40.5	35,056	32,049	2,108
Correctional officers and jailers .....	16.63	15.19	674	616	40.5	35,056	32,049	2,108
Detectives and criminal investigators .....	23.12	21.34	934	865	40.4	48,566	44,982	2,100
Police officers .....	23.30	22.27	941	903	40.4	48,930	46,946	2,100
Police and sheriff's patrol officers .....	23.30	22.27	941	903	40.4	48,930	46,946	2,100
Security guards and gaming surveillance officers .....	13.84	13.17	548	533	39.6	27,887	27,021	2,016
Security guards .....	13.84	13.17	548	533	39.6	27,887	27,021	2,016
Miscellaneous protective service workers .....	16.48	16.56	628	648	38.1	28,345	31,533	1,720
Lifeguards, ski patrol, and other recreational protective service workers .....	14.65	12.95	586	518	40.0	21,332	23,878	1,457
<b>Food preparation and serving related occupations .....</b>	13.71	12.42	486	473	35.5	20,402	20,452	1,488

See footnotes at end of table.



**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
First-line supervisors/managers, food preparation and serving workers .....	\$16.85	\$15.32	\$644	\$596	38.2	\$27,128	\$26,720	1,610
First-line supervisors/managers of food preparation and serving workers .....	16.85	15.32	644	596	38.2	27,128	26,720	1,610
Cooks .....	13.18	12.03	460	446	34.9	19,421	18,990	1,474
Cooks, institution and cafeteria .....	13.06	12.03	456	446	34.9	19,219	18,990	1,472
Food service, tipped .....	11.96	10.97	412	439	34.4	16,357	17,995	1,367
Dining room and cafeteria attendants and bartender helpers .....	11.96	10.97	412	439	34.4	16,357	17,995	1,367
Fast food and counter workers .....	11.74	10.48	373	354	31.7	14,839	13,087	1,264
Combined food preparation and serving workers, including fast food .....	13.29	13.44	410	364	30.8	16,530	13,847	1,244
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.71	12.28	505	491	39.7	25,732	24,794	2,024
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	18.04	17.93	722	717	40.0	37,274	36,525	2,066
First-line supervisors/managers of housekeeping and janitorial workers .....	17.43	17.69	697	707	40.0	35,928	36,005	2,062
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	20.19	21.80	808	872	40.0	42,000	45,344	2,080
Building cleaning workers .....	11.93	11.84	473	471	39.6	23,923	23,774	2,005

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
Janitors and cleaners, except maids and housekeeping cleaners	\$12.05	\$12.06	\$477	\$480	39.6	\$24,070	\$23,922	1,997
Maids and housekeeping cleaners .....	10.86	10.64	434	425	40.0	22,589	22,125	2,080
Grounds maintenance workers .....	13.20	12.44	528	498	40.0	27,457	25,879	2,079
Landscaping and groundskeeping workers .....	13.21	12.44	528	498	40.0	27,459	25,879	2,079
<b>Personal care and service occupations .....</b>	15.38	14.43	581	538	37.8	26,380	24,461	1,715
First-line supervisors/managers of personal service workers	15.99	15.11	640	604	40.0	27,658	25,482	1,730
Child care workers .....	13.85	13.46	526	538	38.0	25,586	27,040	1,847
Recreation and fitness workers .....	17.26	15.87	686	635	39.8	30,962	30,141	1,793
Recreation workers .....	17.13	15.06	680	580	39.7	30,208	28,055	1,764
<b>Sales and related occupations</b>	18.20	17.16	728	686	40.0	37,851	35,697	2,080
Retail sales workers .....	14.42	13.41	577	536	40.0	29,989	27,889	2,080
Cashiers, all workers .....	14.61	13.48	584	539	40.0	30,387	28,038	2,080
Cashiers .....	14.61	13.48	584	539	40.0	30,387	28,038	2,080
<b>Office and administrative support occupations .....</b>	16.22	15.52	641	617	39.5	32,833	31,616	2,024
First-line supervisors/managers of office and administrative support workers .....	19.41	18.94	766	756	39.5	39,846	39,316	2,052
Financial clerks .....	17.14	16.79	680	662	39.7	35,266	34,445	2,057
Billing and posting clerks and machine operators	15.30	14.86	612	595	40.0	31,818	30,915	2,080
Bookkeeping, accounting, and auditing clerks .....	17.41	17.07	688	682	39.6	35,722	35,483	2,052
Payroll and timekeeping clerks .....	17.74	17.18	710	687	40.0	36,478	35,728	2,056
Procurement clerks .....	18.16	16.56	719	662	39.6	37,414	34,445	2,060

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Court, municipal, and license clerks .....	\$16.08	\$14.96	\$638	\$598	39.7	\$33,165	\$31,117	2,062
Customer service representatives .....	15.24	14.56	607	582	39.8	31,555	30,285	2,071
Eligibility interviewers, government programs .....	16.35	15.82	649	628	39.7	33,770	32,654	2,066
File clerks .....	13.64	12.50	537	469	39.3	26,464	24,395	1,940
Library assistants, clerical .....	13.88	13.43	532	522	38.4	25,441	23,316	1,833
Human resources assistants, except payroll and timekeeping .....	15.88	15.45	634	618	39.9	32,980	32,136	2,076
Receptionists and information clerks .....	13.89	12.97	556	519	40.0	28,874	26,978	2,079
Dispatchers .....	15.85	14.96	636	599	40.1	33,076	31,160	2,086
Police, fire, and ambulance dispatchers .....	15.84	14.94	636	598	40.1	33,067	31,079	2,087
Dispatchers, except police, fire, and ambulance .....	15.93	15.39	637	616	40.0	33,133	32,009	2,080
Meter readers, utilities .....	13.18	11.54	527	462	40.0	27,419	24,003	2,080
Secretaries and administrative assistants .....	17.51	16.01	692	640	39.5	35,463	33,136	2,026
Executive secretaries and administrative assistants .....	18.97	17.16	751	684	39.6	38,974	35,547	2,054
Legal secretaries .....	15.32	15.55	613	622	40.0	31,872	32,350	2,080
Secretaries, except legal, medical, and executive .....	16.33	15.93	645	637	39.5	32,518	33,136	1,991
Computer operators .....	17.79	18.82	711	753	40.0	36,982	39,139	2,079
Data entry and information processing workers .....	15.36	14.35	583	574	37.9	27,851	26,150	1,813
Data entry keyers .....	15.82	14.35	593	574	37.5	28,073	29,078	1,774
Word processors and typists .....	14.41	11.64	561	457	38.9	27,363	23,229	1,899
Office clerks, general .....	14.64	13.59	576	536	39.3	29,141	27,310	1,990
<b>Construction and extraction occupations</b> .....	18.99	17.74	758	710	39.9	39,400	36,920	2,075

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
First-line supervisors/managers of construction trades and extraction workers .....	\$24.96	\$23.27	\$995	\$931	39.9	\$51,752	\$48,402	2,073
Construction laborers .....	12.75	13.21	510	528	40.0	26,525	27,475	2,080
Construction equipment operators .....	15.88	14.71	635	588	40.0	33,023	30,586	2,080
Operating engineers and other construction equipment operators ....	16.14	14.83	646	593	40.0	33,567	30,838	2,080
Electricians .....	24.50	25.00	980	1,000	40.0	50,951	52,000	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	21.11	20.92	840	837	39.8	43,682	43,514	2,069
Plumbers, pipefitters, and steamfitters .....	22.13	21.42	880	857	39.8	45,755	44,554	2,067
Construction and building inspectors .....	23.41	22.59	929	885	39.7	48,289	45,999	2,062
Highway maintenance workers .....	14.48	13.64	579	546	40.0	30,112	28,371	2,080
Septic tank servicers and sewer pipe cleaners .....	16.53	14.64	661	586	40.0	34,385	30,447	2,080
<b>Installation, maintenance, and repair occupations .....</b>	19.04	18.50	759	735	39.9	39,421	37,885	2,071
First-line supervisors/managers of mechanics, installers, and repairers .....	23.17	23.50	928	931	40.0	48,236	48,402	2,082
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	21.92	18.50	877	740	40.0	45,592	38,480	2,080
Automotive technicians and repairers .....	17.21	15.90	688	636	39.9	35,537	33,072	2,064
Automotive service technicians and mechanics .....	17.34	15.91	692	636	39.9	36,000	33,093	2,077
Bus and truck mechanics and diesel engine specialists ...	19.96	15.93	798	637	40.0	41,507	33,143	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Control and valve installers and repairers .....	\$17.98	\$15.91	\$719	\$636	40.0	\$37,399	\$33,093	2,080
Control and valve installers and repairers, except mechanical door .....	17.98	15.91	719	636	40.0	37,399	33,093	2,080
Industrial machinery installation, repair, and maintenance workers .....	17.61	17.41	699	695	39.7	36,270	36,130	2,059
Maintenance and repair workers, general .....	17.46	17.38	694	678	39.7	35,973	35,235	2,060
Miscellaneous installation, maintenance, and repair workers .....	18.03	15.42	721	617	40.0	37,493	32,080	2,080
<b>Production occupations</b> .....	18.39	17.27	733	691	39.9	38,114	35,922	2,073
First-line supervisors/managers of production and operating workers .....	20.59	19.97	823	799	40.0	42,818	41,536	2,080
Water and liquid waste treatment plant and system operators .....	18.00	17.27	716	689	39.8	37,238	35,818	2,068
<b>Transportation and material moving occupations</b> .....	16.24	15.27	575	554	35.4	25,384	23,504	1,563
Bus drivers .....	16.05	15.10	507	468	31.6	19,834	18,661	1,236
Bus drivers, school .....	15.66	15.10	482	446	30.8	18,401	17,621	1,175
Driver/sales workers and truck drivers .....	16.76	16.16	670	647	40.0	34,861	33,621	2,080
Truck drivers, heavy and tractor-trailer .....	17.04	16.71	682	668	40.0	35,451	34,761	2,080
Laborers and material movers, hand .....	13.17	13.30	527	532	40.0	27,390	27,664	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Laborers and freight, stock, and material movers, hand .....	\$13.08	\$13.30	\$523	\$532	40.0	\$27,199	\$27,664	2,080
Refuse and recyclable material collectors .....	14.12	13.87	565	555	40.0	29,363	28,850	2,080

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 14**

**Size of establishment: Mean hourly earnings<sup>1</sup> of workers in private industry establishments for major occupational groups**

Occupational group <sup>2</sup>	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
<b>All workers</b> .....	\$19.14	\$16.57	\$17.48	\$19.51	\$25.52
Management, professional, and related .....	33.30	29.36	32.83	33.91	37.02
Management, business, and financial .....	37.78	32.39	36.50	39.53	42.64
Professional and related .....	30.87	27.71	30.48	30.68	34.32
Service .....	9.96	9.51	8.97	10.20	12.55
Sales and office .....	15.48	15.05	15.75	15.11	17.30
Sales and related .....	15.59	15.32	16.13	14.85	20.49
Office and administrative support .....	15.40	14.83	15.47	15.33	16.64
Natural resources, construction, and maintenance .....	18.44	16.60	18.77	19.35	24.33
Construction and extraction .....	16.92	—	—	—	—
Installation, maintenance, and repair .....	20.16	17.81	20.35	20.43	25.40
Production, transportation, and material moving .....	15.01	13.13	13.58	14.88	19.80
Production .....	15.11	13.27	13.46	15.06	18.32
Transportation and material moving .....	14.92	13.03	13.67	14.70	22.51
	Relative error				
<b>All workers</b> .....	1.0%	3.0%	3.0%	1.5%	2.8%
Management, professional, and related .....	1.2	3.6	4.0	2.1	1.9
Management, business, and financial .....	1.6	4.4	4.0	3.5	2.8
Professional and related .....	1.2	4.3	4.8	2.1	1.6
Service .....	1.1	2.4	2.4	1.6	1.9
Sales and office .....	1.3	2.1	4.2	2.1	2.5
Sales and related .....	2.6	4.3	9.4	2.9	9.1
Office and administrative support .....	1.0	1.3	2.3	2.1	1.5
Natural resources, construction, and maintenance .....	2.2	2.7	4.1	2.5	2.6
Construction and extraction .....	2.7	—	—	—	—
Installation, maintenance, and repair .....	2.3	4.2	4.1	3.4	2.4
Production, transportation, and material moving .....	1.8	3.1	2.5	2.6	4.8
Production .....	2.4	3.7	3.3	2.7	3.9
Transportation and material moving .....	2.1	3.8	3.9	3.4	7.7

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opus/hom/homch8\\_a.htm](http://www.bls.gov/opus/hom/homch8_a.htm).

