

RSE Table 12

**Full-time<sup>1</sup> private industry workers: Relative standard errors of mean hourly, weekly, and annual earnings**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
All workers .....	\$20.26	0.9%	\$805	0.9%	\$41,459	0.9%
<b>Management occupations</b> .....	40.35	2.7	1,637	3.2	85,140	3.2
Chief executives .....	108.95	31.4	4,368	31.2	227,154	31.2
General and operations managers .....	43.36	5.0	1,800	5.3	93,619	5.3
Marketing and sales managers .....	43.74	5.3	1,788	5.6	92,963	5.6
Marketing managers .....	46.35	7.7	1,838	8.1	95,583	8.1
Sales managers .....	41.26	7.8	1,737	7.4	90,328	7.4
Public relations managers .....	35.41	11.8	1,408	12.1	73,208	12.1
Administrative services managers .....	33.04	8.9	1,374	9.3	71,427	9.3
Computer and information systems managers .....	47.41	4.5	1,897	4.2	98,622	4.2
Financial managers .....	36.10	7.0	1,487	6.6	77,292	6.6
Human resources managers .....	35.48	9.5	1,433	9.3	74,492	9.3
Training and development managers .....	32.70	22.7	1,394	18.3	72,482	18.3
Industrial production managers .....	41.67	4.1	1,718	4.0	89,304	4.0
Purchasing managers .....	52.80	12.8	2,110	12.8	109,736	12.8
Transportation, storage, and distribution managers .....	31.42	11.0	1,306	9.7	67,915	9.7
Construction managers .....	31.18	8.5	1,269	9.3	66,004	9.3
Education administrators .....	29.96	9.2	1,239	11.3	64,251	11.3
Education administrators, elementary and secondary school .....	33.30	5.2	1,499	8.1	76,534	8.1
Education administrators, postsecondary ..	29.20	13.1	1,203	16.6	62,567	16.6
Engineering managers .....	50.02	7.4	2,067	8.3	107,482	8.3
Food service managers .....	29.75	13.9	1,219	13.8	63,382	13.8
Medical and health services managers .....	39.62	10.2	1,590	10.2	82,677	10.2
Social and community service managers .....	22.06	6.7	765	12.9	39,775	12.9
<b>Business and financial operations occupations</b> .....	28.68	1.9	1,153	1.7	59,932	1.7
Buyers and purchasing agents .....	28.83	2.7	1,174	2.7	61,041	2.7
Wholesale and retail buyers, except farm products .....	33.50	7.7	1,359	7.6	70,665	7.6
Purchasing agents, except wholesale, retail, and farm products .....	26.97	3.9	1,101	3.4	57,236	3.4
Claims adjusters, appraisers, examiners, and investigators .....	25.71	8.0	1,013	7.9	52,661	7.9
Claims adjusters, examiners, and investigators .....	25.71	8.0	1,013	7.9	52,661	7.9
Cost estimators .....	28.39	8.5	1,149	8.8	59,760	8.8
Human resources, training, and labor relations specialists .....	29.04	6.1	1,165	6.0	60,571	6.0
Employment, recruitment, and placement specialists .....	26.28	9.9	1,051	9.9	54,664	9.9

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

RSE Table 12

Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Business and financial operations occupations</b> –Continued						
Compensation, benefits, and job analysis specialists .....	\$28.71	8.8%	\$1,158	7.3%	\$60,233	7.3%
Training and development specialists .....	25.81	5.5	1,039	5.3	54,042	5.3
Logisticians .....	28.49	7.1	1,140	7.1	59,263	7.1
Management analysts .....	37.37	8.3	1,495	8.3	77,721	8.3
Accountants and auditors .....	27.02	4.1	1,097	4.2	57,050	4.2
Credit analysts .....	23.70	9.8	935	9.7	48,614	9.7
Financial analysts and advisors .....	30.74	5.6	1,217	6.1	63,287	6.1
Financial analysts .....	34.15	5.8	1,360	6.1	70,723	6.1
Personal financial advisors .....	18.28	15.7	722	15.8	37,560	15.8
Insurance underwriters .....	26.90	7.8	1,050	8.9	54,617	8.9
Loan counselors and officers .....	26.19	16.1	1,066	17.0	55,450	17.0
Loan officers .....	26.78	16.7	1,092	17.6	56,774	17.6
<b>Computer and mathematical science occupations</b> .....						
Computer programmers .....	32.57	1.6	1,309	1.5	68,067	1.5
Computer software engineers .....	31.58	2.4	1,266	2.4	65,852	2.4
Computer software engineers, applications .....	37.94	5.0	1,541	5.0	80,119	5.0
Computer software engineers, systems software .....	36.91	5.5	1,518	6.7	78,943	6.7
Computer support specialists .....	22.88	6.4	913	6.5	47,501	6.5
Computer systems analysts .....	36.40	1.9	1,453	1.9	75,541	1.9
Database administrators .....	31.29	9.5	1,261	9.0	65,584	9.0
Network and computer systems administrators .....	32.57	3.4	1,317	3.4	68,500	3.4
Network systems and data communications analysts .....	24.83	7.6	1,007	7.5	52,388	7.5
Operations research analysts .....	30.58	6.6	1,189	6.8	61,810	6.8
<b>Architecture and engineering occupations</b> ....						
Architects, except naval .....	31.11	2.7	1,267	2.5	65,892	2.5
Architects, except landscape and naval ....	28.89	5.6	1,283	11.2	66,716	11.2
Engineers .....	28.89	5.6	1,283	11.2	66,716	11.2
Engineers .....	35.54	2.0	1,455	1.8	75,635	1.8
Chemical engineers .....	39.64	5.0	1,585	5.0	82,444	5.0
Civil engineers .....	30.25	2.4	1,308	2.8	68,014	2.8
Electrical and electronics engineers .....	34.78	6.7	1,432	5.6	74,460	5.6
Electrical engineers .....	31.55	11.7	1,317	11.0	68,476	11.0
Electronics engineers, except computer .....	37.53	6.1	1,527	5.9	79,429	5.9
Environmental engineers .....	31.82	6.6	1,273	6.6	66,190	6.6
Industrial engineers, including health and safety .....	33.24	4.0	1,376	3.1	71,573	3.1

See footnotes at end of table.

