Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

2 4 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$24.93	\$19.24	\$972	\$766	39.0	\$50,162	\$39,765	2,012
Management occupations	53.15	45.28	2,095	1,783	39.4	108,933	92,738	2,050
General and operations			·	·		•	·	
managers	55.55	55.29	2,310	2,212	41.6	120,138	115,009	2,163
Marketing and sales managers	46.70	40.79	1,856	1,632	39.7	96,522	84,845	2,067
Marketing managers	52.19	45.28	2,023	1,751	38.8	105,188	91,055	2,015
Sales managers	36.40	35.38	1,520	1,415	41.7	79,017	73,580	2,171
Public relations managers	71.61	82.65	2,724	3,306	38.0	141,646	171,902	1,978
Administrative services								
managers Computer and information	31.75	34.05	1,242	1,262	39.1	64,574	65,600	2,034
systems managers	62.73	58.79	2,465	2,333	39.3	128,154	121,295	2,043
Financial managers	53.23	45.64	2,101	1,842	39.5	109,247	95,797	2,052
Human resources managers Compensation and benefits	40.72	32.17	1,573	1,218	38.6	81,810	63,327	2,009
managers Industrial production	44.66	44.14	1,708	1,765	38.2	88,810	91,801	1,989
managers	40.19	40.42	1,608	1,617	40.0	83,599	84,067	2,080
Purchasing managers Transportation, storage, and	49.58	45.96	1,961	1,838	39.6	101,966	95,597	2,057
distribution managers	40.74	48.86	1,628	1,954	39.9	84,631	101,620	2,077
Education administrators	38.57	35.03	1,470	1,307	38.1	76,350	67,975	1,979
Education administrators,			·	·		•	·	
postsecondary	38.62	34.07	1,468	1,267	38.0	76,337	65,906	1,977
Engineering managers Medical and health services	53.46	54.62	2,150	2,185	40.2	111,811	113,610	2,091
managersSocial and community service	48.69	47.56	1,865	1,783	38.3	97,004	92,738	1,992
managers	28.48	25.17	1,071	942	37.6	55,711	49,002	1,956
Business and financial								
operations occupations	31.37	27.64	1,229	1,071	39.2	63,917	55,701	2,038
Buyers and purchasing agents Wholesale and retail	24.78	24.04	1,002	962	40.4	52,109	50,001	2,103
buyers, except farm products Purchasing agents, except	24.65	24.33	986	973	40.0	51,267	50,606	2,080
wholesale, retail, and farm products	24.84	23.51	1,011	940	40.7	52,549	48,901	2,115
examiners, and investigators	25.49	24.15	976	939	38.3	50,748	48,816	1,991

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Business and financial operations occupations -Continued Claims adjusters, examiners, and								
investigators Human resources, training, and labor relations	\$25.34	\$23.47	\$968	\$905	38.2	\$50,331	\$47,082	1,986
specialists Employment, recruitment, and placement	26.86	24.18	1,041	888	38.7	54,123	46,192	2,015
specialists	27.02	22.68	1,063	876	39.3	55,266	45,552	2,045
specialists Training and development	26.86	27.50	1,031	995	38.4	53,617	51,750	1,996
specialists Logisticians	31.45	31.47	1,245	1,244	39.6	64,753	64,667	2,059
	28.81	30.81	1,138	1,232	39.5	59,157	64,076	2,053
Management analysts	33.57	29.46	1,306	1,148	38.9	67,919	59,675	2,023
	30.57	26.85	1,182	1,069	38.7	61,472	55,600	2,011
Credit analysts Financial analysts and	27.49	24.85	1,049	962	38.2	54,560	50,039	1,985
advisors	46.21	34.61	1,802	1,385	39.0	93,712	71,995	2,028
Financial analysts	47.90	34.61	1,887	1,385	39.4	98,148	71,995	2,049
Personal financial advisors	44.84	41.94	1,757	1,678	39.2	91,384	87,231	2,038
Insurance underwriters	35.51	30.79	1,287	1,231	36.2	66,929	64,037	1,885
Loan counselors and officers Loan officers	31.89	20.24	1,226	810	38.4	63,747	42,103	1,999
	32.66	20.24	1,256	810	38.5	65,326	42,103	2,000
Computer and mathematical	20.44	26.95	1.500	1 464	20.2	70.400	76 107	2.042
science occupations	38.44	36.85	1,509	1,464	39.3	78,489	76,107	2,042
	35.59	35.34	1,412	1,408	39.7	73,429	73,201	2,063
Computer software engineers Computer software engineers, applications	45.08	42.92	1,783	1,684	39.6	92,730	87,576	2,057
	46.67	43.13	1,841	1,677	39.4	95,714	87,196	2,051
Computer software engineers, systems	13.07	13.13	1,011	1,011	32.1	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	07,170	2,001
software	43.55	42.74	1,728	1,697	39.7	89,835	88,229	2,063
	30.59	25.14	1,183	945	38.7	61,524	49,146	2,011
Computer systems analysts Database administrators	39.02	37.10	1,529	1,475	39.2	79,505	76,690	2,038
	31.84	34.62	1,193	1,058	37.5	62,038	55,029	1,949

