

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$18.35	\$15.19	\$729	\$600	39.7	\$37,389	\$31,148	2,037
<b>Management occupations</b> .....	33.12	28.81	1,352	1,212	40.8	70,274	63,463	2,122
General and operations managers .....	35.53	32.50	1,495	1,322	42.1	77,754	68,767	2,188
Marketing and sales managers .....	40.99	34.47	1,697	1,474	41.4	88,247	76,654	2,153
Marketing managers .....	48.51	48.21	1,903	1,817	39.2	98,949	94,501	2,040
Sales managers .....	35.63	34.30	1,536	1,442	43.1	79,867	74,999	2,241
Administrative services managers .....	27.87	29.42	1,174	1,177	42.1	61,039	61,200	2,190
Computer and information systems managers .....	41.13	42.31	1,643	1,692	39.9	85,428	88,001	2,077
Financial managers .....	32.80	26.44	1,379	1,087	42.1	71,713	56,499	2,187
Human resources managers .....	24.66	20.45	985	818	39.9	51,218	42,526	2,077
Industrial production managers .....	32.64	28.70	1,363	1,154	41.7	70,778	60,000	2,168
Transportation, storage, and distribution managers .....	23.48	20.13	972	805	41.4	50,535	41,875	2,152
Construction managers .....	31.24	32.48	1,274	1,225	40.8	66,243	63,700	2,121
Education administrators .....	19.27	17.63	773	705	40.1	40,198	36,660	2,086
Education administrators, postsecondary .....	16.76	16.50	671	660	40.0	34,871	34,328	2,080
Medical and health services managers .....	43.43	33.62	1,737	1,345	40.0	90,339	69,934	2,080
Social and community service managers .....	21.17	19.81	717	594	33.9	37,276	30,910	1,761
<b>Business and financial operations occupations</b> .....	25.68	22.29	1,045	894	40.7	54,321	46,500	2,116
Buyers and purchasing agents .....	25.85	25.23	1,057	1,009	40.9	54,968	52,485	2,126
Wholesale and retail buyers, except farm products .....	31.00	28.21	1,293	1,269	41.7	67,223	66,000	2,168
Purchasing agents, except wholesale, retail, and farm products .....	23.37	20.67	947	903	40.5	49,228	46,957	2,107
Claims adjusters, appraisers, examiners, and investigators .....	29.84	29.24	1,178	1,169	39.5	61,250	60,811	2,053
Claims adjusters, examiners, and investigators .....	29.84	29.24	1,178	1,169	39.5	61,250	60,811	2,053
Cost estimators .....	25.21	20.48	1,011	819	40.1	52,583	42,607	2,086

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Human resources, training, and labor relations specialists .....	\$25.70	\$26.29	\$1,050	\$1,056	40.9	\$54,625	\$54,900	2,125
Accountants and auditors .....	25.44	22.36	1,054	894	41.5	54,827	46,500	2,155
Financial analysts and advisors .....	27.21	22.00	1,046	825	38.5	54,415	42,900	2,000
Loan counselors and officers	25.89	20.16	1,058	787	40.9	55,017	40,934	2,125
Loan officers .....	26.59	21.56	1,088	826	40.9	56,594	42,959	2,128
<b>Computer and mathematical science occupations</b>								
Computer programmers .....	32.65	30.50	1,301	1,220	39.9	67,666	63,436	2,072
Computer software engineers	36.96	37.64	1,504	1,506	40.7	78,196	78,300	2,116
Computer support specialists	22.90	19.23	916	769	40.0	47,610	40,000	2,079
Computer systems analysts .....	35.58	35.56	1,423	1,422	40.0	73,998	73,969	2,080
Database administrators .....	32.19	32.66	1,323	1,307	41.1	68,814	67,939	2,138
Network and computer systems administrators .....	28.88	28.85	1,155	1,154	40.0	60,075	60,000	2,080
<b>Architecture and engineering occupations</b>								
Engineers .....	31.82	31.50	1,316	1,284	41.3	68,410	66,745	2,150
