Table 11Full-time1 civilian workers: Mean and median hourly, weekly, and annual
earnings and mean weekly and annual hours

	Hou	rly ³	Weekly ⁴			Annual ⁵			
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
All workers	\$23.64	\$18.83	\$920	\$742	38.9	\$46,748	\$38,355	1,978	
Management occupations	47.08	40.09	1,867	1,604	39.7	96,898	83,387	2,058	
General and operations									
managers	47.68	43.61	1,989	1,809	41.7	103,425	94,047	2,169	
Advertising and promotions									
managers	30.92	31.09	1,191	1,244	38.5	61,929	64,676	2,003	
Marketing and sales managers	49.80	49.83	1,982	1,869	39.8	103,085	97,169	2,070	
Marketing managers	51.75	52.20	2,033	1,923	39.3	105,713	100,000	2,043	
Sales managers	46.44	41.73	1,892	1,724	40.7	98,391	89,623	2,119	
Public relations managers	65.31	67.67	2,468	2,189	37.8	128,327	113,850	1,965	
Administrative services	20.20	20.51	1 1 (0	1 1 0 0	20.7	0700	(1.277	2.012	
managers Computer and information	30.20	29.51	1,169	1,180	38.7	60,766	61,377	2,012	
-	65.33	58.79	2,580	2,333	39.5	134,139	121,295	2,053	
systems managers Financial managers	49.65	42.48	2,380 1,960	2,333 1,684	39.5 39.5	101,281	87,589	2,033	
Human resources managers	37.53	32.17	1,900	1,034	39.0	76,149	63,054	2,040	
Compensation and benefits	51.55	52.17	1,404	1,215	57.0	/0,14/	05,054	2,027	
managers	37.57	37.97	1,466	1,563	39.0	76,245	81,286	2,029	
Industrial production	01101	01131	1,100	1,000	0,10	/ 0,2 10	01,200	_,/	
managers	44.40	41.80	1,778	1,672	40.0	92,387	86,944	2,081	
Purchasing managers	49.09	42.86	1,939	1,714	39.5	100,812	89,149	2,054	
Transportation, storage, and			,	, ,		,	ŕ	,	
distribution managers	40.33	46.50	1,603	1,860	39.7	83,334	96,720	2,067	
Education administrators	37.61	29.57	1,476	1,183	39.2	76,095	61,499	2,023	
Education administrators,									
elementary and									
secondary school Education administrators,	47.47	47.64	1,856	1,888	39.1	93,397	95,472	1,968	
postsecondary	40.41	35.03	1,520	1,314	37.6	79,056	68,310	1,957	
Engineering managers	47.45	42.50	1,904	1,700	40.1	99,010	88,400	2,087	
Food service managers	34.66	38.46	1,428	1,538	41.2	74,244	80,001	2,142	
Medical and health services									
managers	41.95	35.01	1,593	1,400	38.0	82,849	72,821	1,975	
Property, real estate, and									
community association			1 0 10	1 0 0 0					
managers	27.05	25.00	1,068	1,000	39.5	55,554	52,000	2,054	
Social and community service	20.40	24.04	1 001	0.50	20.2	56 700	10 50 1	1 001	
managers	28.49	24.04	1,091	952	38.3	56,728	49,504	1,991	
Business and financial									
operations occupations	30.83	27.64	1,206	1,081	39.1	62,688	56,233	2,033	
Buyers and purchasing agents	27.32	26.33	1,077	1,056	39.4	55,981	54,910	2,049	

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued Wholesale and retail buyers, except farm								
products Purchasing agents, except wholesale, retail, and	\$28.43	\$26.44	\$1,090	\$1,058	38.3	\$56,668	\$54,995	1,993
farm products Claims adjusters, appraisers, examiners, and	25.66	25.18	1,032	999	40.2	53,647	51,958	2,090
investigators Claims adjusters, examiners, and	26.80	25.61	1,035	967	38.6	53,820	50,286	2,008
investigators Compliance officers, except agriculture, construction, health and safety, and	26.75	25.61	1,032	961	38.6	53,674	49,947	2,006
transportation Cost estimators Human resources, training,	27.10 32.83	27.14 33.72	1,001 1,310	950 1,349	36.9 39.9	52,061 68,139	49,397 70,138	1,921 2,076
and labor relations specialists Employment, recruitment, and placement	26.70	24.18	1,037	888	38.8	53,935	46,192	2,020
specialists Compensation, benefits, and job analysis	26.91	23.56	1,059	907	39.3	55,049	47,174	2,046
specialists Training and development	27.40	27.79	1,044	995	38.1	54,285	51,750	1,981
specialists	31.12 28.90	31.09 30.81	1,233 1,142	1,244 1,232	39.6 39.5	64,098 59,361	64,667 64,076	2,060 2,054
Management analysts Accountants and auditors	31.91 31.07	28.69 30.67	1,261 1,198	1,124 1,138	39.5 38.6	65,577 62,296	58,432 59,158	2,055 2,005
Credit analysts Financial analysts and	26.03	23.64	999	945	38.4	51,967	49,119	1,996
advisors Financial analysts	46.10 46.91	34.61 35.00	1,790 1,852	1,385 1,400	38.8 39.5	93,073 96,321	71,995 72,794	2,019 2,053
Personal financial advisors	60.34	27.82	2,400	1,113	39.8	124,780	57,870	2,068
Insurance underwriters Financial examiners	33.30 28.58	30.63	1,222	1,097	36.7 39.1	63,549 58,056	57,024	1,908
Loan counselors and officers	28.58 33.09	32.11 23.75	1,116 1,269	1,284 950	39.1 38.3	58,056 65,965	66,787 49,400	2,031 1,993
Loan officers	33.71	23.75	1,209	950 950	38.5	67,440	49,400	2,001

See footnotes at end of table.

NATIONAL COMPENSATION SURVEY

Middle Atlantic

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued Tax examiners, collectors,								
preparers, and revenue agents	\$25.86	\$25.11	\$973	\$943	37.6	\$50,580	\$49,015	1,956
Tax examiners, collectors,	\$ 2 5.00							
and revenue agents	25.86	25.11	973	943	37.6	50,580	49,015	1,956
Computer and mathematical								
science occupations	37.25	35.92	1,460	1,406	39.2	75,845	72,837	2,036
Computer programmers	36.16	34.19	1,437	1,368	39.7	74,738	71,115	2,067
Computer software engineers	44.44	42.05	1,760	1,677	39.6	91,519	87,196	2,059
Computer software engineers, applications	45.60	41.92	1,801	1,677	39.5	93,643	87,196	2,054
Computer software engineers, systems								
software	43.34	42.42	1,721	1,678	39.7	89,493	87,254	2,065
Computer support specialists	29.71	24.50	1,144	944	38.5	59,239	49,063	1,994
Computer systems analysts	37.37	36.21	1,467	1,401	39.3	76,184	72,613	2,039
Database administrators	31.32	28.22	1,178	1,046	37.6	61,253	54,372	1,956
Network and computer								
systems administrators	33.44	31.97	1,308	1,235	39.1	67,983	64,243	2,033
Network systems and data								
communications analysts	50.64	46.92	1,964	1,877	38.8	102,138	97,587	2,017
Operations research analysts	31.84	25.30	1,251	1,012	39.3	65,075	52,624	2,044
Architecture and engineering								
occupations	33.65	31.58	1,338	1,275	39.8	69,554	66,290	2,067
Architects, except naval Architects, except	37.45	33.40	1,487	1,336	39.7	77,316	69,472	2,064
landscape and naval	37.47	33.40	1,488	1,336	39.7	77,351	69,472	2,064
Engineers	38.17	36.42	1,518	1,452	39.8	78,945	75,481	2,064
Civil engineers Electrical and electronics	30.11	29.86	1,247	1,186	41.4	64,846	61,868	2,008
engineers	38.95	38.08	1,558	1,523	40.0	81,006	79,200	2,080
Electrical engineers	39.65	38.94	1,586	1,523	40.0	82,481	81,001	2,080
Electronics engineers,								
except computer Industrial engineers,	35.78	34.62	1,431	1,385	40.0	74,425	71,999	2,080
including health and								
safety Industrial engineers	34.50 34.50	32.76 32.76	1,380 1,380	1,310 1,310	$\begin{array}{c} 40.0\\ 40.0\end{array}$	71,770 71,770	68,141 68,141	2,080 2,080
maastrar engineers	5 6.50	52.70	1,500	1,510	10.0	, 1, 770	00,171	2,000

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Materials engineers Mechanical engineers	\$31.32 35.26	\$27.80 34.25	\$1,368 1,370	\$1,390 1,346	43.7 38.9	\$71,150 71,223	\$72,280 70,000	2,272 2,020
Drafters Architectural and civil	26.09	28.57	1,030	1,143	39.5	53,582	59,428	2,054
drafters	27.65	28.57	1,106	1,143	40.0	57,520	59,428	2,080
Electrical and electronics drafters	22.75	22.34	910	894	40.0	47,320	46,465	2,080
Engineering technicians, except drafters	26.71	28.31	1,066	1,132	39.9	55,433	58,881	2,075
Electrical and electronic engineering technicians	28.77	28.56	1,150	1,142	40.0	59,780	59,405	2,078
Mechanical engineering technicians	27.43	28.31	1,097	1,132	40.0	57,064	58,881	2,080
Life, physical, and social								
science occupations	31.12	27.88	1,194	1,094	38.4	61,417	56,527	1,973
Life scientists	38.10	40.12	1,444	1,548	37.9	75,073	80,500	1,970
Biological scientists	37.05	38.70	1,393	1,460	37.6	72,447	75,912	1,955
Medical scientists	40.84	42.10	1,566	1,654	38.3	81,422	86,000	1,994
Physical scientists	30.64	28.06	1,166	1,122	38.1	60,664	58,359	1,980
Chemists and materials			,	,		,	,	,
scientists	28.26	27.14	1,089	1,085	38.5	56,619	56,445	2,003
Chemists	28.03	26.36	1,076	912	38.4	55,931	47,446	1,995
Environmental scientists							,	-,
and geoscientists	33.22	31.50	1,260	1,260	37.9	65,532	65,520	1,973
Environmental scientists	00.22	01100	1,200	1,200	0115	00,002	00,020	1,570
and specialists,								
including health	33.73	31.50	1,277	1,260	37.9	66,418	65,520	1,969
Market and survey	00110	01100	-,_,	1,200	0115	00,110	00,020	1,9 09
researchers	26.90	22.50	1,021	900	37.9	53,071	46,800	1,973
Market research analysts	26.90	22.50	1,021	900	37.9	53,071	46,800	1,973
Psychologists	39.99	34.49	1,500	1,379	37.5	68,044	64,913	1,701
Clinical, counseling, and			-,	-,		,	,,	-,
school psychologists	40.20	34.49	1,507	1,379	37.5	67,737	64,006	1,685
Chemical technicians	28.64	26.99	1,125	1,080	39.3	58,436	56,139	2,041
Miscellaneous life, physical, and social science			,	,		,	- ,	,
technicians	20.23	18.62	791	745	39.1	41,122	38,732	2,032
Community and social								
services occupations	23.82	20.43	887	741	37.3	44,473	38,639	1,867

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations –Continued								
Counselors	\$25.75	\$20.18	\$968	\$779	37.6	\$46,882	\$40,503	1,821
Substance abuse and behavioral disorder								
counselors Educational, vocational,	17.38	17.59	683	704	39.3	35,512	36,589	2,043
and school counselors	34.63	34.03	1,237	1,288	35.7	55,866	52,833	1,613
Mental health counselors	20.82	20.69	812	816	39.0	42,205	42,413	2,027
Rehabilitation counselors	17.94	17.16	708	687	39.5 26.5	36,823	35,699	2,053
Social workers Child, family, and school	25.35	21.58	926	808	36.5	46,608	42,081	1,839
social workers Medical and public health	28.82	20.52	1,018	758	35.3	48,712	40,662	1,690
social workers Mental health and	27.65	28.77	1,018	1,036	36.8	52,933	53,880	1,914
substance abuse social workers Miscellaneous community	20.47	18.34	774	734	37.8	40,244	38,147	1,966
and social service specialists Probation officers and	19.76	16.49	749	635	37.9	38,715	32,999	1,959
correctional treatment specialists Social and human service	29.46	28.80	1,081	1,040	36.7	56,210	54,054	1,908
assistants	14.73	13.27	564	519	38.3	29,013	26,915	1,970
Legal occupations	42.82	34.38	1,641	1,375	38.3	85,172	71,500	1,989
Lawyers	56.69	48.08	2,220	2,013	39.2	115,447	104,668	2,036
Judges, magistrates, and other								
judicial workers	57.59	41.66	2,023	1,510	35.1	105,186	78,542	1,827
Paralegals and legal assistants Miscellaneous legal support	21.35	21.28	803	750	37.6	41,773	39,000	1,957
workers	23.23	18.71	873	746	37.6	44,094	38,792	1,898
Law clerks	25.63	21.53	925	753	36.1	48,083	39,179	1,876
Education, training, and								
library occupations	37.76	35.64	1,345	1,282	35.6	54,303	51,113	1,438
Postsecondary teachers Business teachers,	51.93	45.25	1,878	1,718	36.2	77,490	68,542	1,492
postsecondary	70.28	68.97	2,568	2,521	36.5	91,473	90,206	1,302

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations								
-Continued								
Math and computer teachers, postsecondary Computer science	\$48.54	\$41.60	\$1,751	\$1,664	36.1	\$68,607	\$64,894	1,413
teachers, postsecondary Mathematical science	46.93	34.92	1,689	1,249	36.0	66,608	46,441	1,419
teachers, postsecondary Life sciences teachers,	49.94	50.88	1,806	1,833	36.2	70,339	72,369	1,408
postsecondary Biological science	39.68	41.79	1,443	1,070	36.4	71,069	55,642	1,791
teachers, postsecondary Physical sciences teachers,	39.37	41.79	1,433	953	36.4	71,131	53,785	1,807
chemistry teachers,	55.74	55.46	2,074	2,045	37.2	77,239	74,874	1,386
postsecondary	56.46	57.53	2,085	2,045	36.9	71,135	67,469	1,260
Social sciences teachers, postsecondary Psychology teachers,	59.08	56.39	1,917	1,622	32.4	66,086	64,072	1,119
postsecondary Sociology teachers,	55.20	55.75	1,990	2,055	36.0	73,081	68,858	1,324
postsecondary	64.45	53.63	2,411	2,011	37.4	85,416	75,724	1,325
Health teachers, postsecondary Health specialties	67.09	62.50	2,505	2,188	37.3	100,991	79,973	1,505
teachers, postsecondary Arts, communications, and	71.87	68.30	2,665	2,391	37.1	105,822	81,505	1,472
humanities teachers, postsecondary Art, drama, and music	49.05	45.87	1,824	1,718	37.2	70,733	66,239	1,442
teachers, postsecondary English language and	49.98	44.44	1,932	1,778	38.7	77,697	71,296	1,555
literature teachers, postsecondary History teachers,	48.83	44.97	1,771	1,595	36.3	70,958	68,684	1,453
postsecondary	44.75	45.87	1,727	1,783	38.6	60,931	62,193	1,362

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued Philosophy and religion teachers,								
postsecondary Miscellaneous	\$57.63	\$52.77	\$2,006	\$1,758	34.8	\$80,701	\$76,969	1,400
postsecondary teachers Vocational education	42.85	38.16	1,573	1,486	36.7	67,901	64,447	1,585
teachers, postsecondary Primary, secondary, and	39.84	40.35	1,490	1,486	37.4	58,029	56,181	1,457
special education school teachers Preschool and kindergarten	38.83	36.64	1,379	1,318	35.5	54,241	51,400	1,397
teachers Preschool teachers,	24.82	17.37	824	838	33.2	37,142	36,292	1,496
except special education Kindergarten teachers,	23.30	17.00	760	838	32.6	35,101	36,292	1,506
except special education Elementary and middle	33.69	34.91	1,243	1,280	36.9	48,546	47,027	1,441
school teachers Elementary school	39.38	37.03	1,417	1,337	36.0	54,808	51,698	1,392
teachers, except special education Middle school teachers, except special and	38.83	36.53	1,399	1,330	36.0	54,018	51,351	1,391
vocational education Secondary school teachers Secondary school teachers, except	40.97 41.71	38.42 39.62	1,470 1,486	1,369 1,431	35.9 35.6	57,089 57,337	52,789 55,017	1,393 1,375
special and vocational education Vocational education teachers, secondary	41.42	38.98	1,481	1,423	35.8	57,083	54,691	1,378
school Special education teachers Special education teachers, preschool, kindergarten, and	44.37 43.84	42.72 42.07	1,530 1,553	1,460 1,498	34.5 35.4	59,550 60,401	56,446 58,697	1,342 1,378
elementary school	41.70	39.89	1,484	1,459	35.6	58,694	56,300	1,408

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued Special education								
teachers, middle school Special education teachers, secondary	\$44.64	\$41.97	\$1,594	\$1,500	35.7	\$60,642	\$57,778	1,358
school Other teachers and instructors Librarians	47.75 50.58 29.78	43.88 49.07 23.39	1,671 1,732 1,096	1,628 1,676 936	35.0 34.2 36.8	63,504 64,955 54,585	60,234 64,915 48,647	1,330 1,284 1,833
Library technicians Instructional coordinators Teacher assistants	13.26 28.09 13.94	13.74 23.28 12.49	484 1,069 499	545 931 460	36.5 38.1 35.8	24,026 52,612 21,248	22,013 45,678 20,940	1,811 1,873 1,524
Arts, design, entertainment, sports, and media occupations Artists and related workers	34.56 27.64	27.20 27.35	1,342 1,097	1,032 1,094	38.8 39.7	67,735 57,055	49,705 56,882	1,960 2,064
Designers Graphic designers Actors, producers, and directors	28.34 24.03 81.43	24.14 19.23 83.60	1,108 916 3,210	913 769 2,926	39.1 38.1 39.4	57,619 47,646 166,929	47,501 40,000 152,143	2,033 1,983 2,050
Producers and directors Athletes, coaches, umpires, and related workers	81.43 21.36	83.60 19.39	3,210 819	2,926 776	39.4 38.3	166,929 39,234	152,143 40,335	2,050 1,836
Coaches and scouts Public relations specialists Writers and editors Editors	21.36 29.78 28.51 31.07	19.39 29.95 25.48 23.61	819 1,132 1,102 1,180	776 1,164 945 945	38.3 38.0 38.7 38.0	39,234 58,890 57,326 61,364	40,335 60,528 49,117 49,117	1,836 1,977 2,011 1,975
Broadcast and sound engineering technicians and radio operators	31.49	32.11	1,246	1,284	39.6	64,813	66,789	2,058
Healthcare practitioner and technical occupations Pharmacists	32.21 47.26	28.67 48.22	1,237 1,852	1,104 1,879	38.4 39.2	63,873 96,310	56,681 97,715	1,983 2,038
Physicians and surgeons Family and general practitioners	55.25 58.22	64.35 65.90	2,170 2,185	2,471 2,471	39.3 37.5	112,823 113,621	128,511 128,511	2,042 1,952
Internists, general Registered nurses Therapists	63.32 33.38 30.67	67.53 33.13 31.14	2,378 1,275 1,166	2,532 1,247 1,190	37.6 38.2 38.0	123,676 65,860 57,478	131,689 64,594 56,433	1,953 1,973 1,874

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Occupational therapists	\$37.26	\$34.72	\$1,328	\$1,275	35.6	\$57,439	\$57,636	1,542
Physical therapists	33.76	33.76	1,301	1,266	38.5	65,504	64,253	1,940
Recreational therapists	16.31	15.81	628	632	38.5	32,659	32,885	2,003
Respiratory therapists	26.77	27.86	1,046	1,072	39.1	54,376	55,723	2,031
Clinical laboratory								
technologists and technicians Medical and clinical	20.21	20.35	790	792	39.1	41,093	41,205	2,033
laboratory technologists	23.70	24.43	929	973	39.2	48,298	50,586	2,038
Medical and clinical laboratory technicians	18.17	17.20	709	600	39.0	36,890	35,859	2,030
Dental hygienists	18.17 31.96	17.28 32.00	1,028	690 1,020	39.0 32.2	53,473	53,040	2,030 1,673
Diagnostic related technologists and	51.90	52.00	1,028	1,020	52.2	55,475	55,040	1,075
technicians Cardiovascular technologists and	24.46	25.40	937	938	38.3	48,701	48,794	1,991
technicians Radiologic technologists	15.50	14.37	597	575	38.5	31,060	29,890	2,004
and technicians	24.47	24.61	942	953	38.5	48,967	49,537	2,001
Emergency medical technicians and								
paramedics Health diagnosing and treating practitioner	22.25	22.69	852	851	38.3	44,324	44,253	1,992
support technicians	17.20	17.00	673	680	39.1	35,014	35,360	2,036
Pharmacy technicians	17.20	16.64	602	665	39.8	31,310	34,605	2,030
Licensed practical and licensed vocational nurses			749					
Medical records and health	19.57	18.93		734	38.3	38,938	38,168	1,990
information technicians Miscellaneous health technologists and	16.98	16.17	669	608	39.4	34,768	31,637	2,047
technicians Occupational health and	16.56	17.00	654	680	39.5	34,032	35,360	2,055
safety specialists and technicians Occupational health and	25.69	24.04	1,069	1,022	41.6	54,786	50,003	2,133
safety specialists	25.69	24.04	1,069	1,022	41.6	54,786	50,003	2,133

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued Miscellaneous healthcare practitioner and technical workers	\$26.80	\$24.45	\$1,015	\$969	37.8	\$50,641	\$49,980	1,889
Healthcare support								
occupations	13.25	12.25	499	472	37.7	25,954	24,440	1,958
Nursing, psychiatric, and	10.57	11.62	470	150	20.1	24.015	22.005	1.002
home health aides	12.57 10.67	11.63 10.02	479 394	459 396	38.1 37.0	24,915 20,498	23,885 20,592	1,983 1,921
Nursing aides, orderlies,	10.07	10.02	574	570	57.0	20,470	20,372	1,721
and attendants	13.12	12.41	505	490	38.5	26,257	25,480	2,002
Psychiatric aides	14.97	14.89	593	596	39.6	30,856	30,975	2,061
Occupational therapist assistants and aides	15.18	13.31	605	532	39.8	31,444	27,685	2,072
Physical therapist assistants	15.10	15.51	005	552	59.0	51,444	27,005	2,072
and aides	12.15	12.03	453	476	37.3	23,574	24,752	1,940
Physical therapist aides	11.59	12.03	432	476	37.3	22,456	24,752	1,938
Miscellaneous healthcare								
support occupations	15.26	15.00	556	528	36.4	28,841	27,456	1,890
Dental assistants	16.20	15.50	530	481	32.7	27,565	25,025	1,702
Medical assistants Medical equipment	15.28	13.66	571	600	37.4	29,701	31,200	1,944
preparers	16.59	18.94	664	758	40.0	34,507	39,395	2,080
Medical transcriptionists	14.84	13.13	577	525	38.9	29,992	27,306	2,020
Protective service occupations	21.76	18.45	856	730	39.3	44,048	37,148	2,025
First-line supervisors/managers, law								
enforcement workers	39.69	42.46	1,570	1,642	39.6	81,637	85,385	2,057
First-line	0,10,		1,070	1,0 .2	0,10	01,007	00,000	_,,
supervisors/managers								
of police and detectives	42.48	43.19	1,677	1,697	39.5	87,184	88,263	2,052
Fire fighters	27.75	28.04	1,146	1,155	41.3	59,598	60,038	2,148
Fire inspectors	19.53	18.29	718	648	36.8	37,364	33,717	1,913
Fire inspectors and	10.00	10.00	700	714	26.0	27.076	27.120	1.011
investigators	19.82	18.29	728	714	36.8	37,876	37,139	1,911
Bailiffs, correctional officers, and jailers	23.92	24.19	947	964	39.6	49,297	50,241	2,061
Correctional officers and	23.72	24.17	24/	204	59.0	-7,271	50,241	2,001
jailers	23.73	24.04	943	962	39.8	49,089	50,003	2,069

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³	Weekly ⁴			Annual ⁵			
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Protective service occupations –Continued									
Detectives and criminal	¢27.90	\$27.75	Ф1 Л 7С	¢1.450	20.0	¢76 749	¢75.405	2 021	
investigators Police officers	\$37.80 29.80	\$37.75 28.65	\$1,476 1,182	\$1,450 1,146	39.0 39.7	\$76,748 61,467	\$75,425 59,588	2,031 2,063	
Police and sheriff's patrol	29.00	20.05	1,102	1,140	57.1	01,407	57,500	2,005	
officers	29.80	28.65	1,182	1,146	39.7	61,467	59,588	2,063	
Security guards and gaming									
surveillance officers	11.66	10.34	459	410	39.4	23,673	21,341	2,031	
Security guards Miscellaneous protective	11.66	10.34	459	410	39.4	23,671	21,341	2,031	
service workers	14.07	12.74	447	319	31.8	16,303	13,377	1,158	
Food preparation and serving									
related occupations	10.23	9.37	395	348	38.7	20,333	17,873	1,988	
First-line supervisors/managers,									
food preparation and									
serving workers	17.57	17.91	756	750	43.0	38,883	39,000	2,213	
Chefs and head cooks	18.99	18.80	842	908	44.3	43,767	47,207	2,305	
First-line									
supervisors/managers									
of food preparation and serving workers	17.42	17.46	747	750	42.9	38,388	39,000	2,204	
Cooks	11.77	11.00	456	430	38.7	23,473	22,277	1,994	
Cooks, institution and		11.00			2017	20,170	,_ / /	-,	
cafeteria	13.03	12.46	508	483	39.0	25,882	24,960	1,987	
Cooks, restaurant	11.68	11.00	449	420	38.4	23,154	21,840	1,983	
Cooks, short order	9.54	10.00	380	400	39.9	19,771	20,800	2,073	
Food preparation workers	11.44	10.27	438	400	38.3	22,221	19,760	1,942	
Food service, tipped	6.01	5.00	223	184	37.2	11,392	9,568	1,897	
Bartenders	6.19	5.00	214	200	34.6	11,050	10,400	1,784	
Waiters and waitresses	5.67	4.70	211	184	37.2	10,769	9,568	1,898	
Dining room and cafeteria									
attendants and	7.00	7.00	071	000	20.0	12.000	12 657	1.076	
bartender helpers Fast food and counter	7.00	7.28	271	286	38.8	13,829	13,657	1,976	
workers	9.50	8.80	358	333	37.7	18,471	17,308	1,945	
Combined food preparation	9.50	0.00	550	555	51.1	10,4/1	17,500	1,945	
and serving workers,									
including fast food	9.84	10.12	370	380	37.6	19,055	18,720	1,936	

