

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.84	\$15.00	\$791	\$598	39.9	\$40,969	\$31,000	2,065
Management occupations	44.83	40.65	1,835	1,650	40.9	95,371	85,777	2,128
General and operations managers	49.86	42.15	2,094	1,731	42.0	108,865	89,997	2,183
Advertising and promotions managers	42.75	39.27	1,759	1,654	41.1	91,446	86,000	2,139
Marketing and sales managers	51.88	48.99	2,117	2,038	40.8	110,101	106,000	2,122
Marketing managers	51.83	52.69	2,071	2,107	40.0	107,713	109,585	2,078
Sales managers	51.93	45.38	2,162	1,960	41.6	112,419	101,901	2,165
Administrative services managers	28.27	23.24	1,171	981	41.4	60,870	51,001	2,153
Computer and information systems managers	56.82	51.54	2,295	2,180	40.4	119,358	113,360	2,101
Financial managers	53.22	49.23	2,151	1,962	40.4	111,871	101,999	2,102
Human resources managers ...	43.76	43.27	1,766	1,731	40.4	91,839	90,000	2,099
Compensation and benefits managers	37.17	35.38	1,505	1,415	40.5	78,275	73,592	2,106
Industrial production managers	42.69	40.37	1,716	1,640	40.2	89,225	85,278	2,090
Purchasing managers	40.35	35.82	1,614	1,433	40.0	83,918	74,506	2,080
Transportation, storage, and distribution managers	33.59	33.29	1,356	1,332	40.4	70,503	69,249	2,099
Construction managers	36.34	37.04	1,483	1,505	40.8	77,110	78,252	2,122
Education administrators	27.20	20.44	1,075	818	39.5	55,280	42,515	2,033
Education administrators, preschool and child care center/program	18.69	17.69	745	708	39.9	38,322	36,795	2,051
Education administrators, postsecondary	36.09	40.73	1,384	1,527	38.3	71,410	79,416	1,979
Engineering managers	58.31	57.49	2,359	2,269	40.5	122,679	117,998	2,104
Food service managers	24.04	25.00	1,068	966	44.4	55,554	50,220	2,311
Medical and health services managers	36.73	34.89	1,543	1,371	42.0	80,225	71,267	2,184
Property, real estate, and community association managers	22.94	23.08	918	923	40.0	47,737	48,004	2,081
Social and community service managers	22.14	16.35	877	654	39.6	45,604	33,989	2,060
Business and financial operations occupations	30.85	28.85	1,241	1,144	40.2	63,898	58,854	2,071
Buyers and purchasing agents	30.17	30.27	1,211	1,211	40.1	62,983	62,960	2,088

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued								
Purchasing agents, except wholesale, retail, and farm products	\$28.30	\$27.98	\$1,138	\$1,119	40.2	\$59,196	\$58,200	2,092
Claims adjusters, appraisers, examiners, and investigators	29.12	28.59	1,144	1,127	39.3	59,510	58,585	2,043
Claims adjusters, examiners, and investigators	28.06	28.17	1,101	1,113	39.2	57,237	57,886	2,039
Compliance officers, except agriculture, construction, health and safety, and transportation	35.10	32.20	1,406	1,288	40.1	73,105	66,972	2,083
Cost estimators	33.94	31.52	1,380	1,355	40.7	71,785	70,485	2,115
Human resources, training, and labor relations specialists	27.10	25.16	1,083	1,010	40.0	56,307	52,499	2,078
Employment, recruitment, and placement specialists	23.96	21.92	925	836	38.6	48,116	43,453	2,008
Compensation, benefits, and job analysis specialists	23.35	21.64	992	1,058	42.5	51,568	55,000	2,209
Training and development specialists	32.53	26.50	1,279	1,018	39.3	66,517	52,915	2,045
Logisticians	36.15	38.23	1,446	1,529	40.0	75,182	79,510	2,080
Management analysts	35.27	30.00	1,429	1,200	40.5	74,312	62,400	2,107
Accountants and auditors	30.05	28.85	1,211	1,134	40.3	62,959	58,989	2,095
Credit analysts	25.51	24.00	1,020	960	40.0	53,059	49,920	2,080
Financial analysts and advisors	30.85	27.66	1,234	1,107	40.0	64,163	57,539	2,080
Financial analysts	32.24	29.34	1,290	1,174	40.0	67,064	61,023	2,080
Personal financial advisors	26.44	25.96	1,058	1,038	40.0	54,991	53,993	2,080
Loan counselors and officers	31.07	28.85	1,243	1,154	40.0	64,626	60,000	2,080
Loan officers	31.07	28.85	1,243	1,154	40.0	64,626	60,000	2,080
Computer and mathematical science occupations	37.18	35.05	1,492	1,406	40.1	77,561	73,091	2,086
Computer programmers	37.77	39.20	1,513	1,568	40.1	78,695	81,536	2,083
Computer software engineers	45.05	43.17	1,806	1,743	40.1	93,887	90,644	2,084