## NATIONAL COMPENSATION SURVEY

RSE Table 12

**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Architecture and engineering occupations</b>						
—Continued						
Industrial engineers .....	\$33.26	4.1%	\$1,378	3.1%	\$71,644	3.1%
Materials engineers .....	39.88	11.8	1,595	11.8	82,945	11.8
Mechanical engineers .....	33.46	2.2	1,378	3.2	71,637	3.2
Drafters .....	22.60	6.4	904	6.4	47,005	6.4
Architectural and civil drafters .....	19.87	7.1	795	7.1	41,332	7.1
Electrical and electronics drafters .....	22.95	6.6	918	6.6	47,742	6.6
Mechanical drafters .....	25.13	8.3	1,005	8.3	52,272	8.3
Engineering technicians, except drafters .....	23.94	4.8	959	4.8	49,880	4.8
Electrical and electronic engineering technicians .....	23.54	3.7	942	3.7	48,909	3.7
Electro-mechanical technicians .....	26.29	9.2	1,070	9.0	55,621	9.0
Industrial engineering technicians .....	24.97	5.3	1,015	7.1	52,778	7.1
<b>Life, physical, and social science occupations</b>						
Life scientists .....	29.22	5.3	1,164	5.2	60,013	5.2
Medical scientists .....	38.18	12.9	1,505	13.6	77,190	13.6
Physical scientists .....	44.11	22.7	1,716	24.2	89,238	24.2
Chemists and materials scientists .....	38.01	8.0	1,526	7.9	77,618	7.9
Chemists .....	39.57	6.5	1,591	6.3	82,721	6.3
Market and survey researchers .....	37.90	7.4	1,526	7.2	79,326	7.2
Market research analysts .....	24.84	5.7	1,016	7.3	52,827	7.3
Biological technicians .....	24.84	5.7	1,016	7.3	52,827	7.3
Chemical technicians .....	18.78	6.5	738	6.1	38,388	6.1
Miscellaneous life, physical, and social science technicians .....	21.21	7.2	849	7.2	44,126	7.2
Miscellaneous life, physical, and social science technicians .....	20.96	7.3	838	7.3	43,602	7.3
<b>Community and social services occupations</b>						
Counselors .....	17.13	6.6	672	7.2	34,718	7.2
Educational, vocational, and school counselors .....	17.92	8.7	709	7.9	36,809	7.9
Social workers .....	17.12	7.6	676	6.9	34,967	6.9
Child, family, and school social workers ..	18.09	4.5	702	6.5	36,024	6.5
Medical and public health social workers ..	15.93	1.8	629	2.2	31,723	2.2
Mental health and substance abuse social workers ..	20.80	6.4	773	11.2	40,177	11.2
Mental health and substance abuse social workers ..	18.25	10.1	729	10.1	37,915	10.1
Miscellaneous community and social service specialists .....	15.33	15.0	607	14.4	31,429	14.4
Social and human service assistants .....	11.98	6.4	476	6.4	24,593	6.4
<b>Legal occupations</b> .....						
Lawyers .....	49.77	9.1	2,076	8.0	107,947	8.0
Paralegals and legal assistants .....	55.75	11.4	2,369	9.6	123,170	9.6
Paralegals and legal assistants .....	39.93	7.6	1,436	6.0	74,688	6.0

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

**RSE Table 12**
**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Legal occupations</b> —Continued						
Miscellaneous legal support workers .....	\$22.46	8.8%	\$931	7.8%	\$48,387	7.8%
Title examiners, abstractors, and searchers .....	20.40	10.5	863	9.8	44,879	9.8
<b>Education, training, and library occupations</b>						
Postsecondary teachers .....	26.16	13.1	1,019	13.0	45,407	13.0
Math and computer teachers, postsecondary .....	48.24	10.0	1,982	10.7	84,381	10.7
Social sciences teachers, postsecondary ....	45.35	12.7	1,785	14.1	75,627	14.1
Health teachers, postsecondary .....	37.81	7.4	1,512	7.3	59,849	7.3
Education and library science teachers, postsecondary .....	69.04	5.8	3,430	7.6	162,434	7.6
Arts, communications, and humanities teachers, postsecondary .....	38.23	4.8	1,479	3.7	54,472	3.7
Education teachers, postsecondary .....	38.23	4.8	1,479	3.7	54,472	3.7
Art, drama, and music teachers, postsecondary .....	36.70	4.0	1,476	3.6	59,158	3.6
English language and literature teachers, postsecondary .....	37.23	4.3	1,470	4.4	60,415	4.4
Philosophy and religion teachers, postsecondary .....	33.94	3.5	1,417	4.5	54,042	4.5
Miscellaneous postsecondary teachers ....	35.51	13.7	1,425	13.6	58,334	13.6
Primary, secondary, and special education	46.44	27.9	1,839	28.3	82,167	28.3
School teachers .....	23.09	8.8	870	8.7	34,687	8.7
Preschool and kindergarten teachers .....	11.84	11.0	459	11.7	21,265	11.7
Preschool teachers, except special education .....	25.73	2.7	958	2.6	36,457	2.6
Elementary school teachers, except special education .....	11.74	11.0	456	11.7	21,161	11.7
Middle school teachers, except special and vocational education .....	25.40	2.6	941	2.8	35,979	2.8
Secondary school teachers .....	28.71	6.1	1,117	7.0	40,829	7.0
Secondary school teachers, except special and vocational education ....	31.71	4.4	1,179	3.9	44,001	3.9
Other teachers and instructors .....	31.71	4.4	1,179	3.9	44,001	3.9
Librarians .....	32.51	4.8	1,205	4.3	58,813	4.3
Teacher assistants .....	45.89	9.3	1,672	8.4	84,195	8.4
Arts, design, entertainment, sports, and media occupations .....	10.13	1.6	400	2.1	19,489	2.1
Artists and related workers .....	23.21	4.0	919	4.0	47,342	4.0
Designers .....	25.25	16.1	1,010	16.1	52,525	16.1
Commercial and industrial designers .....	23.49	7.1	938	6.7	48,788	6.7

