Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$24.56 | \$19.36 | \$956 | \$760 | 38.9 | \$48,505 | \$39,458 | 1,975 |
| Management occupations $\qquad$ General and operations | 49.78 | 42.09 | 1,971 | 1,708 | 39.6 | 102,274 | 88,799 | 2,055 |
| managers ........... | 52.99 | 50.17 | 2,161 | 2,007 | 40.8 | 112,361 | 104,360 | 2,120 |
| Marketing and sales managers | 52.59 | 52.89 | 2,054 | 1,938 | 39.1 | 106,805 | 100,764 | 2,031 |
| Marketing managers .......... | 54.60 | 54.55 | 2,077 | 1,923 | 38.0 | 107,995 | 100,000 | 1,978 |
| Sales managers ................ | 48.73 | 48.50 | 2,007 | 2,075 | 41.2 | 104,341 | 107,925 | 2,141 |
| Public relations managers ...... | 62.54 | 54.52 | 2,325 | 1,964 | 37.2 | 120,907 | 102,130 | 1,933 |
| Administrative services managers $\qquad$ | 32.97 | 30.57 | 1,282 | 1,223 | 38.9 | 66,667 | 63,579 | 2,022 |
| Computer and information systems managers | 64.02 | 59.42 | 2,534 | 2,377 | 39.6 | 131,782 | 123,600 | 2,059 |
| Financial managers ...... | 52.03 | 42.69 | 2,068 | 1,718 | 39.7 | 106,807 | 89,999 | 2,053 |
| Human resources managers ... Compensation and benefits | 38.96 | 39.62 | 1,526 | 1,563 | 39.2 | 79,331 | 81,286 | 2,036 |
| managers | 36.09 | 35.02 | 1,413 | 1,563 | 39.2 | 73,472 | 81,286 | 2,036 |
| Industrial production managers $\qquad$ | 46.66 | 41.73 | 1,866 | 1,669 | 40.0 | 97,048 | 86,792 | 2,080 |
| Purchasing managers ............ | 51.25 | 45.67 | 2,041 | 1,827 | 39.8 | 106,151 | 94,994 | 2,071 |
| Transportation, storage, and distribution managers ...... | 47.80 | 43.90 | 1,901 | 1,768 | 39.8 | 98,842 | 91,924 | 2,068 |
| Construction managers ......... | 36.91 | 34.22 | 1,508 | 1,388 | 40.9 | 78,442 | 72,155 | 2,125 |
| Education administrators $\qquad$ <br> Education administrators | 38.41 | 30.52 | 1,509 | 1,221 | 39.3 | 77,636 | 63,475 | 2,021 |
| Education administrators, elementary and secondary school $\qquad$ | 48.62 | 49.07 | 1,895 | 1,874 | 39.0 | 94,848 | 96,911 | 1,951 |
| Education administrators, postsecondary | 41.92 | 37.20 | 1,580 | 1,379 | 37.7 | 82,156 | 71,715 | 1,960 |
| Engineering managers .......... | 49.64 | 49.25 | 1,991 | 1,990 | 40.1 | 103,552 | 103,480 | 2,086 |
| Food service managers ......... | 37.95 | 38.46 | 1,557 | 1,538 | 41.0 | 80,942 | 80,001 | 2,133 |
| Medical and health services managers $\qquad$ | 41.93 | 35.29 | 1,589 | 1,400 | 37.9 | 82,659 | 72,821 | 1,971 |
| Social and community service managers $\qquad$ | 31.85 | 26.92 | 1,218 | 962 | 38.2 | 63,331 | 50,001 | 1,988 |
| Business and financial operations occupations | 32.73 | 28.85 | 1,273 | 1,113 | 38.9 | 66,175 | 57,886 | 2,022 |
| Buyers and purchasing agents Wholesale and retail | 26.88 | 25.72 | 1,060 | 973 | 39.4 | 55,123 | 50,619 | 2,050 |
| buyers, except farm products $\qquad$ | 27.41 | 26.44 | 1,067 | 962 | 38.9 | 55,486 | 50,001 | 2,024 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations -Continued <br> Tax examiners, collectors, preparers, and revenue agents $\qquad$ | \$26.66 | \$25.02 | \$1,003 | \$938 | 37.6 | \$52,152 | \$48,797 | 1,956 |
| Tax examiners, collectors, and revenue agents | 26.66 | 25.02 | 1,003 | 938 | 37.6 | 52,152 | 48,797 | 1,956 |
| Computer and mathematical science occupations | 38.21 | 37.42 | 1,495 | 1,458 | 39.1 | 77,553 | 75,602 | 2,030 |
| Computer programmers ........ | 36.38 | 35.34 | 1,443 | 1,400 | 39.7 | 75,028 | 72,800 | 2,062 |
| Computer software engineers | 46.16 | 44.28 | 1,820 | 1,743 | 39.4 | 94,657 | 90,653 | 2,051 |
| Computer software engineers, applications Computer software engineers, systems software | 47.20 | 43.04 | 1,862 | 1,722 | 39.5 39.4 | 96,836 93,118 | 89,529 | 2,052 |
| Computer support specialists | 29.27 | 25.35 | 1,125 | 942 | 38.4 | 57,896 | 49,000 | 1,978 |
| Computer systems analysts .... | 37.81 | 37.17 | 1,482 | 1,423 | 39.2 | 76,973 | 74,017 | 2,036 |
| Database administrators ......... | 33.03 | 30.30 | 1,249 | 1,101 | 37.8 | 64,938 | 57,233 | 1,966 |
| Network and computer systems administrators .... | 34.60 | 32.32 | 1,351 | 1,277 | 39.0 | 70,176 | 66,425 | 2,028 |
| Network systems and data communications analysts | 51.59 | 47.02 | 2,003 | 1,779 | 38.8 | 104,143 | 92,498 | 2,019 |
| Operations research analysts | 36.73 | 25.97 | 1,441 | 1,039 | 39.2 | 74,921 | 54,020 | 2,040 |
| Architecture and engineering occupations | 35.15 | 33.79 | 1,400 | 1,365 | 39.8 | 72,782 | 70,992 | 2,071 |
| Architects, except naval $\qquad$ Architects, except | 36.94 | 34.54 | 1,467 | 1,382 | 39.7 | 76,260 | 71,841 | 2,065 |
| landscape and naval ..... | 38.65 | 34.54 | 1,533 | 1,382 | 39.7 | 79,733 | 71,841 | 2,063 |
| Engineers ............................ | 39.14 | 37.70 | 1,561 | 1,517 | 39.9 | 81,197 | 78,874 | 2,075 |
| Civil engineers .................. | 31.01 | 30.75 | 1,283 | 1,230 | 41.4 | 66,751 | 63,968 | 2,153 |
| Electrical and electronics engineers $\qquad$ | 40.65 | 39.47 | 1,626 | 1,579 | 40.0 | 84,546 | 82,100 | 2,080 |
| Electrical engineers ....... | 41.46 | 40.39 | 1,658 | 1,616 | 40.0 | 86,237 | 84,011 | 2,080 |
| Electronics engineers, except computer | 37.81 | 36.64 | 1,512 | 1,465 | 40.0 | 78,643 | 76,201 | 2,080 |
| Industrial engineers, including health and safety $\qquad$ | 34.39 | 31.47 | 1,375 | 1,259 | 40.0 | 71,495 | 65,458 | 2,079 |
| Industrial engineers ....... | 34.73 | 33.18 | 1,388 | 1,327 | 40.0 | 72,200 | 69,006 | 2,079 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Materials engineers | \$44.27 | \$47.07 | \$1,895 | \$1,885 | 42.8 | \$98,545 | \$98,001 | 2,226 |
| Mechanical engineers ........ | 34.50 | 32.00 | 1,372 | 1,300 | 39.8 | 71,342 | 67,608 | 2,068 |
| Drafters ............................... | 25.63 | 22.42 | 1,010 | 897 | 39.4 | 52,546 | 46,634 | 2,050 |
| Architectural and civil drafters $\qquad$ | 27.19 | 25.94 | 1,098 | 1,066 | 40.4 | 57,096 | 55,453 | 2,100 |
| Engineering technicians, except drafters $\qquad$ | 28.49 | 29.53 | 1,137 | 1,181 | 39.9 | 59,100 | 61,424 | 2,075 |
| Electrical and electronic engineering technicians | 30.50 | 29.91 | 1,219 | 1,191 | 40.0 | 63,370 | 61,922 | 2,078 |
| Industrial engineering technicians $\qquad$ | 23.20 | 20.27 | 923 | 811 | 39.8 | 48,016 | 42,155 | 2,069 |
| Life, physical, and social science occupations | 30.97 | 27.24 | 1,185 | 1,060 | 38.3 | 60,867 | 55,439 | 1,965 |
| Life scientists ....................... | 35.87 | 37.49 | 1,343 | 1,208 | 37.5 | 69,864 | 62,805 | 1,948 |
| Biological scientists ........... | 31.81 | 26.31 | 1,184 | 1,044 | 37.2 | 61,579 | 54,267 | 1,936 |
| Medical scientists ............. | 39.84 | 43.32 | 1,512 | 1,731 | 38.0 | 78,621 | 90,000 | 1,974 |
| Physical scientists ................ | 32.63 | 28.96 | 1,243 | 1,154 | 38.1 | 64,648 | 60,000 | 1,981 |
| Chemists and materials scientists | 30.43 | 26.51 | 1,169 | 1,058 | 38.4 | 60,800 | 54,999 | 1,998 |
| Chemists .......... | 30.48 | 26.44 | 1,170 | 1,058 | 38.4 | 60,841 | 54,999 | 1,996 |
| Environmental scientists and geoscientists | 30.08 | 30.94 | 1,157 | 1,195 | 38.5 | 60,190 | 62,142 | 2,001 |
| Environmental scientists and specialists, including health ....... | 30.57 | 31.50 | 1,173 | 1,260 | 38.4 | 60,994 | 65,520 | 1,995 |
| Market and survey researchers $\qquad$ | 27.33 | 23.61 | 1,046 | 944 | 38.3 | 54,414 | 49,100 | 1,991 |
| Market research analysts ... | 27.33 | 23.61 | 1,046 | 944 | 38.3 | 54,414 | 49,100 | 1,991 |
| Psychologists ...................... | 41.58 | 36.59 | 1,550 | 1,463 | 37.3 | 69,418 | 71,236 | 1,670 |
| Clinical, counseling, and school psychologists .... | 41.90 | 36.59 | 1,562 | 1,463 | 37.3 | 69,227 | 69,613 | 1,652 |
| Chemical technicians ............ | 26.13 | 28.66 | 1,044 | 1,146 | 40.0 | 54,238 | 59,607 | 2,076 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 21.49 | 19.23 | 842 | 757 | 39.2 | 43,796 | 39,372 | 2,038 |
| Community and social services occupations | 24.46 | 20.40 | 909 | 746 | 37.1 | 45,269 | 38,501 | 1,850 |
| Counselors .......................... | 27.11 | 19.67 | 1,017 | 769 | 37.5 | 48,552 | 40,602 | 1,791 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations -Continued Substance abuse and behavioral disorder counselors $\qquad$ | \$16.42 | \$16.82 | \$642 | \$631 | 39.1 | \$33,122 | \$32,795 | 2,017 |
| Educational, vocational, and school counselors .. | 37.20 | 38.22 | 1,328 | 1,391 | 35.7 | 58,637 | 59,014 | 1,576 |
| Mental health counselors ... | 20.46 | 20.40 | 801 | 816 | 39.2 | 41,651 | 42,422 | 2,036 |
| Rehabilitation counselors .. | 18.57 | 17.33 | 733 | 693 | 39.5 | 38,133 | 36,046 | 2,053 |
| Social workers ..................... | 25.68 | 22.07 | 937 | 800 | 36.5 | 46,947 | 41,383 | 1,828 |
| Child, family, and school social workers $\qquad$ | 30.15 | 21.84 | 1,067 | 802 | 35.4 | 50,237 | 40,850 | 1,666 |
| Medical and public health social workers $\qquad$ | 26.75 | 28.92 | 989 | 1,012 | 37.0 | 51,417 | 52,625 | 1,922 |
| Mental health and substance abuse social workers $\qquad$ | 21.10 | 18.11 | 788 | 685 | 37.3 | 40,975 | 35,641 | 1,942 |
| Miscellaneous community and social service specialists $\qquad$ | 20.07 | 16.83 | 757 | 653 | 37.7 | 39,118 | 33,943 | 1,949 |
| Probation officers and correctional treatment specialists .. $\qquad$ | 30.34 | 29.60 | 1,113 | 1,082 | 36.7 | 57,897 | 56,238 | 1,908 |
| Social and human service assistants $\qquad$ | 14.97 | 13.34 | 573 | 533 | 38.3 | 29,455 | 27,710 | 1,968 |
| Legal occupations | 42.63 | 34.87 | 1,632 | 1,320 | 38.3 | 84,734 | 67,001 | 1,987 |
| Lawyers .............................. | 55.82 | 48.32 | 2,179 | 2,040 | 39.0 | 113,310 | 106,068 | 2,030 |
| Judges, magistrates, and other judicial workers $\qquad$ | 59.23 | 43.12 | 2,080 | 1,550 | 35.1 | 108,182 | 80,582 | 1,827 |
| Paralegals and legal assistants Miscellaneous legal support | 22.05 | 21.28 | 828 | 789 | 37.5 | 43,032 | 41,048 | 1,952 |
| workers | 22.84 | 20.19 | 876 | 808 | 38.3 | 44,682 | 40,746 | 1,956 |
| Law clerks ....................... | 26.44 | 22.39 | 954 | 784 | 36.1 | 49,598 | 40,746 | 1,876 |
| Education, training, and library occupations | 39.47 | 37.54 | 1,407 | 1,356 | 35.7 | 56,539 | 53,823 | 1,432 |
| Postsecondary teachers .......... | 54.31 | 48.11 | 2,006 | 1,816 | 36.9 | 80,390 | 71,373 | 1,480 |
| Business teachers, postsecondary | 69.95 | 69.93 | 2,622 | 2,609 | 37.5 | 97,798 | 95,000 | 1,398 |
| Math and computer teachers, postsecondary | 52.58 | 53.94 | 1,940 | 1,955 | 36.9 | 75,697 | 77,869 | 1,440 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Education, training, and <br> library occupations <br> -Continued <br> Vocational education teachers, <br> postsecondary $\qquad$ | \$40.02 | \$40.18 | \$1,496 | \$1,406 | 37.4 | \$58,146 | \$54,552 | 1,453 |
| Primary, secondary, and special education school teachers $\qquad$ | 40.18 | 38.29 | 1,427 | 1,379 | 35.5 | 56,275 | 53,760 | 1,401 |
| Preschool and kindergarten teachers $\qquad$ | 22.12 | 16.00 | 766 | 670 | 34.7 | 35,131 | 35,360 | 1,588 |
| Preschool teachers, except special education .................. | 20.64 | 16.00 | 710 | 640 | 34.4 | 33,270 | 34,541 | 1,612 |
| Kindergarten teachers, except special education $\qquad$ | 32.72 | 36.94 | 1,206 | 1,327 | 36.8 | 47,087 | 49,639 | 1,439 |
| Elementary and middle school teachers | 41.70 | 38.76 | 1,494 | 1,407 | 35.8 | 57,763 | 54,432 | 1,385 |
| Elementary school teachers, except special education | 41.18 | 38.43 | 1,476 | 1,396 | 35.9 | 57,027 | 54,273 | 1,385 |
| Middle school teachers, except special and vocational education | 43.18 | 40.30 | 1,545 | 1,435 | 35.8 | 59,844 | 55,065 | 1,386 |
| Secondary school teachers | 44.26 | 41.47 | 1,563 | 1,488 | 35.3 | 60,145 | 56,500 | 1,359 |
| Secondary school teachers, except special and vocational education | 44.24 | 41.23 | 1,566 | 1,492 | 35.4 | 60,209 | 56,405 | 1,361 |
| Vocational education teachers, secondary school $\qquad$ | 44.46 | 42.31 | 1,530 | 1,455 | 34.4 | 59,552 | 58,122 | 1,340 |
| Special education teachers | 45.00 | 43.47 | 1,595 | 1,529 | 35.4 | 61,965 | 59,800 | 1,377 |
| Special education teachers, preschool, kindergarten, and elementary school .... | 43.00 | 41.85 | 1,529 | 1,504 | 35.6 | 60,273 | 58,523 | 1,402 |
| Special education teachers, middle school $\qquad$ | 42.26 | 41.53 | 1,520 | 1,497 | 36.0 | 58,181 | 56,023 | 1,377 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and library occupations -Continued Special education teachers, secondary school | \$50.24 | \$47.41 | \$1,758 | \$1,745 | 35.0 | \$66,844 | \$65,082 | 1,331 |
| Other teachers and instructors | 51.87 | 52.31 | 1,780 | 1,787 | 34.3 | 67,203 | 68,901 | 1,296 |
| Librarians | 30.52 | 23.91 | 1,118 | 956 | 36.6 | 55,617 | 49,729 | 1,822 |
| Library technicians ............... | 13.94 | 14.22 | 508 | 569 | 36.4 | 25,251 | 23,312 | 1,811 |
| Instructional coordinators ...... | 30.99 | 30.29 | 1,173 | 1,233 | 37.9 | 58,187 | 51,388 | 1,878 |
| Teacher assistants ................. | 14.55 | 12.59 | 514 | 455 | 35.3 | 21,436 | 20,178 | 1,474 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 35.56 | 30.44 | 1,390 | 1,192 | 39.1 | 70,397 | 58,864 | 1,979 |
| Artists and related workers .... | 25.06 | 22.53 | 988 | 816 | 39.4 | 51,375 | 42,432 | 2,050 |
| Designers | 28.33 | 29.81 | 1,123 | 1,154 | 39.7 | 58,413 | 60,000 | 2,062 |
| Graphic designers ............. | 28.25 | 31.25 | 1,100 | 1,250 | 39.0 | 57,213 | 65,000 | 2,026 |
| Actors, producers, and directors $\qquad$ | 88.70 | 63.58 | 3,507 | 3,013 | 39.5 | 182,344 | 156,677 | 2,056 |
| Producers and directors ..... | 88.70 | 63.58 | 3,507 | 3,013 | 39.5 | 182,344 | 156,677 | 2,056 |
| Athletes, coaches, umpires, and related workers ........ | 22.94 | 25.85 | 886 | 927 | 38.6 | 42,746 | 41,001 | 1,863 |
| Coaches and scouts . | 22.94 | 25.85 | 886 | 927 | 38.6 | 42,746 | 41,001 | 1,863 |
| Public relations specialists ..... | 33.58 | 26.56 | 1,309 | 1,062 | 39.0 | 68,093 | 55,241 | 2,028 |
| Writers and editors .............. | 33.28 | 28.75 | 1,278 | 1,150 | 38.4 | 66,432 | 59,804 | 1,996 |
| Editors ............................ | 36.58 | 31.54 | 1,377 | 1,170 | 37.6 | 71,604 | 60,819 | 1,957 |
| Broadcast and sound engineering technicians and radio operators .......... | 32.72 | 32.11 | 1,296 | 1,278 | 39.6 | 67,401 | 66,456 | 2,060 |
| Healthcare practitioner and technical occupations | 33.91 | 29.01 | 1,311 | 1,115 | 38.7 | 67,644 | 57,366 | 1,995 |
| Dietitians and nutritionists ..... | 28.35 | 27.60 | 1,113 | 1,104 | 39.3 | 57,870 | 57,408 | 2,041 |
| Pharmacists ... | 49.73 | 50.61 | 1,955 | 1,997 | 39.3 | 101,671 | 103,834 | 2,044 |
| Physicians and surgeons ........ | 66.20 | 70.79 | 2,650 | 2,787 | 40.0 | 137,806 | 144,927 | 2,082 |
| Internists, general ............. | 65.85 | 71.78 | 2,436 | 2,530 | 37.0 | 126,658 | 131,535 | 1,923 |
| Physician assistants .............. | 40.52 | 39.94 | 1,616 | 1,635 | 39.9 | 84,015 | 85,000 | 2,073 |
| Registered nurses .................. | 34.32 | 33.87 | 1,317 | 1,289 | 38.4 | 67,963 | 66,248 | 1,980 |
| Therapists | 29.47 | 28.54 | 1,138 | 1,133 | 38.6 | 56,983 | 56,605 | 1,933 |
| Occupational therapists ..... | 38.77 | 34.29 | 1,381 | 1,264 | 35.6 | 59,485 | 60,420 | 1,534 |
| Physical therapists ............ | 29.15 | 28.15 | 1,143 | 1,142 | 39.2 | 58,497 | 58,443 | 2,007 |
| Respiratory therapists ........ | 27.91 | 28.75 | 1,099 | 1,122 | 39.4 | 57,131 | 58,344 | 2,047 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued Clinical laboratory technologists and technicians | \$21.79 | \$22.03 | \$851 | \$856 | 39.1 | \$44,264 | \$44,519 | 2,032 |
| Medical and clinical laboratory technologists Medical and clinical laboratory technicians . | 25.75 18.82 | 26.00 17.10 | 997 740 | 1,023 684 | 38.7 39.3 | 51,857 38,492 | 53,196 35,568 | 2,014 2,045 |
| Dental hygienists $\qquad$ <br> Diagnostic related technologists and technicians $\qquad$ | 32.90 24.68 | 33.00 26.01 | 1,021 943 | 1,080 964 | 31.0 38.2 | 53,102 49,059 | 56,160 50,135 | 1,614 1,988 |
| Cardiovascular technologists and technicians $\qquad$ | 17.20 | 15.22 | 667 | 609 | 38.8 | 34,675 | 31,658 | 2,016 |
| Radiologic technologists and technicians $\qquad$ | 24.52 | 25.59 | 941 | 996 | 38.4 | 48,947 | 51,773 | 1,996 |
| Emergency medical technicians and paramedics $\qquad$ | 20.90 | 25.32 | 811 | 964 | 38.8 | 42,181 | 50,135 | 2,018 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 16.30 | 16.40 | 635 | 639 | 39.0 | 33,014 | 33,218 | 2,025 |
| Pharmacy technicians ........ | 15.87 | 16.40 | 622 | 636 | 39.2 | 32,349 | 33,093 | 2,038 |
| Licensed practical and licensed vocational nurses | 19.92 | 19.45 | 766 | 754 | 38.4 | 39,510 | 38,730 | 1,983 |
| Medical records and health information technicians ... | 16.52 | 16.96 | 651 | 672 | 39.4 | 33,853 | 34,964 | 2,049 |
| Miscellaneous health technologists and technicians $\qquad$ | 19.20 | 17.00 | 762 | 680 | 39.7 | 39,598 | 35,360 | 2,062 |
| Occupational health and safety specialists and technicians $\qquad$ | 24.51 | 22.48 | 1,006 | 1,012 | 41.0 | 51,524 | 52,603 | 2,103 |
| Occupational health and safety specialists $\qquad$ | 24.51 | 22.48 | 1,006 | 1,012 | 41.0 | 51,524 | 52,603 | 2,103 |
| Healthcare support occupations $\qquad$ | 13.52 | 12.66 | 513 | 489 | 38.0 | 26,690 | 25,397 | 1,974 |
| Nursing, psychiatric, and home health aides | 13.04 | 12.26 | 504 | 474 | 38.6 | 26,196 | 24,648 | 2,008 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations | \$10.54 | \$9.71 | \$407 | \$360 | 38.7 | \$20,827 | \$18,720 | 1,977 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 18.06 | 17.00 | 772 | 735 | 42.7 | 39,721 | 38,228 | 2,200 |
| Chefs and head cooks ........ | 17.94 | 14.29 | 730 | 643 | 40.7 | 37,947 | 33,429 | 2,115 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 18.07 | 17.28 | 776 | 735 | 42.9 | 39,898 | 38,228 | 2,208 |
| Cooks .................................. | 11.93 | 11.02 | 465 | 437 | 38.9 | 23,586 | 22,360 | 1,977 |
| Cooks, fast food ................ | 10.78 | 8.00 | 405 | 310 | 37.6 | 21,072 | 16,120 | 1,956 |
| Cooks, institution and cafeteria $\qquad$ | 13.57 | 12.25 | 530 | 480 | 39.0 | 26,254 | 24,773 | 1,935 |
| Cooks, restaurant .............. | 11.69 | 11.00 | 455 | 430 | 38.9 | 23,170 | 22,360 | 1,983 |
| Food preparation workers ...... | 11.39 | 10.25 | 433 | 400 | 38.1 | 21,952 | 20,197 | 1,928 |
| Food service, tipped .............. | 5.66 | 4.60 | 211 | 175 | 37.2 | 10,698 | 8,362 | 1,889 |
| Bartenders ........................ | 6.50 | 5.00 | 227 | 200 | 34.8 | 11,700 | 10,400 | 1,799 |
| Waiters and waitresses ...... | 4.75 | 4.02 | 177 | 129 | 37.2 | 8,931 | 6,698 | 1,879 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 8.36 | 7.55 | 326 | 297 | 39.0 | 16,726 | 15,456 | 2,001 |
| Fast food and counter workers $\qquad$ | 9.46 | 8.30 | 354 | 320 | 37.5 | 18,183 | 16,640 | 1,922 |
| Combined food preparation and serving workers, including fast food ....... | 9.76 | 9.00 | 361 | 324 | 37.0 | 18,547 | 16,865 | 1,901 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 9.16 | 7.50 | 348 | 299 | 38.0 | 17,805 | 15,573 | 1,945 |
| Food servers, nonrestaurant ... | 12.44 | 12.30 | 478 | 461 | 38.4 | 24,841 | 23,985 | 1,997 |
| Dishwashers ....... | 8.62 | 8.50 | 336 | 320 | 39.0 | 17,453 | 16,640 | 2,024 |
| Building and grounds cleaning and maintenance occupations | 15.52 | 14.96 | 614 | 591 | 39.6 | 31,252 | 30,264 | 2,014 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 24.97 | 21.61 | 991 | 878 | 39.7 | 51,533 | 45,635 | 2,064 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Sales and related occupations \\
-Continued \\
Miscellaneous sales and related workers \(\qquad\)
\end{tabular} \& \$19.73 \& \$15.90 \& \$781 \& \$646 \& 39.6 \& \$40,597 \& \$33,584 \& 2,057 \\
\hline Office and administrative support occupations \(\qquad\) First-line supervisors/managers of office and administrative support workers \(\qquad\) \& 17.92
25.14 \& 16.87 \& 689
967 \& 645
912 \& 38.4
38.5 \& 35,687
50,283 \& 33,488