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations -Continued Network and computer								
systems administrators Network systems and data	\$31.56	\$31.08	\$1,241	\$1,240	39.3	\$64,545	\$64,459	2,045
communications analysts	53.69	46.92	2,126	1,877	39.6	110,548	97,587	2,059
Operations research analysts	31.84	25.30	1,251	1,012	39.3	65,075	52,624	2,044
Architecture and engineering								
occupations	34.89	32.84	1,398	1,340	40.1	72,694	69,680	2,084
Engineers	39.43	39.79	1,585	1,600	40.2	82,401	83,200	2,090
Civil engineers	27.70	26.63	1,134	1,040	40.9	58,951	54,080	2,129
Electrical and electronics								
engineers	40.77	41.36	1,631	1,654	40.0	84,801	86,020	2,080
Electrical engineers	41.61	42.11	1,664	1,684	40.0	86,553	87,589	2,080
Electronics engineers,								
except computer	37.05	36.35	1,482	1,454	40.0	77,067	75,600	2,080
Industrial engineers, including health and								
safety	33.26	31.20	1,330	1,248	40.0	69,182	64,902	2,080
Industrial engineers	33.26	31.20	1,330	1,248	40.0	69,182	64,902	2,080
Materials engineers	31.32	27.80	1,368	1,390	43.7	71,150	72,280	2,272
Mechanical engineers	34.71	33.13	1,396	1,325	40.2	72,535	68,910	2,090
Drafters	26.73	22.70	1,062	942	39.7	55,212	48,959	2,065
Electrical and electronics			0.4.0	004	40.0	.=		• 000
drafters	22.75	22.34	910	894	40.0	47,320	46,465	2,080
Engineering technicians,	26.40	27.02	1.052	1 001	20.0	5 1.691	56 220	2.072
except drafters Electrical and electronic	26.40	27.03	1,052	1,081	39.8	54,684	56,229	2,072
engineering technicians	28.78	28.85	1,149	1,150	39.9	59,744	59,821	2,076
Mechanical engineering								
technicians	29.00	27.18	1,160	1,087	40.0	60,318	56,532	2,080
Life, physical, and social								
science occupations	32.79	30.06	1,258	1,146	38.4	65,040	60,000	1,984
Life scientists	39.98	41.35	1,514	1,592	37.9	78,705	82,801	1,968
Biological scientists	41.07	40.39	1,518	1,542	37.0	78,957	80,169	1,923
Medical scientists	40.55	42.09	1,553	1,654	38.3	80,744	86,000	1,991
Physical scientists	37.99	34.83	1,438	1,327	37.9	74,786	69,000	1,968
Chemists and materials								
scientists	36.76	31.44	1,471	1,258	40.0	76,469	65,399	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations -Continued Market and survey								
researchers	\$24.50	\$24.84	\$941	\$975	38.4	\$48,941	\$50,680	1,998
Market research analysts	24.50	24.84	941	975	38.4	48,941	50,680	1,998
Psychologists	37.20	28.46	1,451	1,080	39.0	68,310	58,750	1,836
Clinical, counseling, and		•						
school psychologists	37.20	28.46	1,451	1,080	39.0	68,310	58,750	1,836
Chemical technicians Miscellaneous life, physical, and social science	20.29	20.59	783	788	38.6	40,659	38,237	2,004
technicians	18.79	17.31	735	687	39.1	38,233	35,701	2,035
Community and social								
services occupations	20.17	18.13	765	687	37.9	39,777	35,699	1,972
Counselors	17.75	17.16	688	687	38.8	35,777	35,699	2,016
Educational, vocational,								
and school counselors	18.99	19.23	714	692	37.6	37,092	36,000	1,954
Social workers	22.98	22.18	848	814	36.9	44,073	42,322	1,918
social workers Medical and public health	20.91	20.46	739	716	35.4	38,437	37,235	1,838
social workers Mental health and	28.29	29.09	1,048	1,067	37.0	54,473	55,497	1,926
substance abuse social workers Miscellaneous community and social service	16.38	15.85	638	615	39.0	33,177	32,001	2,026
specialists	18.56	14.08	717	558	38.7	37,299	28,997	2,010
assistants	13.84	12.88	531	515	38.4	27,618	26,790	1,995
Legal occupations	58.57	50.32	2,281	2,308	38.9	117,925	119,999	2,014
Lawyers	71.07	63.15	2,831	2,596	39.8	147,201	135,002	2,071
Paralegals and legal assistants	26.54	26.36	963	923	36.3	50,080	47,975	1,887
Education, training, and								
library occupations	41.17	34.74	1,531	1,390	37.2	66,594	61,038	1,618
Postsecondary teachers Business teachers,	53.57	44.86	2,024	1,802	37.8	81,773	71,296	1,526
postsecondary	68.51	68.19	2,484	2,444	36.3	88,212	86,280	1,288

