Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers ................................ | \$18.39 | \$14.84 | \$732 | \$589 | 39.8 | \$37,242 | \$30,472 | 2,025 |
| Management occupations $\qquad$ <br> General and operations | 39.31 | 35.75 | 1,605 | 1,433 | 40.8 | 83,076 | 73,811 | 2,113 |
| managers | 42.75 | 29.07 | 1,918 | 1,351 | 44.9 | 99,682 | 70,272 | 2,332 |
| Marketing and sales managers | 35.23 | 29.53 | 1,399 | 1,181 | 39.7 | 72,689 | 61,391 | 2,063 |
| Marketing managers .......... | 42.77 | 29.53 | 1,792 | 1,285 | 41.9 | 93,054 | 66,797 | 2,176 |
| Sales managers ................ | 29.43 | 16.83 | 1,123 | 606 | 38.2 | 58,405 | 31,500 | 1,985 |
| Computer and information systems managers | 45.74 | 40.87 | 1,827 | 1,635 | 39.9 | 94,978 | 85,010 | 2,076 |
| Financial managers ............... | 39.40 | 34.23 | 1,638 | 1,378 | 41.6 | 84,836 | 71,677 | 2,153 |
| Human resources managers ... Industrial production | 44.19 | 44.79 | 1,769 | 1,791 | 40.0 | 91,970 | 93,157 | 2,081 |
| Industrial production managers $\qquad$ | 43.86 | 40.68 | 1,759 | 1,627 | 40.1 | 91,409 | 84,612 | 2,084 |
| Transportation, storage, and distribution managers ...... | 38.10 | 30.18 | 1,634 | 1,207 | 42.9 | 84,625 | 62,772 | 2,221 |
| Construction managers ......... | 32.22 | 33.75 | 1,338 | 1,350 | 41.5 | 69,590 | 70,200 | 2,160 |
| Education administrators ....... | 33.54 | 35.75 | 1,311 | 1,341 | 39.1 | 65,346 | 69,714 | 1,948 |
| Education administrators, elementary and secondary school $\qquad$ | 40.74 | 37.71 | 1,594 | 1,509 | 39.1 | 76,230 | 78,443 | 1,871 |
| Education administrators, postsecondary | 31.67 | 30.65 | 1,226 | 1,226 | 38.7 | 63,517 | 63,750 | 2,006 |
| Engineering managers .......... | 58.33 | 61.96 | 2,354 | 2,605 | 40.4 | 122,352 | 132,873 | 2,098 |
| Lodging managers ............... | 20.43 | 18.92 | 821 | 757 | 40.2 | 42,698 | 39,360 | 2,090 |
| Medical and health services managers $\qquad$ | 31.58 | 30.63 | 1,258 | 1,214 | 39.8 | 65,391 | 63,128 | 2,070 |
| Social and community service managers $\qquad$ | 25.12 | 20.19 | 990 | 808 | 39.4 | 51,500 | 41,999 | 2,050 |
| Business and financial operations occupations | 26.82 | 23.75 | 1,080 | 982 | 40.3 | 56,172 | 51,081 | 2,095 |
| Buyers and purchasing agents Purchasing agents, except | 25.31 | 22.40 | 1,016 | 896 | 40.2 | 52,852 | 46,592 | 2,088 |
| wholesale, retail, and farm products | 23.64 | 22.40 | 946 | 896 | 40.0 | 49,170 | 46,592 | 2,080 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 29.81 | 27.50 | 1,166 | 1,100 | 39.1 | 60,644 | 57,200 | 2,034 |
| Claims adjusters, examiners, and investigators $\qquad$ | 30.12 | 28.24 | 1,175 | 1,130 | 39.0 | 61,088 | 58,743 | 2,028 |
| Cost estimators .................... | 22.84 | 20.19 | 943 | 889 | 41.3 | 49,034 | 46,210 | 2,147 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued |  |  |  |  |  |  |  |  |
| Electrical and electronics engineers $\qquad$ | 34.46 | 36.11 | 1,437 | 1,444 | 41.7 | 74,745 | 75,109 | 2,169 |
| Industrial engineers, including health and safety $\qquad$ | 45.98 | 36.08 | 1,849 | 1,384 | 40.2 | 96,143 | 71,968 | 2,091 |
| Industrial engineers ....... | 31.66 | 28.55 | 1,278 | 1,142 | 40.4 | 66,463 | 59,382 | 2,100 |
| Mechanical engineers ........ | 34.27 | 33.54 | 1,393 | 1,342 | 40.6 | 71,516 | 69,763 | 2,087 |
| Drafters ............................... | 19.20 | 17.82 | 768 | 713 | 40.0 | 39,939 | 37,066 | 2,080 |
| Architectural and civil drafters $\qquad$ | 18.10 | 14.99 | 724 | 599 | 40.0 | 37,647 | 31,173 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 26.31 | 28.97 | 1,046 | 1,131 | 39.7 | 54,375 | 58,793 | 2,067 |
| Electrical and electronic engineering technicians | 29.28 | 31.02 | 1,171 | 1,241 | 40.0 | 60,908 | 64,528 | 2,080 |
| Life, physical, and social <br> science occupations $\qquad$ <br> Physical scientists $\qquad$ <br> Chemists and materials scientists $\qquad$ <br> Chemists $\qquad$ <br> Miscellaneous life, physical, and social science technicians $\qquad$ | 30.34 | 20.50 | 1,227 | 818 | 40.4 | 63,793 | 42,557 | 2,103 |
|  | 35.12 | 26.44 | 1,444 | 1,154 | 41.1 | 75,063 | 59,987 | 2,137 |
|  | 26.70 | 25.39 | 1,150 | 1,152 | 43.1 | 59,775 | 59,893 | 2,239 |
|  | 26.70 | 25.39 | 1,150 | 1,152 | 43.1 | 59,775 | 59,893 | 2,239 |
|  | 24.62 | 20.85 | 980 | 820 | 39.8 | 50,978 | 42,640 | 2,071 |
| Community and social services occupations Counselors | 18.73 | 17.59 | 739 | 692 | 39.5 | 37,723 | 35,992 | 2,014 |
|  | 21.54 | 17.55 | 871 | 741 | 40.4 | 42,930 | 38,521 | 1,993 |
| Educational, vocational, and school counselors .. | 27.98 | 24.04 | 1,076 | 962 | 38.4 | 49,416 | 48,783 | 1,766 |
| Social workers $\qquad$ Child family and school | 17.68 | 17.50 | 696 | 700 | 39.4 | 35,785 | 36,408 | 2,024 |
| social workers | 18.27 | 18.88 | 713 | 711 | 39.0 | 36,304 | 36,992 | 1,987 |
| Miscellaneous community and social service specialists $\qquad$ | 16.98 | 17.30 | 653 | 670 | 38.5 | 33,977 | 34,856 | 2,001 |
| Probation officers and correctional treatment specialists $\qquad$ | 16.83 | 17.30 | 658 | 692 | 39.1 | 34,215 | 35,992 | 2,033 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations -Continued Social and human service assistants $\qquad$ | \$16.33 | \$15.00 | \$641 | \$600 | 39.3 | \$33,334 | \$31,200 | 2,041 |
| Legal occupations $\qquad$ <br> Lawyers $\qquad$ | 32.09 47.51 | 22.60 48.08 | 1,272 1,878 | 904 1,923 | 39.6 39.5 | 66,151 97,665 | 47,000 100,000 | $\begin{aligned} & 2,061 \\ & 2,056 \end{aligned}$ |
| Education, training, and <br> library occupations $\qquad$ <br> Postsecondary teachers $\qquad$ <br> Math and computer teachers, postsecondary Mathematical science teachers, postsecondary Health teachers, postsecondary $\qquad$ | 28.62 | 29.20 | 1,095 | 1,124 | 38.2 | 43,030 | 43,502 | 1,504 |
|  | 43.62 | 37.30 | 1,707 | 1,416 | 39.1 | 70,454 | 57,972 | 1,615 |
|  | 37.39 37.84 | 37.39 38.06 | 1,392 1,405 | 1,402 1,402 | 37.2 37.1 | 54,534 54,600 | 54,960 54,960 | 1,458 1,443 |
|  | 36.40 | 30.28 | 1,415 | 1,136 | 38.9 | 59,551 | 45,405 | 1,636 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 34.01 | 33.56 | 1,354 | 1,342 | 39.8 | 57,396 | 52,350 | 1,688 |
| Miscellaneous postsecondary teachers Vocational education | 26.60 | 26.33 | 1,015 | 964 | 38.1 | 46,209 | 43,352 | 1,737 |
| teachers, postsecondary | 19.37 | 16.47 | 786 | 741 | 40.6 | 39,150 | 38,549 | 2,021 |
| Primary, secondary, and special education school teachers $\qquad$ | 30.67 | 30.15 | 1,166 | 1,175 | 38.0 | 44,411 | 44,201 | 1,448 |
| Preschool and kindergarten teachers $\qquad$ | 26.14 | 29.37 | 1,005 | 1,152 | 38.4 | 37,387 | 43,462 | 1,430 |
| Kindergarten teachers, except special education. $\qquad$ | 29.58 | 29.37 | 1,148 | 1,175 | 38.8 | 42,572 | 43,462 | 1,439 |
| Elementary and middle school teachers $\qquad$ | 30.50 | 29.83 | 1,159 | 1,160 | 38.0 | 43,868 | 43,676 | 1,438 |
| Elementary school teachers, except special education | 30.41 | 29.51 | 1,153 | 1,142 | 37.9 | 43,744 | 43,676 | 1,438 |
| Middle school teachers, except special and vocational education | 30.73 | 31.15 | 1,173 | 1,188 | 38.2 | 44,189 | 44,344 | 1,438 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and library occupations -Continued Secondary school teachers | \$31.64 | \$31.39 | \$1,201 | \$1, | 38.0 | \$45,982 | \$ | 1,453 |
| Secondary school teachers, except special and vocational education | 31.25 | 30.97 | 1,186 | 1,188 | 38.0 | 45,452 | 44,430 | 1,454 |
| Special education teachers | 30.41 | 29.64 | 1,160 | 1,142 | 38.2 | 45,491 | 45,720 | 1,496 |
| Special education teachers, preschool, kindergarten, and elementary school ... | 31.11 | 30.71 | 1,190 | 1,179 | 38.3 | 47,176 | 46,002 | 1,516 |
| Other teachers and instructors | 26.23 | 26.68 | 1,018 | 1,067 | 38.8 | 43,652 | 39,485 | 1,664 |
| Library technicians ............... | 15.43 | 15.23 | 582 | 562 | 37.7 | 25,898 | 21,729 | 1,679 |
| Instructional coordinators ...... | 36.80 | 34.67 | 1,438 | 1,387 | 39.1 | 66,345 | 56,909 | 1,803 |
| Teacher assistants ................. | 10.61 | 10.00 | 401 | 380 | 37.8 | 15,220 | 14,211 | 1,435 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 21.39 | 20.11 | 852 | 811 | 39.8 | 44,163 | 42,182 | 2,064 |
| Designers ......................... | 17.97 | 16.83 | 709 | 673 | 39.5 | 36,865 | 35,000 | 2,052 |
| Graphic designers ............. | 18.75 | 17.09 | 750 | 684 | 40.0 | 39,008 | 35,553 | 2,080 |
| Writers and editors ............... | 24.47 | 24.26 | 920 | 925 | 37.6 | 47,865 | 48,090 | 1,956 |
| Technical writers .............. | 26.33 | 26.41 | 1,053 | 1,056 | 40.0 | 54,777 | 54,933 | 2,080 |
| Broadcast and sound engineering technicians and radio operators | 23.41 | 21.14 | 936 | 846 | 40.0 | 48,696 | 43,980 | 2,080 |
| Healthcare practitioner and technical occupations | 26.22 | 23.07 | 1,033 | 916 | 39.4 | 53,106 | 47,258 | 2,025 |
| Dietitians and nutritionists ..... | 22.89 | 21.22 | 899 | 849 | 39.3 | 46,725 | 44,138 | 2,042 |
| Pharmacists .......................... | 53.48 | 53.68 | 2,135 | 2,143 | 39.9 | 111,035 | 111,424 | 2,076 |
| Physicians and surgeons ........ | 122.68 | 117.80 | 5,014 | 4,712 | 40.9 | 260,750 | 245,024 | 2,125 |
| Registered nurses .................. | 29.41 | 26.30 | 1,153 | 1,025 | 39.2 | 59,747 | 53,115 | 2,032 |
| Therapists ........... | 25.85 | 23.81 | 1,012 | 953 | 39.1 | 50,408 | 49,533 | 1,950 |
| Physical therapists ............ | 31.96 | 29.49 | 1,263 | 1,180 | 39.5 | 65,675 | 61,339 | 2,055 |
| Respiratory therapists ........ | 23.44 | 23.81 | 935 | 953 | 39.9 | 48,627 | 49,533 | 2,075 |
| Clinical laboratory technologists and technicians $\qquad$ | 22.38 | 22.28 | 881 | 880 | 39.4 | 45,828 | 45,760 | 2,048 |
| Medical and clinical laboratory technologists | 24.39 | 24.00 | 976 | 960 | 40.0 | 50,735 | 49,920 | 2,080 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations -Continued |  |  |  |  |  |  |  |  |
| Food service, tipped | 5.24 | 5.50 | 204 | 219 | 39.0 | 10,611 | 11,357 | 2,027 |
| Waiters and waitresses ...... | 4.85 | 5.31 | 189 | 212 | 39.0 | 9,838 | 11,024 | 2,030 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 7.46 | 7.25 | 283 | 290 | 37.9 | 14,375 | 15,059 | 1,926 |
| Fast food and counter workers $\qquad$ | 8.38 | 7.77 | 310 | 282 | 37.0 | 14,921 | 13,624 | 1,780 |
| Combined food preparation and serving workers, including fast food ....... | 8.13 | 7.25 | 309 | 276 | 38.0 | 15,392 | 13,624 | 1,892 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 9.93 | 9.37 | 314 | 334 | 31.7 | 12,910 | 12,488 | 1,300 |
| Dishwashers ......................... | 8.72 | 8.73 | 348 | 349 | 39.9 | 18,095 | 18,158 | 2,076 |
| Building and grounds cleaning and maintenance <br> occupations $\qquad$ <br> First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ <br> First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 10.42 | 9.18 | 414 | 365 | 39.8 | 21,438 | 18,903 | 2,057 |
|  | 15.87 | 13.84 | 638 | 553 | 40.2 | 33,107 | 28,781 | 2,086 |
|  | 15.54 | 13.84 | 622 | 553 | 40.0 | 32,295 | 28,781 | 2,078 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 9.74 | 8.98 | 386 | 359 | 39.6 | 19,951 | 18,672 | 2,049 |
| housekeeping cleaners | 10.58 | 9.98 | 419 | 397 | 39.6 | 21,661 | 20,652 | 2,047 |
| Maids and housekeeping cleaners $\qquad$ | 8.50 | 8.24 | 336 | 330 | 39.6 | 17,441 | 17,139 | 2,053 |
| Grounds maintenance workers $\qquad$ | 10.34 | 8.55 | 412 | 341 | 39.8 | 21,119 | 17,680 | 2,043 |
| Landscaping and groundskeeping workers $\qquad$ | 10.09 | 8.25 | 403 | 330 | 39.9 | 20,640 | 17,160 | 2,046 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Personal care and service occupations | \$9.02 | \$7.65 | \$359 | \$300 | 39.8 | \$18,595 | \$15,480 | 2,061 |
| First-line supervisors/managers of gaming workers $\qquad$ | 15.23 | 15.04 | 619 | 551 | 40.6 | 32,176 | 28,642 | 2,113 |
| Gaming services workers ...... | 6.71 | 6.55 | 268 | 262 | 40.0 | 13,947 | 13,624 | 2,080 |
| Gaming dealers ................. | 6.71 | 6.55 | 268 | 262 | 40.0 | 13,947 | 13,624 | 2,080 |
| Child care workers ................ | 8.49 | 7.25 | 340 | 290 | 40.0 | 17,657 | 15,080 | 2,080 |
| Personal and home care aides | 8.66 | 8.50 | 377 | 348 | 43.5 | 19,585 | 18,077 | 2,261 |
| Recreation and fitness workers $\qquad$ | 14.53 | 15.08 | 576 | 601 | 39.7 | 29,968 | 31,262 | 2,062 |
| Recreation workers ........... | 14.53 | 15.08 | 576 | 601 | 39.7 | 29,968 | 31,262 | 2,062 |
| Sales and related occupations First-line | 18.29 | 13.84 | 737 | 554 | 40.3 | 38,323 | 28,800 | 2,095 |
| First-line supervisors/managers, sales workers $\qquad$ | 19.37 | 16.64 | 804 | 676 | 41.5 | 41,800 | 35,152 | 2,158 |
| First-line supervisors/managers of retail sales workers .. <br> First-line | 18.55 | 15.74 | 775 | 657 | 41.8 | 40,316 | 34,188 | 2,174 |
| supervisors/managers of non-retail sales workers $\qquad$ | 23.64 | 21.50 | 946 | 860 | 40.0 | 49,172 | 44,720 | 2,080 |
| Retail sales workers .............. | 11.77 | 10.60 | 467 | 420 | 39.7 | 24,296 | 21,861 | 2,064 |
| Cashiers, all workers ......... | 10.39 | 9.65 | 412 | 380 | 39.7 | 21,436 | 19,760 | 2,064 |
| Cashiers ....................... | 9.59 | 8.90 | 380 | 350 | 39.6 | 19,755 | 18,200 | 2,060 |
| Counter and rental clerks and parts salespersons .. | 15.58 | 14.47 | 623 | 553 | 40.0 | 32,388 | 28,781 | 2,079 |
| Counter and rental clerks | 10.58 | 10.00 | 402 | 400 | 38.0 | 20,908 | 20,800 | 1,977 |
| Parts salespersons .......... | 16.84 | 15.71 | 683 | 628 | 40.5 | 35,492 | 32,679 | 2,107 |
| Retail salespersons ............ | 12.49 | 11.00 | 494 | 433 | 39.6 | 25,704 | 22,506 | 2,059 |
| Insurance sales agents ........... | 26.74 | 23.03 | 1,065 | 921 | 39.8 | 55,386 | 47,900 | 2,072 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 25.64 | 23.32 | 1,062 | 949 | 41.4 | 55,233 | 49,336 | 2,154 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 27.81 | 22.73 | 1,181 | 1,080 | 42.4 | 61,388 | 56,153 | 2,207 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations <br> -Continued <br> Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | \$24.55 | \$23.32 | \$1,005 | \$933 | 40.9 | \$52,257 | \$48,508 | 2,129 |
| Miscellaneous sales and related workers $\qquad$ | 15.25 | 10.42 | 610 | 417 | 40.0 | 31,724 | 21,676 | 2,080 |
| Office and administrative support occupations | 14.15 | 13.16 | 562 | 520 | 39.7 | 28,882 | 27,040 | 2,042 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 18.86 | 18.86 | 753 | 757 | 40.0 | 39,180 | 39,339 | 2,077 |
| Switchboard operators, including answering service $\qquad$ | 11.23 | 9.83 | 449 | 393 | 40.0 | 23,356 | 20,453 | 2,079 |
| Financial clerks ..................... | 13.64 | 13.00 | 539 | 519 | 39.5 | 27,875 | 27,007 | 2,043 |
| Bill and account collectors | 11.42 | 11.57 | 452 | 463 | 39.6 | 23,515 | 24,070 | 2,059 |
| Billing and posting clerks and machine operators | 13.64 | 13.87 | 539 | 555 | 39.5 | 28,048 | 28,850 | 2,056 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 15.12 | 14.69 | 594 | 577 | 39.3 | 30,626 | 30,014 | 2,026 |
| Payroll and timekeeping clerks $\qquad$ | 16.97 | 17.24 | 666 | 690 | 39.3 | 34,231 | 35,027 | 2,017 |
| Procurement clerks ............ | 13.35 | 11.78 | 534 | 471 | 40.0 | 27,775 | 24,502 | 2,080 |
| Tellers ............................. | 11.34 | 11.29 | 449 | 450 | 39.6 | 23,338 | 23,400 | 2,058 |
| Court, municipal, and license clerks $\qquad$ | 14.53 | 14.10 | 579 | 564 | 39.9 | 30,133 | 29,328 | 2,073 |
| Customer service representatives | 14.63 | 13.22 | 585 | 529 | 40.0 | 30,400 | 27,483 | 2,078 |
| Eligibility interviewers, government programs | 17.82 | 16.69 | 708 | 668 | 39.7 | 36,801 | 34,715 | 2,066 |
| File clerks ........................... | 11.61 | 11.31 | 464 | 452 | 40.0 | 24,144 | 23,525 | 2,080 |
| Hotel, motel, and resort desk clerks $\qquad$ | 9.42 | 9.50 | 377 | 380 | 40.0 | 19,598 | 19,760 | 2,080 |
| Interviewers, except eligibility and loan | 14.39 | 13.21 | 571 | 517 | 39.7 | 29,680 | 26,873 | 2,062 |
| Loan interviewers and clerks | 14.87 | 16.22 | 593 | 634 | 39.9 | 30,840 | 32,989 | 2,074 |
| Order clerks ......................... | 12.82 | 12.54 | 511 | 502 | 39.8 | 26,554 | 26,083 | 2,071 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued <br> Human resources assistants, except payroll and timekeeping $\qquad$ | \$15.00 | \$14.32 | \$597 | \$573 | 39.8 | \$30,668 | \$29,790 | 2,045 |
| Receptionists and information clerks $\qquad$ | 12.21 | 11.50 | 488 | 460 | 39.9 | 25,316 | 23,920 | 2,074 |
| Dispatchers ......................... | 15.15 | 14.70 | 629 | 574 | 41.5 | 32,299 | 29,120 | 2,132 |
| Police, fire, and ambulance dispatchers | 13.60 | 13.03 | 547 | 533 | 40.2 | 28,453 | 27,708 | 2,092 |
| Dispatchers, except police, fire, and ambulance ..... | 15.81 | 15.58 | 665 | 623 | 42.1 | 33,979 | 32,282 | 2,149 |
| Meter readers, utilities .......... | 15.56 | 14.67 | 597 | 587 | 38.4 | 31,054 | 30,509 | 1,995 |
| Production, planning, and expediting clerks $\qquad$ | 15.76 | 14.55 | 627 | 582 | 39.8 | 32,611 | 30,272 | 2,069 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.88 | 12.25 | 515 | 490 | 39.9 | 26,753 | 25,480 | 2,077 |
| Stock clerks and order fillers | 11.48 | 11.75 | 455 | 466 | 39.6 | 23,658 | 24,232 | 2,061 |
| assistants | 16.13 | 14.90 | 642 | 596 | 39.8 | 33,125 | 30,347 | 2,054 |
| Executive secretaries and administrative assistants $\qquad$ | 20.35 | 20.74 | 813 | 829 | 40.0 | 42,240 | 43,105 | 2,076 |
| Legal secretaries ............... | 18.11 | 17.05 | 716 | 682 | 39.6 | 37,240 | 35,464 | 2,057 |
| Medical secretaries ........... | 13.75 | 14.03 | 548 | 551 | 39.9 | 28,457 | 28,766 | 2,069 |
| Secretaries, except legal, medical, and executive | 14.07 | 13.00 | 559 | 520 | 39.7 | 28,480 | 26,936 | 2,024 |
| Computer operators .............. | 12.83 | 12.05 | 512 | 482 | 39.9 | 26,625 | 25,058 | 2,075 |
| Data entry and information processing workers | 13.17 | 13.46 | 526 | 538 | 39.9 | 27,339 | 27,997 | 2,075 |
| Data entry keyers .............. | 12.45 | 13.46 | 498 | 538 | 40.0 | 25,895 | 27,997 | 2,080 |
| Insurance claims and policy processing clerks $\qquad$ | 16.95 | 15.76 | 653 | 642 | 38.5 | 33,964 | 33,405 | 2,003 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 11.11 | 10.78 | 444 | 431 | 40.0 | 23,108 | 22,416 | 2,080 |
| Office clerks, general ............ | 12.84 | 12.50 | 509 | 480 | 39.6 | 24,687 | 24,627 | 1,922 |
| Construction and extraction occupations | 16.01 | 14.50 | 638 | 573 | 39.8 | 32,957 | 29,738 | 2,059 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued First-line supervisors/managers of construction trades and extraction workers $\qquad$ | \$23.23 | \$20.19 | \$934 | \$828 | 40.2 | \$48,154 | \$43,042 | 2,073 |
| Carpenters ................ | 16.93 | 17.00 | 667 | 680 | 39.4 | 34,709 | 35,360 | 2,050 |
| Construction laborers . | 12.75 | 11.00 | 510 | 440 | 40.0 | 26,338 | 22,880 | 2,065 |
| Construction equipment operators $\qquad$ | 14.29 | 13.10 | 572 | 524 | 40.0 | 29,478 | 27,144 | 2,062 |
| Operating engineers and other construction equipment operators .... | 14.72 | 14.00 | 589 | 560 | 40.0 | 30,250 | 28,080 | 2,055 |
| Electricians ......................... | 17.69 | 17.00 | 708 | 680 | 40.0 | 36,803 | 35,360 | 2,080 |
| Painters and paperhangers ..... <br> Painters, construction and | 14.67 | 13.70 | 587 | 548 | 40.0 | 30,519 | 28,496 | 2,080 |
| maintenance | 14.67 | 13.70 | 587 | 548 | 40.0 | 30,519 | 28,496 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 20.71 | 19.00 | 828 | 760 | 40.0 | 43,074 | 39,520 | 2,080 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 20.71 | 19.00 | 828 | 760 | 40.0 | 43,074 | 39,520 | 2,080 |
| Sheet metal workers ............. | 15.35 | 16.25 | 614 | 650 | 40.0 | 31,937 | 33,800 | 2,080 |
| Structural iron and steel workers $\qquad$ | 17.99 | 16.00 | 720 | 640 | 40.0 | 37,416 | 33,280 | 2,080 |
| Helpers, construction trades .. | 12.15 | 12.00 | 480 | 480 | 39.5 | 24,514 | 24,950 | 2,017 |
| Highway maintenance <br> workers $\qquad$ | 12.89 | 12.57 | 508 | 503 | 39.4 | 26,400 | 26,150 | 2,048 |
| Installation, maintenance, and repair occupations | 19.98 | 18.50 | 803 | 742 | 40.2 | 41,686 | 38,480 | 2,086 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 24.00 | 20.81 | 999 | 832 | 41.6 | 51,944 | 43,285 | 2,165 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 19.19 | 14.27 | 767 | 571 | 40.0 | 39,863 | 29,682 | 2,077 |
| Aircraft mechanics and service technicians | 34.69 | 42.86 | 1,382 | 1,714 | 39.9 | 71,884 | 89,149 | 2,072 |
| Automotive technicians and repairers $\qquad$ | 19.57 | 18.00 | 793 | 720 | 40.5 | 41,193 | 37,440 | 2,105 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Installation, maintenance, and repair occupations \\
-Continued \\
Automotive body and related repairers \(\qquad\) \\
Automotive service technicians and mechanics \(\qquad\)
\end{tabular} \& \(\$ 19.28\)

