

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$16.18	4.6%	\$648	4.6%	\$33,634	4.6%
Management occupations	32.60	19.6	1,377	17.3	71,580	17.3
General and operations managers	36.28	7.6	1,722	8.5	89,284	8.5
Marketing and sales managers	34.19	20.7	1,408	21.6	73,242	21.6
Financial managers	31.21	7.2	1,285	8.4	66,797	8.4
Business and financial operations occupations	25.16	3.4	1,022	3.4	53,151	3.4
Buyers and purchasing agents	30.44	27.7	1,218	27.7	63,310	27.7
Cost estimators	22.88	9.7	940	7.4	48,870	7.4
Human resources, training, and labor relations specialists	20.25	2.5	888	9.8	46,202	9.8
Accountants and auditors	20.42	7.1	817	7.1	42,482	7.1
Loan counselors and officers	29.51	13.2	1,181	13.2	61,390	13.2
Loan officers	29.59	13.5	1,184	13.5	61,542	13.5
Computer and mathematical science occupations	38.73	4.5	1,594	4.2	82,880	4.2
Architecture and engineering occupations	31.84	16.6	1,294	15.4	67,306	15.4
Engineers	39.88	15.1	1,653	12.4	85,978	12.4
Drafters	18.89	8.5	755	8.5	39,284	8.5
Architectural and civil drafters	19.54	7.1	782	7.1	40,649	7.1
Life, physical, and social science occupations	18.78	13.8	729	15.6	37,882	15.6
Community and social services occupations	17.61	6.7	703	6.6	36,538	6.6
Education, training, and library occupations	12.24	8.4	478	7.6	21,871	7.6
Postsecondary teachers	20.86	14.9	795	12.6	37,500	12.6
Primary, secondary, and special education school teachers	12.42	6.2	485	5.5	21,912	5.5
Elementary and middle school teachers	19.55	18.9	738	18.3	27,779	18.3
Arts, design, entertainment, sports, and media occupations	16.05	3.9	670	7.0	34,846	7.0
Designers	16.05	11.8	642	13.7	33,398	13.7
Broadcast and sound engineering technicians and radio operators	15.02	13.3	601	13.3	31,251	13.3
Healthcare practitioner and technical occupations	26.35	11.6	1,054	11.9	54,791	11.9
Registered nurses	25.13	16.1	1,003	16.0	52,133	16.0

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Healthcare practitioner and technical occupations –Continued						
Licensed practical and licensed vocational nurses	\$15.75	7.9%	\$628	8.0%	\$32,637	8.0%
Miscellaneous health technologists and technicians	15.67	18.6	627	18.6	32,595	18.6
Healthcare support occupations	10.41	8.0	413	7.9	21,448	7.9
Nursing, psychiatric, and home health aides	8.64	6.0	342	5.7	17,788	5.7
Nursing aides, orderlies, and attendants	8.86	1.8	348	1.3	18,103	1.3
Miscellaneous healthcare support occupations	11.60	10.0	460	10.2	23,896	10.2
Protective service occupations	9.52	9.3	381	9.3	19,793	9.3
Security guards and gaming surveillance officers	9.46	11.2	378	11.2	19,675	11.2
Security guards	9.46	11.2	378	11.2	19,675	11.2
Food preparation and serving related occupations	7.55	3.3	295	4.2	15,355	4.2
First-line supervisors/managers, food preparation and serving workers	13.30	8.4	584	9.2	30,347	9.2
First-line supervisors/managers of food preparation and serving workers	13.34	8.5	586	9.4	30,457	9.4
Cooks	7.83	9.5	306	11.1	15,916	11.1
Cooks, restaurant	8.72	5.7	328	9.7	17,058	9.7
Food preparation workers	9.03	25.1	357	24.7	18,561	24.7
Food service, tipped	3.42	5.9	123	5.3	6,407	5.3
Waiters and waitresses	3.07	6.2	109	5.9	5,685	5.9
Fast food and counter workers	7.87	5.2	311	5.9	16,172	5.9
Combined food preparation and serving workers, including fast food	7.82	6.3	311	7.1	16,148	7.1
Building and grounds cleaning and maintenance occupations	11.45	6.6	455	7.0	23,588	7.0
First-line supervisors/managers, building and grounds cleaning and maintenance workers	20.19	14.4	822	14.8	42,758	14.8
Building cleaning workers	9.86	8.2	390	8.5	20,206	8.5
Janitors and cleaners, except maids and housekeeping cleaners	10.54	7.7	419	7.8	21,783	7.8
Maids and housekeeping cleaners	8.27	3.4	323	3.0	16,613	3.0
Grounds maintenance workers	12.14	10.9	486	10.9	25,256	10.9

