

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$18.41	1.9%	\$735	1.9%	\$37,911	1.9%
Management occupations	32.06	5.8	1,336	6.0	69,367	6.0
General and operations managers	33.43	7.0	1,465	9.2	76,185	9.2
Marketing and sales managers	45.60	7.6	1,934	9.6	100,548	9.6
Sales managers	43.67	5.2	1,880	10.7	97,770	10.7
Financial managers	34.16	7.8	1,363	8.2	70,883	8.2
Construction managers	34.85	11.2	1,406	7.6	73,091	7.6
Business and financial operations occupations	32.12	20.2	1,311	19.6	67,522	19.6
Claims adjusters, appraisers, examiners, and investigators	24.65	9.4	976	9.1	39,331	9.1
Claims adjusters, examiners, and investigators	24.40	10.0	969	9.7	38,145	9.7
Cost estimators	28.74	13.4	1,207	17.9	62,753	17.9
Human resources, training, and labor relations specialists	21.41	14.3	885	17.2	46,034	17.2
Accountants and auditors	25.30	11.8	1,019	11.5	52,982	11.5
Financial analysts and advisors	34.81	13.7	1,390	13.8	72,294	13.8
Computer and mathematical science occupations	34.75	8.5	1,393	8.5	72,428	8.5
Computer programmers	28.80	4.4	1,152	4.4	59,906	4.4
Computer software engineers	44.86	10.3	1,794	10.3	93,313	10.3
Computer software engineers, applications	42.36	11.2	1,694	11.2	88,110	11.2
Computer support specialists	24.21	17.0	982	17.3	51,060	17.3
Network and computer systems administrators	31.51	5.6	1,260	5.6	65,542	5.6
Architecture and engineering occupations	25.25	8.2	1,029	8.8	53,483	8.8
Engineers	29.35	17.8	1,222	18.9	63,549	18.9
Drafters	20.57	15.1	823	15.1	42,781	15.1
Engineering technicians, except drafters	23.49	7.9	940	7.9	48,865	7.9
Life, physical, and social science occupations	23.94	8.0	958	8.0	49,795	8.0
Community and social services occupations	16.06	5.0	635	5.7	33,007	5.7
Counselors	18.11	14.4	701	17.0	36,430	17.0
Substance abuse and behavioral disorder counselors	21.05	5.7	848	4.6	44,081	4.6
Social workers	16.38	4.4	657	4.3	34,184	4.3
Miscellaneous community and social service specialists	14.11	6.9	561	7.2	29,196	7.2

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Community and social services occupations –Continued						
Social and human service assistants	\$14.25	10.4%	\$570	10.4%	\$29,637	10.4%
Legal occupations	34.61	11.6	1,426	13.2	74,176	13.2
Lawyers	46.34	7.1	2,003	8.5	104,171	8.5
Paralegals and legal assistants	22.21	10.6	872	11.6	45,367	11.6
Education, training, and library occupations	17.75	21.1	686	22.7	31,958	22.7
Arts, design, entertainment, sports, and media occupations	19.53	7.9	743	10.7	38,644	10.7
Designers	17.58	9.3	709	9.2	36,873	9.2
Writers and editors	16.12	14.2	645	14.2	33,524	14.2
Healthcare practitioner and technical occupations	23.17	6.3	921	6.4	47,914	6.4
Registered nurses	23.30	10.3	937	11.4	48,702	11.4
Clinical laboratory technologists and technicians	19.72	13.3	789	13.3	41,016	13.3
Licensed practical and licensed vocational nurses	16.78	3.8	659	3.8	34,244	3.8
Healthcare support occupations	13.50	5.5	515	6.0	26,536	6.0
Nursing, psychiatric, and home health aides	10.23	4.6	399	4.8	20,093	4.8
Nursing aides, orderlies, and attendants	10.49	5.5	406	6.0	20,216	6.0
Miscellaneous healthcare support occupations	15.07	6.1	570	6.8	29,621	6.8
Dental assistants	16.11	7.3	595	8.8	30,955	8.8
Protective service occupations	10.12	2.1	405	2.1	21,040	2.1
Food preparation and serving related occupations	9.04	5.4	343	7.2	17,842	7.2
First-line supervisors/managers, food preparation and serving workers	12.41	7.6	511	9.7	26,570	9.7
First-line supervisors/managers of food preparation and serving workers	12.45	8.4	508	10.3	26,441	10.3
Cooks	9.80	5.0	384	4.9	19,959	4.9
Cooks, institution and cafeteria	9.39	3.6	373	4.3	19,385	4.3
Cooks, restaurant	10.44	4.8	398	5.8	20,717	5.8
Food preparation workers	8.78	5.4	338	3.6	17,585	3.6
Food service, tipped	5.40	10.4	189	15.9	9,813	15.9