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Computer software engineers, applications	\$43.74	\$43.37	\$1,757	\$1,769	40.2	\$91,363	\$91,965	2,089
Computer software engineers, systems software	46.19	43.12	1,848	1,725	40.0	96,071	89,688	2,080
Computer support specialists	25.98	23.80	1,040	952	40.0	54,095	49,483	2,082
Computer systems analysts	43.78	40.58	1,756	1,623	40.1	91,327	84,396	2,086
Database administrators	33.18	28.05	1,327	1,122	40.0	69,010	58,340	2,080
Network and computer systems administrators	27.77	26.45	1,118	1,058	40.3	58,117	55,016	2,093
Network systems and data communications analysts	33.65	32.54	1,346	1,301	40.0	69,999	67,673	2,080
Architecture and engineering occupations	35.92	32.25	1,448	1,304	40.3	75,288	67,796	2,096
Architects, except naval	25.95	23.46	1,087	1,056	41.9	56,527	54,889	2,178
Engineers	44.62	39.90	1,801	1,631	40.4	93,641	84,789	2,099
Aerospace engineers	39.33	37.74	1,573	1,510	40.0	81,809	78,499	2,080
Chemical engineers	60.71	59.65	2,429	2,386	40.0	126,285	124,080	2,080
Civil engineers	36.09	36.21	1,506	1,426	41.7	78,309	74,162	2,170
Computer hardware engineers	45.61	42.23	1,859	1,731	40.8	96,660	90,000	2,119
Electrical and electronics engineers	41.87	40.56	1,696	1,625	40.5	88,201	84,494	2,107
Electrical engineers	44.22	39.71	1,813	1,588	41.0	94,278	82,591	2,132
Electronics engineers, except computer	39.36	42.79	1,574	1,712	40.0	81,869	88,999	2,080
Environmental engineers ...	33.65	29.81	1,346	1,192	40.0	69,991	62,001	2,080
Industrial engineers, including health and safety	40.21	37.96	1,608	1,518	40.0	83,637	78,951	2,080
Industrial engineers	39.78	37.09	1,591	1,483	40.0	82,747	77,139	2,080
Mechanical engineers	39.46	35.99	1,579	1,440	40.0	82,087	74,859	2,080
Petroleum engineers	56.94	46.55	2,278	1,862	40.0	118,430	96,816	2,080
Drafters	25.34	20.00	1,014	800	40.0	52,744	41,600	2,082
Architectural and civil drafters	27.63	21.25	1,105	850	40.0	57,465	44,200	2,080
Electrical and electronics drafters	20.64	15.75	826	630	40.0	42,932	32,760	2,080
Mechanical drafters	19.11	19.83	764	793	40.0	39,739	41,246	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Engineering technicians, except drafters	\$23.38	\$20.32	\$935	\$813	40.0	\$48,629	\$42,274	2,080
Electrical and electronic engineering technicians	24.97	21.89	999	876	40.0	51,947	45,531	2,080
Surveying and mapping technicians	20.48	15.66	819	626	40.0	42,602	32,573	2,080
Life, physical, and social science occupations	32.50	30.24	1,301	1,210	40.0	67,657	62,903	2,082
Physical scientists	47.17	32.63	1,887	1,305	40.0	98,116	67,870	2,080
Environmental scientists and geoscientists	58.96	54.14	2,358	2,165	40.0	122,628	112,601	2,080
Market and survey researchers	39.55	30.53	1,582	1,221	40.0	82,261	63,502	2,080
Market research analysts ...	39.55	30.53	1,582	1,221	40.0	82,261	63,502	2,080
Chemical technicians	25.16	24.76	1,024	1,008	40.7	53,224	52,416	2,115
Community and social services occupations	15.93	13.94	636	558	39.9	32,899	28,995	2,066
Educational, vocational, and school counselors ..	24.25	21.64	962	865	39.7	45,830	44,101	1,890
Social workers	20.98	21.00	839	840	40.0	43,638	43,680	2,080
Child, family, and school social workers	18.19	19.71	728	788	40.0	37,835	40,997	2,080
Medical and public health social workers	22.44	22.42	898	897	40.0	46,674	46,625	2,080
Miscellaneous community and social service specialists	11.89	11.54	473	458	39.8	24,620	23,795	2,070
Social and human service assistants	11.24	11.44	447	458	39.8	23,263	23,795	2,069
Legal occupations	29.92	19.90	1,232	771	41.2	64,063	40,089	2,141
Lawyers	57.51	48.08	2,527	2,333	43.9	131,414	121,324	2,285
Paralegals and legal assistants	20.16	17.50	806	700	40.0	41,922	36,400	2,079
Miscellaneous legal support workers	20.11	17.13	836	771	41.6	43,463	40,089	2,162
Title examiners, abstractors, and searchers	21.26	17.13	898	771	42.2	46,690	40,089	2,196

