

Table 17

Union and nonunion workers¹: Mean hourly earnings² by major sector and for major occupational groups

Occupational group ³	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$20.18	\$19.77	\$24.51	\$16.68	\$16.32	\$18.78
Management, professional, and related	26.88	21.22	30.97	27.72	28.68	25.20
Management, business, and financial	–	–	–	32.18	32.54	29.58
Professional and related	27.40	22.37	30.33	25.50	26.08	24.43
Service	17.48	13.65	18.68	9.60	9.02	12.53
Sales and office	14.93	14.77	–	14.41	14.53	13.38
Sales and related	13.75	13.75	–	17.01	17.05	–
Office and administrative support	15.34	15.14	–	12.95	12.86	13.43
Natural resources, construction, and maintenance	24.45	24.51	22.47	16.43	16.48	15.88
Construction and extraction	22.92	22.96	–	14.87	14.89	14.71
Installation, maintenance, and repair	25.18	25.21	–	18.43	18.48	17.81
Production, transportation, and material moving	19.39	19.38	–	12.97	12.97	13.05
Production	19.83	19.83	–	13.11	13.07	15.38
Transportation and material moving ...	18.48	18.45	–	12.83	12.86	12.32

¹ Union workers are those whose wages are determined through collective bargaining.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.