Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$20.75	\$16.70	\$824	\$663	39.7	\$42,069	\$34,320	2,027
Management occupations	41.61	38.26	1,694	1,538	40.7	87,224	79,997	2,096
Chief executives	108.07	80.67	4,727	3,227	43.7	245,792	167,785	2,274
General and operations								
managers	49.41	48.22	2,049	1,956	41.5	106,524	101,724	2,156
Marketing and sales managers	50.07	48.08	2,026	1,900	40.5	105,357	98,800	2,104
Marketing managers	49.89	53.01	2,041	2,120	40.9	106,146	110,257	2,128
Sales managers	50.25	35.52	2,010	1,421	40.0	104,530	73,886	2,080
Administrative services								
managers Computer and information	32.91	29.01	1,330	1,160	40.4	69,169	60,341	2,102
systems managers	51.97	48.75	2,121	1,950	40.8	109,849	101,400	2,114
Financial managers	40.72	38.26	1,649	1,530	40.5	85,746	79,581	2,106
Human resources managers	32.50	31.25	1,315	1,250	40.5	68,399	65,000	2,105
Compensation and benefits	38.34	34.39	1 505	1 276	41.2	92.407	71.520	2 140
managers Industrial production	36.34	34.39	1,585	1,376	41.3	82,407	71,529	2,149
managers	48.18	47.00	1,973	2,014	40.9	102,585	104,749	2,129
Purchasing managers	38.00	31.19	1,520	1,248	40.9	79,047	64,875	2,129
Construction managers	28.48	27.36	1,144	1,094	40.0	59,462	56,913	2,088
Education administrators	40.69	44.05	1,658	1,799	40.7	76,306	81,338	1,876
Education administrators,	40.07	14.03	1,050	1,777	40.7	70,300	01,550	1,070
elementary and								
secondary school	46.41	47.60	1,924	1,982	41.5	83,820	84,570	1,806
Education administrators,		.,,,,,	-,	-,,		00,000	.,.,.	-,
postsecondary	34.67	30.22	1,387	1,209	40.0	72,143	62,864	2,081
Engineering managers	51.62	47.01	2,173	2,117	42.1	112,982	110,090	2,189
Food service managers	23.15	22.78	936	911	40.4	48,236	47,372	2,084
Medical and health services							·	
managers	42.60	39.80	1,726	1,664	40.5	89,764	86,528	2,107
Property, real estate, and								
community association								
managers	33.58	30.45	1,336	1,218	39.8	69,490	63,340	2,069
Social and community service								
managers	28.62	27.31	1,145	1,092	40.0	59,535	56,809	2,080
Business and financial								
operations occupations	26.57	24.36	1,069	972	40.2	55,607	50,523	2,093
Buyers and purchasing agents	23.81	21.07	972	854	40.8	50,546	44,400	2,123
Wholesale and retail			f · -				,	, ==
buyers, except farm								
products	20.24	18.89	830	788	41.0	43,179	41,001	2,133
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Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Purchasing agents, except wholesale, retail, and								
farm products	\$25.18	\$25.49	\$1,026	\$1,020	40.7	\$53,353	\$53,023	2,119
investigators	24.32	19.48	969	779	39.8	50,386	40,518	2,072
investigators	24.32	19.48	969	779	39.8	50,386	40,518	2,072
health and safety, and transportation	24.34 32.53	22.58 29.50	974 1,301	903 1,180	40.0 40.0	50,624 67,655	46,966 61,360	2,080 2,080
and labor relations specialists Training and development	26.50	23.53	1,056	938	39.9	54,910	48,801	2,072
specialists  Logisticians  Management analysts	27.00 24.54 29.31	25.97 21.74 25.55	1,080 982 1,172	1,039 870 1,022	40.0 40.0 40.0	56,157 51,053 60,958	54,026 45,217 53,142	2,080 2,080 2,080
Meeting and convention planners	21.19	23.05	848	922	40.0	44,080	47,944	2,080
Accountants and auditors Financial analysts and advisors	29.71 25.72	27.47 21.66	1,189 1,026	1,085 867	40.0 39.9	61,811 53,372	56,410 45,061	2,081 2,075
Financial analysts  Loan counselors and officers  Loan officers	29.92 28.00 28.00	27.96 28.27 28.27	1,197 1,112 1,112	1,118 1,156 1,156	40.0 39.7 39.7	62,224 57,840 57,840	58,151 60,108 60,108	2,080 2,066 2,066
Computer and mathematical	28.00	20.21	1,112	1,130	39.1	37,640	00,108	2,000
science occupations Computer programmers	34.47 32.79	34.06 32.73	1,388 1,311	1,378 1,309	40.3 40.0	72,156 68,196	71,718 68,078	2,093 2,080
Computer software engineers Computer software	41.14	40.16	1,671	1,640	40.6	86,819	85,278	2,111
engineers, applications Computer software engineers, systems	34.41	33.95	1,379	1,358	40.1	71,616	70,616	2,082
software	45.64 23.45	45.39 20.46	1,870 938	1,830 819	41.0 40.0	97,240 48,781	95,139 42,563	2,130 2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations  -Continued								
Computer systems analysts Network and computer	\$36.51	\$36.85	\$1,475	\$1,474	40.4	\$76,698	\$76,648	2,101
systems administrators	28.27	27.13	1,133	1,069	40.1	58,676	55,578	2,075
Architecture and engineering								
occupations	33.31	30.77	1,346	1,231	40.4	69,944	64,000	2,100
Architects, except naval	28.83	25.24	1,153	1,010	40.0	59,967	52,499	2,080
Architects, except								
landscape and naval	28.83	25.24	1,153	1,010	40.0	59,967	52,499	2,080
Engineers	38.20	36.22	1,550	1,496	40.6	80,625	77,766	2,111
Civil engineers	36.64	34.85	1,500	1,394	40.9	78,012	72,488	2,129
Computer hardware								
engineers  Electrical and electronics	41.05	38.61	1,706	1,795	41.6	88,734	93,322	2,162
	39.93	38.07	1 600	1 577	40.3	83,679	92,000	2.005
engineers	39.93 39.63	38.07	1,609	1,577	40.5		82,000	2,095
Electrical engineers	39.03	37.20	1,607	1,577	40.0	83,580	82,000	2,109
Electronics engineers, except computer	40.28	38.70	1,611	1,548	40.0	83,791	80,504	2,080
Industrial engineers,	40.20	30.70	1,011	1,540	40.0	05,791	00,504	2,000
including health and								
safety	30.87	30.03	1,278	1,231	41.4	66,444	63,987	2,152
Industrial engineers	31.24	30.76	1,313	1,231	42.0	68,283	63,987	2,132
Mechanical engineers	43.39	45.25	1,747	1,923	40.3	90,845	100,000	2,180
Drafters	21.71	20.83	868	833	40.0	45,156	43,320	2,094
Architectural and civil	21.71	20.03	000	033	10.0	13,130	13,320	2,000
drafters	22.61	22.00	905	880	40.0	47,038	45,760	2,080
Engineering technicians,	22.01		, , ,			.,,,,,,	10,700	2,000
except drafters	23.35	23.63	934	945	40.0	48,574	49,150	2,080
Civil engineering								
technicians	17.86	18.41	714	736	40.0	37,149	38,293	2,080
Electrical and electronic								
engineering technicians	23.66	23.69	946	948	40.0	49,215	49,275	2,080
Tife whented 1 1 1								
Life, physical, and social	20.00	27.40	1 100	1.005	20.0	61.024	56 247	2.059
science occupations	30.09	27.40	1,199	1,085	39.9	61,924	56,247	2,058
Life scientists	24.17	20.48	967	819	40.0	50,282	42,596	2,080
Physical scientists Environmental scientists	37.47	36.49	1,499	1,460	40.0	77,939	75,899	2,080
and geoscientists	37.79	37.79	1,512	1,512	40.0	78,602	78,599	2,080
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Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	2							_
	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>								
o coupavion	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Life, physical, and social								
science occupations								
-Continued								
Geoscientists, except								
hydrologists and								
geographers	\$37.74	\$37.79	\$1,510	\$1,512	40.0	\$78,497	\$78,599	2,080
Miscellaneous life, physical,								
and social science	25.64	25.70	1.004	1.001	20.2	52.206	50.605	2.027
technicians	25.64	25.79	1,004	1,031	39.2	52,206	53,635	2,037
Community and social								
services occupations	19.18	17.51	798	716	41.6	40,945	37,240	2,134
Counselors	23.40	20.86	920	834	39.3	45,449	43,220	1,942
Substance abuse and								
behavioral disorder								
counselors	21.40	20.86	856	834	40.0	44,521	43,389	2,080
Educational, vocational,								
and school counselors	27.71	23.53	1,088	928	39.3	50,508	46,255	1,823
Rehabilitation counselors	16.95	14.75	656	590	38.7	34,133	30,680	2,014
Social workers	19.30	17.65	771	706	39.9	40,005	36,774	2,073
social workers	18.28	17.63	730	705	39.9	37,812	36,670	2,068
Mental health and								
substance abuse social	• • • • •	4= 00			40.0			• 000
workers	21.00	17.98	840	719	40.0	43,671	37,392	2,080
Miscellaneous community								
and social service	1671	15.00	660	601	40.0	24.476	20. 472	2.064
specialists  Probation officers and	16.71	15.03	668	601	40.0	34,476	30,472	2,064
correctional treatment								
specialists	21.89	21.45	892	868	40.8	46,395	45,136	2,119
Social and human service	21.07	21.43	094	000	40.0	+0,373	+5,150	4,117
assistants	13.85	12.14	549	486	39.6	28,196	25,251	2,035
	13.03				22.0			_,555
Legal occupations	42.54	28.77	1,678	1,151	39.5	87,276	59,842	2,052
Lawyers	89.51	61.54	3,455	2,404	38.6	179,651	125,001	2,007
Paralegals and legal assistants	24.93	24.04	983	962	39.4	51,126	49,999	2,050
Miscellaneous legal support								
workers	24.44	24.64	978	985	40.0	50,836	51,245	2,080
Education, training, and								
library occupations	32.17	29.35	1,235	1,143	38.4	49,392	44,819	1,535
Postsecondary teachers	54.37	45.67	2,177	1,736	40.0	90,323	69,439	1,661
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Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations  -Continued								
Arts, communications, and								
humanities teachers,	\$37.21	\$36.35	\$1,585	\$1,454	42.6	\$61,402	\$56,700	1,650
postsecondary Miscellaneous	\$37.21	\$30.33	\$1,565	\$1,434	42.0	\$01,402	\$50,700	1,030
postsecondary teachers	35.90	27.55	1,406	1,202	39.2	59,509	56,550	1,658
Primary, secondary, and			·				·	
special education school								
teachers	31.12	29.67	1,184	1,159	38.1	44,695	44,178	1,436
Preschool and kindergarten teachers	18.71	16.63	697	601	37.3	30,707	31,007	1,642
Preschool teachers,	10.71	10.03	091	001	31.3	30,707	31,007	1,042
except special								
education	15.91	14.91	592	582	37.2	27,469	26,707	1,727
Kindergarten teachers,								
except special								
education	22.93	23.50	856	922	37.3	35,032	34,306	1,528
Elementary and middle	21.20	20.22	1 100	1 151	20.2	44 151	12 (00	1 411
school teachers Elementary school	31.29	29.22	1,198	1,151	38.3	44,151	43,680	1,411
teachers, except								
special education	31.33	28.91	1,202	1,151	38.4	44,077	43,680	1,407
Middle school teachers,			_,			,.,	,	-,
except special and								
vocational education	31.13	30.80	1,181	1,171	37.9	44,548	43,781	1,431
Secondary school teachers	33.76	32.09	1,282	1,224	38.0	48,405	48,590	1,434
Secondary school								
teachers, except special and								
vocational education	33.79	32.09	1,282	1,224	38.0	48,415	48,590	1,433
Special education teachers	30.80	29.11	1,163	1,119	37.7	44,762	42,177	1,453
Special education			<u> </u>	,		,	,	,
teachers, preschool,								
kindergarten, and								
elementary school	29.00	28.83	1,092	1,081	37.6	42,928	41,881	1,480
Other teachers and instructors	38.65	35.37	1,513	1,326	39.2	67,674	49,604	1,751
Library technicians Instructional coordinators	19.31 30.04	20.58 29.75	773 1,186	823 1,171	40.0 39.5	40,172 59,378	42,806 58,261	2,080 1,977
Teacher assistants	11.34	10.90	417	388	39.3 36.8	17,233	18,075	1,520
Teacher approximes	11.51	10.70	117	300	33.0	17,233	10,073	1,520

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media								
occupations	\$20.50	\$17.75	\$827	\$696	40.4	\$42,639	\$36,005	2,079
Designers	19.40	16.76	791	673	40.8	41,121	35,000	2,120
Graphic designers	16.78	16.76	694	670	41.4	36,087	34,861	2,151
Actors, producers, and	16 11	12.07	C 15	521	40.0	22.514	27.602	2.000
directors	16.11	13.27	645	531	40.0	33,514	27,602	2,080
Producers and directors News analysts, reporters and	16.11	13.27	645	531	40.0	33,514	27,602	2,080
correspondents	17.86	14.48	688	596	38.5	34,279	29,994	1,919
Reporters and	17.00	14.40	000	390	30.3	34,279	29,994	1,919
correspondents	17.86	14.48	688	596	38.5	34,279	29,994	1,919
Writers and editors	31.78	28.79	1,271	1,152	40.0	66,108	59,889	2,080
Editors	29.82	28.37	1,193	1,135	40.0	62,020	59,010	2,080
Lattors	27.02	20.57	1,173	1,133	40.0	02,020	37,010	2,000
Healthcare practitioner and								
technical occupations	31.50	26.03	1,237	1,020	39.3	63,885	52,458	2,028
Pharmacists	52.05	51.44	2,056	2,052	39.5	106,916	106,721	2,054
Physicians and surgeons	83.92	77.64	3,272	2,716	39.0	170,168	141,250	2,028
Registered nurses	32.57	30.78	1,268	1,199	38.9	64,945	61,880	1,994
Therapists	26.35	26.25	1,031	1,030	39.1	52,930	53,560	2,009
Occupational therapists	32.03	30.00	1,281	1,200	40.0	66,626	62,400	2,080
Clinical laboratory			·					
technologists and								
technicians	18.46	15.84	737	634	39.9	38,328	32,947	2,077
Medical and clinical								
laboratory technicians	16.50	15.04	659	602	39.9	34,247	31,283	2,076
Dental hygienists	22.32	16.68	834	667	37.3	43,358	34,694	1,942
Diagnostic related								
technologists and								
technicians	29.01	30.31	1,154	1,200	39.8	60,027	62,400	2,069
Radiologic technologists								
and technicians	27.32	34.28	1,081	1,364	39.6	56,193	70,907	2,057
Health diagnosing and								
treating practitioner	10.11	17.15	710	60.6	20.7	27.262	25.652	2.0.62
support technicians	18.11	17.15	718	686	39.7	37,362	35,672	2,062
Pharmacy technicians	16.22	16.00	649	640	40.0	33,743	33,280	2,080
Surgical technologists	21.07	20.30	829	767	39.3	43,085	39,874	2,045
Licensed practical and licensed vocational nurses	20.46	20.29	015	011	20.0	12.265	42 207	2.070
Medical records and health	20.46	20.38	815	814	39.8	42,365	42,307	2,070
information technicians	15.78	14.38	631	575	40.0	32,828	29,904	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	ırly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>			
Occupation <sup>2</sup>										
Occupation-	Mean	Median	Mean	Median	Mean	Mean	Median	Mean		
_	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours		
Healthcare support	***					*****	******	4.000		
occupations	\$12.90	\$12.35	\$496	\$473	38.5	\$25,786	\$24,606	1,999		
Nursing, psychiatric, and	11.01	11.50	450	115	20.0	22.970	22 114	2.021		
home health aides	11.81 9.98	11.50	459	445	38.9	23,870	23,114	2,021		
Home health aides	9.98	9.40	370	338	37.0	19,226	17,550	1,926		
Nursing aides, orderlies, and attendants	12.25	12.00	480	464	39.2	24,941	24,130	2,036		
Physical therapist assistants	12.23	12.00	400	404	39.2	24,941	24,130	2,030		
and aides	11.64	10.00	448	393	38.5	23,272	20,417	2,000		
Physical therapist aides	9.54	8.50	370	340	38.7	19,225	17,680	2,000		
Miscellaneous healthcare	7.51	0.50	370	310	30.7	17,223	17,000	2,013		
support occupations	14.76	15.00	560	576	37.9	29,042	29,848	1,968		
Dental assistants	16.59	16.00	587	640	35.4	30,522	33,280	1,840		
Medical assistants	14.81	15.00	584	600	39.4	30,131	31,200	2,035		
						,	,	,		
Protective service occupations	18.44	16.67	754	720	40.9	38,945	37,107	2,112		
First-line										
supervisors/managers, law										
enforcement workers	31.03	28.44	1,241	1,138	40.0	64,546	59,155	2,080		
First-line										
supervisors/managers										
of police and detectives	33.58	31.35	1,343	1,254	40.0	69,837	65,208	2,080		
Fire fighters	17.52	16.67	893	860	51.0	46,430	44,702	2,650		
Bailiffs, correctional officers,	40.00	10.51	<b>5</b> .00	<b>5.5</b> 0	40.5	20.042	20.000	2.111		
and jailers	18.93	18.71	769	750	40.6	39,962	39,000	2,111		
Correctional officers and	10.02	10.71	7.00	750	40.6	20.062	20,000	2 111		
jailers		18.71	769	750	40.6	39,962	39,000	2,111		
Police officers	25.31	24.21	1,014	968	40.1	52,742	50,357	2,084		
Police and sheriff's patrol officers	25.31	24.21	1,014	968	40.1	52,742	50,357	2,084		
Security guards and gaming	25.51	24.21	1,014	700	40.1	32,742	30,337	2,004		
surveillance officers	10.71	10.50	421	420	39.3	21,652	21,320	2,021		
Security guards	10.71	10.50	421	420	39.3	21,652	21,320	2,021		
Miscellaneous protective	10.71	10.50	.21	120	37.3	21,032	21,320	2,021		
service workers	22.07	21.43	893	964	40.5	41,974	47,237	1,902		
						,- ,-	, , , ,	,		
Food preparation and serving										
related occupations	9.37	8.95	356	324	38.0	18,278	16,640	1,950		
First-line										
supervisors/managers,										
food preparation and										
serving workers	14.88	15.53	611	647	41.1	31,397	33,660	2,111		
Chefs and head cooks	16.23	16.30	649	652	40.0	33,749	33,898	2,080		