47,405 \& 1,991
2,000 \\
\hline Switchboard operators, including answering service $\qquad$ \& 15.87 \& 17.00 \& 599 \& 621 \& 37.7 \& 31,134 \& 32,273 \& 1,962 \\
\hline Financial clerks .................... \& 16.51 \& 15.49 \& 643 \& 615 \& 38.9 \& 33,427 \& 31,990 \& 2,025 \\
\hline Bill and account collectors Billing and posting clerks \& 17.46 \& 17.01 \& 685 \& 650 \& 39.2 \& 35,626 \& 33,794 \& 2,040 \\
\hline and machine operators \& 16.23 \& 15.49 \& 627 \& 610 \& 38.6 \& 32,572 \& 31,704 \& 2,007 \\
\hline Bookkeeping, accounting, and auditing clerks \& 17.76 \& 17.25 \& 688 \& 673 \& 38.8 \& 35,793 \& 35,000 \& 2,015 \\
\hline Payroll and timekeeping clerks $\qquad$ \& 18.59 \& 18.90 \& 732 \& 709 \& 39.4 \& 38,057 \& 36,863 \& 2,047 \\
\hline Procurement clerks ............ \& 17.85 \& 17.00 \& 709 \& 680 \& 39.7 \& 36,852 \& 35,360 \& 2,065 \\
\hline Tellers ..................... \& 12.15 \& 11.50 \& 477 \& 460 \& 39.3 \& 24,817 \& 23,920 \& 2,043 \\
\hline Brokerage clerks .................. \& 22.79 \& 20.75 \& 860 \& 830 \& 37.7 \& 44,732 \& 43,162 \& 1,963 \\
\hline Court, municipal, and license clerks $\qquad$ \& 23.36 \& 21.74 \& 830 \& 780 \& 35.5 \& 43,196 \& 40,566 \& 1,849 \\
\hline Credit authorizers, checkers, and clerks $\qquad$ \& 18.94 \& 17.79 \& 747 \& 721 \& 39.5 \& 38,850 \& 37,500 \& 2,052 \\
\hline Customer service representatives \& 17.46 \& 15.75 \& 687 \& 630 \& 39.3 \& 35,580 \& 32,760 \& 2,038 \\
\hline Eligibility interviewers, government programs \& 17.99 \& 15.47 \& 662 \& 619 \& 36.8 \& 34,433 \& 32,178 \& 1,914 \\
\hline File clerks ........................... \& 12.41 \& 12.45 \& 482 \& 480 \& 38.9 \& 25,073 \& 24,939 \& 2,021 \\
\hline Hotel, motel, and resort desk clerks $\qquad$ \& 10.59 \& 11.00 \& 423 \& 440 \& 40.0 \& 22,019 \& 22,880 \& 2,080 \\
\hline Interviewers, except eligibility and loan \& 16.34 \& 15.94 \& 609 \& 588 \& 37.3 \& 31,656 \& 30,576 \& 1,938 \\
\hline Library assistants, clerical ..... \& 16.26 \& 15.51 \& 613 \& 620 \& 37.7 \& 30,266 \& 29,900 \& 1,862 \\
\hline Loan interviewers and clerks \& 17.98 \& 17.31 \& 704 \& 686 \& 39.1 \& 36,601 \& 35,693 \& 2,036 \\
\hline Order clerks ......................... \& 14.75 \& 14.30 \& 589 \& 562 \& 39.9 \& 30,124 \& 29,120 \& 2,042 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Human resources assistants, except payroll and timekeeping $\qquad$ | \$20.12 | \$18.74 | \$778 | \$738 | 38.7 | \$40,442 | \$38,362 | 2,010 |
| Receptionists and information clerks $\qquad$ | 14.03 | 13.42 | 539 | 520 | 38.4 | 27,800 | 26,998 | 1,981 |
| Couriers and messengers ....... | 10.57 | 9.00 | 403 | 360 | 38.2 | 20,971 | 18,720 | 1,984 |
| Dispatchers $\qquad$ <br> Police, fire, and ambulance dispatchers $\qquad$ | 23.86 | 20.50 | 946 | 830 | 39.7 | 49,191 | 43,160 | 2,062 |
|  | 19.49 | 18.32 | 751 | 714 | 38.6 | 39,075 | 37,153 | 2,005 |
| Dispatchers, except police, fire, and ambulance ..... | 24.75 | 20.50 | 987 | 902 | 39.9 | 51,322 | 46,914 | 2,074 |
| Production, planning, and expediting clerks $\qquad$ | 18.83 | 18.33 | 745 | 711 | 39.6 | 38,755 | 36,991 | 2,058 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.24 | 12.30 | 527 | 491 | 39.9 | 27,417 | 25,542 | 2,071 |
| Stock clerks and order fillers Secretaries and administrative assistants $\qquad$ | 13.04 | 12.61 | 512 | 504 | 39.3 | 26,631 | 26,227 | 2,042 |
|  | 21.75 | 20.60 | 821 | 769 | 37.8 | 42,408 | 40,000 | 1,950 |
| Executive secretaries and administrative assistants $\qquad$ | 23.53 | 22.06 | 884 | 833 | 37.6 | 45,944 | 43,347 | 1,953 |
| Legal secretaries ............... | 26.28 | 27.01 | 972 | 1,000 | 37.0 | 50,536 | 51,997 | 1,923 |
| Medical secretaries ........... | 16.46 | 17.35 | 624 | 633 | 37.9 | 32,428 | 32,909 | 1,970 |
| Secretaries, except legal, medical, and executive | 19.43 | 18.27 | 743 | 707 | 38.2 | 37,959 | 36,777 | 1,954 |
| Computer operators .............. | 19.46 | 19.90 | 730 | 756 | 37.5 | 37,943 | 39,312 | 1,950 |
| Data entry and information processing workers | 15.42 | 14.05 | 574 | 527 | 37.2 | 29,744 | 27,456 | 1,929 |
| Data entry keyers ............. | 13.89 | 12.45 | 518 | 444 | 37.3 | 26,913 | 23,108 | 1,938 |
| Word processors and typists $\qquad$ | 18.88 | 16.75 | 699 | 643 | 37.0 | 36,020 | 33,434 | 1,908 |
| Insurance claims and policy processing clerks | 18.08 | 16.75 | 695 | 638 | 38.5 | 36,155 | 33,201 | 2,000 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 13.85 | 12.75 | 530 | 510 | 38.3 | 27,580 | 26,520 | 1,992 |
| Office clerks, general ............ | 16.45 | 16.18 | 624 | 602 | 38.0 | 32,238 | 31,200 | 1,960 |
| Office machine operators, except computer | 13.64 | 12.63 | 527 | 505 | 38.6 | 27,400 | 26,275 | 2,009 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations | \$26.25 | \$24.00 | \$1,035 | \$960 | 39.4 | \$52,847 | \$49,050 | 2,013 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 35.24 | 31.86 | 1,393 | 1,252 | 39.5 | 71,198 | 66,040 | 2,021 |
| Brickmasons, blockmasons, and stonemasons | 27.77 | 27.73 | 1,109 | 1,109 | 39.9 | 56,071 | 53,249 | 2,019 |
| Brickmasons and blockmasons | 27.77 | 27.73 | 1,109 | 1,109 | 39.9 | 56,071 | 53,249 | 2,019 |
| Carpenters ........................... | 25.43 | 24.00 | 1,008 | 960 | 39.7 | 50,870 | 49,920 | 2,001 |
| Construction laborers ............ | 23.09 | 24.80 | 917 | 992 | 39.7 | 42,687 | 41,068 | 1,849 |
| Construction equipment operators | 24.08 | 21.91 | 955 | 876 | 39.7 | 49,682 | 45,573 | 2,063 |
| Operating engineers and other construction equipment operators .... | 24.68 | 23.00 | 980 | 898 | 39.7 | 50,981 | 46,696 | 2,066 |
| Electricians ......................... | 32.36 | 29.10 | 1,246 | 1,187 | 38.5 | 64,793 | 61,734 | 2,002 |
| Painters and paperhangers ..... | 21.54 | 15.50 | 824 | 629 | 38.3 | 42,839 | 32,240 | 1,989 |
| Painters, construction and maintenance | 21.54 | 15.50 | 824 | 629 | 38.3 | 42,839 | 32,240 | 1,989 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 31.93 | 29.01 | 1,266 | 1,160 | 39.7 | 65,854 | 60,341 | 2,062 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 32.49 | 30.53 | 1,288 | 1,221 | 39.6 | 66,953 | 63,502 | 2,061 |
| Roofers ... | 20.70 | 19.50 | 807 | 760 | 39.0 | 38,588 | 31,980 | 1,864 |
| Sheet metal workers | 25.49 | 21.85 | 1,009 | 860 | 39.6 | 52,393 | 44,720 | 2,055 |
| Structural iron and steel workers $\qquad$ | 36.64 | 31.23 | 1,466 | 1,249 | 40.0 | 76,211 | 64,948 | 2,080 |
| Helpers, construction trades .. | 13.28 | 12.00 | 531 | 480 | 40.0 | 27,345 | 24,960 | 2,059 |
| Construction and building inspectors | 22.40 | 21.25 | 889 | 850 | 39.7 | 46,255 | 44,200 | 2,065 |
| Highway maintenance workers $\qquad$ | 17.27 | 17.10 | 687 | 684 | 39.8 | 35,730 | 35,558 | 2,069 |
| Miscellaneous construction and related workers | 25.18 | 24.94 | 996 | 998 | 39.6 | 49,939 | 47,348 | 1,983 |
| Installation, maintenance, and repair occupations | 22.28 | 20.64 | 889 | 823 | 39.9 | 46,196 | 42,765 | 2,073 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Installation, maintenance, and repair occupations -Continued <br> First-line supervisors/managers of mechanics, installers, and repairers | \$30.40 | \$28.03 | \$1,218 | \$1,108 | 40.0 | \$63,300 | \$57,616 | 2,082 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 17.89 | 17.00 | 714 | 680 | 39.9 | 37,142 | 35,360 | 2,076 |
| Electrical and electronics repairers, powerhouse, substation, and relay .... | 29.05 | 29.38 | 1,162 | 1,175 | 40.0 | 60,416 | 61,110 | 2,080 |
| Security and fire alarm systems installers $\qquad$ | 21.52 | 22.02 | 855 | 881 | 39.7 | 44,478 | 45,800 | 2,067 |
| Aircraft mechanics and service technicians | 26.50 | 27.69 | 1,060 | 1,108 | 40.0 | 55,110 | 57,595 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 16.63 | 15.96 | 666 | 638 | 40.0 | 34,617 | 33,197 | 2,081 |
| Automotive body and related repairers | 15.50 | 13.00 | 620 | 520 | 40.0 | 32,248 | 27,040 | 2,080 |
| Automotive service technicians and mechanics $\qquad$ | 17.31 | 17.00 | 693 | 680 | 40.0 | 36,041 | 35,360 | 2,082 |
| Bus and truck mechanics and diesel engine specialists ... | 21.65 | 20.50 | 866 | 820 | 40.0 | 45,042 | 42,640 | 2,080 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 20.83 | 20.60 | 853 | 824 | 41.0 | 44,377 | 42,848 | 2,131 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 22.37 | 22.36 | 895 | 894 | 40.0 | 46,533 | 46,507 | 2,080 |
| Control and valve installers and repairers $\qquad$ | 27.03 | 25.34 | 1,081 | 1,014 | 40.0 | 56,221 | 52,707 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 23.29 | 25.00 | 931 | 1,000 | 40.0 | 48,414 | 52,000 | 2,079 |
| Home appliance repairers ...... | 20.85 | 18.20 | 834 | 728 | 40.0 | 43,367 | 37,856 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers ....... | 21.02 | 19.64 | 836 | 785 | 39.7 | 43,365 | 40,843 | 2,063 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued Industrial machinery mechanics $\qquad$ | \$21.00 | \$19.46 | \$846 | \$778 | 40.3 | \$44,003 | \$40,477 | 2,095 |
| Maintenance and repair workers, general | 21.24 | 19.65 | 838 | 785 | 39.5 | 43,486 | 40,843 | 2,047 |
| Maintenance workers, machinery $\qquad$ | 19.25 | 17.95 | 770 | 718 | 40.0 | 39,946 | 37,170 | 2,075 |
| Millwrights ...................... | 23.96 | 21.03 | 955 | 841 | 39.9 | 49,661 | 43,742 | 2,072 |
| Line installers and repairers ... Electrical power-line | 31.96 | 32.94 | 1,279 | 1,318 | 40.0 | 66,487 | 68,515 | 2,080 |
| installers and repairers | 34.84 | 36.23 | 1,393 | 1,449 | 40.0 | 72,459 | 75,358 | 2,080 |
| installers and repairers | 28.26 | 29.93 | 1,130 | 1,197 | 40.0 | 58,775 | 62,248 | 2,080 |
| Precision instrument and equipment repairers $\qquad$ | 25.04 | 29.28 | 984 | 1,131 | 39.3 | 51,152 | 58,793 | 2,043 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | 18.37 | 19.07 | 722 | 763 | 39.3 | 37,562 | 39,666 | 2,045 |
| Helpers--installation, maintenance, and repair workers $\qquad$ | 15.48 | 17.90 | 619 | 716 | 40.0 | 32,208 | 37,232 | 2,080 |
| Production occupations .......... | 16.44 | 15.61 | 654 | 620 | 39.8 | 33,891 | 32,240 | 2,061 |
| First-line supervisors/managers of production and operating workers $\qquad$ | 24.07 | 24.04 | 965 | 966 | 40.1 | 50,140 | 50,207 | 2,083 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 16.24 | 16.37 | 648 | 655 | 39.9 | 33,707 | 34,050 | 2,075 |
| Coil winders, tapers, and finishers | 15.39 | 12.75 | 615 | 510 | 40.0 | 32,005 | 26,520 | 2,080 |
| Electrical and electronic equipment assemblers .. <br> Electromechanical | 14.59 | 13.74 | 584 | 550 | 40.0 | 30,343 | 28,579 | 2,080 |
| equipment assemblers .. <br> Miscellaneous assemblers and | 17.42 | 17.90 | 694 | 716 | 39.8 | 36,089 | 37,232 | 2,072 |
| fabricators | 12.24 | 11.40 | 486 | 456 | 39.7 | 25,261 | 23,710 | 2,063 |
| Team assemblers .............. | 14.44 | 14.24 | 578 | 570 | 40.0 | 29,962 | 29,619 | 2,075 |
| Bakers | 20.31 | 15.00 | 801 | 563 | 39.4 | 41,644 | 29,250 | 2,050 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annua ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Butchers and other meat, poultry, and fish processing workers $\qquad$ | \$15.50 | \$13.55 | \$614 | \$542 | 39.6 | \$31,943 | \$28,184 | 2,060 |
| Butchers and meat cutters .. | 16.95 | 15.90 | 669 | 636 | 39.5 | 34,795 | 33,072 | 2,053 |
| processing workers .......... | 13.99 | 14.08 | 551 | 562 | 39.4 | 28,662 | 29,224 | 2,048 |
| Food batchmakers ............. | 15.08 | 14.65 | 587 | 586 | 38.9 | 30,504 | 30,472 | 2,023 |
| Food cooking machine operators and tenders ... | 16.76 | 17.79 | 671 | 712 | 40.0 | 34,869 | 37,003 | 2,080 |
| Computer control programmers and operators $\qquad$ | 16.34 | 15.75 | 654 | 630 | 40.0 | 33,962 | 32,760 | 2,079 |
| Computer-controlled machine tool operators, metal and plastic .......... | 16.19 | 15.50 | 647 | 620 | 40.0 | 33,644 | 31,420 | 2,078 |
| Forming machine setters, operators, and tenders, metal and plastic $\qquad$ | 17.00 | 17.12 | 680 | 685 | 40.0 | 35,366 | 35,610 | 2,080 |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic $\qquad$ | 19.24 | 19.57 | 769 | 783 | 40.0 | 40,010 | 40,706 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 16.99 | 16.50 | 677 | 656 | 39.8 | 35,175 | 34,112 | 2,070 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 15.21 | 14.89 | 600 | 595 | 39.4 | 31,188 | 30,925 | 2,050 |
| Drilling and boring machine tool setters, operators, and tenders, metal and plastic | 19.24 | 16.94 | 769 | 678 | 40.0 | 40,013 | 35,235 | 2,080 |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 17.02 | 16.65 | 681 | 666 | 40.0 | 35,377 | 34,632 | 2,079 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations <br> -Continued <br> Truck drivers, light or delivery services | \$16.82 | \$14.68 | \$661 | \$555 | 39.3 | \$34,347 | \$28,860 | 2,042 |
| Taxi drivers and chauffeurs ... | 11.10 | 9.00 | 431 | 315 | 38.9 | 22,284 | 16,376 | 2,008 |
| Parking lot attendants ........ | 8.44 | 8.00 | 306 | 280 | 36.3 | 15,310 | 14,560 | 1,814 |
| Transportation inspectors ...... | 26.26 | 23.31 | 1,044 | 932 | 39.8 | 54,304 | 48,487 | 2,068 |
| Crane and tower operators ..... | 23.10 | 22.71 | 924 | 908 | 40.0 | 48,038 | 47,237 | 2,080 |
| Dredge, excavating, and loading machine operators | 18.14 | 16.00 | 726 | 640 | 40.0 | 37,738 | 33,280 | 2,080 |
| Industrial truck and tractor operators $\qquad$ | 16.26 | 15.59 | 649 | 624 | 39.9 | 33,329 | 32,427 | 2,050 |
| Laborers and material movers, hand | 11.99 | 10.90 | 477 | 436 | 39.8 | 24,653 | 21,877 | 2,056 |
| Cleaners of vehicles and equipment | 11.73 | 10.50 | 470 | 431 | 40.0 | 24,425 | 22,422 | 2,082 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 12.00 | 10.90 | 479 | 431 | 39.9 | 24,670 | 21,840 | 2,055 |
| Machine feeders and offbearers $\qquad$ | 15.07 | 13.30 | 587 | 550 | 39.0 | 30,499 | 28,600 | 2,024 |
| Packers and packagers, hand $\qquad$ | 11.24 | 10.63 | 445 | 418 | 39.6 | 23,132 | 21,742 | 2,058 |
| Refuse and recyclable material collectors | 13.54 | 10.13 | 624 | 533 | 46.0 | 32,015 | 27,700 | 2,364 |

