

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.51	\$14.75	\$779	\$580	39.9	\$40,362	\$30,160	2,069
Management occupations	45.51	40.86	1,875	1,650	41.2	97,371	85,800	2,140
Chief executives	106.07	63.46	4,409	2,539	41.6	229,255	132,003	2,161
General and operations managers	54.71	44.27	2,343	1,771	42.8	121,829	92,073	2,227
Advertising and promotions managers	46.86	39.71	1,938	1,827	41.4	100,764	94,996	2,150
Marketing and sales managers	50.56	49.96	2,083	2,058	41.2	108,334	107,018	2,143
Marketing managers	51.82	51.45	2,071	2,058	40.0	107,703	107,018	2,078
Sales managers	49.03	43.25	2,099	1,999	42.8	109,159	103,925	2,226
Administrative services managers	31.76	31.82	1,326	1,389	41.8	68,964	72,219	2,171
Computer and information systems managers	58.80	63.57	2,352	2,543	40.0	122,295	132,230	2,080
Financial managers	56.09	48.94	2,267	1,935	40.4	117,894	100,599	2,102
Human resources managers ...	41.49	39.49	1,666	1,580	40.2	86,656	82,139	2,088
Compensation and benefits managers	34.34	34.79	1,375	1,392	40.0	71,478	72,367	2,081
Industrial production managers	39.89	38.42	1,661	1,644	41.6	86,350	85,513	2,165
Purchasing managers	42.66	31.25	1,706	1,250	40.0	88,737	65,000	2,080
Transportation, storage, and distribution managers	33.78	36.12	1,365	1,445	40.4	70,958	75,138	2,101
Construction managers	33.95	32.22	1,416	1,289	41.7	72,635	67,009	2,139
Education administrators	26.80	19.74	1,047	721	39.0	53,713	37,482	2,004
Education administrators, preschool and child care center/program	16.25	14.19	650	568	40.0	33,794	29,515	2,080
Education administrators, postsecondary	35.46	39.81	1,294	1,493	36.5	64,842	77,637	1,829
Engineering managers	58.18	53.02	2,355	2,118	40.5	122,474	110,121	2,105
Food service managers	23.50	24.00	1,048	1,000	44.6	54,473	52,000	2,318
Medical and health services managers	31.31	27.88	1,314	1,154	42.0	68,340	60,016	2,183
Property, real estate, and community association managers	21.89	21.85	876	874	40.0	45,565	45,448	2,081
Business and financial operations occupations	30.17	27.49	1,214	1,100	40.2	63,131	57,200	2,093
Buyers and purchasing agents	27.69	25.15	1,133	1,096	40.9	58,908	57,013	2,127

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations								
–Continued								
Wholesale and retail buyers, except farm products	\$30.47	\$33.65	\$1,219	\$1,346	40.0	\$63,385	\$70,000	2,080
Purchasing agents, except wholesale, retail, and farm products	26.50	25.15	1,065	1,006	40.2	55,398	52,320	2,090
Claims adjusters, appraisers, examiners, and investigators	26.81	25.96	1,058	1,038	39.5	54,995	53,997	2,052
Claims adjusters, examiners, and investigators	25.10	25.07	989	996	39.4	51,425	51,792	2,049
Compliance officers, except agriculture, construction, health and safety, and transportation	32.97	28.91	1,319	1,156	40.0	68,585	60,135	2,080
Cost estimators	31.39	29.00	1,274	1,296	40.6	66,249	67,392	2,111
Human resources, training, and labor relations specialists	26.66	24.04	1,066	962	40.0	55,434	50,001	2,079
Employment, recruitment, and placement specialists	24.89	23.39	950	808	38.2	49,401	42,016	1,985
Compensation, benefits, and job analysis specialists	20.78	19.23	875	787	42.1	45,497	40,914	2,189
Training and development specialists	32.74	28.18	1,304	1,127	39.8	67,786	58,616	2,071
Logisticians	35.39	37.10	1,416	1,484	40.0	73,616	77,160	2,080
Management analysts	35.30	28.97	1,426	1,159	40.4	74,133	60,247	2,100
Accountants and auditors	29.88	28.85	1,203	1,154	40.3	62,563	60,000	2,094
Credit analysts	24.37	24.79	975	992	40.0	50,685	51,563	2,080
Financial analysts and advisors	30.97	26.18	1,239	1,047	40.0	64,424	54,450	2,080
Financial analysts	34.11	27.49	1,364	1,100	40.0	70,949	57,185	2,080
Personal financial advisors	24.02	23.10	961	924	40.0	49,965	48,048	2,080
Loan counselors and officers	30.04	26.44	1,199	1,058	39.9	62,372	54,997	2,077
Loan officers	30.04	26.44	1,199	1,058	39.9	62,372	54,997	2,077

