

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$18.30 | \$14.84 | \$724 | \$580 | 39.6 | \$37,522 | \$30,160 | 2,051 |
| Management occupations | 36.27 | 31.15 | 1,496 | 1,279 | 41.2 | 77,737 | 66,500 | 2,143 |
| Chief executives | 70.03 | 62.50 | 3,439 | 3,125 | 49.1 | 178,835 | 162,500 | 2,554 |
| General and operations managers | 34.15 | 29.38 | 1,461 | 1,230 | 42.8 | 75,961 | 63,943 | 2,224 |
| Marketing and sales managers | 40.95 | 35.91 | 1,691 | 1,572 | 41.3 | 87,909 | 81,765 | 2,147 |
| Marketing managers | 34.79 | 38.03 | 1,421 | 1,521 | 40.9 | 73,914 | 79,107 | 2,125 |
| Sales managers | 45.20 | 35.91 | 1,879 | 1,639 | 41.6 | 97,729 | 85,213 | 2,162 |
| Public relations managers | 30.33 | 24.14 | 1,213 | 966 | 40.0 | 63,095 | 50,211 | 2,080 |
| Administrative services managers | 29.98 | 26.83 | 1,242 | 1,073 | 41.4 | 64,569 | 55,802 | 2,153 |
| Computer and information systems managers | 44.22 | 46.78 | 1,739 | 1,871 | 39.3 | 90,407 | 97,292 | 2,044 |
| Financial managers | 34.03 | 32.21 | 1,348 | 1,250 | 39.6 | 70,058 | 65,001 | 2,059 |
| Human resources managers | 51.71 | 29.02 | 2,206 | 1,328 | 42.7 | 114,721 | 69,066 | 2,218 |
| Industrial production managers | 32.81 | 24.52 | 1,427 | 1,069 | 43.5 | 74,213 | 55,608 | 2,262 |
| Purchasing managers | 32.58 | 29.00 | 1,339 | 1,160 | 41.1 | 69,607 | 60,320 | 2,137 |
| Transportation, storage, and distribution managers | 34.50 | 28.85 | 1,387 | 1,154 | 40.2 | 72,115 | 60,000 | 2,090 |
| Construction managers | 33.50 | 31.37 | 1,391 | 1,302 | 41.5 | 72,292 | 67,688 | 2,158 |
| Education administrators | 28.22 | 30.29 | 1,104 | 1,108 | 39.1 | 56,764 | 57,631 | 2,012 |
| Food service managers | 24.59 | 25.00 | 1,162 | 1,010 | 47.3 | 59,773 | 52,525 | 2,431 |
| Medical and health services managers | 19.93 | 12.41 | 913 | 620 | 45.8 | 47,488 | 32,261 | 2,382 |
| Property, real estate, and community association managers | 27.79 | 22.00 | 1,135 | 990 | 40.8 | 59,002 | 51,480 | 2,123 |
| Social and community service managers | 26.17 | 29.81 | 1,052 | 1,173 | 40.2 | 54,717 | 61,000 | 2,091 |
| Business and financial operations occupations | 29.82 | 26.66 | 1,220 | 1,084 | 40.9 | 63,433 | 56,364 | 2,127 |
| Buyers and purchasing agents | 26.13 | 25.25 | 1,036 | 1,010 | 39.7 | 53,886 | 52,520 | 2,063 |
| Wholesale and retail buyers, except farm products | 27.88 | 30.65 | 1,101 | 1,226 | 39.5 | 57,243 | 63,742 | 2,054 |
| Cost estimators | 31.95 | 30.46 | 1,339 | 1,218 | 41.9 | 69,633 | 63,355 | 2,180 |
| Human resources, training, and labor relations specialists | 28.17 | 25.74 | 1,163 | 1,029 | 41.3 | 60,483 | 53,529 | 2,147 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations | | | | | | | | |
| –Continued | | | | | | | | |
| Employment, recruitment, and placement specialists | \$24.14 | \$20.25 | \$983 | \$810 | 40.7 | \$51,116 | \$42,124 | 2,117 |
| Training and development specialists | 23.49 | 20.00 | 1,016 | 1,074 | 43.3 | 52,857 | 55,838 | 2,250 |
| Logisticians | 24.68 | 19.62 | 1,030 | 785 | 41.7 | 53,423 | 40,810 | 2,165 |
| Accountants and auditors | 30.01 | 26.51 | 1,247 | 1,125 | 41.6 | 64,865 | 58,500 | 2,161 |
| Financial analysts and advisors | 37.92 | 33.05 | 1,607 | 1,250 | 42.4 | 83,565 | 65,001 | 2,204 |
| Financial analysts | 42.86 | 40.31 | 1,891 | 1,612 | 44.1 | 98,355 | 83,836 | 2,295 |
| Personal financial advisors | 31.69 | 24.82 | 1,268 | 993 | 40.0 | 65,923 | 51,621 | 2,080 |
| Loan counselors and officers | 25.77 | 24.81 | 1,049 | 991 | 40.7 | 54,524 | 51,515 | 2,116 |
| Loan officers | 25.10 | 24.77 | 1,015 | 991 | 40.4 | 52,791 | 51,515 | 2,103 |
| Computer and mathematical science occupations | | | | | | | | |
| Computer programmers | 34.77 | 33.41 | 1,394 | 1,346 | 40.1 | 72,475 | 70,000 | 2,084 |
| Computer software engineers | 34.08 | 26.92 | 1,417 | 1,308 | 41.6 | 73,700 | 67,999 | 2,163 |
| Computer software engineers, applications | 42.99 | 42.78 | 1,722 | 1,711 | 40.1 | 89,545 | 88,982 | 2,083 |
| Computer software engineers, systems software | 43.23 | 44.41 | 1,729 | 1,776 | 40.0 | 89,920 | 92,364 | 2,080 |
| Computer support specialists | 41.95 | 37.39 | 1,691 | 1,442 | 40.3 | 87,933 | 75,001 | 2,096 |
| Computer systems analysts | 23.42 | 22.96 | 913 | 918 | 39.0 | 47,463 | 47,759 | 2,027 |