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued Counter attendants, cafeteria, food concession, and coffee								
shop	\$8.95	\$7.50	\$340	\$300	38.0	\$17,536	\$15,080	1,959
Food servers, nonrestaurant	11.50	10.75	441	422	38.3	22,933	21,923	1,994
Dishwashers	8.36	8.05	329	322	39.3	17,082	16,750	2,043
Hosts and hostesses, restaurant, lounge, and								
coffee shop	10.79	9.40	425	376	39.4	22,125	19,544	2,050
correct strok minimum	10117	2110		070	0,111	,0	17,011	2,000
Building and grounds cleaning and maintenance occupations First-line supervisors/managers,	15.22	14.20	603	567	39.6	30,743	29,120	2,020
building and grounds cleaning and maintenance workers First-line supervisors/managers	26.22	21.03	1,043	841	39.8	54,241	43,742	2,069
of housekeeping and								
janitorial workers	22.11	21.03	873	841	39.5	45,417	43,742	2,054
Building cleaning workers	14.44	13.95	571	556	39.6	29,466	28,746	2,041
Janitors and cleaners, except maids and								
housekeeping cleaners	14.75	14.01	586	560	39.7	30,199	29,058	2,047
Maids and housekeeping								
cleaners	11.60	10.70	450	425	38.8	23,095	21,882	1,990
Grounds maintenance workers Landscaping and	14.38	12.97	571	519	39.7	26,405	22,880	1,836
groundskeeping workers	13.69	12.50	543	500	39.7	24,788	22,880	1,810
Personal care and service occupations First-line	13.40	10.05	494	402	36.9	25,213	20,898	1,882
supervisors/managers of gaming workers Gaming supervisors	15.95 23.72	14.52 24.32	638 949	581 973	40.0 40.0	33,166 49,333	30,202 50,575	2,080 2,080

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service								
occupations –Continued Slot key persons	\$13.34	\$12.30	\$534	\$492	40.0	\$27,757	\$25,584	2,080
First-line	ψ15.54	ψ12.50	ψ.5.5-	$\psi + J \Sigma$	40.0	ψ21,151	\$25,504	2,000
supervisors/managers of								
personal service workers	22.03	20.63	877	825	39.8	45,584	42,900	2,070
Gaming services workers	7.93	8.25	317	330	40.0	16,489	17,160	2,080
Gaming dealers	7.37	7.85	295	314	40.0	15,329	16,328	2,080
Baggage porters, bellhops,								
and concierges	12.40	9.50	487	380	39.3	25,311	19,760	2,041
Transportation attendants	35.42	37.59	804	920	22.7	40,990	47,851	1,157
Child care workers	11.43	11.68	436	420	38.1	21,471	21,582	1,878
Personal and home care aides	9.31	9.90	354	356	38.0	18,410	18,533	1,976
Recreation and fitness								
workers	13.08	12.31	534	492	40.8	23,399	25,168	1,789
Recreation workers	12.67	12.10	520	488	41.0	22,098	24,960	1,744
Sales and related occupations First-line	21.86	15.55	866	600	39.6	44,888	31,200	2,054
supervisors/managers,	21.50	10.00	000	750	41.0	16.000	20.001	0 1 5 0
sales workers First-line	21.50	18.20	889	750	41.3	46,222	39,001	2,150
supervisors/managers of retail sales workers	18.67	16.82	779	688	41.7	40.401	35,797	2 160
First-line	18.07	10.82	119	000	41.7	40,491	55,797	2,169
supervisors/managers								
of non-retail sales								
workers	31.26	26.24	1,254	1,050	40.1	65,186	54,579	2,085
Retail sales workers	13.62	11.54	539	457	39.5	27,864	23,691	2,046
Cashiers, all workers	10.73	9.78	416	386	38.8	21,598	19,968	2,013
Cashiers	10.71	9.65	415	382	38.7	21,561	19,760	2,013
Counter and rental clerks				10.7	10.0			
and parts salespersons	13.50	12.00	552	485	40.9	28,321	25,199	2,098
Counter and rental clerks	11.84	12.00	485	450	41.0	24,548	23,400	2,074
Parts salespersons	15.20	13.50	621	519	40.8	32,272	26,971	2,123
Retail salespersons	15.27	12.73	607	473	39.7	31,377	24,544	2,055
Advertising sales agents	20.75	17.83	801	624	38.6	41,627	32,447	2,006
Insurance sales agents	30.54	22.60	1,230	904	40.3	63,970	47,000	2,094
Securities, commodities, and financial services sales								
agents	49.77	34.36	1,952	1,366	39.2	101,503	71,040	2,039

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued Sales representatives,								
wholesale and manufacturing Sales representatives, wholesale and	\$34.04	\$31.25	\$1,358	\$1,269	39.9	\$70,487	\$65,998	2,071
manufacturing, technical and scientific products Sales representatives, wholesale and	35.91	31.73	1,424	1,269	39.6	74,041	65,998	2,062
manufacturing, except technical and scientific products	33.45	29.78	1,337	1,207	40.0	69,372	62,404	2,074
Sales engineers Telemarketers Miscellaneous sales and	31.13 15.75	33.07 12.19	1,348 551	1,346 488	43.3 35.0	70,078 28,638	69,992 25,355	2,251 1,818
related workers	21.37	15.54	833	621	39.0	43,313	32,315	2,026
Office and administrative support occupations First-line supervisors/managers of	17.24	16.34	664	625	38.5	34,380	32,370	1,994
office and administrative support workers Switchboard operators,	24.01	22.43	921	859	38.4	47,913	44,665	1,996
including answering service	15.77	17.38	599	652	38.0	31,130	33,883	1,974
Financial clerks	15.74	17.38	613	590	38.9	31,859	30,670	2,024
Bill and account collectors	16.17	14.47	646	579	40.0	33,596	30,093	2,078
Billing and posting clerks and machine operators Bookkeeping, accounting,	15.55	15.00	602	600	38.7	31,267	31,200	2,011
and auditing clerks Payroll and timekeeping	17.23	16.72	665	648	38.6	34,582	33,696	2,007
clerks	17.47	15.98	684	626	39.1	35,557	32,552	2,035
Procurement clerks	18.02	16.43	711	657	39.4	36,961	34,176	2,051
Tellers	11.85	11.25	466	442	39.4	24,251	23,005	2,047
Brokerage clerks Court, municipal, and license	22.73	20.44	855	773	37.6	44,442	40,199	1,955
clerks	22.32	20.62	796	745	35.7	41,410	38,754	1,855

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Credit authorizers, checkers, and clerks Customer service	\$17.95	\$15.54	\$718	\$622	40.0	\$37,327	\$32,323	2,080
representatives Eligibility interviewers,	16.71	15.38	656	613	39.3	33,995	31,708	2,034
government programs File clerks	21.14 12.30	20.89 12.09	750 484	731 486	35.5 39.3	39,005 25,153	38,013 25,293	1,845 2,045
Hotel, motel, and resort desk clerks Interviewers, except	10.42	11.00	417	440	40.0	21,683	22,880	2,080
eligibility and loan Library assistants, clerical Loan interviewers and clerks	16.38 15.11 16.65	17.07 14.89 15.94	605 569 651	614 565 635	36.9 37.6 39.1	31,447 28,349 33,843	31,939 28,773 33,010	1,920 1,877 2,032
Order clerks Human resources assistants, except payroll and	13.19	12.00	527	480	40.0	27,125	24,960	2,056
timekeeping Receptionists and information clerks	19.30	19.81	753 537	718	39.0 38.4	39,175	37,342	2,030
Reservation and transportation ticket	14.00	13.00	357	502	38.4	27,729	26,000	1,981
agents and travel clerks Couriers and messengers	18.07 12.34	18.00 11.57	718 453	720 405	39.7 36.7	37,333 23,574	37,440 21,059	2,066 1,910
Dispatchers Police, fire, and ambulance	22.64	20.25	895	796	39.5	46,521	41,375	2,055
dispatchers Dispatchers, except police,	19.33	20.00	746	776	38.6	38,789	40,373	2,007
fire, and ambulance Production, planning, and expediting clerks	23.17 18.98	20.40 18.13	919 747	796 715	39.7 39.3	47,788 38,833	41,375 37,170	2,063 2,046
Shipping, receiving, and traffic clerks	12.61	11.62	502	465	39.8	26,107	24,170	2,070
Stock clerks and order fillers Weighers, measurers, checkers, and samplers,	12.50	12.00	492	480	39.3	25,570	24,960	2,046
recordkeeping Secretaries and administrative	17.91	14.23	716	569	40.0	37,254	29,600	2,080
assistants	20.89	19.33	793	755	38.0	40,944	39,237	1,960

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations								
-Continued Executive secretaries and								
administrative assistants	\$22.90	\$21.48	\$866	\$832	37.8	\$45,013	\$43,260	1,965
Legal secretaries		26.48	957	973	37.2	49,759	50,577	1,934
Medical secretaries	15.65	16.77	590	666	37.7	30,682	34,607	1,961
Secretaries, except legal,								
medical, and executive	18.51	17.15	712	671	38.4	36,425	34,840	1,967
Computer operators	20.97	19.66	798	778	38.1	41,506	40,477	1,979
Data entry and information	14.02	12.50	5.50	520	27.0	00 644	07.040	1.021
processing workers	14.83	13.58	552	520	37.2	28,644	27,040	1,931
Data entry keyers	13.13	11.00	490	422	37.3	25,489	21,954	1,941
Word processors and	18.30	16.16	679	627	37.1	34,999	22 500	1.012
typists Insurance claims and policy	18.50	10.10	0/9	027	37.1	54,999	32,588	1,912
processing clerks	17.37	16.19	667	615	38.4	34,707	31,990	1,998
Mail clerks and mail machine	17.57	10.19	007	015	50.4	54,707	51,990	1,990
operators, except postal								
service	12.71	12.50	491	489	38.6	25,514	25,425	2,007
Office clerks, general	15.95	15.83	606	586	38.0	31,281	30,229	1,962
Office machine operators,	10.00	10.00		200	50.0	51,201	30,229	1,902
except computer	12.94	11.67	500	438	38.6	25,983	22,757	2,009
Construction and extraction								
occupations	25.37	23.00	1,001	920	39.5	51,403	46,696	2,026
First-line								
supervisors/managers of								
construction trades and								
extraction workers	32.74	31.20	1,280	1,248	39.1	66,554	64,896	2,033
Brickmasons, blockmasons,								
and stonemasons	31.37	28.50	1,254	1,140	40.0	62,199	59,280	1,983
Brickmasons and	a	a c a c			46.5			1.000
blockmasons	31.37	28.50	1,254	1,140	40.0	62,199	59,280	1,983
Carpenters	21.83	21.59	868	820	39.8	45,088	42,640	2,066
Construction laborers	20.72	19.25	829	770	40.0	39,789	33,110	1,920
Construction equipment	25.17	22.00	000	050	20.7	51.052	44 616	2.064
operators	25.17	22.00	999	858	39.7	51,952	44,616	2,064
Operating engineers and other construction								
equipment operators	25.93	23.74	1,030	914	39.7	53,575	47,507	2,066
Electricians	30.93	28.50	1,030	1,140	39.7	61,804	59,280	2,000 1,998
	50.75		1,107	1,110	20.1		57,200	1,770

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction								
occupations –Continued Painters and paperhangers	\$20.73	\$15.00	\$794	\$600	38.3	\$41,272	\$31,200	1,991
Painters, construction and	φ 2 0.75	<i>Q10.00</i>	φ <i>ι</i> γι	<i>4000</i>	50.5	φ11,272	<i>\$31,200</i>	1,551
maintenance	20.80	15.00	796	600	38.3	41,382	31,200	1,989
Pipelayers, plumbers, pipefitters, and								
steamfitters	30.86	29.03	1,223	1,140	39.6	63,595	59,280	2,061
Plumbers, pipefitters, and								
steamfitters	31.39	32.27	1,243	1,242	39.6	64,647	64,605	2,059
Roofers	20.54	19.00	799	760	38.9	37,977	31,160	1,849
Sheet metal workers	20.42 12.33	17.05 11.61	801 493	670 464	39.2 40.0	41,535 25,385	34,840 23,088	2,034 2,059
Construction and building	12.55	11.01	495	404	40.0	23,383	23,000	2,039
inspectors	21.81	21.55	867	862	39.8	45,112	44,824	2,069
Highway maintenance	21101	21.00		002	0,10	,	,0	_,000
workers	16.90	17.25	672	674	39.8	34,955	35,149	2,069
Miscellaneous construction								
and related workers	24.05	23.75	956	950	39.8	48,920	48,360	2,034
Installation, maintenance, and								
repair occupations	21.58	20.00	861	800	39.9	44,754	41,600	2,074
First-line								
supervisors/managers of mechanics, installers, and								
repairers	29.37	25.66	1,182	1,026	40.2	61,434	53,373	2,092
Radio and		-0.00	1,102	1,020		01,101	00,070	_,0>_
telecommunications								
equipment installers and								
repairers	30.76	32.98	1,230	1,319	40.0	63,977	68,590	2,080
Telecommunications equipment installers								
and repairers, except								
line installers	30.76	32.98	1,230	1,319	40.0	63,977	68,590	2,080
Miscellaneous electrical and						-		
electronic equipment								
mechanics, installers, and	1701	17.00			20.0	25.410	25.2.50	0.075
repairers	17.06	17.00	681	680	39.9	35,418	35,360	2,075
Security and fire alarm systems installers	20.91	21.47	831	828	39.8	43,229	43,056	2,067
Aircraft mechanics and	20.71	<u>21.</u> 7/		020	57.0	13,227	13,050	2,007
service technicians	26.17	27.15	1,047	1,086	40.0	54,431	56,472	2,080

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 1 2	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Automotive technicians and repairers	\$18.21	\$16.25	\$728	\$642	40.0	\$37,846	\$33,382	2,079
Automotive body and related repairers Automotive service	14.87	13.32	593	532	39.9	30,861	27,672	2,076
technicians and mechanics Bus and truck mechanics and	20.58	19.12	824	765	40.0	42,831	39,778	2,081
diesel engine specialists Heavy vehicle and mobile	21.45	19.50	858	780	40.0	44,626	40,560	2,080
equipment service technicians and mechanics Mobile heavy equipment	19.96	20.69	821	828	41.1	42,690	43,031	2,138
mechanics, except engines Control and valve installers	21.71	21.50	868	860	40.0	45,152	44,720	2,080
and repairers Control and valve installers and repairers, except	26.26	24.65	1,050	986	40.0	54,615	51,272	2,080
mechanical door Heating, air conditioning, and refrigeration mechanics	29.29	31.22	1,172	1,249	40.0	60,922	64,938	2,080
and installers	21.37	20.00	854	800	40.0	44,428	41,600	2,079
Home appliance repairers Industrial machinery	20.24	17.50	810	700	40.0	42,100	36,400	2,080
installation, repair, and maintenance workers Industrial machinery	20.02	19.25	796	755	39.7	41,263	39,042	2,061
mechanics Maintenance and repair	20.92	19.60	845	784	40.4	43,944	40,768	2,100
workers, general Maintenance workers,	19.79	19.44	780	762	39.4	40,392	38,896	2,041
machinery	18.67	17.47	747	699	40.0	38,758	36,121	2,076
Millwrights	25.34	25.25	1,009	997	39.8	52,453	51,866	2,070
Line installers and repairers Electrical power-line	31.21	31.68	1,248	1,267	40.0	64,915	65,884	2,080
installers and repairers Telecommunications line	33.35	34.64	1,334	1,386	40.0	69,363	72,051	2,080
installers and repairers	28.44	29.24	1,138	1,169	40.0	59,153	60,813	2,080

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued Precision instrument and equipment repairers	\$20.60	\$18.52	\$824	\$741	40.0	\$42,852	\$38,522	2,080
Miscellaneous installation, maintenance, and repair workers	18.11	17.86	710	714	39.2	36,899	37,140	2,037
Helpersinstallation, maintenance, and repair workers	15.35	16.80	614	672	40.0	31,937	34,944	2,080
Production occupations First-line	15.87	14.90	631	592	39.8	32,731	30,776	2,062
supervisors/managers of production and operating workers Electrical, electronics, and	22.91	22.91	916	924	40.0	47,636	48,069	2,079
electromechanical assemblers Electrical and electronic	15.10	14.72	603	588	39.9	31,347	30,555	2,076
equipment assemblers Electromechanical	14.62	14.30	585	572	40.0	30,415	29,734	2,080
equipment assemblers Structural metal fabricators	15.48	15.00	617	600	39.9	32,091	31,200	2,073
and fitters Miscellaneous assemblers and	13.99	15.00	560	600	40.0	29,099	31,200	2,080
fabricators Team assemblers	12.36 14.14	11.29 14.24	490 566	451 570 581	39.6 40.0	25,427 29,254	23,473 29,619	2,057 2,069
Bakers Butchers and other meat, poultry, and fish	20.36	14.65	801	581	39.3	41,653	30,225	2,046
processing workers Butchers and meat cutters Miscellaneous food	17.53 18.54	17.38 17.46	696 733	695 698	39.7 39.6	36,213 38,132	36,157 36,315	2,066 2,057
processing workers Food batchmakers Computer control	14.20 14.87	15.15 14.88	557 577	595 595	39.3 38.8	28,985 29,985	30,944 30,944	2,042 2,016
programmers and operators Computer-controlled machine tool operators,	17.49	17.72	700	709	40.0	36,341	36,858	2,077
metal and plastic	16.77	16.50	671	660	40.0	34,831	34,320	2,077

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued Forming machine setters,								
operators, and tenders, metal and plastic Extruding and drawing machine setters,	\$15.10	\$14.79	\$604	\$592	40.0	\$31,409	\$30,763	2,080
operators, and tenders, metal and plastic Rolling machine setters,	16.70	17.25	668	690	40.0	34,732	35,880	2,080
operators, and tenders, metal and plastic Machine tool cutting setters, operators, and tenders,	16.02	12.34	641	494	40.0	33,320	25,667	2,080
Cutting, punching, and press machine setters,	16.18	15.25	643	609	39.8	33,442	31,658	2,067
operators, and tenders, metal and plastic Drilling and boring machine tool setters,	15.48	15.00	611	583	39.5	31,774	30,328	2,053
operators, and tenders, metal and plastic Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders,	16.78	16.45	671	658	40.0	34,912	34,216	2,080
metal and plastic	15.87	15.00	635	600	40.0	32,974	31,200	2,078
Machinists	20.37	19.30	813	772	39.9	42,290	40,144	2,076
Metal furnace and kiln operators and tenders Metal-refining furnace	17.96	17.10	712	684	39.7	36,977	35,568	2,059
operators and tenders Molders and molding machine setters, operators, and tenders,	18.93	17.38	748	695	39.5	38,795	36,150	2,049
Molding, coremaking, and casting machine setters, operators, and tenders,	14.43	12.80	577	512	40.0	29,976	26,620	2,078
metal and plastic	13.70	11.76	548	471	40.0	28,461	24,469	2,078

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	ırly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Multiple machine tool setters, operators, and tenders,								
metal and plastic	\$15.85	\$13.90	\$631	\$556	39.8	\$32,646	\$26,364	2,060
Tool and die makers	24.52	25.15	973	1,005	39.7	50,600	52,250	2,064
Welding, soldering, and				, ,		,	, ,	,
brazing workers	17.85	15.90	713	636	40.0	37,100	33,072	2,078
Welders, cutters, solderers,	1	1 6 0 0		<i>c</i> 10	10.0	07.1.00		
and brazers	17.88	16.00	715	640	40.0	37,162	33,280	2,078
Welding, soldering, and brazing machine								
setters, operators, and								
tenders	17.32	13.55	693	542	40.0	36,027	28,184	2,080
Miscellaneous metalworkers								
and plastic workers	13.17	12.00	527	480	40.0	27,371	24,960	2,078
Heat treating equipment								
setters, operators, and								
tenders, metal and plastic	18.54	18.06	742	722	40.0	38,571	37,565	2,080
Plating and coating	10.54	10.00	/42	122	40.0	50,571	57,505	2,000
machine setters,								
operators, and tenders,								
metal and plastic	14.78	13.56	591	542	40.0	30,751	28,205	2,080
Printers	16.89	17.02	657	696	38.9	34,153	36,192	2,023
Prepress technicians and	14.20	12.50	500	542	20.7	20.450	29 211	2.065
workers Printing machine operators	14.26 16.67	13.56 16.00	566 658	543 640	39.7 39.5	29,450 34,236	28,211 33,280	2,065 2,054
Laundry and dry-cleaning	10.07	10.00	0.50	040	57.5	54,250	55,200	2,034
workers	11.53	10.20	459	416	39.8	23,842	21,632	2,068
Sewing machine operators	10.54	10.50	418	418	39.6	21,720	21,715	2,061
Tailors, dressmakers, and								
sewers	15.10	12.14	546	425	36.2	28,405	22,100	1,881
Tailors, dressmakers, and	15.20	10.14	5.50	105	26.1	20,000	22 100	1.076
custom sewers Textile machine setters,	15.30	12.14	552	425	36.1	28,689	22,100	1,876
operators, and tenders	17.03	18.27	681	731	40.0	35,429	38,002	2,080
Textile cutting machine	17.05	10.27		,51	10.0		50,002	2,000
setters, operators, and								
tenders	15.46	18.27	618	731	40.0	32,156	38,002	2,080
Miscellaneous textile,								
apparel, and furnishings	10.07	10.04	401	414	20.0	04.000	01.505	0.000
workers	12.37	10.34	481	414	38.8	24,992	21,507	2,020

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Woodworking machine								
setters, operators, and	¢12.02	¢10.51	.	6540	10.0	#2 0.057	#2 0,000	a 000
tenders	\$13.92	\$13.51	\$557	\$540	40.0	\$28,957	\$28,099	2,080
Woodworking machine								
setters, operators, and	14.00	1417	564	5(7	10.0	20.207	20.474	2 000
tenders, except sawing	14.09	14.17	564	567	40.0	29,307	29,474	2,080
Power plant operators, distributors, and								
dispatchers	33.83	33.67	1,353	1,347	40.0	70,367	70,034	2,080
Stationary engineers and	55.05	55.07	1,355	1,547	40.0	70,307	70,034	2,000
boiler operators	25.85	25.10	1,033	1,004	40.0	53,707	52,208	2,078
Water and liquid waste	25.05	25.10	1,055	1,001	10.0	55,707	52,200	2,070
treatment plant and								
system operators	20.12	18.49	805	740	40.0	41,840	38,459	2,080
Chemical processing machine						,		_,
setters, operators, and								
tenders	19.84	17.00	794	680	40.0	41,173	35,360	2,075
Chemical equipment								
operators and tenders	18.69	16.50	748	660	40.0	38,742	34,320	2,073
Separating, filtering,								
clarifying,								
precipitating, and still								
machine setters,								
operators, and tenders	21.83	26.38	873	1,055	40.0	45,401	54,870	2,080
Crushing, grinding, polishing,								
mixing, and blending					• • •			
workers	17.57	17.64	701	676	39.9	35,771	34,398	2,036
Grinding and polishing	1470	1470	500	500	40.0	20.007	20 (24	1.0.00
workers, hand	14.70	14.73	588	589	40.0	28,807	30,634	1,960
Mixing and blending								
machine setters,	10 65	10 75	744	750	20.0	38,669	39,000	2.072
operators, and tenders Cutting workers	18.65	18.75		750	39.9	· · ·		2,073
Cutting workers Cutting and slicing	15.02	15.24	601	610	40.0	29,469	31,699	1,962
machine setters,								
operators, and tenders	14.66	15.24	586	610	40.0	28,057	31,699	1,914
Inspectors, testers, sorters,	14.00	13.27	500	010	-U.U	20,037	51,077	1,717
samplers, and weighers	17.74	18.18	702	727	39.6	36,299	37,814	2,046
Packaging and filling	27.77	10.10			57.0	20,277	27,011	_,010
machine operators and								
tenders	14.95	14.43	597	577	40.0	31,068	30,004	2,078
						·		·

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued Painting workers	\$13.83	\$14.19	\$553	\$568	40.0	\$28,756	\$29,515	2,080
Coating, painting, and	\$15.65	φ14.1 <i>7</i>	\$555	¢308	40.0	\$20,750	\$29,313	2,080
spraying machine								
setters, operators, and								
tenders	13.54	12.00	542	480	40.0	28,160	24,960	2,080
Painting, coating, and								
decorating workers	14.80	14.80	592	592	40.0	30,774	30,784	2,080
Photographic process workers								
and processing machine	10.00	11.00	50.4		a a a			
operators	12.90	11.00	504	440	39.0	26,199	22,880	2,030
Miscellaneous production workers	12.84	11.50	514	460	40.0	26,657	23,768	2,076
Cleaning, washing, and	12.04	11.50	514	400	40.0	20,037	23,708	2,070
metal pickling								
equipment operators								
and tenders	15.60	16.78	624	671	40.0	32,438	34,902	2,080
Paper goods machine						,	,,	_,
setters, operators, and								
tenders	13.59	14.00	554	583	40.7	28,784	30,292	2,117
Helpersproduction								
workers	11.89	11.88	475	467	40.0	24,511	24,284	2,061
Transportation and material								
moving occupations	16.86	14.60	676	582	40.1	34,681	30,222	2,057
First-line	10.00	14.00	070	562	-10.1	54,001	50,222	2,037
supervisors/managers of								
helpers, laborers, and								
material movers, hand	25.02	20.45	1,075	800	43.0	55,921	41,600	2,235
First-line			,			,	, ,	
supervisors/managers of								
transportation and								
material-moving machine								
and vehicle operators	22.15	21.76	1,000	1,035	45.1	51,832	53,832	2,340
Aircraft pilots and flight		24.40	0.171	1 7 5 0	07.0	112.072	01.400	1 41 5
engineers	79.75	34.40	2,171	1,759	27.2	112,873	91,490	1,415
Airline pilots, copilots, and flight engineers	125.78	118.00	2,625	2,495	20.9	136,477	129,715	1,085
Bus drivers	125.78	118.00	2,625	2,495 576	20.9 38.4	34,106	27,663	1,085
Bus drivers, transit and	11.77	10.01		570	50.7	54,100	27,003	1,070
intercity	17.58	11.63	702	465	40.0	36,529	24,197	2,078
Bus drivers, school	19.39	18.75	657	576	33.9	28,297	27,663	1,459

See footnotes at end of table.

Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued Driver/sales workers and								
Driver/sales workers and truck drivers Driver/sales workers Truck drivers, heavy and	\$18.21 20.13	\$16.80 21.90	\$753 843	\$720 906	41.3 41.9	\$38,448 43,851	\$37,700 47,112	2,111 2,179
tractor-trailer Truck drivers, light or	18.81	17.00	795	733	42.2	40,066	38,208	2,130
delivery services Taxi drivers and chauffeurs Parking lot attendants	16.20 10.91 8.29	14.58 7.15 7.50	638 425 305	582 331 263	39.4 38.9 36.8	33,149 21,926 15,879	30,285 17,190 13,650	2,046 2,009 1,916
Crane and tower operators Dredge, excavating, and	22.63	22.05	905	882	40.0	47,060	45,864	2,080
loading machine operators Excavating and loading machine and dragline	17.37	16.00	695	640	40.0	36,133	33,280	2,080
operators Industrial truck and tractor	17.10	16.00	684	640	40.0	35,564	33,280	2,080
operators Laborers and material	17.34	17.25	693	690	40.0	35,603	35,880	2,054
movers, hand Cleaners of vehicles and	12.11	10.85	480	432	39.6	24,746	22,048	2,043
equipment Laborers and freight, stock, and material movers,	10.79	10.00	432	400	40.0	22,470	20,800	2,082
hand Machine feeders and	12.23	10.82	485	427	39.6	24,904	21,840	2,036
offbearers Packers and packagers,	16.49	13.61	639	552	38.7	33,183	28,704	2,013
hand Refuse and recyclable	11.44	11.70	452	468	39.5	23,496	24,336	2,055
material collectors	12.36	9.58	570	495	46.2	29,346	25,600	2,374

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 ³ Earnings are the straight-time hourly wages or salaries paid to employees.

⁵ Earnings are the straight-time hourly wages or salaries paid to employees.
 They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.
 The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
 ⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime. ⁵ Mean annual earnings are the straight-time annual wages or salaries paid to

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Full-time1 private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$22.71	\$18.00	\$890	\$710	39.2	\$45,878	\$36,623	2,020
Management occupations	47.52	39.81	1,894	1,592	39.9	98,358	82,801	2,070
General and operations								
managers	49.14	45.00	2,085	1,809	42.4	108,445	94,047	2,207
Advertising and promotions								
managers	30.92	31.09	1,191	1,244	38.5	61,929	64,676	2,003
Marketing and sales managers	49.75	47.39	1,987	1,896	40.0	103,346	98,575	2,077
Marketing managers	51.75	53.21	2,043	1,923	39.5	106,251	100,000	2,053
Sales managers	46.44	41.73	1,892	1,724	40.7	98,391	89,623	2,119
Public relations managers	67.75	82.65	2,539	3,306	37.5	132,006	171,902	1,948
Administrative services					• • •			• • • •
managers	28.98	29.51	1,135	1,180	39.2	59,039	61,377	2,037
Computer and information	17 0 0				2 0 7	101051	101.005	a a z a
systems managers	65.39	58.79	2,582	2,333	39.5	134,254	121,295	2,053
Financial managers	49.68	42.11	1,962	1,683	39.5	101,369	87,589	2,040
Human resources managers	37.53	32.17	1,464	1,213	39.0	76,149	63,054	2,029
Compensation and benefits	27.57	27.07	1 400	1.5.02	20.0	76.045	01.000	2 0 2 0
managers Industrial production	37.57	37.97	1,466	1,563	39.0	76,245	81,286	2,029
managers	44.40	41.80	1,778	1,672	40.0	92,387	86,944	2,081
Purchasing managers Transportation, storage, and	49.09	42.86	1,939	1,714	39.5	100,812	89,149	2,054
distribution managers	40.12	46.50	1,593	1,860	39.7	82,848	96,720	2,065
Education administrators	32.11	29.57	1,280	1,183	39.9	66,359	61,499	2,066
Education administrators,								
postsecondary	38.14	32.97	1,449	1,240	38.0	75,338	64,463	1,975
Engineering managers	47.33	41.35	1,899	1,680	40.1	98,772	87,360	2,087
Food service managers	34.66	38.46	1,428	1,538	41.2	74,244	80,001	2,142
Medical and health services								4
managers	42.55	36.12	1,629	1,445	38.3	84,697	75,130	1,990
Property, real estate, and								
community association	07.05	25.00	1.0.00	1.000	20 5		53 000	0.054
managers	27.05	25.00	1,068	1,000	39.5	55,554	52,000	2,054
Social and community service	20.04	24.04	1.074	001	20.2	55.940	15 200	1.002
managers	28.04	24.04	1,074	881	38.3	55,849	45,809	1,992
Business and financial								
operations occupations	31.02	27.64	1,220	1,081	39.3	63,460	56,233	2,046
Buyers and purchasing agents	27.34	26.40	1,077	1,056	39.4	55,991	54,910	2,048
Wholesale and retail								
buyers, except farm								
products	28.43	26.44	1,090	1,058	38.3	56,668	54,995	1,993

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued Purchasing agents, except wholesale, retail, and								
farm products Claims adjusters, appraisers,	\$25.60	\$25.18	\$1,029	\$1,018	40.2	\$53,522	\$52,913	2,091
examiners, and investigators Claims adjusters,	26.48	25.61	1,020	961	38.5	53,065	49,947	2,004
examiners, and investigators Cost estimators Human resources, training,	26.41 32.92	24.79 33.72	1,016 1,317	961 1,349	38.5 40.0	52,857 68,475	49,947 70,138	2,001 2,080
and labor relations specialists Employment, recruitment,	26.72	24.18	1,039	888	38.9	54,014	46,192	2,021
and placement specialists Compensation, benefits,	26.91	22.95	1,059	876	39.4	55,073	45,552	2,047
and job analysis specialists Training and development	27.30	27.79	1,041	995	38.1	54,119	51,750	1,983
specialists Logisticians Management analysts	31.12 28.90 32.30	31.09 30.81 28.69	1,233 1,142 1,285	1,244 1,232 1,124	39.6 39.5 39.8	64,098 59,361 66,839	64,667 64,076 58,459	2,060 2,054 2,069
Accountants and auditors Credit analysts	31.10 26.03	30.06 23.64	1,212 999	1,154 945	39.0 38.4	63,018 51,967	60,000 49,119	2,026 1,996
Financial analysts and advisors Financial analysts Personal financial advisors	46.71 46.91 60.34	34.61 35.00 27.82	1,812 1,852 2,400	1,385 1,400 1,113	38.8 39.5 39.8	94,238 96,321 124,780	71,995 72,794 57,870	2,017 2,053 2,068
Insurance underwriters Loan counselors and officers Loan officers	34.52 33.43 33.71	31.33 23.75 23.75	1,254 1,286 1,297	1,097 950 950	36.3 38.5 38.5	65,204 66,854 67,440	57,024 49,400 49,400	1,889 2,000 2,001
Computer and mathematical								
science occupations Computer programmers Computer software engineers	37.78 36.24 44.44	36.59 34.19 42.05	1,488 1,441 1,760	1,435 1,368 1,677	39.4 39.8 39.6	77,355 74,924 91,519	74,620 71,115 87,196	2,048 2,068 2,059
Computer software engineers, applications	45.60	41.92	1,801	1,677	39.5	93,643	87,196	2,054

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³	Weekly ⁴				Annual ⁵			
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours		
Computer and mathematical science occupations –Continued Computer software										
engineers, systems software Computer support specialists	\$43.34 30.24	\$42.42 25.12	\$1,721 1,167	\$1,678 945	39.7 38.6	\$89,493 60,666	\$87,254 49,146	2,065 2,006		
Computer systems analysts Database administrators Network and computer	37.45 31.87	36.87 32.31	1,486 1,199	1,442 1,292	39.7 37.6	77,291 62,349	75,005 67,205	2,064 1,957		
systems administrators Network systems and data	34.11	32.86	1,336	1,243	39.2	69,455	64,646	2,036		
communications analysts Operations research analysts	53.18 31.84	48.51 25.30	2,094 1,251	1,940 1,012	39.4 39.3	108,880 65,075	100,897 52,624	2,047 2,044		
Architecture and engineering occupations	33.57	31.87	1,342	1,297	40.0	69,802	67,465	2,079		
Engineers Civil engineers Electrical and electronics	38.71 29.71	37.63 30.05	1,556 1,250	1,297 1,520 1,240	40.2 42.1	80,893 65,023	79,050 64,480	2,090 2,189		
engineers Electrical engineers	39.34 40.17	38.75 39.57	1,574 1,607	1,550 1,583	40.0 40.0	81,836 83,561	80,600 82,306	2,080 2,080		
Electronics engineers, except computer Industrial engineers,	35.78	34.62	1,431	1,385	40.0	74,425	71,999	2,080		
including health and safety Industrial engineers	34.50 34.50	32.76 32.76	1,380 1,380	1,310 1,310	40.0 40.0	71,770 71,770	68,141 68,141	2,080 2,080		
Materials engineers Mechanical engineers Drafters	31.32 34.22 26.09	27.80 34.25 28.57	1,368 1,381 1,030	1,390 1,370 1,143	43.7 40.4 39.5	71,150 71,783 53,582	72,280 71,240 59,428	2,272 2,098 2,054		
Architectural and civil drafters Electrical and electronics	27.65	28.57	1,106	1,143	40.0	57,520	59,428	2,080		
drafters Engineering technicians,	22.75	22.34	910	894	40.0	47,320	46,465	2,080		
except drafters Electrical and electronic engineering technicians	26.72 28.77	28.31 28.56	1,067 1,150	1,132	39.9 40.0	55,458 59,780	58,881 59,405	2,075 2,078		
Mechanical engineering technicians	28.77	28.30	1,150	1,142 1,132	40.0	57,064	59,405	2,078		

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life physical and social								
Life, physical, and social science occupations	\$30.55	\$27.77	\$1,187	\$1,087	38.9	\$61,523	\$56,514	2,014
Life scientists	38.88	41.00	1,476	1,582	38.0	76,762	82,270	1,975
Biological scientists	37.56	39.21	1,408	1,467	37.5	73,194	76,258	1,949
Medical scientists	40.55	42.09	1,553	1,654	38.3	80,744	86,000	1,991
Physical scientists	30.32	28.85	1,186	1,124	39.1	61,675	58,448	2,034
Market and survey			·	,		,	,	
researchers	23.44	22.50	908	900	38.7	47,216	46,800	2,014
Market research analysts	23.44	22.50	908	900	38.7	47,216	46,800	2,014
Psychologists	37.20	28.46	1,451	1,080	39.0	68,310	58,750	1,836
Clinical, counseling, and								
school psychologists	37.20	28.46	1,451	1,080	39.0	68,310	58,750	1,836
Chemical technicians	28.64	26.99	1,125	1,080	39.3	58,436	56,139	2,041
Miscellaneous life, physical,								
and social science								
technicians	19.10	17.35	746	694	39.1	38,801	36,086	2,031
a								
Community and social	10.00	17.55	740	(07	27.0	20 (17	25 (00	1.062
services occupations	19.68	17.55	746	687 687	37.9 38.4	38,617	35,699	1,962
Counselors	19.57	17.22	752	687	38.4	38,752	35,699	1,980
Substance abuse and behavioral disorder								
counselors	17.38	17.59	683	704	39.3	35,512	36,589	2,043
Educational, vocational,	17.50	17.39	005	704	59.5	55,512	50,509	2,043
and school counselors	24.02	20.33	879	760	36.6	44,583	39,499	1,856
Mental health counselors	20.08	19.23	792	769	39.4	41,173	39,998	2,051
Social workers	22.32	21.17	825	749	36.9	42,742	38,639	1,915
Child, family, and school	22.52	21.17	025	/ 12	50.7	12,712	50,057	1,915
social workers	20.84	20.32	743	716	35.7	38,182	37,235	1,832
Medical and public health						,	,	, -
social workers	27.60	28.77	1,019	1,036	36.9	52,992	53,880	1,920
Mental health and								
substance abuse social								
workers	19.75	17.14	744	685	37.7	38,682	35,641	1,959
Miscellaneous community								
and social service								
specialists	16.85	15.31	647	613	38.4	33,620	31,851	1,996
Social and human service								
assistants	13.82	12.98	533	515	38.6	27,741	26,790	2,007
Legal occupations	43.97	34.38	1,722	1,375	39.2	89,303	71,500	2,031
Lawyers	58.82	48.08	2,345	2,212	39.9	121,920	115,001	2,073
Paralegals and legal assistants	21.44	19.23	816	779	38.1	42,432	40,498	1,979

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and								
library occupations	\$30.81	\$23.56	\$1,127	\$838	36.6	\$49,319	\$38,548	1,601
Postsecondary teachers	52.99	44.08	1,998	1,783	37.7	81,062	70,757	1,530
Business teachers,						-		
postsecondary	68.51	68.19	2,484	2,444	36.3	88,212	86,280	1,288
Math and computer	1.0.00							
teachers, postsecondary	43.99	37.42	1,577	1,401	35.9	62,243	61,197	1,415
Computer science								
teachers, postsecondary	33.69	32.44	1,179	973	35.0	47,667	42,814	1,415
Mathematical science	55.07	52.77	1,177	715	55.0	+7,007	72,017	1,715
teachers,								
postsecondary	56.75	56.31	2,097	2,109	36.9	80,307	80,151	1,415
Life sciences teachers,								
postsecondary	53.37	43.55	2,203	1,960	41.3	104,905	101,905	1,966
Physical sciences teachers,	FO 10							
postsecondary	58.60	55.76	2,105	2,045	35.9	76,156	68,178	1,300
Chemistry teachers, postsecondary	55.74	55.76	1,994	1,952	35.8	68,688	62,128	1,232
Social sciences teachers,	55.74	35.70	1,554	1,952	55.8	00,000	02,120	1,232
postsecondary	56.98	56.39	2,093	2,059	36.7	75,023	71,727	1,317
Psychology teachers,			_,	_,			,	-,
postsecondary	55.20	55.75	1,990	2,055	36.0	73,081	68,858	1,324
Health teachers,								
postsecondary	66.43	61.36	2,474	2,188	37.2	97,746	79,892	1,471
Health specialties								
teachers,	71.62	65.79	2616	2 2 2 2	36.9	102,502	81,505	1 421
postsecondary Arts, communications, and	/1.02	03.79	2,646	2,323	50.9	102,302	81,505	1,431
humanities teachers,								
postsecondary	48.43	45.87	1,800	1,698	37.2	71,038	66,739	1,467
English language and								
literature teachers,								
postsecondary	51.45	47.64	1,852	1,727	36.0	75,320	70,784	1,464
Philosophy and religion								
teachers, postsecondary	57.63	52.77	2,006	1,758	34.8	80,701	76,969	1,400
Miscellaneous	57.05	52.11	2,000	1,750	54.0	00,701	70,909	1,400
postsecondary teachers	38.97	33.33	1,517	1,341	38.9	70,017	61,154	1,797
Primary, secondary, and			,	,			. ,	7 · * *
special education school								
teachers	25.45	23.26	893	838	35.1	37,247	36,292	1,463

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Preschool and kindergarten teachers Preschool teachers, except special	\$20.80	\$16.75	\$683	\$680	32.8	\$31,765	\$36,172	1,527
education Elementary and middle	21.29	17.00	690	731	32.4	32,443	36,292	1,524
school teachers Elementary school teachers, except	23.47	22.49	884	814	37.7	34,662	34,191	1,477
special education Secondary school teachers Secondary school teachers, except	24.01 42.74	23.26 48.41	900 1,461	814 1,694	37.5 34.2	35,131 54,739	34,191 59,500	1,463 1,281
special and vocational education Special education teachers Other teachers and instructors Librarians Teacher assistants	42.74 31.09 32.44 31.00 10.99	48.41 24.79 21.91 22.71 10.35	1,461 1,114 1,149 1,112 422	1,694 930 780 831 414	34.2 35.8 35.4 35.9 38.4	54,739 44,538 46,364 56,277 21,257	59,500 40,904 35,517 41,766 21,424	1,281 1,432 1,429 1,815 1,933
Arts, design, entertainment, sports, and media								
occupations	34.87	27.20	1,355	1,068	38.9	68,303	49,705	1,959
Artists and related workers	27.64	27.35	1,097	1,094	39.7	57,055	56,882	2,064
Designers Graphic designers Actors, producers, and	28.33 23.93	23.95 19.23	1,109 914	913 769	39.1 38.2	57,672 47,523	47,501 40,000	2,036 1,986
directors Producers and directors	81.43 81.43	83.60 83.60	3,210 3,210	2,926 2,926	39.4 39.4	166,929 166,929	152,143 152,143	2,050 2,050
Athletes, coaches, umpires, and related workers	21.36	19.39	819	776	38.3	39,234	40,335	1,836
Coaches and scouts	21.30	19.39	819	776	38.3	39,234	40,335	1,836
Public relations specialists	38.00	31.04	1,402	1,725	36.9	72,927	89,713	1,919
Writers and editors	28.36	24.73	1,097	945	38.7	57,052	49,117	2,012
Editors	30.91	23.61	1,174	934	38.0	61,074	48,556	1,976
Broadcast and sound engineering technicians	22.22	24.52	1 07 4	1 201	20 5	<i>cc</i> 2 <i>c</i> c	71.014	0.077
and radio operators	32.22	34.53	1,274	1,381	39.6	66,269	71,814	2,057

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations	\$32.20	\$28.77	\$1.226	\$1,104	38.4	\$61.146	\$56 697	1,992
Pharmacists	\$52.20 47.08	48.21	\$1,236 1,847	\$1,104 1,869	38.4 39.2	\$64,146 96,045	\$56,687 97,213	2,040
Physicians and surgeons	57.28	65.90	2,205	2,471	39.2	114,669	128,511	2,040
Family and general	57.20	05.90	2,205	2,471	50.5	114,009	120,311	2,002
practitioners	60.93	65.90	2,325	2,471	38.2	120,923	128,511	1,985
Internists, general	63.32	67.53	2,323	2,532	37.6	123,676	131,689	1,953
Registered nurses	33.56	33.26	1,283	1,255	38.2	66,697	65,239	1,988
Therapists	29.37	30.15	1,128	1,154	38.4	56,879	56,252	1,936
Physical therapists	33.34	33.76	1,285	1,266	38.5	64,924	61,984	1,948
Recreational therapists	16.31	15.81	628	632	38.5	32,659	32,885	2,003
Respiratory therapists	26.11	26.79	1,030	1,072	39.4	53,541	55,723	2,051
Clinical laboratory			-,	-,				_,
technologists and								
technicians	20.22	20.36	791	798	39.1	41,120	41,496	2,034
Medical and clinical						,	,	,
laboratory technologists	23.70	24.43	929	973	39.2	48,298	50,586	2,038
Medical and clinical								
laboratory technicians	18.14	17.17	709	685	39.1	36,855	35,630	2,032
Dental hygienists	31.96	32.00	1,028	1,020	32.2	53,473	53,040	1,673
Diagnostic related								
technologists and								
technicians	24.41	24.96	942	938	38.6	48,970	48,794	2,006
Cardiovascular								
technologists and								
technicians	14.33	13.10	557	524	38.9	28,988	27,248	2,023
Radiologic technologists								
and technicians	24.27	24.10	943	943	38.9	49,050	49,046	2,021
Emergency medical								
technicians and	22 5 0		0.60	0.51	a o a			1.005
paramedics	22.58	22.69	863	851	38.2	44,877	44,253	1,987
Health diagnosing and								
treating practitioner	17.00	16.02	(70)	(72)	20.0	24.045	25.000	2 0 4 0
support technicians	17.08	16.83	670	673	39.2	34,845	35,006	2,040
Pharmacy technicians	14.81	15.45	592	618	40.0	30,783	32,136	2,078
Licensed practical and licensed vocational nurses	19.70	18.82	751	739	38.1	20.059	38,418	1,983
Medical records and health	19.70	10.02	/31	/ 39	30.1	39,058	30,410	1,900
information technicians	16.98	16.17	669	608	39.4	34,768	31,637	2,047
Miscellaneous health	10.90	10.17	009	000	57.4	54,700	51,057	2,047
technologists and								
technicians	16.56	17.00	654	680	39.5	34,032	35,360	2,055
	10.00				22.0	2 .,052	22,200	_,000

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support								
occupations	\$12.90	\$11.89	\$483	\$459	37.5	\$25,123	\$23,885	1,948
Nursing, psychiatric, and								
home health aides	11.98	11.48	454	446	37.9	23,611	23,192	1,971
Home health aides	10.65	10.02	394	396	37.0	20,469	20,592	1,922
Nursing aides, orderlies,								
and attendants	12.84	12.17	494	480	38.5	25,707	24,939	2,003
Psychiatric aides	11.72	10.70	447	426	38.1	23,237	22,131	1,982
Physical therapist assistants								
and aides	12.17	11.00	450	467	37.0	23,411	24,278	1,924
Physical therapist aides	11.52	10.45	425	462	36.9	22,107	24,045	1,918
Miscellaneous healthcare	15.17	14.01		520	064	20 710	27.040	1 000
support occupations	15.17	14.91	552	520	36.4	28,719	27,040	1,893
Dental assistants	16.24	15.56	527	480	32.4	27,392	24,960	1,687
Medical assistants Medical equipment	15.15	13.41	567	590	37.4	29,483	30,701	1,946
preparers	16.59	18.94	664	758	40.0	34,507	39,395	2,080
Medical transcriptionists	14.84	13.13	577	525	38.9	29,992	27,306	2,020
Protective service occupations	13.61	11.39	532	440	39.1	27,297	22,880	2,006
Security guards and gaming surveillance officers	11.10	10.00	127	400	20.2	22 722	20,000	2.045
	11.12 11.12	10.00	437 437	400 400	39.3 39.3	22,732 22,730	20,800	2,045
Security guards	11.12	10.00	437	400	39.3	22,750	20,800	2,045
Food preparation and serving								
related occupations	10.09	9.00	391	340	38.8	20,211	17,680	2,004
First-line								
supervisors/managers,								
food preparation and	17.54	1			40.0			
serving workers	17.56	17.91	759	750	43.2	39,344	39,000	2,240
Chefs and head cooks	18.99	18.80	842	908	44.3	43,767	47,207	2,305
First-line								
supervisors/managers of food preparation and								
serving workers	17.40	17.40	751	750	43.1	38,867	39,000	2,233
Cooks	17.40	17.40	452	428	43.1 38.8	23,382		2,233
Cooks, institution and	11.05	11.00	432	420	30.0	23,362	22,277	2,011
cafeteria	12.63	12.00	498	480	39.4	25,883	24,960	2,049
Cooks, restaurant	12.03	12.00	449	430	39.4	23,883	24,900	1,983
Cooks, restaurant	9.54	10.00	380	420	39.9	19,771	20,800	2,073
Food preparation workers	11.23	10.00	435	390	38.7	22,399	19,760	1,994
Food service, tipped	5.93	4.90	220	184	37.2	11,280	9,568	1,902
Bartenders	6.19	5.00	214	200	34.6	11,050	10,400	1,784
						,,	.,	, . . .

