Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$22.16 | \$18.13 | \$873 | \$719 | 39.4 | \$44,226 | \$37,066 | 1,995 |
| Management occupations $\qquad$ General and operations | 43.01 | 38.60 | 1,754 | 1,574 | 40.8 | 90,452 | 80,779 | 2,103 |
| managers ....................... | 39.63 | 33.27 | 1,658 | 1,371 | 41.8 | 86,230 | 71,294 | 2,176 |
| Advertising and promotions managers | 42.15 | 44.23 | 1,686 | 1,769 | 40.0 | 87,675 | 92,000 | 2,080 |
| Marketing and sales managers | 48.00 | 43.75 | 1,983 | 1,870 | 41.3 | 103,122 | 97,218 | 2,149 |
| Marketing managers .......... | 46.99 | 43.75 | 1,872 | 1,864 | 39.8 | 97,340 | 96,903 | 2,071 |
| Sales managers ................ | 49.35 | 43.27 | 2,146 | 1,920 | 43.5 | 111,609 | 99,865 | 2,262 |
| Public relations managers ..... | 36.63 | 36.54 | 1,430 | 1,408 | 39.0 | 74,358 | 73,236 | 2,030 |
| Administrative services managers $\qquad$ | 34.85 | 36.22 | 1,414 | 1,449 | 40.6 | 73,521 | 75,327 | 2,110 |
| Computer and information systems managers | 52.10 | 49.38 | 2,084 | 1,949 | 40.0 | 108,365 | 101,363 | 2,080 |
| Financial managers ............... | 45.12 | 39.20 | 1,848 | 1,652 | 41.0 | 96,054 | 85,904 | 2,129 |
| Human resources managers ... | 37.09 | 31.25 | 1,526 | 1,272 | 41.1 | 79,364 | 66,150 | 2,140 |
| Industrial production managers | 40.51 | 39.35 | 1,694 | 1,640 | 41.8 | 88,085 | 85,293 | 2,174 |
| Purchasing managers ........... | 57.25 | 37.71 | 2,347 | 1,771 | 41.0 | 122,069 | 92,082 | 2,132 |
| Transportation, storage, and distribution managers ...... | 36.41 | 40.58 | 1,463 | 1,623 | 40.2 | 74,995 | 82,447 | 2,060 |
| Construction managers ......... | 41.75 | 33.65 | 1,712 | 1,476 | 41.0 | 88,129 | 74,999 | 2,111 |
| Education administrators ....... | 45.24 | 47.00 | 1,843 | 1,847 | 40.7 | 88,949 | 81,368 | 1,966 |
| Education administrators, elementary and secondary school $\qquad$ | 46.48 | 47.00 | 1,860 | 1,836 | 40.0 | 86,153 | 80,101 | 1,854 |
| Education administrators, postsecondary | 45.81 | 51.47 | 1,943 | 2,059 | 42.4 | 100,254 | 107,060 | 2,188 |
| Engineering managers .......... | 54.01 | 55.58 | 2,161 | 2,223 | 40.0 | 112,350 | 115,606 | 2,080 |
| Medical and health services managers $\qquad$ | 37.67 | 34.94 | 1,505 | 1,378 | 39.9 | 78,254 | 71,663 | 2,077 |
| Property, real estate, and community association managers $\qquad$ | 27.64 | 24.52 | 1,104 | 981 | 39.9 | 57,410 | 51,000 | 2,077 |
| Social and community service managers $\qquad$ | 26.70 | 27.08 | 1,054 | 1,054 | 39.5 | 54,830 | 54,783 | 2,054 |
| Business and financial operations occupations | 30.39 | 27.78 | 1,218 | 1,107 | 40.1 | 63,272 | 57,587 | 2,082 |
| Buyers and purchasing agents | 30.69 | 28.85 | 1,241 | 1,183 | 40.5 | 64,557 | 61,499 | 2,104 |
| buyers, except farm <br> products $\qquad$ | 35.36 | 32.97 | 1,425 | 1,346 | 40.3 | 74,085 | 70,001 | 2,095 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Computer and mathematical science occupations | \$32.50 | \$31.39 | \$1,305 | \$1,255 | 40.2 | \$67,681 | \$65,004 | 2,083 |
| Computer programmers ......... | 31.82 | 31.00 | 1,270 | 1,224 | 39.9 | 66,066 | 63,627 | 2,076 |
| Computer software engineers | 39.38 | 38.38 | 1,612 | 1,587 | 40.9 | 83,823 | 82,499 | 2,129 |
| Computer software engineers, applications | 37.33 | 36.06 | 1,537 | 1,451 | 41.2 | 79,911 | 75,450 | 2,140 |
| Computer software engineers, systems software $\qquad$ | 41.98 | 41.18 | 1,706 | 1,739 | 40.6 | 88,728 | 90,420 | 2,114 |
| Computer support specialists | 22.07 | 20.43 | 882 | 817 | 40.0 | 45,634 | 41,999 | 2,068 |
| Computer systems analysts .... | 37.43 | 36.85 | 1,497 | 1,474 | 40.0 | 77,680 | 76,638 | 2,075 |
| Database administrators ......... | 33.15 | 31.64 | 1,333 | 1,192 | 40.2 | 69,316 | 61,991 | 2,091 |
| Network and computer systems administrators $\qquad$ | 29.05 | 27.66 | 1,165 | 1,107 | 40.1 | 60,299 | 57,599 | 2,076 |
| Network systems and data communications analysts | 27.58 | 25.42 | 1,104 | 956 | 40.0 | 57,431 | 49,692 | 2,083 |
| Actuaries ............................. | 37.61 | 30.79 | 1,469 | 1,180 | 39.1 | 76,414 | 61,371 | 2,032 |
| Architecture and engineering occupations | 33.18 | 31.71 | 1,342 | 1,303 | 40.5 | 69,800 | 67,746 | 2,104 |
| Engineers | 37.47 | 36.67 | 1,523 | 1,481 | 40.7 | 79,217 | 77,000 | 2,114 |
| Chemical engineers .......... | 43.69 | 37.74 | 1,741 | 1,510 | 39.8 | 90,539 | 78,499 | 2,072 |
| Civil engineers ................. | 35.81 | 36.03 | 1,482 | 1,394 | 41.4 | 77,073 | 72,509 | 2,152 |
| Computer hardware engineers | 28.72 | 24.75 | 1,251 | 1,182 | 43.6 | 65,062 | 61,479 | 2,265 |
| Electrical and electronics engineers $\qquad$ | 35.23 | 35.22 | 1,435 | 1,422 | 40.7 | 74,597 | 73,957 | 2,117 |
| Electrical engineers ....... | 34.76 | 35.19 | 1,423 | 1,422 | 40.9 | 74,017 | 73,957 | 2,129 |
| Electronics engineers, except computer . | 36.73 | 35.22 | 1,469 | 1,409 | 40.0 | 76,404 | 73,247 | 2,080 |
| Environmental engineers ... | 31.36 | 30.79 | 1,254 | 1,231 | 40.0 | 65,224 | 64,037 | 2,080 |
| Industrial engineers, including health and safety $\qquad$ | 35.17 | 35.85 | 1,446 | 1,443 | 41.1 | 75,189 | 75,036 | 2,138 |
| Industrial engineers ....... | 35.56 | 36.06 | 1,465 | 1,492 | 41.2 | 76,159 | 77,574 | 2,142 |
| Materials engineers ............ | 37.84 | 35.42 | 1,514 | 1,417 | 40.0 | 78,713 | 73,667 | 2,080 |
| Mechanical engineers ........ | 38.29 | 37.30 | 1,553 | 1,507 | 40.6 | 80,736 | 78,349 | 2,109 |
| Drafters ............................... | 24.83 | 24.53 | 993 | 981 | 40.0 | 51,655 | 51,022 | 2,080 |
| Architectural and civil drafters $\qquad$ | 26.23 | 25.00 | 1,049 | 1,000 | 40.0 | 54,561 | 52,000 | 2,080 |
| Mechanical drafters .......... | 24.42 | 24.02 | 977 | 961 | 40.0 | 50,798 | 49,962 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 25.30 | 24.00 | 1,016 | 955 | 40.1 | 52,798 | 49,670 | 2,087 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annua ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering <br> occupations -Continued <br> Civil engineering <br> technicians .................... $\$ 23.25$ $\$ 22.81$ $\$ 930$ $\$ 912$ 40.0 $\$ 48,363$ $\$ 47,445$  <br> 2,080         |  |  |  |  |  |  |  |  |
| Electrical and electronic engineering technicians <br> Electro-mechanical | 25.83 | 23.49 | 1,036 | 940 | 40.1 | 53,835 | 48,859 | 2,084 |
| technicians | 23.67 | 25.85 | 982 | 1,000 | 41.5 | 51,050 | 52,021 | 2,156 |
| Industrial engineering technicians $\qquad$ | 24.44 | 25.15 | 995 | 1,006 | 40.7 | 51,690 | 52,312 | 2,115 |
| Mechanical engineering technicians $\qquad$ | 27.02 | 27.00 | 1,081 | 1,080 | 40.0 | 56,209 | 56,160 | 2,080 |
|  |  |  |  |  |  |  |  |  |
|  | 29.67 | 27.16 | 1,170 | 978 | 39.4 | 60,825 | 50,842 | 2,050 |
| Biological scientists .......... | 32.82 | 32.05 | 1,309 | 1,282 | 39.9 | 68,044 | 66,664 | 2,073 |
| Medical scientists | 27.31 | 23.08 | 1,065 | 948 | 39.0 | 55,357 | 49,275 | 2,027 |
| Physical scientists ................ | 37.75 | 36.91 | 1,515 | 1,477 | 40.1 | 77,497 | 72,401 | 2,053 |
| Chemists and materials scientists | 39.31 | 36.97 | 1,598 | 1,479 | 40.7 | 83,117 | 76,900 | 2,114 |
| Chemists ...... | 38.97 | 37.88 | 1,588 | 1,506 | 40.7 | 82,570 | 78,324 | 2,119 |
| Environmental scientists and geoscientists $\qquad$ | 31.10 | 32.95 | 1,224 | 1,309 | 39.4 | 63,664 | 68,078 | 2,047 |
| Environmental scientists and specialists, including health ....... | 31.63 | 33.28 | 1,238 | 1,331 | 39.1 | 64,361 | 69,222 | 2,035 |
| Market and survey researchers $\qquad$ | 32.51 | 32.65 | 1,324 | 1,306 | 40.7 | 68,848 | 67,904 | 2,117 |
| Market research analysts ... | 32.36 | 32.65 | 1,322 | 1,217 | 40.9 | 68,745 | 63,305 | 2,124 |
| Psychologists ...................... | 47.57 | 45.52 | 1,735 | 1,679 | 36.5 | 81,342 | 76,200 | 1,710 |
| Clinical, counseling, and school psychologists .... | 47.57 | 45.52 | 1,735 | 1,679 | 36.5 | 81,342 | 76,200 | 1,710 |
| Urban and regional planners .. | 35.50 | 34.59 | 1,340 | 1,384 | 37.7 | 69,677 | 71,949 | 1,963 |
| Biological technicians .......... | 19.55 | 19.10 | 771 | 764 | 39.4 | 40,104 | 39,728 | 2,051 |
| Chemical technicians ............ | 23.26 | 21.42 | 931 | 857 | 40.0 | 48,387 | 44,545 | 2,080 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 19.25 | 17.09 | 764 | 684 | 39.7 | 39,705 | 35,547 | 2,062 |
| Community and social services occupations Counselors $\qquad$ | 20.69 | 18.27 | 813 | 726 | 39.3 | 41,391 | 38,189 | 2,001 |
|  | 22.39 | 19.23 | 881 | 769 | 39.4 | 43,680 | 40,248 | 1,951 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations -Continued |  |  |  |  |  |  |  |  |
| Educational, vocational, and school counselors .. | \$27.90 | \$20.19 | \$1,076 | \$808 | 38.5 | \$50,612 | \$41,999 | 1,814 |
| Mental health counselors ... | 18.05 | 17.90 | 722 | 716 | 40.0 | 37,544 | 37,232 | 2,080 |
| Rehabilitation counselors .. | 16.16 | 15.82 | 661 | 641 | 40.9 | 34,393 | 33,328 | 2,128 |
| Social workers ..................... | 21.67 | 18.94 | 851 | 742 | 39.2 | 43,027 | 39,078 | 1,985 |
| Child, family, and school social workers $\qquad$ | 24.57 | 19.92 | 949 | 785 | 38.6 | 46,220 | 41,018 | 1,881 |
| Medical and public health social workers $\qquad$ | 23.73 | 22.65 | 945 | 906 | 39.8 | 48,809 | 47,112 | 2,057 |
| Mental health and substance abuse social workers $\qquad$ | 18.51 | 16.35 | 731 | 654 | 39.5 | 37,902 | 34,008 | 2,047 |
| Miscellaneous community and social service specialists $\qquad$ | 18.93 | 16.66 | 742 | 646 | 39.2 | 38,595 | 33,573 | 2,039 |
| Probation officers and correctional treatment specialists ..................... | 25.49 | 25.25 | 1,006 | 1,010 | 39.5 | 52,297 | 52,520 | 2,052 |
| Social and human service assistants $\qquad$ | 14.97 | 14.32 | 589 | 558 | 39.4 | 30,630 | 28,999 | 2,046 |
| Clergy ................................. | 20.45 | 17.24 | 826 | 715 | 40.4 | 42,955 | 37,190 | 2,101 |
| Legal occupations ................... | 47.00 | 41.03 | 1,905 | 1,591 | 40.5 | 99,051 | 82,726 | 2,108 |
| Lawyers ............................. | 57.69 | 55.47 | 2,372 | 2,272 | 41.1 | 123,334 | 118,144 | 2,138 |
| Paralegals and legal assistants | 27.70 | 26.13 | 1,078 | 1,045 | 38.9 | 56,064 | 54,350 | 2,024 |
| Miscellaneous legal support workers $\qquad$ | 21.56 | 20.05 | 872 | 808 | 40.4 | 45,343 | 42,000 | 2,103 |
| Education, training, and <br> library occupations | 36.97 | 37.23 | 1,356 | 1,385 | 36.7 | 53,593 | 54,133 | 1,450 |
| Postsecondary teachers .......... | 48.23 | 43.69 | 1,915 | 1,724 | 39.7 | 79,922 | 69,000 | 1,657 |
| Business teachers, postsecondary | 40.81 | 26.71 | 1,631 | 1,069 | 40.0 | 70,715 | 55,563 | 1,733 |
| Math and computer teachers, postsecondary Computer science | 52.57 | 49.76 | 2,055 | 1,990 | 39.1 | 81,598 | 81,397 | 1,552 |
| teachers, postsecondary | 61.21 | 62.89 | 2,370 | 2,370 | 38.7 | 97,049 | 94,338 | 1,585 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Pharmacists $\qquad$ | \$53.29 | \$54.00 | \$2,085 | \$2,098 | 39.1 | \$108,398 | \$109,092 | 2,034 |
| Physicians and surgeons ........ | 98.48 | 78.64 | 3,948 | 3,215 | 40.1 | 205,318 | 167,190 | 2,085 |
| Family and general practitioners | 104.28 | 96.15 | 4,114 | 3,846 | 39.5 | 213,928 | 199,992 | 2,051 |
| Internists, general ............. | 79.78 | 85.25 | 3,194 | 3,410 | 40.0 | 166,068 | 177,320 | 2,082 |
| Registered nurses .................. | 30.42 | 29.50 | 1,184 | 1,148 | 38.9 | 61,342 | 59,573 | 2,016 |
| Therapists ........................... | 30.77 | 28.33 | 1,188 | 1,114 | 38.6 | 58,910 | 55,848 | 1,915 |
| Occupational therapists ..... | 32.35 | 30.69 | 1,245 | 1,203 | 38.5 | 61,776 | 61,224 | 1,909 |
| Physical therapists ............ | 34.24 | 35.34 | 1,350 | 1,411 | 39.4 | 69,852 | 72,800 | 2,040 |
| Respiratory therapists ....... | 24.24 | 24.64 | 947 | 974 | 39.1 | 49,240 | 50,669 | 2,031 |
| Speech-language pathologists | 37.75 | 28.61 | 1,360 | 1,313 | 36.0 | 58,728 | 58,802 | 1,556 |
| Clinical laboratory technologists and technicians $\qquad$ | 22.32 | 22.63 | 891 | 905 | 39.9 | 46,314 | 47,079 | 2,075 |
| Medical and clinical <br> laboratory technologists <br> Medical and clinical | 26.02 | 25.60 | 1,035 | 985 | 39.8 | 53,821 | 51,237 | 2,069 |
| laboratory technicians .. | 19.34 | 17.20 | 773 | 688 | 40.0 | 40,217 | 35,776 | 2,080 |
| Dental hygienists ................. | 30.87 | 30.00 | 1,048 | 1,003 | 33.9 | 54,498 | 52,153 | 1,765 |
| Diagnostic related technologists and technicians $\qquad$ | 29.73 | 27.23 | 1,181 | 1,081 | 39.7 | 61,426 | 56,222 | 2,066 |
| Cardiovascular technologists and technicians $\qquad$ | 36.38 | 36.06 | 1,455 | 1,442 | 40.0 | 75,676 | 75,005 | 2,080 |
| Diagnostic medical sonographers $\qquad$ | 36.13 | 37.75 | 1,445 | 1,510 | 40.0 | 75,148 | 78,520 | 2,080 |
| Radiologic technologists and technicians | 26.22 | 25.82 | 1,038 | 1,032 | 39.6 | 53,967 | 53,664 | 2,058 |
| Emergency medical technicians and paramedics $\qquad$ | 15.89 | 14.77 | 644 | 553 | 40.5 | 32,228 | 27,649 | 2,028 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 15.81 | 15.11 | 618 | 602 | 39.1 | 32,159 | 31,325 | 2,034 |
| Pharmacy technicians ........ | 14.41 | 14.75 | 566 | 590 | 39.3 | 29,420 | 30,680 | 2,042 |
| Psychiatric technicians ...... | 13.46 | 13.73 | 538 | 549 | 40.0 | 27,987 | 28,558 | 2,080 |
| Surgical technologists ........ | 19.00 | 19.22 | 741 | 750 | 39.0 | 38,520 | 39,021 | 2,027 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Licensed practical and |  |  |  |  |  |  |  |  |
| Licensed practical and licensed vocational nurses | \$20.02 | \$19.65 | \$768 | \$744 | 38.3 | \$39,807 | \$38,679 | 1,989 |
| Medical records and health information technicians ... | 18.48 | 17.99 | 735 | 719 | 39.7 | 38,204 | 37,413 | 2,067 |
| Miscellaneous health technologists and technicians $\qquad$ | 17.42 | 18.47 | 684 | 688 | 39.2 | 35,556 | 35,781 | 2,041 |
| Occupational health and safety specialists and technicians $\qquad$ | 27.81 | 27.21 | 1,105 | 1,088 | 39.7 | 57,466 | 56,597 | 2,067 |
| Occupational health and safety specialists | 27.75 | 27.21 | 1,103 | 1,088 | 39.7 | 57,341 | 56,597 | 2,066 |
| Healthcare support occupations $\qquad$ | 12.61 | 12.00 | 490 | 470 | 38.8 | 25,435 | 24,388 | 2,016 |
|  |  |  |  |  |  |  |  |  |
| Home health aides ............ | 10.57 | 9.84 | 419 | 393 | 39.7 | 21,789 | 20,461 | 2,062 |
| Nursing aides, orderlies, and attendants | 12.13 | 11.60 | 470 | 448 | 38.8 | 24,407 | 23,296 | 2,013 |
| Psychiatric aides ............... | 15.00 | 14.72 | 577 | 560 | 38.5 | 29,998 | 29,094 | 1,999 |
| Physical therapist assistants and aides $\qquad$ | 16.56 | 15.30 | 648 | 511 | 39.2 | 33,719 | 26,582 | 2,036 |
| Physical therapist assistants | 21.72 | 20.70 | 869 | 828 | 40.0 | 45,186 | 43,050 | 2,080 |
| Physical therapist aides ...... | 12.86 | 12.34 | 496 | 494 | 38.6 | 25,802 | 25,676 | 2,006 |
| Miscellaneous healthcare support occupations | 13.28 | 13.08 | 512 | 518 | 38.5 | 26,591 | 26,957 | 2,002 |
| Dental assistants ............... | 13.12 | 12.00 | 490 | 480 | 37.4 | 25,489 | 24,960 | 1,943 |
| Medical assistants ............. | 13.98 | 13.85 | 546 | 554 | 39.0 | 28,315 | 28,808 | 2,026 |
| Medical equipment preparers | 13.54 | 12.84 | 516 | 509 | 38.1 | 26,849 | 26,458 | 1,983 |
| Medical transcriptionists ... | 15.22 | 15.00 | 590 | 600 | 38.8 | 30,688 | 31,200 | 2,016 |
| Pharmacy aides ................ | 10.72 | 9.78 | 400 | 360 | 37.3 | 20,803 | 18,720 | 1,941 |
| Protective service occupations First-line | 21.12 | 20.86 | 865 | 854 | 41.0 | 44,662 | 44,179 | 2,115 |
| supervisors/managers, law enforcement workers | 33.04 | 32.69 | 1,321 | 1,308 | 40.0 | 68,688 | 67,995 | 2,079 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations -Continued |  |  |  |  |  |  |  |  |
| Bartenders ........................ | \$6.16 | \$5.15 | \$213 | \$203 | 34.6 | \$11,084 | \$10,533 | 1,801 |
| Waiters and waitresses ...... | 3.77 | 3.65 | 130 | 110 | 34.5 | 6,757 | 5,694 | 1,791 |
| Dining room and cafeteria attendants and bartender helpers ........ | 8.27 | 8.25 | 321 | 320 | 38.8 | 16,546 | 16,640 | 2,001 |
| Fast food and counter workers $\qquad$ | 9.69 | 9.10 | 372 | 361 | 38.4 | 18,804 | 18,720 | 1,941 |
| Combined food preparation and serving workers, including fast food ....... | 9.69 | 9.18 | 366 | 360 | 37.8 | 18,387 | 18,200 | 1,897 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 9.69 | 9.00 | 392 | 375 | 40.5 | 20,267 | 19,500 | 2,093 |
| Food servers, nonrestaurant ... | 10.70 | 10.02 | 410 | 370 | 38.3 | 21,323 | 19,240 | 1,992 |
| Dishwashers ......................... | 8.96 | 8.25 | 343 | 322 | 38.3 | 17,767 | 16,765 | 1,983 |
| Hosts and hostesses, restaurant, lounge, and coffee shop $\qquad$ | 7.92 | 8.00 | 272 | 260 | 34.4 | 14,158 | 13,520 | 1,788 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 13.11 | 12.07 | 509 | 480 | 38.8 | 25,186 | 24,024 | 1,921 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 19.30 | 20.19 | 787 | 843 | 40.8 | 39,449 | 43,326 | 2,044 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 17.86 | 18.72 | 709 | 749 | 39.7 | 36,447 | 39,811 | 2,041 |
| First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers $\qquad$ | 20.25 | 20.19 | 841 | 875 | 41.5 | 41,438 | 43,846 | 2,046 |
| Building cleaning workers ..... | 12.37 | 11.65 | 476 | 458 | 38.4 | 24,368 | 23,608 | 1,970 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Building and grounds cleaning and maintenance occupations-Continued Janitors and cleaners, except maids and housekeeping cleaners \\
Maids and housekeeping cleaners \(\qquad\) \\
Grounds maintenance workers \(\qquad\) \\
Landscaping and groundskeeping workers \(\qquad\)
\end{tabular} \& \(\$ 12.84\)
10.76
14.49

13.54 \& $\$ 12.31$
9.85
13.42

12.40 \& $\$ 502$
391
583

546 \& $\$ 488$
357
544

496 \& 39.1
36.3
40.2
40.3 \& $\$ 25,631$
20,308
24,326

21,879 \& $\$ 25,085$
18,564
22,857

20,971 \& 1,996
1,887
1,679
1,616 \\

\hline | Personal care and service occupations $\qquad$ |
| :--- |
| First-line supervisors/managers of gaming workers $\qquad$ |
| First-line supervisors/managers of personal service workers | \& 13.82

17.75
16.21 \& 11.04
18.41
15.50 \& 500
710
630 \& 421
736
635 \& 36.2
40.0
38.9 \& 25,043
36,910
32,776 \& 21,459
38,293
33,012 \& 1,812
2,080
2,022 \\
\hline Gaming services workers $\qquad$ Gaming dealers $\qquad$ \& 8.92
7.46 \& 7.80
6.85 \& 350
291 \& 296 \& 39.2
39.0 \& 18,207
15,129 \& 15,379
14,254 \& 2,040
2,027 \\

\hline | Miscellaneous entertainment attendants and related workers $\qquad$ |
| :--- |
| Amusement and recreation attendants $\qquad$ | \& 7.89

