

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$17.65	\$14.00	\$704	\$560	39.9	\$36,503	\$29,120	2,068
<b>Management occupations</b> .....	37.15	32.34	1,535	1,333	41.3	79,765	69,306	2,147
General and operations managers .....	36.54	32.34	1,585	1,535	43.4	82,438	79,839	2,256
Marketing and sales managers .....	53.67	44.61	2,223	1,960	41.4	115,583	101,901	2,153
Marketing managers .....	43.34	44.61	1,734	1,784	40.0	90,142	92,778	2,080
Sales managers .....	60.01	48.99	2,540	2,631	42.3	132,076	136,824	2,201
Financial managers .....	46.33	46.11	1,875	1,844	40.5	97,505	95,905	2,104
Human resources managers .....	33.65	33.70	1,346	1,348	40.0	69,990	70,094	2,080
Industrial production managers .....	34.06	35.83	1,382	1,433	40.6	71,852	74,531	2,109
Transportation, storage, and distribution managers .....	27.90	23.00	1,136	920	40.7	59,056	47,840	2,117
Construction managers .....	33.87	33.60	1,367	1,344	40.4	71,109	69,890	2,099
Education administrators .....	18.82	17.69	750	708	39.8	38,442	37,440	2,043
Education administrators, preschool and child care center/program .....	18.69	17.69	745	708	39.9	38,322	36,795	2,051
Food service managers .....	25.56	26.05	1,169	1,172	45.7	60,781	60,950	2,378
Medical and health services managers .....	36.13	30.96	1,522	1,238	42.1	79,137	64,399	2,190
Property, real estate, and community association managers .....	23.97	23.08	960	923	40.0	49,896	48,004	2,081
<b>Business and financial operations occupations</b> .....	29.61	27.88	1,199	1,115	40.5	60,915	57,584	2,058
Buyers and purchasing agents .....	29.90	27.89	1,196	1,115	40.0	62,191	58,001	2,080
Claims adjusters, appraisers, examiners, and investigators .....	32.62	28.59	1,300	1,144	39.8	67,589	59,467	2,072
Claims adjusters, examiners, and investigators .....	30.41	28.59	1,211	1,144	39.8	62,952	59,467	2,070
Cost estimators .....	31.95	32.83	1,278	1,313	40.0	66,452	68,291	2,080
Human resources, training, and labor relations specialists .....	25.00	22.98	1,004	919	40.2	52,228	47,798	2,089
Employment, recruitment, and placement specialists .....	26.01	22.98	977	790	37.6	50,804	41,080	1,953
Accountants and auditors .....	27.50	27.88	1,120	1,107	40.7	58,235	57,584	2,117

