

Table 21

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,437	\$1,237	39.5	\$74,270	\$64,301	2,040
First line	1,593	1,487	39.0	82,697	77,322	2,026
Second line	2,477	2,223	40.3	128,821	115,586	2,097
Third line	3,451	3,909	43.1	179,460	203,245	2,241
General and operations managers						
First line	2,104	2,308	40.3	109,420	119,999	2,096
Second line	3,010	3,288	41.8	156,532	171,001	2,172
Marketing managers						
First line	2,172	2,202	41.7	112,942	114,483	2,170
Sales managers						
First line	1,882	1,737	38.6	97,839	90,324	2,006
Administrative services managers						
First line	1,539	1,731	39.6	80,023	90,000	2,058
Computer and information systems managers						
Team leader	2,362	1,823	38.8	122,827	94,821	2,015
First line	2,179	2,292	38.7	113,315	119,176	2,015
Financial managers						
Team leader	1,331	1,229	40.4	69,209	63,908	2,103
First line	1,528	1,435	39.7	79,456	74,622	2,067
Industrial production managers						
First line	1,752	1,740	40.4	91,115	90,500	2,098
Transportation, storage, and distribution managers						
First line	1,241	1,322	40.2	64,511	68,724	2,092
Education administrators, elementary and secondary school						
Team leader	1,943	1,761	39.6	96,610	92,581	1,971
First line	1,785	1,831	36.9	86,929	84,000	1,796
Education administrators, postsecondary						
Team leader	1,375	1,224	39.0	71,525	63,656	2,027
First line	1,623	1,669	35.7	84,408	86,769	1,855
Engineering managers						
First line	1,978	2,012	41.0	102,841	104,636	2,130
Medical and health services managers						
First line	1,919	1,326	41.3	99,791	68,952	2,147
Social and community service managers						
First line	781	697	35.8	40,600	36,250	1,861

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

³ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.