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$18.30	\$14.84	\$724	\$580	39.6	\$37,522	\$30,160	2,051
<b>Management occupations</b> .....	36.27	31.15	1,496	1,279	41.2	77,737	66,500	2,143
Chief executives .....	70.03	62.50	3,439	3,125	49.1	178,835	162,500	2,554
General and operations managers .....	34.15	29.38	1,461	1,230	42.8	75,961	63,943	2,224
Marketing and sales managers .....	40.95	35.91	1,691	1,572	41.3	87,909	81,765	2,147
Marketing managers .....	34.79	38.03	1,421	1,521	40.9	73,914	79,107	2,125
Sales managers .....	45.20	35.91	1,879	1,639	41.6	97,729	85,213	2,162
Public relations managers .....	30.33	24.14	1,213	966	40.0	63,095	50,211	2,080
Administrative services managers .....	29.98	26.83	1,242	1,073	41.4	64,569	55,802	2,153
Computer and information systems managers .....	44.22	46.78	1,739	1,871	39.3	90,407	97,292	2,044
Financial managers .....	34.03	32.21	1,348	1,250	39.6	70,058	65,001	2,059
Human resources managers .....	51.71	29.02	2,206	1,328	42.7	114,721	69,066	2,218
Industrial production managers .....	32.81	24.52	1,427	1,069	43.5	74,213	55,608	2,262
Purchasing managers .....	32.58	29.00	1,339	1,160	41.1	69,607	60,320	2,137
Transportation, storage, and distribution managers .....	34.50	28.85	1,387	1,154	40.2	72,115	60,000	2,090
Construction managers .....	33.50	31.37	1,391	1,302	41.5	72,292	67,688	2,158
Education administrators .....	28.22	30.29	1,104	1,108	39.1	56,764	57,631	2,012
Food service managers .....	24.59	25.00	1,162	1,010	47.3	59,773	52,525	2,431
Medical and health services managers .....	19.93	12.41	913	620	45.8	47,488	32,261	2,382
Property, real estate, and community association managers .....	27.79	22.00	1,135	990	40.8	59,002	51,480	2,123
Social and community service managers .....	26.17	29.81	1,052	1,173	40.2	54,717	61,000	2,091
<b>Business and financial operations occupations</b> .....	29.82	26.66	1,220	1,084	40.9	63,433	56,364	2,127
Buyers and purchasing agents .....	26.13	25.25	1,036	1,010	39.7	53,886	52,520	2,063
Wholesale and retail buyers, except farm products .....	27.88	30.65	1,101	1,226	39.5	57,243	63,742	2,054
Cost estimators .....	31.95	30.46	1,339	1,218	41.9	69,633	63,355	2,180
Human resources, training, and labor relations specialists .....	28.17	25.74	1,163	1,029	41.3	60,483	53,529	2,147

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Employment, recruitment, and placement specialists .....	\$24.14	\$20.25	\$983	\$810	40.7	\$51,116	\$42,124	2,117
Training and development specialists .....	23.49	20.00	1,016	1,074	43.3	52,857	55,838	2,250
Logisticians .....	24.68	19.62	1,030	785	41.7	53,423	40,810	2,165
Accountants and auditors .....	30.01	26.51	1,247	1,125	41.6	64,865	58,500	2,161
Financial analysts and advisors .....	37.92	33.05	1,607	1,250	42.4	83,565	65,001	2,204
Financial analysts .....	42.86	40.31	1,891	1,612	44.1	98,355	83,836	2,295
Personal financial advisors	31.69	24.82	1,268	993	40.0	65,923	51,621	2,080
Loan counselors and officers	25.77	24.81	1,049	991	40.7	54,524	51,515	2,116
Loan officers .....	25.10	24.77	1,015	991	40.4	52,791	51,515	2,103
<b>Computer and mathematical science occupations</b> .....								
Computer programmers .....	34.77	33.41	1,394	1,346	40.1	72,475	70,000	2,084
Computer software engineers	34.08	26.92	1,417	1,308	41.6	73,700	67,999	2,163
Computer software engineers, applications	42.99	42.78	1,722	1,711	40.1	89,545	88,982	2,083
Computer software engineers, systems software .....	43.23	44.41	1,729	1,776	40.0	89,920	92,364	2,080
Computer support specialists	41.95	37.39	1,691	1,442	40.3	87,933	75,001	2,096
Computer systems analysts ....	23.42	22.96	913	918	39.0	47,463	47,759	2,027
Network and computer systems administrators ....	42.28	41.90	1,691	1,676	40.0	87,934	87,148	2,080
Network systems and data communications analysts	26.98	24.04	1,078	962	40.0	56,064	49,999	2,078
Network systems and data communications analysts	28.15	23.08	1,119	923	39.7	58,181	48,000	2,067
<b>Architecture and engineering occupations</b> .....								
Architects, except naval .....	30.18	27.68	1,213	1,120	40.2	63,080	58,226	2,090
Architects, except landscape and naval ....	30.61	25.25	1,224	1,010	40.0	63,673	52,516	2,080
Engineers .....	31.73	21.42	1,269	857	40.0	65,992	44,556	2,080
Civil engineers .....	37.86	36.06	1,519	1,442	40.1	78,982	75,005	2,086
Electrical and electronics engineers .....	36.29	38.46	1,453	1,538	40.1	75,582	80,001	2,083
Electrical and electronics engineers .....	34.69	31.26	1,388	1,250	40.0	72,160	65,012	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Electrical engineers .....	\$35.54	\$31.09	\$1,422	\$1,244	40.0	\$73,930	\$64,667	2,080
Drafters .....	22.41	22.12	896	885	40.0	46,618	45,999	2,080
Engineering technicians, except drafters .....	24.20	22.50	985	900	40.7	51,212	46,800	2,116
Electrical and electronic engineering technicians	25.50	26.34	1,020	1,053	40.0	53,046	54,779	2,080
Surveying and mapping technicians .....	16.32	17.50	653	700	40.0	33,950	36,400	2,080
<b>Life, physical, and social science occupations</b> .....	34.61	26.32	1,380	1,215	39.9	71,752	63,170	2,073
Life scientists .....	39.45	42.27	1,412	1,370	35.8	73,426	71,228	1,861
Physical scientists .....	26.89	24.20	1,076	968	40.0	55,937	50,336	2,080
Chemists and materials scientists .....	25.36	23.62	1,014	945	40.0	52,745	49,130	2,080
Chemists .....	25.36	23.62	1,014	945	40.0	52,745	49,130	2,080
Market research analysts ...	24.73	24.04	989	962	40.0	51,429	50,003	2,080
<b>Community and social services occupations</b> .....	17.35	16.41	667	623	38.4	34,586	32,001	1,994
Counselors .....	17.96	15.25	701	603	39.0	36,449	31,356	2,030
Social workers .....	18.01	16.90	705	654	39.2	36,515	34,000	2,027
Child, family, and school social workers .....	15.14	14.42	584	577	38.6	30,044	30,000	1,985
Medical and public health social workers .....	22.74	22.45	884	808	38.9	45,970	42,019	2,022
Miscellaneous community and social service specialists .....	14.46	13.20	524	518	36.2	27,238	26,912	1,883
Social and human service assistants .....	14.13	11.15	554	446	39.2	28,817	23,184	2,039
<b>Legal occupations</b> .....	29.08	24.04	1,154	962	39.7	60,016	49,999	2,064
Lawyers .....	43.48	36.29	1,752	1,442	40.3	91,101	75,001	2,095
Paralegals and legal assistants	22.80	21.64	898	841	39.4	46,688	43,750	2,048
Miscellaneous legal support workers .....	19.53	21.64	775	865	39.7	40,290	45,001	2,063
<b>Education, training, and library occupations</b> .....	18.19	14.34	704	536	38.7	33,460	27,512	1,839

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Postsecondary teachers .....	\$21.37	\$20.00	\$726	\$660	34.0	\$35,314	\$33,660	1,652
Primary, secondary, and special education school teachers .....	20.92	19.26	809	767	38.7	34,428	31,458	1,645
Preschool and kindergarten teachers .....	13.22	12.50	529	500	40.0	25,231	24,003	1,908
Preschool teachers, except special education .....	13.22	12.50	529	500	40.0	25,231	24,003	1,908
Elementary and middle school teachers .....	24.72	24.33	946	914	38.3	36,487	35,772	1,476
Elementary school teachers, except special education .....	24.42	24.33	927	912	38.0	35,996	35,901	1,474
Other teachers and instructors	–	–	680	495	42.5	31,606	25,758	1,976
Teacher assistants .....	11.43	11.00	438	413	38.3	21,586	20,800	1,888
<b>Arts, design, entertainment, sports, and media occupations</b> .....	27.64	21.64	1,100	919	39.8	57,201	47,813	2,070
Designers .....	19.12	16.25	771	650	40.3	40,114	33,800	2,098
Graphic designers .....	17.64	17.30	720	692	40.8	37,421	35,988	2,122
Actors, producers, and directors .....	33.68	28.40	1,347	1,136	40.0	70,061	59,062	2,080
Producers and directors .....	33.68	28.40	1,347	1,136	40.0	70,061	59,062	2,080
Public relations specialists .....	27.29	21.82	1,099	1,016	40.3	57,143	52,853	2,094
Writers and editors .....	50.58	48.72	2,007	1,827	39.7	104,350	95,000	2,063
Photographers .....	14.53	13.76	581	550	40.0	30,204	28,612	2,078
<b>Healthcare practitioner and technical occupations</b> .....	28.30	24.00	1,105	928	39.0	57,444	48,256	2,030
Pharmacists .....	52.30	55.62	2,046	2,164	39.1	106,382	112,549	2,034
Physicians and surgeons .....	105.02	89.74	4,402	4,038	41.9	228,926	209,996	2,180
Registered nurses .....	30.57	28.00	1,195	1,120	39.1	62,139	58,240	2,032
Therapists .....	31.09	32.45	1,189	1,211	38.3	61,846	62,982	1,989
Clinical laboratory technologists and technicians .....	19.09	17.70	764	753	40.0	39,710	39,176	2,081

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Medical and clinical laboratory technologists	\$18.46	\$16.96	\$770	\$763	41.7	\$40,057	\$39,693	2,170
Medical and clinical laboratory technicians ..	19.81	18.01	757	664	38.2	39,344	34,513	1,986
Dental hygienists .....	28.27	28.75	991	1,040	35.1	51,541	54,080	1,823
Diagnostic related technologists and technicians .....	25.20	28.31	1,008	1,133	40.0	52,415	58,891	2,080
Health diagnosing and treating practitioner support technicians .....	14.66	14.75	582	590	39.7	30,279	30,680	2,066
Pharmacy technicians .....	13.73	12.79	546	512	39.8	28,407	26,603	2,069
Licensed practical and licensed vocational nurses	15.61	15.83	613	599	39.2	31,855	31,138	2,041
<b>Healthcare support occupations</b> .....	13.44	12.33	518	466	38.6	26,958	24,232	2,006
Nursing, psychiatric, and home health aides .....	10.08	10.00	388	392	38.5	20,157	20,384	2,001
Home health aides .....	9.59	10.00	373	364	38.9	19,407	18,949	2,023
Nursing aides, orderlies, and attendants .....	10.64	10.74	404	410	38.0	20,993	21,294	1,974
Physical therapist assistants and aides .....	21.11	17.25	844	690	40.0	43,899	35,880	2,080
Physical therapist assistants	21.11	17.25	844	690	40.0	43,899	35,880	2,080
Miscellaneous healthcare support occupations .....	13.77	13.25	530	492	38.5	27,562	25,607	2,002
Dental assistants .....	16.93	17.00	643	657	38.0	33,445	34,166	1,975
Medical assistants .....	13.25	12.50	517	492	39.0	26,899	25,607	2,030
Pharmacy aides .....	11.83	13.26	420	464	35.5	21,833	24,133	1,846
<b>Protective service occupations</b>	11.39	10.06	459	400	40.2	21,637	20,800	1,899
Security guards and gaming surveillance officers .....	10.22	10.00	405	400	39.6	21,058	20,800	2,060
Security guards .....	10.22	10.00	405	400	39.6	21,058	20,800	2,060
<b>Food preparation and serving related occupations</b> .....	8.74	8.50	329	313	37.6	17,078	16,224	1,954

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
First-line supervisors/managers, food preparation and serving workers .....	\$13.89	\$13.27	\$576	\$538	41.5	\$29,888	\$27,993	2,152
Chefs and head cooks .....	15.36	11.35	614	481	40.0	31,599	25,001	2,057
First-line supervisors/managers of food preparation and serving workers .....	13.66	13.27	569	556	41.7	29,613	28,889	2,168
Cooks .....	9.97	9.67	384	375	38.5	19,935	19,500	1,999
Cooks, fast food .....	8.65	8.00	335	290	38.7	17,412	15,080	2,012
Cooks, institution and cafeteria .....	10.33	9.59	393	383	38.0	20,236	19,939	1,959
Cooks, restaurant .....	10.54	10.00	406	390	38.5	21,098	20,280	2,001
Cooks, short order .....	9.73	9.67	376	375	38.7	19,578	19,500	2,011
Food preparation workers .....	9.92	10.00	382	378	38.5	19,725	19,760	1,987
Food service, tipped .....	4.77	4.19	167	139	35.0	8,679	7,245	1,820
Bartenders .....	6.27	5.28	215	168	34.3	11,169	8,715	1,782
Waiters and waitresses .....	3.78	3.73	132	113	35.0	6,871	5,886	1,819
Dining room and cafeteria attendants and bartender helpers .....	7.35	7.25	269	254	36.5	13,847	13,195	1,884
Fast food and counter workers .....	8.19	7.60	306	288	37.4	15,888	14,997	1,941
Combined food preparation and serving workers, including fast food .....	8.12	7.60	304	288	37.4	15,792	14,820	1,944
Counter attendants, cafeteria, food concession, and coffee shop .....	8.57	7.69	319	291	37.2	16,464	15,117	1,921
Dishwashers .....	8.02	8.00	299	306	37.3	15,568	15,912	1,940
<b>Building and grounds cleaning and maintenance occupations</b> .....	10.77	9.70	423	375	39.3	21,845	19,240	2,029

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$19.78	\$18.78	\$801	\$751	40.5	\$41,632	\$39,064	2,104
First-line supervisors/managers of housekeeping and janitorial workers .....	16.89	17.20	676	688	40.0	35,141	35,776	2,080
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	22.14	18.85	905	754	40.9	47,050	39,212	2,125
Building cleaning workers .....	9.56	8.84	373	345	39.0	19,333	17,921	2,021
Janitors and cleaners, except maids and housekeeping cleaners	9.82	9.25	386	360	39.3	20,012	18,720	2,038
Maids and housekeeping cleaners .....	8.59	8.50	327	338	38.1	17,027	17,592	1,982
Grounds maintenance workers .....	10.35	10.00	411	400	39.7	20,932	20,280	2,022
Landscaping and groundskeeping workers .....	10.32	10.00	410	400	39.7	20,854	19,766	2,020
<b>Personal care and service occupations</b> .....	12.47	9.71	468	360	37.6	24,162	18,720	1,938
Barbers and cosmetologists ...	20.67	16.99	760	606	36.8	38,498	31,520	1,862
Hairdressers, hairstylists, and cosmetologists .....	20.67	16.99	760	606	36.8	38,498	31,520	1,862
Child care workers .....	9.05	9.00	348	340	38.5	18,041	17,550	1,994
<b>Sales and related occupations</b>	17.93	13.80	713	549	39.8	36,678	28,001	2,046
First-line supervisors/managers, sales workers .....	18.92	17.31	788	692	41.6	40,983	36,001	2,166