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Financial analysts and advisors .....	\$27.18	\$25.03	\$1,087	\$1,001	40.0	\$56,527	\$52,069	2,080
Loan counselors and officers	31.12	28.85	1,245	1,154	40.0	64,726	60,000	2,080
Loan officers .....	31.12	28.85	1,245	1,154	40.0	64,726	60,000	2,080
<b>Computer and mathematical science occupations</b> .....	37.73	31.73	1,519	1,313	40.3	78,996	68,301	2,094
Computer programmers .....	34.01	25.00	1,360	1,000	40.0	70,745	52,000	2,080
Computer software engineers	43.85	40.67	1,760	1,627	40.1	91,507	84,592	2,087
Computer software engineers, systems software .....	44.91	41.07	1,796	1,643	40.0	93,410	85,421	2,080
Computer support specialists	28.97	26.00	1,157	1,040	39.9	60,150	54,080	2,076
Computer systems analysts ....	70.58	54.81	2,898	2,242	41.1	150,704	116,588	2,135
Network and computer systems administrators .....	26.69	26.44	1,067	1,058	40.0	55,509	54,999	2,080
<b>Architecture and engineering occupations</b> .....	28.71	23.46	1,169	996	40.7	60,795	51,792	2,117
Engineers .....	40.07	35.57	1,645	1,423	41.1	85,553	73,981	2,135
Civil engineers .....	32.87	32.11	1,390	1,223	42.3	72,303	63,598	2,200
Electrical and electronics engineers .....	31.88	31.00	1,318	1,269	41.4	68,549	66,000	2,151
Mechanical engineers .....	42.69	35.99	1,708	1,440	40.0	88,804	74,859	2,080
Drafters .....	20.28	18.50	811	740	40.0	42,177	38,488	2,080
Architectural and civil drafters .....	20.21	18.50	808	740	40.0	42,029	38,488	2,080
Electrical and electronic engineering technicians	25.53	25.06	1,021	1,002	40.0	53,101	52,125	2,080
<b>Life, physical, and social science occupations</b> .....	25.74	25.47	1,025	1,010	39.8	53,287	52,520	2,070
<b>Community and social services occupations</b> .....	16.79	15.85	669	634	39.9	34,476	32,970	2,054
Counselors .....	22.81	20.19	912	808	40.0	44,128	41,999	1,935
Social workers .....	20.18	21.00	807	840	40.0	41,976	43,680	2,080
Child, family, and school social workers .....	18.28	19.71	731	788	40.0	38,026	40,997	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Miscellaneous community and social service specialists .....	\$11.35	\$11.44	\$450	\$458	39.7	\$23,425	\$23,795	2,064
Social and human service assistants .....	11.22	11.44	445	458	39.7	23,139	23,795	2,063
<b>Legal occupations</b> .....	21.75	17.50	900	700	41.4	46,794	36,400	2,152
Lawyers .....	36.11	32.56	1,661	1,615	46.0	86,364	84,001	2,392
<b>Education, training, and library occupations</b> .....	16.59	12.50	643	478	38.8	28,922	23,422	1,744
Postsecondary teachers .....	25.41	25.22	1,010	1,009	39.8	49,297	45,155	1,940
Primary, secondary, and special education school teachers .....	20.09	16.00	792	625	39.4	33,581	30,000	1,671
Teacher assistants .....	9.84	8.73	383	349	39.0	18,046	15,600	1,835
<b>Arts, design, entertainment, sports, and media occupations</b> .....	19.61	17.00	781	680	39.8	40,593	35,360	2,070
Designers .....	21.13	17.79	851	712	40.3	44,234	36,999	2,093
Graphic designers .....	22.24	17.79	889	712	40.0	46,251	36,999	2,080
Writers and editors .....	19.76	17.31	790	692	40.0	41,100	36,001	2,080
<b>Healthcare practitioner and technical occupations</b> .....	32.29	25.81	1,290	1,032	39.9	67,064	53,689	2,077
Pharmacists .....	53.78	55.00	2,145	2,200	39.9	111,565	114,400	2,074
Registered nurses .....	29.93	30.00	1,189	1,200	39.7	61,828	62,400	2,066
Therapists .....	42.79	45.67	1,712	1,827	40.0	89,010	95,000	2,080
Physical therapists .....	44.16	47.25	1,767	1,890	40.0	91,863	98,280	2,080
Diagnostic related technologists and technicians .....	25.97	29.81	1,039	1,192	40.0	54,016	62,001	2,080
Emergency medical technicians and paramedics .....	12.69	12.05	498	451	39.3	25,899	23,462	2,041
Health diagnosing and treating practitioner support technicians .....	16.55	17.00	647	680	39.1	33,656	35,360	2,034