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations	\$26.43	\$17.86	\$1,026	\$712	38.8	\$45,938	\$31,455	1,738
Postsecondary teachers	53.97	33.35	2,114	1,321	39.2	94,601	63,153	1,753
Health teachers, postsecondary	75.67	40.93	2,965	1,632	39.2	140,177	86,784	1,853
Arts, communications, and humanities teachers, postsecondary	32.65	32.60	1,244	1,187	38.1	48,359	46,950	1,481
Art, drama, and music teachers, postsecondary	36.46	36.11	1,460	1,444	40.0	55,203	53,431	1,514
Miscellaneous postsecondary teachers	36.88	30.36	1,458	1,214	39.5	69,524	63,153	1,885
Primary, secondary, and special education school teachers	21.45	18.92	835	768	39.0	35,142	33,904	1,639
Preschool and kindergarten teachers	11.47	11.21	449	456	39.1	22,267	22,880	1,941
Preschool teachers, except special education	11.47	11.21	449	456	39.1	22,267	22,880	1,941
Elementary and middle school teachers	26.42	26.04	1,004	965	38.0	36,983	35,903	1,400
Middle school teachers, except special and vocational education	27.01	25.94	1,063	1,027	39.4	39,023	38,216	1,445
Secondary school teachers	26.41	25.26	1,022	1,004	38.7	41,177	39,050	1,559
Secondary school teachers, except special and vocational education	30.00	28.90	1,148	1,122	38.3	43,009	42,409	1,433
Other teachers and instructors	19.57	19.55	714	688	36.5	29,983	29,346	1,532
Teacher assistants	9.72	8.73	379	349	39.0	18,152	15,600	1,867
Arts, design, entertainment, sports, and media occupations	23.75	19.38	949	769	39.9	49,327	39,998	2,077
Artists and related workers	35.40	29.88	1,456	1,225	41.1	75,693	63,702	2,138
Designers	22.37	19.86	897	794	40.1	46,649	41,305	2,086
Graphic designers	22.76	19.86	910	794	40.0	47,317	41,305	2,079
News analysts, reporters and correspondents	25.30	29.75	1,022	1,190	40.4	53,140	61,886	2,101
Writers and editors	21.07	17.31	841	692	39.9	43,753	36,001	2,076

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media occupations –Continued								
Editors	\$21.34	\$21.01	\$854	\$840	40.0	\$44,417	\$43,692	2,081
Healthcare practitioner and technical occupations	28.65	24.32	1,134	956	39.6	58,987	49,691	2,059
Pharmacists	54.24	55.00	2,177	2,200	40.1	113,194	114,400	2,087
Physicians and surgeons	93.68	93.75	4,390	3,750	46.9	228,266	195,000	2,437
Registered nurses	29.71	29.42	1,165	1,159	39.2	60,594	60,258	2,040
Therapists	37.19	37.25	1,473	1,459	39.6	76,593	75,858	2,059
Occupational therapists	38.30	37.89	1,479	1,400	38.6	76,922	72,800	2,008
Physical therapists	41.34	41.11	1,645	1,644	39.8	85,514	85,509	2,069
Respiratory therapists	24.81	23.55	978	942	39.4	50,878	48,992	2,051
Clinical laboratory technologists and technicians	17.71	15.15	702	606	39.6	36,497	31,512	2,061
Medical and clinical laboratory technologists	24.89	25.16	978	980	39.3	50,861	50,960	2,043
Medical and clinical laboratory technicians	13.44	13.00	535	512	39.8	27,837	26,624	2,072
Diagnostic related technologists and technicians	23.78	23.93	950	957	40.0	49,419	49,758	2,078
Cardiovascular technologists and technicians	19.00	16.46	760	658	40.0	39,521	34,237	2,080
Radiologic technologists and technicians	22.74	22.79	908	912	39.9	47,230	47,403	2,077
Emergency medical technicians and paramedics	12.83	12.05	504	479	39.3	26,209	24,918	2,043
Health diagnosing and treating practitioner support technicians	16.88	16.89	664	664	39.3	34,525	34,549	2,046
Pharmacy technicians	14.76	14.77	584	576	39.6	30,372	29,952	2,057
Respiratory therapy technicians	20.71	21.17	828	847	40.0	43,076	44,034	2,080
Surgical technologists	18.84	18.58	743	720	39.4	38,629	37,440	2,050
Licensed practical and licensed vocational nurses	19.37	19.00	760	757	39.2	39,527	39,354	2,041
Medical records and health information technicians	17.71	17.00	704	661	39.7	36,600	34,362	2,066