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued								
Waiters and waitresses Dining room and cafeteria attendants and	\$5.67	\$4.70	\$211	\$184	37.2	\$10,769	\$9,568	1,898
bartender helpers Fast food and counter	6.66	7.15	259	263	38.9	13,372	13,650	2,008
workers Combined food preparation and serving workers,	9.28	8.70	352	333	38.0	18,328	17,308	1,974
including fast food Counter attendants, cafeteria, food concession, and coffee	9.59	9.99	363	360	37.8	18,859	18,720	1,966
shop	8.81	7.50	337	290	38.2	17,516	15,080	1,987
Food servers, nonrestaurant	11.50	10.75	441	422	38.3	22,933	21,923	1,994
Dishwashers Hosts and hostesses, restaurant, lounge, and coffee shop	8.36 10.79	8.05 9.40	329 425	322 376	39.3 39.4	17,082 22,125	16,750 19,544	2,043 2,050
Building and grounds cleaning	10177	,			0,111	,0	19,011	2,000
and maintenance								
occupations First-line	14.73	13.98	584	556	39.7	29,688	28,330	2,015
supervisors/managers, building and grounds cleaning and maintenance								
workers First-line supervisors/managers	25.48	21.03	1,026	841	40.3	53,374	43,742	2,095
of housekeeping and								
janitorial workers	20.54	21.03	823	841	40.1	42,809	43,742	2,084
Building cleaning workers Janitors and cleaners, except maids and	14.01	13.50	554	536	39.6	28,544	27,726	2,037
housekeeping cleaners	14.25	13.70	566	548	39.7	29,139	28,080	2,044
Maids and housekeeping		10 -0		100	<u> </u>			1.007
cleaners Grounds maintenance	11.51	10.50	446	420	38.7	22,883	21,840	1,987
workers	12.21	11.00	486	440	39.8	21,263	18,525	1,742

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued Landscaping and groundskeeping workers	\$11.47	\$11.00	\$457	\$440	39.8	\$19,699	\$18,525	1,718
Personal care and service								
occupations First-line	13.39	10.00	493	402	36.8	25,315	20,898	1,890
supervisors/managers of gaming workers Gaming supervisors Slot key persons First-line	15.95 23.72 13.34	14.52 24.32 12.30	638 949 534	581 973 492	40.0 40.0 40.0	33,166 49,333 27,757	30,202 50,575 25,584	2,080 2,080 2,080
supervisors/managers of personal service workers Gaming services workers	21.74 7.37	20.63 7.85	865 295	825 314	39.8 40.0	44,974 15,329	42,900 16,328	2,069 2,080
Gaming dealers Baggage porters, bellhops,	7.37	7.85	295	314	40.0	15,329	16,328	2,080
and concierges Child care workers Personal and home care aides	12.40 11.19 9.29	9.50 10.90 9.90	487 429 353	380 416 356	39.3 38.3 38.0	25,311 21,804 18,376	19,760 21,640 18,533	2,041 1,948 1,977
Recreation and fitness workers	13.07	12.31	536	492	41.0	22,648	25,168	1,733
Recreation workers	12.55	12.10	518	484	41.3	20,904	24,960	1,666
Sales and related occupations First-line	21.89	15.44	868	600	39.6	45,008	31,200	2,056
supervisors/managers, sales workers First-line	21.50	18.20	889	750	41.3	46,222	39,001	2,150
supervisors/managers of retail sales workers First-line supervisors/managers	18.67	16.82	779	688	41.7	40,491	35,797	2,169
of non-retail sales workers	31.26	26.24	1,254	1,050	40.1	65,186	54,579	2,085
Retail sales workers	13.49	11.50	534	450	39.6	27,647	23,375	2,085
Cashiers, all workers	10.00	9.35	390	368	38.9	20,253	19,142	2,024
Cashiers Counter and rental clerks	9.98	9.28	389	368	38.9	20,200	19,142	2,024
and parts salespersons	13.50	12.00	552	485	40.9	28,321	25,199	2,098

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Counter and rental clerks	\$11.84 15.20	\$12.00	\$485 621	\$450	41.0	\$24,548	\$23,400	2,074
Parts salespersons	15.20	13.50 12.73	607	519 473	40.8 39.7	32,272 31,377	26,971 24,544	2,123 2,055
Retail salespersons Advertising sales agents	20.75	12.75	801	624	39.7	41,627	32,447	2,033
Insurance sales agents	20.73 30.54	22.60		904	40.3	63,970	47,000	2,008 2,094
Securities, commodities, and	50.54	22.00	1,230	904	40.5	03,970	47,000	2,094
financial services sales								
	49.77	34.36	1,952	1,366	39.2	101,503	71,040	2,039
agents Sales representatives, wholesale and	49.77	54.50	1,952	1,500	39.2	101,505	/1,040	2,039
manufacturing	34.04	31.25	1,358	1,269	39.9	70,487	65,998	2,071
Sales representatives, wholesale and manufacturing, technical and scientific								
products Sales representatives, wholesale and manufacturing, except technical and scientific	35.91	31.73	1,424	1,269	39.6	74,041	65,998	2,062
products	33.45	29.78	1,337	1,207	40.0	69,372	62,404	2,074
Sales engineers	31.13	33.07	1,348	1,346	43.3	70,078	69,992	2,251
Miscellaneous sales and	51.15	55.07	1,540	1,540	чэ.э	10,070	0,,,,2	2,231
related workers	21.37	15.54	833	621	39.0	43,313	32,315	2,026
Telated workers	21.57	15.54	055	021	57.0	+3,315	52,515	2,020
Office and administrative								
support occupations First-line supervisors/managers of	16.92	15.98	656	615	38.7	34,027	31,996	2,011
office and administrative support workers	24.02	22.43	930	853	38.7	48,349	44,348	2,013
Switchboard operators, including answering								
service	15.74	17.38	597	652	37.9	31,020	33,883	1,970
Financial clerks	15.47	14.75	605	580	39.1	31,462	30,202	2,033
Bill and account collectors	16.21	14.47	648	579	40.0	33,676	30,093	2,077
Billing and posting clerks								
and machine operators Bookkeeping, accounting,	15.63	15.00	605	600	38.7	31,458	31,200	2,012
and auditing clerks	16.93	16.20	658	627	38.9	34,217	32,602	2,022

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued Payroll and timekeeping								
clerks Procurement clerks Tellers	\$17.11 16.61 11.85	\$15.65 16.43 11.25	\$677 665 466	\$622 657 442	39.5 40.0 39.4	\$35,183 34,556 24,251	\$32,325 34,176 23,005	2,057 2,080 2,047
Brokerage clerks Credit authorizers, checkers, and clerks Customer service	22.73 17.95	20.44 15.54	855 718	773 622	37.6 40.0	44,442 37,327	40,199 32,323	1,955 2,080
representatives File clerks Hotel, motel, and resort desk	16.72 12.13	15.38 12.03	657 476	613 484	39.3 39.3	34,012 24,767	31,708 25,147	2,035 2,042
clerks Interviewers, except eligibility and loan	10.42 16.38	11.00 17.07	417 605	440 614 400	40.0 36.9	21,683 31,447	22,880 31,939 25,505	2,080 1,920
Library assistants, clerical Loan interviewers and clerks Order clerks Human resources assistants,	13.69 16.65 13.19	14.01 15.94 12.00	515 651 527	490 635 480	37.6 39.1 40.0	26,674 33,843 27,125	25,505 33,010 24,960	1,948 2,032 2,056
except payroll and timekeeping Receptionists and information	19.05	19.43	747	718	39.2	38,839	37,342	2,039
clerks Reservation and transportation ticket	13.87	13.00	533	495	38.4	27,501	25,717	1,983
agents and travel clerks Couriers and messengers Dispatchers Dispatchers, except police,	16.46 10.85 21.94	17.54 10.99 19.27	653 402 869	702 385 762	39.6 37.0 39.6	33,934 20,894 45,193	36,481 20,000 39,603	2,061 1,926 2,060
fire, and ambulance Production, planning, and expediting clerks	22.07 18.98	19.20 18.13	874 747	762 715	39.6 39.3	45,425 38,833	39,603 37,170	2,058 2,046
Shipping, receiving, and traffic clerks Stock clerks and order fillers Weighers, measurers,	12.61 12.41	11.62 12.00	502 489	464 480	39.8 39.4	26,114 25,422	24,128 24,960	2,070 2,049
checkers, and samplers, recordkeeping Secretaries and administrative	17.91	14.23	716	569	40.0	37,254	29,600	2,080
assistants	20.71	19.23	790	752	38.1	41,093	39,096	1,984

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Executive secretaries and administrative								
assistants Legal secretaries	\$23.00 25.92	\$21.84 27.47	\$874 966	\$858 986	38.0 37.3	\$45,462 50,255	\$44,622 51,249	1,977 1,939
Medical secretaries Secretaries, except legal,	15.56	16.77	587	666	37.7	30,518	34,607	1,961
medical, and executive Computer operators	17.74 21.24	16.94 19.46	688 847	660 778	38.8 39.9	35,758 44,066	34,332 40,477	2,015 2,075
Data entry and information processing workers	14.03	11.00	524	402	37.3	27,222	20,904	1,940
Data entry keyers Word processors and	12.61	11.00	472	400	37.4	24,528	20,781	1,944
typists Insurance claims and policy	24.57	34.09	902	1,193	36.7	46,909	62,046	1,909
processing clerks Mail clerks and mail machine operators, except postal	17.28	16.19	663	615	38.4	34,499	31,984	1,997
Office clerks, general Office machine operators,	12.63 15.63	12.33 15.43	490 601	493 586	38.8 38.5	25,470 31,130	25,646 30,472	2,017 1,992
except computer	12.94	11.67	500	438	38.6	25,983	22,757	2,009
Construction and extraction occupations First-line supervisors/managers of	25.88	23.40	1,023	936	39.5	52,523	47,840	2,030
construction trades and extraction workers	34.05	31.35	1,326	1,254	38.9	68,950	65,208	2,025
Brickmasons, blockmasons, and stonemasons Brickmasons and	31.37	28.50	1,254	1,140	40.0	62,199	59,280	1,983
blockmasons and Carpenters	31.37 21.90	28.50 22.00	1,254 870	1,140 880	40.0 39.7	62,199 45,227	59,280 45,760	1,983 2,065
Construction laborers Construction equipment	21.02	20.00	841	800	40.0	40,704	33,110	1,936
operators Operating engineers and other construction	27.50	26.32	1,100	1,053	40.0	57,205	54,746	2,080
equipment operators Electricians	28.55 31.07	33.47 28.50	1,142 1,193	1,339 1,153	40.0 38.4	59,391 62,051	69,618 59,964	2,080 1,997

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Pipelayers, plumbers,								
pipefitters, and steamfitters Plumbers, pipefitters, and	\$31.16	\$30.78	\$1,236	\$1,171	39.7	\$64,263	\$60,902	2,062
steamfitters Roofers	31.49 20.54	32.34 19.00	1,248 799	1,291 760	39.6 38.9	64,900 37,977	67,142 31,160	2,061 1,849
Sheet metal workers	20.42 12.20	17.05 11.04	801 488	670 442	39.2 40.0	41,535 25,377	34,840 22,959	2,034 2,080
inspectors Miscellaneous construction	20.66	21.55	826	862	40.0	42,965	44,824	2,080
and related workers	23.76	23.25	944	930	39.7	48,274	47,840	2,032
Installation, maintenance, and repair occupations First-line supervisors/managers of	21.49	20.00	858	800	39.9	44,597	41,600	2,075
mechanics, installers, and repairers Radio and	29.32	24.80	1,181	1,026	40.3	61,386	53,373	2,093
telecommunications equipment installers and repairers Telecommunications	30.76	32.98	1,230	1,319	40.0	63,977	68,590	2,080
equipment installers and repairers, except line installers Miscellaneous electrical and electronic equipment	30.76	32.98	1,230	1,319	40.0	63,977	68,590	2,080
mechanics, installers, and repairers Security and fire alarm	16.89	17.00	674	680	39.9	35,044	35,360	2,075
systems installers Aircraft mechanics and	20.91	21.47	831	828	39.8	43,229	43,056	2,067
service technicians Automotive technicians and	26.17	27.15	1,047	1,086	40.0	54,431	56,472	2,080
repairers Automotive body and	18.03	16.00	721	640	40.0	37,487	33,280	2,080
related repairers	14.61	13.30	583	532	39.9	30,320	27,672	2,076

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Automotive service								
technicians and	\$20.54	\$19.00	\$823	\$760	40.0	\$10 771	\$39,520	2,082
mechanics Bus and truck mechanics and	\$20.34	\$19.00	\$025	\$700	40.0	\$42,774	\$39,320	2,082
diesel engine specialists	21.26	19.50	850	780	40.0	44,223	40,560	2,080
Heavy vehicle and mobile						, -	- ,	,
equipment service								
technicians and mechanics	19.31	20.25	799	810	41.4	41,544	42,128	2,151
Mobile heavy equipment	19.31	20.23	/99	010	41.4	41,344	42,120	2,131
mechanics, except								
engines	21.71	21.50	869	860	40.0	45,162	44,720	2,080
Control and valve installers								
and repairers	27.38	24.94	1,095	998	40.0	56,953	51,875	2,080
Control and valve installers								
and repairers, except mechanical door	31.56	34.48	1,262	1,379	40.0	65,647	71,718	2,080
Heating, air conditioning, and	51.50	51.10	1,202	1,575	10.0	05,017	/1,/10	2,000
refrigeration mechanics								
and installers	21.36	20.00	854	800	40.0	44,434	41,600	2,080
Home appliance repairers Industrial machinery	20.24	17.50	810	700	40.0	42,100	36,400	2,080
installation, repair, and								
maintenance workers	19.67	18.77	785	751	39.9	40,713	38,834	2,070
Industrial machinery						,	, ,	
mechanics	20.93	19.60	845	784	40.4	43,959	40,768	2,100
Maintenance and repair	10.00	10.21	751	7.0	20.7	20.014	20.001	0.051
workers, general	18.92	19.31	751	762	39.7	38,814	38,081	2,051
Maintenance workers, machinery	18.67	17.47	747	699	40.0	38,758	36,121	2,076
Millwrights	25.34	25.25	1,009	997	40.0 39.8	52,453	51,866	2,070
Line installers and repairers	31.21	31.68	1,248	1,267	40.0	64,915	65,884	2,080
Electrical power-line	51.21	51.00	1,210	1,207	10.0	01,915	00,001	2,000
installers and repairers	33.35	34.64	1,334	1,386	40.0	69,363	72,051	2,080
Telecommunications line								
installers and repairers	28.44	29.24	1,138	1,169	40.0	59,153	60,813	2,080
Precision instrument and		4.5			4.5 -			
equipment repairers	20.60	18.52	824	741	40.0	42,852	38,522	2,080

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued Miscellaneous installation,								
maintenance, and repair workers Helpersinstallation, maintenance, and repair	\$18.06	\$17.86	\$707	\$714	39.1	\$36,745	\$37,140	2,034
workers	15.16	16.80	606	672	40.0	31,530	34,944	2,080
Production occupations First-line	15.76	14.80	626	591	39.8	32,491	30,680	2,062
supervisors/managers of production and operating workers Electrical, electronics, and	23.09	23.11	923	942	40.0	48,000	49,001	2,079
electromechanical assemblers	15.10	14.72	603	588	39.9	31,347	30,555	2,076
Electrical and electronic equipment assemblers Electromechanical	14.62	14.30	585	572	40.0	30,415	29,734	2,080
equipment assemblers Structural metal fabricators	15.48	15.00	617	600	39.9	32,091	31,200	2,073
and fitters Miscellaneous assemblers and	13.99	15.00	560	600	40.0	29,099	31,200	2,080
fabricators Team assemblers	12.36 14.14	11.29 14.24	490 566	451 570	39.6 40.0	25,427 29,254	23,473 29,619	2,057 2,069
Bakers Butchers and other meat, poultry, and fish	20.36	14.65	801	581	39.3	41,653	30,225	2,009
processing workers Butchers and meat cutters Miscellaneous food	17.53 18.54	17.38 17.46	696 733	695 698	39.7 39.6	36,213 38,132	36,157 36,315	2,066 2,057
processing workers Food batchmakers	14.20 14.87	15.15 14.88	557 577	595 595	39.3 38.8	28,985 29,985	30,944 30,944	2,042 2,016
Computer control programmers and operators Computer-controlled	17.49	17.72	700	709	40.0	36,341	36,858	2,077
machine tool operators, metal and plastic	16.77	16.50	671	660	40.0	34,831	34,320	2,077

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued Forming machine setters, operators, and tenders,								
metal and plastic Extruding and drawing machine setters, operators, and tenders,	\$15.10	\$14.79	\$604	\$592	40.0	\$31,409	\$30,763	2,080
metal and plastic Rolling machine setters, operators, and tenders,	16.70	17.25	668	690	40.0	34,732	35,880	2,080
metal and plastic Machine tool cutting setters, operators, and tenders,	16.02	12.34	641	494	40.0	33,320	25,667	2,080
Cutting, punching, and press machine setters,	16.18	15.25	643	609	39.8	33,442	31,658	2,067
operators, and tenders, metal and plastic Drilling and boring machine tool setters, operators, and tenders,	15.48	15.00	611	583	39.5	31,774	30,328	2,053
metal and plastic Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders,	16.78	16.45	671	658	40.0	34,912	34,216	2,080
metal and plastic Machinists	15.87 20.37	15.00 19.27	635 813	600 771	40.0 39.9	32,974 42,295	31,200 40,084	2,078 2,076
Metal furnace and kiln operators and tenders Metal-refining furnace	17.96	17.10	712	684	39.7	36,977	35,568	2,059
operators and tenders Molders and molding machine setters, operators, and tenders,	18.93	17.38	748	695	39.5	38,795	36,150	2,049
Molding, coremaking, and casting machine setters, operators, and tenders,	14.43	12.80	577	512	40.0	29,976	26,620	2,078
metal and plastic	13.70	11.76	548	471	40.0	28,461	24,469	2,078

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued Multiple machine tool setters,								
operators, and tenders, metal and plastic Tool and die makers	\$15.85 24.52	\$13.90 25.15	\$631 973	\$556 1,005	39.8 39.7	\$32,646 50,600	\$26,364 52,250	2,060 2,064
Welding, soldering, and brazing workers	16.66	15.50	666	620	40.0	34,609	32,240	2,078
Welders, cutters, solderers, and brazers Welding, soldering, and	16.61	15.50	664	620	40.0	34,520	32,240	2,078
brazing machine setters, operators, and tenders	17.32	13.55	693	542	40.0	36,027	28,184	2,080
Miscellaneous metalworkers and plastic workers Heat treating equipment	13.17	12.00	527	480	40.0	27,371	24,960	2,078
setters, operators, and tenders, metal and plastic Plating and coating machine setters,	18.54	18.06	742	722	40.0	38,571	37,565	2,080
operators, and tenders, metal and plastic Printers Prepress technicians and	14.78 16.75	13.56 16.98	591 651	542 681	40.0 38.9	30,751 33,850	28,205 35,402	2,080 2,021
workers Printing machine operators	14.26 16.43	13.56 15.76	566 649	543 630	39.7 39.5	29,450 33,727	28,211 32,760	2,065 2,052
Laundry and dry-cleaning workers Sewing machine operators	10.99 10.54	10.15 10.50	436 418	408 418	39.7 39.6	22,665 21,720	21,216 21,715	2,063 2,061
Tailors, dressmakers, and sewers Tailors, dressmakers, and	15.10	12.14	546	425	36.2	28,405	22,100	1,881
custom sewers Textile machine setters,	15.30	12.14	552	425	36.1	28,689	22,100	1,876
Textile cutting machine setters, operators, and	17.03	18.27	681	731	40.0	35,429	38,002	2,080
tenders Miscellaneous textile,	15.46	18.27	618	731	40.0	32,156	38,002	2,080
apparel, and furnishings workers	11.79	9.53	457	406	38.8	23,774	21,133	2,017

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

o	Hou	ırly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued Woodworking machine								
setters, operators, and tenders Woodworking machine setters, operators, and	\$13.92	\$13.51	\$557	\$540	40.0	\$28,957	\$28,099	2,080
tenders, except sawing Power plant operators,	14.09	14.17	564	567	40.0	29,307	29,474	2,080
distributors, and dispatchers Stationary engineers and	33.83	33.67	1,353	1,347	40.0	70,367	70,034	2,080
boiler operators Chemical processing machine setters, operators, and	29.45	30.77	1,176	1,231	39.9	61,150	64,000	2,077
tenders Chemical equipment	19.83	17.00	793	680	40.0	41,161	35,360	2,075
operators and tenders Separating, filtering, clarifying, precipitating, and still machine setters,	18.69	16.50	748	660	40.0	38,742	34,320	2,073
operators, and tenders Crushing, grinding, polishing, mixing, and blending	21.85	26.38	874	1,055	40.0	45,456	54,870	2,080
workers Grinding and polishing	17.57	17.64	701	676	39.9	35,771	34,398	2,036
workers, hand Mixing and blending machine setters,	14.70	14.73	588	589	40.0	28,807	30,634	1,960
operators, and tenders Cutting workers Cutting and slicing machine setters,	18.65 15.02	18.75 15.24	744 601	750 610	39.9 40.0	38,669 29,469	39,000 31,699	2,073 1,962
operators, and tenders Inspectors, testers, sorters,	14.66	15.24	586	610	40.0	28,057	31,699	1,914
samplers, and weighers Packaging and filling machine operators and	17.68	18.18	700	727	39.6	36,191	37,814	2,046
tenders Painting workers	14.95 13.83	14.43 14.19	597 553	577 568	40.0 40.0	31,068 28,756	30,004 29,515	2,078 2,080

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Mean arnings Median earnings Mean hours \$28,160 \$24,960 2,080 30,774 30,784 2,080 26,657 23,768 2,076			
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings				
Production occupations -Continued Coating, painting, and spraying machine setters, operators, and	¢12.54	¢12.00	¢540	¢ 100	40.0	¢20.170	*24 050	2 000		
tenders Painting, coating, and	\$13.54	\$12.00	\$542	\$480	40.0	\$28,160	\$24,960	2,080		
decorating workers	14.80	14.80	592	592	40.0	30,774	30,784	2,080		
Miscellaneous production workers Cleaning, washing, and metal pickling	12.84	11.50	514	460	40.0	26,657	23,768	2,076		
equipment operators and tenders Paper goods machine	15.60	16.78	624	671	40.0	32,438	34,902	2,080		
setters, operators, and tenders Helpersproduction	13.59	14.00	554	583	40.7	28,784	30,292	2,117		
workers	11.89	11.88	475	467	40.0	24,511	24,284	2,061		
Transportation and material moving occupations First-line	16.49	14.05	663	567	40.2	34,148	29,120	2,071		
supervisors/managers of helpers, laborers, and material movers, hand First-line	25.02	20.45	1,075	800	43.0	55,921	41,600	2,235		
supervisors/managers of transportation and material-moving machine										
and vehicle operators Aircraft pilots and flight	22.22	21.76	1,026	1,125	46.2	53,330	58,481	2,400		
Aircraft phots and right engineers Airline pilots, copilots, and	79.75	34.40	2,171	1,759	27.2	112,873	91,490	1,415		
flight engineers	125.78	118.00	2,625	2,495	20.9	136,477	129,715	1,085		
Bus drivers Driver/sales workers and	15.83	11.63	620	465	39.1	31,949	24,197	2,019		
truck drivers	18.27	16.90	757	723	41.4	38,605	37,877	2,113		
Driver/sales workers	20.13	21.90	843	906	41.9	43,851	47,112	2,179		
Truck drivers, heavy and	10.02	17 17	0.0.1		42.2	40.246	20.000	0.100		
tractor-trailer Truck drivers, light or	18.93	17.17	801	744	42.3	40,346	38,208	2,132		
delivery services	16.11	14.32	636	560	39.5	33,019	29,328	2,049		

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued Taxi drivers and chauffeurs Crane and tower operators Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators Industrial truck and tractor operators	\$10.88 22.63 17.37 17.10 17.35	\$7.15 22.05 16.00 16.00 17.25	\$423 905 695 684 693	\$286 882 640 640 690	38.9 40.0 40.0 40.0 40.0	\$21,831 47,060 36,133 35,564 35,627	\$14,872 45,864 33,280 33,280 35,880	2,007 2,080 2,080 2,080 2,080 2,053
Laborers and material movers, hand Cleaners of vehicles and	12.08	10.82	478	432	39.6	24,665	22,048	2,043
equipment Laborers and freight, stock, and material movers, hand	10.65 12.20	10.00 10.81	426 484	400 426	40.0 39.6	22,160 24,828	20,800 21,840	2,082 2,035

See footnotes at end of table.

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	ırly ³	Weekly ⁴ Annual ⁴			Annual ⁵		
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued Machine feeders and offbearers Packers and packagers, hand	\$16.49 11.44	\$13.61 11.70	\$639 452	\$552 468	38.7 39.5	\$33,183 23,496	\$28,704 24,336	2,013 2,055

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 ³ Earnings are the straight-time hourly wages or salaries paid to employees.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime. ⁵ Mean annual earnings are the straight-time annual wages or salaries paid to

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$29.26	\$25.23	\$1,089	\$966	37.2	\$51,309	\$47,446	1,753
Management occupations General and operations	43.06	44.73	1,630	1,674	37.9	84,248	86,870	1,957
managers	38.44	28.57	1,446	1,000	37.6	75,188	51,999	1,956
Financial managers	48.32	51.97	1,884	2,076	39.0	97,956	107,957	2,027
Education administrators Education administrators, elementary and	48.38	48.50	1,841	1,871	38.0	94,010	95,472	1,943
secondary school Education administrators,	51.20	48.50	1,986	1,905	38.8	100,227	99,083	1,958
postsecondary Medical and health services	45.39	50.41	1,673	1,764	36.9	87,004	91,741	1,917
managers	39.31	34.55	1,442	1,296	36.7	75,039	67,580	1,909
Business and financial operations occupations Compliance officers, except agriculture, construction, health and safety, and	29.27	27.86	1,088	1,047	37.2	56,571	54,442	1,933
transportation	26.28	26.79	959	950	36.5	49,893	49,397	1,898
Accountants and auditors Tax examiners, collectors, preparers, and revenue	30.86	31.59	1,108	1,106	35.9	57,596	57,487	1,866
agents Tax examiners, collectors,	25.86	25.11	973	943	37.6	50,580	49,015	1,956
and revenue agents	25.86	25.11	973	943	37.6	50,580	49,015	1,956
Computer and mathematical								
science occupations	29.82	26.52	1,096	997	36.7	56,193	51,873	1,884
Computer support specialists	24.79	22.80	936	856	37.7	46,719	43,380	1,884
Computer systems analysts	36.77	34.68	1,329	1,256	36.1	68,420	63,660	1,861
Network and computer systems administrators	24.06	22.84	927	913	38.5	47,867	47,501	1,989
Architecture and engineering								
occupations	34.47	30.40	1,291	1,172	37.5	67,149	60,956	1,948
Engineers	34.99	29.86	1,312	1,172	37.5	68,242	60,957	1,950
Civil engineers	31.33	29.54	1,237	1,182	39.5	64,344	61,443	2,054
Life, physical, and social	20.02	20.00	1 0 1 5	1 1 1 2	27.0	(1.102	56041	1.070
science occupations	32.83	30.22	1,215	1,116	37.0	61,123	56,941	1,862
Physical scientists	31.37	26.07	1,126	912	35.9	58,550	47,446	1,866

See footnotes at end of table.

	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²								
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations –Continued								
Environmental scientists and geoscientists	\$36.04	\$38.78	\$1,322	\$1,413	36.7	\$68,791	\$73,468	1,909
Environmental scientists and specialists,	+ · · · ·	+	+ - ,	+-,		+ • • • • • • •	+,	_,, ,,
including health	37.01	38.78	1,354	1,413	36.6	70,427	73,468	1,903
Psychologists Clinical, counseling, and	41.33	36.38	1,521	1,379	36.8	67,929	67,924	1,644
school psychologists	41.79	34.49	1,535	1,379	36.7	67,468	64,913	1,614
Community and social								
services occupations	31.95	27.10	1,151	1,014	36.0	54,443	52,057	1,704
Counselors Educational, vocational,	43.10	42.26	1,526	1,498	35.4	64,030	60,500	1,486
and school counselors	49.03	47.60	1,696	1,657	34.6	67,184	68,644	1,370
Social workers Child, family, and school	29.45	23.18	1,060	856	36.0	51,378	45,438	1,745
social workers	34.70	21.56	1,218	856	35.1	55,481	46,427	1,599
Mental health and substance abuse social								
workers	24.59	26.96	949	1,016	38.6	49,383	53,008	2,008
Miscellaneous community and social service								
specialists Probation officers and correctional treatment	26.49	24.96	976	962	36.8	49,772	48,212	1,879
specialists Social and human service	29.46	28.80	1,081	1,040	36.7	56,210	54,054	1,908
assistants	19.50	18.63	719	661	36.9	35,044	34,363	1,797
Legal occupations	39.49	34.30	1,425	1,286	36.1	74,084	66,875	1,876
LawyersJudges, magistrates, and other	47.72	46.98	1,739	1,759	36.4	90,425	91,443	1,895
judicial workers Miscellaneous legal support	57.59	41.66	2,023	1,510	35.1	105,186	78,542	1,827
workers	23.00	18.71	849	748	36.9	44,141	38,911	1,919
Law clerks	25.63	21.53	925	753	36.1	48,083	39,179	1,876
Education, training, and								
library occupations	41.08	39.01	1,445	1,395	35.2	56,340	53,379	1,371
Postsecondary teachers	50.46	46.83	1,727	1,639	34.2	72,778	64,830	1,442

See footnotes at end of table.