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations	\$37.42	\$35.98	\$1,502	\$1,441	40.1	\$78,090	\$74,938	2,087
Computer programmers	35.43	35.00	1,425	1,400	40.2	74,087	72,800	2,091
Computer software engineers	41.38	38.70	1,658	1,560	40.1	86,226	81,139	2,084
Computer software engineers, applications	39.26	36.50	1,576	1,462	40.2	81,975	76,003	2,088
Computer software engineers, systems software	43.35	42.07	1,734	1,683	40.0	90,160	87,499	2,080
Computer support specialists	26.04	21.42	1,043	853	40.1	54,246	44,371	2,083
Computer systems analysts	43.51	40.84	1,744	1,634	40.1	90,701	84,947	2,085
Database administrators	32.46	27.65	1,298	1,106	40.0	67,514	57,516	2,080
Network and computer systems administrators	26.25	24.04	1,064	962	40.5	55,304	49,999	2,107
Network systems and data communications analysts	33.51	33.33	1,340	1,333	40.0	69,705	69,324	2,080
Architecture and engineering occupations	33.79	32.00	1,362	1,300	40.3	70,824	67,538	2,096
Architects, except naval	27.08	25.64	1,126	1,073	41.6	58,526	55,821	2,161
Architects, except landscape and naval	28.00	24.52	1,120	981	40.0	58,234	51,000	2,080
Engineers	41.72	38.08	1,686	1,584	40.4	87,650	82,393	2,101
Aerospace engineers	37.08	36.01	1,483	1,440	40.0	77,117	74,899	2,080
Chemical engineers	53.13	51.81	2,125	2,072	40.0	110,508	107,756	2,080
Civil engineers	34.71	35.26	1,464	1,587	42.2	76,106	82,499	2,193
Computer hardware engineers	45.45	42.65	1,852	1,745	40.7	96,296	90,730	2,119
Electrical and electronics engineers	41.06	37.82	1,665	1,520	40.5	86,566	79,030	2,108
Electrical engineers	45.31	41.57	1,865	1,699	41.2	96,980	88,333	2,141
Electronics engineers, except computer	37.19	36.26	1,487	1,450	40.0	77,348	75,419	2,080
Industrial engineers, including health and safety	39.42	38.08	1,577	1,523	40.0	81,989	79,206	2,080
Industrial engineers	39.04	37.26	1,562	1,490	40.0	81,209	77,505	2,080
Mechanical engineers	33.45	35.22	1,338	1,409	40.0	69,574	73,258	2,080
Petroleum engineers	56.44	49.93	2,258	1,997	40.0	117,392	103,848	2,080
Drafters	27.80	22.55	1,113	902	40.0	57,707	46,912	2,076
Architectural and civil drafters	24.90	21.25	996	850	40.0	51,783	44,200	2,080
Mechanical drafters	23.03	20.00	921	800	40.0	47,908	41,600	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Engineering technicians, except drafters	\$22.44	\$20.07	\$897	\$803	40.0	\$46,668	\$41,746	2,080
Electrical and electronic engineering technicians	24.39	23.48	976	939	40.0	50,741	48,845	2,080
Mechanical engineering technicians	24.31	23.12	972	925	40.0	50,570	48,090	2,080
Surveying and mapping technicians	24.25	15.00	970	600	40.0	50,445	31,200	2,080
Life, physical, and social science occupations								
Physical scientists	38.96	36.06	1,569	1,442	40.3	81,596	75,001	2,094
Environmental scientists and geoscientists	55.29	49.84	2,258	2,243	40.8	117,392	116,630	2,123
Geoscientists, except hydrologists and geographers	58.07	50.43	2,379	2,243	41.0	123,699	116,630	2,130
Market and survey researchers	59.48	50.43	2,451	2,243	41.2	127,448	116,630	2,143
Market research analysts ...	37.29	36.06	1,492	1,442	40.0	77,561	75,001	2,080
Chemical technicians	37.29	36.06	1,492	1,442	40.0	77,561	75,001	2,080
	25.20	26.15	1,028	1,046	40.8	53,432	54,400	2,120
Community and social services occupations								
Educational, vocational, and school counselors ..	15.44	13.94	617	558	40.0	32,056	28,995	2,076
Social workers	20.61	20.19	818	808	39.7	41,636	41,999	2,020
Child, family, and school social workers	19.97	21.00	804	840	40.3	41,805	43,680	2,094
Medical and public health social workers	15.65	15.85	626	634	40.0	32,543	32,970	2,080
Miscellaneous community and social service specialists	22.34	22.72	894	909	40.0	46,467	47,266	2,080
Social and human service assistants	11.60	11.97	461	479	39.7	23,979	24,896	2,067
	11.25	11.21	447	435	39.7	23,236	22,610	2,066
Legal occupations								
Lawyers	29.22	17.88	1,196	774	40.9	62,207	40,255	2,129
Miscellaneous legal support workers	58.66	57.19	2,517	2,287	42.9	130,887	118,947	2,231
	20.36	17.69	840	774	41.3	43,685	40,255	2,146