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Miscellaneous health technologists and technicians	\$21.89	\$14.50	\$874	\$580	39.9	\$45,466	\$30,160	2,077
Occupational health and safety specialists and technicians	28.79	15.92	1,152	637	40.0	59,885	33,114	2,080
Occupational health and safety specialists	28.79	15.92	1,152	637	40.0	59,885	33,114	2,080
Healthcare support occupations	11.62	10.50	441	412	37.9	22,932	21,424	1,973
Nursing, psychiatric, and home health aides	9.91	9.50	376	370	37.9	19,532	19,240	1,971
Home health aides	8.91	7.50	305	286	34.2	15,855	14,851	1,780
Nursing aides, orderlies, and attendants	10.19	9.79	398	384	39.0	20,673	19,968	2,029
Psychiatric aides	9.95	9.60	382	384	38.4	19,872	19,968	1,998
Physical therapist assistants and aides	19.60	13.08	780	523	39.8	40,571	27,206	2,070
Physical therapist aides	10.83	11.00	429	440	39.6	22,311	22,880	2,059
Miscellaneous healthcare support occupations	13.58	13.00	513	520	37.8	26,695	27,040	1,965
Dental assistants	17.39	17.00	581	556	33.4	30,228	28,930	1,739
Medical assistants	12.09	12.22	483	484	39.9	25,107	25,168	2,077
Protective service occupations	11.56	11.00	458	440	39.6	23,370	22,880	2,022
Security guards and gaming surveillance officers	11.91	11.25	470	447	39.4	24,415	23,254	2,049
Security guards	11.91	11.25	470	447	39.4	24,415	23,254	2,049
Food preparation and serving related occupations	7.94	8.00	303	300	38.2	15,704	15,600	1,978
First-line supervisors/managers, food preparation and serving workers	14.70	14.90	628	596	42.7	32,645	30,998	2,221
First-line supervisors/managers of food preparation and serving workers	14.61	14.90	625	596	42.8	32,514	30,998	2,225

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Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
Cooks	\$9.76	\$9.50	\$374	\$363	38.4	\$19,359	\$18,888	1,984
Cooks, fast food	8.62	8.72	315	330	36.6	16,388	17,160	1,902
Cooks, institution and cafeteria	10.30	10.25	401	395	38.9	20,121	20,202	1,953
Cooks, restaurant	10.23	9.74	395	386	38.6	20,541	20,047	2,008
Cooks, short order	8.88	9.00	353	360	39.8	18,382	18,720	2,071
Food preparation workers	8.48	7.87	329	300	38.8	17,117	15,600	2,019
Food service, tipped	4.21	2.57	154	100	36.7	7,985	5,200	1,899
Bartenders	6.15	6.25	213	180	34.6	10,581	9,338	1,722
Waiters and waitresses	3.20	2.35	117	86	36.6	6,089	4,472	1,902
Dining room and cafeteria attendants and bartender helpers	7.22	7.25	277	290	38.4	14,301	15,080	1,980
Fast food and counter workers	8.59	8.16	329	306	38.3	17,093	15,912	1,989
Combined food preparation and serving workers, including fast food	8.63	8.04	330	315	38.3	17,178	16,380	1,992
Counter attendants, cafeteria, food concession, and coffee shop	8.47	8.28	323	298	38.1	16,784	15,502	1,981
Food servers, nonrestaurant ...	7.61	8.00	293	311	38.5	15,247	16,185	2,004
Dishwashers	8.18	8.00	319	303	39.0	16,567	15,766	2,026
Hosts and hostesses, restaurant, lounge, and coffee shop	7.84	7.50	291	290	37.1	15,124	15,080	1,928
Building and grounds cleaning and maintenance occupations	9.88	9.00	385	356	39.0	19,890	18,500	2,013
First-line supervisors/managers, building and grounds cleaning and maintenance workers	13.65	14.02	545	540	39.9	28,322	28,080	2,075
First-line supervisors/managers of housekeeping and janitorial workers	13.10	12.91	514	484	39.3	26,733	25,173	2,041

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Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Building cleaning workers	\$9.17	\$8.70	\$355	\$342	38.8	\$18,323	\$17,763	1,999
Janitors and cleaners, except maids and housekeeping cleaners	9.40	8.98	369	351	39.3	19,195	18,242	2,042
Maids and housekeeping cleaners	8.61	8.50	327	339	38.0	16,648	17,576	1,933
Grounds maintenance workers	9.68	8.89	379	356	39.2	19,680	18,500	2,032
Landscaping and groundskeeping workers	9.61	8.89	376	356	39.2	19,520	18,500	2,031
Personal care and service occupations	12.01	9.00	444	356	37.0	23,088	18,489	1,922
First-line supervisors/managers of personal service workers	14.68	14.63	579	578	39.4	30,088	30,031	2,050
Nonfarm animal caretakers	11.48	11.85	459	474	40.0	23,870	24,648	2,080
Miscellaneous entertainment attendants and related workers	9.45	9.00	369	350	39.1	19,205	18,200	2,031
Amusement and recreation attendants	9.31	9.00	363	350	39.0	18,883	18,200	2,029
Barbers and cosmetologists ...	14.53	10.16	–	–	–	–	–	–
Baggage porters, bellhops, and concierges	7.56	6.70	287	266	38.0	14,945	13,832	1,976
Baggage porters and bellhops	6.85	6.67	259	262	37.8	13,454	13,624	1,965
Transportation attendants	37.13	44.88	752	725	20.3	39,120	37,690	1,054
Child care workers	8.56	8.00	339	320	39.5	17,600	16,640	2,055
Personal and home care aides	9.00	8.29	350	331	38.9	18,183	17,237	2,021
Recreation and fitness workers	14.56	12.69	514	480	35.3	26,739	24,960	1,837
Recreation workers	12.94	12.00	485	448	37.5	25,199	23,296	1,948
Sales and related occupations	19.23	13.28	772	526	40.2	40,084	27,331	2,084
First-line supervisors/managers, sales workers	20.91	16.89	861	676	41.2	44,752	35,127	2,140