| Network and computer systems administrators | 42.28 | 41.90 | 1,691 | 1,676 | 40.0 | 87,934 | 87,148 | 2,080 |
| Network systems and data communications analysts | 26.98 | 24.04 | 1,078 | 962 | 40.0 | 56,064 | 49,999 | 2,078 |
| Network systems and data communications analysts | 28.15 | 23.08 | 1,119 | 923 | 39.7 | 58,181 | 48,000 | 2,067 |
| Architecture and engineering occupations | | | | | | | | |
| Architects, except naval | 30.18 | 27.68 | 1,213 | 1,120 | 40.2 | 63,080 | 58,226 | 2,090 |
| Architects, except landscape and naval | 30.61 | 25.25 | 1,224 | 1,010 | 40.0 | 63,673 | 52,516 | 2,080 |
| Engineers | 31.73 | 21.42 | 1,269 | 857 | 40.0 | 65,992 | 44,556 | 2,080 |
| Civil engineers | 37.86 | 36.06 | 1,519 | 1,442 | 40.1 | 78,982 | 75,005 | 2,086 |
| Electrical and electronics engineers | 36.29 | 38.46 | 1,453 | 1,538 | 40.1 | 75,582 | 80,001 | 2,083 |
| Electrical and electronics engineers | 34.69 | 31.26 | 1,388 | 1,250 | 40.0 | 72,160 | 65,012 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations –Continued | | | | | | | | |
| Electrical engineers | \$35.54 | \$31.09 | \$1,422 | \$1,244 | 40.0 | \$73,930 | \$64,667 | 2,080 |
| Drafters | 22.41 | 22.12 | 896 | 885 | 40.0 | 46,618 | 45,999 | 2,080 |
| Engineering technicians, except drafters | 24.20 | 22.50 | 985 | 900 | 40.7 | 51,212 | 46,800 | 2,116 |
| Electrical and electronic engineering technicians | 25.50 | 26.34 | 1,020 | 1,053 | 40.0 | 53,046 | 54,779 | 2,080 |
| Surveying and mapping technicians | 16.32 | 17.50 | 653 | 700 | 40.0 | 33,950 | 36,400 | 2,080 |
| Life, physical, and social science occupations | 34.61 | 26.32 | 1,380 | 1,215 | 39.9 | 71,752 | 63,170 | 2,073 |
| Life scientists | 39.45 | 42.27 | 1,412 | 1,370 | 35.8 | 73,426 | 71,228 | 1,861 |
| Physical scientists | 26.89 | 24.20 | 1,076 | 968 | 40.0 | 55,937 | 50,336 | 2,080 |
| Chemists and materials scientists | 25.36 | 23.62 | 1,014 | 945 | 40.0 | 52,745 | 49,130 | 2,080 |
| Chemists | 25.36 | 23.62 | 1,014 | 945 | 40.0 | 52,745 | 49,130 | 2,080 |
| Market research analysts ... | 24.73 | 24.04 | 989 | 962 | 40.0 | 51,429 | 50,003 | 2,080 |
| Community and social services occupations | 17.35 | 16.41 | 667 | 623 | 38.4 | 34,586 | 32,001 | 1,994 |
| Counselors | 17.96 | 15.25 | 701 | 603 | 39.0 | 36,449 | 31,356 | 2,030 |
| Social workers | 18.01 | 16.90 | 705 | 654 | 39.2 | 36,515 | 34,000 | 2,027 |
| Child, family, and school social workers | 15.14 | 14.42 | 584 | 577 | 38.6 | 30,044 | 30,000 | 1,985 |
| Medical and public health social workers | 22.74 | 22.45 | 884 | 808 | 38.9 | 45,970 | 42,019 | 2,022 |
| Miscellaneous community and social service specialists | 14.46 | 13.20 | 524 | 518 | 36.2 | 27,238 | 26,912 | 1,883 |
| Social and human service assistants | 14.13 | 11.15 | 554 | 446 | 39.2 | 28,817 | 23,184 | 2,039 |
| Legal occupations | 29.08 | 24.04 | 1,154 | 962 | 39.7 | 60,016 | 49,999 | 2,064 |
| Lawyers | 43.48 | 36.29 | 1,752 | 1,442 | 40.3 | 91,101 | 75,001 | 2,095 |
| Paralegals and legal assistants | 22.80 | 21.64 | 898 | 841 | 39.4 | 46,688 | 43,750 | 2,048 |
| Miscellaneous legal support workers | 19.53 | 21.64 | 775 | 865 | 39.7 | 40,290 | 45,001 | 2,063 |
| Education, training, and library occupations | 18.19 | 14.34 | 704 | 536 | 38.7 | 33,460 | 27,512 | 1,839 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|-------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and library occupations –Continued | | | | | | | | |
| Postsecondary teachers | \$21.37 | \$20.00 | \$726 | \$660 | 34.0 | \$35,314 | \$33,660 | 1,652 |
| Primary, secondary, and special education school teachers | 20.92 | 19.26 | 809 | 767 | 38.7 | 34,428 | 31,458 | 1,645 |
| Preschool and kindergarten teachers | 13.22 | 12.50 | 529 | 500 | 40.0 | 25,231 | 24,003 | 1,908 |
| Preschool teachers, except special education | 13.22 | 12.50 | 529 | 500 | 40.0 | 25,231 | 24,003 | 1,908 |
| Elementary and middle school teachers | 24.72 | 24.33 | 946 | 914 | 38.3 | 36,487 | 35,772 | 1,476 |
| Elementary school teachers, except special education | 24.42 | 24.33 | 927 | 912 | 38.0 | 35,996 | 35,901 | 1,474 |
| Other teachers and instructors | – | – | 680 | 495 | 42.5 | 31,606 | 25,758 | 1,976 |
| Teacher assistants | 11.43 | 11.00 | 438 | 413 | 38.3 | 21,586 | 20,800 | 1,888 |