Civil engineers .....	29.25	30.12	1,266	1,160	43.3	65,841	60,300	2,251
Electrical and electronics engineers .....	30.03	30.96	1,225	1,260	40.8	63,703	65,516	2,121
Electronics engineers, except computer .....	32.44	32.09	1,337	1,320	41.2	69,506	68,646	2,142
Industrial engineers, including health and safety .....	33.49	33.78	1,477	1,442	44.1	76,821	75,001	2,294
Industrial engineers .....	33.49	33.78	1,477	1,442	44.1	76,821	75,001	2,294
Mechanical engineers .....	32.18	29.28	1,307	1,120	40.6	67,941	58,240	2,111
Drafters .....	20.45	19.45	818	778	40.0	42,527	40,456	2,080
Mechanical drafters .....	21.85	21.64	874	865	40.0	45,456	45,001	2,080
Engineering technicians, except drafters .....	21.45	20.64	859	826	40.1	44,680	42,937	2,083
Electrical and electronic engineering technicians	24.44	24.04	978	962	40.0	50,830	50,003	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> .....	\$26.87	\$22.81	\$1,080	\$912	40.2	\$55,841	\$47,439	2,078
Physical scientists .....	33.76	34.43	1,350	1,377	40.0	70,226	71,604	2,080
Chemists and materials scientists .....	36.16	38.86	1,447	1,554	40.0	75,219	80,829	2,080
Chemists .....	31.93	33.42	1,277	1,337	40.0	66,420	69,507	2,080
Chemical technicians .....	20.89	21.42	836	857	40.0	43,460	44,545	2,080
<b>Community and social services occupations</b> .....	16.94	15.90	658	630	38.8	33,741	32,236	1,992
Counselors .....	17.41	16.00	689	640	39.6	35,852	33,280	2,059
Social workers .....	17.93	17.48	672	692	37.5	33,815	35,963	1,885
Child, family, and school social workers .....	15.33	14.71	612	588	39.9	29,231	26,992	1,907
Medical and public health social workers .....	19.95	18.03	710	721	35.6	36,930	37,500	1,851
Miscellaneous community and social service specialists .....	16.41	11.81	643	472	39.2	33,004	23,897	2,012
<b>Legal occupations</b> .....	32.50	29.84	1,388	1,248	42.7	72,195	64,875	2,221
Lawyers .....	36.09	31.19	1,559	1,392	43.2	81,069	72,401	2,247
Miscellaneous legal support workers .....	23.02	24.04	958	1,000	41.6	49,794	52,000	2,163
Title examiners, abstractors, and searchers .....	20.40	18.27	863	913	42.3	44,879	47,499	2,200
<b>Education, training, and library occupations</b> .....	16.41	12.00	634	477	38.6	28,513	23,234	1,738
Primary, secondary, and special education school teachers .....	21.33	22.22	802	813	37.6	32,627	32,760	1,529
Preschool and kindergarten teachers .....	11.00	10.15	426	380	38.7	19,999	20,167	1,818
Preschool teachers, except special education .....	10.97	10.15	424	380	38.7	19,949	20,167	1,819
Elementary and middle school teachers .....	24.96	25.70	923	901	37.0	35,305	34,637	1,415

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Elementary school teachers, except special education .....	\$24.74	\$25.70	\$913	\$900	36.9	\$35,038	\$34,254	1,416
Secondary school teachers	32.55	32.82	1,201	1,232	36.9	44,591	46,268	1,370
Secondary school teachers, except special and vocational education	32.55	32.82	1,201	1,232	36.9	44,591	46,268	1,370
Teacher assistants .....	10.04	9.80	397	391	39.5	19,408	18,720	1,934
<b>Arts, design, entertainment, sports, and media occupations</b> .....	19.39	16.83	771	668	39.8	40,108	34,755	2,068
Designers .....	18.43	17.28	733	691	39.8	38,129	35,947	2,068
Graphic designers .....	19.82	18.65	811	839	40.9	42,151	43,634	2,126
Writers and editors .....	26.67	27.88	1,017	1,067	38.1	52,863	55,494	1,982