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

**RSE Table 12**
**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Arts, design, entertainment, sports, and media occupations –Continued</b>						
Graphic designers .....	\$20.48	5.9%	\$830	5.3%	\$43,158	5.3%
Athletes, coaches, umpires, and related workers .....	16.32	16.6	654	16.6	31,355	16.6
Coaches and scouts .....	16.32	16.6	654	16.6	31,355	16.6
News analysts, reporters and correspondents .....	23.36	15.8	950	15.8	49,410	15.8
Reporters and correspondents .....	21.21	10.2	863	10.2	44,894	10.2
Public relations specialists .....	24.34	10.3	964	8.7	50,133	8.7
Writers and editors .....	26.53	8.1	1,026	9.7	53,371	9.7
Editors .....	25.21	14.3	960	16.7	49,899	16.7
Technical writers .....	29.28	9.3	1,171	9.3	60,902	9.3
Broadcast and sound engineering technicians and radio operators .....	18.95	6.4	695	11.0	36,133	11.0
<b>Healthcare practitioner and technical occupations</b>						
Healthcare practitioner and technical occupations .....	29.52	5.8	1,161	5.9	60,384	5.9
Dietitians and nutritionists .....	22.59	5.3	903	5.3	46,979	5.3
Pharmacists .....	49.01	1.3	1,960	1.3	101,943	1.3
Physicians and surgeons .....	84.16	8.9	3,548	10.0	184,501	10.0
Family and general practitioners .....	104.91	11.5	4,121	11.1	214,271	11.1
Registered nurses .....	28.97	1.4	1,128	1.6	58,635	1.6
Therapists .....	28.16	4.7	1,105	4.7	57,348	4.7
Occupational therapists .....	28.95	3.3	1,125	4.3	57,584	4.3
Physical therapists .....	34.47	5.1	1,370	5.2	71,258	5.2
Recreational therapists .....	18.84	10.8	753	10.8	39,177	10.8
Respiratory therapists .....	22.81	2.0	885	2.6	46,039	2.6
Speech-language pathologists .....	27.44	9.5	1,075	10.7	55,884	10.7
Clinical laboratory technologists and technicians .....	19.04	3.1	760	3.1	39,539	3.1
Medical and clinical laboratory technologists .....	25.02	2.3	993	2.8	51,657	2.8
Medical and clinical laboratory technicians .....	17.05	4.4	682	4.4	35,452	4.4
Dental hygienists .....	30.78	4.1	1,032	8.9	53,659	8.9
Diagnostic related technologists and technicians .....	31.75	6.7	1,240	5.8	64,490	5.8
Cardiovascular technologists and technicians .....	39.46	11.5	1,465	13.2	76,155	13.2
Diagnostic medical sonographers .....	31.60	11.8	1,264	11.8	65,722	11.8
Radiologic technologists and technicians .....	27.81	7.4	1,100	7.6	57,205	7.6
Health diagnosing and treating practitioner support technicians .....	16.18	3.3	647	3.3	33,631	3.3
Pharmacy technicians .....	13.99	1.5	560	1.5	29,096	1.5

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

**RSE Table 12**

**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Healthcare practitioner and technical occupations –Continued</b>						
Respiratory therapy technicians .....	\$24.04	10.2%	\$955	10.3%	\$49,675	10.3%
Surgical technologists .....	18.20	4.8	728	4.8	37,840	4.8
Licensed practical and licensed vocational nurses .....	18.80	1.3	729	1.2	37,912	1.2
Medical records and health information technicians .....	16.94	3.8	676	3.8	35,167	3.8
Miscellaneous health technologists and technicians .....	17.69	7.5	705	7.6	36,653	7.6
<b>Healthcare support occupations .....</b>	11.90	2.7	462	2.8	24,000	2.8
Nursing, psychiatric, and home health aides	11.09	2.9	434	2.9	22,552	2.9
Home health aides .....	10.35	1.9	413	1.9	21,486	1.9
Nursing aides, orderlies, and attendants ....	11.28	3.5	439	3.6	22,845	3.6
Psychiatric aides .....	10.10	2.4	401	2.2	20,861	2.2
Physical therapist assistants and aides .....	12.44	7.6	497	7.6	25,855	7.6
Physical therapist aides .....	11.71	5.0	468	5.0	24,344	5.0
Miscellaneous healthcare support occupations .....	13.85	2.9	526	3.1	27,333	3.1
Dental assistants .....	17.09	5.0	578	1.8	30,065	1.8
Medical assistants .....	14.46	4.8	563	5.1	29,297	5.1
Medical equipment preparers .....	13.56	2.8	512	6.5	26,630	6.5
Medical transcriptionists .....	13.50	10.7	498	16.0	25,916	16.0
Pharmacy aides .....	10.97	5.4	439	5.4	22,814	5.4
<b>Protective service occupations .....</b>	11.24	2.8	447	3.1	23,203	3.1
Security guards and gaming surveillance officers .....	10.92	3.0	432	2.9	22,478	2.9
Security guards .....	10.92	3.0	432	2.9	22,470	2.9
<b>Food preparation and serving related occupations .....</b>	9.78	1.6	369	2.2	18,815	2.2
First-line supervisors/managers, food preparation and serving workers .....	15.30	3.5	624	3.6	30,788	3.6
Chefs and head cooks .....	15.06	11.3	573	14.8	27,129	14.8
First-line supervisors/managers of food preparation and serving workers .....	15.36	2.8	637	3.0	31,710	3.0
Cooks .....	10.48	2.3	400	2.9	20,464	2.9
Cooks, institution and cafeteria .....	11.19	6.0	424	7.9	21,567	7.9
Cooks, restaurant .....	10.62	2.9	406	3.4	20,731	3.4
Cooks, short order .....	9.20	3.9	360	4.1	18,742	4.1
Food preparation workers .....	9.56	4.2	340	10.3	17,032	10.3
Food service, tipped .....	5.43	4.9	194	5.0	9,936	5.0