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations –Continued								
Title examiners, abstractors, and searchers	\$21.18	\$17.69	\$885	\$774	41.8	\$45,998	\$40,255	2,172
Education, training, and library occupations	28.82	20.27	1,139	803	39.5	51,129	38,000	1,774
Postsecondary teachers	51.19	32.99	2,013	1,315	39.3	90,008	61,614	1,758
Health teachers, postsecondary	75.66	35.24	2,967	1,410	39.2	142,137	73,301	1,879
Arts, communications, and humanities teachers, postsecondary	35.96	34.10	1,358	1,259	37.8	51,935	47,510	1,444
Art, drama, and music teachers, postsecondary	38.78	36.16	1,555	1,442	40.1	57,977	53,201	1,495
Miscellaneous postsecondary teachers	34.44	29.62	1,366	1,185	39.7	64,381	61,614	1,870
Primary, secondary, and special education school teachers	21.11	20.72	842	811	39.9	35,202	34,313	1,667
Elementary and middle school teachers	25.76	23.21	1,028	1,028	39.9	37,926	38,750	1,472
Middle school teachers, except special and vocational education	26.37	23.39	1,070	1,076	40.6	39,320	39,139	1,491
Secondary school teachers	23.96	22.69	952	908	39.7	38,593	34,917	1,611
Secondary school teachers, except special and vocational education	26.57	23.52	1,054	941	39.7	39,769	35,414	1,497
Other teachers and instructors	16.92	15.35	651	639	38.5	29,933	26,817	1,769
Teacher assistants	9.74	8.50	385	340	39.6	18,878	17,680	1,938
Arts, design, entertainment, sports, and media occupations	23.27	18.11	923	712	39.7	47,444	36,999	2,039
Artists and related workers	35.95	30.49	1,479	1,250	41.1	76,894	65,003	2,139
Designers	20.40	17.79	818	712	40.1	42,544	36,999	2,085
Graphic designers	21.48	19.50	859	780	40.0	44,664	40,564	2,079
Writers and editors	19.35	17.47	770	699	39.8	40,045	36,336	2,069
Editors	19.57	17.47	778	699	39.7	40,448	36,336	2,067

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations	\$28.21	\$24.18	\$1,117	\$949	39.6	\$58,068	\$49,358	2,059
Pharmacists	53.14	52.93	2,129	2,117	40.1	110,699	110,094	2,083
Physicians and surgeons	96.44	93.75	4,426	3,750	45.9	230,177	195,000	2,387
Registered nurses	28.73	28.35	1,128	1,110	39.3	58,645	57,720	2,042
Therapists	35.62	35.17	1,406	1,392	39.5	73,097	72,390	2,052
Occupational therapists	35.60	37.37	1,369	1,397	38.5	71,194	72,634	2,000
Physical therapists	39.68	40.00	1,574	1,600	39.7	81,847	83,200	2,063
Respiratory therapists	24.10	23.19	950	928	39.4	49,385	48,235	2,049
Clinical laboratory technologists and technicians	17.63	14.72	697	600	39.6	36,262	31,179	2,057
Medical and clinical laboratory technologists	24.78	25.88	981	1,033	39.6	51,005	53,726	2,059
Medical and clinical laboratory technicians	13.55	12.91	536	512	39.5	27,867	26,624	2,056
Diagnostic related technologists and technicians	25.37	25.20	1,012	1,008	39.9	52,644	52,416	2,075
Cardiovascular technologists and technicians	20.08	24.25	803	970	40.0	41,773	50,440	2,080
Radiologic technologists and technicians	23.52	25.20	938	1,006	39.9	48,754	52,333	2,073
Emergency medical technicians and paramedics	11.45	11.15	446	414	39.0	23,213	21,509	2,028
Health diagnosing and treating practitioner support technicians	16.95	17.00	670	668	39.5	34,814	34,748	2,054
Pharmacy technicians	14.76	14.20	577	562	39.1	30,015	29,203	2,034
Surgical technologists	18.27	17.00	722	680	39.5	37,523	35,360	2,054
Licensed practical and licensed vocational nurses	18.82	18.25	740	720	39.3	38,489	37,440	2,045
Medical records and health information technicians	17.37	16.50	687	660	39.5	35,727	34,320	2,057
Miscellaneous health technologists and technicians	15.49	13.46	618	538	39.9	32,152	27,997	2,076
Occupational health and safety specialists and technicians	27.98	27.24	1,119	1,089	40.0	58,204	56,653	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Occupational health and safety specialists	\$27.98	\$27.24	\$1,119	\$1,089	40.0	\$58,204	\$56,653	2,080
Healthcare support occupations	11.73	10.25	445	400	38.0	23,157	20,800	1,974
Nursing, psychiatric, and home health aides	9.53	9.28	361	360	37.9	18,770	18,720	1,970
Home health aides	7.90	7.00	272	280	34.4	14,138	14,560	1,790
Nursing aides, orderlies, and attendants	9.95	9.50	387	375	38.9	20,122	19,500	2,022
Psychiatric aides	9.71	9.26	372	371	38.4	19,362	19,267	1,995
Physical therapist assistants and aides	24.22	26.00	896	1,094	37.0	46,579	56,875	1,923
Miscellaneous healthcare support occupations	13.11	13.00	503	501	38.3	26,137	26,065	1,993
Dental assistants	17.04	16.50	585	594	34.3	30,414	30,888	1,785
Medical assistants	11.64	11.46	465	458	39.9	24,182	23,837	2,077
Protective service occupations	11.18	10.89	446	436	39.9	22,479	22,410	2,011
Security guards and gaming surveillance officers	10.85	10.50	433	420	39.9	22,507	21,840	2,074
Security guards	10.85	10.50	433	420	39.9	22,507	21,840	2,074
Food preparation and serving related occupations	7.61	7.75	290	290	38.0	15,000	14,906	1,970
First-line supervisors/managers, food preparation and serving workers	14.56	14.27	621	577	42.6	32,287	30,000	2,218
First-line supervisors/managers of food preparation and serving workers	14.56	14.27	621	577	42.6	32,287	30,000	2,218
Cooks	9.29	9.00	358	360	38.5	18,493	18,443	1,992
Cooks, fast food	8.19	8.30	300	315	36.6	15,598	16,401	1,904
Cooks, institution and cafeteria	10.18	10.25	398	385	39.1	20,040	18,443	1,969
Cooks, restaurant	9.61	9.39	373	375	38.8	19,388	19,523	2,018
Cooks, short order	8.35	8.85	334	354	40.0	17,377	18,400	2,080
Food preparation workers	8.40	7.50	323	296	38.4	16,786	15,392	1,998