Editors .....	24.16	14.46	904	503	37.4	47,014	26,131	1,946
<b>Healthcare practitioner and technical occupations</b> .....	36.07	27.18	1,425	1,060	39.5	74,034	55,120	2,053
Pharmacists .....	49.90	50.48	1,996	2,019	40.0	103,790	105,000	2,080
Physicians and surgeons .....	95.40	98.36	4,146	4,041	43.5	215,603	210,151	2,260
Registered nurses .....	29.81	26.85	1,180	1,074	39.6	61,345	55,848	2,058
Therapists .....	26.52	25.96	1,036	935	39.0	53,459	48,597	2,016
Clinical laboratory technologists and technicians .....	18.97	18.39	759	736	40.0	39,461	38,251	2,080
Medical and clinical laboratory technicians ..	18.19	17.79	728	711	40.0	37,833	36,993	2,080
Dental hygienists .....	30.36	30.00	992	960	32.7	51,589	49,920	1,699
Health diagnosing and treating practitioner support technicians .....	15.64	15.00	626	600	40.0	32,527	31,200	2,080
Licensed practical and licensed vocational nurses	17.45	17.25	698	680	40.0	36,271	35,360	2,079
<b>Healthcare support occupations</b> .....	12.18	10.85	466	427	38.3	24,258	22,212	1,992

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Nursing, psychiatric, and home health aides .....	\$10.77	\$10.00	\$425	\$394	39.5	\$22,099	\$20,475	2,052
Nursing aides, orderlies, and attendants .....	10.91	10.00	429	394	39.4	22,328	20,475	2,047
Miscellaneous healthcare support occupations .....	14.29	13.97	525	520	36.7	27,277	27,040	1,909
Dental assistants .....	17.15	17.00	578	576	33.7	30,061	29,952	1,753
Medical assistants .....	14.53	13.97	560	548	38.5	29,108	28,496	2,003
<b>Food preparation and serving related occupations</b> .....	9.33	8.75	348	315	37.3	17,578	16,224	1,885
First-line supervisors/managers, food preparation and serving workers .....	14.79	13.86	606	596	41.0	29,612	30,004	2,002
Chefs and head cooks .....	14.34	12.00	539	460	37.6	25,273	21,840	1,762
First-line supervisors/managers of food preparation and serving workers .....	14.90	14.11	624	596	41.8	30,802	30,766	2,067
Cooks .....	9.94	9.25	376	360	37.9	19,115	18,115	1,923
Cooks, institution and cafeteria .....	9.66	9.75	348	362	36.0	17,203	17,653	1,781
Cooks, restaurant .....	10.37	9.50	394	370	38.0	19,987	18,720	1,928
Cooks, short order .....	9.19	9.00	360	341	39.2	18,733	17,745	2,038
Food preparation workers .....	8.70	8.75	283	280	32.5	13,822	13,572	1,590
Food service, tipped .....	5.07	4.25	179	153	35.4	9,165	7,800	1,808
Bartenders .....	7.50	8.08	259	283	34.5	13,468	14,704	1,796
Waiters and waitresses .....	3.72	3.43	131	107	35.2	6,663	5,552	1,793
Dining room and cafeteria attendants and bartender helpers .....	7.55	7.50	288	300	38.1	14,427	15,600	1,910
Fast food and counter workers .....	9.15	8.50	346	324	37.9	17,783	16,380	1,944
Combined food preparation and serving workers, including fast food .....	8.72	8.25	327	298	37.5	16,754	14,735	1,920

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Counter attendants, cafeteria, food concession, and coffee shop .....	\$11.37	\$10.35	\$455	\$414	40.0	\$23,651	\$21,528	2,080
Dishwashers .....	7.82	7.77	295	280	37.8	15,115	14,560	1,932
Hosts and hostesses, restaurant, lounge, and coffee shop .....	7.21	7.25	242	236	33.5	12,576	12,253	1,743
<b>Building and grounds cleaning and maintenance occupations</b> .....	10.33	9.00	396	352	38.4	19,086	17,160	1,848
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	16.48	17.09	678	692	41.1	34,903	33,077	2,118
