

Table 21

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

| Occupation <sup>1</sup>                            | Weekly <sup>2</sup> |                 |            | Annual <sup>3</sup> |                 |            |
|--|---------------------|-----------------|------------|---------------------|-----------------|------------|
|  | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Management occupations</b>                      |                     |                 |            |                     |                 |            |
| Team leader .....                                  | \$1,505             | \$1,428         | 40.2       | \$77,516            | \$71,760        | 2,068      |
| First line .....                                   | 1,565               | 1,413           | 40.7       | 81,222              | 73,499          | 2,111      |
| Second line .....                                  | 2,429               | 2,067           | 41.9       | 126,201             | 107,488         | 2,175      |
| Third line .....                                   | 3,408               | 3,175           | 41.4       | 177,191             | 165,115         | 2,155      |
| Chief executives                                   |                     |                 |            |                     |                 |            |
| Second line .....                                  | 3,588               | 3,125           | 46.3       | 186,580             | 162,500         | 2,410      |
| General and operations managers                    |                     |                 |            |                     |                 |            |
| Team leader .....                                  | 1,398               | 1,127           | 40.4       | 72,713              | 58,587          | 2,102      |
| First line .....                                   | 1,588               | 1,468           | 42.8       | 82,595              | 76,357          | 2,227      |
| Second line .....                                  | 2,589               | 2,116           | 42.5       | 134,653             | 110,051         | 2,210      |
| Advertising and promotions managers                |                     |                 |            |                     |                 |            |
| First line .....                                   | 1,281               | 1,363           | 40.4       | 66,610              | 70,888          | 2,103      |
| Marketing managers                                 |                     |                 |            |                     |                 |            |
| Team leader .....                                  | 1,756               | 1,563           | 40.8       | 91,296              | 81,257          | 2,122      |
| First line .....                                   | 1,813               | 1,931           | 39.4       | 94,280              | 100,406         | 2,051      |
| Sales managers                                     |                     |                 |            |                     |                 |            |
| First line .....                                   | 2,036               | 1,827           | 41.7       | 105,869             | 94,994          | 2,168      |
| Public relations managers                          |                     |                 |            |                     |                 |            |
| First line .....                                   | 1,571               | 1,635           | 39.4       | 81,705              | 84,999          | 2,049      |
| Administrative services managers                   |                     |                 |            |                     |                 |            |
| First line .....                                   | 1,046               | 928             | 41.3       | 54,403              | 48,256          | 2,145      |
| Computer and information systems managers          |                     |                 |            |                     |                 |            |
| Team leader .....                                  | 1,685               | 1,765           | 39.5       | 87,628              | 91,801          | 2,054      |
| First line .....                                   | 2,237               | 2,308           | 40.8       | 116,331             | 119,999         | 2,121      |
| Financial managers                                 |                     |                 |            |                     |                 |            |
| Team leader .....                                  | 1,433               | 1,374           | 40.0       | 74,512              | 71,429          | 2,080      |
| First line .....                                   | 1,582               | 1,532           | 40.3       | 82,257              | 79,679          | 2,097      |
| Second line .....                                  | 1,961               | 1,587           | 40.1       | 101,453             | 82,499          | 2,073      |
| Compensation and benefits managers                 |                     |                 |            |                     |                 |            |
| First line .....                                   | 1,651               | 1,306           | 42.8       | 85,869              | 67,897          | 2,225      |
| Industrial production managers                     |                     |                 |            |                     |                 |            |
| First line .....                                   | 1,440               | 1,272           | 41.9       | 74,859              | 66,150          | 2,181      |
| Second line .....                                  | 1,699               | 1,688           | 40.6       | 88,344              | 87,780          | 2,113      |
| Purchasing managers                                |                     |                 |            |                     |                 |            |
| First line .....                                   | 2,043               | 2,093           | 40.1       | 106,240             | 108,840         | 2,086      |
| Transportation, storage, and distribution managers |                     |                 |            |                     |                 |            |
| First line .....                                   | 1,196               | 1,158           | 39.7       | 62,216              | 60,235          | 2,065      |
| Construction managers                              |                     |                 |            |                     |                 |            |
| Team leader .....                                  | 1,497               | 1,210           | 40.0       | 77,825              | 62,941          | 2,080      |
| First line .....                                   | 1,418               | 1,335           | 41.8       | 73,682              | 69,426          | 2,172      |

See footnotes at end of table.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

| Occupation <sup>1</sup>                                   | Weekly <sup>2</sup> |                 |            | Annual <sup>3</sup> |                 |            |
|---|---------------------|-----------------|------------|---------------------|-----------------|------------|
|   | Mean earnings       | Median earnings | Mean hours | Mean earnings       | Median earnings | Mean hours |
| <b>Management occupations –Continued</b>                  |                     |                 |            |                     |                 |            |
| Education administrators, elementary and secondary school |                     |                 |            |                     |                 |            |
| Team leader .....   | \$1,560             | \$1,586         | 38.4       | \$75,911            | \$76,533        | 1,870      |
| First line .....  | 1,927               | 1,935           | 39.2       | 97,043              | 100,000         | 1,972      |
| Education administrators, postsecondary                   |                     |                 |            |                     |                 |            |
| Team leader .....   | 1,510               | 1,613           | 39.4       | 75,635              | 67,500          | 1,971      |
| First line .....  | 1,637               | 1,709           | 40.3       | 83,332              | 81,779          | 2,053      |
| Engineering managers                                      |                     |                 |            |                     |                 |            |
| Team leader .....   | 2,054               | 2,132           | 39.7       | 106,829             | 110,864         | 2,067      |
| First line .....  | 2,429               | 2,310           | 41.5       | 126,311             | 120,105         | 2,158      |
| Second line .....   | 2,596               | 2,987           | 42.2       | 134,992             | 155,315         | 2,192      |
| Food service managers                                     |                     |                 |            |                     |                 |            |
| First line .....  | 995                 | 962             | 45.4       | 51,721              | 49,999          | 2,359      |
| Medical and health services managers                      |                     |                 |            |                     |                 |            |
| First line .....  | 1,328               | 1,110           | 44.4       | 69,031              | 57,741          | 2,310      |
| Property, real estate, and community association managers |                     |                 |            |                     |                 |            |
| Team leader .....   | 891                 | 943             | 34.8       | 46,309              | 49,046          | 1,811      |
| First line .....  | 1,061               | 865             | 40.0       | 55,156              | 45,001          | 2,078      |
| Social and community service managers                     |                     |                 |            |                     |                 |            |
| Team leader .....   | 1,250               | 800             | 40.0       | 65,024              | 41,600          | 2,080      |
| First line .....  | 1,090               | 1,019           | 39.7       | 56,671              | 53,000          | 2,066      |

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to

employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.