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Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
Food service, tipped	\$4.14	\$3.50	\$152	\$114	36.8	\$7,866	\$5,911	1,901
Bartenders	6.00	6.00	219	240	36.5	10,918	12,480	1,819
Waiters and waitresses	3.25	2.35	119	86	36.6	6,174	4,455	1,902
Dining room and cafeteria attendants and bartender helpers	6.75	6.55	259	262	38.4	13,318	13,520	1,974
Fast food and counter workers	8.14	8.00	308	294	37.8	16,005	15,304	1,966
Combined food preparation and serving workers, including fast food	8.15	8.00	307	295	37.7	15,986	15,365	1,961
Counter attendants, cafeteria, food concession, and coffee shop	8.08	8.14	310	293	38.3	16,108	15,236	1,994
Food servers, nonrestaurant ...	7.71	8.00	296	309	38.3	15,368	16,088	1,992
Dishwashers	7.85	7.50	304	290	38.7	15,807	15,080	2,012
Hosts and hostesses, restaurant, lounge, and coffee shop	7.19	7.62	262	259	36.5	13,628	13,478	1,896
Building and grounds cleaning and maintenance occupations	8.97	8.50	346	338	38.6	17,849	17,395	1,990
First-line supervisors/managers, building and grounds cleaning and maintenance workers	11.99	12.00	473	480	39.5	24,615	24,960	2,052
First-line supervisors/managers of housekeeping and janitorial workers	11.26	10.00	436	400	38.7	22,675	20,800	2,014
Building cleaning workers	8.80	8.44	338	330	38.4	17,373	17,160	1,975
Janitors and cleaners, except maids and housekeeping cleaners	9.21	9.00	362	350	39.3	18,806	18,200	2,041
Maids and housekeeping cleaners	8.03	7.55	298	300	37.2	15,148	15,600	1,887

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Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Grounds maintenance workers	\$8.62	\$8.50	\$341	\$340	39.5	\$17,654	\$17,340	2,048
Landscaping and groundskeeping workers	8.39	8.50	332	340	39.6	17,181	17,340	2,049
Personal care and service occupations	11.42	9.00	419	355	36.7	21,556	18,453	1,888
First-line supervisors/managers of personal service workers	14.15	13.19	558	528	39.5	29,030	27,431	2,052
Nonfarm animal caretakers	11.17	10.00	447	400	40.0	23,233	20,800	2,080
Miscellaneous entertainment attendants and related workers	7.68	7.50	301	280	39.1	15,626	14,560	2,034
Barbers and cosmetologists ...	10.70	10.14	394	355	36.9	20,511	18,453	1,917
Hairdressers, hairstylists, and cosmetologists	10.91	13.00	410	403	37.6	21,340	20,943	1,956
Baggage porters, bellhops, and concierges	6.73	6.50	254	260	37.7	13,193	13,520	1,962
Baggage porters and bellhops	6.73	6.50	254	260	37.7	13,193	13,520	1,962
Transportation attendants	35.82	43.53	725	703	20.2	37,690	36,556	1,052
Child care workers	8.60	8.00	337	320	39.1	17,492	16,640	2,034
Recreation and fitness workers	13.63	13.95	507	508	37.2	20,260	23,296	1,486
Recreation workers	13.74	13.95	507	448	36.9	19,768	23,296	1,439
Sales and related occupations	18.10	12.56	729	500	40.3	37,810	26,000	2,089
First-line supervisors/managers, sales workers	20.86	16.40	867	675	41.5	45,062	35,106	2,161
First-line supervisors/managers of retail sales workers ..	17.20	15.67	706	641	41.1	36,726	33,338	2,136
First-line supervisors/managers of non-retail sales workers	30.58	24.29	1,311	1,019	42.9	68,147	53,000	2,229
Retail sales workers	11.27	9.49	448	370	39.7	23,166	19,240	2,056