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  -Continued First-line								
supervisors/managers of food preparation and								
serving workers	\$14.67	\$14.30	\$605	\$647	41.2	\$31,032	\$33,660	2,115
Cooks	10.99	11.00	425	424	38.7	21,997	21,840	2,002
Cooks, fast food Cooks, institution and	9.50	9.19	379	368	39.8	19,683	19,115	2,072
cafeteria	10.84	10.56	417	413	38.4	21,142	19,760	1,950
Cooks, restaurant	11.46	11.00	444	440	38.7	23,082	22,880	2,014
Cooks, short order	9.87	9.00	368	360	37.3	19,140	18,720	1,939
Food preparation workers	10.00	9.50	383	343	38.3	19,862	17,838	1,986
	6.62					12,552		1,897
Bartenders		6.60	281	260		14,621		1,943
Waiters and waitresses	5.98	6.15	217	221	36.3	11,201	11,502	1,873
	7.40	C 55	277	250	27.0	1 4 412	12.416	1.005
Fast food and counter	7.49	6.55	211	258	37.0	14,413	13,416	1,925
workers	9.13	8.75	340	320	37.3	17,405	16,640	1,907
Combined food preparation and serving workers,								
including fast food	9.17	8.78	339	320	37.0	17,323	16,640	1,889
Counter attendants, cafeteria, food								
concession, and coffee								
shop	8.77	8.50	348	340	39.7	18,087	17,680	2,062
	8.60	8.00	334	320	38.8	16,483	16,328	1,916
	0.67	9.50	250	200	27.0	17 175	15 252	1 776
corree snop	9.07	0.50	336	296	37.0	17,173	15,255	1,770
Building and grounds cleaning and maintenance	11.00	10.50		41.5	20. 7	22.442	20.054	2.000
	11.22	10.50	444	416	39.5	22,443	20,964	2,000
1								
cleaning and maintenance								
workers	15.12	13.27	610	531	40.3	31,707	27,602	2,097
Cooks, restaurant Cooks, short order Food preparation workers Food service, tipped Bartenders Waiters and waitresses Dining room and cafeteria attendants and bartender helpers Fast food and counter workers Combined food preparation and serving workers, including fast food Counter attendants, cafeteria, food concession, and coffee shop Dishwashers Hosts and hostesses, restaurant, lounge, and coffee shop  Building and grounds cleaning and maintenance occupations First-line supervisors/managers, building and grounds cleaning and maintenance	11.46 9.87 10.00 6.62 7.52 5.98 7.49 9.13 9.17 8.77 8.60 9.67	11.00 9.00 9.50 6.50 6.60 6.15 6.55 8.75 8.78 8.50 8.00	444 368 383 242 281 217 277 340 339 348 334 358	440 360 343 235 260 221 258 320 320 340 320 298	38.7 37.3 38.3 36.6 37.4 36.3 37.0 37.3 37.0 39.7 38.8	23,082 19,140 19,862 12,552 14,621 11,201 14,413 17,405 17,323 18,087 16,483 17,175	22,880 18,720 17,838 12,216 13,520 11,502 13,416 16,640 16,640 17,680 16,328 15,253	2,01 1,93 1,98 1,89 1,92 1,87 1,92 1,90 1,88

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued First-line supervisors/managers								
of housekeeping and janitorial workers Building cleaning workers Janitors and cleaners, except maids and	\$14.23 10.34	\$12.02 9.65	\$569 409	\$481 380	40.0 39.5	\$29,601 20,979	\$25,000 19,760	2,080 2,030
housekeeping cleaners Maids and housekeeping	11.00	10.50	436	420	39.6	22,549	21,736	2,050
cleanersGrounds maintenance	9.33	9.00	367	357	39.4	18,642	17,992	1,997
workers Landscaping and groundskeeping	12.31	11.00	483	435	39.2	22,522	21,924	1,830
workers	12.32	10.87	481	424	39.0	23,100	21,924	1,874
Personal care and service occupations	11.42	9.00	437	360	38.2	22,396	18,720	1,962
supervisors/managers of gaming workers	17.01	16.49	684	660	40.2	35,580	34,299	2,092
Gaming supervisors First-line	18.19	16.49	734	660	40.4	38,185	34,299	2,099
supervisors/managers of	1 4 4 4	12.04	570	550	20.6	20.740	20.005	2.061
personal service workers Gaming services workers	14.44 7.31	13.94 6.90	572 290	558 266	39.6 39.6	29,749 15,078	28,995 13,820	2,061 2,061
Gaming dealers	7.07	6.65	280	262	39.6	14,559	13,624	2,060
Miscellaneous entertainment attendants and related	7.107	0.00	200	202		11,000	10,02	_,000
workers Amusement and recreation	8.75	8.00	317	300	36.2	13,568	14,560	1,551
attendants	8.77	8.00	309	280	35.3	12,725	13,195	1,452
Child care workers	9.47	9.00	374	360	39.5	19,207	18,720	2,029
Personal and home care aides	9.79	9.42	391	377	40.0	20,357	19,592	2,080
Recreation and fitness	10.22	10.42	715	727	20.2	22.004	20.217	1.054
workers	18.23	18.42	715	737	39.2	33,804	38,314	1,854
Recreation workers	18.17	18.42	727	737	40.0	33,815	38,314	1,861
Sales and related occupations	18.89	14.29	753	567	39.9	39,157	29,503	2,073

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

						-			
	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>									
Occupation-	Mean	Median	Mean	Median	Mean	Mean	Median	Mean	
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours	
Sales and related occupations  -Continued									
First-line									
supervisors/managers,									
sales workers	\$20.48	\$15.02	\$821	\$618	40.1	\$42,666	\$32,136	2,083	
First-line	Ψ20.10	Ψ15.02	Ψ021	ΨΟΙΟ	10.1	Ψ12,000	Ψ32,130	2,003	
supervisors/managers									
of retail sales workers	19.32	15.00	774	614	40.1	40,262	31,928	2,084	
First-line	17.62	10.00	,,,	01.	.012	.0,202	01,720	2,00.	
supervisors/managers									
of non-retail sales									
workers	26.27	19.70	1,051	788	40.0	54,643	40,982	2,080	
Retail sales workers	13.48	11.40	535	445	39.7	27,792	23,089	2,062	
Cashiers, all workers	10.33	9.15	401	360	38.9	20,861	18,720	2,020	
Cashiers	10.30	9.00	399	354	38.8	20,746	18,408	2,014	
Gaming change persons						,	,	,	
and booth cashiers	10.61	10.42	424	417	40.0	22,073	21,672	2,080	
Counter and rental clerks						,	,	,	
and parts salespersons	13.85	12.66	565	500	40.8	29,365	26,000	2,121	
Counter and rental clerks	12.15	10.78	488	431	40.2	25,365	22,422	2,088	
Parts salespersons	15.17	13.21	626	570	41.3	32,578	29,629	2,147	
Retail salespersons	15.34	13.22	613	518	39.9	31,813	26,940	2,074	
Advertising sales agents	19.48	17.11	759	684	39.0	39,469	35,583	2,026	
Insurance sales agents	31.89	32.69	1,252	1,308	39.3	65,126	67,999	2,042	
Securities, commodities, and									
financial services sales									
agents	41.28	25.52	1,672	919	40.5	86,927	47,798	2,106	
Sales representatives,									
wholesale and									
manufacturing	33.11	30.77	1,336	1,250	40.4	69,488	65,000	2,098	
Sales representatives,									
wholesale and									
manufacturing,									
technical and scientific									
products	40.95	41.69	1,640	1,668	40.1	85,297	86,719	2,083	
Sales representatives,									
wholesale and									
manufacturing, except									
technical and scientific									
products	26.87	21.84	1,091	874	40.6	56,728	45,436	2,111	
Real estate brokers and sales			2 :-		60.	,		<b>2</b> 2 4 =	
agents	22.04	16.43	868	657	39.4	45,149	34,164	2,048	
Real estate sales agents	22.04	16.43	868	657	39.4	45,149	34,164	2,048	
	L		l			I	1		

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Q2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations  -Continued								
Telemarketers Miscellaneous sales and	\$10.52	\$9.04	\$417	\$353	39.7	\$21,689	\$18,333	2,062
related workers	18.73	14.92	746	597	39.8	38,801	31,034	2,072
Office and administrative								
support occupations	15.10	14.15	598	560	39.6	30,961	29,099	2,051
First-line						,	, , , , , ,	,
supervisors/managers of								
office and administrative								
support workers	18.67	18.92	749	757	40.1	38,960	39,354	2,087
Financial clerks	14.83	14.00	580	540	39.1	30,146	28,080	2,032
Bill and account collectors	15.32	14.74	587	582	38.3	30,499	30,258	1,991
Billing and posting clerks		4.00			40.0			• 000
and machine operators	13.34	12.98	534	519	40.0	27,748	26,998	2,080
Bookkeeping, accounting,	15.07	15.00	601	<b>504</b>	20.0	22.205	20.252	2.022
and auditing clerks	15.97	15.00	621	584	38.9	32,295	30,353	2,022
Payroll and timekeeping	17.41	17.26	606	604	40.0	26 215	26 100	2.000
clerks  Procurement clerks	17.41 14.87	17.36 15.62	696 595	694	40.0 40.0	36,215	36,100	2,080
	11.30	10.89	393 447	625 430	39.5	30,938 23,221	32,490 22,360	2,080
Tellers	15.36	15.96	633	631	39.3 41.2		32,800	2,055
Brokerage clerks Court, municipal, and license	15.50	13.90	033	031	41.2	32,928	32,800	2,144
clerks	16.83	15.96	672	638	39.9	34,964	33,195	2,077
Customer service	10.03	13.90	072	0.56	39.9	34,704	33,193	2,077
representatives	14.24	13.47	566	536	39.8	29,451	27,851	2,069
Eligibility interviewers,	12 .	13.17	200		37.0	25,131	27,051	2,000
government programs	16.24	15.73	650	629	40.0	33,776	32,718	2,080
File clerks	14.02	13.81	535	499	38.2	27,815	25,955	1,984
Hotel, motel, and resort desk						.,-	- ,	<b>,</b>
clerks	10.73	10.00	423	390	39.4	21,328	20,280	1,988
Interviewers, except							·	
eligibility and loan	13.35	13.13	527	510	39.5	27,423	26,506	2,054
Loan interviewers and clerks	15.65	14.86	626	594	40.0	32,556	30,900	2,080
Order clerks	14.16	12.37	562	495	39.7	29,249	25,738	2,065
Human resources assistants,								
except payroll and								
timekeeping	16.55	15.65	662	626	40.0	34,375	32,550	2,077
Receptionists and information							_	
clerks	12.75	11.78	507	466	39.7	26,346	24,211	2,067

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued Reservation and								
transportation ticket								
agents and travel clerks	\$16.35	\$16.42	\$654	\$657	40.0	\$34,006	\$34,154	2,080
Dispatchers	14.46	13.74	583	550	40.3	30,322	28,579	2,097
Police, fire, and ambulance	1455	10.61	500	F04	40.0	20.260	26.225	2.000
dispatchers	14.55	12.61	582	504	40.0	30,260	26,225	2,080
fire, and ambulance	14.36	16.47	584	659	40.7	30,390	34,258	2,116
Production, planning, and	14.50	10.47	304	037	40.7	30,370	34,230	2,110
expediting clerks	21.33	25.40	862	1,016	40.4	44,807	52,828	2,101
Shipping, receiving, and						,	,	_,
traffic clerks	13.12	12.48	524	499	39.9	27,229	25,958	2,076
Stock clerks and order fillers	11.64	11.49	464	459	39.8	24,110	23,862	2,072
Weighers, measurers,								
checkers, and samplers,								
recordkeeping	14.75	13.55	590	542	40.0	30,689	28,174	2,080
Secretaries and administrative	17.00	15.04	60.6	620	20.0	25.250	22.152	2.052
assistants	17.23	15.94	686	638	39.8	35,379	33,153	2,053
Executive secretaries and administrative								
assistants	20.17	19.09	806	764	39.9	41,875	39,709	2,076
Legal secretaries	20.17	17.50	795	704	39.6	41,318	36,400	2,078
Medical secretaries	15.36	15.04	605	602	39.4	31,458	31,283	2,048
Secretaries, except legal,	13.30	13.01	005	002	37.1	31,130	31,203	2,010
medical, and executive	14.73	14.59	588	584	39.9	29,910	30,096	2,031
Data entry and information						,	,	,
processing workers	12.84	11.72	504	469	39.2	25,949	24,378	2,021
Data entry keyers	12.94	11.72	507	469	39.2	26,378	24,378	2,038
Insurance claims and policy								
processing clerks	13.36	12.44	534	498	39.9	27,752	25,875	2,077
Office clerks, general	14.42	13.52	559	539	38.8	28,741	27,456	1,993
Farming, fishing, and forestry								
occupations	13.79	17.08	552	683	40.0	26,393	35,535	1,914
Construction and extraction occupations	18.98	18.00	757	720	39.9	38,627	36,400	2,035

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation $^2$								
	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Construction and extraction								
occupations –Continued								
First-line								
supervisors/managers of								
construction trades and								
extraction workers	\$27.00	\$25.00	\$1,118	\$1,000	41.4	\$57,797	\$52,000	2,140
Brickmasons, blockmasons,								
and stonemasons	24.35	23.50	974	940	40.0	50,649	48,880	2,080
Brickmasons and								
blockmasons	24.51	22.78	980	911	40.0	50,977	47,372	2,080
Carpenters	21.81	20.50	871	820	40.0	44,701	42,640	2,050
Cement masons, concrete								
finishers, and terrazzo								
workers	21.15	21.00	838	840	39.6	43,587	43,680	2,061
Cement masons and								
concrete finishers	21.15	21.00	838	840	39.6	43,587	43,680	2,061
Construction laborers	14.34	12.60	569	504	39.7	28,612	25,749	1,995
Construction equipment								
operators	19.13	19.55	765	782	40.0	38,839	38,750	2,030
Operating engineers and								
other construction								
equipment operators	19.27	19.55	771	782	40.0	39,206	39,624	2,034
Drywall installers, ceiling tile								
installers, and tapers	17.91	17.00	717	680	40.0	37,143	35,360	2,073
Drywall and ceiling tile								
installers	16.51	15.00	660	600	40.0	34,337	31,200	2,080
Electricians	23.37	23.00	935	920	40.0	48,603	47,840	2,080
Painters and paperhangers	15.81	16.03	625	640	39.5	32,186	33,332	2,036
Painters, construction and								
maintenance	15.81	16.03	625	640	39.5	32,186	33,332	2,036
Pipelayers, plumbers,								
pipefitters, and								
steamfitters	20.62	21.50	818	840	39.6	42,513	43,680	2,061
Pipelayers	15.50	14.50	620	580	40.0	32,231	30,160	2,080
Plumbers, pipefitters, and								
steamfitters	21.42	22.57	848	888	39.6	44,095	46,155	2,059
Roofers	14.11	13.87	564	555	40.0	29,346	28,858	2,080
Helpers, construction trades	17.79	18.00	703	720	39.5	33,308	35,431	1,872
Construction and building								
inspectors	23.11	22.37	924	895	40.0	48,064	46,530	2,080
Highway maintenance								
workers	15.79	14.14	632	566	40.0	30,937	29,409	1,959

