Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$23.64 | \$18.83 | \$920 | \$742 | 38.9 | \$46,748 | \$38,355 | 1,978 |
| Management occupations $\qquad$ <br> General and operations | 47.08 | 40.09 | 1,867 | 1,604 | 39.7 | 96,898 | 83,387 | 2,058 |
| managers | 47.68 | 43.61 | 1,989 | 1,809 | 41.7 | 103,425 | 94,047 | 2,169 |
| Advertising and promotions managers $\qquad$ | 30.92 | 31.09 | 1,191 | 1,244 | 38.5 | 61,929 | 64,676 | 2,003 |
| Marketing and sales managers | 49.80 | 49.83 | 1,982 | 1,869 | 39.8 | 103,085 | 97,169 | 2,070 |
| Marketing managers .......... | 51.75 | 52.20 | 2,033 | 1,923 | 39.3 | 105,713 | 100,000 | 2,043 |
| Sales managers ................ | 46.44 | 41.73 | 1,892 | 1,724 | 40.7 | 98,391 | 89,623 | 2,119 |
| Public relations managers ...... | 65.31 | 67.67 | 2,468 | 2,189 | 37.8 | 128,327 | 113,850 | 1,965 |
| Administrative services managers $\qquad$ | 30.20 | 29.51 | 1,169 | 1,180 | 38.7 | 60,766 | 61,377 | 2,012 |
| Computer and information systems managers | 65.33 | 58.79 | 2,580 | 2,333 | 39.5 | 134,139 | 121,295 | 2,053 |
| Financial managers ............... | 49.65 | 42.48 | 1,960 | 1,684 | 39.5 | 101,281 | 87,589 | 2,040 |
| Human resources managers ... Compensation and benefits | 37.53 | 32.17 | 1,464 | 1,213 | 39.0 | 76,149 | 63,054 | 2,029 |
| managers | 37.57 | 37.97 | 1,466 | 1,563 | 39.0 | 76,245 | 81,286 | 2,029 |
| Industrial production managers $\qquad$ | 44.40 | 41.80 | 1,778 | 1,672 | 40.0 | 92,387 | 86,944 | 2,081 |
| Purchasing managers ............ | 49.09 | 42.86 | 1,939 | 1,714 | 39.5 | 100,812 | 89,149 | 2,054 |
| Transportation, storage, and distribution managers ...... | 40.33 | 46.50 | 1,603 | 1,860 | 39.7 | 83,334 | 96,720 | 2,067 |
| Education administrators $\qquad$ <br> Education administrators, elementary and secondary school $\qquad$ | 37.61 47.47 | 29.57 47.64 | 1,476 1,856 | 1,183 1,888 | 39.2 39.1 | 76,095 93,397 | 61,499 95,472 | 2,023 1,968 |
| Education administrators, postsecondary | 40.41 | 35.03 | 1,520 | 1,314 | 37.6 | 79,056 | 68,310 | 1,957 |
| Engineering managers .......... | 47.45 | 42.50 | 1,904 | 1,700 | 40.1 | 99,010 | 88,400 | 2,087 |
| Food service managers .......... | 34.66 | 38.46 | 1,428 | 1,538 | 41.2 | 74,244 | 80,001 | 2,142 |
| Medical and health services managers $\qquad$ | 41.95 | 35.01 | 1,593 | 1,400 | 38.0 | 82,849 | 72,821 | 1,975 |
| Property, real estate, and community association managers $\qquad$ | 27.05 | 25.00 | 1,068 | 1,000 | 39.5 | 55,554 | 52,000 | 2,054 |
| Social and community service managers $\qquad$ | 28.49 | 24.04 | 1,091 | 952 | 38.3 | 56,728 | 49,504 | 1,991 |
| Business and financial operations occupations | 30.83 | 27.64 | 1,206 | 1,081 | 39.1 | 62,688 | 56,233 | 2,033 |
| Buyers and purchasing agents | 27.32 | 26.33 | 1,077 | 1,056 | 39.4 | 55,981 | 54,910 | 2,049 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annua ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Materials engineers | \$31.32 | \$27.80 | \$1,368 | \$1,390 | 43.7 | \$71,150 | \$72,280 | 2,272 |
| Mechanical engineers ........ | 35.26 | 34.25 | 1,370 | 1,346 | 38.9 | 71,223 | 70,000 | 2,020 |
| Drafters .............................. | 26.09 | 28.57 | 1,030 | 1,143 | 39.5 | 53,582 | 59,428 | 2,054 |
| Architectural and civil drafters $\qquad$ | 27.65 | 28.57 | 1,106 | 1,143 | 40.0 | 57,520 | 59,428 | 2,080 |
| Electrical and electronics drafters $\qquad$ | 22.75 | 22.34 | 910 | 894 | 40.0 | 47,320 | 46,465 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 26.71 | 28.31 | 1,066 | 1,132 | 39.9 | 55,433 | 58,881 | 2,075 |
| Electrical and electronic engineering technicians | 28.77 | 28.56 | 1,150 | 1,142 | 40.0 | 59,780 | 59,405 | 2,078 |
| Mechanical engineering technicians $\qquad$ | 27.43 | 28.31 | 1,097 | 1,132 | 40.0 | 57,064 | 58,881 | 2,080 |
| Life, physical, and social science occupations | 31.12 | 27.88 | 1,194 | 1,094 | 38.4 | 61,417 | 56,527 | 1,973 |
| Life scientists ....................... | 38.10 | 40.12 | 1,444 | 1,548 | 37.9 | 75,073 | 80,500 | 1,970 |
| Biological scientists .......... | 37.05 | 38.70 | 1,393 | 1,460 | 37.6 | 72,447 | 75,912 | 1,955 |
| Medical scientists ............. | 40.84 | 42.10 | 1,566 | 1,654 | 38.3 | 81,422 | 86,000 | 1,994 |
| Physical scientists ................ | 30.64 | 28.06 | 1,166 | 1,122 | 38.1 | 60,664 | 58,359 | 1,980 |
| Chemists and materials scientists | 28.26 | 27.14 | 1,089 | 1,085 | 38.5 | 56,619 | 56,445 | 2,003 |
| Chemists ........ | 28.03 | 26.36 | 1,076 | 912 | 38.4 | 55,931 | 47,446 | 1,995 |
| Environmental scientists and geoscientists $\qquad$ | 33.22 | 31.50 | 1,260 | 1,260 | 37.9 | 65,532 | 65,520 | 1,973 |
| Environmental scientists and specialists, including health ....... | 33.73 | 31.50 | 1,277 | 1,260 | 37.9 | 66,418 | 65,520 | 1,969 |
| Market and survey researchers $\qquad$ | 26.90 | 22.50 | 1,021 | 900 | 37.9 | 53,071 | 46,800 | 1,973 |
| Market research analysts ... | 26.90 | 22.50 | 1,021 | 900 | 37.9 | 53,071 | 46,800 | 1,973 |
| Psychologists ..................... | 39.99 | 34.49 | 1,500 | 1,379 | 37.5 | 68,044 | 64,913 | 1,701 |
| Clinical, counseling, and school psychologists .... | 40.20 | 34.49 | 1,507 | 1,379 | 37.5 | 67,737 | 64,006 | 1,685 |
| Chemical technicians ........... | 28.64 | 26.99 | 1,125 | 1,080 | 39.3 | 58,436 | 56,139 | 2,041 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 20.23 | 18.62 | 791 | 745 | 39.1 | 41,122 | 38,732 | 2,032 |
| Community and social services occupations | 23.82 | 20.43 | 887 | 741 | 37.3 | 44,473 | 38,639 | 1,867 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
|  |  |  |  |  |  |  |  |  |
| Substance abuse and behavioral disorder counselors $\qquad$ | 17.38 | 17.59 | 683 | 704 | 39.3 | 35,512 | 36,589 | 2,043 |
| Educational, vocational, and school counselors .. | 34.63 | 34.03 | 1,237 | 1,288 | 35.7 | 55,866 | 52,833 | 1,613 |
| Mental health counselors ... | 20.82 | 20.69 | 812 | 816 | 39.0 | 42,205 | 42,413 | 2,027 |
| Rehabilitation counselors .. | 17.94 | 17.16 | 708 | 687 | 39.5 | 36,823 | 35,699 | 2,053 |
| Social workers ..................... | 25.35 | 21.58 | 926 | 808 | 36.5 | 46,608 | 42,081 | 1,839 |
| Child, family, and school social workers $\qquad$ | 28.82 | 20.52 | 1,018 | 758 | 35.3 | 48,712 | 40,662 | 1,690 |
| Medical and public health social workers $\qquad$ | 27.65 | 28.77 | 1,018 | 1,036 | 36.8 | 52,933 | 53,880 | 1,914 |
| Mental health and substance abuse social workers $\qquad$ | 20.47 | 18.34 | 774 | 734 | 37.8 | 40,244 | 38,147 | 1,966 |
| Miscellaneous community and social service specialists $\qquad$ | 19.76 | 16.49 | 749 | 635 | 37.9 | 38,715 | 32,999 | 1,959 |
| Probation officers and correctional treatment specialists $\qquad$ | 29.46 | 28.80 | 1,081 | 1,040 | 36.7 | 56,210 | 54,054 | 1,908 |
| Social and human service assistants $\qquad$ | 14.73 | 13.27 | 564 | 519 | 38.3 | 29,013 | 26,915 | 1,970 |
| Legal occupations .................. | 42.82 | 34.38 | 1,641 | 1,375 | 38.3 | 85,172 | 71,500 | 1,989 |
| Lawyers .... | 56.69 | 48.08 | 2,220 | 2,013 | 39.2 | 115,447 | 104,668 | 2,036 |
| Judges, magistrates, and other judicial workers $\qquad$ | 57.59 | 41.66 | 2,023 | 1,510 | 35.1 | 105,186 | 78,542 | 1,827 |
| Paralegals and legal assistants Miscellaneous legal support | 21.35 | 21.28 | 803 | 750 | 37.6 | 41,773 | 39,000 | 1,957 |
| workers | 23.23 | 18.71 | 873 | 746 | 37.6 | 44,094 | 38,792 | 1,898 |
| Law clerks ....................... | 25.63 | 21.53 | 925 | 753 | 36.1 | 48,083 | 39,179 | 1,876 |
| Education, training, and library occupations | 37.76 | 35.64 | 1,345 | 1,282 | 35.6 | 54,303 | 51,113 | 1,438 |
| Postsecondary teachers .......... | 51.93 | 45.25 | 1,878 | 1,718 | 36.2 | 77,490 | 68,542 | 1,492 |
| Business teachers, postsecondary | 70.28 | 68.97 | 2,568 | 2,521 | 36.5 | 91,473 | 90,206 | 1,302 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued |  |  |  |  |  |  |  |  |
| Occupational therapists ..... | \$37.26 | \$34.72 | \$1,328 | \$1,275 | 35.6 | \$57,439 | \$57,636 | 1,542 |
| Physical therapists ............ | 33.76 | 33.76 | 1,301 | 1,266 | 38.5 | 65,504 | 64,253 | 1,940 |
| Recreational therapists ....... | 16.31 | 15.81 | 628 | 632 | 38.5 | 32,659 | 32,885 | 2,003 |
| Respiratory therapists ........ | 26.77 | 27.86 | 1,046 | 1,072 | 39.1 | 54,376 | 55,723 | 2,031 |
| Clinical laboratory technologists and technicians $\qquad$ | 20.21 | 20.35 | 790 | 792 | 39.1 | 41,093 | 41,205 | 2,033 |
| Medical and clinical laboratory technologists Medical and clinical | 23.70 | 24.43 | 929 | 973 | 39.2 | 48,298 | 50,586 | 2,038 |
| laboratory technicians .. | 18.17 | 17.28 | 709 | 690 | 39.0 | 36,890 | 35,859 | 2,030 |
| Dental hygienists ................. | 31.96 | 32.00 | 1,028 | 1,020 | 32.2 | 53,473 | 53,040 | 1,673 |
| Diagnostic related technologists and technicians $\qquad$ | 24.46 | 25.40 | 937 | 938 | 38.3 | 48,701 | 48,794 | 1,991 |
| Cardiovascular technologists and technicians. $\qquad$ | 15.50 | 14.37 | 597 | 575 | 38.5 | 31,060 | 29,890 | 2,004 |
| Radiologic technologists and technicians | 24.47 | 24.61 | 942 | 953 | 38.5 | 48,967 | 49,537 | 2,001 |
| Emergency medical technicians and paramedics $\qquad$ | 22.25 | 22.69 | 852 | 851 | 38.3 | 44,324 | 44,253 | 1,992 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 17.20 | 17.00 | 673 | 680 | 39.1 | 35,014 | 35,360 | 2,036 |
| Pharmacy technicians ....... | 15.13 | 16.64 | 602 | 665 | 39.8 | 31,310 | 34,605 | 2,070 |
| Licensed practical and licensed vocational nurses | 19.57 | 18.93 | 749 | 734 | 38.3 | 38,938 | 38,168 | 1,990 |
| Medical records and health information technicians ... | 16.98 | 16.17 | 669 | 608 | 39.4 | 34,768 | 31,637 | 2,047 |
| Miscellaneous health technologists and technicians $\qquad$ | 16.56 | 17.00 | 654 | 680 | 39.5 | 34,032 | 35,360 | 2,055 |
| Occupational health and safety specialists and technicians $\qquad$ | 25.69 | 24.04 | 1,069 | 1,022 | 41.6 | 54,786 | 50,003 | 2,133 |
| Occupational health and safety specialists | 25.69 | 24.04 | 1,069 | 1,022 | 41.6 | 54,786 | 50,003 | 2,133 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued <br> Miscellaneous healthcare practitioner and technical workers $\qquad$ | \$26.80 | \$24.45 | \$1,015 | \$969 | 37.8 | \$50,641 | \$49,980 | 1,889 |
| Healthcare support occupations | 13.25 | 12.25 | 499 | 472 | 37.7 | 25,954 | 24,440 | 1,958 |
| Nursing, psychiatric, and home health aides | 12.57 | 11.63 | 479 | 459 | 38.1 | 24,915 | 23,885 | 1,983 |
| Home health aides ............ | 10.67 | 10.02 | 394 | 396 | 37.0 | 20,498 | 20,592 | 1,921 |
| Nursing aides, orderlies, and attendants | 13.12 | 12.41 | 505 | 490 | 38.5 | 26,257 | 25,480 | 2,002 |
| Psychiatric aides ............... | 14.97 | 14.89 | 593 | 596 | 39.6 | 30,856 | 30,975 | 2,061 |
| Occupational therapist assistants and aides | 15.18 | 13.31 | 605 | 532 | 39.8 | 31,444 | 27,685 | 2,072 |
| Physical therapist assistants and aides $\qquad$ | 12.15 | 12.03 | 453 | 476 | 37.3 | 23,574 | 24,752 | 1,940 |
| Physical therapist aides ...... | 11.59 | 12.03 | 432 | 476 | 37.3 | 22,456 | 24,752 | 1,938 |
| Miscellaneous healthcare support occupations | 15.26 | 15.00 | 556 | 528 | 36.4 | 28,841 | 27,456 | 1,890 |
| Dental assistants ............... | 16.20 | 15.50 | 530 | 481 | 32.7 | 27,565 | 25,025 | 1,702 |
| Medical assistants ............. | 15.28 | 13.66 | 571 | 600 | 37.4 | 29,701 | 31,200 | 1,944 |
| Medical equipment preparers $\qquad$ | 16.59 | 18.94 | 664 | 758 | 40.0 | 34,507 | 39,395 | 2,080 |
| Medical transcriptionists ... | 14.84 | 13.13 | 577 | 525 | 38.9 | 29,992 | 27,306 | 2,020 |
| Protective service occupations | 21.76 | 18.45 | 856 | 730 | 39.3 | 44,048 | 37,148 | 2,025 |
| First-line supervisors/managers, law enforcement workers $\qquad$ | 39.69 | 42.46 | 1,570 | 1,642 | 39.6 | 81,637 | 85,385 | 2,057 |
| supervisors/managers of police and detectives | 42.48 | 43.19 | 1,677 | 1,697 | 39.5 | 87,184 | 88,263 | 2,052 |
| Fire fighters ......................... | 27.75 | 28.04 | 1,146 | 1,155 | 41.3 | 59,598 | 60,038 | 2,148 |
| Fire inspectors ..................... | 19.53 | 18.29 | 718 | 648 | 36.8 | 37,364 | 33,717 | 1,913 |
| Fire inspectors and investigators | 19.82 | 18.29 | 728 | 714 | 36.8 | 37,876 | 37,139 | 1,911 |
| Bailiffs, correctional officers, and jailers | 23.92 | 24.19 | 947 | 964 | 39.6 | 49,297 | 50,241 | 2,061 |
| Correctional officers and jailers $\qquad$ | 23.73 | 24.04 | 943 | 962 | 39.8 | 49,089 | 50,003 | 2,069 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Protective service occupations <br> -Continued <br> Detectives and criminal investigators $\qquad$ | \$37.80 | \$37.75 | \$1,476 | \$1,450 | 39.0 | \$76,748 | \$75,425 | 2,031 |
| Police officers ...................... | 29.80 | 28.65 | 1,182 | 1,146 | 39.7 | 61,467 | 59,588 | 2,063 |
| Police and sheriff's patrol officers $\qquad$ | 29.80 | 28.65 | 1,182 | 1,146 | 39.7 | 61,467 | 59,588 | 2,063 |
| Security guards and gaming surveillance officers | 11.66 | 10.34 | 459 | 410 | 39.4 | 23,673 | 21,341 | 2,031 |
| Security guards ................ | 11.66 | 10.34 | 459 | 410 | 39.4 | 23,671 | 21,341 | 2,031 |
| Miscellaneous protective service workers $\qquad$ | 14.07 | 12.74 | 447 | 319 | 31.8 | 16,303 | 13,377 | 1,158 |
| Food preparation and serving related occupations | 10.23 | 9.37 | 395 | 348 | 38.7 | 20,333 | 17,873 | 1,988 |
| First-line supervisors/managers, food preparation and serving workers | 17.57 | 17.91 | 756 | 750 | 43.0 | 38,883 | 39,000 | ,213 |
| Chefs and head cooks ..... | 18.99 | 18.80 | 842 | 908 | 44.3 | 43,767 | 47,207 | 2,305 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 17.42 | 17.46 | 747 | 750 | 42.9 | 38,388 | 39,000 | 2,204 |
| Cooks ................................. | 11.77 | 11.00 | 456 | 430 | 38.7 | 23,473 | 22,277 | 1,994 |
| Cooks, institution and cafeteria | 13.03 | 12.46 | 508 | 483 | 39.0 | 25,882 | 24,960 | 1,987 |
| Cooks, restaurant .............. | 11.68 | 11.00 | 449 | 420 | 38.4 | 23,154 | 21,840 | 1,983 |
| Cooks, short order ............. | 9.54 | 10.00 | 380 | 400 | 39.9 | 19,771 | 20,800 | 2,073 |
| Food preparation workers ...... | 11.44 | 10.27 | 438 | 400 | 38.3 | 22,221 | 19,760 | 1,942 |
| Food service, tipped .............. | 6.01 | 5.00 | 223 | 184 | 37.2 | 11,392 | 9,568 | 1,897 |
| Bartenders ........................ | 6.19 | 5.00 | 214 | 200 | 34.6 | 11,050 | 10,400 | 1,784 |
| Waiters and waitresses ...... | 5.67 | 4.70 | 211 | 184 | 37.2 | 10,769 | 9,568 | 1,898 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 7.00 | 7.28 | 271 | 286 | 38.8 | 13,829 | 13,657 | 1,976 |
| Fast food and counter workers $\qquad$ | 9.50 | 8.80 | 358 | 333 | 37.7 | 18,471 | 17,308 | 1,945 |
| Combined food preparation and serving workers, including fast food ....... | 9.84 | 10.12 | 370 | 380 | 37.6 | 19,055 | 18,720 | 1,936 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations <br> -Continued <br> Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | \$8.95 | \$7.50 | \$340 | \$300 | 38.0 | \$17,536 | \$15,080 | 1,959 |
| Food servers, nonrestaurant ... | 11.50 | 10.75 | 441 | 422 | 38.3 | 22,933 | 21,923 | 1,994 |