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
First-line supervisors/managers of retail sales workers ..	\$17.51	\$17.31	\$729	\$692	41.6	\$37,913	\$36,001	2,165
First-line supervisors/managers of non-retail sales workers .....	26.38	23.96	1,100	958	41.7	57,220	49,828	2,169
Retail sales workers .....	12.01	10.00	473	382	39.4	24,104	19,760	2,006
Cashiers, all workers .....	9.19	8.53	354	341	38.5	18,067	17,740	1,966
Cashiers .....	9.19	8.53	354	341	38.5	18,067	17,740	1,966
Counter and rental clerks and parts salespersons ..	14.04	12.53	560	481	39.9	29,097	25,037	2,072
Counter and rental clerks	11.19	9.80	438	389	39.2	22,795	20,241	2,038
Parts salespersons .....	17.16	16.59	697	664	40.6	36,238	34,505	2,112
Retail salespersons .....	14.09	12.07	565	476	40.1	28,591	23,999	2,029
Advertising sales agents .....	21.69	17.11	868	685	40.0	45,125	35,595	2,080
Insurance sales agents .....	28.53	22.01	1,084	808	38.0	56,383	42,006	1,976
Sales representatives, wholesale and manufacturing .....	27.52	22.57	1,112	969	40.4	57,804	50,403	2,100
Sales representatives, wholesale and manufacturing, technical and scientific products .....	37.53	30.76	1,516	1,230	40.4	78,845	63,985	2,101
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	23.39	20.34	945	835	40.4	49,115	42,833	2,100
Real estate brokers and sales agents .....	20.34	13.00	805	520	39.6	41,873	27,040	2,059
Real estate sales agents .....	20.34	13.00	805	520	39.6	41,873	27,040	2,059
Telemarketers .....	17.20	12.05	637	482	37.1	33,147	25,054	1,927
Miscellaneous sales and related workers .....	24.19	18.90	957	756	39.6	49,781	39,312	2,058
<b>Office and administrative support occupations .....</b>	15.31	14.50	603	570	39.4	31,308	29,501	2,045

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
First-line supervisors/managers of office and administrative support workers .....	\$19.59	\$19.41	\$789	\$770	40.3	\$41,042	\$40,015	2,095
Financial clerks .....	15.21	14.83	595	562	39.1	30,929	29,120	2,033
Bill and account collectors	15.29	13.45	612	538	40.0	31,810	27,976	2,080
Billing and posting clerks and machine operators	15.56	15.39	613	600	39.4	31,900	31,200	2,050
Bookkeeping, accounting, and auditing clerks .....	16.22	15.50	623	600	38.4	32,391	31,200	1,996
Payroll and timekeeping clerks .....	16.18	17.00	660	714	40.8	34,304	37,143	2,120
Procurement clerks .....	19.00	20.53	760	821	40.0	39,518	42,702	2,080
Tellers .....	12.94	12.39	516	495	39.9	26,824	25,763	2,073
Customer service representatives .....	15.71	14.80	624	580	39.7	31,845	30,120	2,028
File clerks .....	10.80	11.30	432	452	40.0	22,468	23,504	2,080
Hotel, motel, and resort desk clerks .....	9.82	9.81	395	392	40.2	20,519	20,405	2,090
Loan interviewers and clerks	16.17	15.69	650	617	40.2	33,808	32,086	2,091
New accounts clerks .....	16.84	16.22	674	649	40.0	35,030	33,731	2,080
Order clerks .....	14.38	14.38	579	600	40.3	30,126	31,200	2,095
Human resources assistants, except payroll and timekeeping .....	18.76	15.14	732	606	39.0	38,061	31,491	2,029
Receptionists and information clerks .....	12.75	12.50	497	490	38.9	25,818	25,480	2,025
Reservation and transportation ticket agents and travel clerks ...	14.10	12.36	564	494	40.0	29,330	25,713	2,080
Dispatchers .....	17.84	18.00	705	720	39.5	36,638	37,440	2,053
Dispatchers, except police, fire, and ambulance .....	17.84	18.00	705	720	39.5	36,638	37,440	2,053
Meter readers, utilities .....	15.45	16.32	618	653	40.0	32,133	33,954	2,080
Production, planning, and expediting clerks .....	19.16	18.81	775	790	40.5	40,308	41,080	2,104
Shipping, receiving, and traffic clerks .....	14.72	14.00	584	544	39.7	30,369	28,288	2,063
Stock clerks and order fillers	10.88	10.85	440	434	40.5	22,905	22,568	2,105

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Secretaries and administrative assistants .....	\$17.50	\$16.35	\$689	\$640	39.4	\$35,809	\$33,257	2,047
Executive secretaries and administrative assistants .....	20.73	20.91	821	811	39.6	42,708	42,188	2,060
Legal secretaries .....	22.79	20.87	863	823	37.9	44,866	42,800	1,969
Medical secretaries .....	13.82	13.00	547	520	39.6	28,444	27,040	2,059
Secretaries, except legal, medical, and executive	15.14	14.25	600	570	39.6	31,212	29,640	2,061
Data entry and information processing workers .....	13.97	13.74	552	522	39.5	28,708	27,165	2,056
Data entry keyers .....	13.65	13.49	539	520	39.5	28,036	27,040	2,054
Insurance claims and policy processing clerks .....	16.52	16.40	650	656	39.3	33,779	34,112	2,045
Mail clerks and mail machine operators, except postal service .....	10.64	9.25	426	370	40.0	22,134	19,240	2,080
Office clerks, general .....	14.86	14.42	579	570	38.9	30,097	29,640	2,025
<b>Construction and extraction occupations</b> .....	16.08	15.00	640	590	39.8	33,199	30,597	2,064
First-line supervisors/managers of construction trades and extraction workers .....	25.20	25.00	1,029	1,000	40.8	53,514	52,000	2,124
Brickmasons, blockmasons, and stonemasons .....	18.77	20.00	751	800	40.0	39,047	41,600	2,080
Brickmasons and blockmasons .....	20.10	21.63	804	865	40.0	41,806	44,982	2,080
Carpenters .....	17.53	16.50	681	640	38.8	35,302	33,280	2,014
Cement masons, concrete finishers, and terrazzo workers .....	15.08	15.00	586	600	38.9	30,475	31,200	2,021
Cement masons and concrete finishers .....	15.08	15.00	586	600	38.9	30,475	31,200	2,021
Construction laborers .....	11.83	10.68	471	420	39.8	24,394	21,840	2,062
Construction equipment operators .....	14.67	15.00	585	600	39.9	30,273	30,600	2,064

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Paving, surfacing, and tamping equipment operators .....	\$13.10	\$14.13	\$524	\$565	40.0	\$26,810	\$28,155	2,046
Operating engineers and other construction equipment operators ....	15.24	15.00	608	600	39.9	31,558	31,200	2,071
Drywall installers, ceiling tile installers, and tapers .....	16.46	15.00	656	600	39.8	34,092	31,200	2,071
Drywall and ceiling tile installers .....	16.47	15.00	656	600	39.8	34,097	31,200	2,071
Electricians .....	18.07	17.50	723	700	40.0	37,582	36,400	2,080
Painters and paperhangers ....	14.15	13.54	566	542	40.0	29,431	28,165	2,080
Painters, construction and maintenance .....	14.36	13.54	575	542	40.0	29,878	28,165	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	17.57	17.50	703	700	40.0	36,532	36,400	2,079
Pipelayers .....	12.80	12.59	512	503	40.0	26,535	25,422	2,073
Plumbers, pipefitters, and steamfitters .....	18.63	20.50	745	820	40.0	38,757	42,646	2,080
Roofers .....	13.73	13.00	549	520	40.0	28,541	27,040	2,079
Sheet metal workers .....	18.94	15.82	749	580	39.6	38,785	30,160	2,048
Helpers, construction trades ..	11.37	11.00	443	440	39.0	22,973	22,880	2,021
Helpers--carpenters .....	11.99	12.51	462	440	38.5	24,009	22,880	2,002
Helpers--electricians .....	12.27	12.50	491	500	40.0	25,529	26,000	2,080
<b>Installation, maintenance, and repair occupations</b> .....	18.54	17.48	746	720	40.2	38,793	37,430	2,092
First-line supervisors/managers of mechanics, installers, and repairers .....	24.39	24.04	1,004	962	41.2	52,225	50,001	2,141
Computer, automated teller, and office machine repairers .....	18.13	17.09	725	684	40.0	37,715	35,545	2,080
Radio and telecommunications equipment installers and repairers .....	27.10	28.16	1,084	1,127	40.0	56,371	58,579	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Telecommunications equipment installers and repairers, except line installers .....	\$27.10	\$28.16	\$1,084	\$1,127	40.0	\$56,371	\$58,579	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	19.67	18.11	777	724	39.5	40,391	37,665	2,054
Electrical and electronics repairers, commercial and industrial equipment .....	19.43	18.50	756	740	38.9	39,296	38,480	2,023
Automotive technicians and repairers .....	17.72	16.89	722	680	40.8	37,551	35,360	2,119
Automotive body and related repairers .....	16.75	16.00	681	600	40.7	35,436	31,200	2,116
Automotive service technicians and mechanics .....	17.82	17.43	728	729	40.8	37,852	37,908	2,124
Bus and truck mechanics and diesel engine specialists ...	16.53	15.37	675	680	40.9	35,120	35,360	2,124
Heavy vehicle and mobile equipment service technicians and mechanics .....	20.08	20.38	803	815	40.0	41,771	42,390	2,080
Mobile heavy equipment mechanics, except engines .....	20.46	19.67	819	787	40.0	42,563	40,914	2,080
Small engine mechanics .....	14.78	12.50	580	500	39.3	30,166	26,004	2,041
Motorboat mechanics .....	14.98	12.00	585	480	39.0	30,394	24,960	2,029
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	9.51	10.00	374	400	39.4	19,469	20,800	2,047
Tire repairers and changers	9.51	10.00	374	400	39.4	19,469	20,800	2,047
Control and valve installers and repairers .....	19.00	20.00	760	800	40.0	39,525	41,600	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> —Continued								
Control and valve installers and repairers, except mechanical door .....	\$21.34	\$21.63	\$854	\$865	40.0	\$44,391	\$44,990	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	19.58	19.00	781	760	39.9	40,625	39,520	2,075
Industrial machinery installation, repair, and maintenance workers .....	16.46	14.93	655	597	39.8	33,945	31,048	2,062
Industrial machinery mechanics .....	19.24	19.50	767	780	39.9	39,895	40,560	2,074
Maintenance and repair workers, general .....	15.93	14.69	633	588	39.7	32,765	30,368	2,057
Maintenance workers, machinery .....	15.43	14.28	617	571	40.0	32,085	29,698	2,080
Line installers and repairers ...	24.54	26.48	981	1,059	40.0	51,033	55,078	2,080
Electrical power-line installers and repairers	25.30	27.77	1,012	1,111	40.0	52,633	57,762	2,080
Telecommunications line installers and repairers	24.25	26.48	970	1,059	40.0	50,430	55,078	2,080
Miscellaneous installation, maintenance, and repair workers .....	12.52	12.50	500	500	39.9	25,988	26,000	2,076
Helpers--installation, maintenance, and repair workers .....	11.68	11.00	466	440	39.9	24,216	22,880	2,073
<b>Production occupations</b> .....	13.53	12.50	537	499	39.7	27,905	25,938	2,063
First-line supervisors/managers of production and operating workers .....	20.02	18.25	808	745	40.4	42,038	38,740	2,100
Miscellaneous assemblers and fabricators .....	12.26	12.43	488	493	39.8	25,392	25,659	2,071
Bakers .....	12.68	12.50	507	500	40.0	26,382	26,000	2,080
Butchers and other meat, poultry, and fish processing workers .....	11.49	11.00	456	440	39.7	23,689	22,880	2,062
Butchers and meat cutters ..	11.42	9.32	451	373	39.5	23,450	19,390	2,054

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Machine tool cutting setters, operators, and tenders, metal and plastic .....	\$13.79	\$14.00	\$545	\$560	39.5	\$28,361	\$29,120	2,056
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	13.66	15.00	543	600	39.7	28,218	31,200	2,065
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	13.95	13.67	556	547	39.8	28,894	28,423	2,072
Machinists .....	19.17	18.00	767	720	40.0	39,874	37,440	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	11.70	10.50	460	420	39.3	23,902	21,840	2,043
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	11.70	10.50	460	420	39.3	23,902	21,840	2,043
Welding, soldering, and brazing workers .....	16.57	17.00	661	680	39.9	34,346	35,360	2,072
Welders, cutters, solderers, and brazers .....	16.57	17.00	660	680	39.8	34,313	35,360	2,071
Miscellaneous metalworkers and plastic workers .....	12.23	10.25	497	440	40.7	25,841	22,440	2,113
Printers .....	13.65	13.84	543	540	39.8	28,223	28,080	2,067
Printing machine operators	12.53	12.39	498	496	39.7	25,874	25,771	2,065
Laundry and dry-cleaning workers .....	9.68	9.07	379	360	39.2	19,715	18,720	2,037
Pressers, textile, garment, and related materials .....	9.35	9.08	342	333	36.5	17,766	17,332	1,900
Sewing machine operators .....	10.24	10.00	407	397	39.7	21,153	20,654	2,066
Textile machine setters, operators, and tenders .....	11.17	10.40	442	420	39.6	23,006	21,840	2,059
Textile winding, twisting, and drawing out machine setters, operators, and tenders ..	10.90	10.40	430	416	39.5	22,364	21,632	2,052