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued								
Math and computer								
teachers, postsecondary Mathematical science teachers,	\$48.85	\$41.60	\$1,735	\$1,664	35.5	\$65,278	\$64,894	1,336
postsecondary	63.42	67.53	2,310	2,479	36.4	84,651	80,151	1,335
Physical sciences teachers,			,	,		- ,		,
postsecondary	58.60	55.76	2,105	2,045	35.9	76,156	68,178	1,300
Chemistry teachers,	5571	5576	1.004	1.052	25.0	60.600	(2.120	1 222
postsecondary Social sciences teachers,	55.74	55.76	1,994	1,952	35.8	68,688	62,128	1,232
postsecondary	56.98	56.39	2,093	2,059	36.7	75,023	71,727	1,317
Psychology teachers,			,	,		,	,	,
postsecondary	55.20	55.75	1,990	2,055	36.0	73,081	68,858	1,324
Health teachers,	66.70	60.20	2 400	2.100	27.2	00.125	70.000	1 471
postsecondary Health specialties	66.72	62.38	2,488	2,188	37.3	98,135	79,892	1,471
teachers,								
postsecondary	72.00	65.93	2,664	2,368	37.0	102,980	81,505	1,430
Arts, communications, and			ŕ	,		,	,	
humanities teachers,								
postsecondary	48.43	45.87	1,800	1,698	37.2	71,041	66,739	1,467
English language and literature teachers,								
postsecondary	51.45	47.64	1,852	1,727	36.0	75,320	70,784	1,464
Philosophy and religion			,	, , ,		, , , , ,	,	, -
teachers,								
postsecondary	57.67	52.77	2,007	1,758	34.8	80,731	76,969	1,400
Miscellaneous postsecondary teachers	39.05	33.52	1,523	1,348	39.0	70,222	61,593	1,798
Primary, secondary, and	39.03	33.32	1,323	1,546	39.0	70,222	01,393	1,790
special education school								
teachers	33.77	25.07	1,206	942	35.7	49,937	44,781	1,479
Elementary and middle								
school teachers	21.71	19.01	864	761	39.8	38,087	31,824	1,755
Special education teachers	31.55	24.79	1,129	930	35.8	45,498	40,904	1,442
Librarians Teacher assistants	32.58 12.50	25.31 11.50	1,156 489	908 460	35.5 39.1	60,090 24,770	47,231 23,754	1,844 1,981
Toucher approximates	12.50	11.50	707	100	37.1	21,770	23,737	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media								
occupations	\$39.16	\$30.90	\$1,496	\$1,214	38.2	\$72,922	\$55,557	1,862
Designers	32.85	28.30	1,232	1,132	37.5	64,087	58,864	1,951
Graphic designers	35.35	39.97	1,313	1,692	37.2	68,289	88,001	1,932
Actors, producers, and	10.56	16 11	1.027	1.056	20.1	100.726	06.522	2.022
directors Producers and directors	49.56	46.41 46.41	1,937	1,856	39.1 39.1	100,736	96,533	2,033
	49.56	40.41	1,937	1,856	39.1	100,736	96,533	2,033
Athletes, coaches, umpires, and related workers	21.47	19.39	825	776	38.4	39,316	40,335	1,831
Coaches and scouts	21.47	19.39	825 825	776	38.4	39,316	40,335	1,831
Public relations specialists	38.00	31.04	1,402	1,725	36.4	72,927	89,713	1,919
Writers and editors	30.43	23.61	1,164	945	38.3	60,539	49,117	1,989
Editors	32.92	23.61	1,236	945	37.5	64,273	49,117	1,953
Broadcast and sound	32.72	25.01	1,230)43	37.3	04,273	77,117	1,755
engineering technicians								
and radio operators	33.69	34.53	1,348	1,381	40.0	70,076	71,814	2,080
Healthcare practitioner and								
technical occupations	31.25	28.91	1,201	1,118	38.4	62,302	57,845	1,994
Pharmacists	47.57	48.31	1,863	1,879	39.2	96,868	97,715	2,036
Physicians and surgeons	48.05	29.33	1,838	1,100	38.3	95,579	57,194	1,989
Family and general								
practitioners	59.26	65.90	2,233	2,471	37.7	116,107	128,511	1,959
Internists, general	57.20	24.65	2,154	986	37.7	111,985	51,266	1,958
Registered nurses	34.04	33.79	1,298	1,274	38.1	67,515	66,250	1,984
Therapists	29.68	30.87	1,137	1,190	38.3	57,411	56,687	1,934
Physical therapists	33.49	33.76	1,284	1,266	38.3	64,579	61,942	1,928
Recreational therapists	16.31	15.81	628	632	38.5	32,659	32,885	2,003
Respiratory therapists	27.50	28.94	1,080	1,085	39.3	56,159	56,433	2,042
Clinical laboratory								
technologists and technicians	19.38	18.12	766	712	39.5	39,831	37,037	2,055
Medical and clinical	19.38	10.12	700	/12	39.3	39,031	37,037	2,033
laboratory technologists	23.50	24.04	924	962	39.3	48,062	50,003	2,045
Medical and clinical	23.30	27.04	<i>74</i>	902	37.3	70,002	50,005	2,043
laboratory technicians	16.03	15.99	636	622	39.7	33,062	32,344	2,063
Diagnostic related	10.03	13.77	0.50	022	37.1	33,002	J2,JTT	2,003
technologists and								
technicians	24.41	24.96	942	938	38.6	48,970	48,794	2,006