| Dishwashers ......................... | 8.36 | 8.05 | 329 | 322 | 39.3 | 17,082 | 16,750 | 2,043 |
| Hosts and hostesses, restaurant, lounge, and coffee shop $\qquad$ | 10.79 | 9.40 | 425 | 376 | 39.4 | 22,125 | 19,544 | 2,050 |
| Building and grounds cleaning and maintenance occupations | 15.22 | 14.20 | 603 | 567 | 39.6 | 30,743 | 29,120 | 2,020 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 26.22 | 21.03 | 1,043 | 841 | 39.8 | 54,241 | 43,742 | 2,069 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 22.11 | 21.03 | 873 | 841 | 39.5 | 45,417 | 43,742 | 2,054 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 14.44 | 13.95 | 571 | 556 | 39.6 | 29,466 | 28,746 | 2,041 |
| housekeeping cleaners | 14.75 | 14.01 | 586 | 560 | 39.7 | 30,199 | 29,058 | 2,047 |
| Maids and housekeeping cleaners $\qquad$ | 11.60 | 10.70 | 450 | 425 | 38.8 | 23,095 | 21,882 | 1,990 |
| Grounds maintenance workers $\qquad$ | 14.38 | 12.97 | 571 | 519 | 39.7 | 26,405 | 22,880 | 1,836 |
| Landscaping and groundskeeping workers $\qquad$ | 13.69 | 12.50 | 543 | 500 | 39.7 | 24,788 | 22,880 | 1,810 |
| Personal care and service occupations | 13.40 | 10.05 | 494 | 402 | 36.9 | 25,213 | 20,898 | 1,882 |
| First-line supervisors/managers of gaming workers $\qquad$ | 15.95 | 14.52 | 638 | 581 | 40.0 | 33,166 | 30,202 | 2,080 |
| Gaming supervisors .......... | 23.72 | 24.32 | 949 | 973 | 40.0 | 49,333 | 50,575 | 2,080 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Personal care and service occupations -Continued Slot key persons $\qquad$ | \$13.34 | \$12.30 | \$534 | \$492 | 40.0 | \$27,757 | \$25 | 2,080 |
| First-line supervisors/managers of personal service workers | 22.03 | 20.63 | 877 | 825 | 39.8 | 45,584 | 42,900 | 2,070 |
| Gaming services workers ...... | 7.93 | 8.25 | 317 | 330 | 40.0 | 16,489 | 17,160 | 2,080 |
| Gaming dealers ................. | 7.37 | 7.85 | 295 | 314 | 40.0 | 15,329 | 16,328 | 2,080 |
| Baggage porters, bellhops, and concierges | 12.40 | 9.50 | 487 | 380 | 39.3 | 25,311 | 19,760 | 2,041 |
| Transportation attendants ...... | 35.42 | 37.59 | 804 | 920 | 22.7 | 40,990 | 47,851 | 1,157 |
| Child care workers ................ | 11.43 | 11.68 | 436 | 420 | 38.1 | 21,471 | 21,582 | 1,878 |
| Personal and home care aides | 9.31 | 9.90 | 354 | 356 | 38.0 | 18,410 | 18,533 | 1,976 |
| Recreation and fitness workers $\qquad$ | 13.08 | 12.31 | 534 | 492 | 40.8 | 23,399 | 25,168 | 1,789 |
| Recreation workers ........... | 12.67 | 12.10 | 520 | 488 | 41.0 | 22,098 | 24,960 | 1,744 |
| Sales and related occupations | 21.86 | 15.55 | 866 | 600 | 39.6 | 44,888 | 31,200 | 2,054 |
| First-line supervisors/managers, sales workers $\qquad$ | 21.50 | 18.20 | 889 | 750 | 41.3 | 46,222 | 39,001 | 2,150 |
| First-line supervisors/managers of retail sales workers .. | 18.67 | 16.82 | 779 | 688 | 41.7 | 40,491 | 35,797 | 2,169 |
| supervisors/managers of non-retail sales workers $\qquad$ | 31.26 | 26.24 | 1,254 | 1,050 | 40.1 | 65,186 | 54,579 | 2,085 |
| Retail sales workers .............. | 13.62 | 11.54 | 539 | 457 | 39.5 | 27,864 | 23,691 | 2,046 |
| Cashiers, all workers ......... | 10.73 | 9.78 | 416 | 386 | 38.8 | 21,598 | 19,968 | 2,013 |
| Cashiers ....................... | 10.71 | 9.65 | 415 | 382 | 38.7 | 21,561 | 19,760 | 2,013 |
| Counter and rental clerks and parts salespersons .. | 13.50 | 12.00 | 552 | 485 | 40.9 | 28,321 | 25,199 | 2,098 |
| Counter and rental clerks | 11.84 | 12.00 | 485 | 450 | 41.0 | 24,548 | 23,400 | 2,074 |
| Parts salespersons .......... | 15.20 | 13.50 | 621 | 519 | 40.8 | 32,272 | 26,971 | 2,123 |
| Retail salespersons ............. | 15.27 | 12.73 | 607 | 473 | 39.7 | 31,377 | 24,544 | 2,055 |
| Advertising sales agents ........ | 20.75 | 17.83 | 801 | 624 | 38.6 | 41,627 | 32,447 | 2,006 |
| Insurance sales agents ........... | 30.54 | 22.60 | 1,230 | 904 | 40.3 | 63,970 | 47,000 | 2,094 |
| Securities, commodities, and financial services sales agents $\qquad$ | 49.77 | 34.36 | 1,952 | 1,366 | 39.2 | 101,503 | 71,040 | 2,039 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Credit authorizers, checkers, and clerks $\qquad$ | \$17.95 | \$15.54 | \$718 | \$622 | 40.0 | \$37,327 | \$32,323 | 2,080 |
| Customer service representatives | 16.71 | 15.38 | 656 | 613 | 39.3 | 33,995 | 31,708 | 2,034 |
| Eligibility interviewers, government programs ...... | 21.14 | 20.89 | 750 | 731 | 35.5 | 39,005 | 38,013 | 1,845 |
| File clerks ........................... | 12.30 | 12.09 | 484 | 486 | 39.3 | 25,153 | 25,293 | 2,045 |
| Hotel, motel, and resort desk clerks $\qquad$ | 10.42 | 11.00 | 417 | 440 | 40.0 | 21,683 | 22,880 | 2,080 |
| Interviewers, except eligibility and loan $\qquad$ | 16.38 | 17.07 | 605 | 614 | 36.9 | 31,447 | 31,939 | 1,920 |
| Library assistants, clerical ..... | 15.11 | 14.89 | 569 | 565 | 37.6 | 28,349 | 28,773 | 1,877 |
| Loan interviewers and clerks | 16.65 | 15.94 | 651 | 635 | 39.1 | 33,843 | 33,010 | 2,032 |
| Order clerks .................... | 13.19 | 12.00 | 527 | 480 | 40.0 | 27,125 | 24,960 | 2,056 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 19.30 | 19.81 | 753 | 718 | 39.0 | 39,175 | 37,342 | 2,030 |
| Receptionists and information clerks $\qquad$ | 14.00 | 13.00 | 537 | 502 | 38.4 | 27,729 | 26,000 | 1,981 |
| Reservation and transportation ticket agents and travel clerks ... | 18.07 | 18.00 | 718 | 720 | 39.7 | 37,333 | 37,440 | 2,066 |
| Couriers and messengers ....... | 12.34 | 11.57 | 453 | 405 | 36.7 | 23,574 | 21,059 | 1,910 |
| Dispatchers ......................... | 22.64 | 20.25 | 895 | 796 | 39.5 | 46,521 | 41,375 | 2,055 |
| Police, fire, and ambulance dispatchers $\qquad$ | 19.33 | 20.00 | 746 | 776 | 38.6 | 38,789 | 40,373 | 2,007 |
| Dispatchers, except police, fire, and ambulance ..... | 23.17 | 20.40 | 919 | 796 | 39.7 | 47,788 | 41,375 | 2,063 |
| Production, planning, and expediting clerks $\qquad$ | 18.98 | 18.13 | 747 | 715 | 39.3 | 38,833 | 37,170 | 2,046 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.61 | 11.62 | 502 | 465 | 39.8 | 26,107 | 24,170 | 2,070 |
| Stock clerks and order fillers | 12.50 | 12.00 | 492 | 480 | 39.3 | 25,570 | 24,960 | 2,046 |
| Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 17.91 | 14.23 | 716 | 569 | 40.0 | 37,254 | 29,600 | 2,080 |
| Secretaries and administrative assistants $\qquad$ | 20.89 | 19.33 | 793 | 755 | 38.0 | 40,944 | 39,237 | 1,960 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative <br> support occupations <br> -Continued <br> Executive secretaries and <br> administrative <br> assistants ........................ $\$ 22.90$ $\$ 21.48$ $\$ 866$ $\$ 832$ 37.8 $\$ 45,013$$\$ 43,260 \quad 1,965$ |  |  |  |  |  |  |  |  |
| Legal secretaries ............... | 25.73 | 26.48 | 957 | 973 | 37.2 | 49,759 | 50,577 | 1,934 |
| Medical secretaries ........... | 15.65 | 16.77 | 590 | 666 | 37.7 | 30,682 | 34,607 | 1,961 |
| Secretaries, except legal, medical, and executive | 18.51 | 17.15 | 712 | 671 | 38.4 | 36,425 | 34,840 | 1,967 |
| Computer operators .............. | 20.97 | 19.66 | 798 | 778 | 38.1 | 41,506 | 40,477 | 1,979 |
| Data entry and information processing workers | 14.83 | 13.58 | 552 | 520 | 37.2 | 28,644 | 27,040 | 1,931 |
| Data entry keyers ............. | 13.13 | 11.00 | 490 | 422 | 37.3 | 25,489 | 21,954 | 1,941 |
| Word processors and typists $\qquad$ | 18.30 | 16.16 | 679 | 627 | 37.1 | 34,999 | 32,588 | 1,912 |
| Insurance claims and policy processing clerks | 17.37 | 16.19 | 667 | 615 | 38.4 | 34,707 | 31,990 | 1,998 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 12.71 | 12.50 | 491 | 489 | 38.6 | 25,514 | 25,425 | 2,007 |
| Office clerks, general ............ | 15.95 | 15.83 | 606 | 586 | 38.0 | 31,281 | 30,229 | 1,962 |
| Office machine operators, except computer | 12.94 | 11.67 | 500 | 438 | 38.6 | 25,983 | 22,757 | 2,009 |
| Construction and extraction occupations First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 25.37 | 23.00 | 1,001 | 920 | 39.5 | 51,403 | 46,696 | 2,026 |
|  | 32.74 | 31.20 | 1,280 | 1,248 | 39.1 | 66,554 | 64,896 | 2,033 |
| Brickmasons, blockmasons, and stonemasons $\qquad$ | 31.37 | 28.50 | 1,254 | 1,140 | 40.0 | 62,199 | 59,280 | 1,983 |
| Brickmasons and blockmasons . | 31.37 | 28.50 | 1,254 | 1,140 | 40.0 | 62,199 | 59,280 | 1,983 |
| Carpenters ............................ | 21.83 | 21.59 | 868 | 820 | 39.8 | 45,088 | 42,640 | 2,066 |
| Construction laborers ............ | 20.72 | 19.25 | 829 | 770 | 40.0 | 39,789 | 33,110 | 1,920 |
| Construction equipment operators $\qquad$ | 25.17 | 22.00 | 999 | 858 | 39.7 | 51,952 | 44,616 | 2,064 |
| Operating engineers and other construction equipment operators .... | 25.93 | 23.74 | 1,030 | 914 | 39.7 | 53,575 | 47,507 | 2,066 |
| Electricians ......................... | 30.93 | 28.50 | 1,189 | 1,140 | 38.4 | 61,804 | 59,280 | 1,998 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued Painters and paperhangers ..... Painters, construction and maintenance $\qquad$ | \$20.73 | \$15.00 | \$794 | \$600 | 38.3 | \$41,272 | \$31,200 | 1,991 |
|  | 20.80 | 15.00 | 796 | 600 | 38.3 | 41,382 | 31,200 | 1,989 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ <br> Plumbers, pipefitters, and steamfitters $\qquad$ | 30.86 | 29.03 | 1,223 | 1,140 | 39.6 | 63,595 | 59,280 | 2,061 |
|  | 31.39 | 32.27 | 1,243 | 1,242 | 39.6 | 64,647 | 64,605 | 2,059 |
| Roofers | 20.54 | 19.00 | 799 | 760 | 38.9 | 37,977 | 31,160 | 1,849 |
| Sheet metal workers ............. | 20.42 | 17.05 | 801 | 670 | 39.2 | 41,535 | 34,840 | 2,034 |
| Helpers, construction trades .. | 12.33 | 11.61 | 493 | 464 | 40.0 | 25,385 | 23,088 | 2,059 |
| Construction and building inspectors $\qquad$ | 21.81 | 21.55 | 867 | 862 | 39.8 | 45,112 | 44,824 | 2,069 |
| Highway maintenance <br> workers $\qquad$ | 16.90 | 17.25 | 672 | 674 | 39.8 | 34,955 | 35,149 | 2,069 |
| Miscellaneous construction and related workers $\qquad$ | 24.05 | 23.75 | 956 | 950 | 39.8 | 48,920 | 48,360 | 2,034 |
| Installation, maintenance, and repair occupations First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 21.58 | 20.00 | 861 | 800 | 39.9 | 44,754 | 41,600 | 2,074 |
|  | 29.37 | 25.66 | 1,182 | 1,026 | 40.2 | 61,434 | 53,373 | 2,092 |
| Radio and telecommunications equipment installers and repairers | 30.76 | 32.98 | 1,230 | 1,319 | 40.0 | 63,977 | 68,590 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 30.76 | 32.98 | 1,230 | 1,319 | 40.0 | 63,977 | 68,590 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 17.06 | 17.00 | 681 | 680 | 39.9 | 35,418 | 35,360 | 2,075 |
| Security and fire alarm systems installers $\qquad$ | 20.91 | 21.47 | 831 | 828 | 39.8 | 43,229 | 43,056 | 2,067 |
| Aircraft mechanics and service technicians | 26.17 | 27.15 | 1,047 | 1,086 | 40.0 | 54,431 | 56,472 | 2,080 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Multiple machine tool setters, operators, and tenders, metal and plastic $\qquad$ | \$15.85 | \$13.90 | \$631 | \$556 | 39.8 | \$32,646 | \$26,364 | 2,060 |
| Tool and die makers $\qquad$ <br> Welding, soldering, and brazing workers $\qquad$ <br> Welders, cutters, solderers, and brazers $\qquad$ <br> Welding, soldering, and brazing machine setters, operators, and tenders $\qquad$ | 24.52 | 25.15 | 973 | 1,005 | 39.7 | 50,600 | 52,250 | 2,064 |
|  | 17.85 | 15.90 | 713 | 636 | 40.0 | 37,100 | 33,072 | 2,078 |
|  | 17.88 | 16.00 | 715 | 640 | 40.0 | 37,162 | 33,280 | 2,078 |
|  | 17.32 | 13.55 | 693 | 542 | 40.0 | 36,027 | 28,184 | 2,080 |
| Miscellaneous metalworkers and plastic workers Heat treating equipment setters, operators, and tenders, metal and plastic $\qquad$ <br> Plating and coating machine setters, operators, and tenders, metal and plastic $\qquad$ | 13.17 | 12.00 | 527 | 480 | 40.0 | 27,371 | 24,960 | 2,078 |
|  | 18.54 | 18.06 | 742 | 722 | 40.0 | 38,571 | 37,565 | 2,080 |
|  | 14.78 | 13.56 | 591 | 542 | 40.0 | 30,751 | 28,205 | 2,080 |
| Printers $\qquad$ <br> Prepress technicians and workers $\qquad$ | 16.89 | 17.02 | 657 | 696 | 38.9 | 34,153 | 36,192 | 2,023 |
|  | 14.26 | 13.56 | 566 | 543 | 39.7 | 29,450 | 28,211 | 2,065 |
| Printing machine operators Laundry and dry-cleaning workers $\qquad$ | 16.67 | 16.00 | 658 | 640 | 39.5 | 34,236 | 33,280 | 2,054 |
|  | 11.53 | 10.20 | 459 | 416 | 39.8 | 23,842 | 21,632 | 2,068 |
| Sewing machine operators Tailors, dressmakers, and sewers $\qquad$ | 10.54 | 10.50 | 418 | 418 | 39.6 | 21,720 | 21,715 | 2,061 |
|  | 15.10 | 12.14 | 546 | 425 | 36.2 | 28,405 | 22,100 | 1,881 |
| Tailors, dressmakers, and custom sewers | 15.30 | 12.14 | 552 | 425 | 36.1 | 28,689 | 22,100 | 1,876 |
| Textile machine setters, operators, and tenders | 17.03 | 18.27 | 681 | 731 | 40.0 | 35,429 | 38,002 | 2,080 |
| Textile cutting machine setters, operators, and tenders $\qquad$ | 15.46 | 18.27 | 618 | 731 | 40.0 | 32,156 | 38,002 | 2,080 |
| Miscellaneous textile, apparel, and furnishings workers $\qquad$ | 12.37 | 10.34 | 481 | 414 | 38.8 | 24,992 | 21,507 | 2,020 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Production occupations <br> -Continued <br> Painting workers $\qquad$ <br> Coating, painting, and spraying machine setters, operators, and tenders $\qquad$ | \$13.83 | \$14.19 | \$553 | \$568 | 40.0 | \$28,756 | \$29,515 | 2,080 |
|  | 13.54 | 12.00 | 542 | 480 | 40.0 | 28,160 | 24,960 | 2,080 |
| Painting, coating, and decorating workers ...... | 14.80 | 14.80 | 592 | 592 | 40.0 | 30,774 | 30,784 | 2,080 |
| Photographic process workers and processing machine operators $\qquad$ | 12.90 | 11.00 | 504 | 440 | 39.0 | 26,199 | 22,880 | 2,030 |
| Miscellaneous production workers $\qquad$ | 12.84 | 11.50 | 514 | 460 | 40.0 | 26,657 | 23,768 | 2,076 |
| Cleaning, washing, and metal pickling equipment operators and tenders $\qquad$ | 15.60 | 16.78 | 624 | 671 | 40.0 | 32,438 | 34,902 | 2,080 |
| Paper goods machine setters, operators, and tenders $\qquad$ | 13.59 | 14.00 | 554 | 583 | 40.7 | 28,784 | 30,292 | 2,117 |
| Helpers--production workers $\qquad$ | 11.89 | 11.88 | 475 | 467 | 40.0 | 24,511 | 24,284 | 2,061 |
| Transportation and material moving occupations <br> First-line supervisors/managers of helpers, laborers, and material movers, hand <br> First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 16.86 | 14.60 | 676 | 582 | 40.1 | 34,681 | 30,222 | 2,057 |
|  | 25.02 | 20.45 | 1,075 | 800 | 43.0 | 55,921 | 41,600 | 2,235 |
|  | 22.15 | 21.76 | 1,000 | 1,035 | 45.1 | 51,832 | 53,832 | 2,340 |
| Aircraft pilots and flight engineers $\qquad$ <br> Airline pilots, copilots, and flight engineers $\qquad$ | 79.75 | 34.40 | 2,171 | 1,759 | 27.2 | 112,873 | 91,490 | 1,415 |
|  | 125.78 | 118.00 | 2,625 | 2,495 | 20.9 | 136,477 | 129,715 | 1,085 |
| Bus drivers $\qquad$ <br> Bus drivers, transit and intercity $\qquad$ | 17.99 | 18.01 | 691 | 576 | 38.4 | 34,106 | 27,663 | 1,896 |
|  | 17.58 | 11.63 | 702 | 465 | 40.0 | 36,529 | 24,197 | 2,078 |
| Bus drivers, school ........... | 19.39 | 18.75 | 657 | 576 | 33.9 | 28,297 | 27,663 | 1,459 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