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

**RSE Table 12**
**Full-time<sup>1</sup> private industry workers: Relative standard errors  
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Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Food preparation and serving related occupations –Continued</b>						
Bartenders .....	\$7.42	7.1%	\$262	5.0%	\$13,599	5.0%
Waiters and waitresses .....	3.84	8.0	135	10.8	6,906	10.8
Dining room and cafeteria attendants and bartender helpers .....	8.11	3.4	309	4.1	15,715	4.1
Fast food and counter workers .....	9.31	3.7	353	5.6	18,195	5.6
Combined food preparation and serving workers, including fast food .....	8.90	2.9	334	5.9	17,190	5.9
Counter attendants, cafeteria, food concession, and coffee shop .....	11.03	6.3	438	6.6	22,757	6.6
Food servers, nonrestaurant .....	10.36	3.9	398	6.5	20,690	6.5
Dishwashers .....	8.58	3.4	329	3.6	16,917	3.6
Hosts and hostesses, restaurant, lounge, and coffee shop .....	8.13	13.3	300	13.8	15,585	13.8
<b>Building and grounds cleaning and maintenance occupations .....</b>	11.27	3.4	441	3.9	22,060	3.9
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	16.65	6.6	680	6.9	35,087	6.9
First-line supervisors/managers of housekeeping and janitorial workers ...	16.57	7.8	668	8.1	34,747	8.1
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	16.78	13.5	698	14.0	35,644	14.0
Building cleaning workers .....	10.90	3.6	423	4.3	21,683	4.3
Janitors and cleaners, except maids and housekeeping cleaners .....	11.51	2.4	454	2.6	23,277	2.6
Maids and housekeeping cleaners .....	9.36	3.6	353	5.4	18,063	5.4
Grounds maintenance workers .....	11.21	7.5	449	7.6	19,463	7.6
Landscaping and groundskeeping workers .....	10.94	6.5	439	6.6	19,033	6.6
<b>Personal care and service occupations .....</b>	12.36	5.0	462	4.8	22,533	4.8
First-line supervisors/managers of personal service workers .....	13.26	3.8	529	6.0	27,528	6.0
Gaming services workers .....	7.61	12.2	305	12.2	15,835	12.2
Barbers and cosmetologists .....	15.10	6.3	570	10.2	29,660	10.2
Hairdressers, hairstylists, and cosmetologists .....	15.10	6.3	570	10.2	29,660	10.2
Baggage porters, bellhops, and concierges ....	7.93	5.5	306	4.5	15,909	4.5
Baggage porters and bellhops .....	7.93	5.5	306	4.6	15,902	4.6
Transportation attendants .....	31.32	4.8	594	.8	30,903	.8
Flight attendants .....	33.41	1.2	592	1.1	30,761	1.1

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

RSE Table 12

**Full-time<sup>1</sup> private industry workers: Relative standard errors of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Personal care and service occupations</b>						
—Continued						
Child care workers .....	\$8.91	2.5%	\$354	2.5%	\$18,405	2.5%
Personal and home care aides .....	11.02	6.7	441	6.7	22,919	6.7
Recreation and fitness workers .....	15.86	10.6	589	12.4	18,123	12.4
Recreation workers .....	14.81	14.5	574	16.1	16,306	16.1
<b>Sales and related occupations</b> .....	22.56	5.3	909	5.2	47,136	5.2
First-line supervisors/managers, sales workers .....	20.58	10.8	847	11.6	43,971	11.6
First-line supervisors/managers of retail sales workers .....	16.14	3.6	665	4.6	34,500	4.6
First-line supervisors/managers of non-retail sales workers .....	32.87	11.0	1,349	11.1	70,159	11.1
Retail sales workers .....	13.29	5.9	530	5.9	27,457	5.9
Cashiers, all workers .....	9.92	2.9	392	3.0	20,169	3.0
Cashiers .....	9.92	2.9	392	3.0	20,164	3.0
Counter and rental clerks and parts salespersons .....	15.88	9.2	645	9.9	33,368	9.9
Counter and rental clerks .....	13.20	11.6	540	14.1	27,607	14.1
Parts salespersons .....	16.99	9.5	688	10.0	35,771	10.0
Retail salespersons .....	14.91	9.1	597	9.1	31,033	9.1
Advertising sales agents .....	24.75	6.8	993	6.6	51,629	6.6
Insurance sales agents .....	22.84	13.7	909	13.6	47,268	13.6
Securities, commodities, and financial services sales agents .....	78.55	20.3	3,208	21.0	166,807	21.0
Travel agents .....	20.00	12.7	800	12.7	41,596	12.7
Sales representatives, wholesale and manufacturing .....	38.45	25.0	1,545	24.8	80,335	24.8
Sales representatives, wholesale and manufacturing, technical and scientific products .....	71.65	46.0	2,853	44.2	148,351	44.2
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.71	4.4	1,117	4.5	58,075	4.5
Real estate brokers and sales agents .....	18.98	18.7	767	19.0	39,899	19.0
Real estate sales agents .....	18.98	18.7	767	19.0	39,899	19.0
Telemarketers .....	13.04	40.0	515	40.0	26,786	40.0
Miscellaneous sales and related workers .....	19.17	11.1	761	11.2	39,269	11.2
<b>Office and administrative support occupations</b> .....	15.31	1.9	604	1.9	31,376	1.9
First-line supervisors/managers of office and administrative support workers .....	21.13	3.3	837	3.4	43,512	3.4