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Licensed practical and licensed vocational nurses	\$20.25	\$19.83	\$788	\$793	38.9	\$40,992	\$41,253	2,024
<b>Healthcare support occupations</b> .....	12.55	11.14	471	438	37.6	24,511	22,799	1,953
Nursing, psychiatric, and home health aides .....	9.97	9.60	376	361	37.7	19,574	18,795	1,962
Home health aides .....	10.12	8.25	382	320	37.7	19,850	16,640	1,962
Nursing aides, orderlies, and attendants .....	10.01	9.80	381	382	38.1	19,816	19,852	1,980
Psychiatric aides .....	9.55	9.60	346	384	36.3	18,012	19,968	1,887
Miscellaneous healthcare support occupations .....	13.65	13.00	509	520	37.3	26,448	27,040	1,937
Dental assistants .....	17.39	17.00	581	556	33.4	30,228	28,930	1,739
Medical assistants .....	12.12	12.50	484	500	39.9	25,176	26,000	2,077
<b>Protective service occupations</b>	11.55	11.00	457	440	39.6	23,782	22,880	2,060
Security guards and gaming surveillance officers .....	12.84	12.93	505	476	39.3	26,257	24,752	2,044
Security guards .....	12.84	12.93	505	476	39.3	26,257	24,752	2,044
<b>Food preparation and serving related occupations</b> .....	7.79	8.00	296	299	38.0	15,383	15,502	1,974
First-line supervisors/managers, food preparation and serving workers .....	14.27	14.42	620	581	43.4	32,225	30,212	2,259
First-line supervisors/managers of food preparation and serving workers .....	14.15	14.42	616	581	43.6	32,042	30,212	2,265
Cooks .....	9.61	9.25	367	360	38.2	18,953	18,720	1,971
Cooks, fast food .....	8.65	9.00	315	330	36.4	16,369	17,160	1,893
Cooks, institution and cafeteria .....	10.32	10.36	388	389	37.6	18,708	17,472	1,813
Cooks, restaurant .....	10.18	9.64	394	386	38.7	20,487	20,047	2,012
Cooks, short order .....	8.88	9.00	353	360	39.8	18,382	18,720	2,071
Food preparation workers .....	8.01	7.50	309	291	38.6	16,058	15,106	2,005
Food service, tipped .....	3.95	2.50	144	99	36.4	7,477	5,138	1,893

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
Bartenders .....	\$6.45	\$6.50	\$221	\$180	34.2	\$11,467	\$9,338	1,778
Waiters and waitresses .....	3.08	2.35	112	86	36.5	5,841	4,472	1,898
Dining room and cafeteria attendants and bartender helpers .....	7.23	7.25	271	290	37.5	14,114	15,080	1,952
Fast food and counter workers .....	8.22	8.00	313	298	38.1	16,264	15,502	1,979
Combined food preparation and serving workers, including fast food .....	8.25	8.00	315	300	38.2	16,391	15,600	1,987
Counter attendants, cafeteria, food concession, and coffee shop .....	8.07	7.75	302	296	37.5	15,720	15,392	1,949
Dishwashers .....	8.22	8.00	319	300	38.7	16,562	15,600	2,014
Hosts and hostesses, restaurant, lounge, and coffee shop .....	8.04	8.00	302	290	37.5	15,703	15,080	1,952
<b>Building and grounds cleaning and maintenance occupations</b> .....	10.03	9.00	392	360	39.1	20,373	18,720	2,031
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	12.34	12.00	483	480	39.2	25,129	24,960	2,036
Building cleaning workers .....	9.07	8.50	353	340	39.0	18,364	17,680	2,026
Janitors and cleaners, except maids and housekeeping cleaners .....	9.07	8.50	355	342	39.2	18,474	17,809	2,037
Maids and housekeeping cleaners .....	8.66	8.50	334	340	38.5	17,359	17,680	2,004
Grounds maintenance workers .....	9.77	8.89	383	356	39.2	19,849	18,500	2,031
Landscaping and groundskeeping workers .....	9.60	8.89	376	356	39.1	19,483	18,500	2,029

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations</b> .....	\$10.81	\$8.93	\$417	\$340	38.6	\$21,672	\$17,680	2,005
First-line supervisors/managers of personal service workers	14.47	14.44	554	578	38.3	28,811	30,031	1,992
Miscellaneous entertainment attendants and related workers .....	9.92	11.10	392	444	39.5	20,371	23,088	2,054
Child care workers .....	8.55	8.00	338	320	39.5	17,570	16,640	2,055
Personal and home care aides	9.11	8.29	353	331	38.8	18,377	17,237	2,017
Recreation and fitness workers .....	16.04	19.23	538	577	33.5	27,966	30,000	1,743
<b>Sales and related occupations</b> .....	19.16	14.13	773	560	40.4	40,206	29,120	2,099
First-line supervisors/managers, sales workers .....	19.20	16.40	799	656	41.6	41,574	34,112	2,165
First-line supervisors/managers of retail sales workers ..	18.01	16.40	740	656	41.1	38,474	34,112	2,136
Retail sales workers .....	11.21	9.45	446	370	39.8	23,218	19,240	2,072
Cashiers, all workers .....	8.56	8.50	331	320	38.6	17,202	16,640	2,009
Cashiers .....	8.56	8.50	331	320	38.6	17,202	16,640	2,009
Counter and rental clerks and parts salespersons ..	11.62	11.00	465	440	40.0	24,199	22,880	2,082
Counter and rental clerks	9.67	8.75	377	350	39.0	19,590	18,200	2,027
Parts salespersons .....	12.90	12.00	526	480	40.8	27,364	24,960	2,121
Retail salespersons .....	12.58	10.00	510	400	40.5	26,503	20,800	2,106
Insurance sales agents .....	26.96	24.12	1,120	1,043	41.5	58,215	54,240	2,159
Securities, commodities, and financial services sales agents .....	44.67	30.68	1,787	1,227	40.0	92,920	63,810	2,080
Sales representatives, wholesale and manufacturing .....	27.38	26.25	1,104	997	40.3	57,404	51,861	2,097
Sales representatives, wholesale and manufacturing, technical and scientific products .....	34.06	26.77	1,386	1,071	40.7	72,081	55,673	2,116