[^0]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$22.71 | \$18.00 | \$890 | \$710 | 39.2 | \$45,878 | \$36,623 | 2,020 |
| Management occupations $\qquad$ General and operations | 47.52 | 39.81 | 1,894 | 1,592 | 39.9 | 98,358 | 82,801 | 2,070 |
| managers ................. | 49.14 | 45.00 | 2,085 | 1,809 | 42.4 | 108,445 | 94,047 | 2,207 |
| Advertising and promotions managers | 30.92 | 31.09 | 1,191 | 1,244 | 38.5 | 61,929 | 64,676 | 2,003 |
| Marketing and sales managers | 49.75 | 47.39 | 1,987 | 1,896 | 40.0 | 103,346 | 98,575 | 2,077 |
| Marketing managers ......... | 51.75 | 53.21 | 2,043 | 1,923 | 39.5 | 106,251 | 100,000 | 2,053 |
| Sales managers ................ | 46.44 | 41.73 | 1,892 | 1,724 | 40.7 | 98,391 | 89,623 | 2,119 |
| Public relations managers ...... | 67.75 | 82.65 | 2,539 | 3,306 | 37.5 | 132,006 | 171,902 | 1,948 |
| Administrative services managers $\qquad$ | 28.98 | 29.51 | 1,135 | 1,180 | 39.2 | 59,039 | 61,377 | 2,037 |
| Computer and information systems managers | 65.39 | 58.79 | 2,582 | 2,333 | 39.5 | 134,254 | 121,295 | 2,053 |
| Financial managers ............... | 49.68 | 42.11 | 1,962 | 1,683 | 39.5 | 101,369 | 87,589 | 2,040 |
| Human resources managers ... Compensation and benefits | 37.53 | 32.17 | 1,464 | 1,213 | 39.0 | 76,149 | 63,054 | 2,029 |
| managers | 37.57 | 37.97 | 1,466 | 1,563 | 39.0 | 76,245 | 81,286 | 2,029 |
| Industrial production managers $\qquad$ | 44.40 | 41.80 | 1,778 | 1,672 | 40.0 | 92,387 | 86,944 | 2,081 |
| Purchasing managers ............ | 49.09 | 42.86 | 1,939 | 1,714 | 39.5 | 100,812 | 89,149 | 2,054 |
| Transportation, storage, and distribution managers ...... | 40.12 | 46.50 | 1,593 | 1,860 | 39.7 | 82,848 | 96,720 | 2,065 |
| Education administrators $\qquad$ <br> Education administrators, | 32.11 | 29.57 | 1,280 | 1,183 | 39.9 | 66,359 | 61,499 | 2,066 |
| postsecondary | 38.14 | 32.97 | 1,449 | 1,240 | 38.0 | 75,338 | 64,463 | 1,975 |
| Engineering managers .......... | 47.33 | 41.35 | 1,899 | 1,680 | 40.1 | 98,772 | 87,360 | 2,087 |
| Food service managers ......... | 34.66 | 38.46 | 1,428 | 1,538 | 41.2 | 74,244 | 80,001 | 2,142 |
| Medical and health services managers $\qquad$ | 42.55 | 36.12 | 1,629 | 1,445 | 38.3 | 84,697 | 75,130 | 1,990 |
| Property, real estate, and community association managers $\qquad$ | 27.05 | 25.00 | 1,068 | 1,000 | 39.5 | 55,554 | 52,000 | 2,054 |
| Social and community service managers $\qquad$ | 28.04 | 24.04 | 1,074 | 881 | 38.3 | 55,849 | 45,809 | 1,992 |
| Business and financial operations occupations | 31.02 | 27.64 | 1,220 | 1,081 | 39.3 | 63,460 | 56,233 | 2,046 |
| Buyers and purchasing agents Wholesale and retail | 27.34 | 26.40 | 1,077 | 1,056 | 39.4 | 55,991 | 54,910 | 2,048 |
| buyers, except farm products | 28.43 | 26.44 | 1,090 | 1,058 | 38.3 | 56,668 | 54,995 | 1,993 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial <br> operations occupations <br> -Continued <br> Purchasing agents, except wholesale, retail, and farm products $\qquad$ | \$25.60 | \$25.18 | \$1,029 | \$1,018 | 40.2 | \$53,522 | \$52,913 | 2,091 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ <br> Claims adjusters, examiners, and investigators $\qquad$ | 26.48 26.41 | 25.61 24.79 | 1,020 1,016 | 961 961 | 38.5 38.5 | 53,065 52,857 | 49,947 49,947 | 2,004 2,001 |
| Cost estimators $\qquad$ Human resources training | 32.92 | 33.72 | 1,317 | 1,349 | 40.0 | 68,475 | 70,138 | 2,080 |
| Human resources, training, <br> and labor relations <br> specialists $\qquad$ | 26.72 | 24.18 | 1,039 | 888 | 38.9 | 54,014 | 46,192 | 2,021 |
| Employment, recruitment, and placement specialists $\qquad$ | 26.91 | 22.95 | 1,059 | 876 | 39.4 | 55,073 | 45,552 | 2,047 |
| Compensation, benefits, and job analysis specialists $\qquad$ | 27.30 | 27.79 | 1,041 | 995 | 38.1 | 54,119 | 51,750 | 1,983 |
| Training and development specialists $\qquad$ | 31.12 | 31.09 | 1,233 | 1,244 | 39.6 | 64,098 | 64,667 | 2,060 |
| Logisticians .......................... | 28.90 | 30.81 | 1,142 | 1,232 | 39.5 | 59,361 | 64,076 | 2,054 |
| Management analysts ........... | 32.30 | 28.69 | 1,285 | 1,124 | 39.8 | 66,839 | 58,459 | 2,069 |
| Accountants and auditors ...... | 31.10 | 30.06 | 1,212 | 1,154 | 39.0 | 63,018 | 60,000 | 2,026 |
| Credit analysts ..................... | 26.03 | 23.64 | 999 | 945 | 38.4 | 51,967 | 49,119 | 1,996 |
| Financial analysts and advisors $\qquad$ | 46.71 | 34.61 | 1,812 | 1,385 | 38.8 | 94,238 | 71,995 | 2,017 |
| Financial analysts ............. | 46.91 | 35.00 | 1,852 | 1,400 | 39.5 | 96,321 | 72,794 | 2,053 |
| Personal financial advisors | 60.34 | 27.82 | 2,400 | 1,113 | 39.8 | 124,780 | 57,870 | 2,068 |
| Insurance underwriters ...... | 34.52 | 31.33 | 1,254 | 1,097 | 36.3 | 65,204 | 57,024 | 1,889 |
| Loan counselors and officers | 33.43 | 23.75 | 1,286 | 950 | 38.5 | 66,854 | 49,400 | 2,000 |
| Loan officers | 33.71 | 23.75 | 1,297 | 950 | 38.5 | 67,440 | 49,400 | 2,001 |
| Computer and mathematical science occupations | 37.78 | 36.59 | 1,488 | 1,435 | 39.4 | 77,355 | 74,620 | 2,048 |
| Computer programmers ......... | 36.24 | 34.19 | 1,441 | 1,368 | 39.8 | 74,924 | 71,115 | 2,068 |
| Computer software engineers | 44.44 | 42.05 | 1,760 | 1,677 | 39.6 | 91,519 | 87,196 | 2,059 |
| Computer software engineers, applications | 45.60 | 41.92 | 1,801 | 1,677 | 39.5 | 93,643 | 87,196 | 2,054 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Computer and mathematical science occupations <br> -Continued <br> Computer software engineers, systems software $\qquad$ | \$43.34 | \$42.42 | \$1,721 | \$1,678 | 39.7 | \$89,493 | \$87,254 | 2,065 |
| Computer support specialists | 30.24 | 25.12 | 1,167 | 945 | 38.6 | 60,666 | 49,146 | 2,006 |
| Computer systems analysts .... | 37.45 | 36.87 | 1,486 | 1,442 | 39.7 | 77,291 | 75,005 | 2,064 |
| Database administrators $\qquad$ <br> Network and computer | 31.87 | 32.31 | 1,199 | 1,292 | 37.6 | 62,349 | 67,205 | 1,957 |
| systems administrators ..... | 34.11 | 32.86 | 1,336 | 1,243 | 39.2 | 69,455 | 64,646 | 2,036 |
| Network systems and data communications analysts | 53.18 | 48.51 | 2,094 | 1,940 | 39.4 | 108,880 | 100,897 | 2,047 |
| Operations research analysts | 31.84 | 25.30 | 1,251 | 1,012 | 39.3 | 65,075 | 52,624 | 2,044 |
| Architecture and engineering occupations | 33.57 | 31.87 | 1,342 | 1,297 | 40.0 | 69,802 | 67,465 | 2,079 |
| Engineers ............................ | 38.71 | 37.63 | 1,556 | 1,520 | 40.2 | 80,893 | 79,050 | 2,090 |
| Civil engineers ................. | 29.71 | 30.05 | 1,250 | 1,240 | 42.1 | 65,023 | 64,480 | 2,189 |
| Electrical and electronics engineers $\qquad$ | 39.34 | 38.75 | 1,574 | 1,550 | 40.0 | 81,836 | 80,600 | 2,080 |
| Electrical engineers ....... | 40.17 | 39.57 | 1,607 | 1,583 | 40.0 | 83,561 | 82,306 | 2,080 |
| Electronics engineers, except computer $\qquad$ <br> Industrial engineers, including health and safety | 35.78 34.50 | 34.62 32.76 | 1,431 1,380 | 1,385 1,310 | 40.0 40.0 | 74,425 71,770 | 71,999 68,141 | 2,080 2,080 |
| Industrial engineers ....... | 34.50 | 32.76 | 1,380 | 1,310 | 40.0 | 71,770 | 68,141 | 2,080 |
| Materials engineers ........... | 31.32 | 27.80 | 1,368 | 1,390 | 43.7 | 71,150 | 72,280 | 2,272 |
| Mechanical engineers ........ | 34.22 | 34.25 | 1,381 | 1,370 | 40.4 | 71,783 | 71,240 | 2,098 |
| Drafters ............................... | 26.09 | 28.57 | 1,030 | 1,143 | 39.5 | 53,582 | 59,428 | 2,054 |
| Architectural and civil drafters $\qquad$ | 27.65 | 28.57 | 1,106 | 1,143 | 40.0 | 57,520 | 59,428 | 2,080 |
| Electrical and electronics drafters | 22.75 | 22.34 | 910 | 894 | 40.0 | 47,320 | 46,465 | 2,080 |
| Engineering technicians, except drafters | 26.72 | 28.31 | 1,067 | 1,132 | 39.9 | 55,458 | 58,881 | 2,075 |
| Electrical and electronic engineering technicians | 28.77 | 28.56 | 1,150 | 1,142 | 40.0 | 59,780 | 59,405 | 2,078 |
| Mechanical engineering technicians | 27.43 | 28.31 | 1,097 | 1,132 | 40.0 | 57,064 | 58,881 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Life, physical, and social science occupations | \$30.55 | \$27.77 | \$1,187 | \$1,087 | 38.9 | \$61,523 | \$56,514 | 2,014 |
| Life scientists ....................... | 38.88 | 41.00 | 1,476 | 1,582 | 38.0 | 76,762 | 82,270 | 1,975 |
| Biological scientists .......... | 37.56 | 39.21 | 1,408 | 1,467 | 37.5 | 73,194 | 76,258 | 1,949 |
| Medical scientists ............. | 40.55 | 42.09 | 1,553 | 1,654 | 38.3 | 80,744 | 86,000 | 1,991 |
| Physical scientists ................ | 30.32 | 28.85 | 1,186 | 1,124 | 39.1 | 61,675 | 58,448 | 2,034 |
| Market and survey researchers | 23.44 | 22.50 | 908 | 900 | 38.7 | 47,216 | 46,800 | 2,014 |
| Market research analysts ... | 23.44 | 22.50 | 908 | 900 | 38.7 | 47,216 | 46,800 | 2,014 |
| Psychologists ...................... | 37.20 | 28.46 | 1,451 | 1,080 | 39.0 | 68,310 | 58,750 | 1,836 |
| Clinical, counseling, and school psychologists .... | 37.20 | 28.46 | 1,451 | 1,080 | 39.0 | 68,310 58,436 | 58,750 | 1,836 |
| Chemical technicians | 28.64 | 26.99 | 1,125 | 1,080 | 39.3 | 58,436 | 56,139 | 2,041 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 19.10 | 17.35 | 746 | 694 | 39.1 | 38,801 | 36,086 | 2,031 |
| Community and social services occupations | 19.68 | 17.55 | 746 | 687 | 37.9 | 38,617 | 35,699 | 1,962 |
| Counselors .......................... | 19.57 | 17.22 | 752 | 687 | 38.4 | 38,752 | 35,699 | 1,980 |
| Substance abuse and behavioral disorder counselors $\qquad$ | 17.38 | 17.59 | 683 | 704 | 39.3 | 35,512 | 36,589 | 2,043 |
| Educational, vocational, and school counselors .. | 24.02 | 20.33 | 879 | 760 | 36.6 | 44,583 | 39,499 | 1,856 |
| Mental health counselors ... | 20.08 | 19.23 | 792 | 769 | 39.4 | 41,173 | 39,998 | 2,051 |
| Social workers .................... | 22.32 | 21.17 | 825 | 749 | 36.9 | 42,742 | 38,639 | 1,915 |
| Child, family, and school social workers $\qquad$ | 20.84 | 20.32 | 743 | 716 | 35.7 | 38,182 | 37,235 | 1,832 |
| Medical and public health social workers $\qquad$ | 27.60 | 28.77 | 1,019 | 1,036 | 36.9 | 52,992 | 53,880 | 1,920 |
| Mental health and substance abuse social workers $\qquad$ | 19.75 | 17.14 | 744 | 685 | 37.7 | 38,682 | 35,641 | 1,959 |
| Miscellaneous community and social service specialists $\qquad$ | 16.85 | 15.31 | 647 | 613 | 38.4 | 33,620 | 31,851 | 1,996 |
| Social and human service assistants $\qquad$ | 13.82 | 12.98 | 533 | 515 | 38.6 | 27,741 | 26,790 | 2,007 |
| Legal occupations .................. | 43.97 | 34.38 | 1,722 | 1,375 | 39.2 | 89,303 | 71,500 | 2,031 |
| Lawyers ............................. | 58.82 | 48.08 | 2,345 | 2,212 | 39.9 | 121,920 | 115,001 | 2,073 |
| Paralegals and legal assistants | 21.44 | 19.23 | 816 | 779 | 38.1 | 42,432 | 40,498 | 1,979 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations $\$ 30.81$ $\$ 23.56$ $\$ 1,127$ $\$ 838$ 36.6 $\$ 49,319$ $\$ 38,548$ 1,601 |  |  |  |  |  |  |  |  |
| Postsecondary teachers $\qquad$ Business teachers, postsecondary $\qquad$ | 52.99 | 44.08 | 1,998 | 1,783 | 37.7 | 81,062 | 70,757 | 1,530 |
|  | 68.51 | 68.19 | 2,484 | 2,444 | 36.3 | 88,212 | 86,280 | 1,288 |
| Math and computer teachers, postsecondary | 43.99 | 37.42 | 1,577 | 1,401 | 35.9 | 62,243 | 61,197 | 1,415 |
| teachers, postsecondary $\qquad$ | 33.69 | 32.44 | 1,179 | 973 | 35.0 | 47,667 | 42,814 | 1,415 |
| Mathematical science teachers, postsecondary $\qquad$ | 56.75 | 56.31 | 2,097 | 2,109 | 36.9 | 80,307 | 80,151 | 1,415 |
| postsecondary | 53.37 | 43.55 | 2,203 | 1,960 | 41.3 | 104,905 | 101,905 | 1,966 |
| postsecondary | 58.60 | 55.76 | 2,105 | 2,045 | 35.9 | 76,156 | 68,178 | 1,300 |
| Chemistry teachers, postsecondary $\qquad$ | 55.74 | 55.76 | 1,994 | 1,952 | 35.8 | 68,688 | 62,128 | 1,232 |
| Social sciences teachers, <br> postsecondary | 56.98 | 56.39 | 2,093 | 2,059 | 36.7 | 75,023 | 71,727 | 1,317 |
| postsecondary | 55.20 | 55.75 | 1,990 | 2,055 | 36.0 | 73,081 | 68,858 | 1,324 |
| Health teachers, postsecondary | 66.43 | 61.36 | 2,474 | 2,188 | 37.2 | 97,746 | 79,892 | 1,471 |
| Health specialties teachers, postsecondary . | 71.62 | 65.79 | 2,646 | 2,323 | 36.9 | 102,502 | 81,505 | 1,431 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 48.43 | 45.87 | 1,800 | 1,698 | 37.2 | 71,038 | 66,739 | 1,467 |
| English language and literature teachers, postsecondary $\qquad$ | 51.45 | 47.64 | 1,852 | 1,727 | 36.0 | 75,320 | 70,784 | 1,464 |
| Philosophy and religion teachers, |  |  |  |  |  |  |  |  |
| Miscellaneous postsecondary teachers | 38.97 | 33.33 | 1,517 | 1,341 | 38.9 | 70,017 | 61,154 | 1,797 |
| Primary, secondary, and special education school teachers $\qquad$ | 25.45 | 23.26 | 893 | 838 | 35.1 | 37,247 | 36,292 | 1,463 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations $\qquad$ | \$32.20 | \$28.77 | \$1,236 | \$1,104 | 38.4 | \$64,146 | \$56,687 | 1,992 |
| Pharmacists ......................... | 47.08 | 48.21 | 1,847 | 1,869 | 39.2 | 96,045 | 97,213 | 2,040 |
| Physicians and surgeons ........ <br> Family and general | 57.28 | 65.90 | 2,205 | 2,471 | 38.5 | 114,669 | 128,511 | 2,002 |
| Family and general practitioners | 60.93 | 65.90 | 2,325 | 2,471 | 38.2 | 120,923 | 128,511 | 1,985 |
| Internists, general ............. | 63.32 | 67.53 | 2,378 | 2,532 | 37.6 | 123,676 | 131,689 | 1,953 |
| Registered nurses ................. | 33.56 | 33.26 | 1,283 | 1,255 | 38.2 | 66,697 | 65,239 | 1,988 |
| Therapists .......................... | 29.37 | 30.15 | 1,128 | 1,154 | 38.4 | 56,879 | 56,252 | 1,936 |
| Physical therapists ............ | 33.34 | 33.76 | 1,285 | 1,266 | 38.5 | 64,924 | 61,984 | 1,948 |
| Recreational therapists ....... | 16.31 | 15.81 | 628 | 632 | 38.5 | 32,659 | 32,885 | 2,003 |
| Respiratory therapists ....... | 26.11 | 26.79 | 1,030 | 1,072 | 39.4 | 53,541 | 55,723 | 2,051 |
| Clinical laboratory technologists and technicians $\qquad$ | 20.22 | 20.36 | 791 | 798 | 39.1 | 41,120 | 41,496 | 2,034 |
| Medical and clinical laboratory technologists Medical and clinical | 23.70 | 24.43 | 929 | 973 | 39.2 | 48,298 | 50,586 | 2,038 |
| laboratory technicians .. | 18.14 | 17.17 | 709 | 685 | 39.1 | 36,855 | 35,630 | 2,032 |
| Dental hygienists ................. | 31.96 | 32.00 | 1,028 | 1,020 | 32.2 | 53,473 | 53,040 | 1,673 |
| Diagnostic related technologists and technicians $\qquad$ | 24.41 | 24.96 | 942 | 938 | 38.6 | 48,970 | 48,794 | 2,006 |
| Cardiovascular technologists and technicians $\qquad$ | 14.33 | 13.10 | 557 | 524 | 38.9 | 28,988 | 27,248 | 2,023 |
| Radiologic technologists and technicians | 24.27 | 24.10 | 943 | 943 | 38.9 | 49,050 | 49,046 | 2,021 |
| Emergency medical technicians and paramedics $\qquad$ | 22.58 | 22.69 | 863 | 851 | 38.2 | 44,877 | 44,253 | 1,987 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 17.08 | 16.83 | 670 | 673 | 39.2 | 34,845 | 35,006 | 2,040 |
| Pharmacy technicians ........ | 14.81 | 15.45 | 592 | 618 | 40.0 | 30,783 | 32,136 | 2,078 |
| Licensed practical and licensed vocational nurses | 19.70 | 18.82 | 751 | 739 | 38.1 | 39,058 | 38,418 | 1,983 |
| Medical records and health information technicians ... | 16.98 | 16.17 | 669 | 608 | 39.4 | 34,768 | 31,637 | 2,047 |
| Miscellaneous health technologists and technicians $\qquad$ | 16.56 | 17.00 | 654 | 680 | 39.5 | 34,032 | 35,360 | 2,055 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations $\qquad$ | \$12.90 | \$11.89 | \$483 | \$459 | 37.5 | \$25,123 | \$23,885 | 1,948 |
| Nursing, psychiatric, and home health aides | 11.98 | 11.48 | 454 | 446 | 37.9 | 23,611 | 23,192 | 1,971 |
| Home health aides ............ | 10.65 | 10.02 | 394 | 396 | 37.0 | 20,469 | 20,592 | 1,922 |
| Nursing aides, orderlies, and attendants | 12.84 | 12.17 | 494 | 480 | 38.5 | 25,707 | 24,939 | 2,003 |
| Psychiatric aides ............... | 11.72 | 10.70 | 447 | 426 | 38.1 | 23,237 | 22,131 | 1,982 |
| Physical therapist assistants and aides $\qquad$ | 12.17 | 11.00 | 450 | 467 | 37.0 | 23,411 | 24,278 | 1,924 |
| Physical therapist aides ...... | 11.52 | 10.45 | 425 | 462 | 36.9 | 22,107 | 24,045 | 1,918 |
| Miscellaneous healthcare support occupations | 15.17 | 14.91 | 552 | 520 | 36.4 | 28,719 | 27,040 | 1,893 |
| Dental assistants ............... | 16.24 | 15.56 | 527 | 480 | 32.4 | 27,392 | 24,960 | 1,687 |
| Medical assistants ............. | 15.15 | 13.41 | 567 | 590 | 37.4 | 29,483 | 30,701 | 1,946 |
| Medical equipment preparers | 16.59 | 18.94 | 664 | 758 | 40.0 | 34,507 | 39,395 | 2,080 |
| Medical transcriptionists ... | 14.84 | 13.13 | 577 | 525 | 38.9 | 29,992 | 27,306 | 2,020 |
| Protective service occupations <br> Security guards and gaming | 13.61 | 11.39 | 532 | 440 | 39.1 | 27,297 | 22,880 | 2,006 |
| surveillance officers ......... | 11.12 | 10.00 | 437 | 400 | 39.3 | 22,732 | 20,800 | 2,045 |
| Security guards ................. | 11.12 | 10.00 | 437 | 400 | 39.3 | 22,730 | 20,800 | 2,045 |
| Food preparation and serving related occupations | 10.09 | 9.00 | 391 | 340 | 38.8 | 20,211 | 17,680 | 2,004 |
| First-line supervisors/managers, food preparation and serving workers | 17.56 | 17.91 | 759 | 750 | 43.2 | 39,344 | 39,000 | 2,240 |
| Chefs and head cooks ........ | 18.99 | 18.80 | 842 | 908 | 44.3 | 43,767 | 47,207 | 2,305 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 17.40 | 17.40 | 751 | 750 | 43.1 | 38,867 | 39,000 | 2,233 |
| Cooks .................................. | 11.63 | 11.00 | 452 | 428 | 38.8 | 23,382 | 22,277 | 2,011 |
| Cooks, institution and cafeteria | 12.63 | 12.00 | 498 | 480 | 39.4 | 25,883 | 24,960 | 2,049 |
| Cooks, restaurant .............. | 11.68 | 11.00 | 449 | 420 | 38.4 | 23,154 | 21,840 | 1,983 |
| Cooks, short order ............ | 9.54 | 10.00 | 380 | 400 | 39.9 | 19,771 | 20,800 | 2,073 |
| Food preparation workers ...... | 11.23 | 10.00 | 435 | 390 | 38.7 | 22,399 | 19,760 | 1,994 |
| Food service, tipped .............. | 5.93 | 4.90 | 220 | 184 | 37.2 | 11,280 | 9,568 | 1,902 |
| Bartenders .......... | 6.19 | 5.00 | 214 | 200 | 34.6 | 11,050 | 10,400 | 1,784 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations <br> -Continued <br> Waiters and waitresses | \$5.67 | \$4.70 | \$211 | \$184 | 37.2 | \$10,76 | \$9,568 | 1,898 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ <br> Fast food and counter | 6.66 | 7.15 | 259 | 263 | 38.9 | 13,372 | 13,650 | 2,008 |
| workers ......................... | 9.28 | 8.70 | 352 | 333 | 38.0 | 18,328 | 17,308 | 1,974 |
| Combined food preparation and serving workers, including fast food ....... | 9.59 | 9.99 | 363 | 360 | 37.8 | 18,859 | 18,720 | 1,966 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 8.81 | 7.50 | 337 | 290 | 38.2 | 17,516 | 15,080 | 1,987 |
| Food servers, nonrestaurant ... | 11.50 | 10.75 | 441 | 422 | 38.3 | 22,933 | 21,923 | 1,994 |
| Dishwashers ........................ | 8.36 | 8.05 | 329 | 322 | 39.3 | 17,082 | 16,750 | 2,043 |
| Hosts and hostesses, restaurant, lounge, and coffee shop $\qquad$ | 10.79 | 9.40 | 425 | 376 | 39.4 | 22,125 | 19,544 | 2,050 |
| Building and grounds cleaning and maintenance occupations | 14.73 | 13.98 | 584 | 556 | 39.7 | 29,688 | 28,330 | 2,015 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 25.48 | 21.03 | 1,026 | 841 | 40.3 | 53,374 | 43,742 | 2,095 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 20.54 | 21.03 | 823 | 841 | 40.1 | 42,809 | 43,742 | 2,084 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 14.01 | 13.50 | 554 | 536 | 39.6 | 28,544 | 27,726 | 2,037 |
| housekeeping cleaners | 14.25 | 13.70 | 566 | 548 | 39.7 | 29,139 | 28,080 | 2,044 |
| Maids and housekeeping cleaners $\qquad$ | 11.51 | 10.50 | 446 | 420 | 38.7 | 22,883 | 21,840 | 1,987 |
| Grounds maintenance workers $\qquad$ | 12.21 | 11.00 | 486 | 440 | 39.8 | 21,263 | 18,525 | 1,742 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued Landscaping and groundskeeping workers $\qquad$ | \$11.47 | \$11.00 | \$457 | \$440 | 39.8 | \$19,699 | \$18,525 | 1,718 |
| Personal care and service occupations $\qquad$ <br> First-line supervisors/managers of gaming workers $\qquad$ | 13.39 15.95 | 10.00 14.52 | 493 638 | 402 581 | 36.8 40.0 | 25,315 33,166 | 20,898 30,202 | 1,890 2,080 |
| Gaming supervisors .......... | 23.72 | 24.32 | 949 | 973 | 40.0 | 49,333 | 50,575 | 2,080 |
| Slot key persons | 13.34 | 12.30 | 534 | 492 | 40.0 | 27,757 | 25,584 | 2,080 |
| First-line supervisors/managers of personal service workers | 21.74 | 20.63 | 865 | 825 | 39.8 | 44,974 | 42,900 | 2,069 |
| Gaming services workers ...... | 7.37 | 7.85 | 295 | 314 | 40.0 | 15,329 | 16,328 | 2,080 |
| Gaming dealers ................. | 7.37 | 7.85 | 295 | 314 | 40.0 | 15,329 | 16,328 | 2,080 |
| Baggage porters, bellhops, and concierges $\qquad$ | 12.40 | 9.50 | 487 | 380 | 39.3 | 25,311 | 19,760 | 2,041 |
| Child care workers ................ | 11.19 | 10.90 | 429 | 416 | 38.3 | 21,804 | 21,640 | 1,948 |
| Personal and home care aides | 9.29 | 9.90 | 353 | 356 | 38.0 | 18,376 | 18,533 | 1,977 |
| Recreation and fitness workers | 13.07 | 12.31 | 536 | 492 | 41.0 | 22,648 | 25,168 | 1,733 |
| Recreation workers ............ | 12.55 | 12.10 | 518 | 484 | 41.3 | 20,904 | 24,960 | 1,666 |
| Sales and related occupations First-line | 21.89 | 15.44 | 868 | 600 | 39.6 | 45,008 | 31,200 | 2,056 |
| supervisors/managers, sales workers $\qquad$ | 21.50 | 18.20 | 889 | 750 | 41.3 | 46,222 | 39,001 | 2,150 |
| First-line supervisors/managers of retail sales workers . | 18.67 | 16.82 | 779 | 688 | 41.7 | 40,491 | 35,797 | 2,169 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 31.26 | 26.24 | 1,254 | 1,050 | 40.1 | 65,186 | 54,579 | 2,085 |
| Retail sales workers .............. | 13.49 | 11.50 | 534 | 450 | 39.6 | 27,647 | 23,375 | 2,050 |
| Cashiers, all workers ......... | 10.00 | 9.35 | 390 | 368 | 38.9 | 20,253 | 19,142 | 2,024 |
| Cashiers ...................... | 9.98 | 9.28 | 389 | 368 | 38.9 | 20,200 | 19,142 | 2,024 |
| Counter and rental clerks and parts salespersons .. | 13.50 | 12.00 | 552 | 485 | 40.9 | 28,321 | 25,199 | 2,098 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations -Continued |  |  |  |  |  |  |  |  |
| Counter and rental clerks | \$11.84 | \$12.00 | \$485 | \$450 | 41.0 | \$24,548 | \$23,400 | 2,074 |
| Parts salespersons .......... | 15.20 | 13.50 | 621 | 519 | 40.8 | 32,272 | 26,971 | 2,123 |
| Retail salespersons ............ | 15.27 | 12.73 | 607 | 473 | 39.7 | 31,377 | 24,544 | 2,055 |
| Advertising sales agents ........ | 20.75 | 17.83 | 801 | 624 | 38.6 | 41,627 | 32,447 | 2,006 |
| Insurance sales agents ........... | 30.54 | 22.60 | 1,230 | 904 | 40.3 | 63,970 | 47,000 | 2,094 |
| Securities, commodities, and financial services sales agents $\qquad$ | 49.77 | 34.36 | 1,952 | 1,366 | 39.2 | 101,503 | 71,040 | 2,039 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 34.04 | 31.25 | 1,358 | 1,269 | 39.9 | 70,487 | 65,998 | 2,071 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 35.91 | 31.73 | 1,424 | 1,269 | 39.6 | 74,041 | 65,998 | 2,062 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 33.45 | 29.78 | 1,337 | 1,207 | 40.0 | 69,372 | 62,404 | 2,074 |
| Sales engineers .................... | 31.13 | 33.07 | 1,348 | 1,346 | 43.3 | 70,078 | 69,992 | 2,251 |
| Miscellaneous sales and related workers $\qquad$ | 21.37 | 15.54 | 833 | 621 | 39.0 | 43,313 | 32,315 | 2,026 |
| Office and administrative support occupations $\qquad$ First-line | 16.92 | 15.98 | 656 | 615 | 38.7 | 34,027 | 31,996 | 2,011 |
| supervisors/managers of office and administrative support workers $\qquad$ | 24.02 | 22.43 | 930 | 853 | 38.7 | 48,349 | 44,348 | 2,013 |
| Switchboard operators, including answering service $\qquad$ | 15.74 | 17.38 | 597 | 652 | 37.9 | 31,020 | 33,883 | 1,970 |
| Financial clerks .................... | 15.47 | 14.75 | 605 | 580 | 39.1 | 31,462 | 30,202 | 2,033 |
| Bill and account collectors | 16.21 | 14.47 | 648 | 579 | 40.0 | 33,676 | 30,093 | 2,077 |
| Billing and posting clerks and machine operators | 15.63 | 15.00 | 605 | 600 | 38.7 | 31,458 | 31,200 | 2,012 |
| Bookkeeping, accounting, and auditing clerks | 16.93 | 16.20 | 658 | 627 | 38.9 | 34,217 | 32,602 | 2,022 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations <br> -Continued <br> Payroll and timekeeping clerks $\qquad$ | \$17.11 | \$15.65 | \$677 | \$622 | 39.5 | \$35,183 | \$32,325 | 2,057 |
| Procurement clerks ........... | 16.61 | 16.43 | 665 | 657 | 40.0 | 34,556 | 34,176 | 2,080 |
| Tellers | 11.85 | 11.25 | 466 | 442 | 39.4 | 24,251 | 23,005 | 2,047 |
| Brokerage clerks | 22.73 | 20.44 | 855 | 773 | 37.6 | 44,442 | 40,199 | 1,955 |
| Credit authorizers, checkers, and clerks $\qquad$ | 17.95 | 15.54 | 718 | 622 | 40.0 | 37,327 | 32,323 | 2,080 |
| Customer service representatives | 16.72 | 15.38 | 657 | 613 | 39.3 | 34,012 | 31,708 | 2,035 |
| File clerks ........................... | 12.13 | 12.03 | 476 | 484 | 39.3 | 24,767 | 25,147 | 2,042 |
| Hotel, motel, and resort desk clerks $\qquad$ | 10.42 | 11.00 | 417 | 440 | 40.0 | 21,683 | 22,880 | 2,080 |
| Interviewers, except eligibility and loan | 16.38 | 17.07 | 605 | 614 | 36.9 | 31,447 | 31,939 | 1,920 |
| Library assistants, clerical ..... | 13.69 | 14.01 | 515 | 490 | 37.6 | 26,674 | 25,505 | 1,948 |
| Loan interviewers and clerks | 16.65 | 15.94 | 651 | 635 | 39.1 | 33,843 | 33,010 | 2,032 |
| Order clerks ......................... | 13.19 | 12.00 | 527 | 480 | 40.0 | 27,125 | 24,960 | 2,056 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 19.05 | 19.43 | 747 | 718 | 39.2 | 38,839 | 37,342 | 2,039 |
| Receptionists and information clerks $\qquad$ | 13.87 | 13.00 | 533 | 495 | 38.4 | 27,501 | 25,717 | 1,983 |
| Reservation and transportation ticket agents and travel clerks ... | 16.46 | 17.54 | 653 | 702 | 39.6 | 33,934 | 36,481 | 2,061 |
| Couriers and messengers ....... | 10.85 | 10.99 | 402 | 385 | 37.0 | 20,894 | 20,000 | 1,926 |
| Dispatchers ........................ | 21.94 | 19.27 | 869 | 762 | 39.6 | 45,193 | 39,603 | 2,060 |
| Dispatchers, except police, fire, and ambulance ..... | 22.07 | 19.20 | 874 | 762 | 39.6 | 45,425 | 39,603 | 2,058 |
| Production, planning, and expediting clerks | 18.98 | 18.13 | 747 | 715 | 39.3 | 38,833 | 37,170 | 2,046 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.61 | 11.62 | 502 | 464 | 39.8 | 26,114 | 24,128 | 2,070 |
| Stock clerks and order fillers | 12.41 | 12.00 | 489 | 480 | 39.4 | 25,422 | 24,960 | 2,049 |
| Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 17.91 | 14.23 | 716 | 569 | 40.0 | 37,254 | 29,600 | 2,080 |
| Secretaries and administrative assistants | 20.71 | 19.23 | 790 | 752 | 38.1 | 41,093 | 39,096 | 1,984 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative <br> support occupations <br> -Continued <br> Executive secretaries and <br> administrative <br> assistants ....................... $\$ 23.00$ $\$ 21.84$ $\$ 874$ $\$ 858$     <br> 38.0         <br> \$45,462 $\$ 44,622$ 1,977       |  |  |  |  |  |  |  |  |
| Legal secretaries ............... | 25.92 | 27.47 | 966 | 986 | 37.3 | 50,255 | 51,249 | 1,939 |
| Medical secretaries .. | 15.56 | 16.77 | 587 | 666 | 37.7 | 30,518 | 34,607 | 1,961 |
| Secretaries, except legal, medical, and executive | 17.74 | 16.94 | 688 | 660 | 38.8 | 35,758 | 34,332 | 2,015 |
| Computer operators ............. | 21.24 | 19.46 | 847 | 778 | 39.9 | 44,066 | 40,477 | 2,075 |
| Data entry and information processing workers | 14.03 | 11.00 | 524 | 402 | 37.3 | 27,222 | 20,904 | 1,940 |
| Data entry keyers .............. | 12.61 | 11.00 | 472 | 400 | 37.4 | 24,528 | 20,781 | 1,944 |
| Word processors and typists | 24.57 | 34.09 | 902 | 1,193 | 36.7 | 46,909 | 62,046 | 1,909 |
| Insurance claims and policy processing clerks | 17.28 | 16.19 | 663 | 615 | 38.4 | 34,499 | 31,984 | 1,997 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 12.63 | 12.33 | 490 | 493 | 38.8 | 25,470 | 25,646 | 2,017 |
| Office clerks, general ............ | 15.63 | 15.43 | 601 | 586 | 38.5 | 31,130 | 30,472 | 1,992 |
| Office machine operators, except computer | 12.94 | 11.67 | 500 | 438 | 38.6 | 25,983 | 22,757 | 2,009 |
| Construction and extraction occupations $\qquad$ First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 25.88 | 23.40 | 1,023 | 936 | 39.5 | 52,523 | 47,840 | 2,030 |
|  | 34.05 | 31.35 | 1,326 | 1,254 | 38.9 | 68,950 | 65,208 | 2,025 |
| Brickmasons, blockmasons, and stonemasons $\qquad$ | 31.37 | 28.50 | 1,254 | 1,140 | 40.0 | 62,199 | 59,280 | 1,983 |
| blockmasons | 31.37 | 28.50 | 1,254 | 1,140 | 40.0 | 62,199 | 59,280 | 1,983 |
| Carpenters ........................... | 21.90 | 22.00 | 870 | 880 | 39.7 | 45,227 | 45,760 | 2,065 |
| Construction laborers $\qquad$ <br> Construction equipment operators $\qquad$ | 21.02 | 20.00 | 841 | 800 | 40.0 | 40,704 | 33,110 | 1,936 |
|  | 27.50 | 26.32 | 1,100 | 1,053 | 40.0 | 57,205 | 54,746 | 2,080 |
| Operating engineers and other construction equipment operators .... <br> Electricians | 28.55 | 33.47 | 1,142 | 1,339 | 40.0 | 59,391 | 69,618 | 2,080 |
|  | 31.07 | 28.50 | 1,193 | 1,153 | 38.4 | 62,051 | 59,964 | 1,997 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Installation, maintenance, and repair occupations \\
-Continued \\
Miscellaneous installation, maintenance, and repair workers \(\qquad\) \\
Helpers--installation, maintenance, and repair workers \(\qquad\)
\end{tabular} \& \(\$ 18.06\)

