

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$20.80	\$17.32	\$828	\$692	39.8	\$41,998	\$35,776	2,020
Management occupations	39.14	36.01	1,593	1,491	40.7	82,333	76,500	2,104
Chief executives	56.18	47.09	2,303	1,883	41.0	119,749	97,939	2,132
General and operations managers	36.14	32.92	1,509	1,371	41.7	78,335	71,400	2,167
Marketing and sales managers	50.02	46.94	2,072	2,012	41.4	107,757	104,603	2,154
Marketing managers	49.20	43.55	1,966	1,742	40.0	102,248	90,580	2,078
Sales managers	50.56	48.66	2,146	2,300	42.4	111,583	119,613	2,207
Administrative services managers	34.74	31.25	1,389	1,250	40.0	72,250	65,000	2,080
Computer and information systems managers	47.10	45.83	1,894	1,882	40.2	98,489	97,843	2,091
Financial managers	39.22	34.86	1,572	1,346	40.1	81,742	70,000	2,084
Human resources managers ...	32.07	36.05	1,335	1,442	41.6	69,414	74,978	2,165
Industrial production managers	36.85	39.97	1,477	1,599	40.1	76,793	83,133	2,084
Transportation, storage, and distribution managers	36.26	25.62	1,450	1,025	40.0	75,423	53,281	2,080
Construction managers	31.58	32.37	1,286	1,351	40.7	66,857	70,242	2,117
Education administrators	37.16	35.54	1,484	1,422	40.0	73,061	72,082	1,966
Education administrators, elementary and secondary school	45.86	45.03	1,818	1,737	39.6	87,785	80,390	1,914
Education administrators, postsecondary	31.09	25.55	1,252	1,022	40.3	63,691	53,140	2,049
Engineering managers	53.15	54.29	2,165	2,172	40.7	112,599	112,923	2,119
Food service managers	20.80	16.89	946	844	45.5	47,933	43,906	2,305
Medical and health services managers	45.84	33.70	1,841	1,360	40.2	95,757	70,699	2,089
Social and community service managers	26.56	25.74	1,044	965	39.3	54,271	50,197	2,043
Business and financial operations occupations	28.05	25.04	1,126	997	40.1	58,309	51,750	2,078
Buyers and purchasing agents	25.60	24.25	1,033	970	40.4	53,737	50,440	2,099
Purchasing agents, except wholesale, retail, and farm products	23.98	22.60	971	904	40.5	50,490	47,000	2,105
Claims adjusters, appraisers, examiners, and investigators	23.37	22.38	921	869	39.4	45,057	45,036	1,928

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued								
Claims adjusters, examiners, and investigators	\$23.28	\$22.38	\$918	\$869	39.4	\$44,850	\$45,036	1,926
Compliance officers, except agriculture, construction, health and safety, and transportation	28.31	25.24	1,131	1,010	39.9	58,810	52,501	2,077
Cost estimators	30.02	28.85	1,243	1,149	41.4	64,612	59,758	2,152
Human resources, training, and labor relations specialists	28.43	27.89	1,154	1,114	40.6	59,866	57,928	2,106
Employment, recruitment, and placement specialists	22.54	20.43	907	817	40.2	47,108	42,501	2,090
Compensation, benefits, and job analysis specialists	26.33	25.39	1,050	1,015	39.9	54,619	52,805	2,074
Training and development specialists	34.41	30.37	1,350	1,139	39.2	69,796	59,225	2,028
Management analysts	36.53	32.21	1,461	1,288	40.0	75,949	67,001	2,079
Accountants and auditors	26.79	24.76	1,078	1,000	40.2	56,035	52,000	2,091
Appraisers and assessors of real estate	23.41	23.13	936	925	40.0	48,698	48,100	2,080
Credit analysts	30.01	27.36	1,193	1,038	39.8	62,027	53,985	2,067
Financial analysts and advisors	30.15	27.88	1,199	1,115	39.8	62,351	57,990	2,068
Financial analysts	32.88	31.26	1,311	1,250	39.9	68,160	65,025	2,073
Insurance underwriters	26.14	22.41	1,032	867	39.5	53,672	45,063	2,054
Loan counselors and officers	30.42	21.64	1,213	865	39.9	63,051	45,001	2,073
Loan counselors	22.95	20.72	918	829	40.0	47,740	43,091	2,080
Loan officers	31.63	21.64	1,260	865	39.8	65,524	45,001	2,072
Computer and mathematical science occupations	32.46	31.21	1,301	1,250	40.1	67,508	64,999	2,080
Computer programmers	30.34	29.09	1,208	1,164	39.8	62,831	60,505	2,071
Computer software engineers	38.67	37.28	1,558	1,491	40.3	80,995	77,551	2,094
Computer software engineers, applications	39.51	36.75	1,598	1,471	40.5	83,097	76,502	2,103