19.67 \& $\$ 16.46$

18.69 \& $\$ 771$
800 \& $\$ 659$
748 \& 40.0
40.7 \& $\$ 40,095$

41,584 \& $\$ 34,243$
38,884 \& 2,080
2,114 \\

\hline | Bus and truck mechanics and diesel engine specialists ... |
| :--- |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | \& 18.11

18.68 \& 17.68
19.04 \& 724
746 \& 707
762 \& 40.0
39.9 \& 37,593

38,788 \& 36,774
39,607 \& 2,076
2,077 \\
\hline Mobile heavy equipment mechanics, except engines $\qquad$ \& 19.23 \& 21.56 \& 766 \& 862 \& 39.8 \& 39,830 \& 44,845 \& 2,071 \\
\hline Control and valve installers and repairers $\qquad$ Control and valve installers and repairers, except mechanical door $\qquad$ \& 24.82
24.82 \& 25.15
25.15 \& 977
977 \& 1,006
1,006 \& 39.4
39.4 \& 50,818
50,818 \& 52,312
52,312 \& 2,048
2,048 \\
\hline Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ \& 17.17 \& 16.75 \& 687 \& 670 \& 40.0 \& 35,391 \& 34,840 \& 2,061 \\
\hline Industrial machinery installation, repair, and maintenance workers $\qquad$ \& 19.02 \& 18.76 \& 759 \& 750 \& 39.9 \& 39,399 \& 39,021 \& 2,061 \\
\hline Industrial machinery mechanics $\qquad$ \& 23.53 \& 22.55 \& 941 \& 902 \& 40.0 \& 48,930 \& 46,904 \& 2,080 \\
\hline Maintenance and repair workers, general \& 15.81 \& 14.62 \& 629 \& 585 \& 39.8 \& 32,554 \& 30,401 \& 2,059 \\
\hline Maintenance workers, machinery \& 17.13 \& 16.84 \& 685 \& 674 \& 40.0 \& 35,629 \& 35,029 \& 2,080 \\
\hline Line installers and repairers ... Electrical power-line \& 26.27 \& 27.88 \& 1,048 \& 1,115 \& 39.9 \& 54,517 \& 57,980 \& 2,076 \\
\hline installers and repairers \& 27.10 \& 30.19 \& 1,084 \& 1,208 \& 40.0 \& 56,371 \& 62,795 \& 2,080 \\
\hline Telecommunications line installers and repairers Miscellaneous installation, \& 25.76 \& 27.88 \& 1,027 \& 1,115 \& 39.9 \& 53,405 \& 57,980 \& 2,073 \\
\hline maintenance, and repair workers $\qquad$ \& 15.25 \& 14.42 \& 609 \& 577 \& 40.0 \& 31,445 \& 30,000 \& 2,062 \\
\hline
\end{tabular}

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time 1 civilian workers: Mean and median hourly, weekly, and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Packers and packagers, hand $\qquad$ | \$11.41 | \$11.09 | \$456 | \$444 | 40.0 | \$23,723 | \$23,069 | 2,080 |
| Refuse and recyclable material collectors ....... | 11.19 | 10.66 | 448 | 427 | 40.0 | 23,280 | 22,179 | 2,080 |