[^0]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$23.61 | \$18.50 | \$926 | \$730 | 39.2 | \$47,643 | \$37,669 | 2,018 |
| Management occupations $\qquad$ General and operations | 50.40 | 41.67 | 2,005 | 1,708 | 39.8 | 104,107 | 88,799 | 2,066 |
| managers ........... | 55.81 | 50.17 | 2,304 | 2,007 | 41.3 | 119,783 | 104,360 | 2,146 |
| Marketing and sales managers | 52.53 | 52.89 | 2,059 | 1,940 | 39.2 | 107,074 | 100,882 | 2,038 |
| Marketing managers ......... | 54.61 | 54.66 | 2,086 | 1,923 | 38.2 | 108,464 | 100,000 | 1,986 |
| Sales managers ................ | 48.73 | 48.50 | 2,007 | 2,075 | 41.2 | 104,341 | 107,925 | 2,141 |
| Public relations managers ...... | 63.99 | 54.52 | 2,360 | 1,921 | 36.9 | 122,736 | 99,877 | 1,918 |
| Administrative services managers $\qquad$ | 32.01 | 30.57 | 1,257 | 1,223 | 39.3 | 65,350 | 63,579 | 2,042 |
| Computer and information systems managers | 64.06 | 59.42 | 2,536 | 2,377 | 39.6 | 131,866 | 123,600 | 2,058 |
| Financial managers ............... | 52.13 | 42.69 | 2,073 | 1,718 | 39.8 | 107,053 | 89,355 | 2,053 |
| Human resources managers ... Compensation and benefits | 38.96 | 39.62 | 1,526 | 1,563 | 39.2 | 79,331 | 81,286 | 2,036 |
| managers | 36.09 | 35.02 | 1,413 | 1,563 | 39.2 | 73,472 | 81,286 | 2,036 |
| Industrial production managers $\qquad$ | 46.66 | 41.73 | 1,866 | 1,669 | 40.0 | 97,048 | 86,792 | 2,080 |
| Purchasing managers ............ | 51.25 | 45.67 | 2,041 | 1,827 | 39.8 | 106,151 | 94,994 | 2,071 |
| Transportation, storage, and distribution managers ...... | 48.46 | 38.67 | 1,926 | 1,547 | 39.7 | 100,142 | 80,434 | 2,066 |
| Education administrators ...... | 31.97 | 30.52 | 1,277 | 1,221 | 40.0 | 66,031 | 63,475 | 2,065 |
| Education administrators, postsecondary | 39.06 | 31.27 | 1,487 | 1,177 | 38.1 | 77,306 | 61,224 | 1,979 |
| Engineering managers .......... | 49.55 | 45.68 | 1,988 | 1,927 | 40.1 | 103,394 | 100,182 | 2,087 |
| Food service managers ......... | 37.95 | 38.46 | 1,557 | 1,538 | 41.0 | 80,942 | 80,001 | 2,133 |
| Medical and health services managers $\qquad$ | 42.52 | 35.68 | 1,629 | 1,444 | 38.3 | 84,733 | 75,067 | 1,993 |
| Social and community service managers $\qquad$ | 31.65 | 24.63 | 1,210 | 962 | 38.2 | 62,940 | 50,001 | 1,988 |
| Business and financial operations occupations | 33.06 | 28.85 | 1,293 | 1,135 | 39.1 | 67,221 | 59,012 | 2,034 |
| Buyers and purchasing agents Wholesale and retail | 26.85 | 25.72 | 1,058 | 973 | 39.4 | 55,031 | 50,619 | 2,050 |
| buyers, except farm products $\qquad$ | 27.41 | 26.44 | 1,067 | 962 | 38.9 | 55,486 | 50,001 | 2,024 |
| Purchasing agents, except wholesale, retail, and farm products $\qquad$ | 26.26 | 25.72 | 1,049 | 1,046 | 39.9 | 54,532 | 54,413 | 2,076 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 27.32 | 26.10 | 1,048 | 979 | 38.4 | 54,514 | 50,901 | 1,995 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Life, physical, and social science occupations -Continued Market and survey researchers $\qquad$ | \$24.11 | \$23.61 | \$941 | \$944 | 39.0 | \$48,950 | \$49,100 | 2,030 |
| Market research analysts | 24.11 | 23.61 | 941 | 944 | 39.0 | 48,950 | 49,100 | 2,030 |
| Psychologists ...................... | 34.98 | 28.72 | 1,359 | 1,081 | 38.8 | 61,471 | 60,919 | 1,757 |
| Clinical, counseling, and school psychologists .... | 34.98 | 28.72 | 1,359 | 1,081 | 38.8 | 61,471 | 60,919 | 1,757 |
| Chemical technicians ............ | 26.13 | 28.66 | 1,044 | 1,146 | 40.0 | 54,238 | 59,607 | 2,076 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 20.62 | 18.04 | 808 | 711 | 39.2 | 42,025 | 36,962 | 2,038 |
| Community and social services occupations | 19.82 | 17.33 | 749 | 675 | 37.8 | 38,470 | 35,000 | 1,941 |
| Counselors ......................... | 20.06 | 17.33 | 772 | 693 | 38.5 | 39,229 | 36,046 | 1,955 |
| Substance abuse and behavioral disorder counselors $\qquad$ | 16.42 | 16.82 | 642 | 631 | 39.1 | 33,122 | 32,795 | 2,017 |
| Educational, vocational, and school counselors .. | 25.90 | 20.87 | 951 | 771 | 36.7 | 46,804 | 40,000 | 1,807 |
| Social workers ..................... | 22.19 | 21.78 | 819 | 772 | 36.9 | 42,076 | 40,167 | 1,896 |
| Child, family, and school social workers $\qquad$ | 20.94 | 20.73 | 749 | 796 | 35.8 | 37,158 | 36,402 | 1,774 |
| Medical and public health social workers $\qquad$ | 26.60 | 28.92 | 986 | 1,012 | 37.1 | 51,288 | 52,625 | 1,928 |
| Mental health and substance abuse social workers $\qquad$ | 20.48 | 17.31 | 763 | 673 | 37.2 | 39,659 | 35,000 | 1,936 |
| Miscellaneous community and social service specialists $\qquad$ | 16.66 | 14.21 | 635 | 551 | 38.1 | 33,009 | 28,642 | 1,982 |
| Social and human service assistants $\qquad$ | 13.57 | 13.32 | 524 | 501 | 38.6 | 27,247 | 26,072 | 2,008 |
| Legal occupations .................. | 43.37 | 32.99 | 1,698 | 1,154 | 39.1 | 88,060 | 60,000 | 2,031 |
| Lawyers ............................. | 57.46 | 48.95 | 2,282 | 2,102 | 39.7 | 118,689 | 109,306 | 2,066 |
| Paralegals and legal assistants | 22.24 | 21.05 | 846 | 842 | 38.0 | 43,978 | 43,780 | 1,978 |
| Education, training, and library occupations | 32.62 | 26.28 | 1,196 | 869 | 36.7 | 52,204 | 41,900 | 1,600 |
| Postsecondary teachers .......... | 55.30 | 47.94 | 2,094 | 1,900 | 37.9 | 84,685 | 73,242 | 1,531 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \multicolumn{9}{|l|}{\begin{tabular}{c|c|c|c|c|c|c|c}
\begin{tabular}{c} 
Education, training, and \\
library occupations \\
-Continued \\
Preschool teachers, \\
except special \\
education ..................
\end{tabular} \& \(\$ 18.73\) \& \(\$ 15.63\) \& \(\$ 643\) \& \(\$ 640\) \& \& \& \\
\hline 34.3 \& \(\$ 30,678\) \& \(\$ 33,280\) \& 1,638
\end{tabular}} \\
\hline Elementary and middle school teachers \(\qquad\) Elementary school teachers, except special education ..... \& 25.88
27.49 \& 24.64
27.14 \& 968
1,024 \& 950
1,039 \& 37.4
37.2 \& 37,827
39,959 \& 37,796
40,230 \& 1,461
1,453 \\
\hline Secondary school teachers Secondary school teachers, except special and vocational education \& 48.53 \& 46.45 \& 1,638
1,638 \& 1,569
1,569 \& 33.7
33.7 \& 61,196
61,196 \& 57,391
57,391 \& 1,261

1,261 \\
\hline Special education teachers \& 35.31 \& 26.96 \& 1,270 \& 1,031 \& 36.0 \& 50,370 \& 43,028 \& 1,426 \\
\hline Librarians ............................ \& 31.84 \& 21.98 \& 1,142 \& 809 \& 35.9 \& 57,708 \& 41,699 \& 1,813 \\
\hline Teacher assistants ................ \& 10.49 \& 10.30 \& 401 \& 388 \& 38.3 \& 20,024 \& 19,864 \& 1,909 \\
\hline \multicolumn{9}{|l|}{} \\
\hline Artists and related workers .... \& 25.06 \& 22.53 \& 988 \& 816 \& 39.4 \& 51,375 \& 42,432 \& 2,050 \\
\hline Designers ............................ \& 28.29 \& 29.58 \& 1,124 \& 1,154 \& 39.7 \& 58,426 \& 60,000 \& 2,065 \\
\hline Graphic designers ............. \& 28.16 \& 31.25 \& 1,100 \& 1,250 \& 39.1 \& 57,208 \& 65,000 \& 2,032 \\
\hline Actors, producers, and directors $\qquad$ \& 88.70 \& 63.58 \& 3,507 \& 3,013 \& 39.5 \& 182,344 \& 156,677 \& 2,056 \\
\hline Producers and directors ..... \& 88.70 \& 63.58 \& 3,507 \& 3,013 \& 39.5 \& 182,344 \& 156,677 \& 2,056 \\
\hline Athletes, coaches, umpires, and related workers $\qquad$ \& 22.94 \& 25.85 \& 886 \& 927 \& 38.6 \& 42,746 \& 41,001 \& 1,863 \\
\hline Coaches and scouts ............ \& 22.94 \& 25.85 \& 886 \& 927 \& 38.6 \& 42,746 \& 41,001 \& 1,863 \\
\hline Public relations specialists ..... \& 36.07 \& 31.03 \& 1,406 \& 1,164 \& 39.0 \& 73,118 \& 60,509 \& 2,027 \\
\hline Writers and editors ............... \& 33.20 \& 28.75 \& 1,275 \& 1,150 \& 38.4 \& 66,300 \& 59,804 \& 1,997 \\
\hline Editors ............................. \& 36.56 \& 29.24 \& 1,376 \& 1,170 \& 37.6 \& 71,568 \& 60,819 \& 1,958 \\
\hline Healthcare practitioner and technical occupations \& 34.01 \& 29.01 \& 1,315 \& 1,112 \& 38.7 \& 68,154 \& 57,518 \& 2,004 \\
\hline Dietitians and nutritionists ..... \& 28.35 \& 27.60 \& 1,113 \& 1,104 \& 39.3 \& 57,870 \& 57,408 \& 2,041 \\
\hline Pharmacists ......................... \& 49.57 \& 50.32 \& 1,951 \& 1,997 \& 39.4 \& 101,455 \& 103,834 \& 2,047 \\
\hline Physicians and surgeons ....... \& 69.57 \& 73.32 \& 2,748 \& 2,788 \& 39.5 \& 142,918 \& 144,997 \& 2,054 \\
\hline Internists, general ............. \& 65.85 \& 71.78 \& 2,436 \& 2,530 \& 37.0 \& 126,658 \& 131,535 \& 1,923 \\
\hline Physician assistants ............. \& 40.52 \& 39.94 \& 1,616 \& 1,635 \& 39.9 \& 84,015 \& 85,000 \& 2,073 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Registered nurses $\qquad$ | \$34.51 | \$34.20 | \$1,325 | \$1,307 | 38.4 | \$68,804 | \$67,899 | 1,994 |
| Therapists ....................... | 28.24 | 27.95 | 1,100 | 1,100 | 39.0 | 56,076 | 54,288 | 1,985 |
| Physical therapists ............ | 28.67 | 24.50 | 1,125 | 1,052 | 39.2 | 57,746 | 57,221 | 2,014 |
| Respiratory therapists ........ | 27.38 | 28.05 | 1,088 | 1,095 | 39.7 | 56,599 | 56,929 | 2,067 |
| Clinical laboratory technologists and technicians $\qquad$ | 21.80 | 22.03 | 852 | 856 | 39.1 | 44,308 | 44,519 | 2,032 |
| Medical and clinical laboratory technologists Medical and clinical | 25.75 | 26.00 | 997 | 1,023 | 38.7 | 51,857 | 53,196 | 2,014 |
| laboratory technicians .. | 18.80 | 17.00 | 740 | 684 | 39.4 | 38,480 | 35,568 | 2,046 |
| Dental hygienists ................. | 32.90 | 33.00 | 1,021 | 1,080 | 31.0 | 53,102 | 56,160 | 1,614 |
| Diagnostic related technologists and technicians $\qquad$ | 24.47 | 25.59 | 942 | 959 | 38.5 | 48,990 | 49,853 | 2,002 |
| Cardiovascular technologists and technicians $\qquad$ | 16.54 | 13.11 | 648 | 520 | 39.2 | 33,702 | 27,040 | 2,037 |
| Radiologic technologists and technicians $\qquad$ | 24.13 | 24.78 | 934 | 981 | 38.7 | 48,587 | 51,002 | 2,013 |
| Emergency medical technicians and paramedics $\qquad$ | 20.77 | 25.32 | 805 | 964 | 38.8 | 41,883 | 50,135 | 2,017 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 16.24 | 16.12 | 633 | 636 | 39.0 | 32,939 | 33,093 | 2,028 |
| Pharmacy technicians ........ | 15.75 | 15.91 | 619 | 636 | 39.3 | 32,184 | 33,093 | 2,043 |
| Licensed practical and licensed vocational nurses | 19.93 | 19.28 | 764 | 750 | 38.3 | 39,389 | 38,511 | 1,976 |
| Medical records and health information technicians ... | 16.52 | 16.96 | 651 | 672 | 39.4 | 33,853 | 34,964 | 2,049 |
| technologists and technicians $\qquad$ | 19.20 | 17.00 | 762 | 680 | 39.7 | 39,598 | 35,360 | 2,062 |
| Healthcare support occupations | 13.10 | 12.26 | 495 | 472 | 37.8 | 25,734 | 24,523 | 1,965 |
| Nursing, psychiatric, and home health aides | 12.41 | 11.54 | 478 | 453 | 38.5 | 24,832 | 23,531 | 2,002 |
| Home health aides .... | 10.58 | 9.90 | 409 | 396 | 38.6 | 21,267 | 20,592 | 2,010 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued Nursing aides, orderlies, and attendants $\qquad$ | \$13.50 | \$12.73 | \$519 | \$497 | 38.4 | \$26,964 | \$25,854 | 1,998 |
| Psychiatric aides ............... | 11.22 | 10.40 | 430 | 394 | 38.3 | 22,359 | 20,475 | 1,993 |
| Miscellaneous healthcare support occupations | 14.74 | 15.38 | 533 | 510 | 36.1 | 27,695 | 26,520 | 1,879 |
| Dental assistants ............... | 16.74 | 15.75 | 541 | 504 | 32.3 | 28,149 | 26,208 | 1,682 |
| Medical assistants ............. | 13.67 | 12.44 | 501 | 492 | 36.7 | 26,070 | 25,584 | 1,906 |
| Medical equipment preparers $\qquad$ | 17.20 | 18.01 | 674 | 630 | 39.2 | 35,064 | 32,778 | 2,039 |
| Medical transcriptionists ... | 14.87 | 15.33 | 554 | 563 | 37.2 | 28,788 | 29,250 | 1,936 |
| Protective service occupations <br> Security guards and gaming | 14.36 | 12.00 | 561 | 460 | 39.1 | 28,780 | 23,504 | 2,004 |
| surveillance officers ...... | 11.68 | 10.25 | 460 | 404 | 39.3 | 23,895 | 21,008 | 2,046 |
| Security guards ................. | 11.68 | 10.25 | 460 | 404 | 39.3 | 23,895 | 21,008 | 2,046 |
| Food preparation and serving related occupations $\qquad$ | 10.39 | 9.50 | 403 | 360 | 38.8 | 20,702 | 18,601 | 1,992 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 18.03 | 15.78 | 774 | 735 | 42.9 | 40,117 | 38,228 | 2,225 |
| Chefs and head cooks ........ | 17.94 | 14.29 | 730 | 643 | 40.7 | 37,947 | 33,429 | 2,115 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 18.03 | 17.00 | 779 | 735 | 43.2 | 40,346 | 38,228 | 2,237 |
| Cooks ................................. | 11.85 | 11.00 | 463 | 437 | 39.0 | 23,594 | 22,360 | 1,991 |
| Cooks, fast food ................ | 10.78 | 8.00 | 405 | 310 | 37.6 | 21,072 | 16,120 | 1,956 |
| Cooks, institution and cafeteria $\qquad$ | 13.36 | 12.00 | 527 | 476 | 39.5 | 26,581 | 24,773 | 1,989 |
| Cooks, restaurant .............. | 11.69 | 11.00 | 455 | 430 | 38.9 | 23,170 | 22,360 | 1,983 |
| Food preparation workers ...... | 11.14 | 10.00 | 430 | 390 | 38.6 | 22,135 | 20,197 | 1,986 |
| Food service, tipped .............. | 5.64 | 4.60 | 210 | 175 | 37.2 | 10,660 | 8,320 | 1,891 |
| Bartenders ........................ | 6.50 | 5.00 | 227 | 200 | 34.8 | 11,700 | 10,400 | 1,799 |
| Waiters and waitresses ...... | 4.75 | 4.02 | 177 | 129 | 37.2 | 8,931 | 6,698 | 1,879 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 8.27 | 7.43 | 323 | 297 | 39.0 | 16,686 | 15,456 | 2,016 |
| Fast food and counter workers $\qquad$ | 9.07 | 8.20 | 341 | 313 | 37.6 | 17,750 | 16,277 | 1,957 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Food preparation and serving related occupations \\
-Continued \\
Combined food preparation and serving workers, including fast food \(\qquad\) Counter attendants, cafeteria, food concession, and coffee shop \(\qquad\) \\
Food servers, nonrestaurant Dishwashers \(\qquad\)
\end{tabular} \& \(\$ 9.27\)

8.88
12.44
8.62 \& $\$ 8.50$

7.49
12.30
8.50 \& $\$ 344$

339
478
336 \& $\$ 322$

299
461
320 \& 37.1

38.2
38.4
39.0 \& $\$ 17,867$

17,635
24,841
17,453 \& $\$ 16,744$

15,573
23,985
16,640 \& 1,928

1,986
1,997
2,024 \\

\hline | Building and grounds cleaning and maintenance occupations $\qquad$ |
| :--- |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | \& 14.95 \& 14.17

20.58
21.73 \& 592
962

840 \& 567
869
869 \& 39.6
40.1

39.9 \& 30,010
50,019

43,685 \& 28,719
45,198

45,198 \& 2,007

2,085

2,076 \\

\hline | Building cleaning workers |
| :--- |
| Janitors and cleaners, except maids and housekeeping cleaners |
| Maids and housekeeping cleaners | \& 14.35

14.42
12.21 \& 13.81
13.50
11.52 \& 567
570
477 \& 550
540
454 \& 39.5
39.5
39.1 \& 29,220
29,385
24,498 \& 28,454
27,206
23,400 \& 2,036
2,038
2,006 \\

\hline | Grounds maintenance |
| :--- |
| workers $\qquad$ |
| Landscaping and groundskeeping workers $\qquad$ | \& 12.42

11.99 \& 11.88
11.50 \& 496
478 \& 475
460 \& 39.9
39.9 \& 21,569
20,650 \& 19,760
19,760 \& 1,736
1,722 \\
\hline Personal care and service occupations First-line supervisors/managers of gaming workers $\qquad$ Slot key persons $\qquad$ \& 13.66

15.05

13.29 \& $$
\begin{aligned}
& 10.32 \\
& \\
& 14.00 \\
& 12.89
\end{aligned}
$$ \& 505