	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Maar	Median	Maan	Madian	Maan	Meen	Madian	Maar
	Mean earnings	earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations								
-Continued								
Math and computer	Ф <i>Е</i> О 71	¢50.00	¢1.050	¢1 701	26.2	¢75.007	¢70.262	1 412
teachers, postsecondary Arts, communications, and	\$53.71	\$50.88	\$1,952	\$1,721	36.3	\$75,827	\$70,362	1,412
humanities teachers,								
postsecondary	51.49	50.77	1,918	1,904	37.3	69,618	64,264	1,352
Miscellaneous								
postsecondary teachers Vocational education	45.39	44.90	1,606	1,639	35.4	66,765	65,760	1,471
teachers,								
postsecondary	40.46	40.98	1,510	1,486	37.3	58,337	56,478	1,442
Primary, secondary, and								
special education school	10.00	20.04	1 500	1.440	25.6	50 105		1 250
teachers	42.92	39.96	1,530	1,440	35.6	59,127	54,928	1,378
Preschool and kindergarten teachers	44.60	41.80	1,566	1,386	35.1	60,742	55,455	1,362
Preschool teachers,	11.00	11.00	1,000	1,500	55.1	00,712	55,155	1,502
except special								
education	42.26	37.64	1,477	1,317	34.9	57,478	49,268	1,360
Kindergarten teachers, except special								
education	46.80	41.80	1,651	1,468	35.3	63,822	57,029	1,364
Elementary and middle			1,001	1,100	0010		01,025	1,001
school teachers	42.80	39.53	1,526	1,421	35.6	58,836	54,295	1,375
Elementary school								
teachers, except special education	42.85	39.64	1,528	1,422	35.7	58,820	54,364	1,373
Middle school teachers,	42.05	39.04	1,520	1,422	55.7	56,620	54,504	1,575
except special and								
vocational education	42.69	39.16	1,521	1,419	35.6	58,874	54,031	1,379
Secondary school teachers	41.55	39.05	1,490	1,408	35.9	57,781	54,281	1,391
Secondary school teachers, except								
special and								
vocational education	41.18	38.60	1,485	1,396	36.1	57,539	53,811	1,397
Vocational education								
teachers, secondary	44.27	40.70	1 520	1 4 6 0	245	50.550	ECAAC	1 2 4 0
school Special education teachers	44.37 45.79	42.72 43.73	1,530 1,619	1,460 1,525	34.5 35.4	59,550 62,719	56,446 60,234	1,342 1,370
Special education teachers	13.17	13.13	1,017	1,525	55.7	02,117	00,234	1,570

See footnotes at end of table.

	Hou	rly ³		Weekly ⁴			Annual ⁵	nual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Education, training, and library occupations –Continued Special education teachers, preschool,									
kindergarten, and elementary school Special education teachers, middle	\$44.66	\$43.57	\$1,579	\$1,524	35.3	\$61,731	\$59,375	1,382	
school Special education teachers, secondary	44.52	41.16	1,590	1,500	35.7	60,504	57,278	1,359	
school Other teachers and instructors	48.62 51.78	43.88 51.78	1,712 1,769	1,628 1,769	35.2 34.2	65,697 66,055	60,234 65,620	1,351 1,276	
Librarians Teacher assistants	27.81 16.23	23.39 16.01	1,066 551	936 525	38.3 34.0	51,798 21,243	48,647 20,784	1,862 1,309	
Arts, design, entertainment, sports, and media	25.06	29.13	958	1.020	38.2	40.912	53,017	1 099	
occupations	23.00	29.15	938	1,020	58.2	49,813	55,017	1,988	
Healthcare practitioner and technical occupations	32.28	28.36	1,245	1,103	38.6	61,892	56,424	1,917	
Physicians and surgeons	45.58	34.11	1,979	1,303	43.4	102,916	67,777	2,258	
Registered nurses	32.13	31.55	1,221	1,183	38.0	60,432	59,108	1,881	
Therapists	37.37	37.88	1,350	1,465	36.1	60,046	58,660	1,607	
Licensed practical and licensed vocational nurses	18.82	19.30	735	732	39.1	38,236	38,066	2,031	
Healthcare support									
occupations Nursing, psychiatric, and	15.46	15.60	604	610	39.1	31,326	31,711	2,026	
home health aides Nursing aides, orderlies,	15.36	15.62	602	610	39.2	31,333	31,711	2,039	
and attendants	14.90	15.25	572	603	38.4	29,751	31,354	1,997	
Psychiatric aides Miscellaneous healthcare	15.78	15.75	631	630	40.0	32,845	32,861	2,081	
support occupations	17.67	15.76	653	617	37.0	32,187	32,193	1,821	
Protective service occupations First-line supervisors/managers, law	27.56	26.79	1,089	1,068	39.5	56,168	55,203	2,038	
enforcement workers	39.69	42.46	1,570	1,642	39.6	81,637	85,385	2,057	

See footnotes at end of table.

				1			_	
	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²								
Occupation-	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Protective service occupations								
-Continued								
First-line								
supervisors/managers	* 13 10	* 13 1 0	64 (77	#1 60 7	a a r	***	#00.040	
of police and detectives	\$42.48	\$43.19	\$1,677	\$1,697	39.5	\$87,184	\$88,263	2,052
Fire fighters	27.75	28.04	1,146	1,155	41.3	59,598	60,038	2,148
Fire inspectors	21.99	21.04	776	736	35.3	40,337	38,286	1,834
Bailiffs, correctional officers,								
and jailers	24.69	24.74	977	988	39.6	50,854	51,534	2,060
Correctional officers and								
jailers	24.51	24.52	974	981	39.7	50,678	51,159	2,068
Detectives and criminal								
investigators	37.80	37.75	1,476	1,450	39.0	76,748	75,425	2,031
Police officers	30.30	28.65	1,201	1,146	39.6	62,480	59,588	2,062
Police and sheriff's patrol								
officers	30.30	28.65	1,201	1,146	39.6	62,480	59,588	2,062
Security guards and gaming								
surveillance officers	16.83	16.24	668	628	39.7	32,114	31,210	1,908
Security guards	16.83	16.24	668	628	39.7	32,114	31,210	1,908
Food preparation and serving								
related occupations	15.16	15.52	537	564	35.4	23,640	24,007	1,559
Cooks	16.64	16.60	590	581	35.5	25,877	25,175	1,555
Cooks, institution and	10.01	10.00	570	501	55.5	23,077	23,175	1,000
cafeteria	16.64	16.60	590	581	35.5	25,877	25,175	1,555
Fast food and counter	10.01	10.00	570	501	55.5	23,077	20,170	1,000
workers	13.94	14.70	469	492	33.7	20,692	20,118	1,485
Building and grounds cleaning								
and maintenance								
occupations	17.04	15.48	673	618	39.5	34,756	31,984	2,039
First-line								
supervisors/managers,								
building and grounds								
cleaning and maintenance								
workers	30.81	37.31	1,138	1,310	36.9	59,182	68,119	1,921
Building cleaning workers	16.14	15.13	639	604	39.6	33,188	31,408	2,056
Janitors and cleaners,								
except maids and								
housekeeping cleaners	16.20	15.13	642	605	39.6	33,302	31,408	2,056
Grounds maintenance								
workers	17.66	15.12	696	605	39.4	35,303	31,450	1,999

See footnotes at end of table.

	Hou	rly ³		Weekly ⁴		Annual ⁵			
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Building and grounds cleaning and maintenance occupations –Continued Landscaping and groundskeeping workers	\$17.41	\$15.07	\$685	\$604	39.4	\$34,607	\$31,190	1,988	
Personal care and service									
occupations	13.55	13.00	517	513	38.2	23,342	21,099	1,722	
Child care workers	12.65	13.07	469	511	37.1	20,087	19,377	1,588	
Sales and related occupations Retail sales workers	20.04 18.32	17.93 17.93	734 676	627 627	36.7 36.9	37,940 34,873	32,624 32,624	1,893 1,903	
Cashiers, all workers	18.32	17.93	676	627 627	36.9	34,873	32,624	1,903	
Cashiers	18.32	17.93	676	627	36.9	34,873	32,624	1,903	
Office and administrative									
support occupations First-line supervisors/managers of	19.58	18.18	719	663	36.7	36,757	34,445	1,878	
office and administrative support workers	23.91	24.54	870	859	36.4	45,285	44,665	1,894	
Financial clerks	19.78	19.81	720	714	36.4	37,428	37,128	1,892	
Bookkeeping, accounting, and auditing clerks	20.28	20.40	730	748	36.0	37,982	38,877	1,872	
Payroll and timekeeping clerks Court, municipal, and license	19.65	18.18	724	682	36.8	37,633	35,445	1,915	
clerks Eligibility interviewers,	22.32	20.62	796	745	35.7	41,410	38,754	1,855	
government programs	21.14	20.89	750	731	35.5	39,005	38,013	1,845	
Library assistants, clerical	15.82	15.72	596	578	37.7	29,155	28,773	1,843	
Dispatchers Police, fire, and ambulance	24.54	26.11	964	1,044	39.3	50,113	54,309	2,042	
dispatchers Secretaries and administrative	19.23	19.68	733	750	38.1	38,098	39,000	1,981	
assistants Executive secretaries and administrative	21.79	20.17	806	770	37.0	40,213	39,418	1,845	
assistants	22.42	20.93	822	785	36.6	42,727	40,823	1,906	
Legal secretaries Secretaries, except legal,	23.68	22.98	855	834	36.1	44,450	43,343	1,877	
medical, and executive	21.51	18.94	802	731	37.3	38,738	37,579	1,801	

See footnotes at end of table.

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued Data entry and information								
processing workers Data entry keyers Word processors and	\$16.28 15.98	\$15.73 15.63	\$605 591	\$594 596	37.1 37.0	\$31,191 30,719	\$30,987 30,987	1,916 1,922
Office clerks, general	16.41 17.06	15.75 16.21	610 621	594 585	37.2 36.4	31,384 31,774	31,118 29,859	1,913 1,863
Construction and extraction occupations First-line supervisors/managers of	21.51	19.00	837	760	38.9	43,039	39,520	2,001
construction trades and extraction workers Construction laborers	25.21 15.60	24.62 18.11	1,008 624	985 725	40.0 40.0	52,441 26,283	51,201 28,558	2,080 1,685
Construction equipment operators Operating engineers and	17.32	16.87	669	668	38.6	34,830	34,715	2,010
other construction equipment operators Pipelayers, plumbers,	17.47	16.87	679	668	38.9	35,346	34,736	2,024
pipefitters, and steamfitters Construction and building	23.44	24.13	915	905	39.0	47,598	47,200	2,031
inspectors Highway maintenance	23.87	21.75	940	870	39.4	48,899	45,238	2,049
workers	16.90	17.25	672	674	39.8	34,955	35,149	2,069
Installation, maintenance, and repair occupations First-line supervisors/managers of	22.79	21.52	900	861	39.5	46,814	44,770	2,054
mechanics, installers, and repairers	29.71	35.61	1,189	1,424	40.0	61,805	74,069	2,080
Automotive technicians and repairers Automotive service	22.69	21.55	899	862	39.6	46,750	44,832	2,061
technicians and mechanics Bus and truck mechanics and	21.35	19.65	843	786	39.5	43,870	40,868	2,055
diesel engine specialists	23.17	23.37	927	935	40.0	48,187	48,610	2,080

See footnotes at end of table.

0	Hou	ırly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued Industrial machinery installation, repair, and								
maintenance workers Maintenance and repair	\$21.74	\$20.10	\$844	\$765	38.8	\$43,911	\$39,770	2,020
workers, general	21.75 21.54	20.10 20.85	845 855	755 834	38.8 39.7	43,928 44,473	39,355 43,372	2,019 2,065
Stationary engineers and boiler operators Water and liquid waste treatment plant and	19.37	21.34	775	854	40.0	40,289	44,385	2,080
system operators	18.03	16.48	721	659	40.0	37,502	34,278	2,080
Transportation and material moving occupations Bus drivers Bus drivers, transit and	21.43 21.74	21.91 22.73	827 808	849 850	38.6 37.2	40,718 37,297	42,569 35,888	1,900 1,715
intercity Bus drivers, school Driver/sales workers and	23.50 19.81	26.01 19.06	940 683	1,040 614	40.0 34.5	48,887 28,478	54,101 28,174	2,080 1,438
truck drivers Truck drivers, heavy and tractor-trailer	16.45 15.35	15.34 14.44	646 614	614 578	39.2 40.0	33,578 31,923	31,907 30,035	2,041 2,080
Truck drivers, light or delivery services Laborers and material	18.32	20.93	697	679	38.0	36,239	35,298	1,978
movers, hand Refuse and recyclable	16.34	16.56	651	662	39.8	33,841	34,445	2,071
material collectors	23.32	28.70	919	1,056	39.4	45,695	43,291	1,960

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the

minimum full-time schedule. ² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information. ³ Berginge are the straight imperformation evolution and the appendix of the appendix of the appendix of the straight the

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers weighed by hours.

of workers, weighed by hours. ⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime. ⁵ Mean annual earnings are the straight-time annual wages or selaries paid to

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Size of establishment: Mean hourly earnings¹ of workers in private industry establishments for major occupational groups

Occupational group ²	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
All workers	\$21.31	\$18.14	\$20.63	\$20.90	\$27.46
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production and material moving	$\begin{array}{r} 35.00\\ 39.28\\ 32.52\\ 11.49\\ 17.15\\ 18.43\\ 16.41\\ 23.42\\ 25.71\\ 21.38\\ 15.68\\ 15.52\\ 15.85\end{array}$	$\begin{array}{c} 29.54\\ 32.99\\ 27.20\\ 10.35\\ 16.83\\ 18.44\\ 15.61\\ 20.49\\ -\\ 19.31\\ 14.24\\ 13.95\\ 14.46\end{array}$	$\begin{array}{c} 35.99\\ 41.40\\ 32.16\\ 10.25\\ 16.29\\ 17.42\\ 15.64\\ 22.60\\ -\\ 22.89\\ 14.16\\ 14.31\\ 14.02\\ \end{array}$	33.73 36.11 32.38 11.83 16.57 17.37 16.12 27.54 - 21.96 15.16 15.19 15.13	39.76 46.93 36.35 13.80 19.42 22.54 18.64 29.42 - 26.62 20.75 19.15 22.88
		R	elative erro	or	
All workers	1.3%	2.1%	3.6%	3.2%	2.7%
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production and material moving	$ \begin{array}{c} 1.6\\ 4.1\\ 2.1\\ 3.9\\ 1.2\\ 1.9\\ 1.0\\ 2.7\\ 2.3\\ 3.7\\ 2.4\\ 2.2\\ 3.9\\ \end{array} $	$ \begin{array}{c} 6.8\\ 4.3\\ 9.8\\ 3.4\\ 1.9\\ 2.8\\ 2.5\\ 6.0\\ -\\ 5.6\\ 2.0\\ 6.4\\ 3.5\\ \end{array} $	$ \begin{array}{c} 1.9\\ 6.9\\ 1.8\\ 2.1\\ 3.4\\ 7.2\\ 2.3\\ 4.5\\ -\\ 5.2\\ 4.1\\ 5.0\\ 5.5\\ \end{array} $	$\begin{array}{c} 3.4 \\ 4.0 \\ 5.2 \\ 3.9 \\ 3.8 \\ 5.7 \\ 3.4 \\ 4.7 \\ - \\ 4.3 \\ 4.2 \\ 2.1 \\ 7.4 \end{array}$	$\begin{array}{c} 6.3 \\ 11.0 \\ 4.3 \\ 5.7 \\ 5.4 \\ 20.6 \\ 1.7 \\ 2.6 \\ - \\ 4.0 \\ 6.2 \\ 6.7 \\ 9.5 \end{array}$

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours. 2 A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

 3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
All workers	\$20.32	\$16.73	\$801	\$660	39.4	\$41,251	\$34,102	2,030
Management occupations General and operations	40.77	32.03	1,647	1,322	40.4	85,410	68,752	2,095
managers	46.13	37.38	1,977	1,542	42.9	102,791	80,166	2,228
Marketing and sales managers	52.78	54.95	2,119	1,923	40.2	110,202	100,000	2,088
Sales managers	54.98	65.72	2,119	2,629	39.9	110,202	136,700	2,000
Financial managers	44.51	39.75	1,760	1,590	39.5	90,057	82,670	2,023
Human resources managers	31.20	38.10	1,242	914	39.8	64,572	47,526	2,070
Purchasing managers	48.11	32.46	1,894	1,299	39.4	98,506	67,523	2,048
Social and community service	40.11	52.40	1,074	1,277	57.4	,500	07,525	2,040
managers	27.54	19.44	1,077	777	39.1	56,010	40,425	2,034
Business and financial								
operations occupations	30.52	27.64	1,208	1,081	39.6	62,810	56,233	2,058
Buyers and purchasing agents	31.67	30.26	1,194	1,210	37.7	62,114	62,935	1,961
Human resources, training, and labor relations								
specialists	26.01	23.68	1,028	947	39.5	53,454	49,259	2,055
Accountants and auditors	31.80	32.41	1,252	1,215	39.4	65,108	63,200	2,047
Credit analysts	24.75	23.62	955	945	38.6	49,655	49,119	2,007
Financial analysts and								
advisors	47.60	31.25	1,830	1,113	38.4	95,164	57,870	1,999
Financial analysts	40.54	35.00	1,622	1,400	40.0	84,332	72,794	2,080
Insurance underwriters	34.02	31.33	1,237	1,097	36.4	64,322	57,024	1,891
Loan counselors and officers	34.24	26.39	1,317	1,005	38.5	68,505	52,254	2,001
Loan officers	34.24	26.39	1,317	1,005	38.5	68,505	52,254	2,001
Computer and mathematical								
science occupations	35.87	34.34	1,423	1,406	39.7	74,022	73,116	2,064
Computer software engineers	39.06	38.42	1,562	1,537	40.0	81,246	79,914	2,080
Computer support specialists	28.46	19.48	1,083	776	38.0	56,299	40,367	1,978
Computer systems analysts	32.04	32.98	1,331	1,319	41.5	69,202	68,600	2,160
Network and computer								
systems administrators	35.45	35.67	1,385	1,427	39.1	72,017	74,198	2,032
Architecture and engineering								
occupations	31.51	30.46	1,256	1,231	39.9	65,318	64,000	2,073
Engineers	36.25	36.00	1,457	1,440	40.2	75,774	74,880	2,090
Electrical and electronics								
engineers	33.99	33.50	1,360	1,340	40.0	70,696	69,676	2,080
Mechanical engineers	33.82	36.00	1,369	1,370	40.5	71,173	71,240	2,104
Drafters	25.76	28.57	1,014	1,143	39.4	52,750	59,428	2,048

See footnotes at end of table.

NATIONAL COMPENSATION SURVEY

Middle Atlantic

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Engineering technicians, except drafters	\$27.14	\$28.56	\$1,085	\$1,142	40.0	\$56,445	\$59,405	2,080
Life, physical, and social science occupations	26.76	25.58	1,064	1,023	39.7	55,310	53,206	2,067
Community and social								
services occupations	19.03	16.93	721	660	37.9	37,100	34,847	1,950
Counselors	21.78	19.23	828	769 741	38.0	42,219	39,998	1,938
Social workers Mental health and	20.84	18.34	773	741	37.1	39,739	38,531	1,907
substance abuse social								
workers	21.72	21.17	803	741	37.0	41,744	38,531	1,922
Miscellaneous community and social service								
specialists Social and human service	15.44	15.33	589	622	38.2	30,626	32,365	1,984
assistants	13.81	13.59	536	480	38.8	27,849	24,960	2,017
Legal occupations	32.39	24.28	1,274	971	39.3	66,250	50,494	2,045
Lawyers	44.96	34.62	1,794	1,385	39.9	93,286	71,999	2,075
Paralegals and legal assistants	19.51	18.01	756	720	38.8	39,336	37,450	2,016
Education, training, and								
library occupations	19.62	16.67	706	638	36.0	31,062	30,118	1,583
Postsecondary teachers	30.79	32.53	1,077	1,138	35.0	51,483	54,270	1,672
Primary, secondary, and								
special education school	22 /1	20.59	818	814	34.9	34,164	34,879	1 450
teachers Preschool and kindergarten	23.41	20.39	010	014	34.9	54,104	34,079	1,459
teachers	20.58	16.00	675	680	32.8	31,161	35,360	1,514
Preschool teachers,								
except special education	21.09	16.75	682	680	32.3	31,839	36,292	1,509
Elementary and middle	21.07	10.75	002	000	52.5	51,057	50,272	1,507
school teachers	23.77	23.26	887	814	37.3	34,174	34,191	1,438
Elementary school								
teachers, except	a / ==				25.5			4 480
special education	24.77	23.26	921	814	37.2	35,373	34,191	1,428
Teacher assistants	10.46	9.90	399	376	38.2	20,046	19,552	1,917

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³		Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Arts, design, entertainment, sports, and media									
occupations Designers Graphic designers	27.58	\$22.84 22.12 19.23	\$1,228 1,087 808	\$885 885 769	39.5 39.4 38.5	\$63,882 56,543 42,014	\$46,010 45,999 40,000	2,052 2,050 2,001	
1 0	21.00	19.23	000	709	36.5	42,014	40,000	2,001	
Healthcare practitioner and technical occupations	35.77	27.74	1,368	1,020	38.2	71,004	53,040	1,985	
Pharmacists		48.00	1,832	1,869	39.3	95,255	97,213	2,044	
Registered nurses		26.44	1,156	1,058	38.8	60,127	54,999	2,020	
Dental hygienists	31.99	32.00	1,024	1,020	32.0	53,273	53,040	1,665	
Healthcare support	12.11	11.40	400	450	07.0	25.257	22 00 5	1.022	
occupations	13.11	11.48	488	459	37.2	25,357	23,885	1,933	
Nursing, psychiatric, and home health aides	10.25	10.32	409	413	39.8	21,245	21,466	2,072	
Home health aides		10.32	409	413	39.8	21,245	21,400	2,072	
Nursing aides, orderlies,				_					
and attendants Miscellaneous healthcare	10.00	10.00	400	400	40.0	20,805	20,800	2,080	
support occupations	15.27	15.43	542	520	35.5	28,206	27,040	1,847	
Dental assistants	16.24	15.56	527	480	32.4	27,392	24,960	1,687	
Medical assistants	15.45	13.00	572	600	37.0	29,737	31,200	1,925	
Protective service occupations	9.59	9.25	379	370	39.6	19,719	19,240	2,057	
Security guards and gaming surveillance officers	9.59	9.25	379	370	39.6	19,719	19,240	2,057	
Security guards		9.25	379	370	39.0 39.6	19,719	19,240	2,057	
Food preparation and serving related occupations First-line	9.52	8.50	368	322	38.7	19,041	16,750	2,001	
supervisors/managers, food preparation and serving workers First-line supervisors/managers	17.62	18.31	787	754	44.7	40,934	39,196	2,323	
of food preparation and	17 44	17.00	770	750	117	10 515	20.001	2 2 2 2	
serving workers		17.00 10.41	779	750 400	44.7 38.6	40,515	39,001 20,800	2,323	
Cooks Cooks, restaurant		10.41	415 430	400 400	38.6 38.1	21,575 22,342	20,800 20,800	2,007 1,982	
Cooks, short order		10.00	430 380	400	38.1 39.9	22,342 19,771	20,800 20,800	2,073	

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued								
Food preparation workers	\$9.51	\$9.50	\$369	\$380	38.8	\$19,207	\$19,760	2,020
Food service, tipped	5.61	4.90	206	184	36.8	10,519	9,568	1,876
Bartenders	5.87	5.00	203	200	34.5	10,445	10,400	1,780
Waiters and waitresses Dining room and cafeteria attendants and	5.41	4.60	199	183	36.8	10,100	9,048	1,868
bartendarts and bartender helpers Fast food and counter	6.37	7.28	250	263	39.3	13,016	13,650	2,044
workers Combined food preparation	9.12	8.46	346	328	37.9	17,995	17,056	1,973
and serving workers, including fast food Counter attendants, cafeteria, food	9.30	9.51	351	353	37.7	18,245	18,333	1,961
concession, and coffee								
shop Dishwashers	8.86 8.15	7.50 8.05	339 319	290 322	38.3 39.2	17,623 16,614	15,080 16,750	1,990 2,037
Building and grounds cleaning	0.10	0.00	515		57.2	10,011	10,700	2,007
and maintenance occupations First-line	14.38	13.75	572	550	39.8	28,669	26,497	1,994
supervisors/managers, building and grounds cleaning and maintenance								
workers First-line supervisors/managers	19.42	18.86	788	707	40.6	40,954	36,771	2,109
of housekeeping and	10.00	10.00	764	707	40.2	20 722	26 771	2 001
janitorial workers Building cleaning workers	19.00 13.81	18.86 12.74	764 548	707 500	40.2 39.7	39,732 27,917	36,771 25,260	2,091 2,021
Janitors and cleaners, except maids and	15.61	12.74	546	500	37.1	27,917	23,200	2,021
housekeeping cleaners Maids and housekeeping	14.13	13.35	563	534	39.8	28,716	25,260	2,032
cleaners Grounds maintenance	9.11	8.75	354	334	38.9	17,432	17,160	1,914
workers	12.49	11.88	498	475	39.8	21,695	19,463	1,737

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o († 1	Hou	rly ²		Weekly ³		Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Building and grounds cleaning and maintenance occupations –Continued Landscaping and groundskeeping workers	\$11.72	\$11.75	\$467	\$456	39.8	\$20,044	\$18,525	1,711	
Personal care and service									
occupations	13.93	13.14	551	503	39.6	28,398	24,286	2,039	
Child care workers	11.44	11.68	443	449	38.7	21,970	23,529	1,921	
Sales and related occupations First-line	21.86	16.00	870	615	39.8	45,038	32,001	2,060	
supervisors/managers,									
sales workers	21.04	16.82	883	706	42.0	45,920	36,715	2,182	
First-line	21.04	10.02	005	/00	42.0	43,920	50,715	2,102	
supervisors/managers									
of retail sales workers	18.68	16.82	792	644	42.4	41,169	33,488	2,204	
First-line				-		,	,	, -	
supervisors/managers									
of non-retail sales									
workers	31.10	21.61	1,253	846	40.3	65,139	44,000	2,095	
Retail sales workers	13.55	11.54	540	450	39.8	27,848	23,322	2,055	
Cashiers, all workers	9.28	8.95	359	329	38.7	18,685	17,108	2,013	
Cashiers	9.28	8.95	359	329	38.7	18,685	17,108	2,013	
Counter and rental clerks									
and parts salespersons	13.27	12.00	544	485	41.0	27,854	25,043	2,099	
Counter and rental clerks	11.13	11.25	457	450	41.1	23,060	23,400	2,073	
Parts salespersons	15.20	13.50	621	519	40.8	32,272	26,971	2,123	
Retail salespersons	16.37	13.41	658	510	40.2	33,841	26,520	2,068	
Insurance sales agents	33.09	22.60	1,304	904	39.4	67,790	47,000	2,048	
Securities, commodities, and financial services sales									
agents	52.31	40.39	2,028	1,615	38.8	105,476	84,001	2,016	
Sales representatives,	52.51	+0.57	2,020	1,015	50.0	105,470	04,001	2,010	
wholesale and									
manufacturing	33.35	29.83	1,335	1,200	40.0	69,269	62,404	2,077	
Sales representatives,	00.00		1,000	1,200			0_,.0.	_,	
wholesale and									
manufacturing,									
technical and scientific									
products	35.53	31.06	1,421	1,242	40.0	73,895	64,601	2,080	