[^0]employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$17.99 | \$14.43 | \$720 | \$576 | 40.0 | \$37,308 | \$29,848 | 2,073 |
| Management occupations $\qquad$ <br> General and operations | 40.68 | 36.49 | 1,675 | 1,498 | 41.2 | 87,053 | 77,896 | 2,140 |
| managers | 43.30 | 31.84 | 1,962 | 1,351 | 45.3 | 101,982 | 70,272 | 2,355 |
| Marketing and sales managers | 35.23 | 29.53 | 1,399 | 1,181 | 39.7 | 72,689 | 61,391 | 2,063 |
| Marketing managers ......... | 42.77 | 29.53 | 1,792 | 1,285 | 41.9 | 93,054 | 66,797 | 2,176 |
| Sales managers ................ | 29.43 | 16.83 | 1,123 | 606 | 38.2 | 58,405 | 31,500 | 1,985 |
| Computer and information systems managers | 45.98 | 40.87 | 1,839 | 1,635 | 40.0 | 95,628 | 85,010 | 2,080 |
| Financial managers ............... | 39.63 | 32.84 | 1,668 | 1,294 | 42.1 | 86,756 | 67,288 | 2,189 |
| Human resources managers ... Industrial production | 47.80 | 45.35 | 1,914 | 1,814 | 40.0 | 99,504 | 94,328 | 2,082 |
| managers | 44.49 | 40.77 | 1,784 | 1,631 | 40.1 | 92,737 | 84,808 | 2,085 |
| Transportation, storage, and distribution managers ...... | 38.96 | 30.18 | 1,672 | 1,207 | 42.9 | 86,923 | 62,772 | 2,231 |
| Construction managers ......... | 31.78 | 33.75 | 1,325 | 1,350 | 41.7 | 68,889 | 70,200 | 2,168 |
| Education administrators ...... | 24.65 | 25.63 | 979 | 1,025 | 39.7 | 50,713 | 53,300 | 2,057 |
| Education administrators, postsecondary | 29.51 | 25.63 | 1,165 | 1,025 | 39.5 | 60,111 | 53,300 | 2,037 |
| Engineering managers .......... | 58.95 | 65.13 | 2,379 | 2,733 | 40.4 | 123,694 | 142,120 | 2,098 |
| Lodging managers ............... | 20.43 | 18.92 | 821 | 757 | 40.2 | 42,698 | 39,360 | 2,090 |
| Medical and health services managers $\qquad$ | 31.86 | 32.11 | 1,267 | 1,284 | 39.8 | 65,863 | 66,787 | 2,067 |
| Business and financial operations occupations | 27.12 | 23.75 | 1,096 | 994 | 40.4 | 57,015 | 51,684 | 2,102 |
| Buyers and purchasing agents Purchasing agents, except | 25.62 | 22.40 | 1,029 | 896 | 40.2 | 53,519 | 46,592 | 2,089 |
| wholesale, retail, and farm products | 23.88 | 22.40 | 955 | 896 | 40.0 | 49,668 | 46,592 | 2,080 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 30.43 | 27.50 | 1,193 | 1,100 | 39.2 | 62,037 | 57,200 | 2,039 |
| Claims adjusters, examiners, and investigators $\qquad$ | 30.84 | 29.34 | 1,206 | 1,137 | 39.1 | 62,697 | 59,120 | 2,033 |
| Cost estimators .................... | 22.84 | 20.19 | 943 | 889 | 41.3 | 49,034 | 46,210 | 2,147 |
| Human resources, training, and labor relations specialists $\qquad$ | 23.68 | 24.28 | 962 | 1,000 | 40.6 | 50,022 | 52,001 | 2,112 |
| Employment, recruitment, and placement specialists $\qquad$ | 24.53 | 24.28 | 993 | 971 | 40.5 | 51,612 | 50,492 | 2,104 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial <br> operations occupations <br> -Continued <br> Training and development specialists $\qquad$ | \$20.64 | \$19.04 | \$822 | \$714 | 39.8 | \$42,726 | \$37,128 | 2,071 |
| Management analysts ............ | 34.77 | 27.05 | 1,381 | 1,082 | 39.7 | 71,791 | 56,254 | 2,065 |
| Accountants and auditors ...... | 22.35 | 21.15 | 895 | 846 | 40.0 | 46,522 | 43,992 | 2,081 |
| Credit analysts ..................... | 30.18 | 27.06 | 1,207 | 1,082 | 40.0 | 62,784 | 56,279 | 2,080 |
| Financial analysts and advisors $\qquad$ | 29.35 | 27.39 | 1,191 | 1,096 | 40.6 | 61,945 | 56,971 | 2,111 |
| Financial analysts ............. | 27.59 | 25.56 | 1,096 | 1,022 | 39.7 | 56,988 | 53,165 | 2,066 |
| Loan counselors and officers | 30.02 | 25.00 | 1,201 | 1,000 | 40.0 | 62,451 | 52,000 | 2,080 |
| Loan officers .................... | 32.54 | 27.07 | 1,302 | 1,083 | 40.0 | 67,692 | 56,299 | 2,080 |
| Computer and mathematical science occupations | 34.18 | 34.28 | 1,376 | 1,364 | 40.3 | 71,552 | 70,945 | 2,094 |
| Computer programmers ......... | 30.34 | 25.24 | 1,219 | 1,124 | 40.2 | 63,382 | 58,449 | 2,089 |
| Computer software engineers Computer software | 40.54 | 38.30 | 1,644 | 1,553 | 40.6 | 85,496 | 80,748 | 2,109 |
| engineers, applications <br> Computer software engineers, systems software $\qquad$ | 37.38 46.82 | 35.10 49.54 | 1,507 1,922 | 1,442 2,019 | 40.3 41.1 | 78,346 99,950 | 75,005 105,000 | 2,096 2,135 |
| Computer support specialists | 21.64 | 19.75 | 848 | 790 | 39.2 | 44,107 | 41,080 | 2,038 |
| Computer systems analysts .... Network and computer | 33.62 | 33.20 | 1,345 | 1,328 | 40.0 | 69,933 | 69,054 | 2,080 |
| systems administrators $\qquad$ <br> Network systems and data | 31.62 | 32.45 | 1,282 | 1,298 | 40.6 | 66,682 | 67,500 | 2,109 |
| communications analysts | 38.84 | 37.26 | 1,585 | 1,490 | 40.8 | 82,422 | 77,501 | 2,122 |
| Architecture and engineering occupations | 33.43 | 30.59 | 1,345 | 1,241 | 40.2 | 69,835 | 64,486 | 2,089 |
| Engineers ............................ | 41.61 | 36.89 | 1,681 | 1,480 | 40.4 | 87,198 | 76,939 | 2,096 |
| Aerospace engineers ......... | 55.41 | 53.94 | 2,217 | 2,158 | 40.0 | 115,262 | 112,195 | 2,080 |
| Electrical and electronics engineers $\qquad$ | 34.46 | 36.11 | 1,437 | 1,444 | 41.7 | 74,745 | 75,109 | 2,169 |
| Industrial engineers, including health and safety $\qquad$ | 45.98 | 36.08 | 1,849 | 1,384 | 40.2 | 96,143 | 71,968 | 2,091 |
| Industrial engineers ....... | 31.66 | 28.55 | 1,278 | 1,142 | 40.4 | 66,463 | 59,382 | 2,100 |
| Mechanical engineers ........ | 34.27 | 33.54 | 1,393 | 1,342 | 40.6 | 71,516 | 69,763 | 2,087 |
| Drafters ............................... | 18.82 | 17.77 | 753 | 711 | 40.0 | 39,136 | 36,951 | 2,080 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Engineering technicians, except drafters $\qquad$ | \$27.88 | \$30.28 | \$1,115 | \$1,211 | 40.0 | \$57,992 | \$62,974 | 2,080 |
| Electrical and electronic engineering technicians | 29.28 | 31.02 | 1,171 | 1,241 | 40.0 | 60,908 | 64,528 | 2,080 |
| Life, physical, and social science occupations Physical scientists | 34.94 37.48 | 22.50 27.03 | 1,424 1,548 | 900 1,250 | 40.8 41.3 | 74,059 80,498 | 46,800 65,000 | 2,120 2,147 |
| Community and social services occupations $\qquad$ <br> Counselors $\qquad$ <br> Educational, vocational, and school counselors . <br> Social workers $\qquad$ <br> Child, family, and school social workers $\qquad$ | 16.80 | 16.50 | 670 | 673 | 39.9 | 34,812 | 35,000 | 2,072 |
|  | 14.59 16.70 | 11.90 14.80 | 605 666 | 476 592 | 41.5 39.9 | 31,295 34,308 | 24,750 30,784 | 2,145 2,055 |
|  | 16.82 16.10 | 17.00 16.83 | 668 634 | 680 673 | 39.8 39.4 | 34,762 32,978 | 35,360 35,000 | 2,067 2,048 |
| Legal occupations .................. | 33.00 | 22.42 | 1,314 | 897 | 39.8 | 68,304 | 46,640 | 2,070 |
| Lawyers .............................. | 57.38 | 57.69 | 2,295 | 2,308 | 40.0 | 119,346 | 119,999 | 2,080 |
| Education, training, and <br> library occupations $\qquad$ <br> Postsecondary teachers $\qquad$ <br> Arts, communications, and humanities teachers, postsecondary $\qquad$ <br> Miscellaneous postsecondary teachers <br> Primary, secondary, and special education school teachers $\qquad$ <br> Elementary and middle school teachers $\qquad$ <br> Elementary school teachers, except special education ..... Middle school teachers, except special and vocational education Secondary school teachers | 24.20 | 21.51 | 926 | 814 | 38.3 | 37,724 | 33,600 | 1,559 |
|  | 28.92 | 28.75 | 1,163 | 1,143 | 40.2 | 50,658 | 49,500 | 1,751 |
|  | 33.02 | 33.56 | 1,316 | 1,342 | 39.9 | 53,437 | 52,350 | 1,618 |
|  | 22.79 | 18.20 | 914 | 741 | 40.1 | 41,564 | 38,549 | 1,824 |
|  | 22.95 | 20.86 | 851 | 730 | 37.1 | 32,361 | 31,631 | 1,410 |
|  | 24.97 | 23.78 | 928 | 892 | 37.2 | 34,666 | 33,000 | 1,388 |
|  | 25.52 | 23.78 | 949 | 908 | 37.2 | 35,702 | 33,000 | 1,399 |
|  | 23.44 | 16.90 | 872 | 634 | 37.2 | 31,847 | 22,936 | 1,359 |
|  | 21.52 | 20.86 | 780 | 730 | 36.3 | 31,758 | 31,631 | 1,476 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations <br> -Continued <br> Secondary school teachers, except special and vocational education | \$21.52 | \$20.86 | \$780 | \$730 | 36.3 | \$31,758 | \$31,631 | 1,476 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 21.18 | 19.84 | 846 | 800 | 40.0 | 43,914 | 41,582 | 2,073 |
| Designers ......................... | 17.97 | 16.83 | 709 | 673 | 39.5 | 36,865 | 35,000 | 2,052 |
| Graphic designers | 18.75 | 17.09 | 750 | 684 | 40.0 | 39,008 | 35,553 | 2,080 |
| Writers and editors ............... | 24.35 | 23.07 | 900 | 923 | 36.9 | 46,777 | 47,986 | 1,921 |
| Technical writers .............. | 26.33 | 26.41 | 1,053 | 1,056 | 40.0 | 54,777 | 54,933 | 2,080 |
| Broadcast and sound engineering technicians and radio operators $\qquad$ | 23.41 | 21.14 | 936 | 846 | 40.0 | 48,696 | 43,980 | 2,080 |
| Healthcare practitioner and technical occupations | 27.20 | 24.08 | 1,072 | 945 | 39.4 | 55,747 | 49,140 | 2,049 |
| Pharmacists .......................... | 53.93 | 53.85 | 2,157 | 2,154 | 40.0 | 112,167 | 112,000 | 2,080 |
| Registered nurses ................. | 30.24 | 26.79 | 1,183 | 1,038 | 39.1 | 61,511 | 53,976 | 2,034 |
| Therapists ........................... | 21.65 | 22.66 | 865 | 906 | 39.9 | 44,960 | 47,133 | 2,076 |
| Respiratory therapists ........ | 22.02 | 23.00 | 881 | 920 | 40.0 | 45,807 | 47,840 | 2,080 |
| Clinical laboratory technologists and technicians $\qquad$ | 22.90 | 22.29 | 899 | 891 | 39.3 | 46,746 | 46,342 | 2,041 |
| Medical and clinical laboratory technologists Medical and clinical | 24.56 | 24.56 | 982 | 982 | 40.0 | 51,082 | 51,085 | 2,080 |
| laboratory technicians .. Diagnostic related | 21.18 | 20.57 | 816 | 823 | 38.5 | 42,409 | 42,786 | 2,003 |
| technologists and <br> technicians $\qquad$ | 23.56 | 23.00 | 942 | 920 | 40.0 | 49,008 | 47,840 | 2,080 |
| Radiologic technologists and technicians | 22.69 | 23.00 | 908 | 920 | 40.0 | 47,204 | 47,840 | 2,080 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 14.47 | 14.25 | 575 | 570 | 39.7 | 29,900 | 29,640 | 2,066 |
| Surgical technologists ....... | 16.29 | 15.78 | 650 | 631 | 39.9 | 33,796 | 32,822 | 2,074 |
| Licensed practical and licensed vocational nurses | 17.57 | 17.50 | 699 | 691 | 39.8 | 36,348 | 35,930 | 2,068 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Medical records and health information technicians ... | \$11.92 | \$10.54 | \$477 | \$422 | 40.0 | \$24,788 | \$21,923 | 2,080 |
| Healthcare support occupations $\qquad$ | 11.37 | 10.92 | 447 | 422 | 39.3 | 23,236 | 21,940 | 2,044 |
| Nursing, psychiatric, and home health aides $\qquad$ | 9.75 | 9.54 | 380 | 373 | 39.0 | 19,781 | 19,386 | 2,028 |
| Nursing aides, orderlies, and attendants | 9.67 | 9.40 | 377 | 368 | 38.9 | 19,582 | 19,157 | 2,024 |
| Miscellaneous healthcare support occupations | 12.73 | 12.50 | 504 | 500 | 39.6 | 26,196 | 26,000 | 2,058 |
| Medical assistants ............. | 12.76 | 11.00 | 510 | 440 | 40.0 | 26,514 | 22,880 | 2,077 |
| Medical transcriptionists ... | 13.22 | 12.94 | 529 | 518 | 40.0 | 27,490 | 26,915 | 2,080 |
| Protective service occupations | 11.17 | 10.02 | 447 | 400 | 40.0 | 23,178 | 20,881 | 2,075 |
| surveillance officers | 10.66 | 9.37 | 426 | 375 | 39.9 | 22,070 | 19,490 | 2,070 |
| Security guards ................ | 10.37 | 9.36 | 414 | 374 | 39.9 | 21,468 | 19,460 | 2,070 |
| Food preparation and serving related occupations | 7.90 | 7.50 | 312 | 288 | 39.5 | 16,189 | 14,976 | 2,049 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 12.63 | 12.00 | 557 | 500 | 44.1 | 28,968 | 25,979 | 2,293 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 12.39 | 12.00 | 549 | 500 | 44.3 | 28,561 | 25,979 | 2,305 |
| Cooks ................................. | 9.47 | 9.25 | 369 | 350 | 39.0 | 19,207 | 18,204 | 2,028 |
| Cooks, fast food ................ | 7.55 | 7.25 | 272 | 257 | 36.0 | 14,121 | 13,358 | 1,870 |
| Cooks, institution and cafeteria $\qquad$ | 9.50 | 8.75 | 377 | 350 | 39.7 | 19,613 | 18,204 | 2,065 |
| Cooks, restaurant .............. | 11.13 | 12.36 | 430 | 494 | 38.6 | 22,339 | 25,709 | 2,006 |
| Food preparation workers ...... | 8.82 | 8.17 | 335 | 285 | 37.9 | 16,145 | 13,681 | 1,831 |
| Food service, tipped .............. | 5.22 | 5.47 | 204 | 219 | 39.1 | 10,613 | 11,378 | 2,032 |
| Waiters and waitresses ...... | 4.85 | 5.31 | 189 | 212 | 39.0 | 9,838 | 11,024 | 2,030 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 7.38 | 7.25 | 283 | 290 | 38.4 | 14,724 | 15,080 | 1,995 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations <br> First-line | \$18.34 | \$13.84 | \$739 | \$554 | 40.3 | \$38,422 | \$28,800 | 2,095 |
| First-line supervisors/managers, sales workers $\qquad$ | 19.42 | 16.83 | 806 | 676 | 41.5 | 41,917 | 35,152 | 2,159 |
| First-line supervisors/managers of retail sales workers .. | 18.59 | 15.74 | 778 | 657 | 41.8 | 40,436 | 34,188 | 2,175 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 23.64 | 21.50 | 946 | 860 | 40.0 | 49,172 | 44,720 | 2,080 |
| Retail sales workers .............. | 11.77 | 10.51 | 467 | 420 | 39.7 | 24,279 | 21,840 | 2,063 |
| Cashiers, all workers | 10.34 | 9.50 | 410 | 374 | 39.7 | 21,345 | 19,448 | 2,064 |
| Cashiers ....................... | 9.52 | 8.85 | 377 | 350 | 39.6 | 19,598 | 18,182 | 2,059 |
| Counter and rental clerks and parts salespersons .. | 15.58 | 14.47 | 623 | 553 | 40.0 | 32,388 | 28,781 | 2,079 |
| Counter and rental clerks | 10.58 | 10.00 | 402 | 400 | 38.0 | 20,908 | 20,800 | 1,977 |
| Parts salespersons .......... | 16.84 | 15.71 | 683 | 628 | 40.5 | 35,492 | 32,679 | 2,107 |
| Retail salespersons ............ | 12.49 | 11.00 | 494 | 433 | 39.6 | 25,704 | 22,506 | 2,059 |
| Insurance sales agents ........... | 26.74 | 23.03 | 1,065 | 921 | 39.8 | 55,386 | 47,900 | 2,072 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 25.64 | 23.32 | 1,062 | 949 | 41.4 | 55,233 | 49,336 | 2,154 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 27.81 | 22.73 | 1,181 | 1,080 | 42.4 | 61,388 | 56,153 | 2,207 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 24.55 | 23.32 | 1,005 | 933 | 40.9 | 52,257 | 48,508 | 2,129 |
| Miscellaneous sales and related workers $\qquad$ | 15.25 | 10.42 | 610 | 417 | 40.0 | 31,724 | 21,676 | 2,080 |
| Office and administrative support occupations | 14.12 | 13.19 | 561 | 520 | 39.8 | 29,181 | 27,040 | 2,067 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 19.63 | 19.80 | 786 | 784 | 40.0 | 40,883 | 40,768 | 2,082 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Switchboard operators, including answering service | \$11.79 | \$11.85 | \$472 | \$474 | 40.0 | \$24,528 | \$24,648 | 2,080 |
| Financial clerks | 13.59 | 13.12 | 537 | 520 | 39.5 | 27,917 | 27,040 | 2,054 |
| Bill and account collectors | 11.41 | 11.57 | 451 | 463 | 39.5 | 23,463 | 24,070 | 2,056 |
| Billing and posting clerks and machine operators | 13.63 | 13.87 | 539 | 555 | 39.5 | 28,012 | 28,850 | 2,055 |
| Bookkeeping, accounting, and auditing clerks | 15.17 | 14.73 | 597 | 578 | 39.4 | 31,046 | 30,044 | 2,046 |
| Payroll and timekeeping clerks $\qquad$ | 16.79 | 17.24 | 667 | 690 | 39.7 | 34,675 | 35,857 | 2,065 |
| Procurement clerks ............ | 12.97 | 10.00 | 519 | 400 | 40.0 | 26,969 | 20,800 | 2,080 |
| Tellers ............................. | 11.34 | 11.29 | 449 | 450 | 39.6 | 23,338 | 23,400 | 2,058 |
| Customer service representatives | 14.53 | 13.22 | 581 | 529 | 40.0 | 30,196 | 27,483 | 2,078 |
| File clerks ............................ | 11.50 | 11.33 | 460 | 453 | 40.0 | 23,930 | 23,566 | 2,080 |
| Hotel, motel, and resort desk clerks $\qquad$ | 9.42 | 9.50 | 377 | 380 | 40.0 | 19,598 | 19,760 | 2,080 |
| Interviewers, except eligibility and loan | 14.39 | 13.21 | 571 | 517 | 39.7 | 29,680 | 26,873 | 2,062 |
| Loan interviewers and clerks | 14.87 | 16.22 | 593 | 634 | 39.9 | 30,840 | 32,989 | 2,074 |
| Order clerks ......................... | 12.82 | 12.54 | 511 | 502 | 39.8 | 26,555 | 26,083 | 2,072 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 15.05 | 14.32 | 600 | 573 | 39.9 | 31,096 | 29,790 | 2,066 |
| Receptionists and information clerks $\qquad$ | 12.08 | 11.50 | 482 | 460 | 39.9 | 25,085 | 23,920 | 2,077 |
| Dispatchers ......................... | 16.03 | 16.25 | 677 | 650 | 42.2 | 34,533 | 32,402 | 2,155 |
| Dispatchers, except police, fire, and ambulance ..... | 16.03 | 16.25 | 677 | 650 | 42.2 | 34,533 | 32,402 | 2,155 |
| Meter readers, utilities .......... | 14.22 | 14.03 | 531 | 537 | 37.3 | 27,589 | 27,914 | 1,940 |
| Production, planning, and expediting clerks $\qquad$ | 15.76 | 14.55 | 627 | 582 | 39.8 | 32,611 | 30,272 | 2,069 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.89 | 12.25 | 515 | 490 | 40.0 | 26,782 | 25,480 | 2,077 |
| Stock clerks and order fillers | 11.57 | 12.00 | 459 | 470 | 39.6 | 23,856 | 24,440 | 2,061 |
| Secretaries and administrative assistants $\qquad$ | 16.74 | 15.12 | 668 | 605 | 39.9 | 34,714 | 31,524 | 2,074 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Construction and extraction occupations -Continued Structural iron and steel workers \(\qquad\) \\
Helpers, construction trades
\end{tabular} \& \[
\begin{array}{r}
\$ 17.99 \\
12.05
\end{array}
\] \& \[
\begin{array}{r}
\$ 16.00 \\
12.00
\end{array}
\] \& \[
\begin{array}{r}
\$ 720 \\
475
\end{array}
\] \& \(\$ 640\)
480 \& 40.0
39.5 \& \(\$ 37,416\)
24,280 \& \[
\begin{array}{r}
\$ 33,280 \\
24,950
\end{array}
\] \& \[
\begin{aligned}
\& 2,080 \\
\& 2,016
\end{aligned}
\] \\
\hline Installation, maintenance, and repair occupations First-line supervisors/managers of mechanics, installers, and repairers \& 20.05
24.35 \& 18.36 \& 807
1,017 \& 740
850 \& 40.2

