

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$26.15	\$20.99	\$1,020	\$818	39.0	\$52,555	\$42,501	2,009
<b>Management occupations</b> .....	53.62	48.44	2,109	1,904	39.3	109,649	99,001	2,045
General and operations managers .....	74.61	67.44	2,983	2,712	40.0	155,113	141,003	2,079
Advertising and promotions managers .....	39.53	39.37	1,621	1,595	41.0	84,316	82,915	2,133
Marketing and sales managers .....	62.08	55.29	2,448	2,212	39.4	127,297	114,999	2,050
Marketing managers .....	65.07	65.77	2,515	2,603	38.6	130,770	135,357	2,010
Sales managers .....	56.20	46.64	2,308	2,027	41.1	120,038	105,423	2,136
Public relations managers .....	63.32	60.44	2,477	2,115	39.1	128,815	110,001	2,034
Administrative services managers .....	34.03	34.98	1,330	1,332	39.1	69,145	69,249	2,032
Computer and information systems managers .....	66.03	61.29	2,612	2,402	39.6	135,813	124,900	2,057
Financial managers .....	58.87	49.80	2,297	1,972	39.0	119,458	102,550	2,029
Human resources managers .....	46.44	48.44	1,807	1,937	38.9	93,941	100,747	2,023
Compensation and benefits managers .....	42.41	41.40	1,624	1,739	38.3	84,465	90,413	1,992
Purchasing managers .....	59.81	62.92	2,364	2,531	39.5	122,938	131,608	2,055
Transportation, storage, and distribution managers .....	44.70	35.70	1,761	1,428	39.4	91,595	74,248	2,049
Education administrators .....	37.73	30.62	1,447	1,196	38.3	75,248	62,180	1,994
Education administrators, postsecondary .....	39.55	31.22	1,503	1,212	38.0	78,166	63,049	1,976
Engineering managers .....	56.43	56.62	2,274	2,265	40.3	118,236	117,763	2,095
Medical and health services managers .....	51.11	50.43	1,976	1,891	38.7	102,765	98,342	2,011
<b>Business and financial operations occupations</b> .....	33.23	29.00	1,295	1,113	39.0	67,342	57,868	2,026
Buyers and purchasing agents .....	27.27	25.72	1,094	1,029	40.1	56,852	53,498	2,085
Wholesale and retail buyers, except farm products .....	28.74	29.51	1,148	1,180	40.0	59,648	61,372	2,075
Purchasing agents, except wholesale, retail, and farm products .....	25.57	24.45	1,031	973	40.3	53,609	50,619	2,096
Claims adjusters, appraisers, examiners, and investigators .....	28.94	25.24	1,114	1,000	38.5	57,934	52,003	2,002

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Claims adjusters, examiners, and investigators .....	\$28.92	\$25.15	\$1,114	\$1,000	38.5	\$57,926	\$52,000	2,003
Human resources, training, and labor relations specialists .....	28.82	24.25	1,114	917	38.6	57,908	47,699	2,009
Employment, recruitment, and placement specialists .....	24.24	22.53	942	810	38.9	49,006	42,120	2,022
Compensation, benefits, and job analysis specialists .....	27.43	23.80	1,060	952	38.6	55,133	49,504	2,010
Training and development specialists .....	33.65	31.20	1,293	1,248	38.4	67,222	64,888	1,998
Management analysts .....	36.22	33.13	1,412	1,325	39.0	73,435	68,906	2,027
Accountants and auditors .....	31.26	26.92	1,211	1,061	38.8	62,993	55,162	2,015
Credit analysts .....	31.70	20.90	1,201	784	37.9	62,460	40,755	1,970
Financial analysts and advisors .....	46.08	37.92	1,795	1,442	39.0	93,335	75,001	2,026
Financial analysts .....	46.36	39.33	1,818	1,525	39.2	94,530	79,296	2,039
Insurance underwriters .....	35.18	32.69	1,294	1,253	36.8	67,284	65,140	1,912
Financial examiners .....	35.87	21.72	1,324	814	36.9	68,872	42,350	1,920
Loan counselors and officers	33.33	18.92	1,272	731	38.2	66,156	38,002	1,985
Loan officers .....	36.19	19.11	1,374	790	38.0	71,427	41,105	1,974
<b>Computer and mathematical science occupations</b> .....	38.88	38.66	1,514	1,494	38.9	78,567	77,704	2,021
Computer programmers .....	34.31	35.01	1,356	1,400	39.5	70,489	72,823	2,055
Computer software engineers	47.09	43.96	1,830	1,731	38.9	95,158	90,000	2,021
Computer software engineers, applications	48.90	47.09	1,888	1,805	38.6	98,164	93,870	2,008
Computer software engineers, systems software .....	46.01	43.96	1,795	1,691	39.0	93,335	87,942	2,029
Computer support specialists	28.24	25.50	1,086	992	38.5	55,916	51,569	1,980
Computer systems analysts ....	40.15	40.54	1,568	1,612	39.1	81,541	83,803	2,031
Database administrators .....	33.94	30.26	1,284	1,135	37.8	66,778	59,007	1,968
Network and computer systems administrators .....	39.99	36.94	1,569	1,385	39.2	81,591	72,041	2,040