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued Sales representatives, wholesale and manufacturing, except technical and scientific								
products	\$32.59	\$28.41	\$1,305	\$1,136	40.1	\$67,645	\$59,095	2,076
Miscellaneous sales and related workers	17.50	15.54	688	621	39.3	35,776	32,315	2,044
Office and administrative								
support occupations First-line	16.20	15.00	629	590	38.8	32,682	30,670	2,017
supervisors/managers of office and administrative								
support workers	21.23	21.32	831	810	39.1	43,188	42,118	2,035
Financial clerks	14.90	14.12	583	560	39.2	30,328	29,120	2,036
Bill and account collectors Billing and posting clerks	15.29	13.31	612	532	40.0	31,811	27,685	2,080
and machine operators Bookkeeping, accounting,	14.83	15.00	579	600	39.0	30,092	31,200	2,029
and auditing clerks	17.31	17.00	675	673	39.0	35,100	35,000	2,027
Tellers	11.68	11.00	459	439	39.3	23,891	22,823	2,027
Brokerage clerks	25.21	23.08	897	715	35.6	46,643	37,201	1,850
Customer service	23.21	25.00	077	/15	55.0	+0,0+5	57,201	1,000
representatives	15.59	14.99	614	600	39.4	31,924	31,179	2,048
Loan interviewers and clerks	17.58	18.09	686	700	39.0	35,687	36,385	2,030
Order clerks	12.78	11.92	511	477	40.0	26,558	24,796	2,079
Receptionists and information						,	,	,
clerks	13.12	12.25	505	483	38.5	26,271	25,118	2,002
Dispatchers	18.32	17.84	752	750	41.1	39,126	39,000	2,135
Dispatchers, except police,								
fire, and ambulance	18.32	17.84	752	750	41.1	39,126	39,000	2,135
Shipping, receiving, and								
traffic clerks	12.36	11.47	489	459	39.6	25,407	23,858	2,056
Stock clerks and order fillers	12.86	12.00	505	480	39.3	26,279	24,960	2,044
Secretaries and administrative	20.10	10.04	775	720	20.4	10 225	27.060	1.007
assistants	20.19	19.04	775	730	38.4	40,325	37,960	1,997
Executive secretaries and								
administrative assistants	23.87	22.22	908	889	38.0	47,208	46,224	1,978
Legal secretaries	23.87 24.16	22.22	908 923	907	38.0 38.2	47,208 47,987	46,224 47,154	1,978 1,986
	27.10	22.07	923	201	50.2	77,907	77,134	1,700

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Medical secretaries Secretaries, except legal,	\$15.65	\$16.77	\$590	\$667	37.7	\$30,705	\$34,660	1,963
medical, and executive Insurance claims and policy	16.63	16.51	650	635	39.1	33,775	33,041	2,032
processing clerks Office clerks, general	18.89 15.07	16.19 13.59	721 579	615 540	38.2 38.4	37,506 29,943	31,984 27,437	1,985 1,986
Construction and extraction occupations	21.80	20.32	869	813	39.8	44,478	41,600	2,040
First-line supervisors/managers of	21.60	20.32	809	615	39.0	44,478	41,000	2,040
construction trades and extraction workers	32.08	31.20	1,283	1,248	40.0	66,718	64,896	2,080
Carpenters Construction laborers	22.07 17.97	23.00 18.50	877 719	880 740	39.7 40.0	45,565 34,482	45,760 33,110	2,065 1,919
Electricians Pipelayers, plumbers, pipefitters, and	21.93	19.55	877	782	40.0	45,615	40,664	2,080
steamfitters Plumbers, pipefitters, and	20.74	18.33	822	733	39.7	42,768	38,122	2,062
steamfitters Roofers	19.79 20.54	16.50	784 799	631 760	39.6 38.9	40,761 37,977	32,787 31,160	2,059 1,849
Sheet metal workers	20.34 17.13	19.00 16.00	665	760 640	38.9 38.8	34,463	33,280	2,012
Helpers, construction trades	12.05	11.04	482	442	40.0	25,067	22,959	2,080
Installation, maintenance, and repair occupations First-line	20.23	18.75	808	750	40.0	41,991	38,709	2,076
supervisors/managers of mechanics, installers, and repairers Radio and	30.02	24.80	1,212	992	40.4	63,020	51,584	2,100
telecommunications equipment installers and repairers Telecommunications equipment installers	30.20	31.91	1,208	1,276	40.0	62,812	66,373	2,080
and repairers, except line installers	30.20	31.91	1,208	1,276	40.0	62,812	66,373	2,080

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued Miscellaneous electrical and electronic equipment								
mechanics, installers, and repairers Automotive technicians and	\$16.38	\$17.00	\$653	\$680	39.9	\$33,968	\$35,360	2,074
repairers Automotive body and	17.84	15.67	715	627	40.1	37,170	32,594	2,083
related repairers Automotive service technicians and	13.96	13.28	558	531	40.0	29,039	27,624	2,080
mechanics Bus and truck mechanics and	20.66	19.28	828	771	40.1	43,078	40,098	2,085
diesel engine specialists Heavy vehicle and mobile	20.84	19.50	833	780	40.0	43,342	40,560	2,080
equipment service technicians and mechanics Mobile heavy equipment mechanics, except	18.92	20.25	790	810	41.7	41,079	42,128	2,171
engines Heating, air conditioning, and	22.04	22.76	882	910	40.0	45,849	47,341	2,080
refrigeration mechanics and installers Industrial machinery	21.31	20.00	852	800	40.0	44,324	41,600	2,080
installation, repair, and maintenance workers Industrial machinery	19.00	17.48	763	691	40.2	39,346	34,820	2,071
mechanics Maintenance and repair	20.98	17.48	860	699	41.0	44,742	36,358	2,133
workers, general Line installers and repairers	19.14 31.70	19.31 30.57	764 1,268	772 1,223	39.9 40.0	39,193 65,937	37,667 63,579	2,047 2,080
Electrical power-line installers and repairers Telecommunications line	32.76	34.21	1,310	1,368	40.0	68,143	71,155	2,080
installers and repairers Miscellaneous installation,	31.01	30.57	1,241	1,223	40.0	64,509	63,579	2,080
maintenance, and repair workers	17.87	17.93	696	717	39.0	36,217	37,299	2,027

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued Helpersinstallation, maintenance, and repair								
workers	\$15.29	\$17.43	\$612	\$697	40.0	\$31,808	\$36,254	2,080
Production occupations First-line supervisors/managers of production and operating	14.46	13.50	571	538	39.5	29,638	27,414	2,050
workers Electrical, electronics, and electromechanical	20.54	18.00	822	720	40.0	42,687	37,440	2,078
assemblers Electrical and electronic	12.97	11.18	513	447	39.6	26,691	23,254	2,057
equipment assemblers Miscellaneous assemblers and	13.84	13.11	554	524	40.0	28,788	27,269	2,080
fabricators Machine tool cutting setters, operators, and tenders,	10.80	10.36	430	414	39.8	22,292	21,250	2,064
metal and plastic	14.86	14.50	594	580	40.0	30,900	30,160	2,080
Machinists Welding, soldering, and	19.80	19.27	789	771	39.8	41,011	40,084	2,071
brazing workers Welders, cutters, solderers,	15.94	15.00	637	600	39.9	33,103	31,200	2,077
and brazers	15.94	15.00	637	600	39.9	33,103	31,200	2,077
Printers	16.67	16.00	641	652	38.4	33,326	33,904	1,999
Printing machine operators	15.18	15.37	597	615	39.3	31,040	31,970	2,045
Sewing machine operators Crushing, grinding, polishing, mixing, and blending	10.55	10.50	418	418	39.6	21,716	21,715	2,058
workers Mixing and blending machine setters,	14.91	14.73	594	589	39.8	29,751	30,634	1,996
operators, and tenders Cutting workers Cutting and slicing machine setters,	13.86 15.70	13.05 16.00	548 628	522 640	39.6 40.0	28,513 32,664	27,144 33,280	2,057 2,080
operators, and tenders Inspectors, testers, sorters,	15.17	15.00	607	600	40.0	31,544	31,200	2,080
samplers, and weighers	17.32	18.94	677	758	39.1	34,770	39,399	2,007

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued Miscellaneous production workers Helpersproduction	\$11.06	\$8.92	\$442	\$357	40.0	\$23,000	\$18,558	2,080
workers	10.83	8.60	433	344	40.0	22,532	17,888	2,080
Transportation and material moving occupations First-line	14.80	13.00	603	520	40.7	30,853	26,446	2,084
supervisors/managers of helpers, laborers, and material movers, hand First-line supervisors/managers of	27.57	16.50	1,236	660	44.9	64,296	34,320	2,332
transportation and material-moving machine and vehicle operators Driver/sales workers and	21.51	21.76	1,009	972	46.9	52,444	50,540	2,439
truck drivers	17.01	16.00	705	676	41.5	35,580	35,360	2,092
Driver/sales workers Truck drivers, heavy and	20.09	23.43	846	937	42.1	43,997	48,734	2,190
tractor-trailer	18.19	16.80	769	742	42.3	38,024	38,208	2,091
Truck drivers, light or delivery services Dredge, excavating, and	12.72	11.50	501	444	39.4	25,992	23,088	2,044
loading machine operators	17.57	16.00	703	640	40.0	36,548	33,280	2,080
Industrial truck and tractor operators Laborers and material	17.90	18.55	715	742	39.9	37,166	38,584	2,076
movers, hand	10.60	10.00	417	400	39.4	21,289	20,800	2,008
Cleaners of vehicles and equipment Laborers and freight, stock, and material movers,	8.77	9.00	351	338	40.1	18,272	17,550	2,083
hand	10.91	10.00	429	400	39.3	21,656	20,800	1,985

See footnotes at end of table.

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued Packers and packagers, hand	\$10.42	\$9.75	\$408	\$381	39.1	\$21,195	\$19,807	2,035

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information. ² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are constituted and time results of exclusion and the belief of the payment of the payment.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours. ³ Mean weekly earnings are the straight-time weekly wages or salaries paid to

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	M	3.4.31	3.6	3.6.1	3.6	Maria	3.6.1	Maria
	Mean	Median	Mean	Median	Mean	Mean	Median earnings	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
All workers	\$24.93	\$19.24	\$972	\$766	39.0	\$50,162	\$39,765	2,012
Management accurations	53.15	45.28	2,095	1,783	39.4	108,933	92,738	2,050
Management occupations General and operations	55.15	43.20	2,095	1,705	39.4	106,955	92,750	2,030
managers	55.55	55.29	2,310	2,212	41.6	120,138	115,009	2,163
Marketing and sales managers	46.70	40.79	1,856	1,632	41.0 39.7	96,522	84,845	2,103
Marketing managers	40.70 52.19	45.28	2,023	1,032	38.8	105,188	91,055	2,007
Sales managers	36.40	4 <i>5.28</i> 35.38	1,520	1,731	41.7	79,017	73,580	2,013
Public relations managers	50.40 71.61	82.65	2,724	3,306	38.0	141,646	171,902	1,978
Administrative services	/1.01	82.05	2,724	5,500	56.0	141,040	171,902	1,978
managers	31.75	34.05	1,242	1,262	39.1	64,574	65,600	2,034
Computer and information	51.75	54.05	1,242	1,202	59.1	04,374	05,000	2,034
systems managers	62.73	58.79	2,465	2,333	39.3	128,154	121,295	2,043
Financial managers	53.23	45.64	2,403	1,842	39.5	128,134	95,797	2,043
Human resources managers	40.72	32.17	1,573	1,042	38.6	81,810	63,327	2,009
Compensation and benefits	40.72	52.17	1,575	1,210	50.0	01,010	05,527	2,007
managers	44.66	44.14	1,708	1,765	38.2	88,810	91,801	1,989
Industrial production	++.00	77.17	1,700	1,705	50.2	00,010	71,001	1,707
managers	40.19	40.42	1,608	1,617	40.0	83,599	84,067	2,080
Purchasing managers	49.58	45.96	1,008	1,838	40.0 39.6	101,966	95,597	2,030
Transportation, storage, and	÷7.50	чJ.70	1,701	1,050	57.0	101,700	,5,577	2,037
distribution managers	40.74	48.86	1,628	1,954	39.9	84,631	101,620	2,077
Education administrators	38.57	35.03	1,028	1,307	38.1	76,350	67,975	1,979
Education administrators,	50.57	55.05	1,470	1,507	50.1	10,350	07,775	1,777
postsecondary	38.62	34.07	1,468	1,267	38.0	76,337	65,906	1,977
Engineering managers	53.46	54.62	2,150	2,185	40.2	111,811	113,610	2,091
Medical and health services	55.40	54.02	2,150	2,105	40.2	111,011	115,010	2,071
managers	48.69	47.56	1,865	1,783	38.3	97,004	92,738	1,992
Social and community service	40.07	47.50	1,005	1,705	50.5	77,004	12,150	1,772
managers	28.48	25.17	1,071	942	37.6	55,711	49,002	1,956
managers	20.10	23.17	1,071	712	57.0	55,711	19,002	1,750
Business and financial								
operations occupations	31.37	27.64	1,229	1,071	39.2	63,917	55,701	2,038
Buyers and purchasing agents	24.78	24.04	1,002	962	40.4	52,109	50,001	2,103
Wholesale and retail		2	1,002	,		02,105	00,001	_,100
buyers, except farm								
products	24.65	24.33	986	973	40.0	51,267	50,606	2,080
Purchasing agents, except						,		_,
wholesale, retail, and								
farm products	24.84	23.51	1,011	940	40.7	52,549	48,901	2,115
Claims adjusters, appraisers,			,			- ,	- ,	,
examiners, and								
investigators	25.49	24.15	976	939	38.3	50,748	48,816	1,991
č								

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued Claims adjusters, examiners, and								
investigators Human resources, training, and labor relations	\$25.34	\$23.47	\$968	\$905	38.2	\$50,331	\$47,082	1,986
specialists Employment, recruitment, and placement	26.86	24.18	1,041	888	38.7	54,123	46,192	2,015
specialists Compensation, benefits, and job analysis	27.02	22.68	1,063	876	39.3	55,266	45,552	2,045
specialists Training and development	26.86	27.50	1,031	995	38.4	53,617	51,750	1,996
specialists	31.45 28.81	31.47 30.81	1,245 1,138	1,244 1,232	39.6 39.5	64,753 59,157	64,667 64,076	2,059 2,053
Management analysts	33.57	29.46	1,306	1,148	38.9	67,919	59,675	2,023
Accountants and auditors	30.57	26.85	1,182	1,069	38.7	61,472	55,600	2,011
Credit analysts	27.49	24.85	1,049	962	38.2	54,560	50,039	1,985
Financial analysts and								
advisors	46.21	34.61	1,802	1,385	39.0	93,712	71,995	2,028
Financial analysts	47.90	34.61	1,887	1,385	39.4	98,148	71,995	2,049
Personal financial advisors	44.84	41.94	1,757	1,678	39.2	91,384	87,231	2,038
Insurance underwriters	35.51	30.79	1,287	1,231	36.2	66,929	64,037	1,885
Loan counselors and officers	31.89	20.24	1,226	810	38.4	63,747	42,103	1,999
Loan officers	32.66	20.24	1,256	810	38.5	65,326	42,103	2,000
Computer and mathematical								
science occupations	38.44	36.85	1,509	1,464	39.3	78,489	76,107	2,042
Computer programmers	35.59	35.34	1,412	1,408	39.7	73,429	73,201	2,063
Computer software engineers	45.08	42.92	1,783	1,684	39.6	92,730	87,576	2,057
Computer software								
engineers, applications Computer software	46.67	43.13	1,841	1,677	39.4	95,714	87,196	2,051
engineers, systems					• •• -			
software	43.55	42.74	1,728	1,697	39.7	89,835	88,229	2,063
Computer support specialists	30.59	25.14	1,183	945	38.7	61,524	49,146	2,011
Computer systems analysts	39.02	37.10	1,529	1,475	39.2	79,505	76,690	2,038
Database administrators	31.84	34.62	1,193	1,058	37.5	62,038	55,029	1,949

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued Network and computer								
systems administrators Network systems and data	\$31.56	\$31.08	\$1,241	\$1,240	39.3	\$64,545	\$64,459	2,045
communications analysts Operations research analysts	53.69 31.84	46.92 25.30	2,126 1,251	1,877 1,012	39.6 39.3	110,548 65,075	97,587 52,624	2,059 2,044
Architecture and engineering								
occupations Engineers Civil engineers Electrical and electronics	34.89 39.43 27.70	32.84 39.79 26.63	1,398 1,585 1,134	1,340 1,600 1,040	40.1 40.2 40.9	72,694 82,401 58,951	69,680 83,200 54,080	2,084 2,090 2,129
Electrical and electronics engineers Electrical engineers Electronics engineers,	40.77 41.61	41.36 42.11	1,631 1,664	1,654 1,684	40.0 40.0	84,801 86,553	86,020 87,589	2,080 2,080
except computer Industrial engineers, including health and	37.05	36.35	1,482	1,454	40.0	77,067	75,600	2,080
safety Industrial engineers	33.26 33.26	31.20 31.20	1,330 1,330	1,248 1,248	40.0 40.0	69,182 69,182	64,902 64,902	2,080 2,080
Materials engineers Mechanical engineers Drafters	31.32 34.71 26.73	27.80 33.13 22.70	1,368 1,396 1,062	1,390 1,325 942	43.7 40.2 39.7	71,150 72,535 55,212	72,280 68,910 48,959	2,272 2,090 2,065
Electrical and electronics drafters	22.75	22.76	910	894	40.0	47,320	46,465	2,000
Engineering technicians, except drafters	26.40	27.03	1,052	1,081	39.8	54,684	56,229	2,072
Electrical and electronic engineering technicians Mechanical engineering	28.78	28.85	1,149	1,150	39.9	59,744	59,821	2,076
technicians	29.00	27.18	1,160	1,087	40.0	60,318	56,532	2,080
Life, physical, and social								
science occupations	32.79	30.06	1,258	1,146	38.4	65,040	60,000	1,984
Life scientists Biological scientists	39.98 41.07	41.35 40.39	1,514 1,518	1,592 1,542	37.9 37.0	78,705 78,957	82,801 80,169	1,968 1,923
Medical scientists	40.55	40.39	1,518	1,542	37.0	80,744	86,000	1,925 1,991
Physical scientists Chemists and materials	37.99	34.83	1,438	1,327	37.9	74,786	69,000	1,991
scientists and materials	36.76	31.44	1,471	1,258	40.0	76,469	65,399	2,080

See footnotes at end of table.

NATIONAL COMPENSATION SURVEY

Middle Atlantic

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations –Continued								
Market and survey researchers Market research analysts	\$24.50 24.50	\$24.84 24.84	\$941 941	\$975 975	38.4 38.4	\$48,941 48,941	\$50,680 50,680	1,998 1,998
Psychologists Clinical, counseling, and	37.20	28.46	1,451	1,080	39.0	68,310	58,750	1,836
school psychologists Chemical technicians Miscellaneous life, physical, and social science	37.20 20.29	28.46 20.59	1,451 783	1,080 788	39.0 38.6	68,310 40,659	58,750 38,237	1,836 2,004
technicians	18.79	17.31	735	687	39.1	38,233	35,701	2,035
Community and social services occupations	20.17	18.13	765	687	37.9	39,777	35,699	1,972
Counselors Educational, vocational,	17.75	17.16	688	687	38.8	35,777	35,699	2,016
and school counselors Social workers Child, family, and school	18.99 22.98	19.23 22.18	714 848	692 814	37.6 36.9	37,092 44,073	36,000 42,322	1,954 1,918
social workers Medical and public health	20.91	20.46	739	716	35.4	38,437	37,235	1,838
social workers Mental health and substance abuse social	28.29	29.09	1,048	1,067	37.0	54,473	55,497	1,926
workers Miscellaneous community and social service	16.38	15.85	638	615	39.0	33,177	32,001	2,026
specialists Social and human service	18.56	14.08	717	558	38.7	37,299	28,997	2,010
assistants	13.84	12.88	531	515	38.4	27,618	26,790	1,995
Legal occupations	58.57 71.07	50.32 63.15	2,281 2,831	2,308 2,596	38.9 39.8	117,925 147,201	119,999 135,002	2,014 2,071
Paralegals and legal assistants	26.54	26.36	963	923	36.3	50,080	47,975	1,887
Education, training, and library occupations Postsecondary teachers	41.17 53.57	34.74 44.86	1,531 2,024	1,390 1,802	37.2 37.8	66,594 81,773	61,038 71,296	1,618 1,526
Business teachers, postsecondary	68.51	68.19	2,484	2,444	36.3	88,212	86,280	1,288

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Math and computer teachers, postsecondary Mathematical science	\$48.85	\$41.60	\$1,735	\$1,664	35.5	\$65,278	\$64,894	1,336
teachers, postsecondary Physical sciences teachers,	63.42	67.53	2,310	2,479	36.4	84,651	80,151	1,335
chemistry teachers,	58.60	55.76	2,105	2,045	35.9	76,156	68,178	1,300
postsecondary Social sciences teachers,	55.74	55.76	1,994	1,952	35.8	68,688	62,128	1,232
postsecondary Psychology teachers,	56.98	56.39	2,093	2,059	36.7	75,023	71,727	1,317
postsecondary Health teachers,	55.20	55.75	1,990	2,055	36.0	73,081	68,858	1,324
postsecondary Health specialties	66.72	62.38	2,488	2,188	37.3	98,135	79,892	1,471
teachers, postsecondary Arts, communications, and humanities teachers,	72.00	65.93	2,664	2,368	37.0	102,980	81,505	1,430
postsecondary English language and literature teachers,	48.43	45.87	1,800	1,698	37.2	71,041	66,739	1,467
postsecondary Philosophy and religion teachers,	51.45	47.64	1,852	1,727	36.0	75,320	70,784	1,464
postsecondary Miscellaneous	57.67	52.77	2,007	1,758	34.8	80,731	76,969	1,400
postsecondary teachers Primary, secondary, and special education school	39.05	33.52	1,523	1,348	39.0	70,222	61,593	1,798
teachers Elementary and middle	33.77	25.07	1,206	942	35.7	49,937	44,781	1,479
school teachers	21.71	19.01	864	761	39.8	38,087	31,824	1,755
Special education teachers	31.55	24.79	1,129	930	35.8	45,498	40,904	1,442
Librarians Teacher assistants	32.58 12.50	25.31 11.50	1,156 489	908 460	35.5 39.1	60,090 24,770	47,231 23,754	1,844 1,981

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media								
occupations	\$39.16	\$30.90	\$1,496	\$1,214	38.2	\$72,922	\$55,557	1,862
Designers	32.85	28.30	1,232	1,132	37.5	64,087	58,864	1,951
Graphic designers	35.35	39.97	1,313	1,692	37.2	68,289	88,001	1,932
Actors, producers, and	10 56	46.41	1.027	1.056	20.1	100 70 6	0.6 500	0.000
directors	49.56	46.41	1,937	1,856	39.1	100,736	96,533	2,033
Producers and directors	49.56	46.41	1,937	1,856	39.1	100,736	96,533	2,033
Athletes, coaches, umpires, and related workers	21 47	10.20	025	776	20.4	20.216	40.225	1 0 2 1
	21.47	19.39	825	776	38.4	39,316	40,335	1,831
Coaches and scouts	21.47 38.00	19.39 31.04	825	776	38.4 36.9	39,316	40,335	1,831
Public relations specialists Writers and editors	38.00 30.43	23.61	1,402 1,164	1,725 945	36.9 38.3	72,927 60,539	89,713 49,117	1,919 1,989
Editors	32.92	23.61		943 945	38.3 37.5	64,273	49,117 49,117	1,989
Broadcast and sound	52.92	25.01	1,236	945	57.5	04,275	49,117	1,935
engineering technicians								
and radio operators	33.69	34.53	1,348	1,381	40.0	70,076	71,814	2,080
and fadio operators	55.07	54.55	1,540	1,501	- 0.0	/0,0/0	/1,014	2,000
Healthcare practitioner and								
technical occupations	31.25	28.91	1,201	1,118	38.4	62,302	57,845	1,994
Pharmacists	47.57	48.31	1,863	1,879	39.2	96,868	97,715	2,036
Physicians and surgeons	48.05	29.33	1,838	1,100	38.3	95,579	57,194	1,989
Family and general		_,	-,	-,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,	-,, -,
practitioners	59.26	65.90	2,233	2,471	37.7	116,107	128,511	1,959
Internists, general	57.20	24.65	2,154	986	37.7	111,985	51,266	1,958
Registered nurses	34.04	33.79	1,298	1,274	38.1	67,515	66,250	1,984
Therapists	29.68	30.87	1,137	1,190	38.3	57,411	56,687	1,934
Physical therapists	33.49	33.76	1,284	1,266	38.3	64,579	61,942	1,928
Recreational therapists	16.31	15.81	628	632	38.5	32,659	32,885	2,003
Respiratory therapists	27.50	28.94	1,080	1,085	39.3	56,159	56,433	2,042
Clinical laboratory								
technologists and								
technicians	19.38	18.12	766	712	39.5	39,831	37,037	2,055
Medical and clinical								
laboratory technologists	23.50	24.04	924	962	39.3	48,062	50,003	2,045
Medical and clinical								
laboratory technicians	16.03	15.99	636	622	39.7	33,062	32,344	2,063
Diagnostic related								
technologists and							4.0	
technicians	24.41	24.96	942	938	38.6	48,970	48,794	2,006