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
Cashiers, all workers	\$8.83	\$8.50	\$345	\$328	39.1	\$17,698	\$16,994	2,005
Cashiers	8.83	8.50	345	328	39.1	17,698	16,994	2,005
Counter and rental clerks and parts salespersons ..	12.49	10.10	499	422	40.0	25,945	21,923	2,077
Counter and rental clerks	10.26	9.00	406	360	39.6	21,120	18,720	2,058
Parts salespersons	14.75	13.93	595	540	40.3	30,929	28,080	2,097
Retail salespersons	12.44	10.00	498	400	40.0	25,904	20,800	2,083
Advertising sales agents	29.71	25.00	1,126	992	37.9	58,578	51,601	1,972
Insurance sales agents	22.82	17.31	933	692	40.9	48,512	36,001	2,126
Securities, commodities, and financial services sales agents	34.36	22.04	1,405	881	40.9	73,082	45,833	2,127
Sales representatives, wholesale and manufacturing	31.12	25.42	1,270	1,033	40.8	66,036	53,691	2,122
Sales representatives, wholesale and manufacturing, technical and scientific products	37.78	35.13	1,535	1,407	40.6	79,797	73,152	2,112
Sales representatives, wholesale and manufacturing, except technical and scientific products	27.99	22.03	1,145	923	40.9	59,528	48,000	2,127
Models, demonstrators, and product promoters	12.22	13.06	489	522	40.0	25,412	27,156	2,080
Demonstrators and product promoters	12.22	13.06	489	522	40.0	25,412	27,156	2,080
Real estate brokers and sales agents	21.64	13.00	882	520	40.8	45,866	27,040	2,120
Real estate sales agents	21.64	13.00	882	520	40.8	45,866	27,040	2,120
Telemarketers	10.46	10.35	417	414	39.8	21,665	21,534	2,072
Miscellaneous sales and related workers	13.67	9.60	547	384	40.0	28,434	19,968	2,080
Office and administrative support occupations	14.81	13.53	588	540	39.7	30,564	28,080	2,064

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
First-line supervisors/managers of office and administrative support workers	\$23.18	\$21.63	\$927	\$865	40.0	\$48,226	\$44,990	2,081
Switchboard operators, including answering service	10.45	10.48	405	411	38.7	21,055	21,362	2,015
Financial clerks	14.53	14.00	577	560	39.7	30,019	29,120	2,066
Bill and account collectors	15.31	14.70	611	588	39.9	31,778	30,570	2,076
Billing and posting clerks and machine operators	14.02	14.00	556	558	39.6	28,901	29,016	2,062
Bookkeeping, accounting, and auditing clerks	15.37	15.15	609	605	39.6	31,665	31,470	2,060
Payroll and timekeeping clerks	14.20	14.14	547	546	38.5	28,436	28,400	2,003
Procurement clerks	17.35	18.21	694	728	40.0	36,090	37,877	2,080
Tellers	11.53	11.01	461	440	40.0	23,990	22,901	2,080
Credit authorizers, checkers, and clerks	15.36	15.54	614	622	40.0	31,945	32,323	2,080
Customer service representatives	14.43	13.00	573	522	39.7	29,756	27,084	2,063
File clerks	12.27	12.21	488	480	39.8	25,385	24,960	2,069
Hotel, motel, and resort desk clerks	8.45	8.00	327	320	38.7	16,998	16,640	2,010
Interviewers, except eligibility and loan	12.89	11.50	516	460	40.0	26,821	23,920	2,080
Loan interviewers and clerks	14.98	14.13	598	565	39.9	31,074	29,390	2,075
New accounts clerks	11.73	10.76	468	430	39.9	24,343	22,381	2,076
Order clerks	12.46	11.41	493	433	39.5	25,629	22,508	2,057
Human resources assistants, except payroll and timekeeping	17.43	17.33	693	693	39.8	36,061	36,051	2,069
Receptionists and information clerks	11.79	11.55	467	462	39.6	24,222	23,962	2,054
Reservation and transportation ticket agents and travel clerks ...	15.38	14.33	615	573	40.0	31,994	29,806	2,080
Cargo and freight agents	18.85	19.02	779	797	41.3	40,495	41,454	2,148
Couriers and messengers	11.18	11.00	431	440	38.6	22,421	22,880	2,006
Dispatchers	15.55	12.76	631	529	40.6	32,813	27,518	2,110