| Arts, design, entertainment, sports, and media occupations | 27.64 | 21.64 | 1,100 | 919 | 39.8 | 57,201 | 47,813 | 2,070 |
| Designers | 19.12 | 16.25 | 771 | 650 | 40.3 | 40,114 | 33,800 | 2,098 |
| Graphic designers | 17.64 | 17.30 | 720 | 692 | 40.8 | 37,421 | 35,988 | 2,122 |
| Actors, producers, and directors | 33.68 | 28.40 | 1,347 | 1,136 | 40.0 | 70,061 | 59,062 | 2,080 |
| Producers and directors | 33.68 | 28.40 | 1,347 | 1,136 | 40.0 | 70,061 | 59,062 | 2,080 |
| Public relations specialists | 27.29 | 21.82 | 1,099 | 1,016 | 40.3 | 57,143 | 52,853 | 2,094 |
| Writers and editors | 50.58 | 48.72 | 2,007 | 1,827 | 39.7 | 104,350 | 95,000 | 2,063 |
| Photographers | 14.53 | 13.76 | 581 | 550 | 40.0 | 30,204 | 28,612 | 2,078 |
| Healthcare practitioner and technical occupations | 28.30 | 24.00 | 1,105 | 928 | 39.0 | 57,444 | 48,256 | 2,030 |
| Pharmacists | 52.30 | 55.62 | 2,046 | 2,164 | 39.1 | 106,382 | 112,549 | 2,034 |
| Physicians and surgeons | 105.02 | 89.74 | 4,402 | 4,038 | 41.9 | 228,926 | 209,996 | 2,180 |
| Registered nurses | 30.57 | 28.00 | 1,195 | 1,120 | 39.1 | 62,139 | 58,240 | 2,032 |
| Therapists | 31.09 | 32.45 | 1,189 | 1,211 | 38.3 | 61,846 | 62,982 | 1,989 |
| Clinical laboratory technologists and technicians | 19.09 | 17.70 | 764 | 753 | 40.0 | 39,710 | 39,176 | 2,081 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|-----------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations –Continued | | | | | | | | |
| Medical and clinical laboratory technologists | \$18.46 | \$16.96 | \$770 | \$763 | 41.7 | \$40,057 | \$39,693 | 2,170 |
| Medical and clinical laboratory technicians .. | 19.81 | 18.01 | 757 | 664 | 38.2 | 39,344 | 34,513 | 1,986 |
| Dental hygienists | 28.27 | 28.75 | 991 | 1,040 | 35.1 | 51,541 | 54,080 | 1,823 |
| Diagnostic related technologists and technicians | 25.20 | 28.31 | 1,008 | 1,133 | 40.0 | 52,415 | 58,891 | 2,080 |
| Health diagnosing and treating practitioner support technicians | 14.66 | 14.75 | 582 | 590 | 39.7 | 30,279 | 30,680 | 2,066 |
| Pharmacy technicians | 13.73 | 12.79 | 546 | 512 | 39.8 | 28,407 | 26,603 | 2,069 |
| Licensed practical and licensed vocational nurses | 15.61 | 15.83 | 613 | 599 | 39.2 | 31,855 | 31,138 | 2,041 |
| Healthcare support occupations | 13.44 | 12.33 | 518 | 466 | 38.6 | 26,958 | 24,232 | 2,006 |
| Nursing, psychiatric, and home health aides | 10.08 | 10.00 | 388 | 392 | 38.5 | 20,157 | 20,384 | 2,001 |
| Home health aides | 9.59 | 10.00 | 373 | 364 | 38.9 | 19,407 | 18,949 | 2,023 |
| Nursing aides, orderlies, and attendants | 10.64 | 10.74 | 404 | 410 | 38.0 | 20,993 | 21,294 | 1,974 |
| Physical therapist assistants and aides | 21.11 | 17.25 | 844 | 690 | 40.0 | 43,899 | 35,880 | 2,080 |
| Physical therapist assistants | 21.11 | 17.25 | 844 | 690 | 40.0 | 43,899 | 35,880 | 2,080 |
| Miscellaneous healthcare support occupations | 13.77 | 13.25 | 530 | 492 | 38.5 | 27,562 | 25,607 | 2,002 |
| Dental assistants | 16.93 | 17.00 | 643 | 657 | 38.0 | 33,445 | 34,166 | 1,975 |
| Medical assistants | 13.25 | 12.50 | 517 | 492 | 39.0 | 26,899 | 25,607 | 2,030 |
| Pharmacy aides | 11.83 | 13.26 | 420 | 464 | 35.5 | 21,833 | 24,133 | 1,846 |
| Protective service occupations | 11.39 | 10.06 | 459 | 400 | 40.2 | 21,637 | 20,800 | 1,899 |
| Security guards and gaming surveillance officers | 10.22 | 10.00 | 405 | 400 | 39.6 | 21,058 | 20,800 | 2,060 |
| Security guards | 10.22 | 10.00 | 405 | 400 | 39.6 | 21,058 | 20,800 | 2,060 |
| Food preparation and serving related occupations | 8.74 | 8.50 | 329 | 313 | 37.6 | 17,078 | 16,224 | 1,954 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|-------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations –Continued | | | | | | | | |
| First-line supervisors/managers, food preparation and serving workers | \$13.89 | \$13.27 | \$576 | \$538 | 41.5 | \$29,888 | \$27,993 | 2,152 |
| Chefs and head cooks | 15.36 | 11.35 | 614 | 481 | 40.0 | 31,599 | 25,001 | 2,057 |
| First-line supervisors/managers of food preparation and serving workers | 13.66 | 13.27 | 569 | 556 | 41.7 | 29,613 | 28,889 | 2,168 |
| Cooks | 9.97 | 9.67 | 384 | 375 | 38.5 | 19,935 | 19,500 | 1,999 |
| Cooks, fast food | 8.65 | 8.00 | 335 | 290 | 38.7 | 17,412 | 15,080 | 2,012 |
| Cooks, institution and cafeteria | 10.33 | 9.59 | 393 | 383 | 38.0 | 20,236 | 19,939 | 1,959 |