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Computer software engineers, systems software	\$37.34	\$37.57	\$1,493	\$1,503	40.0	\$77,659	\$78,146	2,080
Computer support specialists	22.92	22.48	919	899	40.1	47,793	46,763	2,085
Computer systems analysts	36.74	36.42	1,459	1,442	39.7	75,805	75,067	2,063
Network and computer systems administrators	30.08	31.24	1,217	1,250	40.5	62,571	64,999	2,080
Network systems and data communications analysts	32.39	28.37	1,296	1,135	40.0	67,367	59,010	2,080
Actuaries	45.11	43.41	1,801	1,736	39.9	93,660	90,289	2,076
Architecture and engineering occupations	30.78	29.00	1,239	1,168	40.2	64,273	60,738	2,088
Architects, except naval	27.87	33.80	1,205	1,367	43.2	59,655	71,074	2,140
Engineers	37.39	36.64	1,512	1,494	40.4	78,643	77,667	2,103
Civil engineers	31.72	27.45	1,304	1,135	41.1	67,785	59,010	2,137
Electrical and electronics engineers	36.87	36.43	1,485	1,499	40.3	77,224	77,971	2,094
Electrical engineers	35.96	36.43	1,456	1,498	40.5	75,735	77,900	2,106
Electronics engineers, except computer	37.99	37.98	1,519	1,519	40.0	79,013	78,998	2,080
Industrial engineers, including health and safety	30.68	28.61	1,277	1,257	41.6	66,403	65,348	2,164
Industrial engineers	30.60	28.50	1,278	1,257	41.8	66,458	65,348	2,172
Mechanical engineers	38.41	37.93	1,536	1,517	40.0	79,893	78,901	2,080
Drafters	22.33	23.44	882	854	39.5	45,857	44,401	2,053
Architectural and civil drafters	23.00	24.00	894	960	38.9	46,492	49,920	2,021
Mechanical drafters	22.20	20.34	888	814	40.0	46,167	42,307	2,080
Engineering technicians, except drafters	24.23	22.64	969	906	40.0	50,391	47,091	2,080
Civil engineering technicians	19.34	17.39	773	696	40.0	40,218	36,171	2,080
Electrical and electronic engineering technicians	23.90	21.95	956	878	40.0	49,713	45,656	2,080
Industrial engineering technicians	21.04	20.43	842	817	40.0	43,759	42,501	2,080
Mechanical engineering technicians	19.25	19.52	770	781	40.0	40,034	40,602	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations	\$28.29	\$24.59	\$1,136	\$984	40.2	\$55,969	\$46,117	1,978
Life scientists	29.30	24.59	1,194	984	40.8	56,921	43,056	1,943
Biological scientists	20.73	20.02	829	801	40.0	43,126	41,650	2,080
Physical scientists	33.47	29.33	1,339	1,173	40.0	69,612	61,006	2,080
Chemists and materials scientists	32.31	27.12	1,292	1,085	40.0	67,195	56,408	2,080
Environmental scientists and geoscientists	34.32	29.33	1,373	1,173	40.0	71,390	61,006	2,080
Environmental scientists and specialists, including health	34.35	29.33	1,374	1,173	40.0	71,442	61,006	2,080
Market and survey researchers	41.45	46.19	1,658	1,848	40.0	86,226	96,071	2,080
Market research analysts ...	41.45	46.19	1,658	1,848	40.0	86,226	96,071	2,080
Psychologists	31.58	29.70	1,264	1,188	40.0	51,148	46,117	1,620
Clinical, counseling, and school psychologists	31.58	29.70	1,264	1,188	40.0	51,148	46,117	1,620
Community and social services occupations	19.53	17.96	774	718	39.6	39,228	36,868	2,008
Counselors	19.54	17.96	762	718	39.0	38,361	37,357	1,963
Substance abuse and behavioral disorder counselors	21.13	22.34	845	894	40.0	43,421	46,471	2,055
Educational, vocational, and school counselors ..	20.08	15.39	771	600	38.4	37,135	32,009	1,849
Rehabilitation counselors ..	17.46	15.38	673	600	38.6	35,015	31,200	2,005
Social workers	23.30	23.01	930	920	39.9	46,137	43,950	1,980
Child, family, and school social workers	22.84	19.95	907	798	39.7	41,224	39,645	1,805
Mental health and substance abuse social workers	17.99	17.25	723	690	40.2	37,590	35,880	2,090
Miscellaneous community and social service specialists	16.79	15.38	670	615	39.9	34,740	31,997	2,069
Probation officers and correctional treatment specialists	20.31	19.67	813	787	40.0	42,250	40,914	2,080
Social and human service assistants	14.76	13.95	591	558	40.0	30,710	29,014	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations	\$37.58	\$32.91	\$1,526	\$1,403	40.6	\$79,358	\$72,966	2,111
Lawyers	45.72	40.51	1,891	1,731	41.3	98,309	90,000	2,150
Judges, magistrates, and other judicial workers	56.28	62.08	2,251	2,483	40.0	117,054	129,124	2,080
Paralegals and legal assistants	25.11	23.64	1,000	884	39.8	52,018	45,971	2,072
Education, training, and library occupations	31.96	30.14	1,220	1,159	38.2	47,245	44,573	1,478
Postsecondary teachers	53.02	41.18	2,092	1,647	39.5	83,305	60,379	1,571
Math and computer teachers, postsecondary	35.48	32.75	1,412	1,310	39.8	52,381	47,154	1,477
Mathematical science teachers, postsecondary	35.48	32.75	1,412	1,310	39.8	52,381	47,154	1,477
Life sciences teachers, postsecondary	83.48	69.98	3,224	2,799	38.6	128,341	109,161	1,537
Biological science teachers, postsecondary	83.48	69.98	3,224	2,799	38.6	128,341	109,161	1,537
Physical sciences teachers, postsecondary	43.86	40.03	1,741	1,601	39.7	67,848	62,451	1,547
Social sciences teachers, postsecondary	44.27	42.42	1,510	1,385	34.1	58,965	54,000	1,332
Arts, communications, and humanities teachers, postsecondary	43.01	41.18	1,698	1,647	39.5	63,170	59,293	1,469
Miscellaneous postsecondary teachers	35.03	32.81	1,385	1,312	39.5	59,968	55,649	1,712
Primary, secondary, and special education school teachers	32.06	30.77	1,229	1,199	38.3	46,178	45,194	1,440
Preschool and kindergarten teachers	30.71	30.24	1,190	1,134	38.8	45,764	42,634	1,490
Kindergarten teachers, except special education	34.71	33.23	1,333	1,274	38.4	47,758	45,800	1,376
Elementary and middle school teachers	31.58	30.59	1,208	1,191	38.3	45,232	44,685	1,432
Elementary school teachers, except special education	31.04	30.29	1,191	1,185	38.4	44,643	44,679	1,438

