

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$20.80	\$17.32	\$828	\$692	39.8	\$41,998	\$35,776	2,020
<b>Management occupations</b> .....	39.14	36.01	1,593	1,491	40.7	82,333	76,500	2,104
Chief executives .....	56.18	47.09	2,303	1,883	41.0	119,749	97,939	2,132
General and operations managers .....	36.14	32.92	1,509	1,371	41.7	78,335	71,400	2,167
Marketing and sales managers	50.02	46.94	2,072	2,012	41.4	107,757	104,603	2,154
Marketing managers .....	49.20	43.55	1,966	1,742	40.0	102,248	90,580	2,078
Sales managers .....	50.56	48.66	2,146	2,300	42.4	111,583	119,613	2,207
Administrative services managers .....	34.74	31.25	1,389	1,250	40.0	72,250	65,000	2,080
Computer and information systems managers .....	47.10	45.83	1,894	1,882	40.2	98,489	97,843	2,091
Financial managers .....	39.22	34.86	1,572	1,346	40.1	81,742	70,000	2,084
Human resources managers ...	32.07	36.05	1,335	1,442	41.6	69,414	74,978	2,165
Industrial production managers .....	36.85	39.97	1,477	1,599	40.1	76,793	83,133	2,084
Transportation, storage, and distribution managers .....	36.26	25.62	1,450	1,025	40.0	75,423	53,281	2,080
Construction managers .....	31.58	32.37	1,286	1,351	40.7	66,857	70,242	2,117
Education administrators .....	37.16	35.54	1,484	1,422	40.0	73,061	72,082	1,966
Education administrators, elementary and secondary school .....	45.86	45.03	1,818	1,737	39.6	87,785	80,390	1,914
Education administrators, postsecondary .....	31.09	25.55	1,252	1,022	40.3	63,691	53,140	2,049
Engineering managers .....	53.15	54.29	2,165	2,172	40.7	112,599	112,923	2,119
Food service managers .....	20.80	16.89	946	844	45.5	47,933	43,906	2,305
Medical and health services managers .....	45.84	33.70	1,841	1,360	40.2	95,757	70,699	2,089
Social and community service managers .....	26.56	25.74	1,044	965	39.3	54,271	50,197	2,043
<b>Business and financial operations occupations</b> .....	28.05	25.04	1,126	997	40.1	58,309	51,750	2,078
Buyers and purchasing agents	25.60	24.25	1,033	970	40.4	53,737	50,440	2,099
Purchasing agents, except wholesale, retail, and farm products .....	23.98	22.60	971	904	40.5	50,490	47,000	2,105
Claims adjusters, appraisers, examiners, and investigators .....	23.37	22.38	921	869	39.4	45,057	45,036	1,928

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Claims adjusters, examiners, and investigators .....	\$23.28	\$22.38	\$918	\$869	39.4	\$44,850	\$45,036	1,926
Compliance officers, except agriculture, construction, health and safety, and transportation .....	28.31	25.24	1,131	1,010	39.9	58,810	52,501	2,077
Cost estimators .....	30.02	28.85	1,243	1,149	41.4	64,612	59,758	2,152
Human resources, training, and labor relations specialists .....	28.43	27.89	1,154	1,114	40.6	59,866	57,928	2,106
Employment, recruitment, and placement specialists .....	22.54	20.43	907	817	40.2	47,108	42,501	2,090
Compensation, benefits, and job analysis specialists .....	26.33	25.39	1,050	1,015	39.9	54,619	52,805	2,074
Training and development specialists .....	34.41	30.37	1,350	1,139	39.2	69,796	59,225	2,028
Management analysts .....	36.53	32.21	1,461	1,288	40.0	75,949	67,001	2,079
Accountants and auditors .....	26.79	24.76	1,078	1,000	40.2	56,035	52,000	2,091
Appraisers and assessors of real estate .....	23.41	23.13	936	925	40.0	48,698	48,100	2,080
Credit analysts .....	30.01	27.36	1,193	1,038	39.8	62,027	53,985	2,067
Financial analysts and advisors .....	30.15	27.88	1,199	1,115	39.8	62,351	57,990	2,068
Financial analysts .....	32.88	31.26	1,311	1,250	39.9	68,160	65,025	2,073
Insurance underwriters .....	26.14	22.41	1,032	867	39.5	53,672	45,063	2,054
Loan counselors and officers	30.42	21.64	1,213	865	39.9	63,051	45,001	2,073
Loan counselors .....	22.95	20.72	918	829	40.0	47,740	43,091	2,080
Loan officers .....	31.63	21.64	1,260	865	39.8	65,524	45,001	2,072
<b>Computer and mathematical science occupations</b> .....	32.46	31.21	1,301	1,250	40.1	67,508	64,999	2,080
Computer programmers .....	30.34	29.09	1,208	1,164	39.8	62,831	60,505	2,071
Computer software engineers	38.67	37.28	1,558	1,491	40.3	80,995	77,551	2,094
Computer software engineers, applications	39.51	36.75	1,598	1,471	40.5	83,097	76,502	2,103

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> –Continued								
Computer software engineers, systems software .....	\$37.34	\$37.57	\$1,493	\$1,503	40.0	\$77,659	\$78,146	2,080
Computer support specialists .....	22.92	22.48	919	899	40.1	47,793	46,763	2,085
Computer systems analysts ....	36.74	36.42	1,459	1,442	39.7	75,805	75,067	2,063
Network and computer systems administrators .....	30.08	31.24	1,217	1,250	40.5	62,571	64,999	2,080
Network systems and data communications analysts .....	32.39	28.37	1,296	1,135	40.0	67,367	59,010	2,080
Actuaries .....	45.11	43.41	1,801	1,736	39.9	93,660	90,289	2,076
<b>Architecture and engineering occupations</b> .....	30.78	29.00	1,239	1,168	40.2	64,273	60,738	2,088
Architects, except naval .....	27.87	33.80	1,205	1,367	43.2	59,655	71,074	2,140
Engineers .....	37.39	36.64	1,512	1,494	40.4	78,643	77,667	2,103
Civil engineers .....	31.72	27.45	1,304	1,135	41.1	67,785	59,010	2,137
Electrical and electronics engineers .....	36.87	36.43	1,485	1,499	40.3	77,224	77,971	2,094
Electrical engineers .....	35.96	36.43	1,456	1,498	40.5	75,735	77,900	2,106
Electronics engineers, except computer .....	37.99	37.98	1,519	1,519	40.0	79,013	78,998	2,080
Industrial engineers, including health and safety .....	30.68	28.61	1,277	1,257	41.6	66,403	65,348	2,164
Industrial engineers .....	30.60	28.50	1,278	1,257	41.8	66,458	65,348	2,172
Mechanical engineers .....	38.41	37.93	1,536	1,517	40.0	79,893	78,901	2,080
Drafters .....	22.33	23.44	882	854	39.5	45,857	44,401	2,053
Architectural and civil drafters .....	23.00	24.00	894	960	38.9	46,492	49,920	2,021
Mechanical drafters .....	22.20	20.34	888	814	40.0	46,167	42,307	2,080
Engineering technicians, except drafters .....	24.23	22.64	969	906	40.0	50,391	47,091	2,080
Civil engineering technicians .....	19.34	17.39	773	696	40.0	40,218	36,171	2,080
Electrical and electronic engineering technicians .....	23.90	21.95	956	878	40.0	49,713	45,656	2,080
Industrial engineering technicians .....	21.04	20.43	842	817	40.0	43,759	42,501	2,080
Mechanical engineering technicians .....	19.25	19.52	770	781	40.0	40,034	40,602	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> .....	\$28.29	\$24.59	\$1,136	\$984	40.2	\$55,969	\$46,117	1,978
Life scientists .....	29.30	24.59	1,194	984	40.8	56,921	43,056	1,943
Biological scientists .....	20.73	20.02	829	801	40.0	43,126	41,650	2,080
Physical scientists .....	33.47	29.33	1,339	1,173	40.0	69,612	61,006	2,080
Chemists and materials scientists .....	32.31	27.12	1,292	1,085	40.0	67,195	56,408	2,080
Environmental scientists and geoscientists .....	34.32	29.33	1,373	1,173	40.0	71,390	61,006	2,080
Environmental scientists and specialists, including health .....	34.35	29.33	1,374	1,173	40.0	71,442	61,006	2,080
Market and survey researchers .....	41.45	46.19	1,658	1,848	40.0	86,226	96,071	2,080
Market research analysts ...	41.45	46.19	1,658	1,848	40.0	86,226	96,071	2,080
Psychologists .....	31.58	29.70	1,264	1,188	40.0	51,148	46,117	1,620
Clinical, counseling, and school psychologists ....	31.58	29.70	1,264	1,188	40.0	51,148	46,117	1,620
<b>Community and social services occupations</b> .....	19.53	17.96	774	718	39.6	39,228	36,868	2,008
Counselors .....	19.54	17.96	762	718	39.0	38,361	37,357	1,963
Substance abuse and behavioral disorder counselors .....	21.13	22.34	845	894	40.0	43,421	46,471	2,055
Educational, vocational, and school counselors ..	20.08	15.39	771	600	38.4	37,135	32,009	1,849
Rehabilitation counselors ..	17.46	15.38	673	600	38.6	35,015	31,200	2,005
Social workers .....	23.30	23.01	930	920	39.9	46,137	43,950	1,980
Child, family, and school social workers .....	22.84	19.95	907	798	39.7	41,224	39,645	1,805
Mental health and substance abuse social workers .....	17.99	17.25	723	690	40.2	37,590	35,880	2,090
Miscellaneous community and social service specialists .....	16.79	15.38	670	615	39.9	34,740	31,997	2,069
Probation officers and correctional treatment specialists .....	20.31	19.67	813	787	40.0	42,250	40,914	2,080
Social and human service assistants .....	14.76	13.95	591	558	40.0	30,710	29,014	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Legal occupations</b> .....	\$37.58	\$32.91	\$1,526	\$1,403	40.6	\$79,358	\$72,966	2,111
Lawyers .....	45.72	40.51	1,891	1,731	41.3	98,309	90,000	2,150
Judges, magistrates, and other judicial workers .....	56.28	62.08	2,251	2,483	40.0	117,054	129,124	2,080
Paralegals and legal assistants	25.11	23.64	1,000	884	39.8	52,018	45,971	2,072
<b>Education, training, and library occupations</b> .....	31.96	30.14	1,220	1,159	38.2	47,245	44,573	1,478
Postsecondary teachers .....	53.02	41.18	2,092	1,647	39.5	83,305	60,379	1,571
Math and computer teachers, postsecondary	35.48	32.75	1,412	1,310	39.8	52,381	47,154	1,477
Mathematical science teachers, postsecondary .....	35.48	32.75	1,412	1,310	39.8	52,381	47,154	1,477
Life sciences teachers, postsecondary .....	83.48	69.98	3,224	2,799	38.6	128,341	109,161	1,537
Biological science teachers, postsecondary .....	83.48	69.98	3,224	2,799	38.6	128,341	109,161	1,537
Physical sciences teachers, postsecondary .....	43.86	40.03	1,741	1,601	39.7	67,848	62,451	1,547
Social sciences teachers, postsecondary .....	44.27	42.42	1,510	1,385	34.1	58,965	54,000	1,332
Arts, communications, and humanities teachers, postsecondary .....	43.01	41.18	1,698	1,647	39.5	63,170	59,293	1,469
Miscellaneous postsecondary teachers	35.03	32.81	1,385	1,312	39.5	59,968	55,649	1,712
Primary, secondary, and special education school teachers .....	32.06	30.77	1,229	1,199	38.3	46,178	45,194	1,440
Preschool and kindergarten teachers .....	30.71	30.24	1,190	1,134	38.8	45,764	42,634	1,490
Kindergarten teachers, except special education .....	34.71	33.23	1,333	1,274	38.4	47,758	45,800	1,376
Elementary and middle school teachers .....	31.58	30.59	1,208	1,191	38.3	45,232	44,685	1,432
Elementary school teachers, except special education .....	31.04	30.29	1,191	1,185	38.4	44,643	44,679	1,438

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Middle school teachers, except special and vocational education	\$33.62	\$32.37	\$1,272	\$1,217	37.8	\$47,422	\$45,577	1,410
Secondary school teachers	32.62	31.37	1,257	1,214	38.5	47,296	45,760	1,450
Secondary school teachers, except special and vocational education	32.66	31.48	1,257	1,220	38.5	47,261	45,910	1,447
Vocational education teachers, secondary school .....	31.91	29.50	1,255	1,180	39.3	48,029	45,194	1,505
Special education teachers	34.90	33.63	1,316	1,261	37.7	49,959	48,441	1,432
Special education teachers, preschool, kindergarten, and elementary school ....	32.53	30.78	1,221	1,165	37.5	45,343	43,697	1,394
Special education teachers, middle school .....	39.14	37.62	1,475	1,414	37.7	56,037	54,174	1,432
Other teachers and instructors	22.69	23.47	869	822	38.3	34,570	36,078	1,524
Librarians .....	26.94	27.35	1,055	1,094	39.2	48,869	50,357	1,814
Instructional coordinators .....	32.00	31.53	1,259	1,261	39.3	57,923	58,555	1,810
Teacher assistants .....	11.69	11.24	416	399	35.6	16,030	14,954	1,371
<b>Arts, design, entertainment, sports, and media occupations</b> .....	23.28	21.13	909	815	39.1	47,276	42,390	2,031
Designers .....	22.31	19.23	890	769	39.9	46,265	39,998	2,074
Graphic designers .....	17.20	17.07	692	679	40.2	35,996	35,300	2,092
News analysts, reporters and correspondents .....	31.60	32.69	1,215	1,298	38.5	63,189	67,500	1,999
Reporters and correspondents .....	27.13	28.85	1,039	1,106	38.3	54,018	57,493	1,991
Public relations specialists .....	35.24	39.93	1,410	1,597	40.0	73,295	83,054	2,080
Writers and editors .....	18.83	18.82	753	753	40.0	39,163	39,141	2,080
Editors .....	19.35	19.25	774	770	40.0	40,256	40,044	2,080
<b>Healthcare practitioner and technical occupations</b> .....	28.64	24.25	1,124	948	39.3	57,786	48,092	2,018
Pharmacists .....	53.00	54.12	2,149	2,183	40.5	111,764	113,526	2,109

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Physicians and surgeons .....	\$79.63	\$82.61	\$3,247	\$3,239	40.8	\$168,866	\$168,438	2,121
Registered nurses .....	28.68	26.93	1,108	1,058	38.6	56,921	53,822	1,985
Therapists .....	31.96	30.13	1,258	1,205	39.4	57,345	57,147	1,794
Occupational therapists .....	34.27	30.65	1,353	1,226	39.5	64,087	63,752	1,870
Physical therapists .....	29.27	29.73	1,165	1,189	39.8	60,353	61,843	2,062
Speech-language pathologists .....	35.28	33.20	1,361	1,283	38.6	52,146	50,389	1,478
Clinical laboratory technologists and technicians .....	22.36	22.14	893	884	39.9	46,445	45,947	2,077
Medical and clinical laboratory technologists .....	24.67	25.51	986	1,020	40.0	51,256	53,061	2,078
Medical and clinical laboratory technicians .....	17.93	17.00	716	680	39.9	37,216	35,360	2,076
Dental hygienists .....	31.54	31.50	1,251	1,246	39.6	65,034	64,771	2,062
Diagnostic related technologists and technicians .....	25.86	25.62	1,008	1,018	39.0	52,416	52,915	2,027
Radiologic technologists and technicians .....	24.99	24.80	973	991	38.9	50,600	51,522	2,025
Emergency medical technicians and paramedics .....	17.11	15.10	702	604	41.0	36,511	31,408	2,134
Health diagnosing and treating practitioner support technicians .....	13.54	13.33	533	533	39.4	27,725	27,726	2,047
Pharmacy technicians .....	11.58	11.21	461	448	39.8	23,981	23,317	2,071
Surgical technologists .....	17.16	16.83	670	646	39.0	34,833	33,602	2,030
Licensed practical and licensed vocational nurses .....	18.06	18.03	711	720	39.4	36,957	37,440	2,047
Medical records and health information technicians .....	15.56	17.69	612	696	39.3	31,834	36,171	2,046
<b>Healthcare support occupations</b> .....	13.52	12.88	524	512	38.8	27,254	26,624	2,015
Nursing, psychiatric, and home health aides .....	11.47	10.82	447	421	39.0	23,267	21,902	2,028
Home health aides .....	11.24	10.58	443	419	39.4	23,010	21,767	2,048
Nursing aides, orderlies, and attendants .....	11.55	11.03	448	422	38.8	23,314	21,965	2,019

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations –Continued</b>								
Psychiatric aides .....	\$11.68	\$10.28	\$467	\$411	40.0	\$24,296	\$21,382	2,080
Physical therapist assistants and aides .....	15.20	15.14	607	606	39.9	31,546	31,491	2,075
Miscellaneous healthcare support occupations .....	15.40	15.50	594	600	38.5	30,845	30,971	2,003
Dental assistants .....	16.91	18.00	635	644	37.6	33,020	33,509	1,953
Medical assistants .....	13.52	13.67	537	547	39.7	27,920	28,436	2,065
Medical transcriptionists ...	18.41	19.59	736	784	40.0	38,291	40,756	2,080
Pharmacy aides .....	12.59	11.00	496	440	39.4	25,769	22,880	2,047
<b>Protective service occupations</b>	17.55	15.54	720	621	41.0	37,341	32,315	2,128
First-line supervisors/managers, law enforcement workers .....	38.42	40.21	1,537	1,608	40.0	79,909	83,637	2,080
First-line supervisors/managers of police and detectives	39.16	40.21	1,566	1,608	40.0	81,457	83,637	2,080
Fire fighters .....	18.74	18.60	956	966	51.0	49,720	50,214	2,653
Bailiffs, correctional officers, and jailers .....	16.72	15.03	669	601	40.0	34,781	31,262	2,081
Correctional officers and jailers .....	16.71	15.03	669	601	40.0	34,774	31,262	2,081
Police officers .....	24.72	25.12	989	1,008	40.0	51,444	52,395	2,081
Police and sheriff's patrol officers .....	24.72	25.12	989	1,008	40.0	51,444	52,395	2,081
Security guards and gaming surveillance officers .....	12.53	12.00	501	480	40.0	25,893	24,960	2,066
Security guards .....	12.53	12.00	501	480	40.0	25,883	24,835	2,066
<b>Food preparation and serving related occupations</b> .....	9.81	9.34	374	360	38.1	19,031	18,560	1,940
First-line supervisors/managers, food preparation and serving workers .....	13.99	12.89	574	520	41.0	29,256	27,000	2,091
Chefs and head cooks .....	13.26	12.00	545	450	41.1	24,656	19,348	1,859
First-line supervisors/managers of food preparation and serving workers .....	14.06	13.06	577	520	41.0	29,784	27,027	2,118
Cooks .....	10.71	10.36	410	385	38.3	20,376	18,859	1,903