| Cooks, restaurant | 10.54 | 10.00 | 406 | 390 | 38.5 | 21,098 | 20,280 | 2,001 |
| Cooks, short order | 9.73 | 9.67 | 376 | 375 | 38.7 | 19,578 | 19,500 | 2,011 |
| Food preparation workers | 9.92 | 10.00 | 382 | 378 | 38.5 | 19,725 | 19,760 | 1,987 |
| Food service, tipped | 4.77 | 4.19 | 167 | 139 | 35.0 | 8,679 | 7,245 | 1,820 |
| Bartenders | 6.27 | 5.28 | 215 | 168 | 34.3 | 11,169 | 8,715 | 1,782 |
| Waiters and waitresses | 3.78 | 3.73 | 132 | 113 | 35.0 | 6,871 | 5,886 | 1,819 |
| Dining room and cafeteria attendants and bartender helpers | 7.35 | 7.25 | 269 | 254 | 36.5 | 13,847 | 13,195 | 1,884 |
| Fast food and counter workers | 8.19 | 7.60 | 306 | 288 | 37.4 | 15,888 | 14,997 | 1,941 |
| Combined food preparation and serving workers, including fast food | 8.12 | 7.60 | 304 | 288 | 37.4 | 15,792 | 14,820 | 1,944 |
| Counter attendants, cafeteria, food concession, and coffee shop | 8.57 | 7.69 | 319 | 291 | 37.2 | 16,464 | 15,117 | 1,921 |
| Dishwashers | 8.02 | 8.00 | 299 | 306 | 37.3 | 15,568 | 15,912 | 1,940 |
| Building and grounds cleaning and maintenance occupations | 10.77 | 9.70 | 423 | 375 | 39.3 | 21,845 | 19,240 | 2,029 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|------------------------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations –Continued | | | | | | | | |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers | \$19.78 | \$18.78 | \$801 | \$751 | 40.5 | \$41,632 | \$39,064 | 2,104 |
| First-line supervisors/managers of housekeeping and janitorial workers | 16.89 | 17.20 | 676 | 688 | 40.0 | 35,141 | 35,776 | 2,080 |
| First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers | 22.14 | 18.85 | 905 | 754 | 40.9 | 47,050 | 39,212 | 2,125 |
| Building cleaning workers | 9.56 | 8.84 | 373 | 345 | 39.0 | 19,333 | 17,921 | 2,021 |
| Janitors and cleaners, except maids and housekeeping cleaners | 9.82 | 9.25 | 386 | 360 | 39.3 | 20,012 | 18,720 | 2,038 |
| Maids and housekeeping cleaners | 8.59 | 8.50 | 327 | 338 | 38.1 | 17,027 | 17,592 | 1,982 |
| Grounds maintenance workers | 10.35 | 10.00 | 411 | 400 | 39.7 | 20,932 | 20,280 | 2,022 |
| Landscaping and groundskeeping workers | 10.32 | 10.00 | 410 | 400 | 39.7 | 20,854 | 19,766 | 2,020 |
| Personal care and service occupations | 12.47 | 9.71 | 468 | 360 | 37.6 | 24,162 | 18,720 | 1,938 |
| Barbers and cosmetologists ... | 20.67 | 16.99 | 760 | 606 | 36.8 | 38,498 | 31,520 | 1,862 |
| Hairdressers, hairstylists, and cosmetologists | 20.67 | 16.99 | 760 | 606 | 36.8 | 38,498 | 31,520 | 1,862 |
| Child care workers | 9.05 | 9.00 | 348 | 340 | 38.5 | 18,041 | 17,550 | 1,994 |
| Sales and related occupations | 17.93 | 13.80 | 713 | 549 | 39.8 | 36,678 | 28,001 | 2,046 |
| First-line supervisors/managers, sales workers | 18.92 | 17.31 | 788 | 692 | 41.6 | 40,983 | 36,001 | 2,166 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|----------------------------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations | | | | | | | | |
| –Continued | | | | | | | | |
| First-line supervisors/managers of retail sales workers .. | \$17.51 | \$17.31 | \$729 | \$692 | 41.6 | \$37,913 | \$36,001 | 2,165 |
| First-line supervisors/managers of non-retail sales workers | 26.38 | 23.96 | 1,100 | 958 | 41.7 | 57,220 | 49,828 | 2,169 |
| Retail sales workers | 12.01 | 10.00 | 473 | 382 | 39.4 | 24,104 | 19,760 | 2,006 |
| Cashiers, all workers | 9.19 | 8.53 | 354 | 341 | 38.5 | 18,067 | 17,740 | 1,966 |
| Cashiers | 9.19 | 8.53 | 354 | 341 | 38.5 | 18,067 | 17,740 | 1,966 |
| Counter and rental clerks and parts salespersons .. | 14.04 | 12.53 | 560 | 481 | 39.9 | 29,097 | 25,037 | 2,072 |
| Counter and rental clerks | 11.19 | 9.80 | 438 | 389 | 39.2 | 22,795 | 20,241 | 2,038 |
| Parts salespersons | 17.16 | 16.59 | 697 | 664 | 40.6 | 36,238 | 34,505 | 2,112 |
| Retail salespersons | 14.09 | 12.07 | 565 | 476 | 40.1 | 28,591 | 23,999 | 2,029 |
| Advertising sales agents | 21.69 | 17.11 | 868 | 685 | 40.0 | 45,125 | 35,595 | 2,080 |
| Insurance sales agents | 28.53 | 22.01 | 1,084 | 808 | 38.0 | 56,383 | 42,006 | 1,976 |
| Sales representatives, wholesale and manufacturing | 27.52 | 22.57 | 1,112 | 969 | 40.4 | 57,804 | 50,403 | 2,100 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 37.53 | 30.76 | 1,516 | 1,230 | 40.4 | 78,845 | 63,985 | 2,101 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 23.39 | 20.34 | 945 | 835 | 40.4 | 49,115 | 42,833 | 2,100 |
