

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$18.94	\$15.70	\$753	\$621	39.7	\$38,806	\$32,053	2,049
Management occupations	34.72	32.69	1,433	1,328	41.3	74,485	69,035	2,146
General and operations managers	35.52	34.38	1,525	1,488	42.9	79,316	77,395	2,233
Financial managers	38.30	38.08	1,577	1,579	41.2	82,001	82,108	2,141
Construction managers	35.29	32.71	1,450	1,308	41.1	75,389	68,039	2,136
Medical and health services managers	37.91	36.78	1,579	1,500	41.6	82,104	78,000	2,166
Business and financial operations occupations	28.76	25.93	1,162	1,037	40.4	60,448	53,941	2,102
Buyers and purchasing agents	23.10	21.20	933	848	40.4	48,524	44,100	2,101
Accountants and auditors	32.92	28.46	1,311	1,423	39.8	68,195	74,001	2,072
Loan counselors and officers	42.07	39.44	1,641	1,537	39.0	85,340	79,906	2,028
Loan officers	42.07	39.44	1,641	1,537	39.0	85,340	79,906	2,028
Computer and mathematical science occupations	29.43	28.06	1,178	1,122	40.0	61,274	58,356	2,082
Computer software engineers	33.28	33.37	1,331	1,335	40.0	69,224	69,416	2,080
Computer software engineers, applications	33.13	33.37	1,325	1,335	40.0	68,919	69,416	2,080
Computer support specialists	23.13	20.97	925	839	40.0	48,109	43,616	2,080
Computer systems analysts	44.96	39.06	1,798	1,562	40.0	93,510	81,247	2,080
Network and computer systems administrators	28.29	27.94	1,138	1,085	40.2	59,170	56,430	2,091
Architecture and engineering occupations	31.08	29.82	1,228	1,173	39.5	63,730	61,000	2,051
Engineers	33.85	31.83	1,361	1,273	40.2	70,792	66,206	2,091
Civil engineers	29.49	29.33	1,168	1,173	39.6	60,744	61,000	2,060
Electrical and electronics engineers	41.18	39.42	1,674	1,577	40.6	87,036	82,000	2,114
Drafters	23.24	21.50	902	860	38.8	46,910	44,720	2,018
Architectural and civil drafters	23.28	21.50	902	860	38.8	46,926	44,720	2,016
Engineering technicians, except drafters	24.81	26.56	992	1,063	40.0	51,595	55,253	2,080
Life, physical, and social science occupations	38.07	38.94	1,523	1,558	40.0	79,196	80,999	2,080

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations	\$15.36	\$14.66	\$699	\$686	45.5	\$36,100	\$35,069	2,350
Counselors	16.47	15.00	659	600	40.0	34,253	31,200	2,080
Social workers	17.97	18.12	719	725	40.0	37,377	37,690	2,080
Miscellaneous community and social service specialists	13.70	13.00	548	520	40.0	27,970	26,144	2,042
Education, training, and library occupations	19.77	17.40	774	652	39.2	33,678	29,702	1,704
Primary, secondary, and special education school teachers	21.51	20.69	820	724	38.1	31,821	31,597	1,479
Preschool and kindergarten teachers	15.62	15.09	580	573	37.1	26,577	24,960	1,702
Elementary and middle school teachers	27.05	27.70	1,051	1,099	38.8	35,448	31,597	1,310
Elementary school teachers, except special education	27.05	27.70	1,051	1,099	38.8	35,448	31,597	1,310
Teacher assistants	10.46	9.63	413	372	39.5	19,042	18,699	1,820
Arts, design, entertainment, sports, and media occupations	21.62	16.83	871	693	40.3	45,268	36,038	2,094
Designers	25.58	24.04	1,020	962	39.9	53,031	49,999	2,073
Healthcare practitioner and technical occupations	34.46	28.08	1,335	1,081	38.7	69,397	56,208	2,014
Registered nurses	39.28	33.40	1,542	1,336	39.3	80,195	69,470	2,042
Dental hygienists	24.64	28.00	931	896	37.8	48,405	46,592	1,964
Diagnostic related technologists and technicians	29.47	28.08	1,169	1,123	39.7	60,792	58,406	2,063
Health diagnosing and treating practitioner support technicians	15.92	16.00	637	640	40.0	33,114	33,280	2,080
Healthcare support occupations	13.13	11.85	500	449	38.0	25,977	23,342	1,978
Nursing, psychiatric, and home health aides	10.36	10.00	405	400	39.1	21,062	20,800	2,034