7.89 \& 7.31
7.31 \& 333
333 \& 320
320 \& 42.2
42.2 \& 9,791
9,791 \& 8,837
8,837 \& 1,241
1,241 \\
\hline Barbers and cosmetologists ... Hairdressers, hairstylists, and cosmetologists ....... \& 13.62
13.62 \& 11.19
11.19 \& 484
484 \& 353
353 \& 35.6
35.6 \& 25,192
25,192 \& 18,352
18,352 \& 1,850
1,850 \\
\hline Miscellaneous personal appearance workers \& 12.64 \& 12.11 \& 441 \& 380 \& 34.8 \& 22,907 \& 19,765 \& 1,812 \\
\hline Transportation attendants ...... \& 28.86 \& 31.13 \& 601 \& 596 \& 20.8 \& 31,228 \& 31,005 \& 1,082 \\
\hline Child care workers ................ \& 10.42 \& 10.00 \& 403 \& 394 \& 38.7 \& 20,411 \& 20,160 \& 1,959 \\
\hline Personal and home care aides Recreation and fitness \& 10.52 \& 9.85 \& 415 \& 390 \& 39.5 \& 21,589 \& 20,280 \& 2,052 \\
\hline workers ......................... \& 18.16 \& 18.04 \& 702 \& 719 \& 38.7 \& 35,016 \& 35,360 \& 1,928 \\
\hline Recreation workers ........... \& 18.08 \& 18.04 \& 714 \& 722 \& 39.5 \& 35,498 \& 37,400 \& 1,964 \\
\hline Sales and related occupations \& 20.27 \& 16.44 \& 813 \& 664 \& 40.1 \& 42,096 \& 34,195 \& 2,076 \\
\hline
\end{tabular}

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Human resources assistants, except payroll and timekeeping $\qquad$ | \$19.14 | \$18.86 | \$766 | \$754 | 40.0 | \$39,810 | \$39,220 | 2,080 |
| Receptionists and information clerks $\qquad$ | 13.26 | 13.00 | 515 | 510 | 38.8 | 26,753 | 26,501 | 2,017 |
| Cargo and freight agents ........ | 19.37 | 17.32 | 775 | 693 | 40.0 | 40,289 | 36,026 | 2,080 |
| Dispatchers ......................... | 18.77 | 17.99 | 759 | 716 | 40.4 | 39,457 | 37,253 | 2,103 |
| Police, fire, and ambulance dispatchers | 19.98 | 20.18 | 799 | 807 | 40.0 | 41,549 | 41,974 | 2,080 |
| Dispatchers, except police, fire, and ambulance ..... | 18.37 | 16.25 | 745 | 650 | 40.6 | 38,760 | 33,800 | 2,110 |
| Meter readers, utilities .......... | 18.56 | 19.34 | 742 | 774 | 40.0 | 38,606 | 40,227 | 2,080 |
| Production, planning, and expediting clerks $\qquad$ | 19.15 | 18.80 | 758 | 752 | 39.6 | 39,412 | 39,104 | 2,058 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.83 | 13.40 | 552 | 534 | 39.9 | 28,708 | 27,772 | 2,075 |
| Stock clerks and order fillers | 12.92 | 12.17 | 506 | 486 | 39.1 | 26,299 | 25,272 | 2,035 |
| Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 13.23 | 12.80 | 529 | 512 | 40.0 | 27,518 | 26,624 | 2,080 |
| Secretaries and administrative assistants $\qquad$ | 18.56 | 17.43 | 728 | 680 | 39.2 | 37,540 | 35,152 | 2,023 |
| Executive secretaries and administrative assistants $\qquad$ | 21.66 | 20.86 | 852 | 817 | 39.3 | 44,247 | 42,411 | 2,042 |
| Legal secretaries ............... | 18.57 | 16.28 | 729 | 675 | 39.3 | 37,929 | 35,110 | 2,042 |
| Medical secretaries ...... | 15.85 | 15.69 | 612 | 614 | 38.6 | 31,807 | 31,928 | 2,006 |
| Secretaries, except legal, medical, and executive | 16.57 | 16.50 | 651 | 660 | 39.3 | 33,219 | 34,174 | 2,005 |
| Computer operators ............. | 16.40 | 15.07 | 653 | 603 | 39.9 | 33,978 | 31,346 | 2,072 |
| Data entry and information processing workers | 14.33 | 13.50 | 569 | 540 | 39.7 | 29,568 | 28,061 | 2,063 |
| Data entry keyers .............. | 13.43 | 12.62 | 531 | 504 | 39.6 | 27,623 | 26,229 | 2,058 |
| Word processors and typists $\qquad$ | 16.89 | 15.50 | 675 | 620 | 40.0 | 35,114 | 32,240 | 2,079 |
| Desktop publishers .............. | 14.87 | 12.00 | 543 | 420 | 36.5 | 28,251 | 21,840 | 1,899 |
| Insurance claims and policy processing clerks $\qquad$ | 16.64 | 16.23 | 656 | 636 | 39.4 | 34,117 | 33,093 | 2,051 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued <br> Mail clerks and mail machine operators, except postal service $\qquad$ | \$12.72 | \$12.75 | \$497 | \$496 | 39.1 | \$25,834 | \$25,785 | 2,031 |
| Office clerks, general | 15.45 | 14.81 | 604 | 577 | 39.1 | 31,031 | 30,000 | 2,008 |
| Office machine operators, except computer | 14.10 | 13.99 | 562 | 560 | 39.8 | 29,206 | 29,099 | 2,071 |
| Farming, fishing, and forestry occupations $\qquad$ | 12.46 | 11.74 | 504 | 470 | 40.5 | 24,934 | 24,421 | 2,001 |
| Miscellaneous agricultural workers $\qquad$ | 11.70 | 10.30 | 468 | 412 | 40.0 | 22,973 | 21,424 | 1,964 |
| Construction and extraction occupations | 24.02 | 21.31 | 947 | 846 | 39.4 | 46,835 | 42,411 | 1,950 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 32.24 | 30.40 | 1,293 | 1,242 | 40.1 | 65,771 | 61,090 | 2,040 |
| Brickmasons, blockmasons, and stonemasons | 30.97 | 28.09 | 1,216 | 1,071 | 39.3 | 56,653 | 55,667 | 1,829 |
| Brickmasons and blockmasons | 31.41 | 29.34 | 1,233 | 1,071 | 39.3 | 57,202 | 55,667 | 1,821 |
| Carpenters ........................... | 24.45 | 20.27 | 969 | 811 | 39.6 | 48,651 | 41,739 | 1,990 |
| Carpet, floor, and tile installers and finishers ..... | 20.08 | 20.00 | 792 | 800 | 39.5 | 41,189 | 41,600 | 2,052 |
| Cement masons, concrete finishers, and terrazzo workers $\qquad$ | 23.15 | 20.19 | 916 | 808 | 39.6 | 43,457 | 39,520 | 1,877 |
| Cement masons and concrete finishers | 23.15 | 20.19 | 916 | 808 | 39.6 | 43,457 | 39,520 | 1,877 |
| Construction laborers ............ | 20.28 | 18.23 | 805 | 720 | 39.7 | 38,943 | 36,400 | 1,920 |
| Construction equipment operators $\qquad$ | 21.78 | 20.39 | 853 | 816 | 39.2 | 38,819 | 36,552 | 1,782 |
| Operating engineers and other construction equipment operators .... | 21.59 | 20.39 | 849 | 816 | 39.3 | 38,907 | 36,552 | 1,802 |
| Electricians .................... | 26.07 | 24.93 | 1,042 | 997 | 40.0 | 54,186 | 51,861 | 2,079 |
| Painters and paperhangers ..... | 22.03 | 19.00 | 880 | 760 | 40.0 | 43,836 | 39,520 | 1,990 |
| Painters, construction and maintenance | 22.03 | 19.00 | 880 | 760 | 40.0 | 43,836 | 39,520 | 1,990 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | \$28.92 | \$30.67 | \$1,154 | \$1,227 | 39.9 | \$59,347 | \$62,733 | 2,052 |
| Plumbers, pipefitters, and steamfitters | 29.49 | 31.34 | 1,177 | 1,253 | 39.9 | 61,184 | 65,166 | 2,075 |
| Roofers ............................. | 20.59 | 17.50 | 697 | 689 | 33.9 | 30,528 | 30,600 | 1,483 |
| Sheet metal workers | 24.49 | 25.93 | 948 | 1,037 | 38.7 | 47,083 | 53,581 | 1,922 |
| Helpers, construction trades .. | 16.13 | 14.26 | 629 | 560 | 39.0 | 31,811 | 28,490 | 1,972 |
| Helpers--carpenters ........... | 12.30 | 12.09 | 492 | 484 | 40.0 | 25,590 | 25,143 | 2,080 |
| Construction and building inspectors | 22.78 | 19.44 | 890 | 778 | 39.0 | 46,255 | 40,435 | 2,030 |
| Highway maintenance <br> workers | 23.09 | 21.31 | 909 | 856 | 39.3 | 44,979 | 42,078 | 1,948 |
| Miscellaneous construction and related workers | 23.71 | 18.90 | 944 | 756 | 39.8 | 44,093 | 39,316 | 1,859 |
| Installation, maintenance, and repair occupations | 22.23 | 21.00 | 882 | 820 | 39.7 | 45,723 | 42,552 | 2,057 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 30.42 | 31.08 | 1,238 | 1,237 | 40.7 | 64,001 | 64,334 | 2,104 |
| Computer, automated teller, and office machine repairers $\qquad$ | 14.89 | 14.77 | 593 | 591 | 39.9 | 30,853 | 30,722 | 2,072 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 29.15 | 32.39 | 1,166 | 1,296 | 40.0 | 60,628 | 67,367 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 29.15 | 32.39 | 1,166 | 1,296 | 40.0 | 60,628 | 67,367 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 20.79 | 19.00 | 830 | 760 | 39.9 | 43,177 | 39,520 | 2,076 |
| Electrical and electronics repairers, commercial and industrial equipment | 22.87 | 24.94 | 910 | 980 | 39.8 | 47,302 | 50,960 | 2,069 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued Aircraft mechanics and service technicians | \$23.17 | \$21.00 | \$927 | \$840 | 40.0 | \$48,188 | \$43,680 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 20.37 | 19.00 | 811 | 780 | 39.8 | 42,186 | 40,560 | 2,071 |
| Automotive body and related repairers | 22.08 | 19.50 | 879 | 800 | 39.8 | 45,698 | 41,600 | 2,070 |
| Automotive service technicians and mechanics $\qquad$ | 19.70 | 18.60 | 785 | 744 | 39.8 | 40,812 | 38,688 | 2,072 |
| Bus and truck mechanics and diesel engine specialists ... | 22.56 | 22.08 | 890 | 869 | 39.4 | 46,102 | 45,074 | 2,043 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 23.29 | 21.67 | 931 | 867 | 40.0 | 48,435 | 45,063 | 2,080 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 23.75 | 21.38 | 950 | 855 | 40.0 | 49,405 | 44,460 | 2,080 |
| Small engine mechanics ....... | 14.9516.27 | 16.0016.75 | 598 | 640 | 40.0 | 31,10233,832 | 33,28034,840 | 2,0802,080 |
| Outdoor power equipment and other small engine mechanics $\qquad$ |  |  | 651 | 670 | 40.0 |  |  |  |
| Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers $\qquad$ | $\begin{aligned} & 12.75 \\ & 13.00 \end{aligned}$ | 16.7510.5013.00 | $\begin{aligned} & 510 \\ & 520 \end{aligned}$ | $\begin{aligned} & 420 \\ & 520 \end{aligned}$ | $\begin{aligned} & 40.0 \\ & 40.0 \end{aligned}$ | $\begin{aligned} & 26,514 \\ & 27,050 \end{aligned}$ | 21,840 | 2,080 |
| Tire repairers and changers |  |  |  |  |  |  | 27,040 | 2,0802,080 |
| Control and valve installers and repairers $\qquad$ | 26.15 | 27.10 | 1,046 | 1,084 | 40.0 | 54,384 | 56,368 |  |
| Control and valve installers and repairers, except mechanical door $\qquad$ | 29.25 | 27.10 | 1,170 | 1,084 | 40.0 | 60,840 | 56,368 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 25.17 | 23.49 | 948 | 852 | 37.7 | 49,286 | 44,289 | 1,958 |
| Industrial machinery installation, repair, and maintenance workers ....... | 21.62 | 20.39 | 860 | 816 | 39.8 | 44,731 | 42,407 | 2,069 |
| Industrial machinery mechanics $\qquad$ | 23.94 | 22.91 | 957 | 916 | 40.0 | 49,781 | 47,653 | 2,079 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Coating, painting, and spraying machine setters, operators, and tenders $\qquad$ | \$14.12 | \$15.05 | \$565 | \$602 | 40.0 | \$29,355 | \$31,304 | 2,079 |
| Painters, transportation equipment | 21.07 | 19.52 | 843 | 781 | 40.0 | 43,827 | 40,604 | 2,080 |
| Miscellaneous production workers $\qquad$ | 14.78 | 12.75 | 586 | 505 | 39.6 | 30,450 | 26,135 | 2,060 |
| Cementing and gluing machine operators and tenders $\qquad$ | 15.56 | 15.12 | 622 | 605 | 40.0 | 32,357 | 31,450 | 2,080 |
| Cleaning, washing, and metal pickling equipment operators and tenders $\qquad$ | 22.31 | 21.42 | 893 | 857 | 40.0 | 46,412 | 44,554 | 2,080 |
| Paper goods machine setters, operators, and tenders $\qquad$ | 21.41 | 18.62 | 847 | 745 | 39.6 | 44,036 | 38,730 | 2,057 |
| Helpers--production workers $\qquad$ | 13.22 | 12.22 | 525 | 486 | 39.8 | 27,318 | 25,287 | 2,067 |
| Transportation and material moving occupations | 17.20 | 14.98 | 683 | 594 | 39.7 | 34,932 | 30,304 | 2,031 |
| First-line supervisors/managers of helpers, laborers, and material movers, hand ..... | 23.64 | 24.04 | 956 | 1,008 | 40.5 | 49,733 | 52,422 | 2,103 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 26.88 | 25.91 | 1,136 | 1,041 | 42.3 | 59,092 | 54,142 | 2,198 |
| Aircraft pilots and flight engineers $\qquad$ | 96.82 | 75.11 | 1,921 | 2,199 | 19.8 | 99,867 | 114,370 | 1,031 |
| Airline pilots, copilots, and flight engineers | 100.05 | 110.45 | - | - | - | - | - | - |
| Bus drivers .......................... | 18.35 | 17.61 | 640 | 626 | 34.9 | 27,846 | 24,402 | 1,518 |
| Bus drivers, transit and intercity $\qquad$ | 21.99 | 22.05 | 865 | 882 | 39.3 | 44,967 | 45,864 | 2,044 |
| Bus drivers, school ............ | 16.72 | 16.76 | 555 | 552 | 33.2 | 22,772 | 21,692 | 1,362 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Packers and packagers, hand $\qquad$ | \$10.65 | \$10.15 | \$424 | \$404 | 39.8 | \$22,023 | \$21,008 | 2,068 |
| Tank car, truck, and ship loaders $\qquad$ | 22.48 | 21.30 | 899 | 852 | 40.0 | 46,749 | 44,304 | 2,080 |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35 -hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

4 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings
distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$21.13 | \$17.31 | \$836 | \$683 | 39.6 | \$43,034 | \$35,360 | 2,037 |
| Management occupations $\qquad$ General and operations | 42.63 | 37.56 | 1,742 | 1,536 | 40.9 | 90,480 | 79,747 | 2,123 |
| managers ................... | 39.09 | 32.23 | 1,639 | 1,363 | 41.9 | 85,211 | 70,891 | 2,180 |
| Advertising and promotions managers | 42.15 | 44.23 | 1,686 | 1,769 | 40.0 | 87,675 | 92,000 | 2,080 |
| Marketing and sales managers | 48.00 | 43.75 | 1,983 | 1,870 | 41.3 | 103,122 | 97,218 | 2,149 |
| Marketing managers ......... | 46.99 | 43.75 | 1,872 | 1,864 | 39.8 | 97,340 | 96,903 | 2,071 |
| Sales managers ................ | 49.35 | 43.27 | 2,146 | 1,920 | 43.5 | 111,609 | 99,865 | 2,262 |
| Public relations managers ...... | 36.76 | 37.56 | 1,434 | 1,408 | 39.0 | 74,593 | 73,236 | 2,029 |
| Administrative services managers $\qquad$ | 35.74 | 36.22 | 1,452 | 1,449 | 40.6 | 75,500 | 75,327 | 2,113 |
| Computer and information systems managers | 52.47 | 50.00 | 2,104 | 2,061 | 40.1 | 109,411 | 107,164 | 2,085 |
| Financial managers ............... | 44.72 | 39.17 | 1,838 | 1,652 | 41.1 | 95,554 | 85,904 | 2,137 |
| Human resources managers ... Industrial production | 37.18 | 31.25 | 1,531 | 1,272 | 41.2 | 79,614 | 66,150 | 2,141 |
| managers | 40.51 | 39.35 | 1,694 | 1,640 | 41.8 | 88,085 | 85,293 | 2,174 |
| Purchasing managers ............ | 58.33 | 40.09 | 2,395 | 1,827 | 41.1 | 124,519 | 95,014 | 2,135 |
| Transportation, storage, and distribution managers ...... | 34.39 | 32.44 | 1,384 | 1,298 | 40.2 | 71,963 | 67,473 | 2,093 |
| Construction managers ......... | 42.06 | 33.65 | 1,725 | 1,476 | 41.0 | 88,797 | 76,727 | 2,111 |
| Education administrators $\qquad$ <br> Education administrators | 28.32 | 25.44 | 1,136 | 1,003 | 40.1 | 57,415 | 52,905 | 2,028 |
| Education administrators, elementary and secondary school $\qquad$ | 28.95 | 30.08 | 1,216 | 1,278 | 42.0 | 58,196 | 54,966 | 2,010 |
| Education administrators, postsecondary | 26.62 | 25.08 | 1,046 | 1,003 | 39.3 | 54,381 | 52,166 | 2,043 |
| Engineering managers .......... | 55.23 | 55.58 | 2,209 | 2,223 | 40.0 | 114,868 | 115,606 | 2,080 |
| Medical and health services managers $\qquad$ | 37.54 | 34.42 | 1,504 | 1,377 | 40.1 | 78,223 | 71,583 | 2,084 |
| Property, real estate, and community association managers $\qquad$ | 27.93 | 24.52 | 1,117 | 981 | 40.0 | 58,104 | 51,000 | 2,080 |
| Social and community service managers $\qquad$ | 23.56 | 25.11 | 927 | 1,004 | 39.4 | 48,224 | 52,229 | 2,047 |
| Business and financial operations occupations | 30.96 | 28.41 | 1,245 | 1,116 | 40.2 | 64,670 | 58,038 | 2,089 |
| Buyers and purchasing agents <br> Wholesale and retail | 30.84 | 29.28 | 1,248 | 1,190 | 40.5 | 64,918 | 61,874 | 2,105 |
| buyers, except farm products $\qquad$ | 35.36 | 32.97 | 1,425 | 1,346 | 40.3 | 74,085 | 70,001 | 2,095 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued Cardiovascular technologists and technicians $\qquad$ | \$37.71 | \$38.48 | \$1,508 | \$1,539 | 40.0 | \$78,435 | \$80,038 | 2,080 |
| Diagnostic medical sonographers | 35.99 | 35.98 | 1,439 | 1,439 | 40.0 | 74,850 | 74,838 | 2,080 |
| Radiologic technologists and technicians | 25.69 | 25.65 | 1,015 | 986 | 39.5 | 52,796 | 51,295 | 2,055 |
| Emergency medical technicians and paramedics $\qquad$ | 12.38 | 11.62 | 487 | 477 | 39.3 | 23,780 | 24,170 | 1,921 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 15.67 | 15.06 | 612 | 592 | 39.1 | 31,838 | 30,763 | 2,032 |
| Pharmacy technicians ........ | 14.08 | 14.68 | 552 | 587 | 39.2 | 28,709 | 30,534 | 2,039 |
| Psychiatric technicians ...... | 13.31 | 13.73 | 532 | 549 | 40.0 | 27,681 | 28,558 | 2,080 |
| Surgical technologists ........ | 19.00 | 19.22 | 741 | 750 | 39.0 | 38,509 | 39,021 | 2,026 |
| Licensed practical and licensed vocational nurses | 20.07 | 19.76 | 771 | 744 | 38.4 | 40,067 | 38,679 | 1,996 |
| Medical records and health information technicians ... | 18.78 | 17.99 | 746 | 719 | 39.7 | 38,792 | 37,413 | 2,066 |
| Miscellaneous health technologists and technicians $\qquad$ | 17.42 | 18.47 | 684 | 688 | 39.2 | 35,556 | 35,781 | 2,041 |
| Occupational health and safety specialists and technicians $\qquad$ | 27.76 | 27.21 | 1,111 | 1,088 | 40.0 | 57,746 | 56,597 | 2,080 |
| Occupational health and safety specialists | 27.76 | 27.21 | 1,111 | 1,088 | 40.0 | 57,746 | 56,597 | 2,080 |
| Healthcare support occupations $\qquad$ | 12.43 | 11.87 | 483 | 465 | 38.8 | 25,093 | 24,184 | 2,019 |
| Nursing, psychiatric, and home health aides $\qquad$ | 11.63 | 11.23 | 454 | 437 | 39.0 | 23,613 | 22,734 | 2,030 |
| Home health aides ............ | 10.55 | 9.84 | 418 | 393 | 39.6 | 21,743 | 20,455 | 2,062 |
| Nursing aides, orderlies, and attendants | 12.00 | 11.55 | 466 | 448 | 38.8 | 24,230 | 23,275 | 2,019 |
| Psychiatric aides ............... | 12.35 | 12.00 | 486 | 480 | 39.3 | 25,257 | 24,960 | 2,045 |
| Physical therapist assistants and aides $\qquad$ | 16.56 | 15.30 | 648 | 511 | 39.2 | 33,719 | 26,582 | 2,036 |
| Physical therapist assistants | 21.72 | 20.70 | 869 | 828 | 40.0 | 45,186 | 43,050 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued Physical therapist aides ...... | \$12.86 | \$12.34 | \$496 | \$494 | 38.6 | \$25,802 | \$25,676 | 2,006 |
| Miscellaneous healthcare support occupations | 13.25 | 13.00 | 509 | 509 | 38.4 | 26,488 | 26,458 | 1,999 |
| Dental assistants ............... | 13.12 | 12.00 | 490 | 480 | 37.4 | 25,489 | 24,960 | 1,943 |
| Medical assistants ............. | 13.99 | 13.85 | 546 | 553 | 39.0 | 28,378 | 28,746 | 2,028 |
| Medical equipment preparers | 13.46 | 12.72 | 512 | 506 | 38.0 | 26,624 | 26,291 | 1,978 |
| Medical transcriptionists ...Pharmacy aides .............. | 15.24 | 15.00 | 590 | 600 | 38.7 | 30,665 | 31,200 | 2,012 |
|  | 10.33 | 9.18 | 383 | 346 | 37.1 | 19,913 | 17,992 | 1,928 |
| Protective service occupations Security guards and gaming surveillance officers $\qquad$ | 12.23 | 11.20 | 486 | 446 | 39.8 | 25,035 | 23,088 | 2,047 |
|  | 11.58 | 11.00 | 460 | 440 | 39.7 | 23,895 | 22,880 | 2,063 |
| Security guards Miscellaneous protective service workers ........ | 11.54 | 11.00 | 458 | 440 | 39.7 | 23,807 | 22,880 | 2,063 |
|  | 10.54 | 10.02 | 435 | 401 | 41.3 | 18,556 | 20,831 | 1,761 |
| Food preparation and serving related occupations | 9.72 | 9.22 | 368 | 350 | 37.9 | 18,937 | 18,200 | 1,949 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ Chefs and head cooks $\qquad$ First-line supervisors/managers of food preparation and serving workers $\qquad$ | 16.08 | 15.60 | 668 | 634 | 41.5 | 34,426 | 32,947 | 2,141 |
|  | 18.04 | 19.20 | 761 | 827 | 42.2 | 39,184 | 43,001 | 2,172 |
|  | 15.57 | 15.39 | 644 | 615 | 41.4 | 33,207 | 32,001 | 2,133 |
| Cooks ................................. | 10.64 | 10.00 | 407 | 400 | 38.3 | 20,957 | 20,764 | 1,970 |
| Cooks, fast food ................ | 8.39 | 8.50 | 303 | 298 | 36.1 | 15,753 | 15,470 | 1,878 |
| Cooks, institution and cafeteria | 12.05 | 12.00 | 454 | 463 | 37.7 | 23,187 | 23,483 | 1,925 |
| Cooks, restaurant .............. | 10.65 | 10.00 | 404 | 400 | 38.0 | 20,816 | 20,552 | 1,954 |
| Food preparation workers ...... | 10.07 | 10.10 | 380 | 359 | 37.8 | 19,777 | 18,691 | 1,963 |
| Food service, tipped .............. | 4.90 | 4.04 | 172 | 143 | 35.1 | 8,945 | 7,434 | 1,824 |
| Bartenders ....................... | 6.16 | 5.15 | 213 | 203 | 34.6 | 11,084 | 10,533 | 1,801 |
| Waiters and waitresses ...... | 3.77 | 3.65 | 130 | 110 | 34.5 | 6,757 | 5,694 | 1,791 |
| Dining room and cafeteria attendants and bartender helpers | 8.24 | 8.25 | 321 | 327 | 38.9 | 16,673 | 17,004 | 2,024 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Building and grounds cleaning and maintenance occupations -Continued \\
Grounds maintenance workers \(\qquad\) \\
Landscaping and groundskeeping workers \(\qquad\)
\end{tabular} \& \(\$ 13.76\)