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
Cooks, institution and cafeteria .....	\$11.19	\$9.96	\$427	\$398	38.1	\$19,088	\$16,472	1,706
Cooks, restaurant .....	10.97	11.00	412	386	37.6	21,421	20,065	1,953
Food preparation workers .....	8.92	9.00	339	330	38.0	17,294	16,848	1,938
Food service, tipped .....	5.48	4.00	193	145	35.2	10,037	7,550	1,831
Bartenders .....	7.15	8.00	254	252	35.6	13,226	13,098	1,849
Waiters and waitresses .....	4.47	3.62	157	127	35.0	8,143	6,588	1,821
Dining room and cafeteria attendants and bartender helpers .....	8.39	8.50	300	290	35.8	15,605	15,080	1,859
Fast food and counter workers .....	9.14	9.20	348	356	38.1	17,811	18,304	1,948
Combined food preparation and serving workers, including fast food .....	9.10	9.05	346	356	38.0	17,709	18,304	1,946
Dishwashers .....	9.21	9.10	352	328	38.2	18,282	17,063	1,985
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.76	11.80	508	474	39.8	25,651	24,274	2,010
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	13.85	13.50	560	540	40.4	28,329	26,628	2,046
First-line supervisors/managers of housekeeping and janitorial workers .....	13.86	13.50	561	540	40.5	29,164	28,074	2,105
Building cleaning workers .....	12.31	11.49	488	456	39.6	25,275	23,712	2,052
Janitors and cleaners, except maids and housekeeping cleaners .....	13.17	12.70	523	508	39.7	27,088	26,160	2,057
Maids and housekeeping cleaners .....	9.86	9.35	386	363	39.2	20,090	18,866	2,038
Grounds maintenance workers .....	14.94	13.00	608	520	40.7	26,402	25,857	1,767
Landscaping and groundskeeping workers .....	15.83	13.61	647	633	40.9	27,452	25,857	1,735

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations</b> .....	\$11.74	\$10.87	\$451	\$430	38.4	\$23,180	\$21,798	1,974
Gaming services workers .....	6.89	5.72	275	229	39.9	14,285	11,898	2,072
Gaming dealers .....	6.18	5.72	246	229	39.8	12,807	11,898	2,072
Barbers and cosmetologists ...	13.35	12.83	491	474	36.8	25,547	24,626	1,914
Hairdressers, hairstylists, and cosmetologists .....	13.35	12.83	491	474	36.8	25,547	24,626	1,914
Child care workers .....	9.72	9.00	386	360	39.7	19,567	18,720	2,013
Personal and home care aides	10.07	9.96	394	392	39.1	20,485	20,405	2,034
Recreation and fitness workers .....	14.97	13.00	588	520	39.3	27,430	25,684	1,832
Recreation workers .....	14.97	13.00	588	520	39.3	27,430	25,684	1,832
<b>Sales and related occupations</b>	19.70	14.53	786	577	39.9	40,796	29,994	2,071
First-line supervisors/managers, sales workers .....	19.36	16.88	782	671	40.4	40,493	35,110	2,091
First-line supervisors/managers of retail sales workers ..	17.45	16.40	701	660	40.2	36,271	34,320	2,079
First-line supervisors/managers of non-retail sales workers .....	27.72	20.07	1,145	803	41.3	59,548	41,750	2,148
Retail sales workers .....	12.87	10.90	508	428	39.5	26,332	22,173	2,046
Cashiers, all workers .....	10.16	10.00	398	389	39.2	20,551	19,968	2,023
Cashiers .....	10.23	10.05	400	392	39.2	20,672	20,261	2,021
Counter and rental clerks and parts salespersons ..	15.45	14.75	619	590	40.0	32,168	30,680	2,082
Counter and rental clerks	12.11	10.50	487	420	40.2	25,341	21,840	2,093
Parts salespersons .....	16.05	15.00	642	600	40.0	33,393	31,202	2,080
Retail salespersons .....	14.13	11.50	559	455	39.6	29,011	23,660	2,053
Advertising sales agents .....	19.54	16.35	782	654	40.0	40,647	34,016	2,080
Insurance sales agents .....	32.72	28.99	1,296	1,143	39.6	67,401	59,411	2,060
Securities, commodities, and financial services sales agents .....	62.99	34.19	2,520	1,368	40.0	131,021	71,113	2,080
Sales representatives, wholesale and manufacturing .....	28.26	23.63	1,169	945	41.3	60,762	49,148	2,150

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products .....	\$35.81	\$39.48	\$1,458	\$1,579	40.7	\$75,801	\$82,125	2,117
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	26.78	23.00	1,111	920	41.5	57,747	47,840	2,157
Telemarketers .....	11.49	9.73	454	389	39.5	23,600	20,238	2,054
Miscellaneous sales and related workers .....	15.75	11.34	630	454	40.0	32,770	23,587	2,080
<b>Office and administrative support occupations</b> .....	15.61	14.50	620	577	39.7	32,072	30,000	2,055
First-line supervisors/managers of office and administrative support workers .....	22.99	21.15	919	846	40.0	47,788	44,000	2,079
Switchboard operators, including answering service .....	11.01	10.74	441	430	40.0	22,909	22,339	2,080
Financial clerks .....	14.02	13.15	556	520	39.7	28,878	27,040	2,060
Bill and account collectors	13.22	12.55	529	502	40.0	27,508	26,104	2,080
Billing and posting clerks and machine operators	13.55	13.68	539	546	39.8	28,052	28,371	2,070
Bookkeeping, accounting, and auditing clerks .....	14.87	14.42	590	567	39.7	30,575	29,474	2,056
Payroll and timekeeping clerks .....	17.19	17.00	688	680	40.0	35,754	35,354	2,080
Procurement clerks .....	17.41	18.96	696	758	40.0	36,211	39,441	2,080
Tellers .....	10.89	10.76	429	430	39.4	22,296	22,360	2,048
Brokerage clerks .....	16.54	15.94	662	638	40.0	34,403	33,155	2,080
Court, municipal, and license clerks .....	14.31	12.80	572	512	40.0	29,746	26,624	2,078
Credit authorizers, checkers, and clerks .....	13.21	13.22	528	529	40.0	27,481	27,496	2,080
Customer service representatives .....	15.45	14.00	616	560	39.9	31,848	29,099	2,062

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Eligibility interviewers, government programs .....	\$18.54	\$18.40	\$742	\$736	40.0	\$38,561	\$38,280	2,080
File clerks .....	13.65	11.18	528	430	38.7	27,445	22,360	2,010
Hotel, motel, and resort desk clerks .....	9.04	8.71	345	348	38.2	17,950	18,119	1,987
Interviewers, except eligibility and loan .....	12.17	11.50	487	460	40.0	25,299	23,920	2,078
Loan interviewers and clerks .....	14.89	15.43	590	586	39.6	30,693	30,451	2,062
New accounts clerks .....	13.77	13.20	551	528	40.0	28,637	27,462	2,080
Order clerks .....	16.97	16.28	678	651	39.9	35,249	33,854	2,077
Human resources assistants, except payroll and timekeeping .....	17.98	18.69	719	748	40.0	37,389	38,875	2,080
Receptionists and information clerks .....	13.72	13.73	542	535	39.5	28,203	27,807	2,056
Dispatchers .....	16.25	16.86	657	688	40.4	34,178	35,751	2,103
Police, fire, and ambulance dispatchers .....	15.68	15.01	627	600	40.0	32,625	31,221	2,080
Dispatchers, except police, fire, and ambulance .....	16.42	17.19	666	700	40.6	34,652	36,400	2,110
Production, planning, and expediting clerks .....	19.46	18.34	778	734	40.0	40,480	38,147	2,080
Shipping, receiving, and traffic clerks .....	12.95	13.00	515	520	39.8	26,779	27,040	2,068
Stock clerks and order fillers .....	14.28	14.00	567	560	39.7	29,503	29,120	2,066
Weighers, measurers, checkers, and samplers, recordkeeping .....	14.01	12.25	552	490	39.4	28,711	25,480	2,049
Secretaries and administrative assistants .....	17.63	17.27	696	682	39.5	35,618	34,800	2,020
Executive secretaries and administrative assistants .....	19.20	19.33	767	773	39.9	39,812	40,144	2,074
Legal secretaries .....	18.26	19.09	724	764	39.7	37,655	39,751	2,062
Medical secretaries .....	15.80	15.00	616	586	39.0	32,029	30,451	2,027
Secretaries, except legal, medical, and executive .....	16.19	16.00	632	608	39.0	31,482	31,200	1,945
Data entry and information processing workers .....	13.28	13.00	529	520	39.8	27,498	27,040	2,070
Data entry keyers .....	13.08	13.00	522	520	39.9	27,121	27,040	2,074

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Word processors and typists .....	\$14.03	\$13.70	\$555	\$585	39.5	\$28,851	\$30,395	2,056
Insurance claims and policy processing clerks .....	16.19	14.38	638	555	39.4	33,164	28,847	2,048
Mail clerks and mail machine operators, except postal service .....	11.86	11.14	472	445	39.8	24,545	23,165	2,070
Office clerks, general .....	15.07	14.06	598	560	39.6	30,935	29,120	2,052
<b>Construction and extraction occupations</b> .....	20.90	19.48	838	777	40.1	41,862	38,085	2,003
First-line supervisors/managers of construction trades and extraction workers .....	27.65	26.92	1,098	1,077	39.7	56,166	50,960	2,031
Carpenters .....	21.30	19.00	852	760	40.0	44,307	39,520	2,080
Cement masons, concrete finishers, and terrazzo workers .....	20.60	22.13	824	885	40.0	40,442	43,968	1,963
Cement masons and concrete finishers .....	20.60	22.13	824	885	40.0	40,442	43,968	1,963
Construction laborers .....	18.42	16.50	737	660	40.0	36,201	34,320	1,965
Construction equipment operators .....	20.68	19.22	827	769	40.0	38,368	34,861	1,855
Operating engineers and other construction equipment operators ....	21.24	19.16	849	766	40.0	41,393	38,750	1,949
Electricians .....	19.86	19.00	794	760	40.0	41,312	39,520	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.99	27.84	1,076	1,110	39.9	55,970	57,699	2,074
Plumbers, pipefitters, and steamfitters .....	27.18	27.84	1,084	1,114	39.9	56,360	57,911	2,074
Sheet metal workers .....	25.90	22.75	1,002	910	38.7	52,107	47,320	2,012
Helpers, construction trades ..	13.13	12.00	525	480	40.0	25,109	24,918	1,912
Highway maintenance workers .....	15.84	15.35	633	614	40.0	32,729	31,928	2,067
Miscellaneous construction and related workers .....	15.50	15.50	620	620	40.0	32,248	32,240	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> .....	\$20.55	\$20.04	\$825	\$800	40.1	\$42,885	\$41,600	2,087
First-line supervisors/managers of mechanics, installers, and repairers .....	27.01	25.15	1,124	1,006	41.6	58,429	52,308	2,163
Radio and telecommunications equipment installers and repairers .....	24.75	25.12	990	1,005	40.0	51,475	52,258	2,080
Telecommunications equipment installers and repairers, except line installers .....	24.48	25.12	979	1,005	40.0	50,914	52,258	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	22.38	19.50	895	780	40.0	46,544	40,560	2,080
Electrical and electronics repairers, powerhouse, substation, and relay ....	29.55	31.93	1,182	1,277	40.0	61,470	66,414	2,080
Aircraft mechanics and service technicians .....	25.82	27.50	1,033	1,100	40.0	53,716	57,200	2,080
Automotive technicians and repairers .....	18.28	18.00	733	720	40.1	38,131	37,440	2,086
Automotive body and related repairers .....	20.97	20.50	839	820	40.0	43,615	42,640	2,080
Automotive service technicians and mechanics .....	17.72	18.00	712	720	40.2	37,009	37,440	2,088
Bus and truck mechanics and diesel engine specialists ...	19.26	19.15	771	766	40.0	40,078	39,832	2,081
Heavy vehicle and mobile equipment service technicians and mechanics .....	20.42	20.55	817	822	40.0	42,474	42,750	2,080
Mobile heavy equipment mechanics, except engines .....	20.54	20.55	821	822	40.0	42,713	42,750	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	20.98	22.06	839	882	40.0	43,638	45,879	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Industrial machinery installation, repair, and maintenance workers .....	\$19.13	\$19.02	\$765	\$761	40.0	\$39,771	\$39,557	2,079
Industrial machinery mechanics .....	22.39	22.25	895	890	40.0	46,525	46,280	2,078
Maintenance and repair workers, general .....	17.20	16.00	688	640	40.0	35,765	33,280	2,080
Maintenance workers, machinery .....	16.06	15.12	643	605	40.0	33,412	31,450	2,080
Line installers and repairers ...	25.09	26.36	1,004	1,054	40.0	52,191	54,829	2,080
Electrical power-line installers and repairers	26.86	29.98	1,074	1,199	40.0	55,864	62,356	2,080
Telecommunications line installers and repairers	23.00	26.36	920	1,054	40.0	47,844	54,829	2,080
Miscellaneous installation, maintenance, and repair workers .....	18.89	16.25	756	650	40.0	39,291	33,800	2,080
Helpers--installation, maintenance, and repair workers .....	18.61	19.63	744	785	40.0	38,702	40,820	2,080
<b>Production occupations</b> .....	16.42	15.23	656	609	40.0	34,115	31,658	2,078
First-line supervisors/managers of production and operating workers .....	22.53	21.17	908	864	40.3	47,191	44,928	2,094
Electrical, electronics, and electromechanical assemblers .....	16.03	15.79	641	632	40.0	33,334	32,843	2,080
Electrical and electronic equipment assemblers ..	16.28	15.79	651	632	40.0	33,865	32,843	2,080
Engine and other machine assemblers .....	16.99	17.15	680	686	40.0	35,336	35,672	2,080
Structural metal fabricators and fitters .....	25.10	26.75	1,004	1,070	40.0	52,203	55,640	2,080
Miscellaneous assemblers and fabricators .....	15.02	13.29	599	532	39.9	31,118	27,581	2,072
Bakers .....	13.64	11.95	538	478	39.4	27,956	24,856	2,049

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Butchers and other meat, poultry, and fish processing workers .....	\$13.46	\$12.75	\$539	\$510	40.0	\$28,002	\$26,520	2,080
Butchers and meat cutters ..	18.59	16.25	744	650	40.0	38,671	33,800	2,080
Meat, poultry, and fish cutters and trimmers ....	12.87	13.25	515	530	40.0	26,768	27,560	2,080
Miscellaneous food processing workers .....	14.71	14.42	588	577	40.0	30,590	29,994	2,080
Food batchmakers .....	15.14	14.86	606	594	40.0	31,501	30,909	2,080
Computer control programmers and operators .....	19.30	19.36	771	774	39.9	40,080	40,269	2,077
Computer-controlled machine tool operators, metal and plastic .....	17.96	17.28	717	684	39.9	37,290	35,548	2,076
Forming machine setters, operators, and tenders, metal and plastic .....	16.07	15.42	643	617	40.0	33,434	32,082	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	15.36	15.42	614	617	40.0	31,939	32,082	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	15.85	15.53	634	620	40.0	32,952	32,240	2,079
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	14.30	14.18	571	567	39.9	29,712	29,494	2,077
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	16.30	15.19	652	608	40.0	33,914	31,595	2,080
Machinists .....	22.13	21.79	885	872	40.0	46,025	45,323	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	12.90	12.00	515	480	40.0	26,771	24,966	2,075