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Miscellaneous construction and related workers	\$14.37	\$12.30	\$563	\$492	39.2	\$29,269	\$25,584	2,037
Installation, maintenance, and repair occupations	21.51	19.97	870	802	40.4	45,237	41,725	2,103
supervisors/managers of mechanics, installers, and repairers	27.66	28.13	1,132	1,125	40.9	58,888	58,510	2,129
electronic equipment mechanics, installers, and repairers  Electrical and electronics repairers, commercial	23.24	26.57	927	1,025	39.9	48,185	53,276	2,073
and industrial equipment Aircraft mechanics and	29.24	29.49	1,164	1,180	39.8	60,521	61,348	2,070
service technicians	19.31	17.13	773	685	40.0	40,173	35,630	2,080
Automotive technicians and repairers	20.74	19.50	842	800	40.6	43,736	41,600	2,109
Automotive body and related repairers Automotive service	22.32	17.78	944	655	42.3	49,100	34,048	2,199
technicians and mechanics	20.47	19.50	825	804	40.3	42,875	41,808	2,094
diesel engine specialists Heavy vehicle and mobile	20.93	19.23	837	769	40.0	43,529	40,000	2,080
equipment service technicians and mechanics Mobile heavy equipment	20.65	21.50	907	868	43.9	47,147	45,126	2,283
mechanics, except engines Heating, air conditioning, and	25.02	26.00	1,001	1,040	40.0	52,048	54,080	2,080
refrigeration mechanics and installers Industrial machinery	23.56	26.00	942	1,040	40.0	49,006	54,080	2,080
installation, repair, and maintenance workers	21.46	20.33	857	813	39.9	44,582	42,293	2,077

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued Industrial machinery								
mechanics  Maintenance and repair	\$24.67	\$24.65	\$985	\$986	39.9	\$51,200	\$51,272	2,075
workers, general Maintenance workers,	20.31	17.12	812	685	40.0	42,207	35,610	2,079
machinery Line installers and repairers Electrical power-line	20.63 28.45	18.00 33.24	824 1,138	720 1,330	39.9 40.0	42,829 59,169	37,440 69,139	2,076 2,080
installers and repairers Miscellaneous installation,	28.81	33.24	1,152	1,330	40.0	59,917	69,139	2,080
maintenance, and repair workers  Helpersinstallation,	17.15	16.88	685	677	39.9	35,596	35,214	2,075
maintenance, and repair workers	13.30	12.00	528	480	39.7	27,432	24,960	2,063
<b>Production occupations</b> First-line	17.05	14.73	680	589	39.9	35,371	30,605	2,075
supervisors/managers of production and operating workers Electrical, electronics, and electromechanical	29.80	22.39	1,207	990	40.5	62,740	51,455	2,106
assemblers Electrical and electronic	13.88	14.71	555	589	40.0	28,866	30,605	2,080
equipment assemblers Miscellaneous assemblers and	13.99	14.71	560	589	40.0	29,101	30,605	2,080
fabricators	13.38 12.49	13.00 13.55	535 500	520 542	40.0 40.0	27,826 25,977	27,040 28,184	2,080 2,080
processing workers Butchers and meat cutters	13.99 15.83	12.40 18.49	560 633	496 740	40.0 40.0	29,106 32,916	25,792 38,459	2,080 2,080
Miscellaneous food processing workers Computer control	15.31	14.00	603	560	39.4	31,358	29,128	2,049
programmers and operators	18.88	19.47	755	779	40.0	39,263	40,498	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	3.4	34.11	34	24.11	3.4	3.6	N. 1.	3.4
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean	Median earnings	Mean
	earnings	earmings	earmings	earnings	Hours	earnings	earnings	hours
Duoduction commettees								
Production occupations  -Continued								
Computer-controlled								
machine tool operators,								
metal and plastic	\$17.36	\$16.89	\$694	\$676	40.0	\$36,113	\$35,129	2,080
Machine tool cutting setters,	,	,	,	,			, , , ,	,
operators, and tenders,								
metal and plastic	12.94	12.41	518	496	40.0	26,915	25,811	2,080
Cutting, punching, and							·	
press machine setters,								
operators, and tenders,								
metal and plastic	12.78	12.41	511	496	40.0	26,575	25,811	2,080
Machinists	19.84	18.50	787	738	39.7	40,926	38,376	2,063
Welding, soldering, and								
brazing workers	15.60	14.75	624	590	40.0	32,441	30,680	2,080
Welders, cutters, solderers,								
and brazers	15.60	14.75	624	590	40.0	32,441	30,680	2,080
Miscellaneous metalworkers								
and plastic workers	18.38	21.65	720	866	39.2	37,433	45,032	2,036
Printers	17.33	16.75	681	670	39.3	35,396	34,840	2,043
Printing machine operators	17.26	15.92	679	637	39.4	35,334	33,107	2,047
Laundry and dry-cleaning	0.64	0.74	244	250	20.0	17.006	10.170	2.070
workers	8.64	8.74	344	350	39.8	17,896	18,179	2,070
Power plant operators,								
distributors, and dispatchers	24.46	33.85	1 270	1 254	40.0	71 675	70.414	2.000
Water and liquid waste	34.46	33.83	1,378	1,354	40.0	71,675	70,414	2,080
treatment plant and								
system operators	20.70	19.19	828	768	40.0	43,046	39,915	2,080
Inspectors, testers, sorters,	20.70	17.17	020	700	40.0	73,040	37,713	2,000
samplers, and weighers	17.31	17.38	692	695	40.0	36,008	36,150	2,080
Packaging and filling	17.51	17.50	0,2	0,5	10.0	30,000	30,130	2,000
machine operators and								
tenders	14.29	14.55	566	582	39.6	29,455	30,264	2,061
Painting workers	19.00	17.44	760	697	40.0	39,524	36,267	2,080
Painters, transportation						,-	,	,
equipment	21.36	21.00	855	840	40.0	44,439	43,680	2,080
Semiconductor processors	20.12	20.29	800	812	39.7	41,577	42,209	2,067
Miscellaneous production								
workers	12.41	10.87	496	435	40.0	25,795	22,610	2,079
Helpersproduction								
workers	11.03	10.75	441	430	40.0	22,945	22,360	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup> Annual <sup>5</sup>				
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations First-line supervisors/managers of	\$15.89	\$14.20	\$628	\$566	39.5	\$32,280	\$29,203	2,032
helpers, laborers, and material movers, hand First-line supervisors/managers of	22.43	24.79	897	992	40.0	46,651	51,565	2,080
transportation and material-moving machine and vehicle operators Bus drivers	21.96 13.35 11.92	22.74 13.46 11.56	878 504 434	909 462 408	40.0 37.7 36.4	43,945 22,656 17,801	43,680 21,195 16,924	2,001 1,697 1,493
Driver/sales workers and truck drivers Driver/sales workers Truck drivers, heavy and	17.07 12.68	16.45 10.85	685 502	658 420	40.1 39.6	35,458 26,123	34,208 21,840	2,077 2,061
tractor-trailer	18.29	17.00	738	680	40.4	38,120	35,360	2,085
Truck drivers, light or delivery services Dredge, excavating, and	16.11	13.99	641	560	39.8	33,325	29,120	2,069
loading machine operators Excavating and loading machine and dragline	18.25	18.00	722	720	39.6	35,392	34,320	1,939
operators  Industrial truck and tractor	18.25	18.00	722	720	39.6	35,392	34,320	1,939
operatorsLaborers and material	13.65	13.50	545	540	39.9	27,377	27,535	2,005
movers, hand	11.20	10.35	444	400	39.6	23,068	20,800	2,059
equipment	10.92	9.25	437	370	40.0	22,708	19,240	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation <sup>2</sup>	Hou	$rly^3$	Weekly <sup>4</sup> Annual <sup>5</sup>					
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Transportation and material moving occupations  -Continued Laborers and freight, stock, and material movers, hand	\$11.66	\$10.60	\$462	\$420	39.6	\$24,010	\$21,840	2,059
	9.29	9.00	365	340	39.2	18,959	17,680	2,041

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$20.03	\$16.00	\$795	\$638	39.7	\$41,095	\$32,885	2,051
Management occupations	41.74	37.15	1,705	1,530	40.9	88,606	79,581	2,123
General and operations								
managers	48.93	45.26	2,042	1,931	41.7	106,202	100,407	2,170
Marketing and sales managers	50.07	48.08	2,026	1,900	40.5	105,357	98,800	2,104
Marketing managers	49.89	53.01	2,041	2,120	40.9	106,146	110,257	2,128
Sales managers	50.25	35.52	2,010	1,421	40.0	104,530	73,886	2,080
Computer and information								
systems managers	50.88	48.75	2,069	1,950	40.7	107,090	101,400	2,105
Financial managers	40.69	38.26	1,650	1,530	40.6	85,822	79,581	2,109
Human resources managers	32.77	31.25	1,328	1,250	40.5	69,064	65,000	2,108
Compensation and benefits								
managers	38.81	35.13	1,610	1,459	41.5	83,739	75,856	2,158
Industrial production								
managers	49.53	50.36	2,032	2,048	41.0	105,658	106,514	2,133
Purchasing managers	39.84	31.19	1,594	1,248	40.0	82,869	64,875	2,080
Construction managers	28.41	26.32	1,141	1,053	40.2	59,345	54,746	2,089
Engineering managers	53.81	56.57	2,282	2,422	42.4	118,646	125,919	2,205
Food service managers Medical and health services	23.15	22.78	936	911	40.4	48,236	47,372	2,084
Property, real estate, and	41.76	38.46	1,696	1,592	40.6	88,193	82,786	2,112
community association	24.10	20.45	1.250	1.210	20.0	70.601	62.240	2.069
managers	34.18	30.45	1,359	1,218	39.8	70,691	63,340	2,068
Social and community service	25.75	21.16	1.020	0.16	40.0	52.565	44.012	2.000
managers	25.75	21.16	1,030	846	40.0	53,565	44,013	2,080
<b>Business and financial</b>								
operations occupations	27.26	25.38	1,098	1,006	40.3	57,113	52,320	2,095
Buyers and purchasing agents	23.56	20.77	963	831	40.9	50,069	43,197	2,126
Wholesale and retail							·	
buyers, except farm products	20.24	18.89	830	788	41.0	43,179	41,001	2,133
Purchasing agents, except	20.24	10.09	650	788	41.0	43,179	41,001	2,133
wholesale, retail, and farm products	24.79	25.00	1,013	1,000	40.8	52,659	52,000	2,124
Claims adjusters, appraisers,			,	,,,,,		, , , , , ,	- ,525	, – -
examiners, and investigators	24.96	18.97	994	759	39.8	51,678	39,460	2,071
Claims adjusters,	2 r.70	10.77	774	137	37.0	31,070	37,400	2,071
examiners, and								
investigators	24.96	18.97	994	759	39.8	51,678	39,460	2,071

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	$rly^3$	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Compliance officers, except								
agriculture, construction, health and safety, and								
transportation	\$28.57 32.53	\$31.80 29.50	\$1,143 1,301	\$1,272 1,180	40.0 40.0	\$59,429 67,655	\$66,144 61,360	2,080 2,080
and labor relations specialists Training and development	27.06	24.23	1,077	967	39.8	55,995	50,269	2,070
specialists	29.08 24.54	28.57 21.74	1,163 982	1,143 870	40.0 40.0	60,486 51,053	59,430 45,217	2,080 2,080
Management analysts	31.06 30.30	27.33 29.16	1,243 1,211	1,093 1,205	40.0 40.0	64,614 62,986	56,848 62,675	2,080 2,079
advisors  Financial analysts  Loan counselors and officers	25.90 32.20 28.00	21.66 27.96 28.27	1,033 1,288 1,112	867 1,118 1,156	39.9 40.0 39.7	53,741 66,975 57,840	45,061 58,151 60,108	2,075 2,080 2,066
Loan officers	28.00	28.27	1,112	1,156	39.7	57,840	60,108	2,066
Computer and mathematical								
science occupations	34.77	35.43	1,401	1,423	40.3	72,877	73,986	2,096
Computer programmers Computer software engineers Computer software	34.37 41.16	33.47 40.55	1,375 1,672	1,339 1,656	40.0 40.6	71,485 86,923	69,620 86,112	2,080 2,112
engineers, applications Computer software engineers, systems	34.31	33.67	1,376	1,347	40.1	71,530	70,040	2,085
software	45.64	45.39	1,870	1,830	41.0	97,240	95,139	2,130
Computer support specialists Computer systems analysts Network and computer	23.42 37.07	20.46 36.85	937 1,501	819 1,474	40.0 40.5	48,718 78,035	42,563 76,648	2,080 2,105
systems administrators	28.49	27.38	1,141	1,095	40.1	59,353	56,950	2,083
Architecture and engineering								
occupations	33.75 28.83	31.40 25.24	1,364 1,153	1,256 1,010	40.4 40.0	70,898 59,967	65,312 52,499	2,101 2,080
landscape and naval Engineers	28.83 38.44	25.24 36.72	1,153 1,561	1,010 1,496	40.0 40.6	59,967 81,184	52,499 77,766	2,080 2,112
Civil engineers	37.35	34.85	1,535	1,394	41.1	79,845	72,488	2,138

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
$Occupation^2$								
Occupation	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Computer hardware								
engineers Electrical and electronics	\$41.05	\$38.61	\$1,706	\$1,795	41.6	\$88,734	\$93,322	2,162
engineers Electrical engineers Electronics engineers,	40.16 40.04	38.07 37.20	1,618 1,625	1,577 1,577	40.3 40.6	84,159 84,495	82,000 82,000	2,096 2,110
except computer Industrial engineers,	40.28	38.70	1,611	1,548	40.0	83,791	80,504	2,080
including health and safety Industrial engineers	30.87 31.24	30.03 30.76	1,278 1,313	1,231 1,231	41.4 42.0	66,444 68,283	63,987 63,987	2,152 2,186
Mechanical engineers	43.40	45.25	1,748	1,923	40.3	90,891	100,000	2,094
Drafters Architectural and civil	21.64	20.83	866	833	40.0	45,011	43,320	2,080
drafters Engineering technicians,	22.54	22.00	902	880	40.0	46,880	45,760	2,080
except drafters Electrical and electronic	23.75	24.15	950	966	40.0	49,405	50,232	2,080
engineering technicians	23.81	24.36	953	974	40.0	49,534	50,660	2,080
Life, physical, and social	22.22	21.20	1 221	1.050	20.0	60.710	67.100	2.060
Science occupations	33.22 38.99	31.30 38.94	1,321 1,560	1,252 1,558	39.8 40.0	68,710 81,094	65,100 80,999	2,068 2,080
and geoscientists	39.79	38.94	1,592	1,558	40.0	82,765	80,999	2,080
Community and social	17.06	14.07	720	671	42.9	27.014	24.547	2.216
services occupations Counselors	17.06 19.21	14.87 19.10	730 752	671 764	42.8 39.2	37,814 39,125	34,547 39,728	2,216 2,037
Rehabilitation counselors	17.08	16.98	660	625	38.6	34,334	32,487	2,010
Social workers  Mental health and substance abuse social	18.30	17.34	730	694	39.9	37,980	36,067	2,076
workers Miscellaneous community and social service	19.04	17.73	762	709	40.0	39,605	36,872	2,080
specialistsSocial and human service	13.80	13.00	547	504	39.6	28,120	25,852	2,037
assistants	11.98	11.83	473	473	39.5	24,203	24,606	2,021
Legal occupations	47.30	24.64	1,852	985	39.2	96,326	51,245	2,036

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Legal occupations</b> –Continued Paralegals and legal assistants	\$25.51	\$24.04	\$1,004	\$962	39.4	\$52,207	\$49,999	2,047
Education, training, and								
library occupations	25.05	20.90	996	834	39.8	43,506	29,497	1,737
Postsecondary teachers	37.94	33.12	1,547	1,385	40.8	63,167	56,700	1,665
Primary, secondary, and special education school								
teachers	21.26	22.16	836	864	39.3	32,511	27,123	1,530
Elementary and middle	21.20	22.10		001	37.3	32,311	27,123	1,550
school teachers	26.39	24.23	1,053	969	39.9	34,651	26,666	1,313
Elementary school								
teachers, except	26.25	24.22	1.047	0.60	20.0	24.274	25 200	1.210
special education Other teachers and instructors	26.25 41.67	24.23 23.64	1,047 1,667	969 946	39.9 40.0	34,374 85,626	25,200 41,452	1,310 2,055
Teacher assistants	10.06	9.30	398	360	39.6	18,763	18,699	1,865
Todolioi dissistantes	10.00	).50	370	300	37.0	10,703	10,055	1,000
Arts, design, entertainment, sports, and media								
occupations	20.43	16.83	825	674	40.4	42,724	35,073	2,091
Designers	19.40	16.76	791	673	40.8	41,121	35,000	2,120
Graphic designers	16.78	16.76	694	670	41.4	36,087	34,861	2,151
directors	16.11	13.27	645	531	40.0	33,514	27,602	2,080
Producers and directors	16.11	13.27	645	531	40.0	33,514	27,602	2,080
News analysts, reporters and						, .	,,,,,,	,
correspondents	17.86	14.48	688	596	38.5	34,279	29,994	1,919
Reporters and			100					
correspondents	17.86	14.48	688	596	38.5	34,279	29,994	1,919
Writers and editors	31.78 29.82	28.79 28.37	1,271 1,193	1,152 1,135	40.0 40.0	66,108 62,020	59,889 59,010	2,080 2,080
Editors	29.02	20.37	1,193	1,133	40.0	02,020	39,010	2,000
Healthcare practitioner and								
technical occupations	31.49	25.50	1,237	1,009	39.3	64,307	52,458	2,042
Pharmacists	50.61	49.75	1,988	1,990	39.3	103,351	103,480	2,042
Physicians and surgeons	86.47	77.80	3,368	2,748	39.0	175,154	142,918	2,026
Registered nurses Therapists	32.72 25.51	30.83 26.00	1,277 996	1,197	39.0 39.0	66,387 51,782	62,244 53,373	2,029
Occupational therapists	32.03	30.00	1,281	1,026 1,200	40.0	66,626	62,400	2,030 2,080
Clinical laboratory	32.03	30.00	1,201	1,200	70.0	00,020	02,700	2,000
technologists and								
technicians	18.46	15.84	737	634	39.9	38,328	32,947	2,077