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued Cardiovascular technologists and								
technicians	\$14.33	\$13.10	\$557	\$524	38.9	\$28,988	\$27,248	2,023
and technicians Emergency medical technicians and	24.27	24.10	943	943	38.9	49,050	49,046	2,021
paramedics Health diagnosing and treating practitioner	22.58	22.69	863	851	38.2	44,877	44,253	1,987
support technicians Licensed practical and	17.17	16.77	669	671	39.0	34,790	34,882	2,026
licensed vocational nurses Medical records and health	20.63	20.56	790	782	38.3	41,055	40,658	1,990
information technicians	18.36	17.27	721	653	39.3	37,472	33,932	2,041
Healthcare support occupations Nursing, psychiatric, and	12.77	12.00	480	459	37.6	24,981	23,858	1,956
home health aides	12.46	11.73	466	452	37.4	24,232	23,517	1,945
Home health aides	10.97	10.00	384	396	35.0	19,980	20,592	1,821
and attendants Physical therapist assistants	13.06	12.33	501	485	38.4	26,072	25,214	1,997
and aides	14.24	12.84	554	495	38.9	28,830	25,760	2,025
support occupations	14.90	13.76	584	546	39.2	30,371	28,413	2,038
Medical assistants Medical equipment	13.80	13.81	543	552	39.4	28,235	28,714	2,046
preparers	16.59	18.94	664	758	40.0	34,507	39,395	2,080
Medical transcriptionists	14.84	13.13	577	525	38.9	29,992	27,306	2,020
Protective service occupations Security guards and gaming	15.05	12.76	586	507	38.9	29,918	26,000	1,988
surveillance officers	11.89	11.00	466	440	39.2	24,243	22,880	2,039
Security guards	11.89	11.00	466	440	39.2	24,241	22,880	2,039
Food preparation and serving related occupations	11.63	11.00	454	431	39.0	23,415	22,277	2,013

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued First-line								
supervisors/managers, food preparation and serving workers	\$17.41	\$17.91	\$695	\$716	40.0	\$35,722	\$37,253	2,052
First-line supervisors/managers of food preparation and	17 22	17.01	602	716	40.0	25 504	27.252	2,054
serving workers Cooks Cooks, institution and	17.33 13.54	17.91 12.88	693 532	716 520	40.0 39.3	35,594 27,331	37,253 27,040	2,034
cafeteria	13.42 13.19 13.64 6.95 6.74	12.88 12.00 14.19 5.98 5.98	526 522 526 267 263	515 480 548 202 211	39.2 39.6 38.6 38.5 39.0	27,327 26,192 26,723 13,831 13,685	26,790 25,760 27,671 10,483 10,962	2,036 1,986 1,959 1,989 2,030
bartender helpers Fast food and counter	7.00	7.02	269	228	38.4	13,775	13,340	1,968
workers	10.65	9.92	408	373	38.3	21,195	19,381	1,991
including fast food Counter attendants, cafeteria, food concession, and coffee	11.80	10.98	455	422	38.5	23,654	21,931	2,005
shop	8.36 11.50 9.23	8.00 10.75 8.62	316 441 369	320 422 345	37.8 38.3 40.0	16,420 22,933 19,104	16,640 21,923 17,930	1,964 1,994 2,070
Building and grounds cleaning and maintenance occupations	15.10	14.37	596	567	39.5	30,761	29,461	2,037
building and grounds cleaning and maintenance workers	34.05	21.03	1,359	841	39.9	70,645	43,742	2,075