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Middle school teachers, except special and vocational education	\$33.62	\$32.37	\$1,272	\$1,217	37.8	\$47,422	\$45,577	1,410
Secondary school teachers	32.62	31.37	1,257	1,214	38.5	47,296	45,760	1,450
Secondary school teachers, except special and vocational education	32.66	31.48	1,257	1,220	38.5	47,261	45,910	1,447
Vocational education teachers, secondary school	31.91	29.50	1,255	1,180	39.3	48,029	45,194	1,505
Special education teachers	34.90	33.63	1,316	1,261	37.7	49,959	48,441	1,432
Special education teachers, preschool, kindergarten, and elementary school	32.53	30.78	1,221	1,165	37.5	45,343	43,697	1,394
Special education teachers, middle school	39.14	37.62	1,475	1,414	37.7	56,037	54,174	1,432
Other teachers and instructors	22.69	23.47	869	822	38.3	34,570	36,078	1,524
Librarians	26.94	27.35	1,055	1,094	39.2	48,869	50,357	1,814
Instructional coordinators	32.00	31.53	1,259	1,261	39.3	57,923	58,555	1,810
Teacher assistants	11.69	11.24	416	399	35.6	16,030	14,954	1,371
Arts, design, entertainment, sports, and media occupations	23.28	21.13	909	815	39.1	47,276	42,390	2,031
Designers	22.31	19.23	890	769	39.9	46,265	39,998	2,074
Graphic designers	17.20	17.07	692	679	40.2	35,996	35,300	2,092
News analysts, reporters and correspondents	31.60	32.69	1,215	1,298	38.5	63,189	67,500	1,999
Reporters and correspondents	27.13	28.85	1,039	1,106	38.3	54,018	57,493	1,991
Public relations specialists	35.24	39.93	1,410	1,597	40.0	73,295	83,054	2,080
Writers and editors	18.83	18.82	753	753	40.0	39,163	39,141	2,080
Editors	19.35	19.25	774	770	40.0	40,256	40,044	2,080
Healthcare practitioner and technical occupations	28.64	24.25	1,124	948	39.3	57,786	48,092	2,018
Pharmacists	53.00	54.12	2,149	2,183	40.5	111,764	113,526	2,109