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Dispatchers, except police, fire, and ambulance	\$15.72	\$13.18	\$639	\$540	40.6	\$33,202	\$28,080	2,112
Production, planning, and expediting clerks	16.64	16.05	664	642	39.9	34,536	33,382	2,076
Shipping, receiving, and traffic clerks	12.19	11.00	485	440	39.8	25,223	22,880	2,069
Stock clerks and order fillers	11.80	11.50	473	460	40.1	24,404	23,920	2,069
Secretaries and administrative assistants	17.93	17.65	709	702	39.5	36,823	36,435	2,054
Executive secretaries and administrative assistants	20.92	20.19	835	808	39.9	43,370	41,999	2,073
Legal secretaries	15.24	14.90	602	596	39.5	31,302	31,000	2,054
Medical secretaries	14.28	12.50	566	500	39.7	29,456	26,000	2,062
Secretaries, except legal, medical, and executive	16.96	16.46	659	653	38.9	34,261	33,948	2,020
Computer operators	17.39	17.34	695	694	40.0	36,125	36,073	2,077
Data entry and information processing workers	12.01	11.50	480	460	39.9	24,942	23,920	2,076
Data entry keyers	11.75	11.27	469	446	39.9	24,396	23,213	2,076
Desktop publishers	17.78	15.88	690	596	38.8	35,894	30,966	2,019
Insurance claims and policy processing clerks	16.02	14.25	631	560	39.4	32,831	29,120	2,049
Mail clerks and mail machine operators, except postal service	11.87	12.21	471	489	39.7	24,502	25,403	2,064
Office clerks, general	12.61	11.79	499	470	39.6	25,945	24,440	2,058
Farming, fishing, and forestry occupations	12.29	10.00	492	400	40.0	23,193	19,843	1,887
Construction and extraction occupations	17.35	15.00	702	590	40.4	36,402	30,680	2,098
First-line supervisors/managers of construction trades and extraction workers	27.28	24.23	1,160	962	42.5	60,324	49,999	2,211
Carpenters	15.26	14.50	610	580	40.0	31,583	30,160	2,070
Carpet, floor, and tile installers and finishers	16.48	16.97	640	679	38.8	33,291	35,291	2,020

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Tile and marble setters	\$16.60	\$16.97	\$650	\$679	39.2	\$33,794	\$35,291	2,036
Cement masons, concrete finishers, and terrazzo workers	13.11	13.00	524	520	40.0	26,920	26,728	2,053
Cement masons and concrete finishers	13.11	13.00	524	520	40.0	26,920	26,728	2,053
Construction laborers	11.25	10.67	450	427	40.0	23,356	22,187	2,077
Construction equipment operators	15.05	15.00	602	600	40.0	31,299	31,200	2,080
Operating engineers and other construction equipment operators	15.80	15.10	632	604	40.0	32,866	31,408	2,080
Electricians	17.75	17.00	710	680	40.0	36,928	35,360	2,080
Insulation workers	17.79	20.00	712	800	40.0	37,010	41,600	2,080
Insulation workers, mechanical	19.85	20.46	794	818	40.0	41,288	42,557	2,080
Painters and paperhangers	14.89	15.00	596	600	40.0	30,967	31,200	2,080
Painters, construction and maintenance	14.89	15.00	596	600	40.0	30,967	31,200	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	18.31	20.00	732	800	40.0	38,086	41,600	2,080
Plumbers, pipefitters, and steamfitters	18.89	20.34	755	814	40.0	39,284	42,316	2,080
Reinforcing iron and rebar workers	15.41	14.75	616	590	40.0	31,108	30,160	2,019
Sheet metal workers	15.72	15.75	629	630	40.0	32,698	32,760	2,080
Helpers, construction trades ..	12.05	12.00	482	480	40.0	24,972	24,960	2,072
Helpers--brickmasons, blockmasons, stonemasons, and tile and marble setters	10.12	10.00	403	400	39.8	20,627	20,800	2,038
Helpers--pipelayers, plumbers, pipefitters, and steamfitters	14.70	12.00	588	480	40.0	30,570	24,960	2,080
Miscellaneous construction and related workers	14.25	12.00	570	480	40.0	29,641	24,960	2,080
Derrick, rotary drill, and service unit operators, oil, gas, and mining	23.73	25.50	949	1,020	40.0	49,352	53,040	2,080
Roustabouts, oil and gas	20.50	20.75	820	830	40.0	42,639	43,160	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations	\$19.31	\$18.05	\$778	\$722	40.3	\$40,256	\$37,440	2,085
First-line supervisors/managers of mechanics, installers, and repairers	27.03	25.23	1,132	1,112	41.9	58,883	57,818	2,178
Computer, automated teller, and office machine repairers	14.83	14.45	593	578	40.0	30,855	30,052	2,080
Radio and telecommunications equipment installers and repairers	23.63	26.76	945	1,071	40.0	49,154	55,667	2,080
Telecommunications equipment installers and repairers, except line installers	23.64	26.76	946	1,071	40.0	49,180	55,667	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	20.14	19.92	811	797	40.3	42,186	41,427	2,095
Electrical and electronics repairers, commercial and industrial equipment	19.84	19.92	794	797	40.0	41,275	41,427	2,080
Electrical and electronics repairers, powerhouse, substation, and relay	26.40	25.61	1,056	1,024	40.0	54,918	53,269	2,080
Aircraft mechanics and service technicians	28.32	27.47	1,183	1,099	41.8	59,126	57,138	2,088
Automotive technicians and repairers	17.61	15.75	717	630	40.7	37,309	32,760	2,119
Automotive body and related repairers	18.13	15.02	746	627	41.2	38,809	32,620	2,140
Automotive service technicians and mechanics	17.48	15.75	710	640	40.6	36,940	33,276	2,114
Bus and truck mechanics and diesel engine specialists ...	17.06	15.00	682	600	40.0	35,476	31,200	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	19.92	18.95	797	758	40.0	41,427	39,420	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations								
–Continued								
Mobile heavy equipment mechanics, except engines	\$20.05	\$18.95	\$802	\$758	40.0	\$41,711	\$39,420	2,080
Rail car repairers	22.00	21.49	880	860	40.0	45,756	44,699	2,080
Heating, air conditioning, and refrigeration mechanics and installers	16.72	16.00	670	640	40.0	34,817	33,280	2,082
Industrial machinery installation, repair, and maintenance workers	17.81	17.20	711	688	39.9	36,802	35,782	2,066
Industrial machinery mechanics	21.04	20.19	842	808	40.0	43,127	41,226	2,049
Maintenance and repair workers, general	15.17	14.00	607	560	40.0	31,557	29,120	2,080
Maintenance workers, machinery	16.36	14.90	648	596	39.6	33,677	30,992	2,059
Line installers and repairers ...	24.86	26.19	995	1,048	40.0	51,714	54,475	2,080
Electrical power-line installers and repairers	27.21	27.29	1,088	1,092	40.0	56,601	56,763	2,080
Telecommunications line installers and repairers	23.39	25.37	935	1,015	40.0	48,645	52,763	2,080
Miscellaneous installation, maintenance, and repair workers	16.32	15.00	652	600	39.9	33,391	31,200	2,046
Helpers--installation, maintenance, and repair workers	12.29	12.00	492	480	40.0	24,507	24,960	1,994
Production occupations	14.26	12.26	568	490	39.8	29,499	25,480	2,068
First-line supervisors/managers of production and operating workers	23.41	21.00	940	890	40.2	48,752	44,194	2,083
Aircraft structure, surfaces, rigging, and systems assemblers	20.98	19.86	839	794	40.0	43,631	41,305	2,080
Electrical, electronics, and electromechanical assemblers	11.01	11.00	439	440	39.9	22,840	22,880	2,074