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
First-line supervisors/managers of retail sales workers ..	\$18.23	\$16.40	\$743	\$657	40.8	\$38,646	\$34,174	2,120
First-line supervisors/managers of non-retail sales workers	29.80	26.92	1,266	1,114	42.5	65,852	57,951	2,210
Retail sales workers	11.68	9.95	464	390	39.7	24,013	20,268	2,056
Cashiers, all workers	9.50	9.00	370	356	39.0	19,041	18,221	2,004
Cashiers	9.50	9.00	370	356	39.0	19,041	18,221	2,004
Counter and rental clerks and parts salespersons ..	12.86	11.17	514	447	40.0	26,722	23,234	2,078
Counter and rental clerks	9.96	8.75	386	350	38.7	20,063	18,200	2,015
Parts salespersons	14.58	13.25	594	530	40.7	30,879	27,560	2,118
Retail salespersons	12.65	10.25	506	403	40.0	26,337	20,958	2,082
Advertising sales agents	25.64	21.64	1,032	865	40.3	53,665	45,001	2,093
Insurance sales agents	27.49	24.12	1,129	986	41.1	58,714	51,287	2,135
Securities, commodities, and financial services sales agents	41.22	26.43	1,664	1,057	40.4	86,510	54,964	2,099
Sales representatives, wholesale and manufacturing	32.71	27.45	1,319	1,081	40.3	68,584	56,218	2,097
Sales representatives, wholesale and manufacturing, technical and scientific products	38.48	36.22	1,554	1,470	40.4	80,783	76,430	2,100
Sales representatives, wholesale and manufacturing, except technical and scientific products	30.11	24.93	1,213	962	40.3	63,089	50,003	2,096
Real estate brokers and sales agents	19.82	20.54	804	822	40.5	41,785	42,725	2,108
Real estate sales agents	19.82	20.54	804	822	40.5	41,785	42,725	2,108
Telemarketers	12.74	10.76	510	430	40.0	26,500	22,381	2,080
Miscellaneous sales and related workers	14.70	10.51	588	420	40.0	30,584	21,861	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations	\$14.91	\$13.86	\$592	\$550	39.7	\$30,790	\$28,600	2,065
First-line supervisors/managers of office and administrative support workers	22.78	21.58	907	863	39.8	47,184	44,886	2,071
Switchboard operators, including answering service	10.31	9.42	403	360	39.1	20,948	18,720	2,032
Financial clerks	14.58	14.04	579	560	39.7	30,124	29,120	2,066
Bill and account collectors	14.09	13.79	563	551	39.9	29,268	28,673	2,077
Billing and posting clerks and machine operators	14.52	14.04	574	555	39.5	29,849	28,870	2,056
Bookkeeping, accounting, and auditing clerks	15.71	15.39	623	615	39.6	32,367	31,202	2,060
Payroll and timekeeping clerks	17.09	17.13	674	680	39.4	35,031	35,360	2,050
Procurement clerks	17.78	18.27	711	731	40.0	36,991	38,000	2,080
Tellers	11.77	11.32	470	453	39.9	24,422	23,537	2,075
Brokerage clerks	18.50	18.31	740	732	40.0	38,483	38,079	2,080
Credit authorizers, checkers, and clerks	15.28	14.71	611	588	40.0	31,788	30,601	2,080
Customer service representatives	14.61	13.83	581	552	39.8	30,198	28,716	2,066
File clerks	12.92	12.79	514	512	39.8	26,733	26,603	2,070
Hotel, motel, and resort desk clerks	9.17	9.00	359	360	39.2	18,684	18,720	2,037
Interviewers, except eligibility and loan	12.77	11.64	511	466	40.0	26,558	24,209	2,080
Loan interviewers and clerks	15.85	15.03	634	601	40.0	32,977	31,252	2,080
New accounts clerks	12.37	11.54	494	462	40.0	25,694	23,999	2,077
Order clerks	12.40	11.22	493	433	39.8	25,645	22,495	2,068
Human resources assistants, except payroll and timekeeping	18.59	18.33	740	733	39.8	38,498	38,131	2,071
Receptionists and information clerks	11.81	11.50	468	460	39.6	24,336	23,920	2,060
Reservation and transportation ticket agents and travel clerks ...	16.46	16.58	659	663	40.0	34,246	34,476	2,080
Cargo and freight agents	19.50	19.34	810	823	41.6	42,140	42,806	2,161
Couriers and messengers	10.98	10.74	432	430	39.4	22,486	22,343	2,049
Dispatchers	17.21	14.30	690	568	40.1	35,884	29,536	2,085