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Physicians and surgeons	\$79.63	\$82.61	\$3,247	\$3,239	40.8	\$168,866	\$168,438	2,121
Registered nurses	28.68	26.93	1,108	1,058	38.6	56,921	53,822	1,985
Therapists	31.96	30.13	1,258	1,205	39.4	57,345	57,147	1,794
Occupational therapists	34.27	30.65	1,353	1,226	39.5	64,087	63,752	1,870
Physical therapists	29.27	29.73	1,165	1,189	39.8	60,353	61,843	2,062
Speech-language pathologists	35.28	33.20	1,361	1,283	38.6	52,146	50,389	1,478
Clinical laboratory technologists and technicians	22.36	22.14	893	884	39.9	46,445	45,947	2,077
Medical and clinical laboratory technologists	24.67	25.51	986	1,020	40.0	51,256	53,061	2,078
Medical and clinical laboratory technicians	17.93	17.00	716	680	39.9	37,216	35,360	2,076
Dental hygienists	31.54	31.50	1,251	1,246	39.6	65,034	64,771	2,062
Diagnostic related technologists and technicians	25.86	25.62	1,008	1,018	39.0	52,416	52,915	2,027
Radiologic technologists and technicians	24.99	24.80	973	991	38.9	50,600	51,522	2,025
Emergency medical technicians and paramedics	17.11	15.10	702	604	41.0	36,511	31,408	2,134
Health diagnosing and treating practitioner support technicians	13.54	13.33	533	533	39.4	27,725	27,726	2,047
Pharmacy technicians	11.58	11.21	461	448	39.8	23,981	23,317	2,071
Surgical technologists	17.16	16.83	670	646	39.0	34,833	33,602	2,030
Licensed practical and licensed vocational nurses	18.06	18.03	711	720	39.4	36,957	37,440	2,047
Medical records and health information technicians	15.56	17.69	612	696	39.3	31,834	36,171	2,046
Healthcare support occupations	13.52	12.88	524	512	38.8	27,254	26,624	2,015
Nursing, psychiatric, and home health aides	11.47	10.82	447	421	39.0	23,267	21,902	2,028
Home health aides	11.24	10.58	443	419	39.4	23,010	21,767	2,048
Nursing aides, orderlies, and attendants	11.55	11.03	448	422	38.8	23,314	21,965	2,019

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued								
Psychiatric aides	\$11.68	\$10.28	\$467	\$411	40.0	\$24,296	\$21,382	2,080
Physical therapist assistants and aides	15.20	15.14	607	606	39.9	31,546	31,491	2,075
Miscellaneous healthcare support occupations	15.40	15.50	594	600	38.5	30,845	30,971	2,003
Dental assistants	16.91	18.00	635	644	37.6	33,020	33,509	1,953
Medical assistants	13.52	13.67	537	547	39.7	27,920	28,436	2,065
Medical transcriptionists ...	18.41	19.59	736	784	40.0	38,291	40,756	2,080
Pharmacy aides	12.59	11.00	496	440	39.4	25,769	22,880	2,047
Protective service occupations	17.55	15.54	720	621	41.0	37,341	32,315	2,128
First-line supervisors/managers, law enforcement workers	38.42	40.21	1,537	1,608	40.0	79,909	83,637	2,080
First-line supervisors/managers of police and detectives	39.16	40.21	1,566	1,608	40.0	81,457	83,637	2,080
Fire fighters	18.74	18.60	956	966	51.0	49,720	50,214	2,653
Bailiffs, correctional officers, and jailers	16.72	15.03	669	601	40.0	34,781	31,262	2,081
Correctional officers and jailers	16.71	15.03	669	601	40.0	34,774	31,262	2,081
Police officers	24.72	25.12	989	1,008	40.0	51,444	52,395	2,081
Police and sheriff's patrol officers	24.72	25.12	989	1,008	40.0	51,444	52,395	2,081
Security guards and gaming surveillance officers	12.53	12.00	501	480	40.0	25,893	24,960	2,066
Security guards	12.53	12.00	501	480	40.0	25,883	24,835	2,066
Food preparation and serving related occupations	9.81	9.34	374	360	38.1	19,031	18,560	1,940
First-line supervisors/managers, food preparation and serving workers	13.99	12.89	574	520	41.0	29,256	27,000	2,091
Chefs and head cooks	13.26	12.00	545	450	41.1	24,656	19,348	1,859
First-line supervisors/managers of food preparation and serving workers	14.06	13.06	577	520	41.0	29,784	27,027	2,118
Cooks	10.71	10.36	410	385	38.3	20,376	18,859	1,903

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
Cooks, institution and cafeteria	\$11.19	\$9.96	\$427	\$398	38.1	\$19,088	\$16,472	1,706
Cooks, restaurant	10.97	11.00	412	386	37.6	21,421	20,065	1,953
Food preparation workers	8.92	9.00	339	330	38.0	17,294	16,848	1,938
Food service, tipped	5.48	4.00	193	145	35.2	10,037	7,550	1,831
Bartenders	7.15	8.00	254	252	35.6	13,226	13,098	1,849
Waiters and waitresses	4.47	3.62	157	127	35.0	8,143	6,588	1,821
Dining room and cafeteria attendants and bartender helpers	8.39	8.50	300	290	35.8	15,605	15,080	1,859
Fast food and counter workers	9.14	9.20	348	356	38.1	17,811	18,304	1,948
Combined food preparation and serving workers, including fast food	9.10	9.05	346	356	38.0	17,709	18,304	1,946
Dishwashers	9.21	9.10	352	328	38.2	18,282	17,063	1,985
Building and grounds cleaning and maintenance occupations	12.76	11.80	508	474	39.8	25,651	24,274	2,010
First-line supervisors/managers, building and grounds cleaning and maintenance workers	13.85	13.50	560	540	40.4	28,329	26,628	2,046
First-line supervisors/managers of housekeeping and janitorial workers	13.86	13.50	561	540	40.5	29,164	28,074	2,105
Building cleaning workers	12.31	11.49	488	456	39.6	25,275	23,712	2,052
Janitors and cleaners, except maids and housekeeping cleaners	13.17	12.70	523	508	39.7	27,088	26,160	2,057
Maids and housekeeping cleaners	9.86	9.35	386	363	39.2	20,090	18,866	2,038
Grounds maintenance workers	14.94	13.00	608	520	40.7	26,402	25,857	1,767
Landscaping and groundskeeping workers	15.83	13.61	647	633	40.9	27,452	25,857	1,735