41.8 \& 41,932
52,878 \& 38,480

44,200 \& 2,092

2,172 \\
\hline Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ \& 19.12 \& 14.27 \& 764 \& 571 \& 40.0 \& 39,727 \& 29,682 \& 2,077 \\
\hline Automotive technicians and repairers $\qquad$ \& 19.61 \& 18.00 \& 795 \& 720 \& 40.5 \& 41,335 \& 37,440 \& 2,107 \\
\hline Automotive body and related repairers Automotive service technicians and mechanics $\qquad$ \& 19.28
19.74 \& 16.46
18.69 \& 771
804 \& 659
748 \& 40.0
40.7 \& 40,095
41,790 \& 34,243
38,884 \& 2,080
2,117 \\
\hline Bus and truck mechanics and diesel engine specialists ... \& 18.18 \& 17.68 \& 727 \& 707 \& 40.0 \& 37,811 \& 36,774 \& 2,080 \\

\hline | equipment service |
| :--- |
| technicians and mechanics $\qquad$ |
| Mobile heavy equipment mechanics, except engines $\qquad$ | \& 18.68

19.23 \& 19.04
21.56 \& 746
766 \& 762
862 \& 39.9
39.8 \& 38,788
39,830 \& 39,607
44,845 \& 2,077
2,071 \\
\hline Control and valve installers and repairers $\qquad$ \& 24.86 \& 28.47 \& 977 \& 1,139 \& 39.3 \& 50,814 \& 59,218 \& 2,044 \\
\hline Control and valve installers and repairers, except mechanical door $\qquad$ \& 24.86 \& 28.47 \& 977 \& 1,139 \& 39.3 \& 50,814 \& 59,218 \& 2,044 \\
\hline Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ \& 16.90 \& 16.73 \& 676 \& 669 \& 40.0 \& 35,151 \& 34,788 \& 2,080 \\
\hline Industrial machinery installation, repair, and maintenance workers $\qquad$ \& 19.05 \& 18.00 \& 760 \& 720 \& 39.9 \& 39,530 \& 37,440 \& 2,075 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued Helpers--production workers $\qquad$ | \$11.41 | \$11.58 | \$451 | \$463 | 39.5 | \$23,418 | \$24,091 | 2,052 |
| Transportation and material moving occupations First-line supervisors/managers of helpers, laborers, and material movers, hand | 15.31 21.83 | 13.50 21.39 | 625 | 530 933 | 40.8 43.8 | 32,364 49,672 | 27,560 48,499 | 2,114 2,275 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators $\qquad$ | 17.41 | 16.77 | 722 | 671 | 41.5 | 37,554 | 34,882 | 2,157 |
| Aircraft pilots and flight engineers $\qquad$ | 101.56 | 92.82 | 2,466 | 1,691 | 24.3 | 128,218 | 87,949 | 1,263 |
| Airline pilots, copilots, and flight engineers $\qquad$ | 101.56 | 92.82 | 2,466 | 1,691 | 24.3 | 128,218 | 87,949 | 1,263 |
| Driver/sales workers and truck drivers $\qquad$ | 15.56 | 15.00 | 670 | 600 | 43.1 | 34,730 | 31,200 | 2,232 |
| Driver/sales workers ......... | 14.65 | 16.05 | 607 | 642 | 41.4 | 31,570 | 33,384 | 2,155 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 16.14 | 15.00 | 734 | 620 | 45.5 | 37,918 | 32,136 | 2,350 |
| Truck drivers, light or delivery services $\qquad$ | 14.82 | 12.92 | 594 | 517 | 40.0 | 30,862 | 26,869 | 2,082 |
| Crane and tower operators ..... | 21.71 | 17.96 | 868 | 718 | 40.0 | 45,160 | 37,357 | 2,080 |
| Industrial truck and tractor operators $\qquad$ | 13.09 | 12.80 | 522 | 500 | 39.9 | 27,134 | 26,000 | 2,072 |
| Laborers and material movers, hand $\qquad$ | 11.62 | 11.20 | 458 | 444 | 39.4 | 23,765 | 23,088 | 2,045 |
| Cleaners of vehicles and equipment | 13.15 | 13.59 | 524 | 544 | 39.8 | 27,232 | 28,267 | 2,071 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 11.58 | 11.20 | 456 | 444 | 39.3 | 23,632 | 23,088 | 2,041 |

See footnotes at end of table.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to
employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$20.36 | \$17.32 | \$795 | \$692 | 39.0 | \$36,955 | \$34,964 | 1,815 |
| Management occupations | 33.33 | 33.49 | 1,316 | 1,340 | 39.5 | 66,877 | 68,796 | 2,006 |
| Financial managers ............... | 37.87 | 43.91 | 1,451 | 1,705 | 38.3 | 73,141 | 85,000 | 1,931 |
| Education administrators ....... | 39.34 | 37.71 | 1,521 | 1,509 | 38.7 | 74,083 | 75,693 | 1,883 |
| Education administrators, elementary and secondary school $\qquad$ | 42.71 | 39.97 | 1,664 | 1,564 | 39.0 | 78,454 | 78,443 | 1,837 |
| Education administrators, postsecondary $\qquad$ | 33.99 | 35.75 | 1,290 | 1,341 | 37.9 | 67,061 | 69,714 | 1,973 |
| Business and financial operations occupations | 23.92 | 23.05 | 933 | 906 | 39.0 | 48,442 | 47,124 | 2,025 |
| Human resources, training, and labor relations specialists $\qquad$ | 23.74 | 20.50 | 950 | 820 | 40.0 | 48,976 | 43,482 | 2,063 |
| Accountants and auditors ...... | 23.94 | 22.89 | 929 | 858 | 38.8 | 48,306 | 44,639 | 2,018 |
| Computer and mathematical science occupations | 23.75 | 22.27 | 937 | 872 | 39.4 | 47,282 | 44,710 | 1,991 |
| Computer support specialists | 22.49 | 20.08 | 884 | 803 | 39.3 | 43,274 | 37,750 | 1,924 |
| Computer systems analysts .... | 24.66 | 25.41 | 979 | 999 | 39.7 | 50,893 | 51,971 | 2,064 |
| Architecture and engineering occupations | 24.22 | 24.46 | 945 | 952 | 39.0 | 44,234 | 48,630 | 1,827 |
| Engineers ............................ | 28.33 | 28.99 | 1,096 | 1,090 | 38.7 | 44,656 | 52,621 | 1,576 |
| Civil engineers .................. | 28.01 | 27.26 | 1,086 | 1,090 | 38.8 | 43,226 | 50,136 | 1,543 |
| Life, physical, and social science occupations | 21.59 | 18.42 | 860 | 720 | 39.8 | 44,709 | 37,419 | 2,071 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 27.33 | 30.98 | 1,086 | 1,239 | 39.7 | 56,446 | 64,443 | 2,065 |
| Community and social services occupations | 20.59 | 17.97 | 805 | 707 | 39.1 | 40,397 | 36,067 | 1,962 |
| Counselors ......................... | 25.36 | 21.56 | 1,011 | 826 | 39.9 | 48,645 | 42,960 | 1,918 |
| Educational, vocational, and school counselors .. | 37.08 | 32.39 | 1,385 | 1,270 | 37.3 | 58,822 | 51,248 | 1,586 |
| Social workers ..................... | 18.84 | 18.51 | 733 | 737 | 38.9 | 37,093 | 37,378 | 1,969 |
| Child, family, and school social workers $\qquad$ | 19.82 | 19.83 | 769 | 761 | 38.8 | 38,561 | 38,750 | 1,946 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations <br> -Continued <br> Other teachers and instructors <br> Library technicians $\qquad$ <br> Instructional coordinators $\qquad$ <br> Teacher assistants $\qquad$ | \$27.62 | \$26.68 | \$1,063 | \$1,067 | 38.5 | \$43,351 | \$42,669 | 1,570 |
|  | 15.43 | 15.23 | 582 | 562 | 37.7 | 25,898 | 21,729 | 1,679 |
|  | 36.98 | 34.67 | 1,445 | 1,387 | 39.1 | 66,584 | 56,909 | 1,801 |
|  | 10.50 | 10.00 | 397 | 380 | 37.8 | 15,059 | 14,193 | 1,434 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 23.10 | 23.12 | 899 | 885 | 38.9 | 46,089 | 46,020 | 1,995 |
| Healthcare practitioner and technical occupations | 23.65 | 21.01 | 932 | 833 | 39.4 | 46,514 | 42,078 | 1,966 |
| Registered nurses .................. | 25.87 | 24.76 | 1,023 | 984 | 39.5 | 52,298 | 50,024 | 2,021 |
| Therapists ........................... | 31.30 | 34.76 | 1,194 | 1,180 | 38.1 | 56,557 | 56,714 | 1,807 |
| Diagnostic related technologists and technicians $\qquad$ | 22.20 | 21.50 | 885 | 860 | 39.8 | 45,995 | 44,720 | 2,072 |
| Radiologic technologists and technicians | 22.20 | 21.50 | 885 | 860 | 39.8 | 45,995 | 44,720 | 2,072 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 13.12 | 12.83 | 516 | 513 | 39.3 | 26,836 | 26,686 | 2,045 |
| Licensed practical and licensed vocational nurses | 16.49 | 15.52 | 647 | 621 | 39.2 | 29,567 | 29,432 | 1,793 |
| Healthcare support occupations | 10.56 | 9.91 | 420 | 393 | 39.7 | 21,287 | 18,909 | 2,015 |
| Nursing, psychiatric, and home health aides $\qquad$ | 9.94 | 9.21 | 395 | 366 | 39.7 | 20,076 | 18,909 | 2,020 |
| Nursing aides, orderlies, and attendants | 9.86 | 9.09 | 392 | 364 | 39.8 | 19,901 | 18,909 | 2,018 |
| Miscellaneous healthcare support occupations | 10.66 | 10.33 | 426 | 413 | 39.9 | 22,141 | 21,482 | 2,077 |
| Protective service occupations First-line | 16.90 | 15.52 | 712 | 678 | 42.1 | 35,986 | 34,715 | 2,130 |
| supervisors/managers, law enforcement workers $\qquad$ First-line | 24.52 | 24.58 | 981 | 1,011 | 40.0 | 51,015 | 52,584 | 2,080 |
| supervisors/managers of correctional officers | 21.21 | 19.46 | 849 | 817 | 40.0 | 44,151 | 42,501 | 2,082 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Building and grounds cleaning and maintenance occupations -Continued \\
Grounds maintenance workers \(\qquad\) \\
Landscaping and groundskeeping workers \(\qquad\)
\end{tabular} \& \(\$ 12.83\)

13.14 \& $\$ 13.73$

13.73 \& $\$ 503$
521 \& $\$ 549$
549 \& 39.2
39.6 \& $\$ 25,253$
25,352 \& $\$ 26,520$
28,558 \& 1,968
1,929 \\
\hline Personal care and service occupations $\qquad$ \& 11.12 \& 8.96 \& 435 \& 358 \& 39.2 \& 22,175 \& 18,123 \& 1,995 \\
\hline Office and administrative support occupations $\qquad$ First-line supervisors/managers of office and administrative support workers $\qquad$ \& 14.29
17.28 \& 12.97 \& 564 \& 517 \& 39.5