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Dispatchers, except police, fire, and ambulance	\$17.48	\$14.57	\$701	\$580	40.1	\$36,451	\$30,160	2,085
Production, planning, and expediting clerks	18.20	16.50	727	660	40.0	37,819	34,320	2,077
Shipping, receiving, and traffic clerks	12.54	11.15	499	448	39.8	25,924	23,296	2,068
Stock clerks and order fillers	11.68	11.30	464	450	39.7	24,122	23,400	2,066
Secretaries and administrative assistants	17.34	16.83	688	668	39.7	35,742	34,711	2,062
Executive secretaries and administrative assistants	20.62	20.25	820	808	39.8	42,630	41,999	2,068
Legal secretaries	16.53	16.00	661	640	40.0	34,391	33,280	2,080
Medical secretaries	13.74	12.37	544	490	39.6	28,271	25,501	2,057
Secretaries, except legal, medical, and executive	15.93	15.39	629	600	39.5	32,678	31,200	2,052
Data entry and information processing workers	12.38	12.28	495	491	39.9	25,719	25,532	2,077
Data entry keyers	12.10	11.50	483	460	39.9	25,130	23,920	2,077
Insurance claims and policy processing clerks	16.44	14.77	646	588	39.3	33,578	30,576	2,043
Mail clerks and mail machine operators, except postal service	12.53	12.70	492	495	39.3	25,599	25,734	2,044
Office clerks, general	13.20	12.48	522	497	39.6	27,155	25,821	2,058
Farming, fishing, and forestry occupations	14.74	11.46	590	458	40.0	26,983	21,112	1,830
Construction and extraction occupations	16.92	14.85	683	593	40.4	35,436	30,805	2,095
First-line supervisors/managers of construction trades and extraction workers	26.39	25.33	1,099	1,000	41.6	57,130	52,000	2,165
Carpenters	16.43	15.50	657	620	40.0	34,054	32,240	2,072
Carpet, floor, and tile installers and finishers	17.17	17.25	667	690	38.9	34,690	35,886	2,021
Tile and marble setters	17.25	17.25	676	690	39.2	35,148	35,886	2,037

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Cement masons, concrete finishers, and terrazzo workers	\$13.20	\$12.86	\$528	\$514	40.0	\$27,086	\$26,000	2,052
Cement masons and concrete finishers	13.20	12.86	528	514	40.0	27,086	26,000	2,052
Construction laborers	11.70	10.69	468	427	40.0	24,299	22,225	2,077
Construction equipment operators	15.79	14.85	632	594	40.0	32,852	30,888	2,080
Operating engineers and other construction equipment operators	16.57	15.00	663	600	40.0	34,468	31,200	2,080
Electricians	18.13	17.00	725	680	40.0	37,700	35,360	2,080
Painters and paperhangers	14.18	13.00	567	520	40.0	29,484	27,040	2,080
Painters, construction and maintenance	14.18	13.00	567	520	40.0	29,484	27,040	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	19.18	19.00	767	760	40.0	39,865	39,520	2,079
Pipelayers	14.92	12.25	597	490	40.0	31,042	25,480	2,080
Plumbers, pipefitters, and steamfitters	19.57	20.00	782	800	40.0	40,669	41,600	2,078
Reinforcing iron and rebar workers	15.99	16.75	640	670	40.0	32,303	34,840	2,020
Roofers	16.78	17.00	671	680	40.0	34,905	35,360	2,080
Sheet metal workers	17.17	16.63	687	665	40.0	35,718	34,597	2,080
Helpers, construction trades ..	11.64	11.50	465	460	40.0	24,132	23,660	2,073
Helpers--brickmasons, blockmasons, stonemasons, and tile and marble setters	10.29	9.76	409	390	39.8	20,962	20,292	2,038
Helpers--carpenters	11.34	12.00	454	480	40.0	23,595	24,960	2,080
Helpers--electricians	12.92	11.75	517	470	40.0	26,882	24,440	2,080
Helpers--pipelayers, plumbers, pipefitters, and steamfitters	12.55	12.00	502	480	40.0	26,111	24,960	2,080
Hazardous materials removal workers	12.36	11.00	494	440	40.0	24,968	21,840	2,021
Miscellaneous construction and related workers	13.79	12.95	551	518	40.0	28,677	26,936	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Derrick, rotary drill, and service unit operators, oil, gas, and mining	\$22.77	\$21.50	\$911	\$860	40.0	\$47,372	\$44,720	2,080
Roustabouts, oil and gas	18.69	16.75	748	670	40.0	38,879	34,840	2,080
Installation, maintenance, and repair occupations	19.48	18.38	783	738	40.2	40,635	38,293	2,086
First-line supervisors/managers of mechanics, installers, and repairers	27.00	26.06	1,125	1,114	41.7	58,519	57,933	2,168
Computer, automated teller, and office machine repairers	16.78	15.64	671	626	40.0	34,902	32,527	2,080
Radio and telecommunications equipment installers and repairers	23.57	27.43	943	1,097	40.0	49,021	57,044	2,080
Telecommunications equipment installers and repairers, except line installers	23.59	27.43	944	1,097	40.0	49,073	57,044	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	19.64	18.75	790	738	40.2	41,070	38,397	2,091
Electrical and electronics repairers, commercial and industrial equipment	20.47	20.35	819	814	40.0	42,575	42,324	2,080
Electrical and electronics repairers, powerhouse, substation, and relay	27.52	26.11	1,101	1,044	40.0	57,241	54,309	2,080
Security and fire alarm systems installers	15.53	14.30	618	572	39.8	32,119	29,744	2,068
Aircraft mechanics and service technicians	27.95	27.47	1,118	1,099	40.0	58,143	57,138	2,080
Automotive technicians and repairers	17.57	15.50	718	624	40.8	37,327	32,448	2,124
Automotive body and related repairers	15.80	14.97	655	599	41.5	34,075	31,127	2,156