First-line supervisors/managers of housekeeping and janitorial workers .....	16.14	18.46	655	740	40.6	34,085	38,480	2,112
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	16.78	15.00	698	600	41.6	35,644	31,200	2,124
Building cleaning workers .....	9.17	8.36	343	320	37.4	17,144	15,750	1,870
Janitors and cleaners, except maids and housekeeping cleaners .....	10.34	9.75	404	390	39.1	20,121	19,989	1,947
Maids and housekeeping cleaners .....	7.82	7.50	278	278	35.5	13,987	14,281	1,789
Grounds maintenance workers .....	10.97	9.53	440	380	40.1	18,796	17,920	1,714
Landscaping and groundskeeping workers .....	10.64	9.50	427	380	40.1	18,253	17,350	1,716

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations</b> .....	\$11.92	\$10.30	\$465	\$396	39.0	\$22,801	\$20,176	1,914
First-line supervisors/managers of personal service workers	12.98	14.14	518	601	39.9	26,924	31,242	2,074
Barbers and cosmetologists ...	15.27	14.98	576	599	37.7	29,959	31,148	1,962
Hairdressers, hairstylists, and cosmetologists .....	15.27	14.98	576	599	37.7	29,959	31,148	1,962
Child care workers .....	8.36	8.50	331	340	39.6	17,215	17,576	2,060
Recreation and fitness workers .....	17.06	22.63	619	600	36.3	17,860	6,720	1,047
Recreation workers .....	15.68	22.63	604	905	38.5	15,254	3,432	973
<b>Sales and related occupations</b> .....	23.08	16.26	933	685	40.4	48,355	35,360	2,095
First-line supervisors/managers, sales workers .....	18.55	16.83	772	690	41.6	40,046	35,880	2,159
First-line supervisors/managers of retail sales workers ..	15.38	15.78	643	658	41.8	33,357	34,216	2,169
First-line supervisors/managers of non-retail sales workers .....	30.27	26.79	1,236	1,072	40.8	64,296	55,727	2,124
Retail sales workers .....	14.03	10.62	563	419	40.1	29,077	21,528	2,072
Cashiers, all workers .....	8.86	8.50	348	334	39.3	17,806	17,264	2,009
Cashiers .....	8.86	8.50	348	334	39.3	17,806	17,264	2,009
Counter and rental clerks and parts salespersons ..	15.87	14.37	641	569	40.4	33,113	29,571	2,087
Counter and rental clerks	11.83	9.98	487	399	41.1	24,786	20,022	2,094
Parts salespersons .....	17.47	14.75	700	575	40.1	36,415	29,890	2,084
Retail salespersons .....	16.89	12.99	686	514	40.6	35,667	26,728	2,112
Insurance sales agents .....	20.79	16.15	827	646	39.8	43,009	33,600	2,068
Securities, commodities, and financial services sales agents .....	76.06	44.39	3,161	1,592	41.6	164,358	82,805	2,161
Travel agents .....	20.00	22.14	800	886	40.0	41,596	46,060	2,080
Sales representatives, wholesale and manufacturing .....	39.68	24.95	1,582	998	39.9	82,208	51,904	2,072

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products .....	\$84.64	\$33.18	\$3,333	\$1,425	39.4	\$173,311	\$74,100	2,048
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	25.88	22.64	1,035	906	40.0	53,799	47,093	2,079
Real estate brokers and sales agents .....	18.98	14.80	767	673	40.4	39,899	35,000	2,102
Real estate sales agents .....	18.98	14.80	767	673	40.4	39,899	35,000	2,102
Miscellaneous sales and related workers .....	19.66	15.38	775	615	39.4	39,494	31,990	2,009
<b>Office and administrative support occupations</b> .....	14.76	14.15	581	560	39.4	30,135	29,028	2,042
First-line supervisors/managers of office and administrative support workers .....	19.65	19.26	778	770	39.6	40,451	40,040	2,059
Financial clerks .....	13.97	13.82	551	543	39.4	28,623	28,080	2,048