602
532 \& 413

560
516 \& 37.0

40.0
40.0 \& 25,496

31,308
27,647 \& 21,382

29,120
26,811 \& 1,867

2,080
2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Personal care and service occupations -Continued First-line supervisors/managers of personal service workers | \$19.17 | \$16.60 | \$743 | \$664 | 38.8 | \$38,649 | \$34,528 | 2,016 |
| Gaming services workers ...... | 7.18 | 7.55 | 287 | 302 | 40.0 | 14,931 | 15,704 | 2,080 |
| Gaming dealers ................. | 7.18 | 7.55 | 287 | 302 | 40.0 | 14,931 | 15,704 | 2,080 |
| Baggage porters, bellhops, and concierges $\qquad$ | 12.62 | 10.00 | 491 | 400 | 38.9 | 25,549 | 20,800 | 2,024 |
| Child care workers ................ | 11.10 | 10.57 | 423 | 400 | 38.1 | 21,329 | 20,800 | 1,921 |
| Personal and home care aides Recreation and fitness | 9.18 | 9.64 | 355 | 356 | 38.6 | 18,447 | 18,533 | 2,009 |
| workers .......................... | 13.62 | 12.73 | 560 | 509 | 41.1 | 17,563 | 15,600 | 1,290 |
| Recreation workers ........... | 13.38 | 12.00 | 554 | 480 | 41.4 | 15,863 | 3,638 | 1,186 |
| Sales and related occupations First-line | 22.45 | 15.65 | 891 | 615 | 39.7 | 46,206 | 31,996 | 2,059 |
| sales workers <br> First-line | 20.73 | 18.36 | 860 | 733 | 41.5 | 44,717 | 38,126 | 2,157 |
| supervisors/managers of retail sales workers .. <br> First-line | 19.04 | 18.00 | 792 | 720 | 41.6 | 41,191 | 37,440 | 2,164 |
| supervisors/managers of non-retail sales workers $\qquad$ | 31.94 | 22.80 | 1,299 | 1,030 | 40.7 | 67,542 | 53,581 | 2,115 |
| Retail sales workers .............. | 14.31 | 11.88 | 566 | 460 | 39.5 | 29,263 | 23,920 | 2,045 |
| Cashiers, all workers ......... | 10.00 | 9.15 | 389 | 360 | 38.9 | 20,162 | 18,720 | 2,015 |
| Cashiers ...................... | 9.98 | 9.03 | 388 | 360 | 38.9 | 20,114 | 18,720 | 2,015 |
| Counter and rental clerks and parts salespersons .. | 15.33 | 12.50 | 625 | 561 | 40.7 | 32,119 | 29,156 | 2,095 |
| Counter and rental clerks | 11.76 | 12.46 | 481 | 474 | 40.9 | 24,405 | 24,648 | 2,075 |
| Parts salespersons .......... | 18.28 | 20.44 | 742 | 827 | 40.6 | 38,581 | 42,979 | 2,111 |
| Retail salespersons ............ | 16.12 | 12.70 | 638 | 484 | 39.6 | 33,033 | 25,147 | 2,049 |
| Advertising sales agents ........ | 17.43 | 16.48 | 670 | 599 | 38.4 | 34,825 | 31,167 | 1,998 |
| Insurance sales agents ........... | 33.54 | 21.64 | 1,342 | 829 | 40.0 | 69,780 | 43,101 | 2,081 |
| Securities, commodities, and financial services sales agents $\qquad$ | 51.69 | 37.67 | 2,040 | 1,507 | 39.5 | 106,073 | 78,356 | 2,052 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 35.47 | 31.73 | 1,411 | 1,269 | 39.8 | 73,227 | 65,899 | 2,065 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Interviewers, except eligibility and loan | \$16.34 | \$15.94 | \$609 | \$588 | 37.3 | \$31,656 | \$30,576 | 1,938 |
| Library assistants, clerical ..... | 15.53 | 15.51 | 585 | 620 | 37.7 | 30,218 | 32,250 | 1,945 |
| Loan interviewers and clerks | 17.98 | 17.31 | 704 | 686 | 39.1 | 36,601 | 35,693 | 2,036 |
| Order clerks ......................... | 14.75 | 14.30 | 589 | 562 | 39.9 | 30,124 | 29,120 | 2,042 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 19.95 | 18.37 | 775 | 735 | 38.8 | 40,298 | 38,214 | 2,020 |
| Receptionists and information clerks $\qquad$ | 13.89 | 13.42 | 534 | 518 | 38.5 | 27,545 | 26,728 | 1,983 |
| Dispatchers ......................... | 23.10 | 19.42 | 919 | 784 | 39.8 | 47,788 | 40,789 | 2,069 |
| Dispatchers, except police, fire, and ambulance ..... | 23.42 | 19.61 | 933 | 784 | 39.8 | 48,520 | 40,789 | 2,072 |
| Production, planning, and expediting clerks | 18.83 | 18.33 | 745 | 711 | 39.6 | 38,755 | 36,991 | 2,058 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.24 | 12.28 | 528 | 490 | 39.9 | 27,423 | 25,418 | 2,072 |
| Stock clerks and order fillers | 12.96 | 12.61 | 510 | 504 | 39.3 | 26,507 | 26,227 | 2,045 |
| Secretaries and administrative assistants | 21.51 | 20.60 | 816 | 758 | 37.9 | 42,427 | 39,439 | 1,972 |
| Executive secretaries and administrative assistants $\qquad$ | 23.56 | 22.10 | 889 | 846 | 37.7 | 46,194 | 44,000 | 1,961 |
| Legal secretaries ............... | 26.39 | 27.58 | 980 | 1,044 | 37.1 | 50,948 | 54,300 | 1,931 |
| Medical secretaries ........... | 16.39 | 17.35 | 621 | 633 | 37.9 | 32,301 | 32,909 | 1,971 |
| Secretaries, except legal, medical, and executive | 18.41 | 17.00 | 710 | 680 | 38.6 | 36,937 | 35,360 | 2,006 |
| Computer operators .............. | 18.07 | 18.90 | 720 | 756 | 39.8 | 37,429 | 39,312 | 2,071 |
| Data entry and information processing workers | 14.57 | 12.45 | 544 | 436 | 37.3 | 28,292 | 22,659 | 1,941 |
| Data entry keyers .............. | 13.24 | 12.00 | 495 | 436 | 37.4 | 25,730 | 22,659 | 1,944 |
| Insurance claims and policy processing clerks | 17.97 | 16.75 | 691 | 637 | 38.5 | 35,926 | 33,098 | 1,999 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 13.81 | 12.75 | 531 | 510 | 38.5 | 27,613 | 26,520 | 2,000 |
| Office clerks, general ............ | 16.12 | 15.93 | 619 | 600 | 38.4 | 32,063 | 31,200 | 1,990 |
| Office machine operators, except computer | 13.64 | 12.63 | 527 | 505 | 38.6 | 27,400 | 26,275 | 2,009 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations | \$26.82 | \$24.50 | \$1,059 | \$980 | 39.5 | \$54,034 | \$49,920 | 2,015 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 36.07 | 32.00 | 1,424 | 1,280 | 39.5 | 72,669 | 66,560 | 2,015 |
| Brickmasons, blockmasons, and stonemasons | 27.77 | 27.73 | 1,109 | 1,109 | 39.9 | 56,071 | 53,249 | 2,019 |
| Brickmasons and blockmasons | 27.77 | 27.73 | 1,109 | 1,109 | 39.9 | 56,071 | 53,249 | 2,019 |
| Carpenters ........................... | 25.53 | 24.00 | 1,012 | 960 | 39.7 | 51,048 | 49,920 | 1,999 |
| Construction laborers ............ | 23.48 | 27.25 | 933 | 1,090 | 39.7 | 43,650 | 41,080 | 1,859 |
| Construction equipment operators | 26.22 | 26.00 | 1,049 | 1,040 | 40.0 | 54,528 | 54,080 | 2,080 |
| Operating engineers and other construction equipment operators .... | 27.06 | 27.02 | 1,082 | 1,081 | 40.0 | 56,274 | 56,202 | 2,080 |
| Electricians ......................... | 32.56 | 29.68 | 1,253 | 1,205 | 38.5 | 65,144 | 62,650 | 2,001 |
| Painters and paperhangers ..... | 14.60 | 15.00 | 584 | 600 | 40.0 | 30,338 | 31,200 | 2,077 |
| Painters, construction and maintenance | 14.60 | 15.00 | 584 | 600 | 40.0 | 30,338 | 31,200 | 2,077 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 32.34 | 30.53 | 1,283 | 1,160 | 39.7 | 66,693 | 60,341 | 2,062 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 32.65 | 33.26 | 1,294 | 1,318 | 39.6 | 67,291 | 68,515 | 2,061 |
| Roofers ............................... | 20.70 | 19.50 | 807 | 760 | 39.0 | 38,588 | 31,980 | 1,864 |
| Sheet metal workers ............. | 25.49 | 21.85 | 1,009 | 860 | 39.6 | 52,393 | 44,720 | 2,055 |
| Structural iron and steel workers $\qquad$ | 36.64 | 31.23 | 1,466 | 1,249 | 40.0 | 76,211 | 64,948 | 2,080 |
| Helpers, construction trades .. Construction and building | 13.20 | 12.00 | 528 | 480 | 40.0 | 27,410 | 24,960 | 2,077 |
| inspectors | 20.48 | 18.77 | 819 | 751 | 40.0 | 42,601 | 39,044 | 2,080 |
| Miscellaneous construction and related workers $\qquad$ | 24.82 | 24.94 | 981 | 998 | 39.5 | 49,020 | 47,348 | 1,975 |
| Installation, maintenance, and repair occupations | 22.16 | 20.50 | 885 | 816 | 39.9 | 45,972 | 42,442 | 2,074 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 30.19 | 27.70 | 1,209 | 1,108 | 40.1 | 62,875 | 57,616 | 2,082 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued <br> Miscellaneous electrical and electronic equipment mechanics, installers, and repairers | \$17.67 | \$17.00 | \$705 | \$680 | 39.9 | \$36,681 | \$35,360 | 2,076 |
| Electrical and electronics repairers, powerhouse, substation, and relay <br> Security and fire alarm systems installers | 34.30 21.52 | 35.85 22.02 | 1,372 855 | 1,434 881 | 40.0 39.7 | 71,346 44,478 | 74,568 45,800 | 2,080 2,067 |
| Aircraft mechanics and service technicians | 26.50 | 27.69 | 1,060 | 1,108 | 40.0 | 55,110 | 57,595 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 16.33 | 15.56 | 654 | 621 | 40.0 | 34,003 | 32,284 | 2,082 |
| Automotive body and related repairers $\qquad$ <br> Automotive service technicians and mechanics $\qquad$ | 15.18 17.04 | 13.00 16.50 | 607 683 | 520 660 | 40.0 40.1 | 31,566 35,514 | 27,040 34,320 | 2,080 2,084 |
| Bus and truck mechanics and diesel engine specialists ... | 21.35 | 20.02 | 854 | 801 | 40.0 | 44,401 | 41,642 | 2,080 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 20.06 | 20.41 | 826 | 816 | 41.2 | 42,977 | 42,442 | 2,142 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 22.21 | 20.41 | 889 | 816 | 40.0 | 46,204 | 42,442 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 23.30 | 25.00 | 932 | 1,000 | 40.0 | 48,473 | 52,000 | 2,080 |
| Home appliance repairers ...... | 20.85 | 18.20 | 834 | 728 | 40.0 | 43,367 | 37,856 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers ....... | 20.76 | 19.64 | 828 | 785 | 39.9 | 42,965 | 40,843 | 2,070 |
| Industrial machinery mechanics $\qquad$ | 21.00 | 19.46 | 846 | 777 | 40.3 | 44,001 | 40,394 | 2,095 |
| Maintenance and repair workers, general | 20.80 | 19.64 | 825 | 785 | 39.7 | 42,766 | 40,843 | 2,056 |
| Maintenance workers, machinery | 19.25 | 17.95 | 770 | 718 | 40.0 | 39,946 | 37,170 | 2,075 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and <br> repair occupations <br> -Continued <br> Millwrights .......................... <br> M23.96 $\$ 21.03$ $\$ 955$ $\$ 841$      |  |  |  |  |  |  |  |  |
| Line installers and repairers ... Electrical power-line | 31.96 | 32.94 | 1,279 | 1,318 | 40.0 | 66,487 | 68,515 | 2,080 |
| installers and repairers | 34.84 | 36.23 | 1,393 | 1,449 | 40.0 | 72,459 | 75,358 | 2,080 |
| Telecommunications line installers and repairers <br> Precision instrument and | 28.26 | 29.93 | 1,130 | 1,197 | 40.0 | 58,775 | 62,248 | 2,080 |
| equipment repairers | 25.04 | 29.28 | 984 | 1,131 | 39.3 | 51,152 | 58,793 | 2,043 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | 18.27 | 19.00 | 718 | 760 | 39.3 | 37,318 | 39,520 | 2,043 |
| Helpers--installation, maintenance, and repair workers $\qquad$ | 15.28 | 17.90 | 611 | 716 | 40.0 | 31,783 | 37,232 | 2,080 |
| Production occupations $\qquad$ First-line supervisors/managers of production and operating workers $\qquad$ | 16.32 | 15.50 | 649 | 620 | 39.8 | 33,642 | 32,239 | 2,061 |
|  | 24.18 | 24.04 | 969 | 981 | 40.1 | 50,370 | 51,000 | 2,083 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ Coil winders, tapers, and finishers $\qquad$ | 16.24 | 16.37 | 648 | 655 | 39.9 | 33,707 | 34,050 | 2,075 |
|  | 15.39 | 12.75 | 615 | 510 | 40.0 | 32,005 | 26,520 | 2,080 |
| Electrical and electronic equipment assemblers .. <br> Electromechanical | 14.59 | 13.74 | 584 | 550 | 40.0 | 30,343 | 28,579 | 2,080 |
| equipment assemblers .. | 17.42 | 17.90 | 694 | 716 | 39.8 | 36,089 | 37,232 | 2,072 |
| Miscellaneous assemblers and fabricators $\qquad$ | 12.24 | 11.40 | 486 | 456 | 39.7 | 25,261 | 23,710 | 2,063 |
| Team assemblers ............ | 14.44 | 14.24 | 578 | 570 | 40.0 | 29,962 | 29,619 | 2,075 |
| Bakers ................................. | 20.31 | 15.00 | 801 | 563 | 39.4 | 41,644 | 29,250 | 2,050 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 15.50 | 13.55 | 614 | 542 | 39.6 | 31,943 | 28,184 | 2,060 |
| Butchers and meat cutters .. | 16.95 | 15.90 | 669 | 636 | 39.5 | 34,795 | 33,072 | 2,053 |
| Miscellaneous food processing workers | 13.99 | 14.08 | 551 | 562 | 39.4 | 28,662 | 29,224 | 2,048 |
| Food batchmakers ............. | 15.08 | 14.65 | 587 | 586 | 38.9 | 30,504 | 30,472 | 2,023 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
|  |  |  |  |  |  |  |  |  |
| Stationary engineers and boiler operators | 29.14 | 30.17 | 1,166 | 1,207 | 40.0 | 60,607 | 62,752 | 2,080 |
| Chemical processing machine setters, operators, and tenders $\qquad$ | 21.86 | 22.67 | 874 | 907 | 40.0 | 45,364 | 47,154 | 2,076 |
| Chemical equipment operators and tenders | 21.38 | 22.67 | 855 | 907 | 40.0 | 44,331 | 47,154 | 2,074 |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ | 17.64 | 17.33 | 704 | 668 | 39.9 | 35,837 | 33,946 | 2,032 |
| Crushing, grinding, and polishing machine setters, operators, and tenders $\qquad$ | 18.41 | 19.60 | 736 | 784 | 40.0 | 38,290 | 40,768 | 2,080 |
| Grinding and polishing workers, hand | 16.67 | 16.71 | 667 | 668 | 40.0 | 32,355 | 30,746 | 1,941 |
| Mixing and blending machine setters, operators, and tenders | 17.96 | 16.65 | 715 | 650 | 39.8 | 37,204 | 33,794 | 2,072 |
| Cutting workers ................... | 16.30 | 15.74 | 652 | 630 | 40.0 | 32,116 | 32,739 | 1,971 |
| Cutting and slicing machine setters, operators, and tenders | 16.43 | 15.74 | 657 | 630 | 40.0 | 31,777 | 32,739 | 1,934 |
| Inspectors, testers, sorters, samplers, and weighers .... | 17.70 | 17.81 | 702 | 712 | 39.7 | 36,327 | 37,049 | 2,053 |
| Packaging and filling machine operators and tenders $\qquad$ | 14.11 | 14.43 | 560 | 577 | 39.7 | 29,101 | 30,004 | 2,062 |
| Painting workers .................. | 14.26 | 14.51 | 571 | 580 | 40.0 | 29,667 | 30,181 | 2,080 |
| Coating, painting, and spraying machine setters, operators, and tenders $\qquad$ | 13.99 | 13.50 | 560 | 540 | 40.0 | 29,100 | 28,080 | 2,080 |
| Miscellaneous production workers $\qquad$ | 13.40 | 11.91 | 537 | 476 | 40.0 | 27,580 | 24,249 | 2,057 |
| Paper goods machine setters, operators, and tenders $\qquad$ | 16.68 | 16.84 | 686 | 674 | 41.1 | 35,668 | 35,027 | 2,138 |
| Helpers--production workers $\qquad$ | 11.94 | 11.00 | 477 | 440 | 40.0 | 24,598 | 22,880 | 2,060 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


[^1]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers ................................ | \$30.28 | \$25.98 | \$1,127 | \$994 | 37.2 | \$53,007 | \$49,500 | 1,751 |
| Management occupations $\qquad$ <br> General and operations | 44.06 | 45.43 | 1,669 | 1,754 | 37.9 | 86,235 | 91,214 | 1,957 |
| managers ........................ | 35.65 | 23.80 | 1,353 | 952 | 38.0 | 70,369 | 49,500 | 1,974 |
| Financial managers ............... | 48.24 | 53.04 | 1,880 | 1,998 | 39.0 | 97,780 | 103,911 | 2,027 |
| Education administrators ....... | 50.11 | 50.49 | 1,909 | 1,899 | 38.1 | 97,474 | 96,911 | 1,945 |
| Education administrators, elementary and secondary school $\qquad$ | 53.10 | 51.26 | 2,060 | 1,996 | 38.8 | 103,955 | 100,878 | 1,958 |
| Education administrators, postsecondary | 47.64 | 52.40 | 1,761 | 1,846 | 37.0 | 91,566 | 95,998 | 1,922 |
| Medical and health services managers $\qquad$ | 40.07 | 35.29 | 1,469 | 1,323 | 36.7 | 76,446 | 69,027 | 1,908 |
| Business and financial operations occupations | 30.12 | 27.74 | 1,119 | 1,058 | 37.2 | 58,214 | 55,002 | 1,933 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 26.90 | 27.14 | 981 | 950 | 36.5 | 51,055 | 49,397 | 1,898 |
| Accountants and auditors ...... | 30.83 | 31.20 | 1,106 | 1,103 | 35.9 | 57,537 | 57,367 | 1,866 |
| Tax examiners, collectors, preparers, and revenue agents $\qquad$ | 26.66 | 25.02 | 1,003 | 938 | 37.6 | 52,152 | 48,797 | 1,956 |
| Tax examiners, collectors, and revenue agents | 26.66 | 25.02 | 1,003 | 938 | 37.6 | 52,152 | 48,797 | 1,956 |
| Computer and mathematical science occupations | 30.79 | 28.16 | 1,132 | 1,015 | 36.8 | 58,109 | 51,745 | 1,887 |
| Computer support specialists | 25.21 | 23.03 | 954 | 863 | 37.8 | 47,901 | 44,899 | 1,900 |
| Computer systems analysts .... | 38.67 | 35.35 | 1,393 | 1,327 | 36.0 | 71,657 | 66,185 | 1,853 |
| Network and computer systems administrators ..... | 25.05 | 24.15 | 973 | 966 | 38.8 | 50,012 | 50,232 | 1,996 |
| Architecture and engineering occupations | 33.61 | 31.51 | 1,259 | 1,188 | 37.4 | 65,475 | 61,757 | 1,948 |
| Engineers ............................ | 33.95 | 31.01 | 1,273 | 1,188 | 37.5 | 66,202 | 61,757 | 1,950 |
| Civil engineers .................. | 32.53 | 30.75 | 1,284 | 1,230 | 39.5 | 66,806 | 63,968 | 2,054 |
| Life, physical, and social science occupations | 34.61 | 30.94 | 1,279 | 1,169 | 37.0 | 64,284 | 60,763 | 1,857 |
| Physical scientists ................. | 32.71 | 26.07 | 1,173 | 912 | 35.9 | 61,035 | 47,446 | 1,866 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Protective service occupations <br> -Continued <br> First-line supervisors/managers of police and detectives | \$43.69 | \$43.41 | \$1,725 | \$1,699 | 39.5 | \$89,680 | \$88,363 | 2,053 |
| Fire fighters ........................ | 28.25 | 28.12 | 1,160 | 1,158 | 41.1 | 60,332 | 60,228 | 2,135 |
| Fire inspectors | 22.82 | 21.04 | 808 | 736 | 35.4 | 42,005 | 38,286 | 1,841 |
| Bailiffs, correctional officers, and jailers | 25.56 | 26.06 | 1,012 | 1,037 | 39.6 | 52,654 | 54,059 | 2,060 |
| Correctional officers and jailers | 25.40 | 25.83 | 1,009 | 1,031 | 39.7 | 52,521 | 53,622 | 2,068 |
| Detectives and criminal investigators $\qquad$ | 38.63 | 38.28 | 1,518 | 1,546 | 39.3 | 78,931 | 80,392 | 2,043 |
| Police officers ...................... | 31.50 | 31.43 | 1,250 | 1,257 | 39.7 | 64,991 | 65,383 | 2,063 |
| Police and sheriff's patrol officers $\qquad$ | 31.50 | 31.43 | 1,250 | 1,257 | 39.7 | 64,991 | 65,383 | 2,063 |
| Security guards and gaming surveillance officers $\qquad$ | 17.55 | 17.69 | 697 | 707 | 39.7 | 33,000 | 32,019 32,019 | $\begin{aligned} & 1,880 \\ & 1880 \end{aligned}$ |
| Security guards ................ | 17.55 | 17.69 | 697 | 707 | 39.7 | 33,000 | 32,019 | 1,880 |
| Food preparation and serving related occupations | 15.77 | 16.17 | 561 | 597 | 35.6 | 24,406 | 24,648 | 1,548 |
| Fast food and counter workers $\qquad$ | 14.81 | 15.91 | 524 | 545 | 35.4 | 22,881 | 24,648 | 1,545 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 17.68 | 16.13 | 698 | 644 | 39.5 | 36,092 | 33,251 | 2,041 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 31.94 | 37.31 | 1,180 | 1,360 | 36.9 | 61,369 | 70,707 | 1,921 |
| Building cleaning workers ..... | 16.73 | 15.68 | 663 | 625 | 39.6 | 34,415 | 32,490 | 2,057 |
| Janitors and cleaners, except maids and housekeeping cleaners | 16.79 | 15.68 | 665 | 625 | 39.6 | 34,515 | 32,490 | 2,056 |
| workers | 18.43 | 16.20 | 727 | 648 | 39.5 | 36,941 | 33,251 | 2,004 |
| Landscaping and groundskeeping workers $\qquad$ | 18.05 | 15.73 | 712 | 637 | 39.4 | 36,004 | 31,443 | 1,995 |