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	\$12.90	\$12.00	\$515	\$480	40.0	\$26,771	\$24,966	2,075
Multiple machine tool setters, operators, and tenders, metal and plastic .....	20.52	20.21	821	808	40.0	42,691	42,037	2,080
Tool and die makers .....	24.40	24.00	976	960	40.0	50,755	49,920	2,080
Welding, soldering, and brazing workers .....	17.16	16.34	686	654	40.0	35,691	33,987	2,080
Welders, cutters, solderers, and brazers .....	17.15	16.23	686	649	40.0	35,678	33,758	2,080
Welding, soldering, and brazing machine setters, operators, and tenders .....	17.18	16.43	687	657	40.0	35,741	34,174	2,080
Miscellaneous metalworkers and plastic workers .....	15.70	16.75	628	670	40.0	32,654	34,840	2,080
Bookbinders and bindery workers .....	13.00	12.78	520	511	40.0	27,036	26,574	2,080
Bindery workers .....	13.00	12.78	520	511	40.0	27,036	26,574	2,080
Printers .....	17.56	17.15	699	686	39.8	36,323	35,672	2,068
Prepress technicians and workers .....	16.52	16.80	661	672	40.0	34,368	34,944	2,080
Printing machine operators	17.60	17.15	699	686	39.7	36,347	35,672	2,065
Laundry and dry-cleaning workers .....	10.92	10.71	432	418	39.5	22,461	21,715	2,056
Sewing machine operators .....	9.83	9.10	393	364	40.0	20,322	18,928	2,068
Cabinetmakers and bench carpenters .....	14.62	14.15	585	566	40.0	30,415	29,432	2,080
Woodworking machine setters, operators, and tenders .....	14.73	14.56	589	582	40.0	30,644	30,285	2,080
Woodworking machine setters, operators, and tenders, except sawing	14.28	14.55	571	582	40.0	29,700	30,264	2,080
Power plant operators, distributors, and dispatchers .....	25.65	29.16	1,026	1,166	40.0	53,346	60,653	2,080
Power plant operators .....	25.81	29.16	1,032	1,166	40.0	53,688	60,653	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Water and liquid waste treatment plant and system operators .....	\$19.74	\$21.02	\$790	\$841	40.0	\$41,067	\$43,722	2,080
Chemical processing machine setters, operators, and tenders .....	18.14	17.50	726	700	40.0	37,728	36,400	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	19.22	17.76	769	710	40.0	39,974	36,941	2,080
Crushing, grinding, polishing, mixing, and blending workers .....	14.54	14.85	582	594	40.0	30,240	30,888	2,080
Cutting workers .....	14.42	13.23	573	529	39.7	29,691	27,483	2,059
Cutting and slicing machine setters, operators, and tenders ..	14.38	13.21	570	529	39.7	29,657	27,483	2,063
Inspectors, testers, sorters, samplers, and weighers ....	17.76	16.51	710	660	40.0	36,946	34,341	2,080
Medical, dental, and ophthalmic laboratory technicians .....	16.42	15.30	649	612	39.6	33,773	31,824	2,057
Packaging and filling machine operators and tenders .....	17.33	17.22	693	689	40.0	36,056	35,818	2,080
Painting workers .....	18.05	17.63	722	705	40.0	37,549	36,670	2,080
Coating, painting, and spraying machine setters, operators, and tenders .....	17.44	16.50	698	660	40.0	36,280	34,320	2,080
Miscellaneous production workers .....	13.77	12.48	550	499	40.0	28,602	25,958	2,078
Helpers--production workers .....	12.59	12.00	503	480	40.0	26,179	24,960	2,080
<b>Transportation and material moving occupations</b> .....	17.23	15.21	708	626	41.1	36,480	32,198	2,117

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b>								
–Continued								
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	\$18.60	\$18.88	\$751	\$755	40.4	\$39,057	\$39,275	2,100
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	27.28	26.49	1,122	1,069	41.1	58,347	55,596	2,138
Bus drivers .....	18.10	17.79	650	534	35.9	29,569	27,066	1,634
Driver/sales workers and truck drivers .....	16.74	16.40	717	667	42.8	37,037	34,590	2,212
Driver/sales workers .....	13.84	14.44	581	578	42.0	30,212	30,039	2,182
Truck drivers, heavy and tractor-trailer .....	18.00	18.09	789	752	43.8	40,537	39,104	2,251
Truck drivers, light or delivery services .....	14.87	13.35	613	530	41.2	31,873	27,560	2,144
Dredge, excavating, and loading machine operators	23.21	26.05	928	1,042	40.0	45,396	54,184	1,956
Excavating and loading machine and dragline operators .....	20.03	18.00	801	720	40.0	36,739	32,282	1,834
Industrial truck and tractor operators .....	14.82	14.00	592	560	40.0	30,794	29,120	2,078
Laborers and material movers, hand .....	13.06	11.95	519	478	39.8	26,983	24,856	2,066
Cleaners of vehicles and equipment .....	13.09	12.00	524	480	40.0	27,237	24,960	2,080
Laborers and freight, stock, and material movers, hand .....	13.73	12.65	543	506	39.6	28,209	26,312	2,054

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Machine feeders and offbearers .....	\$12.71	\$12.90	\$505	\$516	39.7	\$26,258	\$26,838	2,065
Packers and packagers, hand .....	12.16	11.20	486	448	40.0	25,290	23,296	2,079

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 12**

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$20.12	\$16.67	\$802	\$665	39.9	\$41,448	\$34,320	2,060
<b>Management occupations</b> .....	39.04	35.82	1,593	1,497	40.8	82,764	77,823	2,120
General and operations managers .....	36.63	32.92	1,537	1,404	42.0	79,920	72,987	2,182
Marketing and sales managers .....	50.02	46.94	2,072	2,012	41.4	107,757	104,603	2,154
Marketing managers .....	49.20	43.55	1,966	1,742	40.0	102,248	90,580	2,078
Sales managers .....	50.56	48.66	2,146	2,300	42.4	111,583	119,613	2,207
Administrative services managers .....	34.88	31.25	1,395	1,250	40.0	72,552	65,000	2,080
Computer and information systems managers .....	47.80	47.09	1,923	1,900	40.2	99,973	98,799	2,092
Financial managers .....	39.05	33.81	1,553	1,346	39.8	80,757	70,000	2,068
Human resources managers ...	33.16	36.76	1,397	1,675	42.1	72,662	87,092	2,192
Industrial production managers .....	36.85	39.97	1,477	1,599	40.1	76,793	83,133	2,084
Transportation, storage, and distribution managers .....	36.26	25.62	1,450	1,025	40.0	75,423	53,281	2,080
Construction managers .....	32.08	34.79	1,308	1,399	40.8	68,012	72,740	2,120
Education administrators .....	34.03	34.00	1,383	1,422	40.6	71,910	73,927	2,113
Education administrators, postsecondary .....	36.78	35.54	1,499	1,422	40.7	77,937	73,927	2,119
Engineering managers .....	53.15	54.29	2,165	2,172	40.7	112,599	112,923	2,119
Food service managers .....	21.04	16.89	971	844	46.1	49,026	43,906	2,330
Medical and health services managers .....	39.96	33.69	1,595	1,348	39.9	82,938	70,081	2,075
Social and community service managers .....	25.90	25.74	1,015	965	39.2	52,781	50,197	2,038
<b>Business and financial operations occupations</b> .....	28.17	25.08	1,132	998	40.2	58,578	51,866	2,079
Buyers and purchasing agents .....	26.00	25.00	1,050	1,000	40.4	54,585	52,000	2,099
Purchasing agents, except wholesale, retail, and farm products .....	24.45	22.72	990	909	40.5	51,498	47,258	2,106
Claims adjusters, appraisers, examiners, and investigators .....	22.89	22.13	899	862	39.3	43,385	44,106	1,895
Claims adjusters, examiners, and investigators .....	22.77	21.71	894	861	39.3	43,093	44,106	1,892
Cost estimators .....	29.98	28.73	1,242	1,135	41.4	64,603	59,030	2,155

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Human resources, training, and labor relations specialists .....	\$26.74	\$25.39	\$1,089	\$1,015	40.7	\$56,590	\$52,499	2,117
Employment, recruitment, and placement specialists .....	22.54	20.43	907	817	40.2	47,108	42,501	2,090
Compensation, benefits, and job analysis specialists .....	26.33	25.39	1,050	1,015	39.9	54,619	52,805	2,074
Training and development specialists .....	29.78	30.37	1,167	1,139	39.2	60,667	59,225	2,037
Management analysts .....	37.16	32.21	1,486	1,288	40.0	77,262	67,001	2,079
Accountants and auditors .....	27.54	25.96	1,109	1,054	40.3	57,645	54,785	2,093
Credit analysts .....	30.01	27.36	1,193	1,038	39.8	62,027	53,985	2,067
Financial analysts and advisors .....	29.99	27.21	1,193	1,086	39.8	62,023	56,493	2,068
Financial analysts .....	32.76	31.26	1,306	1,250	39.9	67,904	65,025	2,073
Insurance underwriters .....	26.14	22.41	1,032	867	39.5	53,672	45,063	2,054
Loan counselors and officers	30.77	21.64	1,226	865	39.9	63,761	45,001	2,072
Loan officers .....	31.63	21.64	1,260	865	39.8	65,524	45,001	2,072
<b>Computer and mathematical science occupations</b> .....	33.60	32.34	1,345	1,308	40.0	69,930	67,999	2,081
Computer programmers .....	29.69	29.09	1,182	1,164	39.8	61,459	60,505	2,070
Computer software engineers	40.20	40.40	1,608	1,616	40.0	83,621	84,032	2,080
Computer software engineers, applications	42.32	42.31	1,693	1,692	40.0	88,035	88,005	2,080
Computer software engineers, systems software .....	37.34	37.57	1,493	1,503	40.0	77,659	78,146	2,080
Computer support specialists	22.67	22.48	910	899	40.1	47,308	46,763	2,087
Computer systems analysts ....	37.24	36.92	1,477	1,442	39.7	76,816	75,005	2,063
Network and computer systems administrators .....	30.96	32.28	1,257	1,291	40.6	65,380	67,140	2,112
Network systems and data communications analysts	32.93	28.37	1,317	1,135	40.0	68,485	59,010	2,080
Actuaries .....	45.11	43.41	1,801	1,736	39.9	93,660	90,289	2,076
<b>Architecture and engineering occupations</b> .....	31.03	29.20	1,252	1,168	40.3	64,936	60,738	2,093

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations –Continued</b>								
Architects, except naval .....	\$27.87	\$33.80	\$1,205	\$1,367	43.2	\$59,655	\$71,074	2,140
Engineers .....	37.49	37.12	1,516	1,499	40.4	78,816	77,958	2,103
Civil engineers .....	31.86	27.45	1,305	1,135	41.0	67,879	59,010	2,130
Electrical and electronics engineers .....	36.72	36.57	1,480	1,508	40.3	76,967	78,416	2,096
Electrical engineers .....	35.47	36.43	1,440	1,499	40.6	74,905	77,971	2,112
Electronics engineers, except computer .....	37.99	37.98	1,519	1,519	40.0	79,013	78,998	2,080
Industrial engineers, including health and safety .....	30.52	28.61	1,272	1,257	41.7	66,165	65,348	2,168
Industrial engineers .....	30.60	28.50	1,278	1,257	41.8	66,458	65,348	2,172
Mechanical engineers .....	38.41	37.93	1,536	1,517	40.0	79,893	78,901	2,080
Drafters .....	22.00	22.12	868	834	39.5	45,131	43,362	2,052
Architectural and civil drafters .....	22.30	24.00	862	854	38.7	44,847	44,401	2,011
Mechanical drafters .....	22.20	20.34	888	814	40.0	46,167	42,307	2,080
Engineering technicians, except drafters .....	24.52	22.64	981	906	40.0	50,995	47,091	2,080
Electrical and electronic engineering technicians .....	23.63	21.95	945	878	40.0	49,148	45,656	2,080
Industrial engineering technicians .....	21.04	20.43	842	817	40.0	43,759	42,501	2,080
Mechanical engineering technicians .....	19.25	19.52	770	781	40.0	40,034	40,602	2,080
<b>Life, physical, and social science occupations .....</b>	<b>30.58</b>	<b>26.46</b>	<b>1,232</b>	<b>1,059</b>	<b>40.3</b>	<b>64,071</b>	<b>55,043</b>	<b>2,095</b>
Life scientists .....	31.73	28.70	1,314	983	41.4	68,335	51,120	2,153
Physical scientists .....	34.68	29.33	1,387	1,173	40.0	72,133	61,006	2,080
Chemists and materials scientists .....	32.31	27.12	1,292	1,085	40.0	67,195	56,408	2,080
Market and survey researchers .....	41.45	46.19	1,658	1,848	40.0	86,226	96,071	2,080
Market research analysts ...	41.45	46.19	1,658	1,848	40.0	86,226	96,071	2,080
<b>Community and social services occupations .....</b>	<b>18.16</b>	<b>16.62</b>	<b>717</b>	<b>665</b>	<b>39.5</b>	<b>37,276</b>	<b>34,570</b>	<b>2,052</b>
Counselors .....	17.04	15.39	658	616	38.6	34,191	32,009	2,007

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Substance abuse and behavioral disorder counselors .....	\$21.25	\$22.34	\$850	\$894	40.0	\$44,204	\$46,471	2,080
Educational, vocational, and school counselors ..	14.06	13.99	529	560	37.6	27,522	29,099	1,957
Rehabilitation counselors ..	13.58	13.58	510	515	37.5	26,502	26,774	1,951
Social workers .....	24.15	24.75	967	990	40.0	50,282	51,480	2,082
Miscellaneous community and social service specialists .....	14.99	14.97	597	599	39.9	31,066	31,140	2,073
Social and human service assistants .....	13.91	13.95	557	558	40.0	28,942	29,014	2,080
<b>Legal occupations</b> .....	37.63	32.91	1,541	1,455	41.0	80,133	75,685	2,129
Lawyers .....	49.68	43.58	2,091	2,000	42.1	108,756	104,000	2,189
Paralegals and legal assistants	25.17	23.85	1,003	884	39.8	52,154	45,971	2,072
<b>Education, training, and library occupations</b> .....	28.44	27.35	1,119	1,094	39.3	46,745	47,129	1,643
Postsecondary teachers .....	39.00	38.13	1,517	1,506	38.9	59,613	54,906	1,529
Social sciences teachers, postsecondary .....	44.27	42.42	1,510	1,385	34.1	58,965	54,000	1,332
Miscellaneous postsecondary teachers	35.13	29.56	1,373	1,086	39.1	64,329	52,022	1,831
Primary, secondary, and special education school teachers .....	22.69	21.32	907	853	40.0	36,097	34,053	1,591
Elementary and middle school teachers .....	21.83	20.69	873	827	40.0	33,358	32,224	1,528
<b>Arts, design, entertainment, sports, and media occupations</b> .....	23.31	21.13	910	794	39.0	47,307	41,309	2,030
Designers .....	22.31	19.23	890	769	39.9	46,265	39,998	2,074
Graphic designers .....	17.20	17.07	692	679	40.2	35,996	35,300	2,092
News analysts, reporters and correspondents .....	31.60	32.69	1,215	1,298	38.5	63,189	67,500	1,999
Reporters and correspondents .....	27.13	28.85	1,039	1,106	38.3	54,018	57,493	1,991
Writers and editors .....	18.50	16.83	740	673	40.0	38,470	35,006	2,080

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations –Continued</b>								
Editors .....	\$19.10	\$18.07	\$764	\$723	40.0	\$39,736	\$37,594	2,080
<b>Healthcare practitioner and technical occupations .....</b>	28.97	23.94	1,135	925	39.2	59,007	48,090	2,037
Pharmacists .....	53.00	54.12	2,149	2,183	40.5	111,764	113,526	2,109
Physicians and surgeons .....	93.70	91.21	3,782	3,648	40.4	196,670	189,717	2,099
Registered nurses .....	28.86	27.14	1,112	1,036	38.5	57,814	53,872	2,003
Therapists .....	29.16	29.73	1,163	1,189	39.9	60,499	61,843	2,075
Physical therapists .....	29.19	29.73	1,162	1,189	39.8	60,420	61,843	2,070
Clinical laboratory technologists and technicians .....	22.42	22.09	895	884	39.9	46,553	45,947	2,076
Medical and clinical laboratory technologists .....	25.05	25.63	1,001	1,025	39.9	52,036	53,308	2,077
Medical and clinical laboratory technicians ..	17.38	16.20	693	648	39.9	36,043	33,696	2,074
Diagnostic related technologists and technicians .....	26.11	25.44	1,010	1,018	38.7	52,525	52,915	2,012
Radiologic technologists and technicians .....	24.95	23.24	960	901	38.5	49,940	46,875	2,001
Health diagnosing and treating practitioner support technicians .....	12.54	12.72	495	509	39.5	25,727	26,458	2,052
Pharmacy technicians .....	11.46	11.21	456	448	39.8	23,729	23,317	2,070
Licensed practical and licensed vocational nurses .....	18.10	18.04	711	720	39.3	36,980	37,440	2,044
Medical records and health information technicians ...	15.31	16.74	602	570	39.3	31,281	29,661	2,043
<b>Healthcare support occupations .....</b>	13.55	12.88	524	512	38.7	27,255	26,624	2,012
Nursing, psychiatric, and home health aides .....	11.42	10.85	445	423	39.0	23,141	22,011	2,026
Home health aides .....	11.24	10.58	443	419	39.4	23,010	21,767	2,048
Nursing aides, orderlies, and attendants .....	11.50	11.09	446	425	38.8	23,181	22,094	2,017
Miscellaneous healthcare support occupations .....	15.49	16.00	596	600	38.5	30,983	31,200	2,000
Dental assistants .....	16.92	18.00	635	644	37.5	33,028	33,509	1,952

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations –Continued</b>								
Medical assistants .....	\$13.27	\$12.68	\$525	\$506	39.6	\$27,306	\$26,312	2,058
Medical transcriptionists ...	18.41	19.59	736	784	40.0	38,291	40,756	2,080
Pharmacy aides .....	12.59	11.00	496	440	39.4	25,769	22,880	2,047
<b>Protective service occupations</b>	12.10	11.85	484	474	40.0	25,154	24,648	2,080
Security guards and gaming surveillance officers .....	11.82	11.78	473	471	40.0	24,582	24,502	2,080
Security guards .....	11.81	11.68	472	467	40.0	24,555	24,294	2,080
<b>Food preparation and serving related occupations .....</b>	9.62	9.00	367	358	38.2	18,999	18,637	1,976
First-line supervisors/managers, food preparation and serving workers .....	13.63	12.59	564	519	41.4	29,323	27,000	2,152
First-line supervisors/managers of food preparation and serving workers .....	13.60	12.89	559	504	41.1	29,060	26,187	2,137
Cooks .....	10.64	10.36	411	380	38.6	21,278	19,500	2,000
Cooks, institution and cafeteria .....	11.19	9.96	444	398	39.7	22,600	20,708	2,020
Cooks, restaurant .....	10.97	11.00	412	386	37.6	21,421	20,065	1,953
Food preparation workers .....	8.88	9.00	337	324	38.0	17,272	16,848	1,944
Food service, tipped .....	5.39	3.75	190	141	35.2	9,855	7,342	1,828
Bartenders .....	7.08	6.55	–	–	–	–	–	–
Waiters and waitresses .....	4.38	3.62	153	127	35.0	7,963	6,588	1,818
Dining room and cafeteria attendants and bartender helpers .....	8.39	8.50	300	290	35.8	15,605	15,080	1,859
Fast food and counter workers .....	9.11	9.00	347	355	38.1	17,775	18,304	1,951
Combined food preparation and serving workers, including fast food .....	9.07	9.00	345	354	38.1	17,670	18,304	1,948
Dishwashers .....	8.87	9.00	333	320	37.6	17,329	16,640	1,953
<b>Building and grounds cleaning and maintenance occupations .....</b>	12.00	10.79	477	424	39.8	24,249	22,048	2,021