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

		2		1			. ,5			
	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>			
Occupation <sup>2</sup>										
	Mean	Median	Mean	Median	Mean	Mean	Median	Mean		
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours		
Healthcare practitioner and										
technical occupations										
-Continued										
Medical and clinical										
laboratory technicians	\$16.50	\$15.04	\$659	\$602	39.9	\$34,247	\$31,283	2,076		
Dental hygienists	22.32	16.68	834	667	37.3	43,358	34,694	1,942		
Diagnostic related										
technologists and technicians	30.09	33.92	1,197	1,350	39.8	62,237	70,200	2,068		
Radiologic technologists	30.07	33.74	1,17/	1,330	33.0	02,237	70,200	2,000		
and technicians	27.32	34.28	1,081	1,364	39.6	56,193	70,907	2,057		
Health diagnosing and	_,,,,_			-,			, ,,, ,,	_,~~.		
treating practitioner										
support technicians	17.93	16.61	711	664	39.6	36,950	34,540	2,061		
Pharmacy technicians	15.56	15.65	622	626	40.0	32,364	32,560	2,080		
Surgical technologists	21.07	20.30	829	767	39.3	43,085	39,874	2,045		
Licensed practical and	20.44	20.20	04.4	01.4	20.0	42.20.5	42.205	2.050		
licensed vocational nurses	20.44	20.38	814	814	39.8	42,306	42,307	2,070		
Medical records and health information technicians	13.26	13.80	530	552	40.0	27,578	28,704	2,080		
information technicians	13.20	13.60	330	332	40.0	27,376	20,704	2,000		
Healthcare support										
occupations	12.83	12.12	494	473	38.5	25,663	24,606	2,001		
Nursing, psychiatric, and										
home health aides	11.81	11.45	460	444	38.9	23,910	23,071	2,025		
Home health aides	9.99	9.40	369	338	36.9	19,177	17,550	1,919		
Nursing aides, orderlies, and attendants	12.26	12.00	481	464	39.2	25,017	24,149	2,040		
Physical therapist assistants	12.20	12.00	401	404	39.2	25,017	24,149	2,040		
and aides	11.64	10.00	448	393	38.5	23,272	20,417	2,000		
Physical therapist aides	9.54	8.50	370	340	38.7	19,225	17,680	2,015		
Miscellaneous healthcare						,	,	,		
support occupations	14.60	14.50	552	570	37.8	28,700	29,661	1,966		
Dental assistants	16.73	16.00	586	640	35.0	30,483	33,280	1,822		
Medical assistants	14.80	15.00	584	600	39.5	30,385	31,200	2,053		
Protective service occupations	11.03	10.50	436	420	39.5	22,655	21,840	2,054		
Security guards and gaming	11.03	10.50	430	+20	39.3	22,033	21,040	2,034		
surveillance officers	10.65	10.50	419	412	39.3	21,769	21,424	2,043		
Security guards	10.65	10.50	419	412	39.3	21,769	21,424	2,043		
Food preparation and serving		_								
related occupations	9.34	8.82	354	320	37.9	18,275	16,640	1,957		

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	urly <sup>3</sup>	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  -Continued First-line supervisors/managers,								
food preparation and serving workers	\$15.07 18.04	\$15.56 16.30	\$622 722	\$652 652	41.3 40.0	\$32,369 37,529	\$33,898 33,898	2,148 2,080
of food preparation and serving workers	14.69 10.97	14.85 11.00	609 424	647 424	41.5 38.6	31,692 22,016	33,660 21,840	2,157 2,006
Cooks, fast food	9.50	9.19	379 414	368 408	39.8 38.4	19,683 21,398	19,115	2,072 1,982
Cooks, restaurant	11.47 9.87 10.00	9.00 9.50	443 368 383	440 360 343	38.7 37.3 38.3	23,059 19,140 19,862	22,880 18,720 17,838	2,011 1,939 1,986
Food service, tipped	6.63 7.52 5.99	6.50 6.60 6.15	243 281 217	235 260 221	36.6 37.4 36.2	12,566 14,621 11,207	12,216 13,520 11,502	1,896 1,943 1,870
attendants and bartender helpers Fast food and counter	7.49	6.55	277	258	37.0	14,413	13,416	1,925
workers  Combined food preparation and serving workers,	9.08	8.50	339	320	37.3	17,433	16,640	1,920
including fast food Counter attendants, cafeteria, food concession, and coffee	9.11	8.75	338	320	37.1	17,343	16,640	1,903
shop	8.82 8.60	8.50 8.00	350 334	340 320	39.6 38.8	18,178 16,483	17,680 16,328	2,061 1,916
coffee shop	9.67	8.50	358	298	37.0	17,175	15,253	1,776
Building and grounds cleaning and maintenance occupations	10.85	10.00	429	398	39.5	21,606	20,093	1,991

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued First-line supervisors/managers,								
building and grounds cleaning and maintenance workers First-line supervisors/managers	\$14.58	\$12.26	\$589	\$490	40.4	\$30,605	\$25,501	2,099
of housekeeping and janitorial workers Building cleaning workers Janitors and cleaners, except maids and	12.98 9.95	12.02 9.28	519 393	481 371	40.0 39.5	26,992 20,214	25,000 19,240	2,080 2,031
housekeeping cleaners Maids and housekeeping	10.49	10.00	416	400	39.6	21,622	20,800	2,060
cleaners	9.32	9.00	367	349	39.3	18,573	17,680	1,994
workers  Landscaping and groundskeeping	11.89	11.00	462	410	38.9	20,697	20,686	1,741
workers	11.78	10.25	455	400	38.6	21,109	20,686	1,791
Personal care and service occupations	11.32	9.00	431	360	38.1	22,128	18,720	1,955
supervisors/managers of gaming workers	16.77 17.99	15.78 16.49	675 727	631 660	40.2 40.4	35,099 37,780	32,818 34,299	2,093 2,100
supervisors/managers of personal service workers Gaming services workers Gaming dealers	14.75 7.47 7.22	13.97 7.00 6.85	581 296 286	524 272 264	39.4 39.6 39.6	30,218 15,390 14,859	27,236 14,123 13,749	2,049 2,060 2,058
Miscellaneous entertainment attendants and related workers	8.75	8.00	317	300	36.2	13,568	14,560	1,551
Amusement and recreation attendants	8.77 9.21 9.74	8.00 9.00 9.42	309 366 390	280 360 377	35.3 39.7 40.0	12,725 19,011 20,261	13,195 18,720 19,592	1,452 2,065 2,080

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Recreation and fitness workers	\$18.22	\$18.65	\$707	\$666	38.8	\$31,953	\$34,611	1,754
Sales and related occupations First-line	18.91	14.30	754	569	39.9	39,206	29,565	2,073
supervisors/managers, sales workers First-line	20.46	15.00	820	615	40.1	42,626	31,980	2,083
supervisors/managers of retail sales workers First-line	19.28	15.00	773	614	40.1	40,176	31,928	2,084
supervisors/managers of non-retail sales workers	26.27	19.70	1,051	788	40.0	54,643	40,982	2,080
Retail sales workers	13.48 10.31 10.28	11.41 9.06 9.00	535 401 398	444 360 354	39.7 38.9 38.8	27,804 20,818 20,698	23,089 18,720 18,408	2,062 2,019 2,014
Gaming change persons and booth cashiers	10.61	10.42	424	417	40.0	22,073	21,672	2,080
Counter and rental clerks and parts salespersons Counter and rental clerks	13.85 12.15	12.66 10.78	565 488	500 431	40.8 40.2	29,365 25,365	26,000 22,422	2,121 2,088
Parts salespersons	15.17 15.34 19.48	13.21 13.22 17.11	626 613 759	570 518 684	41.3 39.9 39.0	32,578 31,813	29,629 26,940	2,147 2,074
Advertising sales agents Insurance sales agents Securities, commodities, and	31.89	32.69	1,252	1,308	39.3	39,469 65,126	35,583 67,999	2,026 2,042
financial services sales agents	41.28	25.52	1,672	919	40.5	86,927	47,798	2,106
wholesale and manufacturing  Sales representatives, wholesale and manufacturing,	33.11	30.77	1,336	1,250	40.4	69,488	65,000	2,098
technical and scientific products	40.95	41.69	1,640	1,668	40.1	85,297	86,719	2,083

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations  -Continued  Sales representatives,  wholesale and  manufacturing, except								
technical and scientific products	\$26.87	\$21.84	\$1,091	\$874	40.6	\$56,728	\$45,436	2,111
Real estate brokers and sales agents  Real estate sales agents  Telemarketers  Miscellaneous sales and related workers	22.04 22.04 10.52	16.43 16.43 9.04	868 868 417	657 657 353	39.4 39.4 39.7 39.8	45,149 45,149 21,689 38,801	34,164 34,164 18,333 31,034	2,048 2,048 2,062 2,072
0.00								
Office and administrative support occupations First-line	14.94	13.87	591	550	39.5	30,704	28,621	2,055
supervisors/managers of office and administrative								
support workers	18.26	18.27	733	731	40.2	38,134	38,000	2,088
Financial clerks  Bill and account collectors  Billing and posting clerks	14.78 15.32	13.82 14.74	577 587	536 582	39.0 38.3	29,992 30,499	27,893 30,258	2,029 1,991
and machine operators Bookkeeping, accounting,	13.05	10.86	522	434	40.0	27,147	22,593	2,080
and auditing clerks Payroll and timekeeping	15.96	15.00	619	584	38.8	32,198	30,353	2,017
clerks	17.77	17.90	711	716	40.0	36,954	37,224	2,080
Procurement clerks	14.87	15.62	595	625	40.0	30,938	32,490	2,080
Tellers	11.30	10.89	447	430	39.5	23,221	22,360	2,055
Brokerage clerks Customer service	15.36	15.96	633	631	41.2	32,928	32,800	2,144
representatives	14.24	13.42	566	536	39.8	29,450	27,851	2,069
Hotel, motel, and resort desk clerks	10.73	10.00	423	390	39.4	21,328	20,280	1,988
Loan interviewers and clerks	15.65	14.86	626	594	40.0	32,556	30,900	2,080
Order clerks	14.16	12.37	562	495	39.7	29,249	25,738	2,065
Human resources assistants,								
except payroll and timekeeping	14.44	14.69	578	588	40.0	30,034	30,559	2,080
Receptionists and information							,	
clerks	12.80	11.64	508	463	39.7	26,440	24,086	2,066

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued Reservation and								
transportation ticket agents and travel clerks	\$16.35	\$16.42	\$654	\$657	40.0	\$34,006	\$34,154	2,080
Dispatchers	12.34	11.53	501	461	40.6	26,035	23,976	2,110
Production, planning, and	12.0	11.00	001	.01		20,000	20,770	2,110
expediting clerks	21.25	25.40	859	1,016	40.4	44,656	52,828	2,102
traffic clerks	13.09	12.48	523	499	39.9	27,176	25,958	2,076
Stock clerks and order fillers Secretaries and administrative	11.64	11.49	464	459	39.8	24,110	23,862	2,072
assistants	17.46	15.96	694	638	39.8	36,102	33,153	2,068
Executive secretaries and								
administrative	21.27	19.50	849	780	39.9	44,161	40,560	2,076
assistants Medical secretaries	15.41	15.04	608	602	39.9	31,625	31,283	2,076
Secretaries, except legal,	13.41	15.04	000	002	39.3	31,023	31,203	2,032
medical, and executive	14.83	14.90	592	596	39.9	30,789	30,996	2,076
Data entry and information	14.03	14.70	372	370	37.7	30,707	30,770	2,070
processing workers	12.99	11.72	508	469	39.1	26,435	24,378	2,035
Data entry keyers	12.99	11.72	508	469	39.1	26,435	24,378	2,035
Insurance claims and policy						.,	,	,
processing clerks	13.36	12.44	534	498	39.9	27,752	25,875	2,077
Office clerks, general	14.28	13.50	549	528	38.4	28,546	27,456	1,999
							·	
Farming, fishing, and forestry								
occupations	13.31	17.08	533	683	40.0	25,358	16,001	1,905
Construction and extraction								
occupations	19.03	18.00	758	720	39.9	38,693	36,400	2,034
First-line								
supervisors/managers of								
construction trades and	26.00	25.00	1 110	1.000	41.5	57.042	<b>52</b> 000	2 1 42
extraction workers	26.99	25.00	1,119	1,000	41.5	57,843	52,000	2,143
Brickmasons, blockmasons, and stonemasons	25.35	23.50	1,014	940	40.0	52,720	48,880	2,080
	23.33	20.50	871	800	40.0	44,672	41,600	2,080
Carpenters Cement masons, concrete	21.00	20.30	0/1	000	+0.0	77,072	71,000	۷,047
finishers, and terrazzo								
workers	21.15	21.00	838	840	39.6	43,587	43,680	2,061
						,507	,000	_,

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Cement masons and								
concrete finishers Construction laborers	\$21.15 14.36	\$21.00 12.60	\$838 570	\$840 504	39.6 39.7	\$43,587 28,656	\$43,680 25,749	2,061 1,996
Construction equipment operators Operating engineers and	19.69	20.00	788	800	40.0	39,501	39,624	2,006
other construction equipment operators Drywall installers, ceiling tile	20.27	21.00	811	840	40.0	40,677	40,061	2,007
installers, and tapers Drywall and ceiling tile	17.91	17.00	717	680	40.0	37,143	35,360	2,073
installers Electricians	16.51 23.37	15.00 23.00	660 935	600 920	40.0 40.0	34,337 48,603	31,200 47,840	2,080 2,080
Painters and paperhangers Painters, construction and	15.66	15.00	618	600	39.5	31,812	31,200	2,032
maintenance Pipelayers, plumbers, pipefitters, and	15.66	15.00	618	600	39.5	31,812	31,200	2,032
steamfitters	20.80	21.00	823	832	39.6	42,818	43,285	2,059
steamfitters Roofers	21.08 14.11	22.19 13.87	834 564	888 555	39.6 40.0	43,363 29,346	46,155 28,858	2,057 2,080
Helpers, construction trades Miscellaneous construction	17.78	18.00	703	720	39.5	33,284	35,431	1,872
and related workers	13.65	12.30	533	492	39.1	27,727	25,584	2,031
Installation, maintenance, and repair occupations First-line supervisors/managers of	21.41	19.70	867	800	40.5	45,074	41,600	2,105
mechanics, installers, and repairers	27.57	29.90	1,139	1,250	41.3	59,214	65,000	2,148
mechanics, installers, and repairers  Electrical and electronics repairers, commercial	23.04	27.32	919	1,025	39.9	47,768	53,276	2,073
and industrial equipment	29.33	29.49	1,167	1,180	39.8	60,697	61,348	2,069

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued Aircraft mechanics and								
service technicians Automotive technicians and	\$19.31	\$17.13	\$773	\$685	40.0	\$40,173	\$35,630	2,080
repairers	20.76	19.50	842	800	40.6	43,766	41,601	2,109
Automotive body and related repairers Automotive service technicians and	22.32	17.78	944	655	42.3	49,100	34,048	2,199
mechanics	20.49	19.50	826	804	40.3	42,909	41,808	2,094
Bus and truck mechanics and diesel engine specialists Heavy vehicle and mobile equipment service	20.88	19.23	835	769	40.0	43,430	40,000	2,080
technicians and mechanics	20.65	21.50	907	868	43.9	47,147	45,126	2,283
mechanics, except engines Heating, air conditioning, and refrigeration mechanics	25.02	26.00	1,001	1,040	40.0	52,048	54,080	2,080
and installers  Industrial machinery installation, repair, and	23.51	25.00	940	1,000	40.0	48,902	52,000	2,080
maintenance workers Industrial machinery	21.43	20.33	856	813	39.9	44,516	42,293	2,077
mechanics  Maintenance and repair	24.55	24.65	980	986	39.9	50,942	51,272	2,075
workers, general Maintenance workers,	19.81	16.66	792	666	40.0	41,166	34,644	2,078
machinery Line installers and repairers Electrical power-line	20.63 28.39	18.00 33.24	824 1,135	720 1,330	39.9 40.0	42,829 59,046	37,440 69,139	2,076 2,080
installers and repairers Miscellaneous installation,	28.74	33.24	1,150	1,330	40.0	59,787	69,139	2,080
maintenance, and repair workers  Helpersinstallation,	16.98	16.50	677	660	39.9	35,210	34,320	2,074
maintenance, and repair workers	13.13	12.00	521	480	39.6	27,074	24,960	2,062