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> —Continued								
Network systems and data communications analysts	\$37.35	\$36.05	\$1,474	\$1,442	39.5	\$76,666	\$74,984	2,052
Actuaries .....	46.91	51.20	1,855	2,048	39.5	96,448	106,500	2,056
Statisticians .....	48.89	46.62	1,873	1,748	38.3	97,377	90,899	1,992
<b>Architecture and engineering occupations</b> .....	36.87	35.08	1,478	1,423	40.1	76,843	74,007	2,084
Architects, except naval .....	35.18	32.09	1,405	1,284	39.9	73,048	66,747	2,076
Architects, except landscape and naval .....	35.18	32.09	1,405	1,284	39.9	73,048	66,747	2,076
Engineers .....	40.25	39.41	1,617	1,576	40.2	84,093	81,973	2,089
Civil engineers .....	34.71	31.63	1,410	1,423	40.6	73,316	74,007	2,112
Electrical and electronics engineers .....	42.53	42.93	1,701	1,717	40.0	88,455	89,303	2,080
Electrical engineers .....	41.82	42.93	1,673	1,717	40.0	86,977	89,303	2,080
Electronics engineers, except computer .....	46.50	44.75	1,860	1,790	40.0	96,722	93,084	2,080
Industrial engineers, including health and safety .....	36.62	33.46	1,465	1,338	40.0	76,162	69,597	2,080
Industrial engineers .....	37.05	33.90	1,482	1,356	40.0	77,069	70,512	2,080
Mechanical engineers .....	37.77	35.59	1,516	1,428	40.1	78,769	72,977	2,085
Drafters .....	29.02	27.46	1,161	1,099	40.0	60,359	57,123	2,080
Architectural and civil drafters .....	33.66	35.95	1,346	1,438	40.0	70,005	74,776	2,080
Engineering technicians, except drafters .....	27.13	26.46	1,076	1,058	39.7	55,976	55,037	2,063
Electrical and electronic engineering technicians	27.36	25.63	1,089	1,025	39.8	56,636	53,310	2,070
<b>Life, physical, and social science occupations</b> .....	32.52	27.82	1,244	1,064	38.2	64,230	55,349	1,975
Life scientists .....	36.72	38.94	1,384	1,446	37.7	71,976	75,215	1,960
Biological scientists .....	32.27	26.97	1,215	1,038	37.7	63,202	53,977	1,959
Medical scientists .....	39.74	43.20	1,502	1,631	37.8	78,099	84,802	1,965
Physical scientists .....	43.47	38.87	1,652	1,522	38.0	85,928	79,165	1,977
Chemists and materials scientists .....	37.85	32.03	1,514	1,281	40.0	78,724	66,624	2,080
Chemists .....	38.84	32.55	1,553	1,302	40.0	80,781	67,700	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Market and survey researchers .....	\$23.75	\$23.34	\$907	\$880	38.2	\$47,174	\$45,760	1,986
Market research analysts ...	23.75	23.34	907	880	38.2	47,174	45,760	1,986
Psychologists .....	37.96	33.80	1,470	1,268	38.7	67,573	65,910	1,780
Clinical, counseling, and school psychologists ....	37.96	33.80	1,470	1,268	38.7	67,573	65,910	1,780
Miscellaneous life, physical, and social science technicians .....	20.35	18.51	801	730	39.4	41,670	37,960	2,047
<b>Community and social services occupations</b> .....	21.37	19.48	810	731	37.9	42,082	38,000	1,969
Counselors .....	20.66	20.54	796	769	38.5	41,225	40,004	1,995
Educational, vocational, and school counselors ..	22.74	18.79	874	721	38.5	45,468	37,486	2,000
Social workers .....	22.93	21.94	855	821	37.3	44,437	42,682	1,938
Medical and public health social workers .....	26.59	26.37	967	923	36.4	50,300	48,001	1,892
Mental health and substance abuse social workers .....	17.59	16.83	677	673	38.5	35,195	35,000	2,000
Miscellaneous community and social service specialists .....	19.21	15.38	738	615	38.4	38,395	31,990	1,998
<b>Legal occupations</b> .....	56.17	53.38	2,133	2,135	38.0	110,334	111,022	1,964
Lawyers .....	68.61	53.38	2,633	2,450	38.4	136,930	127,402	1,996
Paralegals and legal assistants	28.68	27.91	1,052	977	36.7	54,687	50,803	1,907
<b>Education, training, and library occupations</b> .....	43.49	38.62	1,595	1,443	36.7	69,446	66,113	1,597
Postsecondary teachers .....	56.45	50.09	2,139	1,939	37.9	85,993	75,740	1,523
Business teachers, postsecondary .....	76.53	74.92	2,877	2,957	37.6	106,645	102,000	1,393
Math and computer teachers, postsecondary	62.69	59.20	2,337	2,259	37.3	86,343	83,961	1,377
Mathematical science teachers, postsecondary .....	64.66	67.32	2,381	2,600	36.8	88,258	83,208	1,365