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Miscellaneous textile, apparel, and furnishings workers .....	\$14.99	\$13.25	\$600	\$530	40.0	\$31,182	\$27,560	2,080
Upholsterers .....	18.35	18.50	734	740	40.0	38,174	38,480	2,080
Woodworking machine setters, operators, and tenders .....	13.39	12.30	535	492	40.0	27,846	25,584	2,080
Sawing machine setters, operators, and tenders, wood .....	12.70	12.30	508	492	40.0	26,423	25,584	2,080
Woodworking machine setters, operators, and tenders, except sawing .....	14.09	12.00	564	480	40.0	29,305	24,960	2,080
Chemical processing machine setters, operators, and tenders .....	21.41	21.74	856	870	40.0	44,530	45,219	2,080
Chemical equipment operators and tenders ...	21.41	21.74	856	870	40.0	44,530	45,219	2,080
Crushing, grinding, polishing, mixing, and blending workers .....	12.87	10.23	509	409	39.6	26,474	21,280	2,057
Mixing and blending machine setters, operators, and tenders ..	13.31	10.00	529	400	39.8	27,506	20,800	2,067
Cutting workers .....	12.38	12.50	495	500	40.0	25,750	26,000	2,080
Cutters and trimmers, hand .....	12.02	13.00	481	520	40.0	24,992	27,040	2,080
Inspectors, testers, sorters, samplers, and weighers ....	13.58	12.65	550	520	40.5	28,418	27,040	2,093
Medical, dental, and ophthalmic laboratory technicians .....	19.10	17.50	764	700	40.0	39,735	36,400	2,080
Dental laboratory technicians .....	19.09	17.50	764	700	40.0	39,712	36,400	2,080
Painting workers .....	15.96	13.90	654	540	41.0	34,004	28,080	2,131
Miscellaneous production workers .....	11.67	12.00	461	471	39.5	23,995	24,482	2,056
Paper goods machine setters, operators, and tenders .....	13.58	14.06	543	562	40.0	28,246	29,245	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Helpers--production workers .....	\$9.79	\$9.95	\$392	\$398	40.0	\$20,363	\$20,696	2,080
<b>Transportation and material moving occupations</b> .....	13.99	13.00	568	520	40.6	29,476	27,040	2,107
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	15.22	14.67	626	660	41.1	32,562	34,321	2,140
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	22.70	23.08	920	923	40.5	47,848	48,000	2,108
Driver/sales workers and truck drivers .....	14.92	13.94	623	560	41.7	32,285	28,983	2,164
Driver/sales workers .....	15.04	13.39	609	600	40.5	31,445	31,200	2,091
Truck drivers, heavy and tractor-trailer .....	15.88	14.50	690	591	43.5	35,770	30,680	2,253
Truck drivers, light or delivery services .....	13.19	12.00	521	480	39.5	27,094	24,960	2,054
Dredge, excavating, and loading machine operators	16.60	18.09	664	724	40.0	34,533	37,627	2,080
Excavating and loading machine and dragline operators .....	16.34	17.96	654	718	40.0	33,997	37,361	2,080
Industrial truck and tractor operators .....	14.54	13.54	581	536	40.0	30,237	27,872	2,079
Laborers and material movers, hand .....	10.81	10.28	429	405	39.7	22,293	21,052	2,062
Cleaners of vehicles and equipment .....	9.31	9.00	367	360	39.4	19,100	18,720	2,051
Laborers and freight, stock, and material movers, hand .....	11.11	10.45	441	418	39.7	22,929	21,736	2,063

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> —Continued								
Machine feeders and offbearers .....	\$10.49	\$10.00	\$420	\$400	40.0	\$21,823	\$20,800	2,080
Packers and packagers, hand .....	11.00	10.45	437	418	39.7	22,535	21,736	2,049

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$22.96	\$17.99	\$912	\$716	39.7	\$47,103	\$37,091	2,052
<b>Management occupations</b> .....	48.01	45.15	1,969	1,816	41.0	102,336	94,411	2,132
General and operations managers .....	59.42	51.51	2,481	2,012	41.8	129,015	104,645	2,171
Advertising and promotions managers .....	28.15	19.88	1,152	846	40.9	59,903	44,000	2,128
Marketing and sales managers .....	46.65	45.35	1,884	1,886	40.4	97,978	98,072	2,100
Marketing managers .....	49.76	47.15	1,962	1,886	39.4	102,014	98,072	2,050
Sales managers .....	44.07	43.31	1,817	1,732	41.2	94,484	90,087	2,144
Public relations managers .....	30.05	26.70	1,185	1,001	39.4	61,631	52,069	2,051
Administrative services managers .....	26.76	29.67	1,089	1,187	40.7	56,610	61,718	2,115
Computer and information systems managers .....	56.45	57.74	2,337	2,429	41.4	121,508	126,318	2,152
Financial managers .....	49.16	43.19	2,002	1,806	40.7	104,123	93,912	2,118
Human resources managers .....	46.11	46.86	1,857	1,874	40.3	96,541	97,467	2,094
Compensation and benefits managers .....	42.18	29.17	1,713	1,269	40.6	89,053	66,000	2,111
Industrial production managers .....	42.11	37.99	1,692	1,528	40.2	87,970	79,456	2,089
Transportation, storage, and distribution managers .....	49.09	41.77	1,943	1,566	39.6	101,023	81,457	2,058
Construction managers .....	45.40	48.08	1,841	1,923	40.5	95,732	100,000	2,108
Education administrators .....	45.04	43.87	1,787	1,754	39.7	91,608	85,984	2,034
Education administrators, postsecondary .....	46.30	31.84	1,835	1,276	39.6	94,293	66,329	2,037
Engineering managers .....	52.25	51.32	2,159	2,094	41.3	112,245	108,867	2,148
Food service managers .....	22.87	22.85	1,085	1,017	47.4	56,405	52,883	2,466
Medical and health services managers .....	42.79	42.11	1,775	1,685	41.5	92,280	87,597	2,156
<b>Business and financial operations occupations</b> .....	34.56	30.29	1,385	1,217	40.1	72,019	63,265	2,084
Buyers and purchasing agents .....	28.95	28.75	1,156	1,150	39.9	60,135	59,796	2,077
Wholesale and retail buyers, except farm products .....	26.34	24.62	1,054	985	40.0	54,785	51,210	2,080
Purchasing agents, except wholesale, retail, and farm products .....	30.33	31.08	1,210	1,243	39.9	62,925	64,642	2,075

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Claims adjusters, appraisers, examiners, and investigators .....	\$26.68	\$24.75	\$1,058	\$972	39.6	\$54,997	\$50,567	2,061
Claims adjusters, examiners, and investigators .....	26.68	24.75	1,058	972	39.6	54,997	50,567	2,061
Cost estimators .....	33.39	26.50	1,335	1,060	40.0	69,443	55,120	2,080
Human resources, training, and labor relations specialists .....	31.36	30.92	1,252	1,241	39.9	65,080	64,542	2,075
Employment, recruitment, and placement specialists .....	30.84	34.62	1,234	1,385	40.0	64,153	71,999	2,080
Compensation, benefits, and job analysis specialists .....	30.49	30.92	1,212	1,237	39.8	63,041	64,314	2,068
Training and development specialists .....	32.41	31.87	1,277	1,275	39.4	66,406	66,290	2,049
Logisticians .....	36.77	36.27	1,463	1,442	39.8	76,075	75,001	2,069
Management analysts .....	43.23	42.19	1,741	1,736	40.3	90,526	90,272	2,094
Meeting and convention planners .....	25.82	27.81	1,009	1,112	39.1	52,458	57,845	2,032
Accountants and auditors .....	30.35	27.89	1,222	1,127	40.3	63,562	58,579	2,094
Budget analysts .....	33.23	36.33	1,293	1,297	38.9	67,242	67,420	2,023
Credit analysts .....	43.24	27.79	1,730	1,111	40.0	89,948	57,795	2,080
Financial analysts and advisors .....	35.39	29.25	1,416	1,170	40.0	73,618	60,844	2,080
Financial analysts .....	37.56	31.64	1,505	1,260	40.1	78,259	65,510	2,084
Personal financial advisors .....	35.28	25.96	1,411	1,038	40.0	73,386	53,997	2,080
Loan counselors and officers .....	35.72	31.82	1,453	1,273	40.7	75,568	66,194	2,116
Loan officers .....	36.33	33.00	1,479	1,273	40.7	76,885	66,194	2,116
<b>Computer and mathematical science occupations</b> .....	39.29	39.00	1,568	1,552	39.9	81,440	80,496	2,073
Computer programmers .....	36.28	36.11	1,448	1,435	39.9	75,300	74,603	2,076
Computer software engineers .....	42.33	41.78	1,695	1,670	40.0	88,129	86,849	2,082
Computer software engineers, applications .....	41.71	41.78	1,668	1,655	40.0	86,719	86,050	2,079

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b>								
–Continued								
Computer software engineers, systems software .....	\$43.02	\$41.88	\$1,725	\$1,688	40.1	\$89,712	\$87,793	2,085
Computer support specialists	29.92	25.53	1,186	1,013	39.7	61,467	52,283	2,054
Computer systems analysts .....	41.01	39.94	1,636	1,589	39.9	85,079	82,638	2,075
Database administrators .....	39.21	39.35	1,553	1,574	39.6	80,743	81,852	2,059
Network and computer systems administrators .....	42.36	41.94	1,701	1,659	40.2	87,820	84,026	2,073
Network systems and data communications analysts	36.24	36.06	1,448	1,442	40.0	75,307	75,005	2,078
Operations research analysts	40.70	43.49	1,610	1,740	39.6	83,718	90,459	2,057
<b>Architecture and engineering occupations</b> .....	35.81	34.25	1,439	1,396	40.2	74,830	72,613	2,089
Architects, except naval .....	43.95	42.07	1,759	1,683	40.0	91,463	87,506	2,081
Architects, except landscape and naval .....	43.95	42.07	1,759	1,683	40.0	91,463	87,506	2,081
Engineers .....	40.60	39.35	1,636	1,598	40.3	85,041	83,077	2,095
Aerospace engineers .....	44.02	41.68	1,761	1,667	40.0	91,552	86,701	2,080
Civil engineers .....	35.46	36.06	1,419	1,442	40.0	73,765	75,001	2,080
Computer hardware engineers .....	45.37	45.26	1,820	1,819	40.1	94,648	94,598	2,086
Electrical and electronics engineers .....	38.75	38.58	1,564	1,583	40.4	81,318	82,320	2,098
Electrical engineers .....	40.78	41.56	1,631	1,662	40.0	84,831	86,449	2,080
Electronics engineers, except computer .....	37.79	37.69	1,531	1,542	40.5	79,618	80,184	2,107
Industrial engineers, including health and safety .....	39.88	38.46	1,632	1,680	40.9	84,840	87,383	2,127
Industrial engineers .....	35.63	36.06	1,450	1,503	40.7	75,408	78,150	2,116
Mechanical engineers .....	35.41	32.95	1,434	1,338	40.5	74,465	68,973	2,103
Drafters .....	24.97	23.80	999	952	40.0	51,944	49,500	2,080
Architectural and civil drafters .....	25.45	23.80	1,018	952	40.0	52,938	49,500	2,080
Mechanical drafters .....	24.29	23.16	972	926	40.0	50,524	48,169	2,080
Engineering technicians, except drafters .....	26.15	26.42	1,046	1,057	40.0	54,389	54,952	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Electrical and electronic engineering technicians	\$26.19	\$26.42	\$1,046	\$1,057	39.9	\$54,382	\$54,952	2,077
Mechanical engineering technicians .....	22.21	20.51	899	875	40.5	46,761	45,501	2,106
<b>Life, physical, and social science occupations</b> .....	34.29	27.89	1,358	1,113	39.6	70,637	57,901	2,060
Life scientists .....	35.76	27.37	1,382	1,085	38.7	71,887	56,443	2,010
Biological scientists .....	31.80	21.75	1,231	870	38.7	64,024	45,240	2,013
Medical scientists .....	37.77	26.38	1,479	1,068	39.2	76,918	55,557	2,036
Physical scientists .....	45.32	36.87	1,830	1,455	40.4	95,167	75,660	2,100
Chemists and materials scientists .....	53.10	40.73	2,178	1,629	41.0	113,240	84,708	2,132
Chemists .....	53.46	40.73	2,218	1,629	41.5	115,351	84,708	2,158
Market and survey researchers .....	32.19	30.22	1,292	1,223	40.1	67,205	63,599	2,088
Market research analysts ...	32.03	28.61	1,287	1,154	40.2	66,899	60,031	2,088
Miscellaneous social scientists and related workers .....	43.91	44.23	1,751	1,725	39.9	91,048	89,700	2,073
Biological technicians .....	22.09	22.93	877	883	39.7	45,620	45,899	2,065
Chemical technicians .....	22.68	24.97	907	999	40.0	47,166	51,938	2,080
Miscellaneous life, physical, and social science technicians .....	23.90	23.54	953	942	39.9	49,532	48,961	2,072
<b>Community and social services occupations</b> .....	16.55	15.95	648	638	39.2	33,685	33,176	2,036
Counselors .....	17.66	16.67	694	670	39.3	36,104	34,834	2,045
Substance abuse and behavioral disorder counselors .....	17.76	17.98	711	719	40.0	36,951	37,398	2,080
Educational, vocational, and school counselors ..	22.96	23.35	884	817	38.5	45,974	42,501	2,002
Rehabilitation counselors ..	16.14	15.14	619	605	38.3	32,167	31,481	1,993
Social workers .....	19.56	19.70	781	788	39.9	40,579	40,976	2,074
Child, family, and school social workers .....	17.90	16.20	711	648	39.7	36,867	33,702	2,059
Medical and public health social workers .....	21.26	21.90	850	876	40.0	44,221	45,552	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Mental health and substance abuse social workers .....	\$19.06	\$21.00	\$762	\$840	40.0	\$39,635	\$43,680	2,080
Miscellaneous community and social service specialists .....	11.78	9.91	449	414	38.1	23,337	21,530	1,980
Social and human service assistants .....	11.60	9.85	441	410	38.1	22,946	21,301	1,979
<b>Legal occupations</b> .....	58.76	53.94	2,308	2,023	39.3	120,031	105,179	2,043
Lawyers .....	77.26	73.13	3,052	2,885	39.5	158,680	149,999	2,054
Paralegals and legal assistants	29.04	25.00	1,129	1,000	38.9	58,695	52,000	2,021
<b>Education, training, and library occupations</b> .....	36.01	31.29	1,411	1,214	39.2	60,682	51,300	1,685
Postsecondary teachers .....	43.02	35.63	1,701	1,452	39.5	76,978	60,941	1,789
Business teachers, postsecondary .....	45.74	40.96	1,906	1,667	41.7	73,954	65,000	1,617
Math and computer teachers, postsecondary	48.67	51.35	1,808	1,874	37.2	78,541	67,474	1,614
Life sciences teachers, postsecondary .....	44.88	35.63	1,838	1,782	41.0	81,574	75,395	1,817
Biological science teachers, postsecondary .....	44.88	35.63	1,838	1,782	41.0	81,574	75,395	1,817
Social sciences teachers, postsecondary .....	45.39	44.96	1,754	1,709	38.7	77,347	71,001	1,704
Arts, communications, and humanities teachers, postsecondary .....	41.51	36.04	1,664	1,564	40.1	67,837	61,000	1,634
English language and literature teachers, postsecondary .....	38.84	37.04	1,626	1,547	41.9	64,449	67,349	1,659
Philosophy and religion teachers, postsecondary .....	45.00	37.18	1,830	1,614	40.7	71,357	62,957	1,586
Primary, secondary, and special education school teachers .....	30.80	30.81	1,201	1,197	39.0	45,474	45,022	1,476