39.8 \& 27,457
35,743 \& 25,958
35,429 \& 1,921
2,068 \\
\hline Financial clerks \& 14.15 \& 12.92 \& 555 \& 517 \& 39.2 \& 27,488 \& 26,874 \& 1,942 \\
\hline and auditing clerks \& 14.66 \& 12.92 \& 572 \& 517 \& 39.0 \& 27,419 \& 26,177 \& 1,870 \\
\hline Court, municipal, and license clerks $\qquad$ \& 14.53 \& 14.10 \& 579 \& 564 \& 39.9 \& 30,133 \& 29,328 \& 2,073 \\
\hline Eligibility interviewers, government programs \& 17.82 \& 16.69 \& 708 \& 668 \& 39.7 \& 36,801 \& 34,715 \& 2,066 \\
\hline Receptionists and information clerks $\qquad$ \& 13.91 \& 11.84 \& 556 \& 474 \& 40.0 \& 28,219 \& 23,566 \& 2,029 \\
\hline Dispatchers ........................ \& 13.51 \& 13.11 \& 543 \& 533 \& 40.2 \& 28,232 \& 27,708 \& 2,090 \\
\hline Police, fire, and ambulance dispatchers $\qquad$ \& 13.60 \& 13.03 \& 547 \& 533 \& 40.2 \& 28,453 \& 27,708 \& 2,092 \\
\hline Secretaries and administrative assistants $\qquad$ \& 14.52 \& 13.30 \& 575 \& 521 \& 39.6 \& 29,108 \& 26,857 \& 2,005 \\
\hline Executive secretaries and administrative assistants $\qquad$ \& 17.39 \& 16.83 \& 681 \& 672 \& 39.2 \& 35,237 \& 34,923 \& 2,026 \\
\hline Secretaries, except legal, medical, and executive \& 13.48 \& 12.01 \& 537 \& 474 \& 39.8 \& 26,773 \& 24,315 \& 1,986 \\
\hline Office clerks, general ............ \& 12.70 \& 12.63 \& 499 \& 474 \& 39.3 \& 19,709 \& 24,170 \& 1,552 \\
\hline Construction and extraction occupations \& 15.87 \& 14.35 \& 632 \& 573 \& 39.8 \& 32,744 \& 29,808 \& 2,063 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued First-line supervisors/managers of construction trades and extraction workers $\qquad$ | \$19.54 | \$18.51 | \$782 | \$740 | 40.0 | \$39,757 | \$35,543 | 2,034 |
| Construction laborers ............ | 12.19 | 11.54 | 488 | 461 | 40.0 | 25,365 | 23,995 | 2,080 |
| Construction equipment operators $\qquad$ | 15.64 | 15.52 | 626 | 621 | 40.0 | 32,499 | 32,282 | 2,078 |
| Operating engineers and other construction equipment operators .... | 15.86 | 15.76 | 634 | 630 | 40.0 | 32,948 | 32,781 | 2,078 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 14.89 | 14.33 | 595 | 573 | 40.0 | 30,960 | 29,808 | 2,079 |
| Plumbers, pipefitters, and steamfitters | 14.89 | 14.33 | 595 | 573 | 40.0 | 30,960 | 29,808 | 2,079 |
| Highway maintenance workers $\qquad$ | 12.89 | 12.57 | 508 | 503 | 39.4 | 26,400 | 26,150 | 2,048 |
| Installation, maintenance, and repair occupations | 19.08 | 19.93 | 756 | 760 | 39.6 | 38,432 | 38,400 | 2,014 |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ | 18.59 | 20.30 | 743 | 812 | 40.0 | 37,822 | 40,604 | 2,034 |
| Maintenance and repair workers, general | 18.74 | 20.30 | 749 | 812 | 40.0 | 38,120 | 40,604 | 2,034 |
| Line installers and repairers ... | 24.08 | 25.55 | 951 | 1,022 | 39.5 | 49,449 | 53,148 | 2,054 |
| installers and repairers | 27.27 | 31.81 | 1,091 | 1,272 | 40.0 | 56,731 | 66,165 | 2,080 |
| Production occupations $\qquad$ <br> Water and liquid waste | 16.44 | 17.83 | 654 | 713 | 39.8 | 34,025 | 37,086 | 2,070 |
| treatment plant and system operators $\qquad$ | 17.40 | 18.11 | 696 | 724 | 40.0 | 36,201 | 37,669 | 2,080 |
| Transportation and material moving occupations | 13.27 | 12.90 | 418 | 361 | 31.5 | 18,090 | 16,056 | 1,363 |
| Bus drivers .......................... | 13.92 | 13.13 | 318 | 263 | 22.9 | 11,787 | 9,716 | 847 |
| Bus drivers, school ............ | 13.92 | 13.13 | 318 | 263 | 22.9 | 11,787 | 9,716 | 847 |
| Driver/sales workers and truck drivers $\qquad$ | 15.36 | 14.79 | 611 | 592 | 39.8 | 31,759 | 30,763 | 2,068 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly,
weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation2 | Hourly $^{3}$ |  | Weekly $^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean <br> cearnings | Median <br> earnings | Mean <br> earnings | Median <br> earnings | Mean <br> hours | Mean <br> earnings | Median <br> earnings | Mean <br> hours |
| Transportation and material <br> moving occupations <br> -Continued <br> Truck drivers, heavy and <br> tractor-trailer .............. | $\$ 15.04$ | $\$ 14.12$ | $\$ 597$ | $\$ 565$ | 39.7 | $\$ 31,050$ | $\$ 29,370$ | 2,065 |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35 -hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to
employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group2 | Private industry workers | $1-49$ <br> workers | $\begin{gathered} \text { 50-99 } \\ \text { workers } \end{gathered}$ | 100-499 <br> workers | 500 workers or more |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All workers ............................................................................... | \$17.19 | \$14.72 | \$18.40 | \$17.68 | \$19.65 |
| Management, professional, and related ...................................... | 30.89 | 26.70 | 32.96 | 31.54 | 32.61 |
| Management, business, and financial | 33.97 | 26.95 | 38.26 | 34.60 | 37.36 |
| Professional and related | 28.86 | 26.51 | 29.48 | 29.71 | 29.52 |
| Service | 9.24 | 8.88 | 9.00 | 9.75 | 9.36 |
| Sales and office | 14.71 | 13.74 | 16.01 | 14.74 | 16.53 |
| Sales and related | 16.19 | 14.23 | 19.34 | 16.20 | - |
| Office and administrative support | 13.79 | 13.34 | 14.53 | 13.78 | 14.29 |
| Natural resources, construction, and maintenance | 18.25 | 16.32 | 17.16 | 19.15 | 23.64 |
| Construction and extraction | 16.01 | - | - | - | - |
| Installation, maintenance, and repair | 19.96 | 18.23 | 18.42 | 20.41 | 23.09 |
| Production, transportation, and material moving | 15.01 | 12.15 | 13.50 | 14.90 | 19.54 |
| Production | 15.20 | 12.50 | 13.57 | 14.72 | 18.89 |
| Transportation and material moving ..................................... | 14.79 | 11.92 | 13.43 | 15.16 | 20.63 |
|  | Relative error |  |  |  |  |
| All workers | 4.3\% | 2.4\% | 6.1\% | 5.2\% | 17.5\% |
| Management, professional, and related | 1.9 | 5.3 | 11.9 | 4.7 | 2.9 |
| Management, business, and financial | 3.5 | 7.4 | 13.1 | 4.6 | 6.7 |
| Professional and related | 2.8 | 7.9 | 11.0 | 6.2 | 2.7 |
| Service | 2.0 | 1.7 | 3.9 | 2.3 | 10.5 |
| Sales and office | 3.4 | 2.9 | 4.3 | 3.8 | 10.2 |
| Sales and related | 6.7 | 4.2 | 9.3 | 8.0 | - |
| Office and administrative support | 2.4 | 4.3 | 3.4 | 3.3 | 4.3 |
| Natural resources, construction, and maintenance ....................... | 5.1 | 3.7 | 7.6 | 8.0 | 13.9 |
| Construction and extraction ................................................. | 3.5 | - | - | - | - |
| Installation, maintenance, and repair ...................................... | 6.4 | 6.0 | 9.6 | 6.0 | 15.9 |
| Production, transportation, and material moving ......................... | 2.7 | 3.8 | 3.6 | 2.6 | 6.9 |
| Production | 3.4 | 6.3 | 4.8 | 2.7 | 9.7 |
| Transportation and material moving ..................................... | 3.1 | 4.6 | 4.8 | 3.5 | 6.7 |

[^1]3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$16.66 | \$13.90 | \$665 | \$553 | 39.9 | \$34,519 | \$28,600 | 2,072 |
| Management occupations $\qquad$ General and operations | 35.46 | 29.71 | 1,483 | 1,346 | 41.8 | 77,101 | 70,000 | 2,175 |
| managers | 32.96 | 28.45 | 1,586 | 1,351 | 48.1 | 82,360 | 70,272 | 2,499 |
| Financial managers ............... | 36.95 | 32.84 | 1,653 | 1,212 | 44.7 | 85,964 | 63,045 | 2,327 |
| Education administrators ....... | 17.63 | 10.87 | 705 | 435 | 40.0 | 36,673 | 22,616 | 2,080 |
| Lodging managers ................ | 20.43 | 18.92 | 821 | 757 | 40.2 | 42,698 | 39,360 | 2,090 |
| Business and financial operations occupations | 26.82 | 23.09 | 1,090 | 941 | 40.7 | 56,696 | 48,936 | 2,114 |
| Buyers and purchasing agents | 29.28 | 26.44 | 1,183 | 1,058 | 40.4 | 61,532 | 54,997 | 2,101 |
| Cost estimators .................... | 22.44 | 20.19 | 930 | 889 | 41.4 | 48,349 | 46,210 | 2,154 |
| Human resources, training, and labor relations specialists $\qquad$ | 21.98 | 20.27 | 951 | 971 | 43.3 | 49,450 | 50,492 | 2,250 |
| Accountants and auditors ...... | 20.95 | 21.15 | 837 | 846 | 40.0 | 43,535 | 43,992 | 2,078 |
| Loan counselors and officers | 32.46 | 29.37 | 1,298 | 1,175 | 40.0 | 67,519 | 61,083 | 2,080 |
| Loan officers . | 34.09 | 29.37 | 1,363 | 1,175 | 40.0 | 70,899 | 61,083 | 2,080 |
| Computer and mathematical science occupations | 33.32 | 32.69 | 1,340 | 1,298 | 40.2 | 69,679 | 67,500 | 2,091 |
| Computer software engineers | 37.75 | 34.62 | 1,516 | 1,385 | 40.2 | 78,820 | 72,010 | 2,088 |
| Computer software engineers, systems software $\qquad$ | 44.88 | 50.00 | 1,795 | 2,000 | 40.0 | 93,343 | 104,000 | 2,080 |
| Computer support specialists | 22.15 | 21.64 | 868 | 865 | 39.2 | 45,129 | 45,000 | 2,038 |
| Computer systems analysts .... | 36.27 | 39.62 | 1,451 | 1,585 | 40.0 | 75,445 | 82,399 | 2,080 |
| Architecture and engineering occupations | 31.69 | 23.33 | 1,277 | 933 | 40.3 | 66,387 | 48,528 | 2,095 |
| Engineers ............................ | 46.69 | 37.75 | 1,895 | 1,635 | 40.6 | 98,555 | 84,999 | 2,111 |
| Drafters .............................. | 17.71 | 15.00 | 708 | 600 | 40.0 | 36,840 | 31,200 | 2,080 |
| Life, physical, and social science occupations | 26.32 | 21.00 | 1,069 | 840 | 40.6 | 55,592 | 43,680 | 2,112 |
| Community and social services occupations | 16.91 | 16.50 | 665 | 660 | 39.3 | 34,576 | 34,320 | 2,044 |
| Social workers ..................... | 15.93 | 16.00 | 630 | 640 | 39.6 | 32,780 | 33,280 | 2,058 |
| Education, training, and library occupations | 17.38 | 15.45 | 675 | 632 | 38.8 | 28,302 | 24,711 | 1,628 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Education, training, and <br> library occupations -Continued <br> Primary, secondary, and special education school teachers $\qquad$ | \$17.02 | \$16.51 | \$633 | \$619 | 37.2 | \$24,086 | \$22,936 | 1,415 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ <br> Designers $\qquad$ | 19.69 | 18.92 13.88 | 786 662 | 728 555 | 39.9 39.0 | 40,755 34,400 | 37,877 28,870 | $\begin{aligned} & 2,070 \\ & 2,028 \end{aligned}$ |
| Healthcare practitioner and technical occupations | 28.13 30.57 | 22.34 | 1,112 | 893 1,013 | 39.5 39.9 | 57,810 63,436 | 46,459 52,650 | $2,055$ |
| Registered nurses $\qquad$ <br> Licensed practical and licensed vocational nurses | 30.57 18.06 | 25.63 18.00 | 1,220 719 | 1,013 720 | 39.9 39.8 | 63,436 37,405 | 52,650 37,440 | 2,075 2,071 |
| Healthcare support occupations | 11.63 | 11.00 | 461 | 440 | 39.6 | 23,931 | 22,880 | 2,058 |
| Nursing, psychiatric, and home health aides $\qquad$ | 9.33 | 8.79 | 371 | 352 | 39.7 | 19,274 | 18,304 | 2,066 |
| Nursing aides, orderlies, and attendants | 8.92 | 8.50 | 354 | 340 | 39.6 | 18,384 | 17,680 | 2,061 |
| Miscellaneous healthcare support occupations $\qquad$ <br> Medical assistants | 12.68 12.80 | 12.50 11.50 | 502 512 | 500 460 | 39.6 40.0 | $\begin{aligned} & 26,047 \\ & 26,632 \end{aligned}$ | $26,000$ | $\begin{aligned} & 2,055 \\ & 2080 \end{aligned}$ |
| Medical assistants ............. |  |  | 512 | 460 | 40.0 | 26,632 | 23,920 | 2,080 |
| Protective service occupations | 9.37 | 9.25 | 375 | 370 | 40.0 | 19,493 | 19,240 | 2,080 |
| Food preparation and serving related occupations <br> First-line | 7.93 | 7.70 | 312 | 286 | 39.4 | 16,207 | 14,560 | 2,045 |
| supervisors/managers, food preparation and serving workers $\qquad$ | 12.48 | 12.49 | 555 | 500 | 44.5 | 28,854 | 25,979 | 2,311 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 12.51 | 12.49 | 559 | 500 | 44.7 | 29,060 | 25,979 | 2,322 |
| Cooks .................................. | 8.57 | 8.36 | 332 | 320 | 38.8 | 17,279 | 16,640 | 2,015 |
| Cooks, fast food ................ | 7.55 | 7.25 | 272 | 257 | 36.0 | 14,121 | 13,358 | 1,870 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Food preparation and serving related occupations <br> -Continued Cooks, institution and cafeteria $\qquad$ | \$8.47 | \$8.36 | \$339 | \$334 | 40.0 | \$17,611 | \$17,389 | 2,080 |
| Cooks, restaurant .............. | 9.60 | 9.50 | 355 | 360 | 36.9 | 18,449 | 18,720 | 1,921 |
| Food service, tipped .............. | 3.38 | 2.28 | 124 | 88 | 36.8 | 6,462 | 4,555 | 1,914 |
| Waiters and waitresses ...... | 2.69 | 2.19 | 98 | 85 | 36.3 | 5,074 | 4,430 | 1,888 |
| Dining room and cafeteria attendants and bartender helpers | 6.50 | 7.25 | 252 | 290 | 38.8 | 13,100 | 15,059 | 2,016 |
| Fast food and counter workers $\qquad$ | 7.70 | 7.25 | 301 | 274 | 39.1 | 15,601 | 13,832 | 2,026 |
| Combined food preparation and serving workers, including fast food ....... | 7.58 | 7.20 | 296 | 266 | 39.1 | 15,332 | 13,624 | 2,022 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 10.30 | 9.00 | 410 | 360 | 39.9 | 21,273 | 18,720 | 2,066 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 9.74 | 9.00 | 383 | 360 | 39.3 | 19,806 | 18,720 | 2,034 |
| housekeeping cleaners | 10.59 | 10.79 | 419 | 418 | 39.6 | 21,786 | 21,736 | 2,058 |
| Maids and housekeeping cleaners $\qquad$ | 8.34 | 8.00 | 324 | 320 | 38.9 | 16,657 | 16,536 | 1,996 |
| Grounds maintenance workers $\qquad$ | 8.61 | 8.25 | 344 | 330 | 40.0 | 17,909 | 17,160 | 2,080 |
| Landscaping and groundskeeping workers $\qquad$ | 8.61 | 8.25 | 344 | 330 | 40.0 | 17,909 | 17,160 | 2,080 |
| Personal care and service occupations | 8.89 | 8.00 | 347 | 300 | 39.1 | 17,990 | 15,600 | 2,023 |
| Child care workers ................ | 8.49 | 7.25 | 340 | 290 | 40.0 | 17,657 | 15,080 | 2,080 |
| Sales and related occupations First-line | 17.10 | 14.06 | 691 | 576 | 40.4 | 35,935 | 29,976 | 2,101 |
| supervisors/managers, sales workers $\qquad$ | 18.78 | 15.74 | 794 | 657 | 42.3 | 41,299 | 34,188 | 2,199 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Construction and extraction <br> occupations-Continued <br> First-line <br> supervisors/managers of <br> construction trades and <br> extraction workers .......... $\$ 23.41$ $\$ 21.02$ $\$ 945$ $\$ 841$ 40.4 $\$ 49,135$$\$ 43,724 \% 2,099$ |  |  |  |  |  |  |  |  |
| Construction laborers ........... | 13.01 | 11.00 | 520 | 440 | 40.0 | 27,052 | 22,880 | 2,080 |
| Construction equipment operators $\qquad$ | 13.81 | 12.50 | 552 | 500 | 40.0 | 28,719 | 26,000 | 2,080 |
| Operating engineers and other construction equipment operators .... | 13.97 | 12.50 | 559 | 500 | 40.0 | 29,051 | 26,000 | 2,080 |
| Electricians ......................... | 15.80 | 16.01 | 632 | 640 | 40.0 | 32,864 | 33,301 | 2,080 |
| Painters and paperhangers ..... | 14.38 | 13.70 | 575 | 548 | 40.0 | 29,917 | 28,496 | 2,080 |
| Painters, construction and maintenance | 14.38 | 13.70 | 575 | 548 | 40.0 | 29,917 | 28,496 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 19.22 | 18.33 | 769 | 733 | 40.0 | 39,987 | 38,133 | 2,080 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 19.22 | 18.33 | 769 | 733 | 40.0 | 39,987 | 38,133 | 2,080 |
| Sheet metal workers ............. | 14.77 | 16.25 | 591 | 650 | 40.0 | 30,722 | 33,800 | 2,080 |
| Helpers, construction trades .. | 11.45 | 12.00 | 450 | 480 | 39.3 | 22,817 | 24,950 | 1,993 |
| Installation, maintenance, and repair occupations First-line supervisors/managers of mechanics, installers, and repairers | 18.33 | 17.00 | 742 | 670 | 40.5 | 38,568 | 34,840 | 2,104 |
|  | 24.66 | 21.25 | 1,061 | 1,000 | 43.0 | 55,192 | 52,001 | 2,238 |
| Automotive technicians and repairers $\qquad$ | 19.91 | 18.00 | 809 | 694 | 40.6 | 42,029 | 36,103 | 2,111 |
| Automotive service technicians and mechanics $\qquad$ | 20.13 | 19.25 | 822 | 760 | 40.8 | 42,736 | 39,520 | 2,123 |
| Bus and truck mechanics and diesel engine specialists ... | 18.16 | 18.00 | 726 | 720 | 40.0 | 37,763 | 37,440 | 2,080 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 17.65 | 18.57 | 704 | 743 | 39.9 | 36,588 | 38,626 | 2,072 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Installation, maintenance, and repair occupations <br> -Continued <br> Mobile heavy equipment mechanics, except engines $\qquad$ | \$15.90 | \$12.50 | \$631 | \$500 | 39.7 | \$32,812 | \$26,000 | 2,064 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 16.57 | 16.35 | 663 | 654 | 40.0 | 34,473 | 34,000 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ Industrial machinery mechanics $\qquad$ | 14.93 19.14 | 14.50 19.50 | 594 766 | 580 780 | 39.8 40.0 | 30,882 39,807 | 30,160 40,560 | 2,068 2,080 |
| Maintenance and repair workers, general | 13.12 | 12.87 | 520 | 500 | 39.6 | 27,044 | 26,000 | 2,062 |
| Line installers and repairers Miscellaneous installation, maintenance, and repair workers | 25.29 13.15 | 26.02 14.42 | 1,012 526 | 1,041 577 | 40.0 40.0 | 52,610 27,354 | 54,122 30,000 | 2,080 2,080 |
| Production occupations $\qquad$ <br> First-line supervisors/managers of production and operating workers $\qquad$ | 13.03 20.18 | 12.50 22.50 | 514 810 | 500 900 | 39.4 40.2 | 26,704 42,141 | 26,000 46,778 | 2,049 2,088 |
| Miscellaneous assemblers and fabricators $\qquad$ | 10.36 | 9.82 | 409 | 400 | 39.5 | 21,255 | 20,800 | 2,052 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 10.95 | 11.77 | 404 | 360 | 36.9 | 20,987 | 18,720 | 1,917 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 15.45 | 16.00 | 617 | 640 | 39.9 | 32,080 | 33,280 | 2,077 |
| Welding, soldering, and brazing workers $\qquad$ | 15.18 | 15.70 | 607 | 628 | 40.0 | 31,583 | 32,656 | 2,080 |
| Welders, cutters, solderers, and brazers $\qquad$ | 15.18 | 15.70 | 607 | 628 | 40.0 | 31,583 | 32,656 | 2,080 |
| Miscellaneous metalworkers and plastic workers | 12.92 | 14.50 | 517 | 580 | 40.0 | 26,866 | 30,160 | 2,080 |
| Laundry and dry-cleaning workers $\qquad$ | 8.77 | 8.50 | 342 | 334 | 39.0 | 17,776 | 17,368 | 2,028 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations <br> -Continued <br> Laborers and freight, stock, and material movers, hand $\qquad$ <br> Packers and packagers, hand $\qquad$ | $\begin{array}{r} \$ 11.29 \\ 11.25 \end{array}$ | $\begin{array}{r} \$ 11.00 \\ 10.45 \end{array}$ | $\$ 439$ 450 | $\$ 438$ 418 | 38.9 40.0 | $\$ 22,851$ 23,390 | $\$ 22,776$ 21,728 | 2,025 2,080 |