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance								
occupations –Continued First-line								
supervisors/managers								
of housekeeping and janitorial workers	\$22.99	\$21.03	\$916	\$841	39.9	\$47,656	\$43,742	2,073
Building cleaning workers	14.17	14.16	559	555	39.4	29,036	28,850	2,049
Janitors and cleaners,						,	,	,
except maids and								
housekeeping cleaners	14.38	13.87	569	555	39.6	29,566	28,850	2,057
Maids and housekeeping cleaners	12.28	11.03	475	441	38.7	24,697	22,942	2,012
Grounds maintenance	12.20	11.03	473	441	30.7	24,097	22,942	2,012
workers	11.28	9.50	449	380	39.8	19,812	17,562	1,757
Landscaping and								
groundskeeping				•				
workers	10.66	9.50	425	380	39.8	18,575	17,562	1,742
Personal care and service								
occupations	13.22	9.90	476	356	36.0	24,419	18,533	1,847
First-line						•	·	
supervisors/managers of								
gaming workers	15.95	14.52	638	581	40.0	33,166	30,202	2,080
Gaming supervisors	23.72	24.32	949	973	40.0	49,333	50,575	2,080
Slot key persons First-line	13.34	12.30	534	492	40.0	27,757	25,584	2,080
supervisors/managers of								
personal service workers	23.06	30.09	915	1,204	39.7	47,557	62,589	2,062
Gaming services workers	7.37	7.85	295	314	40.0	15,329	16,328	2,080
Gaming dealers	7.37	7.85	295	314	40.0	15,329	16,328	2,080
Child care workers	11.00	10.70	418	408	38.0	21,670	21,206	1,970
Personal and home care aides	9.02	9.60	341	346	37.8	17,735	17,971	1,965
Recreation and fitness								
workers	11.06	12.20	463	488	41.8	17,175	24,960	1,552
Recreation workers	10.96	12.10	459	488	41.9	16,785	24,960	1,532
Sales and related occupations First-line	21.93	14.50	865	557	39.4	44,956	28,969	2,050
supervisors/managers, sales workers	22.57	22.80	902	912	40.0	46,897	47,424	2,078

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued First-line supervisors/managers of retail sales workers First-line	\$18.62	\$17.37	\$745	\$695	40.0	\$38,737	\$36,136	2,080
supervisors/managers of non-retail sales workers	31.49	34.22	1,255	1,369	39.8	65,254	71,176	2,072
Retail sales workers	13.38 11.30 11.26 14.09	11.44 10.81 10.75 11.61	526 445 443 553	450 432 428 462	39.3 39.4 39.4 39.3	27,346 23,105 23,030 28,770	23,375 22,485 22,256 24,006	2,043 2,046 2,045 2,041
Insurance sales agents	23.18	22.20	998	862	43.1	51,904	44,824	2,240
agents	47.73	30.77	1,889	1,231	39.6	98,248	64,002	2,059
manufacturing	36.07	36.31	1,424	1,450	39.5	74,048	75,400	2,053
products	37.64	33.87	1,436	1,355	38.1	74,665	70,458	1,983
products	35.74	37.34	1,421	1,544	39.8	73,916	80,300	2,068
related workers	23.67	17.65	918	632	38.8	47,711	32,877	2,016
Office and administrative support occupations First-line supervisors/managers of	17.56	16.52	679	635	38.7	35,231	33,000	2,006
office and administrative support workers	27.47	25.34	1,049	1,001	38.2	54,560	52,032	1,986
including answering service	16.19	17.38	606	652	37.4	31,497	33,883	1,946