Bill and account collectors	13.63	12.66	531	506	39.0	27,084	26,322	1,986
Billing and posting clerks and machine operators	14.62	14.54	558	577	38.2	29,021	30,000	1,985
Bookkeeping, accounting, and auditing clerks .....	15.27	14.75	603	580	39.5	31,334	30,150	2,053
Payroll and timekeeping clerks .....	17.36	16.50	694	660	40.0	36,103	34,320	2,080
Procurement clerks .....	15.08	15.23	603	609	40.0	31,366	31,674	2,080
Tellers .....	10.90	10.26	433	409	39.7	22,506	21,287	2,064
Credit authorizers, checkers, and clerks .....	13.56	12.98	537	519	39.6	27,928	26,998	2,059
Customer service representatives .....	16.29	14.88	642	595	39.4	33,401	30,950	2,050
Hotel, motel, and resort desk clerks .....	8.99	8.75	353	340	39.3	16,744	17,680	1,863
Loan interviewers and clerks	16.09	14.80	640	585	39.8	33,298	30,410	2,070
Order clerks .....	17.86	17.17	713	687	39.9	37,000	35,705	2,072

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Receptionists and information clerks .....	\$12.50	\$11.70	\$487	\$466	38.9	\$25,229	\$24,211	2,019
Dispatchers .....	18.24	18.75	747	750	40.9	38,839	39,000	2,129
Dispatchers, except police, fire, and ambulance .....	18.24	18.75	747	750	40.9	38,839	39,000	2,129
Production, planning, and expediting clerks .....	19.89	17.26	799	690	40.2	41,339	35,897	2,079
Shipping, receiving, and traffic clerks .....	13.62	12.60	545	504	40.0	28,336	26,208	2,080
Stock clerks and order fillers	12.30	12.50	489	494	39.7	25,411	25,688	2,066
Weighers, measurers, checkers, and samplers, recordkeeping .....	14.55	10.75	582	430	40.0	30,268	22,360	2,080
Secretaries and administrative assistants .....	16.98	16.83	669	666	39.4	34,707	34,632	2,044
Executive secretaries and administrative assistants .....	19.72	18.68	783	747	39.7	40,722	38,859	2,065
Legal secretaries .....	16.93	17.50	662	685	39.1	34,410	35,613	2,032
Medical secretaries .....	17.88	21.15	699	831	39.1	36,346	43,222	2,033
Secretaries, except legal, medical, and executive	13.53	13.26	535	531	39.5	27,546	27,589	2,036
Computer operators .....	17.15	17.90	686	716	40.0	35,681	37,232	2,080
Data entry and information processing workers .....	12.92	12.84	505	513	39.1	26,261	26,701	2,032
Data entry keyers .....	12.50	11.12	491	445	39.2	25,511	23,130	2,040
Word processors and typists .....	13.91	13.50	538	539	38.7	28,000	28,010	2,013
Insurance claims and policy processing clerks .....	16.89	15.69	659	628	39.0	34,287	32,631	2,030
Office clerks, general .....	13.45	12.74	522	500	38.8	27,127	26,001	2,016
Office machine operators, except computer .....	12.54	12.39	501	495	39.9	26,030	25,763	2,075
<b>Farming, fishing, and forestry occupations</b> .....	14.85	15.10	599	604	40.3	30,147	28,080	2,030
<b>Construction and extraction occupations</b> .....	21.40	20.00	849	800	39.7	42,154	38,480	1,970

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
First-line supervisors/managers of construction trades and extraction workers .....	\$28.37	\$27.22	\$1,142	\$1,089	40.3	\$58,272	\$56,618	2,054
Brickmasons, blockmasons, and stonemasons .....	25.61	22.75	1,025	910	40.0	50,125	47,314	1,957
Brickmasons and blockmasons .....	25.61	22.75	1,025	910	40.0	50,125	47,314	1,957
Carpenters .....	20.90	18.00	827	717	39.6	41,507	34,992	1,986
Carpet, floor, and tile installers and finishers .....	27.97	24.94	1,119	998	40.0	58,175	51,875	2,080