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued								
Home health aides	\$10.11	\$9.50	\$384	\$380	38.0	\$19,972	\$19,760	1,975
Nursing aides, orderlies, and attendants	10.51	10.00	419	400	39.9	21,782	20,800	2,073
Miscellaneous healthcare support occupations	15.46	15.65	581	626	37.6	30,211	32,552	1,954
Dental assistants	16.62	16.00	587	639	35.3	30,548	33,225	1,838
Medical assistants	14.40	14.00	572	560	39.8	29,760	29,110	2,067
Food preparation and serving related occupations	9.38	8.75	356	320	37.9	18,346	16,640	1,955
First-line supervisors/managers, food preparation and serving workers	14.19	13.46	588	550	41.4	30,578	28,600	2,154
First-line supervisors/managers of food preparation and serving workers	13.91	13.46	578	550	41.5	30,042	28,600	2,159
Cooks	10.71	10.26	418	400	39.0	21,674	20,800	2,024
Cooks, institution and cafeteria	9.86	9.00	365	360	37.0	18,765	18,720	1,902
Cooks, restaurant	11.73	11.15	476	480	40.6	24,758	24,960	2,111
Cooks, short order	9.83	9.00	356	340	36.2	18,494	17,680	1,881
Food preparation workers	8.72	8.50	332	320	38.1	17,200	16,640	1,972
Food service, tipped	7.04	7.25	255	260	36.2	13,143	13,213	1,868
Bartenders	8.88	7.99	340	320	38.3	17,685	16,619	1,992
Waiters and waitresses	6.13	7.00	216	232	35.3	11,126	12,064	1,814
Fast food and counter workers	9.09	9.00	341	348	37.5	17,746	18,096	1,952
Combined food preparation and serving workers, including fast food	9.09	9.00	337	341	37.1	17,535	17,745	1,929
Dishwashers	8.07	8.00	317	306	39.3	14,892	15,396	1,844
Building and grounds cleaning and maintenance occupations	11.26	10.00	440	400	39.0	21,814	20,467	1,937

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
First-line supervisors/managers, building and grounds cleaning and maintenance workers	\$14.37	\$12.00	\$556	\$480	38.7	\$28,909	\$24,958	2,012
Building cleaning workers	10.02	9.50	394	380	39.3	20,488	19,760	2,045
Janitors and cleaners, except maids and housekeeping cleaners	10.32	10.00	407	400	39.4	21,169	20,800	2,051
Maids and housekeeping cleaners	8.63	8.50	336	340	39.0	17,474	17,680	2,025
Grounds maintenance workers	12.50	12.39	481	450	38.5	21,054	18,720	1,685
Landscaping and groundskeeping workers	11.17	11.00	415	390	37.1	19,769	18,720	1,769
Personal care and service occupations	11.84	8.65	454	340	38.4	23,279	16,640	1,967
Child care workers	8.26	8.00	330	320	40.0	16,495	16,120	1,997
Sales and related occupations	18.09	14.49	727	579	40.2	37,767	30,106	2,088
First-line supervisors/managers, sales workers	18.14	16.40	742	676	40.9	38,604	35,152	2,128
First-line supervisors/managers of retail sales workers ..	17.01	15.44	699	672	41.1	36,350	34,944	2,137
First-line supervisors/managers of non-retail sales workers	24.28	21.25	971	850	40.0	50,496	44,200	2,080
Retail sales workers	13.16	11.50	528	440	40.1	27,411	22,880	2,084
Cashiers, all workers	9.55	9.00	376	351	39.4	19,531	18,252	2,046
Cashiers	9.55	9.00	376	351	39.4	19,531	18,252	2,046
Counter and rental clerks and parts salespersons ..	14.11	13.00	574	520	40.7	29,822	27,040	2,114
Counter and rental clerks	13.32	10.78	527	431	39.5	27,383	22,422	2,055
Parts salespersons	14.58	13.89	603	557	41.4	31,368	28,979	2,152