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations	\$11.74	\$10.87	\$451	\$430	38.4	\$23,180	\$21,798	1,974
Gaming services workers	6.89	5.72	275	229	39.9	14,285	11,898	2,072
Gaming dealers	6.18	5.72	246	229	39.8	12,807	11,898	2,072
Barbers and cosmetologists ...	13.35	12.83	491	474	36.8	25,547	24,626	1,914
Hairdressers, hairstylists, and cosmetologists	13.35	12.83	491	474	36.8	25,547	24,626	1,914
Child care workers	9.72	9.00	386	360	39.7	19,567	18,720	2,013
Personal and home care aides	10.07	9.96	394	392	39.1	20,485	20,405	2,034
Recreation and fitness								
workers	14.97	13.00	588	520	39.3	27,430	25,684	1,832
Recreation workers	14.97	13.00	588	520	39.3	27,430	25,684	1,832
Sales and related occupations	19.70	14.53	786	577	39.9	40,796	29,994	2,071
First-line								
supervisors/managers, sales workers	19.36	16.88	782	671	40.4	40,493	35,110	2,091
First-line								
supervisors/managers of retail sales workers ..	17.45	16.40	701	660	40.2	36,271	34,320	2,079
First-line								
supervisors/managers of non-retail sales workers	27.72	20.07	1,145	803	41.3	59,548	41,750	2,148
Retail sales workers	12.87	10.90	508	428	39.5	26,332	22,173	2,046
Cashiers, all workers	10.16	10.00	398	389	39.2	20,551	19,968	2,023
Cashiers	10.23	10.05	400	392	39.2	20,672	20,261	2,021
Counter and rental clerks								
and parts salespersons ..	15.45	14.75	619	590	40.0	32,168	30,680	2,082
Counter and rental clerks	12.11	10.50	487	420	40.2	25,341	21,840	2,093
Parts salespersons	16.05	15.00	642	600	40.0	33,393	31,202	2,080
Retail salespersons	14.13	11.50	559	455	39.6	29,011	23,660	2,053
Advertising sales agents	19.54	16.35	782	654	40.0	40,647	34,016	2,080
Insurance sales agents	32.72	28.99	1,296	1,143	39.6	67,401	59,411	2,060
Securities, commodities, and financial services sales agents	62.99	34.19	2,520	1,368	40.0	131,021	71,113	2,080
Sales representatives, wholesale and manufacturing	28.26	23.63	1,169	945	41.3	60,762	49,148	2,150

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products	\$35.81	\$39.48	\$1,458	\$1,579	40.7	\$75,801	\$82,125	2,117
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.78	23.00	1,111	920	41.5	57,747	47,840	2,157
Telemarketers	11.49	9.73	454	389	39.5	23,600	20,238	2,054
Miscellaneous sales and related workers	15.75	11.34	630	454	40.0	32,770	23,587	2,080
Office and administrative support occupations	15.61	14.50	620	577	39.7	32,072	30,000	2,055
First-line supervisors/managers of office and administrative support workers	22.99	21.15	919	846	40.0	47,788	44,000	2,079
Switchboard operators, including answering service	11.01	10.74	441	430	40.0	22,909	22,339	2,080
Financial clerks	14.02	13.15	556	520	39.7	28,878	27,040	2,060
Bill and account collectors Billing and posting clerks and machine operators	13.22	12.55	529	502	40.0	27,508	26,104	2,080
Bookkeeping, accounting, and auditing clerks	13.55	13.68	539	546	39.8	28,052	28,371	2,070
Payroll and timekeeping clerks	14.87	14.42	590	567	39.7	30,575	29,474	2,056
Procurement clerks	17.19	17.00	688	680	40.0	35,754	35,354	2,080
Tellers	17.41	18.96	696	758	40.0	36,211	39,441	2,080
Brokers	10.89	10.76	429	430	39.4	22,296	22,360	2,048
Brokerage clerks	16.54	15.94	662	638	40.0	34,403	33,155	2,080
Court, municipal, and license clerks	14.31	12.80	572	512	40.0	29,746	26,624	2,078
Credit authorizers, checkers, and clerks	13.21	13.22	528	529	40.0	27,481	27,496	2,080
Customer service representatives	15.45	14.00	616	560	39.9	31,848	29,099	2,062