See footnotes at end of table.

**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Physical sciences teachers, postsecondary .....	\$59.91	\$58.78	\$2,231	\$2,244	37.2	\$82,582	\$72,612	1,378
Social sciences teachers, postsecondary .....	54.73	50.12	2,023	1,825	37.0	73,438	68,640	1,342
Psychology teachers, postsecondary .....	47.22	44.84	1,828	1,584	38.7	68,509	68,640	1,451
Health teachers, postsecondary .....	58.17	50.18	2,190	1,878	37.7	91,316	74,000	1,570
Health specialties teachers, postsecondary .....	65.00	62.15	2,438	2,247	37.5	97,364	74,000	1,498
Nursing instructors and teachers, postsecondary .....	40.17	38.62	1,529	1,545	38.0	72,208	77,415	1,797
Education and library science teachers, postsecondary .....	45.67	44.76	1,731	1,606	37.9	62,689	61,002	1,373
Arts, communications, and humanities teachers, postsecondary .....	52.71	51.03	1,950	1,914	37.0	74,938	74,264	1,422
English language and literature teachers, postsecondary .....	56.40	54.11	2,044	1,963	36.2	81,800	78,980	1,450
History teachers, postsecondary .....	49.31	51.03	1,876	1,914	38.0	67,857	63,146	1,376
Miscellaneous postsecondary teachers	45.20	39.46	1,760	1,575	38.9	76,495	68,364	1,692
Primary, secondary, and special education school teachers .....	–	–	1,264	1,031	32.3	51,695	46,118	1,321
Librarians .....	33.76	26.84	1,198	955	35.5	62,271	49,672	1,845
Library technicians .....	18.34	18.35	667	696	36.4	34,674	36,200	1,891
<b>Arts, design, entertainment, sports, and media occupations</b> .....	35.66	30.05	1,380	1,197	38.7	69,011	54,288	1,935
Designers .....	29.93	25.00	1,152	962	38.5	59,904	49,999	2,002
Graphic designers .....	31.72	23.38	1,205	935	38.0	62,674	48,630	1,976