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Elementary and middle school teachers .....	\$31.89	\$31.67	\$1,201	\$1,140	37.7	\$45,228	\$44,005	1,418
Elementary school teachers, except special education .....	31.51	30.29	1,189	1,133	37.7	44,121	43,032	1,400
Middle school teachers, except special and vocational education	32.27	31.67	1,213	1,140	37.6	46,329	44,305	1,436
Secondary school teachers	30.64	29.73	1,233	1,262	40.2	45,955	47,712	1,500
Secondary school teachers, except special and vocational education	30.64	29.73	1,233	1,262	40.2	45,955	47,712	1,500
Librarians .....	30.11	29.67	1,145	1,050	38.0	50,070	53,999	1,663
Teacher assistants .....	11.13	11.22	428	440	38.5	20,627	22,271	1,853
<b>Arts, design, entertainment, sports, and media occupations</b> .....	26.50	22.66	1,054	902	39.8	54,566	46,758	2,059
Artists and related workers ....	24.14	19.52	960	779	39.8	49,476	36,608	2,050
Designers .....	23.06	25.00	926	1,000	40.2	48,168	52,000	2,089
Graphic designers .....	24.16	25.00	961	1,000	39.8	49,961	52,000	2,068
Actors, producers, and directors .....	23.96	18.65	973	746	40.6	50,594	38,800	2,112
Producers and directors .....	24.82	18.65	1,010	746	40.7	52,521	38,800	2,116
Athletes, coaches, umpires, and related workers .....	20.15	19.24	779	770	38.6	40,082	40,019	1,989
News analysts, reporters and correspondents .....	23.82	21.04	943	840	39.6	49,061	43,680	2,059
Reporters and correspondents .....	23.82	21.04	943	840	39.6	49,061	43,680	2,059
Public relations specialists .....	38.38	28.24	1,525	1,152	39.7	79,282	59,910	2,066
Writers and editors .....	26.00	25.13	1,037	947	39.9	53,902	49,249	2,073
Editors .....	23.37	23.46	929	938	39.8	48,331	48,801	2,068
Technical writers .....	28.92	31.49	1,154	1,260	39.9	59,998	65,508	2,075
<b>Healthcare practitioner and technical occupations</b> .....	26.89	25.47	1,057	992	39.3	54,930	51,606	2,043
Pharmacists .....	49.63	51.90	1,962	2,026	39.5	102,046	105,373	2,056

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Physicians and surgeons .....	\$74.66	\$60.10	\$3,003	\$1,630	40.2	\$156,140	\$84,765	2,091
Registered nurses .....	29.11	28.44	1,126	1,088	38.7	58,556	56,550	2,011
Therapists .....	29.01	29.25	1,150	1,152	39.7	59,820	59,883	2,062
Occupational therapists .....	34.15	35.00	1,346	1,389	39.4	69,992	72,218	2,049
Physical therapists .....	32.61	34.00	1,304	1,360	40.0	67,830	70,720	2,080
Respiratory therapists .....	26.60	26.25	1,043	1,006	39.2	54,234	52,312	2,039
Clinical laboratory technologists and technicians .....	20.71	20.72	822	817	39.7	42,765	42,494	2,065
Medical and clinical laboratory technologists .....	24.17	24.26	962	967	39.8	50,029	50,294	2,070
Medical and clinical laboratory technicians ..	16.82	16.56	666	661	39.6	34,641	34,366	2,060
Diagnostic related technologists and technicians .....	26.63	26.52	1,051	1,048	39.5	54,636	54,496	2,052
Cardiovascular technologists and technicians .....	25.56	26.20	1,022	1,048	40.0	53,167	54,496	2,080
Nuclear medicine technologists .....	33.62	33.28	1,345	1,331	40.0	69,929	69,222	2,080
Radiologic technologists and technicians .....	24.87	25.32	972	966	39.1	50,548	50,253	2,033
Emergency medical technicians and paramedics .....	14.19	12.00	607	552	42.8	31,554	28,704	2,224
Health diagnosing and treating practitioner support technicians .....	16.78	16.15	655	646	39.0	34,074	33,584	2,030
Pharmacy technicians .....	14.36	14.83	572	585	39.9	29,761	30,406	2,072
Respiratory therapy technicians .....	24.67	25.02	904	930	36.6	46,990	48,335	1,905
Surgical technologists .....	19.77	19.06	790	762	40.0	41,086	39,645	2,078
Licensed practical and licensed vocational nurses .....	19.55	18.93	757	740	38.7	39,384	38,505	2,015
Medical records and health information technicians ...	20.17	21.42	803	857	39.8	41,754	44,554	2,070

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Miscellaneous health technologists and technicians .....	\$18.55	\$17.20	\$742	\$688	40.0	\$38,591	\$35,782	2,080
<b>Healthcare support occupations</b> .....	12.14	11.71	471	453	38.8	24,502	23,566	2,018
Nursing, psychiatric, and home health aides .....	11.38	10.96	438	424	38.5	22,768	22,069	2,001
Home health aides .....	10.67	10.58	391	371	36.7	20,327	19,317	1,906
Nursing aides, orderlies, and attendants .....	11.46	11.07	443	431	38.7	23,035	22,422	2,011
Physical therapist assistants and aides .....	16.38	13.08	655	523	40.0	34,059	27,208	2,079
Physical therapist aides .....	16.29	13.08	652	523	40.0	33,892	27,208	2,080
Miscellaneous healthcare support occupations .....	13.86	13.87	550	555	39.7	28,620	28,845	2,064
Medical assistants .....	14.02	13.87	553	555	39.4	28,746	28,845	2,051
Medical equipment preparers .....	13.37	13.80	535	552	40.0	27,803	28,704	2,080
Medical transcriptionists .....	15.45	15.38	615	615	39.8	31,965	31,990	2,069
<b>Protective service occupations</b> .....	12.45	10.95	494	430	39.7	22,644	21,520	1,819
Security guards and gaming surveillance officers .....	11.64	10.60	461	420	39.6	23,932	21,840	2,056
Security guards .....	11.64	10.60	461	420	39.6	23,932	21,840	2,056
<b>Food preparation and serving related occupations</b> .....	9.64	9.61	373	380	38.7	19,234	19,365	1,995
First-line supervisors/managers, food preparation and serving workers .....	14.53	14.42	578	577	39.8	29,293	29,994	2,016
First-line supervisors/managers of food preparation and serving workers .....	14.54	14.06	578	562	39.7	29,139	29,245	2,004
Cooks .....	11.92	11.50	471	458	39.5	24,245	23,770	2,033
Cooks, institution and cafeteria .....	12.25	12.00	487	460	39.7	24,688	23,795	2,015

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
Cooks, restaurant .....	\$11.86	\$11.50	\$469	\$459	39.5	\$24,367	\$23,858	2,055
Food preparation workers .....	11.09	11.06	444	442	40.0	22,403	22,838	2,019
Food service, tipped .....	5.28	4.23	195	151	36.9	10,132	7,842	1,919
Waiters and waitresses .....	4.24	3.88	154	140	36.3	7,986	7,305	1,886
Dining room and cafeteria attendants and bartender helpers .....	8.68	8.00	341	320	39.3	17,722	16,640	2,042
Fast food and counter workers .....	10.57	9.86	418	394	39.6	21,664	20,509	2,050
Combined food preparation and serving workers, including fast food .....	10.52	9.86	416	394	39.5	21,536	20,509	2,047
Food servers, nonrestaurant ...	7.51	8.00	289	309	38.5	15,027	16,088	2,001
Dishwashers .....	9.76	9.21	378	366	38.8	19,350	18,720	1,983
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.06	10.25	434	405	39.2	22,556	21,058	2,039
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	17.34	17.92	680	680	39.2	35,358	35,360	2,039
First-line supervisors/managers of housekeeping and janitorial workers .....	17.77	17.92	698	717	39.3	36,312	37,274	2,044
Building cleaning workers .....	10.62	10.07	415	397	39.1	21,589	20,657	2,033
Janitors and cleaners, except maids and housekeeping cleaners	10.95	10.67	430	406	39.2	22,332	21,112	2,040
Maids and housekeeping cleaners .....	10.10	9.30	392	356	38.8	20,394	18,525	2,020
Grounds maintenance workers .....	10.93	10.12	436	405	39.9	22,583	21,058	2,066
Landscaping and groundskeeping workers .....	10.70	10.12	427	405	39.9	22,081	21,058	2,065

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations</b> .....	\$16.66	\$11.93	\$566	\$524	34.0	\$29,353	\$27,248	1,762
First-line supervisors/managers of personal service workers	16.85	14.46	767	650	45.5	39,899	33,825	2,368
Miscellaneous entertainment attendants and related workers .....	11.88	13.19	473	528	39.8	24,321	27,435	2,047
Amusement and recreation attendants .....	12.49	13.19	500	528	40.0	25,539	27,435	2,045
Baggage porters, bellhops, and concierges .....	11.35	13.10	435	524	38.3	22,617	27,248	1,992
Transportation attendants .....	44.28	44.31	858	967	19.4	44,624	50,282	1,008
Flight attendants .....	44.28	44.31	858	967	19.4	44,624	50,282	1,008
Personal and home care aides	10.60	10.50	424	420	40.0	22,054	21,840	2,080
Recreation and fitness workers .....	10.16	9.18	402	367	39.6	20,905	19,094	2,057
Recreation workers .....	10.16	9.18	402	367	39.6	20,905	19,094	2,057
<b>Sales and related occupations</b> .....	17.77	13.24	713	525	40.1	36,896	27,248	2,076
First-line supervisors/managers, sales workers .....	21.44	17.97	865	728	40.3	44,968	37,859	2,098
First-line supervisors/managers of retail sales workers ..	19.39	16.60	780	677	40.2	40,579	35,194	2,093
First-line supervisors/managers of non-retail sales workers .....	28.97	25.67	1,178	1,027	40.7	61,280	53,394	2,115
Retail sales workers .....	12.31	11.25	493	448	40.0	25,618	23,296	2,081
Cashiers, all workers .....	11.01	10.76	437	430	39.7	22,692	22,360	2,061
Cashiers .....	11.02	10.80	437	430	39.7	22,720	22,360	2,061
Counter and rental clerks and parts salespersons ..	16.74	15.46	685	618	40.9	35,627	32,148	2,128
Parts salespersons .....	17.11	12.04	705	482	41.2	36,651	25,043	2,142
Retail salespersons .....	12.97	11.60	522	462	40.2	27,142	24,036	2,093
Advertising sales agents .....	30.35	27.07	1,214	1,083	40.0	63,124	56,299	2,080
Sales representatives, wholesale and manufacturing .....	30.79	24.66	1,255	1,050	40.8	65,243	54,600	2,119

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products .....	\$40.75	\$36.59	\$1,625	\$1,464	39.9	\$84,483	\$76,111	2,073
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	24.88	22.02	1,028	953	41.3	53,432	49,559	2,148
Telemarketers .....	14.40	15.61	568	624	39.4	29,510	32,463	2,049
Miscellaneous sales and related workers .....	18.45	16.73	749	666	40.6	36,076	33,800	1,955
<b>Office and administrative support occupations</b> .....	16.24	15.00	646	599	39.8	33,563	31,148	2,067
First-line supervisors/managers of office and administrative support workers .....	27.27	23.97	1,095	965	40.2	56,960	50,155	2,088
Switchboard operators, including answering service .....	11.33	11.00	453	440	40.0	23,562	22,880	2,080
Financial clerks .....	16.03	15.73	638	626	39.8	33,130	32,448	2,067
Bill and account collectors Billing and posting clerks and machine operators	15.41	15.00	615	600	39.9	31,997	31,200	2,076
Bookkeeping, accounting, and auditing clerks .....	16.14	15.87	641	635	39.7	33,313	32,999	2,064
Payroll and timekeeping clerks .....	16.25	15.96	645	639	39.7	33,414	32,552	2,057
Procurement clerks .....	18.07	17.63	723	705	40.0	37,593	36,670	2,080
Tellers .....	16.96	15.87	673	595	39.7	34,972	30,925	2,062
Tellers .....	13.39	12.73	536	509	40.0	27,847	26,478	2,080
Credit authorizers, checkers, and clerks .....	18.69	17.86	748	714	40.0	38,882	37,143	2,080
Customer service representatives .....	15.26	14.24	609	566	39.9	31,562	29,453	2,068
File clerks .....	12.98	12.27	517	491	39.8	26,877	25,515	2,071
Hotel, motel, and resort desk clerks .....	10.50	10.32	420	413	40.0	21,840	21,466	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Interviewers, except eligibility and loan .....	\$14.68	\$14.04	\$585	\$562	39.9	\$29,713	\$29,209	2,024
Loan interviewers and clerks	15.14	14.17	593	566	39.2	30,828	29,434	2,036
Order clerks .....	17.74	18.11	704	721	39.7	36,607	37,492	2,063
Human resources assistants, except payroll and timekeeping .....	17.45	17.59	698	704	40.0	36,291	36,587	2,080
Receptionists and information clerks .....	12.50	12.25	496	490	39.7	25,768	25,486	2,062
Reservation and transportation ticket agents and travel clerks ...	15.48	14.87	619	595	40.0	32,205	30,923	2,080
Dispatchers .....	16.80	16.27	688	651	41.0	35,782	33,837	2,129
Dispatchers, except police, fire, and ambulance .....	18.07	16.27	746	651	41.3	38,793	33,837	2,147
Production, planning, and expediting clerks .....	19.22	18.71	768	748	39.9	39,911	38,917	2,077
Shipping, receiving, and traffic clerks .....	13.18	12.50	527	500	39.9	27,380	25,979	2,077
Stock clerks and order fillers	13.04	12.50	519	496	39.8	26,969	25,771	2,067
Weighers, measurers, checkers, and samplers, recordkeeping .....	14.79	14.79	592	592	40.0	30,773	30,763	2,080
Secretaries and administrative assistants .....	19.92	18.17	786	728	39.5	40,820	37,800	2,049
Executive secretaries and administrative assistants .....	23.01	21.29	915	851	39.8	47,566	44,250	2,067
Legal secretaries .....	24.54	22.50	937	908	38.2	48,734	47,190	1,986
Medical secretaries .....	14.33	14.01	569	558	39.7	29,572	29,037	2,063
Secretaries, except legal, medical, and executive	16.96	16.45	664	658	39.2	34,297	34,050	2,022
Computer operators .....	18.28	15.01	723	600	39.6	37,598	31,221	2,057
Data entry and information processing workers .....	14.40	14.75	573	590	39.8	29,817	30,680	2,070
Data entry keyers .....	13.91	14.00	555	559	39.9	28,861	29,058	2,075
Insurance claims and policy processing clerks .....	16.14	15.81	639	629	39.6	33,205	32,689	2,057