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Eligibility interviewers, government programs	\$18.54	\$18.40	\$742	\$736	40.0	\$38,561	\$38,280	2,080
File clerks	13.65	11.18	528	430	38.7	27,445	22,360	2,010
Hotel, motel, and resort desk clerks	9.04	8.71	345	348	38.2	17,950	18,119	1,987
Interviewers, except eligibility and loan	12.17	11.50	487	460	40.0	25,299	23,920	2,078
Loan interviewers and clerks	14.89	15.43	590	586	39.6	30,693	30,451	2,062
New accounts clerks	13.77	13.20	551	528	40.0	28,637	27,462	2,080
Order clerks	16.97	16.28	678	651	39.9	35,249	33,854	2,077
Human resources assistants, except payroll and timekeeping	17.98	18.69	719	748	40.0	37,389	38,875	2,080
Receptionists and information clerks	13.72	13.73	542	535	39.5	28,203	27,807	2,056
Dispatchers	16.25	16.86	657	688	40.4	34,178	35,751	2,103
Police, fire, and ambulance dispatchers	15.68	15.01	627	600	40.0	32,625	31,221	2,080
Dispatchers, except police, fire, and ambulance	16.42	17.19	666	700	40.6	34,652	36,400	2,110
Production, planning, and expediting clerks	19.46	18.34	778	734	40.0	40,480	38,147	2,080
Shipping, receiving, and traffic clerks	12.95	13.00	515	520	39.8	26,779	27,040	2,068
Stock clerks and order fillers	14.28	14.00	567	560	39.7	29,503	29,120	2,066
Weighers, measurers, checkers, and samplers, recordkeeping	14.01	12.25	552	490	39.4	28,711	25,480	2,049
Secretaries and administrative assistants	17.63	17.27	696	682	39.5	35,618	34,800	2,020
Executive secretaries and administrative assistants	19.20	19.33	767	773	39.9	39,812	40,144	2,074
Legal secretaries	18.26	19.09	724	764	39.7	37,655	39,751	2,062
Medical secretaries	15.80	15.00	616	586	39.0	32,029	30,451	2,027
Secretaries, except legal, medical, and executive	16.19	16.00	632	608	39.0	31,482	31,200	1,945
Data entry and information processing workers	13.28	13.00	529	520	39.8	27,498	27,040	2,070
Data entry keyers	13.08	13.00	522	520	39.9	27,121	27,040	2,074