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation?								
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations First-line	\$16.94	\$14.71	\$676	\$589	39.9	\$35,159	\$30,605	2,075
supervisors/managers of production and operating workers	30.09	20.92	1,220	990	40.5	63,442	51,455	2,108
Electrical, electronics, and electromechanical	4.00				40.0	• • • • • • • • • • • • • • • • • • • •		
assemblers  Electrical and electronic	13.88	14.71	555	589	40.0	28,866	30,605	2,080
equipment assemblers Miscellaneous assemblers and	13.99	14.71	560	589	40.0	29,101	30,605	2,080
fabricatorsBakers	13.38 12.49	13.00 13.55	535 500	520 542	40.0 40.0	27,826 25,977	27,040 28,184	2,080 2,080
Butchers and other meat, poultry, and fish								
processing workers Butchers and meat cutters	13.99 15.83	12.40 18.49	560 633	496 740	40.0 40.0	29,106 32,916	25,792 38,459	2,080 2,080
Miscellaneous food processing workers Computer control	15.31	14.00	603	560	39.4	31,358	29,128	2,049
programmers and operators	18.88	19.47	755	779	40.0	39,263	40,498	2,080
Computer-controlled machine tool operators, metal and plastic	17.36	16.89	694	676	40.0	36,113	35,129	2,080
Machine tool cutting setters, operators, and tenders,	12.04	10.41	<b>710</b>	40.6	40.0	26.015	25.011	2.000
metal and plastic	12.94	12.41	518	496	40.0	26,915	25,811	2,080
operators, and tenders,								
metal and plastic	12.78	12.41	511	496	40.0	26,575	25,811	2,080
Machinists	19.84	18.50	787	738	39.7	40,926	38,376	2,063
brazing workers	15.41	13.60	616	544	40.0	32,051	28,288	2,080
and brazers	15.41	13.60	616	544	40.0	32,051	28,288	2,080
and plastic workers	18.38	21.65	720	866	39.2	37,433	45,032	2,036
Printers	17.33	16.75	681	670	39.3	35,396	34,840	2,043
Printing machine operators	17.26	15.92	679	637	39.4	35,334	33,107	2,047
Laundry and dry-cleaning workers	8.64	8.74	344	350	39.8	17,896	18,179	2,070

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

							_	2,080 2,080 2,080 2,080 2,080 2,080 2,080 2,080 2,080 2,080 2,080 2,077	
	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>									
Occupation	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings		
Production occupations  -Continued									
Power plant operators, distributors, and									
dispatchers	\$34.46	\$33.85	\$1,378	\$1,354	40.0	\$71,675	\$70,414	2,080	
Inspectors, testers, sorters,				,					
samplers, and weighers	17.31	16.88	692	675	40.0	35,996	35,110	2,080	
Packaging and filling									
machine operators and									
tenders	14.29	14.55	566	582	39.6	29,455	30,264	2,061	
Painting workers	19.11	17.44	764	697	40.0	39,748	36,267	2,080	
Painters, transportation									
equipment	21.36	21.00	855	840	40.0	44,439	43,680	2,080	
Semiconductor processors	20.12	20.29	800	812	39.7	41,577	42,209	2,067	
Miscellaneous production									
workers	12.41	10.87	496	435	40.0	25,795	22,610	2,079	
Helpersproduction									
workers	11.03	10.75	441	430	40.0	22,945	22,360	2,080	
Transportation and material									
moving occupations	15.89	14.15	629	566	39.6	32,476	29,432	2 044	
First-line	13.07	14.13	02)	300	37.0	32,470	27,432	2,044	
supervisors/managers of									
helpers, laborers, and									
material movers, hand	22.43	24.79	897	992	40.0	46,651	51,565	2.080	
First-line	22.13	2, >	0,7	,,,,	10.0	10,051	31,505	2,000	
supervisors/managers of									
transportation and									
material-moving machine									
and vehicle operators	21.79	21.95	872	878	40.0	45,322	45,656	2,080	
Driver/sales workers and						,	,	,	
truck drivers	17.06	16.45	684	658	40.1	35,428	34,208	2,077	
Driver/sales workers	12.68	10.85	502	420	39.6	26,123	21,840	2,061	
Truck drivers, heavy and									
tractor-trailer	18.29	17.00	739	680	40.4	38,137	35,360	2,085	
Truck drivers, light or									
delivery services	16.11	13.99	641	560	39.8	33,325	29,120	2,069	
Dredge, excavating, and									
loading machine operators	18.25	18.00	722	720	39.6	35,392	34,320	1,939	
Excavating and loading									
machine and dragline									
operators	18.25	18.00	722	720	39.6	35,392	34,320	1,939	

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation <sup>2</sup>	Hou	$arly^3$		Weekly <sup>4</sup> Annual <sup>5</sup>				
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued Industrial truck and tractor								
operatorsLaborers and material	\$13.65	\$13.50	\$545	\$540	39.9	\$27,377	\$27,535	2,005
movers, hand	11.18	10.20	443	400	39.6	23,025	20,800	2,059
equipmentLaborers and freight, stock, and material movers,	10.74	9.21	429	369	40.0	22,331	19,165	2,080
handPackers and packagers, hand	11.66 9.29	10.60 9.00	462 365	420 340	39.6 39.2	24,010 18,959	21,840 17,680	2,059 2,041

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual against a method attained to the standard of the sta

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

<sup>&</sup>lt;sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$25.08	\$21.93	\$996	\$880	39.7	\$47,476	\$42,806	1,893
Management occupations Chief executives General and operations	41.14 67.61	44.05 77.75	1,655 2,881	1,718 3,110	40.2 42.6	82,339 149,829	83,533 161,720	2,001 2,216
managers  Financial managers  Education administrators  Education administrators,	52.04 40.98 40.51	52.69 45.74 44.05	2,081 1,639 1,653	2,108 1,829 1,681	40.0 40.0 40.8	108,236 85,087 75,503	109,595 95,133 81,243	2,080 2,076 1,864
elementary and secondary school Social and community service	46.57	47.60	1,939	1,982	41.6	82,864	84,570	1,779
managers  Business and financial	32.93	35.20	1,317	1,408	40.0	68,494	73,216	2,080
operations occupations Human resources, training, and labor relations	23.57	21.49	944	860	40.0	49,074	44,699	2,082
specialists Accountants and auditors	24.93 27.24	20.50 24.32	997 1,096	820 973	40.0 40.2	51,860 56,882	42,640 50,586	2,080 2,088
Computer and mathematical science occupations	30.77 33.99	31.03 33.86	1,231 1,360	1,241 1,354	40.0 40.0	63,538 70,696	65,458 70,427	2,065 2,080
Architecture and engineering occupations	26.47	24.53	1,059	981	40.0	55,050	51,022	2,080
Engineers  Civil engineers  Engineering technicians,	32.95 32.38	32.16 32.52	1,318 1,295	1,286 1,301	40.0 40.0	68,546 67,347	66,893 67,642	2,080 2,080
except drafters Civil engineering technicians	21.21 21.03	20.61	848 841	824 841	40.0 40.0	44,120	42,869 43,742	2,080 2,080
Life, physical, and social science occupations Miscellaneous life, physical,	24.90	23.38	996	935	40.0	50,810	48,127	2,040
and social science technicians	24.34	24.47	974	979	40.0	50,635	50,893	2,080
Community and social services occupations	22.36 30.79	19.82 31.68	895 1,218	802 1,230	40.0 39.6	45,226 55,262	41,725 56,825	2,022 1,795

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations  -Continued Educational, vocational,								
and school counselors Social workers	\$38.24 19.97	\$39.04 17.79	\$1,492 798	\$1,512 712	39.0 40.0	\$58,420 41,354	\$58,685 37,003	1,528 2,070
Child, family, and school social workers	18.50	17.63	739	705	39.9	38,233	36,670	2,066
and social service specialists Probation officers and correctional treatment	20.74	20.15	839	806	40.5	43,592	41,933	2,102
specialists	21.89	21.45	892	868	40.8	46,395	45,136	2,119
assistants	18.84	14.88	754	595	40.0	39,083	30,118	2,074
Legal occupations  Lawyers  Miscellaneous legal support  workers	34.02 38.38 23.67	30.33 37.36 21.70	1,361 1,535 947	1,213 1,494 868	40.0 40.0 40.0	70,756 79,841 49,232	63,086 77,709 45,136	2,080 2,080 2,080
Education, training, and library occupations	34.04	30.47	1,295	1,176	38.0	50,718	46,743	1,490
Postsecondary teachers Arts, communications, and humanities teachers,	59.61	48.33	2,373	1,862	39.8	98,943	72,620	1,660
postsecondary Primary, secondary, and special education school	39.27	38.24	1,718	1,711	43.7	66,551	60,660	1,695
teachers Preschool and kindergarten	32.51	30.92	1,232	1,183	37.9	46,294	45,782	1,424
teachers	26.30	24.81	948	930	36.1	35,838	34,655	1,363
education  Elementary and middle	25.91	24.56	993	930	38.3	37,300	35,574	1,439
school teachers Elementary school teachers, except	32.04	30.72	1,220	1,173	38.1	45,723	45,638	1,427
special education	32.25	30.74	1,229	1,179	38.1	45,987	45,646	1,426

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Middle school teachers, except special and vocational education Secondary school teachers	\$31.11 33.76	\$30.58 32.09	\$1,179 1,282	\$1,164 1,224	37.9 38.0	\$44,518 48,405	\$43,292 48,590	1,431 1,434
Secondary school teachers, except special and								
vocational education Special education teachers Special education teachers, preschool, kindergarten, and	33.79 32.63	32.09 30.07	1,282 1,221	1,224 1,165	38.0 37.4	48,415 45,695	48,590 43,680	1,433 1,401
elementary school Other teachers and instructors Library technicians Instructional coordinators Teacher assistants	31.82 34.46 19.31 28.06 12.59	28.83 35.37 20.58 28.01 11.69	1,179 1,311 773 1,102 433	1,119 1,326 823 1,114 426	37.0 38.1 40.0 39.3 34.4	44,249 50,091 40,172 54,368 16,197	42,092 49,604 42,806 49,987 15,662	1,391 1,454 2,080 1,938 1,286
Arts, design, entertainment, sports, and media occupations	21.32	21.38	853	855	40.0	41,728	42,817	1,250
Healthcare practitioner and technical occupations Registered nurses Therapists	31.57 31.98 32.13	29.29 30.74 31.46	1,237 1,232 1,273	1,171 1,226 1,256	39.2 38.5 39.6	61,380 59,586 60,220	56,867 58,219 60,465	1,944 1,863 1,874
Healthcare support occupations	14.03	12.95	541	501	38.6	27,711	24,995	1,975
Nursing, psychiatric, and home health aides	11.86	11.58	448	448	37.8	23,319	23,296	1,967
Protective service occupations First-line supervisors/managers, law	22.82	22.31	952	916	41.7	48,997	47,507	2,147
enforcement workers First-line supervisors/managers	31.03	28.44	1,241	1,138	40.0	64,546	59,155	2,080
of police and detectives Fire fighters	33.58 17.52	31.35 16.67	1,343 893	1,254 860	40.0 51.0	69,837 46,430	65,208 44,702	2,080 2,650

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations  -Continued								
Bailiffs, correctional officers, and jailers Correctional officers and	\$18.93	\$18.71	\$769	\$750	40.6	\$39,962	\$39,000	2,111
jailers	18.93 25.31	18.71 24.21	769 1,014	750 968	40.6 40.1	39,962 52,742	39,000 50,357	2,111 2,084
Police and sheriff's patrol officers	25.31	24.21	1,014	968	40.1	52,742	50,357	2,084
Food preparation and serving related occupations	10.41 11.42	10.14 12.35	398 457	394 494	38.2 40.0	18,378 21,522	17,758 21,091	1,766 1,884
Building and grounds cleaning and maintenance								
occupations Building cleaning workers Janitors and cleaners,	13.03 12.39	12.00 12.10	518 491	479 482	39.8 39.6	26,621 25,078	24,794 24,960	2,043 2,024
except maids and housekeeping cleaners Grounds maintenance	12.79	12.66	506	502	39.6	25,758	25,854	2,014
workers  Landscaping and	13.31	11.80	532	472	40.0	27,703	24,544	2,082
groundskeeping workers	13.49	11.92	540	477	40.0	28,083	24,794	2,082
Personal care and service occupations	12.55	13.94	498	558	39.7	25,534	28,995	2,035
Sales and related occupations	14.14	11.65	566	466	40.0	29,420	24,226	2,080
Office and administrative support occupations First-line	16.12	15.43	644	615	39.9	32,610	31,554	2,023
supervisors/managers of office and administrative support workers	21.46 15.69	20.27 15.00	859 628	811 600	40.0 40.0	44,647 32,641	42,162 31,200	2,080 2,080
Bookkeeping, accounting, and auditing clerks Court, municipal, and license	16.09	15.00	644	600	40.0	33,466	31,200	2,080
clerks	16.83	15.96	672	638	39.9	34,964	33,195	2,077

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued Eligibility interviewers,								
government programs  Dispatchers	\$16.24 17.33	\$15.73 16.55	\$650 693	\$629 662	40.0 40.0	\$33,776 36,045	\$32,718 34,424	2,080 2,080
Police, fire, and ambulance	17.55	10.55	093	002	40.0	30,043	34,424	2,000
dispatchers	17.50	16.21	700	648	40.0	36,406	33,717	2,080
Secretaries and administrative assistants	16.30	15.27	650	610	39.9	32,514	31,090	1,994
Executive secretaries and	10.00	10.27		010		02,01	01,000	1,>> .
administrative assistants	17.37	16.64	694	666	40.0	36,068	34,611	2,076
Secretaries, except legal, medical, and executive	14.33	14.34	572	572	39.9	26,958	27,734	1,881
Office clerks, general	14.91	14.67	596	587	40.0	29,385	27,456	1,971
Construction and extraction occupations	18.50 18.00	18.11 17.12	740 720	724 685	40.0	37,874 37,435	36,899 35,610	2,048 2,080
other construction equipment operators Pipelayers, plumbers,	17.68	16.82	707	673	40.0	36,765	34,986	2,080
pipefitters, and steamfitters Highway maintenance	19.44	22.58	778	903	40.0	40,440	46,960	2,080
workers	15.79	14.14	632	566	40.0	30,937	29,409	1,959
Installation, maintenance, and repair occupations Industrial machinery	22.50	21.80	900	872	40.0	46,805	45,344	2,080
installation, repair, and maintenance workers	21.60	20.80	864	832	40.0	44,928	43,264	2,080
Maintenance and repair workers, general Miscellaneous installation,	21.36	20.69	854	828	40.0	44,432	43,035	2,080
maintenance, and repair workers	17.77	17.30	711	692	40.0	36,971	35,984	2,080
Production occupations	21.23	18.50	849	740	40.0	44,165	38,480	2,080

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	$arty^3$	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Production occupations  -Continued  Water and liquid waste treatment plant and system operators	\$20.55	\$19.07	\$822	\$763	40.0	\$42,749	\$39,666	2,080
Transportation and material moving occupations  Bus drivers  Bus drivers, school	15.81	14.72	610	575	38.6	28,376	27,988	1,795
	13.65	13.46	513	462	37.6	22,871	21,195	1,676
	11.92	11.56	434	408	36.4	17,801	16,924	1,493

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings a

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 14 Size of establishment: Mean hourly earnings of workers in private industry establishments for major occupational groups

Occupational group <sup>2</sup>	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
All workers	\$18.93	\$16.83	\$18.65	\$20.22	\$21.98
Management, professional, and related  Management, business, and financial  Professional and related  Service  Sales and office  Sales and related  Office and administrative support  Natural resources, construction, and maintenance  Construction and extraction  Installation, maintenance, and repair  Production, transportation, and material moving  Production  Transportation and material moving	35.64 30.72 9.87 15.59 17.15 14.55 19.78 19.02 21.19 15.77 16.41	27.47 29.31 26.58 9.18 14.89 15.82 14.10 19.83 - 19.54 14.44 14.42 14.44	31.28 34.94 28.70 9.40 19.09 22.31 16.40 16.95 - 21.31 13.81 14.06 13.67	35.77 38.68 34.24 10.31 15.22 17.33 13.80 21.36 - 24.55 16.89 19.55 14.42	35.29 40.65 33.04 11.01 15.59 16.58 15.34 22.82  23.98 18.29 15.98 20.14
		F	 Relative erro	or	
All workers	2.7%	2.7%	4.1%	3.7%	14.5%
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production Transportation and material moving	4.4 3.2 2.3 1.6 3.0 2.6 3.5 5.5 2.5 5.0	2.3 3.4 3.8 2.2 3.7 8.2 1.7 3.6 - 3.5 5.5 5.9 6.9	6.6 7.8 9.7 4.8 5.8 12.5 7.5 9.5 - 14.3 3.2 5.2 3.0	6.1 7.7 8.0 7.2 3.5 6.3 2.2 4.9 - 6.7 12.9 18.3 8.1	6.7 8.3 7.0 6.6 12.4 39.5 5.6 5.8 - 10.0 5.9 9.8 7.5

