

Table 19

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

| Occupational group <sup>3</sup>                        | Goods producing |               | Service providing                    |             |                      |                                    |                               |                         |                |
|--|-----------------|---------------|--------------------------------------|-------------|----------------------|------------------------------------|-------------------------------|-------------------------|----------------|
|  | Construction    | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| <b>All workers</b> .....                               | –               | \$21.26       | –                                    | –           | –                    | –                                  | \$22.67                       | \$11.29                 | \$19.58        |
| Management, professional, and related .....            | –               | 38.30         | –                                    | –           | –                    | –                                  | 30.77                         | 32.42                   | 33.92          |
| Management, business, and financial .....              | –               | 43.00         | –                                    | –           | –                    | –                                  | 33.57                         | 33.12                   | 38.49          |
| Professional and related .....                         | –               | 34.55         | –                                    | –           | –                    | –                                  | 30.37                         | 31.12                   | –              |
| Service .....  | –               | 15.44         | –                                    | –           | –                    | –                                  | 12.44                         | 9.37                    | 12.59          |
| Sales and office .....                                 | –               | 18.82         | –                                    | –           | –                    | –                                  | 16.12                         | 13.86                   | 15.78          |
| Sales and related .....                                | –               | 26.62         | –                                    | –           | –                    | –                                  | 18.36                         | 11.79                   | 13.73          |
| Office and administrative support .....                | –               | 16.76         | –                                    | –           | –                    | –                                  | 16.08                         | 15.58                   | 16.35          |
| Natural resources, construction, and maintenance ..... | –               | 21.43         | –                                    | –           | –                    | –                                  | 21.29                         | 14.97                   | 17.37          |
| Installation, maintenance, and repair .....            | –               | 21.50         | –                                    | –           | –                    | –                                  | 22.22                         | 10.72                   | 16.72          |
| Production, transportation, and material moving .....  | –               | 16.22         | –                                    | –           | –                    | –                                  | 18.57                         | 15.83                   | 12.66          |
| Production .....                                       | –               | 16.52         | –                                    | –           | –                    | –                                  | 16.84                         | 23.44                   | 13.08          |
| Transportation and material moving .....               | –               | 14.68         | –                                    | –           | –                    | –                                  | 19.01                         | 7.87                    | 12.09          |

<sup>1</sup> Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.