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o : 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Financial clerks	\$16.20	\$15.20	\$632	\$603	39.0	\$32,871	\$31,366	2,029
Bill and account collectors Billing and posting clerks	16.38	15.00	654	600	39.9	34,014	31,200	2,077
and machine operators Bookkeeping, accounting,	16.26	16.15	625	625	38.5	32,521	32,475	2,000
and auditing clerks Payroll and timekeeping	16.46	15.51	638	602	38.8	33,166	31,288	2,015
clerks	17.11	15.65	677	622	39.5	35,183	32,325	2,057
Tellers	12.94	12.89	512	504	39.6	26,622	26,216	2,058
Brokerage clerks	21.21	19.90	826	775	39.0	42,966	40,310	2,026
and clerks Customer service	18.82	17.95	753	718	40.0	39,140	37,334	2,080
representatives	17.16	15.62	673	625	39.2	34,834	32,490	2,029
File clerks	12.34	12.09	484	484	39.2	25,184	25,147	2,041
clerks Interviewers, except	10.32	10.40	413	416	40.0	21,468	21,632	2,080
eligibility and loan	15.48	16.10	575	604	37.2	29,920	31,395	1,933
Library assistants, clerical	15.69	14.98	585	599	37.3	30,248	31,150	1,927
Loan interviewers and clerks	15.83	15.60	619	605	39.1	32,193	31,434	2,034
Order clerks Human resources assistants, except payroll and	15.49	15.50	617	605	39.8	30,046	30,160	1,939
timekeeping	19.38	19.81	759	718	39.2	39,466	37,342	2,036
clerks	14.83	14.13	568	530	38.3	29,041	27,560	1,959
transportation ticket								
agents and travel clerks	18.34	18.24	717	730	39.1	37,289	37,941	2,034
Dispatchers	25.84	20.25	986	796	38.1	51,259	41,375	1,984
Dispatchers, except police, fire, and ambulance	26.57	20.47	1,008	796	37.9	52,423	41,375	1,973
Production, planning, and								
expediting clerks	19.17	18.13	761	698	39.7	39,594	36,321	2,066
traffic clerks	12.78	12.22	511	489	40.0	26,573	25,418	2,080
Stock clerks and order fillers	12.33	11.32	486	453	39.4	25,269	23,546	2,050

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Weighers, measurers,								
checkers, and samplers, recordkeeping	\$19.07	\$14.78	\$763	\$591	40.0	\$39,661	\$30,738	2,080
assistants Executive secretaries and administrative	21.20	20.00	804	769	37.9	41,801	39,984	1,971
assistants	22.43	20.81	853	808	38.0	44,334	41,999	1,976
Legal secretaries	29.02	29.66	1,038	1,044	35.8	53,996	54,309	1,861
Medical secretaries	15.36	14.55	578	581	37.7	30,067	30,212	1,958
Secretaries, except legal,	18.60	18.34	716	725	38.5	27.252	27.705	2.002
medical, and executive Computer operators	21.24	18.34	847	723	38.5 39.9	37,253 44,066	37,705 40,477	2,003 2,075
Data entry and information	21,27	17.40	047	776	37.7	77,000	70,777	2,073
processing workers	15.87	13.83	610	553	38.5	31,745	28,760	2,000
Data entry keyers	13.49	13.00	525	510	38.9	27,308	26,520	2,024
Insurance claims and policy								
processing clerks Mail clerks and mail machine operators, except postal	15.81	16.27	611	622	38.6	31,746	32,351	2,008
service	12.62	12.26	487	468	38.6	25,314	24,325	2,006
Office clerks, general	16.27	16.49	627	617	38.5	32,527	32,105	1,999
Office machine operators,						,	,	-,
except computer	12.68	10.04	486	402	38.3	25,255	20,883	1,992
Construction and extraction								
occupations First-line supervisors/managers of	33.62	33.63	1,308	1,358	38.9	67,560	69,999	2,010
construction trades and	27.06	25.25	1.007	1 246	27.4	72 1 40	60,000	1.047
extraction workers	37.06	35.25	1,387	1,346	37.4	72,148	69,999	1,947
Carpenters Construction laborers	20.23 25.07	19.36 32.72	805 1,003	774 1,309	39.8 40.0	41,868 49,121	40,269	2,069 1,960
Construction laborers Construction equipment	23.07	32.12	1,003	1,309	40.0	49,121	39,269	1,900
operators	26.22	21.03	1,049	841	40.0	54,548	43,742	2,080
Operating engineers and other construction	20.22	21.03	2,012			2 .,2 10	.5,712	_,000
equipment operators	26.22	21.03	1,049	841	40.0	54,548	43,742	2,080
Electricians	35.77	44.00	1,346	1,540	37.6	70,001	80,080	1,957