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations –Continued</b>								
Actors, producers, and directors .....	\$40.15	\$37.62	\$1,624	\$1,505	40.4	\$84,438	\$78,245	2,103
Producers and directors .....	40.15	37.62	1,624	1,505	40.4	84,438	78,245	2,103
Athletes, coaches, umpires, and related workers .....	24.26	27.79	944	972	38.9	45,657	45,999	1,882
Coaches and scouts .....	24.26	27.79	944	972	38.9	45,657	45,999	1,882
Public relations specialists .....	28.97	24.60	1,098	927	37.9	57,110	48,204	1,971
Writers and editors .....	28.87	24.23	1,111	942	38.5	57,760	49,000	2,001
Editors .....	30.29	24.23	1,149	934	37.9	59,729	48,593	1,972
<b>Healthcare practitioner and technical occupations .....</b>								
Pharmacists .....	33.43	29.93	1,292	1,160	38.6	67,020	59,846	2,005
Physicians and surgeons .....	52.89	52.55	2,081	2,061	39.3	108,222	107,153	2,046
Registered nurses .....	61.08	33.71	2,380	1,309	39.0	123,774	68,053	2,027
Therapists .....	35.87	35.60	1,373	1,356	38.3	71,316	70,518	1,988
Physical therapists .....	30.51	29.78	1,180	1,154	38.7	60,340	58,381	1,978
Respiratory therapists .....	31.19	31.46	1,212	1,190	38.9	62,247	58,443	1,996
Clinical laboratory technologists and technicians .....	29.22	30.68	1,159	1,224	39.7	60,293	63,667	2,063
Medical and clinical laboratory technologists .....	22.09	22.03	870	856	39.4	45,234	44,519	2,048
Medical and clinical laboratory technicians .....	26.07	25.41	1,021	1,016	39.2	53,098	52,853	2,037
Diagnostic related technologists and technicians .....	17.78	17.21	704	651	39.6	36,618	33,852	2,060
Cardiovascular technologists and technicians .....	25.96	27.35	997	993	38.4	51,867	51,617	1,998
Radiologic technologists and technicians .....	20.44	20.69	788	831	38.6	40,998	43,195	2,005
Emergency medical technicians and paramedics .....	25.28	25.58	979	1,016	38.7	50,884	52,832	2,012
Health diagnosing and treating practitioner support technicians .....	22.41	26.08	874	1,000	39.0	45,466	52,007	2,028
	16.94	16.52	651	653	38.5	33,864	33,946	1,999

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Pharmacy technicians .....	\$15.99	\$15.29	\$610	\$612	38.1	\$31,707	\$31,803	1,982
Licensed practical and licensed vocational nurses	21.29	21.26	819	804	38.4	42,568	41,808	1,999
Medical records and health information technicians ...	16.89	16.00	663	640	39.3	34,498	33,280	2,042
Occupational health and safety specialists and technicians .....	26.01	25.93	1,103	1,037	42.4	57,355	53,934	2,205
Occupational health and safety specialists .....	26.01	25.93	1,103	1,037	42.4	57,355	53,934	2,205
<b>Healthcare support occupations</b> .....	13.40	12.62	515	490	38.4	26,795	25,480	1,999
Nursing, psychiatric, and home health aides .....	12.93	12.19	495	472	38.3	25,743	24,565	1,991
Home health aides .....	11.20	10.00	427	400	38.1	22,191	20,800	1,982
Nursing aides, orderlies, and attendants .....	13.85	13.16	532	516	38.4	27,662	26,853	1,997
Psychiatric aides .....	11.32	10.04	429	384	37.9	22,283	19,988	1,969
Miscellaneous healthcare support occupations .....	15.74	15.67	619	623	39.3	32,168	32,390	2,043
Medical assistants .....	15.17	15.40	600	616	39.6	31,221	32,032	2,058
Medical equipment preparers .....	17.35	17.34	681	649	39.2	35,392	33,761	2,040
Medical transcriptionists ...	16.10	15.87	605	635	37.6	31,468	33,010	1,955
<b>Protective service occupations</b>	16.58	14.57	645	574	38.9	32,866	29,328	1,983
Security guards and gaming surveillance officers .....	12.35	11.30	483	444	39.1	25,120	23,088	2,034
Security guards .....	12.33	11.25	482	444	39.1	25,082	23,088	2,034
<b>Food preparation and serving related occupations</b> .....	12.40	11.45	487	457	39.3	25,163	23,774	2,029
First-line supervisors/managers, food preparation and serving workers .....	20.22	19.23	825	808	40.8	42,481	41,600	2,101

