

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$16.58	3.2%	\$661	3.1%	\$34,270	3.1%
Management occupations	32.62	7.1	1,373	7.2	71,358	7.2
General and operations managers	33.72	10.5	1,566	10.4	81,380	10.4
Marketing and sales managers	28.69	20.3	1,157	20.5	60,159	20.5
Financial managers	39.45	14.8	1,706	17.4	88,733	17.4
Construction managers	29.88	13.3	1,234	13.2	64,164	13.2
Education administrators	19.91	21.0	797	21.0	41,421	21.0
Business and financial operations occupations	27.26	6.9	1,101	7.0	57,228	7.0
Cost estimators	22.16	12.2	919	12.4	47,787	12.4
Human resources, training, and labor relations specialists	22.55	6.5	902	6.5	46,911	6.5
Accountants and auditors	21.78	9.6	871	9.6	45,301	9.6
Loan counselors and officers	32.21	15.1	1,288	15.1	66,997	15.1
Loan officers	34.43	14.2	1,377	14.2	71,612	14.2
Computer and mathematical science occupations	31.55	8.6	1,267	8.6	65,881	8.6
Computer software engineers	39.41	9.4	1,584	9.6	82,343	9.6
Computer software engineers, applications	36.55	4.8	1,472	5.3	76,526	5.3
Computer software engineers, systems software	45.37	15.4	1,815	15.4	94,367	15.4
Computer support specialists	19.64	19.0	786	19.0	40,848	19.0
Computer systems analysts	37.41	21.2	1,497	21.2	77,821	21.2
Architecture and engineering occupations	33.22	15.7	1,356	16.5	70,505	16.5
Engineers	43.09	14.2	1,822	17.0	94,767	17.0
Drafters	22.14	6.9	844	3.3	43,882	3.3
Engineering technicians, except drafters	26.58	16.0	1,063	16.0	55,292	16.0
Life, physical, and social science occupations	33.56	11.3	1,387	14.2	72,115	14.2
Community and social services occupations	16.45	.6	649	1.1	33,733	1.1
Social workers	15.64	7.0	619	6.5	32,183	6.5
Education, training, and library occupations	17.42	8.1	671	8.0	27,805	8.0
Primary, secondary, and special education school teachers	16.94	6.9	627	6.0	24,284	6.0
Arts, design, entertainment, sports, and media occupations	19.86	6.8	803	6.8	41,758	6.8