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$13.55	\$13.50	\$552	\$540	40.7	\$27,853	\$26,628	2,056
First-line supervisors/managers of housekeeping and janitorial workers .....	13.53	12.80	552	540	40.8	28,696	28,074	2,122
Building cleaning workers .....	11.53	10.48	455	416	39.4	23,651	21,640	2,050
Janitors and cleaners, except maids and housekeeping cleaners	12.56	11.01	498	440	39.6	25,871	22,901	2,060
Maids and housekeeping cleaners .....	9.90	9.50	388	366	39.1	20,156	19,032	2,035
Grounds maintenance workers .....	13.53	13.00	556	500	41.1	24,900	25,857	1,840
Landscaping and groundskeeping workers .....	14.40	13.00	596	520	41.4	25,664	25,857	1,782
<b>Personal care and service occupations</b> .....	11.33	10.48	434	418	38.3	22,544	21,736	1,989
Gaming services workers .....	6.90	5.72	275	229	39.8	14,305	11,898	2,072
Gaming dealers .....	6.16	5.72	245	229	39.8	12,753	11,898	2,071
Barbers and cosmetologists ...	13.35	12.83	491	474	36.8	25,547	24,626	1,914
Hairdressers, hairstylists, and cosmetologists .....	13.35	12.83	491	474	36.8	25,547	24,626	1,914
Personal and home care aides	10.04	9.81	392	392	39.1	20,397	20,405	2,032
<b>Sales and related occupations</b>	19.71	14.50	787	574	39.9	40,887	29,744	2,075
First-line supervisors/managers, sales workers .....	19.14	16.53	773	660	40.4	40,206	34,341	2,100
First-line supervisors/managers of retail sales workers ..	17.13	15.92	688	642	40.2	35,791	33,384	2,089

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
First-line								
supervisors/managers of non-retail sales workers .....	\$27.72	\$20.07	\$1,145	\$803	41.3	\$59,548	\$41,750	2,148
Retail sales workers .....	12.83	10.89	507	426	39.5	26,316	22,152	2,051
Cashiers, all workers .....	10.08	10.00	395	389	39.2	20,461	20,218	2,031
Cashiers .....	10.14	10.00	397	390	39.2	20,574	20,261	2,030
Counter and rental clerks and parts salespersons ..	15.45	14.75	619	590	40.0	32,168	30,680	2,082
Counter and rental clerks .....	12.11	10.50	487	420	40.2	25,341	21,840	2,093
Parts salespersons .....	16.05	15.00	642	600	40.0	33,393	31,202	2,080
Retail salespersons .....	14.09	11.39	557	448	39.6	28,983	23,296	2,057
Advertising sales agents .....	19.54	16.35	782	654	40.0	40,647	34,016	2,080
Insurance sales agents .....	32.72	28.99	1,296	1,143	39.6	67,401	59,411	2,060
Securities, commodities, and financial services sales agents .....	62.99	34.19	2,520	1,368	40.0	131,021	71,113	2,080
Sales representatives, wholesale and manufacturing .....	28.26	23.63	1,169	945	41.3	60,762	49,148	2,150
Sales representatives, wholesale and manufacturing, technical and scientific products .....	35.81	39.48	1,458	1,579	40.7	75,801	82,125	2,117
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	26.78	23.00	1,111	920	41.5	57,747	47,840	2,157
Telemarketers .....	11.49	9.73	454	389	39.5	23,600	20,238	2,054
Miscellaneous sales and related workers .....	15.75	11.34	630	454	40.0	32,770	23,587	2,080
<b>Office and administrative support occupations</b> .....	15.50	14.42	615	572	39.7	31,945	29,744	2,061
First-line								
supervisors/managers of office and administrative support workers .....	23.41	21.38	936	878	40.0	48,674	45,635	2,079

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Switchboard operators, including answering service .....	\$10.65	\$10.37	\$426	\$415	40.0	\$22,149	\$21,563	2,080
Financial clerks .....	13.72	12.55	544	500	39.7	28,243	26,000	2,059
Bill and account collectors	13.26	12.55	530	502	40.0	27,584	26,104	2,080
Billing and posting clerks and machine operators	13.55	13.60	539	544	39.8	28,040	28,288	2,070
Bookkeeping, accounting, and auditing clerks .....	14.42	13.95	571	554	39.6	29,629	28,808	2,054
Payroll and timekeeping clerks .....	17.11	17.00	685	680	40.0	35,594	35,354	2,080
Procurement clerks .....	17.39	18.96	696	758	40.0	36,173	39,441	2,080
Tellers .....	10.89	10.76	429	430	39.4	22,296	22,360	2,048
Brokerage clerks .....	16.54	15.94	662	638	40.0	34,403	33,155	2,080
Credit authorizers, checkers, and clerks .....	13.21	13.22	528	529	40.0	27,481	27,496	2,080
Customer service representatives .....	15.42	14.00	614	558	39.9	31,783	28,933	2,062
File clerks .....	13.04	11.18	503	430	38.6	26,152	22,360	2,006
Hotel, motel, and resort desk clerks .....	9.14	8.75	344	338	37.7	17,899	17,576	1,958
Interviewers, except eligibility and loan .....	12.55	12.83	502	513	40.0	26,086	26,686	2,078
Loan interviewers and clerks	14.89	15.43	590	586	39.6	30,693	30,451	2,062
New accounts clerks .....	13.77	13.20	551	528	40.0	28,637	27,462	2,080
Order clerks .....	16.97	16.28	678	651	39.9	35,249	33,854	2,077
Human resources assistants, except payroll and timekeeping .....	16.91	16.85	677	674	40.0	35,182	35,048	2,080
Receptionists and information clerks .....	13.70	14.18	541	535	39.5	28,147	27,807	2,055
Dispatchers .....	16.42	17.19	666	700	40.6	34,653	36,400	2,111
Dispatchers, except police, fire, and ambulance .....	16.42	17.19	666	700	40.6	34,653	36,400	2,111
Production, planning, and expediting clerks .....	19.46	18.34	778	734	40.0	40,480	38,147	2,080
Shipping, receiving, and traffic clerks .....	12.95	13.00	515	520	39.8	26,779	27,040	2,068
Stock clerks and order fillers	13.87	13.03	550	521	39.7	28,619	27,104	2,063

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Weighers, measurers, checkers, and samplers, recordkeeping .....	\$14.01	\$12.25	\$552	\$490	39.4	\$28,711	\$25,480	2,049
Secretaries and administrative assistants .....	18.09	17.55	713	696	39.4	37,011	36,171	2,046
Executive secretaries and administrative assistants .....	19.73	20.38	787	815	39.9	40,944	42,397	2,076
Legal secretaries .....	18.14	18.25	719	745	39.6	37,377	38,761	2,061
Medical secretaries .....	15.70	15.00	610	586	38.9	31,713	30,451	2,020
Secretaries, except legal, medical, and executive	16.74	17.02	647	659	38.7	33,509	34,029	2,002
Data entry and information processing workers .....	13.24	13.00	527	520	39.8	27,405	27,040	2,069
Data entry keyers .....	13.08	13.00	522	520	39.9	27,121	27,040	2,074
Word processors and typists .....	14.05	12.95	553	518	39.4	28,770	26,936	2,048
Insurance claims and policy processing clerks .....	16.24	14.60	639	575	39.3	33,232	29,910	2,046
Mail clerks and mail machine operators, except postal service .....	11.86	11.14	472	445	39.8	24,545	23,165	2,070
Office clerks, general .....	14.85	13.65	588	546	39.6	30,479	28,392	2,053
<b>Construction and extraction occupations</b> .....	21.55	20.50	864	820	40.1	42,944	40,595	1,992
First-line supervisors/managers of construction trades and extraction workers .....	29.52	30.01	1,170	1,200	39.6	59,619	62,026	2,019
Carpenters .....	21.30	19.00	852	760	40.0	44,304	39,520	2,080
Cement masons, concrete finishers, and terrazzo workers .....	20.60	22.13	824	885	40.0	40,442	43,968	1,963
Cement masons and concrete finishers .....	20.60	22.13	824	885	40.0	40,442	43,968	1,963
Construction laborers .....	18.80	16.50	752	660	40.0	36,758	34,320	1,955
Construction equipment operators .....	27.61	28.23	1,104	1,129	40.0	45,554	48,500	1,650

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Operating engineers and other construction equipment operators ....	\$28.63	\$31.09	\$1,145	\$1,244	40.0	\$52,000	\$49,650	1,816
Electricians .....	19.46	18.25	778	730	40.0	40,475	37,960	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.98	27.84	1,076	1,029	39.9	55,953	53,518	2,074
Plumbers, pipefitters, and steamfitters .....	27.18	27.84	1,084	1,114	39.9	56,351	57,911	2,073
Sheet metal workers .....	25.90	22.75	1,002	910	38.7	52,107	47,320	2,012
Helpers, construction trades ..	13.13	12.00	525	480	40.0	25,109	24,918	1,912
<b>Installation, maintenance, and repair occupations</b> .....	20.60	20.10	827	804	40.1	43,006	41,812	2,087
First-line supervisors/managers of mechanics, installers, and repairers .....	27.42	25.75	1,148	1,030	41.9	59,691	53,564	2,177
Radio and telecommunications equipment installers and repairers .....	24.48	25.12	979	1,005	40.0	50,914	52,258	2,080
Telecommunications equipment installers and repairers, except line installers .....	24.48	25.12	979	1,005	40.0	50,914	52,258	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	22.60	20.84	904	834	40.0	47,005	43,349	2,080
Aircraft mechanics and service technicians .....	25.82	27.50	1,033	1,100	40.0	53,716	57,200	2,080
Automotive technicians and repairers .....	18.28	18.00	733	720	40.1	38,128	37,440	2,086
Automotive body and related repairers .....	20.97	20.50	839	820	40.0	43,615	42,640	2,080
Automotive service technicians and mechanics .....	17.72	18.00	712	720	40.2	37,002	37,440	2,088
Bus and truck mechanics and diesel engine specialists ...	19.39	19.15	776	766	40.0	40,365	39,832	2,081

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Heavy vehicle and mobile equipment service technicians and mechanics .....	\$20.42	\$20.55	\$817	\$822	40.0	\$42,474	\$42,750	2,080
Mobile heavy equipment mechanics, except engines .....	20.54	20.55	821	822	40.0	42,713	42,750	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	20.98	22.06	839	882	40.0	43,638	45,879	2,080
Industrial machinery installation, repair, and maintenance workers .....	20.12	20.69	804	824	40.0	41,825	42,848	2,079
Industrial machinery mechanics .....	22.30	22.25	891	890	40.0	46,342	46,280	2,078
Maintenance and repair workers, general .....	18.00	18.13	720	725	40.0	37,432	37,710	2,079
Maintenance workers, machinery .....	15.51	15.12	620	605	40.0	32,257	31,450	2,080
Line installers and repairers ...	25.31	26.36	1,013	1,054	40.0	52,651	54,829	2,080
Electrical power-line installers and repairers	29.58	29.98	1,183	1,199	40.0	61,523	62,356	2,080
Telecommunications line installers and repairers	23.00	26.36	920	1,054	40.0	47,844	54,829	2,080
Miscellaneous installation, maintenance, and repair workers .....	16.82	15.14	673	606	40.0	34,985	31,500	2,080
Helpers--installation, maintenance, and repair workers .....	18.29	17.35	732	694	40.0	38,042	36,088	2,080
<b>Production occupations</b> .....	16.28	15.01	650	600	40.0	33,813	31,221	2,077
First-line supervisors/managers of production and operating workers .....	22.47	21.13	905	855	40.3	47,074	44,470	2,095
Electrical, electronics, and electromechanical assemblers .....	16.03	15.79	641	632	40.0	33,334	32,843	2,080

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Electrical and electronic equipment assemblers ..	\$16.28	\$15.79	\$651	\$632	40.0	\$33,865	\$32,843	2,080
Engine and other machine assemblers .....	16.99	17.15	680	686	40.0	35,336	35,672	2,080
Structural metal fabricators and fitters .....	25.10	26.75	1,004	1,070	40.0	52,203	55,640	2,080
Miscellaneous assemblers and fabricators .....	15.02	13.29	599	532	39.9	31,118	27,581	2,072
Bakers .....	13.64	11.95	538	478	39.4	27,956	24,856	2,049
Butchers and other meat, poultry, and fish processing workers .....	13.46	12.75	539	510	40.0	28,002	26,520	2,080
Butchers and meat cutters ..	18.59	16.25	744	650	40.0	38,671	33,800	2,080
Meat, poultry, and fish cutters and trimmers ....	12.87	13.25	515	530	40.0	26,768	27,560	2,080
Miscellaneous food processing workers .....	14.71	14.42	588	577	40.0	30,590	29,994	2,080
Food batchmakers .....	15.14	14.86	606	594	40.0	31,501	30,909	2,080
Computer control programmers and operators .....	19.30	19.36	771	774	39.9	40,080	40,269	2,077
Computer-controlled machine tool operators, metal and plastic .....	17.96	17.28	717	684	39.9	37,290	35,548	2,076
Forming machine setters, operators, and tenders, metal and plastic .....	16.07	15.42	643	617	40.0	33,434	32,082	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	15.36	15.42	614	617	40.0	31,939	32,082	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	15.85	15.53	634	620	40.0	32,952	32,240	2,079
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	14.30	14.18	571	567	39.9	29,712	29,494	2,077

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	\$16.30	\$15.19	\$652	\$608	40.0	\$33,914	\$31,595	2,080
Machinists .....	21.12	20.60	845	824	40.0	43,923	42,848	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	12.90	12.00	515	480	40.0	26,771	24,966	2,075
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	12.90	12.00	515	480	40.0	26,771	24,966	2,075
Multiple machine tool setters, operators, and tenders, metal and plastic .....	20.52	20.21	821	808	40.0	42,691	42,037	2,080
Tool and die makers .....	24.40	24.00	976	960	40.0	50,755	49,920	2,080
Welding, soldering, and brazing workers .....	17.16	16.34	686	654	40.0	35,691	33,987	2,080
Welders, cutters, solderers, and brazers .....	17.15	16.23	686	649	40.0	35,678	33,758	2,080
Welding, soldering, and brazing machine setters, operators, and tenders .....	17.18	16.43	687	657	40.0	35,741	34,174	2,080
Miscellaneous metalworkers and plastic workers .....	15.70	16.75	628	670	40.0	32,654	34,840	2,080
Bookbinders and bindery workers .....	13.00	12.78	520	511	40.0	27,036	26,574	2,080
Bindery workers .....	13.00	12.78	520	511	40.0	27,036	26,574	2,080
Printers .....	17.56	17.15	699	686	39.8	36,323	35,672	2,068
Prepress technicians and workers .....	16.52	16.80	661	672	40.0	34,368	34,944	2,080
Printing machine operators	17.60	17.15	699	686	39.7	36,347	35,672	2,065
Laundry and dry-cleaning workers .....	10.87	11.33	429	453	39.5	22,308	23,566	2,053
Sewing machine operators .....	9.83	9.10	393	364	40.0	20,322	18,928	2,068
Cabinetmakers and bench carpenters .....	14.62	14.15	585	566	40.0	30,415	29,432	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Woodworking machine setters, operators, and tenders .....	\$14.73	\$14.56	\$589	\$582	40.0	\$30,644	\$30,285	2,080
Woodworking machine setters, operators, and tenders, except sawing	14.28	14.55	571	582	40.0	29,700	30,264	2,080
Chemical processing machine setters, operators, and tenders .....	18.14	17.50	726	700	40.0	37,728	36,400	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	19.22	17.76	769	710	40.0	39,974	36,941	2,080
Crushing, grinding, polishing, mixing, and blending workers .....	14.54	14.85	582	594	40.0	30,240	30,888	2,080
Cutting workers .....	14.42	13.23	573	529	39.7	29,691	27,483	2,059
Cutting and slicing machine setters, operators, and tenders ..	14.38	13.21	570	529	39.7	29,657	27,483	2,063
Inspectors, testers, sorters, samplers, and weighers ....	17.71	16.51	709	660	40.0	36,846	34,341	2,080
Medical, dental, and ophthalmic laboratory technicians .....	16.42	15.30	649	612	39.6	33,773	31,824	2,057
Packaging and filling machine operators and tenders .....	17.33	17.22	693	689	40.0	36,056	35,818	2,080
Painting workers .....	18.05	17.63	722	705	40.0	37,549	36,670	2,080
Coating, painting, and spraying machine setters, operators, and tenders .....	17.44	16.50	698	660	40.0	36,280	34,320	2,080
Miscellaneous production workers .....	13.66	12.36	546	494	40.0	28,383	25,709	2,078
Helpers--production workers .....	12.59	12.00	503	480	40.0	26,179	24,960	2,080
<b>Transportation and material moving occupations</b> .....	17.20	15.16	708	626	41.2	36,566	32,198	2,127

See footnotes at end of table.

**Table 12**

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	\$18.60	\$18.88	\$751	\$755	40.4	\$39,057	\$39,275	2,100
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	28.66	24.83	1,188	1,069	41.4	61,775	55,596	2,155
Driver/sales workers and truck drivers .....	16.74	16.40	718	667	42.9	37,050	34,590	2,213
Driver/sales workers .....	13.84	14.44	581	578	42.0	30,212	30,039	2,182
Truck drivers, heavy and tractor-trailer .....	18.00	18.09	789	752	43.8	40,537	39,104	2,251
Truck drivers, light or delivery services .....	14.83	13.35	612	530	41.2	31,814	27,560	2,145
Dredge, excavating, and loading machine operators	23.38	26.05	935	1,042	40.0	45,662	54,184	1,953
Excavating and loading machine and dragline operators .....	20.25	18.20	810	728	40.0	36,940	32,552	1,824
Industrial truck and tractor operators .....	14.82	14.00	592	560	40.0	30,794	29,120	2,078
Laborers and material movers, hand .....	13.06	11.95	519	478	39.8	26,983	24,856	2,066
Cleaners of vehicles and equipment .....	13.09	12.00	524	480	40.0	27,237	24,960	2,080
Laborers and freight, stock, and material movers, hand .....	13.73	12.65	543	506	39.6	28,209	26,312	2,054

See footnotes at end of table.

