

**Table 19**

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	–	\$18.94	–	–	–	–	\$16.85	\$9.72	\$14.77
Management, professional, and related .....	–	34.74	–	–	–	–	23.59	19.79	21.55
Management, business, and financial .....	–	38.17	–	–	–	–	23.09	22.05	23.85
Professional and related .....	–	27.96	–	–	–	–	23.69	–	13.88
Service .....	–	13.32	–	–	–	–	9.62	8.12	10.39
Sales and office .....	–	16.55	–	–	–	–	13.18	11.38	14.76
Sales and related .....	–	25.13	–	–	–	–	11.70	12.55	19.83
Office and administrative support .....	–	14.78	–	–	–	–	13.20	10.54	12.07
Natural resources, construction, and maintenance .....	–	20.52	–	–	–	–	13.50	–	19.07
Installation, maintenance, and repair .....	–	21.24	–	–	–	–	13.62	–	19.07
Production, transportation, and material moving .....	–	14.97	–	–	–	–	8.30	7.50	10.13
Production .....	–	15.25	–	–	–	–	8.51	8.72	10.21
Transportation and material moving .....	–	13.56	–	–	–	–	–	6.41	–

<sup>1</sup> Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.