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Healthcare practitioner and technical occupations	\$31.07	16.0%	\$1,223	15.3%	\$63,619	15.3%
Registered nurses	29.83	14.1	1,183	13.9	61,540	13.9
Health diagnosing and treating practitioner support technicians	15.96	13.9	633	13.8	32,891	13.8
Licensed practical and licensed vocational nurses	16.81	6.7	670	6.7	34,840	6.7
Healthcare support occupations	11.85	4.4	468	4.5	24,327	4.5
Nursing, psychiatric, and home health aides	9.09	2.9	360	2.2	18,741	2.2
Nursing aides, orderlies, and attendants	9.07	3.5	358	2.7	18,638	2.7
Miscellaneous healthcare support occupations	13.41	4.8	529	5.3	27,454	5.3
Medical assistants	13.00	7.3	513	8.1	26,666	8.1
Protective service occupations	9.96	9.6	382	6.9	19,861	6.9
Security guards and gaming surveillance officers	10.05	10.5	382	7.8	19,873	7.8
Security guards	10.05	10.5	382	7.8	19,873	7.8
Food preparation and serving related occupations	8.41	2.6	315	5.7	16,330	5.7
First-line supervisors/managers, food preparation and serving workers	12.83	7.0	556	11.0	28,891	11.0
First-line supervisors/managers of food preparation and serving workers	12.87	7.7	559	12.2	29,072	12.2
Cooks	9.19	2.9	355	4.5	18,460	4.5
Cooks, fast food	7.94	2.3	281	4.3	14,598	4.3
Cooks, restaurant	10.46	7.2	388	9.9	20,174	9.9
Food service, tipped	5.07	25.2	162	14.6	8,400	14.6
Waiters and waitresses	2.64	10.4	96	7.5	4,973	7.5
Fast food and counter workers	8.27	2.5	318	4.3	16,379	4.3
Combined food preparation and serving workers, including fast food	8.21	2.8	315	4.8	16,167	4.8
Building and grounds cleaning and maintenance occupations	10.18	3.9	403	4.1	20,950	4.1
Building cleaning workers	9.64	4.0	380	3.9	19,738	3.9
Janitors and cleaners, except maids and housekeeping cleaners	10.47	6.8	415	6.7	21,598	6.7
Grounds maintenance workers	8.93	3.5	357	3.5	18,581	3.5
Personal care and service occupations	9.03	6.1	359	6.3	18,486	6.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Sales and related occupations	\$16.14	5.1%	\$654	5.0%	\$34,015	5.0%
First-line supervisors/managers, sales workers	16.71	7.8	714	6.2	37,151	6.2
First-line supervisors/managers of retail sales workers	15.67	7.8	673	6.0	35,016	6.0
Retail sales workers	11.60	3.7	461	3.4	23,977	3.4
Cashiers, all workers	8.67	2.8	340	3.1	17,699	3.1
Cashiers	8.67	2.8	340	3.1	17,699	3.1
Counter and rental clerks and parts salespersons	13.51	16.2	541	15.7	28,122	15.7
Parts salespersons	14.01	19.2	567	18.9	29,464	18.9
Retail salespersons	13.16	10.5	527	10.7	27,380	10.7
Insurance sales agents	28.29	20.6	1,131	20.6	58,837	20.6
Sales representatives, wholesale and manufacturing	27.16	8.5	1,121	8.6	58,304	8.6
Sales representatives, wholesale and manufacturing, technical and scientific products	30.60	14.7	1,308	11.7	68,021	11.7
Sales representatives, wholesale and manufacturing, except technical and scientific products	24.47	10.1	984	10.0	51,167	10.0
Miscellaneous sales and related workers	11.65	28.0	466	28.0	24,222	28.0
Office and administrative support occupations	14.35	3.1	570	3.1	29,656	3.1
First-line supervisors/managers of office and administrative support workers	19.01	6.3	761	7.0	39,588	7.0
Financial clerks	14.84	2.9	585	3.5	30,420	3.5
Bill and account collectors	15.35	2.6	591	2.2	30,707	2.2
Billing and posting clerks and machine operators	13.93	4.3	549	4.5	28,568	4.5
Bookkeeping, accounting, and auditing clerks	16.38	4.6	645	5.0	33,561	5.0
Payroll and timekeeping clerks	15.29	5.2	612	5.2	31,805	5.2
Procurement clerks	13.16	16.1	526	16.1	27,365	16.1
Tellers	11.86	3.3	469	3.7	24,367	3.7
Customer service representatives	15.33	11.8	613	11.8	31,883	11.8
Loan interviewers and clerks	15.84	10.0	631	10.0	32,821	10.0
Order clerks	13.83	12.5	553	12.5	28,758	12.5
Receptionists and information clerks	12.75	8.4	509	8.4	26,472	8.4
Dispatchers	15.39	8.6	626	8.7	32,537	8.7
Dispatchers, except police, fire, and ambulance	15.39	8.6	626	8.7	32,537	8.7

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support occupations –Continued						
Shipping, receiving, and traffic clerks	\$15.97	4.7%	\$635	4.7%	\$33,032	4.7%
Stock clerks and order fillers	10.75	4.6	426	4.8	22,147	4.8
Secretaries and administrative assistants	16.17	8.1	645	8.3	33,508	8.3
Executive secretaries and administrative assistants	22.75	2.1	921	3.3	47,880	3.3
Medical secretaries	14.34	5.2	572	5.0	29,672	5.0
Secretaries, except legal, medical, and executive	15.02	6.0	594	6.5	30,870	6.5
Data entry and information processing workers	14.20	10.3	568	10.3	29,544	10.3
Data entry keyers	13.54	11.0	542	11.0	28,170	11.0
Insurance claims and policy processing clerks	18.74	7.4	714	6.3	37,115	6.3
Office clerks, general	12.55	6.8	501	5.8	26,048	5.8
Construction and extraction occupations	14.82	2.6	589	2.5	30,441	2.5
First-line supervisors/managers of construction trades and extraction workers	22.44	10.1	905	10.1	47,085	10.1
Carpenters	16.32	7.2	641	7.3	33,343	7.3
Construction laborers	12.53	6.2	501	6.2	26,060	6.2
Construction equipment operators	13.57	8.6	543	8.6	27,793	8.6
Operating engineers and other construction equipment operators	13.67	9.9	547	9.9	28,426	9.9
Pipelayers, plumbers, pipefitters, and steamfitters	18.75	4.3	750	4.3	38,996	4.3
Plumbers, pipefitters, and steamfitters	18.75	4.3	750	4.3	38,996	4.3
Helpers, construction trades	11.92	3.2	469	3.5	23,801	3.5
Installation, maintenance, and repair occupations	16.84	5.7	677	5.7	35,168	5.7
First-line supervisors/managers of mechanics, installers, and repairers	19.19	5.2	816	5.1	42,409	5.1
Automotive technicians and repairers	19.46	5.4	780	5.9	40,518	5.9
Automotive service technicians and mechanics	19.63	7.6	807	7.9	41,947	7.9
Bus and truck mechanics and diesel engine specialists	18.64	11.5	746	11.5	38,773	11.5
Heavy vehicle and mobile equipment service technicians and mechanics	17.77	14.9	704	14.9	36,592	14.9

