

Table 17

Union and nonunion workers¹: Mean hourly earnings² by major sector and for major occupational groups

Occupational group ³	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$19.17	\$18.71	\$24.94	\$17.31	\$16.89	\$19.71
Management, professional, and related	22.71	16.80	31.27	29.48	30.58	26.71
Management, business, and financial	–	–	–	33.52	33.94	30.79
Professional and related	22.63	–	30.55	27.50	28.35	25.98
Service	12.74	9.74	19.36	9.74	9.06	12.92
Sales and office	14.59	14.43	–	14.68	14.77	13.86
Sales and related	–	–	–	16.94	16.97	–
Office and administrative support	14.99	14.80	–	13.42	13.33	13.90
Natural resources, construction, and maintenance	23.66	23.68	23.10	16.75	16.78	16.43
Construction and extraction	22.55	22.54	–	15.05	15.03	15.19
Installation, maintenance, and repair	24.20	24.22	–	18.64	18.65	18.54
Production, transportation, and material moving	19.24	19.23	–	13.53	13.54	13.52
Production	19.45	19.45	–	13.70	13.65	16.05
Transportation and material moving ...	18.89	18.86	–	13.37	13.41	12.71

¹ Union workers are those whose wages are determined through collective bargaining.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.