15.16 \& $\$ 17.86$

16.80 \& $\$ 707$
606 \& $\$ 714$

672 \& 39.1
40.0 \& $\$ 36,745$
31,530 \& $\$ 37,140$
34,944 \& 2,034
2,080 \\

\hline | Production occupations $\qquad$ |
| :--- |
| First-line supervisors/managers of production and operating workers $\qquad$ | \& 15.76 \& 14.80 \& 626

923 \& 591 \& 39.8
40.0 \& 32,491
48,000 \& 30,680
49,001 \& 2,062

2,079 \\

\hline \multirow[t]{4}{*}{| Electrical, electronics, and electromechanical assemblers $\qquad$ |
| :--- |
| Electrical and electronic equipment assemblers .. |
| Electromechanical equipment assemblers .. |
| Structural metal fabricators and fitters $\qquad$ |} \& 15.10 \& 14.72 \& 603 \& 588 \& 39.9 \& 31,347 \& 30,555 \& 2,076 \\

\hline \& 14.62 \& 14.30 \& 585 \& 572 \& 40.0 \& 30,415 \& 29,734 \& 2,080 \\
\hline \& 15.48 \& 15.00 \& 617 \& 600 \& 39.9 \& 32,091 \& 31,200 \& 2,073 \\
\hline \& 13.99 \& 15.00 \& 560 \& 600 \& 40.0 \& 29,099 \& 31,200 \& 2,080 \\
\hline Miscellaneous assemblers and fabricators $\qquad$ \& 12.36 \& 11.29 \& 490 \& 451 \& 39.6 \& 25,427 \& 23,473 \& 2,057 \\
\hline Team assemblers .............. \& 14.14 \& 14.24 \& 566 \& 570 \& 40.0 \& 29,254 \& 29,619 \& 2,069 \\
\hline Bakers ................................ \& 20.36 \& 14.65 \& 801 \& 581 \& 39.3 \& 41,653 \& 30,225 \& 2,046 \\
\hline Butchers and other meat, poultry, and fish processing workers $\qquad$ \& 17.53 \& 17.38 \& 696 \& 695 \& 39.7 \& 36,213 \& 36,157 \& 2,066 \\
\hline Butchers and meat cutters .. \& 18.54 \& 17.46 \& 733 \& 698 \& 39.6 \& 38,132 \& 36,315 \& 2,057 \\
\hline Miscellaneous food processing workers \& 14.20 \& 15.15 \& 557 \& 595 \& 39.3 \& 28,985 \& 30,944 \& 2,042 \\
\hline Food batchmakers ............. \& 14.87 \& 14.88 \& 577 \& 595 \& 38.8 \& 29,985 \& 30,944 \& 2,016 \\
\hline Computer control programmers and operators $\qquad$ \& 17.49 \& 17.72 \& 700 \& 709 \& 40.0 \& 36,341 \& 36,858 \& 2,077 \\
\hline Computer-controlled machine tool operators, metal and plastic $\qquad$ \& 16.77 \& 16.50 \& 671 \& 660 \& 40.0 \& 34,831 \& 34,320 \& 2,077 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Multiple machine tool setters, operators, and tenders, metal and plastic $\qquad$ | \$15.85 | \$13.90 | \$631 | \$556 | 39.8 | \$32,646 | \$26,364 | 2,060 |
| Tool and die makers <br> Welding, soldering, and brazing workers $\qquad$ <br> Welders, cutters, solderers, and brazers $\qquad$ | 24.52 | 25.15 | 973 | 1,005 | 39.7 | 50,600 | 52,250 | 2,064 |
|  | 16.66 | 15.50 | 666 | 620 | 40.0 | 34,609 | 32,240 | 2,078 |
|  | 16.61 | 15.50 | 664 | 620 | 40.0 | 34,520 | 32,240 | 2,078 |
| Welding, soldering, and brazing machine setters, operators, and tenders $\qquad$ | 17.32 | 13.55 | 693 | 542 | 40.0 | 36,027 | 28,184 | 2,080 |
| Miscellaneous metalworkers and plastic workers | 13.17 | 12.00 | 527 | 480 | 40.0 | 27,371 | 24,960 | 2,078 |
| Heat treating equipment setters, operators, and tenders, metal and plastic $\qquad$ | 18.54 | 18.06 | 742 | 722 | 40.0 | 38,571 | 37,565 | 2,080 |
| Plating and coating machine setters, operators, and tenders, metal and plastic $\qquad$ | 14.78 | 13.56 | 591 | 542 | 40.0 | 30,751 | 28,205 | 2,080 |
| Printers ................................ | 16.75 | 16.98 | 651 | 681 | 38.9 | 33,850 | 35,402 | 2,021 |
| Prepress technicians and workers $\qquad$ | 14.26 | 13.56 | 566 | 543 | 39.7 | 29,450 | 28,211 | 2,065 |
| Printing machine operators | 16.43 | 15.76 | 649 | 630 | 39.5 | 33,727 | 32,760 | 2,052 |
| Laundry and dry-cleaning workers $\qquad$ | 10.99 | 10.15 | 436 | 408 | 39.7 | 22,665 | 21,216 | 2,063 |
| Sewing machine operators ..... | 10.54 | 10.50 | 418 | 418 | 39.6 | 21,720 | 21,715 | 2,061 |
| Tailors, dressmakers, and sewers $\qquad$ | 15.10 | 12.14 | 546 | 425 | 36.2 | 28,405 | 22,100 | 1,881 |
| Tailors, dressmakers, and custom sewers $\qquad$ | 15.30 | 12.14 | 552 | 425 | 36.1 | 28,689 | 22,100 | 1,876 |
| Textile machine setters, operators, and tenders | 17.03 | 18.27 | 681 | 731 | 40.0 | 35,429 | 38,002 | 2,080 |
| Textile cutting machine setters, operators, and tenders $\qquad$ | 15.46 | 18.27 | 618 | 731 | 40.0 | 32,156 | 38,002 | 2,080 |
| Miscellaneous textile, apparel, and furnishings workers $\qquad$ | 11.79 | 9.53 | 457 | 406 | 38.8 | 23,774 | 21,133 | 2,017 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations -Continued Woodworking machine setters, operators, and tenders $\qquad$ <br> Woodworking machine setters, operators, and tenders, except sawing <br> Power plant operators, distributors, and dispatchers $\qquad$ | \$13.92 | \$13.51 | \$557 | \$540 | 40.0 | \$28,957 | \$28,099 | 2,080 |
|  | 14.09 33.83 | 14.17 33.67 | 564 1,353 | 567 1,347 | 40.0 40.0 | 29,307 70,367 | 29,474 70,034 | 2,080 2,080 |
| Stationary engineers and boiler operators . | 29.45 | 30.77 | 1,176 | 1,231 | 39.9 | 61,150 | 64,000 | 2,077 |
| Chemical processing machine setters, operators, and tenders $\qquad$ | 19.83 | 17.00 | 793 | 680 | 40.0 | 41,161 | 35,360 | 2,075 |
| Chemical equipment operators and tenders ... | 18.69 | 16.50 | 748 | 660 | 40.0 | 38,742 | 34,320 | 2,073 |
| Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders .. | 21.85 | 26.38 | 874 | 1,055 | 40.0 | 45,456 | 54,870 | 2,080 |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ | 17.57 | 17.64 | 701 | 676 | 39.9 | 35,771 | 34,398 | 2,036 |
| Grinding and polishing workers, hand | 14.70 | 14.73 | 588 | 589 | 40.0 | 28,807 | 30,634 | 1,960 |
| Mixing and blending machine setters, operators, and tenders .. | 18.65 | 18.75 | 744 | 750 | 39.9 | 38,669 | 39,000 | 2,073 |
| Cutting workers ................... | 15.02 | 15.24 | 601 | 610 | 40.0 | 29,469 | 31,699 | 1,962 |
| Cutting and slicing machine setters, operators, and tenders .. | 14.66 | 15.24 | 586 | 610 | 40.0 | 28,057 | 31,699 | 1,914 |
| Inspectors, testers, sorters, samplers, and weighers .... | 17.68 | 18.18 | 700 | 727 | 39.6 | 36,191 | 37,814 | 2,046 |
| Packaging and filling machine operators and tenders $\qquad$ | 14.95 | 14.43 | 597 | 577 | 40.0 | 31,068 | 30,004 | 2,078 |
| Painting workers .................. | 13.83 | 14.19 | 553 | 568 | 40.0 | 28,756 | 29,515 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Coating, painting, and spraying machine setters, operators, and tenders $\qquad$ | \$13.54 | \$12.00 | \$542 | \$480 | 40.0 | \$28,160 | \$24,960 | 2,080 |
| Painting, coating, and decorating workers $\qquad$ <br> Miscellaneous production workers $\qquad$ | 14.80 12.84 | 14.80 11.50 | 592 514 | 592 460 | 40.0 40.0 | 30,774 26,657 | 30,784 23,768 | 2,080 2,076 |
| Cleaning, washing, and metal pickling equipment operators and tenders $\qquad$ <br> Paper goods machine setters, operators, and tenders $\qquad$ <br> Helpers--production workers $\qquad$ | 15.60 13.59 11.89 | 16.78 14.00 11.88 | 624 554 475 | 671 583 467 | 40.0 40.7 40.0 | 32,438 28,784 24,511 | 34,902 30,292 24,284 | 2,080 2,117 2,061 |
| Transportation and material moving occupations | 16.49 | 14.05 | 663 | 567 | 40.2 | 34,148 | 29,120 | 2,071 |
| First-line supervisors/managers of helpers, laborers, and material movers, hand ..... | 25.02 | 20.45 | 1,075 | 800 | 43.0 | 55,921 | 41,600 | 2,235 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 22.22 | 21.76 | 1,026 | 1,125 | 46.2 | 53,330 | 58,481 | 2,400 |
| Aircraft pilots and flight engineers $\qquad$ | 79.75 | 34.40 | 2,171 | 1,759 | 27.2 | 112,873 | 91,490 | 1,415 |
| Airline pilots, copilots, and flight engineers | 125.78 | 118.00 | 2,625 | 2,495 | 20.9 | 136,477 | 129,715 | 1,085 |
| Bus drivers .......................... | 15.83 | 11.63 | 620 | 465 | 39.1 | 31,949 | 24,197 | 2,019 |
| Driver/sales workers and truck drivers $\qquad$ | 18.27 | 16.90 | 757 | 723 | 41.4 | 38,605 | 37,877 | 2,113 |
| Driver/sales workers .......... | 20.13 | 21.90 | 843 | 906 | 41.9 | 43,851 | 47,112 | 2,179 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 18.93 | 17.17 | 801 | 744 | 42.3 | 40,346 | 38,208 | 2,132 |
| Truck drivers, light or delivery services | 16.11 | 14.32 | 636 | 560 | 39.5 | 33,019 | 29,328 | 2,049 |

See footnotes at end of table.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued |  |  |  |  |  |  |  |  |
| Crane and tower operators | 22.63 | 22.05 | 905 | 882 | 40.0 | 47,060 | 45,864 | 2,080 |
| Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators $\qquad$ | 17.37 17.10 | 16.00 16.00 | 695 684 | 640 640 | 40.0 40.0 | 36,133 35,564 | 33,280 33,280 | 2,080 2,080 |
| Industrial truck and tractor operators $\qquad$ | 17.35 | 17.25 | 693 | 690 | 40.0 | 35,627 | 35,880 | 2,053 |
| Laborers and material movers, hand | 12.08 | 10.82 | 478 | 432 | 39.6 | 24,665 | 22,048 | 2,043 |
| Cleaners of vehicles and equipment | 10.65 | 10.00 | 426 | 400 | 40.0 | 22,160 | 20,800 | 2,082 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 12.20 | 10.81 | 484 | 426 | 39.6 | 24,828 | 21,840 | 2,035 |

[^1]Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$29.26 | \$25.23 | \$1,089 | \$966 | 37.2 | \$51,309 | \$47,446 | 1,753 |
| Management occupations $\qquad$ <br> General and operations | 43.06 | 44.73 | 1,630 | 1,674 | 37.9 | 84,248 | 86,870 | 1,957 |
| managers ........................ | 38.44 | 28.57 | 1,446 | 1,000 | 37.6 | 75,188 | 51,999 | 1,956 |
| Financial managers .............. | 48.32 | 51.97 | 1,884 | 2,076 | 39.0 | 97,956 | 107,957 | 2,027 |
| Education administrators ...... | 48.38 | 48.50 | 1,841 | 1,871 | 38.0 | 94,010 | 95,472 | 1,943 |
| Education administrators, elementary and secondary school $\qquad$ | 51.20 | 48.50 | 1,986 | 1,905 | 38.8 | 100,227 | 99,083 | 1,958 |
| Education administrators, postsecondary | 45.39 | 50.41 | 1,673 | 1,764 | 36.9 | 87,004 | 91,741 | 1,917 |
| Medical and health services managers $\qquad$ | 39.31 | 34.55 | 1,442 | 1,296 | 36.7 | 75,039 | 67,580 | 1,909 |
| Business and financial operations occupations | 29.27 | 27.86 | 1,088 | 1,047 | 37.2 | 56,571 | 54,442 | 1,933 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 26.28 | 26.79 | 959 | 950 | 36.5 | 49,893 | 49,397 | 1,898 |
| Accountants and auditors ...... | 30.86 | 31.59 | 1,108 | 1,106 | 35.9 | 57,596 | 57,487 | 1,866 |
| Tax examiners, collectors, preparers, and revenue agents $\qquad$ | 25.86 | 25.11 | 973 | 943 | 37.6 | 50,580 | 49,015 | 1,956 |
| Tax examiners, collectors, and revenue agents | 25.86 | 25.11 | 973 | 943 | 37.6 | 50,580 | 49,015 | 1,956 |
| Computer and mathematical science occupations | 29.82 | 26.52 | 1,096 | 997 | 36.7 | 56,193 | 51,873 | 1,884 |
| Computer support specialists | 24.79 | 22.80 | 936 | 856 | 37.7 | 46,719 | 43,380 | 1,884 |
| Computer systems analysts .... | 36.77 | 34.68 | 1,329 | 1,256 | 36.1 | 68,420 | 63,660 | 1,861 |
| Network and computer systems administrators ..... | 24.06 | 22.84 | 927 | 913 | 38.5 | 47,867 | 47,501 | 1,989 |
| Architecture and engineering occupations | 34.47 | 30.40 | 1,291 | 1,172 | 37.5 | 67,149 | 60,956 | 1,948 |
| Engineers ............................ | 34.99 | 29.86 | 1,312 | 1,172 | 37.5 | 68,242 | 60,957 | 1,950 |
| Civil engineers .................. | 31.33 | 29.54 | 1,237 | 1,182 | 39.5 | 64,344 | 61,443 | 2,054 |
| Life, physical, and social science occupations | 32.83 | 30.22 | 1,215 | 1,116 | 37.0 | 61,123 | 56,941 | 1,862 |
| Physical scientists ................. | 31.37 | 26.07 | 1,126 | 912 | 35.9 | 58,550 | 47,446 | 1,866 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Protective service occupations <br> -Continued <br> First-line supervisors/managers of police and detectives | \$42.48 | \$43.19 | \$1,677 | \$1,697 | 39.5 | \$87,184 | \$88,263 | 2,052 |
| Fire fighters ........................ | 27.75 | 28.04 | 1,146 | 1,155 | 41.3 | 59,598 | 60,038 | 2,148 |
| Fire inspectors | 21.99 | 21.04 | 776 | 736 | 35.3 | 40,337 | 38,286 | 1,834 |
| Bailiffs, correctional officers, and jailers | 24.69 | 24.74 | 977 | 988 | 39.6 | 50,854 | 51,534 | 2,060 |
| Correctional officers and jailers | 24.51 | 24.52 | 974 | 981 | 39.7 | 50,678 | 51,159 | 2,068 |
| Detectives and criminal investigators | 37.80 | 37.75 | 1,476 | 1,450 | 39.0 | 76,748 | 75,425 | 2,031 |
| Police officers ...................... | 30.30 | 28.65 | 1,201 | 1,146 | 39.6 | 62,480 | 59,588 | 2,062 |
| Police and sheriff's patrol officers $\qquad$ | 30.30 | 28.65 | 1,201 | 1,146 | 39.6 | 62,480 | 59,588 | 2,062 |
| Security guards and gaming surveillance officers | 16.83 | 16.24 | 668 | 628 | 39.7 | 32,114 | 31,210 31,210 | $1,908$ |
| Security guards ................ | 16.83 | 16.24 | 668 | 628 | 39.7 | 32,114 | 31,210 | 1,908 |
| Food preparation and serving related occupations | 15.16 | 15.52 | 537 | 564 | 35.4 | 23,640 | 24,007 | 1,559 |
| Cooks ................................. | 16.64 | 16.60 | 590 | 581 | 35.5 | 25,877 | 25,175 | 1,555 |
| Cooks, institution and cafeteria | 16.64 | 16.60 | 590 | 581 | 35.5 | 25,877 | 25,175 | 1,555 |
| Fast food and counter workers $\qquad$ | 13.94 | 14.70 | 469 | 492 | 33.7 | 20,692 | 20,118 | 1,485 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 17.04 | 15.48 | 673 | 618 | 39.5 | 34,756 | 31,984 | 2,039 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 30.81 | 37.31 | 1,138 | 1,310 | 36.9 | 59,182 | 68,119 | 1,921 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 16.14 | 15.13 | 639 | 604 | 39.6 | 33,188 | 31,408 | 2,056 |
| housekeeping cleaners | 16.20 | 15.13 | 642 | 605 | 39.6 | 33,302 | 31,408 | 2,056 |
| Grounds maintenance workers $\qquad$ | 17.66 | 15.12 | 696 | 605 | 39.4 | 35,303 | 31,450 | 1,999 |

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation ${ }^{2}$} \& \multicolumn{2}{|c|}{Hourly ${ }^{3}$} \& \multicolumn{3}{|c|}{Weekly ${ }^{4}$} \& \multicolumn{3}{|c|}{Annual ${ }^{5}$} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline Building and grounds cleaning and maintenance occupations -Continued Landscaping and groundskeeping workers $\qquad$ \& \$17.41 \& \$15.07 \& \$685 \& \$604 \& 39.4 \& \$34,607 \& \$31,190 \& 1,988 \\
\hline Personal care and service occupations Child care workers \& 13.55
12.65 \& 13.00
13.07 \& 517
469 \& 513
511 \& 38.2
37.1 \& 23,342
20,087 \& 21,099
19,377 \& $$
\begin{aligned}
& 1,722 \\
& 1,588
\end{aligned}
$$ \\
\hline Sales and related occupations \& 20.04 \& 17.93 \& 734 \& 627 \& 36.7 \& 37,940 \& 32,624 \& 1,893 \\
\hline Retail sales workers .............. \& 18.32 \& 17.93 \& 676 \& 627 \& 36.9 \& 34,873 \& 32,624 \& 1,903 \\
\hline Cashiers, all workers ......... \& 18.32 \& 17.93 \& 676 \& 627 \& 36.9 \& 34,873 \& 32,624 \& 1,903 \\
\hline Cashiers ........ \& 18.32 \& 17.93 \& 676 \& 627 \& 36.9 \& 34,873 \& 32,624 \& 1,903 \\
\hline Office and administrative support occupations $\qquad$ First-line supervisors/managers of office and administrative support workers $\qquad$ \& 19.58 \& 18.18 \& 719
870 \& 663
859 \& 36.7
36.4 \& 36,757
45,285 \& 34,445

44,665 \& 1,878

1,894 \\
\hline Financial clerks ................... \& 19.78 \& 19.81 \& 720 \& 714 \& 36.4 \& 37,428 \& 37,128 \& 1,892 \\
\hline Bookkeeping, accounting, and auditing clerks $\qquad$ \& 20.28 \& 20.40 \& 730 \& 748 \& 36.0 \& 37,982 \& 38,877 \& 1,872 \\
\hline clerks \& 19.65 \& 18.18 \& 724 \& 682 \& 36.8 \& 37,633 \& 35,445 \& 1,915 \\
\hline Court, municipal, and license clerks \& 22.32 \& 20.62 \& 796 \& 745 \& 35.7 \& 41,410 \& 38,754 \& 1,855 \\
\hline Eligibility interviewers, government programs \& 21.14 \& 20.89 \& 750 \& 731 \& 35.5 \& 39,005 \& 38,013 \& 1,845 \\
\hline Library assistants, clerical ..... \& 15.82 \& 15.72 \& 596 \& 578 \& 37.7 \& 29,155 \& 28,773 \& 1,843 \\
\hline Dispatchers ......................... \& 24.54 \& 26.11 \& 964 \& 1,044 \& 39.3 \& 50,113 \& 54,309 \& 2,042 \\
\hline Police, fire, and ambulance dispatchers $\qquad$ \& 19.23 \& 19.68 \& 733 \& 750 \& 38.1 \& 38,098 \& 39,000 \& 1,981 \\
\hline Secretaries and administrative assistants \& 21.79 \& 20.17 \& 806 \& 770 \& 37.0 \& 40,213 \& 39,418 \& 1,845 \\
\hline Executive secretaries and administrative assistants $\qquad$ \& 22.42 \& 20.93 \& 822 \& 785 \& 36.6 \& 42,727 \& 40,823 \& 1,906 \\
\hline Legal secretaries ............... \& 23.68 \& 22.98 \& 855 \& 834 \& 36.1 \& 44,450 \& 43,343 \& 1,877 \\
\hline Secretaries, except legal, medical, and executive \& 21.51 \& 18.94 \& 802 \& 731 \& 37.3 \& 38,738 \& 37,579 \& 1,801 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


[^2]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey

| Occupational group2 | Private industry workers | $1-49$ <br> workers | $\begin{gathered} 50-99 \\ \text { workers } \end{gathered}$ | 100-499 <br> workers | 500 workers or more |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All workers ............................................................................... | \$21.31 | \$18.14 | \$20.63 | \$20.90 | \$27.46 |
| Management, professional, and related ...................................... | 35.00 | 29.54 | 35.99 | 33.73 | 39.76 |
| Management, business, and financial ..................................... | 39.28 | 32.99 | 41.40 | 36.11 | 46.93 |
| Professional and related ........................................................ | 32.52 | 27.20 | 32.16 | 32.38 | 36.35 |
| Service .................................................................................. | 11.49 | 10.35 | 10.25 | 11.83 | 13.80 |
| Sales and office ...................................................................... | 17.15 | 16.83 | 16.29 | 16.57 | 19.42 |
| Sales and related ................................................................. | 18.43 | 18.44 | 17.42 | 17.37 | 22.54 |
| Office and administrative support ......................................... | 16.41 | 15.61 | 15.64 | 16.12 | 18.64 |
| Natural resources, construction, and maintenance ........................ | 23.42 | 20.49 | 22.60 | 27.54 | 29.42 |
| Construction and extraction ................................................. | 25.71 | - | - | - | - |
| Installation, maintenance, and repair ....................................... | 21.38 | 19.31 | 22.89 | 21.96 | 26.62 |
| Production, transportation, and material moving ......................... | 15.68 | 14.24 | 14.16 | 15.16 | 20.75 |
| Production .......................................................................... | 15.52 | 13.95 | 14.31 | 15.19 | 19.15 |
| Transportation and material moving ..................................... | 15.85 | 14.46 | 14.02 | 15.13 | 22.88 |
|  | Relative error |  |  |  |  |
| All workers ............................................................................. | 1.3\% | 2.1\% | 3.6\% | 3.2\% | 2.7\% |
| Management, professional, and related ....................................... | 1.6 | 6.8 | 1.9 | 3.4 | 6.3 |
| Management, business, and financial ..................................... | 4.1 | 4.3 | 6.9 | 4.0 | 11.0 |
| Professional and related ........................................................ | 2.1 | 9.8 | 1.8 | 5.2 | 4.3 |
| Service ................................................................................ | 3.9 | 3.4 | 2.1 | 3.9 | 5.7 |
| Sales and office ...................................................................... | 1.2 | 1.9 | 3.4 | 3.8 | 5.4 |
| Sales and related ................................................................ | 1.9 | 2.8 | 7.2 | 5.7 | 20.6 |
| Office and administrative support ......................................... | 1.0 | 2.5 | 2.3 | 3.4 | 1.7 |
| Natural resources, construction, and maintenance ........................ | 2.7 | 6.0 | 4.5 | 4.7 | 2.6 |
| Construction and extraction ................................................. | 2.3 | - | - | - | - |
| Installation, maintenance, and repair ...................................... | 3.7 | 5.6 | 5.2 | 4.3 | 4.0 |
| Production, transportation, and material moving ......................... | 2.4 | 2.0 | 4.1 | 4.2 | 6.2 |
| Production .......................................................................... | 2.2 | 6.4 | 5.0 | 2.1 | 6.7 |
| Transportation and material moving ..................................... | 3.9 | 3.5 | 5.5 | 7.4 | 9.5 |