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

**RSE Table 12**
**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Office and administrative support occupations</b> –Continued						
Switchboard operators, including answering service .....	\$11.86	7.9%	\$474	7.9%	\$24,658	7.9%
Financial clerks .....	14.63	2.8	578	2.7	30,029	2.7
Bill and account collectors .....	15.52	5.3	615	5.3	31,847	5.3
Billing and posting clerks and machine operators .....	15.07	3.6	584	4.0	30,360	4.0
Bookkeeping, accounting, and auditing clerks .....	15.39	2.5	607	2.2	31,570	2.2
Payroll and timekeeping clerks .....	18.20	2.5	727	2.5	37,786	2.5
Procurement clerks .....	15.85	3.9	633	3.8	32,905	3.8
Tellers .....	11.09	2.6	441	2.6	22,941	2.6
Credit authorizers, checkers, and clerks .....	13.61	3.9	542	4.2	28,182	4.2
Customer service representatives .....	16.10	3.0	638	3.2	33,187	3.2
File clerks .....	12.03	5.5	478	5.7	24,841	5.7
Hotel, motel, and resort desk clerks .....	9.58	4.0	377	3.8	18,495	3.8
Interviewers, except eligibility and loan .....	13.27	8.7	531	8.7	27,608	8.7
Loan interviewers and clerks .....	15.66	2.5	624	2.5	32,426	2.5
New accounts clerks .....	14.38	5.9	573	6.1	29,808	6.1
Order clerks .....	15.49	5.7	617	5.7	32,066	5.7
Human resources assistants, except payroll and timekeeping .....	17.69	8.0	714	7.5	37,127	7.5
Receptionists and information clerks .....	12.65	2.3	495	2.2	25,666	2.2
Reservation and transportation ticket agents and travel clerks .....	16.47	8.7	646	9.4	33,572	9.4
Dispatchers .....	19.61	8.4	796	8.3	41,332	8.3
Dispatchers, except police, fire, and ambulance .....	19.86	8.9	807	8.7	41,980	8.7
Meter readers, utilities .....	16.06	6.0	643	6.0	33,415	6.0
Production, planning, and expediting clerks .....	19.69	4.3	785	4.6	40,736	4.6
Shipping, receiving, and traffic clerks .....	14.05	2.8	562	2.8	29,198	2.8
Stock clerks and order fillers .....	12.79	4.0	508	4.0	26,442	4.0
Weighers, measurers, checkers, and samplers, recordkeeping .....	14.96	14.2	599	14.2	31,123	14.2
Secretaries and administrative assistants .....	18.15	3.3	713	3.4	36,995	3.4
Executive secretaries and administrative assistants .....	20.21	4.3	795	4.5	41,355	4.5
Legal secretaries .....	21.83	3.4	836	3.6	43,450	3.6
Medical secretaries .....	16.26	9.5	639	9.8	33,232	9.8
Secretaries, except legal, medical, and executive .....	15.27	2.3	605	2.1	31,291	2.1
Computer operators .....	17.20	4.2	685	4.2	35,605	4.2

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

**RSE Table 12**
**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

<b>Occupation<sup>2</sup></b>	<b>Hourly earnings<sup>3</sup></b>		<b>Weekly earnings<sup>5</sup></b>		<b>Annual earnings<sup>6</sup></b>	
	<b>Mean</b>	<b>Relative error<sup>4</sup></b>	<b>Mean</b>	<b>Relative error<sup>4</sup></b>	<b>Mean</b>	<b>Relative error<sup>4</sup></b>
<b>Office and administrative support occupations —Continued</b>						
Data entry and information processing workers .....	\$13.72	3.3%	\$542	3.4%	\$28,174	3.4%
Data entry keyers .....	13.14	2.8	521	2.8	27,087	2.8
Word processors and typists .....	15.63	7.4	610	7.6	31,709	7.6
Insurance claims and policy processing clerks .....	16.42	4.1	641	4.0	33,353	4.0
Mail clerks and mail machine operators, except postal service .....	14.27	12.9	554	12.8	28,812	12.8
Office clerks, general .....	13.62	3.5	532	3.5	27,653	3.5
Office machine operators, except computer ..	12.69	2.6	507	2.6	26,351	2.6
<b>Farming, fishing, and forestry occupations ..</b>	<b>14.30</b>	<b>9.8</b>	<b>576</b>	<b>9.5</b>	<b>29,161</b>	<b>9.5</b>
Miscellaneous agricultural workers .....	11.16	1.6	446	1.6	21,862	1.6
Farmworkers and laborers, crop, nursery, and greenhouse .....	11.05	.2	442	.2	20,784	.2
<b>Construction and extraction occupations ..</b>	<b>22.67</b>	<b>6.0</b>	<b>897</b>	<b>5.7</b>	<b>44,454</b>	<b>5.7</b>
First-line supervisors/managers of construction trades and extraction workers .....	29.94	10.2	1,204	10.2	61,735	10.2
Brickmasons, blockmasons, and stonemasons .....	27.13	7.3	1,085	7.3	53,568	7.3
Brickmasons and blockmasons .....	27.13	7.3	1,085	7.3	53,568	7.3
Carpenters .....	22.59	10.9	871	9.1	44,151	9.1
Carpet, floor, and tile installers and finishers .....	27.76	16.2	1,111	16.2	57,750	16.2
Cement masons, concrete finishers, and terrazzo workers .....	22.87	10.3	906	11.0	45,170	11.0
Cement masons and concrete finishers .....	22.83	10.3	904	11.1	45,024	11.1
Construction laborers .....	19.97	10.9	790	11.0	38,243	11.0
Construction equipment operators .....	23.54	15.6	896	14.9	40,410	14.9
Paving, surfacing, and tamping equipment operators .....	17.31	25.7	659	21.2	25,982	21.2
Operating engineers and other construction equipment operators .....	24.89	18.3	947	17.4	44,077	17.4
Electricians .....	25.02	4.7	1,000	4.7	51,985	4.7
Painters and paperhangers .....	15.14	9.4	605	9.4	31,458	9.4
Painters, construction and maintenance .....	15.14	9.4	605	9.4	31,458	9.4
Piplayers, plumbers, pipefitters, and steamfitters .....	21.94	6.2	876	6.3	43,779	6.3
Plumbers, pipefitters, and steamfitters .....	22.98	7.1	917	7.2	45,598	7.2
Roofers .....	21.30	10.2	852	10.2	34,682	10.2
Sheet metal workers .....	23.30	7.4	932	7.4	44,508	7.4