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Food preparation and serving related occupations –Continued						
Bartenders	\$8.17	14.9%	\$286	28.1%	\$14,867	28.1%
Waiters and waitresses	4.40	8.3	153	11.8	7,960	11.8
Fast food and counter workers	8.82	5.5	330	6.9	17,086	6.9
Combined food preparation and serving workers, including fast food	8.82	5.5	330	6.9	17,086	6.9
Building and grounds cleaning and maintenance occupations						
Building cleaning workers	10.55	13.7	418	14.9	20,960	14.9
Janitors and cleaners, except maids and housekeeping cleaners	9.34	5.2	368	5.4	19,143	5.4
Maids and housekeeping cleaners	10.08	3.0	401	3.4	20,853	3.4
Grounds maintenance workers	8.73	7.8	341	7.5	17,745	7.5
Landscaping and groundskeeping workers	15.65	23.3	645	26.1	27,472	26.1
	16.48	22.3	681	24.9	28,397	24.9
Personal care and service occupations						
Barbers and cosmetologists	10.82	4.0	406	3.7	20,219	3.7
Hairdressers, hairstylists, and cosmetologists	10.92	11.3	411	8.8	21,382	8.8
Personal and home care aides	10.92	11.3	411	8.8	21,382	8.8
	9.71	6.7	368	8.4	19,149	8.4
Sales and related occupations						
First-line supervisors/managers, sales workers	19.82	8.1	795	8.3	41,317	8.3
First-line supervisors/managers of retail sales workers	16.32	4.6	672	5.5	34,942	5.5
Retail sales workers	15.51	4.8	636	5.7	33,048	5.7
Cashiers, all workers	12.80	4.5	505	3.9	26,260	3.9
Cashiers	9.45	4.7	369	4.8	19,203	4.8
Counter and rental clerks and parts salespersons	9.45	4.7	369	4.8	19,203	4.8
Parts salespersons	15.60	10.5	625	10.5	32,485	10.5
Retail salespersons	15.90	10.9	636	10.9	33,066	10.9
Insurance sales agents	14.45	4.5	571	3.2	29,677	3.2
Securities, commodities, and financial services sales agents	36.10	16.0	1,439	16.1	74,805	16.1
Sales representatives, wholesale and manufacturing	68.99	23.9	2,760	23.9	143,497	23.9
Sales representatives, wholesale and manufacturing, except technical and scientific products	27.68	14.4	1,157	15.6	60,141	15.6
	26.90	16.4	1,126	17.7	58,578	17.7