1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours
an employee is scheduled to work in a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers ............................... | \$19.13 | \$15.14 | \$766 | \$609 | 40.0 | \$39,668 | \$31,648 | 2,074 |
| Management occupations | 44.43 | 40.68 | 1,808 | 1,627 | 40.7 | 94,001 | 84,612 | 2,115 |
| managers | 55.40 | 53.84 | 2,351 | 1,529 | 42.4 | 122,271 | 79,500 | 2,207 |
| Marketing and sales managers | 43.49 | 31.75 | 1,784 | 1,285 | 41.0 | 92,743 | 66,797 | 2,133 |
| Marketing managers .......... | 45.63 | 29.53 | 1,928 | 1,285 | 42.3 | 100,269 | 66,797 | 2,198 |
| Computer and information systems managers | 47.85 | 49.26 | 1,914 | 1,970 | 40.0 | 99,527 | 102,459 | 2,080 |
| Financial managers ............... | 41.79 | 34.46 | 1,679 | 1,378 | 40.2 | 87,330 | 71,677 | 2,090 |
| Human resources managers ... Industrial production | 53.47 | 45.91 | 2,141 | 1,837 | 40.0 | 111,346 | 95,501 | 2,082 |
| managers | 44.73 | 40.77 | 1,794 | 1,631 | 40.1 | 93,255 | 84,808 | 2,085 |
| Transportation, storage, and distribution managers ...... | 46.33 | 40.87 | 2,001 | 1,635 | 43.2 | 104,063 | 84,999 | 2,246 |
| Education administrators ....... | 31.56 | 30.65 | 1,246 | 1,226 | 39.5 | 64,235 | 63,750 | 2,035 |
| Education administrators, postsecondary | 31.32 | 30.65 | 1,230 | 1,213 | 39.3 | 63,252 | 63,750 | 2,019 |
| managers | 32.87 | 33.21 | 1,302 | 1,284 | 39.6 | 67,716 | 66,787 | 2,060 |
| Business and financial operations occupations | 27.34 | 24.53 | 1,101 | 1,016 | 40.3 | 57,244 | 52,821 | 2,094 |
| Human resources, training, and labor relations specialists $\qquad$ | 24.24 | 26.67 | 965 | 1,000 | 39.8 | 50,196 | 52,001 | 2,070 |
| Management analysts ........... | 37.02 | 27.05 | 1,468 | 1,082 | 39.6 | 76,324 | 56,254 | 2,061 |
| Accountants and auditors ...... | 23.55 | 20.19 | 944 | 808 | 40.1 | 49,091 | 41,999 | 2,084 |
| Financial analysts and advisors $\qquad$ | 27.16 | 25.56 | 1,081 | 1,022 | 39.8 | 56,191 | 53,165 | 2,069 |
| Financial analysts ............. | 27.59 | 25.56 | 1,096 | 1,022 | 39.7 | 56,988 | 53,165 | 2,066 |
| Loan counselors and officers | 17.54 | 15.09 | 702 | 604 | 40.0 | 36,481 | 31,385 | 2,080 |
| Computer and mathematical science occupations | 34.80 | 35.55 | 1,402 | 1,424 | 40.3 | 72,921 | 74,054 | 2,095 |
| Computer programmers ......... | 33.57 | 36.39 | 1,327 | 1,456 | 39.5 | 68,980 | 75,687 | 2,055 |
| Computer software engineers | 42.97 | 43.37 | 1,758 | 1,734 | 40.9 | 91,414 | 90,192 | 2,127 |
| Computer software engineers, applications | 39.86 | 37.08 | 1,610 | 1,543 | 40.4 | 83,734 | 80,257 | 2,101 |
| Computer software engineers, systems software $\qquad$ | 48.09 | 49.48 | 2,009 | 2,033 | 41.8 | 104,494 | 105,710 | 2,173 |
| Computer support specialists | 19.88 | 19.10 | 780 | 764 | 39.2 | 40,541 | 39,724 | 2,040 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Computer and mathematical science occupations -Continued <br> Computer systems analysts | \$32.27 | \$30.21 | \$1,291 | \$1,208 | 40.0 | \$67,114 | \$62,841 | 2,080 |
| Network and computer systems administrators $\qquad$ | $\$ 32.27$ 28.26 | $\$ 30.21$ 28.02 | $\$ 1,291$ 1,131 | $\$ 1,208$ 1,121 | 40.0 | 567,11 58,787 | 62,84 58,273 | 2,080 2,080 |
| Architecture and engineering occupations | 34.91 | 31.79 | 1,403 | 1,269 | 40.2 | 72,766 | 66,000 | 2,085 |
| Engineers ........................... | 38.57 | 34.73 | 1,554 | 1,442 | 40.3 | 80,472 | 75,001 | 2,087 |
| Aerospace engineers Industrial engineers, including health and safety | 55.41 35.30 | 53.94 31.58 | 2,217 1,437 | 2,158 1,263 | 40.0 40.7 | 115,262 74,729 | 112,195 65,686 | 2,080 2,117 |
| Industrial engineers ....... | 31.79 | 28.55 | 1,301 | 1,169 | 40.9 | 67,675 | 60,794 | 2,129 |
| Mechanical engineers ........ | 35.45 | 33.54 | 1,418 | 1,342 | 40.0 | 72,578 | 69,763 | 2,047 |
| Drafters .............................. | 22.30 | 17.82 | 892 | 713 | 40.0 | 46,390 | 37,066 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 28.55 | 30.59 | 1,142 | 1,224 | 40.0 | 59,394 | 63,627 | 2,080 |
| Electrical and electronic engineering technicians | 29.57 | 31.02 | 1,183 | 1,241 | 40.0 | 61,496 | 64,528 | 2,080 |
| Life, physical, and social science occupations Physical scientists $\qquad$ | 41.09 | 27.03 | 1,764 | 1,284 | 42.9 | 91,714 | 66,759 | 2,232 |
| Community and social services occupations | 16.67 | 16.76 | 677 | 700 | 40.6 | 35,109 | 36,408 | 2,107 |
| Counselors .......................... | 12.44 | 11.90 | 521 | 476 | 41.9 | 26,927 | 24,750 | 2,165 |
| Social workers ..................... | 18.05 | 17.50 | 722 | 700 | 40.0 | 37,545 | 36,408 | 2,080 |
| Legal occupations .................. | 47.69 | 45.90 | 1,877 | 1,836 | 39.4 | 97,597 | 95,476 | 2,047 |
| Education, training, and library occupations | 30.52 | 28.83 | 1,153 | 1,100 | 37.8 | 45,761 | 43,599 | 1,499 |
| Postsecondary teachers ......... | 33.10 | 31.73 | 1,288 | 1,269 | 38.9 | 53,717 | 49,500 | 1,623 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 33.02 | 33.56 | 1,316 | 1,342 | 39.9 | 53,437 | 52,350 | 1,618 |
| postsecondary teachers | 28.71 | 28.58 | 1,057 | 1,053 | 36.8 | 44,106 | 42,134 | 1,536 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations <br> -Continued <br> Primary, secondary, and special education school teachers $\qquad$ | \$29.37 | \$27.75 | \$1,084 | \$1,027 | 36.9 | \$41,242 | \$39,499 | 1,404 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Elementary and middle school teachers $\qquad$ | 30.57 | 27.75 | 1,130 | 1,041 | 37.0 | 42,700 | 39,499 | 1,397 |
| Elementary school teachers, except special education ..... | 29.89 | 27.62 | 1,106 | 1,041 | 37.0 | 41,862 | 38,500 | 1,400 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 23.82 | 20.68 | 953 | 827 | 40.0 | 49,516 | 43,008 | 2,079 |
| (eccupations ...................... | 19.16 | 19.84 | 953 767 | 794 | 40.0 40.0 | 49,516 39,863 | 43,008 41,267 | 2,080 |
| Graphic designers ............. | 18.92 | 19.84 | 757 | 794 | 40.0 | 39,359 | 41,267 | 2,080 |
| Healthcare practitioner and technical occupations | 26.87 | 24.70 | 1,058 | 965 | 39.4 | 55,011 | 50,155 | 2,047 |
| Pharmacists ...................... | 53.05 | 53.39 | 2,122 | 2,135 | 40.0 | 110,341 | 111,041 | 2,080 |
| Registered nurses .................. | 30.13 | 26.79 | 1,172 | 1,041 | 38.9 | 60,933 | 54,138 | 2,022 |
| Therapists ........................... | 21.65 | 22.66 | 865 | 906 | 39.9 | 44,960 | 47,133 | 2,076 |
| Respiratory therapists ........ | 22.02 | 23.00 | 881 | 920 | 40.0 | 45,807 | 47,840 | 2,080 |
| Clinical laboratory technologists and technicians $\qquad$ | 22.90 | 22.29 | 899 | 891 | 39.3 | 46,746 | 46,342 | 2,041 |
| Medical and clinical <br> laboratory technologists <br> Medical and clinical | 24.56 | 24.56 | 982 | 982 | 40.0 | 51,082 | 51,085 | 2,080 |
| laboratory technicians .. <br> Diagnostic related | 21.18 | 20.57 | 816 | 823 | 38.5 | 42,409 | 42,786 | 2,003 |
| Diagnostic related technologists and technicians $\qquad$ | 23.49 | 23.00 | 940 | 920 | 40.0 | 48,860 | 47,840 | 2,080 |
| Radiologic technologists and technicians | 22.54 | 23.00 | 902 | 920 | 40.0 | 46,892 | 47,840 | 2,080 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 15.29 | 14.34 | 610 | 573 | 39.9 | 31,737 | 29,819 | 2,075 |
| Surgical technologists ........ | 15.65 | 15.16 | 624 | 602 | 39.9 | 32,457 | 31,285 | 2,073 |
| Licensed practical and licensed vocational nurses | 17.30 | 17.27 | 688 | 682 | 39.7 | 35,755 | 35,443 | 2,067 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare support occupations | \$11.01 | \$10.37 | \$428 | \$410 | 38.9 | \$22,273 | \$21,299 | 2,023 |
| Nursing, psychiatric, and home health aides $\qquad$ | 10.02 | 9.60 | 386 | 376 | 38.6 | 20,085 | 19,560 | 2,005 |
| Nursing aides, orderlies, and attendants | 10.04 | 9.60 | 387 | 376 | 38.6 | 20,139 | 19,560 | 2,007 |
| Miscellaneous healthcare support occupations | 12.93 | 12.94 | 515 | 518 | 39.8 | 26,770 | 26,915 | 2,071 |
| Protective service occupations | 11.29 | 10.20 | 451 | 408 | 40.0 | 23,411 | 21,216 | 2,074 |
| Security guards and gaming surveillance officers ......... | 10.77 | 9.44 | 430 | 377 | 39.9 | 22,281 | 19,656 | $2,069$ |
| Security guards ................ | $10.46$ | 9.36 | 418 | 374 | $39.9$ | 21,640 | 19,460 | $2,069$ |
| Food preparation and serving related occupations | 7.87 | 7.40 | 313 | 296 | 39.7 | 16,167 | 15,350 | 2,054 |
| Cooks ................................. | 11.98 | 12.36 | 476 | 494 | 39.7 | 24,727 | 25,709 | 2,065 |
| Cooks, institution and cafeteria $\qquad$ | 11.32 | 10.42 | 444 | 417 | 39.2 | 23,067 | 21,674 | 2,038 |
| Food service, tipped .............. | 5.87 | 5.79 | 234 | 231 | 39.9 | 12,190 | 12,022 | 2,076 |
| Fast food and counter workers $\qquad$ | 9.96 | 9.51 | 378 | 357 | 38.0 | 19,427 | 18,550 | 1,950 |
| Combined food preparation and serving workers, including fast food $\qquad$ | 9.96 | 9.51 | 378 | 357 | 38.0 | 19,427 | 18,550 | 1,950 |
| Building and grounds cleaning and maintenance occupations | 10.37 | 9.04 | 412 | 360 | 39.7 | 21,405 | 18,720 | 2,063 |
| Building cleaning workers ..... Janitors and cleaners, | 9.66 | 8.72 | 383 | 349 | 39.7 | 19,930 | 18,127 | 2,063 |
| except maids and housekeeping cleaners | 11.15 | 11.19 | 440 | 448 | 39.5 | 22,876 | 23,275 | 2,052 |
| Maids and housekeeping cleaners $\qquad$ | 8.52 | 8.24 | 340 | 330 | 39.8 | 17,657 | 17,139 | 2,071 |
| Personal care and service occupations | 8.99 | 7.28 | 361 | 291 | 40.1 | 18,694 | 15,018 | 2,079 |
| First-line supervisors/managers of gaming workers $\qquad$ | 15.23 | 15.04 | 619 | 551 | 40.6 | 32,176 | 28,642 | 2,113 |
| Gaming services workers ...... | 6.71 | 6.55 | 268 | 262 | 40.0 | 13,947 | 13,624 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations -Continued Gaming dealers $\qquad$ | \$6.71 | \$6.55 | \$268 | \$262 | 40.0 | \$13,947 | \$13,624 | 2,080 |
| Sales and related occupations | 20.17 | 13.71 | 809 | 541 | 40.1 | 42,086 | 28,122 | 2,087 |
| First-line supervisors/managers, sales workers $\qquad$ <br> First-line | 20.73 | 17.60 | 829 | 704 | 40.0 | 43,116 | 36,608 | 2,080 |
| First-line supervisors/managers of retail sales workers .. | 21.12 | 18.27 | 845 | 731 | 40.0 | 43,921 | 38,002 | 2,080 |
| Retail sales workers .............. | 11.90 | 11.42 | 474 | 454 | 39.8 | 24,633 | 23,608 | 2,070 |
| Cashiers, all workers ......... | 12.01 | 11.82 | 481 | 473 | 40.0 | 24,990 | 24,586 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 26.39 | 23.32 | 1,080 | 934 | 40.9 | 56,141 | 48,570 | 2,128 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 25.82 | 23.32 | 1,058 | 933 | 41.0 | 55,015 | 48,508 | 2,130 |
| Miscellaneous sales and related workers $\qquad$ | 16.52 | 10.42 | 661 | 417 | 40.0 | 34,363 | 21,676 | 2,080 |
| Office and administrative support occupations | 14.29 | 13.00 | 571 | 517 | 40.0 | 29,670 | 26,859 | 2,077 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 20.60 | 20.91 | 844 | 836 | 41.0 | 43,883 | 43,497 | 2,130 |
| Switchboard operators, including answering service $\qquad$ | 11.79 | 11.85 | 472 | 474 | 40.0 | 24,528 | 24,648 | 2,080 |
| Financial clerks .................... | 12.95 | 11.94 | 517 | 478 | 39.9 | 26,902 | 24,833 | 2,077 |
| Bill and account collectors | 10.53 | 8.25 | 421 | 330 | 40.0 | 21,897 | 17,154 | 2,080 |
| Billing and posting clerks and machine operators | 12.35 | 12.39 | 494 | 496 | 40.0 | 25,692 | 25,771 | 2,080 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 15.18 | 15.00 | 606 | 600 | 39.9 | 31,504 | 31,200 | 2,076 |
| Payroll and timekeeping clerks $\qquad$ | 17.96 | 17.33 | 709 | 693 | 39.5 | 36,881 | 36,046 | 2,054 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations -Continued Customer service representatives $\qquad$ | \$13.63 | \$11.72 | \$545 | \$469 | 40.0 | \$28,361 | \$24,378 | 2,081 |
| Interviewers, except eligibility and loan $\qquad$ | 14.86 | 15.00 | 588 | 575 | 39.6 | 30,596 | 29,915 | 2,059 |
| Loan interviewers and clerks | 12.50 | 12.35 | 500 | 494 | 40.0 | 26,009 | 25,688 | 2,080 |
| Order clerks ...... | 13.10 | 12.54 | 520 | 502 | 39.7 | 27,024 | 26,083 | 2,064 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 15.31 | 14.32 | 610 | 582 | 39.8 | 31,597 | 30,243 | 2,064 |
| Receptionists and information clerks $\qquad$ | 11.05 | 11.63 | 442 | 465 | 40.0 | 22,988 | 24,188 | 2,080 |
| Production, planning, and expediting clerks | 17.65 | 14.95 | 701 | 598 | 39.7 | 36,447 | 31,096 | 2,066 |
| Stock clerks and order fillers | 12.18 | 12.59 | 486 | 503 | 39.9 | 25,248 | 26,179 | 2,073 |
| Secretaries and administrative assistants | 17.87 | 16.16 | 711 | 646 | 39.8 | 36,983 | 33,607 | 2,069 |
| Executive secretaries and administrative assistants $\qquad$ | 21.51 | 22.27 | 861 | 891 | 40.0 | 44,751 | 46,322 | 2,080 |
| Medical secretaries | 12.78 | 12.48 | 509 | 499 | 39.8 | 26,469 | 25,958 | 2,070 |
| Secretaries, except legal, medical, and executive | 14.75 | 14.33 | 586 | 572 | 39.7 | 30,480 | 29,744 | 2,066 |
| processing workers | 13.98 | 13.53 | 555 | 541 | 39.7 | 28,867 | 28,132 | 2,065 |
| Data entry keyers .............. | 13.22 | 13.46 | 529 | 538 | 40.0 | 27,506 | 27,997 | 2,080 |
| Insurance claims and policy processing clerks | 15.87 | 14.42 | 618 | 567 | 39.0 | 32,152 | 29,478 | 2,026 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 12.31 | 11.64 | 492 | 465 | 40.0 | 25,600 | 24,203 | 2,080 |
| Office clerks, general ............ | 13.90 | 14.45 | 551 | 547 | 39.7 | 28,652 | 28,454 | 2,062 |
| Construction and extraction occupations $\qquad$ <br> Electricians | 19.10 | 18.00 | 764 | 720 | 40.0 | 39,390 | 36,920 | 2,062 |
|  | 24.12 | 23.42 | 965 | 937 | 40.0 | 50,166 | 48,714 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 24.70 | 24.53 | 988 | 981 | 40.0 | 51,375 | 51,016 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean
earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Construction and extraction occupations -Continued Plumbers, pipefitters, and steamfitters \(\qquad\) \\
Helpers, construction trades .
\end{tabular} \& \[
\begin{array}{r}
\$ 24.70 \\
13.67
\end{array}
\] \& \[
\begin{array}{r}
\$ 24.53 \\
12.72
\end{array}
\] \& \[
\begin{array}{r}
\$ 988 \\
547
\end{array}
\] \& \[
\begin{array}{r}
\$ 981 \\
509
\end{array}
\] \& \[
\begin{aligned}
\& 40.0 \\
\& 40.0
\end{aligned}
\] \& \[
\begin{array}{r}
\$ 51,375 \\
28,438
\end{array}
\] \& \[
\begin{array}{r}
\$ 51,016 \\
26,451
\end{array}
\] \& \[
\begin{aligned}
\& 2,080 \\
\& 2,080
\end{aligned}
\] \\
\hline Installation, maintenance, and repair occupations Miscellaneous electrical and electronic equipment mechanics, installers, and repairers \& 21.74
19.52 \& 19.06 \& 870
781 \& 762
571 \& 40.0