**Table 12**

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Machine feeders and offbearers .....	\$12.71	\$12.90	\$505	\$516	39.7	\$26,258	\$26,838	2,065
Packers and packagers, hand .....	12.16	11.20	486	448	40.0	25,290	23,296	2,079

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$24.26	\$21.07	\$958	\$845	39.5	\$44,502	\$40,638	1,835
<b>Management occupations</b> .....	39.62	36.01	1,592	1,440	40.2	80,304	72,082	2,027
General and operations managers .....	32.04	29.35	1,281	1,174	40.0	65,708	61,048	2,051
Education administrators .....	37.96	36.57	1,510	1,463	39.8	73,330	72,082	1,932
Education administrators, elementary and secondary school .....	45.86	45.03	1,818	1,737	39.6	87,785	80,390	1,914
<b>Business and financial operations occupations</b> .....	27.27	24.07	1,089	963	39.9	56,517	50,066	2,072
Claims adjusters, appraisers, examiners, and investigators .....	25.36	26.39	1,015	1,056	40.0	52,756	54,891	2,080
Claims adjusters, examiners, and investigators .....	25.36	26.39	1,015	1,056	40.0	52,756	54,891	2,080
Compliance officers, except agriculture, construction, health and safety, and transportation .....	30.86	31.58	1,234	1,263	40.0	64,188	65,686	2,080
Accountants and auditors .....	22.64	22.26	906	891	40.0	47,091	46,307	2,080
<b>Computer and mathematical science occupations</b> .....	26.40	25.76	1,064	1,031	40.3	54,684	53,589	2,071
Computer support specialists .....	23.45	20.92	938	837	40.0	48,772	43,509	2,080
Computer systems analysts .....	33.51	36.42	1,341	1,457	40.0	69,162	75,754	2,064
Network and computer systems administrators .....	23.42	23.16	923	926	39.4	43,742	48,173	1,868
<b>Architecture and engineering occupations</b> .....	27.42	26.34	1,072	1,067	39.1	55,740	55,458	2,033
Engineers .....	35.20	34.71	1,435	1,388	40.8	74,610	72,197	2,120
Engineering technicians, except drafters .....	22.06	20.86	882	834	40.0	45,888	43,389	2,080
Civil engineering technicians .....	20.39	18.37	816	735	40.0	42,415	38,210	2,080
<b>Life, physical, and social science occupations</b> .....	24.79	24.59	990	984	39.9	45,189	40,392	1,823
Psychologists .....	31.74	29.70	1,269	1,188	40.0	51,296	46,117	1,616
Clinical, counseling, and school psychologists .....	31.74	29.70	1,269	1,188	40.0	51,296	46,117	1,616

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> .....	\$21.85	\$20.20	\$871	\$809	39.9	\$42,348	\$41,662	1,938
Counselors .....	24.62	23.39	981	939	39.8	46,279	45,600	1,880
Educational, vocational, and school counselors ..	30.10	27.81	1,193	1,112	39.6	50,978	49,185	1,694
Rehabilitation counselors ..	22.50	22.27	900	891	40.0	46,803	46,322	2,080
Social workers .....	22.20	19.06	883	762	39.8	41,322	39,520	1,861
Child, family, and school social workers .....	23.83	20.00	945	800	39.6	41,588	41,600	1,745
Miscellaneous community and social service specialists .....	19.42	18.93	777	757	40.0	40,058	38,700	2,063
Probation officers and correctional treatment specialists .....	20.31	19.67	813	787	40.0	42,250	40,914	2,080
<b>Legal occupations</b> .....	37.41	33.98	1,475	1,359	39.4	76,705	70,678	2,050
Lawyers .....	31.50	32.21	1,224	1,284	38.9	63,666	66,747	2,021
Judges, magistrates, and other judicial workers .....	56.28	62.08	2,251	2,483	40.0	117,054	129,124	2,080
<b>Education, training, and library occupations</b> .....	32.46	30.29	1,234	1,168	38.0	47,309	44,493	1,457
Postsecondary teachers .....	60.69	48.43	2,413	1,926	39.8	96,825	75,549	1,595
Primary, secondary, and special education school teachers .....	32.62	31.10	1,247	1,212	38.2	46,718	45,647	1,432
Preschool and kindergarten teachers .....	33.73	32.77	1,298	1,235	38.5	47,141	45,708	1,398
Kindergarten teachers, except special education .....	34.71	33.23	1,333	1,274	38.4	47,758	45,800	1,376
Elementary and middle school teachers .....	32.14	30.77	1,227	1,210	38.2	45,870	45,438	1,427
Elementary school teachers, except special education .....	31.64	30.41	1,211	1,205	38.3	45,328	45,250	1,432
Middle school teachers, except special and vocational education .....	33.96	32.79	1,283	1,238	37.8	47,815	45,649	1,408
Secondary school teachers .....	32.88	31.58	1,265	1,222	38.5	47,586	46,092	1,447

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Secondary school teachers, except special and vocational education	\$32.93	\$31.69	\$1,265	\$1,223	38.4	\$47,564	\$46,161	1,444
Vocational education teachers, secondary school .....	31.91	29.50	1,255	1,180	39.3	48,029	45,194	1,505
Special education teachers	34.90	33.63	1,316	1,261	37.7	49,959	48,441	1,432
Special education teachers, preschool, kindergarten, and elementary school ....	32.53	30.78	1,221	1,165	37.5	45,343	43,697	1,394
Special education teachers, middle school .....	39.14	37.62	1,475	1,414	37.7	56,037	54,174	1,432
Librarians .....	26.26	24.21	1,017	968	38.7	45,387	44,134	1,728
Instructional coordinators .....	32.21	31.53	1,267	1,261	39.3	58,131	58,555	1,805
Teacher assistants .....	11.64	11.11	407	399	35.0	15,194	14,700	1,306
<b>Arts, design, entertainment, sports, and media occupations</b> .....	22.16	22.16	887	886	40.0	46,099	46,093	2,080
<b>Healthcare practitioner and technical occupations</b> .....	27.20	24.80	1,079	987	39.7	52,683	48,318	1,937
Registered nurses .....	27.95	26.74	1,093	1,069	39.1	53,428	53,140	1,912
Therapists .....	37.13	35.94	1,428	1,399	38.5	53,310	52,000	1,436
Speech-language pathologists .....	36.70	35.73	1,402	1,343	38.2	50,245	49,079	1,369
Diagnostic related technologists and technicians .....	25.06	25.98	1,001	1,039	39.9	52,048	54,038	2,077
Radiologic technologists and technicians .....	25.06	25.98	1,001	1,039	39.9	52,048	54,038	2,077
Emergency medical technicians and paramedics .....	16.36	14.89	680	596	41.6	35,371	30,969	2,162
Health diagnosing and treating practitioner support technicians .....	16.99	17.75	664	639	39.1	34,506	33,228	2,031

See footnotes at end of table.



**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Licensed practical and licensed vocational nurses	\$17.65	\$17.86	\$706	\$714	40.0	\$36,713	\$37,149	2,080
<b>Healthcare support occupations</b> .....	13.28	12.20	525	471	39.6	27,243	24,170	2,051
Nursing, psychiatric, and home health aides .....	11.81	10.40	465	405	39.3	24,155	21,070	2,045
Nursing aides, orderlies, and attendants .....	11.88	10.56	465	405	39.1	24,170	21,070	2,035
Miscellaneous healthcare support occupations .....	13.95	13.67	557	547	39.9	28,675	28,436	2,056
<b>Protective service occupations</b>	21.04	20.02	878	825	41.7	45,446	42,806	2,160
First-line supervisors/managers, law enforcement workers .....	38.42	40.21	1,537	1,608	40.0	79,909	83,637	2,080
First-line supervisors/managers of police and detectives	39.16	40.21	1,566	1,608	40.0	81,457	83,637	2,080
Fire fighters .....	18.74	18.60	956	966	51.0	49,720	50,214	2,653
Bailiffs, correctional officers, and jailers .....	16.72	15.03	669	601	40.0	34,781	31,262	2,081
Correctional officers and jailers .....	16.71	15.03	669	601	40.0	34,774	31,262	2,081
Police officers .....	24.72	25.12	989	1,008	40.0	51,444	52,395	2,081
Police and sheriff's patrol officers .....	24.72	25.12	989	1,008	40.0	51,444	52,395	2,081
Security guards and gaming surveillance officers .....	16.89	17.39	676	696	40.0	33,595	35,818	1,988
Security guards .....	16.89	17.39	676	696	40.0	33,595	35,818	1,988
<b>Food preparation and serving related occupations</b> .....	12.22	11.60	453	407	37.1	19,342	15,926	1,583
First-line supervisors/managers, food preparation and serving workers .....	17.25	13.87	658	552	38.1	28,787	25,875	1,668

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
First-line supervisors/managers of food preparation and serving workers .....	\$20.02	\$20.46	\$801	\$818	40.0	\$37,968	\$30,347	1,897
Cooks .....	11.19	11.07	406	402	36.2	15,741	14,859	1,406
Cooks, institution and cafeteria .....	11.19	11.07	406	402	36.2	15,741	14,859	1,406
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.18	14.11	565	564	39.8	28,235	28,621	1,991
Building cleaning workers .....	13.61	13.76	543	550	39.9	27,982	28,332	2,056
Janitors and cleaners, except maids and housekeeping cleaners .....	13.82	13.91	551	550	39.9	28,386	28,621	2,055
Grounds maintenance workers .....	17.74	17.67	710	707	40.0	29,059	32,926	1,638
Landscaping and groundskeeping workers .....	18.33	17.72	733	709	40.0	30,376	33,717	1,658
<b>Personal care and service occupations</b> .....	16.90	15.70	674	576	39.9	30,388	24,700	1,798
<b>Sales and related occupations</b> .....	19.06	16.74	756	658	39.7	33,722	30,235	1,769
Retail sales workers .....	15.31	14.54	605	581	39.5	27,232	27,472	1,779
<b>Office and administrative support occupations</b> .....	16.36	16.12	651	634	39.8	32,939	32,053	2,013
First-line supervisors/managers of office and administrative support workers .....	18.91	18.18	757	727	40.0	39,343	37,821	2,080
Financial clerks .....	16.97	18.23	678	729	40.0	35,093	37,627	2,068
Bookkeeping, accounting, and auditing clerks .....	17.48	18.81	698	752	40.0	36,100	38,771	2,066
Court, municipal, and license clerks .....	14.31	12.80	572	512	40.0	29,746	26,624	2,078
Eligibility interviewers, government programs .....	18.54	18.40	742	736	40.0	38,561	38,280	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Dispatchers .....	\$15.71	\$15.76	\$629	\$630	40.0	\$32,684	\$32,781	2,080
Police, fire, and ambulance dispatchers .....	15.68	15.01	627	600	40.0	32,625	31,221	2,080
Secretaries and administrative assistants .....	16.45	16.14	653	618	39.7	32,161	31,579	1,956
Executive secretaries and administrative assistants .....	17.58	16.62	703	665	40.0	36,379	34,574	2,069
Secretaries, except legal, medical, and executive	15.57	15.19	615	592	39.5	29,338	29,097	1,884
Office clerks, general .....	16.11	16.09	643	643	39.9	33,024	32,136	2,050
<b>Construction and extraction occupations</b> .....	16.79	15.75	671	630	40.0	34,833	32,510	2,075
First-line supervisors/managers of construction trades and extraction workers .....	20.11	17.79	804	712	40.0	41,831	37,003	2,080
Construction laborers .....	14.23	11.96	569	478	40.0	29,605	24,877	2,080
Construction equipment operators .....	14.65	14.27	586	571	40.0	30,473	29,682	2,080
Operating engineers and other construction equipment operators ....	14.87	14.37	595	575	40.0	30,929	29,892	2,080
Highway maintenance workers .....	15.84	15.35	633	614	40.0	32,729	31,928	2,067
<b>Installation, maintenance, and repair occupations</b> .....	20.21	18.54	808	742	40.0	42,036	38,565	2,080
Bus and truck mechanics and diesel engine specialists ...	18.30	17.25	732	690	40.0	38,069	35,880	2,080
Industrial machinery installation, repair, and maintenance workers .....	16.79	16.00	672	640	40.0	34,923	33,272	2,080
Maintenance and repair workers, general .....	16.48	15.94	659	638	40.0	34,273	33,151	2,080
Line installers and repairers ...	24.56	24.75	982	990	40.0	51,084	51,480	2,080
Electrical power-line installers and repairers	24.56	24.75	982	990	40.0	51,084	51,480	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> .....	\$21.88	\$20.93	\$875	\$837	40.0	\$45,509	\$43,543	2,080
Power plant operators, distributors, and dispatchers .....	25.43	29.16	1,017	1,166	40.0	52,898	60,653	2,080
Power plant operators .....	25.59	29.16	1,024	1,166	40.0	53,235	60,653	2,080
Water and liquid waste treatment plant and system operators .....	19.49	19.66	780	786	40.0	40,537	40,893	2,080
<b>Transportation and material moving occupations</b> .....	18.86	20.30	705	712	37.4	33,546	32,282	1,779

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 14**

**Size of establishment: Mean hourly earnings<sup>1</sup> of workers in private industry establishments for major occupational groups**

Occupational group <sup>2</sup>	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
<b>All workers</b> .....	\$18.61	\$16.28	\$18.04	\$19.09	\$23.14
Management, professional, and related .....	30.66	26.54	27.70	32.65	33.19
Management, business, and financial .....	33.15	27.84	34.12	34.76	35.96
Professional and related .....	29.30	25.75	24.03	31.68	31.64
Service .....	10.26	9.84	9.29	10.71	12.09
Sales and office .....	15.44	14.62	19.44	14.96	16.14
Sales and related .....	16.38	14.94	24.92	14.39	26.34
Office and administrative support .....	14.93	14.40	15.76	15.31	15.13
Natural resources, construction, and maintenance .....	20.80	19.70	20.91	23.26	25.07
Construction and extraction .....	21.38	—	—	—	—
Installation, maintenance, and repair .....	20.50	19.81	19.75	22.36	22.30
Production, transportation, and material moving .....	15.93	15.40	14.50	15.99	17.58
Production .....	16.04	15.79	15.03	16.05	16.72
Transportation and material moving .....	15.80	15.20	13.92	15.89	19.83
	Relative error				
<b>All workers</b> .....	1.5%	2.5%	4.5%	4.1%	4.0%
Management, professional, and related .....	3.3	6.0	5.8	8.9	1.6
Management, business, and financial .....	2.3	5.3	8.2	4.6	3.3
Professional and related .....	5.0	7.9	5.2	13.1	2.1
Service .....	1.9	3.2	4.0	2.1	4.7
Sales and office .....	2.4	2.6	9.5	1.6	4.5
Sales and related .....	6.2	6.2	16.4	2.5	22.2
Office and administrative support .....	1.2	1.9	4.4	1.8	2.4
Natural resources, construction, and maintenance .....	2.9	4.0	5.6	3.6	10.0
Construction and extraction .....	4.2	—	—	—	—
Installation, maintenance, and repair .....	2.6	4.2	7.2	4.4	9.8
Production, transportation, and material moving .....	1.6	5.1	8.2	2.3	6.0
Production .....	2.8	8.7	4.9	3.2	5.2
Transportation and material moving .....	4.8	6.8	12.5	4.7	20.9

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$18.59	\$15.87	\$740	\$630	39.8	\$38,142	\$32,433	2,052
<b>Management occupations</b> .....	32.22	30.07	1,341	1,271	41.6	69,625	66,113	2,161
General and operations managers .....	33.30	32.81	1,438	1,342	43.2	74,777	69,772	2,246
Marketing and sales managers .....	46.92	48.66	1,957	2,288	41.7	101,779	118,964	2,169
Sales managers .....	44.32	48.66	1,870	2,288	42.2	97,265	118,964	2,195
Financial managers .....	32.01	27.47	1,268	1,030	39.6	65,946	53,561	2,060
Construction managers .....	27.67	25.43	1,136	1,271	41.1	59,083	66,113	2,135
Medical and health services managers .....	32.33	32.79	1,293	1,311	40.0	67,247	68,197	2,080
<b>Business and financial operations occupations</b> .....	27.33	22.80	1,107	912	40.5	57,576	47,424	2,107
Buyers and purchasing agents .....	22.86	22.80	914	912	40.0	47,539	47,424	2,080
Claims adjusters, appraisers, examiners, and investigators .....	26.23	27.49	1,039	1,072	39.6	54,019	55,755	2,059
Cost estimators .....	27.91	22.50	1,180	925	42.3	61,347	48,101	2,198
Human resources, training, and labor relations specialists .....	26.31	21.95	1,105	878	42.0	57,460	45,656	2,184
Accountants and auditors .....	27.04	27.64	1,086	1,106	40.2	56,475	57,500	2,088
Financial analysts and advisors .....	32.43	28.85	1,278	1,154	39.4	66,473	60,008	2,050
Loan counselors and officers .....	32.13	21.64	1,280	865	39.8	66,566	45,001	2,072
Loan officers .....	32.38	21.64	1,289	865	39.8	67,049	45,001	2,071
<b>Computer and mathematical science occupations</b> .....	32.08	27.17	1,300	1,129	40.5	67,587	58,710	2,107
Computer software engineers .....	41.85	48.08	1,674	1,923	40.0	87,040	100,000	2,080
Computer software engineers, applications .....	43.59	52.18	1,744	2,087	40.0	90,666	108,528	2,080
Computer support specialists .....	25.85	26.94	1,032	1,078	39.9	53,659	56,031	2,076
Network and computer systems administrators .....	29.11	26.10	1,226	1,385	42.1	63,766	71,999	2,191
<b>Architecture and engineering occupations</b> .....	26.13	25.02	1,060	1,001	40.6	54,734	52,037	2,094
Architects, except naval .....	27.87	33.80	1,205	1,367	43.2	59,655	71,074	2,140
Engineers .....	31.76	27.45	1,300	1,078	40.9	67,623	56,080	2,129
Drafters .....	22.42	24.00	871	960	38.9	45,295	49,920	2,021