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations								
-Continued								
Cardiovascular								
technologists and technicians	\$14.33	\$13.10	\$557	\$524	38.9	\$28,988	\$27,248	2,023
Radiologic technologists	φ1 4 .55	\$15.10	\$557	\$524	50.9	\$20,900	\$27,240	2,025
and technicians	24.27	24.10	943	943	38.9	49,050	49,046	2,021
Emergency medical								
technicians and	22.59	22.00	972	951	20.2	11077	44.052	1.097
paramedics Health diagnosing and	22.58	22.69	863	851	38.2	44,877	44,253	1,987
treating practitioner								
support technicians	17.17	16.77	669	671	39.0	34,790	34,882	2,026
Licensed practical and	20 (2	20.50	700	792	20.2	41.055	10 (50	1.000
licensed vocational nurses Medical records and health	20.63	20.56	790	782	38.3	41,055	40,658	1,990
information technicians	18.36	17.27	721	653	39.3	37,472	33,932	2,041
						,	,	,
Healthcare support	10.55	10.00	100	450	25.4	a 4 001	22 0 7 0	1055
occupations Nursing, psychiatric, and	12.77	12.00	480	459	37.6	24,981	23,858	1,956
home health aides	12.46	11.73	466	452	37.4	24,232	23,517	1,945
Home health aides	10.97	10.00	384	396	35.0	19,980	20,592	1,821
Nursing aides, orderlies,								
and attendants	13.06	12.33	501	485	38.4	26,072	25,214	1,997
Physical therapist assistants and aides	14.24	12.84	554	495	38.9	28,830	25,760	2,025
Miscellaneous healthcare	14.24	12.04	554	495	50.7	28,830	23,700	2,025
support occupations	14.90	13.76	584	546	39.2	30,371	28,413	2,038
Medical assistants	13.80	13.81	543	552	39.4	28,235	28,714	2,046
Medical equipment	16.50	10.04	664	750	40.0	24.507	20.205	2 000
preparers	16.59 14.84	18.94 13.13	664 577	758 525	40.0 38.9	34,507 29,992	39,395 27,306	2,080 2,020
Weden transcriptionists	14.04	15.15	511	525	50.7	27,772	27,500	2,020
Protective service occupations	15.05	12.76	586	507	38.9	29,918	26,000	1,988
Security guards and gaming	11.00	11.00	100	110	20.2	24.242	22.000	2.020
surveillance officers Security guards	11.89 11.89	11.00 11.00	466 466	440 440	39.2 39.2	24,243 24,241	22,880 22,880	2,039 2,039
Security guards	11.07	11.00	+00	440	59.4	24,241	22,000	2,037
Food preparation and serving								
related occupations	11.63	11.00	454	431	39.0	23,415	22,277	2,013

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued First-line supervisors/managers, food preparation and serving workers	\$17.41	\$17.91	\$695	\$716	40.0	\$35,722	\$37,253	2,052
First-line supervisors/managers of food preparation and								
serving workers Cooks Cooks, institution and	17.33 13.54	17.91 12.88	693 532	716 520	40.0 39.3	35,594 27,331	37,253 27,040	2,054 2,018
cafeteria Cooks, restaurant Food preparation workers Food service, tipped	13.42 13.19 13.64 6.95	12.88 12.00 14.19 5.98	526 522 526 267	515 480 548 202	39.2 39.6 38.6 38.5	27,327 26,192 26,723 13,831	26,790 25,760 27,671 10,483	2,036 1,986 1,959 1,989
Waiters and waitresses Dining room and cafeteria attendants and	6.74	5.98	267	202	39.0	13,685	10,485	2,030
bartender helpers Fast food and counter	7.00	7.02	269	228	38.4	13,775	13,340	1,968
workers Combined food preparation and serving workers,	10.65	9.92	408	373	38.3	21,195	19,381	1,991
including fast food Counter attendants, cafeteria, food concession, and coffee	11.80	10.98	455	422	38.5	23,654	21,931	2,005
shop Food servers, nonrestaurant Dishwashers	8.36 11.50 9.23	8.00 10.75 8.62	316 441 369	320 422 345	37.8 38.3 40.0	16,420 22,933 19,104	16,640 21,923 17,930	1,964 1,994 2,070
Building and grounds cleaning and maintenance								·
and maintenance occupations First-line supervisors/managers, building and grounds cleaning and maintenance	15.10	14.37	596	567	39.5	30,761	29,461	2,037
workers	34.05	21.03	1,359	841	39.9	70,645	43,742	2,075

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued First-line supervisors/managers								
of housekeeping and janitorial workers Building cleaning workers Janitors and cleaners, except maids and	\$22.99 14.17	\$21.03 14.16	\$916 559	\$841 555	39.9 39.4	\$47,656 29,036	\$43,742 28,850	2,073 2,049
housekeeping cleaners Maids and housekeeping	14.38	13.87	569	555	39.6	29,566	28,850	2,057
cleaners Grounds maintenance	12.28	11.03	475	441	38.7	24,697	22,942	2,012
workers Landscaping and	11.28	9.50	449	380	39.8	19,812	17,562	1,757
groundskeeping workers	10.66	9.50	425	380	39.8	18,575	17,562	1,742
Personal care and service occupations First-line	13.22	9.90	476	356	36.0	24,419	18,533	1,847
supervisors/managers of gaming workers Gaming supervisors Slot key persons First-line	15.95 23.72 13.34	14.52 24.32 12.30	638 949 534	581 973 492	40.0 40.0 40.0	33,166 49,333 27,757	30,202 50,575 25,584	2,080 2,080 2,080
supervisors/managers of personal service workers Gaming services workers Gaming dealers Child care workers Personal and home care aides Recreation and fitness	23.06 7.37 7.37 11.00 9.02	30.09 7.85 7.85 10.70 9.60	915 295 295 418 341	1,204 314 314 408 346	39.7 40.0 40.0 38.0 37.8	47,557 15,329 15,329 21,670 17,735	62,589 16,328 16,328 21,206 17,971	2,062 2,080 2,080 1,970 1,965
workers Recreation workers	11.06 10.96	12.20 12.10	463 459	488 488	41.8 41.9	17,175 16,785	24,960 24,960	1,552 1,532
Sales and related occupations First-line supervisors/managers,	21.93	14.50	865	557	39.4	44,956	28,969	2,050
sales workers	22.57	22.80	902	912	40.0	46,897	47,424	2,078

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued First-line supervisors/managers of retail sales workers First-line supervisors/managers	\$18.62	\$17.37	\$745	\$695	40.0	\$38,737	\$36,136	2,080
of non-retail sales workers Retail sales workers Cashiers, all workers Cashiers	31.49 13.38 11.30 11.26	34.22 11.44 10.81 10.75	1,255 526 445 443	1,369 450 432 428	39.8 39.3 39.4 39.4	65,254 27,346 23,105 23,030	71,176 23,375 22,485 22,256	2,072 2,043 2,046 2,045
Retail salespersons Insurance sales agents Securities, commodities, and financial services sales	14.09 23.18	11.61 22.20	553 998	462 862	39.3 43.1	28,770 51,904	24,006 44,824	2,041 2,240
agents Sales representatives, wholesale and	47.73	30.77	1,889	1,231	39.6	98,248	64,002	2,059
manufacturing Sales representatives, wholesale and manufacturing, technical and scientific	36.07	36.31	1,424	1,450	39.5	74,048	75,400	2,053
sales representatives, wholesale and manufacturing, except technical and scientific	37.64	33.87	1,436	1,355	38.1	74,665	70,458	1,983
products Miscellaneous sales and	35.74	37.34	1,421	1,544	39.8	73,916	80,300	2,068
related workers	23.67	17.65	918	632	38.8	47,711	32,877	2,016
Office and administrative support occupations First-line supervisors/managers of	17.56	16.52	679	635	38.7	35,231	33,000	2,006
office and administrative support workers Switchboard operators, including answering	27.47	25.34	1,049	1,001	38.2	54,560	52,032	1,986
service	16.19	17.38	606	652	37.4	31,497	33,883	1,946

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Financial clerks	\$16.20	\$15.20	\$632	\$603	39.0	\$32,871	\$31,366	2,029
Bill and account collectors	16.38	15.00	654	600	39.9	34,014	31,200	2,077
Billing and posting clerks	10.00	10100		000	0,1,1	0.,011	01,200	_,
and machine operators	16.26	16.15	625	625	38.5	32,521	32,475	2,000
Bookkeeping, accounting,	10.20	10110	020	020	00.0	02,021	02,0	_,
and auditing clerks Payroll and timekeeping	16.46	15.51	638	602	38.8	33,166	31,288	2,015
clerks	17.11	15.65	677	622	39.5	35,183	32,325	2,057
Tellers	12.94	12.89	512	504	39.6	26,622	26,216	2,058
Brokerage clerks	21.21	19.90	826	775	39.0	42,966	40,310	2,026
Credit authorizers, checkers,						,		,
and clerks	18.82	17.95	753	718	40.0	39,140	37,334	2,080
Customer service						,	,	,
representatives	17.16	15.62	673	625	39.2	34,834	32,490	2,029
File clerks	12.34	12.09	484	484	39.2	25,184	25,147	2,041
Hotel, motel, and resort desk						,	,	,
clerks	10.32	10.40	413	416	40.0	21,468	21,632	2,080
Interviewers, except						· ·	ŕ	
eligibility and loan	15.48	16.10	575	604	37.2	29,920	31,395	1,933
Library assistants, clerical	15.69	14.98	585	599	37.3	30,248	31,150	1,927
Loan interviewers and clerks	15.83	15.60	619	605	39.1	32,193	31,434	2,034
Order clerks	15.49	15.50	617	605	39.8	30,046	30,160	1,939
Human resources assistants, except payroll and								
timekeeping Receptionists and information	19.38	19.81	759	718	39.2	39,466	37,342	2,036
clerks	14.83	14.13	568	530	38.3	29,041	27,560	1,959
Reservation and								
transportation ticket								
agents and travel clerks	18.34	18.24	717	730	39.1	37,289	37,941	2,034
Dispatchers	25.84	20.25	986	796	38.1	51,259	41,375	1,984
Dispatchers, except police,								
fire, and ambulance	26.57	20.47	1,008	796	37.9	52,423	41,375	1,973
Production, planning, and								
expediting clerks	19.17	18.13	761	698	39.7	39,594	36,321	2,066
Shipping, receiving, and								
traffic clerks	12.78	12.22	511	489	40.0	26,573	25,418	2,080
Stock clerks and order fillers	12.33	11.32	486	453	39.4	25,269	23,546	2,050

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o († 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued Weighers, measurers, checkers, and samplers,								
recordkeeping Secretaries and administrative	\$19.07	\$14.78	\$763	\$591	40.0	\$39,661	\$30,738	2,080
assistants Executive secretaries and administrative	21.20	20.00	804	769	37.9	41,801	39,984	1,971
assistants Legal secretaries Medical secretaries Secretaries, except legal,	22.43 29.02 15.36	20.81 29.66 14.55	853 1,038 578	808 1,044 581	38.0 35.8 37.7	44,334 53,996 30,067	41,999 54,309 30,212	1,976 1,861 1,958
Computer operators Data entry and information	18.60 21.24	18.34 19.46	716 847	725 778	38.5 39.9	37,253 44,066	37,705 40,477	2,003 2,075
processing workers Data entry keyers Insurance claims and policy	15.87 13.49	13.83 13.00	610 525	553 510	38.5 38.9	31,745 27,308	28,760 26,520	2,000 2,024
processing clerks Mail clerks and mail machine operators, except postal	15.81	16.27	611	622	38.6	31,746	32,351	2,008
service Office clerks, general Office machine operators,	12.62 16.27	12.26 16.49	487 627	468 617	38.6 38.5	25,314 32,527	24,325 32,105	2,006 1,999
except computer	12.68	10.04	486	402	38.3	25,255	20,883	1,992
Construction and extraction occupations First-line supervisors/managers of	33.62	33.63	1,308	1,358	38.9	67,560	69,999	2,010
construction trades and extraction workers	37.06	35.25	1,387	1,346	37.4	72,148	69,999	1,947
Carpenters Construction laborers Construction equipment	20.23 25.07	19.36 32.72	805 1,003	774 1,309	39.8 40.0	41,868 49,121	40,269 39,269	2,069 1,960
operators Operating engineers and other construction	26.22	21.03	1,049	841	40.0	54,548	43,742	2,080
equipment operators Electricians	26.22 35.77	21.03 44.00	1,049 1,346	841 1,540	40.0 37.6	54,548 70,001	43,742 80,080	2,080 1,957

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations First-line supervisors/managers of	\$23.69	\$22.23	\$945	\$889	39.9	\$49,133	\$46,247	2,074
mechanics, installers, and repairers Radio and	28.40	26.00	1,139	1,040	40.1	59,212	54,080	2,085
telecommunications equipment installers and repairers Telecommunications	31.10	32.98	1,244	1,319	40.0	64,682	68,590	2,080
equipment installers and repairers, except line installers Miscellaneous electrical and electronic equipment	31.10	32.98	1,244	1,319	40.0	64,682	68,590	2,080
mechanics, installers, and repairers Aircraft mechanics and	19.16	16.05	766	642	40.0	39,845	33,384	2,080
service technicians	26.17	27.15	1,047	1,086	40.0	54,431	56,472	2,080
Automotive technicians and repairers	19.45	17.83	768	713	39.5	39,913	37,093	2,052
Bus and truck mechanics and diesel engine specialists	22.68	19.50	907	780	40.0	47,176	40,560	2,080
Control and valve installers and repairers	31.56	34.48	1,262	1,379	40.0	65,647	71,718	2,080
Control and valve installers and repairers, except mechanical door Heating, air conditioning, and	31.56	34.48	1,262	1,379	40.0	65,647	71,718	2,080
refrigeration mechanics and installers Industrial machinery	21.65	20.88	866	835	40.0	45,030	43,422	2,080
installation, repair, and maintenance workers Industrial machinery	19.98	19.46	796	778	39.8	41,356	40,477	2,069
mechanics	20.90	19.92	838	800	40.1	43,563	41,579	2,084
Maintenance and repair workers, general	18.76	18.61	741	744	39.5	38,537	38,709	2,054
Maintenance workers, machinery Millwrights	19.60 25.34	18.37 25.25	784 1,009	735 997	40.0 39.8	40,727 52,453	38,210 51,866	2,078 2,070

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Line installers and repairers Electrical power-line	\$30.76	\$33.47	\$1,230	\$1,339	40.0	\$63,972	\$69,618	2,080
installers and repairers Precision instrument and	33.64	35.19	1,346	1,408	40.0	69,975	73,195	2,080
equipment repairers Miscellaneous installation, maintenance, and repair	27.95	26.28	1,118	1,051	40.0	58,144	54,662	2,080
workers Helpersinstallation, maintenance, and repair	18.52	17.31	731	701	39.5	38,000	36,442	2,052
workers	14.76	16.61	590	664	40.0	30,691	34,543	2,080
Production occupations First-line supervisors/managers of	16.65	15.50	665	616	39.9	34,470	32,032	2,070
production and operating workers Electrical, electronics, and electromechanical	25.90	25.85	1,036	1,034	40.0	53,861	53,776	2,079
assemblers Electrical and electronic	15.60	15.00	624	600	40.0	32,454	31,200	2,080
equipment assemblers Electromechanical	15.17	14.41	607	576	40.0	31,558	29,973	2,080
equipment assemblers Miscellaneous assemblers and	15.87	15.00	635	600	40.0	33,008	31,200	2,080
fabricators Team assemblers Butchers and other meat, poultry, and fish	13.31 16.61	12.70 16.69	526 665	508 668	39.5 40.0	27,322 34,556	26,416 34,715	2,054 2,080
processing workers Miscellaneous food	17.84	15.98	714	639	40.0	37,106	33,238	2,080
processing workers Food batchmakers Computer control	16.15 15.34	17.30 16.00	645 612	692 640	39.9 39.9	33,542 31,824	35,984 33,280	2,076 2,074
programmers and operators Computer-controlled machine tool operators,	17.42	17.21	697	688	40.0	36,188	35,797	2,077
metal and plastic	16.63	16.00	665	640	40.0	34,529	33,280	2,077

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation*	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Forming machine setters,								
operators, and tenders, metal and plastic	\$17.74	\$17.25	\$710	\$690	40.0	\$36,895	\$35,880	2,080
Extruding and drawing	φ1/./ 4	\$17.23	\$710	φ090	40.0	\$30,695	\$33,880	2,080
machine setters,								
operators, and tenders,								
metal and plastic	16.70	17.25	668	690	40.0	34,732	35,880	2,080
Machine tool cutting setters,						- ,		,
operators, and tenders,								
metal and plastic	17.10	15.99	677	614	39.6	35,194	31,949	2,058
Cutting, punching, and								
press machine setters,								
operators, and tenders,								
metal and plastic	16.28	15.35	641	609	39.4	33,342	31,658	2,048
Grinding, lapping,								
polishing, and buffing								
machine tool setters,								
operators, and tenders, metal and plastic	17.25	14.98	690	599	40.0	35,812	31,158	2,076
Machinists	20.78	20.50	831	820	40.0	43,217	42,640	2,070
Metal furnace and kiln	20.70	20.50	0.51	020	10.0	13,217	12,010	2,000
operators and tenders	17.96	17.10	712	684	39.7	36,977	35,568	2,059
Metal-refining furnace							,	,
operators and tenders	18.93	17.38	748	695	39.5	38,795	36,150	2,049
Molders and molding								
machine setters,								
operators, and tenders,								
metal and plastic	14.43	12.80	577	512	40.0	29,976	26,620	2,078
Molding, coremaking, and								
casting machine setters,								
operators, and tenders,	12 70	11.70	E 40	471	40.0	20.461	24.460	2 079
metal and plastic Multiple machine tool setters,	13.70	11.76	548	471	40.0	28,461	24,469	2,078
operators, and tenders,								
metal and plastic	21.77	18.89	871	756	40.0	44,752	39,291	2,056
Tool and die makers	25.91	26.05	1,027	1,042	39.6	53,402	54,184	2,061
Welding, soldering, and			-,•=,	-,• . -			,	_,
brazing workers	18.03	17.70	721	708	40.0	37,498	36,816	2,080
Welders, cutters, solderers,								
and brazers	18.18	17.70	727	708	40.0	37,806	36,816	2,080

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o († 1	Hou	ırly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Welding, soldering, and								
brazing machine setters, operators, and								
tenders	\$17.32	\$13.55	\$693	\$542	40.0	\$36,027	\$28,184	2,080
Miscellaneous metalworkers	10.40	10.00	5 00	400	10.0	25.046	20.000	2 070
and plastic workers Heat treating equipment	12.49	10.00	500	400	40.0	25,946	20,800	2,078
setters, operators, and								
tenders, metal and	10 71	10.04	= 10	500	10.0	20		2 000
plastic Plating and coating	18.54	18.06	742	722	40.0	38,571	37,565	2,080
machine setters,								
operators, and tenders,				10.5	10.0			
metal and plastic	18.06	17.05	722	682	40.0	37,562	35,464	2,080
Printers Printing machine operators	16.87 18.19	17.02 17.79	667 721	681 712	39.5 39.7	34,672 37,501	35,402 37,003	2,055 2,062
Textile machine setters,	10.19	17.79	/21	/12	59.1	57,501	57,005	2,002
operators, and tenders	18.43	18.27	737	731	40.0	38,332	38,002	2,080
Woodworking machine								
setters, operators, and	15.41	14.49	616	580	40.0	22.057	30,139	2 080
tenders Woodworking machine	13.41	14.49	010	380	40.0	32,057	50,159	2,080
setters, operators, and								
tenders, except sawing	14.02	14.17	561	567	40.0	29,157	29,474	2,080
Power plant operators, distributors, and								
dispatchers	35.27	33.67	1,411	1,347	40.0	73,361	70,034	2,080
Stationary engineers and	55.27	55.07	1,111	1,517	10.0	10,001	/ 0,02 1	2,000
boiler operators	30.23	30.77	1,207	1,231	39.9	62,755	64,000	2,076
Chemical processing machine								
setters, operators, and tenders	21.32	25.75	853	1,030	40.0	44,224	53,560	2,074
Separating, filtering,	21.52	20.70	000	1,050	10.0	,22 .	55,500	2,071
clarifying,								
precipitating, and still								
machine setters, operators, and tenders	21.85	26.38	874	1,055	40.0	45,456	54,870	2,080
Crushing, grinding, polishing,	21.05	20.30	0/4	1,000	+0.0		57,070	2,000
mixing, and blending								
workers	20.32	18.84	813	754	40.0	42,272	39,187	2,080

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued Mixing and blending machine setters,								
operators, and tenders Cutting workers Cutting and slicing machine setters,	\$20.76 14.54	\$18.84 15.24	\$830 582	\$754 610	40.0 40.0	\$43,185 27,441	\$39,187 31,699	2,080 1,887
operators, and tenders	14.44	15.24	578	610	40.0	26,754	31,699	1,852
Inspectors, testers, sorters, samplers, and weighers Packaging and filling machine operators and	17.98	16.88	719	675	40.0	37,406	35,115	2,080
Painting workers Coating, painting, and spraying machine setters, operators, and	16.43 14.88	15.82 15.06	656 595	632 602	39.9 40.0	34,129 30,945	32,885 31,314	2,077 2,080
tenders	15.12	15.06	605	602	40.0	31,442	31,314	2,080
Miscellaneous production workers Paper goods machine setters, operators, and	13.68	12.38	548	497	40.1	28,371	25,750	2,074
tenders	13.46	14.00	551	583	41.0	28,675	30,292	2,131
Helpersproduction workers	12.39	12.37	495	480	39.9	25,425	24,960	2,052
Transportation and material moving occupations First-line supervisors/managers of	18.53	14.92	734	602	39.6	38,063	31,304	2,055
helpers, laborers, and material movers, hand Aircraft pilots and flight	20.44	20.65	818	826	40.0	42,525	42,952	2,080
engineers Airline pilots, copilots, and	125.78	118.00	2,625	2,495	20.9	136,477	129,715	1,085
flight engineers Driver/sales workers and	125.78	118.00	2,625	2,495	20.9	136,477	129,715	1,085
truck drivers Driver/sales workers Truck drivers, heavy and	20.37 20.22	19.00 21.15	842 836	791 846	41.3 41.4	43,791 43,482	41,142 43,992	2,150 2,150
tractor-trailer	20.17	18.00	855	749	42.4	44,472	38,958	2,205

See footnotes at end of table.

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued Truck drivers, light or delivery services Taxi drivers and chauffeurs Crane and tower operators Industrial truck and tractor operators Laborers and material movers, hand Cleaners of vehicles and	\$20.78 16.01 21.47 16.72 13.24	\$22.28 16.71 22.01 16.50 13.10	\$822 605 859 668 527	\$891 535 880 660 519	39.6 37.8 40.0 40.0 39.8	\$42,735 30,730 44,655 33,906 27,422	\$46,342 25,673 45,781 33,571 26,978	2,057 1,920 2,080 2,028 2,071
equipment Laborers and freight, stock, and material movers, hand	12.68	13.12	507 527	525 524	40.0	26,376 27,388	27,290 27,248	2,080 2,076
Machine feeders and offbearers Packers and packagers,	17.61	13.33	676	533	38.4	35,084	27,726	1,992
hand	12.32	12.45	491	498	39.9	25,542	25,894	2,072

1 $\,$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours. ³ Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime. ⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Union and nonunion workers¹: Mean hourly earnings² by major sector and for major occupational groups

		Union			Nonunion	
Occupational group ³	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$24.99	\$21.98	\$28.88	\$21.31	\$21.18	\$25.12
Management, professional, and related Management, business, and	35.96	30.86	37.76	35.21	35.34	33.03
financial	33.31	24.87	35.38	39.31	39.50	35.79
Professional and related Service	36.24 17.92	31.33 14.83	38.04 21.60	32.61 10.63	32.67 10.54	31.55 13.41
Sales and office	18.14	17.06	19.36	17.18	17.16	18.36
Sales and related	14.37	13.28	19.88	18.75	18.76	-
Office and administrative support Natural resources, construction, and	18.99	18.60	19.33	16.29	16.21	18.59
maintenance	29.49	30.97	23.06	19.03	19.12	16.28
Construction and extraction Installation, maintenance, and	31.99	34.01	23.26	19.24	19.48	15.46
repair	26.29	27.05	22.93	18.91	18.89	21.11
Production, transportation, and material moving Production	20.32 17.92	20.12 17.64	21.66 22.49	13.94 14.72	13.93 14.72	15.49
Transportation and material moving	22.20	22.38	21.46	13.17	13.14	15.39

1 $\,$ Union workers are those whose wages are determined through collective $\,$

² Childra workers are those whose wages are determined through collective bargaining. ² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

 $^3\,$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Workers paid on time or incentive basis1: Mean hourly earnings2 for civilian and private industry workers in major occupational groups

	Ti	me	Ince	ntive		
Occupational group ³	Civilian workers	Private industry workers	Civilian workers	Private industry workers		
All workers	\$22.01	\$20.99	\$26.93	\$26.94		
All workers	\$22.01	\$20.99	\$20.95	\$20.94		
Management, professional, and related	34.86	34.33	83.69	83.69		
Management, business, and financial	37.44	37.66	90.74	90.74		
Professional and related	33.67	32.45	50.76	50.76		
Service	13.05	11.42	15.26	15.26		
Sales and office	16.34	16.07	25.98	25.98		
Sales and related	15.20	15.14	28.11	28.11		
Office and administrative support	16.79	16.48	13.98	13.98		
Natural resources, construction, and maintenance	23.41	23.60	20.58	20.58		
Construction and extraction	_	25.71	-	_		
Installation, maintenance, and repair	21.58	21.47	20.58	20.58		
Production, transportation, and material moving	15.92	15.66	16.09	16.09		
Production	15.64	15.52	15.40	15.40		
Transportation and material moving	16.20	15.80	16.31	16.31		
	Relative error					
All workers	1.9%	2.2%	12.3%	12.3%		
Management, professional, and related	1.4	1.8	34.6	34.6		
Management, business, and financial	2.1	2.4	39.8	39.8		
Professional and related	1.5	2.0	33.3	33.3		
Service	2.8	3.7	9.6	9.6		
Sales and office	2.7	2.9	11.7	11.7		
Sales and related	7.9	8.1	10.9	10.9		
Office and administrative support	1.3	1.1	5.1	5.1		
Natural resources, construction, and maintenance	2.5	2.5	13.8	13.8		
Construction and extraction	_	2.3	_	-		
Installation, maintenance, and repair	3.2	3.5	13.8	13.8		
Production, transportation, and material moving	1.8	1.9	16.5	16.5		
Production	2.1	2.1	11.2	11.2		
Transportation and material moving	3.5	3.7	18.0	18.0		

1 Wages of time workers are based solely on hourly rate or salary. Incentive

¹ Wages of this workers are based solery on hourly rate of salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses. ² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours. ³ A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information. ⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Private industry sector1: Mean hourly earnings2 for major occupational groups

