

Table 19

**Private industry sector¹: Mean hourly earnings²
for major occupational groups**

Occupational group ³	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
All workers	–	\$18.96	\$15.32	–	–	–	\$20.41	\$9.32	–
Management, professional, and related	–	34.74	30.36	–	–	–	29.38	23.29	–
Management, business, and financial	–	38.28	31.26	–	–	–	28.79	24.65	–
Professional and related	–	32.32	29.51	–	–	–	29.48	20.36	–
Service	–	10.91	12.17	–	–	–	10.97	8.01	–
Sales and office	–	18.75	13.18	–	–	–	13.65	11.01	–
Sales and related	–	31.42	13.02	–	–	–	16.25	9.91	–
Office and administrative support	–	16.39	13.57	–	–	–	13.55	12.15	–
Natural resources, construction, and maintenance	–	19.43	19.32	–	–	–	16.87	15.03	–
Installation, maintenance, and repair	–	19.98	19.69	–	–	–	15.86	15.01	–
Production, transportation, and material moving	–	14.58	15.04	–	–	–	11.95	8.78	–
Production	–	15.03	13.44	–	–	–	13.53	11.59	–
Transportation and material moving	–	12.30	15.37	–	–	–	10.32	8.13	–

¹ Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.