

RSE Table 21

**Civilian supervisory workers: Relative standard errors of mean weekly and annual earnings for selected management occupations**

Occupation <sup>1</sup>	Weekly <sup>2</sup>		Annual <sup>4</sup>	
	Mean earnings	Relative error <sup>3</sup>	Mean earnings	Relative error <sup>3</sup>
<b>Management occupations</b>				
Team leader .....	\$1,287	5.8%	\$65,533	5.8%
First line .....	1,666	2.6	85,833	2.6
Second line .....	2,299	5.6	119,380	5.6
Third line .....	4,538	18.1	235,959	18.1
Chief executives				
Second line .....	3,146	27.0	163,597	27.0
General and operations managers				
First line .....	1,781	11.4	92,637	11.4
Second line .....	1,957	11.5	101,761	11.5
Marketing managers				
First line .....	2,326	16.2	120,970	16.2
Sales managers				
First line .....	2,392	17.6	124,386	17.6
Administrative services managers				
First line .....	1,065	4.4	55,374	4.4
Computer and information systems managers				
Team leader .....	1,801	11.8	93,645	11.8
Financial managers				
Team leader .....	1,329	12.4	69,122	12.4
First line .....	1,894	8.4	98,202	8.4
Second line .....	2,660	11.0	138,338	11.0
Compensation and benefits managers				
First line .....	1,543	5.2	80,232	5.2
Industrial production managers				
First line .....	1,552	7.0	80,688	7.0
Transportation, storage, and distribution managers				
First line .....	1,343	10.8	69,517	10.8
Construction managers				
Team leader .....	1,398	15.1	72,717	15.1
First line .....	1,430	8.7	74,342	8.7
Education administrators, elementary and secondary school				
Team leader .....	1,693	5.9	73,072	5.9
First line .....	1,636	4.8	73,126	4.8
Education administrators, postsecondary				
First line .....	1,197	10.1	62,243	10.1
Engineering managers				
First line .....	2,283	5.8	118,741	5.8
Food service managers				
First line .....	1,091	9.4	56,749	9.4
Medical and health services managers				
First line .....	1,533	8.3	79,723	8.3

See footnotes at end of table.

**RSE Table 21**                      **Civilian supervisory workers: Relative standard errors of mean weekly and annual earnings for selected management occupations — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>		Annual <sup>4</sup>	
	Mean earnings	Relative error <sup>3</sup>	Mean earnings	Relative error <sup>3</sup>
<b>Management occupations –Continued</b>				
Property, real estate, and community association managers				
First line .....	\$1,057	13.2%	\$54,988	13.2%
Social and community service managers				
First line .....	983	21.1	51,096	21.1

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees, exclusive of overtime.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.