| Real estate brokers and sales agents | 20.34 | 13.00 | 805 | 520 | 39.6 | 41,873 | 27,040 | 2,059 |
| Real estate sales agents | 20.34 | 13.00 | 805 | 520 | 39.6 | 41,873 | 27,040 | 2,059 |
| Telemarketers | 17.20 | 12.05 | 637 | 482 | 37.1 | 33,147 | 25,054 | 1,927 |
| Miscellaneous sales and related workers | 24.19 | 18.90 | 957 | 756 | 39.6 | 49,781 | 39,312 | 2,058 |
| Office and administrative support occupations | 15.31 | 14.50 | 603 | 570 | 39.4 | 31,308 | 29,501 | 2,045 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|------------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations –Continued | | | | | | | | |
| First-line supervisors/managers of office and administrative support workers | \$19.59 | \$19.41 | \$789 | \$770 | 40.3 | \$41,042 | \$40,015 | 2,095 |
| Financial clerks | 15.21 | 14.83 | 595 | 562 | 39.1 | 30,929 | 29,120 | 2,033 |
| Bill and account collectors | 15.29 | 13.45 | 612 | 538 | 40.0 | 31,810 | 27,976 | 2,080 |
| Billing and posting clerks and machine operators | 15.56 | 15.39 | 613 | 600 | 39.4 | 31,900 | 31,200 | 2,050 |
| Bookkeeping, accounting, and auditing clerks | 16.22 | 15.50 | 623 | 600 | 38.4 | 32,391 | 31,200 | 1,996 |
| Payroll and timekeeping clerks | 16.18 | 17.00 | 660 | 714 | 40.8 | 34,304 | 37,143 | 2,120 |
| Procurement clerks | 19.00 | 20.53 | 760 | 821 | 40.0 | 39,518 | 42,702 | 2,080 |
| Tellers | 12.94 | 12.39 | 516 | 495 | 39.9 | 26,824 | 25,763 | 2,073 |
| Customer service representatives | 15.71 | 14.80 | 624 | 580 | 39.7 | 31,845 | 30,120 | 2,028 |
| File clerks | 10.80 | 11.30 | 432 | 452 | 40.0 | 22,468 | 23,504 | 2,080 |
| Hotel, motel, and resort desk clerks | 9.82 | 9.81 | 395 | 392 | 40.2 | 20,519 | 20,405 | 2,090 |
| Loan interviewers and clerks | 16.17 | 15.69 | 650 | 617 | 40.2 | 33,808 | 32,086 | 2,091 |
| New accounts clerks | 16.84 | 16.22 | 674 | 649 | 40.0 | 35,030 | 33,731 | 2,080 |
| Order clerks | 14.38 | 14.38 | 579 | 600 | 40.3 | 30,126 | 31,200 | 2,095 |
| Human resources assistants, except payroll and timekeeping | 18.76 | 15.14 | 732 | 606 | 39.0 | 38,061 | 31,491 | 2,029 |
| Receptionists and information clerks | 12.75 | 12.50 | 497 | 490 | 38.9 | 25,818 | 25,480 | 2,025 |
| Reservation and transportation ticket agents and travel clerks ... | 14.10 | 12.36 | 564 | 494 | 40.0 | 29,330 | 25,713 | 2,080 |
| Dispatchers | 17.84 | 18.00 | 705 | 720 | 39.5 | 36,638 | 37,440 | 2,053 |
| Dispatchers, except police, fire, and ambulance | 17.84 | 18.00 | 705 | 720 | 39.5 | 36,638 | 37,440 | 2,053 |
| Meter readers, utilities | 15.45 | 16.32 | 618 | 653 | 40.0 | 32,133 | 33,954 | 2,080 |
| Production, planning, and expediting clerks | 19.16 | 18.81 | 775 | 790 | 40.5 | 40,308 | 41,080 | 2,104 |
| Shipping, receiving, and traffic clerks | 14.72 | 14.00 | 584 | 544 | 39.7 | 30,369 | 28,288 | 2,063 |
| Stock clerks and order fillers | 10.88 | 10.85 | 440 | 434 | 40.5 | 22,905 | 22,568 | 2,105 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|-------------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations —Continued | | | | | | | | |
| Secretaries and administrative assistants | \$17.50 | \$16.35 | \$689 | \$640 | 39.4 | \$35,809 | \$33,257 | 2,047 |
| Executive secretaries and administrative assistants | 20.73 | 20.91 | 821 | 811 | 39.6 | 42,708 | 42,188 | 2,060 |
| Legal secretaries | 22.79 | 20.87 | 863 | 823 | 37.9 | 44,866 | 42,800 | 1,969 |
| Medical secretaries | 13.82 | 13.00 | 547 | 520 | 39.6 | 28,444 | 27,040 | 2,059 |
| Secretaries, except legal, medical, and executive | 15.14 | 14.25 | 600 | 570 | 39.6 | 31,212 | 29,640 | 2,061 |
| Data entry and information processing workers | 13.97 | 13.74 | 552 | 522 | 39.5 | 28,708 | 27,165 | 2,056 |
| Data entry keyers | 13.65 | 13.49 | 539 | 520 | 39.5 | 28,036 | 27,040 | 2,054 |
| Insurance claims and policy processing clerks | 16.52 | 16.40 | 650 | 656 | 39.3 | 33,779 | 34,112 | 2,045 |
| Mail clerks and mail machine operators, except postal service | 10.64 | 9.25 | 426 | 370 | 40.0 | 22,134 | 19,240 | 2,080 |
| Office clerks, general | 14.86 | 14.42 | 579 | 570 | 38.9 | 30,097 | 29,640 | 2,025 |