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Mail clerks and mail machine operators, except postal service .....	\$12.19	\$12.61	\$481	\$473	39.4	\$24,999	\$24,603	2,050
Office clerks, general .....	15.08	14.50	599	580	39.8	31,126	30,160	2,064
<b>Farming, fishing, and forestry occupations</b> .....	12.57	10.35	495	414	39.4	25,755	21,528	2,048
<b>Construction and extraction occupations</b> .....	19.03	17.50	763	700	40.1	39,623	36,400	2,082
First-line supervisors/managers of construction trades and extraction workers .....	27.36	26.30	1,123	1,070	41.1	58,417	55,661	2,135
Carpenters .....	18.57	19.85	743	794	40.0	38,635	41,288	2,080
Cement masons, concrete finishers, and terrazzo workers .....	15.20	14.00	608	560	40.0	31,549	29,120	2,076
Cement masons and concrete finishers .....	15.20	14.00	608	560	40.0	31,549	29,120	2,076
Construction laborers .....	12.45	12.97	498	519	40.0	25,857	26,624	2,076
Construction equipment operators .....	17.75	16.00	710	640	40.0	36,919	33,280	2,080
Operating engineers and other construction equipment operators ....	18.16	16.66	726	666	40.0	37,775	34,653	2,080
Electricians .....	25.23	21.00	1,006	851	39.9	52,291	44,226	2,073
Pipelayers, plumbers, pipefitters, and steamfitters .....	17.87	18.00	715	720	40.0	37,148	37,440	2,078
Plumbers, pipefitters, and steamfitters .....	18.45	18.33	738	733	40.0	38,371	38,116	2,080
Sheet metal workers .....	17.74	17.30	710	692	40.0	36,896	35,984	2,080
Helpers, construction trades ..	12.62	12.87	504	515	39.9	26,215	26,770	2,076
Helpers--electricians .....	13.15	12.98	526	519	40.0	27,359	26,994	2,080
Construction and building inspectors .....	22.06	22.65	892	918	40.4	46,358	47,736	2,102
Miscellaneous construction and related workers .....	18.97	22.18	753	887	39.7	39,170	46,141	2,064

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> .....	\$22.59	\$22.24	\$906	\$890	40.1	\$47,104	\$46,259	2,085
First-line supervisors/managers of mechanics, installers, and repairers .....	31.00	30.05	1,269	1,247	40.9	65,940	63,852	2,127
Radio and telecommunications equipment installers and repairers .....	29.24	29.09	1,170	1,164	40.0	60,816	60,503	2,080
Telecommunications equipment installers and repairers, except line installers .....	29.24	29.09	1,170	1,164	40.0	60,816	60,503	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	23.23	23.59	928	944	40.0	48,269	49,069	2,078
Electrical and electronics repairers, commercial and industrial equipment .....	21.16	22.39	846	896	40.0	44,015	46,571	2,080
Electrical and electronics repairers, powerhouse, substation, and relay ....	29.26	28.89	1,154	1,156	39.4	60,000	60,091	2,050
Aircraft mechanics and service technicians .....	28.71	27.50	1,148	1,100	40.0	59,716	57,200	2,080
Automotive technicians and repairers .....	18.10	16.48	744	659	41.1	38,708	34,274	2,138
Automotive service technicians and mechanics .....	18.48	16.48	762	684	41.2	39,610	35,568	2,143
Bus and truck mechanics and diesel engine specialists ...	19.91	20.00	796	800	40.0	41,406	41,600	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	22.30	21.00	892	840	40.0	46,379	43,680	2,080
Industrial machinery installation, repair, and maintenance workers .....	20.17	18.64	806	748	40.0	41,904	38,771	2,077
Industrial machinery mechanics .....	23.26	22.02	917	881	39.4	47,632	45,802	2,048

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> —Continued								
Maintenance and repair workers, general .....	\$18.08	\$17.05	\$721	\$682	39.9	\$37,500	\$35,454	2,074
Maintenance workers, machinery .....	17.67	16.00	737	676	41.7	38,269	35,173	2,166
Line installers and repairers ...	27.01	27.88	1,080	1,115	40.0	56,172	57,980	2,080
Electrical power-line installers and repairers	26.40	29.90	1,056	1,196	40.0	54,911	62,192	2,080
Miscellaneous installation, maintenance, and repair workers .....	16.47	13.94	659	558	40.0	34,263	28,995	2,080
Helpers--installation, maintenance, and repair workers .....	13.62	13.27	545	531	40.0	28,333	27,602	2,080
<b>Production occupations</b> .....	16.37	15.07	649	590	39.6	33,709	30,680	2,059
First-line supervisors/managers of production and operating workers .....	27.78	27.57	1,116	1,071	40.2	57,998	55,702	2,088
Aircraft structure, surfaces, rigging, and systems assemblers .....	23.51	23.34	940	934	40.0	48,899	48,547	2,080
Electrical, electronics, and electromechanical assemblers .....	13.89	13.14	552	517	39.7	28,685	26,874	2,066
Electrical and electronic equipment assemblers ..	13.63	13.00	545	520	40.0	28,349	27,040	2,080
Electromechanical equipment assemblers ..	14.60	14.08	584	563	40.0	30,360	29,288	2,080
Miscellaneous assemblers and fabricators .....	15.69	14.21	623	559	39.7	32,415	29,058	2,065
Butchers and other meat, poultry, and fish processing workers .....	10.85	10.20	434	408	40.0	22,568	21,216	2,079
Butchers and meat cutters ..	14.47	13.68	577	547	39.9	30,023	28,448	2,075
Meat, poultry, and fish cutters and trimmers ....	10.12	10.10	405	404	40.0	21,039	21,008	2,080
Miscellaneous food processing workers .....	12.03	11.75	481	470	40.0	25,025	24,440	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Food batchmakers .....	\$15.20	\$15.20	\$608	\$608	40.0	\$31,622	\$31,616	2,080
Computer control programmers and operators .....	17.05	17.50	682	700	40.0	35,462	36,400	2,080
Computer-controlled machine tool operators, metal and plastic .....	17.05	17.50	682	700	40.0	35,462	36,400	2,080
Forming machine setters, operators, and tenders, metal and plastic .....	18.84	18.02	723	684	38.4	37,614	35,568	1,997
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	17.16	18.00	658	654	38.3	34,196	34,008	1,993
Rolling machine setters, operators, and tenders, metal and plastic .....	25.98	21.62	1,001	774	38.5	52,057	40,239	2,004
Machine tool cutting setters, operators, and tenders, metal and plastic .....	12.71	11.97	506	479	39.8	26,337	24,898	2,071
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	12.00	11.50	480	460	40.0	24,952	23,920	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	13.74	13.88	538	532	39.1	27,959	27,666	2,035
Machinists .....	22.09	21.05	884	842	40.0	45,947	43,784	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	17.98	16.55	719	662	40.0	37,408	34,424	2,080
Tool and die makers .....	21.47	21.54	859	861	40.0	44,661	44,797	2,080
Welding, soldering, and brazing workers .....	20.32	18.53	803	740	39.5	41,657	38,480	2,050
Welders, cutters, solderers, and brazers .....	20.61	18.53	822	741	39.9	42,757	38,540	2,074
Miscellaneous metalworkers and plastic workers .....	19.06	14.58	744	575	39.1	38,706	29,910	2,031

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Plating and coating machine setters, operators, and tenders, metal and plastic .....	\$22.32	\$16.25	\$893	\$650	40.0	\$46,422	\$33,800	2,080
Printers .....	18.16	18.28	710	731	39.1	36,881	37,291	2,031
Printing machine operators	18.92	19.05	736	731	38.9	38,210	37,291	2,019
Laundry and dry-cleaning workers .....	9.70	9.30	380	362	39.2	19,766	18,803	2,037
Sewing machine operators .....	13.57	14.80	537	563	39.6	27,913	29,266	2,057
Textile machine setters, operators, and tenders .....	14.04	13.38	558	535	39.7	29,000	27,830	2,066
Textile knitting and weaving machine setters, operators, and tenders .....	14.70	14.50	588	580	40.0	30,575	30,160	2,080
Textile winding, twisting, and drawing out machine setters, operators, and tenders ..	13.87	12.21	549	488	39.6	28,531	25,397	2,056
Miscellaneous textile, apparel, and furnishings workers .....	17.06	15.76	673	630	39.4	34,982	32,781	2,051
Extruding and forming machine setters, operators, and tenders, synthetic and glass fibers .....	17.32	19.55	681	782	39.3	35,436	40,664	2,046
Upholsterers .....	17.90	15.76	710	630	39.7	36,926	32,781	2,063
Woodworking machine setters, operators, and tenders .....	14.43	14.29	577	572	40.0	30,012	29,723	2,080
Woodworking machine setters, operators, and tenders, except sawing	14.86	14.29	594	572	40.0	30,903	29,723	2,080
Power plant operators, distributors, and dispatchers .....	32.18	30.02	1,275	1,201	39.6	66,318	62,448	2,061
Power plant operators .....	28.78	29.07	1,128	1,139	39.2	58,647	59,240	2,038
Miscellaneous plant and system operators .....	23.21	22.22	936	889	40.3	48,647	46,220	2,096

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Chemical plant and system operators .....	\$23.12	\$23.11	\$936	\$890	40.5	\$48,691	\$46,301	2,106
Chemical processing machine setters, operators, and tenders .....	20.06	18.72	792	749	39.5	41,186	38,938	2,053
Chemical equipment operators and tenders ...	20.32	18.72	813	749	40.0	42,258	38,938	2,080
Crushing, grinding, polishing, mixing, and blending workers .....	18.03	16.60	712	664	39.5	37,047	34,528	2,055
Crushing, grinding, and polishing machine setters, operators, and tenders .....	19.55	16.60	782	664	40.0	40,663	34,528	2,080
Mixing and blending machine setters, operators, and tenders ..	19.05	19.95	745	798	39.1	38,723	41,496	2,033
Cutting workers .....	16.03	15.00	634	600	39.5	32,962	31,200	2,056
Cutting and slicing machine setters, operators, and tenders ..	15.46	14.78	616	591	39.8	32,037	30,742	2,072
Extruding, forming, pressing, and compacting machine setters, operators, and tenders .....	20.19	17.02	795	681	39.4	41,320	35,402	2,046
Inspectors, testers, sorters, samplers, and weighers ....	14.49	13.74	574	543	39.6	29,851	28,234	2,060
Packaging and filling machine operators and tenders .....	14.80	14.29	591	572	39.9	30,692	29,723	2,073
Painting workers .....	16.87	18.64	669	746	39.6	34,768	38,771	2,061
Coating, painting, and spraying machine setters, operators, and tenders .....	15.83	15.30	623	547	39.3	32,379	28,434	2,045
Miscellaneous production workers .....	15.43	14.65	610	577	39.5	31,671	29,702	2,053
Paper goods machine setters, operators, and tenders .....	22.64	21.73	905	869	40.0	47,084	45,198	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Tire builders .....	\$19.88	\$22.66	\$795	\$906	40.0	\$41,354	\$47,122	2,080
Helpers--production workers .....	13.22	11.63	518	461	39.2	26,867	23,258	2,032
<b>Transportation and material moving occupations</b> .....	17.90	14.68	713	587	39.8	37,003	30,514	2,067
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	20.19	18.70	830	775	41.1	43,178	40,299	2,139
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	28.94	25.89	1,238	1,115	42.8	64,372	58,001	2,224
Aircraft pilots and flight engineers .....	136.93	155.90	2,636	2,697	19.2	137,065	140,249	1,001
Airline pilots, copilots, and flight engineers .....	136.93	155.90	2,636	2,697	19.2	137,065	140,249	1,001
Driver/sales workers and truck drivers .....	20.95	20.68	868	846	41.4	45,144	43,971	2,155
Truck drivers, heavy and tractor-trailer .....	19.69	19.20	833	803	42.3	43,333	41,748	2,201
Truck drivers, light or delivery services .....	23.27	27.83	931	1,113	40.0	48,399	57,880	2,080
Parking lot attendants .....	8.08	8.15	323	326	40.0	16,812	16,952	2,080
Dredge, excavating, and loading machine operators	17.01	16.00	681	640	40.0	35,066	34,680	2,061
Excavating and loading machine and dragline operators .....	17.01	16.00	681	640	40.0	35,066	34,680	2,061
Industrial truck and tractor operators .....	15.59	14.70	629	588	40.4	32,480	30,514	2,084
Laborers and material movers, hand .....	12.14	11.00	484	440	39.9	25,159	22,879	2,072
Cleaners of vehicles and equipment .....	11.91	10.25	482	410	40.5	25,060	21,320	2,104
Laborers and freight, stock, and material movers, hand .....	12.85	11.58	512	463	39.9	26,619	24,088	2,071