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Personal care and service occupations $\qquad$ | $\$ 14.74$ 15.04 | \$13.89 14.98 | $\$ 554$ 537 | $\$ 539$ 537 | 37.6 | \$24,277 | \$22,181 | $\begin{aligned} & 1,647 \\ & 1429 \end{aligned}$ |
| Sales and related occupations | 20.58 | 17.93 | 754 | 627 | 36.6 | 38,951 | 32,624 | 1,893 |
| Retail sales workers .............. | 18.75 | 17.93 | 691 | 627 | 36.9 | 35,677 | 32,624 | 1,903 |
| Cashiers, all workers ......... | 18.75 | 17.93 | 691 | 627 | 36.9 | 35,677 | 32,624 | 1,903 |
| Cashiers ....................... | 18.75 | 17.93 | 691 | 627 | 36.9 | 35,677 | 32,624 | 1,903 |
| Office and administrative support occupations | 20.33 | 18.95 | 745 | 688 | 36.6 | 38,134 | 35,348 | 1,875 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 24.96 | 24.53 | 908 | 920 | 36.4 | 47,256 | 47,835 | 1,893 |
| Financial clerks ................... | 20.19 | 19.81 | 737 | 727 | 36.5 | 38,329 | 37,792 | 1,898 |
| Bookkeeping, accounting, and auditing clerks | 20.70 | 21.36 | 747 | 748 | 36.1 | 38,838 | 38,877 | 1,876 |
| Payroll and timekeeping clerks $\qquad$ | 20.05 | 18.90 | 749 | 709 | 37.3 | 38,936 | 36,863 | 1,942 |
| Court, municipal, and license clerks | 23.36 | 21.74 | 830 | 780 | 35.5 | 43,196 | 40,566 | 1,849 |
| Eligibility interviewers, government programs | 21.51 | 21.34 | 763 | 747 | 35.5 | 39,674 | 38,842 | 1,845 |
| Library assistants, clerical ..... | 16.44 | 16.01 | 619 | 583 | 37.7 | 30,278 | 29,900 | 1,842 |
| Dispatchers ......................... | 25.44 | 26.90 | 1,001 | 1,076 | 39.4 | 52,078 | 55,942 | 2,047 |
| Police, fire, and ambulance dispatchers $\qquad$ | 19.75 | 19.42 | 758 | 777 | 38.4 | 39,404 | 40,389 | 1,995 |
| Secretaries and administrative assistants | 23.00 | 21.31 | 847 | 804 | 36.8 | 42,318 | 41,618 | 1,840 |
| Executive secretaries and administrative assistants $\qquad$ | 23.35 | 21.77 | 856 | 823 | 36.6 | 44,493 | 42,788 | 1,906 |
| Legal secretaries ............... | 25.18 | 23.67 | 893 | 860 | 35.5 | 46,428 | 44,696 | 1,844 |
| Secretaries, except legal, medical, and executive <br> Data entry and information | 22.85 | 20.68 | 847 | 794 | 37.1 | 41,032 | 41,280 | 1,796 |
| processing workers | 16.89 | 16.32 | 624 | 622 | 37.0 | 32,222 | 32,396 | 1,907 |
| Data entry keyers .............. | 17.13 | 16.65 | 629 | 624 | 36.7 | 32,732 | 32,473 | 1,910 |
| Word processors and typists $\qquad$ | 16.78 | 16.09 | 622 | 611 | 37.1 | 31,986 | 31,762 | 1,906 |
| Office clerks, general ............ | 17.65 | 16.54 | 642 | 612 | 36.4 | 32,829 | 30,808 | 1,860 |

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Construction and extraction occupations | \$21.99 | \$19.74 | \$856 | \$790 | 38.9 | \$44,037 | \$40,810 | 2,003 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 27.27 | 25.77 | 1,091 | 1,031 | 40.0 | 56,713 | 53,604 | 2,080 |
| Construction laborers ............. | 16.07 | 18.66 | 643 | 746 | 40.0 | 27,084 | 25,911 | 1,685 |
| Construction equipment operators $\qquad$ | 17.92 | 17.37 | 693 | 669 | 38.7 | 36,098 | 34,875 | 2,015 |
| Operating engineers and other construction equipment operators .... | 18.09 | 17.26 | 704 | 669 | 38.9 | 36,673 | 34,875 | 2,027 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 23.75 | 23.74 | 940 | 890 | 39.6 | 48,906 | 46,435 | 2,059 |
| Construction and building inspectors $\qquad$ | 24.65 | 23.09 | 971 | 923 | 39.4 | 50,487 | 48,017 | 2,048 |
| Highway maintenance <br> workers | 17.27 | 17.10 | 687 | 684 | 39.8 | 35,730 | 35,558 | 2,069 |
| Installation, maintenance, and repair occupations | 23.98 | 22.85 | 947 | 914 | 39.5 | 49,260 | 47,524 | 2,054 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 31.97 | 36.50 | 1,279 | 1,460 | 40.0 | 66,505 | 75,920 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 23.39 | 22.20 | 926 | 888 | 39.6 | 48,200 | 46,178 | 2,061 |
| Automotive service technicians and mechanics $\qquad$ | 22.02 | 20.36 | 870 | 814 | 39.5 | 45,258 | 42,351 | 2,055 |
| Bus and truck mechanics and diesel engine specialists ... | 24.52 | 24.07 | 981 | 963 | 40.0 | 50,998 | 50,066 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers ....... | 22.63 | 20.82 | 879 | 828 | 38.8 | 45,713 | 43,033 | 2,020 |
| Maintenance and repair workers, general | 22.64 | 20.82 | 879 | 828 | 38.8 | 45,721 | 43,033 | 2,020 |
| Production occupations .......... | 22.30 | 21.80 | 885 | 859 | 39.7 | 46,041 | 44,657 | 2,065 |
| Stationary engineers and boiler operators $\qquad$ | 20.42 | 22.02 | 817 | 881 | 40.0 | 42,477 | 45,795 | 2,080 |

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Water and liquid waste treatment plant and system operators $\qquad$ | \$18.84 | \$18.28 | \$754 | \$731 | 40.0 | \$39,183 | \$38,022 | 2,080 |
| Transportation and material moving occupations | 22.13 | 22.73 | 856 | 885 | 38.7 | 42,129 | 42,875 | 1,903 |
| Bus drivers $\qquad$ <br> Bus drivers, transit and intercity $\qquad$ | 22.48 24.10 | 23.41 26.92 | 842 964 727 | 915 1,077 | 37.4 40.0 | 38,833 50,120 | 38,045 55,994 | 1,727 2,080 |
| Bus drivers, school ........... | 20.75 | 19.75 | 727 | 644 | 35.0 | 30,310 | 30,031 | 1,461 |
| Driver/sales workers and truck drivers $\qquad$ | 17.39 | 15.89 | 683 | 616 | 39.2 | 35,491 | 32,032 | 2,041 |
| Truck drivers, heavy and tractor-trailer | 16.26 | 15.02 | 650 | 601 | 40.0 | 33,825 | 31,242 | 2,080 |
| Truck drivers, light or delivery services | 19.29 | 21.15 | 734 | 775 | 38.0 | 38,167 | 40,290 | 1,978 |
| Laborers and material movers, hand | 16.91 | 16.08 | 673 | 643 | 39.8 | 35,007 | 33,444 | 2,071 |
| Refuse and recyclable material collectors | 23.87 | 24.09 | 941 | 963 | 39.4 | 46,782 | 46,426 | 1,960 |

[^2]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Size of establishment: Mean hourly earnings 1 of workers in private industry establishments for major occupational groups

| Occupational group2 | Private industry workers | $1-49$ <br> workers | $\begin{gathered} 50-99 \\ \text { workers } \end{gathered}$ | 100-499 <br> workers | 500 workers or more |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All workers | \$22.11 | \$18.86 | \$21.73 | \$21.44 | \$28.27 |
| Management, professional, and related ...................................... | 36.55 | 31.71 | 38.31 | 34.07 | 41.26 |
| Management, business, and financial | 41.93 | 36.35 | 45.92 | 37.35 | 49.04 |
| Professional and related | 33.59 | 28.90 | 33.24 | 32.11 | 37.74 |
| Service | 11.77 | 10.37 | 10.82 | 11.98 | 14.53 |
| Sales and office | 17.74 | 17.50 | 17.65 | 16.92 | 19.56 |
| Sales and related | 18.97 | 19.20 | 18.60 | 17.39 | 22.44 |
| Office and administrative support | 17.01 | 16.11 | 17.22 | 16.62 | 18.84 |
| Natural resources, construction, and maintenance | 24.22 | 21.29 | 23.98 | 28.74 | 27.98 |
| Construction and extraction | 26.79 | - | - | - | - |
| Installation, maintenance, and repair | 22.03 | 19.42 | 23.62 | 23.85 | 26.50 |
| Production, transportation, and material moving | 15.79 | 14.24 | 14.46 | 15.52 | 19.98 |
| Production | 16.06 | 14.49 | 15.28 | 16.13 | 18.51 |
| Transportation and material moving ...................................... | 15.53 | 14.07 | 13.51 | 14.82 | 21.76 |
|  | Relative error |  |  |  |  |
| All workers ............................................................................. | 1.4\% | 2.7\% | 1.9\% | 2.7\% | 2.5\% |
| Management, professional, and related ...................................... | 1.3 | 6.3 | 3.4 | 2.8 | 4.8 |
| Management, business, and financial | 3.3 | 4.8 | 5.4 | 2.0 | 8.7 |
| Professional and related | 2.6 | 9.7 | 4.2 | 4.9 | 3.6 |
| Service | 3.6 | 3.4 | 3.3 | 2.7 | 5.7 |
| Sales and office | 1.3 | 3.6 | 4.0 | 3.4 | 6.0 |
| Sales and related | 2.6 | 3.5 | 8.7 | 6.7 | 22.4 |
| Office and administrative support | 1.1 | 3.7 | 3.3 | 2.8 | 2.2 |
| Natural resources, construction, and maintenance ........................ | 3.7 | 6.5 | 5.1 | 4.3 | 5.5 |
| Construction and extraction .................................................. | 4.0 | - | - | - | - |
| Installation, maintenance, and repair ...................................... | 3.0 | 4.9 | 7.3 | 4.3 | 3.1 |
| Production, transportation, and material moving ......................... | 1.9 | 1.8 | 2.6 | 2.8 | 5.8 |
| Production .......................................................................... | 2.0 | 6.2 | 2.5 | 1.6 | 5.4 |
| Transportation and material moving ......................................... | 4.0 | 4.0 | 6.2 | 5.1 | 9.1 |

1 Earnings are the straight-time hourly wages or salaries paid to employees They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$21.22 | \$17.03 | \$837 | \$675 | 39.4 | \$42,980 | \$34,736 | 2,025 |
| Management occupations $\qquad$ | 44.40 | 37.26 | 1,782 | 1,550 | 40.1 | 92,348 | 80,600 | 2,080 |
| managers | 52.26 | 43.33 | 2,142 | 2,007 | 41.0 | 111,367 | 104,360 | 2,131 |
| Marketing and sales managers | 51.11 | 52.89 | 1,966 | 1,923 | 38.5 | 102,206 | 100,000 | 2,000 |
| Sales managers ................ | 56.30 | 52.89 | 2,288 | 2,115 | 40.6 | 118,988 | 110,001 | 2,113 |
| Computer and information systems managers | 66.55 | 59.42 | 2,662 | 2,377 | 40.0 | 138,424 | 123,600 | 2,080 |
| Financial managers ............... | 47.50 | 41.03 | 1,912 | 1,641 | 40.3 | 97,966 | 85,342 | 2,062 |
| Human resources managers ... | 30.52 | 22.85 | 1,214 | 914 | 39.8 | 63,132 | 47,526 | 2,068 |
| Engineering managers .......... | 39.69 | 37.26 | 1,600 | 1,490 | 40.3 | 83,194 | 77,501 | 2,096 |
| Social and community service managers $\qquad$ | 31.42 | 24.51 | 1,214 | 962 | 38.6 | 63,117 | 50,001 | 2,009 |
| Business and financial operations occupations | 33.81 | 30.98 | 1,329 | 1,162 | 39.3 | 69,124 | 60,415 | 2,045 |
| Buyers and purchasing agents | 28.13 | 27.47 | 1,049 | 962 | 37.3 | 54,557 | 50,001 | 1,939 |
| Accountants and auditors ...... | 34.18 | 33.50 | 1,338 | 1,256 | 39.1 | 69,584 | 65,325 | 2,036 |
| Credit analysts ..................... | 30.99 | 31.05 | 1,195 | 1,242 | 38.6 | 62,166 | 64,576 | 2,006 |
| Financial analysts and advisors $\qquad$ | 43.59 | 26.81 | 1,679 | 1,072 | 38.5 | 87,328 | 55,765 | 2,004 |
| Financial analysts ............. | 29.48 | 25.63 | 1,162 | 962 | 39.4 | 60,429 | 50,003 | 2,050 |
| Insurance underwriters ...... | 33.31 | 30.29 | 1,236 | 1,089 | 37.1 | 64,275 | 56,615 | 1,929 |
| Loan counselors and officers | 29.19 | 23.75 | 1,153 | 950 | 39.5 | 59,942 | 49,400 | 2,054 |
| Loan officers .. | 30.96 | 24.54 | 1,219 | 982 | 39.4 | 63,411 | 51,049 | 2,048 |
| Computer and mathematical science occupations | 36.22 | 35.59 | 1,434 | 1,442 | 39.6 | 74,592 | 75,000 | 2,059 |
| Computer programmers ......... | 37.54 | 35.34 | 1,502 | 1,413 | 40.0 | 78,088 | 73,501 | 2,080 |
| Computer software engineers | 44.67 | 46.86 | 1,787 | 1,875 | 40.0 | 92,914 | 97,475 | 2,080 |
| Computer support specialists | 22.42 | 23.02 | 837 | 921 | 37.4 | 43,548 | 47,882 | 1,943 |
| Computer systems analysts .... | 30.40 | 26.93 | 1,262 | 1,154 | 41.5 | 65,609 | 60,033 | 2,158 |
| Network and computer systems administrators ..... | 37.05 | 36.95 | 1,445 | 1,478 | 39.0 | 75,164 | 76,850 | 2,029 |
| Architecture and engineering occupations | 33.20 | 33.79 | 1,333 | 1,382 | 40.2 | 69,335 | 71,841 | 2,089 |
| Engineers ............................ | 38.22 | 37.11 | 1,562 | 1,540 | 40.9 | 81,232 | 80,080 | 2,126 |
| Electrical and electronics engineers $\qquad$ | 36.33 | 37.11 | 1,453 | 1,484 | 40.0 | 75,570 | 77,193 | 2,080 |
| Mechanical engineers ........ | 34.34 | 32.00 | 1,474 | 1,519 | 42.9 | 76,622 | 79,000 | 2,231 |
| Drafters ............................... | 23.13 | 20.00 | 907 | 800 | 39.2 | 47,176 | 41,600 | 2,039 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Architectural and civil drafters $\qquad$ | \$17.87 | \$20.00 | \$728 | \$800 | 40.8 | \$37,872 | \$41,600 | 2,119 |
| Engineering technicians, except drafters $\qquad$ Electrical and electronic engineering technicians | 29.29 31.77 | 30.29 30.29 | 1,172 1,271 | 1,212 1,212 | 40.0 40.0 | 60,918 66,082 | 62,999 62,999 | 2,080 2,080 |
| Life, physical, and social science occupations Physical scientists $\qquad$ | 25.58 24.98 | 26.44 22.07 | 1,019 1,001 | 1,058 883 | 39.8 40.1 | 52,963 52,038 | 54,999 45,910 | $\begin{aligned} & 2,071 \\ & 2,084 \end{aligned}$ |
| Community and social services occupations | 19.19 | 16.82 | 721 | 634 | 37.6 | 36,473 | 32,958 | 1,900 |
| Counselors ......................... | 21.84 | 16.93 | 829 | 677 | 38.0 | 41,210 | 35,223 | 1,886 |
| Educational, vocational, and school counselors .. | 33.80 21.34 | 39.75 18.11 | 1,199 782 | 1,391 772 | 35.5 36.6 | 54,989 39,278 | 59,804 36,402 | $\begin{aligned} & 1,627 \\ & 1,840 \end{aligned}$ |
| Miscellaneous community and social service specialists $\qquad$ | 14.17 | 13.46 | 538 | 537 | 36.6 38.0 | 3,278 27,975 | 36,402 27,944 | 1,040 1,974 |
| Social and human service assistants $\qquad$ | 12.82 | 11.74 | 496 | 468 | 38.7 | 25,800 | 24,315 | 2,013 |
| Legal occupations ................... | 32.17 | 26.37 | 1,273 | 962 | 39.6 | 66,221 | 49,999 | 2,059 |
| Lawyers .............................. | 44.75 | 35.24 | 1,802 | 1,409 | 40.3 | 93,687 | 73,289 | 2,094 |
| Paralegals and legal assistants | 19.82 | 18.27 | 768 | 731 | 38.8 | 39,961 | 38,000 | 2,016 |
| Education, training, and <br> library occupations | 20.98 | 17.00 | 758 | 680 | 36.1 | 33,201 | 32,510 | 1,582 |
| Postsecondary teachers .......... | 29.21 | 22.34 | 1,022 | 813 | 35.0 | 48,914 | 42,265 | 1,675 |
| Primary, secondary, and special education school teachers $\qquad$ | 23.97 | 20.24 | 851 | 840 | 35.5 | 36,060 | 35,360 | 1,504 |
| Preschool and kindergarten teachers $\qquad$ | 17.92 | 14.82 | 621 | 625 | 34.7 | 29,180 | 32,510 | 1,628 |
| Preschool teachers, except special education .................. | 18.44 | 15.49 | 634 | 631 | 34.4 | 30,093 | 33,280 | 1,632 |
| Elementary and middle school teachers | 25.84 | 24.57 | 967 | 950 | 37.4 | 37,753 | 37,450 | 1,461 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Food preparation and serving related occupations \\
-Continued \\
First-line supervisors/managers, food preparation and serving workers \(\qquad\) \\
First-line supervisors/managers of food preparation and serving workers \(\qquad\)
\end{tabular} \& \(\$ 17.46\)

17.29 \& $\$ 15.34$

15.34 \& $\$ 774$

772 \& $\$ 695$

695 \& 44.3

44.7 \& $\$ 40,238$

40,152 \& $\$ 36,140$

36,140 \& 2,305

2,322 <br>

\hline | Cooks $\qquad$ |
| :--- |
| Cooks, institution and cafeteria $\qquad$ | \& 11.20

13.83 \& 10.75
11.48 \& 434
545 \& 400
443 \& 38.7
39.4 \& 22,050
25,702 \& 20,800
23,421 \& 1,969
1,858 <br>
\hline Cooks, restaurant ............. \& 11.49 \& 11.00 \& 443 \& 430 \& 38.6 \& 22,611 \& 21,840 \& 1,968 <br>
\hline Food preparation workers ...... \& 9.70 \& 9.75 \& 373 \& 382 \& 38.5 \& 19,405 \& 19,876 \& 2,001 <br>
\hline Food service, tipped .............. \& 5.25 \& 4.60 \& 194 \& 150 \& 36.9 \& 9,792 \& 7,007 \& 1,866 <br>
\hline Bartenders ....................... \& 5.89 \& 5.00 \& 203 \& 200 \& 34.4 \& 10,451 \& 10,400 \& 1,776 <br>
\hline Waiters and waitresses $\qquad$ Dining room and cafeteria attendants and bartender helpers $\qquad$ \& 4.40
8.50 \& 3.05
7.50 \& 162
335 \& 121
297 \& 36.9
39.4 \& 8,134
17,414 \& 6,302
15,456 \& 1,850
2,048 <br>
\hline Fast food and counter workers $\qquad$ \& 8.79 \& 8.15 \& 330 \& 299 \& 37.5 \& 17,155 \& 15,573 \& 1,952 <br>

\hline | Combined food preparation and serving workers, including fast food $\qquad$ |
| :--- |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | \& 8.59

8.96 \& 8.50

7.49 \& 315
343 \& 313
299 \& 36.7
38.3 \& 16,392

17,836 \& 16,266
15,573 \& 1,908

1,992 <br>
\hline Dishwashers ........................ \& 8.44 \& 7.50 \& 323 \& 300 \& 38.3 \& 16,794 \& 15,600 \& 1,991 <br>

\hline | Building and grounds cleaning and maintenance |
| :--- |
| occupations $\qquad$ |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | \& 14.02