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Engineering technicians, except drafters .....	\$24.17	\$23.98	\$967	\$959	40.0	\$50,283	\$49,878	2,080
<b>Life, physical, and social science occupations</b> .....	28.95	22.60	1,198	904	41.4	62,289	47,006	2,152
<b>Community and social services occupations</b> .....	16.69	16.62	658	665	39.5	34,241	34,570	2,052
Counselors .....	19.07	21.15	737	846	38.6	38,303	44,000	2,008
Substance abuse and behavioral disorder counselors .....	21.23	22.34	854	894	40.2	44,391	46,471	2,091
Miscellaneous community and social service specialists .....	14.56	14.18	580	567	39.8	30,148	29,494	2,070
<b>Legal occupations</b> .....	34.96	27.69	1,417	1,360	40.5	73,662	70,717	2,107
Lawyers .....	45.99	40.51	1,962	1,893	42.7	102,008	98,438	2,218
Paralegals and legal assistants	21.86	20.56	836	771	38.2	43,465	40,092	1,989
<b>Education, training, and library occupations</b> .....	17.94	17.70	706	692	39.4	31,677	28,059	1,766
Primary, secondary, and special education school teachers .....	20.12	17.78	805	711	40.0	32,302	28,092	1,606
<b>Arts, design, entertainment, sports, and media occupations</b> .....	19.19	16.01	734	640	38.3	38,191	33,280	1,991
Designers .....	17.65	16.01	703	641	39.8	36,573	33,309	2,072
Writers and editors .....	17.96	15.67	718	627	40.0	37,349	32,602	2,080
Editors .....	18.93	15.67	757	627	40.0	39,381	32,602	2,080
<b>Healthcare practitioner and technical occupations</b> .....	27.92	23.08	1,102	886	39.5	57,314	46,051	2,053
Registered nurses .....	25.65	25.00	991	962	38.6	51,536	49,999	2,009
Licensed practical and licensed vocational nurses	16.55	16.00	647	636	39.1	33,654	33,051	2,034

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> .....	\$14.17	\$13.75	\$543	\$523	38.3	\$28,251	\$27,170	1,993
Nursing, psychiatric, and home health aides .....	10.69	9.80	414	388	38.7	21,523	20,155	2,014
Home health aides .....	10.22	9.80	396	390	38.8	20,606	20,259	2,016
Nursing aides, orderlies, and attendants .....	10.97	10.00	425	376	38.7	22,079	19,552	2,013
Miscellaneous healthcare support occupations .....	15.81	16.00	604	619	38.2	31,400	32,198	1,986
Dental assistants .....	16.92	18.00	635	644	37.5	33,028	33,509	1,952
<b>Protective service occupations</b> .....	10.11	9.75	405	390	40.0	21,036	20,280	2,080
<b>Food preparation and serving related occupations</b> .....	9.31	9.00	354	358	38.0	18,369	18,512	1,972
First-line supervisors/managers, food preparation and serving workers .....	13.23	10.45	551	418	41.7	28,650	21,736	2,166
First-line supervisors/managers of food preparation and serving workers .....	13.33	10.45	550	418	41.3	28,622	21,736	2,147
Cooks .....	9.90	9.58	380	360	38.4	19,777	18,720	1,998
Cooks, institution and cafeteria .....	9.42	9.90	372	396	39.5	19,339	20,592	2,053
Cooks, restaurant .....	10.54	10.36	392	363	37.2	20,374	18,859	1,933
Food preparation workers .....	8.88	9.00	332	320	37.4	17,244	16,640	1,942
Food service, tipped .....	5.27	3.63	183	138	34.8	9,531	7,191	1,810
Bartenders .....	7.19	9.00	—	—	—	—	—	—
Waiters and waitresses .....	4.32	3.62	148	127	34.4	7,717	6,588	1,788
Fast food and counter workers .....	9.11	9.10	347	360	38.1	17,934	18,304	1,968
Combined food preparation and serving workers, including fast food .....	9.11	9.10	347	360	38.1	17,934	18,304	1,968
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.24	10.32	447	400	39.8	22,185	20,800	1,974

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$11.75	\$10.80	\$484	\$486	41.2	\$24,002	\$25,272	2,042
Building cleaning workers .....	10.07	9.50	393	372	39.0	20,416	19,365	2,027
Janitors and cleaners, except maids and housekeeping cleaners	10.99	10.32	436	413	39.7	22,682	21,468	2,064
Maids and housekeeping cleaners .....	9.44	8.90	364	340	38.5	18,913	17,680	2,003
Grounds maintenance workers .....	13.58	13.00	558	520	41.1	24,941	25,857	1,836
Landscaping and groundskeeping workers .....	14.49	13.00	600	520	41.4	25,731	25,857	1,775
<b>Personal care and service occupations</b> .....	11.06	9.50	419	370	37.8	21,768	19,240	1,967
<b>Sales and related occupations</b>	20.43	15.00	816	600	39.9	42,443	31,200	2,077
First-line supervisors/managers, sales workers .....	18.65	15.09	757	617	40.6	39,379	32,094	2,111
First-line supervisors/managers of retail sales workers ..	16.12	15.00	649	599	40.2	33,734	31,140	2,092
First-line supervisors/managers of non-retail sales workers .....	25.90	20.07	1,080	803	41.7	56,172	41,750	2,169
Retail sales workers .....	13.43	11.09	530	440	39.5	27,571	22,880	2,052
Cashiers, all workers .....	9.70	9.57	376	380	38.7	19,539	19,760	2,014
Cashiers .....	9.70	9.57	376	380	38.7	19,539	19,760	2,014
Counter and rental clerks and parts salespersons ..	15.16	14.75	607	590	40.0	31,571	30,680	2,082
Parts salespersons .....	15.80	15.00	632	600	40.0	32,872	31,202	2,080
Retail salespersons .....	15.27	12.75	607	490	39.8	31,571	25,474	2,068
Insurance sales agents .....	40.25	40.16	1,593	1,606	39.6	82,835	83,524	2,058

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Securities, commodities, and financial services sales agents .....	\$67.33	\$34.80	\$2,693	\$1,392	40.0	\$140,050	\$72,392	2,080
Sales representatives, wholesale and manufacturing .....	26.57	21.93	1,093	899	41.2	56,861	46,750	2,140
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	25.42	21.93	1,046	888	41.2	54,398	46,196	2,140
Miscellaneous sales and related workers .....	14.74	10.50	590	420	40.0	30,656	21,840	2,080
<b>Office and administrative support occupations</b> .....	15.37	14.20	608	566	39.6	31,544	29,328	2,052
First-line supervisors/managers of office and administrative support workers .....	22.60	23.90	895	956	39.6	46,535	49,704	2,059
Financial clerks .....	13.32	12.00	527	480	39.5	27,332	24,960	2,051
Billing and posting clerks and machine operators	11.84	11.10	468	430	39.5	24,315	22,360	2,053
Bookkeeping, accounting, and auditing clerks .....	14.38	13.41	569	520	39.6	29,455	27,040	2,048
Tellers .....	10.84	10.82	426	430	39.2	22,131	22,381	2,041
Brokerage clerks .....	16.74	17.90	670	716	40.0	34,818	37,232	2,080
Customer service representatives .....	16.21	14.00	646	560	39.8	33,167	28,400	2,046
Loan interviewers and clerks	14.32	14.64	565	586	39.5	29,404	30,451	2,053
Order clerks .....	15.04	13.50	602	540	40.0	31,287	28,080	2,080
Receptionists and information clerks .....	13.87	14.25	546	540	39.4	28,379	28,080	2,046
Dispatchers .....	16.35	17.40	657	700	40.2	34,148	36,400	2,088
Dispatchers, except police, fire, and ambulance .....	16.35	17.40	657	700	40.2	34,148	36,400	2,088
Production, planning, and expediting clerks .....	19.07	17.88	763	715	40.0	39,663	37,190	2,080
Shipping, receiving, and traffic clerks .....	13.95	14.20	556	568	39.8	28,900	29,528	2,071

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Stock clerks and order fillers	\$12.48	\$13.00	\$499	\$520	40.0	\$25,952	\$27,040	2,080
Secretaries and administrative assistants .....	16.86	16.00	652	602	38.6	33,802	31,200	2,005
Executive secretaries and administrative assistants .....	19.05	19.83	758	789	39.8	39,430	41,048	2,069
Legal secretaries .....	16.79	14.30	658	633	39.2	34,224	32,899	2,039
Medical secretaries .....	14.13	15.00	521	528	36.9	27,110	27,456	1,918
Secretaries, except legal, medical, and executive	15.40	12.42	573	497	37.2	29,503	24,698	1,916
Insurance claims and policy processing clerks .....	17.78	16.00	702	640	39.5	36,515	33,280	2,054
Office clerks, general .....	14.92	13.65	588	546	39.5	30,444	28,392	2,041
<b>Construction and extraction occupations</b> .....	20.53	19.46	824	767	40.1	40,603	37,440	1,977
First-line supervisors/managers of construction trades and extraction workers .....	28.81	30.01	1,141	1,200	39.6	58,009	55,994	2,014
Carpenters .....	19.89	17.75	796	710	40.0	41,375	36,920	2,080
Cement masons, concrete finishers, and terrazzo workers .....	20.14	22.13	806	885	40.0	39,387	43,968	1,955
Cement masons and concrete finishers .....	20.14	22.13	806	885	40.0	39,387	43,968	1,955
Construction laborers .....	18.88	16.50	755	660	40.0	36,501	34,320	1,933
Construction equipment operators .....	27.84	28.23	1,113	1,129	40.0	45,046	48,500	1,618
Operating engineers and other construction equipment operators ....	29.01	31.09	1,160	1,244	40.0	51,959	49,650	1,791
Electricians .....	16.77	16.00	671	640	40.0	34,885	33,280	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	24.98	25.20	996	987	39.9	51,778	51,320	2,073
Plumbers, pipefitters, and steamfitters .....	25.04	25.59	998	987	39.8	51,877	51,320	2,072
Sheet metal workers .....	22.58	21.11	858	800	38.0	44,612	41,600	1,976

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Helpers, construction trades ..	\$12.70	\$11.98	\$508	\$479	40.0	\$24,144	\$21,665	1,902
<b>Installation, maintenance, and repair occupations</b> .....	19.87	19.63	799	785	40.2	41,534	40,820	2,091
First-line supervisors/managers of mechanics, installers, and repairers .....	25.49	22.16	1,078	941	42.3	56,076	48,929	2,200
Radio and telecommunications equipment installers and repairers .....	23.82	25.12	953	1,005	40.0	49,545	52,258	2,080
Telecommunications equipment installers and repairers, except line installers .....	23.82	25.12	953	1,005	40.0	49,545	52,258	2,080
Automotive technicians and repairers .....	18.26	18.00	733	720	40.1	38,096	37,440	2,087
Automotive body and related repairers .....	21.72	21.42	869	857	40.0	45,173	44,545	2,080
Automotive service technicians and mechanics .....	17.58	18.00	706	720	40.2	36,714	37,440	2,089
Bus and truck mechanics and diesel engine specialists ...	19.72	20.10	789	804	40.0	41,018	41,812	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	20.19	19.38	807	775	40.0	41,988	40,302	2,080
Mobile heavy equipment mechanics, except engines .....	20.47	20.55	819	822	40.0	42,575	42,750	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	20.30	22.06	812	882	40.0	42,224	45,879	2,080
Industrial machinery installation, repair, and maintenance workers .....	16.57	15.72	663	629	40.0	34,475	32,700	2,080
Industrial machinery mechanics .....	19.74	21.22	790	849	40.0	41,056	44,138	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Maintenance and repair workers, general .....	\$15.50	\$13.50	\$620	\$540	40.0	\$32,242	\$28,080	2,080
Line installers and repairers ... Electrical power-line installers and repairers	25.25	26.36	1,010	1,054	40.0	52,527	54,829	2,080
Miscellaneous installation, maintenance, and repair workers .....	29.49	29.98	1,180	1,199	40.0	61,338	62,356	2,080
	16.43	15.25	657	610	40.0	34,173	31,720	2,080
<b>Production occupations</b> .....	15.87	14.75	634	589	39.9	32,971	30,605	2,077
First-line supervisors/managers of production and operating workers .....	16.93	15.91	686	636	40.5	35,658	33,093	2,106
Miscellaneous assemblers and fabricators .....	13.27	13.10	531	524	40.0	27,593	27,248	2,080
Computer control programmers and operators .....	18.55	16.63	742	665	40.0	38,582	34,590	2,080
Computer-controlled machine tool operators, metal and plastic .....	16.34	14.40	654	576	40.0	33,991	29,952	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	17.56	17.50	703	700	40.0	36,532	36,400	2,080
Welding, soldering, and brazing workers .....	15.03	14.45	601	578	40.0	31,266	30,056	2,080
Welders, cutters, solderers, and brazers .....	15.02	14.45	601	578	40.0	31,251	30,056	2,080
Bookbinders and bindery workers .....	13.04	12.20	522	488	40.0	27,121	25,376	2,080
Bindery workers .....	13.04	12.20	522	488	40.0	27,121	25,376	2,080
Printers .....	14.35	13.00	574	520	40.0	29,843	27,040	2,080
Crushing, grinding, polishing, mixing, and blending workers .....	12.10	11.32	484	453	40.0	25,167	23,550	2,080
Inspectors, testers, sorters, samplers, and weighers ....	17.61	16.87	704	675	40.0	36,622	35,090	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Miscellaneous production workers .....	\$15.35	\$13.60	\$614	\$544	40.0	\$31,925	\$28,290	2,080
Helpers--production workers .....	15.51	14.71	621	588	40.0	32,267	30,601	2,080
<b>Transportation and material moving occupations</b> .....	16.23	15.00	660	620	40.7	33,952	31,439	2,092
Driver/sales workers and truck drivers .....	15.41	15.16	623	610	40.4	32,049	31,200	2,079
Driver/sales workers .....	13.77	14.44	579	578	42.0	30,098	30,039	2,186
Truck drivers, heavy and tractor-trailer .....	17.11	16.80	692	672	40.4	35,291	34,944	2,062
Truck drivers, light or delivery services .....	12.91	13.00	515	520	39.9	26,784	27,040	2,075
Dredge, excavating, and loading machine operators	22.95	26.05	918	1,042	40.0	44,671	54,184	1,947
Excavating and loading machine and dragline operators .....	18.86	17.90	754	716	40.0	33,886	28,782	1,797
Industrial truck and tractor operators .....	13.77	13.95	551	558	40.0	28,636	29,016	2,080
Laborers and material movers, hand .....	12.90	11.00	511	440	39.6	26,573	22,880	2,059
Cleaners of vehicles and equipment .....	11.45	11.00	458	440	40.0	23,820	22,880	2,080
Laborers and freight, stock, and material movers, hand .....	13.39	11.00	527	440	39.3	27,396	22,880	2,046

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.69	\$17.64	\$866	\$704	39.9	\$44,865	\$36,579	2,069
<b>Management occupations</b> .....	44.04	41.87	1,771	1,676	40.2	92,076	87,173	2,091
General and operations managers .....	42.88	36.89	1,708	1,476	39.8	88,829	76,740	2,071
Marketing and sales managers .....	54.01	46.01	2,218	1,877	41.1	115,339	97,627	2,135
Marketing managers .....	46.00	40.50	1,838	1,620	40.0	95,573	84,240	2,077
Sales managers .....	67.56	57.69	2,912	2,308	43.1	151,400	119,999	2,241
Administrative services managers .....	40.04	39.24	1,602	1,570	40.0	83,288	81,628	2,080
Computer and information systems managers .....	49.05	50.57	1,975	2,044	40.3	102,694	106,299	2,094
Financial managers .....	42.83	40.68	1,707	1,627	39.8	88,751	84,612	2,072
Industrial production managers .....	42.76	42.41	1,718	1,697	40.2	89,361	88,219	2,090
Transportation, storage, and distribution managers .....	40.05	40.26	1,602	1,611	40.0	83,298	83,749	2,080
Education administrators .....	36.78	35.54	1,499	1,422	40.7	77,937	73,927	2,119
Education administrators, postsecondary .....	36.78	35.54	1,499	1,422	40.7	77,937	73,927	2,119
Engineering managers .....	56.29	55.54	2,251	2,222	40.0	117,078	115,523	2,080
Medical and health services managers .....	43.06	35.60	1,717	1,424	39.9	89,282	74,048	2,074
<b>Business and financial operations occupations</b> .....	28.68	25.81	1,146	1,033	40.0	59,169	53,545	2,063
Buyers and purchasing agents .....	27.76	25.81	1,127	1,033	40.6	58,588	53,693	2,110
Purchasing agents, except wholesale, retail, and farm products .....	27.14	25.81	1,105	1,000	40.7	57,459	52,000	2,118
Claims adjusters, appraisers, examiners, and investigators .....	21.92	21.54	858	848	39.2	40,595	41,793	1,852
Claims adjusters, examiners, and investigators .....	21.92	21.54	858	848	39.2	40,595	41,793	1,852
Human resources, training, and labor relations specialists .....	27.07	27.14	1,077	1,114	39.8	55,932	57,928	2,066
Employment, recruitment, and placement specialists .....	27.34	25.35	1,109	974	40.6	57,479	50,671	2,102

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Compensation, benefits, and job analysis specialists .....	\$27.47	\$27.85	\$1,095	\$1,114	39.9	\$56,936	\$57,928	2,072
Training and development specialists .....	27.20	30.37	1,063	1,139	39.1	55,283	59,225	2,033
Management analysts .....	36.09	31.63	1,443	1,265	40.0	75,045	65,790	2,079
Accountants and auditors .....	27.77	25.96	1,119	1,048	40.3	58,201	54,496	2,096
Financial analysts and advisors .....	28.42	26.44	1,137	1,058	40.0	59,105	54,995	2,080
Financial analysts .....	29.84	31.26	1,194	1,250	40.0	62,073	65,025	2,080
<b>Computer and mathematical science occupations</b>								
Computer programmers .....	34.16	33.82	1,361	1,349	39.9	70,779	70,134	2,072
Computer software engineers .....	32.50	32.20	1,290	1,288	39.7	67,082	66,951	2,064
Computer software engineers, applications .....	39.71	38.46	1,588	1,538	40.0	82,596	79,997	2,080
Computer software engineers, systems software .....	41.66	38.61	1,667	1,544	40.0	86,663	80,309	2,080
Computer support specialists .....	37.82	37.78	1,513	1,511	40.0	78,675	78,582	2,080
Computer systems analysts .....	20.51	21.36	827	854	40.3	42,978	44,427	2,095
Computer systems analysts .....	37.47	37.01	1,486	1,445	39.7	77,286	75,130	2,063
Network and computer systems administrators .....	32.58	32.28	1,283	1,254	39.4	66,703	65,208	2,048
Network systems and data communications analysts .....	34.10	28.37	1,364	1,135	40.0	70,934	59,010	2,080
Actuaries .....	36.68	34.76	1,463	1,390	39.9	76,093	72,301	2,074
<b>Architecture and engineering occupations</b>								
Engineers .....	33.36	33.28	1,342	1,331	40.2	69,770	69,227	2,092
Civil engineers .....	38.46	37.56	1,552	1,508	40.3	80,695	78,437	2,098
Electrical and electronics engineers .....	31.76	30.03	1,271	1,201	40.0	66,067	62,462	2,080
Electrical engineers .....	39.30	37.84	1,586	1,582	40.4	82,487	82,243	2,099
Industrial engineers, including health and safety .....	38.28	37.45	1,560	1,557	40.8	81,119	80,974	2,119
Industrial engineers .....	30.53	28.50	1,276	1,257	41.8	66,326	65,348	2,172
Industrial engineers .....	30.62	27.49	1,282	1,257	41.9	66,642	65,380	2,177

See footnotes at end of table.