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> —Continued								
Machine feeders and offbearers .....	\$12.23	\$11.42	\$488	\$457	39.9	\$25,340	\$23,760	2,072
Packers and packagers, hand .....	10.19	10.20	405	408	39.7	21,043	21,216	2,065

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 17**

**Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by ownership and major occupational group**

Occupational group <sup>3</sup>	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
<b>All workers</b> .....	\$23.02	\$21.05	\$25.88	\$19.43	\$19.03	\$22.26
Management, professional, and related .....	30.83	24.97	31.57	32.22	33.39	28.03
Management, business, and financial .....	34.17	24.18	35.69	36.76	37.82	30.49
Professional and related .....	30.45	25.07	31.11	30.05	30.95	27.35
Service .....	18.90	14.03	22.00	10.66	9.78	15.94
Sales and office .....	17.98	18.60	16.88	15.43	15.39	15.87
Sales and related .....	16.78	16.78	–	15.57	15.56	17.41
Office and administrative support .....	18.38	19.71	16.89	15.34	15.28	15.81
Natural resources, construction, and maintenance .....	24.46	24.99	20.88	17.38	17.28	18.39
Construction and extraction .....	22.74	22.77	22.48	16.49	16.29	18.48
Installation, maintenance, and repair .....	25.29	26.08	20.20	18.54	18.56	18.26
Production, transportation, and material moving .....	20.95	21.15	17.89	14.02	13.97	15.70
Production .....	18.90	18.89	19.47	14.52	14.46	18.25
Transportation and material moving ...	22.81	23.44	17.75	13.54	13.47	14.90

<sup>1</sup> Union workers are those whose earnings are determined through collective bargaining.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 18**

**Time and incentive workers<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
<b>All workers</b> .....	\$19.45	\$18.77	\$23.96	\$23.96
Management, professional, and related .....	31.80	32.90	43.34	43.34
Management, business, and financial .....	36.20	37.27	42.89	42.89
Professional and related .....	29.96	30.72	45.43	45.43
Service .....	11.27	9.79	19.46	19.46
Sales and office .....	14.58	14.43	22.51	22.51
Sales and related .....	12.79	12.74	25.52	25.52
Office and administrative support .....	15.47	15.39	15.48	15.48
Natural resources, construction, and maintenance .....	18.38	18.32	20.42	20.42
Construction and extraction .....	–	16.87	–	18.73
Installation, maintenance, and repair .....	19.93	20.05	21.18	21.18
Production, transportation, and material moving .....	14.88	14.82	17.07	17.07
Production .....	15.06	15.01	16.85	16.85
Transportation and material moving .....	14.70	14.63	17.17	17.17
	Relative error			
<b>All workers</b> .....	1.1%	1.2%	2.8%	2.8%
Management, professional, and related .....	.9	1.1	7.0	7.0
Management, business, and financial .....	1.6	1.3	8.0	8.0
Professional and related .....	.9	1.2	12.8	12.8
Service .....	1.1	1.0	11.4	11.4
Sales and office .....	1.0	1.1	3.9	3.9
Sales and related .....	2.0	2.0	3.8	3.8
Office and administrative support .....	1.0	1.0	3.2	3.2
Natural resources, construction, and maintenance .....	2.1	2.3	4.6	4.6
Construction and extraction .....	–	2.9	–	7.0
Installation, maintenance, and repair .....	2.2	2.5	5.6	5.6
Production, transportation, and material moving .....	1.8	1.9	3.6	3.6
Production .....	2.4	2.4	7.6	7.6
Transportation and material moving .....	2.3	2.4	4.5	4.5

<sup>1</sup> Earnings of time workers are based solely on hourly rate or salary. Incentive workers are those whose earnings are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

survey. Military occupations are excluded from the survey.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for private industry workers by major occupational group**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	–	\$20.16	\$15.90	–	–	–	\$19.81	\$9.53	\$17.30
Management, professional, and related .....	–	36.69	32.28	–	–	–	26.54	24.93	35.91
Management, business, and financial .....	–	40.80	35.82	–	–	–	31.33	26.22	41.61
Professional and related .....	–	33.79	29.10	–	–	–	25.90	22.52	23.10
Service .....	–	12.34	12.84	–	–	–	11.56	8.21	14.72
Sales and office .....	–	19.64	13.55	–	–	–	14.85	11.18	14.97
Sales and related .....	–	30.93	13.33	–	–	–	17.11	10.12	12.60
Office and administrative support .....	–	16.71	14.08	–	–	–	14.79	12.29	16.33
Natural resources, construction, and maintenance .....	–	20.20	19.39	–	–	–	19.19	16.48	16.44
Installation, maintenance, and repair .....	–	21.36	19.94	–	–	–	18.02	16.42	16.32
Production, transportation, and material moving .....	–	15.43	16.03	–	–	–	13.38	9.46	10.92
Production .....	–	15.78	15.10	–	–	–	14.35	12.02	10.93
Transportation and material moving .....	–	13.76	16.19	–	–	–	12.77	8.66	10.89

<sup>1</sup> Industry sectors are classified according to the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800

unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup>**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.98	\$20.09	\$864	\$787	39.3	\$44,942	\$40,934	2,045
Level 1 .....	9.79	9.59	390	382	39.9	20,302	19,864	2,074
Level 2 .....	11.10	10.60	439	420	39.5	22,829	21,840	2,056
Level 3 .....	12.71	12.52	501	487	39.4	26,063	25,314	2,051
Level 4 .....	14.59	14.24	578	562	39.6	30,065	29,203	2,060
Level 5 .....	17.13	16.65	681	654	39.8	35,422	34,029	2,068
Level 6 .....	21.11	20.62	826	806	39.1	42,942	41,904	2,034
Level 7 .....	24.88	24.93	976	962	39.2	50,732	50,003	2,039
Level 8 .....	27.63	27.44	1,075	1,059	38.9	55,878	55,093	2,023
Level 9 .....	29.35	28.85	1,137	1,100	38.8	59,148	57,225	2,015
Level 10 .....	40.05	38.24	1,581	1,530	39.5	82,233	79,548	2,054
Level 11 .....	41.15	39.59	1,640	1,570	39.8	85,264	81,640	2,072
Level 12 .....	52.82	52.10	2,171	2,084	41.1	112,883	108,368	2,137
Level 13 .....	56.39	55.13	2,256	2,205	40.0	117,292	114,670	2,080
Not able to be leveled .....	24.30	21.92	961	877	39.5	49,956	45,602	2,056
<b>Management occupations</b> .....	45.20	44.36	1,831	1,740	40.5	95,209	90,480	2,107
Level 9 .....	31.81	31.20	1,272	1,248	40.0	66,158	64,894	2,080
Level 11 .....	43.60	39.25	1,839	1,570	42.2	95,602	81,640	2,193
Level 12 .....	50.52	52.03	2,062	2,081	40.8	107,238	108,220	2,123
Level 13 .....	56.39	55.13	2,256	2,205	40.0	117,292	114,670	2,080
Not able to be leveled .....	48.25	48.29	1,922	1,812	39.8	99,932	94,224	2,071
Medical and health services managers .....	47.42	45.16	1,929	1,777	40.7	100,293	92,414	2,115
Level 11 .....	44.62	39.25	1,897	1,570	42.5	98,642	81,640	2,211
Not able to be leveled .....	48.13	48.29	1,917	1,812	39.8	99,665	94,224	2,071
<b>Business and financial operations occupations</b> .....	28.08	26.97	1,118	1,079	39.8	58,150	56,098	2,071
Level 7 .....	21.27	21.80	851	872	40.0	44,241	45,344	2,080
Human resources, training, and labor relations specialists .....	30.39	29.27	1,183	1,183	38.9	61,515	61,506	2,024
<b>Computer and mathematical science occupations</b> .....	30.16	33.32	1,202	1,315	39.9	62,503	68,370	2,072
<b>Life, physical, and social science occupations</b> .....	28.31	28.00	1,132	1,120	40.0	58,889	58,238	2,080

See footnotes at end of table.



Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> .....	\$20.44	\$21.07	\$801	\$817	39.2	\$41,630	\$42,494	2,037
Level 8 .....	21.86	20.21	853	808	39.0	44,362	42,028	2,029
Level 9 .....	23.08	21.07	923	843	40.0	48,008	43,832	2,080
Counselors .....	19.08	20.21	722	713	37.9	37,557	37,066	1,968
Social workers .....	21.27	21.07	841	843	39.5	43,709	43,832	2,054
Level 9 .....	22.41	21.07	896	843	40.0	46,615	43,832	2,080
Medical and public health social workers .....	23.75	24.22	950	969	40.0	49,407	50,378	2,080
Mental health and substance abuse social workers .....	20.22	21.07	794	837	39.3	41,271	43,549	2,041
<b>Healthcare practitioner and technical occupations</b> .....	26.71	26.03	1,040	1,009	39.0	54,098	52,483	2,026
Level 3 .....	11.74	12.91	420	413	35.8	21,854	21,482	1,862
Level 4 .....	15.66	15.14	620	598	39.6	32,238	31,113	2,058
Level 5 .....	19.30	18.64	764	746	39.6	39,738	38,767	2,058
Level 6 .....	22.85	22.79	887	912	38.8	46,117	47,403	2,018
Level 7 .....	25.70	25.52	1,005	996	39.1	52,224	51,779	2,032
Level 8 .....	28.09	27.91	1,091	1,076	38.9	56,756	55,960	2,021
Level 9 .....	29.45	29.03	1,137	1,100	38.6	59,137	57,225	2,008
Level 10 .....	42.31	42.08	1,674	1,634	39.6	87,030	84,968	2,057
Level 11 .....	44.75	44.04	1,766	1,762	39.5	91,845	91,603	2,052
Not able to be leveled .....	24.01	24.14	943	940	39.3	49,032	48,866	2,042
Pharmacists .....	49.95	49.64	1,988	1,986	39.8	103,398	103,251	2,070
Level 11 .....	49.29	48.60	1,972	1,944	40.0	102,531	101,088	2,080
Registered nurses .....	29.32	28.49	1,126	1,080	38.4	58,538	56,160	1,997
Level 7 .....	25.62	25.24	989	954	38.6	51,394	49,555	2,006
Level 8 .....	28.85	28.68	1,107	1,096	38.4	57,566	56,992	1,995
Level 9 .....	28.72	28.60	1,098	1,083	38.2	57,092	56,306	1,988
Level 10 .....	36.74	35.75	1,470	1,430	40.0	76,425	74,360	2,080
Level 11 .....	42.73	41.55	1,676	1,642	39.2	87,170	85,384	2,040
Not able to be leveled .....	27.60	27.37	1,039	1,005	37.6	54,014	52,283	1,957
Therapists .....	28.13	28.05	1,112	1,117	39.6	57,847	58,094	2,057
Level 7 .....	24.35	23.84	938	937	38.5	48,781	48,721	2,003
Level 8 .....	27.49	27.93	1,096	1,117	39.9	56,979	58,094	2,073
Level 9 .....	31.18	30.43	1,244	1,217	39.9	64,673	63,288	2,074
Occupational therapists .....	33.88	34.00	1,335	1,308	39.4	69,445	68,037	2,050
Physical therapists .....	29.86	32.16	1,194	1,286	40.0	62,104	66,895	2,080

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Respiratory therapists .....	\$26.62	\$26.78	\$1,044	\$1,038	39.2	\$54,293	\$53,955	2,040
Level 7 .....	25.13	25.92	964	954	38.3	50,118	49,587	1,994
Clinical laboratory technologists and technicians .....	21.26	21.92	847	877	39.8	44,042	45,602	2,072
Level 4 .....	16.49	17.79	655	700	39.7	34,072	36,392	2,066
Level 6 .....	26.01	26.51	1,040	1,060	40.0	54,095	55,141	2,080
Level 7 .....	24.86	25.80	994	1,032	40.0	51,710	53,664	2,080
Level 8 .....	25.05	25.43	995	992	39.7	51,753	51,606	2,066
Not able to be leveled .....	20.64	21.92	826	877	40.0	42,938	45,602	2,080
Medical and clinical laboratory technologists	23.97	24.62	957	985	39.9	49,786	51,210	2,077
Level 7 .....	24.86	25.80	994	1,032	40.0	51,710	53,664	2,080
Medical and clinical laboratory technicians ..	17.23	16.51	684	659	39.7	35,561	34,278	2,064
Level 4 .....	17.27	17.96	685	713	39.7	35,630	37,066	2,063
Diagnostic related technologists and technicians .....	26.43	26.20	1,036	1,032	39.2	53,852	53,643	2,037
Level 5 .....	24.14	21.86	961	866	39.8	49,975	45,011	2,071
Level 6 .....	25.10	25.52	963	975	38.4	50,062	50,710	1,995
Level 7 .....	26.92	27.36	1,074	1,094	39.9	55,867	56,909	2,075
Level 8 .....	27.09	26.20	1,076	1,048	39.7	55,960	54,496	2,066
Level 9 .....	38.05	39.23	1,517	1,569	39.9	78,908	81,598	2,074
Cardiovascular technologists and technicians .....	23.11	25.52	883	1,021	38.2	45,911	53,090	1,987
Nuclear medicine technologists .....	33.62	33.28	1,345	1,331	40.0	69,929	69,222	2,080
Radiologic technologists and technicians .....	25.41	25.38	1,000	987	39.3	51,982	51,334	2,046
Level 5 .....	21.09	19.57	839	780	39.8	43,618	40,560	2,068
Level 6 .....	25.05	25.33	957	960	38.2	49,756	49,920	1,986
Level 7 .....	25.98	25.92	1,036	1,037	39.9	53,879	53,914	2,074
Health diagnosing and treating practitioner support technicians .....	17.23	15.65	677	621	39.3	35,217	32,309	2,044
Level 4 .....	14.18	13.80	563	552	39.7	29,289	28,704	2,066