13.12 \& $\$ 12.40$

12.25 \& $\$ 555$
530 \& $\$ 500$
495 \& 40.3
40.4 \& $\$ 22,215$
20,743 \& $\$ 20,971$
18,900 \& 1,615
1,582 \\

\hline | Personal care and service occupations $\qquad$ |
| :--- |
| First-line supervisors/managers of gaming workers $\qquad$ | \& 13.52

17.75 \& 10.82
18.41 \& 487
710 \& 413
736 \& 36.0
40.0 \& 24,472
36,910 \& 21,320
38,293 \& 1,810
2,080 \\
\hline First-line supervisors/managers of personal service workers \& 15.00 \& 14.45 \& 579 \& 598 \& 38.6 \& 30,132 \& 31,100 \& 2,009 \\
\hline Gaming services workers ...... \& 8.92 \& 7.80 \& 350 \& 296 \& 39.2 \& 18,207 \& 15,379 \& 2,040 \\
\hline Gaming dealers ................. \& 7.46 \& 6.85 \& 291 \& 274 \& 39.0 \& 15,129 \& 14,254 \& 2,027 \\
\hline Miscellaneous entertainment attendants and related workers $\qquad$ \& 7.89 \& 7.31 \& 333 \& 320 \& 42.2 \& 9,791 \& 8,837 \& 1,241 \\
\hline Amusement and recreation attendants \& 7.89 \& 7.31 \& 333 \& 320 \& 42.2 \& 9,791 \& 8,837 \& 1,241 \\
\hline Barbers and cosmetologists ... \& 13.62 \& 11.19 \& 484 \& 353 \& 35.6 \& 25,192 \& 18,352 \& 1,850 \\
\hline Hairdressers, hairstylists, and cosmetologists \& 13.62 \& 11.19 \& 484 \& 353 \& 35.6 \& 25,192 \& 18,352 \& 1,850 \\
\hline Miscellaneous personal appearance workers \& 12.64 \& 12.11 \& 441 \& 380 \& 34.8 \& 22,907 \& 19,765 \& 1,812 \\
\hline Transportation attendants ...... \& 28.86 \& 31.13 \& 601 \& 596 \& 20.8 \& 31,228 \& 31,005 \& 1,082 \\
\hline Child care workers ................ \& 9.91 \& 9.75 \& 386 \& 380 \& 38.9 \& 20,061 \& 19,760 \& 2,023 \\
\hline Personal and home care aides \& 10.52 \& 9.85 \& 415 \& 390 \& 39.5 \& 21,589 \& 20,280 \& 2,052 \\
\hline Recreation and fitness workers $\qquad$ \& 18.48 \& 17.98 \& 711 \& 607 \& 38.5 \& 35,446 \& 29,900 \& 1,918 \\
\hline Recreation workers \& 18.38 \& 17.98 \& 726 \& 719 \& 39.5 \& 36,106 \& 35,360 \& 1,964 \\
\hline Sales and related occupations First-line \& 20.24 \& 16.44 \& 812 \& 662 \& 40.1 \& 42,032 \& 34,179 \& 2,077 \\

\hline | supervisors/managers, sales workers $\qquad$ |
| :--- |
| First-line | \& 22.50 \& 19.16 \& 923 \& 814 \& 41.0 \& 47,630 \& 42,224 \& 2,117 \\

\hline supervisors/managers of retail sales workers .. \& 19.97 \& 18.93 \& 817 \& 760 \& 40.9 \& 42,122 \& 39,520 \& 2,109 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations <br> -Continued <br> First-line supervisors/managers of non-retail sales workers $\qquad$ | \$35.37 | \$30.77 | \$1,466 | \$1,237 | 41.4 | \$76,239 | \$64,299 | 2,155 |
| Retail sales workers .............. | 13.72 | 11.90 | 543 | 461 | 39.6 | 28,150 | 23,899 | 2,052 |
| Cashiers, all workers | 10.69 | 10.00 | 418 | 400 | 39.1 | 21,573 | 20,788 | 2,018 |
| Cashiers ...................... | 10.60 | 10.00 | 416 | 395 | 39.2 | 21,442 | 20,280 | 2,023 |
| Counter and rental clerks and parts salespersons .. | 14.40 | 14.22 | 584 | 569 | 40.6 | 30,392 | 29,569 | 2,110 |
| Counter and rental clerks | 14.46 | 15.97 | 587 | 651 | 40.6 | 30,546 | 33,854 | 2,113 |
| Parts salespersons ......... | 14.37 | 13.08 | 583 | 527 | 40.5 | 30,300 | 27,378 | 2,108 |
| Retail salespersons ............ | 15.00 | 12.24 | 596 | 480 | 39.7 | 30,889 | 24,960 | 2,060 |
| Advertising sales agents ....... | 26.49 | 23.56 | 1,047 | 942 | 39.5 | 54,435 | 49,005 | 2,055 |
| Insurance sales agents ........... | 22.94 | 19.51 | 914 | 780 | 39.8 | 47,530 | 40,575 | 2,072 |
| Securities, commodities, and financial services sales agents $\qquad$ | 38.74 | 28.73 | 1,583 | 1,186 | 40.9 | 82,341 | 61,689 | 2,125 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 29.90 | 25.48 | 1,215 | 1,020 | 40.6 | 62,839 | 53,000 | 2,102 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 38.31 | 31.46 | 1,533 | 1,258 | 40.0 | 79,694 | 65,426 | 2,080 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 24.44 | 21.61 | 1,003 | 877 | 41.0 | 51,711 | 45,500 | 2,116 |
| Real estate brokers and sales agents $\qquad$ | 13.48 | 12.50 | 550 | 520 | 40.8 | 28,613 | 27,040 | 2,123 |
| Real estate sales agents ...... | 12.98 | 12.36 | 519 | 494 | 40.0 | 26,997 | 25,709 | 2,080 |
| Telemarketers ...................... | 12.61 | 11.57 | 487 | 463 | 38.7 | 25,347 | 24,055 | 2,011 |
| Miscellaneous sales and related workers $\qquad$ | 18.72 | 16.59 | 751 | 676 | 40.1 | 38,747 | 35,169 | 2,070 |
| Office and administrative support occupations | 16.05 | 15.13 | 632 | 600 | 39.4 | 32,833 | 31,158 | 2,046 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued <br> Production, planning, and expediting clerks $\qquad$ | \$19.15 | \$18.80 | \$758 | \$752 | 39.6 | \$39,412 | \$39,104 | 2,058 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.85 | 13.40 | 553 | 536 | 40.0 | 28,767 | 27,872 | 2,078 |
| Stock clerks and order fillers Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 12.89 13.23 | 12.15 12.80 | 504 | 486 512 | 39.1 40.0 | 26,219 27,518 | 25,272 26,624 | 2,035 2,080 |
| Secretaries and administrative assistants $\qquad$ | 18.45 | 17.00 | 725 | 672 | 39.3 | 37,620 | 34,923 | 2,039 |
| Executive secretaries and administrative assistants $\qquad$ | 21.65 | 20.31 | 850 | 801 | 39.3 | 44,130 | 41,601 | 2,039 |
| Legal secretaries | 18.46 | 15.39 | 724 | 619 | 39.2 | 37,661 | 32,176 | 2,040 |
| Medical secretaries ........... | 15.94 | 15.69 | 617 | 625 | 38.7 | 32,080 | 32,490 | 2,013 |
| Secretaries, except legal, medical, and executive | 16.17 | 16.50 | 640 | 660 | 39.6 | 33,177 | 34,320 | 2,052 |
| Computer operators .............. | 15.89 | 15.07 | 636 | 603 | 40.0 | 33,058 | 31,346 | 2,080 |
| Data entry and information processing workers | 13.91 | 12.62 | 552 | 505 | 39.7 | 28,702 | 26,254 | 2,063 |
| Data entry keyers ............. | 13.10 | 12.30 | 518 | 491 | 39.6 | 26,941 | 25,515 | 2,057 |
| Word processors and typists | 16.43 | 15.04 | 657 | 602 | 40.0 | 34,166 | 31,283 | 2,079 |
| Desktop publishers ............... | 14.87 | 12.00 | 543 | 420 | 36.5 | 28,251 | 21,840 | 1,899 |
| Insurance claims and policy processing clerks | 16.64 | 16.23 | 656 | 636 | 39.4 | 34,117 | 33,093 | 2,051 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 12.72 | 12.75 | 497 | 496 | 39.1 | 25,834 | 25,785 | 2,031 |
| Office clerks, general ............ | 15.02 | 14.50 | 588 | 576 | 39.2 | 30,533 | 29,915 | 2,033 |
| Office machine operators, except computer | 13.94 | 13.99 | 555 | 548 | 39.8 | 28,861 | 28,496 | 2,070 |
| Farming, fishing, and forestry occupations | 12.27 | 11.74 | 497 | 470 | 40.5 | 24,523 | 21,424 | 1,998 |
| Miscellaneous agricultural workers $\qquad$ | 11.44 | 10.30 | 458 | 412 | 40.0 | 22,419 | 21,112 | 1,959 |
| Construction and extraction occupations | 23.96 | 21.28 | 944 | 842 | 39.4 | 46,372 | 42,014 | 1,935 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued First-line supervisors/managers of construction trades and extraction workers $\qquad$ | \$32.52 | \$30.96 | \$1,305 | \$1,262 | 40.1 | \$66,226 | \$60,403 | 2,036 |
| Brickmasons, blockmasons, and stonemasons $\qquad$ Brickmasons and blockmasons $\qquad$ | 31.41 31.41 | 29.34 29.34 | 1,233 1,233 | 1,071 1,071 | 39.3 39.3 | 57,202 57,202 | 55,667 55,667 | 1,821 1,821 |
| Carpenters .......................... | 24.41 | 20.20 | 968 | 808 | 39.6 | 48,561 | 41,739 | 1,989 |
| Carpet, floor, and tile installers and finishers | 20.08 | 20.00 | 792 | 800 | 39.5 | 41,189 | 41,600 | 2,052 |
| Cement masons, concrete finishers, and terrazzo workers $\qquad$ | 23.32 | 20.19 | 923 | 808 | 39.6 | 43,676 | 39,520 | 1,873 |
| Cement masons and concrete finishers | 23.32 | 20.19 | 923 | 808 | 39.6 | 43,676 | 39,520 | 1,873 |
| Construction laborers ............ | 19.90 | 18.00 | 790 | 720 | 39.7 | 38,060 | 35,449 | 1,913 |
| Construction equipment operators $\qquad$ | 22.55 | 22.85 | 878 | 914 | 39.0 | 38,864 | 36,552 | 1,723 |
| Operating engineers and other construction equipment operators .... | 22.37 | 22.85 | 875 | 914 | 39.1 | 38,974 | 36,552 | 1,743 |
| Electricians ......................... | 25.66 | 24.93 | 1,027 | 997 | 40.0 | 53,379 | 51,861 | 2,080 |
| Painters and paperhangers ..... | 21.82 | 19.00 | 872 | 760 | 40.0 | 43,404 | 39,520 | 1,989 |
| Painters, construction and maintenance | 21.82 | 19.00 | 872 | 760 | 40.0 | 43,404 | 39,520 | 1,989 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 28.13 | 30.14 | 1,122 | 1,201 | 39.9 | 57,504 | 62,462 | 2,045 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 28.80 | 30.67 | 1,148 | 1,227 | 39.9 | 59,711 | 63,794 | 2,073 |
| Roofers ....... | 20.59 | 17.50 | 697 | 689 | 33.9 | 30,528 | 30,600 | 1,483 |
| Sheet metal workers ............. | 24.49 | 25.93 | 948 | 1,037 | 38.7 | 47,083 | 53,581 | 1,922 |
| Helpers, construction trades .. | 16.12 | 14.26 | 628 | 560 | 38.9 | 31,726 | 28,490 | 1,968 |
| Helpers--carpenters ........... | 12.30 | 12.09 | 492 | 484 | 40.0 | 25,590 | 25,143 | 2,080 |
| Miscellaneous construction and related workers | 23.67 | 18.90 | 942 | 756 | 39.8 | 43,895 | 39,316 | 1,854 |
| Installation, maintenance, and repair occupations | 22.23 | 21.00 | 882 | 816 | 39.7 | 45,716 | 42,407 | 2,056 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued <br> First-line supervisors/managers of mechanics, installers, and repairers | \$30.35 | \$31.08 | \$1,238 | \$1,243 | 40.8 | \$63,942 | \$64,646 | 2,107 |
| Computer, automated teller, and office machine repairers $\qquad$ | 14.89 | 14.77 | 593 | 591 | 39.9 | 30,853 | 30,722 | 2,072 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 29.15 | 32.39 | 1,166 | 1,296 | 40.0 | 60,628 | 67,367 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 29.15 | 32.39 | 1,166 | 1,296 | 40.0 | 60,628 | 67,367 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 20.39 | 19.00 | 814 | 760 | 39.9 | 42,338 | 39,520 | 2,076 |
| Electrical and electronics repairers, commercial and industrial equipment $\qquad$ | 22.68 | 24.50 | 902 | 973 | 39.8 | 46,895 | 50,586 | 2,068 |
| Aircraft mechanics and service technicians | 23.17 | 21.00 | 927 | 840 | 40.0 | 48,188 | 43,680 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 20.18 | 18.71 | 805 | 768 | 39.9 | 41,844 | 39,936 | 2,074 |
| Automotive body and related repairers | 22.08 | 19.50 | 879 | 800 | 39.8 | 45,698 | 41,600 | 2,070 |
| Automotive service technicians and mechanics $\qquad$ | 19.34 | 18.60 | 772 | 740 | 39.9 | 40,126 | 38,480 | 2,075 |
| Bus and truck mechanics and diesel engine specialists ... | 22.72 | 23.33 | 894 | 873 | 39.4 | 46,292 | 45,406 | 2,037 |
| equipment service <br> technicians and mechanics | 23.29 | 21.67 | 931 | 867 | 40.0 | 48,435 | 45,063 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Computer control <br> programmers and <br> operators $\qquad$ <br> Computer-controlled machine tool operators, metal and plastic $\qquad$ | \$19.22 | \$19.18 | \$769 | \$767 | 40.0 | \$39,973 | \$39,894 | 2,080 |
|  | 18.23 | 17.77 | 729 | 711 | 40.0 | 37,908 | 36,962 | 2,080 |
| Numerical tool and process control programmers ... <br> Forming machine setters, | 23.78 | 21.94 | 951 | 878 | 40.0 | 49,464 | 45,639 | 2,080 |
| Forming machine setters, operators, and tenders, metal and plastic $\qquad$ | 15.30 | 14.50 | 612 | 580 | 40.0 | 31,735 | 30,093 | 2,074 |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic | 15.25 | 15.00 | 610 | 600 | 40.0 | 31,727 | 31,200 | 2,080 |
| Forging machine setters, operators, and tenders, metal and plastic .......... | 14.57 | 12.35 | 583 | 494 | 40.0 | 29,874 | 24,947 | 2,050 |
| Rolling machine setters, operators, and tenders, metal and plastic | 15.74 | 14.89 | 630 | 596 | 40.0 | 32,743 | 30,971 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic .............. | 15.53 | 14.61 | 621 | 584 | 40.0 | 32,298 | 30,389 | 2,080 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 15.27 | 14.11 | 611 | 564 | 40.0 | 31,754 | 29,351 | 2,080 |
| Drilling and boring machine tool setters, operators, and tenders, metal and plastic | 15.20 | 14.50 | 608 | 580 | 40.0 | 31,623 | 30,160 | 2,080 |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 15.11 | 14.45 | 604 | 578 | 40.0 | 31,381 | 30,056 | 2,078 |
| Lathe and turning machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 17.63 | 17.00 | 705 | 680 | 40.0 | 36,664 | 35,360 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Plating and coating <br> machine setters, <br> operators, and tenders, <br> metal and plastic .......... $\$ 16.31$ $\$ 15.95$ $\$ 653$ $\$ 638$ 40.0 $\$ 33,933$ $\$ 33,176$ |  |  |  |  |  |  |  |  |
| Tool grinders, filers, and sharpeners $\qquad$ | 21.61 | 18.98 | 843 | 759 | 39.0 | 43,840 | 39,478 | 2,029 |
| Bookbinders and bindery workers $\qquad$ | 16.43 | 16.00 | 652 | 640 | 39.7 | 33,904 | 33,280 | 2,064 |
| Bindery workers ............... | 16.43 | 16.00 | 652 | 640 | 39.7 | 33,904 | 33,280 | 2,064 |
| Printers ............................... | 19.15 | 18.80 | 753 | 734 | 39.3 | 38,981 | 38,170 | 2,036 |
| Prepress technicians and workers $\qquad$ | 19.68 | 20.39 | 759 | 720 | 38.6 | 39,451 | 37,440 | 2,005 |
| Printing machine operators | 19.15 | 18.88 | 755 | 755 | 39.4 | 39,065 | 39,270 | 2,040 |
| Laundry and dry-cleaning workers $\qquad$ | 10.51 | 9.95 | 384 | 351 | 36.5 | 19,969 | 18,271 | 1,900 |
| Sewing machine operators .... | 12.01 | 11.62 | 480 | 465 | 40.0 | 24,544 | 24,170 | 2,044 |
| Textile machine setters, operators, and tenders $\qquad$ Textile cutting machine | 10.79 | 9.66 | 432 | 386 | 40.0 | 22,444 | 20,093 | 2,080 |
| setters, operators, and tenders $\qquad$ | 11.00 | 9.87 | 440 | 395 | 40.0 | 22,880 | 20,530 | 2,080 |
| Miscellaneous textile, apparel, and furnishings workers $\qquad$ | 12.72 | 11.50 | 501 | 450 | 39.4 | 26,034 | 23,400 | 2,047 |
| Cabinetmakers and bench carpenters $\qquad$ | 17.94 | 18.00 | 714 | 720 | 39.8 | 36,946 | 37,440 | 2,060 |
| Woodworking machine setters, operators, and tenders $\qquad$ | 13.04 | 12.46 | 521 | 498 | 40.0 | 27,117 | 25,917 | 2,080 |
| Sawing machine setters, operators, and tenders, wood $\qquad$ | 11.80 | 11.48 | 472 | 459 | 40.0 | 24,539 | 23,870 | 2,080 |
| Woodworking machine setters, operators, and tenders, except sawing | 14.24 | 14.60 | 569 | 584 | 40.0 | 29,613 | 30,368 | 2,080 |
| Power plant operators, distributors, and dispatchers $\qquad$ | 33.63 | 33.47 | 1,345 | 1,339 | 40.0 | 69,941 | 69,618 | 2,080 |
| Power plant operators ........ | 30.73 | 32.85 | 1,229 | 1,314 | 40.0 | 63,922 | 68,328 | 2,080 |
| Stationary engineers and boiler operators $\qquad$ | 24.64 | 24.74 | 986 | 990 | 40.0 | 51,256 | 51,459 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Industrial truck and tractor operators $\qquad$ | \$15.16 | \$14.42 | \$606 | \$577 | 40.0 | \$31,179 | \$29,702 | 2,056 |
| Laborers and material movers, hand $\qquad$ | 12.70 | 11.76 | 506 | 470 | 39.8 | 26,035 | 24,203 | 2,050 |
| Cleaners of vehicles and equipment $\qquad$ | 13.34 | 13.50 | 533 | 540 | 40.0 | 27,723 | 28,080 | 2,078 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 13.99 | 13.00 | 557 | 520 | 39.8 | 28,350 | 26,659 | 2,026 |
| Machine feeders and offbearers $\qquad$ | 12.05 | 10.83 | 482 | 433 | 40.0 | 25,040 | 22,526 | 2,078 |
| Packers and packagers, hand $\qquad$ | 10.65 | 10.15 | 424 | 404 | 39.8 | 22,023 | 21,008 | 2,068 |
| Tank car, truck, and ship loaders $\qquad$ | 22.48 | 21.30 | 899 | 852 | 40.0 | 46,749 | 44,304 | 2,080 |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35 -hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

4 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings
distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers ................................ | \$28.72 | \$24.32 | \$1,103 | \$972 | 38.4 | \$50,779 | \$48,426 | 1,768 |
| Management occupations $\qquad$ <br> General and operations | 45.21 | 45.49 | 1,819 | 1,809 | 40.2 | 90,303 | 82,820 | 1,997 |
| managers | 45.11 | 35.44 | 1,852 | 1,521 | 41.1 | 96,297 | 79,112 | 2,135 |
| Financial managers ............... | 49.61 | 43.95 | 1,965 | 1,953 | 39.6 | 101,425 | 101,554 | 2,044 |
| Education administrators ....... | 49.90 | 50.04 | 2,042 | 1,993 | 40.9 | 97,309 | 93,673 | 1,950 |
| Education administrators, elementary and secondary school | 49.18 | 48.66 | 1,954 | 1,913 | 39.7 | 90,080 | 82,636 | 1,832 |
| Education administrators, postsecondary | 54.92 | 57.00 | 2,421 | 2,137 | 44.1 | 124,405 | 111,144 | 2,265 |
| Medical and health services managers $\qquad$ | 38.74 | 36.75 | 1,509 | 1,378 | 39.0 | 78,493 | 71,663 | 2,026 |
| Business and financial operations occupations | 25.29 | 24.51 | 987 | 946 | 39.0 | 51,260 | 49,200 | 2,027 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 21.94 | 20.37 | 803 | 812 | 36.6 | 41,748 | 42,203 | 1,903 |
| Human resources, training, and labor relations specialists $\qquad$ | 23.64 | 24.39 | 930 | 915 | 39.4 | 48,377 | 47,566 | 2,046 |
| Management analysts ........... | 30.69 | 30.17 | 1,228 | 1,207 | 40.0 | 63,834 | 62,754 | 2,080 |
| Accountants and auditors ...... | 25.21 | 25.51 | 982 | 990 | 39.0 | 51,072 | 51,492 | 2,026 |
| Budget analysts .................... | 29.73 | 27.11 | 1,189 | 1,084 | 40.0 | 61,839 | 56,383 | 2,080 |
| Computer and mathematical science occupations | 30.29 | 29.83 | 1,203 | 1,167 | 39.7 | 61,226 | 60,060 | 2,021 |
| Computer support specialists | 20.74 | 17.16 | 822 | 686 | 39.6 | 39,148 | 35,687 | 1,887 |
| Computer systems analysts .... | 37.58 | 37.16 | 1,496 | 1,486 | 39.8 | 75,575 | 76,625 | 2,011 |
| Network and computer systems administrators ..... | 32.50 | 32.98 | 1,302 | 1,319 | 40.1 | 66,386 | 68,598 | 2,043 |
| Network systems and data communications analysts | 25.85 | 23.39 | 1,028 | 935 | 39.8 | 53,448 | 48,643 | 2,067 |
| Architecture and engineering occupations | 28.85 | 26.75 | 1,144 | 1,070 | 39.7 | 59,512 | 55,640 | 2,063 |
| Engineers ............................ | 32.76 | 32.07 | 1,289 | 1,283 | 39.4 | 67,048 | 66,706 | 2,047 |
| Civil engineers .................. | 33.68 | 32.07 | 1,325 | 1,283 | 39.3 | 68,890 | 66,706 | 2,045 |
| Engineering technicians, except drafters | 24.00 | 23.39 | 960 | 936 | 40.0 | 49,918 | 48,651 | 2,080 |