**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Mechanical engineers .....	\$38.41	\$37.93	\$1,536	\$1,517	40.0	\$79,893	\$78,901	2,080
Drafters .....	21.62	20.34	865	814	40.0	44,978	42,307	2,080
Mechanical drafters .....	21.68	20.34	867	814	40.0	45,099	42,307	2,080
Engineering technicians, except drafters .....	24.75	22.17	990	887	40.0	51,479	46,120	2,080
Electrical and electronic engineering technicians	24.51	21.50	981	860	40.0	50,988	44,720	2,080
Mechanical engineering technicians .....	19.25	19.52	770	781	40.0	40,034	40,602	2,080
<b>Life, physical, and social science occupations</b> .....	31.02	28.70	1,241	1,148	40.0	64,543	59,690	2,080
Life scientists .....	24.09	20.92	963	837	40.0	50,100	43,512	2,080
Physical scientists .....	36.41	29.33	1,456	1,173	40.0	75,736	61,006	2,080
Market and survey researchers .....	41.45	46.19	1,658	1,848	40.0	86,226	96,071	2,080
Market research analysts ...	41.45	46.19	1,658	1,848	40.0	86,226	96,071	2,080
<b>Community and social services occupations</b> .....	20.17	17.24	796	657	39.5	41,406	34,174	2,053
Counselors .....	14.36	13.99	553	560	38.5	28,780	29,099	2,004
Rehabilitation counselors ..	13.58	13.58	510	515	37.5	26,502	26,774	1,951
Social workers .....	26.84	29.28	1,073	1,171	40.0	55,819	60,902	2,080
Miscellaneous community and social service specialists .....	16.09	15.00	643	600	40.0	33,458	31,200	2,080
Social and human service assistants .....	16.09	15.00	643	600	40.0	33,458	31,200	2,080
<b>Legal occupations</b> .....	43.62	34.87	1,830	1,569	42.0	95,163	81,600	2,182
Lawyers .....	60.46	60.10	2,452	2,404	40.5	127,480	125,008	2,108
<b>Education, training, and library occupations</b> .....	33.34	32.75	1,311	1,310	39.3	53,071	53,112	1,592
Postsecondary teachers .....	40.87	38.13	1,586	1,525	38.8	60,577	54,906	1,482
Social sciences teachers, postsecondary .....	46.09	44.98	1,545	1,385	33.5	57,861	54,000	1,255
Miscellaneous postsecondary teachers	43.96	33.03	1,694	1,319	38.5	74,911	56,264	1,704

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations</b> .....	\$28.16	\$24.27	\$1,126	\$971	40.0	\$58,530	\$50,477	2,078
Designers .....	26.42	22.15	1,055	886	39.9	54,850	46,072	2,076
Graphic designers .....	18.21	19.23	725	769	39.8	37,719	39,998	2,071
News analysts, reporters and correspondents .....	37.89	36.10	1,516	1,444	40.0	78,819	75,088	2,080
Reporters and correspondents .....	32.56	34.69	1,302	1,388	40.0	67,726	72,155	2,080
Writers and editors .....	20.03	19.86	801	794	40.0	41,662	41,309	2,080
Editors .....	19.66	18.82	786	753	40.0	40,894	39,141	2,080
<b>Healthcare practitioner and technical occupations</b> .....	29.39	23.97	1,148	935	39.0	59,679	48,630	2,031
Pharmacists .....	52.13	52.55	2,134	2,119	40.9	110,966	110,198	2,129
Physicians and surgeons .....	92.12	89.63	3,721	3,618	40.4	193,508	188,157	2,101
Registered nurses .....	29.50	27.61	1,136	1,082	38.5	59,065	56,243	2,002
Therapists .....	28.84	30.13	1,148	1,205	39.8	59,715	62,664	2,071
Clinical laboratory technologists and technicians .....	21.56	20.82	860	840	39.9	44,739	43,680	2,075
Medical and clinical laboratory technologists .....	23.42	23.50	935	940	39.9	48,622	48,880	2,076
Medical and clinical laboratory technicians ..	18.47	17.00	736	690	39.9	38,292	35,880	2,073
Diagnostic related technologists and technicians .....	26.11	25.44	1,010	1,018	38.7	52,525	52,915	2,012
Radiologic technologists and technicians .....	24.95	23.24	960	901	38.5	49,940	46,875	2,001
Health diagnosing and treating practitioner support technicians .....	13.95	13.50	547	540	39.2	28,458	28,059	2,041
Pharmacy technicians .....	12.89	13.00	512	520	39.7	26,606	27,040	2,064
Licensed practical and licensed vocational nurses .....	18.96	19.00	747	756	39.4	38,857	39,312	2,049
Medical records and health information technicians ...	15.85	18.00	625	720	39.4	32,512	37,440	2,051
<b>Healthcare support occupations</b> .....	12.58	11.56	494	451	39.2	25,677	23,462	2,041

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Nursing, psychiatric, and home health aides .....	\$11.88	\$11.22	\$464	\$438	39.1	\$24,138	\$22,776	2,033
Home health aides .....	12.24	10.91	490	436	40.0	25,462	22,693	2,080
Nursing aides, orderlies, and attendants .....	11.76	11.23	456	437	38.8	23,731	22,745	2,018
Miscellaneous healthcare support occupations .....	14.03	12.68	557	506	39.7	28,972	26,312	2,065
Medical assistants .....	13.06	12.34	513	493	39.3	26,671	25,657	2,042
<b>Protective service occupations</b>	12.94	12.41	517	496	40.0	26,909	25,811	2,079
Security guards and gaming surveillance officers .....	12.73	12.27	509	491	40.0	26,480	25,522	2,079
Security guards .....	12.73	12.20	509	488	40.0	26,474	25,376	2,079
<b>Food preparation and serving related occupations</b> .....	10.55	10.25	410	402	38.9	20,956	20,280	1,987
First-line supervisors/managers, food preparation and serving workers .....	15.07	13.13	609	525	40.4	31,663	27,300	2,102
First-line supervisors/managers of food preparation and serving workers .....	14.57	13.13	589	525	40.5	30,651	27,300	2,104
Cooks .....	12.78	13.35	501	534	39.2	25,654	27,768	2,007
Cooks, institution and cafeteria .....	14.19	15.10	568	604	40.0	27,894	29,765	1,966
Cooks, restaurant .....	12.05	12.00	465	450	38.6	24,196	23,381	2,008
Food preparation workers .....	8.90	8.45	351	330	39.5	17,335	16,848	1,948
Food service, tipped .....	5.83	3.75	213	144	36.5	11,066	7,498	1,898
Waiters and waitresses .....	4.62	3.53	172	141	37.2	8,933	7,342	1,934
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.70	11.38	504	452	39.7	26,225	23,504	2,066
Building cleaning workers .....	12.40	11.22	492	443	39.7	25,606	23,051	2,064
Janitors and cleaners, except maids and housekeeping cleaners	13.07	12.00	517	472	39.6	26,910	24,544	2,059

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
Maids and housekeeping cleaners .....	\$10.53	\$10.40	\$421	\$416	40.0	\$21,892	\$21,640	2,080
<b>Personal care and service occupations</b> .....	11.59	11.26	448	455	38.7	23,294	23,650	2,010
Gaming services workers .....	6.90	5.72	275	229	39.8	14,305	11,898	2,072
Gaming dealers .....	6.16	5.72	245	229	39.8	12,753	11,898	2,071
<b>Sales and related occupations</b>	18.31	13.62	731	539	39.9	37,918	28,018	2,071
First-line supervisors/managers, sales workers .....	19.92	19.06	798	762	40.1	41,494	39,647	2,083
First-line supervisors/managers of retail sales workers ..	18.42	18.50	739	740	40.1	38,409	38,480	2,086
Retail sales workers .....	11.78	10.60	465	417	39.5	24,114	21,653	2,047
Cashiers, all workers .....	10.60	10.32	422	412	39.8	21,785	21,362	2,055
Cashiers .....	10.79	10.55	430	421	39.8	22,155	21,840	2,053
Retail salespersons .....	12.29	10.65	482	412	39.2	25,072	21,424	2,040
Insurance sales agents .....	23.18	20.95	919	838	39.7	47,796	43,568	2,062
Securities, commodities, and financial services sales agents .....	50.18	27.40	2,007	1,096	40.0	104,383	57,000	2,080
Sales representatives, wholesale and manufacturing .....	33.19	33.60	1,391	1,238	41.9	72,341	64,351	2,180
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	31.24	30.46	1,329	1,058	42.6	69,120	54,995	2,213
Miscellaneous sales and related workers .....	18.24	18.01	730	720	40.0	37,938	37,461	2,080
<b>Office and administrative support occupations</b> .....	15.63	14.61	622	581	39.8	32,356	30,204	2,070

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
First-line supervisors/managers of office and administrative support workers .....	\$24.71	\$21.02	\$1,003	\$841	40.6	\$52,178	\$43,722	2,112
Switchboard operators, including answering service .....	10.65	10.37	426	415	40.0	22,149	21,563	2,080
Financial clerks .....	14.38	14.07	573	563	39.9	29,795	29,257	2,073
Bill and account collectors	14.94	14.15	598	566	40.0	31,075	29,432	2,080
Billing and posting clerks and machine operators	14.60	14.61	584	584	40.0	30,374	30,389	2,080
Bookkeeping, accounting, and auditing clerks .....	14.50	14.10	576	564	39.7	29,959	29,328	2,066
Tellers .....	11.07	10.75	443	430	40.0	23,017	22,360	2,080
Customer service representatives .....	14.83	14.06	591	557	39.9	30,735	28,974	2,073
Interviewers, except eligibility and loan .....	12.66	13.30	506	532	40.0	26,314	27,664	2,078
Loan interviewers and clerks	16.07	16.12	643	645	40.0	33,432	33,530	2,080
Order clerks .....	17.99	17.60	718	704	39.9	37,345	36,608	2,076
Human resources assistants, except payroll and timekeeping .....	15.33	14.00	613	560	40.0	31,882	29,120	2,080
Receptionists and information clerks .....	13.20	13.33	528	533	40.0	27,461	27,726	2,080
Production, planning, and expediting clerks .....	20.08	20.05	803	802	40.0	41,773	41,700	2,080
Shipping, receiving, and traffic clerks .....	12.35	11.85	491	476	39.7	25,528	24,752	2,067
Stock clerks and order fillers	14.66	14.65	579	586	39.5	30,113	30,472	2,054
Secretaries and administrative assistants .....	19.19	19.04	769	758	40.1	39,994	39,395	2,084
Executive secretaries and administrative assistants .....	20.08	20.40	803	816	40.0	41,746	42,430	2,079
Legal secretaries .....	23.54	23.97	976	990	41.4	50,735	51,473	2,155
Medical secretaries .....	16.48	15.21	658	608	39.9	34,202	31,637	2,076
Secretaries, except legal, medical, and executive	17.81	17.55	712	702	40.0	37,010	36,508	2,078

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Data entry and information processing workers .....	\$13.37	\$13.80	\$531	\$552	39.7	\$27,634	\$28,700	2,066
Data entry keyers .....	13.07	12.85	521	514	39.9	27,077	26,728	2,072
Insurance claims and policy processing clerks .....	15.76	13.44	619	533	39.3	32,196	27,733	2,043
Office clerks, general .....	14.77	13.82	587	544	39.7	30,520	28,309	2,066
<b>Construction and extraction occupations</b> .....	27.30	27.32	1,092	1,093	40.0	56,791	56,826	2,080
Carpenters .....	30.30	32.27	1,212	1,291	40.0	63,017	67,122	2,080
Construction laborers .....	18.37	25.62	735	1,025	40.0	38,206	53,290	2,080
Electricians .....	27.07	23.49	1,083	940	40.0	56,311	48,859	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	36.32	37.54	1,453	1,502	40.0	75,539	78,092	2,080
Plumbers, pipefitters, and steamfitters .....	36.32	37.54	1,453	1,502	40.0	75,539	78,092	2,080
<b>Installation, maintenance, and repair occupations</b> .....	22.46	22.36	898	894	40.0	46,708	46,507	2,080
First-line supervisors/managers of mechanics, installers, and repairers .....	36.02	38.61	1,441	1,544	40.0	74,919	80,305	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	26.08	31.11	1,043	1,244	40.0	54,251	64,709	2,080
Aircraft mechanics and service technicians .....	25.82	27.50	1,033	1,100	40.0	53,716	57,200	2,080
Automotive technicians and repairers .....	18.53	17.20	741	688	40.0	38,535	35,776	2,080
Bus and truck mechanics and diesel engine specialists ...	18.17	16.46	729	658	40.1	37,904	34,231	2,086
Industrial machinery installation, repair, and maintenance workers .....	22.10	22.36	883	894	40.0	45,920	46,507	2,078
Industrial machinery mechanics .....	23.04	22.36	920	894	40.0	47,864	46,507	2,078

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Maintenance and repair workers, general .....	\$20.58	\$21.52	\$823	\$861	40.0	\$42,774	\$44,762	2,078
Miscellaneous installation, maintenance, and repair workers .....	17.15	12.84	686	513	40.0	35,676	26,701	2,080
<b>Production occupations</b> .....	16.46	15.31	658	612	40.0	34,187	31,845	2,078
First-line supervisors/managers of production and operating workers .....	24.38	23.10	981	934	40.2	50,989	48,578	2,091
Electrical, electronics, and electromechanical assemblers .....	17.06	15.79	683	632	40.0	35,492	32,843	2,080
Electrical and electronic equipment assemblers ..	17.55	16.49	702	660	40.0	36,504	34,305	2,080
Structural metal fabricators and fitters .....	28.68	27.63	1,147	1,105	40.0	59,650	57,470	2,080
Miscellaneous assemblers and fabricators .....	15.70	13.29	626	532	39.9	32,480	27,643	2,069
Butchers and other meat, poultry, and fish processing workers .....	13.42	12.65	537	506	40.0	27,903	26,312	2,080
Meat, poultry, and fish cutters and trimmers ....	12.87	13.25	515	530	40.0	26,768	27,560	2,080
Miscellaneous food processing workers .....	14.76	14.68	591	587	40.0	30,707	30,534	2,080
Food batchmakers .....	15.26	14.86	610	594	40.0	31,741	30,909	2,080
Computer control programmers and operators .....	21.29	21.43	847	857	39.8	44,029	44,574	2,068
Computer-controlled machine tool operators, metal and plastic .....	21.29	21.43	847	857	39.8	44,029	44,574	2,068
Forming machine setters, operators, and tenders, metal and plastic .....	15.98	15.42	639	617	40.0	33,242	32,082	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Machine tool cutting setters, operators, and tenders, metal and plastic .....	\$14.91	\$14.92	\$596	\$597	40.0	\$30,975	\$31,034	2,078
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	14.23	14.20	568	568	39.9	29,549	29,536	2,077
Machinists .....	23.48	24.22	939	969	40.0	48,834	50,376	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	12.99	12.00	519	480	40.0	26,948	24,966	2,075
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	12.99	12.00	519	480	40.0	26,948	24,966	2,075
Multiple machine tool setters, operators, and tenders, metal and plastic .....	21.03	22.61	841	904	40.0	43,734	47,029	2,080
Tool and die makers .....	24.90	23.62	996	945	40.0	51,792	49,130	2,080
Welding, soldering, and brazing workers .....	18.54	18.33	742	733	40.0	38,560	38,126	2,080
Welders, cutters, solderers, and brazers .....	18.52	17.85	741	714	40.0	38,523	37,128	2,080
Welding, soldering, and brazing machine setters, operators, and tenders .....	18.61	20.56	744	822	40.0	38,713	42,756	2,080
Miscellaneous metalworkers and plastic workers .....	14.98	16.75	599	670	40.0	31,165	34,840	2,080
Printers .....	19.91	18.36	789	734	39.6	41,003	38,189	2,060
Printing machine operators	20.26	18.39	800	734	39.5	41,624	38,189	2,054
Laundry and dry-cleaning workers .....	11.43	12.49	457	500	40.0	23,778	25,979	2,080
Chemical processing machine setters, operators, and tenders .....	20.15	20.35	806	814	40.0	41,922	42,328	2,080