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations								
–Continued								
Automotive service technicians and mechanics	\$17.93	\$17.00	\$730	\$680	40.7	\$37,971	\$35,360	2,117
Bus and truck mechanics and diesel engine specialists ...	17.57	16.00	703	640	40.0	36,537	33,280	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	19.40	18.39	776	735	40.0	40,347	38,245	2,080
Mobile heavy equipment mechanics, except engines	19.16	18.39	767	735	40.0	39,859	38,245	2,080
Rail car repairers	22.30	21.54	892	862	40.0	46,388	44,799	2,080
Small engine mechanics	17.59	14.00	700	560	39.8	36,378	29,120	2,068
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers	10.78	10.01	431	400	40.0	22,422	20,821	2,080
Tire repairers and changers	10.63	10.00	425	400	40.0	22,119	20,800	2,080
Heating, air conditioning, and refrigeration mechanics and installers	17.97	17.59	719	704	40.0	37,387	36,587	2,080
Industrial machinery installation, repair, and maintenance workers	17.57	17.25	702	690	39.9	36,475	35,880	2,077
Industrial machinery mechanics	21.81	21.25	872	850	40.0	45,362	44,200	2,080
Maintenance and repair workers, general	14.27	13.33	571	533	40.0	29,679	27,726	2,080
Maintenance workers, machinery	15.91	16.00	632	640	39.7	32,759	33,280	2,059
Line installers and repairers ...	26.61	27.43	1,064	1,097	40.0	55,344	57,044	2,080
Electrical power-line installers and repairers	29.07	29.92	1,163	1,197	40.0	60,462	62,234	2,080
Telecommunications line installers and repairers	25.30	27.43	1,012	1,097	40.0	52,633	57,044	2,080
Miscellaneous installation, maintenance, and repair workers	16.65	15.50	665	620	39.9	34,035	31,803	2,044

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Helpers--installation, maintenance, and repair workers	\$11.72	\$11.25	\$469	\$450	40.0	\$23,377	\$23,400	1,995
Production occupations	14.88	12.97	593	519	39.9	30,788	26,915	2,069
First-line supervisors/managers of production and operating workers	25.68	24.04	1,030	972	40.1	53,252	49,999	2,074
Aircraft structure, surfaces, rigging, and systems assemblers	20.86	20.21	835	808	40.0	43,397	42,028	2,080
Electrical, electronics, and electromechanical assemblers	11.56	11.84	461	472	39.9	23,995	24,544	2,075
Electrical and electronic equipment assemblers ..	11.72	12.00	468	480	39.9	24,321	24,960	2,075
Engine and other machine assemblers	14.56	13.20	582	528	40.0	30,286	27,456	2,080
Miscellaneous assemblers and fabricators	12.86	11.20	510	448	39.6	26,500	23,296	2,061
Team assemblers	13.80	11.00	552	440	40.0	28,700	22,880	2,080
Bakers	11.65	10.40	459	400	39.4	23,885	20,800	2,050
Butchers and other meat, poultry, and fish processing workers	12.01	11.29	479	448	39.9	24,922	23,277	2,074
Butchers and meat cutters ..	14.93	15.70	590	628	39.5	30,663	32,656	2,054
Meat, poultry, and fish cutters and trimmers	9.70	10.10	388	404	40.0	20,172	21,008	2,080
Slaughterers and meat packers	12.48	12.50	499	500	40.0	25,968	26,000	2,080
Miscellaneous food processing workers	12.21	13.64	485	546	39.7	25,201	28,380	2,064
Computer control programmers and operators	16.26	14.55	651	582	40.0	33,828	30,264	2,080
Computer-controlled machine tool operators, metal and plastic	15.84	14.50	633	580	40.0	32,938	30,160	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Forming machine setters, operators, and tenders, metal and plastic	\$12.85	\$11.50	\$510	\$460	39.7	\$26,498	\$23,920	2,062
Machine tool cutting setters, operators, and tenders, metal and plastic	13.73	13.00	547	520	39.9	28,457	27,040	2,073
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	11.83	12.00	473	480	40.0	24,616	24,960	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic	16.99	19.00	679	760	40.0	35,330	39,520	2,080
Machinists	18.91	18.65	759	746	40.1	39,483	38,792	2,088
Molders and molding machine setters, operators, and tenders, metal and plastic	10.47	9.98	416	399	39.7	21,612	20,750	2,064
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	10.62	10.19	421	400	39.6	21,874	20,800	2,059
Multiple machine tool setters, operators, and tenders, metal and plastic	11.73	11.50	469	460	40.0	24,401	23,920	2,080
Welding, soldering, and brazing workers	15.79	15.00	631	600	40.0	32,834	31,200	2,080
Welders, cutters, solderers, and brazers	15.97	15.25	639	610	40.0	33,221	31,720	2,080
Welding, soldering, and brazing machine setters, operators, and tenders	13.35	13.26	534	530	40.0	27,768	27,581	2,080
Miscellaneous metalworkers and plastic workers	13.31	12.00	532	480	40.0	27,677	24,960	2,080
Lay-out workers, metal and plastic	14.74	16.00	590	640	40.0	30,665	33,280	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Plating and coating machine setters, operators, and tenders, metal and plastic	\$14.45	\$12.00	\$578	\$480	40.0	\$30,061	\$24,960	2,080
Printers	18.34	16.76	731	660	39.9	38,030	34,320	2,073
Prepress technicians and workers	20.93	22.93	830	917	39.7	43,177	47,694	2,063
Printing machine operators	17.13	15.55	684	622	39.9	35,594	32,344	2,077
Laundry and dry-cleaning workers	9.53	9.45	373	378	39.1	19,384	19,656	2,034
Sewing machine operators	9.61	10.02	377	401	39.2	19,491	20,835	2,028
Miscellaneous textile, apparel, and furnishings workers	10.59	9.00	415	360	39.2	21,570	18,720	2,037
Cabinetmakers and bench carpenters	15.69	14.50	628	580	40.0	32,642	30,160	2,080
Woodworking machine setters, operators, and tenders	11.92	10.69	477	428	40.0	24,790	22,235	2,080
Power plant operators, distributors, and dispatchers	33.56	30.89	1,342	1,235	40.0	69,796	64,243	2,080
Miscellaneous plant and system operators	27.92	30.10	1,114	1,193	39.9	55,494	61,156	1,988
Chemical plant and system operators	31.15	31.58	1,215	1,216	39.0	63,203	63,232	2,029
Petroleum pump system operators, refinery operators, and gaugers	29.11	30.99	1,167	1,240	40.1	56,407	62,610	1,938
Crushing, grinding, polishing, mixing, and blending workers	14.96	14.65	598	586	40.0	31,119	30,472	2,080
Grinding and polishing workers, hand	11.08	9.00	443	360	40.0	23,053	18,720	2,080
Mixing and blending machine setters, operators, and tenders ..	16.32	14.96	653	598	40.0	33,949	31,117	2,080
Inspectors, testers, sorters, samplers, and weighers	16.55	14.00	661	560	40.0	34,384	29,120	2,078