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

RSE Table 12

**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

<b>Occupation<sup>2</sup></b>	<b>Hourly earnings<sup>3</sup></b>		<b>Weekly earnings<sup>5</sup></b>		<b>Annual earnings<sup>6</sup></b>	
	<b>Mean</b>	<b>Relative error<sup>4</sup></b>	<b>Mean</b>	<b>Relative error<sup>4</sup></b>	<b>Mean</b>	<b>Relative error<sup>4</sup></b>
<b>Construction and extraction occupations</b>						
—Continued						
Helpers, construction trades .....	\$17.76	6.2%	\$711	6.2%	\$35,863	6.2%
Helpers--brickmasons, blockmasons, stonemasons, and tile and marble setters .....	21.47	14.9	859	14.9	42,141	14.9
Miscellaneous construction and related workers .....	16.71	11.5	662	11.9	32,578	11.9
<b>Installation, maintenance, and repair occupations</b> .....						
First-line supervisors/managers of mechanics, installers, and repairers .....	20.34	3.5	817	3.5	42,321	3.5
Computer, automated teller, and office machine repairers .....	28.91	5.1	1,188	4.9	61,786	4.9
Radio and telecommunications equipment installers and repairers .....	15.73	10.4	629	10.4	32,711	10.4
Telecommunications equipment installers and repairers, except line installers ....	26.40	4.5	1,056	4.5	54,904	4.5
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	26.40	4.5	1,056	4.5	54,904	4.5
Electrical and electronics repairers, powerhouse, substation, and relay .....	18.75	10.0	750	10.0	39,005	10.0
Aircraft mechanics and service technicians ..	23.91	11.4	956	11.4	49,726	11.4
Automotive technicians and repairers .....	22.85	10.2	914	10.2	47,530	10.2
Automotive body and related repairers ....	16.80	10.0	683	10.4	35,535	10.4
Automotive service technicians and mechanics .....	17.43	8.0	714	8.5	37,113	8.5
Bus and truck mechanics and diesel engine specialists .....	16.56	12.7	672	13.3	34,952	13.3
Heavy vehicle and mobile equipment service technicians and mechanics .....	21.50	4.0	860	4.0	44,727	4.0
Mobile heavy equipment mechanics, except engines .....	23.41	8.6	938	8.6	48,673	8.6
Small engine mechanics .....	23.80	9.8	952	9.8	49,371	9.8
Outdoor power equipment and other small engine mechanics .....	15.88	10.6	635	10.6	33,033	10.6
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	15.71	14.7	628	14.7	32,671	14.7
Tire repairers and changers .....	11.03	7.2	441	7.2	22,946	7.2
Heating, air conditioning, and refrigeration mechanics and installers .....	10.78	8.4	431	8.4	22,424	8.4
	18.04	6.7	722	6.7	37,528	6.7