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Electrical and electronic equipment assemblers ..	\$11.16	\$11.10	\$445	\$444	39.9	\$23,137	\$23,088	2,074
Engine and other machine assemblers	12.44	11.75	497	470	40.0	25,865	24,440	2,080
Structural metal fabricators and fitters	19.91	17.00	796	680	40.0	41,409	35,360	2,080
Miscellaneous assemblers and fabricators	11.34	10.50	451	420	39.8	23,477	21,840	2,070
Team assemblers	9.96	9.25	399	370	40.0	20,725	19,240	2,080
Bakers	11.23	9.25	449	370	40.0	23,363	19,240	2,080
Butchers and other meat, poultry, and fish processing workers	11.58	11.00	460	438	39.7	23,901	22,776	2,064
Butchers and meat cutters ..	15.57	15.40	596	616	38.3	30,990	32,032	1,990
Miscellaneous food processing workers	11.50	12.67	458	507	39.8	23,796	26,360	2,070
Computer control programmers and operators	14.89	13.52	595	541	40.0	30,964	28,122	2,080
Computer-controlled machine tool operators, metal and plastic	14.89	13.52	595	541	40.0	30,964	28,122	2,080
Forming machine setters, operators, and tenders, metal and plastic	12.80	11.19	501	440	39.2	26,071	22,880	2,037
Machine tool cutting setters, operators, and tenders, metal and plastic	12.99	12.50	520	500	40.0	27,021	26,000	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	11.30	11.51	452	460	40.0	23,498	23,930	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic	17.82	18.93	713	757	40.0	37,067	39,374	2,080
Machinists	18.05	17.50	723	700	40.0	37,576	36,400	2,082
Molders and molding machine setters, operators, and tenders, metal and plastic	9.84	9.00	379	350	38.6	19,718	18,200	2,005

