

Table 19

**Private industry sector¹: Mean hourly earnings²
for major occupational groups**

Occupational group ³	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
All workers	\$25.72	\$23.79	\$18.02	–	–	–	\$22.49	–	\$17.32
Management, professional, and related	36.45	38.07	36.59	–	–	–	29.29	–	33.63
Management, business, and financial	38.76	39.42	40.80	–	–	–	31.43	–	30.50
Professional and related	24.66	37.17	31.82	–	–	–	28.90	–	35.51
Service	–	16.48	12.53	–	–	–	13.31	–	11.00
Sales and office	21.18	22.05	15.30	–	–	–	16.92	–	12.95
Sales and related	–	33.47	15.00	–	–	–	22.80	–	11.36
Office and administrative support	18.15	18.68	16.01	–	–	–	16.81	–	14.30
Natural resources, construction, and maintenance	24.75	20.89	22.56	–	–	–	22.99	–	22.30
Installation, maintenance, and repair	26.34	20.56	23.05	–	–	–	21.34	–	22.30
Production, transportation, and material moving	24.26	15.62	14.65	–	–	–	11.75	–	12.88
Production	–	15.86	16.29	–	–	–	–	–	–
Transportation and material moving	24.94	13.74	14.21	–	–	–	12.16	–	–

¹ Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.