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

**RSE Table 12****Full-time<sup>1</sup> private industry workers: Relative standard errors of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Installation, maintenance, and repair occupations –Continued</b>						
<i>Industrial machinery installation, repair, and maintenance workers .....</i>						
Industrial machinery mechanics .....	\$21.04	3.0%	\$840	3.0%	\$43,603	3.0%
Maintenance and repair workers, general ..	24.16	2.2	966	2.2	50,201	2.2
Maintenance workers, machinery .....	17.55	6.5	700	6.5	36,423	6.5
Millwrights .....	18.21	6.0	722	5.9	37,033	5.9
Line installers and repairers .....	24.43	11.0	977	11.0	50,692	11.0
Electrical power-line installers and repairers .....	25.25	11.6	1,010	11.6	51,731	11.6
Telecommunications line installers and repairers .....	30.11	3.2	1,204	3.2	62,626	3.2
Precision instrument and equipment repairers .....	23.19	18.5	928	18.5	47,215	18.5
Medical equipment repairers .....	24.00	4.0	945	3.8	49,125	3.8
Miscellaneous installation, maintenance, and repair workers .....	25.39	9.5	1,016	9.5	52,811	9.5
Helpers--installation, maintenance, and repair workers .....	16.09	6.1	644	6.1	32,494	6.1
Production occupations .....	11.94	8.5	478	8.5	23,931	8.5
First-line supervisors/managers of production and operating workers .....	16.56	1.7	661	1.7	34,336	1.7
Electrical, electronics, and electromechanical assemblers .....	25.50	2.7	1,060	2.7	55,136	2.7
Electrical and electronic equipment assemblers .....	12.80	5.5	512	5.5	26,616	5.5
Electromechanical equipment assemblers .....	13.47	7.0	539	7.0	28,007	7.0
Engine and other machine assemblers .....	13.14	8.2	525	8.2	27,321	8.2
Structural metal fabricators and fitters .....	20.05	6.0	799	6.0	41,533	6.0
Miscellaneous assemblers and fabricators .....	18.27	13.5	722	12.8	36,953	12.8
Team assemblers .....	17.21	8.8	686	8.8	35,652	8.8
Bakers .....	19.70	13.9	783	14.1	40,592	14.1
Butchers and other meat, poultry, and fish processing workers .....	13.95	6.6	532	7.9	27,652	7.9
Butchers and meat cutters .....	12.29	7.7	480	9.4	24,969	9.4
Meat, poultry, and fish cutters and trimmers .....	12.79	11.4	494	13.9	25,691	13.9
Slaughterers and meat packers .....	11.30	.8	452	.8	23,502	.8
Miscellaneous food processing workers .....	11.29	5.4	452	5.4	23,492	5.4
Food batchmakers .....	14.14	9.8	565	9.8	29,366	9.8
Computer control programmers and operators .....	15.18	8.5	606	8.5	31,509	8.5
	18.28	6.7	731	6.7	38,009	6.7

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

RSE Table 12

**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Production occupations</b> –Continued						
Computer-controlled machine tool operators, metal and plastic .....	\$17.14	4.7%	\$686	4.7%	\$35,649	4.7%
Numerical tool and process control programmers .....	25.92	12.2	1,037	12.2	53,923	12.2
Forming machine setters, operators, and tenders, metal and plastic .....	15.04	3.4	596	3.2	30,893	3.2
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	13.55	4.2	536	3.8	27,890	3.8
Forging machine setters, operators, and tenders, metal and plastic .....	14.36	11.3	574	11.3	29,477	11.3
Rolling machine setters, operators, and tenders, metal and plastic .....	16.72	4.4	659	4.3	34,278	4.3
Machine tool cutting setters, operators, and tenders, metal and plastic .....	14.89	3.4	595	3.4	30,931	3.4
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	14.46	4.7	578	4.7	30,045	4.7
Drilling and boring machine tool setters, operators, and tenders, metal and plastic .....	12.31	15.5	492	15.5	25,531	15.5
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	14.55	4.1	582	4.1	30,225	4.1
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	18.80	5.9	752	5.9	39,101	5.9
Milling and planing machine setters, operators, and tenders, metal and plastic .....	18.90	8.2	756	8.2	39,221	8.2
Machinists .....	19.79	3.8	788	4.0	40,979	4.0
Metal furnace and kiln operators and tenders	17.37	9.1	695	9.1	35,722	9.1
Metal-refining furnace operators and tenders .....	18.07	9.0	723	9.0	37,590	9.0
Model makers and patternmakers, metal and plastic .....	21.68	9.4	867	9.4	45,090	9.4
Model makers, metal and plastic .....	22.86	10.6	915	10.6	47,557	10.6
Molders and molding machine setters, operators, and tenders, metal and plastic	13.52	5.1	540	5.0	28,075	5.0
Foundry mold and coremakers .....	14.89	4.2	595	4.2	30,964	4.2
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	13.41	5.3	536	5.2	27,854	5.2

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

RSE Table 12

**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Production occupations –Continued</b>						
Multiple machine tool setters, operators, and tenders, metal and plastic .....	\$17.52	5.6%	\$693	6.2%	\$36,033	6.2%
Tool and die makers .....	25.20	2.3	1,008	2.3	52,311	2.3
Welding, soldering, and brazing workers .....	16.41	4.2	654	4.2	33,935	4.2
Welders, cutters, solderers, and brazers ....	16.24	4.9	647	4.9	33,594	4.9
Welding, soldering, and brazing machine setters, operators, and tenders .....	17.22	11.5	685	11.6	35,540	11.6
Miscellaneous metalworkers and plastic workers .....	16.37	4.9	652	4.9	33,849	4.9
Heat treating equipment setters, operators, and tenders, metal and plastic .....	18.46	9.2	738	9.2	37,957	9.2
Plating and coating machine setters, operators, and tenders, metal and plastic .....	14.23	7.2	560	6.8	29,138	6.8
Tool grinders, filers, and sharpeners .....	18.36	10.0	734	10.0	38,193	10.0
Bookbinders and bindery workers .....	13.37	7.4	533	7.4	27,726	7.4
Bindery workers .....	13.37	7.4	533	7.4	27,726	7.4
Printers .....	17.20	4.5	680	4.2	35,375	4.2
Job printers .....	18.32	4.9	722	4.3	37,531	4.3
Prepress technicians and workers .....	16.16	4.1	639	4.1	33,239	4.1
Printing machine operators .....	17.49	6.0	692	5.8	35,984	5.8
Laundry and dry-cleaning workers .....	9.79	3.3	375	4.5	19,496	4.5
Pressers, textile, garment, and related materials .....	10.52	4.8	421	4.8	21,888	4.8
Sewing machine operators .....	12.49	14.5	499	14.5	25,861	14.5
Miscellaneous textile, apparel, and furnishings workers .....	15.05	16.2	596	16.3	31,014	16.3
Cabinetmakers and bench carpenters .....	15.53	9.4	614	8.9	31,655	8.9
Woodworking machine setters, operators, and tenders .....	11.79	6.7	472	6.7	24,500	6.7
Sawing machine setters, operators, and tenders, wood .....	10.90	11.3	436	11.3	22,615	11.3
Woodworking machine setters, operators, and tenders, except sawing .....	12.46	5.8	498	5.8	25,891	5.8
Power plant operators, distributors, and dispatchers .....	28.00	10.8	1,120	10.8	58,241	10.8
Power plant operators .....	24.27	6.9	971	6.9	50,483	6.9
Stationary engineers and boiler operators ....	25.94	9.9	1,038	9.9	53,955	9.9
Miscellaneous plant and system operators ....	22.84	6.7	902	6.3	46,910	6.3
Chemical plant and system operators .....	23.20	5.8	913	4.9	47,452	4.9
Chemical processing machine setters, operators, and tenders .....	19.42	8.2	777	8.2	40,394	8.2
Chemical equipment operators and tenders	18.22	11.4	729	11.4	37,889	11.4