[^3]3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$20.32 | \$16.73 | \$801 | \$660 | 39.4 | \$41,251 | \$34,102 | 2,030 |
| Management occupations $\qquad$ General and operations | 40.77 | 32.03 | 1,647 | 1,322 | 40.4 | 85,410 | 68,752 | 2,095 |
| managers | 46.13 | 37.38 | 1,977 | 1,542 | 42.9 | 102,791 | 80,166 | 2,228 |
| Marketing and sales managers | 52.78 | 54.95 | 2,119 | 1,923 | 40.2 | 110,202 | 100,000 | 2,088 |
| Sales managers ................ | 54.98 | 65.72 | 2,196 | 2,629 | 39.9 | 114,179 | 136,700 | 2,077 |
| Financial managers ............... | 44.51 | 39.75 | 1,760 | 1,590 | 39.5 | 90,057 | 82,670 | 2,023 |
| Human resources managers ... | 31.20 | 38.10 | 1,242 | 914 | 39.8 | 64,572 | 47,526 | 2,070 |
| Purchasing managers ............ | 48.11 | 32.46 | 1,894 | 1,299 | 39.4 | 98,506 | 67,523 | 2,048 |
| Social and community service managers $\qquad$ | 27.54 | 19.44 | 1,077 | 777 | 39.1 | 56,010 | 40,425 | 2,034 |
| Business and financial operations occupations | 30.52 | 27.64 | 1,208 | 1,081 | 39.6 | 62,810 | 56,233 | 2,058 |
| Buyers and purchasing agents | 31.67 | 30.26 | 1,194 | 1,210 | 37.7 | 62,114 | 62,935 | 1,961 |
| Human resources, training, and labor relations specialists $\qquad$ | 26.01 | 23.68 | 1,028 | 947 | 39.5 | 53,454 | 49,259 | 2,055 |
| Accountants and auditors ...... | 31.80 | 32.41 | 1,252 | 1,215 | 39.4 | 65,108 | 63,200 | 2,047 |
| Credit analysts ..................... | 24.75 | 23.62 | 955 | 945 | 38.6 | 49,655 | 49,119 | 2,007 |
| Financial analysts and advisors $\qquad$ | 47.60 | 31.25 | 1,830 | 1,113 | 38.4 | 95,164 | 57,870 | 1,999 |
| Financial analysts ............. | 40.54 | 35.00 | 1,622 | 1,400 | 40.0 | 84,332 | 72,794 | 2,080 |
| Insurance underwriters ...... | 34.02 | 31.33 | 1,237 | 1,097 | 36.4 | 64,322 | 57,024 | 1,891 |
| Loan counselors and officers | 34.24 | 26.39 | 1,317 | 1,005 | 38.5 | 68,505 | 52,254 | 2,001 |
| Loan officers ............... | 34.24 | 26.39 | 1,317 | 1,005 | 38.5 | 68,505 | 52,254 | 2,001 |
| Computer and mathematical science occupations | 35.87 | 34.34 | 1,423 | 1,406 | 39.7 | 74,022 | 73,116 | 2,064 |
| Computer software engineers | 39.06 | 38.42 | 1,562 | 1,537 | 40.0 | 81,246 | 79,914 | 2,080 |
| Computer support specialists | 28.46 | 19.48 | 1,083 | 776 | 38.0 | 56,299 | 40,367 | 1,978 |
| Computer systems analysts .... <br> Network and computer | 32.04 | 32.98 | 1,331 | 1,319 | 41.5 | 69,202 | 68,600 | 2,160 |
| systems administrators ..... | 35.45 | 35.67 | 1,385 | 1,427 | 39.1 | 72,017 | 74,198 | 2,032 |
| Architecture and engineering occupations | 31.51 | 30.46 | 1,256 | 1,231 | 39.9 | 65,318 | 64,000 | 2,073 |
| Engineers ........................... | 36.25 | 36.00 | 1,457 | 1,440 | 40.2 | 75,774 | 74,880 | 2,090 |
| Electrical and electronics engineers $\qquad$ | 33.99 | 33.50 | 1,360 | 1,340 | 40.0 | 70,696 | 69,676 | 2,080 |
| Mechanical engineers ........ | 33.82 | 36.00 | 1,369 | 1,370 | 40.5 | 71,173 | 71,240 | 2,104 |
| Drafters ............................... | 25.76 | 28.57 | 1,014 | 1,143 | 39.4 | 52,750 | 59,428 | 2,048 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Architecture and engineering occupations -Continued Engineering technicians, except drafters $\qquad$ | \$27.14 | \$28.56 | \$1,085 | \$1,142 | 40.0 | \$56,445 | \$59,405 | 2,080 |
| Life, physical, and social science occupations | 26.76 | 25.58 | 1,064 | 1,023 | 39.7 | 55,310 | 53,206 | 2,067 |
| Community and social services occupations | 19.03 | 16.93 | 721 | 660 | 37.9 | 37,100 | 34,847 | 1,950 |
| Counselors .......................... | 21.78 | 19.23 | 828 | 769 | 38.0 | 42,219 | 39,998 | 1,938 |
| Social workers | 20.84 | 18.34 | 773 | 741 | 37.1 | 39,739 | 38,531 | 1,907 |
| Mental health and substance abuse social workers $\qquad$ | 21.72 | 21.17 | 803 | 741 | 37.0 | 41,744 | 38,531 | 1,922 |
| Miscellaneous community and social service specialists $\qquad$ | 15.44 | 15.33 | 589 | 622 | 38.2 | 30,626 | 32,365 | 1,984 |
| Social and human service assistants $\qquad$ | 13.81 | 13.59 | 536 | 480 | 38.8 | 27,849 | 24,960 | 2,017 |
| Legal occupations .................. | 32.39 | 24.28 | 1,274 | 971 | 39.3 | 66,250 | 50,494 | 2,045 |
| Lawyers ............................. | 44.96 | 34.62 | 1,794 | 1,385 | 39.9 | 93,286 | 71,999 | 2,075 |
| Paralegals and legal assistants | 19.51 | 18.01 | 756 | 720 | 38.8 | 39,336 | 37,450 | 2,016 |
| Education, training, and library occupations | 19.62 | 16.67 | 706 | 638 | 36.0 | 31,062 | 30,118 | 1,583 |
| Postsecondary teachers .......... | 30.79 | 32.53 | 1,077 | 1,138 | 35.0 | 51,483 | 54,270 | 1,672 |
| Primary, secondary, and special education school teachers $\qquad$ | 23.41 | 20.59 | 818 | 814 | 34.9 | 34,164 | 34,879 | 1,459 |
| Preschool and kindergarten teachers $\qquad$ | 20.58 | 16.00 | 675 | 680 | 32.8 | 31,161 | 35,360 | 1,514 |
| Preschool teachers, except special education $\qquad$ | 21.09 | 16.75 | 682 | 680 | 32.3 | 31,839 | 36,292 | 1,509 |
| Elementary and middle school teachers | 23.77 | 23.26 | 887 | 814 | 37.3 | 34,174 | 34,191 | 1,438 |
| Elementary school teachers, except special education ..... | 24.77 | 23.26 | 921 | 814 | 37.2 | 35,373 | 34,191 | 1,428 |
| Teacher assistants ................ | 10.46 | 9.90 | 399 | 376 | 38.2 | 20,046 | 19,552 | 1,917 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | \$31.14 | \$22.84 | \$1,228 | \$885 | 39.5 | \$63,882 | \$46,010 | 2,052 |
| Designers | 27.58 | 22.12 | 1,087 | 885 | 39.4 | 56,543 | 45,999 | 2,050 |
| Graphic designers ............. | 21.00 | 19.23 | 808 | 769 | 38.5 | 42,014 | 40,000 | 2,001 |
| Healthcare practitioner and technical occupations | 35.77 | 27.74 | 1,368 | 1,020 | 38.2 | 71,004 | 53,040 | 1,985 |
| Pharmacists ......................... | 46.61 | 48.00 | 1,832 | 1,869 | 39.3 | 95,255 | 97,213 | 2,044 |
| Registered nurses ................. | 29.77 | 26.44 | 1,156 | 1,058 | 38.8 | 60,127 | 54,999 | 2,020 |
| Dental hygienists ................. | 31.99 | 32.00 | 1,024 | 1,020 | 32.0 | 53,273 | 53,040 | 1,665 |
| Healthcare support occupations | 13.11 | 11.48 | 488 | 459 | 37.2 | 25,357 | 23,885 | 1,933 |
| Nursing, psychiatric, and home health aides $\qquad$ | 10.25 | 10.32 | 409 | 413 | 39.8 | 21,245 | 21,466 | 2,072 |
| Home health aides ............ | 10.24 | 10.32 | 407 | 413 | 39.8 | 21,185 | 21,466 | 2,069 |
| Nursing aides, orderlies, and attendants | 10.00 | 10.00 | 400 | 400 | 40.0 | 20,805 | 20,800 | 2,080 |
| Miscellaneous healthcare support occupations | 15.27 | 15.43 | 542 | 520 | 35.5 | 28,206 | 27,040 | 1,847 |
| Dental assistants ............... | 16.24 | 15.56 | 527 | 480 | 32.4 | 27,392 | 24,960 | 1,687 |
| Medical assistants ............. | 15.45 | 13.00 | 572 | 600 | 37.0 | 29,737 | 31,200 | 1,925 |
| Protective service occupations <br> Security guards and gaming | 9.59 | 9.25 | 379 | 370 | 39.6 | 19,719 | 19,240 | 2,057 |
| surveillance officers | 9.59 | 9.25 | 379 | 370 | 39.6 | 19,719 | 19,240 | 2,057 |
| Security guards ................. | 9.59 | 9.25 | 379 | 370 | 39.6 | 19,719 | 19,240 | 2,057 |
| Food preparation and serving related occupations $\qquad$ | 9.52 | 8.50 | 368 | 322 | 38.7 | 19,041 | 16,750 | 2,001 |
| supervisors/managers, food preparation and serving workers | 17.62 | 18.31 | 787 | 754 | 44.7 | 40,934 | 39,196 | 2,323 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 17.44 | 17.00 | 779 | 750 | 44.7 | 40,515 | 39,001 | 2,323 |
| Cooks ................................. | 10.75 | 10.41 | 415 | 400 | 38.6 | 21,575 | 20,800 | 2,007 |
| Cooks, restaurant .............. | 11.27 | 11.00 | 430 | 400 | 38.1 | 22,342 | 20,800 | 1,982 |
| Cooks, short order ............. | 9.54 | 10.00 | 380 | 400 | 39.9 | 19,771 | 20,800 | 2,073 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations -Continued <br> Food preparation workers | \$9.51 | \$9.50 | \$369 | \$380 | 38.8 | \$19,207 | \$19,760 | 2,020 |
| Food service, tipped | \$9.51 | $\$ 9.50$ 4.90 | 206 | 184 | 36.8 36.8 | 19,207 10,519 | 19,760 9,568 | 1,876 |
| Bartenders ........................ | 5.87 | 5.00 | 203 | 200 | 34.5 | 10,445 | 10,400 | 1,780 |
| Waiters and waitresses | 5.41 | 4.60 | 199 | 183 | 36.8 | 10,100 | 9,048 | 1,868 |
| Dining room and cafeteria attendants and bartender helpers | 6.37 | 7.28 | 250 | 263 | 39.3 | 13,016 | 13,650 | 2,044 |
| Fast food and counter workers $\qquad$ | 9.12 | 8.46 | 346 | 328 | 37.9 | 17,995 | 17,056 | 1,973 |
| Combined food preparation and serving workers, including fast food ....... | 9.30 | 9.51 | 351 | 353 | 37.7 | 18,245 | 18,333 | 1,961 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 8.86 | 7.50 | 339 | 290 | 38.3 | 17,623 | 15,080 | 1,990 |
| Dishwashers ........................ | 8.15 | 8.05 | 319 | 322 | 39.2 | 16,614 | 16,750 | 2,037 |
| Building and grounds cleaning and maintenance occupations | 14.38 | 13.75 | 572 | 550 | 39.8 | 28,669 | 26,497 | 1,994 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 19.42 | 18.86 | 788 | 707 | 40.6 | 40,954 | 36,771 | 2,109 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 19.00 | 18.86 | 764 | 707 | 40.2 | 39,732 | 36,771 | 2,091 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 13.81 | 12.74 | 548 | 500 | 39.7 | 27,917 | 25,260 | 2,021 |
| housekeeping cleaners | 14.13 | 13.35 | 563 | 534 | 39.8 | 28,716 | 25,260 | 2,032 |
| Maids and housekeeping cleaners $\qquad$ | 9.11 | 8.75 | 354 | 334 | 38.9 | 17,432 | 17,160 | 1,914 |
| Grounds maintenance workers $\qquad$ | 12.49 | 11.88 | 498 | 475 | 39.8 | 21,695 | 19,463 | 1,737 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued Landscaping and groundskeeping workers $\qquad$ | \$11.72 | \$11.75 | \$467 | \$456 | 39.8 | \$20,044 | \$18,525 | 1,711 |
| Personal care and service occupations Child care workers ................. | 13.93 11.44 | 13.14 11.68 | 551 443 | 503 449 | 39.6 38.7 | 28,398 21,970 | 24,286 23,529 | $\begin{aligned} & 2,039 \\ & 1,921 \end{aligned}$ |
| Sales and related occupations First-line | 21.86 | 16.00 | 870 | 615 | 39.8 | 45,038 | 32,001 | 2,060 |
| supervisors/managers, sales workers $\qquad$ | 21.04 | 16.82 | 883 | 706 | 42.0 | 45,920 | 36,715 | 2,182 |
| First-line supervisors/managers of retail sales workers .. First-line | 18.68 | 16.82 | 792 | 644 | 42.4 | 41,169 | 33,488 | 2,204 |
| supervisors/managers of non-retail sales workers $\qquad$ | 31.10 | 21.61 | 1,253 | 846 | 40.3 | 65,139 | 44,000 | 2,095 |
| Retail sales workers .............. | 13.55 | 11.54 | 540 | 450 | 39.8 | 27,848 | 23,322 | 2,055 |
| Cashiers, all workers ......... | 9.28 | 8.95 | 359 | 329 | 38.7 | 18,685 | 17,108 | 2,013 |
| Cashiers ...................... | 9.28 | 8.95 | 359 | 329 | 38.7 | 18,685 | 17,108 | 2,013 |
| Counter and rental clerks and parts salespersons .. | 13.27 | 12.00 | 544 | 485 | 41.0 | 27,854 | 25,043 | 2,099 |
| Counter and rental clerks | 11.13 | 11.25 | 457 | 450 | 41.1 | 23,060 | 23,400 | 2,073 |
| Parts salespersons .......... | 15.20 | 13.50 | 621 | 519 | 40.8 | 32,272 | 26,971 | 2,123 |
| Retail salespersons ............ | 16.37 | 13.41 | 658 | 510 | 40.2 | 33,841 | 26,520 | 2,068 |
| Insurance sales agents ........... | 33.09 | 22.60 | 1,304 | 904 | 39.4 | 67,790 | 47,000 | 2,048 |
| Securities, commodities, and financial services sales agents $\qquad$ | 52.31 | 40.39 | 2,028 | 1,615 | 38.8 | 105,476 | 84,001 | 2,016 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 33.35 | 29.83 | 1,335 | 1,200 | 40.0 | 69,269 | 62,404 | 2,077 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 35.53 | 31.06 | 1,421 | 1,242 | 40.0 | 73,895 | 64,601 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Sales and related occupations \\
-Continued \\
Sales representatives, wholesale and manufacturing, except technical and scientific products \(\qquad\)
\end{tabular} \& \$32.59 \& \$28.41 \& \$1,305 \& \$1,136 \& 40.1 \& \$67,645 \& \$59,095 \& 2,076 \\
\hline Miscellaneous sales and related workers \(\qquad\) \& 17.50 \& 15.54 \& 688 \& 621 \& 39.3 \& 35,776 \& 32,315 \& 2,044 \\
\hline Office and administrative support occupations \(\qquad\) First-line supervisors/managers of office and administrative support workers \(\qquad\) \& 16.20
21.23 \& 15.00 \& 629 \& 590
810 \& 38.8

39.1 \& 32,682
43,188 \& 30,670
42,118 \& 2,017
2,035 \\
\hline Financial clerks .................... \& 14.90 \& 14.12 \& 583 \& 560 \& 39.2 \& 30,328 \& 29,120 \& 2,036 \\
\hline Bill and account collectors Billing and posting clerks \& 15.29 \& 13.31 \& 612 \& 532 \& 40.0 \& 31,811 \& 27,685 \& 2,080 \\
\hline Billing and posting clerks and machine operators \& 14.83 \& 15.00 \& 579 \& 600 \& 39.0 \& 30,092 \& 31,200 \& 2,029 \\
\hline Bookkeeping, accounting, and auditing clerks $\qquad$ \& 17.31 \& 17.00 \& 675 \& 673 \& 39.0 \& 35,100 \& 35,000 \& 2,027 \\
\hline Tellers ............................ \& 11.68 \& 11.00 \& 459 \& 439 \& 39.3 \& 23,891 \& 22,823 \& 2,046 \\
\hline Brokerage clerks ................... \& 25.21 \& 23.08 \& 897 \& 715 \& 35.6 \& 46,643 \& 37,201 \& 1,850 \\
\hline Customer service representatives \& 15.59 \& 14.99 \& 614 \& 600 \& 39.4 \& 31,924 \& 31,179 \& 2,048 \\
\hline Loan interviewers and clerks \& 17.58 \& 18.09 \& 686 \& 700 \& 39.0 \& 35,687 \& 36,385 \& 2,030 \\
\hline Order clerks \& 12.78 \& 11.92 \& 511 \& 477 \& 40.0 \& 26,558 \& 24,796 \& 2,079 \\
\hline Receptionists and information clerks $\qquad$ \& 13.12 \& 12.25 \& 505 \& 483 \& 38.5 \& 26,271 \& 25,118 \& 2,002 \\
\hline Dispatchers ......................... \& 18.32 \& 17.84 \& 752 \& 750 \& 41.1 \& 39,126 \& 39,000 \& 2,135 \\
\hline Dispatchers, except police, fire, and ambulance ..... \& 18.32 \& 17.84 \& 752 \& 750 \& 41.1 \& 39,126 \& 39,000 \& 2,135 \\
\hline Shipping, receiving, and traffic clerks $\qquad$ \& 12.36 \& 11.47 \& 489 \& 459 \& 39.6 \& 25,407 \& 23,858 \& 2,056 \\
\hline Stock clerks and order fillers \& 12.86 \& 12.00 \& 505 \& 480 \& 39.3 \& 26,279 \& 24,960 \& 2,044 \\
\hline Secretaries and administrative assistants $\qquad$ \& 20.19 \& 19.04 \& 775 \& 730 \& 38.4 \& 40,325 \& 37,960 \& 1,997 \\
\hline Executive secretaries and administrative assistants $\qquad$ \& 23.87 \& 22.22 \& 908 \& 889 \& 38.0 \& 47,208 \& 46,224 \& 1,978 \\
\hline Legal secretaries ............... \& 24.16 \& 22.67 \& 923 \& 907 \& 38.2 \& 47,987 \& 47,154 \& 1,986 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations <br> -Continued <br> Medical secretaries $\qquad$ <br> Secretaries, except legal, medical, and executive <br> Insurance claims and policy processing clerks $\qquad$ <br> Office clerks, general $\qquad$ | \$15.65 | \$16.77 | \$590 | \$667 | 37.7 | \$30,705 | \$34,660 | 1,963 |
|  | 16.63 | 16.51 | 650 | 635 | 39.1 | 33,775 | 33,041 | 2,032 |
|  | 18.89 | 16.19 | 721 | 615 | 38.2 | 37,506 | 31,984 | 1,985 |
|  | 15.07 | 13.59 | 579 | 540 | 38.4 | 29,943 | 27,437 | 1,986 |
| Construction and extraction occupations $\qquad$ First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 21.80 | 20.32 | 869 | 813 | 39.8 | 44,478 | 41,600 | 2,040 |
|  | 32.08 | 31.20 | 1,283 | 1,248 | 40.0 | 66,718 | 64,896 | 2,080 |
| Carpenters ........................... | 22.07 | 23.00 | 877 | 880 | 39.7 | 45,565 | 45,760 | 2,065 |
| Construction laborers ............ | 17.97 | 18.50 | 719 | 740 | 40.0 | 34,482 | 33,110 | 1,919 |
| Electricians ............. | 21.93 | 19.55 | 877 | 782 | 40.0 | 45,615 | 40,664 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 20.74 | 18.33 | 822 | 733 | 39.7 | 42,768 | 38,122 | 2,062 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 19.79 | 16.50 | 784 | 631 | 39.6 | 40,761 | 32,787 | 2,059 |
| Roofers | 20.54 | 19.00 | 799 | 760 | 38.9 | 37,977 | 31,160 | 1,849 |
| Sheet metal workers ............. | 17.13 | 16.00 | 665 | 640 | 38.8 | 34,463 | 33,280 | 2,012 |
| Helpers, construction trades .. | 12.05 | 11.04 | 482 | 442 | 40.0 | 25,067 | 22,959 | 2,080 |
| Installation, maintenance, and repair occupations | 20.23 | 18.75 | 808 | 750 | 40.0 | 41,991 | 38,709 | 2,076 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 30.02 | 24.80 | 1,212 | 992 | 40.4 | 63,020 | 51,584 | 2,100 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 30.20 | 31.91 | 1,208 | 1,276 | 40.0 | 62,812 | 66,373 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 30.20 | 31.91 | 1,208 | 1,276 | 40.0 | 62,812 | 66,373 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Installation, maintenance, and repair occupations -Continued \\
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers
\end{tabular} \& \$16.38 \& \$17.00 \& \$653 \& \$680 \& 39.9 \& \$33,968 \& \$35,360 \& 2,074 \\
\hline Automotive technicians and repairers \(\qquad\) \& 17.84 \& 15.67 \& 715 \& 627 \& 40.1 \& 37,170 \& 32,594 \& 2,083 \\
\hline \begin{tabular}{l}
Automotive body and related repairers \\
Automotive service technicians and mechanics \(\qquad\)
\end{tabular} \& 13.96
20.66 \& 13.28
19.28 \& 558
828 \& 531
771 \& 40.0
40.1 \& 29,039
43,078 \& 27,624
40,098 \& 2,080
2,085 \\
\hline \begin{tabular}{l}
Bus and truck mechanics and diesel engine specialists ... \\
Heavy vehicle and mobile equipment service technicians and mechanics \(\qquad\)
\end{tabular} \& 20.84
18.92 \& 19.50 \& 833
790 \& 780
810 \& 40.0
41.7 \& 43,342

41,079 \& 40,560
42,128 \& 2,080

2,171 \\
\hline Mobile heavy equipment mechanics, except engines $\qquad$ \& 22.04 \& 22.76 \& 882 \& 910 \& 40.0 \& 45,849 \& 47,341 \& 2,080 \\
\hline Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ \& 21.31 \& 20.00 \& 852 \& 800 \& 40.0 \& 44,324 \& 41,600 \& 2,080 \\
\hline \multirow[t]{2}{*}{Industrial machinery installation, repair, and maintenance workers $\qquad$ Industrial machinery mechanics $\qquad$} \& 19.00 \& 17.48 \& 763 \& 691 \& 40.2 \& 39,346 \& 34,820 \& 2,071 \\
\hline \& 20.98 \& 17.48 \& 860 \& 699 \& 41.0 \& 44,742 \& 36,358 \& 2,133 \\
\hline Maintenance and repair workers, general \& 19.14 \& 19.31 \& 764 \& 772 \& 39.9 \& 39,193 \& 37,667 \& 2,047 \\
\hline Line installers and repairers ... Electrical power-line \& 31.70 \& 30.57 \& 1,268 \& 1,223 \& 40.0 \& 65,937 \& 63,579 \& 2,080 \\
\hline installers and repairers \& 32.76 \& 34.21 \& 1,310 \& 1,368 \& 40.0 \& 68,143 \& 71,155 \& 2,080 \\