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
First-line								
supervisors/managers of food preparation and serving workers .....	\$20.69	\$20.07	\$846	\$808	40.9	\$43,543	\$42,033	2,105
Cooks .....	14.35	14.00	557	560	38.8	28,630	29,090	1,995
Cooks, institution and cafeteria .....	14.90	15.07	569	594	38.2	29,402	30,867	1,973
Cooks, restaurant .....	12.87	12.47	515	499	40.0	26,110	25,936	2,029
Food preparation workers .....	11.39	11.11	453	444	39.7	23,283	22,984	2,045
Food service, tipped .....	7.37	6.50	288	259	39.1	14,920	13,520	2,023
Bartenders .....	10.23	10.47	390	417	38.1	20,274	21,694	1,982
Waiters and waitresses .....	6.73	6.00	264	226	39.2	13,723	11,752	2,040
Dining room and cafeteria attendants and bartender helpers .....	8.38	7.50	326	300	38.9	16,625	15,600	1,985
Fast food and counter workers .....	10.37	10.52	404	409	38.9	20,994	21,287	2,025
Combined food preparation and serving workers, including fast food .....	11.64	11.23	460	444	39.5	23,909	23,108	2,054
Counter attendants, cafeteria, food concession, and coffee shop .....	8.87	8.50	339	320	38.3	17,654	16,640	1,991
Food servers, nonrestaurant ...	12.75	12.40	491	472	38.5	25,512	24,551	2,001
Dishwashers .....	9.72	9.00	389	360	40.0	20,125	18,720	2,071
Hosts and hostesses, restaurant, lounge, and coffee shop .....	10.38	9.48	415	379	40.0	21,597	19,720	2,080
<b>Building and grounds cleaning and maintenance occupations</b> .....	16.79	16.92	663	650	39.5	34,296	33,444	2,043
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	33.37	22.91	1,326	916	39.7	68,934	47,653	2,066

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
First-line supervisors/managers of housekeeping and janitorial workers .....	\$23.24	\$22.91	\$922	\$916	39.6	\$47,923	\$47,653	2,062
Building cleaning workers .....	15.93	16.66	629	631	39.5	32,721	32,828	2,054
Janitors and cleaners, except maids and housekeeping cleaners	16.11	16.10	640	616	39.7	33,264	32,032	2,064
Maids and housekeeping cleaners .....	14.69	12.80	572	481	38.9	29,726	25,019	2,024
Grounds maintenance workers .....	10.31	9.50	411	380	39.9	17,840	16,640	1,731
Landscaping and groundskeeping workers .....	10.31	9.50	411	380	39.9	17,840	16,640	1,731
<b>Personal care and service occupations</b> .....	13.10	9.90	477	396	36.4	23,848	20,592	1,820
First-line supervisors/managers of gaming workers .....	17.45	15.51	698	620	40.0	36,296	32,261	2,080
Slot key persons .....	14.27	14.62	571	585	40.0	29,678	30,410	2,080
Gaming services workers .....	7.67	7.75	307	310	40.0	15,956	16,120	2,080
Gaming dealers .....	7.31	7.55	292	302	40.0	15,198	15,704	2,080
Child care workers .....	9.97	10.09	380	402	38.1	19,783	20,883	1,984
Personal and home care aides	9.03	8.93	358	340	39.7	18,626	17,680	2,063
Recreation and fitness workers .....	10.79	11.50	446	460	41.3	12,556	3,621	1,164
Recreation workers .....	10.79	11.50	446	460	41.3	12,556	3,621	1,164
<b>Sales and related occupations</b>	23.16	16.00	910	618	39.3	47,230	32,146	2,039
First-line supervisors/managers, sales workers .....	20.74	18.27	827	731	39.9	43,004	38,002	2,073
First-line supervisors/managers of retail sales workers ..	17.44	17.93	693	704	39.8	36,047	36,587	2,067

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
First-line								
supervisors/managers of non-retail sales workers .....	\$50.90	\$48.94	\$2,083	\$1,958	40.9	\$108,301	\$101,799	2,128
Retail sales workers .....	13.51	11.92	533	475	39.4	27,597	24,710	2,042
Cashiers, all workers .....	11.99	11.40	473	452	39.4	24,345	23,421	2,030
Cashiers .....	11.95	11.30	471	450	39.4	24,243	23,296	2,029
Retail salespersons .....	14.24	12.34	561	492	39.4	29,154	25,603	2,048
Insurance sales agents .....	25.09	20.86	964	834	38.4	50,129	43,389	1,998
Securities, commodities, and financial services sales agents .....	48.79	43.27	1,911	1,720	39.2	99,364	89,438	2,037
Sales representatives, wholesale and manufacturing .....	41.02	43.76	1,618	1,751	39.5	84,155	91,066	2,052
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	39.81	41.15	1,582	1,697	39.7	82,251	88,269	2,066
Miscellaneous sales and related workers .....	22.69	18.56	846	697	37.3	43,987	36,234	1,939
<b>Office and administrative support occupations</b> .....	18.41	17.30	714	671	38.8	37,067	34,861	2,013
First-line								
supervisors/managers of office and administrative support workers .....	25.92	21.77	1,004	867	38.7	52,206	45,074	2,014
Switchboard operators, including answering service .....	16.65	17.08	600	598	36.0	31,182	31,077	1,872
Financial clerks .....	17.36	16.33	673	647	38.8	34,972	33,629	2,015
Bill and account collectors	17.67	16.00	692	623	39.2	35,992	32,370	2,037
Billing and posting clerks and machine operators	17.29	16.33	665	653	38.4	34,577	33,968	1,999
Bookkeeping, accounting, and auditing clerks .....	17.46	16.61	673	646	38.5	34,993	33,579	2,004
Payroll and timekeeping clerks .....	19.17	19.64	756	722	39.4	39,293	37,540	2,050