| Construction and extraction occupations | 16.08 | 15.00 | 640 | 590 | 39.8 | 33,199 | 30,597 | 2,064 |
| First-line supervisors/managers of construction trades and extraction workers | 25.20 | 25.00 | 1,029 | 1,000 | 40.8 | 53,514 | 52,000 | 2,124 |
| Brickmasons, blockmasons, and stonemasons | 18.77 | 20.00 | 751 | 800 | 40.0 | 39,047 | 41,600 | 2,080 |
| Brickmasons and blockmasons | 20.10 | 21.63 | 804 | 865 | 40.0 | 41,806 | 44,982 | 2,080 |
| Carpenters | 17.53 | 16.50 | 681 | 640 | 38.8 | 35,302 | 33,280 | 2,014 |
| Cement masons, concrete finishers, and terrazzo workers | 15.08 | 15.00 | 586 | 600 | 38.9 | 30,475 | 31,200 | 2,021 |
| Cement masons and concrete finishers | 15.08 | 15.00 | 586 | 600 | 38.9 | 30,475 | 31,200 | 2,021 |
| Construction laborers | 11.83 | 10.68 | 471 | 420 | 39.8 | 24,394 | 21,840 | 2,062 |
| Construction equipment operators | 14.67 | 15.00 | 585 | 600 | 39.9 | 30,273 | 30,600 | 2,064 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|-------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations –Continued | | | | | | | | |
| Paving, surfacing, and tamping equipment operators | \$13.10 | \$14.13 | \$524 | \$565 | 40.0 | \$26,810 | \$28,155 | 2,046 |
| Operating engineers and other construction equipment operators | 15.24 | 15.00 | 608 | 600 | 39.9 | 31,558 | 31,200 | 2,071 |
| Drywall installers, ceiling tile installers, and tapers | 16.46 | 15.00 | 656 | 600 | 39.8 | 34,092 | 31,200 | 2,071 |
| Drywall and ceiling tile installers | 16.47 | 15.00 | 656 | 600 | 39.8 | 34,097 | 31,200 | 2,071 |
| Electricians | 18.07 | 17.50 | 723 | 700 | 40.0 | 37,582 | 36,400 | 2,080 |
| Painters and paperhangers | 14.15 | 13.54 | 566 | 542 | 40.0 | 29,431 | 28,165 | 2,080 |
| Painters, construction and maintenance | 14.36 | 13.54 | 575 | 542 | 40.0 | 29,878 | 28,165 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters | 17.57 | 17.50 | 703 | 700 | 40.0 | 36,532 | 36,400 | 2,079 |
| Pipelayers | 12.80 | 12.59 | 512 | 503 | 40.0 | 26,535 | 25,422 | 2,073 |
| Plumbers, pipefitters, and steamfitters | 18.63 | 20.50 | 745 | 820 | 40.0 | 38,757 | 42,646 | 2,080 |
| Roofers | 13.73 | 13.00 | 549 | 520 | 40.0 | 28,541 | 27,040 | 2,079 |
| Sheet metal workers | 18.94 | 15.82 | 749 | 580 | 39.6 | 38,785 | 30,160 | 2,048 |
| Helpers, construction trades .. | 11.37 | 11.00 | 443 | 440 | 39.0 | 22,973 | 22,880 | 2,021 |
| Helpers--carpenters | 11.99 | 12.51 | 462 | 440 | 38.5 | 24,009 | 22,880 | 2,002 |
| Helpers--electricians | 12.27 | 12.50 | 491 | 500 | 40.0 | 25,529 | 26,000 | 2,080 |
| Installation, maintenance, and repair occupations | 18.54 | 17.48 | 746 | 720 | 40.2 | 38,793 | 37,430 | 2,092 |
| First-line supervisors/managers of mechanics, installers, and repairers | 24.39 | 24.04 | 1,004 | 962 | 41.2 | 52,225 | 50,001 | 2,141 |
| Computer, automated teller, and office machine repairers | 18.13 | 17.09 | 725 | 684 | 40.0 | 37,715 | 35,545 | 2,080 |
| Radio and telecommunications equipment installers and repairers | 27.10 | 28.16 | 1,084 | 1,127 | 40.0 | 56,371 | 58,579 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|----------------------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations –Continued | | | | | | | | |
| Telecommunications equipment installers and repairers, except line installers | \$27.10 | \$28.16 | \$1,084 | \$1,127 | 40.0 | \$56,371 | \$58,579 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers | 19.67 | 18.11 | 777 | 724 | 39.5 | 40,391 | 37,665 | 2,054 |
| Electrical and electronics repairers, commercial and industrial equipment | 19.43 | 18.50 | 756 | 740 | 38.9 | 39,296 | 38,480 | 2,023 |
| Automotive technicians and repairers | 17.72 | 16.89 | 722 | 680 | 40.8 | 37,551 | 35,360 | 2,119 |
| Automotive body and related repairers | 16.75 | 16.00 | 681 | 600 | 40.7 | 35,436 | 31,200 | 2,116 |
| Automotive service technicians and mechanics | 17.82 | 17.43 | 728 | 729 | 40.8 | 37,852 | 37,908 | 2,124 |
| Bus and truck mechanics and diesel engine specialists ... | 16.53 | 15.37 | 675 | 680 | 40.9 | 35,120 | 35,360 | 2,124 |
| Heavy vehicle and mobile equipment service technicians and mechanics | 20.08 | 20.38 | 803 | 815 | 40.0 | 41,771 | 42,390 | 2,080 |
| Mobile heavy equipment mechanics, except engines | 20.46 | 19.67 | 819 | 787 | 40.0 | 42,563 | 40,914 | 2,080 |