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	\$25.28	\$24.04	\$1,016	\$961	40.2	\$52,852	\$49,957	2,091
Real estate brokers and sales agents .....	16.61	13.00	676	520	40.7	35,158	27,040	2,117
Real estate sales agents .....	16.61	13.00	676	520	40.7	35,158	27,040	2,117
Miscellaneous sales and related workers .....	16.79	13.78	672	551	40.0	34,931	28,662	2,080
<b>Office and administrative support occupations</b> .....	14.65	13.75	581	542	39.6	30,199	28,178	2,061
First-line supervisors/managers of office and administrative support workers .....	22.76	21.58	904	863	39.7	46,994	44,886	2,065
Financial clerks .....	14.20	13.56	563	542	39.6	29,248	28,080	2,060
Bill and account collectors	13.53	13.04	541	522	40.0	28,145	27,127	2,080
Billing and posting clerks and machine operators	13.75	14.00	538	548	39.1	27,981	28,481	2,035
Bookkeeping, accounting, and auditing clerks .....	15.83	15.00	626	600	39.6	32,533	31,200	2,055
Procurement clerks .....	19.14	17.66	766	706	40.0	39,810	36,722	2,080
Tellers .....	11.68	11.30	466	444	39.9	24,228	23,067	2,074
Credit authorizers, checkers, and clerks .....	14.02	13.46	561	538	40.0	29,153	27,997	2,080
Customer service representatives .....	15.22	15.00	605	600	39.8	31,395	31,200	2,063
Hotel, motel, and resort desk clerks .....	9.05	8.50	353	326	39.0	18,382	16,952	2,030
Loan interviewers and clerks	15.82	13.72	633	549	40.0	32,900	28,531	2,080
New accounts clerks .....	11.96	11.05	478	442	39.9	24,836	22,980	2,076
Order clerks .....	12.31	12.60	493	504	40.0	25,610	26,208	2,080
Receptionists and information clerks .....	11.68	11.22	464	446	39.7	24,092	23,184	2,063
Dispatchers .....	16.81	14.93	686	597	40.8	35,690	31,054	2,124
Dispatchers, except police, fire, and ambulance .....	17.56	19.10	720	764	41.0	37,425	39,728	2,131

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Production, planning, and expediting clerks .....	\$15.84	\$16.09	\$634	\$644	40.0	\$32,956	\$33,476	2,080
Shipping, receiving, and traffic clerks .....	13.49	12.85	532	514	39.4	27,674	26,728	2,051
Stock clerks and order fillers	10.90	10.50	433	420	39.7	22,525	21,840	2,066
Secretaries and administrative assistants .....	16.08	15.69	636	621	39.5	33,058	32,281	2,056
Executive secretaries and administrative assistants .....	18.64	18.06	738	723	39.6	38,378	37,573	2,059
Legal secretaries .....	16.53	16.00	661	640	40.0	34,391	33,280	2,080
Medical secretaries .....	14.24	12.00	557	480	39.1	28,949	24,960	2,033
Secretaries, except legal, medical, and executive	14.47	14.98	574	580	39.6	29,804	29,120	2,059
Data entry and information processing workers .....	12.25	11.50	490	460	40.0	25,487	23,920	2,080
Data entry keyers .....	11.77	10.63	471	425	40.0	24,486	22,100	2,080
Insurance claims and policy processing clerks .....	17.19	14.70	669	560	38.9	34,775	29,120	2,022
Office clerks, general .....	13.08	13.11	516	520	39.5	26,841	27,040	2,053
<b>Construction and extraction occupations</b> .....	16.07	14.25	644	570	40.1	33,386	29,368	2,077
First-line supervisors/managers of construction trades and extraction workers .....	26.20	22.50	1,074	880	41.0	55,856	45,760	2,132
Carpenters .....	16.32	16.00	653	640	40.0	33,475	33,280	2,051
Carpet, floor, and tile installers and finishers .....	17.00	17.25	659	690	38.8	34,281	35,886	2,017
Construction laborers .....	11.30	10.00	452	400	40.0	23,453	20,800	2,076
Construction equipment operators .....	15.05	15.00	602	600	40.0	31,312	31,200	2,080
Operating engineers and other construction equipment operators .....	16.10	15.10	644	604	40.0	33,494	31,408	2,080
Electricians .....	16.60	16.00	664	640	40.0	34,526	33,280	2,080