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Word processors and typists	\$14.03	\$13.70	\$555	\$585	39.5	\$28,851	\$30,395	2,056
Insurance claims and policy processing clerks	16.19	14.38	638	555	39.4	33,164	28,847	2,048
Mail clerks and mail machine operators, except postal service	11.86	11.14	472	445	39.8	24,545	23,165	2,070
Office clerks, general	15.07	14.06	598	560	39.6	30,935	29,120	2,052
Construction and extraction occupations	20.90	19.48	838	777	40.1	41,862	38,085	2,003
First-line supervisors/managers of construction trades and extraction workers	27.65	26.92	1,098	1,077	39.7	56,166	50,960	2,031
Carpenters	21.30	19.00	852	760	40.0	44,307	39,520	2,080
Cement masons, concrete finishers, and terrazzo workers	20.60	22.13	824	885	40.0	40,442	43,968	1,963
Cement masons and concrete finishers	20.60	22.13	824	885	40.0	40,442	43,968	1,963
Construction laborers	18.42	16.50	737	660	40.0	36,201	34,320	1,965
Construction equipment operators	20.68	19.22	827	769	40.0	38,368	34,861	1,855
Operating engineers and other construction equipment operators	21.24	19.16	849	766	40.0	41,393	38,750	1,949
Electricians	19.86	19.00	794	760	40.0	41,312	39,520	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	26.99	27.84	1,076	1,110	39.9	55,970	57,699	2,074
Plumbers, pipefitters, and steamfitters	27.18	27.84	1,084	1,114	39.9	56,360	57,911	2,074
Sheet metal workers	25.90	22.75	1,002	910	38.7	52,107	47,320	2,012
Helpers, construction trades ..	13.13	12.00	525	480	40.0	25,109	24,918	1,912
Highway maintenance workers	15.84	15.35	633	614	40.0	32,729	31,928	2,067
Miscellaneous construction and related workers	15.50	15.50	620	620	40.0	32,248	32,240	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations	\$20.55	\$20.04	\$825	\$800	40.1	\$42,885	\$41,600	2,087
First-line supervisors/managers of mechanics, installers, and repairers	27.01	25.15	1,124	1,006	41.6	58,429	52,308	2,163
Radio and telecommunications equipment installers and repairers	24.75	25.12	990	1,005	40.0	51,475	52,258	2,080
Telecommunications equipment installers and repairers, except line installers	24.48	25.12	979	1,005	40.0	50,914	52,258	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	22.38	19.50	895	780	40.0	46,544	40,560	2,080
Electrical and electronics repairers, powerhouse, substation, and relay	29.55	31.93	1,182	1,277	40.0	61,470	66,414	2,080
Aircraft mechanics and service technicians	25.82	27.50	1,033	1,100	40.0	53,716	57,200	2,080
Automotive technicians and repairers	18.28	18.00	733	720	40.1	38,131	37,440	2,086
Automotive body and related repairers	20.97	20.50	839	820	40.0	43,615	42,640	2,080
Automotive service technicians and mechanics	17.72	18.00	712	720	40.2	37,009	37,440	2,088
Bus and truck mechanics and diesel engine specialists ...	19.26	19.15	771	766	40.0	40,078	39,832	2,081
Heavy vehicle and mobile equipment service technicians and mechanics	20.42	20.55	817	822	40.0	42,474	42,750	2,080
Mobile heavy equipment mechanics, except engines	20.54	20.55	821	822	40.0	42,713	42,750	2,080
Heating, air conditioning, and refrigeration mechanics and installers	20.98	22.06	839	882	40.0	43,638	45,879	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Industrial machinery installation, repair, and maintenance workers	\$19.13	\$19.02	\$765	\$761	40.0	\$39,771	\$39,557	2,079
Industrial machinery mechanics	22.39	22.25	895	890	40.0	46,525	46,280	2,078
Maintenance and repair workers, general	17.20	16.00	688	640	40.0	35,765	33,280	2,080
Maintenance workers, machinery	16.06	15.12	643	605	40.0	33,412	31,450	2,080
Line installers and repairers ...	25.09	26.36	1,004	1,054	40.0	52,191	54,829	2,080
Electrical power-line installers and repairers	26.86	29.98	1,074	1,199	40.0	55,864	62,356	2,080
Telecommunications line installers and repairers	23.00	26.36	920	1,054	40.0	47,844	54,829	2,080
Miscellaneous installation, maintenance, and repair workers	18.89	16.25	756	650	40.0	39,291	33,800	2,080
Helpers--installation, maintenance, and repair workers	18.61	19.63	744	785	40.0	38,702	40,820	2,080
Production occupations	16.42	15.23	656	609	40.0	34,115	31,658	2,078
First-line supervisors/managers of production and operating workers	22.53	21.17	908	864	40.3	47,191	44,928	2,094
Electrical, electronics, and electromechanical assemblers	16.03	15.79	641	632	40.0	33,334	32,843	2,080
Electrical and electronic equipment assemblers ..	16.28	15.79	651	632	40.0	33,865	32,843	2,080
Engine and other machine assemblers	16.99	17.15	680	686	40.0	35,336	35,672	2,080
Structural metal fabricators and fitters	25.10	26.75	1,004	1,070	40.0	52,203	55,640	2,080
Miscellaneous assemblers and fabricators	15.02	13.29	599	532	39.9	31,118	27,581	2,072
Bakers	13.64	11.95	538	478	39.4	27,956	24,856	2,049

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Butchers and other meat, poultry, and fish processing workers	\$13.46	\$12.75	\$539	\$510	40.0	\$28,002	\$26,520	2,080
Butchers and meat cutters ..	18.59	16.25	744	650	40.0	38,671	33,800	2,080
Meat, poultry, and fish cutters and trimmers	12.87	13.25	515	530	40.0	26,768	27,560	2,080
Miscellaneous food processing workers	14.71	14.42	588	577	40.0	30,590	29,994	2,080
Food batchmakers	15.14	14.86	606	594	40.0	31,501	30,909	2,080
Computer control programmers and operators	19.30	19.36	771	774	39.9	40,080	40,269	2,077
Computer-controlled machine tool operators, metal and plastic	17.96	17.28	717	684	39.9	37,290	35,548	2,076
Forming machine setters, operators, and tenders, metal and plastic	16.07	15.42	643	617	40.0	33,434	32,082	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic	15.36	15.42	614	617	40.0	31,939	32,082	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	15.85	15.53	634	620	40.0	32,952	32,240	2,079
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	14.30	14.18	571	567	39.9	29,712	29,494	2,077
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	16.30	15.19	652	608	40.0	33,914	31,595	2,080
Machinists	22.13	21.79	885	872	40.0	46,025	45,323	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	12.90	12.00	515	480	40.0	26,771	24,966	2,075