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b>								
–Continued								
Procurement clerks .....	\$16.46	\$14.15	\$656	\$566	39.9	\$34,120	\$29,432	2,073
Tellers .....	13.74	13.20	541	525	39.4	28,156	27,315	2,049
Brokerage clerks .....	22.03	21.71	866	846	39.3	45,024	44,000	2,044
Customer service representatives .....	17.49	16.22	691	646	39.5	35,728	33,500	2,043
File clerks .....	12.99	12.86	507	513	39.1	26,387	26,686	2,032
Interviewers, except eligibility and loan .....	15.42	15.15	589	599	38.2	30,646	31,142	1,987
Library assistants, clerical .....	15.04	13.09	579	524	38.5	30,028	27,227	1,996
Loan interviewers and clerks .....	16.51	16.68	647	659	39.2	33,637	34,273	2,038
Order clerks .....	18.43	17.60	721	700	39.1	35,241	35,745	1,912
Human resources assistants, except payroll and timekeeping .....	20.81	20.74	804	752	38.6	41,814	39,093	2,009
Receptionists and information clerks .....	16.66	16.44	643	643	38.6	32,919	33,446	1,976
Dispatchers .....	23.31	17.00	926	687	39.7	48,169	35,707	2,067
Dispatchers, except police, fire, and ambulance .....	23.82	16.16	949	646	39.8	49,331	33,613	2,071
Production, planning, and expediting clerks .....	20.75	18.93	821	763	39.6	42,717	39,659	2,058
Shipping, receiving, and traffic clerks .....	13.58	11.83	543	473	40.0	28,240	24,606	2,080
Stock clerks and order fillers .....	12.77	12.04	501	475	39.2	26,026	24,679	2,038
Secretaries and administrative assistants .....	22.47	21.36	858	827	38.2	44,609	42,999	1,985
Executive secretaries and administrative assistants .....	23.47	22.00	896	849	38.2	46,575	44,129	1,984
Legal secretaries .....	29.15	30.55	1,059	1,069	36.3	55,077	55,592	1,889
Medical secretaries .....	18.18	18.25	695	703	38.2	36,116	36,550	1,987
Secretaries, except legal, medical, and executive .....	19.79	19.57	768	769	38.8	39,927	39,998	2,018
Data entry and information processing workers .....	17.40	16.12	670	641	38.5	34,859	33,345	2,003
Data entry keyers .....	15.56	14.82	603	591	38.8	31,356	30,713	2,015
Insurance claims and policy processing clerks .....	16.23	16.91	625	647	38.5	32,510	33,657	2,003