40.0 \& 45,214
40,594 \& 39,645
29,682 \& 2,080
2,080 \\

\hline | Automotive technicians and repairers $\qquad$ |
| :--- |
| Automotive service technicians and mechanics $\qquad$ | \& 17.93

17.51 \& 18.25
17.00 \& 720
703 \& 730
680 \& 40.1
40.2 \& 37,424
36,579 \& 37,960
35,360 \& 2,087
2,090 \\
\hline Bus and truck mechanics and diesel engine specialists ... Industrial machinery installation, repair, and maintenance workers ....... \& 18.19
21.50 \& 17.68
20.94 \& 727
859 \& 707
841 \& 40.0
40.0 \& 37,828
44,694 \& 36,774
43,730 \& 2,080
2,079 \\
\hline Industrial machinery mechanics \& 24.33 \& 24.00 \& 973 \& 960 \& 40.0 \& 50,593 \& 49,920 \& 2,080 \\
\hline Maintenance and repair workers, general \& 19.54 \& 17.48 \& 779 \& 699 \& 39.9 \& 40,500 \& 36,338 \& 2,073 \\
\hline Maintenance workers, machinery $\qquad$ \& 16.99 \& 16.68 \& 680 \& 667 \& 40.0 \& 35,350 \& 34,694 \& 2,080 \\

\hline | Line installers and repairers ... |
| :--- |
| Electrical power-line | \& 29.39 \& 29.09 \& 1,176 \& 1,164 \& 40.0 \& 61,135 \& 60,503 \& 2,080 \\


\hline | installers and repairers |
| :--- |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | \& 30.69

17.72 \& 31.25
16.02 \& 1,228
707 \& 1,250
641 \& 40.0
39.9 \& 63,843
36,335 \& 65,000
32,136 \& 2,080
2,050 \\
\hline Production occupations $\qquad$ First-line supervisors/managers of production and operating workers $\qquad$ \& 16.38
23.28 \& 15.00
24.33 \& 650 \& 600
973 \& 39.7
40.0 \& 33,721
48,393 \& 31,200

50,596 \& 2,059
2,079 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \multicolumn{9}{|l|}{\begin{tabular}{c|c|c|c|c|c|c|c|c}
\begin{tabular}{c} 
Production occupations \\
-Continued \\
Electrical, electronics, and \\
electromechanical \\
assemblers .........................
\end{tabular} \& \(\$ 12.93\) \& \(\$ 13.35\) \& \(\$ 517\) \& \& \& \& \& \\
\hline
\end{tabular}} \\
\hline \begin{tabular}{l}
Electrical and electronic equipment assemblers .. \\
Miscellaneous assemblers and fabricators \(\qquad\)
\end{tabular} \& 12.00
17.15 \& 12.75
15.00 \& 480
686 \& 510
600 \& 40.0
40.0 \& 24,958
35,642
36,879 \& 26,520
31,200 \& 2,080
2,079 \\
\hline Team assemblers .............. \& 17.73 \& 12.15 \& 709 \& 486 \& 40.0 \& 36,879 \& 25,272 \& 2,080 \\
\hline \begin{tabular}{l}
Miscellaneous food processing workers \(\qquad\) \\
Food batchmakers
\end{tabular} \& 15.76
16.06 \& 15.36
17.28 \& 611
620 \& 643
666 \& 38.8
38.6 \& 31,787
32,247 \& 33,426
34,644 \& 2,017
2,007 \\
\hline Forming machine setters, operators, and tenders, metal and plastic \(\qquad\) \& 16.06
16.17 \& 16.01 \& 620
647 \& 666
640 \& 38.6
40.0 \& 32,247
33,630 \& 34,644
33,301 \& 2,007
2,080 \\
\hline Machine tool cutting setters, operators, and tenders, metal and plastic \(\qquad\) Cutting, punching, and press machine setters, operators, and tenders, metal and plastic \(\qquad\) \& 14.58
13.78 \& 14.21 \& 580
551 \& 568
494 \& 39.8
40.0 \& 30,147

28,666 \& 29,557
25,686 \& 2,067
2,080 \\
\hline Machinists ............................ \& 22.51 \& 22.66 \& 900 \& 906 \& 40.0 \& 46,821 \& 47,133 \& 2,080 \\
\hline Molders and molding machine setters, operators, and tenders, metal and plastic $\qquad$ \& 14.48 \& 17.21 \& 567 \& 654 \& 39.1 \& 29,468 \& 34,007 \& 2,035 \\
\hline Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic \& 14.48 \& 17.21 \& 567 \& 654 \& 39.1 \& 29,468 \& 34,007 \& 2,035 \\
\hline Multiple machine tool setters, operators, and tenders, metal and plastic .............. \& 16.82 \& 16.01 \& 673 \& 640 \& 40.0 \& 34,989 \& 33,301 \& 2,080 \\
\hline Tool and die makers ............. \& 19.23 \& 17.21 \& 769 \& 688 \& 40.0 \& 39,991 \& 35,797 \& 2,080 \\
\hline Welding, soldering, and brazing workers $\qquad$ \& 17.14 \& 17.92 \& 675 \& 645 \& 39.4 \& 35,103 \& 33,546 \& 2,048 \\
\hline Welders, cutters, solderers, and brazers \& 17.87 \& 18.40 \& 715 \& 736 \& 40.0 \& 37,171 \& 38,272 \& 2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Welding, soldering, and brazing machine setters, operators, and tenders | \$16.18 | \$16.75 | \$625 | \$645 | 38.6 | \$32,488 | \$33,546 | 2,008 |
| Miscellaneous metalworkers and plastic workers | 15.31 | 15.97 | 593 | 639 | 38.7 | 30,778 | 33,222 | 2,011 |
| Printers ................................ | 24.11 | 24.88 | 919 | 896 | 38.1 | 47,787 | 46,575 | 1,982 |
| Printing machine operators | 23.82 | 26.33 | 915 | 957 | 38.4 | 47,597 | 49,739 | 1,999 |
| Laundry and dry-cleaning workers $\qquad$ | 8.84 | 8.39 | 348 | 336 | 39.4 | 18,097 | 17,451 | 2,048 |
| Sewing machine operators ..... | 10.85 | 9.90 | 418 | 386 | 38.5 | 21,152 | 19,074 | 1,949 |
| Textile machine setters, operators, and tenders | 12.90 | 14.68 | 519 | 587 | 40.2 | 27,002 | 30,534 | 2,093 |
| Woodworking machine setters, operators, and tenders $\qquad$ | 10.73 | 11.00 | 397 | 360 | 37.0 | 20,190 | 18,720 | 1,882 |
| Miscellaneous plant and system operators $\qquad$ | 27.21 | 28.20 | 1,081 | 1,128 | 39.7 | 56,216 | 58,656 | 2,066 |
| Chemical processing machine setters, operators, and tenders $\qquad$ | 15.67 | 10.38 | 625 | 415 | 39.9 | 32,518 | 21,592 | 2,075 |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ | 19.54 | 22.27 | 782 | 891 | 40.0 | 40,640 | 46,322 | 2,080 |
| Cutting workers ................... | 14.76 | 17.17 | 578 | 687 | 39.2 | 30,064 | 35,722 | 2,036 |
| Cutting and slicing machine setters, operators, and tenders | 15.24 | 17.96 | 606 | 718 | 39.8 | 31,537 | 37,357 | 2,069 |
| Inspectors, testers, sorters, samplers, and weighers .... | 15.25 | 15.13 | 613 | 605 | 40.2 | 31,901 | 31,470 | 2,091 |
| Painting workers .................. | 20.70 | 17.40 | 828 | 696 | 40.0 | 43,065 | 36,192 | 2,080 |
| Miscellaneous production workers $\qquad$ | 16.32 | 15.75 | 643 | 630 | 39.4 | 33,462 | 32,766 | 2,051 |
| Paper goods machine setters, operators, and tenders $\qquad$ | 19.66 | 17.78 | 786 | 711 | 40.0 | 40,892 | 36,982 | 2,080 |
| Helpers--production workers $\qquad$ | 13.34 | 13.65 | 522 | 515 | 39.1 | 27,126 | 26,788 | 2,034 |

See footnotes at end of table.

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


[^2]an employee is scheduled to work in a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17 Union and nonunion workers1: Mean hourly earnings $\mathbf{2}$ by
ownership and major occupational group


[^3]3 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Time and incentive workers $1:$ Mean hourly earnings ${ }^{2}$
for major occupational groups

| Occupational group ${ }^{3}$ | Time |  | Incentive |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| All workers | \$17.35 | \$16.82 | \$23.09 | \$23.09 |
| Management, professional, and related .......................... | 29.54 | 30.74 | 35.90 | 35.90 |
| Management, business, and financial ......................... | 33.52 | 33.96 | 34.10 | 34.10 |
| Professional and related. | 27.73 | 28.72 | 44.07 | 44.07 |
| Service | 10.07 | 9.22 | 9.91 | 9.91 |
| Sales and office | 13.47 | 13.38 | 24.78 | 24.78 |
| Sales and related | 12.40 | 12.40 | 29.84 | 29.84 |
| Office and administrative support | 13.92 | 13.89 | 12.17 | 12.17 |
| Natural resources, construction, and maintenance ........... | 18.07 | 18.21 | 18.91 | 18.91 |
| Construction and extraction ...................................... | - | 16.01 | - | - |
| Installation, maintenance, and repair ......................... | 19.96 | 20.07 | 18.92 | 18.92 |
| Production, transportation, and material moving ............. | 14.85 | 14.88 | 17.66 | 17.66 |
| Production ............................................................... | 15.21 | 15.19 | 15.41 | 15.41 |
| Transportation and material moving | 14.44 | 14.52 | 18.94 | 18.94 |
|  | Relative error |  |  |  |
| All workers | 3.5\% | 4.2\% | 10.4\% | 10.4\% |
| Management, professional, and related .......................... | 2.1 | 2.1 | 16.4 | 16.4 |
| Management, business, and financial ......................... | 3.6 | 3.9 | 17.9 | 17.9 |
| Professional and related ........................................... | 2.4 | 2.8 | 12.0 | 12.0 |
| Service | 4.2 | 1.9 | 11.2 | 11.2 |
| Sales and office | 1.6 | 2.0 | 12.8 | 12.8 |
| Sales and related | 2.2 | 2.3 | 11.7 | 11.7 |
| Office and administrative support ............................. | 1.6 | 2.2 | 14.0 | 14.0 |
| Natural resources, construction, and maintenance ........... | 4.7 | 5.3 | 4.3 | 4.3 |
| Construction and extraction ..................................... | - | 3.5 | - | - |
| Installation, maintenance, and repair .......................... | 6.1 | 6.6 | 4.4 | 4.4 |
| Production, transportation, and material moving ............. | 2.8 | 2.9 | 7.5 | 7.5 |
| Production ................................................................ | 3.2 | 3.2 | 13.1 | 13.1 |
| Transportation and material moving ......................... | 3.8 | 3.9 | 8.8 | 8.8 |