\hline | Telecommunications line installers and repairers |
| :--- |
| Miscellaneous installation, | \& 31.01 \& 30.57 \& 1,241 \& 1,223 \& 40.0 \& 64,509 \& 63,579 \& 2,080 \\

\hline maintenance, and repair workers $\qquad$ \& 17.87 \& 17.93 \& 696 \& 717 \& 39.0 \& 36,217 \& 37,299 \& 2,027 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations <br> -Continued <br> Packers and packagers, hand $\qquad$ | \$10.42 | \$9.75 | \$408 | \$381 | 39.1 | \$21,195 | \$19,807 | 2,035 |

[^4]a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$24.93 | \$19.24 | \$972 | \$766 | 39.0 | \$50,162 | \$39,765 | 2,012 |
| Management occupations $\qquad$ | 53.15 | 45.28 | 2,095 | 1,783 | 39.4 | 108,933 | 92,738 | 2,050 |
| managers | 55.55 | 55.29 | 2,310 | 2,212 | 41.6 | 120,138 | 115,009 | 2,163 |
| Marketing and sales managers | 46.70 | 40.79 | 1,856 | 1,632 | 39.7 | 96,522 | 84,845 | 2,067 |
| Marketing managers ......... | 52.19 | 45.28 | 2,023 | 1,751 | 38.8 | 105,188 | 91,055 | 2,015 |
| Sales managers ................. | 36.40 | 35.38 | 1,520 | 1,415 | 41.7 | 79,017 | 73,580 | 2,171 |
| Public relations managers ...... | 71.61 | 82.65 | 2,724 | 3,306 | 38.0 | 141,646 | 171,902 | 1,978 |
| Administrative services managers $\qquad$ | 31.75 | 34.05 | 1,242 | 1,262 | 39.1 | 64,574 | 65,600 | 2,034 |
| Computer and information systems managers | 62.73 | 58.79 | 2,465 | 2,333 | 39.3 | 128,154 | 121,295 | 2,043 |
| Financial managers ............... | 53.23 | 45.64 | 2,101 | 1,842 | 39.5 | 109,247 | 95,797 | 2,052 |
| Human resources managers ... Compensation and benefits | 40.72 | 32.17 | 1,573 | 1,218 | 38.6 | 81,810 | 63,327 | 2,009 |
| managers | 44.66 | 44.14 | 1,708 | 1,765 | 38.2 | 88,810 | 91,801 | 1,989 |
| Industrial production managers $\qquad$ | 40.19 | 40.42 | 1,608 | 1,617 | 40.0 | 83,599 | 84,067 | 2,080 |
| Purchasing managers ............ | 49.58 | 45.96 | 1,961 | 1,838 | 39.6 | 101,966 | 95,597 | 2,057 |
| Transportation, storage, and distribution managers ...... | 40.74 | 48.86 | 1,628 | 1,954 | 39.9 | 84,631 | 101,620 | 2,077 |
| Education administrators ...... | 38.57 | 35.03 | 1,470 | 1,307 | 38.1 | 76,350 | 67,975 | 1,979 |
| Education administrators, postsecondary | 38.62 | 34.07 | 1,468 | 1,267 | 38.0 | 76,337 | 65,906 | 1,977 |
| Engineering managers .......... | 53.46 | 54.62 | 2,150 | 2,185 | 40.2 | 111,811 | 113,610 | 2,091 |
| Medical and health services managers $\qquad$ | 48.69 | 47.56 | 1,865 | 1,783 | 38.3 | 97,004 | 92,738 | 1,992 |
| Social and community service managers $\qquad$ | 28.48 | 25.17 | 1,071 | 942 | 37.6 | 55,711 | 49,002 | 1,956 |
| Business and financial operations occupations | 31.37 | 27.64 | 1,229 | 1,071 | 39.2 | 63,917 | 55,701 | 2,038 |
| Buyers and purchasing agents Wholesale and retail | 24.78 | 24.04 | 1,002 | 962 | 40.4 | 52,109 | 50,001 | 2,103 |
| buyers, except farm products $\qquad$ | 24.65 | 24.33 | 986 | 973 | 40.0 | 51,267 | 50,606 | 2,080 |
| Purchasing agents, except wholesale, retail, and farm products $\qquad$ | 24.84 | 23.51 | 1,011 | 940 | 40.7 | 52,549 | 48,901 | 2,115 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 25.49 | 24.15 | 976 | 939 | 38.3 | 50,748 | 48,816 | 1,991 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Business and financial operations occupations <br> -Continued Claims adjusters, examiners, and investigators | \$25.34 | \$23.47 | \$968 | \$905 | 38.2 | \$50,331 | \$47,082 | 1,986 |
| Human resources, training, and labor relations specialists $\qquad$ | 26.86 | 24.18 | 1,041 | 888 | 38.7 | 54,123 | 46,192 | 2,015 |
| Employment, recruitment, and placement specialists. $\qquad$ | 27.02 | 22.68 | 1,063 | 876 | 39.3 | 55,266 | 45,552 | 2,045 |
| Compensation, benefits, and job analysis specialists $\qquad$ | 26.86 | 27.50 | 1,031 | 995 | 38.4 | 53,617 | 51,750 | 1,996 |
| Training and development specialists $\qquad$ | 31.45 | 31.47 | 1,245 | 1,244 | 39.6 | 64,753 | 64,667 | 2,059 |
| Logisticians ......................... | 28.81 | 30.81 | 1,138 | 1,232 | 39.5 | 59,157 | 64,076 | 2,053 |
| Management analysts ........... | 33.57 | 29.46 | 1,306 | 1,148 | 38.9 | 67,919 | 59,675 | 2,023 |
| Accountants and auditors ...... | 30.57 | 26.85 | 1,182 | 1,069 | 38.7 | 61,472 | 55,600 | 2,011 |
| Credit analysts ..................... | 27.49 | 24.85 | 1,049 | 962 | 38.2 | 54,560 | 50,039 | 1,985 |
| Financial analysts and advisors $\qquad$ | 46.21 | 34.61 | 1,802 | 1,385 | 39.0 | 93,712 | 71,995 | 2,028 |
| Financial analysts ............. | 47.90 | 34.61 | 1,887 | 1,385 | 39.4 | 98,148 | 71,995 | 2,049 |
| Personal financial advisors | 44.84 | 41.94 | 1,757 | 1,678 | 39.2 | 91,384 | 87,231 | 2,038 |
| Insurance underwriters ...... | 35.51 | 30.79 | 1,287 | 1,231 | 36.2 | 66,929 | 64,037 | 1,885 |
| Loan counselors and officers | 31.89 | 20.24 | 1,226 | 810 | 38.4 | 63,747 | 42,103 | 1,999 |
| Loan officers .................... | 32.66 | 20.24 | 1,256 | 810 | 38.5 | 65,326 | 42,103 | 2,000 |
| Computer and mathematical science occupations | 38.44 | 36.85 | 1,509 | 1,464 | 39.3 | 78,489 | 76,107 | 2,042 |
| Computer programmers ......... | 35.59 | 35.34 | 1,412 | 1,408 | 39.7 | 73,429 | 73,201 | 2,063 |
| Computer software engineers Computer software | 45.08 | 42.92 | 1,783 | 1,684 | 39.6 | 92,730 | 87,576 | 2,057 |
| engineers, applications <br> Computer software engineers, systems software $\qquad$ | 46.67 43.55 | 43.13 42.74 | 1,841 1,728 | 1,677 1,697 | 39.4 39.7 | 95,714 89,835 | 87,196 88,229 | 2,051 2,063 |
| Computer support specialists | 30.59 | 25.14 | 1,183 | 945 | 38.7 | 61,524 | 49,146 | 2,011 |
| Computer systems analysts .... | 39.02 | 37.10 | 1,529 | 1,475 | 39.2 | 79,505 | 76,690 | 2,038 |
| Database administrators ......... | 31.84 | 34.62 | 1,193 | 1,058 | 37.5 | 62,038 | 55,029 | 1,949 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Computer and mathematical science occupations -Continued <br> Network and computer systems administrators .... | \$31.56 | \$31.08 | \$1,241 | \$1,240 | 39.3 | \$64,545 | \$64,459 | 2,045 |
| Network systems and data communications analysts Operations research analysts | 53.69 31.84 | 46.92 25.30 | 2,126 1,251 | 1,877 1,012 | 39.6 39.3 | 110,548 65,075 | 97,587 52,624 | $\begin{aligned} & 2,059 \\ & 2,044 \end{aligned}$ |
| Architecture and engineering occupations | 34.89 | 32.84 | 1,398 | 1,340 | 40.1 | 72,694 | 69,680 | 2,084 |
| Engineers ............................ | 39.43 | 39.79 | 1,585 | 1,600 | 40.2 | 82,401 | 83,200 | 2,090 |
| Civil engineers | 27.70 | 26.63 | 1,134 | 1,040 | 40.9 | 58,951 | 54,080 | 2,129 |
| Electrical and electronics engineers $\qquad$ | 40.77 | 41.36 | 1,631 | 1,654 | 40.0 | 84,801 | 86,020 | 2,080 |
| Electrical engineers ...... | 41.61 | 42.11 | 1,664 | 1,684 | 40.0 | 86,553 | 87,589 | 2,080 |
| Electronics engineers, except computer $\qquad$ <br> Industrial engineers, including health and safety $\qquad$ | 37.05 33.26 | 36.35 31.20 | 1,482 1,330 | 1,454 1,248 | 40.0 40.0 | 77,067 69,182 | 75,600 64,902 | 2,080 2,080 |
| Industrial engineers ....... | 33.26 | 31.20 | 1,330 | 1,248 | 40.0 | 69,182 | 64,902 | 2,080 |
| Materials engineers ........... | 31.32 | 27.80 | 1,368 | 1,390 | 43.7 | 71,150 | 72,280 | 2,272 |
| Mechanical engineers ........ | 34.71 | 33.13 | 1,396 | 1,325 | 40.2 | 72,535 | 68,910 | 2,090 |
| Drafters ......................... | 26.73 | 22.70 | 1,062 | 942 | 39.7 | 55,212 | 48,959 | 2,065 |
| Electrical and electronics drafters $\qquad$ | 22.75 | 22.34 | 910 | 894 | 40.0 | 47,320 | 46,465 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 26.40 | 27.03 | 1,052 | 1,081 | 39.8 | 54,684 | 56,229 | 2,072 |
| Electrical and electronic engineering technicians <br> Mechanical engineering technicians $\qquad$ | 28.78 29.00 | 28.85 27.18 | 1,149 1,160 | 1,150 1,087 | 39.9 40.0 | 59,744 60,318 | 59,821 56,532 | 2,076 2,080 |
| Life, physical, and social science occupations | 32.79 | 30.06 | 1,258 | 1,146 | 38.4 | 65,040 | 60,000 | 1,984 |
| Life scientists ....................... | 39.98 | 41.35 | 1,514 | 1,592 | 37.9 | 78,705 | 82,801 | 1,968 |
| Biological scientists | 41.07 | 40.39 | 1,518 | 1,542 | 37.0 | 78,957 | 80,169 | 1,923 |
| Medical scientists ............. | 40.55 | 42.09 | 1,553 | 1,654 | 38.3 | 80,744 | 86,000 | 1,991 |
| Physical scientists $\qquad$ <br> Chemists and materials | 37.99 | 34.83 | 1,438 | 1,327 | 37.9 | 74,786 | 69,000 | 1,968 |
| scientists | 36.76 | 31.44 | 1,471 | 1,258 | 40.0 | 76,469 | 65,399 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Life, physical, and social science occupations -Continued <br> Market and survey researchers $\qquad$ | \$24.50 | \$24.84 | \$941 | \$975 | 38.4 | \$48,941 | \$50,680 | 1,998 |
| Market research analysts ... | 24.50 | 24.84 | 941 | 975 | 38.4 | 48,941 | 50,680 | 1,998 |
| Psychologists ...................... | 37.20 | 28.46 | 1,451 | 1,080 | 39.0 | 68,310 | 58,750 | 1,836 |
| Clinical, counseling, and school psychologists .... | 37.20 | 28.46 | 1,451 | 1,080 | 39.0 38.6 | 68,310 | 58,750 | 1,836 |
| Chemical technicians <br> Miscellaneous life, physical | 20.29 | 20.59 | 783 | 788 | 38.6 | 40,659 | 38,237 | 2,004 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 18.79 | 17.31 | 735 | 687 | 39.1 | 38,233 | 35,701 | 2,035 |
| Community and social services occupations | 20.17 | 18.13 | 765 | 687 | 37.9 | 39,777 | 35,699 | 1,972 |
| Counselors .......................... | 17.75 | 17.16 | 688 | 687 | 38.8 | 35,777 | 35,699 | 2,016 |
| Educational, vocational, and school counselors .. | 18.99 | 19.23 | 714 | 692 | 37.6 | 37,092 | 36,000 | 1,954 |
| Social workers .............. | 22.98 | 22.18 | 848 | 814 | 36.9 | 44,073 | 42,322 | 1,918 |
| Child, family, and school social workers $\qquad$ | 20.91 | 20.46 | 739 | 716 | 35.4 | 38,437 | 37,235 | 1,838 |
| Medical and public health social workers $\qquad$ | 28.29 | 29.09 | 1,048 | 1,067 | 37.0 | 54,473 | 55,497 | 1,926 |
| Mental health and substance abuse social workers $\qquad$ | 16.38 | 15.85 | 638 | 615 | 39.0 | 33,177 | 32,001 | 2,026 |
| Miscellaneous community and social service specialists $\qquad$ | 18.56 | 14.08 | 717 | 558 | 38.7 | 37,299 | 28,997 | 2,010 |
| Social and human service assistants $\qquad$ | 13.84 | 12.88 | 531 | 515 | 38.4 | 27,618 | 26,790 | 1,995 |
| Legal occupations ................... | 58.57 | 50.32 | 2,281 | 2,308 | 38.9 | 117,925 | 119,999 | 2,014 |
| Lawyers ............................. | 71.07 | 63.15 | 2,831 | 2,596 | 39.8 | 147,201 | 135,002 | 2,071 |
| Paralegals and legal assistants | 26.54 | 26.36 | 963 | 923 | 36.3 | 50,080 | 47,975 | 1,887 |
| Education, training, and <br> library occupations | 41.17 | 34.74 | 1,531 | 1,390 | 37.2 | 66,594 | 61,038 | 1,618 |
| Postsecondary teachers ......... | 53.57 | 44.86 | 2,024 | 1,802 | 37.8 | 81,773 | 71,296 | 1,526 |
| Business teachers, postsecondary | 68.51 | 68.19 | 2,484 | 2,444 | 36.3 | 88,212 | 86,280 | 1,288 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean <br> earnings | Median earnings | Mean hours |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | \$39.16 | \$30.90 | \$1,496 | \$1,214 | 38.2 | \$72,922 | \$55,557 | 1,862 |
| Designers ........................ | 32.85 | 28.30 | 1,232 | 1,132 | 37.5 | 64,087 | 58,864 | 1,951 |
| Graphic designers ............. | 35.35 | 39.97 | 1,313 | 1,692 | 37.2 | 68,289 | 88,001 | 1,932 |
| Actors, producers, and directors $\qquad$ | 49.56 | 46.41 | 1,937 | 1,856 | 39.1 | 100,736 | 96,533 | 2,033 |
| Producers and directors ..... | 49.56 | 46.41 | 1,937 | 1,856 | 39.1 | 100,736 | 96,533 | 2,033 |
| Athletes, coaches, umpires, and related workers $\qquad$ | 21.47 | 19.39 | 825 | 776 | 38.4 | 39,316 | 40,335 | 1,831 |
| Coaches and scouts ..... | 21.47 | 19.39 | 825 | 776 | 38.4 | 39,316 | 40,335 | 1,831 |
| Public relations specialists ..... | 38.00 | 31.04 | 1,402 | 1,725 | 36.9 | 72,927 | 89,713 | 1,919 |
| Writers and editors ............... | 30.43 | 23.61 | 1,164 | 945 | 38.3 | 60,539 | 49,117 | 1,989 |
| Editors ............................. | 32.92 | 23.61 | 1,236 | 945 | 37.5 | 64,273 | 49,117 | 1,953 |
| Broadcast and sound engineering technicians and radio operators .......... | 33.69 | 34.53 | 1,348 | 1,381 | 40.0 | 70,076 | 71,814 | 2,080 |
| Healthcare practitioner and technical occupations | 31.25 | 28.91 | 1,201 | 1,118 | 38.4 | 62,302 | 57,845 | 1,994 |
| Pharmacists ......................... | 47.57 | 48.31 | 1,863 | 1,879 | 39.2 | 96,868 | 97,715 | 2,036 |
| Physicians and surgeons $\qquad$ <br> Family and general | 48.05 | 29.33 | 1,838 | 1,100 | 38.3 | 95,579 | 57,194 | 1,989 |
| practitioners | 59.26 | 65.90 | 2,233 | 2,471 | 37.7 | 116,107 | 128,511 | 1,959 |
| Internists, general ............. | 57.20 | 24.65 | 2,154 | 986 | 37.7 | 111,985 | 51,266 | 1,958 |
| Registered nurses ................. | 34.04 | 33.79 | 1,298 | 1,274 | 38.1 | 67,515 | 66,250 | 1,984 |
| Therapists ........................... | 29.68 | 30.87 | 1,137 | 1,190 | 38.3 | 57,411 | 56,687 | 1,934 |
| Physical therapists ............ | 33.49 | 33.76 | 1,284 | 1,266 | 38.3 | 64,579 | 61,942 | 1,928 |
| Recreational therapists ....... | 16.31 | 15.81 | 628 | 632 | 38.5 | 32,659 | 32,885 | 2,003 |
| Respiratory therapists ........ | 27.50 | 28.94 | 1,080 | 1,085 | 39.3 | 56,159 | 56,433 | 2,042 |
| Clinical laboratory technologists and technicians $\qquad$ | 19.38 | 18.12 | 766 | 712 | 39.5 | 39,831 | 37,037 | 2,055 |
| Medical and clinical laboratory technologists Medical and clinical | 23.50 | 24.04 | 924 | 962 | 39.3 | 48,062 | 50,003 | 2,045 |
| laboratory technicians .. Diagnostic related | 16.03 | 15.99 | 636 | 622 | 39.7 | 33,062 | 32,344 | 2,063 |
| technologists and technicians $\qquad$ | 24.41 | 24.96 | 942 | 938 | 38.6 | 48,970 | 48,794 | 2,006 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued Cardiovascular technologists and technicians $\qquad$ | \$14.33 | \$13.10 | \$557 | \$524 | 38.9 | \$28,988 | \$27,248 | 2,023 |
| Radiologic technologists and technicians $\qquad$ <br> Emergency medical technicians and paramedics $\qquad$ | 24.27 22.58 | 24.10 22.69 | 943 863 | 943 851 | 38.9 38.2 | 49,050 44,877 | 49,046 44,253 | 2,021 1,987 |
| Health diagnosing and treating practitioner support technicians | 17.17 | 16.77 | 669 | 671 | 39.0 | 34,790 | 34,882 | 2,026 |
| Licensed practical and <br> licensed vocational nurses <br> Medical records and health | 20.63 | 20.56 | 790 | 782 | 38.3 | 41,055 | 40,658 | 1,990 |
| information technicians ... | 18.36 | 17.27 | 721 | 653 | 39.3 | 37,472 | 33,932 | 2,041 |
| Healthcare support occupations | 12.77 | 12.00 | 480 | 459 | 37.6 | 24,981 | 23,858 | 1,956 |
| Nursing, psychiatric, and home health aides $\qquad$ | 12.46 | 11.73 | 466 | 452 | 37.4 35.0 | 24,232 | 23,517 | $\begin{aligned} & 1,945 \\ & 1821 \end{aligned}$ |
| Home health aides Nursing aides, orderlies, and attendants $\qquad$ | 10.97 13.06 | 10.00 12.33 | 384 501 | 396 485 | 35.0 38.4 | 19,980 26,072 | 20,592 25,214 | 1,821 1,997 |
| Physical therapist assistants and aides $\qquad$ | 14.24 | 12.84 | 554 | 495 | 38.9 | 28,830 | 25,760 | 2,025 |
| Miscellaneous healthcare support occupations | 14.90 | 13.76 | 584 | 546 | 39.2 | 30,371 | 28,413 | 2,038 |
| Medical assistants ............. | 13.80 | 13.81 | 543 | 552 | 39.4 | 28,235 | 28,714 | 2,046 |
| Medical equipment preparers | 16.59 | 18.94 | 664 | 758 | 40.0 | 34,507 | 39,395 | 2,080 |
| Medical transcriptionists ... | 14.84 | 13.13 | 577 | 525 | 38.9 | 29,992 | 27,306 | 2,020 |
| Protective service occupations | 15.05 | 12.76 | 586 | 507 | 38.9 | 29,918 | 26,000 | 1,988 |
| Security guards and gaming surveillance officers | 11.89 | 11.00 | 466 | $440$ | $39.2$ | 24,243 | 22,880 | 2,039 |
| Security guards ................. | 11.89 | 11.00 | 466 | 440 | 39.2 | 24,241 | 22,880 | 2,039 |
| Food preparation and serving related occupations | 11.63 | 11.00 | 454 | 431 | 39.0 | 23,415 | 22,277 | 2,013 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | \$22.99 | \$21.03 | \$916 | \$841 | 39.9 | \$47,656 | \$43,742 | 2,073 |
| Building cleaning workers ..... Janitors and cleaners, except maids and housekeeping cleaners | 14.17 14.38 | 14.16 13.87 | 559 569 | 555 555 | 39.4 39.6 | 29,036 29,566 | 28,850 28,850 | 2,049 2,057 |
| Maids and housekeeping cleaners $\qquad$ | 12.28 | 11.03 | 475 | 441 | 38.7 | 24,697 | 22,942 | 2,012 |
| Grounds maintenance <br> workers $\qquad$ <br> Landscaping and groundskeeping workers $\qquad$ | 11.28 10.66 | 9.50 9.50 | 449 425 | 380 380 | 39.8 39.8 | 19,812 18,575 | 17,562 17,562 | 1,757 1,742 |
| Personal care and service occupations | 13.22 | 9.90 | 476 | 356 | 36.0 | 24,419 | 18,533 | 1,847 |
| First-line supervisors/managers of gaming workers $\qquad$ | 15.95 | 14.52 | 638 | 581 | 40.0 | 33,166 | 30,202 | 2,080 |
| Gaming supervisors ........... | 23.72 | 24.32 | 949 | 973 | 40.0 | 49,333 | 50,575 | 2,080 |
| Slot key persons ................ | 13.34 | 12.30 | 534 | 492 | 40.0 | 27,757 | 25,584 | 2,080 |
| First-line supervisors/managers of personal service workers | 23.06 | 30.09 | 915 | 1,204 | 39.7 | 47,557 | 62,589 | 2,062 |
| Gaming services workers ...... | 7.37 | 7.85 | 295 | 314 | 40.0 | 15,329 | 16,328 | 2,080 |
| Gaming dealers ................ | 7.37 | 7.85 | 295 | 314 | 40.0 | 15,329 | 16,328 | 2,080 |
| Child care workers ................ | 11.00 | 10.70 | 418 | 408 | 38.0 | 21,670 | 21,206 | 1,970 |
| Personal and home care aides Recreation and fitness | 9.02 | 9.60 | 341 | 346 | 37.8 | 17,735 | 17,971 | 1,965 |
| workers | 11.06 | 12.20 | 463 | 488 | 41.8 | 17,175 | 24,960 | 1,552 |
| Recreation workers ............ | 10.96 | 12.10 | 459 | 488 | 41.9 | 16,785 | 24,960 | 1,532 |
| Sales and related occupations First-line | 21.93 | 14.50 | 865 | 557 | 39.4 | 44,956 | 28,969 | 2,050 |
| supervisors/managers, sales workers | 22.57 | 22.80 | 902 | 912 | 40.0 | 46,897 | 47,424 | 2,078 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean
earnings \& Median earnings \& Mean hours \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Sales and related occupations \\
-Continued \\
First-line supervisors/managers of retail sales workers .. \\
First-line supervisors/managers of non-retail sales workers \(\qquad\) \\
Retail sales workers .
\end{tabular}} \& \multirow{4}{*}{\$18.62} \& \multirow{4}{*}{\$17.37} \& \multirow{4}{*}{\$745} \& \multirow{4}{*}{\$695} \& \multirow{4}{*}{40.0} \& \multirow{4}{*}{\$38,737} \& \multirow{4}{*}{\$36,136} \& \multirow[b]{4}{*}{2,080