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations First-line supervisors/managers of	\$23.69	\$22.23	\$945	\$889	39.9	\$49,133	\$46,247	2,074
mechanics, installers, and repairers	28.40	26.00	1,139	1,040	40.1	59,212	54,080	2,085
telecommunications equipment installers and repairers Telecommunications equipment installers	31.10	32.98	1,244	1,319	40.0	64,682	68,590	2,080
and repairers, except line installers Miscellaneous electrical and electronic equipment mechanics, installers, and	31.10	32.98	1,244	1,319	40.0	64,682	68,590	2,080
repairers	19.16	16.05	766	642	40.0	39,845	33,384	2,080
Aircraft mechanics and service technicians Automotive technicians and	26.17	27.15	1,047	1,086	40.0	54,431	56,472	2,080
repairers	19.45	17.83	768	713	39.5	39,913	37,093	2,052
Bus and truck mechanics and diesel engine specialists Control and valve installers	22.68	19.50	907	780	40.0	47,176	40,560	2,080
and repairers	31.56	34.48	1,262	1,379	40.0	65,647	71,718	2,080
and repairers, except mechanical door Heating, air conditioning, and	31.56	34.48	1,262	1,379	40.0	65,647	71,718	2,080
refrigeration mechanics and installers Industrial machinery	21.65	20.88	866	835	40.0	45,030	43,422	2,080
installation, repair, and maintenance workers Industrial machinery	19.98	19.46	796	778	39.8	41,356	40,477	2,069
mechanics	20.90	19.92	838	800	40.1	43,563	41,579	2,084
Maintenance and repair workers, general Maintenance workers,	18.76	18.61	741	744	39.5	38,537	38,709	2,054
machinery Millwrights	19.60 25.34	18.37 25.25	784 1,009	735 997	40.0 39.8	40,727 52,453	38,210 51,866	2,078 2,070

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly ²		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued								
Line installers and repairers Electrical power-line	\$30.76	\$33.47	\$1,230	\$1,339	40.0	\$63,972	\$69,618	2,080
installers and repairers Precision instrument and	33.64	35.19	1,346	1,408	40.0	69,975	73,195	2,080
equipment repairers Miscellaneous installation, maintenance, and repair	27.95	26.28	1,118	1,051	40.0	58,144	54,662	2,080
workers Helpersinstallation, maintenance, and repair	18.52	17.31	731	701	39.5	38,000	36,442	2,052
workers	14.76	16.61	590	664	40.0	30,691	34,543	2,080
Production occupations First-line supervisors/managers of	16.65	15.50	665	616	39.9	34,470	32,032	2,070
production and operating workers Electrical, electronics, and electromechanical	25.90	25.85	1,036	1,034	40.0	53,861	53,776	2,079
assemblers Electrical and electronic	15.60	15.00	624	600	40.0	32,454	31,200	2,080
equipment assemblers Electromechanical	15.17	14.41	607	576	40.0	31,558	29,973	2,080
equipment assemblers Miscellaneous assemblers and	15.87	15.00	635	600	40.0	33,008	31,200	2,080
fabricators Team assemblers Butchers and other meat, poultry, and fish	13.31 16.61	12.70 16.69	526 665	508 668	39.5 40.0	27,322 34,556	26,416 34,715	2,054 2,080
processing workers Miscellaneous food	17.84	15.98	714	639	40.0	37,106	33,238	2,080
processing workers Food batchmakers Computer control	16.15 15.34	17.30 16.00	645 612	692 640	39.9 39.9	33,542 31,824	35,984 33,280	2,076 2,074
programmers and operators Computer-controlled machine tool operators,	17.42	17.21	697	688	40.0	36,188	35,797	2,077
metal and plastic	16.63	16.00	665	640	40.0	34,529	33,280	2,077