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Mail clerks and mail machine operators, except postal service .....	\$13.69	\$13.22	\$531	\$529	38.8	\$27,630	\$27,498	2,018
Office clerks, general .....	17.88	17.72	689	680	38.5	35,831	35,337	2,004
<b>Construction and extraction occupations</b> .....	32.43	30.64	1,277	1,227	39.4	64,937	61,568	2,002
Construction laborers .....	26.52	28.55	1,061	1,142	40.0	52,202	51,390	1,968
Construction equipment operators .....	27.69	22.49	1,108	900	40.0	57,596	46,783	2,080
Operating engineers and other construction equipment operators ....	27.69	22.49	1,108	900	40.0	57,596	46,783	2,080
Electricians .....	33.81	30.64	1,261	1,226	37.3	65,578	63,731	1,939
Helpers, construction trades ..	12.14	12.72	486	509	40.0	25,248	26,458	2,080
Miscellaneous construction and related workers .....	29.06	25.44	1,144	1,018	39.4	56,895	52,915	1,958
<b>Installation, maintenance, and repair occupations</b> .....	24.80	23.89	988	956	39.8	51,349	49,691	2,070
First-line supervisors/managers of mechanics, installers, and repairers .....	31.39	27.87	1,236	1,115	39.4	64,207	57,970	2,046
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	25.60	24.05	1,024	962	40.0	53,248	50,014	2,080
Electrical and electronics repairers, powerhouse, substation, and relay ....	31.57	31.22	1,263	1,249	40.0	65,666	64,938	2,080
Aircraft mechanics and service technicians .....	26.41	26.84	1,057	1,074	40.0	54,940	55,827	2,080
Automotive technicians and repairers .....	15.34	13.46	614	538	40.0	31,907	27,997	2,080
Automotive service technicians and mechanics .....	14.84	13.15	594	526	40.0	30,877	27,348	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Bus and truck mechanics and diesel engine specialists ...	\$22.51	\$21.80	\$901	\$872	40.0	\$46,828	\$45,344	2,080
Industrial machinery installation, repair, and maintenance workers .....	22.03	21.11	878	842	39.9	45,647	43,763	2,072
Industrial machinery mechanics .....	22.13	20.45	886	818	40.0	46,093	42,536	2,083
Maintenance and repair workers, general .....	22.05	22.16	875	862	39.7	45,484	44,824	2,063
Maintenance workers, machinery .....	20.50	19.47	820	779	40.0	42,582	40,498	2,077
Millwrights .....	24.40	22.03	973	881	39.9	50,610	45,822	2,074
Line installers and repairers ...	32.09	33.62	1,284	1,345	40.0	66,756	69,930	2,080
Electrical power-line installers and repairers	35.15	37.39	1,406	1,496	40.0	73,113	77,771	2,080
Precision instrument and equipment repairers .....	33.90	35.89	1,318	1,387	38.9	68,526	72,131	2,021
Miscellaneous installation, maintenance, and repair workers .....	20.55	20.58	816	823	39.7	42,416	42,796	2,064
Helpers--installation, maintenance, and repair workers .....	17.86	19.69	712	788	39.9	37,041	40,955	2,074
<b>Production occupations</b> .....	17.98	17.40	717	696	39.9	37,195	36,109	2,069
First-line supervisors/managers of production and operating workers .....	28.50	29.24	1,131	1,170	39.7	58,819	60,823	2,064
Electrical, electronics, and electromechanical assemblers .....	17.63	17.46	705	698	40.0	36,676	36,317	2,080
Electrical and electronic equipment assemblers ..	17.74	15.13	710	605	40.0	36,902	31,468	2,080
Electromechanical equipment assemblers ..	18.22	19.02	729	761	40.0	37,907	39,562	2,080
Miscellaneous assemblers and fabricators .....	13.81	13.47	546	539	39.6	28,399	28,018	2,057
Team assemblers .....	16.75	16.00	670	640	40.0	34,844	33,280	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Butchers and other meat, poultry, and fish processing workers .....	\$19.31	\$21.62	\$772	\$865	40.0	\$40,169	\$44,970	2,080
Slaughterers and meat packers .....	15.20	16.68	608	667	40.0	31,615	34,694	2,080
Miscellaneous food processing workers .....	16.48	17.99	659	720	40.0	34,280	37,419	2,080
Food batchmakers .....	15.76	16.95	630	678	40.0	32,783	35,256	2,080
Computer control programmers and operators .....	16.87	16.75	675	670	40.0	35,047	34,840	2,078
Forming machine setters, operators, and tenders, metal and plastic .....	19.23	18.25	769	730	40.0	39,998	37,960	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	19.70	19.43	788	777	40.0	40,977	40,414	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	18.38	18.00	729	696	39.7	37,893	36,192	2,062
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	16.42	15.00	646	600	39.3	33,575	31,200	2,045
Machinists .....	23.32	22.50	930	900	39.9	48,371	46,800	2,074
Metal furnace and kiln operators and tenders .....	18.81	17.80	747	712	39.7	38,762	37,024	2,061
Metal-refining furnace operators and tenders ...	19.99	19.34	791	774	39.6	40,980	40,227	2,050
Molders and molding machine setters, operators, and tenders, metal and plastic .....	16.30	16.10	652	644	40.0	33,898	33,488	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	15.89	16.10	636	644	40.0	33,048	33,488	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Multiple machine tool setters, operators, and tenders, metal and plastic .....	\$17.68	\$19.32	\$707	\$773	40.0	\$36,774	\$40,186	2,080
Tool and die makers .....	27.02	27.50	1,068	1,100	39.5	55,558	57,194	2,056
Welding, soldering, and brazing workers .....	19.89	19.16	796	766	40.0	41,377	39,853	2,080
Welders, cutters, solderers, and brazers .....	20.21	19.50	809	780	40.0	42,045	40,560	2,080
Miscellaneous metalworkers and plastic workers .....	17.44	16.56	698	662	40.0	36,211	34,445	2,076
Printers .....	22.28	21.22	878	849	39.4	45,646	44,127	2,049
Printing machine operators	21.98	21.50	862	860	39.2	44,826	44,728	2,039
Laundry and dry-cleaning workers .....	12.07	10.70	468	428	38.8	24,351	22,256	2,018
Textile machine setters, operators, and tenders .....	17.81	19.00	713	760	40.0	37,051	39,520	2,080
Woodworking machine setters, operators, and tenders .....	14.35	14.28	574	571	40.0	29,845	29,694	2,080
Woodworking machine setters, operators, and tenders, except sawing	14.41	14.42	577	577	40.0	29,979	29,994	2,080
Stationary engineers and boiler operators .....	30.72	28.19	1,229	1,128	40.0	63,893	58,635	2,080
Chemical processing machine setters, operators, and tenders .....	24.90	27.05	1,007	1,082	40.4	52,338	56,264	2,102
Crushing, grinding, polishing, mixing, and blending workers .....	18.30	19.79	732	792	40.0	38,055	41,163	2,080
Mixing and blending machine setters, operators, and tenders ..	17.07	16.58	683	663	40.0	35,500	34,486	2,080
Cutting workers .....	14.84	14.96	594	598	40.0	25,071	31,117	1,690
Cutting and slicing machine setters, operators, and tenders ..	14.63	14.96	585	598	40.0	23,773	20,488	1,625
Inspectors, testers, sorters, samplers, and weighers ....	19.29	18.70	777	748	40.3	40,412	38,896	2,095