2,072} \\
\hline \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \\
\hline \& 13.38 \& 11.44 \& 526 \& 450 \& 39.3 \& 27,346 \& 23,375 \& 2,043 \\
\hline Cashiers, all workers \& 11.30 \& 10.81 \& 445 \& 432 \& 39.4 \& 23,105 \& 22,485 \& 2,046 \\
\hline Cashiers ................ \& 11.26 \& 10.75 \& 443 \& 428 \& 39.4 \& 23,030 \& 22,256 \& 2,045 \\
\hline Retail salespersons ..... \& 14.09 \& 11.61 \& 553 \& 462 \& 39.3 \& 28,770 \& 24,006 \& 2,041 \\
\hline Insurance sales agents ........... \& 23.18 \& 22.20 \& 998 \& 862 \& 43.1 \& 51,904 \& 44,824 \& 2,240 \\
\hline Securities, commodities, and financial services sales agents $\qquad$ \& 47.73 \& 30.77 \& 1,889 \& 1,231 \& 39.6 \& 98,248 \& 64,002 \& 2,059 \\
\hline Sales representatives, wholesale and manufacturing .................. \& 36.07 \& 36.31 \& 1,424 \& 1,450 \& 39.5 \& 74,048 \& 75,400 \& 2,053 \\
\hline Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ \& 37.64 \& 33.87 \& 1,436 \& 1,355 \& 38.1 \& 74,665 \& 70,458 \& 1,983 \\
\hline Sales representatives, wholesale and manufacturing, except technical and scientific products \& 35.74 \& 37.34 \& 1,421 \& 1,544 \& 39.8 \& 73,916 \& 80,300 \& 2,068 \\
\hline Miscellaneous sales and related workers $\qquad$ \& 23.67 \& 17.65 \& 918 \& 632 \& 38.8 \& 47,711 \& 32,877 \& 2,016 \\
\hline Office and administrative support occupations \& 17.56 \& 16.52 \& 679 \& 635 \& 38.7 \& 35,231 \& 33,000 \& 2,006 \\
\hline First-line supervisors/managers of office and administrative support workers $\qquad$ \& 27.47 \& 25.34 \& 1,049 \& 1,001 \& 38.2 \& 54,560 \& 52,032 \& 1,986 \\
\hline Switchboard operators, including answering service $\qquad$ \& 16.19 \& 17.38 \& 606 \& 652 \& 37.4 \& 31,497 \& 33,883 \& 1,946 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations -Continued |  |  |  |  |  |  |  |  |
| Financial clerks | \$16.20 | \$15.20 | \$632 | \$603 | 39.0 | \$32,871 | \$31,366 | 2,029 |
| Bill and account collectors | 16.38 | 15.00 | 654 | 600 | 39.9 | 34,014 | 31,200 | 2,077 |
| Billing and posting clerks and machine operators | 16.26 | 16.15 | 625 | 625 | 38.5 | 32,521 | 32,475 | 2,000 |
| Bookkeeping, accounting, and auditing clerks | 16.46 | 15.51 | 638 | 602 | 38.8 | 33,166 | 31,288 | 2,015 |
| Payroll and timekeeping clerks $\qquad$ | 17.11 | 15.65 | 677 | 622 | 39.5 | 35,183 | 32,325 | 2,057 |
| Tellers ............................. | 12.94 | 12.89 | 512 | 504 | 39.6 | 26,622 | 26,216 | 2,058 |
| Brokerage clerks .................. | 21.21 | 19.90 | 826 | 775 | 39.0 | 42,966 | 40,310 | 2,026 |
| Credit authorizers, checkers, and clerks $\qquad$ | 18.82 | 17.95 | 753 | 718 | 40.0 | 39,140 | 37,334 | 2,080 |
| Customer service representatives | 17.16 | 15.62 | 673 | 625 | 39.2 | 34,834 | 32,490 | 2,029 |
| File clerks ........................... | 12.34 | 12.09 | 484 | 484 | 39.2 | 25,184 | 25,147 | 2,041 |
| Hotel, motel, and resort desk clerks $\qquad$ | 10.32 | 10.40 | 413 | 416 | 40.0 | 21,468 | 21,632 | 2,080 |
| Interviewers, except eligibility and loan | 15.48 | 16.10 | 575 | 604 | 37.2 | 29,920 | 31,395 | 1,933 |
| Library assistants, clerical ..... | 15.69 | 14.98 | 585 | 599 | 37.3 | 30,248 | 31,150 | 1,927 |
| Loan interviewers and clerks | 15.83 | 15.60 | 619 | 605 | 39.1 | 32,193 | 31,434 | 2,034 |
| Order clerks ......................... | 15.49 | 15.50 | 617 | 605 | 39.8 | 30,046 | 30,160 | 1,939 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 19.38 | 19.81 | 759 | 718 | 39.2 | 39,466 | 37,342 | 2,036 |
| Receptionists and information clerks $\qquad$ | 14.83 | 14.13 | 568 | 530 | 38.3 | 29,041 | 27,560 | 1,959 |
| Reservation and transportation ticket agents and travel clerks ... | 18.34 | 18.24 | 717 | 730 | 39.1 | 37,289 | 37,941 | 2,034 |
| Dispatchers ......................... | 25.84 | 20.25 | 986 | 796 | 38.1 | 51,259 | 41,375 | 1,984 |
| Dispatchers, except police, fire, and ambulance ..... | 26.57 | 20.47 | 1,008 | 796 | 37.9 | 52,423 | 41,375 | 1,973 |
| Production, planning, and expediting clerks $\qquad$ | 19.17 | 18.13 | 761 | 698 | 39.7 | 39,594 | 36,321 | 2,066 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.78 | 12.22 | 511 | 489 | 40.0 | 26,573 | 25,418 | 2,080 |
| Stock clerks and order fillers | 12.33 | 11.32 | 486 | 453 | 39.4 | 25,269 | 23,546 | 2,050 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation ${ }^{1}$} \& \multicolumn{2}{|c|}{Hourly ${ }^{2}$} \& \multicolumn{3}{|c|}{Weekly ${ }^{3}$} \& \multicolumn{3}{|c|}{Annual ${ }^{4}$} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline Office and administrative support occupations -Continued Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ \& \$19.07 \& \$14.78 \& \$763 \& \$591 \& 40.0 \& \$39,661 \& \$30,738 \& 2,080 \\
\hline Secretaries and administrative assistants $\qquad$ \& 21.20 \& \multirow[t]{2}{*}{20.00} \& \multirow[t]{2}{*}{804} \& \multirow[t]{2}{*}{769} \& \multirow[t]{2}{*}{37.9} \& \multirow[t]{2}{*}{41,801} \& \multirow[t]{2}{*}{39,984} \& \multirow[t]{2}{*}{1,971} \\
\hline Executive secretaries and administrative assistants $\qquad$ \& 22.43 \& \& \& \& \& \& \& \\
\hline Legal secretaries .............. \& 29.02 \& 29.66 \& 1,038 \& 1,044 \& 35.8 \& 53,996 \& 54,309 \& 1,861 \\
\hline Medical secretaries ..... \& \multirow[t]{2}{*}{15.36} \& \multirow[t]{2}{*}{14.55} \& \multirow[t]{2}{*}{578} \& \multirow[t]{2}{*}{1,081
725} \& \multirow[t]{2}{*}{37.7} \& \multirow[t]{2}{*}{30,067} \& \multirow[t]{2}{*}{30,212} \& \multirow[t]{2}{*}{1,958} \\
\hline Secretaries, except legal, medical, and executive \& \& \& \& \& \& \& \& \\
\hline Computer operators ....... \& 21.24 \& 19.46 \& 847 \& 778 \& \multirow[t]{2}{*}{39.9} \& \multirow[t]{2}{*}{44,066} \& \multirow[t]{2}{*}{40,477} \& 2,075 \\
\hline Data entry and information processing workers $\qquad$ \& 15.87 \& 13.83 \& 610 \& 553 \& \& \& \& 2,000 \\
\hline Data entry keyers .............. \& 13.49 \& 13.00 \& \multirow[t]{2}{*}{525} \& \multirow[t]{2}{*}{510} \& 38.9 \& \multirow[t]{2}{*}{27,308} \& 26,520 \& 2,024 \\
\hline Insurance claims and policy processing clerks $\qquad$ \& \multirow[t]{2}{*}{15.81} \& \multirow[t]{2}{*}{16.27} \& \& \& \multirow[t]{2}{*}{38.6} \& \& \multirow[t]{2}{*}{32,351} \& \multirow[t]{2}{*}{2,008} \\
\hline Mail clerks and mail machine operators, except postal service $\qquad$ \& \& \& 611 \& 622 \& \& 31,746 \& \& \\
\hline Office clerks, general ........... \& 16.27 \& 16.49 \& 627 \& 617 \& 38.5 \& \multirow[t]{2}{*}{32,527} \& \multirow[t]{2}{*}{32,105} \& 1,999 \\
\hline Office machine operators, except computer $\qquad$ \& 12.68 \& 10.04 \& 486 \& 402 \& 38.3 \& \& \& 1,992 \\
\hline Construction and extraction occupations \& \multirow[t]{2}{*}{33.62} \& \multirow[t]{2}{*}{33.63} \& \multirow[t]{2}{*}{1,308} \& \multirow[t]{2}{*}{1,358} \& \multirow[t]{2}{*}{38.9} \& \multirow[t]{2}{*}{67,560} \& \multirow[t]{2}{*}{69,999} \& \multirow[b]{2}{*}{2,010

1,947} \\
\hline First-line supervisors/managers of construction trades and extraction workers $\qquad$ \& \& \& \& \& \& \& \& \\
\hline Carpenters .... \& 20.23 \& 19.36 \& 805 \& 774 \& 39.8 \& 41,868 \& 40,269 \& 2,069 \\

\hline Construction laborers ....... \& \multirow[t]{2}{*}{25.07} \& \multirow[t]{2}{*}{32.72} \& \multirow[t]{3}{*}{$$
\begin{aligned}
& 1,003 \\
& 1,049
\end{aligned}
$$} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
1,309 \\
841
\end{array}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 40.0 \\
& 40.0
\end{aligned}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 49,121 \\
& 54,548
\end{aligned}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 39,269 \\
& 43,742
\end{aligned}
$$
\]} \& \multirow[t]{2}{*}{1,960} \\

\hline Construction equipment operators $\qquad$ \& \& \& \& \& \& \& \& \\
\hline Operating engineers and other construction equipment operators .... \& 26.22 \& 21.03 \& \& \& \& \& \& 2,080 \\
\hline Electricians .... \& 35.77 \& 44.00 \& 1,346 \& 1,540 \& 37.6 \& 70,001 \& 80,080 \& 2,080
1,957 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Forming machine setters, operators, and tenders, metal and plastic
\end{tabular} \& \multirow[t]{2}{*}{\$17.74} \& \multirow[t]{2}{*}{\$17.25} \& \multirow[b]{2}{*}{\(\$ 710\)

668} \& \multirow[t]{2}{*}{\$690} \& \multirow[t]{2}{*}{40.0} \& \multirow[t]{2}{*}{\$36,895} \& \multirow[t]{2}{*}{\$35,880} \& \multirow[t]{2}{*}{2,080} \\
\hline Extruding and drawing machine setters, operators, and tenders, metal and plastic $\qquad$ \& \& \& \& \& \& \& \& \\
\hline Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ \& 17.10 \& 15.99 \& 677 \& 614 \& 39.6 \& 35,194 \& 31,949 \& 2,058 \\
\hline Cutting, punching, and press machine setters, operators, and tenders, metal and plastic $\qquad$ \& 16.28 \& 15.35 \& 641 \& 609 \& 39.4 \& 33,342 \& 31,658 \& 2,048 \\
\hline Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic $\qquad$ \& 17.25 \& 14.98 \& 690 \& 599 \& 40.0 \& 35,812 \& 31,158 \& 2,076 \\
\hline Machinists ............................ \& 20.78 \& 20.50 \& 831 \& 820 \& 40.0 \& 43,217 \& 42,640 \& 2,080 \\
\hline Metal furnace and kiln operators and tenders $\qquad$ \& 17.96 \& 17.10 \& 712 \& 684 \& 39.7 \& 36,977 \& 35,568 \& 2,059 \\
\hline Metal-refining furnace operators and tenders ... \& 18.93 \& 17.38 \& 748 \& 695 \& 39.5 \& 38,795 \& 36,150 \& 2,049 \\
\hline Molders and molding machine setters, operators, and tenders, metal and plastic $\qquad$ \& 14.43 \& 12.80 \& 577 \& 512 \& 40.0 \& 29,976 \& 26,620 \& 2,078 \\
\hline Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic $\qquad$ \& 13.70 \& 11.76 \& 548 \& 471 \& 40.0 \& 28,461 \& 24,469 \& 2,078 \\
\hline Multiple machine tool setters, operators, and tenders, metal and plastic $\qquad$ \& 21.77 \& 18.89 \& 871 \& 756 \& 40.0 \& 44,752 \& 39,291 \& 2,056 \\
\hline Tool and die makers ............. \& 25.91 \& 26.05 \& 1,027 \& 1,042 \& 39.6 \& 53,402 \& 54,184 \& 2,061 \\
\hline Welding, soldering, and brazing workers $\qquad$ \& 18.03 \& 17.70 \& 721 \& 708 \& 40.0 \& 37,498 \& 36,816 \& 2,080 \\
\hline Welders, cutters, solderers, and brazers $\qquad$ \& 18.18 \& 17.70 \& 727 \& 708 \& 40.0 \& 37,806 \& 36,816 \& 2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations -Continued Welding, soldering, and brazing machine setters, operators, and tenders $\qquad$ | \$17.32 | \$13.55 | \$693 | \$542 | 40.0 | \$36,027 | \$28,184 | 2,080 |
| Miscellaneous metalworkers and plastic workers $\qquad$ Heat treating equipment setters, operators, and tenders, metal and plastic $\qquad$ | 18.54 | 18.06 | 742 | 722 | 40.0 | 38,571 | 37,565 | 2,080 |
| Plating and coating machine setters, operators, and tenders, metal and plastic | 18.06 | 17.05 | 722 | 682 | 40.0 | 37,562 | 35,464 | 2,080 |
| Printers ............................... | 16.87 | 17.02 | 667 | 681 | 39.5 | 34,672 | 35,402 | 2,055 |
| Printing machine operators | 18.19 | 17.79 | 721 | 712 | 39.7 | 37,501 | 37,003 | 2,062 |
| Textile machine setters, operators, and tenders ...... | 18.43 | 18.27 | 737 | 731 | 40.0 | 38,332 | 38,002 | 2,080 |
| Woodworking machine setters, operators, and tenders $\qquad$ | 15.41 | 14.49 | 616 | 580 | 40.0 | 32,057 | 30,139 | 2,080 |
| Woodworking machine setters, operators, and tenders, except sawing <br> Power plant operators, | 14.02 | 14.17 | 561 | 567 | 40.0 | 29,157 | 29,474 | 2,080 |
| Power plant operators, distributors, and dispatchers $\qquad$ | 35.27 | 33.67 | 1,411 | 1,347 | 40.0 | 73,361 | 70,034 | 2,080 |
| Stationary engineers and boiler operators $\qquad$ | 30.23 | 30.77 | 1,207 | 1,231 | 39.9 | 62,755 | 64,000 | 2,076 |
| Chemical processing machine setters, operators, and tenders | 21.32 | 25.75 | 853 | 1,030 | 40.0 | 44,224 | 53,560 | 2,074 |
| Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders . | 21.85 |  |  |  |  |  |  |  |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ | 20.32 | 18.84 | 813 | 754 | 40.0 | 42,272 | 39,187 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean
carnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Mixing and blending machine setters, operators, and tenders . \\
Cutting workers
\end{tabular} \& \$20.76 \& \$18.84 \& \$830 \& \$754 \& 40.0 \& \$43,185 \& \$39,187 \& 2,080 \\
\hline Cutting workers \(\qquad\) Cutting and slicing machine setters, operators, and tenders . \& 14.54
14.44 \& 15.24
15.24 \& 582
578 \& 610
610 \& 40.0
40.0 \& 27,441
26,754 \& 31,699
31,699 \& 1,887
1,852 \\
\hline \begin{tabular}{l}
Inspectors, testers, sorters, samplers, and weighers .... \\
Packaging and filling machine operators and tenders \(\qquad\)
\end{tabular} \& 17.98
16.43 \& 16.88
15.82 \& 719
656 \& 675
632 \& 40.0
39.9 \& 37,406
34,129 \& 35,115
32,885 \& 2,080
2,077 \\
\hline Painting workers \(\qquad\) Coating, painting, and spraying machine setters, operators, and tenders \(\qquad\) \& 14.88 \& 15.06 \& 595 \& 602 \& 40.0
40.0 \& 30,945

31,442 \& 31,314

31,314 \& 2,080

2,080 \\

\hline | Miscellaneous production |
| :--- |
| workers $\qquad$ |
| Paper goods machine setters, operators, and tenders $\qquad$ | \& 13.68

13.46 \& 12.38
14.00 \& 548
551 \& 497
583 \& 40.1
41.0 \& 28,371
28,675 \& 25,750
30,292 \& 2,074
2,131 \\
\hline Helpers--production workers $\qquad$ \& 12.39 \& 12.37 \& 495 \& 480 \& 39.9 \& 25,425 \& 24,960 \& 2,052 \\
\hline Transportation and material moving occupations \& 18.53 \& 14.92 \& 734 \& 602 \& 39.6 \& 38,063 \& 31,304 \& 2,055 \\
\hline First-line supervisors/managers of helpers, laborers, and material movers, hand \& 20.44 \& 20.65 \& 818 \& 826 \& 40.0 \& 42,525 \& 42,952 \& 2,080 \\
\hline Aircraft pilots and flight engineers $\qquad$ \& 125.78 \& 118.00 \& 2,625 \& 2,495 \& 20.9 \& 136,477 \& 129,715 \& 1,085 \\
\hline Airline pilots, copilots, and flight engineers \& 125.78 \& 118.00 \& 2,625 \& 2,495 \& 20.9 \& 136,477 \& 129,715 \& 1,085 \\

\hline Driver/sales workers and truck drivers $\qquad$ \& 20.37 \& 19.00 \& 842 \& $$
791
$$ \& 41.3 \& 43,791 \& 41,142 \& 2,150 \\

\hline Driver/sales workers Truck drivers, heavy and tractor-trailer $\qquad$ \& 20.22
20.17 \& 21.15
18.00 \& 836
855 \& 846
749 \& 41.4
42.4 \& 43,482
44,472 \& 43,992
38,958 \& 2,150
2,205 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Truck drivers, light or delivery services ......... | \$20.78 | \$22.28 | \$822 | \$891 | 39.6 | \$42,735 | \$46,342 | 2,057 |
| Taxi drivers and chauffeurs ... | 16.01 | 16.71 | 605 | 535 | 37.8 | 30,730 | 25,673 | 1,920 |
| Crane and tower operators ..... | 21.47 | 22.01 | 859 | 880 | 40.0 | 44,655 | 45,781 | 2,080 |
| Industrial truck and tractor operators $\qquad$ | 16.72 | 16.50 | 668 | 660 | 40.0 | 33,906 | 33,571 | 2,028 |
| Laborers and material movers, hand $\qquad$ | 13.24 | 13.10 | 527 | 519 | 39.8 | 27,422 | 26,978 | 2,071 |
| Cleaners of vehicles and equipment $\qquad$ | 12.68 | 13.12 | 507 | 525 | 40.0 | 26,376 | 27,290 | 2,080 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 13.20 | 13.10 | 527 | 524 | 39.9 | 27,388 | 27,248 | 2,076 |
| Machine feeders and offbearers $\qquad$ | 17.61 | 13.33 | 676 | 533 | 38.4 | 35,084 | 27,726 | 1,992 |
| Packers and packagers, hand $\qquad$ | 12.32 | 12.45 | 491 | 498 | 39.9 | 25,542 | 25,894 | 2,072 |

1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in
a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall
occupational groups may include data for categories not shown separately.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17
Union and nonunion workers1: Mean hourly earnings ${ }^{2}$ by major
sector and for major occupational groups

| Occupational group ${ }^{3}$ | Union |  |  | Nonunion |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | State and local government workers | Civilian workers | Private industry workers | State and local government workers |
| All workers ..................... | \$24.99 | \$21.98 | \$28.88 | \$21.31 | \$21.18 | \$25.12 |
| Management, professional, and related $\qquad$ <br> Management, business, and | 35.96 | 30.86 | 37.76 | 35.21 | 35.34 | 33.03 |
| financial .............. | 33.31 | 24.87 | 35.38 | 39.31 | 39.50 | 35.79 |
| Professional and related | 36.24 | 31.33 | 38.04 | 32.61 | 32.67 | 31.55 |
| Service ........................ | 17.92 | 14.83 | 21.60 | 10.63 | 10.54 | 13.41 |
| Sales and office ............. | 18.14 | 17.06 | 19.36 | 17.18 | 17.16 | 18.36 |
| Sales and related ....... | 14.37 | 13.28 | 19.88 | 18.75 | 18.76 | - |
| Office and administrative support $\qquad$ <br> Natural resources, construction, and | 18.99 | 18.60 | 19.33 | 16.29 | 16.21 | 18.59 |
| maintenance ............ | 29.49 | 30.97 | 23.06 | 19.03 | 19.12 | 16.28 |
| Construction and extraction $\qquad$ Installation, maintenance, and | 31.99 | 34.01 | 23.26 | 19.24 | 19.48 | 15.46 |
| repair .................. | 26.29 | 27.05 | 22.93 | 18.91 | 18.89 | 21.11 |
| Production, transportation, and material moving ....... | 20.32 | 20.12 | 21.66 | 13.94 | 13.93 | 15.49 |
| Production ................. | 17.92 | 17.64 | 22.49 | 14.72 | 14.72 | - |
| Transportation and material moving ... | 22.20 | 22.38 | 21.46 | 13.17 | 13.14 | 15.39 |

[^5]3 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Workers paid on time or incentive basis ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ for civilian and private industry workers in major occupational groups

| Occupational group ${ }^{3}$ | Time |  | Incentive |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| All workers .................................................................. | \$22.01 | \$20.99 | \$26.93 | \$26.94 |
| Management, professional, and related ........................... | 34.86 | 34.33 | 83.69 | 83.69 |
| Management, business, and financial ......................... | 37.44 | 37.66 | 90.74 | 90.74 |
| Professional and related ............................................ | 33.67 | 32.45 | 50.76 | 50.76 |
| Service ...................................................................... | 13.05 | 11.42 | 15.26 | 15.26 |
| Sales and office .......................................................... | 16.34 | 16.07 | 25.98 | 25.98 |
| Sales and related ..................................................... | 15.20 | 15.14 | 28.11 | 28.11 |
| Office and administrative support .............................. | 16.79 | 16.48 | 13.98 | 13.98 |
| Natural resources, construction, and maintenance ........... | 23.41 | 23.60 | 20.58 | 20.58 |
| Construction and extraction ..................................... | - | 25.71 | - | - |
| Installation, maintenance, and repair .......................... | 21.58 | 21.47 | 20.58 | 20.58 |
| Production, transportation, and material moving ............. | 15.92 | 15.66 | 16.09 | 16.09 |
| Production ............................................................. | 15.64 | 15.52 | 15.40 | 15.40 |
| Transportation and material moving .......................... | 16.20 | 15.80 | 16.31 | 16.31 |
|  | Relative error |  |  |  |
| All workers .................................................................. | 1.9\% | 2.2\% | 12.3\% | 12.3\% |
| Management, professional, and related .......................... | 1.4 | 1.8 | 34.6 | 34.6 |
| Management, business, and financial ......................... | 2.1 | 2.4 | 39.8 | 39.8 |
| Professional and related ............................................ | 1.5 | 2.0 | 33.3 | 33.3 |
| Service ...................................................................... | 2.8 | 3.7 | 9.6 | 9.6 |
| Sales and office .......................................................... | 2.7 | 2.9 | 11.7 | 11.7 |
| Sales and related ..................................................... | 7.9 | 8.1 | 10.9 | 10.9 |
| Office and administrative support ............................. | 1.3 | 1.1 | 5.1 | 5.1 |
| Natural resources, construction, and maintenance ........... | 2.5 | 2.5 | 13.8 | 13.8 |
| Construction and extraction ..................................... | - | 2.3 | - | - |
| Installation, maintenance, and repair .......................... | 3.2 | 3.5 | 13.8 | 13.8 |
| Production, transportation, and material moving ............. | 1.8 | 1.9 | 16.5 | 16.5 |
| Production ............................................................. | 2.1 | 2.1 | 11.2 | 11.2 |
| Transportation and material moving ......................... | 3.5 | 3.7 | 18.0 | 18.0 |

[^6]cover all workers in the civilian economy. See appendix B for more information.
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| All workers ................................ | - | \$21.12 | - | - | - | - | \$21.57 | \$10.78 | - |
| Management, professional, and related $\qquad$ <br> Management, business, and | - | 36.98 | - | - | - | - | 29.71 | 31.53 | - |
| financial ........................ | - | 41.55 | - | - | - | - | 33.86 | 30.19 | - |
| Professional and related ......... | - | 33.47 | - | - | - | - | 29.04 | 33.20 | - |
| Service ................................... | - | 15.67 | - | - | - | - | 12.04 | 8.95 | - |
| Sales and office ....................... | - | 18.88 | - | - | - | - | 15.62 | 13.73 | - |
| Sales and related .................. | - | 26.13 | - | - | - | - | 11.72 | 11.74 | - |
| Office and administrative support $\qquad$ <br> Natural resources, construction, | - | 16.86 | - | - | - | - | 15.69 | 15.57 | - |
| and maintenance ................. | - | 20.83 | - | - | - | - | 20.62 | 14.00 | - |
| Installation, maintenance, and |  |  |  |  |  |  |  |  |  |
| repair ............................. | - | 20.74 | - | - | - | - | 21.21 | - | - |
| Production, transportation, and material moving | - | 15.80 | - | - | - | - | 17.82 | 14.21 | - |
| Production ........................... | - | 15.97 | - | - | - | - | 15.22 | 21.11 | - |
| Transportation and material moving $\qquad$ | - | 14.89 | - | - | - | - | 18.31 | 7.68 | - |