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Packaging and filling machine operators and tenders	\$12.66	\$11.49	\$507	\$460	40.0	\$26,342	\$23,899	2,080
Painting workers	14.92	15.00	597	600	40.0	31,031	31,200	2,080
Coating, painting, and spraying machine setters, operators, and tenders	14.06	15.00	562	600	40.0	29,237	31,200	2,080
Painters, transportation equipment	16.94	16.00	677	640	40.0	35,226	33,280	2,080
Miscellaneous production workers	12.02	11.30	479	440	39.8	24,907	22,880	2,071
Molders, shapers, and casters, except metal and plastic	10.62	10.42	425	417	40.0	22,082	21,667	2,080
Helpers--production workers	11.08	11.00	440	440	39.7	22,884	22,880	2,065
Transportation and material moving occupations	15.32	13.00	625	520	40.8	32,308	27,040	2,109
First-line supervisors/managers of helpers, laborers, and material movers, hand	17.79	16.43	725	650	40.8	37,690	33,800	2,119
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	26.36	22.51	1,127	1,072	42.8	58,628	55,718	2,224
Driver/sales workers and truck drivers	16.91	15.00	729	648	43.1	37,912	33,675	2,242
Driver/sales workers	14.37	14.71	583	580	40.5	30,291	30,160	2,108
Truck drivers, heavy and tractor-trailer	17.61	16.00	783	688	44.5	40,736	35,784	2,314
Truck drivers, light or delivery services	15.91	14.00	644	560	40.5	33,514	29,120	2,107
Taxi drivers and chauffeurs ...	8.93	9.00	350	343	39.2	18,179	17,861	2,037
Crane and tower operators	19.56	19.25	782	770	40.0	40,685	40,040	2,080
Dredge, excavating, and loading machine operators	13.53	13.25	541	530	40.0	28,136	27,560	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations								
–Continued								
Excavating and loading machine and dragline operators	\$13.53	\$13.25	\$541	\$530	40.0	\$28,136	\$27,560	2,080
Industrial truck and tractor operators	12.22	11.17	488	447	40.0	25,402	23,236	2,079
Laborers and material movers, hand	10.99	10.15	433	400	39.4	22,118	20,800	2,012
Cleaners of vehicles and equipment	10.80	10.71	432	428	40.0	22,464	22,266	2,080
Laborers and freight, stock, and material movers, hand	11.43	10.47	449	400	39.3	22,660	20,800	1,982
Machine feeders and offbearers	10.95	10.10	438	404	40.0	22,766	21,008	2,080
Packers and packagers, hand	9.70	8.79	378	351	39.0	19,679	18,262	2,028

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.