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

NOTE: Dashes indicate that data did not meet publication criteria.

of workers, weighed by hours.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

 $<sup>^3\,</sup>$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$18.46	\$15.39	\$733	\$612	39.7	\$37,766	\$31,531	2,046
Management occupations	34.96	33.65	1,435	1,346	41.1	74,579	70,000	2,134
General and operations								
managers	38.48	38.46	1,613	1,594	41.9	83,863	82,888	2,179
Marketing and sales managers	49.45	35.52	1,978	1,421	40.0	102,861	73,886	2,080
Sales managers	52.70	34.22	2,108	1,369	40.0	109,609	71,180	2,080
Financial managers	35.17	36.80	1,445	1,528	41.1	75,153	79,464	2,137
Construction managers	26.76	28.85	1,072	1,154	40.1	55,769	60,008	2,084
Property, real estate, and								
community association								
managers	35.37	30.45	1,415	1,218	40.0	73,561	63,340	2,080
<b>Business and financial</b>								
operations occupations	26.03	24.04	1,051	962	40.4	54,651	49,999	2,100
Buyers and purchasing agents	23.66	19.90	955	843	40.4	49,679	43,819	2,100
Cost estimators	25.61	26.50	1,024	1,060	40.0	53,266	55,120	2,080
Accountants and auditors	32.70	34.17	1,301	1,473	39.8	67,661	76,586	2,069
Loan counselors and officers	28.65	33.65	1,137	1,346	39.7	59,117	70,000	2,064
Loan officers	28.65	33.65	1,137	1,346	39.7	59,117	70,000	2,064
Computer and mathematical								
science occupations	28.49	27.08	1,140	1,083	40.0	59,297	56,322	2,081
Computer support specialists	24.20	20.46	968	819	40.0	50,338	42,563	2,080
Architecture and engineering								
occupations	32.05	30.06	1,299	1,202	40.5	67,564	62,516	2,108
Engineers	35.43	34.23	1,445	1,366	40.8	75,159	71,032	2,121
Civil engineers	34.43	31.50	1,427	1,260	41.4	74,202	65,520	2,155
Electrical and electronics								
engineers	37.37	37.10	1,519	1,523	40.6	78,977	79,186	2,113
Electrical engineers	35.16	37.10	1,446	1,523	41.1	75,179	79,186	2,138
Drafters	21.21	20.50	849	820	40.0	44,125	42,640	2,080
Engineering technicians, except drafters	23.87	25.58	955	1,023	40.0	49,640	53,206	2,080
except drafters	23.67	23.36	955	1,023	40.0	49,040	33,200	2,000
Life, physical, and social								
science occupations	31.97	33.84	1,266	1,223	39.6	65,823	63,598	2,059
Community and social								
services occupations	14.48	14.20	668	579	46.1	34,502	30,102	2,383
Counselors	14.98	13.49	580	539	38.7	30,153	28,053	2,013
Social workers	18.97	17.68	759	707	40.0	39,466	36,774	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations	\$24.80	\$24.04	\$987	\$962	39.8	\$51,338	\$49,999	2,070
Education, training, and library occupations	18.80	16.63	750	585	39.9	33,111	25,200	1,761
Primary, secondary, and								
special education school teachers	20.40	20.90	802	805	39.3	30,870	25,200	1,513
Arts, design, entertainment, sports, and media								
occupations	17.22	15.65	699	649	40.6	36,367	33,750	2,112
Designers	16.83	14.42	696	649	41.4	36,212	33,750	2,152
Graphic designers	15.82	14.50	664	649	42.0	34,520	33,750	2,182
Healthcare practitioner and								
technical occupations	33.65	28.00	1,311	1,070	39.0	68,181	55,619	2,026
Registered nurses	38.18	31.00	1,495	1,240	39.2	77,739	64,480	2,036
Therapists	29.78	30.07	1,127	1,200	37.9	58,623	62,400	1,969
Dental hygienists	22.32	16.68	834	667	37.3	43,358	34,694	1,942
Healthcare support								
occupations	13.45	12.51	503	500	37.4	26,178	26,017	1,946
Nursing, psychiatric, and			•	• • •			-0.40-	
home health aides	10.57	10.30	399	387	37.8	20,765	20,105	1,964
Nursing aides, orderlies, and attendants	11.07	11 22	429	432	38.7	22 202	22.464	2.012
Miscellaneous healthcare	11.07	11.33	429	432	36.7	22,292	22,464	2,013
support occupations	15.20	15.00	567	585	37.3	29,463	30,394	1,938
Dental assistants	16.55	16.00	577	640	34.8	29,990	33,280	1,812
Medical assistants	14.27	13.75	567	550	39.7	29,486	28,600	2,066
Protective service occupations	10.41	10.61	412	424	39.6	21,421	22,065	2,057
Food preparation and serving related occupations  First-line supervisors/managers,	9.14	8.76	342	320	37.4	17,596	16,575	1,926
food preparation and serving workers	14.43	13.95	598	627	41.5	31,103	32,600	2,156

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
-Continued								
First-line								
supervisors/managers								
of food preparation and								
serving workers	\$14.17	\$13.95	\$589	\$623	41.6	\$30,624	\$32,400	2,161
Cooks	10.48	10.00	404	400	38.6	20,988	20,800	2,002
Cooks, fast food	8.36	8.00	333	320	39.8	17,306	16,640	2,069
Cooks, institution and cafeteria	0.00	0.75	373	375	27.7	19,209	19,500	1.045
Cooks, restaurant	9.88 11.46	9.75 11.00	446	440	37.7 38.9	23,171	22,880	1,945 2,023
Cooks, short order	9.61	9.00	357	360	37.1	18,555	18,720	1,932
Food preparation workers	9.06	9.00	340	315	37.5	17,599	16,720	1,943
Food service, tipped	6.38	6.55	228	221	35.7	11,752	11,482	1,841
Bartenders	7.45	6.50	275	245	36.9	14,305	12,760	1,921
Waiters and waitresses	5.70	5.15	200	206	35.1	10,296	10,543	1,806
Fast food and counter								-,
workers	8.98	8.82	329	320	36.6	17,097	16,640	1,905
Combined food preparation								
and serving workers,								
including fast food	8.95	8.75	325	320	36.3	16,920	16,640	1,890
Dishwashers	7.78	7.33	297	282	38.2	14,029	14,664	1,804
Building and grounds cleaning								
and maintenance								
occupations	10.38	10.00	413	400	39.8	20,642	19,760	1,989
Building cleaning workers	9.50	9.00	377	360	39.7	19,598	18,720	2,062
Janitors and cleaners,								
except maids and	10.06	10.00	200	400	20.6	20.720	20.000	2.060
housekeeping cleaners	10.06	10.00	399	400	39.6	20,729	20,800	2,060
Maids and housekeeping	0.01	0.75	250	240	20.7	10 100	17.600	2.064
cleanersGrounds maintenance	8.81	8.75	350	340	39.7	18,190	17,680	2,064
workers	10.98	11.06	436	442	39.7	17,374	17,680	1,583
Landscaping and	10.96	11.00	430	442	39.1	17,374	17,000	1,565
groundskeeping								
workers	11.24	11.00	445	440	39.6	18,770	20,800	1,670
Personal care and service								
occupations	10.18	9.20	400	360	39.3	20,304	18,720	1,995
Child care workers	9.01	8.06	360	322	40.0	18,735	16,759	2,080
							·	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations First-line	\$18.99	\$14.52	\$755	\$572	39.7	\$39,213	\$29,765	2,064
supervisors/managers, sales workers First-line	16.28	14.00	645	570	39.6	33,515	29,640	2,059
supervisors/managers of retail sales workers	13.84	13.75	547	550	39.5	28,419	28,600	2,054
First-line supervisors/managers of non-retail sales								
workers	25.86	23.56	1,034	942	40.0	53,783	49,001	2,080
Retail sales workers	14.07	11.54	556	444	39.5	28,890	22,880	2,053
Cashiers, all workers	9.49	8.50	364	324	38.3	18,876	16,848	1,989
CashiersCounter and rental clerks	9.49	8.50	364	324	38.3	18,876	16,848	1,989
and parts salespersons	14.37	12.66	589	535	41.0	30,634	27,799	2,132
Counter and rental clerks	13.58	10.78	548	431	40.3	28,483	22,422	2,132
Parts salespersons	14.85	12.88	615	570	41.4	31,965	29,629	2,038
Retail salespersons	16.37	14.00	650	552	39.7	33,715	28,710	2,133
Insurance sales agents	31.89	32.69	1,252	1,308	39.3	65,126	67,999	2,042
Securities, commodities, and	31.07	32.07	1,232	1,500	37.3	05,120	01,222	2,042
financial services sales								
agents	44.27	22.98	1,801	919	40.7	93,654	47,798	2,115
Sales representatives, wholesale and		,	-,00-	, ,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,,,,,	_,
manufacturing	31.18	30.05	1,255	1,202	40.3	65,284	62,504	2,094
wholesale and manufacturing, technical and scientific products	37.53	39.27	1,504	1,571	40.1	78,211	81,686	2,084
Sales representatives, wholesale and manufacturing, except technical and scientific	31.33	39.21	1,504	1,571	40.1	70,211	81,000	2,004
products	26.03	18.86	1,052	754	40.4	54,700	39,225	2,101
related workers	19.00	14.92	757	588	39.8	39,342	30,599	2,071
Office and administrative support occupations	14.89	13.76	587	540	39.4	30,469	28,080	2,047

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$	Weekly <sup>3</sup> Annual <sup>4</sup>					
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued First-line supervisors/managers of								
office and administrative support workers	\$17.66 14.89	\$17.55 14.00	\$710 578	\$702 560	40.2 38.8	\$36,943 30,070	\$36,504 29,120	2,091 2,019
Bookkeeping, accounting, and auditing clerks Tellers	16.43 11.45	15.75 11.00	626 455	610 436	38.1 39.8	32,532 23,683	31,735 22,672	1,980 2,069
Customer service representatives	18.02	14.37	721	575	40.0	37,487	29,879	2,080
clerksLoan interviewers and clerks Order clerks	10.32 14.41 11.22	10.00 14.05 10.00	403 577 445	390 562 400	39.0 40.0 39.6	19,772 29,978 23,120	20,280 29,228 20,800	1,916 2,080 2,060
Receptionists and information clerks	13.00	11.64	520	466	40.0	27,044	24,211	2,080
traffic clerks Stock clerks and order fillers Secretaries and administrative	12.52 10.75	12.48 9.35	501 428	499 374	40.0 39.8	26,038 22,245	25,958 19,448	2,080 2,070
assistants Executive secretaries and administrative	16.72	15.94	665	634	39.8	34,592	32,974	2,068
assistants	18.78 15.51	15.94 15.04	751 613	638 602	40.0 39.5	39,057 31,871	33,153 31,283	2,080 2,054
medical, and executive Insurance claims and policy processing clerks	16.20 12.86	15.75 12.44	646 514	630 498	39.9 40.0	33,572 26,741	32,760 25,875	2,073 2,080
Office clerks, general  Construction and extraction	13.88	13.47	525	520	37.8	27,321	27,040	1,968
occupations First-line supervisors/managers of	18.68	17.50	744	691	39.8	37,752	35,360	2,020
construction trades and extraction workers Brickmasons, blockmasons,	27.67	27.69	1,176	1,151	42.5	60,483	53,464	2,186
and stonemasons	25.35	23.50	1,014	940	40.0	52,720	48,880	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

. 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Carpenters	\$22.58 14.28	\$21.00 12.50	\$902 566	\$840 490	39.9 39.7	\$46,049 28,397	\$42,840 25,201	2,039 1,989
Construction equipment operators	18.76	20.00	750	800	40.0	36,331	36,936	1,936
Electricians	23.25	22.50	930	900	40.0	48,352	46,800	2,080
Painters and paperhangers Painters, construction and	15.64	15.00	617	600	39.5	31,761	31,200	2,030
maintenance	15.64	15.00	617	600	39.5	31,761	31,200	2,030
Pipelayers, plumbers,								
pipefitters, and steamfitters Plumbers, pipefitters, and	20.16	22.00	796	880	39.5	41,396	45,760	2,053
steamfitters	20.39	22.19	805	888	39.5	41,849	46,155	2,052
Helpers, construction trades	18.18	20.00	717	800	39.5	33,699	35,431	1,854
Installation, maintenance, and repair occupations	20.11	18.66	819	769	40.7	42,555	39,926	2,116
supervisors/managers of mechanics, installers, and repairers	23.53	25.96	990	1,000	42.1	51,472	51,985	2,187
Automotive technicians and repairers	20.15	19.50	817	800	40.5	42,424	41,600	2,105
Automotive body and							·	
related repairers Automotive service technicians and	22.32	17.78	944	655	42.3	49,100	34,048	2,199
mechanics  Bus and truck mechanics and	19.71	19.50	792	781	40.2	41,136	40,620	2,088
diesel engine specialists Heavy vehicle and mobile	21.65	19.23	866	769	40.0	45,040	40,000	2,080
equipment service technicians and mechanics	20.28	19.00	905	862	44.6	47,037	44,818	2,319
installation, repair, and maintenance workers	20.27	18.00	811	720	40.0	42,153	37,440	2,080
Industrial machinery mechanics	23.55	21.00	942	840	40.0	48,976	43,680	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Installation, maintenance, and repair occupations  -Continued  Maintenance and repair									
workers, general Line installers and repairers	\$19.15 27.60	\$16.28 29.65	\$766 1,104	\$651 1,186	40.0 40.0	\$39,829 57,413	\$33,860 61,672	2,080 2,080	
Electrical power-line installers and repairers Miscellaneous installation,	27.38	29.35	1,095	1,174	40.0	56,959	61,048	2,080	
maintenance, and repair workers Helpersinstallation, maintenance, and repair	14.49	15.00	576	600	39.7	29,944	31,200	2,066	
workers	12.99	12.00	514	480	39.6	26,743	24,960	2,059	
Production occupations First-line supervisors/managers of	14.93	13.50	596	540	39.9	30,989	28,080	2,076	
production and operating workers	22.32	19.30	907	753	40.6	47,146	39,146	2,112	
Miscellaneous assemblers and fabricators	12.81	11.70	512	468	40.0	26,644	24,340	2,080	
Bakers Butchers and other meat, poultry, and fish	10.98	13.55	439	542	40.0	22,846	28,184	2,080	
processing workers Machine tool cutting setters, operators, and tenders,	13.53	10.50	541	420	40.0	28,139	21,840	2,080	
metal and plastic	12.87	12.41	515	496	40.0	26,775	25,811	2,080	
metal and plastic Welding, soldering, and	12.62	12.41	505	496	40.0	26,248	25,811	2,080	
brazing workers	15.04	13.60	602	544	40.0	31,290	28,288	2,080	
and brazers	15.04	13.60	602	544	40.0	31,290	28,288	2,080	
Printers	15.47	15.10	616	604	39.8	32,038	31,408	2,071	
Printing machine operators Inspectors, testers, sorters,	14.99	14.76	596	590	39.7	30,982	30,697	2,067	
samplers, and weighers Painting workers	14.87 19.05	16.33 17.44	595 762	653 697	40.0 40.0	30,923 39,624	33,966 36,267	2,080 2,080	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Miscellaneous production workers Helpersproduction	\$9.97	\$10.00	\$399	\$400	40.0	\$20,737	\$20,800	2,080
workers	9.93	9.50	397	380	40.0	20,648	19,760	2,080
Transportation and material								
moving occupations Driver/sales workers and	14.72	14.00	586	547	39.8	30,095	28,434	2,045
truck drivers	16.36	16.31	657	640	40.1	33,963	33,195	2,076
Driver/sales workers Truck drivers, heavy and	12.12	10.46	479	410	39.6	24,934	21,320	2,057
tractor-trailer	17.11	16.45	693	658	40.5	35,693	34,208	2,086
Truck drivers, light or	1621	12.00	647	520	20.7	22.625	27.040	2.062
delivery services Dredge, excavating, and	16.31	13.00	647	520	39.7	33,635	27,040	2,062
loading machine operators Excavating and loading	18.00	18.00	711	720	39.5	34,583	33,280	1,921
machine and dragline operators	18.00	18.00	711	720	39.5	34,583	33,280	1,921
Industrial truck and tractor	10.00	10.00	/11	720	37.3	3 1,503	33,200	1,721
operators	13.30	13.00	532	520	40.0	26,366	26,416	1,982
Laborers and material movers, hand	10.64	10.37	419	400	39.4	21,790	20,800	2,047
Cleaners of vehicles and						,		
equipment	11.81	9.25	472	370	40.0	24,566	19,240	2,080
Laborers and freight, stock, and material movers,								
hand	10.86	10.50	426	420	39.2	22,160	21,840	2,041
Packers and packagers, hand	8.82	7.10	347	284	39.4	18,063	14,768	2,047