Cement masons, concrete finishers, and terrazzo workers .....	21.48	20.66	850	827	39.6	42,401	42,981	1,974
Cement masons and concrete finishers .....	21.39	20.66	846	827	39.6	42,171	42,981	1,971
Construction laborers .....	19.68	19.42	776	777	39.4	37,811	37,721	1,921
Construction equipment operators .....	22.17	21.75	835	869	37.7	37,057	33,895	1,672
Paving, surfacing, and tamping equipment operators .....	17.31	11.47	659	459	38.1	25,982	17,895	1,501
Operating engineers and other construction equipment operators .....	23.49	26.29	883	869	37.6	40,536	33,895	1,725
Electricians .....	23.63	20.75	943	830	39.9	49,061	43,160	2,076
Painters and paperhangers .....	12.82	12.89	513	516	40.0	26,674	26,815	2,080
Painters, construction and maintenance .....	12.82	12.89	513	516	40.0	26,674	26,815	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	20.96	20.00	836	780	39.9	41,084	39,000	1,960
Plumbers, pipefitters, and steamfitters .....	22.23	20.06	886	802	39.9	43,128	40,560	1,940
Roofers .....	20.70	16.46	828	659	40.0	42,144	34,243	2,036
Sheet metal workers .....	23.89	28.85	956	1,154	40.0	49,699	60,010	2,080
Helpers, construction trades ..	16.87	15.00	675	600	40.0	33,909	29,120	2,010
Miscellaneous construction and related workers .....	15.90	15.33	630	613	39.6	30,779	31,878	1,936

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> .....	\$18.12	\$16.88	\$729	\$680	40.3	\$37,681	\$35,088	2,080
First-line supervisors/managers of mechanics, installers, and repairers .....	25.43	24.23	1,064	980	41.9	55,341	50,960	2,176
Computer, automated teller, and office machine repairers .....	14.73	14.15	589	566	40.0	30,635	29,432	2,080
Radio and telecommunications equipment installers and repairers .....	26.68	29.45	1,067	1,178	40.0	55,488	61,256	2,080
Telecommunications equipment installers and repairers, except line installers .....	26.68	29.45	1,067	1,178	40.0	55,488	61,256	2,080
Automotive technicians and repairers .....	15.85	14.80	643	580	40.6	33,442	30,160	2,110
Automotive body and related repairers .....	17.47	16.85	710	674	40.6	36,898	35,046	2,112
Automotive service technicians and mechanics .....	15.19	12.99	616	519	40.6	32,034	27,011	2,109
Bus and truck mechanics and diesel engine specialists ...	19.31	19.30	773	772	40.0	40,174	40,144	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	22.84	19.60	917	784	40.2	47,448	40,768	2,077
Mobile heavy equipment mechanics, except engines .....	23.47	19.60	939	784	40.0	48,524	40,768	2,068
Small engine mechanics .....	15.82	16.87	633	675	40.0	32,905	35,088	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	17.34	16.80	693	672	40.0	36,060	34,944	2,080
Industrial machinery installation, repair, and maintenance workers .....	17.62	16.80	703	672	39.9	36,413	34,601	2,066
Industrial machinery mechanics .....	21.70	20.86	868	834	40.0	45,127	43,378	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> —Continued								
Maintenance and repair workers, general .....	\$16.14	\$15.52	\$643	\$621	39.8	\$33,441	\$32,282	2,072
Maintenance workers, machinery .....	18.44	18.49	738	740	40.0	37,281	38,459	2,022
Line installers and repairers ...	23.82	29.45	953	1,178	40.0	48,560	61,256	2,039
Electrical power-line installers and repairers	27.76	28.17	1,110	1,127	40.0	57,738	58,587	2,080
Telecommunications line installers and repairers	23.32	29.63	933	1,185	40.0	47,426	61,256	2,034