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Packaging and filling machine operators and tenders .....	\$14.17	\$13.90	\$566	\$556	40.0	\$29,437	\$28,912	2,078
Painting workers .....	15.83	16.47	633	659	40.0	32,935	34,258	2,080
Miscellaneous production workers .....	15.09	13.99	605	582	40.1	31,261	30,243	2,071
Helpers--production workers .....	11.42	10.31	456	412	39.9	23,074	21,445	2,020
<b>Transportation and material moving occupations</b> .....	18.37	15.36	724	612	39.4	37,467	31,824	2,040
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	22.45	22.66	911	906	40.6	47,393	47,124	2,111
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	22.63	20.65	899	826	39.7	46,738	42,952	2,065
Aircraft pilots and flight engineers .....	126.71	122.77	2,865	2,593	22.6	148,983	134,829	1,176
Airline pilots, copilots, and flight engineers .....	126.71	122.77	2,865	2,593	22.6	148,983	134,829	1,176
Bus drivers .....	19.48	18.99	796	868	40.9	40,851	45,146	2,098
Driver/sales workers and truck drivers .....	21.06	19.88	854	795	40.6	44,399	41,350	2,109
Driver/sales workers .....	17.49	17.69	704	707	40.2	36,601	36,787	2,093
Truck drivers, heavy and tractor-trailer .....	21.57	19.88	885	795	41.0	46,004	41,350	2,133
Truck drivers, light or delivery services .....	21.43	24.57	854	871	39.8	44,397	45,302	2,072
Taxi drivers and chauffeurs ...	14.06	12.45	536	496	38.1	27,621	25,792	1,964
Parking lot attendants .....	7.64	7.29	283	256	37.1	13,600	13,013	1,780
Industrial truck and tractor operators .....	16.04	15.70	641	628	40.0	32,663	32,652	2,036
Laborers and material movers, hand .....	12.88	11.93	513	477	39.8	26,652	24,814	2,070
Cleaners of vehicles and equipment .....	12.07	10.88	483	435	40.0	25,114	22,630	2,080

See footnotes at end of table.



**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> —Continued								
Laborers and freight, stock, and material movers, hand .....	\$12.76	\$11.93	\$510	\$477	39.9	\$26,497	\$24,794	2,077
Machine feeders and offbearers .....	19.96	14.76	754	612	37.8	39,135	31,824	1,961
Packers and packagers, hand .....	11.75	11.56	468	462	39.8	24,343	24,045	2,071

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.