| Small engine mechanics | 14.78 | 12.50 | 580 | 500 | 39.3 | 30,166 | 26,004 | 2,041 |
| Motorboat mechanics | 14.98 | 12.00 | 585 | 480 | 39.0 | 30,394 | 24,960 | 2,029 |
| Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers | 9.51 | 10.00 | 374 | 400 | 39.4 | 19,469 | 20,800 | 2,047 |
| Tire repairers and changers | 9.51 | 10.00 | 374 | 400 | 39.4 | 19,469 | 20,800 | 2,047 |
| Control and valve installers and repairers | 19.00 | 20.00 | 760 | 800 | 40.0 | 39,525 | 41,600 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|-----------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations —Continued | | | | | | | | |
| Control and valve installers and repairers, except mechanical door | \$21.34 | \$21.63 | \$854 | \$865 | 40.0 | \$44,391 | \$44,990 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers | 19.58 | 19.00 | 781 | 760 | 39.9 | 40,625 | 39,520 | 2,075 |
| Industrial machinery installation, repair, and maintenance workers | 16.46 | 14.93 | 655 | 597 | 39.8 | 33,945 | 31,048 | 2,062 |
| Industrial machinery mechanics | 19.24 | 19.50 | 767 | 780 | 39.9 | 39,895 | 40,560 | 2,074 |
| Maintenance and repair workers, general | 15.93 | 14.69 | 633 | 588 | 39.7 | 32,765 | 30,368 | 2,057 |
| Maintenance workers, machinery | 15.43 | 14.28 | 617 | 571 | 40.0 | 32,085 | 29,698 | 2,080 |
| Line installers and repairers ... | 24.54 | 26.48 | 981 | 1,059 | 40.0 | 51,033 | 55,078 | 2,080 |
| Electrical power-line installers and repairers | 25.30 | 27.77 | 1,012 | 1,111 | 40.0 | 52,633 | 57,762 | 2,080 |
| Telecommunications line installers and repairers | 24.25 | 26.48 | 970 | 1,059 | 40.0 | 50,430 | 55,078 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers | 12.52 | 12.50 | 500 | 500 | 39.9 | 25,988 | 26,000 | 2,076 |
| Helpers--installation, maintenance, and repair workers | 11.68 | 11.00 | 466 | 440 | 39.9 | 24,216 | 22,880 | 2,073 |
| Production occupations | 13.53 | 12.50 | 537 | 499 | 39.7 | 27,905 | 25,938 | 2,063 |
| First-line supervisors/managers of production and operating workers | 20.02 | 18.25 | 808 | 745 | 40.4 | 42,038 | 38,740 | 2,100 |
| Miscellaneous assemblers and fabricators | 12.26 | 12.43 | 488 | 493 | 39.8 | 25,392 | 25,659 | 2,071 |
| Bakers | 12.68 | 12.50 | 507 | 500 | 40.0 | 26,382 | 26,000 | 2,080 |
| Butchers and other meat, poultry, and fish processing workers | 11.49 | 11.00 | 456 | 440 | 39.7 | 23,689 | 22,880 | 2,062 |
| Butchers and meat cutters .. | 11.42 | 9.32 | 451 | 373 | 39.5 | 23,450 | 19,390 | 2,054 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|-----------------------------------------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations | | | | | | | | |
| –Continued | | | | | | | | |
| Machine tool cutting setters, operators, and tenders, metal and plastic | \$13.79 | \$14.00 | \$545 | \$560 | 39.5 | \$28,361 | \$29,120 | 2,056 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 13.66 | 15.00 | 543 | 600 | 39.7 | 28,218 | 31,200 | 2,065 |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic | 13.95 | 13.67 | 556 | 547 | 39.8 | 28,894 | 28,423 | 2,072 |
| Machinists | 19.17 | 18.00 | 767 | 720 | 40.0 | 39,874 | 37,440 | 2,080 |
| Molders and molding machine setters, operators, and tenders, metal and plastic | 11.70 | 10.50 | 460 | 420 | 39.3 | 23,902 | 21,840 | 2,043 |
| Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic | 11.70 | 10.50 | 460 | 420 | 39.3 | 23,902 | 21,840 | 2,043 |
| Welding, soldering, and brazing workers | 16.57 | 17.00 | 661 | 680 | 39.9 | 34,346 | 35,360 | 2,072 |
| Welders, cutters, solderers, and brazers | 16.57 | 17.00 | 660 | 680 | 39.8 | 34,313 | 35,360 | 2,071 |
| Miscellaneous metalworkers and plastic workers | 12.23 | 10.25 | 497 | 440 | 40.7 | 25,841 | 22,440 | 2,113 |
| Printers | 13.65 | 13.84 | 543 | 540 | 39.8 | 28,223 | 28,080 | 2,067 |
| Printing machine operators | 12.53 | 12.39 | 498 | 496 | 39.7 | 25,874 | 25,771 | 2,065 |
| Laundry and dry-cleaning workers | 9.68 | 9.07 | 379 | 360 | 39.2 | 19,715 | 18,720 | 2,037 |
| Pressers, textile, garment, and related materials | 9.35 | 9.08 | 342 | 333 | 36.5 | 17,766 | 17,332 | 1,900 |
| Sewing machine operators | 10.24 | 10.00 | 407 | 397 | 39.7 | 21,153 | 20,654 | 2,066 |
| Textile machine setters, operators, and tenders | 11.17 | 10.40 | 442 | 420 | 39.6 | 23,006 | 21,840 | 2,059 |