Miscellaneous installation, maintenance, and repair workers .....	14.07	14.00	563	560	40.0	27,677	28,560	1,966
Helpers--installation, maintenance, and repair workers .....	11.59	11.50	464	460	40.0	22,797	23,920	1,966
<b>Production occupations</b> .....	13.88	12.50	553	500	39.8	28,715	26,000	2,069
First-line supervisors/managers of production and operating workers .....	24.18	25.00	1,003	1,023	41.5	52,156	53,200	2,157
Electrical, electronics, and electromechanical assemblers .....	11.84	10.71	474	428	40.0	24,626	22,277	2,080
Electrical and electronic equipment assemblers ..	13.26	11.30	531	452	40.0	27,587	23,504	2,080
Structural metal fabricators and fitters .....	17.20	18.00	688	720	40.0	35,779	37,440	2,080
Miscellaneous assemblers and fabricators .....	10.29	8.35	410	340	39.9	21,314	18,304	2,072
Butchers and other meat, poultry, and fish processing workers .....	11.35	11.45	434	450	38.3	22,581	23,400	1,989
Butchers and meat cutters ..	11.35	11.45	434	450	38.3	22,581	23,400	1,989
Miscellaneous food processing workers .....	12.85	12.42	513	497	39.9	26,687	25,834	2,077
Food batchmakers .....	12.85	12.42	513	497	39.9	26,687	25,834	2,077

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Computer control programmers and operators .....	\$17.34	\$17.00	\$694	\$680	40.0	\$36,051	\$35,360	2,079
Computer-controlled machine tool operators, metal and plastic .....	16.52	16.50	661	660	40.0	34,350	34,320	2,079
Forming machine setters, operators, and tenders, metal and plastic .....	14.64	14.15	579	562	39.5	30,088	29,245	2,055
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	14.22	14.15	557	560	39.2	28,962	29,120	2,036
Rolling machine setters, operators, and tenders, metal and plastic .....	14.87	16.18	595	647	40.0	30,919	33,654	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	13.17	11.75	527	470	40.0	27,382	24,440	2,079
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	12.62	11.75	505	470	40.0	26,253	24,440	2,080
Drilling and boring machine tool setters, operators, and tenders, metal and plastic .....	9.79	10.00	392	400	40.0	20,279	20,800	2,071
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	14.73	15.79	589	632	40.0	30,589	32,760	2,077
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	17.79	17.69	711	707	40.0	36,996	36,787	2,080
Machinists .....	18.21	17.76	728	710	40.0	37,870	36,941	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Molders and molding machine setters, operators, and tenders, metal and plastic .....	\$11.44	\$11.25	\$458	\$450	40.0	\$23,803	\$23,400	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	11.44	11.25	458	450	40.0	23,803	23,400	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	13.30	10.64	509	383	38.3	26,466	19,918	1,989
Tool and die makers .....	21.30	20.69	852	828	40.0	44,044	42,482	2,068
Welding, soldering, and brazing workers .....	14.37	14.00	573	560	39.9	29,790	29,120	2,074
Welders, cutters, solderers, and brazers .....	14.37	14.00	573	560	39.9	29,802	29,120	2,073
Miscellaneous metalworkers and plastic workers .....	14.08	14.00	563	560	40.0	29,280	29,120	2,080
Bookbinders and bindery workers .....	13.35	11.00	532	440	39.8	27,664	22,880	2,072
Bindery workers .....	13.35	11.00	532	440	39.8	27,664	22,880	2,072
Printers .....	15.84	16.00	633	640	39.9	32,900	33,280	2,076