18.28 \& 13.00
19.25 \& 557

737 \& 520
730 \& 39.7

40.3 \& 27,624

38,334 \& 25,126

37,967 \& 1,970

2,097 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | \$18.83 | \$19.47 | \$755 | \$770 | 40.1 | \$39,270 | \$40,040 | 2,085 |
| Building cleaning workers ..... Janitors and cleaners, except maids and housekeeping cleaners | 13.31 13.30 | 12.15 12.20 | 526 525 | 480 480 | 39.5 39.5 | 26,781 26,802 | 24,725 24,960 | 2,012 2,016 |
| Maids and housekeeping cleaners $\qquad$ | 9.91 | 9.34 | 391 | 374 | 39.5 | 19,326 | 19,427 | 1,951 |
| Grounds maintenance <br> workers $\qquad$ <br> Landscaping and groundskeeping workers $\qquad$ | 12.76 12.27 | 11.88 11.88 | 509 490 | 475 475 | 39.9 39.9 | 22,174 21,121 | 21,840 20,800 | 1,738 1,721 |
| Personal care and service occupations | 15.13 | 16.60 | 594 | 622 | 39.3 | 30,540 | 32,368 | 2,019 |
| Sales and related occupations First-line | 22.43 | 16.39 | 893 | 652 | 39.8 | 46,294 | 33,901 | 2,064 |
| First-line supervisors/managers, sales workers $\qquad$ | 20.81 | 18.36 | 876 | 733 | 42.1 | 45,540 | 38,126 | 2,188 |
| supervisors/managers of retail sales workers .. First-line | 18.93 | 18.20 | 803 | 731 | 42.4 | 41,755 | 38,002 | 2,205 |
| supervisors/managers of non-retail sales workers $\qquad$ | 31.42 | 21.98 | 1,267 | 879 | 40.3 | 65,897 | 45,716 | 2,097 |
| Retail sales workers .............. | 15.26 | 12.00 | 606 | 463 | 39.7 | 31,287 | 23,731 | 2,050 |
| Cashiers, all workers ......... | 8.84 | 8.00 | 341 | 309 | 38.6 | 17,733 | 16,066 | 2,005 |
| Cashiers ....................... | 8.84 | 8.00 | 341 | 309 | 38.6 | 17,733 | 16,066 | 2,005 |
| Counter and rental clerks and parts salespersons .. | 15.39 | 12.50 | 627 | 561 | 40.7 | 32,233 | 29,156 | 2,095 |
| Counter and rental clerks | 11.70 | 12.46 | 479 | 500 | 40.9 | 24,279 | 23,400 | 2,075 |
| Parts salespersons .......... | 18.28 | 20.44 | 742 | 827 | 40.6 | 38,581 | 42,979 | 2,111 |
| Retail salespersons ............ | 18.43 | 13.75 | 736 | 518 | 39.9 | 37,911 | 26,874 | 2,057 |
| Insurance sales agents ........... | 37.19 | 22.60 | 1,456 | 904 | 39.2 | 75,708 | 47,000 | 2,036 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation 1} \& \multicolumn{2}{|c|}{Hourly ${ }^{2}$} \& \multicolumn{3}{|c|}{Weekly ${ }^{3}$} \& \multicolumn{3}{|c|}{Annual ${ }^{4}$} <br>
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours <br>
\hline Sales and related occupations -Continued Securities, commodities, and financial services sales agents $\qquad$ \& \$46.53 \& \$26.71 \& \$1,845 \& \$1,068 \& 39.7 \& \$95,946 \& \$55,546 \& 2,062 <br>
\hline Sales representatives, wholesale and manufacturing Sales representatives, wholesale and manufacturing, technical and scientific products \& 33.79

37.08 \& 29.51

34.97 \& 1,346

1,483 \& 1,154

1,399 \& 39.8

40.0 \& 69,796
77,136 \& 60,008

72,727 \& 2,066

2,080 <br>

\hline | Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ |
| :--- |
| Miscellaneous sales and related workers $\qquad$ | \& 32.71

16.58 \& 27.79
15.86 \& 1,301
670 \& 1,111
664 \& 39.8
40.4 \& 67,423
34,843 \& 57,795
34,510 \& 2,061
2,102 <br>
\hline Office and administrative support occupations $\qquad$ First-line supervisors/managers of office and administrative support workers $\qquad$ \& 17.09
23.52 \& 16.17 \& 663 \& 627
883 \& 38.8

39.3 \& 34,413
48,088 \& 32,594
45,893 \& 2,014
2,044 <br>
\hline Financial clerks .................... \& 15.91 \& 15.00 \& 623 \& 590 \& 39.2 \& 32,407 \& 30,680 \& 2,037 <br>
\hline Bill and account collectors Billing and posting clerks \& 17.70 \& 19.87 \& 674 \& 695 \& 38.1 \& 35,071 \& 36,154 \& 1,981 <br>
\hline Billing and posting clerks and machine operators \& 16.10 \& 15.39 \& 626 \& 615 \& 38.9 \& 32,497 \& 32,001 \& 2,019 <br>
\hline Bookkeeping, accounting, and auditing clerks $\qquad$ \& 18.06 \& 18.27 \& 707 \& 721 \& 39.1 \& 36,755 \& 37,500 \& 2,036 <br>
\hline Tellers ............................. \& 12.03 \& 11.50 \& 473 \& 456 \& 39.3 \& 24,574 \& 23,708 \& 2,043 <br>
\hline Brokerage clerks ................... \& 23.79 \& 18.46 \& 848 \& 650 \& 35.6 \& 44,073 \& 33,800 \& 1,853 <br>
\hline Customer service representatives \& 17.01 \& 15.87 \& 672 \& 625 \& 39.5 \& 34,965 \& 32,510 \& 2,056 <br>
\hline Hotel, motel, and resort desk clerks $\qquad$ \& 10.20 \& 9.64 \& 408 \& 386 \& 40.0 \& 21,214 \& 20,051 \& 2,080 <br>
\hline Loan interviewers and clerks \& 19.30 \& 19.34 \& 755 \& 774 \& 39.1 \& 39,237 \& 40,223 \& 2,033 <br>
\hline Order clerks ......................... \& 14.24 \& 13.00 \& 569 \& 520 \& 39.9 \& 29,579 \& 27,040 \& 2,077 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations <br> -Continued <br> Receptionists and information clerks $\qquad$ | \$13.72 | \$12.52 | \$529 | \$500 | 38.6 | \$27,512 | \$26,000 | 2,006 |
| Dispatchers ......................... | 18.04 | 18.67 | 763 | 756 | 42.3 | 39,666 | 39,333 | 2,199 |
| Dispatchers, except police, fire, and ambulance ..... | 18.04 | 18.67 | 763 | 756 | 42.3 | 39,666 | 39,333 | 2,199 |
| Production, planning, and expediting clerks $\qquad$ | 17.24 | 14.86 | 686 | 594 | 39.8 | 35,664 | 30,900 | 2,069 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.04 | 12.62 | 518 | 505 | 39.7 | 26,884 | 26,250 | 2,062 |
| Stock clerks and order fillers | 13.46 | 13.14 | 532 | 512 | 39.5 | 27,641 | 26,630 | 2,054 |
| assistants | 21.00 | 19.80 | 799 | 733 | 38.1 | 41,538 | 38,103 | 1,978 |
| Executive secretaries and administrative assistants $\qquad$ | 25.42 | 22.86 | 955 | 914 | 37.6 | 49,560 | 47,540 | 1,949 |
| Legal secretaries ............... | 24.45 | 23.24 | 927 | 930 | 37.9 | 48,183 | 48,339 | 1,971 |
| Medical secretaries ........... | 16.38 | 17.35 | 620 | 633 | 37.8 | 32,222 | 32,909 | 1,968 |
| Secretaries, except legal, medical, and executive | 17.20 | 16.83 | 665 | 673 | 38.7 | 34,596 | 35,000 | 2,011 |
| Insurance claims and policy processing clerks | 19.46 | 16.75 | 745 | 637 | 38.3 | 38,757 | 33,098 | 1,992 |
| Office clerks, general ............ | 15.66 | 14.62 | 602 | 570 | 38.5 | 31,102 | 29,648 | 1,986 |
| Construction and extraction occupations | 23.33 | 21.00 | 925 | 840 | 39.7 | 47,229 | 43,620 | 2,025 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 37.76 | 33.65 | 1,493 | 1,346 | 39.5 | 75,873 | 70,000 | 2,009 |
| Carpenters ........................... | 22.43 | 24.00 | 887 | 960 | 39.6 | 45,830 | 49,920 | 2,043 |
| Construction laborers | 19.13 | 19.75 | 752 | 790 | 39.3 | 33,494 | 34,720 | 1,751 |
| Electricians ... | 23.32 | 20.02 | 933 | 801 | 40.0 | 48,497 | 41,648 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 22.02 | 18.92 | 875 | 757 | 39.7 | 45,494 | 39,352 | 2,066 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 21.17 | 18.79 | 840 | 752 | 39.7 | 43,678 | 39,083 | 2,064 |
| Roofers | 20.70 | 19.50 | 807 | 760 | 39.0 | 38,588 | 31,980 | 1,864 |
| Sheet metal workers ............. | 25.19 | 21.00 | 994 | 840 | 39.5 | 51,587 | 43,680 | 2,048 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation 1} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& \[
\begin{gathered}
\text { Mean } \\
\text { earnings }
\end{gathered}
\] \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Production occupations \\
-Continued \\
Welding, soldering, and brazing workers \(\qquad\) \\
Welders, cutters, solderers, and brazers \(\qquad\)
\end{tabular}} \& \$17.23 \& \$17.00 \& \$688 \& \$680 \& 39.9 \& \$35,787 \& \$35,360 \& 2,076 \\
\hline \& 17.23 \& 17.00 \& 688 \& 680 \& 39.9 \& 35,787 \& 35,360 \& 2,076 \\
\hline \& 15.15 \& 16.00 \& 606 \& 640 \& 40.0 \& 31,504 \& 33,280 \& 2,080 \\
\hline Printing machine operators \& 16.23 \& 16.00 \& 649 \& 640 \& 40.0 \& 33,759 \& 33,280 \& 2,080 \\
\hline Sewing machine operators ..... \& 11.29 \& 10.59 \& 447 \& 422 \& 39.6 \& 23,255 \& 21,923 \& 2,059 \\
\hline Miscellaneous textile, apparel, and furnishings workers \(\qquad\) \& 15.04 \& 15.00 \& 580 \& 600 \& 38.6 \& 30,169 \& 31,200 \& 2,006 \\
\hline Crushing, grinding, polishing, mixing, and blending workers \(\qquad\) \& 16.09 \& 16.71 \& 641 \& 650 \& 39.8 \& 32,094 \& 30,857 \& 1,995 \\
\hline Mixing and blending machine setters, operators, and tenders .. \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 14.33 \\
\& 15.72
\end{aligned}
\]} \& \multirow[b]{2}{*}{\[
\begin{aligned}
\& 13.48 \\
\& 15.50
\end{aligned}
\]} \& \multirow[b]{2}{*}{\[
\begin{aligned}
\& 567 \\
\& 629
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 539 \\
\& 620
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 39.6 \\
\& 40.0
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 29,509 \\
\& 32,699
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 28,038 \\
\& 32,240
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 2,059 \\
\& 2,080
\end{aligned}
\]} \\
\hline Cutting workers \(\qquad\) \& \& \& \& \& \& \& \& \\
\hline Cutting and slicing machine setters, operators, and tenders .. \& 15.38 \& 15.25 \& 615 \& 610 \& 40.0 \& 31,990 \& 31,720 \& 2,080 \\
\hline Inspectors, testers, sorters, samplers, and weighers .... \& 17.55 \& 18.15 \& 688 \& 774 \& 39.2 \& 35,362 \& 37,752 \& 2,015 \\
\hline Painting workers .................. \& 13.21 \& 12.00 \& 529 \& 480 \& 40.0 \& \multirow[t]{2}{*}{27,485} \& \multirow[t]{2}{*}{24,960} \& \multirow[t]{2}{*}{2,080} \\
\hline Coating, painting, and spraying machine setters, operators, and tenders \(\qquad\) \& 13.09 \& 12.00 \& 524 \& 480 \& 40.0 \& \& \& \\
\hline Miscellaneous production workers \(\qquad\) \& 11.41 \& 9.56 \& 456 \& 383 \& 40.0 \& 23,225 \& 19,891 \& 2,035 \\
\hline Helpers--production workers \(\qquad\) \& 11.34 \& 10.00 \& 454 \& 400 \& 40.0 \& 23,589 \& 20,800 \& 2,080 \\
\hline Transportation and material moving occupations \& \multirow[b]{2}{*}{14.31
29.00} \& \multirow[b]{2}{*}{12.50
27.54} \& \multirow[t]{2}{*}{585
1,281} \& \multirow[t]{2}{*}{499} \& \multirow[t]{2}{*}{40.9

44.2} \& \multirow[t]{2}{*}{$$
29,855
$$

$$
66,613
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& 25,480 \\
& 34,736
\end{aligned}
$$
\]} \& \multirow[t]{2}{*}{2,086

2,297} <br>
\hline First-line supervisors/managers of helpers, laborers, and material movers, hand ..... \& \& \& \& \& \& \& \& <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Transportation and material moving occupations -Continued <br> First-line supervisors/managers of transportation and material-moving machine and vehicle operators $\qquad$ | \$22.15 | \$20.61 | \$1,059 | \$1,113 | 47.8 | \$55,063 | \$57,873 | 2,486 |
| Driver/sales workers and truck drivers $\qquad$ | 16.07 | 15.00 | 667 | 630 | 41.5 | 33,576 | 32,867 | 2,090 |
| Driver/sales workers ......... | 14.36 | 12.50 | 598 | 500 | 41.7 | 31,114 | 26,000 | 2,167 |
| Truck drivers, heavy and tractor-trailer $\qquad$ <br> Truck drivers, light or delivery services $\qquad$ | 17.86 13.15 | 16.66 12.00 | 761 517 | 716 460 | 42.6 39.3 | 37,400 26,820 | 37,856 23,920 | 2,094 2,039 |
| Dredge, excavating, and loading machine operators | 18.14 | 16.00 | 726 | 640 | 40.0 | 37,738 | 33,280 | 2,080 |
| operators | 16.86 | 16.05 | 673 | 640 | 39.9 | 34,992 | 33,280 | 2,075 |
| Laborers and material movers, hand $\qquad$ | 10.65 | 10.00 | 423 | 400 | 39.8 | 21,738 | 20,800 | 2,041 |
| Cleaners of vehicles and equipment | 9.17 | 9.09 | 368 | 363 | 40.1 | 19,114 | 18,901 | 2,084 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 10.79 | 10.00 | 429 | 400 | 39.8 | 21,944 | 20,800 | 2,035 |
| Packers and packagers, hand $\qquad$ | 10.39 | 9.12 | 408 | 375 | 39.3 | 21,240 | 19,500 | 2,044 |