[^4]survey. Military occupations are excluded from the survey
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| All workers ................................ | \$16.10 | \$19.37 | \$15.61 | - | \$23.47 | - | \$18.10 | \$9.42 | \$14.60 |
| Management, professional, and related $\qquad$ Management, business, and | 25.43 | 35.64 | 31.35 | - | 33.44 | - | 26.90 | - | 25.61 |
| financial | 25.43 | 38.88 | 29.38 | - | 33.59 | - | 27.73 | - | 27.25 |
| Professional and related ......... | - | 29.48 | 34.57 | - | 32.66 | - | 26.76 | - | - |
| Service ............................ | - | 15.96 | 10.24 | - | - | - | 10.26 | 8.07 | 9.34 |
| Sales and office ........................ | 16.59 | 18.10 | 13.43 | - | 19.18 | - | 13.82 | 11.75 | 14.96 |
| Sales and related .................. | - | 31.02 | 13.68 | - | 30.64 | - | - | 12.75 | 14.75 |
| Office and administrative support | 15.61 | 15.18 | 13.01 | - | 14.13 | - | 13.84 | 10.88 | 15.03 |
| Natural resources, construction, and maintenance $\qquad$ | 15.65 | 21.26 | 21.31 | - | 18.33 | - | 14.21 | 16.38 | 16.51 |
| Installation, maintenance, and repair | 18.44 | 21.45 | 21.13 | - | 18.40 | - | 14.00 | 16.38 | 16.51 |
| Production, transportation, and material moving $\qquad$ | 16.29 | 15.45 | 15.58 | - | - | - | 8.76 | 8.39 | 10.64 |
| Production ........................... | 17.72 | 15.75 | 13.62 | - | - | - | 9.00 | 10.22 | 11.13 |
| Transportation and material moving $\qquad$ | 16.08 | 13.97 | 15.78 | - | - | - | - | 7.23 | - |

[^5]unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey. NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$20.57 | \$18.53 | \$815 | \$743 | 39.6 | \$42,365 | \$38,646 | 2,060 |
| Level 1 | 8.95 | 8.74 | 358 | 350 | 40.0 | 18,620 | 18,179 | 2,080 |
| Level 2 | 10.07 | 9.95 | 399 | 396 | 39.6 | 20,763 | 20,613 | 2,061 |
| Level 3 | 11.00 | 11.08 | 438 | 441 | 39.9 | 22,799 | 22,940 | 2,072 |
| Level 4 ................. | 13.66 | 13.47 | 544 | 529 | 39.8 | 28,266 | 27,523 | 2,070 |
| Level 5 | 16.60 | 15.52 | 663 | 621 | 39.9 | 34,479 | 32,282 | 2,077 |
| Level 6 ................. | 20.66 | 19.57 | 818 | 770 | 39.6 | 42,523 | 40,061 | 2,058 |
| Level 7 ................. | 24.87 | 24.81 | 984 | 988 | 39.6 | 51,157 | 51,376 | 2,057 |
| Level 8 ... | 25.30 | 25.00 | 1,004 | 965 | 39.7 | 52,216 | 50,177 | 2,064 |
| Level 9 | 26.84 | 25.72 | 1,035 | 993 | 38.6 | 53,830 | 51,611 | 2,005 |
| Level $11 . . . . . . . . . . . . . .$. | 49.06 | 53.39 | 1,954 | 2,135 | 39.8 | 101,627 | 111,041 | 2,072 |
| Not able to be leveled $\qquad$ | 29.54 | 27.20 | 1,181 | 1,073 | 40.0 | 61,389 | 55,786 | 2,078 |
| Management occupations $\qquad$ <br> Not able to be | 38.78 | 39.66 | 1,565 | 1,578 | 40.4 | 81,395 | 82,056 | 2,099 |
| leveled ............. | 44.32 | 41.08 | 1,817 | 1,643 | 41.0 | 94,481 | 85,446 | 2,132 |
| Medical and health services managers $\qquad$ | 36.49 | 39.52 | 1,460 | 1,581 | 40.0 | 75,902 | 82,202 | 2,080 |
| Computer and mathematical science occupations | 24.69 | 22.79 | 989 | 912 | 40.0 | 51,403 | 47,403 | 2,082 |
| Community and social services occupations | 22.46 | 23.82 | 887 | 901 | 39.5 | 46,135 | 46,875 | 2,054 |
| Social workers ..................... | 22.67 | 24.54 | 888 | 901 | 39.1 | 46,153 | 46,875 | 2,036 |
| Healthcare practitioner and technical occupations | 25.14 | 23.88 | 986 | 932 | 39.2 | 51,292 | 48,485 | 2,040 |
| Level 4 ................ | 14.10 | 14.34 | 558 | 573 | 39.6 | 29,030 | 29,819 | 2,058 |
| Level 5 ................. | 17.45 | 16.06 | 696 | 642 | 39.9 | 36,196 | 33,405 | 2,074 |
| Level 6 | 20.20 | 19.00 | 797 | 754 | 39.5 | 41,458 | 39,229 | 2,053 |
| Level 7 | 25.09 | 24.92 | 993 | 989 | 39.6 | 51,612 | 51,438 | 2,057 |
| Level 8 | 26.61 | 26.04 | 1,039 | 983 | 39.0 | 54,036 | 51,128 | 2,030 |
| Level 9 | 26.05 | 25.50 | 999 | 948 | 38.4 | 51,957 | 49,290 | 1,995 |
| Level $11 . . . . . . . . . . . . . .$. | 51.74 | 53.39 | 2,059 | 2,135 | 39.8 | 107,056 | 111,041 | 2,069 |
| Not able to be leveled $\qquad$ | 26.59 | 25.63 | 1,036 | 1,000 | 39.0 | 53,879 | 52,000 | 2,026 |
| Pharmacists ......................... | 52.47 | 53.39 | 2,090 | 2,135 | 39.8 | 108,682 | 111,041 | 2,071 |
| Level $11 . . . . . . . . . . . . . .$. | 52.89 | 53.39 | 2,104 | 2,135 | 39.8 | 109,388 | 111,041 | 2,068 |
| Physicians and surgeons ........ | 112.13 | 117.80 | 4,480 | 4,712 | 40.0 | 232,938 | 245,024 | 2,077 |
| Registered nurses .................. | 26.34 | 25.72 | 1,020 | 974 | 38.7 | 53,033 | 50,648 | 2,014 |
| Level 7 ................ | 26.70 | 25.74 | 1,049 | 1,025 | 39.3 | 54,539 | 53,296 | 2,043 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare practitioner and technical occupations -Continued |  |  |  |  |  |  |  |  |
| Level 8 | \$26.75 | \$26.30 | \$1,037 | \$988 | 38.8 | \$53,923 | \$51,397 | 2,016 |
| Level 9 | 25.52 | 24.87 | 975 | 926 | 38.2 | 50,722 | 48,148 | 1,987 |
| Therapists | 23.63 | 23.66 | 941 | 933 | 39.8 | 48,928 | 48,506 | 2,071 |
| Level 7 | 22.19 | 23.32 | 885 | 933 | 39.9 | 46,034 | 48,506 | 2,075 |
| Respiratory therapists | 23.44 | 23.81 | 935 | 953 | 39.9 | 48,627 | 49,533 | 2,075 |
| Level 7 ................ | 24.57 | 24.92 | 979 | 997 | 39.8 | 50,896 | 51,832 | 2,071 |
| Clinical laboratory technologists and technicians $\qquad$ | 21.44 | 21.00 | 840 | 840 | 39.2 | 43,690 | 43,680 | 2,038 |
| Medical and clinical |  |  |  |  |  |  |  |  |
| laboratory technologists Medical and clinical | 23.09 | 22.86 | 924 | 914 | 40.0 | 48,033 | 47,549 | 2,080 |
| laboratory technicians .. | 19.70 | 19.57 | 756 | 705 | 38.4 | 39,329 | 36,635 | 1,996 |
| Diagnostic related technologists and technicians $\qquad$ | 21.71 | 21.85 | 867 | 874 | 39.9 | 45,077 | 45,448 | 2,076 |
| Level 6 .......... | 22.62 | 22.72 | 905 | 909 | 40.0 | 47,050 | 47,258 | 2,080 |
| Radiologic technologists and technicians $\qquad$ | 22.53 | 22.72 | 900 | 909 | 39.9 | 46,774 | 47,258 | 2,076 |
| Level 6 ................. | 22.62 | 22.72 | 905 | 909 | 40.0 | 47,050 | 47,258 | 2,080 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 14.26 | 14.34 | 563 | 573 | 39.5 | 29,263 | 29,819 | 2,052 |
| Level 4 ................. | 13.78 | 14.34 | 543 | 573 | 39.4 | 28,245 | 29,819 | 2,049 |
| Surgical technologists $\qquad$ Licensed practical and | 15.65 | 15.16 | 624 | 602 | 39.9 | 32,457 | 31,285 | 2,073 |
| licensed vocational nurses | 16.25 | 15.52 | 646 | 621 | 39.7 | 33,584 | 32,282 | 2,066 |
| Level 4 ................. | 15.94 | 14.46 | 627 | 574 | 39.3 | 32,607 | 29,854 | 2,046 |
| Level 5 ................. | 16.62 | 15.52 | 662 | 621 | 39.8 | 34,422 | 32,282 | 2,072 |
| Medical records and health information technicians ... | 14.77 | 15.75 | 591 | 630 | 40.0 | 30,730 | 32,760 | 2,080 |
| Healthcare support occupations | 10.85 | 10.33 | 432 | 413 | 39.8 | 22,452 | 21,482 | 2,070 |
| Level 2 ................ | 9.93 | 9.86 | 393 | 390 | 39.6 | 20,449 | 20,259 | 2,060 |
| Level 3 | 9.88 | 9.09 | 394 | 364 | 39.9 | 20,509 | 18,909 | 2,075 |
| Level 4 ................ | 12.48 | 12.61 | 497 | 506 | 39.9 | 25,870 | 26,291 | 2,072 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued Nursing, psychiatric, and home health aides $\qquad$ | \$10.22 | \$9.83 | \$407 | \$390 | 39.8 | \$21,167 | \$20,259 | 2,071 |
| Level 2 ............ | 9.94 | 9.80 | 394 | 388 | 39.7 | 20,506 | 20,197 | 2,063 |
| Level 3 ................ | 9.65 | 9.09 | 385 | 364 | 39.9 | 20,032 | 18,909 | 2,075 |
| Nursing aides, orderlies, and attendants | 10.16 | 9.71 | 405 | 388 | 39.8 | 21,045 | 20,155 | 2,072 |
| Level 2 ................. | 9.76 | 9.69 | 387 | 386 | 39.7 | 20,146 | 20,051 | 2,064 |
| Level 3 | 9.65 | 9.09 | 385 | 364 | 39.9 | 20,032 | 18,909 | 2,075 |
| Miscellaneous healthcare support occupations | 11.62 | 11.25 | 461 | 450 | 39.7 | 23,985 | 23,400 | 2,064 |
| Level 4 ................ | 12.15 | 11.52 | 482 | 467 | 39.7 | 25,076 | 24,274 | 2,064 |
| Protective service occupations | 13.37 | 13.43 | 530 | 532 | 39.6 | 27,550 | 27,685 | 2,060 |
| Food preparation and serving related occupations | 11.53 | 10.42 | 461 | 417 | 40.0 | 23,983 | 21,674 | 2,080 |
| Cooks ................................. | 10.63 | 9.89 | 425 | 396 | 40.0 | 22,112 | 20,571 | 2,080 |
| Cooks, institution and cafeteria $\qquad$ | 10.63 | 9.89 | 425 | 396 | 40.0 | 22,112 | 20,571 | 2,080 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 9.12 | 8.50 | 363 | 340 | 39.8 | 18,878 | 17,680 | 2,069 |
| Level 1 | 8.68 | 8.50 | 347 | 340 | 40.0 | 18,046 | 17,680 | 2,080 |
| Level 2 ............... | 9.20 | 8.47 | 363 | 333 | 39.4 | 18,855 | 17,326 | 2,049 |
| Building cleaning workers ..... | 9.12 | 8.50 | 363 | 340 | 39.8 | 18,878 | 17,680 | 2,069 |
| Level 1 ................. | 8.68 | 8.50 | 347 | 340 | 40.0 | 18,046 | 17,680 | 2,080 |
|  | 9.20 | 8.47 | 363 | 333 | 39.4 | 18,855 | 17,326 | 2,049 |
| Janitors and cleaners, except maids and housekeeping cleaners | 9.30 | 8.90 | 369 | 352 | 39.7 | 19,196 | 18,325 | 2,065 |
| Office and administrative support occupations | 13.48 | 12.01 | 542 | 478 | 40.2 | 28,165 | 24,833 | 2,090 |
| Level 2 ................. | 10.96 | 11.13 | 433 | 445 | 39.5 | 22,528 | 23,155 | 2,056 |
| Level 3 | 11.63 | 11.53 | 465 | 461 | 40.0 | 24,167 | 23,991 | 2,078 |
| Level 4 | 13.72 | 13.26 | 547 | 520 | 39.9 | 28,462 | 27,040 | 2,074 |
| Level 5 ................. | 15.20 | 11.75 | 608 | 470 | 40.0 | 31,616 | 24,440 | 2,080 |
| Financial clerks .................... | 12.06 | 11.94 | 483 | 478 | 40.0 | 25,093 | 24,833 | 2,080 |
| Level 4 ................ | 11.89 | 11.94 | 475 | 478 | 40.0 | 24,726 | 24,833 | 2,080 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation² and work level} \& \multicolumn{2}{|c|}{Hourly ${ }^{3}$} \& \multicolumn{3}{|c|}{Weekly ${ }^{4}$} \& \multicolumn{3}{|c|}{Annual ${ }^{5}$} \\
\hline \& Mean \& Median earnings \& Mean
carnings \& Median earnings \& Mean hours \& Mean
carnings \& Median earnings \& $$
\begin{aligned}
& \text { Mean } \\
& \text { hours }
\end{aligned}
$$ \\
\hline Office and administrative support occupations -Continued Bill and account collectors \& \$12.48 \& \$11.94 \& \$499 \& \$478 \& 40.0 \& \$25,951 \& \$24,833 \& 2,080 \\
\hline Interviewers, except eligibility and loan \& 12.88
14.86 \& 15.00 \& 588 \& 575 \& 39.6 \& 325,951 \& \$24,833

29,915 \& 2,080 \\
\hline Level 3 ............ \& 10.75 \& 10.72 \& 430 \& 429 \& 40.0 \& 22,352 \& 22,298 \& 2,080 \\
\hline Secretaries and administrative assistants $\qquad$ \& 15.22 \& 13.26 \& 607 \& 512 \& 39.9 \& 31,567 \& 26,603 \& 2,074 \\
\hline Level 3 ........ \& 12.19 \& 11.75 \& 488 \& 470 \& 40.0 \& 25,358 \& 24,440 \& 2,080 \\
\hline Level 4 .............. \& 14.21 \& 14.59 \& 564 \& 583 \& 39.7 \& 29,351 \& 30,306 \& 2,065 \\
\hline Medical secretaries ........... \& 12.72 \& 12.07 \& 507 \& 485 \& 39.8 \& 26,356 \& 25,197 \& 2,072 \\
\hline Level 4 ................ \& 13.73 \& 13.55 \& 545 \& 526 \& 39.7 \& 28,320 \& 27,373 \& 2,062 \\
\hline Office clerks, general ............ \& 10.86 \& 10.95 \& 435 \& 438 \& 40.0 \& 22,597 \& 22,768 \& 2,080 \\
\hline Installation, maintenance, and repair occupations \& 16.56 \& 14.57 \& 662 \& 583 \& 40.0 \& 34,447 \& 30,306 \& 2,080 \\
\hline
\end{tabular}

[^6]which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,367 | \$1,284 | 40.0 | \$70,442 | \$66,787 | 2,061 |
| First line | 1,316 | 1,285 | 40.5 | 68,080 | 66,300 | 2,097 |
| Second line | 2,108 | 1,740 | 41.4 | 108,517 | 90,481 | 2,130 |
| General and operations managers |  |  |  |  |  |  |
| First line | 1,385 | 1,275 | 45.0 | 71,917 | 66,300 | 2,339 |
| Second line | 2,620 | 1,740 | 42.5 | 136,245 | 90,481 | 2,212 |
| Computer and information systems managers |  |  |  |  |  |  |
| Financial managers |  |  |  |  |  |  |
| First line | 1,493 | 1,154 | 42.3 | 77,639 | 60,008 | 2,201 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| First line ............................................... | 1,542 | 1,509 | 39.2 | 75,800 | 78,443 | 1,924 |
| Education administrators, postsecondary <br> First line | 1,300 | 1,341 | 39.1 | 67,220 | 69,714 | 2,023 |
| Lodging managers |  |  |  |  |  |  |
| First line ................................................ | 876 | 757 | 40.2 | 45,530 | 39,360 | 2,092 |
| Medical and health services managers <br> First line $\qquad$ | 1,169 | 1,011 | 39.5 | 60,813 | 52,595 | 2,056 |

[^7]employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

    2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

[^1]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

[^2]:    1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

[^3]:    1 Union workers are those whose earnings are determined through collective bargaining.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

[^4]:    1 Earnings of time workers are based solely on hourly rate or salary. Incentive workers are those whose earnings are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

[^5]:    1 Industry sectors are classified according to the 2007 North American Industry Classification System (NAICS).
    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;
    nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800

[^6]:    1 Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. For more information, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

    2 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at

[^7]:    1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    2 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

    3 Mean annual earnings are the straight-time annual wages or salaries paid to