Prepress technicians and workers .....	16.18	16.00	647	640	40.0	33,661	33,280	2,080
Printing machine operators	15.40	14.25	614	570	39.9	31,938	29,640	2,074
Laundry and dry-cleaning workers .....	9.35	9.25	339	305	36.3	17,652	15,843	1,887
Cabinetmakers and bench carpenters .....	14.16	15.55	565	622	39.9	29,405	32,344	2,076
Woodworking machine setters, operators, and tenders .....	10.69	10.00	428	400	40.0	22,208	20,800	2,077
Woodworking machine setters, operators, and tenders, except sawing	10.93	11.00	437	440	40.0	22,692	22,880	2,076
Crushing, grinding, polishing, mixing, and blending workers .....	16.35	16.20	654	648	40.0	33,958	33,696	2,077

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Mixing and blending machine setters, operators, and tenders ..	\$16.18	\$15.00	\$647	\$600	40.0	\$33,656	\$31,200	2,080
Cutting workers .....	14.00	14.70	560	588	40.0	29,120	30,576	2,080
Cutting and slicing machine setters, operators, and tenders ..	15.35	15.00	614	600	40.0	31,927	31,200	2,080
Inspectors, testers, sorters, samplers, and weighers ....	14.27	12.75	568	510	39.8	29,475	26,520	2,065
Packaging and filling machine operators and tenders .....	12.92	12.09	516	484	39.9	26,711	25,147	2,068
Painting workers .....	13.48	12.47	541	499	40.2	28,095	25,938	2,084
Coating, painting, and spraying machine setters, operators, and tenders .....	12.37	12.47	495	499	40.0	25,635	25,938	2,073
Painters, transportation equipment .....	15.87	17.00	648	680	40.8	33,706	35,360	2,124
Miscellaneous production workers .....	13.10	12.00	521	480	39.8	27,112	24,960	2,069
Paper goods machine setters, operators, and tenders .....	17.06	17.48	682	699	40.0	35,481	36,358	2,080
Helpers--production workers .....	12.21	11.50	481	460	39.4	25,033	23,920	2,050
<b>Transportation and material moving occupations</b> .....	14.43	14.00	581	555	40.2	29,842	28,080	2,068
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	19.93	20.03	839	850	42.1	43,631	44,200	2,189
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	19.46	16.88	839	709	43.1	43,617	36,855	2,241
Driver/sales workers and truck drivers .....	16.56	16.00	672	632	40.6	34,399	31,658	2,078

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Driver/sales workers .....	\$13.66	\$12.83	\$516	\$481	37.8	\$26,836	\$25,024	1,964
Truck drivers, heavy and tractor-trailer .....	17.71	16.00	724	640	40.9	36,889	33,280	2,083
Truck drivers, light or delivery services .....	12.35	10.75	499	420	40.4	25,865	21,840	2,094
Service station attendants .....	9.73	8.75	389	350	40.0	20,242	18,200	2,080
Dredge, excavating, and loading machine operators	14.03	14.00	561	560	40.0	29,126	29,120	2,075
Excavating and loading machine and dragline operators .....	14.03	14.00	561	560	40.0	29,113	29,120	2,075
Industrial truck and tractor operators .....	13.36	13.43	533	527	39.9	27,659	27,414	2,071
Laborers and material movers, hand .....	10.60	10.00	422	400	39.8	21,924	20,779	2,068
Cleaners of vehicles and equipment .....	8.86	8.00	357	320	40.3	18,563	16,640	2,094
Laborers and freight, stock, and material movers, hand .....	11.52	10.22	456	408	39.5	23,692	21,216	2,056
Machine feeders and offbearers .....	9.77	9.50	391	380	40.0	20,330	19,760	2,080
Packers and packagers, hand .....	9.92	10.03	397	401	40.0	20,571	20,736	2,074

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.