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Pipelayers, plumbers, pipefitters, and steamfitters .....	\$17.98	\$16.00	\$718	\$640	39.9	\$37,350	\$33,280	2,077
Plumbers, pipefitters, and steamfitters .....	18.45	17.50	737	700	39.9	38,312	36,400	2,077
Roofers .....	16.78	17.00	671	680	40.0	34,905	35,360	2,080
Helpers, construction trades ..	11.42	11.29	456	452	39.9	23,608	23,483	2,066
Miscellaneous construction and related workers .....	14.21	12.95	569	518	40.0	29,564	26,936	2,080
<b>Installation, maintenance, and repair occupations</b> .....	18.90	18.00	761	720	40.3	39,458	37,440	2,087
First-line supervisors/managers of mechanics, installers, and repairers .....	26.08	25.00	1,099	1,114	42.1	57,137	57,933	2,191
Computer, automated teller, and office machine repairers .....	16.78	15.64	671	626	40.0	34,902	32,527	2,080
Radio and telecommunications equipment installers and repairers .....	22.54	23.10	902	924	40.0	46,894	48,046	2,080
Telecommunications equipment installers and repairers, except line installers .....	22.54	23.10	902	924	40.0	46,894	48,046	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	19.49	18.04	788	722	40.4	40,992	37,521	2,103
Electrical and electronics repairers, commercial and industrial equipment .....	19.17	20.35	767	814	40.0	39,875	42,324	2,080
Automotive technicians and repairers .....	17.61	15.75	720	630	40.9	37,460	32,760	2,128
Automotive body and related repairers .....	16.04	13.50	672	530	41.9	34,934	27,560	2,177

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Automotive service technicians and mechanics .....	\$17.89	\$17.00	\$729	\$680	40.7	\$37,901	\$35,360	2,119
Bus and truck mechanics and diesel engine specialists ...	16.70	16.00	668	640	40.0	34,744	33,280	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	18.48	18.02	739	721	40.0	38,429	37,490	2,080
Mobile heavy equipment mechanics, except engines .....	18.56	18.15	742	726	40.0	38,609	37,752	2,080
Small engine mechanics .....	17.84	14.00	709	560	39.7	36,875	29,120	2,067
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	10.84	10.00	433	400	40.0	22,538	20,800	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	17.35	16.50	694	660	40.0	36,085	34,320	2,080
Industrial machinery installation, repair, and maintenance workers .....	16.34	16.00	652	640	39.9	33,860	33,280	2,073
Industrial machinery mechanics .....	21.96	20.96	878	839	40.0	45,672	43,603	2,080
Maintenance and repair workers, general .....	13.15	11.00	526	440	40.0	27,362	22,880	2,080
Maintenance workers, machinery .....	15.53	14.76	610	590	39.3	31,527	30,701	2,030
Line installers and repairers ...	26.61	28.16	1,065	1,127	40.0	55,356	58,579	2,080
Electrical power-line installers and repairers	30.83	30.27	1,233	1,211	40.0	64,129	62,957	2,080
Telecommunications line installers and repairers	25.30	27.43	1,012	1,097	40.0	52,620	57,044	2,080
Miscellaneous installation, maintenance, and repair workers .....	16.92	16.00	676	640	39.9	34,430	32,240	2,035