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	\$19.56	\$17.76	\$782	\$710	40.0	\$40,689	\$36,941	2,080
Cutting workers .....	14.69	14.36	588	574	40.0	30,378	29,869	2,068
Inspectors, testers, sorters, samplers, and weighers ....	17.77	16.50	711	660	40.0	36,962	34,320	2,080
Packaging and filling machine operators and tenders .....	17.71	17.75	709	710	40.0	36,846	36,920	2,080
Painting workers .....	17.61	17.10	704	684	40.0	36,629	35,568	2,080
Coating, painting, and spraying machine setters, operators, and tenders .....	17.65	16.60	706	664	40.0	36,705	34,518	2,080
Miscellaneous production workers .....	12.94	12.00	517	480	40.0	26,867	24,960	2,076
Helpers--production workers .....	11.76	11.00	470	440	40.0	24,451	22,880	2,080
<b>Transportation and material moving occupations</b> .....	18.38	15.50	767	634	41.7	39,878	32,972	2,170
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	20.08	19.51	803	780	40.0	41,769	40,581	2,080
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	31.79	30.83	1,336	1,233	42.0	69,469	64,116	2,185
Driver/sales workers and truck drivers .....	18.63	18.19	872	847	46.8	45,330	44,067	2,433
Truck drivers, heavy and tractor-trailer .....	19.05	18.80	924	875	48.5	48,023	45,510	2,521
Truck drivers, light or delivery services .....	17.70	15.00	768	530	43.4	39,962	27,560	2,258
Industrial truck and tractor operators .....	15.66	14.88	625	590	39.9	32,514	30,680	2,077

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> —Continued								
Laborers and material movers, hand .....	\$13.16	\$12.02	\$525	\$481	39.8	\$27,241	\$25,064	2,069
Laborers and freight, stock, and material movers, hand .....	14.03	13.25	558	518	39.8	28,925	26,728	2,062
Machine feeders and offbearers .....	15.68	15.78	620	631	39.5	32,237	32,822	2,056
Packers and packagers, hand .....	11.42	10.25	457	410	40.0	23,751	21,320	2,079

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 17**

**Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by ownership and major occupational group**

Occupational group <sup>3</sup>	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
<b>All workers</b> .....	\$23.77	\$22.46	\$25.87	\$18.54	\$18.13	\$22.01
Management, professional, and related .....	31.75	31.75	31.76	30.26	30.60	28.82
Management, business, and financial .....	32.85	33.41	32.39	33.30	33.14	34.43
Professional and related .....	31.60	31.22	31.69	28.77	29.19	27.35
Service .....	18.08	15.01	19.78	10.55	10.01	14.62
Sales and office .....	17.95	17.56	18.34	15.35	15.37	14.95
Sales and related .....	15.45	15.44	–	16.41	16.40	17.90
Office and administrative support .....	18.36	18.38	18.34	14.79	14.79	14.76
Natural resources, construction, and maintenance .....	25.44	26.27	20.05	18.27	18.38	17.56
Construction and extraction .....	26.38	27.12	18.62	17.32	17.60	15.96
Installation, maintenance, and repair .....	24.10	24.82	20.70	19.30	19.24	19.89
Production, transportation, and material moving .....	20.39	20.32	22.07	14.58	14.50	17.69
Production .....	18.48	18.35	23.02	15.44	15.29	21.36
Transportation and material moving ...	22.61	22.68	21.49	13.53	13.53	13.59

<sup>1</sup> Union workers are those whose earnings are determined through collective bargaining.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 18**

**Time and incentive workers<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
<b>All workers</b> .....	\$18.93	\$18.09	\$26.64	\$26.45
Management, professional, and related .....	29.76	29.71	–	–
Management, business, and financial .....	32.85	32.65	46.77	46.77
Professional and related .....	28.47	28.14	–	–
Service .....	11.37	10.13	13.60	13.60
Sales and office .....	14.48	14.31	26.19	26.24
Sales and related .....	12.99	12.94	29.77	29.84
Office and administrative support .....	15.09	14.94	14.57	14.57
Natural resources, construction, and maintenance .....	20.36	20.71	21.92	21.92
Construction and extraction .....	–	21.27	–	–
Installation, maintenance, and repair .....	20.36	20.39	21.22	21.22
Production, transportation, and material moving .....	15.81	15.71	18.94	18.94
Production .....	16.02	15.87	19.68	19.68
Transportation and material moving .....	15.55	15.50	18.51	18.51
	Relative error			
<b>All workers</b> .....	1.2%	1.2%	11.0%	11.1%
Management, professional, and related .....	2.5	1.8	–	–
Management, business, and financial .....	3.1	2.5	13.0	13.0
Professional and related .....	2.7	2.4	–	–
Service .....	2.2	1.9	4.6	4.6
Sales and office .....	1.2	1.6	9.2	9.2
Sales and related .....	3.9	4.2	9.7	9.8
Office and administrative support .....	1.2	1.1	6.1	6.1
Natural resources, construction, and maintenance .....	3.0	3.3	4.3	4.3
Construction and extraction .....	–	4.4	–	–
Installation, maintenance, and repair .....	2.8	3.1	6.0	6.0
Production, transportation, and material moving .....	2.2	2.2	4.7	4.7
Production .....	3.1	3.1	9.9	9.9
Transportation and material moving .....	5.2	5.3	6.2	6.2

<sup>1</sup> Earnings of time workers are based solely on hourly rate or salary. Incentive workers are those whose earnings are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

survey. Military occupations are excluded from the survey.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for private industry workers by major occupational group**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	–	\$19.86	\$16.39	\$24.48	\$22.58	–	\$19.94	\$9.07	\$18.01
Management, professional, and related .....	–	34.33	33.95	30.25	31.40	–	27.94	22.18	27.62
Management, business, and financial .....	–	38.46	36.89	36.18	30.28	–	31.52	21.81	27.99
Professional and related .....	–	31.83	30.18	28.62	36.18	–	27.51	24.34	26.91
Service .....	–	16.47	11.36	–	11.33	–	11.73	8.23	12.46
Sales and office .....	–	18.50	13.49	18.62	18.78	–	14.90	10.09	15.12
Sales and related .....	–	26.61	13.15	24.57	38.20	–	19.12	8.76	–
Office and administrative support .....	–	16.86	14.13	16.52	14.35	–	14.77	10.71	14.33
Natural resources, construction, and maintenance .....	–	19.81	21.01	25.03	20.15	–	21.99	–	18.72
Installation, maintenance, and repair .....	–	19.61	21.11	24.54	20.15	–	21.99	–	18.72
Production, transportation, and material moving .....	–	16.12	16.39	–	18.16	–	13.00	8.47	14.53
Production .....	–	16.26	17.87	–	–	–	13.24	10.26	–
Transportation and material moving .....	–	15.22	16.19	–	–	–	11.77	7.51	11.13

<sup>1</sup> Industry sectors are classified according to the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800

unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup>**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$22.63	\$19.85	\$895	\$779	39.5	\$46,520	\$40,498	2,056
Level 1 .....	9.92	9.67	396	386	39.9	20,584	20,072	2,074
Level 2 .....	11.37	10.66	452	421	39.8	23,507	21,909	2,068
Level 3 .....	11.87	11.77	470	460	39.6	24,437	23,920	2,059
Level 4 .....	13.70	13.30	545	528	39.8	28,343	27,477	2,069
Level 5 .....	17.56	17.89	695	714	39.6	36,118	37,149	2,057
Level 6 .....	20.23	19.42	798	760	39.4	41,480	39,520	2,050
Level 7 .....	25.11	24.61	992	969	39.5	51,584	50,398	2,055
Level 8 .....	26.33	26.74	1,035	1,069	39.3	53,815	55,613	2,044
Level 9 .....	29.56	28.59	1,148	1,121	38.8	59,720	58,277	2,020
Level 10 .....	42.51	45.66	1,700	1,826	40.0	88,413	94,973	2,080
Level 11 .....	41.30	38.90	1,667	1,556	40.4	86,677	80,906	2,099
Level 12 .....	63.99	56.80	2,669	2,272	41.7	138,802	118,144	2,169
Not able to be leveled .....	27.45	21.61	1,085	860	39.5	56,440	44,720	2,056
<b>Management occupations</b> .....	48.89	40.83	1,952	1,633	39.9	101,487	84,933	2,076
Level 9 .....	33.89	33.99	1,356	1,360	40.0	70,501	70,699	2,080
Level 11 .....	38.28	39.12	1,531	1,565	40.0	79,616	81,370	2,080
Not able to be leveled .....	45.75	42.61	1,823	1,704	39.8	94,783	88,629	2,072
Medical and health services managers .....	52.48	39.76	2,094	1,590	39.9	108,888	82,701	2,075
Not able to be leveled .....	46.92	29.76	1,866	1,202	39.8	97,050	62,483	2,069
<b>Computer and mathematical science occupations</b> .....	27.32	28.30	1,119	1,132	41.0	58,176	58,860	2,130
<b>Community and social services occupations</b> .....	24.34	24.59	978	984	40.2	50,850	51,147	2,089
Social workers .....	25.46	25.40	1,025	1,016	40.3	53,297	52,832	2,093
<b>Healthcare practitioner and technical occupations</b> .....	27.31	24.59	1,067	953	39.1	55,494	49,546	2,032
Level 4 .....	14.30	14.04	563	562	39.4	29,280	29,203	2,047
Level 5 .....	18.25	18.37	720	733	39.4	37,425	38,106	2,050
Level 6 .....	21.29	20.52	830	820	39.0	43,140	42,640	2,027
Level 7 .....	25.24	24.91	980	983	38.8	50,966	51,126	2,019
Level 8 .....	25.72	26.52	1,008	1,036	39.2	52,404	53,893	2,038
Level 9 .....	28.87	26.74	1,115	1,069	38.6	57,963	55,613	2,008
Level 10 .....	42.39	45.66	1,695	1,826	40.0	88,164	94,973	2,080
Level 11 .....	44.27	46.59	1,799	1,834	40.6	93,556	95,347	2,113

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Not able to be leveled .....	\$31.44	\$24.67	\$1,220	\$987	38.8	\$63,452	\$51,305	2,018
Pharmacists .....	52.88	53.34	2,180	2,165	41.2	113,374	112,570	2,144
Physicians and surgeons .....	54.79	56.80	2,251	2,272	41.1	117,060	118,144	2,137
Registered nurses .....	28.19	26.74	1,089	1,040	38.6	56,604	54,082	2,008
Level 7 .....	25.21	24.10	969	920	38.4	50,393	47,830	1,999
Level 8 .....	25.88	26.74	1,011	1,069	39.1	52,555	55,613	2,031
Level 9 .....	28.75	26.74	1,108	1,060	38.5	57,601	55,130	2,004
Level 11 .....	39.42	38.90	1,577	1,556	40.0	81,983	80,906	2,080
Not able to be leveled .....	26.26	23.61	989	860	37.7	51,431	44,741	1,958
Therapists .....	27.75	26.84	1,103	1,074	39.8	57,356	55,827	2,067
Clinical laboratory technologists and technicians .....	23.23	23.00	926	920	39.9	48,153	47,840	2,073
Medical and clinical laboratory technologists .....	25.53	24.84	1,018	994	39.9	52,940	51,667	2,074
Medical and clinical laboratory technicians ..	20.23	19.09	806	764	39.8	41,920	39,707	2,072
Diagnostic related technologists and technicians .....	25.11	24.80	983	991	39.2	51,129	51,522	2,036
Radiologic technologists and technicians .....	24.96	24.77	975	991	39.1	50,698	51,522	2,031
Health diagnosing and treating practitioner support technicians .....	14.88	14.96	583	577	39.2	30,304	30,029	2,036
Level 4 .....	14.37	14.44	558	577	38.9	29,032	30,029	2,020
Pharmacy technicians .....	12.96	13.04	515	522	39.7	26,758	27,123	2,064
Surgical technologists .....	17.16	16.83	670	646	39.0	34,833	33,602	2,030
Licensed practical and licensed vocational nurses .....	18.71	19.10	734	715	39.3	38,192	37,159	2,042
Level 4 .....	17.03	15.95	680	628	39.9	35,364	32,673	2,076
Level 5 .....	18.09	18.32	720	733	39.8	37,424	38,106	2,068
Level 6 .....	19.84	19.20	756	699	38.1	39,311	36,354	1,981
Medical records and health information technicians ...	19.58	20.26	754	752	38.5	39,193	39,125	2,001

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> .....	\$13.43	\$12.21	\$529	\$474	39.4	\$27,497	\$24,669	2,048
Level 2 .....	10.65	10.76	419	413	39.3	21,766	21,466	2,044
Level 3 .....	11.43	10.52	448	402	39.2	23,286	20,894	2,037
Level 4 .....	15.49	13.84	615	547	39.7	31,966	28,436	2,064
Nursing, psychiatric, and home health aides .....	12.53	11.53	490	449	39.1	25,503	23,358	2,036
Level 2 .....	10.59	10.51	415	412	39.2	21,581	21,424	2,037
Level 3 .....	11.68	11.09	455	419	39.0	23,666	21,778	2,027
Level 4 .....	16.59	18.92	651	709	39.2	33,856	36,878	2,040
Nursing aides, orderlies, and attendants .....	12.20	11.32	476	435	39.0	24,767	22,630	2,030
Level 2 .....	10.50	10.32	411	404	39.1	21,379	21,008	2,035
Level 3 .....	11.74	11.03	457	414	38.9	23,744	21,547	2,023
Miscellaneous healthcare support occupations .....	13.64	13.35	542	534	39.7	28,165	27,768	2,064
Level 4 .....	14.83	13.67	593	547	40.0	30,837	28,436	2,080
<b>Food preparation and serving related occupations</b> .....	9.79	9.28	386	368	39.5	20,085	19,136	2,052
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.22	10.40	448	416	39.9	23,310	21,640	2,077
Level 1 .....	9.11	8.91	363	356	39.8	18,852	18,533	2,070
Level 2 .....	12.30	11.44	492	458	40.0	25,585	23,795	2,080
Level 3 .....	11.18	10.50	447	420	40.0	23,249	21,840	2,080
Building cleaning workers .....	10.54	10.24	421	408	39.9	21,887	21,216	2,076
Level 1 .....	9.11	8.91	363	356	39.8	18,852	18,533	2,070
Level 2 .....	12.30	11.44	492	458	40.0	25,585	23,795	2,080
Level 3 .....	11.18	10.50	447	420	40.0	23,249	21,840	2,080
Janitors and cleaners, except maids and housekeeping cleaners .....	10.64	10.02	424	397	39.9	22,046	20,634	2,073
Level 3 .....	12.24	11.32	489	453	40.0	25,452	23,535	2,080
Maids and housekeeping cleaners .....	10.44	10.39	418	416	40.0	21,711	21,611	2,080
<b>Office and administrative support occupations</b> .....	15.05	14.00	602	560	40.0	31,294	29,120	2,079
Level 2 .....	13.54	13.93	542	557	40.0	28,166	28,974	2,080
Level 3 .....	12.45	12.55	497	502	39.9	25,864	26,106	2,077

See footnotes at end of table.



**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Level 4 .....	\$12.61	\$12.60	\$504	\$504	40.0	\$26,207	\$26,208	2,079
Level 5 .....	19.10	18.80	764	752	40.0	39,733	39,098	2,080
Level 6 .....	18.15	18.10	726	724	40.0	37,759	37,642	2,080
Not able to be leveled .....	15.73	15.14	629	606	40.0	32,699	31,495	2,078
Financial clerks .....	14.35	14.07	574	563	40.0	29,854	29,257	2,080
Billing and posting clerks and machine operators	14.23	14.76	569	590	40.0	29,590	30,701	2,080
Interviewers, except eligibility and loan .....	12.33	13.30	492	532	39.9	25,605	27,664	2,077
Secretaries and administrative assistants .....	17.03	15.50	680	620	39.9	35,356	32,219	2,077
Level 4 .....	13.55	12.60	541	504	39.9	28,139	26,208	2,077
Executive secretaries and administrative assistants .....	18.19	20.04	728	802	40.0	37,839	41,679	2,080
Medical secretaries .....	15.25	14.42	607	575	39.8	31,581	29,890	2,071
Level 4 .....	14.55	14.04	580	562	39.9	30,184	29,203	2,074
Office clerks, general .....	12.93	12.25	517	490	40.0	26,899	25,480	2,080
<b>Installation, maintenance, and repair occupations</b> .....	22.79	23.88	912	955	40.0	47,404	49,670	2,080
<b>Production occupations</b> .....	16.03	12.49	641	500	40.0	33,342	25,979	2,080

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. For more information, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at

which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,452	\$1,400	40.2	\$74,348	\$70,081	2,060
First line .....	1,461	1,360	40.4	75,599	70,533	2,091
Second line .....	1,978	1,846	40.3	102,877	95,992	2,097
Chief executives						
Second line .....	1,829	1,704	36.5	95,117	88,629	1,898
General and operations managers						
First line .....	1,473	1,356	43.2	76,612	70,533	2,245
Second line .....	1,408	1,287	41.1	73,231	66,903	2,137
Administrative services managers						
First line .....	1,389	1,282	40.0	72,222	66,685	2,080
Computer and information systems managers						
First line .....	1,843	1,614	40.0	95,810	83,945	2,078
Financial managers						
First line .....	1,367	1,114	38.3	71,110	57,907	1,991
Industrial production managers						
First line .....	1,308	981	40.0	67,992	51,000	2,080
Education administrators, elementary and secondary school						
First line .....	1,759	1,737	39.6	85,849	78,866	1,932
Education administrators, postsecondary						
First line .....	1,104	1,000	39.7	57,392	52,000	2,066
Engineering managers						
First line .....	2,144	2,172	40.0	111,494	112,923	2,080
Food service managers						
First line .....	870	739	46.0	43,917	43,000	2,322
Medical and health services managers						
Team leader .....	1,465	1,348	40.0	76,185	70,081	2,080
First line .....	1,373	1,332	38.2	71,375	69,264	1,988
Social and community service managers						
First line .....	1,045	965	39.5	54,342	50,197	2,053

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to

employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.