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Civil engineering technicians $\qquad$ | \$24.48 | \$23.39 | \$979 | \$936 | 40.0 | \$50,917 | \$48,651 | 2,080 |
| Life, physical, and social science occupations | 29.49 | 24.52 | 1,148 | 962 | 38.9 | 57,878 | 51,379 | 1,963 |
| Life scientists | 22.94 | 21.83 | 912 | 875 | 39.8 | 47,439 | 45,498 | 2,068 |
| Physical scientists ................. | 36.03 | 33.60 | 1,411 | 1,344 | 39.2 | 73,355 | 69,888 | 2,036 |
| Psychologists ...................... | 47.69 | 49.28 | 1,736 | 1,679 | 36.4 | 72,612 | 71,443 | 1,523 |
| Clinical, counseling, and school psychologists .... | 47.69 | 49.28 | 1,736 | 1,679 | 36.4 | 72,612 | 71,443 | 1,523 |
| Urban and regional planners .. <br> Miscellaneous life, physical | 35.50 | 34.59 | 1,340 | 1,384 | 37.7 | 69,677 | 71,949 | 1,963 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 16.09 | 15.79 | 631 | 632 | 39.2 | 32,799 | 32,843 | 2,038 |
| Community and social services occupations | 26.51 | 23.73 | 1,022 | 949 | 38.6 | 50,459 | 49,354 | 1,904 |
| Counselors .......................... | 31.76 | 25.48 | 1,194 | 969 | 37.6 | 54,347 | 51,108 | 1,711 |
| Educational, vocational, and school counselors . | 34.01 | 28.79 | 1,280 | 1,145 | 37.6 | 56,784 | 55,077 | 1,670 |
| Social workers ..................... | 27.65 | 24.79 | 1,061 | 982 | 38.4 | 52,081 | 51,043 | 1,883 |
| Child, family, and school social workers $\qquad$ | 29.56 | 25.46 | 1,133 | 1,066 | 38.3 | 54,779 | 55,411 | 1,853 |
| Mental health and substance abuse social workers $\qquad$ | 20.89 | 18.86 | 798 | 707 | 38.2 | 41,522 | 36,777 | 1,988 |
| Miscellaneous community and social service specialists $\qquad$ | 22.56 | 22.95 | 887 | 918 | 39.3 | 46,137 | 47,736 | 2,045 |
| Probation officers and correctional treatment specialists $\qquad$ | 25.49 | 25.25 | 1,006 | 1,010 | 39.5 | 52,297 | 52,520 | 2,052 |
| Social and human service assistants $\qquad$ | 17.05 | 15.29 | 664 | 580 | 39.0 | 34,541 | 30,139 | 2,026 |
| Legal occupations ................... | 30.30 | 26.57 | 1,186 | 1,047 | 39.1 | 61,671 | 54,454 | 2,035 |
| Lawyers .............. | 39.48 | 41.68 | 1,572 | 1,665 | 39.8 | 81,722 | 86,570 | 2,070 |
| Miscellaneous legal support workers | 23.43 | 23.93 | 909 | 935 | 38.8 | 47,269 | 48,618 | 2,018 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and library occupations | \$39.45 | \$40.36 | \$1,427 | \$1,493 | 36.2 | \$54,803 | \$56,481 | 1,389 |
| Postsecondary teachers .......... | 46.98 | 43.77 | 1,848 | 1,751 | 39.3 | 76,570 | 72,933 | 1,630 |
| Business teachers, postsecondary | 57.27 | 53.19 | 2,291 | 2,127 | 40.0 | 83,201 | 63,984 | 1,453 |
| teachers, postsecondary | 45.85 | 45.79 | 1,794 | 1,778 | 39.1 | 69,564 | 68,156 | 1,517 |
| Engineering and architecture teachers, postsecondary $\qquad$ | 72.85 | 67.97 | 2,821 | 2,649 | 38.7 | 104,110 | 92,850 | 1,429 |
| Life sciences teachers, postsecondary | - | - | 1,535 | 1,557 | 39.6 | 67,756 | 62,325 | 1,750 |
| Social sciences teachers, postsecondary | 44.87 | 38.46 | 1,784 | 1,538 | 39.8 | 77,121 | 69,397 | 1,719 |
| Health teachers, postsecondary $\qquad$ | 36.80 | 38.33 | 1,482 | 1,533 | 40.3 | 68,987 | 73,633 | 1,875 |
| Health specialties teachers, postsecondary $\qquad$ | 32.76 | 23.13 | 1,332 | 925 | 40.7 | 61,701 | 49,999 | 1,883 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 48.38 | 44.96 | 1,917 | 1,879 | 39.6 | 73,261 | 68,418 | 1,514 |
| English language and literature teachers, postsecondary ......... | 46.30 | 44.20 | 1,818 | 1,832 | 39.3 | 68,549 | 68,097 | 1,480 |
| Miscellaneous postsecondary teachers | 45.45 | 43.77 | 1,738 | 1,751 | 38.2 | 76,005 | 80,028 | 1,672 |
| Primary, secondary, and special education school teachers $\qquad$ | 43.81 | 43.36 | 1,562 | 1,577 | 35.7 | 58,219 | 58,368 | 1,329 |
| Preschool and kindergarten teachers $\qquad$ | 38.88 | 38.97 | 1,420 | 1,447 | 36.5 | 53,057 | 54,329 | 1,365 |
| Preschool teachers, except special education .................. | 19.40 | 19.73 | 680 | 725 | 35.0 | 26,300 | 26,373 | 1,355 |
| Kindergarten teachers, except special education. $\qquad$ | 43.56 | 41.52 | 1,607 | 1,559 | 36.9 | 59,537 | 57,950 | 1,367 |
| Elementary and middle school teachers | 44.10 | 43.71 | 1,555 | 1,582 | 35.3 | 57,998 | 58,665 | 1,315 |

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued |  |  |  |  |  |  |  |  |
| Registered nurses | 31.10 | 29.25 | 1,172 | 1,114 | 37.7 | 58,470 | 54,756 | 1,880 |
| Therapists ........................... | 43.37 | 39.70 | 1,572 | 1,621 | 36.3 | 64,277 | 68,388 | 1,482 |
| Speech-language pathologists | 46.97 | 54.60 | 1,647 | 1,710 | 35.1 | 64,019 | 68,388 | 1,363 |
| Diagnostic related technologists and technicians $\qquad$ | 29.15 | 27.83 | 1,166 | 1,113 | 40.0 | 60,629 | 57,886 | 2,080 |
| Radiologic technologists and technicians | 29.89 | 27.96 | 1,195 | 1,119 | 40.0 | 62,166 | 58,165 | 2,080 |
| Emergency medical technicians and paramedics $\qquad$ | 21.00 | 19.70 | 891 | 804 | 42.4 | 46,328 | 41,820 | 2,206 |
| Licensed practical and licensed vocational nurses | 19.56 | 18.00 | 742 | 675 | 37.9 | 37,618 | 35,354 | 1,923 |
| Occupational health and safety specialists and technicians $\qquad$ | 27.84 | 26.28 | 1,101 | 1,102 | 39.5 | 57,246 | 57,304 | 2,056 |
| Occupational health and safety specialists | 27.74 | 24.25 | 1,096 | 1,002 | 39.5 | 56,998 | 52,083 | 2,054 |
|  |  |  |  |  |  |  |  |  |
| Nursing, psychiatric, and home health aides $\qquad$ | 14.88 | 14.85 | 568 | 567 | 38.1 | 29,212 | 28,958 | 1,963 |
| Nursing aides, orderlies, and attendants | 13.87 | 13.01 | 527 | 504 | 38.0 | 26,763 | 25,355 | 1,930 |
| Psychiatric aides ............... | 15.77 | 15.88 | 603 | 608 | 38.2 | 31,336 | 31,610 | 1,987 |
| Miscellaneous healthcare support occupations | 13.83 | 13.16 | 553 | 526 | 40.0 | 28,498 | 27,364 | 2,060 |
| Protective service occupations | 25.15 | 25.00 | 1,045 | 1,039 | 41.6 | 54,000 | 53,914 | 2,147 |
| supervisors/managers, law enforcement workers $\qquad$ First-line | 33.04 | 32.69 | 1,321 | 1,308 | 40.0 | 68,688 | 67,995 | 2,079 |
| supervisors/managers of police and detectives | 34.52 | 34.76 | 1,385 | 1,390 | 40.1 | 72,040 | 72,301 | 2,087 |

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Protective service occupations -Continued First-line supervisors/managers of fire fighting and prevention workers $\qquad$ | \$26.15 | \$26.58 | \$1,222 | \$1,289 | 46.7 | \$63,548 | \$67,003 | 2,430 |
| Fire fighters ......................... | 23.39 | 22.50 | 1,171 | 1,171 | 50.0 | 60,880 | 60,877 | 2,603 |
| Bailiffs, correctional officers, and jailers $\qquad$ | 20.27 | 20.62 | 798 | 821 | 39.4 | 41,510 | 42,702 | 2,047 |
| jailers | 20.08 | 20.53 | 790 | 819 | 39.3 | 41,079 | 42,598 | 2,046 |
| Detectives and criminal investigators | 28.81 | 30.21 | 1,166 | 1,269 | 40.5 | 60,609 | 65,979 | 2,104 |
| Police officers ..................... | 28.68 | 29.06 | 1,148 | 1,163 | 40.0 | 59,601 | 60,445 | 2,078 |
| Police and sheriff's patrol officers $\qquad$ | 28.68 | 29.06 | 1,148 | 1,163 | 40.0 | 59,601 | 60,445 | 2,078 |
| Miscellaneous protective service workers | 20.45 | 18.04 | 773 | 697 | 37.8 | 36,620 | 34,715 | 1,791 |
| Food preparation and serving related occupations $\qquad$ First-line | 14.22 | 13.78 | 509 | 470 | 35.8 | 22,734 | 19,893 | 1,599 |
| supervisors/managers, food preparation and serving workers $\qquad$ | 17.10 | 17.83 | 661 | 709 | 38.6 | 29,694 | 31,061 | 1,737 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 16.48 | 16.45 | 629 | 597 | 38.2 | 27,092 | 27,577 | 1,644 |
| Cooks ................................. | 15.06 | 14.52 | 525 | 473 | 34.9 | 22,765 | 17,862 | 1,512 |
| Cooks, institution and cafeteria | 15.06 | 14.52 | 525 | 473 | 34.9 | 22,765 | 17,862 | 1,512 |
| Fast food and counter workers $\qquad$ | 11.35 | 11.16 | 408 | 393 | 36.0 | 18,944 | 19,325 | 1,669 |
| Combined food preparation and serving workers, including fast food ....... | 11.35 | 11.16 | 408 | 393 | 36.0 | 18,944 | 19,325 | 1,669 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 16.11 | 16.11 | 636 | 620 | 39.5 | 32,536 | 31,886 | 2,019 |

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | \$20.56 | \$20.19 | \$818 | \$808 | 39.8 | \$42,522 | \$41,995 | 2,068 |
| Building cleaning workers ..... <br> Janitors and cleaners, except maids and housekeeping cleaners | 15.78 15.91 | 15.79 15.81 | 621 628 | 600 604 | 39.4 39.4 | 32,184 32,493 | 31,200 31,242 | 2,039 2,042 |
| Maids and housekeeping cleaners $\qquad$ | 12.53 | 11.21 | 474 | 422 | 37.8 | 24,642 | 21,944 | 1,966 |
| Grounds maintenance workers | 16.70 | 19.22 | 666 | 769 | 39.9 | 31,941 | 36,109 | 1,912 |
| Landscaping and groundskeeping workers $\qquad$ | 15.66 | 15.72 | 626 | 629 | 40.0 | 28,330 | 29,307 | 1,809 |
| Personal care and service occupations | 17.82 | 18.43 | 689 | 722 | 38.7 | 32,569 | 33,012 | 1,828 |
| Child care workers ................ | 16.72 | 16.82 | 605 | 551 | 36.2 | 23,425 | 20,160 | 1,401 |
| Recreation and fitness workers | 17.05 | 18.04 | 673 | 722 | 39.4 | 33,454 | 37,523 | 1,962 |
| Recreation workers ........... | 17.05 | 18.04 | 673 | 722 | 39.4 | 33,454 | 37,523 | 1,962 |
| Sales and related occupations | 26.42 | 21.44 | 1,042 | 858 | 39.4 | 52,834 | 44,595 | 2,000 |
| Office and administrative support occupations | 18.20 | 17.62 | 708 | 694 | 38.9 | 35,919 | 35,332 | 1,974 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 22.08 | 20.50 | 866 | 820 | 39.2 | 45,037 | 42,632 | 2,040 |
| Financial clerks .................... | 18.20 | 18.33 | 712 | 710 | 39.1 | 36,866 | 36,920 | 2,026 |
| Bookkeeping, accounting, and auditing clerks | 17.98 | 18.12 | 701 | 698 | 39.0 | 36,237 | 36,317 | 2,016 |
| Payroll and timekeeping clerks $\qquad$ | 19.37 | 18.33 | 771 | 733 | 39.8 | 40,105 | 38,122 | 2,070 |
| Court, municipal, and license clerks $\qquad$ | 18.52 | 18.58 | 703 | 679 | 38.0 | 36,569 | 35,291 | 1,974 |

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Customer service representatives $\qquad$ | \$16.50 | \$16.87 | \$651 | \$671 | 39.5 | \$33,861 | \$34,902 | 2,052 |
| Eligibility interviewers, government programs | 16.81 | 17.12 | 662 | 642 | 39.4 | 34,401 | 33,386 | 2,047 |
| Library assistants, clerical ..... | 15.68 | 14.72 | 589 | 589 | 37.6 | 27,943 | 30,618 | 1,782 |
| Receptionists and information clerks $\qquad$ | 12.97 | 11.87 | 510 | 484 | 39.4 | 26,545 | 25,174 | 2,046 |
| Dispatchers ........................ | 19.75 | 19.95 | 790 | 798 | 40.0 | 41,086 | 41,496 | 2,080 |
| Police, fire, and ambulance dispatchers | 20.12 | 20.70 | 805 | 828 | 40.0 | 41,857 | 43,056 | 2,080 |
| Secretaries and administrative assistants | 18.95 | 18.48 | 740 | 730 | 39.0 | 37,246 | 36,254 | 1,965 |
| Executive secretaries and administrative assistants $\qquad$ | 21.73 | 22.22 | 862 | 857 | 39.7 | 44,703 | 44,346 | 2,057 |
| Secretaries, except legal, medical, and executive | 17.44 | 17.42 | 676 | 672 | 38.8 | 33,305 | 32,928 | 1,909 |
| Data entry and information processing workers | 18.74 | 19.19 | 746 | 768 | 39.8 | 38,767 | 39,915 | 2,069 |
| Data entry keyers ........ | 18.06 | 18.54 | 716 | 742 | 39.6 | 37,216 | 38,563 | 2,060 |
| Office clerks, general ............ | 17.45 | 15.61 | 673 | 611 | 38.6 | 33,153 | 31,387 | 1,900 |
| Construction and extraction occupations | 24.41 | 21.36 | 964 | 854 | 39.5 | 50,144 | 44,429 | 2,054 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 29.15 | 29.37 | 1,166 | 1,175 | 40.0 | 60,627 | 61,090 | 2,080 |
| Construction equipment operators $\qquad$ | 18.55 | 19.30 | 742 | 772 | 40.0 | 38,588 | 40,144 | 2,080 |
| Operating engineers and other construction equipment operators .... | 18.55 | 19.30 | 742 | 772 | 40.0 | 38,588 | 40,144 | 2,080 |
| Electricians ........... | 31.35 | 32.83 | 1,244 | 1,313 | 39.7 | 64,684 | 68,286 | 2,063 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 31.96 | 37.05 | 1,278 | 1,482 | 40.0 | 66,466 | 77,064 | 2,080 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 31.96 | 37.05 | 1,278 | 1,482 | 40.0 | 66,466 | 77,064 | 2,080 |

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly,
weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued | \$22.94 | \$17.51 | \$911 | \$700 | 39.7 | \$47,357 | \$36,423 | 2,064 |
| Driver/sales workers and truck drivers $\qquad$ |  |  |  |  |  |  |  |  |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 23.57 | 23.61 | 935 | 944 | 39.7 | 48,599 | 49,109 | 2,062 |

[^0]distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group2 | Private industry workers | $1-49$ <br> workers | $\begin{gathered} 50-99 \\ \text { workers } \end{gathered}$ | 100-499 <br> workers | 500 workers or more |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All workers | \$19.48 | \$17.15 | \$18.00 | \$18.81 | \$25.32 |
| Management, professional, and related ...................................... | 31.95 | 27.65 | 33.36 | 31.66 | 35.42 |
| Management, business, and financial | 36.29 | 31.40 | 36.63 | 39.75 | 38.89 |
| Professional and related | 29.63 | 25.16 | 30.99 | 27.50 | 33.99 |
| Service | 10.26 | 9.42 | 9.69 | 10.55 | 12.86 |
| Sales and office | 15.94 | 15.76 | 15.63 | 15.31 | 17.74 |
| Sales and related | 16.80 | 17.08 | 17.36 | 15.35 | 21.52 |
| Office and administrative support | 15.49 | 14.83 | 14.80 | 15.29 | 17.32 |
| Natural resources, construction, and maintenance | 22.72 | 20.45 | 23.03 | 25.24 | 26.72 |
| Construction and extraction | 23.87 | - | - | - | - |
| Installation, maintenance, and repair | 22.04 | 20.07 | 22.74 | 22.63 | 25.60 |
| Production, transportation, and material moving | 16.44 | 14.75 | 14.58 | 15.64 | 20.94 |
| Production | 16.82 | 15.19 | 14.81 | 15.87 | 20.78 |
| Transportation and material moving ...................................... | 15.91 | 14.27 | 14.33 | 15.29 | 21.24 |
|  | Relative error |  |  |  |  |
| All workers | 1.0\% | 1.7\% | 4.0\% | 1.9\% | 1.2\% |
| Management, professional, and related | 1.4 | 4.0 | 7.7 | 2.9 | 1.2 |
| Management, business, and financial | 2.0 | 3.2 | 6.0 | 5.0 | 1.8 |
| Professional and related | 2.0 | 6.6 | 12.8 | 1.9 | 1.5 |
| Service | 1.2 | 1.9 | 3.9 | 1.7 | 1.9 |
| Sales and office | 1.7 | 2.4 | 3.7 | 3.1 | 2.7 |
| Sales and related | 3.8 | 4.5 | 7.8 | 8.4 | 11.9 |
| Office and administrative support | 1.2 | 1.9 | 3.2 | 1.5 | 2.0 |
| Natural resources, construction, and maintenance ........................ | 1.9 | 3.7 | 4.0 | 3.4 | 3.0 |
| Construction and extraction .................................................. | 3.3 | - | - | - | - |
| Installation, maintenance, and repair ...................................... | 1.8 | 4.0 | 5.1 | 2.5 | 4.6 |
| Production, transportation, and material moving | 1.4 | 2.1 | 2.7 | 1.5 | 3.8 |
| Production | 1.6 | 2.8 | 3.5 | 1.9 | 3.8 |
| Transportation and material moving ........................................ | 2.4 | 3.8 | 4.1 | 2.5 | 8.0 |

[^1]3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

NOTE: Dashes indicate that data did not meet publication criteria

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$19.26 | \$16.25 | \$762 | \$640 | 39.5 | \$39,098 | \$32,760 | 2,030 |
| Management occupations $\qquad$ <br> General and operations | 36.47 | 32.58 | 1,507 | 1,346 | 41.3 | 78,188 | 69,888 | 2,144 |
| managers | 38.22 | 30.79 | 1,616 | 1,232 | 42.3 | 84,037 | 64,049 | 2,199 |
| Marketing and sales managers | 44.44 | 36.39 | 1,889 | 1,558 | 42.5 | 98,249 | 81,001 | 2,211 |
| Marketing managers ......... | 43.30 | 36.39 | 1,702 | 1,455 | 39.3 | 88,527 | 75,685 | 2,045 |
| Sales managers ................ | 45.69 | 49.26 | 2,131 | 1,970 | 46.6 | 110,820 | 102,461 | 2,426 |
| Public relations managers ...... | 33.22 | 29.39 | 1,307 | 1,261 | 39.4 | 67,969 | 65,564 | 2,046 |
| managers | 32.50 | 30.51 | 1,295 | 1,220 | 39.8 | 67,339 | 63,461 | 2,072 |
| Computer and information systems managers | 45.08 | 40.28 | 1,800 | 1,611 | 39.9 | 93,590 | 83,791 | 2,076 |
| Financial managers .............. | 38.70 | 37.38 | 1,618 | 1,495 | 41.8 | 84,116 | 77,759 | 2,174 |
| Human resources managers ... Industrial production | 26.52 | 24.49 | 1,091 | 980 | 41.2 | 56,757 | 50,935 | 2,140 |
| managers | 34.72 | 35.28 | 1,443 | 1,411 | 41.6 | 75,034 | 73,391 | 2,161 |
| Transportation, storage, and distribution managers ...... | 24.25 | 23.13 | 980 | 925 | 40.4 | 50,948 | 48,100 | 2,101 |
| Construction managers ......... | 43.25 | 34.72 | 1,771 | 1,476 | 41.0 | 90,977 | 76,727 | 2,104 |
| Education administrators ...... | 27.57 | 24.04 | 1,106 | 962 | 40.1 | 54,442 | 49,999 | 1,975 |
| Medical and health services managers $\qquad$ | 36.82 | 33.65 | 1,460 | 1,346 | 39.7 | 75,924 | 70,000 | 2,062 |
| Property, real estate, and community association managers $\qquad$ | 27.93 | 24.52 | 1,117 | 981 | 40.0 | 58,104 | 51,000 | 2,080 |
| Social and community service managers $\qquad$ | 22.41 | 20.30 | 882 | 812 | 39.3 | 45,864 | 42,218 | 2,046 |
| Business and financial operations occupations | 28.73 | 24.36 | 1,162 | 966 | 40.4 | 60,237 | 49,999 | 2,097 |
| Buyers and purchasing agents Purchasing agents, except | 25.53 | 25.00 | 1,033 | 1,000 | 40.5 | 53,705 | 52,000 | 2,104 |
| wholesale, retail, and farm products | 26.02 | 25.00 | 1,041 | 1,000 | 40.0 | 54,128 | 52,000 | 2,080 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 27.37 | 23.09 | 1,073 | 895 | 39.2 | 55,800 | 46,526 | 2,038 |
| Claims adjusters, examiners, and investigators. $\qquad$ | 27.37 | 23.09 | 1,073 | 895 | 39.2 | 55,800 | 46,526 | 2,038 |
| Cost estimators .................... | 27.87 | 26.93 | 1,126 | 1,077 | 40.4 | 58,552 | 56,004 | 2,101 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Business and financial operations occupations -Continued Human resources, training, and labor relations specialists $\qquad$ | \$25.15 | \$21.15 | \$1,008 | \$846 | 40.1 | \$52,442 | \$43,992 | 2,085 |
| Management analysts ........ | 54.15 | 53.15 | 2,166 | 2,126 | 40.0 | 112,622 | 110,552 | 2,080 |
| Accountants and auditors ...... | 27.80 | 24.66 | 1,140 | 987 | 41.0 | 59,264 | 51,299 | 2,132 |
| Financial analysts and advisors $\qquad$ | 36.53 | 34.68 | 1,518 | 1,635 | 41.6 | 78,948 | 84,999 | 2,161 |
| Financial analysts ............. | 37.12 | 34.62 | 1,663 | 1,635 | 44.8 | 86,490 | 84,999 | 2,330 |
| Loan counselors and officers | 30.61 | 28.79 | 1,237 | 1,152 | 40.4 | 64,324 | 59,879 | 2,101 |
| Loan officers .................... | 30.61 | 28.79 | 1,237 | 1,152 | 40.4 | 64,324 | 59,879 | 2,101 |
| Computer and mathematical science occupations | 29.07 | 26.56 | 1,166 | 1,079 | 40.1 | 60,652 | 56,102 | 2,087 |
| Computer software engineers Computer software | 39.79 | 35.84 | 1,608 | 1,434 | 40.4 | 83,632 | 74,543 | 2,102 |
| engineers, applications <br> Computer software engineers, systems software | 37.76 43.41 | 35.84 38.94 | 1,511 1,788 | 1,434 1,552 | 40.0 41.2 | 78,547 92,970 | 74,543 80,712 | 2,080 2,142 |
| Computer support specialists | 22.51 | 19.96 | 900 | 798 | 40.0 | 46,825 | 41,517 | 2,080 |
| Computer systems analysts .... <br> Network and computer | 34.79 | 36.85 | 1,392 | 1,474 | 40.0 | 72,362 | 76,638 | 2,080 |
| systems administrators | 25.68 | 25.80 | 1,039 | 1,032 | 40.5 | 54,043 | 53,660 | 2,104 |
| Network systems and data communications analysts | 23.61 | 20.99 | 944 | 840 | 40.0 | 49,101 | 43,659 | 2,080 |
| Actuaries ............................. | 37.20 | 30.77 | 1,458 | 1,134 | 39.2 | 75,818 | 58,976 | 2,038 |
| Architecture and engineering occupations | 28.44 | 28.00 | 1,151 | 1,158 | 40.5 | 59,829 | 60,216 | 2,104 |
| Engineers ............................ | 33.84 | 33.50 | 1,383 | 1,340 | 40.9 | 71,936 | 69,686 | 2,126 |
| Civil engineers ................. | 32.87 | 32.16 | 1,409 | 1,238 | 42.9 | 73,244 | 64,384 | 2,228 |
| Electrical and electronics engineers $\qquad$ | 33.12 | 35.17 | 1,325 | 1,407 | 40.0 | 68,887 | 73,158 | 2,080 |
| Electrical engineers ....... | 32.42 | 35.17 | 1,297 | 1,407 | 40.0 | 67,429 | 73,158 | 2,080 |
| Electronics engineers, except computer $\qquad$ <br> Industrial engineers, including health and safety $\qquad$ | 34.78 27.26 | 34.63 26.75 | 1,391 1,112 | 1,385 1,089 | 40.0 40.8 | 72,343 57,826 | 72,020 56,630 | 2,080 2,121 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Architecture and engineering occupations -Continued Mechanical engineers | \$39.10 | \$40.91 | \$1,610 | \$1,800 | 41.2 | \$83,712 | \$93,600 | 2,141 |
| Drafters ............... | 23.59 | 24.01 | 944 | 960 | 40.0 | 49,065 | 49,945 | 2,080 |
| Architectural and civil drafters $\qquad$ | 25.05 | 25.00 | 1,002 | 1,000 | 40.0 | 52,103 | 52,000 | 2,080 |
| Mechanical drafters .......... | 22.08 | 23.78 | 883 | 951 | 40.0 | 45,935 | 49,464 | $2,080$ |
| Engineering technicians, except drafters $\qquad$ | 23.59 | 23.16 | 947 | 926 | 40.1 | 49,227 | 48,175 | 2,086 |
| Electrical and electronic engineering technicians | 25.64 | 23.87 | 1,025 | 955 | 40.0 | 53,324 | 49,645 | 2,080 |
| Life, physical, and social science occupations | 28.21 | 26.97 | 1,126 | 1,079 | 39.9 | 58,421 | 56,087 | 2,071 |
| Physical scientists ................ | 33.89 | 34.81 | 1,356 | 1,392 | 40.0 | 70,499 | 72,401 | 2,080 |
| Chemists and materials scientists $\qquad$ | 36.59 | 35.63 | 1,464 | 1,425 | 40.0 | 76,117 | 74,100 | 2,080 |
| Chemists ...................... | 36.81 | 35.63 | 1,472 | 1,425 | 40.0 | 76,563 | 74,100 | 2,080 |
| Chemical technicians .. | 21.43 | 21.42 | 857 | 857 | 40.0 | 44,584 | 44,545 | 2,080 |
| Community and social services occupations | 17.53 | 16.95 | 699 | 680 | 39.9 | 36,010 | 35,342 | 2,055 |
| Counselors ................. | 17.68 | 19.23 | 725 | 769 | 41.0 | 37,698 | 39,998 | 2,132 |
| Social workers .. | 18.61 | 17.31 | 740 | 692 | 39.7 | 37,503 | 36,001 | 2,015 |
| Child, family, and school social workers $\qquad$ | 14.44 | 14.09 | 567 | 564 | 39.3 | 26,533 | 23,400 | 1,838 |
| Medical and public health social workers $\qquad$ | 21.61 | 20.99 | 864 | 839 | 40.0 | 44,944 | 43,651 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 16.84 | 15.39 | 660 | 597 | 39.2 | 34,320 | 31,044 | 2,038 |
| Legal occupations ................... | 40.51 | 38.97 | 1,694 | 1,559 | 41.8 | 88,072 | 81,064 | 2,174 |
| Lawyers | 46.70 | 44.44 | 1,958 | 1,884 | 41.9 | 101,831 | 97,988 | 2,180 |
| Paralegals and legal assistants | 24.61 | 26.13 | 974 | 1,045 | 39.6 | 50,624 | 54,350 | 2,057 |
| Education, training, and library occupations | 17.11 | 12.98 | 652 | 519 | 38.1 | 29,487 | 26,998 | 1,724 |
| Primary, secondary, and special education school teachers $\qquad$ | 22.45 | 21.47 | 837 | 816 | 37.3 | 35,030 | 32,137 | 1,560 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean
carnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Education, training, and \\
library occupations \\
-Continued \\
Preschool and kindergarten teachers \(\qquad\)
\end{tabular} \& \$11.63 \& \$10.59 \& \$465 \& \$424 \& 39.9 \& \$23,939 \& \$22,027 \& 2,058 \\
\hline Elementary and middle school teachers Elementary school teachers, except special education ..... \& 25.98 \& 24.61 \& 931
928 \& 881
869 \& 35.8
35.7 \& 35,326
35,282 \& 34,029
32,499 \& 1,360
1,358
1,392 \\
\hline \begin{tabular}{l}
Secondary school teachers \\
Secondary school teachers, except special and vocational education
\end{tabular} \& 33.61 \& 34.27
34.27 \& 1,225
1,225 \& 1,250
1,250 \& 36.4