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Retail salespersons	\$14.81	\$13.25	\$597	\$530	40.3	\$31,018	\$27,547	2,095
Insurance sales agents	33.77	32.69	1,338	1,308	39.6	69,595	67,999	2,061
Securities, commodities, and financial services sales agents	31.09	19.49	1,245	688	40.1	64,750	35,776	2,083
Sales representatives, wholesale and manufacturing	30.82	27.04	1,248	1,186	40.5	64,872	61,651	2,105
Sales representatives, wholesale and manufacturing, technical and scientific products	34.38	34.67	1,378	1,387	40.1	71,638	72,120	2,084
Sales representatives, wholesale and manufacturing, except technical and scientific products	27.42	20.35	1,121	823	40.9	58,269	42,792	2,125
Office and administrative support occupations	15.19	14.00	599	560	39.4	31,130	29,099	2,049
First-line supervisors/managers of office and administrative support workers	19.71	19.68	790	787	40.1	41,076	40,941	2,084
Financial clerks	15.04	14.00	587	560	39.0	30,504	29,120	2,029
Bill and account collectors	16.46	18.32	658	733	40.0	34,232	38,106	2,080
Bookkeeping, accounting, and auditing clerks	16.74	16.00	645	635	38.5	33,527	33,008	2,003
Tellers	11.70	11.25	462	440	39.5	24,019	22,880	2,054
Customer service representatives	16.89	13.46	675	538	40.0	35,124	28,001	2,080
Hotel, motel, and resort desk clerks	10.56	10.10	416	404	39.4	20,448	21,004	1,936
Loan interviewers and clerks	15.34	14.50	614	580	40.0	31,910	30,160	2,080
Order clerks	11.62	10.80	461	432	39.6	23,958	22,464	2,062
Receptionists and information clerks	12.93	12.25	513	488	39.7	26,669	25,350	2,062
Dispatchers	13.44	12.50	547	461	40.7	28,423	23,960	2,114

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Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations —Continued								
Production, planning, and expediting clerks	\$22.46	\$25.51	\$912	\$1,020	40.6	\$47,441	\$53,065	2,112
Shipping, receiving, and traffic clerks	12.81	12.42	511	497	39.9	26,570	25,834	2,074
Stock clerks and order fillers	10.97	10.00	436	400	39.8	22,686	20,800	2,067
Secretaries and administrative assistants	17.13	15.37	679	615	39.6	35,317	31,970	2,061
Executive secretaries and administrative assistants	20.77	17.10	826	684	39.8	42,941	35,576	2,067
Medical secretaries	14.37	13.52	565	541	39.3	29,391	28,122	2,045
Secretaries, except legal, medical, and executive	15.56	13.25	620	530	39.8	32,228	27,560	2,071
Insurance claims and policy processing clerks	12.04	13.20	482	528	40.0	25,048	27,456	2,080
Office clerks, general	14.10	14.00	540	557	38.3	28,078	28,954	1,992
Construction and extraction occupations	18.90	17.31	751	685	39.7	38,371	35,360	2,030
First-line supervisors/managers of construction trades and extraction workers	28.80	27.50	1,211	1,100	42.1	62,989	57,200	2,187
Brickmasons, blockmasons, and stonemasons	24.82	23.59	993	944	40.0	51,634	49,065	2,080
Brickmasons and blockmasons	24.82	23.59	993	944	40.0	51,634	49,065	2,080
Carpenters	23.86	22.00	955	880	40.0	49,338	44,880	2,067
Cement masons, concrete finishers, and terrazzo workers	19.08	18.00	752	720	39.4	39,118	37,440	2,050
Cement masons and concrete finishers	19.08	18.00	752	720	39.4	39,118	37,440	2,050
Construction laborers	12.36	10.00	490	400	39.6	24,566	20,800	1,987
Construction equipment operators	18.82	18.00	736	692	39.1	38,294	36,001	2,034
Operating engineers and other construction equipment operators	18.88	17.31	726	660	38.4	37,731	34,320	1,999

See footnotes at end of table.