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Health diagnosing and treating practitioner support technicians –Continued								
Level 5 .....	\$17.15	\$16.50	\$685	\$660	40.0	\$35,640	\$34,320	2,078
Level 6 .....	22.36	21.38	842	846	37.7	43,810	43,971	1,959
Level 7 .....	26.44	25.87	1,016	1,035	38.4	52,827	53,810	1,998
Pharmacy technicians .....	14.78	14.92	589	597	39.8	30,607	31,034	2,071
Level 4 .....	14.86	15.08	592	603	39.8	30,765	31,366	2,070
Psychiatric technicians .....	12.40	11.95	496	478	40.0	25,785	24,860	2,080
Respiratory therapy technicians .....	24.51	22.23	900	889	36.7	46,777	46,238	1,909
Surgical technologists .....	19.43	19.06	772	762	39.8	40,164	39,645	2,068
Level 5 .....	17.65	17.81	705	712	40.0	36,664	37,024	2,078
Licensed practical and licensed vocational nurses								
Level 4 .....	16.59	16.10	663	644	40.0	34,480	33,467	2,078
Level 5 .....	19.62	18.93	759	757	38.7	39,461	39,374	2,011
Level 6 .....	19.63	19.85	758	730	38.6	39,416	37,960	2,008
Medical records and health information technicians ...	18.62	19.00	734	760	39.4	38,181	39,528	2,051
Miscellaneous health technologists and technicians .....	18.88	17.58	755	703	40.0	39,276	36,566	2,080
Level 4 .....	16.77	16.54	671	662	40.0	34,882	34,403	2,080
<b>Healthcare support occupations</b> .....	12.70	12.28	500	480	39.4	25,988	24,972	2,047
Level 2 .....	11.46	11.30	445	429	38.8	23,146	22,333	2,020
Level 3 .....	12.94	12.58	513	500	39.7	26,697	26,021	2,064
Level 4 .....	13.27	12.97	524	506	39.5	27,246	26,291	2,053
Level 5 .....	13.25	13.54	524	552	39.6	27,272	28,708	2,059
Nursing, psychiatric, and home health aides .....	11.99	11.89	468	464	39.1	24,357	24,107	2,032
Level 2 .....	11.06	10.57	427	414	38.6	22,190	21,507	2,006
Level 3 .....	12.59	12.13	498	477	39.5	25,893	24,814	2,056
Level 4 .....	12.68	12.28	495	476	39.0	25,739	24,737	2,029
Nursing aides, orderlies, and attendants .....	12.02	11.87	468	453	38.9	24,322	23,530	2,023

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Nursing aides, orderlies, and attendants –Continued								
Level 2 .....	\$11.06	\$10.57	\$427	\$414	38.6	\$22,190	\$21,507	2,006
Level 3 .....	12.65	12.24	500	480	39.5	25,997	24,981	2,055
Level 4 .....	12.94	12.84	500	480	38.7	26,023	24,972	2,011
Psychiatric aides .....	11.58	11.89	463	476	40.0	24,083	24,737	2,080
Physical therapist assistants and aides .....	13.33	13.08	532	523	39.9	27,671	27,208	2,076
Miscellaneous healthcare support occupations .....	14.01	13.87	559	555	39.9	29,093	28,845	2,076
Level 2 .....	13.18	12.79	527	512	40.0	27,423	26,603	2,080
Level 3 .....	13.75	13.70	550	548	40.0	28,600	28,496	2,080
Level 4 .....	13.97	13.65	559	546	40.0	29,054	28,392	2,080
Medical assistants .....	14.37	14.02	573	563	39.9	29,814	29,286	2,075
Level 4 .....	13.92	14.42	557	577	40.0	28,947	29,994	2,080
Medical transcriptionists ...	15.04	15.08	597	603	39.7	31,069	31,366	2,066
Level 4 .....	14.80	13.51	592	540	40.0	30,794	28,095	2,080
<b>Protective service occupations</b>	12.87	12.99	515	520	40.0	26,779	27,021	2,080
Level 3 .....	12.80	12.99	512	520	40.0	26,633	27,021	2,080
Security guards and gaming surveillance officers .....	12.84	12.99	513	520	40.0	26,697	27,021	2,080
Level 3 .....	12.80	12.99	512	520	40.0	26,633	27,021	2,080
Security guards .....	12.84	12.99	513	520	40.0	26,697	27,021	2,080
Level 3 .....	12.80	12.99	512	520	40.0	26,633	27,021	2,080
<b>Food preparation and serving related occupations</b> .....	11.48	10.72	459	429	39.9	23,850	22,304	2,077
Level 2 .....	10.04	9.99	400	399	39.9	20,806	20,758	2,073
Level 3 .....	11.59	11.53	463	461	40.0	24,102	23,982	2,080
Cooks .....	12.26	11.72	491	469	40.0	25,506	24,378	2,080
Level 3 .....	11.97	12.14	479	486	40.0	24,902	25,251	2,080
Cooks, institution and cafeteria .....	12.26	11.72	491	469	40.0	25,506	24,378	2,080
Level 3 .....	11.97	12.14	479	486	40.0	24,902	25,251	2,080
Food preparation workers .....	10.33	10.25	413	410	40.0	21,479	21,320	2,080
Food servers, nonrestaurant ...	12.62	11.35	501	439	39.7	26,033	22,838	2,063

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> .....	\$10.55	\$10.21	\$421	\$408	39.9	\$21,910	\$21,195	2,077
Level 1 .....	10.22	9.70	407	386	39.8	21,143	20,051	2,070
Level 2 .....	10.67	10.21	427	408	40.0	22,185	21,237	2,080
Level 3 .....	10.99	10.82	440	433	40.0	22,858	22,506	2,080
Building cleaning workers .....	10.55	10.21	421	408	39.9	21,907	21,195	2,077
Level 1 .....	10.22	9.70	407	386	39.8	21,143	20,051	2,070
Level 2 .....	10.67	10.21	427	408	40.0	22,185	21,237	2,080
Level 3 .....	10.99	10.82	440	433	40.0	22,858	22,506	2,080
Janitors and cleaners, except maids and housekeeping cleaners	10.20	9.98	408	399	40.0	21,225	20,750	2,080
Level 1 .....	9.47	9.31	379	372	40.0	19,703	19,365	2,080
Level 2 .....	10.53	10.25	421	410	40.0	21,906	21,320	2,080
Maids and housekeeping cleaners	11.02	10.50	439	419	39.9	22,850	21,798	2,073
Level 2 .....	10.85	10.13	434	405	40.0	22,564	21,070	2,080
<b>Office and administrative support occupations</b> .....	14.57	14.06	579	560	39.8	30,117	29,120	2,068
Level 2 .....	11.80	11.29	472	452	40.0	24,535	23,483	2,080
Level 3 .....	13.09	12.75	517	501	39.5	26,910	26,062	2,055
Level 4 .....	14.81	14.67	588	586	39.7	30,595	30,480	2,065
Level 5 .....	16.25	15.93	650	637	40.0	33,802	33,134	2,080
Level 6 .....	18.79	18.51	746	727	39.7	38,785	37,814	2,064
Not able to be leveled .....	16.26	14.41	649	579	39.9	33,762	30,098	2,077
First-line supervisors/managers of office and administrative support workers .....	22.52	19.15	901	766	40.0	46,835	39,822	2,080
Switchboard operators, including answering service .....	9.81	9.52	392	381	40.0	20,409	19,793	2,080
Level 2 .....	11.46	12.02	459	481	40.0	23,845	25,010	2,080
Financial clerks .....	15.46	15.93	618	637	40.0	32,132	33,134	2,079
Level 3 .....	14.30	13.68	572	547	40.0	29,741	28,463	2,080
Level 4 .....	15.81	15.99	632	640	40.0	32,875	33,259	2,080
Level 5 .....	15.30	15.93	612	637	40.0	31,819	33,134	2,080
Bill and account collectors	14.87	14.50	595	580	40.0	30,936	30,160	2,080

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Billing and posting clerks and machine operators	\$15.30	\$15.99	\$612	\$640	40.0	\$31,812	\$33,259	2,080
Level 4 .....	15.71	16.06	628	642	40.0	32,671	33,405	2,080
File clerks .....	10.90	10.10	432	404	39.6	22,443	21,014	2,059
Interviewers, except eligibility and loan .....	14.50	14.65	574	586	39.6	29,871	30,480	2,060
Level 4 .....	15.03	14.65	601	586	40.0	31,272	30,480	2,080
Human resources assistants, except payroll and timekeeping .....	16.59	15.76	657	630	39.6	34,168	32,781	2,060
Receptionists and information clerks .....	12.59	11.84	502	473	39.9	26,128	24,606	2,075
Level 2 .....	12.58	10.05	503	402	40.0	26,166	20,912	2,080
Level 3 .....	11.83	11.30	473	452	40.0	24,602	23,504	2,080
Stock clerks and order fillers	11.86	12.21	474	488	40.0	24,673	25,397	2,080
Level 2 .....	11.19	11.18	448	447	40.0	23,284	23,254	2,080
Secretaries and administrative assistants .....	15.51	14.76	614	586	39.6	31,942	30,493	2,060
Level 3 .....	13.48	13.13	523	518	38.8	27,196	26,936	2,018
Level 4 .....	14.52	14.37	575	564	39.6	29,901	29,328	2,059
Level 5 .....	16.95	16.63	678	665	40.0	35,263	34,590	2,080
Level 6 .....	19.19	19.27	768	771	40.0	39,919	40,082	2,080
Not able to be leveled .....	14.77	14.33	591	573	40.0	30,716	29,806	2,080
Executive secretaries and administrative assistants .....	19.50	19.74	780	790	40.0	40,562	41,059	2,080
Medical secretaries .....	14.33	13.90	564	550	39.4	29,324	28,621	2,047
Level 3 .....	12.73	12.56	485	485	38.1	25,225	25,210	1,981
Level 4 .....	14.04	13.90	554	552	39.4	28,787	28,725	2,050
Secretaries, except legal, medical, and executive	15.49	16.10	620	644	40.0	32,222	33,488	2,080
Level 4 .....	15.87	16.16	635	647	40.0	33,019	33,621	2,080
Office clerks, general .....	13.85	13.10	545	507	39.4	28,364	26,376	2,047
Level 3 .....	13.58	12.46	540	496	39.8	28,082	25,771	2,068
Level 4 .....	14.02	12.96	536	495	38.2	27,879	25,730	1,988
<b>Installation, maintenance, and repair occupations</b> .....	17.52	17.58	701	703	40.0	36,436	36,566	2,080

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> —Continued								
Level 6 .....	\$17.31	\$16.73	\$693	\$669	40.0	\$36,015	\$34,798	2,080
Industrial machinery installation, repair, and maintenance workers .....	17.18	17.19	687	688	40.0	35,727	35,755	2,080
Level 6 .....	17.31	16.73	693	669	40.0	36,015	34,798	2,080
Maintenance and repair workers, general .....	17.14	17.19	686	688	40.0	35,654	35,755	2,080
Level 6 .....	17.31	16.73	693	669	40.0	36,015	34,798	2,080
<b>Transportation and material moving occupations</b> .....	12.32	11.78	493	471	40.0	25,632	24,502	2,080

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. For more information, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at

which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,505	\$1,428	40.2	\$77,516	\$71,760	2,068
First line .....	1,565	1,413	40.7	81,222	73,499	2,111
Second line .....	2,429	2,067	41.9	126,201	107,488	2,175
Third line .....	3,408	3,175	41.4	177,191	165,115	2,155
Chief executives						
Second line .....	3,588	3,125	46.3	186,580	162,500	2,410
General and operations managers						
Team leader .....	1,398	1,127	40.4	72,713	58,587	2,102
First line .....	1,588	1,468	42.8	82,595	76,357	2,227
Second line .....	2,589	2,116	42.5	134,653	110,051	2,210
Advertising and promotions managers						
First line .....	1,281	1,363	40.4	66,610	70,888	2,103
Marketing managers						
Team leader .....	1,756	1,563	40.8	91,296	81,257	2,122
First line .....	1,813	1,931	39.4	94,280	100,406	2,051
Sales managers						
First line .....	2,036	1,827	41.7	105,869	94,994	2,168
Public relations managers						
First line .....	1,571	1,635	39.4	81,705	84,999	2,049
Administrative services managers						
First line .....	1,046	928	41.3	54,403	48,256	2,145
Computer and information systems managers						
Team leader .....	1,685	1,765	39.5	87,628	91,801	2,054
First line .....	2,237	2,308	40.8	116,331	119,999	2,121
Financial managers						
Team leader .....	1,433	1,374	40.0	74,512	71,429	2,080
First line .....	1,582	1,532	40.3	82,257	79,679	2,097
Second line .....	1,961	1,587	40.1	101,453	82,499	2,073
Compensation and benefits managers						
First line .....	1,651	1,306	42.8	85,869	67,897	2,225
Industrial production managers						
First line .....	1,440	1,272	41.9	74,859	66,150	2,181
Second line .....	1,699	1,688	40.6	88,344	87,780	2,113
Purchasing managers						
First line .....	2,043	2,093	40.1	106,240	108,840	2,086
Transportation, storage, and distribution managers						
First line .....	1,196	1,158	39.7	62,216	60,235	2,065
Construction managers						
Team leader .....	1,497	1,210	40.0	77,825	62,941	2,080
First line .....	1,418	1,335	41.8	73,682	69,426	2,172

See footnotes at end of table.



**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Education administrators, elementary and secondary school						
Team leader .....	\$1,560	\$1,586	38.4	\$75,911	\$76,533	1,870
First line .....	1,927	1,935	39.2	97,043	100,000	1,972
Education administrators, postsecondary						
Team leader .....	1,510	1,613	39.4	75,635	67,500	1,971
First line .....	1,637	1,709	40.3	83,332	81,779	2,053
Engineering managers						
Team leader .....	2,054	2,132	39.7	106,829	110,864	2,067
First line .....	2,429	2,310	41.5	126,311	120,105	2,158
Second line .....	2,596	2,987	42.2	134,992	155,315	2,192
Food service managers						
First line .....	995	962	45.4	51,721	49,999	2,359
Medical and health services managers						
First line .....	1,328	1,110	44.4	69,031	57,741	2,310
Property, real estate, and community association managers						
Team leader .....	891	943	34.8	46,309	49,046	1,811
First line .....	1,061	865	40.0	55,156	45,001	2,078
Social and community service managers						
Team leader .....	1,250	800	40.0	65,024	41,600	2,080
First line .....	1,090	1,019	39.7	56,671	53,000	2,066

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to

employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.