36.4 \& 46,774
46,774 \& 48,721
48,721 \& 1,392
1,392 \\
\hline Teacher assistants ................ \& 11.00 \& 10.30 \& 425 \& 402 \& 38.6 \& 20,827 \& 20,800 \& 1,894 \\

\hline | Arts, design, entertainment, sports, and media |
| :--- |
| occupations $\qquad$ |
| Designers $\qquad$ |
| Graphic designers $\qquad$ | \& 18.39

18.05
19.40 \& 17.92
17.92
19.23 \& 737
717
776 \& 713
717
770 \& 40.1
39.7
40.0 \& 37,961
37,300
40,371 \& 36,005
37,263

40,019 \& $$
\begin{aligned}
& 2,064 \\
& 2,066 \\
& 2,081
\end{aligned}
$$ \\

\hline Healthcare practitioner and technical occupations \& 36.53 \& 26.42 \& 1,415 \& 989 \& 38.7 \& 73,572 \& 51,418 \& 2,014 \\
\hline Pharmacists .......................... \& 54.14 \& 54.00 \& 2,063 \& 2,098 \& 38.1 \& 107,297 \& 109,092 \& 1,982 \\
\hline Physicians and surgeons ........ \& 140.84 \& 125.00 \& 5,552 \& 5,063 \& 39.4 \& 288,697 \& 263,250 \& 2,050 \\
\hline Registered nurses ................. \& 28.62 \& 28.84 \& 1,134 \& 1,152 \& 39.6 \& 58,961 \& 59,904 \& 2,060 \\
\hline Therapists ........................... \& 28.60 \& 26.93 \& 1,110 \& 1,010 \& 38.8 \& 57,719 \& 52,514 \& 2,018 \\
\hline Dental hygienists ................. \& 30.87 \& 30.00 \& 1,048 \& 1,003 \& 33.9 \& 54,498 \& 52,153 \& 1,765 \\
\hline Health diagnosing and treating practitioner support technicians \& 13.28 \& 13.56 \& 511 \& 542 \& 38.5 \& 26,568 \& 28,201 \& 2,000 \\
\hline Pharmacy technicians ....... \& 13.15 \& 13.56 \& 507 \& 542 \& 38.6 \& 26,385 \& 28,201 \& 2,006 \\
\hline Licensed practical and licensed vocational nurses Miscellaneous health \& 19.98 \& 19.03 \& 755 \& 717 \& 37.8 \& 39,236 \& 37,298 \& 1,964 \\
\hline technologists and technicians \& 15.24 \& 16.16 \& 594 \& 568 \& 39.0 \& 30,882 \& 29,557 \& 2,026 \\
\hline Healthcare support occupations \& 12.56 \& 12.00 \& 483 \& 480 \& 38.4 \& 25,107 \& 24,960 \& 1,999 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare support occupations -Continued Nursing, psychiatric, and home health aides $\qquad$ | \$11.60 | \$10.00 | \$453 | \$394 | 39.1 | \$23,568 | \$20,467 | 2,032 |
| Home health aides ............. | 10.56 | 9.83 | 422 | 393 | 40.0 | 21,955 | 20,455 | 2,080 |
| Nursing aides, orderlies, and attendants $\qquad$ | 11.84 | 10.10 | 460 | 400 | 38.9 | 23,933 | 20,800 | 2,021 |
| Miscellaneous healthcare support occupations | 13.20 | 12.75 | 502 | 492 | 38.0 | 26,096 | 25,589 | 1,976 |
| Dental assistants ............... | 13.12 | 12.00 | 490 | 480 | 37.3 | 25,476 | 24,960 | 1,941 |
| Medical assistants ............. | 14.36 | 15.00 | 557 | 574 | 38.8 | 28,953 | 29,835 | 2,017 |
| Protective service occupations | 12.19 | 10.12 | 473 | 360 | 38.8 | 24,587 | 18,720 | 2,018 |
| surveillance officers | 9.54 | 10.12 | 365 | 354 | 38.3 | 18,989 | 18,422 | 1,990 |
| Security guards ................ | 9.54 | 10.12 | 365 | 354 | 38.3 | 18,989 | 18,422 | 1,990 |
| Food preparation and serving related occupations | 9.05 | 8.75 | 339 | 322 | 37.5 | 17,427 | 16,708 | 1,925 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 14.96 | 15.00 | 626 | 608 | 41.8 | 32,230 | 31,200 | 2,154 |
| Chefs and head cooks ........ | 17.61 | 19.20 | 735 | 840 | 41.7 | 38,223 | 43,680 | 2,170 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 14.27 | 14.42 | 598 | 600 | 41.9 | 30,681 | 31,199 | 2,150 |
| Cooks ................................. | 10.11 | 10.00 | 387 | 380 | 38.3 | 19,857 | 19,500 | 1,963 |
| Cooks, institution and cafeteria | 11.07 | 10.50 | 400 | 375 | 36.1 | 20,265 | 19,481 | 1,830 |
| Cooks, restaurant .............. | 10.32 | 10.00 | 392 | 395 | 38.0 | 20,116 | 20,280 | 1,949 |
| Food preparation workers ...... | 9.08 | 9.22 | 328 | 320 | 36.1 | 17,056 | 16,640 | 1,879 |
| Food service, tipped .............. | 4.73 | 4.04 | 165 | 146 | 35.0 | 8,591 | 7,592 | 1,815 |
| Bartenders ........................ | 6.02 | 5.00 | 208 | 200 | 34.5 | 10,798 | 10,400 | 1,793 |
| Waiters and waitresses ...... | 3.75 | 3.65 | 130 | 110 | 34.7 | 6,744 | 5,720 | 1,798 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 7.99 | 8.00 | 306 | 312 | 38.3 | 15,907 | 16,224 | 1,991 |
| Fast food and counter workers $\qquad$ | 8.97 | 8.66 | 338 | 330 | 37.7 | 17,100 | 17,056 | 1,905 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations $\qquad$ | \$12.70 | \$10.94 | \$478 | \$403 | 37.7 | \$24,575 | \$20,956 | 1,935 |
| First-line supervisors/managers of personal service workers | 14.68 | 14.45 | 558 | 632 | 38.0 | 29,005 | 32,887 | 1,975 |
| Barbers and cosmetologists ... | 13.70 | 11.19 | 488 | 403 | 35.6 | 25,350 | 20,956 | 1,850 |
| Hairdressers, hairstylists, and cosmetologists | 13.70 | 11.19 | 488 | 403 | 35.6 | 25,350 | 20,956 | 1,850 |
| Miscellaneous personal appearance workers | 14.02 | 12.67 | 488 | 484 | 34.8 | 25,360 | 25,187 | 1,809 |
| Child care workers ................ | 9.44 | 9.50 | 366 | 380 | 38.8 | 19,034 | 19,752 | 2,017 |
| Recreation and fitness workers $\qquad$ | 22.04 | 19.72 | 825 | 758 | 37.4 | 42,885 | 39,416 | 1,946 |
| Recreation workers ........... | 22.23 | 19.72 | 871 | 785 | 39.2 | 45,292 | 40,843 | 2,037 |
| Sales and related occupations First-line | 20.87 | 17.73 | 839 | 709 | 40.2 | 43,494 | 36,549 | 2,084 |
| supervisors/managers, sales workers $\qquad$ | 22.98 | 19.16 | 946 | 849 | 41.2 | 49,090 | 44,140 | 2,137 |
| First-line supervisors/managers of retail sales workers .. | 20.51 | 18.75 | 850 | 788 | 41.4 | 44,109 | 40,999 | 2,150 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 37.07 | 36.68 | 1,470 | 1,467 | 39.7 | 76,460 | 76,294 | 2,062 |
| Retail sales workers | 14.42 | 11.90 | 571 | 450 | 39.6 | 29,600 | 23,400 | 2,053 |
| Cashiers, all workers | 9.62 | 9.00 | 371 | 360 | 38.6 | 19,068 | 18,720 | 1,982 |
| Cashiers ...................... | 9.52 | 9.00 | 369 | 360 | 38.8 | 18,974 | 18,720 | 1,993 |
| Counter and rental clerks and parts salespersons .. | 14.16 | 14.22 | 570 | 569 | 40.3 | 29,647 | 29,569 | 2,093 |
| Counter and rental clerks | 14.28 | 15.97 | 581 | 651 | 40.7 | 30,215 | 33,854 | 2,116 |
| Parts salespersons ......... | 14.09 | 13.78 | 564 | 551 | 40.0 | 29,304 | 28,662 | 2,080 |
| Retail salespersons ............ | 16.53 | 12.60 | 660 | 500 | 39.9 | 34,317 | 25,996 | 2,076 |
| Advertising sales agents ........ | 28.26 | 28.85 | 1,123 | 1,073 | 39.7 | 58,408 | 55,791 | 2,067 |
| Insurance sales agents ........... | 22.94 | 19.51 | 913 | 780 | 39.8 | 47,482 | 40,575 | 2,069 |
| Securities, commodities, and financial services sales agents $\qquad$ | 36.80 | 23.27 | 1,531 | 931 | 41.6 | 79,620 | 48,408 | 2,163 |
| Sales representatives, wholesale and manufacturing | 28.06 | 23.98 | 1,141 | 995 | 40.7 | 58,975 | 50,182 | 2,102 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations <br> -Continued <br> Receptionists and information clerks $\qquad$ | \$13.07 | \$12.13 | \$507 | \$480 | 38.8 | \$26,294 | \$24,960 | 2,011 |
| Dispatchers ......................... | 18.68 | 20.50 | 760 | 820 | 40.7 | 39,541 | 42,640 | 2,117 |
| Dispatchers, except police, fire, and ambulance ..... | 18.68 | 20.50 | 760 | 820 | 40.7 | 39,541 | 42,640 | 2,117 |
| Production, planning, and expediting clerks $\qquad$ | 18.65 | 18.80 | 739 | 752 | 39.6 | 38,435 | 39,104 | 2,060 |
| Shipping, receiving, and traffic clerks $\qquad$ | 14.24 | 13.65 | 571 | 546 | 40.1 | 29,670 | 28,392 | 2,084 |
| Stock clerks and order fillers | 12.70 | 11.00 | 486 | 433 | 38.3 | 25,290 | 22,535 | 1,992 |
| Secretaries and administrative assistants $\qquad$ | 16.82 | 16.50 | 661 | 660 | 39.3 | 34,286 | 34,320 | 2,038 |
| Executive secretaries and administrative assistants $\qquad$ | 20.42 | 18.82 | 801 | 753 | 39.2 | 41,584 | 39,148 | 2,036 |
| Legal secretaries ............... | 15.40 | 13.00 | 611 | 520 | 39.6 | 31,746 | 27,040 | 2,062 |
| Medical secretaries ............ | 16.08 | 16.00 | 614 | 628 | 38.2 | 31,918 | 32,656 | 1,985 |
| Secretaries, except legal, medical, and executive | 15.33 | 16.50 | 607 | 660 | 39.6 | 31,438 | 34,320 | 2,051 |
| Data entry and information processing workers $\qquad$ | 12.94 | 12.00 | 511 | 459 | 39.5 | 26,589 | 23,888 | 2,055 |
| Data entry keyers .............. | 12.89 | 12.00 | 508 | 459 | 39.4 | 26,400 | 23,888 | 2,049 |
| Word processors and typists $\qquad$ | 13.11 | 14.00 | 524 | 560 | 40.0 | 27,259 | 29,120 | 2,079 |
| Insurance claims and policy processing clerks $\qquad$ | 16.07 | 15.52 | 631 | 610 | 39.3 | 32,834 | 31,741 | 2,043 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 10.83 | 10.67 | 424 | 427 | 39.2 | 22,072 | 22,194 | 2,039 |
| Office clerks, general ............ | 14.38 | 14.42 | 560 | 562 | 38.9 | 29,021 | 29,230 | 2,018 |
| Farming, fishing, and forestry occupations | 12.36 | 11.74 | 502 | 470 | 40.6 | 24,408 | 24,421 | 1,975 |
| Miscellaneous agricultural workers $\qquad$ | 11.36 | 11.74 | 454 | 470 | 40.0 | 21,836 | 21,424 | 1,922 |
| Construction and extraction occupations $\qquad$ | 21.61 | 19.00 | 848 | 760 | 39.3 | 41,986 | 38,208 | 1,943 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline Construction and extraction occupations -Continued First-line supervisors/managers of construction trades and extraction workers \(\qquad\) \& \$31.25 \& \$29.57 \& \$1,252 \& \$1,162 \& 40.1 \& \$64,712 \& \$60,403 \& 2,071 \\
\hline Brickmasons, blockmasons, and stonemasons \(\qquad\) Brickmasons and blockmasons \(\qquad\) \& 26.16
26.16 \& 25.84
25.84
19.50 \& 1,014
1,014 \& 1,034
1,034 \& 38.7
38.7 \& 49,188
49,188 \& 53,225

53,225 \& 1,880
1,880
1,968 \\
\hline Carpenters .......................... \& 22.52 \& 19.50 \& 893 \& 778 \& 39.7 \& 44,307 \& 39,000 \& 1,968 \\
\hline Carpet, floor, and tile installers and finishers $\qquad$ \& 20.08 \& 20.00 \& 792 \& 800 \& 39.5 \& 41,189 \& 41,600 \& 2,052 \\

\hline | finishers, and terrazzo |
| :--- |
| workers $\qquad$ | \& 20.22 \& 19.00 \& 798 \& 760 \& 39.5 \& 38,014 \& 39,520 \& 1,880 \\

\hline Cement masons and concrete finishers \& 20.22 \& 19.00 \& 798 \& 760 \& 39.5 \& 38,014 \& 39,520 \& 1,880 \\
\hline Construction laborers ............ \& 18.39 \& 17.00 \& 729 \& 680 \& 39.6 \& 34,937 \& 31,200 \& 1,900 \\
\hline Construction equipment operators \& 18.36 \& 17.00 \& 722 \& 676 \& 39.3 \& 32,522 \& 30,552 \& 1,772 \\
\hline Operating engineers and other construction equipment operators \& 17.67 \& 16.89 \& 700 \& 676 \& 39.6 \& 31,956 \& 30,552 \& 1,808 \\
\hline Electricians ......................... \& 22.05 \& 20.71 \& 882 \& 828 \& 40.0 \& 45,863 \& 43,077 \& 2,080 \\
\hline Painters and paperhangers ..... \& 20.37 \& 18.00 \& 815 \& 720 \& 40.0 \& 39,865 \& 39,520 \& 1,957 \\
\hline Painters, construction and maintenance \& 20.37 \& 18.00 \& 815 \& 720 \& 40.0 \& 39,865 \& 39,520 \& 1,957 \\
\hline Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ \& 24.76 \& 22.36 \& 982 \& 842 \& 39.7 \& 49,157 \& 43,769 \& 1,986 \\
\hline Plumbers, pipefitters, and steamfitters \& 25.85 \& 22.36 \& 1,024 \& 894 \& 39.6 \& 53,260 \& 46,507 \& 2,060 \\
\hline Roofers \& 19.98 \& 17.50 \& 669 \& 689 \& 33.5 \& 34,156 \& 35,850 \& 1,710 \\
\hline Sheet metal workers .............. \& 24.10 \& 28.04 \& 907 \& 1,100 \& 37.6 \& 47,149 \& 57,200 \& 1,957 \\
\hline Helpers, construction trades .. \& 14.78 \& 14.26 \& 574 \& 548 \& 38.8 \& 28,938 \& 27,604 \& 1,958 \\
\hline Helpers--carpenters ........... \& 12.30 \& 12.09 \& 492 \& 484 \& 40.0 \& 25,590 \& 25,143 \& 2,080 \\
\hline Miscellaneous construction and related workers \& 17.66 \& 16.50 \& 706 \& 660 \& 40.0 \& 34,960 \& 34,320 \& 1,980 \\
\hline Installation, maintenance, and repair occupations \& 20.99 \& 19.00 \& 832 \& 749 \& 39.6 \& 43,017 \& 38,956 \& 2,050 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued <br> First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | \$28.09 | \$28.62 | \$1,159 | \$1,060 | 41.3 | \$59,583 | \$53,757 | 2,121 |
| Computer, automated teller, and office machine repairers $\qquad$ | 14.53 | 14.77 | 581 | 591 | 40.0 | 30,227 | 30,722 | 2,080 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 32.69 | 33.09 | 1,307 | 1,324 | 40.0 | 67,989 | 68,831 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 32.69 | 33.09 | 1,307 | 1,324 | 40.0 | 67,989 | 68,831 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 17.90 | 16.93 | 716 | 677 | 40.0 | 37,231 | 35,216 | 2,080 |
| Aircraft mechanics and service technicians | 22.78 | 21.00 | 911 | 840 | 40.0 | 47,390 | 43,680 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 20.07 | 18.63 | 794 | 744 | 39.6 | 41,284 | 38,688 | 2,057 |
| Automotive body and related repairers | 20.99 | 19.50 | 824 | 760 | 39.2 | 42,825 | 39,520 | 2,041 |
| Automotive service technicians and mechanics $\qquad$ | 19.67 | 18.60 | 781 | 740 | 39.7 | 40,603 | 38,480 | 2,065 |
| Bus and truck mechanics and diesel engine specialists ... | 21.17 | 20.75 | 826 | 780 | 39.0 | 42,648 | 40,560 | 2,014 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 20.89 | 19.00 | 836 | 760 | 40.0 | 43,451 | 39,520 | 2,080 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 21.46 | 19.50 | 858 | 780 | 40.0 | 44,640 | 40,560 | 2,080 |
| Small engine mechanics ........ | 14.30 | 14.79 | 572 | 592 | 40.0 | 29,743 | 30,763 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | $\begin{aligned} & \text { Mean } \\ & \text { earnings } \end{aligned}$ | Median earnings | Mean <br> hours |
| Production occupations <br> -Continued <br> Miscellaneous assemblers and fabricators $\qquad$ <br> Team assemblers | \$13.43 | \$12.47 | \$535 | \$499 | 39.8 | \$27,689 | \$25,064 | 2,062 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ <br> Butchers and meat cutters .. <br> Computer control <br> programmers and operators $\qquad$ <br> Computer-controlled machine tool operators, metal and plastic $\qquad$ | 15.61 13.64 | 12.75 13.60 | 624 546 | 510 544 | 40.0 40.0 | 32,466 28,368 | 26,520 28,288 | 2,080 2,080 |
|  | 15.25 | 15.00 | 610 | 600 | 40.0 | 31,730 | 31,200 | 2,080 |
|  | 18.69 | 19.35 | 748 | 774 | 40.0 | 38,884 | 40,248 | 2,080 |
|  | 18.30 | 18.90 | 732 | 756 | 40.0 | 38,070 | 39,312 | 2,080 |
| Forming machine setters, operators, and tenders, metal and plastic $\qquad$ Extruding and drawing machine setters, operators, and tenders, metal and plastic $\qquad$ | 15.70 | 15.45 | 628 | 618 | 40.0 | 32,665 | 32,136 | 2,080 |
|  | 15.59 | 15.00 | 623 | 600 | 40.0 | 32,420 | 31,200 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 14.37 | 13.97 | 575 | 559 | 40.0 | 29,876 | 29,064 | 2,079 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 14.41 | 13.97 | 576 | 559 | 40.0 | 29,968 | 29,064 | 2,080 |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 14.69 | 14.45 | 588 | 578 | 40.0 | 30,527 | 30,056 | 2,078 |
| Milling and planing machine setters, operators, and tenders, metal and plastic $\qquad$ | 13.92 | 12.44 | 557 | 497 | 40.0 | 28,963 | 25,867 | 2,080 |
| Machinists ........................... | 19.93 | 19.64 | 797 | 786 | 40.0 | 41,456 | 40,851 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Transportation and material moving occupations -Continued Truck drivers, light or delivery services $\qquad$ | \$13.16 | \$12.00 | \$532 | \$480 | 40.4 | \$26,071 | \$24,440 | 1,981 |
| Service station attendants ...... | 9.01 | 8.20 | 360 | 328 | 40.0 | 18,734 | 17,056 | 2,080 |
| Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators $\qquad$ | 17.83 17.83 | 14.00 14.00 | 713 713 | 560 560 | 40.0 40.0 | 34,259 34,259 | 29,120 29,120 | 1,922 1,922 |
| Industrial truck and tractor operators $\qquad$ | 13.57 | 12.90 | 542 | 516 | 40.0 | 27,425 | 26,000 | 2,021 |
| Laborers and material movers, hand $\qquad$ | 12.18 | 11.50 | 486 | 460 | 39.9 | 25,032 | 23,903 | 2,055 |
| Cleaners of vehicles and equipment $\qquad$ | 13.41 | 13.50 | 537 | 540 | 40.0 | 27,901 | 28,080 | 2,080 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 12.38 | 11.29 | 493 | 452 | 39.8 | 25,032 | 23,013 | 2,022 |
| Machine feeders and offbearers $\qquad$ | 10.43 | 10.00 | 417 | 400 | 40.0 | 21,695 | 20,800 | 2,080 |
| Packers and packagers, hand $\qquad$ | 11.08 | 11.20 | 443 | 448 | 40.0 | 23,044 | 23,296 | 2,079 |