[^7]economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$25.83 | \$22.34 | \$993 | \$864 | 38.4 | \$51,629 | \$44,936 | 1,998 |
| Level 1 ................. | 12.59 | 12.27 | 487 | 473 | 38.7 | 25,333 | 24,606 | 2,011 |
| Level 2 | 13.77 | 13.18 | 529 | 519 | 38.4 | 27,512 | 26,988 | 1,997 |
| Level 3 ................ | 14.48 | 15.00 | 558 | 585 | 38.5 | 29,023 | 30,410 | 2,004 |
| Level 4 ................. | 16.54 | 16.72 | 635 | 630 | 38.4 | 33,044 | 32,744 | 1,997 |
| Level 5 ................. | 18.99 | 18.22 | 729 | 702 | 38.4 | 37,911 | 36,504 | 1,996 |
| Level 6 ................. | 22.08 | 20.74 | 852 | 824 | 38.6 | 44,292 | 42,827 | 2,006 |
| Level 7 ................. | 24.78 | 24.47 | 963 | 953 | 38.9 | 50,092 | 49,537 | 2,021 |
| Level 8 ................. | 32.75 | 33.73 | 1,263 | 1,287 | 38.5 | 65,656 | 66,914 | 2,005 |
| Level 9 ................. | 32.58 | 32.95 | 1,250 | 1,242 | 38.4 | 65,012 | 64,594 | 1,996 |
| Level 10 ................ | 37.16 | 33.26 | 1,464 | 1,324 | 39.4 | 76,121 | 68,869 | 2,049 |
| Level 11 ................ | 40.03 | 39.41 | 1,542 | 1,500 | 38.5 | 80,185 | 78,000 | 2,003 |
| Level 12 ................ | 62.73 | 65.90 | 2,371 | 2,471 | 37.8 | 123,283 | 128,511 | 1,965 |
| Not able to be leveled $\qquad$ | 30.28 | 26.61 | 1,140 | 998 | 37.6 | 59,281 | 51,890 | 1,958 |
| Management occupations ...... | 46.04 | 45.06 | 1,725 | 1,647 | 37.5 | 89,701 | 85,642 | 1,948 |
| Level 9 ................. | 31.69 | 28.10 | 1,147 | 993 | 36.2 | 59,619 | 51,619 | 1,881 |
| Level 11 ............... | 42.99 | 45.37 | 1,645 | 1,701 | 38.3 | 85,515 | 88,472 | 1,989 |
| Not able to be leveled $\qquad$ | 51.29 | 47.36 | 1,924 | 1,776 | 37.5 | 100,069 | 92,358 | 1,951 |
| managers | 49.30 | 47.36 | 1,852 | 1,734 | 37.6 | 96,319 | 90,188 | 1,954 |
| Level $11 . . . . . . . . . . . . . .$. | 43.34 | 45.37 | 1,649 | 1,701 | 38.1 | 85,755 | 88,472 | 1,979 |
| Not able to be leveled $\qquad$ | 53.02 | 47.36 | 1,973 | 1,776 | 37.2 | 102,599 | 92,358 | 1,935 |
| Business and financial operations occupations | 22.40 | 21.50 | 852 | 806 | 38.0 | 44,281 | 41,925 | 1,977 |
| Level 9 ................ | 23.91 | 22.19 | 917 | 887 | 38.4 | 47,695 | 46,149 | 1,995 |
| Human resources, training, and labor relations specialists $\qquad$ | 29.27 | 31.09 | 1,160 | 1,244 | 39.6 | 60,320 | 64,667 | 2,061 |
| Computer and mathematical science occupations | 32.37 | 28.21 | 1,254 | 1,058 | 38.7 | 65,223 | 55,010 | 2,015 |
| Level 9 ................. | 27.29 | 28.02 | 1,059 | 1,051 | 38.8 | 55,052 | 54,639 | 2,017 |
| Computer systems analysts .... | 37.84 | 36.87 | 1,481 | 1,475 | 39.2 | 77,054 | 76,690 | 2,037 |
| Life, physical, and social science occupations | 26.96 | 26.44 | 1,039 | 991 | 38.5 | 54,003 | 51,548 | 2,003 |
| Psychologists ...................... | 24.25 | 24.04 | 940 | 962 | 38.8 | 48,883 | 50,003 | 2,016 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Life, physical, and social science occupations -Continued Clinical, counseling, and school psychologists ... | \$24.25 | \$24.04 | \$940 | \$962 | 38.8 | \$48,883 | \$50,003 | 2,016 |
| Community and social services occupations | 27.64 | 28.70 | 1,057 | 1,072 | 38.2 | 54,948 | 55,750 | 1,988 |
| Level 7 ................ | 20.81 | 20.84 | 832 | 834 | 40.0 | 43,281 | 43,347 | 2,080 |
| Level 9 .. | 28.19 | 28.70 | 1,067 | 1,132 | 37.8 | 55,468 | 58,849 | 1,968 |
| Counselors ....... | 20.01 | 19.00 | 790 | 760 | 39.5 | 41,113 | 39,520 | 2,054 |
| Social workers | 29.04 | 29.29 | 1,088 | 1,129 | 37.5 | 56,594 | 58,715 | 1,949 |
| Level 9 | 29.57 | 29.31 | 1,111 | 1,148 | 37.6 | 57,789 | 59,704 | 1,954 |
| Medical and public health social workers $\qquad$ | 29.62 | 30.59 | 1,099 | 1,113 | 37.1 | 57,144 | 57,851 | 1,929 |
| Healthcare practitioner and technical occupations | 32.50 | 30.22 | 1,253 | 1,166 | 38.6 | 65,168 | 60,632 | 2,005 |
| Level 4 ................. | 14.76 | 14.93 | 585 | 582 | 39.7 | 30,428 | 30,243 | 2,062 |
| Level 5 ................. | 19.80 | 19.30 | 757 | 724 | 38.3 | 39,389 | 37,635 | 1,989 |
| Level 6 ................. | 24.05 | 22.69 | 924 | 900 | 38.4 | 48,073 | 46,821 | 1,999 |
| Level 7 | 25.75 | 24.60 | 993 | 979 | 38.6 | 51,652 | 50,914 | 2,006 |
| Level 8 ................. | 32.73 | 33.73 | 1,263 | 1,299 | 38.6 | 65,692 | 67,529 | 2,007 |
| Level 9 ................. | 34.06 | 33.96 | 1,312 | 1,303 | 38.5 | 68,237 | 67,768 | 2,003 |
| Level 10 | 37.13 | 33.26 | 1,461 | 1,324 | 39.3 | 75,971 | 68,869 | 2,046 |
| Level $11 . . . . . . . . . . . . . .$. | 40.56 | 40.20 | 1,562 | 1,528 | 38.5 | 81,212 | 79,433 | 2,002 |
| Level 12 ................ | 63.54 | 65.90 | 2,408 | 2,471 | 37.9 | 125,241 | 128,511 | 1,971 |
| Not able to be leveled $\qquad$ | 31.55 | 28.08 | 1,196 | 1,065 | 37.9 | 62,199 | 55,380 | 1,971 |
| Pharmacists ......................... | 47.78 | 48.93 | 1,857 | 1,880 | 38.9 | 96,584 | 97,760 | 2,022 |
| Physicians and surgeons ........ | 42.75 | 28.46 | 1,699 | 1,100 | 39.8 | 88,366 | 57,194 | 2,067 |
| Level 9 | 21.07 | 18.17 | 1,057 | 1,090 | 50.2 | 54,985 | 56,681 | 2,610 |
| Level 10 ................ | 27.41 | 27.64 | 1,074 | 1,049 | 39.2 | 55,835 | 54,533 | 2,037 |
| Level $11 . . . . . . . . . . . . . .$. | 28.65 | 29.33 | 1,135 | 1,100 | 39.6 | 59,038 | 57,194 | 2,060 |
| Level 12 ........ | 67.70 | 68.77 | 2,538 | 2,692 | 37.5 | 132,000 | 139,994 | 1,950 |
| Not able to be leveled | 26.69 | 26.64 | 1,025 | 999 | 38.4 | 53,309 | 51,948 | 1,997 |
| Family and general practitioners | 55.48 | 65.90 | 2,069 | 2,471 | 37.3 | 107,585 | 128,511 | 1,939 |
| Registered nurses ................. | 35.03 | 34.51 | 1,338 | 1,303 | 38.2 | 69,552 | 67,768 | 1,986 |
| Level 7 ................ | 24.90 | 24.48 | 972 | 965 | 39.0 | 50,519 | 50,186 | 2,029 |
| Level 8 ................. | 33.55 | 34.29 | 1,288 | 1,313 | 38.4 | 66,994 | 68,272 | 1,997 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Registered nurses -Continued |  |  |  |  |  |  |  |  |
| Level 10 ................ | 37.00 | 34.43 | 1,444 | 1,353 | 39.0 | 75,107 | 70,366 | 2,030 |
| Level 11 ... | 44.59 | 45.76 | 1,705 | 1,776 | 38.2 | 88,648 | 92,368 | 1,988 |
| Not able to be leveled $\qquad$ | 41.56 | 37.08 | 1,557 | 1,391 | 37.5 | 80,964 | 72,306 | 1,948 |
| Therapists | 29.74 | 30.77 | 1,148 | 1,184 | 38.6 | 59,705 | 61,568 | 2,007 |
| Level 7 | 27.07 | 27.86 | 1,044 | 1,069 | 38.6 | 54,304 | 55,601 | 2,006 |
| Level 8 ..... | 28.09 | 29.39 | 1,119 | 1,176 | 39.8 | 58,186 | 61,131 | 2,072 |
| Level 9 | 34.09 | 33.76 | 1,297 | 1,350 | 38.1 | 67,456 | 70,221 | 1,979 |
| Physical therapists ............ | 31.74 | 32.98 | 1,226 | 1,236 | 38.6 | 63,728 | 64,253 | 2,008 |
| Level 9 ................. | 32.99 | 33.76 | 1,269 | 1,350 | 38.5 | 65,974 | 70,221 | 2,000 |
| Respiratory therapists | 28.21 | 28.94 | 1,095 | 1,085 | 38.8 | 56,935 | 56,433 | 2,018 |
| Clinical laboratory technologists and technicians $\qquad$ | 19.51 | 18.79 | 766 | 732 | 39.3 | 39,820 | 38,043 | 2,041 |
| Level 5 ................. | 16.37 | 16.51 | 640 | 640 | 39.1 | 33,287 | 33,280 | 2,033 |
| Level 7 | 25.04 | 26.49 | 972 | 1,022 | 38.8 | 50,523 | 53,160 | 2,018 |
| Level 9 ................. | 28.35 | 28.38 | 1,114 | 1,096 | 39.3 | 57,912 | 56,992 | 2,042 |
| Medical and clinical laboratory technologists | 21.79 | 21.77 | 850 | 863 | 39.0 | 44,204 | 44,866 | 2,029 |
| Level 7 ................ | 26.23 | 27.23 | 1,020 | 1,044 | 38.9 | 53,018 | 54,280 | 2,021 |
| Level 9 ................ | 28.46 | 28.44 | 1,117 | 1,109 | 39.3 | 58,101 | 57,662 | 2,042 |
| Medical and clinical laboratory technicians .. | 16.98 | 16.53 | 671 | 660 | 39.5 | 34,899 | 34,330 | 2,055 |
| Level 5 ................ | 16.37 | 16.51 | 640 | 640 | 39.1 | 33,287 | 33,280 | 2,033 |
| Diagnostic related <br> technologists and       |  |  |  |  |  |  |  |  |
| Level 5 ................................ | 23.96 | 23.58 | 931 | 943 | 38.9 | 48,438 | 49,046 | 2,022 |
| Level 6 | 23.46 | 23.87 | 895 | 938 | 38.1 | 46,526 | 48,794 | 1,983 |
| Level 7 ................ | 27.96 | 27.22 | 1,040 | 955 | 37.2 | 54,062 | 49,667 | 1,933 |
| Cardiovascular technologists and technicians $\qquad$ | 15.50 | 14.37 | 597 | 575 | 38.5 | 31,060 | 29,890 | 2,004 |
| Radiologic technologists |  |  |  |  |  |  |  |  |
| Level 5 ................. | 23.96 | 23.58 | 931 | 943 | 38.9 | 48,438 | 49,046 | 2,022 |
| Level 6 ................. | 23.12 | 21.56 | 900 | 856 | 38.9 | 46,777 | 44,512 | 2,023 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare practitioner and technical occupations <br> -Continued Radiologic technologists and technicians -Continued Level 7 | \$26.32 | \$27.22 | \$966 | \$953 | 36.7 |  |  | 909 |
| Emergency medical technicians and paramedics $\qquad$ | 24.92 | 24.42 | 942 | 964 | 37.8 | 49,003 | 50,135 | 1,966 |
| Health diagnosing and treating practitioner support technicians | 19.41 | 19.21 | 743 | 720 | 38.3 | 38,655 | 37,460 | 1,992 |
| Pharmacy technicians ....... | 12.59 | 11.96 | 501 | 475 | 39.8 | 26,040 | 24,690 | 2,068 |
| Licensed practical and licensed vocational nurses | 18.84 | 19.30 | 733 | 730 | 38.9 | 38,106 | 37,960 | 2,022 |
| Level 4 ........... | 15.76 | 14.93 | 619 | 597 | 39.3 | 32,178 | 31,048 | 2,042 |
| Level 5 .. | 18.39 | 19.30 | 700 | 724 | 38.1 | 36,404 | 37,637 | 1,980 |
| Medical records and health information technicians ... | 15.16 | 15.21 | 591 | 584 | 39.0 | 30,739 | 30,368 | 2,028 |
| Healthcare support occupations | 15.38 | 15.62 | 595 | 603 | 38.7 | 30,959 | 31,352 | 2,013 |
| Level 2 | 14.38 | 13.67 | 555 | 542 | 38.6 | 28,843 | 28,205 | 2,006 |
| Level 3 ................. | 14.22 | 14.89 | 550 | 581 | 38.7 | 28,606 | 30,215 | 2,011 |
| Level 4 ................. | 15.75 | 16.11 | 608 | 623 | 38.6 | 31,631 | 32,390 | 2,009 |
| Level 5 ................. | 16.72 | 16.27 | 664 | 651 | 39.7 | 34,544 | 33,842 | 2,066 |
| Level 6 ................ | 20.04 | 20.22 | 790 | 804 | 39.4 | 41,082 | 41,831 | 2,050 |
| Not able to be leveled | 20.46 | 20.53 | 750 | 719 | 36.7 | 39,020 | 37,365 | 1,907 |
| Nursing, psychiatric, and home health aides $\qquad$ | 14.99 | 15.50 | 579 | 600 | 38.6 | 30,135 | 31,200 | 2,010 |
| Level 2 ................ | 14.54 | 13.77 | 561 | 563 | 38.6 | 29,181 | 29,257 | 2,007 |
| Level 3 | 14.30 | 15.00 | 551 | 581 | 38.5 | 28,632 | 30,215 | 2,003 |
| Level 4 | 15.94 | 16.14 | 615 | 630 | 38.6 | 31,981 | 32,780 | 2,006 |
| Level 5 ................ | 16.98 | 17.19 | 678 | 676 | 39.9 | 35,239 | 35,173 | 2,076 |
| Nursing aides, orderlies, and attendants | 14.93 | 15.50 | 575 | 600 | 38.5 | 29,884 | 31,200 | 2,002 |
| Level 2 ................. | 14.63 | 14.54 | 562 | 563 | 38.4 | 29,226 | 29,257 | 1,997 |
| Level 3 ................ | 14.36 | 15.00 | 551 | 581 | 38.4 | 28,673 | 30,215 | 1,996 |
| Level 4 ................. | 15.90 | 16.11 | 611 | 627 | 38.4 | 31,749 | 32,614 | 1,997 |
| Psychiatric aides .............. | 15.85 | 15.42 | 634 | 617 | 40.0 | 32,985 | 32,078 | 2,081 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare support occupations -Continued Miscellaneous healthcare support occupations ... | \$16.54 | \$15.62 | \$644 | \$625 | 38.9 | \$33,479 | \$32,490 | 2,024 |
| Level 3 | 13.83 | 13.92 | 549 | 557 | 39.7 | 28,567 | 28,954 | 2,066 |
| Level 4 | 15.03 | 15.30 | 583 | 610 | 38.8 | 30,329 | 31,720 | 2,018 |
| Medical equipment preparers $\qquad$ | 16.59 | 18.94 | 664 | 758 | 40.0 | 34,507 | 39,395 | 2,080 |
| Medical transcriptionists ... | 14.84 | 13.13 | 577 | 525 | 38.9 | 29,992 | 27,306 | 2,020 |
| Protective service occupations | 14.64 | 15.34 | 560 | 576 | 38.3 | 29,135 | 29,933 | 1,990 |
| Level 2 ................ | 13.96 | 13.18 | 532 | 527 | 38.1 | 27,656 | 27,414 | 1,982 |
| Security guards and gaming surveillance officers | 14.64 | 15.34 | 560 | 576 | 38.3 | 29,135 | 29,933 | 1,990 |
| Level 2 .......... | 13.96 | 13.18 | 532 | 527 | 38.1 | 27,656 | 27,414 | 1,982 |
| Security guards .. | 14.64 | 15.34 | 560 | 576 | 38.3 | 29,135 | 29,933 | 1,990 |
| Level 2 ................. | 13.96 | 13.18 | 532 | 527 | 38.1 | 27,656 | 27,414 | 1,982 |
| Food preparation and serving related occupations | 14.95 | 15.73 | 572 | 590 | 38.3 | 29,749 | 30,668 | 1,990 |
| Level 1 ................. | 10.36 | 10.99 | 397 | 419 | 38.4 | 20,661 | 21,762 | 1,995 |
| Level 2 ................. | 13.90 | 13.80 | 521 | 509 | 37.5 | 27,104 | 26,481 | 1,950 |
| Level 3 | 15.01 | 15.73 | 569 | 590 | 37.9 | 29,587 | 30,668 | 1,972 |
| Food preparation workers ...... Fast food and counter | 15.54 | 15.73 | 589 | 590 | 37.9 | 30,652 | 30,668 | 1,973 |
| workers | 14.75 | 15.86 | 557 | 595 | 37.8 | 28,975 | 30,931 | 1,965 |
| Combined food preparation and serving workers, including fast food ....... | 14.66 | 15.86 | 554 | 595 | 37.8 | 28,807 | 30,931 | 1,965 |
| Food servers, nonrestaurant ... | 13.67 | 12.63 | 513 | 474 | 37.5 | 26,686 | 24,629 | 1,952 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 14.04 | 13.79 | 544 | 536 | 38.7 | 28,266 | 27,851 | 2,014 |
| Level 1 ................. | 12.65 | 12.81 | 489 | 506 | 38.6 | 25,402 | 26,312 | 2,008 |
| Level 2 ............ | 11.84 | 11.52 | 455 | 449 | 38.4 | 23,641 | 23,322 | 1,997 |
| Level 3 ................. | 13.92 | 14.71 | 539 | 587 | 38.8 | 28,047 | 30,514 | 2,015 |
| Building cleaning workers ..... | 13.91 | 13.51 | 538 | 531 | 38.7 | 28,000 | 27,602 | 2,012 |
| Level 1 ............ | 12.65 | 12.81 | 489 | 506 | 38.6 | 25,402 | 26,312 | 2,008 |
| Level 2 | 11.84 | 11.52 | 455 | 449 | 38.4 | 23,641 | 23,322 | 1,997 |
| Level 3 ................ | 13.92 | 14.71 | 539 | 587 | 38.8 | 28,047 | 30,514 | 2,015 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |


| Building and grounds cleaning and maintenance occupations -Continued Janitors and cleaners, except maids and |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| housekeeping cleaners | \$14.83 | \$14.71 | \$576 | \$588 | 38.9 | \$29,974 | \$30,557 | 2,021 |
| Level 1 ................ | 13.29 | 13.07 | 508 | 490 | 38.3 | 26,442 | 25,487 | 1,989 |
| Level 2 | 12.22 | 12.41 | 481 | 474 | 39.4 | 25,029 | 24,629 | 2,047 |
| Level 3 | 13.88 | 14.71 | 540 | 588 | 38.9 | 28,067 | 30,557 | 2,022 |
| Maids and housekeeping cleaners $\qquad$ | 12.40 | 12.82 | 477 | 507 | 38.5 | 24,808 | 26,345 | 2,000 |
| Level 1 ................. | 12.22 | 12.73 | 475 | 509 | 38.9 | 24,698 | 26,478 | 2,021 |
| Level 2 ................. | 11.66 | 10.89 | 443 | 432 | 38.0 | 23,045 | 22,443 | 1,976 |
| Office and administrative support occupations | 16.89 | 16.81 | 643 | 636 | 38.0 | 33,417 | 33,051 | 1,978 |
| Level 2 | 14.16 | 14.39 | 546 | 576 | 38.6 | 28,416 | 29,931 | 2,007 |
| Level 3 ................. | 14.76 | 15.00 | 568 | 589 | 38.5 | 29,512 | 30,638 | 2,000 |
| Level 4 | 17.16 | 17.05 | 649 | 639 | 37.8 | 33,747 | 33,248 | 1,967 |
| Level 5 | 17.69 | 17.04 | 669 | 656 | 37.8 | 34,766 | 34,106 | 1,965 |
| Level 6 | 18.75 | 20.52 | 727 | 770 | 38.8 | 37,822 | 40,014 | 2,018 |
| Level 7 ................. | 21.04 | 19.42 | 878 | 874 | 41.7 | 45,679 | 45,443 | 2,171 |
| Not able to be leveled | 20.19 | 18.54 | 752 | 676 | 37.3 | 39,123 | 35,139 | 1,938 |
| First-line supervisors/managers of office and administrative |  |  |  |  |  |  |  |  |
| support workers .............. | 23.20 | 20.52 | 904 | 770 | 39.0 | 47,024 | 40,014 | 2,027 |
| Financial clerks .................... | 16.65 | 16.72 | 641 | 634 | 38.5 | 33,352 | 32,955 | 2,003 |
| Level 4 ................. | 16.84 | 16.72 | 637 | 627 |  |  |  |  |

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,371 | \$1,346 | 38.0 | \$71,098 | \$69,992 | 1,968 |
| First line | 1,713 | 1,538 | 40.3 | 88,679 | 80,001 | 2,088 |
| Second line | 2,302 | 2,247 | 40.7 | 119,707 | 116,844 | 2,118 |
| Third line | 3,142 | 3,002 | 39.4 | 163,370 | 156,100 | 2,049 |
| General and operations managers |  |  |  |  |  |  |
| First line ................................................ | 1,679 | 1,420 | 44.4 | 87,338 | 73,840 | 2,307 |
| Marketing managers |  |  |  |  |  |  |
| First line ............................................... | 1,984 | 1,798 | 38.2 | 103,161 | 93,501 | 1,985 |
| Sales managers |  |  |  |  |  |  |
| First line ............................................... | 1,546 | 1,442 | 42.0 | 80,415 | 75,001 | 2,183 |
| Administrative services managers |  |  |  |  |  |  |
| First line ............................................... | 1,280 | 1,362 | 39.3 | 66,584 | 70,814 | 2,044 |
| Computer and information systems managers |  |  |  |  |  |  |
| First line ...................................... | 3,092 | 2,692 | 38.9 | 160,766 | 139,991 | 2,025 |
| Financial managers |  |  |  |  |  |  |
| Team leader | 1,503 | 1,481 | 38.2 | 78,158 | 77,002 | 1,984 |
| First line | 1,816 | 1,625 | 40.2 | 92,901 | 84,499 | 2,057 |
| Second line | 2,274 | 2,038 | 38.9 | 118,231 | 105,997 | 2,020 |
| Compensation and benefits managers |  |  |  |  |  |  |
| First line ............................................... | 1,527 | 1,563 | 38.6 | 79,390 | 81,286 | 2,008 |
| Industrial production managers |  |  |  |  |  |  |
| First line | 1,636 | 1,617 | 40.0 | 85,088 | 84,067 | 2,080 |
| Second line | 1,402 | 1,127 | 40.2 | 72,917 | 58,600 | 2,090 |
| Transportation, storage, and distribution managers |  |  |  |  |  |  |
| First line ............ | 1,640 | 1,906 | 40.0 | 85,275 | 99,087 | 2,078 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| First line .............................................. | 1,821 | 1,905 | 39.3 | 90,364 | 94,108 | 1,949 |
| Education administrators, postsecondary |  |  |  |  |  |  |
| First line ................................................ | 1,410 | 1,314 | 38.7 | 73,301 | 68,310 | 2,014 |
| Engineering managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,631 | 1,406 | 40.3 | 84,833 | 73,112 | 2,098 |
| Food service managers |  |  |  |  |  |  |
| First line ............................................... | 1,561 | 1,538 | 41.9 | 81,181 | 80,001 | 2,177 |
| Medical and health services managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,122 | 897 | 38.1 | 58,333 | 46,662 | 1,979 |
| First line | 1,833 | 1,734 | 38.0 | 95,350 | 90,188 | 1,979 |

See footnotes at end of table.

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations -Continued Social and community service managers Team leader $\qquad$ First line $\qquad$ | $\begin{array}{r} \$ 1,244 \\ 1,134 \end{array}$ | $\begin{array}{r} \$ 1,056 \\ 962 \end{array}$ | $\begin{aligned} & 36.9 \\ & 39.1 \end{aligned}$ | $\begin{array}{r} \$ 64,663 \\ 58,964 \end{array}$ | $\begin{array}{r} \$ 54,902 \\ 50,001 \end{array}$ | $\begin{aligned} & 1,918 \\ & 2,032 \end{aligned}$ |

1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

2 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

[^1]:    See footnotes at end of table.

[^2]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

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[^5]:    1 Union workers are those whose wages are determined through collective bargaining.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

[^6]:    1 Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 A classification system including about 800 individual occupations is used to

[^7]:    1 Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).
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