 $<sup>^{\,1}\,</sup>$  A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o 1	Hou	Hourly <sup>2</sup>		Weekly <sup>3</sup>		Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$21.95	\$16.83	\$871	\$668	39.7	\$45,170	\$34,730	2,058
Management occupations	47.92	42.71	1,949	1,708	40.7	101,270	88,835	2,113
General and operations								
managers	62.01	60.10	2,575	2,435	41.5	133,915	126,630	2,159
Marketing and sales managers	50.48	53.01	2,059	2,120	40.8	107,086	110,257	2,121
Marketing managers	52.37	53.01	2,153	2,120	41.1	111,935	110,257	2,137
Sales managers	45.52	42.03	1,821	1,681	40.0	94,683	87,422	2,080
Computer and information								
systems managers	50.73	48.75	2,070	1,950	40.8	107,036	101,400	2,110
Financial managers	45.80	41.33	1,835	1,654	40.1	95,441	86,000	2,084
Human resources managers	35.86	31.25	1,466	1,250	40.9	76,210	65,000	2,125
Compensation and benefits								
managers	38.81	35.13	1,610	1,459	41.5	83,739	75,856	2,158
Industrial production								
managers	50.57	50.36	2,112	2,115	41.8	109,813	109,968	2,171
Engineering managers Medical and health services	64.16	66.35	2,616	2,654	40.8	136,047	138,016	2,120
managers	43.98	38.46	1,759	1,538	40.0	91,473	79,997	2,080
Business and financial								
operations occupations	28.43	26.64	1,143	1,063	40.2	59,424	55,266	2,090
Buyers and purchasing agents	23.35	20.77	979	831	41.9	50,884	43,197	2,179
Purchasing agents, except							12,27	_,_,_,
wholesale, retail, and								
farm products	24.32	20.77	1,020	831	41.9	53,038	43,197	2,181
Claims adjusters, appraisers,			<u> </u>			,	,	,
examiners, and								
investigators	28.04	18.88	1,113	755	39.7	57,856	39,268	2,063
Claims adjusters,								
examiners, and								
investigators	28.04	18.88	1,113	755	39.7	57,856	39,268	2,063
Cost estimators	36.48	42.03	1,459	1,681	40.0	75,874	87,412	2,080
Human resources, training,								
and labor relations								
specialists	28.83	26.30	1,146	1,039	39.8	59,601	54,026	2,068
Training and development								
specialists	29.08	28.57	1,163	1,143	40.0	60,486	59,430	2,080
Management analysts	31.06	27.33	1,243	1,093	40.0	64,614	56,848	2,080
Accountants and auditors	27.10	27.06	1,090	1,083	40.2	56,691	56,291	2,092
Financial analysts and	• • • •							
advisors	29.29	27.25	1,167	1,090	39.8	60,673	56,680	2,071
Financial analysts	32.20	27.96	1,288	1,118	40.0	66,975	58,151	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical								
science occupations	\$37.55	\$38.46	\$1,518	\$1,544	40.4	\$78,947	\$80,267	2,102
Computer programmers	37.77	38.17	1,511	1,527	40.0	78,569	79,402	2,080
Computer software engineers	43.62	42.48	1,778	1,776	40.8	92,474	92,373	2,120
Computer software	27.47	26.70	1.505	1 471	40.0	70.275	76.500	2 000
engineers, applications	37.47	36.78	1,505	1,471	40.2	78,275	76,502	2,089
Computer software								
engineers, systems	15.61	45.20	1.070	1.020	41.0	07.240	05 120	2.120
software	45.64 22.66	45.39	1,870 906	1,830 954	41.0 40.0	97,240	95,139	2,130
Computer support specialists Computer systems analysts		23.84			40.6	47,126	49,587 75,200	2,080
Network and computer	36.44	35.50	1,479	1,446	40.0	76,930	73,200	2,111
systems administrators	29.93	29.04	1,197	1,161	40.0	62,250	60,397	2,080
systems administrators	49.93	29.04	1,197	1,101	40.0	02,230	00,397	2,000
Architecture and engineering								
occupations	35.71	34.23	1,439	1,409	40.3	74,727	73,258	2,092
Engineers	41.57	41.42	1,681	1,688	40.4	87,403	87,801	2,103
Civil engineers	47.39	49.85	1,895	1,994	40.0	98,564	103,688	2,080
Electrical and electronics	17.57	17.03	1,055	1,221	10.0	70,501	103,000	2,000
engineers	42.67	42.29	1,707	1,692	40.0	88,764	87,963	2,080
Electrical engineers	45.44	47.12	1,818	1,885	40.0	94,520	98,010	2,080
Electronics engineers,		.,,,		-,000		, ,,,,,,	, ,,,,,,	_,,,,,
except computer	40.16	40.80	1,606	1,632	40.0	83,537	84,860	2,080
Industrial engineers,			,	,		,	, , , , , , ,	,
including health and								
safety	31.24	30.76	1,313	1,231	42.0	68,283	63,987	2,186
Industrial engineers	31.24	30.76	1,313	1,231	42.0	68,283	63,987	2,186
Mechanical engineers	48.22	49.66	1,929	1,986	40.0	100,305	103,293	2,080
Engineering technicians,								
except drafters	23.71	23.69	948	948	40.0	49,319	49,275	2,080
Electrical and electronic								
engineering technicians	23.62	23.63	945	945	40.0	49,139	49,150	2,080
Life, physical, and social								
science occupations	34.86	31.30	1,394	1,252	40.0	72,501	65,100	2,080
Physical scientists	35.05	31.30	1,402	1,252	40.0	72,896	65,100	2,080
Community and social								
services occupations	19.74	17.65	784	692	39.7	40,787	36,001	2,066
Counselors	21.20	20.67	835	820	39.4	43,434	42,619	2,049
Social workers	17.70	17.14	705	686	39.8	36,674	35,651	2,072
						,	,	,

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations  -Continued								
Miscellaneous community								
and social service								
specialistsSocial and human service	\$13.56	\$13.25	\$533	\$504	39.3	\$27,704	\$26,182	2,043
assistants	12.20	10.99	474	418	38.8	24,649	21,716	2,020
Education, training, and								
library occupations	37.77	28.40	1,493	1,136	39.5	63,801	45,917	1,689
Postsecondary teachers	39.16	36.35	1,563	1,454	39.9	61,832	56,700	1,579
Primary, secondary, and special education school			,	,		,	,	,
teachers	29.02	26.22	1,141	1,049	39.3	49,304	48,029	1,699
Other teachers and instructors	41.67	23.64	1,667	946	40.0	85,626	41,452	2,055
Arts, design, entertainment, sports, and media								
occupations	26.14	28.79	1,046	1,152	40.0	53,717	59,889	2,055
Designers	22.68	18.80	907	752	40.0	47,184	39,100	2,080
Graphic designers	19.04	17.70	762	708	40.0	39,607	36,816	2,080
Writers and editors	29.33	28.79	1,173	1,152	40.0	61,009	59,889	2,080
Editors	29.82	28.37	1,193	1,135	40.0	62,020	59,010	2,080
Healthcare practitioner and								
technical occupations	30.59	25.00	1,205	994	39.4	62,684	51,667	2,049
Physicians and surgeons	101.06	83.15	3,912	2,661	38.7	203,405	138,362	2,013
Registered nurses	31.70	30.71	1,236	1,195	39.0	64,283	62,150	2,028
Therapists	23.12	23.70	918	934	39.7	47,761	48,589	2,066
Occupational therapists	33.19	29.10	1,328	1,164	40.0	69,036	60,528	2,080
Clinical laboratory								
technologists and					•			
technicians	18.46	15.84	737	634	39.9	38,328	32,947	2,077
Medical and clinical	16.50	15.04	<b>650</b>	602	20.0	24 247	21 202	2.076
laboratory technicians Diagnostic related	16.50	15.04	659	602	39.9	34,247	31,283	2,076
technologists and								
technicians	31.42	35.26	1,257	1,410	40.0	65,343	73,341	2,080
Radiologic technologists and technicians	25.29	22.21	1,012	888	40.0	52,599	46,197	2,080
and commenting	23.27	22,21	1,012	300	10.0	32,377	10,177	2,000

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1 1	Hou	$rly^2$		Weekly <sup>3</sup>		Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued Health diagnosing and treating practitioner								
support technicians Surgical technologists Licensed practical and	\$18.95 21.47	\$19.17 20.30	\$746 841	\$767 767	39.4 39.2	\$38,785 43,757	\$39,874 39,874	2,047 2,038
licensed vocational nurses	20.48	20.34	814	814	39.8	42,345	42,307	2,067
Healthcare support								
occupations Nursing, psychiatric, and	12.33	11.79	485	469	39.4	25,232	24,373	2,047
home health aides Nursing aides, orderlies,	12.15	11.80	478	469	39.3	24,833	24,375	2,043
and attendants	12.52	12.50	493	473	39.3	25,621	24,606	2,046
and aides	13.17	9.82	527	393	40.0	27,397	20,417	2,080
support occupations	12.96	12.50	510	500	39.4	26,530	26,000	2,047
Protective service occupations Security guards and gaming	11.33	10.50	447	410	39.5	23,262	21,320	2,053
surveillance officers Security guards	10.88 10.88	10.25 10.25	426 426	409 409	39.2 39.2	22,165 22,165	21,278 21,278	2,037 2,037
	10.00	10.23	420	407	37.2	22,103	21,270	2,037
Food preparation and serving related occupations  First-line	9.65	8.86	374	347	38.8	19,371	17,838	2,007
supervisors/managers, food preparation and serving workers First-line	17.09	16.59	698	680	40.9	36,319	35,360	2,125
supervisors/managers of food preparation and serving workers	16.82	16.94	693	694	41.2	36,028	36,067	2,142
Cooks, institution and	11.80	12.25	457	444	38.7	23,771	23,101	2,014
cafeteria	13.04	13.36	522	534	40.0	27,129	27,789	2,080
Cooks, restaurant	11.48 11.14 6.95	11.40 12.18 6.45	441 437 263	436 487 253	38.4 39.2 37.9	22,934 22,728 13,700	22,683 25,334 13,164	1,997 2,041 1,972

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>		Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  -Continued								
Bartenders	\$7.79	\$7.25	\$304	\$290	39.0	\$15,816	\$15,080	2,029
Waiters and waitresses Dining room and cafeteria attendants and	6.49	6.25	248	235	38.3	12,918	12,216	1,991
bartender helpers Fast food and counter	7.32	6.45	273	256	37.3	14,191	13,291	1,939
workers	9.34	8.24	367	320	39.2	18,287	16,640	1,958
including fast food Dishwashers	9.56 9.48	8.60 8.76	375 374	316 350	39.2 39.5	18,549 19,468	15,893 18,221	1,940 2,053
Building and grounds cleaning and maintenance occupations	11.39	10.25	447	398	39.2	22,700	20,384	1,993
cleaning and maintenance workers	18.39	16.50	751	660	40.8	39,054	34,320	2,123
Building cleaning workers Janitors and cleaners, except maids and	10.43	9.64	410	376	39.3	20,845	19,552	1,999
housekeeping cleaners Maids and housekeeping	10.96	10.40	434	416	39.6	22,578	21,632	2,060
cleaners	9.87	9.05	384	350	39.0	18,962	17,680	1,922
workers Landscaping and	12.73	10.25	486	399	38.1	24,422	20,686	1,918
groundskeeping workers	12.20	10.16	462	385	37.9	23,139	20,020	1,897
Personal care and service occupations	11.94	8.35	447	340	37.5	23,095	17,597	1,935
supervisors/managers of gaming workers Gaming supervisors Gaming services workers	16.95 18.24 7.39	16.08 16.49 6.97	682 737 293	631 660 268	40.2 40.4 39.6	35,483 38,325 15,211	32,818 34,299 13,936	2,093 2,101 2,060

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Gaming dealers	\$7.22	\$6.85	\$286	\$264	39.6	\$14,859	\$13,749	2,058
Sales and related occupations First-line	18.75	13.67	754	536	40.2	39,193	27,864	2,091
supervisors/managers, sales workers First-line	28.18	20.71	1,154	820	41.0	60,007	42,640	2,130
supervisors/managers of retail sales workers Retail sales workers	28.23 12.49	20.75 11.28	1,160 499	820 449	41.1 40.0	60,294 25,960	42,640 23,338	2,136 2,078
Cashiers, all workers  Cashiers  Gaming change persons	11.25 11.40	10.42 10.27	445 449	417 408	39.5 39.4	23,115 23,360	21,672 21,216	2,055 2,049
and booth cashiers Counter and rental clerks	10.61	10.42	424	417	40.0	22,073	21,672	2,080
and parts salespersons Retail salespersons	11.29 13.61	7.50 12.46	449 549	300 493	39.8 40.3	23,357 28,539	15,600 25,619	2,068 2,097
Sales representatives, wholesale and manufacturing	38.46	34.16	1,562	1,347	40.6	81,239	70,067	2,112
Sales representatives, wholesale and manufacturing, except technical and scientific								
products	29.13	26.01	1,197	1,040	41.1	62,264	54,103	2,137
Telemarketers	11.45	9.04	448	353	39.1	23,274	18,333	2,033
related workers	17.29	17.32	692	693	40.0	35,963	36,026	2,080
Office and administrative support occupations First-line	15.00	14.00	595	554	39.7	30,951	28,808	2,064
supervisors/managers of office and administrative								
support workers Financial clerks	19.71	20.66	789	826	40.0	41,003	42,971	2,080
Bill and account collectors Billing and posting clerks	14.62 14.72	13.11 13.67	575 541	520 510	39.3 36.8	29,876 28,155	27,063 26,508	2,044 1,913
and machine operators	13.06	10.86	523	434	40.0	27,171	22,593	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued Bookkeeping, accounting,								
and auditing clerks Payroll and timekeeping	\$15.31	\$13.50	\$610	\$539	39.8	\$31,713	\$28,002	2,071
clerks Customer service	16.59	17.90	664	716	40.0	34,517	37,224	2,080
representatives Hotel, motel, and resort desk	13.44	13.22	534	526	39.7	27,779	27,331	2,066
clerks  Human resources assistants, except payroll and	11.15	9.75	444	390	39.8	23,079	20,280	2,069
timekeeping	14.41	15.53	576	621	40.0	29,968	32,302	2,080
clerks	12.26	12.12	479	443	39.0	24,899	23,038	2,030
transportation ticket agents and travel clerks	16.22	15.99	649	640	40.0	33,731	33,259	2,080
Production, planning, and expediting clerks	16.28	14.43	648	577	39.8	33,695	30,014	2,069
traffic clerks	13.51	12.48	539	499	39.9	28,010	25,958	2,073
Stock clerks and order fillers Secretaries and administrative	12.77	12.54	509	500	39.9	26,474	26,000	2,074
assistants  Executive secretaries and administrative	18.27	17.00	726	680	39.7	37,774	35,360	2,067
assistants	22.78	21.96	908	878	39.9	47,242	45,677	2,074
Medical secretaries Secretaries, except legal,	15.18	15.89	597	605	39.3	31,042	31,450	2,045
medical, and executive Data entry and information	13.44	14.31	537	572	40.0	27,940	29,765	2,078
processing workers	12.56	11.68	488	467	38.9	25,390	24,292	2,022
Data entry keyers Insurance claims and policy	12.56	11.68	488	467	38.9	25,390	24,292	2,022
processing clerks	13.63	13.00	544	520	39.9	28,282	27,040	2,075
Office clerks, general	15.16	13.82	604	546	39.9	31,421	28,380	2,073
Construction and extraction								
occupations	20.13	20.00	804	800	40.0	41,810	41,600	2,077

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued First-line								
supervisors/managers of construction trades and								
extraction workers	\$26.14	\$25.00	\$1,051	\$1,000	40.2	\$54,677	\$52,000	2,092
Carpenters Construction laborers	19.76 15.21	19.50 14.00	790 609	780 560	40.0 40.0	41,031 31,568	40,560 29,120	2,076 2,075
Construction equipment operators	20.60	20.10	824	804	40.0	42,839	41,808	2,080
Operating engineers and other construction	20.00	20.10	921	001	10.0	12,033	11,000	2,000
equipment operators Drywall installers, ceiling tile	20.85	20.10	834	804	40.0	43,358	41,808	2,080
installers, and tapers Pipelayers, plumbers,	19.25	18.00	770	720	40.0	40,049	37,440	2,080
pipefitters, and steamfitters	22.24	10.00	020	760	40.0	40 247	20.520	2.000
Roofers	23.24 13.45	19.00 12.50	930 538	760 500	40.0 40.0	48,347 27,975	39,520 26,000	2,080 2,080
Installation, maintenance, and								
<b>repair occupations</b> First-line	24.32	23.33	974	933	40.0	50,639	48,516	2,082
supervisors/managers of mechanics, installers, and	24.04	24.52	1.201		40.0	<b>50</b> 4 <b>5</b> 0	<b>-1</b>	• • • • •
repairers	34.84	34.62	1,394	1,385	40.0	72,473	71,999	2,080
electronic equipment mechanics, installers, and repairers	28.58	29.10	1,136	1,164	39.7	59.063	60,528	2,067
Electrical and electronics repairers, commercial and industrial	20.50	27.10	1,130	1,104	37.1	37,003	00,528	2,007
equipment	29.31	29.33	1,164	1,171	39.7	60,550	60,869	2,066
Aircraft mechanics and service technicians Automotive technicians and	19.31	17.13	773	685	40.0	40,173	35,630	2,080
repairers	26.00	22.56	1,071	902	41.2	55,671	46,921	2,141
Automotive service technicians and	26.00	22.56	1.071	002	41.2	55 671	46.001	2.141
mechanics	26.00	22.56	1,071	902	41.2	55,671	46,921	2,141