[^2]hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

4 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$22.79 | \$18.79 | \$902 | \$743 | 39.6 | \$46,549 | \$38,480 | 2,043 |
| Management occupations $\qquad$ General and operations | 49.38 | 44.67 | 1,994 | 1,788 | 40.4 | 103,683 | 93,001 | 2,100 |
| managers ........................ | 41.25 | 38.13 | 1,693 | 1,525 | 41.0 | 88,039 | 79,310 | 2,134 |
| Advertising and promotions managers $\qquad$ | 45.98 | 44.23 | 1,839 | 1,769 | 40.0 | 95,639 | 92,000 | 2,080 |
| Marketing and sales managers | 51.23 | 48.55 | 2,064 | 1,942 | 40.3 | 107,322 | 101,005 | 2,095 |
| Marketing managers .......... | 49.81 | 50.03 | 2,004 | 2,029 | 40.2 | 104,233 | 105,524 | 2,093 |
| Sales managers ................. | 53.55 | 40.48 | 2,161 | 1,610 | 40.4 | 112,393 | 83,708 | 2,099 |
| Public relations managers ..... | 42.31 | 37.56 | 1,629 | 1,462 | 38.5 | 84,717 | 75,999 | 2,002 |
| Administrative services managers $\qquad$ | 37.92 | 39.07 | 1,561 | 1,563 | 41.2 | 81,185 | 81,266 | 2,141 |
| Computer and information systems managers | 56.64 | 52.45 | 2,277 | 2,119 | 40.2 | 118,394 | 110,211 | 2,090 |
| Financial managers ............... | 54.09 | 44.99 | 2,165 | 1,846 | 40.0 | 112,598 | 96,000 | 2,082 |
| Human resources managers ... Industrial production | 48.36 | 40.87 | 1,993 | 1,635 | 41.2 | 103,623 | 85,010 | 2,143 |
| managers | 45.54 | 46.54 | 1,914 | 1,904 | 42.0 | 99,527 | 98,987 | 2,186 |
| Purchasing managers ............ | 64.04 | 48.96 | 2,643 | 2,060 | 41.3 | 137,429 | 107,100 | 2,146 |
| Transportation, storage, and distribution managers | 50.77 | 50.54 | 2,031 | 2,021 | 40.0 | 105,593 | 105,115 | 2,080 |
| Construction managers ......... | 36.38 | 31.14 | 1,503 | 1,260 | 41.3 | 78,179 | 65,541 | 2,149 |
| Education administrators $\qquad$ <br> Education administrators | 29.04 | 25.44 | 1,165 | 1,017 | 40.1 | 60,400 | 52,905 | 2,080 |
| postsecondary | 27.74 | 25.08 | 1,085 | 1,003 | 39.1 | 56,411 | 52,166 | 2,034 |
| Engineering managers .......... | 58.49 | 57.49 | 2,340 | 2,299 | 40.0 | 121,660 | 119,573 | 2,080 |
| Medical and health services managers $\qquad$ | 38.05 | 34.94 | 1,537 | 1,398 | 40.4 | 79,913 | 72,679 | 2,100 |
| Social and community service managers $\qquad$ | 25.97 | 27.93 | 1,023 | 1,117 | 39.4 | 53,207 | 58,084 | 2,049 |
| Business and financial operations occupations | 32.37 | 29.57 | 1,297 | 1,164 | 40.1 | 67,451 | 60,538 | 2,084 |
| Buyers and purchasing agents Wholesale and retail | 32.82 | 30.00 | 1,329 | 1,212 | 40.5 | 69,106 | 63,001 | 2,106 |
| buyers, except farm products $\qquad$ | 39.51 | 37.10 | 1,575 | 1,484 | 39.9 | 81,890 | 77,160 | 2,073 |
| Purchasing agents, except wholesale, retail, and farm products $\qquad$ | 29.78 | 28.74 | 1,215 | 1,190 | 40.8 | 63,164 | 61,874 | 2,121 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations -Continued Claims adjusters, appraisers, examiners, and investigators $\qquad$ Claims adjusters, examiners, and investigators. $\qquad$ | $\$ 27.29$27.29 | \$28.58 | \$1,058 | \$1,107 | 38.8 | \$55,040 | \$57,587 | 2,017 |
|  |  | 28.58 | 1,058 | 1,107 | 38.8 | 55,040 | 57,587 | 2,017 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 27.59 | 28.79 | 1,104 | 1,152 | 40.0 | 57,387 | 59,892 | 2,080 |
| Cost estimators ................. | 38.57 | 39.51 | 1,599 | 1,580 | 41.5 | 83,158 | 82,181 | 2,156 |
| Human resources, training, and labor relations specialists $\qquad$ | 34.11 | 33.05 | 1,357 | 1,322 | 39.8 | 70,568 | 68,750 | 2,069 |
| Employment, recruitment, and placement specialists $\qquad$ | 29.43 | 27.78 | 1,177 | 1,111 | 40.0 | 61,207 | 57,791 | 2,080 |
| Compensation, benefits, and job analysis specialists $\qquad$ | 30.18 | 27.81 | 1,186 | 1,043 | 39.3 | 61,672 | 54,228 | 2,044 |
| Training and development specialists $\qquad$ | 33.29 | 31.51 | 1,324 | 1,260 | 39.8 | 68,873 | 65,512 | 2,069 |
| Logisticians ............ | 27.52 | 27.70 | 1,110 | 1,114 | 40.3 | 57,695 | 57,949 | 2,096 |
| Management analysts ........ | 43.16 | 38.46 | 1,753 | 1,538 | 40.6 | 91,131 | 80,001 | 2,112 |
| Accountants and auditors ...... | 28.01 | 26.44 | 1,134 | 1,058 | 40.5 | 58,968 | 54,995 | 2,105 |
| Credit analysts | 30.16 | 31.25 | 1,206 | 1,250 | 40.0 | 62,734 | 65,000 | 2,080 |
| Financial analysts and advisors $\qquad$ | 35.50 | 32.03 | 1,427 | 1,279 | 40.2 | 74,181 | 66,516 | 2,090 |
| Financial analysts ...... | 37.49 | 36.55 | 1,516 | 1,438 | 40.4 | 78,823 | 74,793 | 2,102 |
| Insurance underwriters ...... | 31.95 | 31.25 | 1,273 | 1,250 | 39.8 | 66,183 | 65,000 | 2,071 |
| Loan counselors and officers | 27.20 | 26.56 | 1,088 | 1,063 | 40.0 | 56,576 | 55,251 | 2,080 |
| Loan officers. | 27.46 | 27.11 | 1,098 | 1,084 | 40.0 | 57,116 | 56,383 | 2,080 |
| Computer and mathematical science occupations | 34.11 | 33.28 | 1,373 | 1,333 | 40.2 | 71,324 | 69,299 | 2,091 |
| Computer programmers ......... | 32.82 | 32.55 | 1,320 | 1,288 | 40.2 | 68,641 | 67,001 | 2,092 |
| Computer software engineers | 39.40 | 38.38 | 1,618 | 1,650 | 41.1 | 84,117 | 85,800 | 2,135 |
| engineers, applications | 37.23 | 36.20 | 1,544 | 1,501 | 41.5 | 80,263 | 78,075 | 2,156 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| Computer and mathematical science occupations -Continued Computer software engineers, systems software $\qquad$ | \$42.03 | \$41.43 | \$1,705 | \$1,741 | 40.6 | \$88,666 | \$90,534 | 2,110 |
| Computer support specialists | 21.92 | 20.54 | 876 | 822 | 40.0 | 45,543 | 42,721 | 2,078 |
| Computer systems analysts .... | 37.62 | 36.81 | 1,505 | 1,475 | 40.0 | 78,240 | 76,685 | 2,080 |
| Database administrators ........ | 32.11 | 31.20 | 1,284 | 1,248 | 40.0 | 66,780 | 64,890 | 2,080 |
| Network and computer systems administrators ..... | 30.70 | 30.61 | 1,218 | 1,200 | 39.7 | 63,361 | 62,425 | 2,064 |
| Network systems and data communications analysts | 32.15 | 32.67 | 1,297 | 1,319 | 40.3 | 67,455 | 68,566 | 2,098 |
| Architecture and engineering occupations | 36.26 | 35.65 | 1,469 | 1,442 | 40.5 | 76,401 | 75,001 | 2,107 |
| Engineers ............................ | 39.02 | 38.39 | 1,586 | 1,554 | 40.6 | 82,478 | 80,783 | 2,114 |
| Civil engineers ....... | 42.22 | 39.89 | 1,757 | 1,739 | 41.6 | 91,356 | 90,443 | 2,164 |
| Electrical and electronics engineers $\qquad$ | 37.78 | 38.23 | 1,572 | 1,533 | 41.6 | 81,751 | 79,722 | 2,164 |
| Electrical engineers Industrial engineers, including health and | 37.15 36.34 | 38.02 36.06 | 1,559 1,497 | 1,525 1,537 | 42.0 412 | 81,053 77,814 | 79,310 79,901 | 2,182 2,141 |
| safety ....................... Industrial engineers ...... | 36.34 36.16 | 36.06 36.06 | 1,497 1,490 | 1,537 1,537 | 41.2 41.2 | 77,814 77,486 | 79,901 79,901 | 2,141 |
| Materials engineers ........... | 33.42 | 32.23 | 1,337 | 1,289 | 40.0 | 69,521 | 67,030 | 2,080 |
| Mechanical engineers ....... | 38.11 | 37.30 | 1,540 | 1,500 | 40.4 | 80,097 | 77,999 | 2,102 |
| Drafters .............................. | 26.20 | 25.00 | 1,048 | 1,000 | 40.0 | 54,489 | 52,000 | 2,080 |
| Mechanical drafters ........... | 25.43 | 24.02 | 1,017 | 961 | 40.0 | 52,893 | 49,962 | 2,080 |
| Engineering technicians, except drafters | 26.77 | 26.65 | 1,076 | 1,059 | 40.2 | 55,906 | 55,058 | 2,088 |
| Electrical and electronic engineering technicians Industrial engineering | 27.02 | 24.46 | 1,088 | 974 | 40.3 | 56,472 | 50,671 | 2,090 |
| technicians | 24.97 | 26.91 | 1,021 | 1,076 | 40.9 | 53,010 | 55,561 | 2,123 |
| Mechanical engineering technicians | 26.87 | 26.65 | 1,075 | 1,066 | 40.0 | 55,895 | 55,432 | 2,080 |
| Life, physical, and social science occupations | 34.53 | 30.71 | 1,373 | 1,234 | 39.8 | 70,631 | 64,501 | 2,046 |
| Life scientists ....................... | 33.69 | 29.16 | 1,318 | 1,167 | 39.1 | 68,528 | 60,661 | 2,034 |
| Biological scientists ........... | 34.21 | 33.66 | 1,368 | 1,346 | 40.0 | 71,155 | 70,013 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Life, physical, and social science occupations -Continued <br> Physical scientists $\qquad$ | \$41.95 | \$42.61 | \$1,724 | \$1,706 | 41.1 | \$85,902 | \$78,2 | 2,047 |
| Chemists and materials scientists $\qquad$ | 41.76 | 39.45 | 1,734 1,732 | 1,672 1,724 | 41.5 | 90,163 | 86,936 | 2,159 |
| Chemists $\qquad$ <br> Market and survey researchers $\qquad$ | 41.41 35.86 | 41.35 34.53 | 1,732 1,438 | 1,724 1,381 | 41.8 40.1 | 90,086 74,798 | 89,636 71,820 | 2,176 2,086 |
| Market research analysts ... | 36.68 | 33.31 | 1,473 | 1,333 | 40.2 | 76,579 | 69,291 | 2,088 |
| Chemical technicians ............ | 25.65 | 24.72 | 1,026 | 989 | 40.0 | 53,344 | 51,424 | 2,080 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 21.58 | 22.86 | 863 | 914 | 40.0 | 44,893 | 47,543 | 2,080 |
| Community and social services occupations | 17.83 | 16.34 | 705 | 638 | 39.6 | 36,648 | 33,176 | 2,055 |
| Counselors .......................... | 17.85 | 17.75 | 709 | 710 | 39.7 | 36,884 | 36,920 | 2,066 |
| Educational, vocational, and school counselors .. | 17.73 | 15.95 | 709 | 598 | 40.0 | 36,858 | 31,101 | 2,079 |
| Rehabilitation counselors .. | 14.49 | 14.48 | 579 | 579 | 40.0 | 30,129 | 30,118 | 2,080 |
| Social workers ................... | 18.61 | 16.20 | 739 | 641 | 39.7 | 38,357 | 33,686 | 2,061 |
| Child, family, and school social workers $\qquad$ | 15.86 | 15.76 | 620 | 625 | 39.1 | 32,242 | 32,490 | 2,032 |
| Medical and public health social workers $\qquad$ | 26.23 | 24.83 | 1,039 | 993 | 39.6 | 54,031 | 51,640 | 2,060 |
| Mental health and substance abuse social workers $\qquad$ | 17.01 | 15.95 | 678 | 638 | 39.8 | 35,028 | 33,176 | 2,059 |
| Miscellaneous community and social service specialists $\qquad$ | 15.27 | 15.31 | 596 | 583 | 39.0 | 30,990 | 30,321 | 2,030 |
| Social and human service assistants $\qquad$ | 12.08 | 11.41 | 466 | 457 | 38.6 | 24,243 | 23,754 | 2,008 |
| Legal occupations ................... | 66.67 | 67.18 | 2,683 | 2,620 | 40.2 | 139,492 | 136,239 | 2,092 |
| Lawyers ..... | 75.76 | 69.49 | 3,088 | 2,780 | 40.8 | 160,573 | 144,539 | 2,120 |
| Paralegals and legal assistants | 34.84 | 33.26 | 1,322 | 1,330 | 38.0 | 68,767 | 69,170 | 1,974 |
| Education, training, and <br> library occupations | 40.87 | 33.52 | 1,604 | 1,291 | 39.2 | 70,089 | 53,701 | 1,715 |
| Postsecondary teachers .......... | 55.72 | 44.17 | 2,265 | 1,651 | 40.6 | 94,992 | 65,705 | 1,705 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Education, training, and <br> library occupations <br> -Continued <br> Life sciences teachers, postsecondary $\qquad$ <br> Biological science teachers, postsecondary $\qquad$ | \$81.48 | \$45.38 | \$3,529 | \$2,042 | 43.343.3 | \$146,904 | \$79,642 | 1,803 |
|  |  |  |  |  |  |  |  |  |
|  | 81.48 | 45.38 | 3,529 |  |  | 146,904 | 79,642 | 1,803 |
| Social sciences teachers, postsecondary $\qquad$ | 38.34 | 36.70 | 1,546 | 1,468 | 40.3 | 60,551 | 57,249 | 1,579 |
| Health teachers, postsecondary $\qquad$ | 76.06 | 89.45 | 3,461 | 3,803 | 45.5 | 169,741 | 197,731 | 2,232 |
| Health specialties teachers, postsecondary | 86.28 |  |  |  |  |  |  |  |
| Education and library science teachers, postsecondary $\qquad$ | 40.70 | 90.21 | 4,113 | 3,803 | 47.7 | 210,861 | 197,731 | 2,444 |
| Education teachers, postsecondary | 40.70 | 39.84 | 1,584 | 1,590 | 38.9 | 63,731 | 59,424 | 1,566 |
| Arts, communications, and humanities teachers, postsecondary | 38.47 | 37.76 | 1,534 | 1,515 | 39.9 | 59,043 | 59,092 | 1,535 |
| Art, drama, and music teachers, postsecondary $\qquad$ | 35.80 | 35.78 | 1,389 | 1,431 | 38.8 | 52,402 | 50,715 | 1,464 |
| English language and literature teachers, postsecondary $\qquad$ | 38.19 | 37.23 | 1,559 | 1,544 | 40.8 | 58,519 | 57,000 | 1,532 |
| Miscellaneous postsecondary teachers | 35.75 | 35.43 | 1,270 | 1,238 | 35.5 | 51,518 | 51,500 | 1,441 |
| Primary, secondary, and special education school teachers $\qquad$ | 27.60 | 27.95 | 1,039 | 1,034 | 37.7 | 39,982 | 38,910 | 1,449 |
| Elementary and middle school teachers | 28.72 | 28.73 | 1,100 | 1,044 | 38.3 | 42,481 |  | 1,479 |
| Elementary school teachers, except special education .... | 28.52 |  |  |  |  |  | 40,343 |  |
| Secondary school teachers | 30.51 | 29.93 | 1,136 | 1,115 | 37.2 | 42,502 | 40,575 | 1,393 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | $\begin{gathered} \text { Mean } \\ \text { earnings } \end{gathered}$ | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Education, training, and <br> library occupations <br> -Continued <br> Secondary school teachers, except special and vocational education | \$30.51 | \$29.93 | \$1,136 | \$1,115 | 37.2 | \$42,502 | \$40,575 | 1,393 |
| Library technicians ............... | 16.54 | 15.33 | 653 | 609 | 39.5 | 33,940 | 31,678 | 2,052 |
| Teacher assistants ................. | 12.98 | 12.29 | 489 | 456 | 37.7 | 25,071 | 22,854 | 1,932 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 25.99 | 23.08 | 1,031 | 900 | 39.7 | 53,018 | 46,571 | 2,040 |
| Designers ......................... | 23.88 | 24.97 | 953 | 999 | 39.9 | 49,580 | 51,938 | 2,076 |
| Graphic designers ............. | 22.94 | 24.90 | 906 | 996 | 39.5 | 47,100 | 51,786 | 2,054 |
| News analysts, reporters and correspondents $\qquad$ Reporters and correspondents | 27.81 27.81 | 28.45 28.45 | 1,112 1,112 | 1,138 1,138 | 40.0 40.0 | 57,835 57,835 | 59,168 59,168 | 2,080 2,080 |
| Public relations specialists ..... | 24.09 | 21.86 | 1,964 | 874 | 40.0 | 50,108 | 45,467 | 2,080 |
| Writers and editors ............... | 24.29 | 22.77 | 953 | 863 | 39.2 | 49,544 | 44,870 | 2,040 |
| Editors . | 23.50 | 22.77 | 893 | 797 | 38.0 | 46,429 | 41,441 | 1,976 |
| Technical writers .............. | 24.84 | 22.50 | 1,005 | 900 | 40.5 | 52,279 | 46,800 | 2,104 |
| Broadcast and sound engineering technicians and radio operators .......... | 18.73 | 19.18 | 756 | 719 | 40.4 | 39,334 | 37,393 | 2,100 |
| Healthcare practitioner and technical occupations | 27.78 | 26.24 | 1,088 | 1,028 | 39.2 | 56,525 | 53,435 | 2,035 |
| Pharmacists ......................... | 52.71 | 54.09 | 2,109 | 2,164 | 40.0 | 109,642 | 112,507 | 2,080 |
| Physicians and surgeons ........ | 58.06 | 63.94 | 2,423 | 2,616 | 41.7 | 125,995 | 136,030 | 2,170 |
| Registered nurses .................. | 30.64 | 29.71 | 1,193 | 1,150 | 38.9 | 62,025 | 59,800 | 2,024 |
| Therapists ........................... | 28.06 | 26.20 | 1,102 | 1,037 | 39.3 | 57,293 | 53,930 | 2,042 |
| Occupational therapists ..... | 30.15 | 30.13 | 1,168 | 1,164 | 38.7 | 60,739 | 60,507 | 2,015 |
| Physical therapists ............ | 34.56 | 33.76 | 1,365 | 1,330 | 39.5 | 70,996 | 69,160 | 2,054 |
| Respiratory therapists ........ | 24.13 | 24.85 | 940 | 957 | 39.0 | 48,890 | 49,743 | 2,026 |
| Clinical laboratory technologists and technicians $\qquad$ | 22.83 | 23.31 | 911 | 932 | 39.9 | 47,361 | 48,485 | 2,074 |
| Medical and clinical laboratory technologists | 26.02 | 25.74 | 1,035 | 985 | 39.8 | 53,827 | 51,237 | 2,069 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued | \$21.72 | \$20.70 | \$869 | \$828 | 40.0 |  |  |  |
| Physical therapist assistants | \$21.72 | \$20.70 | \$869 | \$828 | 40.0 | \$45,186 | \$43,050 | 2,080 |
| Physical therapist aides ...... | 12.99 | 12.34 | 495 | 494 | 38.1 | 25,745 | 25,676 | 1,982 |
| Miscellaneous healthcare support occupations | 13.34 | 13.36 | 523 | 524 | 39.2 | 27,188 | 27,248 | 2,039 |
| Medical assistants ............. | 13.25 | 13.51 | 523 | 540 | 39.5 | 27,202 | 28,072 | 2,053 |
| Medical equipment preparers | 13.49 | 13.27 | 540 | 531 | 40.0 | 28,055 | 27,602 | 2,080 |
| Medical transcriptionists ... | 16.68 | 16.99 | 623 | 674 | 37.3 | 32,391 | 35,027 | 1,941 |
| Protective service occupations <br> Security guards and gaming | 12.23 | 11.37 | 488 | 455 | 39.9 | 25,101 | 23,608 | 2,052 |
| surveillance officers | 11.80 | 11.25 | 470 | 450 | 39.8 | 24,451 | 23,400 | 2,072 |
| Security guards ................ | 11.76 | 11.10 | 469 | 444 | 39.8 | 24,365 | 23,088 | 2,071 |
| Miscellaneous protective service workers | 10.56 | 10.02 | 440 | 401 | 41.6 | 17,967 | 20,831 | 1,701 |
| Food preparation and serving related occupations $\qquad$ | 10.97 | 10.52 | 424 | 418 | 38.6 | 21,875 | 21,528 | 1,994 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 18.52 | 17.68 | 758 | 735 | 40.9 | 39,141 | 36,795 | 2,113 |
| supervisors/managers of food preparation and serving workers | 18.40 | 17.68 | 742 | 708 | 40.3 | 38,600 | 36,795 | 2,097 |
| Cooks ........................... | 12.17 | 12.80 | 467 | 500 | 38.4 | 24,245 | 26,000 | 1,992 |
| Cooks, institution and cafeteria | 13.35 | 13.79 | 534 | 551 | 40.0 | 27,610 | 28,677 | 2,068 |
| Cooks, restaurant .............. | 11.85 | 11.00 | 450 | 435 | 38.0 | 23,389 | 22,643 | 1,975 |
| Food preparation workers ...... | 11.31 | 10.68 | 452 | 427 | 40.0 | 23,520 | 22,214 | 2,080 |
| Food service, tipped .............. | 5.42 | 4.00 | 193 | 128 | 35.6 | 10,020 | 6,643 | 1,850 |
| Waiters and waitresses | 3.84 | 3.65 | 131 | 101 | 34.1 | 6,797 | 5,242 | 1,771 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 8.53 | 8.25 | 338 | 330 | 39.7 | 17,600 | 17,160 | 2,063 |
| Fast food and counter workers $\qquad$ | 10.56 | 10.50 | 419 | 414 | 39.7 | 21,281 | 21,079 | 2,016 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued First-line supervisors/managers of office and administrative support workers | \$23.55 | \$23.33 | \$940 | \$952 | 39.9 | \$48,884 | \$49,510 | 2,076 |
| Financial clerks ............. | 16.39 | 15.45 | 650 | 615 | 39.7 | 33,812 | 32,001 | 2,063 |
| Bill and account collectors | 16.64 | 15.46 | 660 | 618 | 39.7 | 34,303 | 32,157 | 2,062 |
| Billing and posting clerks and machine operators | 17.35 | 16.69 | 685 | 667 | 39.5 | 35,627 | 34,694 | 2,053 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 16.71 | 15.90 | 662 | 634 | 39.6 | 34,423 | 32,957 | 2,060 |
| Payroll and timekeeping clerks $\qquad$ | 19.34 | 19.21 | 772 | 768 | 39.9 | 40,121 | 39,946 | 2,074 |
| Procurement clerks .......... | 17.26 | 16.57 | 690 | 663 | 40.0 | 35,901 | 34,466 | 2,080 |
| Tellers ...................... | 12.24 | 12.18 | 490 | 487 | 40.0 | 25,464 | 25,334 | 2,080 |
| Credit authorizers, checkers, and clerks $\qquad$ | 15.75 | 16.58 | 627 | 663 | 39.8 | 32,608 | 34,491 | 2,070 |
| Customer service representatives ........ | 16.87 | 15.26 | 666 | 602 | 39.5 | 34,645 | 31,304 | 2,054 |
| File clerks ................ | 13.68 | 13.39 | 546 | 536 | 39.9 | 28,376 | 27,851 | 2,074 |
| Hotel, motel, and resort desk clerks $\qquad$ | 11.62 | 11.50 | 460 | 460 | 39.6 | 23,908 | 23,920 | 2,058 |
| Interviewers, except eligibility and loan ....... | 15.13 | 14.78 | 605 | 591 | 40.0 | 31,474 | 30,734 | 2,080 |
| Loan interviewers and clerks | 16.42 | 16.76 | 657 | 670 | 40.0 | 34,153 | 34,861 | 2,080 |
| New accounts clerks ......... | 16.84 | 16.16 | 674 | 646 | 40.0 | 35,037 | 33,613 | 2,080 |
| Order clerks ....................... | 14.78 | 14.00 | 587 | 560 | 39.7 | 30,507 | 29,120 | 2,064 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 18.43 | 19.23 | 737 | 769 | 40.0 | 38,336 | 40,000 | 2,080 |
| Receptionists and information clerks $\qquad$ | 13.88 | 13.64 | 541 | 539 | 39.0 | 28,146 | 28,043 | 2,028 |
| Dispatchers ....................... | 17.92 | 14.05 | 724 | 562 | 40.4 | 37,624 | 29,224 | 2,100 |
| Dispatchers, except police, fire, and ambulance ..... | 17.98 | 13.38 | 726 | 535 | 40.4 | 37,771 | 27,839 | 2,100 |
| Production, planning, and expediting clerks $\qquad$ | 19.43 | 18.56 | 768 | 742 | 39.5 | 39,956 | 38,599 | 2,056 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.67 | 13.10 | 545 | 524 | 39.9 | 28,363 | 27,248 | 2,075 |
| Stock clerks and order fillers | 13.04 | 12.30 | 520 | 492 | 39.8 | 27,015 | 25,584 | 2,072 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations-Continued Painters, construction and maintenance $\qquad$ | \$25.57 | \$22.65 | \$1,020 | \$906 | 39.9 | \$53,041 | \$47,112 | 2,075 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 30.06 | 31.34 | 1,202 | 1,254 | 40.0 | 62,520 | 65,196 | 2,080 |
| Plumbers, pipefitters, and steamfitters | 30.32 | 31.34 | 1,213 | 1,254 | 40.0 | 63,071 | 65,196 | 2,080 |
| Sheet metal workers ............. | 24.93 | 25.76 | 997 | 1,030 | 40.0 | 47,014 | 51,748 | 1,886 |
| Installation, maintenance, and repair occupations | 23.81 | 23.46 | 945 | 923 | 39.7 | 49,144 | 48,006 | 2,064 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ |  |  |  | 1,419 |  |  |  |  |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 33.21 | 35.45 | 1,335 |  | 40.2 | 69,397 | 73,796 | 2,089 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 23.96 | 19.47 | 958 | 779 | 40.0 | 49,828 | 40,491 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 23.96 | 19.47 | 958 | 779 | 40.0 | 49,828 | 40,491 | 2,080 |
| Electrical and electronics repairers, commercial and industrial equipment $\qquad$ | 22.97 | 23.68 | 915 | 936 | 39.9 | 47,604 | 48,660 | 2,072 |
| Aircraft mechanics and service technicians ....... | 23.65 | 24.00 | 946 | 960 | 40.0 | 49,186 | 49,920 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 20.76 | 19.97 | 863 | 800 | 41.6 | 44,854 | 41,600 | 2,161 |
| Automotive service technicians and mechanics $\qquad$ | 17.59 |  | 721 | 741 | 41.0 | 37,514 | 38,511 | 2,132 |
| Bus and truck mechanics and diesel engine specialists. | 25.46 | 25.77 | 1,019 | 1,031 | 40.0 | 52,966 | 53,602 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | \$28.90 | \$32.42 | \$1,156 | \$1,297 | 40.0 | \$60,109 | \$67,434 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 23.47 | 23.29 | 881 | 840 | 37.5 | 45,809 | 43,662 | 1,952 |
| Industrial machinery installation, repair, and maintenance workers .. | 23.05 | 22.86 | 920 | 914 | 39.9 | 47,827 | 47,528 | 2,075 |
| Industrial machinery mechanics $\qquad$ | 24.81 | 24.64 | 992 | 986 | 40.0 | 51,592 | 51,260 | 2,079 |
| Maintenance and repair workers, general ...... | 21.06 | 20.05 | 837 | 800 | 39.7 | 43,479 | 41,500 | 2,064 |
| Maintenance workers, machinery $\qquad$ | 19.86 | 20.19 | 794 | 808 | 40.0 | 41,310 | 41,999 | 2,080 |
| Millwrights ........................... | 24.64 | 25.28 | 986 | 1,011 | 40.0 | 51,260 | 52,582 | 2,080 |
| Line installers and repairers ... | 29.75 | 30.39 | 1,1901,380 | 1,2151,319 | 40.040.0 | 61,87371,784 | 63,20168,598 | 2,080 |
| Electrical power-line installers and repairers | 34.51 | 32.98 |  |  |  |  |  | 2,080 |
| Telecommunications line installers and repairers | 24.27 | 24.97 | 971 | 999 | 40.0 | 50,478 | 51,944 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | 21.61 | 22.45 | 864 | 898 | 40.0 | 44,951 | 46,696 | 2,080 |
| Helpers--installation, maintenance, and repair workers $\qquad$ | 13.76 |  | 550 | 540 | 40.0 |  |  | 2,080 |
| Production occupations ......... | 18.05 | 16.55 | 721 | 6601,106 | 39.941.5 | 37,416 | 34,299 | 2,073 |
| First-line supervisors/managers of production and operating workers |  |  |  |  |  |  |  |  |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 27.11 | 26.32 | 1,124 | 1,106 | 41.5 | 58,444 | 57,499 | 2,156 |
| Electrical and electronic equipment assemblers . | 15.08 | 12.67 | 603 | 559 | 40.0 | 31,363 | 29,078 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation 1} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Production occupations \\
-Continued \\
Welders, cutters, solderers, and brazers \(\qquad\) \\
Welding, soldering, and brazing machine setters, operators, and tenders \(\qquad\)
\end{tabular}} \& \multirow[t]{2}{*}{\$18.73} \& \multirow[t]{2}{*}{\$17.60} \& \multirow[t]{2}{*}{\$744} \& \multirow[t]{2}{*}{\$704} \& \multirow[b]{2}{*}{39.7
39.8} \& \multirow[t]{2}{*}{\$38,637} \& \multirow[t]{2}{*}{\$36,608} \& \multirow[t]{2}{*}{2,063} \\
\hline \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Miscellaneous metalworkers and plastic workers \(\qquad\) \\
Heat treating equipment
\end{tabular} \& 17.23 \& 16.28 \& 689 \& 651 \& 40.0 \& 35,832 \& 33,852 \& 2,080 \\
\hline setters, operators, and tenders, metal and plastic \& \multirow[t]{2}{*}{18.22} \& \multirow[t]{2}{*}{18.09} \& \multirow[t]{2}{*}{729} \& \multirow[t]{2}{*}{724} \& \multirow[t]{2}{*}{40.0} \& \multirow[t]{2}{*}{37,895} \& \multirow[t]{2}{*}{33,852
37,627} \& \multirow[b]{2}{*}{2,080