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair occupations –Continued						
Heating, air conditioning, and refrigeration mechanics and installers	\$15.88	6.0%	\$635	6.0%	\$33,031	6.0%
Industrial machinery installation, repair, and maintenance workers	15.16	10.9	606	10.9	31,523	10.9
Industrial machinery mechanics	22.63	8.0	905	8.0	47,078	8.0
Maintenance and repair workers, general ..	12.81	12.0	512	12.0	26,614	12.0
Line installers and repairers	24.85	4.8	994	4.8	51,686	4.8
Miscellaneous installation, maintenance, and repair workers	14.11	6.6	564	6.6	29,354	6.6
Production occupations	14.03	3.9	551	3.6	28,652	3.6
First-line supervisors/managers of production and operating workers	21.01	10.0	847	10.0	44,044	10.0
Miscellaneous assemblers and fabricators	10.40	4.6	411	4.2	21,356	4.2
Machine tool cutting setters, operators, and tenders, metal and plastic	16.22	10.7	615	15.0	31,976	15.0
Welding, soldering, and brazing workers	15.11	4.6	588	6.6	30,561	6.6
Welders, cutters, solderers, and brazers	14.58	3.8	565	6.6	29,384	6.6
Miscellaneous metalworkers and plastic workers	12.79	15.4	511	15.3	26,549	15.3
Laundry and dry-cleaning workers	8.83	5.5	341	7.1	17,744	7.1
Woodworking machine setters, operators, and tenders	13.95	8.8	558	8.8	29,025	8.8
Woodworking machine setters, operators, and tenders, except sawing	14.81	8.1	593	8.1	30,812	8.1
Crushing, grinding, polishing, mixing, and blending workers	13.99	2.3	560	2.3	29,097	2.3
Inspectors, testers, sorters, samplers, and weighers	14.35	8.1	582	8.3	30,253	8.3
Painting workers	11.96	5.8	442	2.4	23,003	2.4
Coating, painting, and spraying machine setters, operators, and tenders	11.96	5.8	442	2.4	23,003	2.4
Miscellaneous production workers	10.68	7.7	419	7.4	21,770	7.4
Paper goods machine setters, operators, and tenders	11.87	9.3	437	10.2	22,746	10.2
Helpers--production workers	11.46	4.4	456	4.3	23,606	4.3
Transportation and material moving occupations	13.38	4.8	542	5.2	28,057	5.2
Driver/sales workers and truck drivers	14.79	8.2	609	9.2	31,397	9.2
Driver/sales workers	13.37	21.0	519	22.4	27,006	22.4

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Transportation and material moving occupations –Continued						
Truck drivers, heavy and tractor-trailer	\$15.54	6.7%	\$657	8.4%	\$33,604	8.4%
Truck drivers, light or delivery services	13.93	14.1	559	14.2	29,042	14.2
Industrial truck and tractor operators	12.47	3.8	499	3.8	25,944	3.8
Laborers and material movers, hand	11.35	5.0	453	5.1	23,555	5.1
Laborers and freight, stock, and material movers, hand	11.36	6.2	453	6.4	23,547	6.4
Packers and packagers, hand	12.05	10.5	482	10.5	25,068	10.5

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

⁴ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees, exclusive of overtime.

⁵ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.