[^3]a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$25.80 | \$20.28 | \$1,007 | \$793 | 39.0 | \$51,901 | \$41,246 | 2,012 |
| Management occupations ....... | 55.23 | 45.67 | 2,182 | 1,823 | 39.5 | 113,450 | 94,782 | 2,054 |
| managers | 64.06 | 57.01 | 2,688 | 2,413 | 42.0 | 139,801 | 125,499 | 2,182 |
| Marketing and sales managers | 53.51 | 48.50 | 2,125 | 1,940 | 39.7 | 110,513 | 100,882 | 2,065 |
| Marketing managers ......... | 58.91 | 54.66 | 2,287 | 2,069 | 38.8 | 118,911 | 107,600 | 2,019 |
| Sales managers ................ | 43.03 | 43.13 | 1,790 | 1,873 | 41.6 | 93,065 | 97,419 | 2,163 |
| Public relations managers ...... | 65.26 | 74.62 | 2,425 | 2,343 | 37.2 | 126,076 | 121,820 | 1,932 |
| Administrative services managers $\qquad$ | 32.50 | 30.57 | 1,275 | 1,223 | 39.2 | 66,325 | 63,579 | 2,040 |
| Computer and information systems managers | 62.69 | 60.37 | 2,468 | 2,387 | 39.4 | 128,324 | 124,100 | 2,047 |
| Financial managers ............... | 56.15 | 45.54 | 2,209 | 1,823 | 39.3 | 114,872 | 94,782 | 2,046 |
| Human resources managers ... Compensation and benefits | 41.69 | 41.40 | 1,625 | 1,724 | 39.0 | 84,477 | 89,673 | 2,026 |
| managers | 42.15 | 42.10 | 1,627 | 1,765 | 38.6 | 84,591 | 91,801 | 2,007 |
| Industrial production managers $\qquad$ | 42.93 | 41.73 | 1,717 | 1,669 | 40.0 | 89,284 | 86,792 | 2,080 |
| Purchasing managers ............ | 48.39 | 45.90 | 1,925 | 1,836 | 39.8 | 100,108 | 95,472 | 2,069 |
| Transportation, storage, and distribution managers | 46.96 | 35.70 | 1,876 | 1,428 | 39.9 | 97,557 | 74,256 | 2,077 |
| Education administrators ...... | 39.61 | 33.20 | 1,513 | 1,246 | 38.2 | 78,679 | 64,791 | 1,986 |
| Education administrators, postsecondary $\qquad$ | 39.32 | 31.69 | 1,496 | 1,187 | 38.0 | 77,770 | 61,725 | 1,978 |
| Engineering managers .......... | 56.71 | 62.20 | 2,268 | 2,488 | 40.0 | 117,960 | 129,376 | 2,080 |
| Medical and health services managers $\qquad$ | 49.03 | 48.98 | 1,896 | 1,837 | 38.7 | 98,573 | 95,519 | 2,010 |
| Social and community service managers $\qquad$ | 31.94 | 28.31 | 1,206 | 991 | 37.8 | 62,732 | 51,524 | 1,964 |
| Business and financial operations occupations | 32.63 | 28.57 | 1,272 | 1,109 | 39.0 | 66,143 | 57,647 | 2,027 |
| Buyers and purchasing agents Wholesale and retail | 26.47 | 24.48 | 1,061 | 1,029 | 40.1 | 55,182 | 53,498 | 2,085 |
| buyers, except farm products $\qquad$ | 27.23 | 26.44 | 1,088 | 1,058 | 40.0 | 56,565 | 54,999 | 2,078 |
| Purchasing agents, except wholesale, retail, and farm products $\qquad$ | 25.73 | 24.48 | 1,035 | 1,029 | 40.2 | 53,815 | 53,498 | 2,092 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 26.82 | 24.90 | 1,027 | 979 | 38.3 | 53,413 | 50,901 | 1,992 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations <br> -Continued Claims adjusters, examiners, and investigators $\qquad$ | \$26.56 | \$24.09 | \$1,015 | \$942 | 38.2 | \$52,806 | \$49,005 | 1,988 |
| Human resources, training, and labor relations specialists $\qquad$ | 28.43 | 24.75 | 1,106 | 954 | 38.9 | 57,534 | 49,629 | 2,024 |
| Employment, recruitment, and placement specialists $\qquad$ | 25.18 | 24.63 | 981 | 853 | 39.0 | 51,032 | 44,368 | 2,027 |
| Compensation, benefits, and job analysis specialists $\qquad$ | 26.31 | 23.80 | 1,020 | 952 | 38.8 | 53,043 | 49,504 | 2,016 |
| Training and development specialists $\qquad$ | 31.84 | 30.99 | 1,266 | 1,240 | 39.8 | 65,837 | 64,459 | 2,068 |
| Logisticians ......................... | 29.29 | 27.26 | 1,171 | 1,090 | 40.0 | 60,916 | 56,701 | 2,080 |
| Management analysts ........... | 34.61 | 31.25 | 1,359 | 1,202 | 39.3 | 70,646 | 62,500 | 2,041 |
| Accountants and auditors ...... | 31.22 | 27.29 | 1,213 | 1,063 | 38.9 | 63,074 | 55,301 | 2,021 |
| Credit analysts ..................... | 26.45 | 21.70 | 1,009 | 868 | 38.2 | 52,477 | 45,140 | 1,984 |
| Financial analysts and advisors $\qquad$ | 44.65 | 39.58 | 1,749 | 1,545 | 39.2 | 90,961 | 80,321 | 2,037 |
| Financial analysts ............. | 46.24 | 40.53 | 1,828 | 1,622 | 39.5 | 95,049 | 84,365 | 2,055 |
| Personal financial advisors | 43.17 | 33.65 | 1,700 | 1,346 | 39.4 | 88,418 | 69,992 | 2,048 |
| Insurance underwriters ...... | 34.87 | 31.47 | 1,282 | 1,180 | 36.8 | 66,678 | 61,370 | 1,912 |
| Financial examiners .............. | 25.34 | 19.78 | 962 | 718 | 38.0 | 50,031 | 37,344 | 1,974 |
| Loan counselors and officers | 42.03 | 21.26 | 1,589 | 797 | 37.8 | 82,631 | 41,453 | 1,966 |
| Loan officers .................... | 43.91 | 22.49 | 1,660 | 911 | 37.8 | 86,318 | 47,387 | 1,966 |
| Computer and mathematical science occupations | 39.49 | 38.61 | 1,548 | 1,518 | 39.2 | 80,351 | 78,936 | 2,035 |
| Computer programmers ......... | 35.94 | 34.86 | 1,421 | 1,394 | 39.5 | 73,912 | 72,478 | 2,056 |
| Computer software engineers Computer software | 46.35 | 44.28 | 1,825 | 1,722 | 39.4 | 94,877 | 89,529 | 2,047 |
| engineers, applications <br> Computer software engineers, systems software | 48.02 45.12 | 44.28 43.96 | 1,892 1,775 | 1,722 1,720 | 39.4 39.3 | 98,396 92,301 | 89,529 89,455 | 2,049 2,046 |
| Computer support specialists | 30.67 | 25.93 | 1,185 | 1,020 | 38.6 | 61,091 | 52,801 | 1,992 |
| Computer systems analysts .... | 39.52 | 40.24 | 1,550 | 1,578 | 39.2 | 80,621 | 82,035 | 2,040 |
| Database administrators ......... | 35.63 | 36.35 | 1,356 | 1,454 | 38.1 | 70,533 | 75,602 | 1,980 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare practitioner and technical occupations $\qquad$ | \$32.58 | \$29.00 | \$1,256 | \$1,129 | 38.6 | \$65,154 | \$58,381 | 2,000 |
| Pharmacists ....................... | 50.66 | 50.91 | 1,990 | 2,020 | 39.3 | 103,475 | 105,027 | 2,043 |
| Physicians and surgeons ........ | 60.76 | 56.41 | 2,350 | 2,085 | 38.7 | 122,219 | 108,408 | 2,012 |
| Registered nurses ................. | 35.11 | 35.11 | 1,339 | 1,335 | 38.1 | 69,534 | 69,402 | 1,981 |
| Therapists ........................... | 28.26 | 27.23 | 1,100 | 1,059 | 38.9 | 56,194 | 54,891 | 1,989 |
| Physical therapists ............ | 28.36 | 22.28 | 1,111 | 891 | 39.2 | 57,007 | 46,342 | 2,010 |
| Respiratory therapists ....... | 28.89 | 29.94 | 1,146 | 1,192 | 39.7 | 59,610 | 61,963 | 2,063 |
| Clinical laboratory technologists and technicians $\qquad$ | 21.22 | 20.02 | 838 | 793 | 39.5 | 43,581 | 41,243 | 2,054 |
| Medical and clinical laboratory technologists Medical and clinical | 25.51 | 25.85 | 996 | 1,026 | 39.1 | 51,816 | 53,352 | 2,032 |
| laboratory technicians .. Diagnostic related | 17.25 | 16.25 | 688 | 650 | 39.9 | 35,801 | 33,800 | 2,075 |
| Diagnostic related technologists and technicians $\qquad$ | 24.47 | 25.59 | 942 | 959 | 38.5 | 48,990 | 49,853 | 2,002 |
| Cardiovascular technologists and technicians $\qquad$ | 16.54 | 13.11 | 648 | 520 | 39.2 | 33,702 | 27,040 | 2,037 |
| Radiologic technologists and technicians | 24.13 | 24.78 | 934 | 981 | 38.7 | 48,587 | 51,002 | 2,013 |
| Emergency medical technicians and paramedics $\qquad$ | 22.74 | 25.71 | 877 | 1,009 | 38.6 | 45,628 | 52,473 | 2,006 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 16.65 | 15.97 | 640 | 653 | 38.5 | 33,294 | 33,946 | 2,000 |
| Pharmacy technicians ....... | 15.66 | 15.20 | 598 | 608 | 38.2 | 31,080 | 31,616 | 1,985 |
| Licensed practical and licensed vocational nurses | 20.71 | 20.60 | 795 | 795 | 38.4 | 41,345 | 41,359 | 1,997 |
| Medical records and health information technicians ... | 16.52 | 16.96 | 651 | 672 | 39.4 | 33,853 | 34,964 | 2,049 |
| Healthcare support occupations $\qquad$ | 13.13 | 12.36 | 504 | 479 | 38.4 | 26,200 | 24,905 | 1,996 |
| Nursing, psychiatric, and home health aides $\qquad$ | 12.78 | 11.91 | 489 | 466 | 38.3 | 25,427 | 24,219 | 1,990 |
| Home health aides ............ | 10.78 | 9.90 | 412 | 396 | 38.2 | 21,427 | 20,592 | 1,987 |
| Nursing aides, orderlies, and attendants | 13.71 | 12.92 | 525 | 507 | 38.3 | 27,313 | 26,354 | 1,993 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Sales and related occupations -Continued |  |  |  |  |  |  |  |  |
| Cashiers, all workers ......... | \$11.63 | \$11.54 | \$458 | \$458 | 39.4 | \$23,618 | \$23,806 | 2,030 |
| Cashiers ................... | 11.60 | 11.54 | 457 | 458 | 39.4 | 23,548 | 23,806 | 2,029 |
| Retail salespersons ............ | 13.31 | 11.91 | 522 | 472 | 39.2 | 27,147 | 24,544 | 2,040 |
| Insurance sales agents . | 21.23 | 20.87 | 918 | 824 | 43.2 | 47,717 | 42,857 | 2,248 |
| Securities, commodities, and financial services sales agents $\qquad$ | 57.54 | 44.16 | 2,258 | 1,767 | 39.2 | 117,423 | 91,859 | 2,041 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 39.64 | 40.06 | 1,571 | 1,604 | 39.6 | 81,711 | 83,418 | 2,061 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 38.91 | 39.99 | 1,553 | 1,604 | 39.9 | 80,750 | 83,418 | 2,076 |
| Miscellaneous sales and related workers | 22.93 | 16.15 | 888 | 636 | 38.7 | 46,192 | 33,053 | 2,014 |
| Office and administrative support occupations $\qquad$ First-line | 18.05 | 16.83 | 697 | 643 | 38.6 | 36,191 | 33,419 | 2,005 |
| supervisors/managers of office and administrative support workers $\qquad$ | 27.53 | 21.89 | 1,050 | 888 | 38.1 | 54,592 | 46,192 | 1,983 |
| Switchboard operators, including answering service $\qquad$ | 15.59 | 17.00 | 574 | 595 | 36.8 | 29,831 | 30,940 | 1,914 |
| Financial clerks | 16.74 | 15.90 | 653 | 617 | 39.0 | 33,971 | 32,094 | 2,029 |
| Bill and account collectors | 17.49 | 17.18 | 691 | 650 | 39.5 | 35,921 | 33,794 | 2,054 |
| Billing and posting clerks and machine operators | 16.46 | 15.90 | 633 | 609 | 38.5 | 32,935 | 31,686 | 2,001 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 16.73 | 15.89 | 651 | 612 | 38.9 | 33,836 | 31,803 | 2,022 |
| Payroll and timekeeping clerks $\qquad$ | 18.41 | 17.70 | 727 | 708 | 39.5 | 37,823 | 36,824 | 2,055 |
| Procurement clerks ........... | 17.16 | 16.41 | 686 | 656 | 40.0 | 35,687 | 34,133 | 2,080 |
| Tellers ........ | 13.35 | 12.96 | 525 | 519 | 39.3 | 27,303 | 26,963 | 2,045 |
| Brokerage clerks .................. | 22.27 | 20.75 | 868 | 830 | 39.0 | 45,111 | 43,162 | 2,026 |
| Customer service representatives | 17.65 | 15.75 | 693 | 635 | 39.3 | 35,858 | 32,777 | 2,032 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative <br> support occupations <br> -Continued <br> File clerks        <br> $\$ 25$ $\$ 12.24$ $\$ 483$ $\$ 497$ 39.4 $\$ 25,094$ $\$ 25,834$ 2,051 |  |  |  |  |  |  |  |  |
| Interviewers, except eligibility and loan $\qquad$ | 15.62 | 15.61 | 584 | 573 | 37.4 | 30,374 | 29,775 | 1,945 |
| Library assistants, clerical ..... | 15.53 | 15.51 | 585 | 620 | 37.7 | 30,218 | 32,250 | 1,945 |
| Loan interviewers and clerks | 16.49 | 16.08 | 646 | 636 | 39.2 | 33,614 | 33,051 | 2,039 |
| Order clerks ........................ | 16.75 | 16.17 | 668 | 647 | 39.9 | 32,091 | 33,571 | 1,916 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 20.46 | 20.35 | 793 | 738 | 38.7 | 41,220 | 38,362 | 2,014 |
| Receptionists and information clerks $\qquad$ | 14.08 | 14.03 | 540 | 537 | 38.3 | 27,582 | 27,916 | 1,958 |
| Dispatchers ......................... | 27.22 | 20.50 | 1,033 | 820 | 38.0 | 53,731 | 42,640 | 1,974 |
| Dispatchers, except police, fire, and ambulance ..... | 28.43 | 20.77 | 1,075 | 820 | 37.8 | 55,905 | 42,640 | 1,966 |
| Production, planning, and expediting clerks $\qquad$ | 19.81 | 18.60 | 782 | 711 | 39.4 | 40,639 | 36,991 | 2,051 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.39 | 11.94 | 536 | 478 | 40.0 | 27,856 | 24,835 | 2,080 |
| Stock clerks and order fillers Secretaries and administrative | 12.86 | 12.34 | 505 | 493 | 39.3 | 26,276 | 25,661 | 2,044 |
| assistants | 21.97 | 20.72 | 831 | 786 | 37.8 | 43,222 | 40,849 | 1,967 |
| Executive secretaries and administrative assistants $\qquad$ | 22.63 | 21.15 | 856 | 805 | 37.8 | 44,507 | 41,860 | 1,967 |
| Legal secretaries ............... | 30.25 | 29.88 | 1,079 | 1,046 | 35.7 | 56,115 | 54,387 | 1,855 |
| Medical secretaries ........... | 16.42 | 16.35 | 625 | 657 | 38.1 | 32,503 | 34,168 | 1,980 |
| Secretaries, except legal, medical, and executive | 19.41 | 19.42 | 748 | 742 | 38.5 | 38,877 | 38,584 | 2,003 |
| Computer operators .............. | 18.07 | 18.90 | 720 | 756 | 39.8 | 37,429 | 39,312 | 2,071 |
| Data entry and information processing workers | 15.72 | 13.35 | 602 | 528 | 38.3 | 31,292 | 27,456 | 1,991 |
| Data entry keyers .............. | 13.63 | 12.57 | 527 | 478 | 38.6 | 27,380 | 24,863 | 2,009 |
| Insurance claims and policy processing clerks | 16.38 | 16.56 | 632 | 634 | 38.6 | 32,885 | 32,989 | 2,007 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 13.25 | 12.74 | 517 | 494 | 39.0 | 26,866 | 25,709 | 2,028 |
| Office clerks, general ............ | 16.93 | 16.60 | 649 | 632 | 38.4 | 33,767 | 32,864 | 1,995 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Miscellaneous assemblers and <br> fabricators $\qquad$ <br> Team assemblers | \$12.89 | \$12.57 | \$511 | \$497 | 39.6 | \$26,568 | \$25,854 | 2,060 |
|  | 16.39 | 16.00 | 655 | 640 | 40.0 | 34,081 | 33,280 | 2,080 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 15.89 | 14.05 | 636 | 562 | 40.0 | 33,060 | 29,224 | 2,080 |
| Miscellaneous food processing workers | 16.54 | 17.79 | 662 | 712 | 40.0 | 34,411 | 37,003 | 2,080 |
| Food batchmakers | 15.75 | 17.25 | 630 | 690 | 40.0 | 32,766 | 35,880 | 2,080 |
| Food cooking machine operators and tenders ... | 18.21 | 18.78 | 728 | 751 | 40.0 | 37,881 | 39,062 | 2,080 |
| Computer control programmers and operators $\qquad$ | 17.25 | 17.00 | 690 | 680 | 40.0 | 35,855 | 35,360 | 2,078 |
| Computer-controlled machine tool operators, metal and plastic .......... | 17.08 | 17.00 | 683 | 680 | 40.0 | 35,490 | 35,360 | 2,078 |
| Forming machine setters, operators, and tenders, metal and plastic $\qquad$ | 18.99 | 19.57 | 760 | 783 | 40.0 | 39,504 | 40,706 | 2,080 |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic $\qquad$ | 19.24 | 19.57 | 769 | 783 | 40.0 | 40,010 | 40,706 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 17.37 | 16.65 | 689 | 666 | 39.7 | 35,837 | 34,632 | 2,063 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 15.97 | 15.68 | 628 | 620 | 39.3 | 32,639 | 32,240 | 2,044 |
| Machinists ............................ | 21.76 | 21.48 | 869 | 859 | 39.9 | 45,169 | 44,670 | 2,076 |
| Metal furnace and kiln operators and tenders | 18.43 | 17.45 | 731 | 698 | 39.6 | 37,920 | 36,296 | 2,057 |
| Metal-refining furnace operators and tenders ... | 20.03 | 17.74 | 789 | 710 | 39.4 | 40,822 | 36,899 | 2,038 |
| Molders and molding machine setters, operators, and tenders, metal and plastic $\qquad$ | 16.35 | 15.75 | 654 | 630 | 40.0 | 33,951 | 32,760 | 2,077 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .......... | \$15.10 | \$15.75 | \$604 | \$630 | 40.0 | \$31,354 | \$32,760 | 2,076 |
| Multiple machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 22.24 | 19.46 | 890 | 778 | 40.0 | 45,607 | 40,477 | 2,050 |
| Tool and die makers <br> Welding, soldering, and brazing workers $\qquad$ <br> Welders, cutters, solderers, and brazers $\qquad$ | 26.40 | 26.98 | 1,045 | 1,079 | 39.6 | 54,334 | 56,120 | 2,058 |
|  | 18.17 | 16.70 | 727 | 668 | 40.0 | 37,788 | 34,736 | 2,080 |
|  | 18.72 | 18.20 | 749 | 728 | 40.0 | 38,944 | 37,856 | 2,080 |
| Miscellaneous metalworkers and plastic workers $\qquad$ | 12.28 | 8.25 | 491 | 330 | 40.0 | 25,512 | 17,160 | 2,077 |
| Printers ............................... | 22.46 | 20.69 | 889 | 828 | 39.6 | 46,216 | 43,035 | 2,058 |
| Printing machine operators | 22.67 | 23.37 | 896 | 847 | 39.5 | 46,579 | 44,058 | 2,055 |
| Textile machine setters, operators, and tenders | 18.48 | 19.00 | 739 | 760 | 40.0 | 38,432 | 39,520 | 2,080 |
| Woodworking machine setters, operators, and tenders $\qquad$ | 15.70 | 14.74 | 628 | 590 | 40.0 | 32,662 | 30,659 | 2,080 |
| Woodworking machine setters, operators, and tenders, except sawing | 14.33 | 14.74 | 573 | 590 | 40.0 | 29,811 | 30,659 | 2,080 |
| Stationary engineers and boiler operators $\qquad$ | 29.66 | 30.17 | 1,186 | 1,207 | 40.0 | 61,695 | 62,752 | 2,080 |
| Chemical processing machine setters, operators, and tenders $\qquad$ | 24.19 | 26.40 | 968 | 1,056 | 40.0 | 50,145 | 54,912 | 2,073 |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ | 19.62 | 19.31 | 785 | 772 | 40.0 | 40,805 | 40,165 | 2,080 |
| Mixing and blending machine setters, operators, and tenders .. | 20.28 | 19.31 | 811 | 772 | 40.0 | 42,186 | 40,165 | 2,080 |
| Cutting workers .................. | 16.65 | 15.74 | 666 | 630 | 40.0 | 31,794 | 32,739 | 1,910 |
| Cutting and slicing machine setters, operators, and tenders .. | 16.83 | 17.75 | 673 | 710 | 40.0 | 31,704 | 32,739 | 1,884 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table. median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | $\begin{aligned} & \text { Mean } \\ & \text { earnings } \end{aligned}$ | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Laborers and freight, stock, and material movers, hand $\qquad$ <br> Machine feeders and offbearers $\qquad$ <br> Packers and packagers, hand $\qquad$ | $\begin{array}{r} \$ 13.23 \\ 16.49 \\ 12.09 \end{array}$ | $\begin{array}{r} \$ 12.67 \\ 13.95 \\ 12.20 \end{array}$ | $\$ 529$ 634 482 | $\$ 507$ 558 488 | 39.9 38.5 39.9 | $\$ 27,488$ 32,950 25,052 | $\$ 26,354$ 29,016 25,376 | 2,077 1,998 2,073 |

[^4] They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in
a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17

## Union and nonunion workers ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ by major sector and for major occupational groups

| Occupational group ${ }^{3}$ | Union |  |  | Nonunion |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | State and local government workers | Civilian workers | Private industry workers | State and local government workers |
| All workers ..................... | \$25.84 | \$22.64 | \$29.85 | \$22.14 | \$22.01 | \$26.05 |
| Management, professional, and related $\qquad$ | 37.33 | 32.20 | 39.06 | 36.74 | 36.89 | 34.14 |
| Management, business, and financial $\qquad$ | 34.44 | 26.03 | 36.08 | 41.87 | 42.13 | 37.12 |
| Professional and related $\qquad$ | 37.62 | 32.59 | 39.41 | 33.64 | 33.71 | 32.53 |
| Service ......................... | 18.35 | 15.19 | 22.30 | 10.83 | 10.73 | 13.91 |
| Sales and office ............. | 19.10 | 18.18 | 20.01 | 17.74 | 17.70 | 19.32 |
| Sales and related <br> Office and | 14.35 | 12.86 | 20.41 | 19.26 | 19.28 | - |
| Office and administrative support $\qquad$ | 20.05 | 20.14 | 19.98 | 16.84 | 16.74 | 19.59 |
| Natural resources, construction, and maintenance. $\qquad$ | 29.93 | 31.22 | 23.84 | 19.71 | 19.81 | 16.88 |
| Construction and extraction $\qquad$ | 32.47 | 34.49 | 23.69 | 20.46 | 20.75 | 16.03 |
| Installation, maintenance, and repair $\qquad$ | 27.00 | 27.55 | 24.17 | 19.19 | 19.16 | 21.79 |
| Production, transportation, and material moving ....... | 20.59 | 20.28 | 22.39 | 14.31 | 14.30 | 15.96 |
| Production ................. | 18.45 | 18.11 | 23.23 | 15.42 | 15.41 | - |
| Transportation and material moving ... | 22.22 | 22.23 | 22.19 | 13.22 | 13.19 | 15.73 |

[^5]3 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Workers paid on time or incentive basis ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ for civilian and private industry workers in major occupational groups

| Occupational group ${ }^{3}$ | Time |  | Incentive |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| All workers | \$22.88 | \$21.85 | \$26.99 | \$26.99 |
| Management, professional, and related | 36.40 | 35.94 | 84.00 | 84.00 |
| Management, business, and financial ......................... | 40.03 | 40.45 | 91.32 | 91.32 |
| Professional and related | 34.78 | 33.52 | 51.26 | 51.26 |
| Service | 13.41 | 11.70 | 16.28 | 16.28 |
| Sales and office | 16.97 | 16.68 | 25.79 | 25.79 |
| Sales and related | 15.85 | 15.79 | 27.66 | 27.66 |
| Office and administrative support ............................. | 17.41 | 17.07 | 14.53 | 14.53 |
| Natural resources, construction, and maintenance ........... | 24.29 | 24.48 | 18.08 | 18.08 |
| Construction and extraction ............. | - | 26.79 | - | - |
| Installation, maintenance, and repair | 22.49 | 22.37 | 18.08 | 18.08 |
| Production, transportation, and material moving ............. | 16.11 | 15.82 | 15.10 | 15.10 |
| Production ............................................................. | 16.20 | 16.07 | 15.54 | 15.54 |
| Transportation and material moving .......................... | 16.03 | 15.57 | 14.92 | 14.92 |
|  | Relative error |  |  |  |
| All workers .................................................................. | 1.8\% | 2.1\% | 12.0\% | 12.0\% |
| Management, professional, and related .......................... | 1.4 | 1.6 | 31.9 | 31.9 |
| Management, business, and financial ......................... | 1.3 | 1.5 | 36.3 | 36.3 |
| Professional and related ............................................ | 1.9 | 2.5 | 33.4 | 33.4 |
| Service | 2.7 | 3.5 | 5.2 | 5.2 |
| Sales and office .......................................................... | 2.5 | 2.7 | 11.1 | 11.1 |
| Sales and related | 7.1 | 7.2 | 11.1 | 11.1 |
| Office and administrative support ............................. | 1.4 | 1.2 | 4.8 | 4.8 |
| Natural resources, construction, and maintenance ........... | 3.7 | 3.5 | 11.8 | 11.8 |
| Construction and extraction ..................................... | - | 4.0 | - | - |
| Installation, maintenance, and repair .......................... | 2.9 | 2.8 | 11.8 | 11.8 |
| Production, transportation, and material moving ............. | 1.7 | 1.8 | 11.4 | 11.4 |
| Production .............................................................. | 1.9 | 1.9 | 9.5 | 9.5 |
| Transportation and material moving .......................... | 4.0 | 4.2 | 13.4 | 13.4 |

[^6]cover all workers in the civilian economy. See appendix B for more information.
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| All workers ................................ | - | \$21.26 | - | - | - | - | \$22.67 | \$11.29 | \$19.58 |
| Management, professional, and related $\qquad$ | - | 38.30 | - | - | - | - | 30.77 | 32.42 | 33.92 |
| Management, business, and financial | - | 43.00 | - | - | - | - | 33.57 | 33.12 | 38.49 |
| Professional and related ......... | - | 34.55 | - | - | - | - | 30.37 | 31.12 | - |
| Service .................................. | - | 15.44 | - | - | - | - | 12.44 | 9.37 | 12.59 |
| Sales and office ........................ | - | 18.82 | - | - | - | - | 16.12 | 13.86 | 15.78 |
| Sales and related .................. | - | 26.62 | - | - | - | - | 18.36 | 11.79 | 13.73 |
| Office and administrative support $\qquad$ | - | 16.76 | - | - | - | - | 16.08 | 15.58 | 16.35 |
| Natural resources, construction, and maintenance | - | 21.43 | - | - | - | - | 21.29 | 14.97 | 17.37 |
| Installation, maintenance, and repair | - | 21.50 | - | - | - | - | 22.22 | 10.72 | 16.72 |
| Production, transportation, and material moving $\qquad$ | - | 16.22 | - | - | - | - | 18.57 | 15.83 | 12.66 |
| Production ........................... | - | 16.52 | - | - | - | - | 16.84 | 23.44 | 13.08 |
| Transportation and material moving | - | 14.68 | - | - | - | - | 19.01 | 7.87 | 12.09 |