2,080} \\
\hline Plating and coating machine setters, operators, and tenders, metal and plastic $\qquad$ \& \& \& \& \& \& \& \& \\
\hline Printers ................................ \& 22.63 \& 22.38 \& 874 \& 835 \& 38.6 \& 45,453 \& 43,425 \& 2,009 \\
\hline Printing machine operators \& 23.03 \& 22.89 \& 894 \& 841 \& 38.8 \& 46,501 \& 43,742 \& 2,019 \\
\hline Laundry and dry-cleaning workers $\qquad$ \& 11.29 \& 11.00 \& 449 \& 440 \& 39.8 \& 23,360 \& 22,880 \& 2,069 \\

\hline | Sewing machine operators ..... |
| :--- |
| Woodworking machine | \& 13.13 \& 13.34 \& 524 \& 534 \& 39.9 \& \multirow[t]{2}{*}{25,802} \& \multirow[t]{2}{*}{27,040} \& \multirow[t]{2}{*}{1,965} \\

\hline Woodworking machine setters, operators, and tenders $\qquad$ \& 16.52 \& \multirow[t]{2}{*}{16.75} \& 661 \& 670 \& \& \& \& \\
\hline Woodworking machine setters, operators, and tenders, except sawing \& 16.38 \& \& 655 \& 670 \& 40.0 \& 34,367 \& 34,840 \& 2,080 \\
\hline Power plant operators, distributors, and dispatchers $\qquad$ \& 33.63 \& 33.47 \& 1,345 \& 1,339 \& 40.0 \& 69,941 \& 69,618 \& 2,080 \\
\hline Power plant operators ........ \& 30.73 \& 32.85 \& 1,229 \& 1,314 \& 40.0 \& 63,922 \& 68,328 \& 2,080 \\
\hline Stationary engineers and boiler operators \& 24.64 \& 24.74 \& 986 \& 990 \& 40.0 \& 51,256 \& 51,459 \& 2,080 \\
\hline Miscellaneous plant and system operators $\qquad$ \& 26.26 \& \multirow[t]{2}{*}{29.02} \& 1,021 \& \multirow[b]{2}{*}{1,125
790} \& \multirow[t]{2}{*}{38.9} \& \multirow[t]{2}{*}{53,066} \& \multirow[t]{2}{*}{58,519} \& \multirow[t]{2}{*}{2,020} \\
\hline Crushing, grinding, polishing, mixing, and blending workers $\qquad$ \& 20.75 \& \& 830 \& \& \& \& \& \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation 1} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& \[
\begin{aligned}
\& \text { Mean } \\
\& \text { earnings }
\end{aligned}
\] \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Mixing and blending machine setters, operators, and tenders .
\end{tabular} \& \$24.11 \& \$24.47 \& \$964 \& \$979 \& 40.0 \& \$50,143 \& \$50,893 \& 2,080 \\
\hline Cutting workers .................... \& 13.23 \& 11.45 \& 528 \& 458 \& 39.9 \& 27,475 \& 23,816 \& 2,077 \\
\hline Cutters and trimmers, hand Cutting and slicing \& 9.78 \& 8.75 \& 391 \& 350 \& 40.0 \& 20,340 \& 18,200 \& 2,080 \\
\hline \begin{tabular}{l}
Cutting and slicing machine setters, operators, and tenders \\
Extruding, forming, pressing, and compacting machine setters, operators, and tenders
\end{tabular} \& 14.46

15.53 \& 14.01
14.52 \& 577
621 \& 560 \& 39.9
40.0 \& 30,006
32,302 \& 29,141
30,202 \& 2,076
2,080 \\
\hline Furnace, kiln, oven, drier, and kettle operators and tenders $\qquad$ \& 16.60 \& 13.31 \& 664 \& 532 \& 40.0 \& 34,501 \& 27,685 \& 2,079 \\
\hline Inspectors, testers, sorters, samplers, and weighers .... \& 16.94 \& 15.46 \& 676 \& 615 \& 39.9 \& 35,112 \& 31,845 \& 2,073 \\
\hline Packaging and filling machine operators and tenders $\qquad$ \& 14.32 \& 14.00 \& 572 \& 560 \& 40.0 \& 29,770 \& 29,120 \& 2,079 \\
\hline Painting workers .................. \& 16.64 \& 15.06 \& 666 \& 602 \& 40.0 \& 34,607 \& 31,325 \& 2,080 \\
\hline Coating, painting, and spraying machine setters, operators, and tenders. $\qquad$ \& 14.72 \& 15.06 \& 589 \& 602 \& 40.0 \& 30,621 \& 31,325 \& 2,080 \\
\hline Painters, transportation equipment \& 24.62 \& 28.71 \& 985 \& 1,148 \& 40.0 \& 51,217 \& 59,715 \& 2,080 \\
\hline Miscellaneous production workers $\qquad$ \& 16.02 \& 15.12 \& 634 \& 603 \& 39.6 \& 32,972 \& 31,346 \& 2,059 \\
\hline Paper goods machine setters, operators, and tenders $\qquad$ \& 21.49 \& 18.62 \& 849 \& 745 \& 39.5 \& 44,169 \& 38,730 \& 2,056 \\
\hline Helpers--production workers $\qquad$ \& 14.21 \& 12.40 \& 563 \& 496 \& 39.6 \& 29,296 \& 25,792 \& 2,062 \\
\hline Transportation and material moving occupations \& 18.72 \& 15.45 \& 731 \& 615 \& 39.1 \& 37,749 \& 31,720 \& 2,016 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued First-line supervisors/managers of helpers, laborers, and material movers, hand | \$24.74 | \$25.20 | \$998 | \$1,037 | 40.3 | \$51,884 | \$53,914 | 2,097 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators ....... |  |  |  |  |  |  |  |  |
| Aircraft pilots and flight engineers $\qquad$ | 96.82 | 75.11 | 1,921 | 2,199 | 19.8 | 99,867 | 114,370 | 1,031 |
| Airline pilots, copilots, and flight engineers | 100.05 | 110.45 | - | - | - | - | - | - |
| Bus drivers .......................... | 18.50 | 19.60 | 719 | 750 | 38.9 | 33,720 | 32,690 | 1,822 |
| Driver/sales workers and truck drivers $\qquad$ | 21.70 | 20.02 | 892 | 830 | 41.1 | 46,050 | 43,185 | 2,122 |
| Driver/sales workers .... | 13.77 | 13.50 | 541 | 540 | 39.3 | 28,123 | 28,080 | 2,042 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 21.10 | 19.97 | 883 | 789 | 41.8 | 45,372 | 41,018 | 2,150 |
| Industrial truck and tractor operators $\qquad$ | 16.07 | 15.11 | 642 | 604 | 40.0 | 33,382 | 31,427 | 2,078 |
| Laborers and material movers, hand $\qquad$ | 13.01 | 11.97 | 518 | 477 | 39.8 | 26,637 | 24,544 | 2,048 |
| Cleaners of vehicles and equipment | 12.93 | 12.50 | 515 | 500 | 39.9 | 26,731 | 26,000 | 2,067 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 14.83 | 13.79 | 590 | 550 | 39.8 | 30,068 | 28,224 | 2,028 |
| Machine feeders and offbearers $\qquad$ | 13.07 | 10.96 | 522 | 439 | 40.0 | 27,156 | 22,805 | 2,078 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Packers and packagers, hand $\qquad$ | \$10.51 | \$9.78 | \$417 | \$384 | 39.7 | \$21,700 | \$19,989 | 2,064 |
| Tank car, truck, and ship loaders $\qquad$ | 22.68 | 21.30 | 907 | 852 | 40.0 | 47,166 | 44,304 | 2,080 |

1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

3 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly
hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

4 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17

> Union and nonunion workers1: Mean hourly earnings 2 by ownership and major occupational group

| Occupational group ${ }^{3}$ | Union |  |  | Nonunion |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | State and local government workers | Civilian workers | Private industry workers | State and local government workers |
| All workers ..................... | \$25.77 | \$22.76 | \$30.11 | \$19.37 | \$19.03 | \$24.27 |
| Management, professional, and related $\qquad$ Management, | 37.19 | 29.95 | 38.41 | 31.94 | 32.01 | 31.42 |
| business, and financial $\qquad$ | 31.70 | 38.57 | 29.65 | 36.53 | 36.27 | 38.81 |
| Professional and related | 37.61 | 28.85 | 39.00 | 29.48 | 29.66 | 28.19 |
| Service ........................ | 18.70 | 13.71 | 21.86 | 10.33 | 9.96 | 15.56 |
| Sales and office ............. | 17.28 | 15.97 | 18.82 | 15.98 | 15.93 | 16.81 |
| Sales and related $\qquad$ <br> Office and | 13.19 | 12.81 | 17.28 | 16.95 | 16.93 | - |
| administrative <br> support $\qquad$ | 18.02 | 17.09 | 18.86 | 15.50 | 15.41 | 16.71 |
| Natural resources, construction, and maintenance. $\qquad$ | 29.49 | 30.47 | 25.14 | 18.88 | 18.84 | 19.52 |
| Construction and extraction $\qquad$ | 30.82 | 32.01 | 26.25 | 18.53 | 18.45 | 19.65 |
| Installation, maintenance, and repair $\qquad$ | 27.81 | 28.62 | 23.31 | 19.42 | 19.41 | 19.70 |
| Production, transportation, and material moving $\qquad$ | 21.72 | 21.68 | 22.37 | $14.64$ | 14.62 | 16.07 |
| Production ................. | 21.39 | 21.37 | 22.62 | 15.30 | 15.27 | 18.72 |
| Transportation and material moving ... | 22.11 | 22.09 | 22.32 | 13.70 | 13.69 | 14.44 |

[^3]3 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Time and incentive workers1: Mean hourly earnings ${ }^{2}$ for major occupational groups

| Occupational group ${ }^{3}$ | Time |  | Incentive |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| All workers | \$20.35 | \$19.24 | \$23.85 | \$23.85 |
| Management, professional, and related | 32.53 | 31.63 | 47.57 | 47.57 |
| Management, business, and financial .......................... | 36.47 | 36.41 | 32.57 | 32.57 |
| Professional and related ............. | 30.83 | 29.12 | - | - |
| Service | 11.70 | 10.15 | 14.63 | 14.63 |
| Sales and office | 15.29 | 15.07 | 23.79 | 23.79 |
| Sales and related ..................................................... | 14.09 | 14.04 | 25.13 | 25.13 |
| Office and administrative support ............................. | 15.72 | 15.48 | 16.10 | 16.10 |
| Natural resources, construction, and maintenance ........... | 22.78 | 22.72 | 22.75 | 22.75 |
| Construction and extraction ...................................... | - | 23.91 | - | 21.46 |
| Installation, maintenance, and repair .......................... | 21.96 | 21.94 | 22.93 | 22.93 |
| Production, transportation, and material moving ............. | 16.44 | 16.36 | 18.04 | 18.04 |
| Production .............................................................. | 16.83 | 16.80 | 17.20 | 17.20 |
| Transportation and material moving .......................... | 15.90 | 15.73 | 18.99 | 18.99 |
|  | Relative error |  |  |  |
| All workers .................................................................. | 0.8\% | 0.9\% | 6.3\% | 6.3\% |
| Management, professional, and related .......................... | . 9 | 1.1 | 21.1 | 21.1 |
| Management, business, and financial ......................... | 1.8 | 2.0 | 6.2 | 6.2 |
| Professional and related ............................................ | 1.2 | 1.6 | - | - |
| Service | 1.4 | 1.2 | 6.9 | 6.9 |
| Sales and office ... | 1.5 | 1.6 | 6.6 | 6.6 |
| Sales and related ..................................................... | 3.2 | 3.2 | 7.1 | 7.1 |
| Office and administrative support .............................. | 1.2 | 1.3 | 4.0 | 4.0 |
| Natural resources, construction, and maintenance ........... | 1.8 | 2.0 | 4.2 | 4.2 |
| Construction and extraction ..................................... | - | 3.3 | - | 8.2 |
| Installation, maintenance, and repair .......................... | 1.7 | 1.9 | 4.8 | 4.8 |
| Production, transportation, and material moving ............. | 1.3 | 1.4 | 4.3 | 4.3 |
| Production .............................................................. | 1.6 | 1.7 | 5.5 | 5.5 |
| Transportation and material moving .......................... | 2.3 | 2.5 | 4.7 | 4.7 |

[^4]survey. Military occupations are excluded from the survey
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey

| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education <br> and health services | Leisure and hospitality | Other services |
| All workers ................................ | - | \$21.19 | \$17.46 | - | \$22.49 | - | \$20.37 | \$9.06 | \$16.91 |
| Management, professional, and related $\qquad$ Management, business, and | - | 37.27 | 33.42 | - | 34.28 | - | 27.57 | 26.67 | 28.05 |
| financial | - | 41.16 | 35.21 | - | 34.28 | - | 30.04 | 28.84 | 30.38 |
| Professional and related ......... | - | 34.54 | 31.68 | - | 34.26 | - | 27.28 | 22.93 | 24.61 |
| Service ........................... | - | 12.95 | 12.27 | - | 12.06 | - | 11.76 | 8.29 | 12.33 |
| Sales and office ........................ | - | 18.61 | 14.72 | - | 16.88 | - | 14.98 | 11.71 | 15.37 |
| Sales and related ................... | - | 25.11 | 14.99 | - | 23.33 | - | 15.71 | 10.45 | 12.88 |
| Office and administrative support | - | 17.18 | 14.26 | - | 15.63 | - | 14.96 | 12.52 | 15.73 |
| Natural resources, construction, and maintenance $\qquad$ | - | 23.98 | 22.16 | - | 18.37 | - | 21.10 | 12.61 | 18.82 |
| Installation, maintenance, and repair | - | 23.62 | 22.27 | - | 16.89 | - | 21.32 | 12.28 | 18.96 |
| Production, transportation, and material moving $\qquad$ | - | 17.26 | 17.33 | - | 19.88 | - | 12.85 | 8.65 | 12.34 |
| Production ........................... | - | 17.52 | 16.93 | - | - | - | 13.35 | 11.03 | 15.08 |
| Transportation and material moving $\qquad$ | - | 15.77 | 17.41 | - | 19.88 | - | 12.54 | 7.81 | 10.69 |