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Sales and related occupations –Continued						
Miscellaneous sales and related workers	\$18.01	23.1%	\$720	23.1%	\$37,458	23.1%
Office and administrative support occupations	14.82	2.2	587	2.1	30,480	2.1
First-line supervisors/managers of office and administrative support workers	22.47	4.2	888	4.4	46,180	4.4
Financial clerks	13.01	6.1	515	6.1	26,731	6.1
Billing and posting clerks and machine operators	11.31	5.6	450	5.7	23,414	5.7
Bookkeeping, accounting, and auditing clerks	14.01	9.1	556	8.7	28,782	8.7
Tellers	10.49	3.2	412	3.4	21,442	3.4
Customer service representatives	15.52	8.9	618	8.8	32,125	8.8
Hotel, motel, and resort desk clerks	8.58	7.7	338	7.2	17,550	7.2
Loan interviewers and clerks	14.24	9.2	559	9.8	29,066	9.8
New accounts clerks	13.48	5.9	539	5.9	28,029	5.9
Order clerks	14.87	10.5	592	10.5	30,807	10.5
Receptionists and information clerks	13.28	3.9	526	4.1	27,349	4.1
Dispatchers	15.27	6.4	614	6.6	31,921	6.6
Dispatchers, except police, fire, and ambulance	15.27	6.4	614	6.6	31,921	6.6
Production, planning, and expediting clerks	17.77	9.0	711	9.0	36,961	9.0
Shipping, receiving, and traffic clerks	13.86	7.9	548	7.6	28,516	7.6
Stock clerks and order fillers	14.04	6.4	562	6.4	29,203	6.4
Secretaries and administrative assistants	17.37	3.8	672	4.8	34,827	4.8
Executive secretaries and administrative assistants	19.20	5.5	766	5.5	39,822	5.5
Legal secretaries	18.28	6.6	714	5.7	37,125	5.7
Secretaries, except legal, medical, and executive	15.27	10.0	572	13.0	29,404	13.0
Data entry and information processing workers	12.58	3.0	503	3.0	26,168	3.0
Insurance claims and policy processing clerks	18.33	16.3	733	16.3	38,131	16.3
Office clerks, general	13.63	6.1	537	6.0	27,816	6.0
Construction and extraction occupations	21.91	6.9	879	6.8	43,972	6.8
First-line supervisors/managers of construction trades and extraction workers	30.41	5.5	1,210	5.3	62,456	5.3
Carpenters	19.94	9.8	798	9.8	41,475	9.8
Construction laborers	17.92	12.2	717	12.3	35,385	12.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Construction and extraction occupations						
–Continued						
Construction equipment operators	\$26.47	9.4%	\$1,059	9.4%	\$43,065	9.4%
Operating engineers and other construction equipment operators	27.04	8.4	1,082	8.4	46,553	8.4
Painters and paperhangers	25.28	10.8	1,011	10.8	52,572	10.8
Pipelayers, plumbers, pipefitters, and steamfitters	27.64	9.3	1,103	9.4	57,366	9.4
Plumbers, pipefitters, and steamfitters	27.84	9.5	1,111	9.6	57,773	9.6
Sheet metal workers	21.88	6.4	838	2.3	43,576	2.3
Helpers, construction trades	12.79	9.0	511	9.0	24,351	9.0
Installation, maintenance, and repair occupations						
First-line supervisors/managers of mechanics, installers, and repairers	18.76	5.7	755	6.3	39,271	6.3
Radio and telecommunications equipment installers and repairers	23.71	14.5	1,044	23.3	54,298	23.3
Telecommunications equipment installers and repairers, except line installers	23.30	6.8	932	6.8	48,474	6.8
Automotive technicians and repairers	23.30	6.8	932	6.8	48,474	6.8
Automotive technicians and repairers	18.26	6.0	734	6.0	38,183	6.0
Automotive body and related repairers	22.35	19.3	903	20.6	46,944	20.6
Automotive service technicians and mechanics	17.14	7.8	689	8.0	35,814	8.0
Bus and truck mechanics and diesel engine specialists	18.79	5.7	762	5.7	39,598	5.7
Heavy vehicle and mobile equipment service technicians and mechanics	17.53	6.3	697	6.7	36,249	6.7
Farm equipment mechanics	14.10	14.6	554	16.2	28,799	16.2
Mobile heavy equipment mechanics, except engines	19.26	5.8	770	5.8	40,062	5.8
Heating, air conditioning, and refrigeration mechanics and installers	19.52	11.3	781	11.3	40,594	11.3
Industrial machinery installation, repair, and maintenance workers	15.63	7.5	625	7.5	32,505	7.5
Industrial machinery mechanics	19.69	11.2	788	11.2	40,962	11.2
Maintenance and repair workers, general ..	13.93	6.1	557	6.1	28,972	6.1
Line installers and repairers	27.51	4.9	1,100	4.9	57,219	4.9
Miscellaneous installation, maintenance, and repair workers	14.55	11.4	582	11.4	30,259	11.4
Production occupations	15.40	7.8	615	7.9	31,955	7.9

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations –Continued						
First-line supervisors/managers of production and operating workers	\$19.30	6.9%	\$780	7.3%	\$40,561	7.3%
Miscellaneous assemblers and fabricators	11.82	4.0	472	4.1	24,547	4.1
Butchers and other meat, poultry, and fish processing workers	14.74	10.8	590	10.8	30,658	10.8
Computer control programmers and operators	22.55	2.6	902	2.6	46,900	2.6
Computer-controlled machine tool operators, metal and plastic	20.75	2.3	830	2.3	43,163	2.3
Machine tool cutting setters, operators, and tenders, metal and plastic	17.31	4.8	693	4.8	36,015	4.8
Welding, soldering, and brazing workers	15.31	5.6	612	5.6	31,848	5.6
Welders, cutters, solderers, and brazers	15.30	6.1	612	6.1	31,822	6.1
Printers	14.73	6.5	589	6.5	30,647	6.5
Crushing, grinding, polishing, mixing, and blending workers	13.09	5.9	524	5.9	26,864	5.9
Inspectors, testers, sorters, samplers, and weighers	17.49	19.2	700	19.2	36,382	19.2
Miscellaneous production workers	14.64	15.2	586	15.2	30,451	15.2
Helpers--production workers	13.26	10.1	530	10.1	27,581	10.1
Transportation and material moving occupations						
Driver/sales workers and truck drivers	15.28	5.7	635	6.1	32,698	6.1
Driver/sales workers	14.43	12.9	618	16.6	32,152	16.6
Truck drivers, heavy and tractor-trailer	17.11	4.1	723	4.3	36,995	4.3
Truck drivers, light or delivery services	11.93	13.8	476	14.0	24,745	14.0
Dredge, excavating, and loading machine operators	18.10	3.4	724	3.4	37,656	3.4
Excavating and loading machine and dragline operators	18.06	3.5	722	3.5	37,556	3.5
Industrial truck and tractor operators	14.16	2.1	566	2.1	29,413	2.1
Laborers and material movers, hand	11.41	5.4	451	5.4	23,441	5.4
Cleaners of vehicles and equipment	10.51	9.8	420	9.8	21,863	9.8
Laborers and freight, stock, and material movers, hand	11.53	8.2	453	8.4	23,536	8.4

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.