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	\$9.84	\$9.00	\$379	\$350	38.6	\$19,718	\$18,200	2,005
Multiple machine tool setters, operators, and tenders, metal and plastic	12.39	12.00	495	480	40.0	25,764	24,960	2,080
Welding, soldering, and brazing workers	15.14	14.75	606	590	40.0	31,492	30,680	2,080
Welders, cutters, solderers, and brazers	15.26	15.00	610	600	40.0	31,739	31,200	2,080
Miscellaneous metalworkers and plastic workers	14.02	14.75	558	590	39.8	29,013	30,688	2,069
Bookbinders and bindery workers	15.50	16.47	620	659	40.0	32,234	34,256	2,080
Bindery workers	15.50	16.47	620	659	40.0	32,234	34,256	2,080
Printers	16.58	15.56	660	622	39.8	34,333	32,365	2,071
Prepress technicians and workers	17.79	16.00	706	640	39.7	36,708	33,280	2,064
Printing machine operators	16.30	15.00	650	600	39.9	33,783	31,200	2,073
Laundry and dry-cleaning workers	9.16	9.00	358	360	39.0	18,594	18,720	2,029
Pressers, textile, garment, and related materials	7.97	8.00	313	320	39.3	16,288	16,640	2,043
Sewing machine operators	8.53	8.19	341	328	40.0	17,740	17,035	2,080
Miscellaneous textile, apparel, and furnishings workers	11.64	10.00	460	440	39.5	23,926	22,880	2,055
Woodworking machine setters, operators, and tenders	12.44	11.87	479	433	38.5	24,886	22,522	2,000
Power plant operators, distributors, and dispatchers	34.52	28.24	1,381	1,130	40.0	71,807	58,735	2,080
Miscellaneous plant and system operators	29.31	30.50	1,174	1,220	40.1	59,408	63,444	2,027
Chemical plant and system operators	31.10	31.58	1,244	1,263	40.0	64,679	65,686	2,080
Petroleum pump system operators, refinery operators, and gaugers	28.52	29.36	1,143	1,174	40.1	56,902	60,707	1,995

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Crushing, grinding, polishing, mixing, and blending workers	\$15.48	\$14.67	\$619	\$587	40.0	\$32,188	\$30,514	2,080
Grinding and polishing workers, hand	11.67	9.01	467	360	40.0	24,274	18,732	2,080
Mixing and blending machine setters, operators, and tenders ..	16.91	14.67	676	587	40.0	35,171	30,514	2,080
Inspectors, testers, sorters, samplers, and weighers	15.44	13.69	617	548	40.0	32,088	28,481	2,079
Packaging and filling machine operators and tenders	12.49	11.96	500	478	40.0	25,981	24,868	2,080
Painting workers	13.84	13.25	553	530	40.0	28,781	27,562	2,080
Painters, transportation equipment	16.23	16.00	649	640	40.0	33,755	33,280	2,080
Miscellaneous production workers	11.58	11.00	457	424	39.5	23,778	22,069	2,054
Molders, shapers, and casters, except metal and plastic	10.06	10.00	378	360	37.6	19,674	18,720	1,955
Helpers--production workers	10.55	11.00	416	440	39.5	21,644	22,880	2,052
Transportation and material moving occupations	14.77	12.75	609	512	41.2	31,402	26,520	2,126
First-line supervisors/managers of helpers, laborers, and material movers, hand	16.28	15.75	654	630	40.1	33,993	32,760	2,088
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	27.17	24.04	1,145	1,072	42.1	59,545	55,718	2,191
Driver/sales workers and truck drivers	15.87	14.78	692	606	43.6	35,936	31,460	2,264
Driver/sales workers	14.53	14.78	591	615	40.7	30,718	31,988	2,114
Truck drivers, heavy and tractor-trailer	16.76	15.54	761	663	45.4	39,548	34,450	2,360

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations								
–Continued								
Truck drivers, light or delivery services	\$14.30	\$12.13	\$585	\$499	40.9	\$30,241	\$25,938	2,115
Taxi drivers and chauffeurs ...	9.27	9.00	361	358	39.0	18,794	18,616	2,027
Sailors and marine oilers	12.76	12.50	587	583	46.0	29,573	30,334	2,317
Ship and boat captains and operators	25.24	28.33	1,366	1,150	54.1	64,202	60,814	2,543
Captains, mates, and pilots of water vessels	25.24	28.33	1,366	1,150	54.1	64,202	60,814	2,543
Crane and tower operators	17.48	19.25	699	770	40.0	36,354	40,040	2,080
Dredge, excavating, and loading machine operators	13.48	14.00	539	560	40.0	28,048	29,120	2,080
Excavating and loading machine and dragline operators	13.48	14.00	539	560	40.0	28,048	29,120	2,080
Industrial truck and tractor operators	12.00	11.25	480	460	40.0	24,968	23,920	2,081
Laborers and material movers, hand	10.75	10.00	425	395	39.6	21,773	20,128	2,025
Cleaners of vehicles and equipment	10.64	10.70	426	428	40.0	22,133	22,256	2,080
Laborers and freight, stock, and material movers, hand	11.12	10.25	439	400	39.5	22,243	20,280	2,001
Machine feeders and offbearers	11.10	10.10	444	404	40.0	23,089	21,008	2,080
Packers and packagers, hand	9.43	9.00	370	360	39.2	19,233	18,720	2,040

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.