[^5]unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey. NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$23.58 | \$21.75 | \$924 | \$845 | 39.2 | \$48,062 | \$43,930 | 2,038 |
| Level 1 | 11.50 | 11.66 | 458 | 463 | 39.8 | 23,822 | 24,086 | 2,071 |
| Level 2 | 12.19 | 11.92 | 471 | 471 | 38.6 | 24,483 | 24,502 | 2,009 |
| Level 3 | 13.07 | 12.94 | 517 | 506 | 39.5 | 26,860 | 26,333 | 2,055 |
| Level 4 ................. | 14.38 | 14.20 | 563 | 560 | 39.1 | 29,255 | 29,141 | 2,034 |
| Level 5 ................. | 17.95 | 17.92 | 704 | 700 | 39.2 | 36,584 | 36,410 | 2,039 |
| Level 6 ................. | 21.15 | 20.82 | 834 | 821 | 39.4 | 43,357 | 42,702 | 2,050 |
| Level 7 ................. | 26.11 | 25.93 | 1,032 | 1,028 | 39.5 | 53,672 | 53,460 | 2,055 |
| Level 8 ................. | 29.39 | 28.34 | 1,138 | 1,101 | 38.7 | 59,158 | 57,242 | 2,013 |
| Level 9 | 29.80 | 29.48 | 1,157 | 1,145 | 38.8 | 60,147 | 59,521 | 2,018 |
| Level 10 | 37.86 | 37.56 | 1,473 | 1,408 | 38.9 | 76,587 | 73,236 | 2,023 |
| Level 11 ................ | 42.17 | 42.09 | 1,692 | 1,669 | 40.1 | 87,961 | 86,796 | 2,086 |
| Level 12 ................ | 55.19 | 53.33 | 2,295 | 2,133 | 41.6 | 119,320 | 110,926 | 2,162 |
| Level 13 ................ | 83.58 | 72.12 | 3,105 | 2,885 | 37.2 | 161,457 | 150,010 | 1,932 |
| Not able to be leveled $\qquad$ | 27.74 | 24.97 | 1,104 | 999 | 39.8 | 57,405 | 51,938 | 2,070 |
| Management occupations ....... | 41.54 | 37.56 | 1,663 | 1,436 | 40.0 | 86,453 | 74,672 | 2,081 |
| Level $11 . . . . . . . . . . . . . .$. | 37.16 | 36.49 | 1,475 | 1,368 | 39.7 | 76,686 | 71,156 | 2,064 |
| Level 12 ................ | 49.51 | 47.28 | 2,092 | 2,120 | 42.3 | 108,806 | 110,240 | 2,198 |
| Not able to be leveled $\qquad$ | 39.79 | 34.94 | 1,592 | 1,398 | 40.0 | 82,773 | 72,679 | 2,080 |
| managers | 39.27 | 36.49 | 1,584 | 1,436 | 40.3 | 82,371 | 74,672 | 2,098 |
| Level 12 ............... | 47.75 | 47.28 | 2,027 | 1,923 | 42.4 | 105,394 | 100,006 | 2,207 |
| Not able to be leveled $\qquad$ | 34.20 | 34.94 | 1,368 | 1,398 | 40.0 | 71,136 | 72,679 | 2,080 |
| Business and financial operations occupations | 28.88 | 29.37 | 1,147 | 1,111 | 39.7 | 59,633 | 57,791 | 2,065 |
| Level 9 ................. | 27.87 | 28.80 | 1,116 | 1,152 | 40.1 | 58,045 | 59,900 | 2,083 |
| Accountants and auditors ...... | 26.79 | 26.44 | 1,072 | 1,058 | 40.0 | 55,729 | 54,995 | 2,080 |
| Life, physical, and social science occupations | 38.54 | 28.37 | 1,422 | 1,167 | 36.9 | 73,955 | 60,661 | 1,919 |
| Community and social services occupations | 24.42 | 24.42 | 953 | 916 | 39.0 | 49,548 | 47,623 | 2,029 |
| Level 9 ................. | 27.74 | 27.90 | 1,108 | 1,102 | 39.9 | 57,592 | 57,304 | 2,076 |
| Social workers ..................... | 24.77 | 24.51 | 965 | 919 | 38.9 | 50,167 | 47,787 | 2,025 |
| Level 9 ................ | 27.84 | 28.89 | 1,114 | 1,156 | 40.0 | 57,912 | 60,091 | 2,080 |
| Medical and public health social workers $\qquad$ | 26.35 | 26.66 | 1,043 | 1,015 | 39.6 | 54,255 | 52,770 | 2,059 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations <br> -Continued <br> Mental health and substance abuse social workers $\qquad$ | \$19.75 | \$17.43 | \$750 | \$660 | 38.0 | \$39,019 | \$34,301 | 1,976 |
| Healthcare practitioner and technical occupations | 28.76 | 26.82 | 1,125 | 1,047 | 39.1 | 58,483 | 54,438 | 2,034 |
| Level 4 ............. | 15.21 | 15.10 | 607 | 604 | 39.9 | 31,589 | 31,408 | 2,077 |
| Level 5 | 18.99 | 18.67 | 739 | 726 | 38.9 | 38,415 | 37,737 | 2,023 |
| Level 6 ................. | 21.82 | 21.42 | 858 | 856 | 39.3 | 44,614 | 44,512 | 2,044 |
| Level 7 ................. | 26.61 | 25.93 | 1,047 | 1,037 | 39.4 | 54,461 | 53,930 | 2,046 |
| Level 8 | 30.18 | 29.44 | 1,167 | 1,121 | 38.7 | 60,670 | 58,282 | 2,010 |
| Level 9 | 29.93 | 29.66 | 1,160 | 1,150 | 38.8 | 60,338 | 59,821 | 2,016 |
| Level 10 ................ | 38.65 | 37.28 | 1,506 | 1,488 | 39.0 | 78,336 | 77,351 | 2,027 |
| Level $11 . . . . . . . . . . . . . .$. | 44.19 | 43.07 | 1,777 | 1,722 | 40.2 | 92,403 | 89,544 | 2,091 |
| Not able to be leveled $\qquad$ | 29.32 | 26.08 | 1,159 | 1,022 | 39.5 | 60,281 | 53,165 | 2,056 |
| Pharmacists ......................... | 52.08 | 51.54 | 2,083 | 2,062 | 40.0 | 108,326 | 107,203 | 2,080 |
| Level 11 ................ | 52.20 | 51.15 | 2,088 | 2,046 | 40.0 | 108,573 | 106,392 | 2,080 |
| Physicians and surgeons ........ | 55.88 | 26.39 | 2,286 | 1,932 | 40.9 | 118,847 | 100,464 | 2,127 |
| Registered nurses .................. | 31.17 | 30.57 | 1,207 | 1,183 | 38.7 | 62,771 | 61,495 | 2,014 |
| Level 7 ................. | 28.47 | 27.83 | 1,096 | 1,070 | 38.5 | 56,981 | 55,636 | 2,001 |
| Level 8 ................. | 31.68 | 31.06 | 1,206 | 1,159 | 38.1 | 62,696 | 60,258 | 1,979 |
| Level 9 ................ | 29.76 | 29.48 | 1,152 | 1,144 | 38.7 | 59,901 | 59,511 | 2,013 |
| Level 10 ................ | 37.83 | 37.19 | 1,450 | 1,488 | 38.3 | 75,384 | 77,351 | 1,993 |
| Level $11 . . . . . . . . . . . . . .$. | 40.89 | 39.40 | 1,629 | 1,573 | 39.8 | 84,712 | 81,806 | 2,072 |
| Not able to be leveled $\qquad$ | 33.85 | 35.21 | 1,330 | 1,377 | 39.3 | 69,157 | 71,623 | 2,043 |
| Therapists ........................... | 27.77 | 26.20 | 1,085 | 1,037 | 39.1 | 56,415 | 53,930 | 2,031 |
| Level 7 ................ | 24.39 | 24.85 | 959 | 994 | 39.3 | 49,892 | 51,688 | 2,046 |
| Level 8 ................. | 26.00 | 25.72 | 1,024 | 1,014 | 39.4 | 53,223 | 52,730 | 2,047 |
| Level 9 ................. | 30.02 | 30.69 | 1,157 | 1,151 | 38.5 | 60,173 | 59,840 | 2,004 |
| Occupational therapists ..... | 30.46 | 30.69 | 1,178 | 1,151 | 38.7 | 61,271 | 59,840 | 2,011 |
| Level 9 ................. | 29.62 | 30.69 | 1,131 | 1,151 | 38.2 | 58,805 | 59,840 | 1,985 |
| Physical therapists | 33.13 | 32.67 | 1,300 | 1,292 | 39.2 | 67,589 | 67,192 | 2,040 |
| Respiratory therapists | 24.02 | 24.60 | 934 | 946 | 38.9 | 48,564 | 49,177 | 2,021 |
| Level 7 | 24.33 | 24.85 | 956 | 994 | 39.3 | 49,699 | 51,688 | 2,042 |
| Clinical laboratory technologists and technicians $\qquad$ | 22.86 | 23.31 | 914 | 932 | 40.0 | 47,525 | 48,485 | 2,079 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean carnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued Clinical laboratory technologists and technicians -Continued |  |  |  |  |  |  |  |  |
| Level 4 ................ | \$15.01 | \$15.32 | \$600 | \$610 | 40.0 | \$31,206 | \$31,699 | 2,080 |
| Level 6 ................. | 26.72 | 26.77 | 1,069 | 1,071 | 40.0 | 55,586 | 55,682 | 2,080 |
| Level 7 | 27.53 | 26.72 | 1,101 | 1,069 | 40.0 | 57,254 | 55,578 | 2,080 |
| Level 8 | 27.45 | 26.36 | 1,098 | 1,054 | 40.0 | 57,091 | 54,829 | 2,080 |
| Level 9 ................. | 27.94 | 29.40 | 1,118 | 1,176 | 40.0 | 58,114 | 61,152 | 2,080 |
| Medical and clinical |  |  |  |  |  |  |  |  |
| laboratory technologists | 25.69 | 24.05 | 1,027 | 961 | 40.0 | 53,408 | 49,962 | 2,079 |
| Level 7 ................. | 27.39 | 26.72 | 1,096 | 1,069 | 40.0 | 56,970 | 55,578 | 2,080 |
| Level 9 ................. | 27.94 | 29.40 | 1,118 | 1,176 | 40.0 | 58,114 | 61,152 | 2,080 |
| Medical and clinical laboratory technicians .. | 20.11 | 19.34 | 804 | 773 | 40.0 | 41,822 | 40,217 | 2,080 |
| Level 4 ................. | 15.01 | 15.32 | 600 | 610 | 40.0 | 31,206 | 31,699 | 2,080 |
| Level 6 ................ | 26.91 | 26.77 | 1,077 | 1,071 | 40.0 | 55,979 | 55,682 | 2,080 |
| Diagnostic related technologists and |  |  |  |  |  |  |  |  |
| Level 5 ................ | 22.96 | 18.75 | 894 | 750 | 38.9 | 46,482 | 38,996 | 2,025 |
| Level 6 ................. | 24.26 | 23.21 | 960 | 928 | 39.6 | 49,918 | 48,277 | 2,058 |
| Level 7. | 29.47 | 27.20 | 1,170 | 1,088 | 39.7 | 60,819 | 56,576 | 2,064 |
|  |  |  |  |  |  |  |  |  |
| Diagnostic medical sonographers | 36.13 | 37.75 | 1,445 | 1,510 | 40.0 | 75,148 | 78,520 | 2,080 |
| Radiologic technologists and technicians | 25.78 | 24.21 | 1,017 | 960 | 39.5 | 52,888 | 49,920 | 2,052 |
| Level 6 | 24.19 | 23.34 | 956 | 934 | 39.5 | 49,697 | 48,547 | 2,054 |
| Level 7 .. | 25.78 | 26.39 | 1,020 | 1,046 | 39.6 | 53,043 | 54,392 | 2,057 |
| Emergency medical technicians and paramedics $\qquad$ | 13.24 | 13.30 | 518 | 479 | 39.1 | 26,927 | 24,898 | 2,034 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 17.95 | 18.10 | 705 | 712 | 39.3 | 36,654 | 37,045 | 2,043 |
| Level 4 ................. | 15.89 | 16.19 | 635 | 647 | 40.0 | 33,042 | 33,669 | 2,080 |
| Level 5 ................. | 18.69 | 18.73 | 728 | 733 | 39.0 | 37,854 | 38,106 | 2,026 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean carnings | Median earnings | Mean hours | Mean earnings | Median carnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Health diagnosing and treating practitioner support technicians -Continued <br> Not able to be leveled $\qquad$ | \$18.99 | \$16.48 | \$741 | \$659 | 39.0 | \$38,516 | \$34,278 | 2,028 |
| Pharmacy technicians ..... | 16.07 | 16.19 | 643 | 647 | 40.0 | 33,423 | 33,669 | 2,080 |
| Level 4 ................. | 15.71 | 16.19 | 629 | 647 | 40.0 | 32,687 | 33,669 | 2,080 |
| Surgical technologists ........ | 19.28 | 19.22 | 749 | 760 | 38.8 | 38,946 | 39,520 | 2,020 |
| Level 5 ................ | 19.10 | 19.22 | 740 | 762 | 38.7 | 38,483 | 39,645 | 2,014 |
| Licensed practical and licensed vocational nurses | 18.88 | 18.66 | 729 | 698 | 38.6 | 37,914 | 36,298 | 2,008 |
| Level 5 | 18.34 | 17.92 | 710 | 686 | 38.7 | 36,934 | 35,672 | 2,014 |
| Level 6 | 19.26 | 19.13 | 736 | 726 | 38.2 | 38,254 | 37,772 | 1,986 |
| Medical records and health information technicians ... <br> Miscellaneous health technologists and technicians $\qquad$ | 19.37 20.23 | 16.84 19.92 | 775 801 | 674 797 | 40.0 39.6 | 40,284 41,656 | 35,027 41,434 | 2,080 2,059 |
| Healthcare support occupations | 13.68 | 13.16 | 534 | 516 | 39.1 | 27,788 | 26,844 | 2,031 |
| Level 2 ................. | 12.73 | 12.61 | 493 | 497 | 38.7 | 25,617 | 25,834 | 2,013 |
| Level 3 ................. | 13.10 | 12.62 | 519 | 498 | 39.7 | 27,012 | 25,889 | 2,063 |
| Level 4 ................. | 13.47 | 12.95 | 515 | 501 | 38.3 | 26,795 | 26,072 | 1,990 |
| Level 5 ................. | 15.98 | 15.15 | 632 | 600 | 39.5 | 32,854 | 31,221 | 2,056 |
| Level 6 ................ | 17.80 | 16.16 | 712 | 646 | 40.0 | 37,032 | 33,607 | 2,080 |
| Nursing, psychiatric, and home health aides $\qquad$ | 13.26 | 12.91 | 517 | 507 | 39.0 | 26,881 | 26,354 | 2,027 |
| Level 2 | 12.83 | 13.16 | 494 | 523 | 38.5 | 25,679 | 27,186 | 2,002 |
| Level 3 ................. | 13.37 | 13.28 | 528 | 518 | 39.5 | 27,476 | 26,957 | 2,055 |
| Level 4 ................. | 13.05 | 12.76 | 502 | 496 | 38.5 | 26,123 | 25,779 | 2,001 |
| Home health aides ............ | 12.71 | 12.80 | 508 | 512 | 40.0 | 26,431 | 26,626 | 2,080 |
| Nursing aides, orderlies, and attendants | 12.78 | 12.72 | 500 | 498 | 39.2 | 26,009 | 25,896 | 2,036 |
| Level 2 | 12.76 | 13.09 | 489 | 516 | 38.3 | 25,442 | 26,853 | 1,994 |
| Level 3 ................ | 12.85 | 12.51 | 506 | 493 | 39.4 | 26,328 | 25,626 | 2,049 |
| Level 4 ................. | 12.65 | 12.76 | 497 | 500 | 39.3 | 25,836 | 26,000 | 2,042 |
| Psychiatric aides ............... | 14.65 | 13.91 | 562 | 525 | 38.4 | 29,225 | 27,281 | 1,995 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued


See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | $\begin{aligned} & \text { Mean } \\ & \text { earnings } \end{aligned}$ | Median earnings | Mean <br> hours |
| Building and grounds cleaning and maintenance occupations -Continued Level 2 | \$11.82 | \$11.60 | \$461 | \$451 | 39.0 | \$23,965 | \$23,439 | 2028 |
| Level 3 ......................... | 12.25 | 11.40 | 490 | 456 | 40.0 | 25,471 | 23,712 | 2,080 |
| Building cleaning workers ..... | 11.65 | 11.31 | 460 | 448 | 39.5 | 23,929 | 23,296 | 2,054 |
| Level 1 ................ | 11.14 | 11.10 | 445 | 444 | 39.9 | 23,132 | 23,067 | 2,077 |
| Level 2. | 11.80 | 11.35 | 459 | 447 | 38.9 | 23,890 | 23,234 | 2,025 |
| Level 3 ................ | 12.25 | 11.40 | 490 | 456 | 40.0 | 25,471 | 23,712 | 2,080 |
| Janitors and cleaners, except maids and housekeeping cleaners | 11.88 | 11.40 | 474 | 454 | 39.9 | 24,670 | 23,629 | 2,077 |
| Level 1 ................. | 10.75 | 10.57 | 428 | 423 | 39.8 | 22,258 | 21,986 | 2,070 |
| Level 2 ................. | 12.15 | 11.96 | 486 | 478 | 40.0 | 25,257 | 24,877 | 2,078 |
| Level 3 ................. | 12.24 | 11.20 | 489 | 448 | 40.0 | 25,453 | 23,296 | 2,080 |
| Maids and housekeeping cleaners $\qquad$ | 11.33 | 11.13 | 441 | 438 | 38.9 | 22,908 | 22,764 | 2,023 |
| Level 1 ................ | 11.34 | 11.71 | 454 | 468 | 40.0 | 23,592 | 24,357 | 2,080 |
| Level 2 ................ | 11.21 | 10.56 | 419 | 422 | 37.4 | 21,787 | 21,969 | 1,944 |
| Office and administrative support occupations | 15.42 | 14.78 | 607 | 584 | 39.4 | 31,569 | 30,380 | 2,047 |
| Level 2 ................. | 12.99 | 12.50 | 504 | 500 | 38.8 | 26,184 | 26,000 | 2,016 |
| Level 3 ................ | 13.55 | 13.64 | 533 | 527 | 39.3 | 27,711 | 27,407 | 2,045 |
| Level 4 ................. | 14.76 | 14.54 | 579 | 578 | 39.2 | 30,105 | 30,077 | 2,040 |
| Level 5 ................. | 17.31 | 17.61 | 682 | 704 | 39.4 | 35,464 | 36,608 | 2,048 |
| Level 6 ................. | 20.03 | 19.22 | 801 | 769 | 40.0 | 41,657 | 39,984 | 2,080 |
| Not able to be leveled $\qquad$ | 15.46 | 14.78 | 618 | 591 | 40.0 | 32,159 | 30,742 | 2,080 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 24.11 | 23.62 | 952 | 945 | 39.5 | 49,510 | 49,130 | 2,054 |
| Financial clerks ...................... | 14.50 | 14.44 | 578 | 576 | 39.9 | 30,052 | 29,973 | 2,072 |
| Level 3 | 14.48 | 14.43 | 579 | 577 | 40.0 | 30,119 | 30,006 | 2,080 |
| Level 4 ................. | 14.39 | 14.45 | 575 | 578 | 40.0 | 29,922 | 30,056 | 2,080 |
| Level 5 ................ | 15.55 | 14.98 | 613 | 599 | 39.4 | 31,852 | 31,158 | 2,048 |
| Bill and account collectors | 16.69 | 17.23 | 668 | 689 | 40.0 | 34,719 | 35,838 | 2,080 |
| Billing and posting clerks and machine operators | 14.67 | 14.61 | 583 | 577 | 39.7 | 30,307 | 30,006 | 2,067 |
| Level 4 ................ | 14.92 | 14.61 | 597 | 584 | 40.0 | 31,042 | 30,380 | 2,080 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations <br> -Continued <br> Bookkeeping, accounting, and auditing clerks ...... | \$13.44 | \$13.70 | \$538 | \$548 | 40.0 | \$27,955 | \$28,496 | 2,080 |
| Customer service representatives | 16.15 | 16.13 | 640 | 645 | 39.7 | 33,299 | 33,550 | 2,062 |
| Interviewers, except eligibility and loan $\qquad$ | 14.76 | 14.21 | 590 | 568 | 40.0 | 30,702 | 29,557 | 2,080 |
| Level 4 ................. | 15.88 | 16.68 | 635 | 667 | 40.0 | 33,034 | 34,694 | 2,080 |
| Receptionists and information clerks $\qquad$ | 13.71 | 13.80 | 529 | 546 | 38.6 | 27,502 | 28,369 | 2,006 |
| Level 3 ................. | 13.43 | 13.64 | 514 | 524 | 38.2 | 26,706 | 27,227 | 1,989 |
| Secretaries and administrative assistants $\qquad$ | 16.57 | 16.07 | 650 | 630 | 39.2 | 33,774 | 32,760 | 2,038 |
| Level 4 ................. | 14.82 | 14.20 | 576 | 566 | 38.9 | 29,959 | 29,453 | 2,021 |
| Level 5 | 17.92 | 17.76 | 700 | 710 | 39.1 | 36,423 | 36,943 | 2,033 |
| Level 6 | 20.69 | 21.32 | 828 | 853 | 40.0 | 43,031 | 44,346 | 2,080 |
| Executive secretaries and administrative assistants | 20.29 | 19.49 | 809 | 780 | 39.9 | 42,064 | 40,539 | 2,073 |
| Level 6 | 22.56 | 23.76 | 902 | 950 | 40.0 | 46,916 | 49,421 | 2,080 |
| Medical secretaries ........... | 15.80 | 15.42 | 612 | 604 | 38.7 | 31,827 | 31,429 | 2,015 |
| Level 4 ................. | 15.01 | 14.39 | 579 | 576 | 38.6 | 30,095 | 29,931 | 2,005 |
| Level 5 .......... | 17.78 | 17.61 | 686 | 702 | 38.6 | 35,678 | 36,483 | 2,007 |
| Secretaries, except legal, medical, and executive | 15.95 | 15.10 | 636 | 604 | 39.9 | 33,054 | 31,414 | 2,073 |
| Level 4 ................. | 14.32 | 14.17 | 569 | 563 | 39.7 | 29,583 | 29,266 | 2,066 |
| Office clerks, general ............ | 14.67 | 14.61 | 583 | 585 | 39.8 | 30,316 | 30,397 | 2,067 |
| Level 3 ................. | 13.55 | 13.08 | 537 | 512 | 39.6 | 27,903 | 26,624 | 2,059 |
| Construction and extraction occupations $\qquad$ | 23.99 | 25.52 | 960 | 1,021 | 40.0 | 49,907 | 53,082 | 2,080 |
| Installation, maintenance, and repair occupations | 23.15 | 19.87 | 923 | 795 | 39.9 | 48,004 | 41,330 | 2,074 |
| Level 7 ................ | 26.33 | 27.04 | 1,053 | 1,082 | 40.0 | 54,758 | 56,243 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ | 21.20 | 18.28 | 845 | 731 | 39.8 | 43,928 | 38,022 | 2,072 |
| Level 7 ............... | 28.11 | 27.58 | 1,125 | 1,103 | 40.0 | 58,475 | 57,366 | 2,080 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations <br> -Continued <br> Maintenance and repair workers, general $\qquad$ Level 7 $\qquad$ | $\begin{array}{r} \$ 21.20 \\ 28.11 \end{array}$ | $\begin{array}{r} \$ 18.28 \\ 27.58 \end{array}$ | $\begin{array}{r} \$ 845 \\ 1,125 \end{array}$ | $\begin{array}{r} \$ 731 \\ 1,103 \end{array}$ | $\begin{aligned} & 39.8 \\ & 40.0 \end{aligned}$ | $\begin{array}{r} \$ 43,928 \\ 58,475 \end{array}$ | $\begin{array}{r} \$ 38,022 \\ 57,366 \end{array}$ | $\begin{aligned} & 2,072 \\ & 2,080 \end{aligned}$ |
| Production occupations ........... | 21.57 | 24.65 | 860 | 986 | 39.9 | 44,729 | 51,272 | 2,074 |
| Transportation and material moving occupations | 15.76 | 11.78 | 598 | 471 | 38.0 | 31,120 | 24,502 | 1,974 |

[^6]distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,449 | \$1,289 | 40.0 | \$74,827 | \$67,036 | 2,064 |
| First line | 1,565 | 1,455 | 40.1 | 80,520 | 74,880 | 2,064 |
| Second line | 2,236 | 2,102 | 40.8 | 115,958 | 108,499 | 2,117 |
|  |  |  |  |  |  |  |
| First line | 1,553 | 1,250 | 41.9 | 80,749 | 65,000 | 2,177 |
| Second line | 1,854 | 1,645 | 41.5 | 96,417 | 85,515 | 2,160 |
| Marketing managers |  |  |  |  |  |  |
| Team leader | 1,914 | 1,903 | 39.7 | 99,511 | 98,941 | 2,066 |
| First line ............................................... | 1,846 | 1,635 | 39.0 | 95,982 | 85,001 | 2,027 |
| Sales managers |  |  |  |  |  |  |
| First line | 1,727 | 1,558 | 46.3 | 89,789 | 81,001 | 2,408 |
| Second line | 2,749 | 3,251 | 40.6 | 142,926 | 169,052 | 2,114 |
| Public relations managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,165 | 1,102 | 39.3 | 60,601 | 57,301 | 2,046 |
| First line | 1,656 | 1,440 | 38.5 | 86,095 | 74,880 | 2,002 |
| Administrative services managers |  |  |  |  |  |  |
| First line ............................................... | 1,512 | 1,340 | 40.9 | 78,625 | 69,680 | 2,125 |
| Computer and information systems managers |  |  |  |  |  |  |
| First line | 2,121 | 2,072 | 39.9 | 110,315 | 107,750 | 2,072 |
| Second line | 2,155 | 2,059 | 40.5 | 112,054 | 107,080 | 2,104 |
| Financial managers |  |  |  |  |  |  |
| Team leader | 1,666 | 1,568 | 39.9 | 86,635 | 81,542 | 2,074 |
| First line | 1,594 | 1,463 | 41.3 | 82,902 | 76,101 | 2,149 |
| Second line | 2,833 | 2,404 | 40.2 | 147,340 | 125,000 | 2,093 |
| Industrial production managers |  |  |  |  |  |  |
| First line ............................................... | 1,600 | 1,574 | 41.7 | 83,215 | 81,844 | 2,171 |
| Second line | 1,758 | 1,597 | 40.6 | 91,395 | 83,025 | 2,110 |
| Construction managers |  |  |  |  |  |  |
| First line ........ | 1,431 | 1,389 | 42.3 | 71,620 | 72,218 | 2,116 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| First line ............................................... | 1,831 | 1,820 | 40.5 | 81,548 | 78,275 | 1,804 |
| Second line | 2,314 | 2,385 | 39.8 | 116,865 | 123,999 | 2,009 |
| Education administrators, postsecondary |  |  |  |  |  |  |
| Team leader | 671 | 459 | 28.7 | 33,639 | 23,848 | 1,440 |
| First line ................................................ | 1,832 | 2,115 | 42.1 | 95,265 | 110,001 | 2,192 |
| Engineering managers |  |  |  |  |  |  |
| First line .... | 2,113 | 2,167 | 40.0 | 109,869 | 112,669 | 2,080 |
| Medical and health services managers |  |  |  |  |  |  |
| First line | 1,481 | 1,377 | 39.8 | 77,036 | 71,583 | 2,067 |
| Second line .......................................... | 1,660 | 1,827 | 41.4 | 86,306 | 94,994 | 2,152 |

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations -Continued Social and community service managers First line $\qquad$ | \$1,063 | \$1,117 | 39.7 | \$55,282 | \$58,084 | 2,067 |

1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

2 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

3 Mean annual earnings are based on the straight-time annual wages or salaries
paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

    2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    4 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

[^1]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

[^2]:    1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

[^3]:    1 Union workers are those whose earnings are determined through collective bargaining.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

[^4]:    1 Earnings of time workers are based solely on hourly rate or salary. Incentive workers are those whose earnings are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

[^5]:    1 Industry sectors are classified according to the 2007 North American Industry Classification System (NAICS).
    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;
    nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800

[^6]:    1 Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. For more information, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

    2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    4 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