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Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Drywall installers, ceiling tile installers, and tapers	\$19.05	\$17.00	\$762	\$680	40.0	\$39,622	\$35,360	2,080
Drywall and ceiling tile installers	17.15	15.00	686	600	40.0	35,662	31,200	2,080
Electricians	22.56	22.00	902	880	40.0	46,915	45,760	2,080
Painters and paperhangers	16.23	17.13	623	685	38.4	32,411	35,630	1,997
Painters, construction and maintenance	16.23	17.13	623	685	38.4	32,411	35,630	1,997
Pipelayers, plumbers, pipefitters, and steamfitters	24.20	23.27	957	931	39.5	49,740	48,402	2,056
Plumbers, pipefitters, and steamfitters	24.56	23.59	971	944	39.5	50,468	49,067	2,055
Helpers, construction trades ..	17.66	17.39	698	696	39.5	33,497	36,725	1,896
Installation, maintenance, and repair occupations	20.34	19.23	820	760	40.3	42,621	39,495	2,096
First-line supervisors/managers of mechanics, installers, and repairers	25.05	24.04	1,030	962	41.1	53,538	50,003	2,137
Automotive technicians and repairers	21.55	19.45	870	774	40.4	45,197	39,649	2,097
Automotive body and related repairers	24.06	25.82	–	–	–	–	–	–
Automotive service technicians and mechanics	21.26	19.45	855	774	40.2	44,404	39,649	2,088
Bus and truck mechanics and diesel engine specialists ...	21.06	19.50	842	780	40.0	43,804	40,560	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	20.67	19.25	880	693	42.6	45,774	36,036	2,215
Industrial machinery installation, repair, and maintenance workers	21.03	19.45	841	778	40.0	43,745	40,456	2,080
Industrial machinery mechanics	23.73	23.08	949	923	40.0	49,368	48,000	2,080

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Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Maintenance and repair workers, general	\$20.33	\$19.00	\$813	\$760	40.0	\$42,287	\$39,520	2,080
Line installers and repairers ...	23.90	25.03	956	1,001	40.0	49,711	52,062	2,080
Miscellaneous installation, maintenance, and repair workers	14.25	13.00	566	520	39.7	29,422	27,040	2,065
Helpers--installation, maintenance, and repair workers	13.32	12.19	527	488	39.5	27,400	25,364	2,056
Production occupations	16.13	14.50	645	578	40.0	33,551	30,039	2,081
First-line supervisors/managers of production and operating workers	26.13	23.98	1,093	1,077	41.8	56,815	55,999	2,174
Miscellaneous assemblers and fabricators	13.64	14.00	546	560	40.0	28,380	29,120	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	13.58	12.79	543	512	40.0	28,256	26,603	2,080
Welding, soldering, and brazing workers	15.85	15.22	634	609	40.0	32,967	31,666	2,080
Welders, cutters, solderers, and brazers	15.85	15.22	634	609	40.0	32,967	31,666	2,080
Printers	14.43	14.13	573	563	39.7	29,805	29,250	2,065
Painting workers	19.48	17.12	779	685	40.0	40,511	35,614	2,080
Miscellaneous production workers	10.61	10.41	424	416	40.0	22,071	21,651	2,080
Helpers--production workers	11.34	11.00	453	440	40.0	23,579	22,880	2,080
Transportation and material moving occupations	15.03	14.50	597	560	39.7	30,654	29,141	2,040
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	24.08	25.51	981	1,020	40.7	51,003	53,063	2,118

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Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations —Continued								
Driver/sales workers and truck drivers	\$16.38	\$15.78	\$656	\$619	40.1	\$33,961	\$32,198	2,074
Driver/sales workers	12.47	10.85	494	434	39.6	25,682	22,568	2,060
Truck drivers, heavy and tractor-trailer	17.25	16.28	696	651	40.3	35,898	33,869	2,081
Truck drivers, light or delivery services	15.96	13.00	633	520	39.7	32,933	27,040	2,064
Dredge, excavating, and loading machine operators	19.43	19.00	766	760	39.4	36,927	31,200	1,901
Excavating and loading machine and dragline operators	19.43	19.00	766	760	39.4	36,927	31,200	1,901
Industrial truck and tractor operators	14.03	13.50	561	540	40.0	27,833	27,040	1,984
Laborers and material movers, hand	10.50	10.00	406	389	38.7	21,116	20,236	2,010
Cleaners of vehicles and equipment	9.81	9.51	392	380	40.0	20,407	19,770	2,080
Laborers and freight, stock, and material movers, hand	11.01	10.70	419	390	38.1	21,782	20,280	1,979
Packers and packagers, hand	9.62	11.03	380	441	39.5	19,754	22,942	2,053

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.