| Textile winding, twisting, and drawing out machine setters, operators, and tenders .. | 10.90 | 10.40 | 430 | 416 | 39.5 | 22,364 | 21,632 | 2,052 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations | | | | | | | | |
| –Continued | | | | | | | | |
| Miscellaneous textile, apparel, and furnishings workers | \$14.99 | \$13.25 | \$600 | \$530 | 40.0 | \$31,182 | \$27,560 | 2,080 |
| Upholsterers | 18.35 | 18.50 | 734 | 740 | 40.0 | 38,174 | 38,480 | 2,080 |
| Woodworking machine setters, operators, and tenders | 13.39 | 12.30 | 535 | 492 | 40.0 | 27,846 | 25,584 | 2,080 |
| Sawing machine setters, operators, and tenders, wood | 12.70 | 12.30 | 508 | 492 | 40.0 | 26,423 | 25,584 | 2,080 |
| Woodworking machine setters, operators, and tenders, except sawing | 14.09 | 12.00 | 564 | 480 | 40.0 | 29,305 | 24,960 | 2,080 |
| Chemical processing machine setters, operators, and tenders | 21.41 | 21.74 | 856 | 870 | 40.0 | 44,530 | 45,219 | 2,080 |
| Chemical equipment operators and tenders ... | 21.41 | 21.74 | 856 | 870 | 40.0 | 44,530 | 45,219 | 2,080 |
| Crushing, grinding, polishing, mixing, and blending workers | 12.87 | 10.23 | 509 | 409 | 39.6 | 26,474 | 21,280 | 2,057 |
| Mixing and blending machine setters, operators, and tenders .. | 13.31 | 10.00 | 529 | 400 | 39.8 | 27,506 | 20,800 | 2,067 |
| Cutting workers | 12.38 | 12.50 | 495 | 500 | 40.0 | 25,750 | 26,000 | 2,080 |
| Cutters and trimmers, hand | 12.02 | 13.00 | 481 | 520 | 40.0 | 24,992 | 27,040 | 2,080 |
| Inspectors, testers, sorters, samplers, and weighers | 13.58 | 12.65 | 550 | 520 | 40.5 | 28,418 | 27,040 | 2,093 |
| Medical, dental, and ophthalmic laboratory technicians | 19.10 | 17.50 | 764 | 700 | 40.0 | 39,735 | 36,400 | 2,080 |
| Dental laboratory technicians | 19.09 | 17.50 | 764 | 700 | 40.0 | 39,712 | 36,400 | 2,080 |
| Painting workers | 15.96 | 13.90 | 654 | 540 | 41.0 | 34,004 | 28,080 | 2,131 |
| Miscellaneous production workers | 11.67 | 12.00 | 461 | 471 | 39.5 | 23,995 | 24,482 | 2,056 |
| Paper goods machine setters, operators, and tenders | 13.58 | 14.06 | 543 | 562 | 40.0 | 28,246 | 29,245 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|-----------------------------------------------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations –Continued | | | | | | | | |
| Helpers--production workers | \$9.79 | \$9.95 | \$392 | \$398 | 40.0 | \$20,363 | \$20,696 | 2,080 |
| Transportation and material moving occupations | 13.99 | 13.00 | 568 | 520 | 40.6 | 29,476 | 27,040 | 2,107 |
| First-line supervisors/managers of helpers, laborers, and material movers, hand | 15.22 | 14.67 | 626 | 660 | 41.1 | 32,562 | 34,321 | 2,140 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 22.70 | 23.08 | 920 | 923 | 40.5 | 47,848 | 48,000 | 2,108 |
| Driver/sales workers and truck drivers | 14.92 | 13.94 | 623 | 560 | 41.7 | 32,285 | 28,983 | 2,164 |
| Driver/sales workers | 15.04 | 13.39 | 609 | 600 | 40.5 | 31,445 | 31,200 | 2,091 |
| Truck drivers, heavy and tractor-trailer | 15.88 | 14.50 | 690 | 591 | 43.5 | 35,770 | 30,680 | 2,253 |
| Truck drivers, light or delivery services | 13.19 | 12.00 | 521 | 480 | 39.5 | 27,094 | 24,960 | 2,054 |
| Dredge, excavating, and loading machine operators | 16.60 | 18.09 | 664 | 724 | 40.0 | 34,533 | 37,627 | 2,080 |
| Excavating and loading machine and dragline operators | 16.34 | 17.96 | 654 | 718 | 40.0 | 33,997 | 37,361 | 2,080 |
| Industrial truck and tractor operators | 14.54 | 13.54 | 581 | 536 | 40.0 | 30,237 | 27,872 | 2,079 |
| Laborers and material movers, hand | 10.81 | 10.28 | 429 | 405 | 39.7 | 22,293 | 21,052 | 2,062 |
| Cleaners of vehicles and equipment | 9.31 | 9.00 | 367 | 360 | 39.4 | 19,100 | 18,720 | 2,051 |
| Laborers and freight, stock, and material movers, hand | 11.11 | 10.45 | 441 | 418 | 39.7 | 22,929 | 21,736 | 2,063 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---------------------------------------------------------------------|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations —Continued | | | | | | | | |
| Machine feeders and offbearers | \$10.49 | \$10.00 | \$420 | \$400 | 40.0 | \$21,823 | \$20,800 | 2,080 |
| Packers and packagers, hand | 11.00 | 10.45 | 437 | 418 | 39.7 | 22,535 | 21,736 | 2,049 |

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.