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Forming machine setters, operators, and tenders,								
metal and plastic Extruding and drawing machine setters, operators, and tenders,	\$17.74	\$17.25	\$710	\$690	40.0	\$36,895	\$35,880	2,080
metal and plastic Machine tool cutting setters, operators, and tenders,	16.70	17.25	668	690	40.0	34,732	35,880	2,080
metal and plastic	17.10	15.99	677	614	39.6	35,194	31,949	2,058
metal and plastic Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders,	16.28	15.35	641	609	39.4	33,342	31,658	2,048
metal and plastic Machinists Metal furnace and kiln	17.25 20.78	14.98 20.50	690 831	599 820	40.0 40.0	35,812 43,217	31,158 42,640	2,076 2,080
operators and tenders Metal-refining furnace	17.96	17.10	712	684	39.7	36,977	35,568	2,059
operators and tenders Molders and molding machine setters, operators, and tenders,	18.93	17.38	748	695	39.5	38,795	36,150	2,049
metal and plastic	14.43	12.80	577	512	40.0	29,976	26,620	2,078
metal and plastic Multiple machine tool setters, operators, and tenders,	13.70	11.76	548	471	40.0	28,461	24,469	2,078
metal and plastic	21.77	18.89	871	756	40.0	44,752	39,291	2,056
Tool and die makers	25.91	26.05	1,027	1,042	39.6	53,402	54,184	2,061
brazing workers	18.03	17.70	721	708	40.0	37,498	36,816	2,080
and brazers	18.18	17.70	727	708	40.0	37,806	36,816	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Welding, soldering, and brazing machine setters, operators, and								
tenders	\$17.32	\$13.55	\$693	\$542	40.0	\$36,027	\$28,184	2,080
Miscellaneous metalworkers and plastic workers	12.49	10.00	500	400	40.0	25,946	20,800	2,078
Heat treating equipment setters, operators, and tenders, metal and							·	
plastic Plating and coating	18.54	18.06	742	722	40.0	38,571	37,565	2,080
machine setters, operators, and tenders,								
metal and plastic	18.06	17.05	722	682	40.0	37,562	35,464	2,080
Printers	16.87	17.02	667	681	39.5	34,672	35,402	2,055
Printing machine operators Textile machine setters,	18.19	17.79	721	712	39.7	37,501	37,003	2,062
operators, and tenders	18.43	18.27	737	731	40.0	38,332	38,002	2,080
Woodworking machine setters, operators, and tenders	15.41	14.49	616	580	40.0	32,057	30,139	2.080
Woodworking machine setters, operators, and	13.41	14.49	010	360	40.0	32,037	30,139	2,080
tenders, except sawing	14.02	14.17	561	567	40.0	29,157	29,474	2,080
Power plant operators, distributors, and								
dispatchers Stationary engineers and	35.27	33.67	1,411	1,347	40.0	73,361	70,034	2,080
boiler operators	30.23	30.77	1,207	1,231	39.9	62,755	64,000	2,076
Chemical processing machine setters, operators, and								
tenders	21.32	25.75	853	1,030	40.0	44,224	53,560	2,074
clarifying, precipitating, and still machine setters,								
operators, and tenders Crushing, grinding, polishing,	21.85	26.38	874	1,055	40.0	45,456	54,870	2,080
mixing, and blending workers	20.32	18.84	813	754	40.0	42,272	39,187	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Mixing and blending machine setters,								
operators, and tenders Cutting workers Cutting and slicing machine setters,	\$20.76 14.54	\$18.84 15.24	\$830 582	\$754 610	40.0 40.0	\$43,185 27,441	\$39,187 31,699	2,080 1,887
operators, and tenders Inspectors, testers, sorters,	14.44	15.24	578	610	40.0	26,754	31,699	1,852
samplers, and weighers Packaging and filling machine operators and	17.98	16.88	719	675	40.0	37,406	35,115	2,080
tenders Painting workers Coating, painting, and spraying machine	16.43 14.88	15.82 15.06	656 595	632 602	39.9 40.0	34,129 30,945	32,885 31,314	2,077 2,080
setters, operators, and tenders	15.12	15.06	605	602	40.0	31,442	31,314	2,080
Miscellaneous production workers Paper goods machine setters, operators, and	13.68	12.38	548	497	40.1	28,371	25,750	2,074
tenders Helpersproduction	13.46	14.00	551	583	41.0	28,675	30,292	2,131
workers	12.39	12.37	495	480	39.9	25,425	24,960	2,052
Transportation and material moving occupations First-line supervisors/managers of	18.53	14.92	734	602	39.6	38,063	31,304	2,055
helpers, laborers, and material movers, hand Aircraft pilots and flight	20.44	20.65	818	826	40.0	42,525	42,952	2,080
engineers	125.78	118.00	2,625	2,495	20.9	136,477	129,715	1,085
Airline pilots, copilots, and flight engineers	125.78	118.00	2,625	2,495	20.9	136,477	129,715	1,085
Driver/sales workers and truck drivers	20.37 20.22	19.00 21.15	842 836	791 846	41.3 41.4	43,791 43,482	41,142 43,992	2,150 2,150
Truck drivers, heavy and tractor-trailer	20.17	18.00	855	749	42.4	44,472	38,958	2,205

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued Truck drivers, light or delivery services Taxi drivers and chauffeurs Crane and tower operators Industrial truck and tractor operators Laborers and material movers, hand Cleaners of vehicles and equipment Laborers and freight, stock, and material movers, hand Machine feeders and	\$20.78 16.01 21.47 16.72 13.24 12.68	\$22.28 16.71 22.01 16.50 13.10 13.12	\$822 605 859 668 527 507	\$891 535 880 660 519 525	39.6 37.8 40.0 40.0 39.8 40.0	\$42,735 30,730 44,655 33,906 27,422 26,376 27,388	\$46,342 25,673 45,781 33,571 26,978 27,290	2,057 1,920 2,080 2,028 2,071 2,080 2,076
Machine feeders and offbearers	17.61	13.33	676	533	38.4	35,084	27,726	1,992
hand	12.32	12.45	491	498	39.9	25,542	25,894	2,072

 $^{^{\, 1} \,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.