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	\$12.90	\$12.00	\$515	\$480	40.0	\$26,771	\$24,966	2,075
Multiple machine tool setters, operators, and tenders, metal and plastic	20.52	20.21	821	808	40.0	42,691	42,037	2,080
Tool and die makers	24.40	24.00	976	960	40.0	50,755	49,920	2,080
Welding, soldering, and brazing workers	17.16	16.34	686	654	40.0	35,691	33,987	2,080
Welders, cutters, solderers, and brazers	17.15	16.23	686	649	40.0	35,678	33,758	2,080
Welding, soldering, and brazing machine setters, operators, and tenders	17.18	16.43	687	657	40.0	35,741	34,174	2,080
Miscellaneous metalworkers and plastic workers	15.70	16.75	628	670	40.0	32,654	34,840	2,080
Bookbinders and bindery workers	13.00	12.78	520	511	40.0	27,036	26,574	2,080
Bindery workers	13.00	12.78	520	511	40.0	27,036	26,574	2,080
Printers	17.56	17.15	699	686	39.8	36,323	35,672	2,068
Prepress technicians and workers	16.52	16.80	661	672	40.0	34,368	34,944	2,080
Printing machine operators	17.60	17.15	699	686	39.7	36,347	35,672	2,065
Laundry and dry-cleaning workers	10.92	10.71	432	418	39.5	22,461	21,715	2,056
Sewing machine operators	9.83	9.10	393	364	40.0	20,322	18,928	2,068
Cabinetmakers and bench carpenters	14.62	14.15	585	566	40.0	30,415	29,432	2,080
Woodworking machine setters, operators, and tenders	14.73	14.56	589	582	40.0	30,644	30,285	2,080
Woodworking machine setters, operators, and tenders, except sawing	14.28	14.55	571	582	40.0	29,700	30,264	2,080
Power plant operators, distributors, and dispatchers	25.65	29.16	1,026	1,166	40.0	53,346	60,653	2,080
Power plant operators	25.81	29.16	1,032	1,166	40.0	53,688	60,653	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Water and liquid waste treatment plant and system operators	\$19.74	\$21.02	\$790	\$841	40.0	\$41,067	\$43,722	2,080
Chemical processing machine setters, operators, and tenders	18.14	17.50	726	700	40.0	37,728	36,400	2,080
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	19.22	17.76	769	710	40.0	39,974	36,941	2,080
Crushing, grinding, polishing, mixing, and blending workers	14.54	14.85	582	594	40.0	30,240	30,888	2,080
Cutting workers	14.42	13.23	573	529	39.7	29,691	27,483	2,059
Cutting and slicing machine setters, operators, and tenders ..	14.38	13.21	570	529	39.7	29,657	27,483	2,063
Inspectors, testers, sorters, samplers, and weighers	17.76	16.51	710	660	40.0	36,946	34,341	2,080
Medical, dental, and ophthalmic laboratory technicians	16.42	15.30	649	612	39.6	33,773	31,824	2,057
Packaging and filling machine operators and tenders	17.33	17.22	693	689	40.0	36,056	35,818	2,080
Painting workers	18.05	17.63	722	705	40.0	37,549	36,670	2,080
Coating, painting, and spraying machine setters, operators, and tenders	17.44	16.50	698	660	40.0	36,280	34,320	2,080
Miscellaneous production workers	13.77	12.48	550	499	40.0	28,602	25,958	2,078
Helpers--production workers	12.59	12.00	503	480	40.0	26,179	24,960	2,080
Transportation and material moving occupations	17.23	15.21	708	626	41.1	36,480	32,198	2,117

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations								
–Continued								
First-line supervisors/managers of helpers, laborers, and material movers, hand	\$18.60	\$18.88	\$751	\$755	40.4	\$39,057	\$39,275	2,100
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	27.28	26.49	1,122	1,069	41.1	58,347	55,596	2,138
Bus drivers	18.10	17.79	650	534	35.9	29,569	27,066	1,634
Driver/sales workers and truck drivers	16.74	16.40	717	667	42.8	37,037	34,590	2,212
Driver/sales workers	13.84	14.44	581	578	42.0	30,212	30,039	2,182
Truck drivers, heavy and tractor-trailer	18.00	18.09	789	752	43.8	40,537	39,104	2,251
Truck drivers, light or delivery services	14.87	13.35	613	530	41.2	31,873	27,560	2,144
Dredge, excavating, and loading machine operators	23.21	26.05	928	1,042	40.0	45,396	54,184	1,956
Excavating and loading machine and dragline operators	20.03	18.00	801	720	40.0	36,739	32,282	1,834
Industrial truck and tractor operators	14.82	14.00	592	560	40.0	30,794	29,120	2,078
Laborers and material movers, hand	13.06	11.95	519	478	39.8	26,983	24,856	2,066
Cleaners of vehicles and equipment	13.09	12.00	524	480	40.0	27,237	24,960	2,080
Laborers and freight, stock, and material movers, hand	13.73	12.65	543	506	39.6	28,209	26,312	2,054

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Machine feeders and offbearers	\$12.71	\$12.90	\$505	\$516	39.7	\$26,258	\$26,838	2,065
Packers and packagers, hand	12.16	11.20	486	448	40.0	25,290	23,296	2,079

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.