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> —Continued								
Helpers--installation, maintenance, and repair workers .....	\$11.45	\$11.25	\$458	\$450	40.0	\$22,628	\$23,400	1,975
<b>Production occupations</b> .....	13.71	12.62	546	506	39.8	28,395	26,312	2,071
First-line supervisors/managers of production and operating workers .....	22.05	20.78	885	831	40.1	46,011	43,218	2,086
Electrical, electronics, and electromechanical assemblers .....	10.79	11.00	431	440	40.0	22,433	22,880	2,080
Electrical and electronic equipment assemblers ..	10.80	11.00	432	440	40.0	22,464	22,880	2,080
Miscellaneous assemblers and fabricators .....	11.14	9.68	437	387	39.2	22,699	20,130	2,037
Butchers and other meat, poultry, and fish processing workers .....	13.48	12.60	533	462	39.5	27,723	24,024	2,056
Butchers and meat cutters ..	14.90	17.21	583	688	39.1	30,312	35,791	2,034
Computer control programmers and operators .....	16.27	14.55	651	582	40.0	33,852	30,264	2,080
Computer-controlled machine tool operators, metal and plastic .....	15.76	14.00	630	560	40.0	32,786	29,120	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	13.14	13.00	522	520	39.8	27,170	27,040	2,067
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	12.16	12.50	487	500	40.0	25,299	26,000	2,080
Machinists .....	17.08	17.75	687	710	40.2	35,742	36,920	2,092
Welding, soldering, and brazing workers .....	15.16	15.00	606	600	40.0	31,530	31,200	2,080
Welders, cutters, solderers, and brazers .....	15.14	15.00	606	600	40.0	31,494	31,200	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Miscellaneous metalworkers and plastic workers .....	\$10.37	\$9.00	\$415	\$360	40.0	\$21,580	\$18,720	2,080
Printers .....	16.71	15.00	665	600	39.8	34,561	31,200	2,068
Printing machine operators	15.67	14.25	627	570	40.0	32,591	29,640	2,080
Laundry and dry-cleaning workers .....	9.54	9.45	371	378	38.9	19,294	19,656	2,022
Woodworking machine setters, operators, and tenders .....	12.23	11.00	489	440	40.0	25,435	22,880	2,080
Miscellaneous plant and system operators .....	27.56	28.68	1,102	1,147	40.0	57,318	59,654	2,080
Crushing, grinding, polishing, mixing, and blending workers .....	12.96	14.32	519	573	40.0	26,967	29,786	2,080
Inspectors, testers, sorters, samplers, and weighers ....	16.94	16.00	676	640	39.9	35,143	33,280	2,075
Packaging and filling machine operators and tenders .....	11.50	10.50	460	420	40.0	23,923	21,840	2,080
Miscellaneous production workers .....	12.23	11.49	489	460	39.9	25,407	23,899	2,077
Helpers--production workers .....	10.10	9.14	403	365	39.9	20,982	19,001	2,077
<b>Transportation and material moving occupations</b> .....	14.03	12.50	579	500	41.3	30,048	26,021	2,142
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	16.46	15.13	658	605	40.0	34,238	31,470	2,080
Driver/sales workers and truck drivers .....	15.55	14.30	666	600	42.8	34,633	31,200	2,228
Driver/sales workers .....	13.84	14.14	562	540	40.6	29,223	28,092	2,112
Truck drivers, heavy and tractor-trailer .....	16.61	15.24	733	646	44.1	38,131	33,592	2,296
Truck drivers, light or delivery services .....	13.59	12.00	554	500	40.8	28,831	25,999	2,122
Industrial truck and tractor operators .....	11.67	10.50	467	420	40.0	24,282	21,840	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> —Continued								
Laborers and material movers, hand .....	\$10.18	\$9.75	\$402	\$377	39.5	\$20,754	\$19,581	2,039
Cleaners of vehicles and equipment .....	9.91	10.05	396	402	40.0	20,614	20,904	2,080
Laborers and freight, stock, and material movers, hand .....	10.77	10.00	425	396	39.4	21,818	20,592	2,026
Packers and packagers, hand .....	8.46	8.04	327	320	38.7	17,012	16,640	2,010

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.