1 Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
3 A classification system including about 800 individual occupations is used to cover all workers in the civilian
economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$26.07 | \$22.27 | \$1,002 | \$863 | 38.4 | \$52,118 | \$44,866 | 1,999 |
| Level 1 ................. | 13.20 | 13.07 | 511 | 490 | 38.7 | 26,589 | 25,487 | 2,014 |
| Level 2 | 14.15 | 13.73 | 543 | 538 | 38.4 | 28,245 | 27,976 | 1,997 |
| Level 3 ................. | 14.66 | 15.03 | 568 | 593 | 38.8 | 29,551 | 30,830 | 2,015 |
| Level 4 ................. | 16.82 | 16.90 | 646 | 642 | 38.4 | 33,605 | 33,365 | 1,998 |
| Level 5 ................. | 19.62 | 19.10 | 751 | 722 | 38.3 | 39,078 | 37,528 | 1,991 |
| Level 6 ................. | 21.69 | 21.13 | 843 | 823 | 38.9 | 43,848 | 42,806 | 2,021 |
| Level 7 ................. | 25.78 | 25.32 | 1,001 | 988 | 38.8 | 52,063 | 51,376 | 2,020 |
| Level 8 ................. | 33.02 | 33.44 | 1,279 | 1,289 | 38.7 | 66,498 | 67,018 | 2,014 |
| Level 9 ................. | 33.99 | 33.65 | 1,301 | 1,283 | 38.3 | 67,676 | 66,710 | 1,991 |
| Level 10 ................ | 39.55 | 37.73 | 1,561 | 1,500 | 39.5 | 81,161 | 78,021 | 2,052 |
| Level 11 ................ | 39.40 | 41.74 | 1,528 | 1,565 | 38.8 | 79,435 | 81,393 | 2,016 |
| Level 12 ................ | 60.05 | 57.41 | 2,265 | 2,191 | 37.7 | 117,785 | 113,914 | 1,961 |
| Not able to be leveled $\qquad$ | 29.84 | 25.26 | 1,120 | 996 | 37.5 | 58,226 | 51,773 | 1,951 |
| Management occupations $\qquad$ <br> Not able to be | 45.38 | 41.22 | 1,699 | 1,548 | 37.4 | 88,358 | 80,519 | 1,947 |
| leveled | 52.39 | 50.42 | 1,955 | 1,832 | 37.3 | 101,652 | 95,268 | 1,940 |
| Medical and health services managers $\qquad$ | 51.12 | 45.76 | 1,897 | 1,708 | 37.1 | 98,629 | 88,813 | 1,929 |
| Not able to be leveled $\qquad$ | 56.51 | 54.10 | 2,070 | 2,029 | 36.6 | 107,639 | 105,495 | 1,905 |
| Business and financial operations occupations | 23.78 | 21.25 | 900 | 797 | 37.9 | 46,819 | 41,445 | 1,969 |
| Level 9 | 24.80 | 21.72 | 954 | 814 | 38.5 | 49,596 | 42,348 | 2,000 |
| Human resources, training, and labor relations specialists $\qquad$ | 31.08 | 33.31 | 1,232 | 1,332 | 39.6 | 64,064 | 69,285 | 2,062 |
| Computer and mathematical science occupations | 32.92 | 28.29 | 1,275 | 1,090 | 38.7 | 66,299 | 56,667 | 2,014 |
| Level 9 ................. | 26.72 | 27.87 | 1,038 | 1,090 | 38.8 | 53,960 | 56,667 | 2,019 |
| Computer systems analysts .... | 38.51 | 42.09 | 1,505 | 1,684 | 39.1 | 78,283 | 87,547 | 2,033 |
| Life, physical, and social science occupations | 39.90 | 30.80 | 1,506 | 1,207 | 37.7 | 78,287 | 62,783 | 1,962 |
| Psychologists ...................... | 25.32 | 25.25 | 982 | 1,025 | 38.8 | 51,063 | 53,311 | 2,016 |
| Clinical, counseling, and school psychologists .... | 25.32 | 25.25 | 982 | 1,025 | 38.8 | 51,063 | 53,311 | 2,016 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean hours |
| Community and social services occupations | \$28.94 | \$29.46 | \$1,108 | \$1,109 | 38.3 | \$57,599 | \$57,656 | 1,990 |
| Level 7 ....... | 21.05 | 19.50 | 841 | 780 | 40.0 | 43,752 | 40,560 | 2,079 |
| Level 9 ................. | 30.29 | 30.02 | 1,140 | 1,178 | 37.6 | 59,293 | 61,268 | 1,957 |
| Counselors. | 22.16 | 20.35 | 879 | 814 | 39.7 | 45,742 | 42,328 | 2,064 |
| Social workers ..................... | 29.25 | 29.46 | 1,098 | 1,131 | 37.5 | 57,077 | 58,812 | 1,951 |
| Medical and public health social workers $\qquad$ | 29.95 | 30.63 | 1,111 | 1,116 | 37.1 | 57,767 | 58,032 | 1,929 |
| Healthcare practitioner and technical occupations | 32.35 | 30.50 | 1,248 | 1,166 | 38.6 | 64,880 | 60,653 | 2,005 |
| Level 3 ................ | 15.08 | 15.38 | 595 | 615 | 39.5 | 30,946 | 31,990 | 2,053 |
| Level 4 | 14.79 | 15.00 | 586 | 576 | 39.6 | 30,485 | 29,952 | 2,061 |
| Level 5 | 20.64 | 20.60 | 785 | 760 | 38.0 | 40,808 | 39,537 | 1,977 |
| Level 6 | 22.86 | 22.64 | 892 | 906 | 39.0 | 46,379 | 47,087 | 2,029 |
| Level 7 | 26.93 | 25.81 | 1,038 | 1,020 | 38.5 | 53,973 | 53,055 | 2,004 |
| Level 8 | 33.04 | 33.38 | 1,277 | 1,274 | 38.6 | 66,383 | 66,248 | 2,009 |
| Level 9 .... | 35.68 | 35.60 | 1,371 | 1,339 | 38.4 | 71,301 | 69,638 | 1,998 |
| Level 10 ... | 39.90 | 36.21 | 1,569 | 1,415 | 39.3 | 81,578 | 73,579 | 2,045 |
| Level $11 . . . . . . . . . . . . . .$. | 39.89 | 41.74 | 1,539 | 1,565 | 38.6 | 80,044 | 81,393 | 2,007 |
| Level 12 ................ | 60.49 | 56.87 | 2,302 | 2,276 | 38.1 | 119,730 | 118,352 | 1,979 |
| Not able to be leveled $\qquad$ | 33.13 | 29.01 | 1,252 | 1,079 | 37.8 | 65,083 | 56,094 | 1,965 |
| Pharmacists ......................... | 50.40 | 50.76 | 1,976 | 2,013 | 39.2 | 102,769 | 104,666 | 2,039 |
| Physicians and surgeons ........ | 39.58 | 27.56 | 1,584 | 1,068 | 40.0 | 82,352 | 55,510 | 2,081 |
| Level 11 ............... | 28.53 | 27.56 | 1,116 | 1,068 | 39.1 | 58,029 | 55,510 | 2,034 |
| Level 12 | 64.89 | 70.79 | 2,423 | 2,787 | 37.3 | 126,006 | 144,927 | 1,942 |
| Registered nurses .................. | 36.25 | 35.81 | 1,383 | 1,349 | 38.1 | 71,894 | 70,161 | 1,983 |
| Level 7 ..... | 25.45 | 25.10 | 995 | 979 | 39.1 | 51,716 | 50,898 | 2,032 |
| Level 8 .... | 33.57 | 34.19 | 1,291 | 1,343 | 38.4 | 67,110 | 69,845 | 1,999 |
| Level 9 ................. | 36.46 | 36.06 | 1,377 | 1,350 | 37.8 | 71,596 | 70,212 | 1,964 |
| Level 10 ................ | 37.78 | 35.29 | 1,472 | 1,340 | 39.0 | 76,538 | 69,659 | 2,026 |
| Level $11 . . . . . . . . . . . . . .$. | 47.20 | 48.54 | 1,798 | 1,864 | 38.1 | 93,497 | 96,907 | 1,981 |
| Not able to be leveled $\qquad$ | 42.23 | 38.48 | 1,587 | 1,453 | 37.6 | 82,515 | 75,566 | 1,954 |
| Therapists ........................... | 31.03 | 32.53 | 1,200 | 1,231 | 38.7 | 62,424 | 64,019 | 2,012 |
| Level 7 | 29.21 | 32.28 | 1,122 | 1,220 | 38.4 | 58,360 | 63,434 | 1,998 |
| Level 8 ................. | 30.57 | 31.80 | 1,222 | 1,272 | 40.0 | 63,537 | 66,144 | 2,078 |
| Level 9 ................. | 35.18 | 35.02 | 1,341 | 1,294 | 38.1 | 69,727 | 67,302 | 1,982 |
| Physical therapists ............ | 33.30 | 33.86 | 1,282 | 1,277 | 38.5 | 66,676 | 66,417 | 2,002 |
| Level 9 ................ | 34.14 | 35.02 | 1,315 | 1,323 | 38.5 | 68,355 | 68,781 | 2,002 |
| Respiratory therapists ........ | 29.42 | 31.30 | 1,153 | 1,192 | 39.2 | 59,969 | 61,963 | 2,038 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation ${ }^{2}$ and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued Clinical laboratory technologists and technicians $\qquad$ | \$20.93 | \$21.55 | \$817 | \$856 | 39.0 | \$42,485 | \$44,519 | 2,030 |
| Level 4 ............. | 14.41 | 13.49 | 575 | 540 | 39.9 | 29,918 | 28,059 | 2,077 |
| Medical and clinical laboratory technologists Medical and clinical | 23.81 | 24.00 | 919 | 960 | 38.6 | 47,811 | 49,920 | 2,008 |
| laboratory technicians .. <br> Diagnostic related technologists and | 16.68 | 16.25 | 662 | 650 | 39.7 | 34,419 | 33,800 | 2,063 |
| technicians ......... | 24.68 | 26.01 | 943 | 964 | 38.2 | 49,059 | 50,135 | 1,988 |
| Level 6 ... | 22.70 | 21.41 | 870 | 854 | 38.3 | 45,259 | 44,421 | 1,994 |
| Level 7 ....... | 28.89 | 29.15 | 1,080 | 1,096 | 37.4 | 56,169 | 57,000 | 1,944 |
| Cardiovascular technologists and technicians $\qquad$ | 17.20 | 15.22 | 667 | 609 | 38.8 | 34,675 | 31,658 | 2,016 |
| Radiologic technologists and technicians | 24.52 | 25.59 | 941 | 996 | 38.4 | 48,947 | 51,773 | 1,996 |
| Level 6 ........... | 22.04 | 19.53 | 861 | 824 | 39.1 | 44,770 | 42,827 | 2,031 |
| Level 7 ......... | 27.78 | 29.15 | 1,032 | 1,020 | 37.2 | 53,675 | 53,055 | 1,932 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 16.86 | 18.03 | 647 | 722 | 38.3 | 33,619 | 37,528 | 1,994 |
| Pharmacy technicians ........ | 16.06 | 15.73 | 607 | 636 | 37.8 | 31,554 | 33,093 | 1,964 |
| Licensed practical and licensed vocational nurses | 19.04 | 20.13 | 745 | 773 | 39.1 | 38,719 | 40,215 | 2,034 |
| Level 4 | 16.20 | 15.06 | 636 | 602 | 39.2 | 33,059 | 31,325 | 2,040 |
| Level 5 | 19.30 | 20.60 | 735 | 775 | 38.1 | 38,244 | 40,305 | 1,981 |
| Level 6 ................ | 20.81 | 22.30 | 832 | 892 | 40.0 | 43,283 | 46,384 | 2,080 |
| Medical records and health information technicians ... | 16.03 | 16.96 | 628 | 672 | 39.2 | 32,647 | 34,964 | 2,037 |
| Healthcare support occupations. | 15.79 | 16.29 | 610 | 616 | 38.6 | 31,716 | 32,032 | 2,009 |
| Level 2 ............ | 14.40 | 14.14 | 549 | 552 | 38.1 | 28,561 | 28,683 | 1,984 |
| Level 3 ................ | 14.60 | 15.59 | 566 | 612 | 38.8 | 29,430 | 31,812 | 2,015 |
| Level 4 .............. | 16.73 | 17.30 | 645 | 652 | 38.5 | 33,520 | 33,881 | 2,003 |
| Level 5 ................ | 17.02 | 16.92 | 681 | 677 | 40.0 | 35,401 | 35,194 | 2,080 |
| Level 6 ................ | 20.67 | 20.84 | 819 | 823 | 39.6 | 42,591 | 42,806 | 2,060 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare support occupations -Continued Not able to be leveled $\qquad$ | \$16.18 | \$16.29 | \$601 | \$611 | 37.1 | \$31,236 | \$31,766 | 1,931 |
| Nursing, psychiatric, and home health aides $\qquad$ | 15.53 | 16.13 | 600 | 612 | 38.6 | 31,184 | 31,812 | 2,008 |
| Level 2 ................. | 14.12 | 13.63 | 544 | 539 | 38.5 | 28,277 | 28,002 | 2,003 |
| Level 3 | 14.69 | 15.61 | 568 | 612 | 38.6 | 29,520 | 31,812 | 2,010 |
| Level 4 ................. | 16.75 | 17.38 | 644 | 662 | 38.4 | 33,468 | 34,445 | 1,998 |
| Nursing aides, orderlies, and attendants | 15.42 | 16.13 | 593 | 612 | 38.5 | 30,847 | 31,812 | 2,001 |
| Level 2 ............. | 14.08 | 13.73 | 538 | 546 | 38.2 | 27,993 | 28,413 | 1,989 |
| Level 3 | 14.70 | 15.61 | 567 | 612 | 38.5 | 29,465 | 31,812 | 2,004 |
| Level 4 | 16.70 | 17.38 | 639 | 662 | 38.3 | 33,229 | 34,443 | 1,990 |
| Psychiatric aides ............... | 16.57 | 16.10 | 663 | 644 | 40.0 | 34,476 | 33,478 | 2,081 |
| Miscellaneous healthcare support occupations | 16.66 | 16.89 | 644 | 630 | 38.6 | 33,466 | 32,778 | 2,009 |
| Level 4 | 16.65 | 17.11 | 649 | 642 | 39.0 | 33,740 | 33,365 | 2,027 |
| Medical equipment preparers | 17.35 | 18.01 | 679 | 630 | 39.1 | 35,305 | 32,778 | 2,035 |
| Protective service occupations Security guards and gaming | 13.84 | 13.38 | 533 | 535 | 38.5 | 27,722 | 27,830 | 2,003 |
| surveillance officers | 13.84 | 13.38 | 533 | 535 | 38.5 | 27,722 | 27,830 | 2,003 |
| Security guards ................ | 13.84 | 13.38 | 533 | 535 | 38.5 | 27,722 | 27,830 | 2,003 |
| Food preparation and serving related occupations $\qquad$ | 14.86 | 14.98 | 572 | 588 | 38.5 | 29,724 | 30,576 | 2,000 |
| Level 2 ................. | 13.84 | 13.16 | 529 | 504 | 38.2 | 27,530 | 26,214 | 1,989 |
| Cooks ................................. | 13.05 | 12.25 | 522 | 490 | 40.0 | 27,152 | 25,480 | 2,080 |
| Cooks, institution and cafeteria | 13.05 | 12.25 | 522 | 490 | 40.0 | 27,152 | 25,480 | 2,080 |
| Food servers, nonrestaurant ... | 14.70 | 14.40 | 557 | 576 | 37.9 | 28,987 | 29,952 | 1,971 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 14.92 | 15.30 | 577 | 577 | 38.7 | 30,001 | 30,023 | 2,011 |
| Level 1 ................ | 13.34 | 13.20 | 516 | 528 | 38.6 | 26,810 | 27,456 | 2,009 |
| Level 2 | 12.88 | 13.07 | 493 | 490 | 38.3 | 25,632 | 25,487 | 1,990 |
| Level 3 ................ | 14.78 | 15.30 | 575 | 593 | 38.9 | 29,887 | 30,830 | 2,022 |
| Building cleaning workers ..... | 14.92 | 15.30 | 577 | 577 | 38.7 | 30,001 | 30,023 | 2,011 |
| Level 1 ................. | 13.34 | 13.20 | 516 | 528 | 38.6 | 26,810 | 27,456 | 2,009 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Building and grounds cleaning and maintenance occupations -Continued Building cleaning workers -Continued |  |  |  |  |  |  |  |  |
| Level 2 ................ | \$12.88 | \$13.07 | \$493 | \$490 | 38.3 | \$25,632 | \$25,487 | 1,990 |
| Level 3 | 14.78 | 15.30 | 575 | 593 | 38.9 | 29,887 | 30,830 | 2,022 |
| Janitors and cleaners, except maids and housekeeping cleaners | 15.96 | 15.37 | 620 | 593 | 38.8 | 32,215 | 30,830 | 2,018 |
| Level 3 ...... | 14.09 | 15.04 | 552 | 585 | 39.2 | 28,703 | 30,420 | 2,037 |
| Maids and housekeeping cleaners $\qquad$ | 12.53 | 13.20 | 487 | 528 | 38.9 | 25,346 | 27,456 | 2,023 |
| Level $1 . . . . . . . . . . . . . . .$. | 12.64 | 13.20 | 492 | 528 | 38.9 | 25,584 | 27,456 | 2,024 |
| Level 2 | 11.39 | 9.91 | 439 | 396 | 38.5 | 22,806 | 20,592 | 2,002 |
| Office and administrative support occupations | 17.04 | 17.10 | 650 | 644 | 38.2 | 33,809 | 33,467 | 1,985 |
| Level 2 ................. | 14.92 | 14.98 | 575 | 593 | 38.5 | 29,890 | 30,849 | 2,003 |
| Level 3 | 14.30 | 13.53 | 556 | 536 | 38.9 | 28,932 | 27,851 | 2,023 |
| Level 4 ................. | 17.32 | 17.22 | 656 | 646 | 37.9 | 34,114 | 33,579 | 1,969 |
| Level 5 ................. | 17.97 | 17.46 | 679 | 674 | 37.8 | 35,328 | 35,048 | 1,966 |
| Level 6 ................. | 20.24 | 21.13 | 786 | 792 | 38.9 | 40,894 | 41,204 | 2,020 |
| Not able to be leveled $\qquad$ | 19.35 | 18.71 | 724 | 679 | 37.4 | 37,644 | 35,320 | 1,945 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 20.84 | 21.04 | 826 | 842 | 39.6 | 42,934 | 43,763 | 2,060 |
| Financial clerks .................... | 16.39 | 17.22 | 632 | 646 | 38.5 | 32,843 | 33,579 | 2,004 |
| Level 4 ...... | 16.68 | 17.22 | 631 | 646 | 37.8 | 32,821 | 33,579 | 1,968 |
| Billing and posting clerks and machine operators | 15.71 | 14.71 | 608 | 588 | 38.7 | 31,642 | 30,597 | 2,014 |
| Level 4 ................. | 16.16 | 15.49 | 613 | 610 | 37.9 | 31,854 | 31,720 | 1,972 |
| File clerks ............. | 12.16 | 12.45 | 487 | 498 | 40.0 | 25,298 | 25,896 | 2,080 |
| Interviewers, except eligibility and loan | 15.87 | 15.91 | 598 | 624 | 37.7 | 31,099 | 32,427 | 1,960 |
| Secretaries and administrative assistants $\qquad$ | 18.59 | 19.10 | 706 | 725 | 38.0 | 36,734 | 37,701 | 1,976 |
| Level 4 | 18.55 | 19.97 | 704 | 725 | 38.0 | 36,621 | 37,701 | 1,975 |
| Level 5 ................ | 16.37 | 16.53 | 634 | 620 | 38.8 | 32,989 | 32,239 | 2,015 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued


[^7]the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations |  |  |  |  |  |  |
| Team leader . | \$1,442 | \$1,269 | 37.7 | \$74,601 | \$65,998 | 1,952 |
| First line | 1,757 | 1,591 | 40.0 | 91,009 | 82,751 | 2,074 |
| Second line | 2,302 | 2,016 | 39.8 | 119,726 | 104,855 | 2,072 |
| Third line | 4,008 | 3,377 | 41.8 | 208,405 | 175,600 | 2,176 |
| General and operations managers |  |  |  |  |  |  |
| First line | 1,673 | 1,550 | 41.7 | 86,996 | 80,600 | 2,170 |
| Second line | 2,708 | 2,732 | 40.5 | 140,829 | 142,064 | 2,108 |
| Marketing managers |  |  |  |  |  |  |
| First line ................................................ | 2,119 | 1,939 | 37.9 | 110,169 | 100,815 | 1,973 |
| Sales managers |  |  |  |  |  |  |
| First line ............................................... | 1,490 | 1,058 | 44.5 | 77,477 | 54,999 | 2,315 |
| Administrative services managers |  |  |  |  |  |  |
| First line ............................................... | 1,278 | 1,362 | 39.2 | 66,460 | 70,814 | 2,040 |
| Computer and information systems managers |  |  |  |  |  |  |
| Financial managers |  |  |  |  |  |  |
| Team leader | 1,411 | 1,442 | 37.3 | 73,388 | 75,000 | 1,937 |
| First line | 1,965 | 1,708 | 41.0 | 100,450 | 88,799 | 2,096 |
| Second line ........................................... | 2,398 | 2,392 | 38.0 | 124,670 | 124,400 | 1,978 |
| Industrial production managers |  |  |  |  |  |  |
| First line .. | 1,750 | 1,713 | 40.0 | 91,014 | 89,086 | 2,080 |
| Purchasing managers |  |  |  |  |  |  |
| First line ............................................. | 2,449 | 2,373 | 40.0 | 127,371 | 123,381 | 2,080 |
| Transportation, storage, and distribution managers |  |  |  |  |  |  |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| First line ............................................... | 1,925 | 1,920 | 39.0 | 96,100 | 96,911 | 1,949 |
| Education administrators, postsecondary |  |  |  |  |  |  |
| First line ............................................... | 1,653 | 1,793 | 39.4 | 85,980 | 93,257 | 2,048 |
| Food service managers |  |  |  |  |  |  |
| First line ............................................... | 1,677 | 1,538 | 41.7 | 87,220 | 80,001 | 2,169 |
| Medical and health services managers |  |  |  |  |  |  |
| First line ......................... | 1,788 | 1,708 | 37.8 | 93,036 | 88,813 | 1,964 |
| Social and community service managers |  |  |  |  |  |  |
| Team leader ........................................... | 1,279 | 1,161 | 36.9 | 66,530 | 60,368 | 1,917 |
| First line .............................................. | 1,158 | 962 | 38.0 | 60,235 | 50,001 | 1,978 |

[^8]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

[^1]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35 -hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

[^2]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

[^3]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

[^4]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees.

[^5]:    1 Union workers are those whose wages are determined through collective bargaining.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

[^6]:    1 Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 A classification system including about 800 individual occupations is used to

[^7]:    1 Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

[^8]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

    3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are