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

RSE Table 12

**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Production occupations —Continued</b>						
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders .....	\$20.36	13.2%	\$814	13.2%	\$42,350	13.2%
Crushing, grinding, polishing, mixing, and blending workers .....	16.29	4.9	652	4.9	33,854	4.9
Grinding and polishing workers, hand .....	14.08	9.1	563	9.1	29,229	9.1
Mixing and blending machine setters, operators, and tenders .....	17.57	6.1	703	6.1	36,551	6.1
Cutting workers .....	13.49	7.2	540	7.2	28,067	7.2
Cutters and trimmers, hand .....	10.04	6.9	402	6.9	20,890	6.9
Cutting and slicing machine setters, operators, and tenders .....	15.46	5.6	618	5.6	32,148	5.6
Extruding, forming, pressing, and compacting machine setters, operators, and tenders .....	14.69	6.8	587	6.8	30,546	6.8
Furnace, kiln, oven, drier, and kettle operators and tenders .....	16.48	23.0	659	23.0	34,280	23.0
Inspectors, testers, sorters, samplers, and weighers .....	16.42	4.1	655	4.0	34,000	4.0
Medical, dental, and ophthalmic laboratory technicians .....	14.38	3.4	575	3.4	29,904	3.4
Packaging and filling machine operators and tenders .....	14.74	4.6	589	4.6	30,594	4.6
Painting workers .....	14.07	2.5	562	2.6	29,178	2.6
Coating, painting, and spraying machine setters, operators, and tenders .....	13.11	2.9	522	3.1	27,128	3.1
Painters, transportation equipment .....	18.15	10.6	736	9.6	38,248	9.6
Miscellaneous production workers .....	15.31	7.8	610	7.7	31,745	7.7
Cementing and gluing machine operators and tenders .....	13.04	10.9	522	10.9	27,124	10.9
Molders, shapers, and casters, except metal and plastic .....	15.22	19.3	609	19.3	31,647	19.3
Paper goods machine setters, operators, and tenders .....	16.60	24.0	664	24.0	34,523	24.0
Helpers--production workers .....	13.60	3.3	539	3.5	28,018	3.5
<b>Transportation and material moving occupations .....</b>						
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	15.94	1.4	637	1.4	32,861	1.4
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	21.60	4.2	890	2.9	46,255	2.9
	22.97	6.3	987	6.9	51,346	6.9

See footnotes at end of table.

**NATIONAL COMPENSATION SURVEY**

RSE Table 12

**Full-time<sup>1</sup> private industry workers: Relative standard errors  
of mean hourly, weekly, and annual earnings — Continued**

Occupation <sup>2</sup>	Hourly earnings <sup>3</sup>		Weekly earnings <sup>5</sup>		Annual earnings <sup>6</sup>	
	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>	Mean	Relative error <sup>4</sup>
<b>Transportation and material moving occupations –Continued</b>						
Aircraft pilots and flight engineers .....	\$105.02	12.1%	\$2,271	9.5%	\$118,112	9.5%
Airline pilots, copilots, and flight engineers .....	127.39	11.0	2,354	10.8	122,389	10.8
Driver/sales workers and truck drivers .....	17.68	2.7	720	2.9	37,009	2.9
Driver/sales workers .....	14.17	7.6	546	8.6	28,374	8.6
Truck drivers, heavy and tractor-trailer .....	18.47	3.8	759	4.3	38,844	4.3
Truck drivers, light or delivery services .....	16.12	4.4	648	4.5	33,647	4.5
Taxi drivers and chauffeurs .....	9.03	4.7	358	4.7	18,603	4.7
Locomotive engineers and operators .....	22.61	4.5	899	5.1	42,285	5.1
Service station attendants .....	9.69	12.1	388	12.1	20,158	12.1
Conveyor operators and tenders .....	14.16	27.1	566	27.1	29,454	27.1
Crane and tower operators .....	16.60	6.2	664	6.2	34,530	6.2
Dredge, excavating, and loading machine operators .....	14.21	6.2	568	6.2	29,490	6.2
Excavating and loading machine and dragline operators .....	14.03	6.1	561	6.1	29,113	6.1
Industrial truck and tractor operators .....	15.55	5.0	619	5.0	31,995	5.0
Laborers and material movers, hand .....	12.23	3.8	486	3.7	25,136	3.7
Cleaners of vehicles and equipment .....	11.68	14.1	469	14.1	24,396	14.1
Laborers and freight, stock, and material movers, hand .....	13.33	3.9	528	4.0	27,239	4.0
Machine feeders and offbearers .....	10.93	5.0	436	5.0	22,588	5.0
Packers and packagers, hand .....	10.98	4.8	436	4.8	22,677	4.8

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

<sup>5</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees.

<sup>6</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.