	Goods p	roducing			S	ervice providiı	ıg		
Occupational group ³	Construc- tion	Manufac- turing	Trade, transpor- tation, and utilities	Infor- mation	Financial activities	Profes- sional and business services	Education and health services	Leisure and hospitality	Other services
All workers	_	\$21.12	_	_	_	_	\$21.57	\$10.78	_
Management, professional, and related Management, business, and	_	36.98	_	-	_	_	29.71	31.53	_
financial	-	41.55	-	-	-	-	33.86	30.19	-
Professional and related	-	33.47	-	_	-	-	29.04	33.20	-
Service	-	15.67	-	-	-	-	12.04	8.95	-
Sales and office	_	18.88	-	_	_	_	15.62	13.73	_
Sales and related	-	26.13	-	-	-	-	11.72	11.74	-
Office and administrative support Natural resources, construction,	_	16.86	_	_	_	_	15.69	15.57	_
and maintenance	-	20.83	-	-	-	-	20.62	14.00	-
Installation, maintenance, and									
repair	-	20.74	-	-	-	-	21.21	-	-
Production, transportation, and material moving		15.80	_	_	_	_	17.82	14.21	_
Production	-	15.97	-	-	-	-	15.22	21.11	-
Transportation and material moving	_	14.89	_	_	_	_	18.31	7.68	-

 Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).
 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; on onproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours. ³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹

Occupation ² and work	Hou	rly ³		Weekly ⁴			Annual ⁵	
level	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
All workers	\$25.83	\$22.34	\$993	\$864	38.4	\$51,629	\$44,936	1,998
Level 1	12.59	12.27	487	473	38.7	25,333	24,606	2,011
Level 2	13.77	13.18	529	519	38.4	27,512	26,988	1,997
Level 3	14.48	15.00	558	585	38.5	29,023	30,410	2,004
Level 4	16.54	16.72	635	630	38.4	33,044	32,744	1,997
Level 5	18.99	18.22	729	702	38.4	37,911	36,504	1,996
Level 6	22.08	20.74	852	824	38.6	44,292	42,827	2,006
Level 7	24.78	24.47	963	953	38.9	50,092	49,537	2,021
Level 8	32.75	33.73	1,263	1,287	38.5	65,656	66,914	2,005
Level 9	32.58	32.95	1,250	1,242	38.4	65,012	64,594	1,996
Level 10	37.16	33.26	1,464	1,324	39.4	76,121	68,869	2,049
Level 11	40.03	39.41	1,542	1,500	38.5	80,185	78,000	2,003
Level 12	62.73	65.90	2,371	2,471	37.8	123,283	128,511	1,965
Not able to be leveled	30.28	26.61	1,140	998	37.6	59,281	51,890	1,958
		15.00		1 6 4 7	07.5			
Management occupations	46.04	45.06	1,725	1,647	37.5	89,701	85,642	1,948
Level 9		28.10	1,147	993	36.2	59,619	51,619	1,881
Level 11 Not able to be	42.99	45.37	1,645	1,701	38.3	85,515	88,472	1,989
leveled	51.29	47.36	1,924	1,776	37.5	100,069	92,358	1,951
Medical and health services								
managers	49.30	47.36	1,852	1,734	37.6	96,319	90,188	1,954
Level 11	43.34	45.37	1,649	1,701	38.1	85,755	88,472	1,979
Not able to be								
leveled	53.02	47.36	1,973	1,776	37.2	102,599	92,358	1,935
Business and financial								
operations occupations	22.40	21.50	852	806	38.0	44,281	41,925	1,977
Level 9	23.91	21.50	917	887	38.4	47,695	46,149	1,995
Human resources, training, and labor relations	23.71	22.17	517	007	50.4	+7,095	+0,1+2	1,775
specialists	29.27	31.09	1,160	1,244	39.6	60,320	64,667	2,061
Computer and mathematical								
science occupations	32.37	28.21	1,254	1,058	38.7	65,223	55,010	2,015
Level 9	27.29	28.02	1,059	1,058	38.8	55,052	54,639	2,013
Computer systems analysts	37.84	36.87	1,481	1,475	39.2	77,054	76,690	2,017
- · · ·								
Life, physical, and social	26.06	26.44	1.020	001	20 5	E4 002	51 540	2 002
science occupations	26.96	26.44	1,039	991	38.5	54,003	51,548	2,003
Psychologists	24.25	24.04	940	962	38.8	48,883	50,003	2,016

See footnotes at end of table.

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1- Continued

Occupation ² and work	Hou	rly ³		Weekly ⁴			Annual ⁵	
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social								
science occupations -Continued								
Clinical, counseling, and								
school psychologists	\$24.25	\$24.04	\$940	\$962	38.8	\$48,883	\$50,003	2,016
Community and social								
services occupations	27.64	28.70	1,057	1,072	38.2	54,948	55,750	1,988
Level 7	27.04	20.84	832	834	40.0	43,281	43,347	2,080
Level 9	20.81 28.19	20.84 28.70	1,067	1,132	40.0 37.8	45,281 55,468	43,347 58,849	2,080 1,968
Counselors	20.01	28.70 19.00	790	760	37.8 39.5	41,113	39,520	2,054
Social workers	29.04	29.29	1,088	1,129	37.5	56,594	58,715	1,949
Level 9	29.57	29.31	1,111	1,148	37.6	57,789	59,704	1,954
Medical and public health			-,	1,110	0710	01,105		1,50
social workers	29.62	30.59	1,099	1,113	37.1	57,144	57,851	1,929
Healthcare practitioner and								
technical occupations	32.50	30.22	1,253	1,166	38.6	65,168	60,632	2,005
Level 4	14.76	14.93	585	582	39.7	30,428	30,243	2,062
Level 5	19.80	19.30	757	724	38.3	39,389	37,635	1,989
Level 6	24.05	22.69	924	900	38.4	48,073	46,821	1,999
Level 7	25.75	24.60	993	979	38.6	51,652	50,914	2,006
Level 8	32.73 34.06	33.73 33.96	1,263	1,299 1,303	38.6 38.5	65,692 68,237	67,529 67,768	2,007 2,003
Level 10	34.00	33.26	1,312 1,461	1,303	38.3 39.3	75,971	68,869	2,005 2,046
Level 10	40.56	40.20	1,401	1,524	38.5	81,212	79,433	2,040
Level 12	63.54	40.20 65.90	2,408	2,471	37.9	125,241	128,511	1,971
Not able to be	05.54	05.70	2,400	2,771	51.7	123,271	120,511	1,971
leveled	31.55	28.08	1,196	1,065	37.9	62,199	55,380	1,971
Pharmacists	47.78	48.93	1,857	1,880	38.9	96,584	97,760	2,022
Physicians and surgeons	42.75	28.46	1,699	1,100	39.8	88,366	57,194	2,067
Level 9	21.07	18.17	1,057	1,090	50.2	54,985	56,681	2,610
Level 10	27.41	27.64	1,074	1,049	39.2	55,835	54,533	2,037
Level 11	28.65	29.33	1,135	1,100	39.6	59,038	57,194	2,060
Level 12	67.70	68.77	2,538	2,692	37.5	132,000	139,994	1,950
Not able to be								
leveled	26.69	26.64	1,025	999	38.4	53,309	51,948	1,997
Family and general								
practitioners	55.48	65.90	2,069	2,471	37.3	107,585	128,511	1,939
Registered nurses	35.03	34.51	1,338	1,303	38.2	69,552	67,768	1,986
Level 7	24.90	24.48	972	965	39.0	50,519	50,186	2,029
Level 8	33.55	34.29	1,288	1,313	38.4	66,994	68,272	1,997

See footnotes at end of table.

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1- Continued

Occupation ² and work	Hourly ³		Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and								
technical occupations –Continued								
Registered nurses –Continued								
Level 9	\$34.88	\$34.75	\$1,319	\$1,303	37.8	\$68,564	\$67,768	1,966
Level 10	37.00	34.43	1,444	1,353	39.0	75,107	70,366	2,030
Level 11	44.59	45.76	1,705	1,776	38.2	88,648	92,368	1,988
Not able to be			-,	-,			, _,	-,,
leveled	41.56	37.08	1,557	1,391	37.5	80,964	72,306	1,948
Therapists	29.74	30.77	1,148	1,184	38.6	59,705	61,568	2,007
Level 7	27.07	27.86	1,044	1,069	38.6	54,304	55,601	2,006
Level 8	28.09	29.39	1,119	1,176	39.8	58,186	61,131	2,072
Level 9	34.09	33.76	1,297	1,350	38.1	67,456	70,221	1,979
Physical therapists	31.74	32.98	1,226	1,236	38.6	63,728	64,253	2,008
Level 9	32.99	33.76	1,269	1,350	38.5	65,974	70,221	2,000
Respiratory therapists	28.21	28.94	1,095	1,085	38.8	56,935	56,433	2,018
Clinical laboratory								
technologists and								
technicians	19.51	18.79	766	732	39.3	39,820	38,043	2,041
Level 5	16.37	16.51	640	640	39.1	33,287	33,280	2,033
Level 7	25.04	26.49	972	1,022	38.8	50,523	53,160	2,018
Level 9	28.35	28.38	1,114	1,096	39.3	57,912	56,992	2,042
Medical and clinical	01 70	01 77	050	0.62	20.0	44.004	11.0.00	2 0 2 0
laboratory technologists	21.79	21.77	850	863	39.0	44,204	44,866	2,029
Level 7	26.23 28.46	27.23 28.44	1,020	1,044	38.9 39.3	53,018	54,280 57,662	2,021 2,042
Medical and clinical	28.40	20.44	1,117	1,109	39.3	58,101	37,002	2,042
laboratory technicians	16.98	16.53	671	660	39.5	34,899	34,330	2,055
Level 5	16.37	16.55	640	640	39.1	33,287	33,280	2,033
Diagnostic related	10.57	10.51	040	0+0	57.1	55,207	33,200	2,035
technologists and								
technicians	24.46	25.40	937	938	38.3	48,701	48,794	1,991
Level 5	23.96	23.58	931	943	38.9	48,438	49,046	2,022
Level 6	23.46	23.87	895	938	38.1	46,526	48,794	1,983
Level 7	27.96	27.22	1,040	955	37.2	54,062	49,667	1,933
Cardiovascular			,			,	,	,
technologists and								
technicians	15.50	14.37	597	575	38.5	31,060	29,890	2,004
Radiologic technologists								
and technicians	24.47	24.61	942	953	38.5	48,967	49,537	2,001
Level 5	23.96	23.58	931	943	38.9	48,438	49,046	2,022
Level 6	23.12	21.56	900	856	38.9	46,777	44,512	2,023

See footnotes at end of table.

NATIONAL COMPENSATION SURVEY

Middle Atlantic

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work	Hourly ³		Weekly ⁴			Annual ⁵			
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Healthcare practitioner and technical occupations									
-Continued									
Radiologic technologists									
and technicians									
-Continued									
Level 7	\$26.32	\$27.22	\$966	\$953	36.7	\$50,247	\$49,537	1,909	
Emergency medical						1	,	,	
technicians and									
paramedics	24.92	24.42	942	964	37.8	49,003	50,135	1,966	
Health diagnosing and									
treating practitioner									
support technicians	19.41	19.21	743	720	38.3	38,655	37,460	1,992	
Pharmacy technicians	12.59	11.96	501	475	39.8	26,040	24,690	2,068	
Licensed practical and									
licensed vocational nurses	18.84	19.30	733	730	38.9	38,106	37,960	2,022	
Level 4	15.76	14.93	619	597	39.3	32,178	31,048	2,042	
Level 5	18.39	19.30	700	724	38.1	36,404	37,637	1,980	
Medical records and health		1.5.01		7 04	a a a			• • • •	
information technicians	15.16	15.21	591	584	39.0	30,739	30,368	2,028	
Healthcare current									
Healthcare support occupations	15.38	15.62	595	603	38.7	30,959	31,352	2,013	
Level 2	13.38	13.62	555	542	38.6	28,843	28,205	2,013	
Level 3	14.38	14.89	550	581	38.7	28,606	30,215	2,000	
Level 4	15.75	16.11	608	623	38.6	31,631	32,390	2,009	
Level 5	16.72	16.27	664	651	39.7	34,544	33,842	2,065	
Level 6	20.04	20.22	790	804	39.4	41,082	41,831	2,050	
Not able to be						,	,	,	
leveled	20.46	20.53	750	719	36.7	39,020	37,365	1,907	
Nursing, psychiatric, and									
home health aides	14.99	15.50	579	600	38.6	30,135	31,200	2,010	
Level 2	14.54	13.77	561	563	38.6	29,181	29,257	2,007	
Level 3	14.30	15.00	551	581	38.5	28,632	30,215	2,003	
Level 4	15.94	16.14	615	630	38.6	31,981	32,780	2,006	
Level 5	16.98	17.19	678	676	39.9	35,239	35,173	2,076	
Nursing aides, orderlies,	1100	1			a c -			• • • •	
and attendants	14.93	15.50	575	600	38.5	29,884	31,200	2,002	
Level 2	14.63	14.54	562	563	38.4	29,226	29,257	1,997	
Level 3	14.36	15.00	551	581 627	38.4	28,673	30,215	1,996	
Level 4 Psychiatric aides	15.90 15.85	16.11	611 634	627 617	38.4 40.0	31,749 32,985	32,614	1,997	
r sychiautic alues	13.83	15.42	034	017	40.0	32,983	32,078	2,081	

See footnotes at end of table.

NATIONAL COMPENSATION SURVEY

Middle Atlantic

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work	Hou	rly ³		Weekly ⁴			Annual ⁵	
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued Miscellaneous healthcare								
support occupations	\$16.54	\$15.62	\$644	\$625	38.9	\$33,479	\$32,490	2,024
Level 3	13.83	13.92	549	557	39.7	28,567	28,954	2,066
Level 4 Medical equipment	15.03	15.30	583	610	38.8	30,329	31,720	2,018
preparers	16.59	18.94	664	758	40.0	34,507	39,395	2,080
Medical transcriptionists	14.84	13.13	577	525	38.9	29,992	27,306	2,020
Protective service occupations	14.64	15.34	560	576	38.3	29,135	29,933	1,990
Level 2	13.96	13.18	532	527	38.1	27,656	27,414	1,982
Security guards and gaming		1.5.0.4			a a a			1 0 0 0
surveillance officers	14.64	15.34	560	576	38.3	29,135	29,933	1,990
Level 2	13.96	13.18	532	527	38.1	27,656	27,414	1,982
Security guards	14.64	15.34	560	576	38.3	29,135	29,933	1,990
Level 2	13.96	13.18	532	527	38.1	27,656	27,414	1,982
Food preparation and serving								
related occupations	14.95	15.73	572	590	38.3	29,749	30,668	1,990
Level 1	10.36	10.99	397	419	38.4	20,661	21,762	1,995
Level 2	13.90	13.80	521	509	37.5	27,104	26,481	1,950
Level 3	15.01	15.73	569	590	37.9	29,587	30,668	1,972
Food preparation workers Fast food and counter	15.54	15.73	589	590	37.9	30,652	30,668	1,973
workers Combined food preparation and serving workers,	14.75	15.86	557	595	37.8	28,975	30,931	1,965
including fast food	14.66	15.86	554	595	37.8	28,807	30,931	1,965
Food servers, nonrestaurant	13.67	12.63	513	474	37.5	26,686	24,629	1,952
Building and grounds cleaning and maintenance								
occupations	14.04	13.79	544	536	38.7	28,266	27,851	2,014
Level 1	12.65	12.81	489	506	38.6	25,402	26,312	2,008
Level 2	11.84	11.52	455	449	38.4	23,641	23,322	1,997
Level 3	13.92	14.71	539	587	38.8	28,047	30,514	2,015
Building cleaning workers	13.91	13.51	538	531	38.7	28,000	27,602	2,012
Level 1	12.65	12.81	489	506	38.6	25,402	26,312	2,008
Level 2	11.84	11.52	455	449	38.4	23,641	23,322	1,997
Level 3	13.92	14.71	539	587	38.8	28,047	30,514	2,015

See footnotes at end of table.

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1- Continued

Occupation ² and work	Hou	rly ³	Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning								
and maintenance								
occupations –Continued								
Janitors and cleaners,								
except maids and								
housekeeping cleaners	\$14.83	\$14.71	\$576	\$588	38.9	\$29,974	\$30,557	2,021
Level 1	13.29	13.07	508	490	38.3	26,442	25,487	1,989
Level 2	12.22	12.41	481	474	39.4	25,029	24,629	2,047
Level 3	13.88	14.71	540	588	38.9	28,067	30,557	2,022
Maids and housekeeping								
cleaners	12.40	12.82	477	507	38.5	24,808	26,345	2,000
Level 1	12.22	12.73	475	509	38.9	24,698	26,478	2,021
Level 2	11.66	10.89	443	432	38.0	23,045	22,443	1,976
Office and administrative								
support occupations	16.89	16.81	643	636	38.0	33,417	33,051	1,978
Level 2	14.16	14.39	546	576	38.6	28,416	29,931	2,007
Level 3	14.76	15.00	568	589	38.5	29,512	30,638	2,000
Level 4	17.16	17.05	649	639	37.8	33,747	33,248	1,967
Level 5	17.69	17.04	669	656	37.8	34,766	34,106	1,965
Level 6	18.75	20.52	727	770	38.8	37,822	40,014	2,018
Level 7	21.04	19.42	878	874	41.7	45,679	45,443	2,171
Not able to be								
leveled	20.19	18.54	752	676	37.3	39,123	35,139	1,938
First-line								
supervisors/managers of office and administrative								
support workers	23.20	20.52	904	770	39.0	47,024	40,014	2,027
Financial clerks	16.65	16.72	641	634	39.0	33,352	32,955	2,027
Level 4	16.84	16.72	637	627	50.5	55,552	52,755	2,005

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

	o 1		Weekly ²		Annual ³		
Team leader \$1,371 \$1,346 38.0 \$71,098 \$69,992 1,968 First line 1,713 1,538 40.3 88,679 80,001 2,088 Second line 2,302 2,247 40.7 119,707 116,844 2,149 General and operations managers 3,142 3,002 39.4 163,370 156,100 2,049 General and operations managers 1,679 1,420 44.4 87,338 73,840 2,007 Marketing managers 1,679 1,420 44.4 87,338 73,840 2,049 General and operations managers 1,984 1,798 38.2 103,161 93,501 1,985 Sales managers 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,503 1,481 38.2 78,158 77,002 1,984	Occupation ¹						Mean hours
Team leader \$1,371 \$1,346 38.0 \$71,098 \$69,992 1,968 First line 1,713 1,538 40.3 88,679 80,001 2,088 Second line 2,302 2,247 40.7 119,707 116,844 2,149 General and operations managers 3,142 3,002 39.4 163,370 156,100 2,049 General and operations managers 1,679 1,420 44.4 87,338 73,840 2,007 Marketing managers 1,679 1,420 44.4 87,338 73,840 2,049 First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,280 1,362 39.3 160,766 139,991 2,025 Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,503 1,481 38.6 79,390 81,286 2,008							
Team leader \$1,371 \$1,346 38.0 \$71,098 \$69,992 1,968 First line 1,713 1,538 40.3 88,679 80,001 2,088 Second line 2,302 2,247 40.7 119,707 116,844 2,149 General and operations managers 3,142 3,002 39.4 163,370 156,100 2,049 General and operations managers 1,679 1,420 44.4 87,338 73,840 2,007 Marketing managers 1,679 1,420 44.4 87,338 73,840 2,049 First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,280 1,362 39.3 160,766 139,991 2,025 Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,503 1,481 38.6 79,390 81,286 2,008	Management occupations						
First line 1,713 1,538 40.3 88,679 80,001 2,088 Second line 2,302 2,247 40.7 119,707 116,844 2,118 Third line 3,142 3,002 39.4 163,370 156,100 2,049 General and operations managers First line 1,679 1,420 44.4 87,338 73,840 2,307 Marketing managers First line 1,679 1,420 44.4 87,338 73,840 2,307 Marketing managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,503 1,481 38.2 78,158 77,002 1,984 General and and benefits managers 1,527 1,56		\$1 371	\$1 346	38.0	\$71.098	\$69 992	1 968
Second line 2,302 2,247 40.7 119,707 116,844 2,118 Third line 3,142 3,002 39.4 163,370 156,100 2,049 General and operations managers First line 1,679 1,420 44.4 87,338 73,840 2,307 Marketing managers First line 1,679 1,420 44.4 87,338 73,840 2,307 Marketing managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,527 1,563 38.6 79,390							,
Third line 3,142 3,002 39.4 163,370 156,100 2,049 General and operations managers First line 1,679 1,420 44.4 87,338 73,840 2,307 Marketing managers First line 1,984 1,798 38.2 103,161 93,501 1,985 Sales managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers First line 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,280 1,362 39.3 66,584 70,814 2,044 First line 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2						· · · ·	
General and operations managers 1,679 1,420 44.4 87,338 73,840 2,307 Marketing managers First line 1,984 1,798 38.2 103,161 93,501 1,985 Sales managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers First line 3,092 2,692 38.9 160,766 139,991 2,025 Financial managers Team leader 1,503 1,481 38.2 78,158 77,002 1,984 First line 2,274 2,038 38.9 1160,766 139,991 2,025 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers							
First line 1,679 1,420 44.4 87,338 73,840 2,307 Marketing managers First line 1,984 1,798 38.2 103,161 93,501 1,985 Sales managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers First line 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,516 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917		3,142	5,002	57.4	105,570	150,100	2,047
Marketing managers 1,984 1,798 38.2 103,161 93,501 1,985 Sales managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers First line 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers First line 3,092 2,692 38.9 160,766 139,991 2,025 Financial managers Team leader 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,402 1,127 40.0 85,088 84,067 2,080 Second line 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school		1 679	1 4 2 0	44.4	87 338	73 840	2 307
First line 1,984 1,798 38.2 103,161 93,501 1,985 Sales managers First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers First line 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers First line 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,280 1,362 39.3 66,584 70,814 2,044 First line 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,402 1,127 40.0 85,088 84,067 2,080 Second line 1,640 1,906 40.0		1,077	1,420		07,550	75,040	2,307
Sales managers 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers First line 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 3,092 2,692 38.9 160,766 139,991 2,025 Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,516 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0		1 98/	1 798	38.2	103 161	93 501	1 985
First line 1,546 1,442 42.0 80,415 75,001 2,183 Administrative services managers First line 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers First line 3,092 2,692 38.9 160,766 139,991 2,025 Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		1,904	1,790	50.2	105,101	95,501	1,905
Administrative services managers 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 3,092 2,692 38.9 160,766 139,991 2,025 Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		1 546	1 442	42.0	80.415	75.001	2 183
First line 1,280 1,362 39.3 66,584 70,814 2,044 Computer and information systems managers 3,092 2,692 38.9 160,766 139,991 2,025 Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,402 1,127 40.0 85,088 84,067 2,080 Second line 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 </td <td></td> <td>1,540</td> <td>1,442</td> <td>42.0</td> <td>00,415</td> <td>75,001</td> <td>2,105</td>		1,540	1,442	42.0	00,415	75,001	2,105
Computer and information systems managers 3,092 2,692 38.9 160,766 139,991 2,025 Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		1 280	1 362	20.2	66 581	70.814	2 044
First line 3,092 2,692 38.9 160,766 139,991 2,025 Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,636 1,617 40.0 85,088 84,067 2,080 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		1,200	1,502	59.5	00,384	70,014	2,044
Financial managers 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,080 Industrial production managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		2 002	2 602	28.0	160 766	120.001	2 025
Team leader 1,503 1,481 38.2 78,158 77,002 1,984 First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,636 1,617 40.0 85,088 84,067 2,080 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		5,092	2,092	36.9	100,700	139,991	2,023
First line 1,816 1,625 40.2 92,901 84,499 2,057 Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers First line 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers First line 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949	6	1 502	1 401	20.2	70 150	77.002	1 094
Second line 2,274 2,038 38.9 118,231 105,997 2,020 Compensation and benefits managers First line 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers First line 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949					· · ·		
Compensation and benefits managers 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers First line 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949						<i>,</i>	
First line 1,527 1,563 38.6 79,390 81,286 2,008 Industrial production managers First line 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		2,274	2,038	38.9	118,231	105,997	2,020
Industrial production managers 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		1 507	1.5(2)	20.0	70.200	01.000	2 000
First line 1,636 1,617 40.0 85,088 84,067 2,080 Second line 1,402 1,127 40.2 72,917 58,600 2,090 Transportation, storage, and distribution managers 1,640 1,906 40.0 85,275 99,087 2,078 Education administrators, elementary and secondary school 1,821 1,905 39.3 90,364 94,108 1,949		1,527	1,563	38.6	/9,390	81,286	2,008
Second line1,4021,12740.272,91758,6002,090Transportation, storage, and distribution managers First line1,6401,90640.085,27599,0872,078Education administrators, elementary and secondary school First line1,8211,90539.390,36494,1081,949		1.000	1 (17	10.0	05 000	04.067	2 000
Transportation, storage, and distribution managers First line1,6401,90640.085,27599,0872,078Education administrators, elementary and secondary school First line1,8211,90539.390,36494,1081,949							
First line1,6401,90640.085,27599,0872,078Education administrators, elementary and secondary school First line1,8211,90539.390,36494,1081,949Education administrators, postsecondary1,8211,90539.390,36494,1081,949		1,402	1,127	40.2	72,917	58,600	2,090
Education administrators, elementary and secondary school First line1,8211,90539.390,36494,1081,949Education administrators, postsecondary111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111111		1 (10	1.000	10.0	05.055	00.007	2 0 7 0
secondary school First line		1,640	1,906	40.0	85,275	99,087	2,078
First line 1,821 1,905 39.3 90,364 94,108 1,949 Education administrators, postsecondary 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1							
Education administrators, postsecondary							
		1,821	1,905	39.3	90,364	94,108	1,949
First line 1,410 1,314 38.7 73,301 68,310 2,014				.		10.010	
		1,410	1,314	38.7	73,301	68,310	2,014
Engineering managers							
		1,631	1,406	40.3	84,833	73,112	2,098
Food service managers	6						
		1,561	1,538	41.9	81,181	80,001	2,177
Medical and health services managers							
							1,979
First line 1,833 1,734 38.0 95,350 90,188 1,979	First line	1,833	1,734	38.0	95,350	90,188	1,979

See footnotes at end of table.

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours - Continued

o 1		Weekly ²		Annual ³		
Occupation ¹	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations –Continued Social and community service managers Team leader First line	\$1,244 1,134	\$1,056 962	36.9 39.1	\$64,663 58,964	\$54,902 50,001	1,918 2,032

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information. ² Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown and half are paid the same as or less than the rate shown are the lower the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime. ³ Mean annual earnings are the straight-time annual wages or salaries paid to

employees. Median annual earnings designate position - one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.