

Table 19

**Private industry sector¹: Mean hourly earnings²
for major occupational groups**

Occupational group ³	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
All workers	–	–	–	\$23.25	\$20.24	–	\$19.17	\$9.19	\$15.08
Management, professional, and related	–	–	–	29.01	29.65	–	26.46	25.06	19.59
Management, business, and financial	–	–	–	40.96	31.03	–	33.17	27.78	27.06
Professional and related	–	–	–	24.38	25.75	–	25.32	19.67	17.93
Service	–	–	–	–	10.99	–	11.05	8.22	9.47
Sales and office	–	–	–	17.74	17.33	–	13.46	10.61	14.14
Sales and related	–	–	–	19.82	32.26	–	15.25	9.04	–
Office and administrative support	–	–	–	16.47	14.10	–	13.41	11.56	14.42
Natural resources, construction, and maintenance	–	–	–	24.23	15.16	–	16.72	17.73	17.79
Installation, maintenance, and repair	–	–	–	24.23	15.16	–	15.98	17.73	18.08
Production, transportation, and material moving	–	–	–	17.17	–	–	10.70	8.14	13.20
Production	–	–	–	18.84	–	–	–	8.10	13.39
Transportation and material moving	–	–	–	12.21	–	–	–	8.23	12.64

¹ Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.