Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,302	\$1,209	40.1	\$67,300	\$62,843	2,072
First line	1,673	1,576	40.6	86,127	81,598	2,090
Second line	2,181	1,991	40.6	112,938	102,272	2,104
Third line	4,705	3,267	44.2	225,511	168,956	2,116
Chief executives						
Second line	3,444	2,683	40.0	176,922	139,522	2,055
General and operations managers						
First line	1,552	1,347	41.3	80,707	70,054	2,148
Second line	2,554	1,967	41.7	132,787	102,272	2,169
Marketing managers						
First line	2,032	2,225	43.3	105,657	115,710	2,253
Sales managers						
First line	1,698	1,237	41.2	88,274	64,299	2,141
Public relations managers						
First line	2,015	1,769	38.5	104,804	91,999	2,002
Administrative services managers						
Team leader	879	840	39.7	45,661	43,659	2,064
First line	1,266	1,154	40.3	65,843	60,004	2,098
Computer and information systems managers						
First line	1,924	1,971	39.9	97,915	98,931	2,031
Second line	2,636	2,731	42.5	137,051	142,000	2,211
Financial managers						
Team leader	1,113	1,209	39.0	57,855	62,843	2,028
First line	1,828	1,558	41.1	94,771	80,999	2,129
Second line	2,082	2,103	41.2	108,240	109,381	2,142
Industrial production managers						
First line	1,841	1,686	40.0	95,720	87,651	2,080
Purchasing managers						
First line	1,680	1,952	41.2	87,354	101,485	2,144
Transportation, storage, and distribution managers						
First line	1,442	1,162	40.2	74,981	60,403	2,089
Construction managers						
First line	1,757	1,692	40.4	91,376	88,001	2,101
Education administrators, preschool and child						
care center/program						
First line	868	876	40.0	41,202	45,556	1,898
Education administrators, elementary and						
secondary school						
First line	2,088	2,157	40.0	99,841	104,778	1,912
Second line	2,072	1,871	39.6	99,509	94,164	1,901
Education administrators, postsecondary	1	1.00-	40.0	02.501	02.0.50	2 125
First line	1,607	1,805	40.8	83,581	93,860	2,122
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See footnotes at end of table.

Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations - Continued						
Engineering managers						
First line	\$2,204	\$2,171	40.1	\$114,620	\$112,882	2,088
Second line	2,698	2,760	40.4	140,309	143,522	2,101
Food service managers						
First line	921	963	43.1	47,282	50,080	2,214
Lodging managers						
First line	950	962	44.9	49,418	50,001	2,334
Medical and health services managers						
First line	1,856	1,827	39.7	96,531	94,994	2,063
Property, real estate, and community association						
managers						
First line	1,088	1,038	40.0	56,589	53,997	2,080
Social and community service managers						
First line	1,145	1,150	40.4	59,366	59,779	2,095

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

 $^{^{1}\,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information. $^{2}\,$ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are