

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,397	\$1,287	40.3	\$72,197	\$66,168	2,081
First line .....	1,732	1,615	40.0	89,134	84,000	2,059
Second line .....	2,307	2,129	40.3	119,405	110,032	2,087
Third line .....	4,164	3,096	40.2	204,717	160,501	1,974
Chief executives						
Second line .....	3,243	3,206	40.0	167,223	166,731	2,063
General and operations managers						
First line .....	1,736	1,575	40.7	90,171	81,888	2,115
Second line .....	2,480	2,086	40.4	128,980	108,451	2,101
Marketing managers						
Team leader .....	1,495	1,586	40.5	77,730	82,451	2,108
First line .....	2,277	2,481	41.3	118,419	129,000	2,147
Sales managers						
First line .....	2,137	1,923	40.7	111,105	100,006	2,115
Administrative services managers						
First line .....	1,506	1,503	40.5	78,308	78,177	2,107
Computer and information systems managers						
First line .....	2,054	1,988	39.7	106,819	103,397	2,064
Financial managers						
Team leader .....	1,512	1,250	40.0	78,644	65,000	2,080
First line .....	1,932	1,790	40.3	100,129	91,574	2,090
Second line .....	2,403	2,616	41.1	124,978	136,013	2,135
Industrial production managers						
First line .....	1,725	1,686	40.0	89,722	87,651	2,080
Transportation, storage, and distribution managers						
First line .....	1,415	1,300	40.0	73,577	67,600	2,080
Construction managers						
First line .....	1,834	1,885	40.6	95,356	98,010	2,109
Education administrators, preschool and child care center/program						
First line .....	940	794	39.7	43,954	41,267	1,855
Education administrators, elementary and secondary school						
First line .....	2,263	2,474	40.4	107,379	109,276	1,919
Education administrators, postsecondary						
First line .....	1,524	1,307	39.9	79,225	67,981	2,075
Engineering managers						
First line .....	2,260	2,365	40.2	117,546	122,990	2,092
Second line .....	2,947	2,915	40.4	153,267	151,574	2,098
Food service managers						
First line .....	1,265	1,086	42.3	65,087	50,823	2,178

See footnotes at end of table.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Lodging managers						
First line .....	\$768	\$607	40.4	\$39,911	\$31,554	2,103
Medical and health services managers						
First line .....	1,789	1,654	39.4	93,008	86,020	2,047
Second line .....	1,901	2,086	40.0	98,860	108,451	2,080
Property, real estate, and community association managers						
First line .....	1,352	1,307	40.0	70,299	67,974	2,080
Social and community service managers						
First line .....	1,219	1,110	39.7	63,369	57,741	2,064

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are based on the straight-time annual wages or salaries

paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.