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued  Bus and truck mechanics and diesel engine specialists  Industrial machinery	\$19.32	\$19.50	\$773	\$780	40.0	\$40,191	\$40,560	2,080
installation, repair, and maintenance workers Industrial machinery	23.05	23.87	919	950	39.9	47,771	49,379	2,072
mechanics	25.26	25.22	1,006	1,009	39.8	52,334	52,458	2,072
Maintenance and repair workers, general Miscellaneous installation,	21.08	22.74	841	910	39.9	43,724	47,299	2,074
maintenance, and repair workers	18.83	18.00	753	720	40.0	39,165	37,440	2,080
<b>Production occupations</b> First-line	18.56	15.28	740	611	39.9	38,506	31,772	2,074
supervisors/managers of production and operating workers	39.49	36.27	1,598	1,626	40.5	83,080	84,575	2,104
assemblers Electrical and electronic	14.13	14.71	565	589	40.0	29,393	30,605	2,080
equipment assemblers	14.24	14.71	570	589	40.0	29,622	30,605	2,080
Miscellaneous assemblers and fabricators	13.49 15.90	13.00 14.35	539 636	520 574	40.0 40.0	28,051 33,069	27,040 29,848	2,080 2,080
operators	19.70	19.47	788	779	40.0	40,975	40,498	2,080
Machinists Welding, soldering, and	20.86	20.57	831	832	39.8	43,189	43,264	2,070
brazing workers	15.77	16.00	631	640	40.0	32,811	33,280	2,080
and brazersPrinters	15.77 21.43	16.00 20.00	631 817	640 800	40.0 38.1	32,811 42,491	33,280 41,600	2,080 1,983
Laundry and dry-cleaning workers	8.15	8.08	326	323	40.0	16,945	16,806	2,080
Inspectors, testers, sorters, samplers, and weighers	18.55	18.25	742	730	40.0	38,577	37,960	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

01	Hou	$rly^2$		Weekly <sup>3</sup>		Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued Packaging and filling machine operators and tenders	\$15.19 20.12	\$14.55 20.29	\$604 800	\$582 812	39.7 39.7	\$31,386 41,577	\$30,264 42,209	2,066 2,067
workers	15.37	12.47	614	499	39.9	31,927	25,938	2,077
Transportation and material moving occupations  Driver/sales workers and truck drivers	17.46 18.59	14.60 17.00	686 744	584 680	39.3 40.0	35,662 38,673	30,360 35,360	2,042 2,080
Truck drivers, heavy and tractor-trailer	21.34	20.25	854	810	40.0	44,388	42,120	2,080
Truck drivers, light or delivery services Industrial truck and tractor	15.79	14.60	632	584	40.0	32,848	30,360	2,080
operatorsLaborers and material	14.58	14.46	581	574	39.8	30,187	29,827	2,070
movers, hand	11.70	10.00	466	400	39.8	24,216	20,800	2,070
hand	12.36	10.60	493	424	39.9	25,657	22,054	2,076
hand	9.95	9.83	389	393	39.1	20,224	20,446	2,033

 $<sup>^{\, 1} \,</sup>$  A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.  $\overset{4}{}$  Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by major **Table 17** sector and for major occupational groups

		Union			Nonunion	
Occupational group <sup>3</sup>	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$22.92	\$21.14	\$24.90	\$19.28	\$18.79	\$23.81
Management, professional, and related Management,	31.20	28.42	31.49	32.10	32.41	30.78
business, and financial Professional and	31.08	_	32.13	35.37	35.66	34.15
related Service	31.21 17.20	28.83 13.42	31.46 19.44	30.43 10.46	30.75 9.71	29.03 17.17
Sales and office Sales and related Office and administrative	16.17 14.51	16.10 14.49	16.30	15.56 17.18	15.57 17.21	15.44 12.16
support  Natural resources,  construction, and	16.46	16.57	16.30	14.56	14.45	15.55
maintenance Construction and	24.24	25.37	21.13	19.01	19.01	19.02
extraction Installation, maintenance, and	23.26	24.90	18.16	18.29	18.27	18.64
repair  Production, transportation, and	25.49	26.01	24.26	20.39	20.43	19.68
material moving Production Transportation and	21.81 22.47	22.47 22.47	16.40 -	14.62 15.86	14.57 15.77	16.81 20.62
material moving	21.59	22.47	15.63	13.65	13.62	14.82

 $<sup>1 \</sup>quad Union \ workers \ are \ those \ whose \ wages \ are \ determined \ through \ collective$ 

NOTE: Dashes indicate that data did not meet publication criteria.

bargaining.

2 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

The mean is computed by totaling the pay of all workers and dividing by the number of workers weighed by hours. of workers, weighed by hours.

 $<sup>^3\,</sup>$  A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Workers paid on time or incentive basis<sup>1</sup>: Mean hourly earnings<sup>2</sup> Table 18 for civilian and private industry workers in major occupational groups

	Ti	me	Ince	ntive
Occupational group <sup>3</sup>	Civilian workers	Private industry workers	Civilian workers	Private industry workers
All workers	\$19.35	\$18.53	\$24.32	\$24.32
Management, professional, and related	31.77	32.03	40.24	40.24
Management, business, and financial	35.20	35.52	37.04	37.04
Professional and related	30.30	30.39	46.29	46.29
Service	11.10	9.83	13.54	13.54
Sales and office	14.52	14.40	22.59	22.59
Sales and related	14.21	14.22	23.84	23.84
Office and administrative support	14.65	14.48	16.33	16.33
Natural resources, construction, and maintenance	19.66	19.63	21.23	21.23
Construction and extraction	_	19.04	_	18.04
Installation, maintenance, and repair	21.14	21.00	21.96	21.96
Production, transportation, and material moving	15.66	15.62	21.38	21.38
Production	16.45	16.35	_	_
Transportation and material moving	15.10	15.09	21.10	21.10
		Relativ	ve error	
All workers	2.6%	3.0%	6.3%	6.3%
Management, professional, and related	2.5	3.3	14.3	14.3
Management, business, and financial	3.8	4.2	14.7	14.7
Professional and related	2.3	3.0	27.2	27.2
Service	1.4	2.4	15.5	15.5
Sales and office	1.8	2.0	6.6	6.6
Sales and related	4.1	4.1	7.3	7.3
Office and administrative support	1.8	2.1	11.3	11.3
Natural resources, construction, and maintenance	3.7	4.0	3.7	3.7
Construction and extraction	_	5.8	_	13.6
Installation, maintenance, and repair	2.9	3.1	3.1	3.1
Production, transportation, and material moving	4.6	4.7	6.1	6.1
Production	8.1	8.3	_	_
Transportation and material moving	3.6	3.5	6.9	6.9

Wages of time workers are based solely on hourly rate or salary. Incentive

cover all workers in the civilian economy. See appendix B for more information.

4 The relative standard error (RSE) is the standard error expressed as a percent of

NOTE: Dashes indicate that data did not meet publication criteria.

Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.
 Earnings are the straight-time hourly wages or salaries paid to employees.
 They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.
 The mean is computed by totaling the pay of all workers and dividing by the number of workers waighed by hours. of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to

the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

	Goods producing		Service providing								
Occupational group <sup>3</sup>	Construc- tion	Manufac- turing	Trade, transpor- tation, and utilities	Infor- mation	Financial activities	Profes- sional and business services	Education and health services	Leisure and hospitality	Other services		
All workers	_	_	-	_	\$21.22	_	\$20.40	\$9.67	\$16.61		
Management, professional, and related	-	-	-	-	32.12	_	29.11	25.02	20.58		
financial	_	_	_	-	34.54	_	38.29	28.83	21.77		
Professional and related	_	_	_	_	24.74		27.78	20.21	20.00		
Service	_	_	_	_	11.54	_	11.39	8.75	9.87		
Sales and office	_	_	_	_	17.26	_	14.01	11.18	14.89		
Sales and related	-	_	_	_	29.44	_	17.59	9.88	17.36		
Office and administrative											
support	_	_	_	_	14.27	_	13.93	12.02	14.30		
Natural resources, construction,											
and maintenance	_	_	_	_	15.83	_	15.18	18.80	19.81		
Installation, maintenance, and											
repair	_	_	_	_	15.83	_	13.98	18.56	20.23		
Production, transportation, and											
material moving	_	_	_	_	11.86	_	11.72	8.60	14.11		
Production	_	_	_	_	_	_	_	8.41	13.93		
Transportation and material											
moving	_	_	_	_	11.42	_	_	9.10	14.61		

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).
Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to cover all workers in the civilian

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

2	Hourly <sup>3</sup>		$ m Weekly^4$			Annual <sup>5</sup>		
Occupation <sup>2</sup> and work								
level	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
All workers	\$23.40	\$19.45	\$923	\$769	39.5	\$47,995	\$39,998	2,051
Level 2	10.73	10.67	427	427	39.8	22,202	22,183	2,068
Level 3	12.30	12.23	480	480	39.0	24,950	24,960	2,028
Level 4	13.41	13.07	529	521	39.5	27,532	27,111	2,053
Level 5	17.80	16.97	696	684	39.1	36,196	35,568	2,033
Level 6	19.69	18.99	787	759	40.0	40,904	39,478	2,078
Level 7	25.50	24.43	1,010	967	39.6	52,506	50,274	2,059
Level 8	29.17	27.90	1,133	1,077	38.8	58,910	56,025	2,020
Level 9	30.23	29.19	1,182	1,151	39.1	61,445	59,862	2,033
Level 10	38.91	42.42	1,540	1,697	39.6	80,096	88,234	2,058
Level 11	46.75	46.29	1,831	1,812	39.2	95,237	94,224	2,037
Not able to be				·			·	
leveled	38.68	28.32	1,544	1,133	39.9	80,272	58,906	2,076
Management occupations  Not able to be	50.30	49.73	2,012	1,989	40.0	104,627	103,438	2,080
leveled	54.00	49.73	2,160	1,989	40.0	112,327	103,438	2,080
Medical and health services				·			·	
managers	50.57	49.73	2,023	1,989	40.0	105,193	103,438	2,080
leveled	54.00	49.73	2,160	1,989	40.0	112,327	103,438	2,080
Community and social								
services occupations	25.27	23.23	1,045	1,045	41.4	54,356	54,351	2,151
Healthcare practitioner and								
technical occupations	29.39	25.81	1,155	1,016	39.3	60,054	52,818	2,044
Level 5	19.86	20.33	755	732	38.0	39,274	38,058	1,977
Level 6	19.65	18.98	786	759	40.0	40,848	39,478	2,079
Level 8	30.46	29.88	1,169	1,181	38.4	60,795	61,422	1,996
Level 9	30.44	29.21	1,183	1,152	38.9	61,500	59,923	2,021
Level 10	39.80	43.09	1,570	1,723	39.4	81,648	89,617	2,051
Level 11	46.35	45.12	1,805	1,731	38.9	93,867	90,002	2,025
Not able to be				·			·	
leveled	26.87	23.26	1,063	930	39.6	55,297	48,381	2,058
Physicians and surgeons	89.93	86.54	4,491	1,162	49.9	233,530	60,424	2,597
Registered nurses	30.82	29.97	1,183	1,155	38.4	61,540	60,072	1,997
Level 8	29.86	29.78	1,138	1,138	38.1	59,193	59,155	1,983
Level 9	29.24	28.56	1,125	1,104	38.5	58,515	57,408	2,001
Therapists	25.58	25.66	1,015	1,016	39.7	52,767	52,853	2,063
Diagnostic related								
technologists and								
technicians	30.55	33.75	1,222	1,350	40.0	63,551	70,200	2,080

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation <sup>2</sup> and work	Hourly <sup>3</sup>			Weekly <sup>4</sup>		Annual <sup>5</sup>		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations  -Continued Radiologic technologists and technicians Health diagnosing and treating practitioner	\$35.15	\$37.50	\$1,406	\$1,500	40.0	\$73,117	\$78,000	2,080
support technicians	17.26	16.32	671	657	38.9	34,913	34,174	2,022
Healthcare support								
occupations	12.54	12.11	489	471	39.0	25,443	24,504	2,030
Level 3	12.50	12.38	481	476	38.5	25,019	24,746	2,002
Nursing, psychiatric, and	10 10	11.75	471	45.0	20.0	24.400	22 (01	2.024
home health aides	12.10	11.75	471	456	38.9	24,499	23,691	2,024
Level 3 Nursing aides, orderlies,	12.50	12.36	480	470	38.4	24,944	24,419	1,996
and attendants	12.09	11.74	472	461	39.1	24,555	23,982	2,031
Level 3	12.56	12.77	484	477	38.6	25,188	24,804	2,005
Miscellaneous healthcare	12.50	12.77	101	1,,,	30.0	23,100	21,001	2,003
support occupations	14.88	15.50	585	614	39.3	30,438	31,918	2,046
Protective service occupations	18.73	16.58	749	663	40.0	38,959	34,476	2,080
Food preparation and serving related occupations Fast food and counter	11.54	11.97	460	479	39.9	23,918	24,898	2,073
workers	13.05	11.84	511	474	39.2	26,573	24,627	2,036
Building and grounds cleaning and maintenance								
occupations	10.31	9.94	412	398	40.0	21,438	20,675	2,079
Level 2	9.82	9.81	392	391	40.0	20,405	20,342	2,079
Building cleaning workers	10.31	9.94	412	398	40.0	21,438	20,675	2,079
Level 2	9.82	9.81	392	391	40.0	20,405	20,342	2,079
except maids and housekeeping cleaners Maids and housekeeping	10.19	9.87	407	394	40.0	21,182	20,499	2,078
cleaners	10.40	9.94	416	398	40.0	21,627	20,675	2,080
Office and administrative support occupations	14.59	13.90	576	539	39.5	29,950	28,039	2,053

Table 20

## Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation <sup>2</sup> and work	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
level	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Office and administrative support occupations  -Continued								
Level 3	T	\$11.98	\$490	\$472	39.5	\$25,492	\$24,544	2,053
Level 4		13.12	536	510	39.3	27,864	26,506	2,043
Level 5 Financial clerks	16.55	17.01	662	680	40.0	34,423	35,381	2,080
	13.82	14.02	553	561	40.0	28,754	29,162	2,080
Interviewers, except eligibility and loan	13.64	13.50	532	510	39.0	27,654	26,520	2,027
Receptionists and information clerks  Secretaries and administrative	14.95	15.35	591	583	39.6	30,752	30,332	2,057
assistants Level 4	18.12	17.47	702	684	38.8	36,527	35,589	2,016
	15.58	15.57	585	562	37.6	30,421	29,203	1,953
Medical secretaries	15.25	14.51	573	539	37.6	29,782	28,039	1,953
Level 4	15.45	15.50	563	540	36.4	29,281	28,100	1,895

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Barnings are the straight-time hourly wages or salaries paid to employees.

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual --

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number

of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Civilian supervisory workers: Mean and median weekly and annual Table 21 earnings and mean weekly and annual hours

01		Weekly <sup>2</sup>		Annual <sup>3</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,217	\$1,188	39.1	\$62,647	\$62,001	2,012
First line	1,529	1,458	40.5	78,037	75,856	2,070
Second line	2,525	2,313	41.7	131,285	120,266	2,170
General and operations managers						
First line	1,719	1,779	42.0	89,389	92,518	2,186
Second line	2,585	2,697	41.5	134,423	140,234	2,156
Marketing managers						
First line	2,367	2,120	41.8	123,076	110,257	2,172
Sales managers						
First line	1,947	1,421	40.0	101,239	73,886	2,080
Financial managers						
First line	1,521	1,385	40.0	79,064	72,016	2,079
Construction managers						
First line	1,224	1,312	40.2	63,662	68,245	2,091
Education administrators, elementary and						
secondary school						
First line	1,973	1,985	42.3	84,414	84,570	1,808
Engineering managers						
First line	2,182	2,117	42.7	113,488	110,090	2,218
Food service managers						• • • •
First line	885	911	40.5	45,558	47,372	2,084
Medical and health services managers						
First line	1,504	1,538	40.9	78,224	79,997	2,128
Social and community service managers	1.050	1.002	25.4	56.050	<b>5</b> 6.000	1.042
First line	1,078	1,092	35.4	56,079	56,809	1,842

<sup>1</sup> A classification system including about 800 individual occupations is used to

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

<sup>&</sup>lt;sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

employees. Median annual earnings designate position - one-half of the earnings are