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Building and grounds cleaning and maintenance occupations –Continued						
Landscaping and groundskeeping workers	\$12.14	10.9%	\$486	10.9%	\$25,256	10.9%
Personal care and service occupations	8.46	8.0	329	6.3	17,110	6.3
Child care workers	7.50	10.7	300	10.7	15,606	10.7
Sales and related occupations	16.67	6.1	679	6.1	35,296	6.1
First-line supervisors/managers, sales workers	15.99	4.1	700	4.5	36,384	4.5
First-line supervisors/managers of retail sales workers	15.18	3.4	662	3.8	34,445	3.8
First-line supervisors/managers of non-retail sales workers	23.37	4.2	1,048	8.7	54,512	8.7
Retail sales workers	9.94	4.0	397	4.3	20,622	4.3
Cashiers, all workers	8.34	4.5	334	4.5	17,348	4.5
Cashiers	8.34	4.5	334	4.5	17,348	4.5
Counter and rental clerks and parts salespersons	13.69	8.6	544	9.5	28,309	9.5
Counter and rental clerks	9.89	4.6	368	4.3	19,133	4.3
Parts salespersons	14.81	10.9	601	11.0	31,243	11.0
Retail salespersons	11.26	4.6	448	5.8	23,314	5.8
Insurance sales agents	30.02	25.2	1,230	23.9	63,985	23.9
Sales representatives, wholesale and manufacturing	25.06	10.9	1,015	10.0	52,771	10.0
Sales representatives, wholesale and manufacturing, technical and scientific products	27.93	13.6	1,117	13.6	58,094	13.6
Sales representatives, wholesale and manufacturing, except technical and scientific products	24.54	12.4	996	11.3	51,799	11.3
Office and administrative support occupations	12.95	3.1	513	2.9	26,646	2.9
First-line supervisors/managers of office and administrative support workers	16.97	10.8	651	11.2	33,871	11.2
Financial clerks	13.50	3.0	532	2.9	27,644	2.9
Bill and account collectors	16.58	2.7	663	2.7	34,486	2.7
Billing and posting clerks and machine operators	12.55	8.0	502	8.0	26,101	8.0
Bookkeeping, accounting, and auditing clerks	14.07	5.2	549	4.4	28,569	4.4
Payroll and timekeeping clerks	14.49	2.2	579	2.2	30,129	2.2

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support occupations –Continued						
Tellers	\$10.10	4.8%	\$396	5.1%	\$20,614	5.1%
Customer service representatives	13.07	4.8	519	4.8	26,968	4.8
Hotel, motel, and resort desk clerks	9.58	3.3	376	3.5	19,575	3.5
Loan interviewers and clerks	15.22	1.3	603	1.7	31,338	1.7
Receptionists and information clerks	11.18	8.4	448	8.4	23,290	8.4
Shipping, receiving, and traffic clerks	14.29	4.8	572	4.8	29,741	4.8
Stock clerks and order fillers	11.56	4.8	455	5.9	23,679	5.9
Secretaries and administrative assistants	14.70	8.8	584	8.7	30,297	8.7
Executive secretaries and administrative assistants	13.51	12.1	556	9.3	28,897	9.3
Medical secretaries	13.01	17.2	518	16.6	26,748	16.6
Secretaries, except legal, medical, and executive	15.47	6.7	615	6.7	32,003	6.7
Data entry and information processing workers	12.66	10.5	506	10.5	26,329	10.5
Data entry keyers	12.20	11.0	488	11.0	25,374	11.0
Office clerks, general	12.67	3.5	503	3.6	26,170	3.6
Construction and extraction occupations	15.09	1.8	602	1.8	31,119	1.8
First-line supervisors/managers of construction trades and extraction workers	23.22	7.6	929	7.6	48,297	7.6
Construction laborers	11.40	4.8	456	4.8	23,711	4.8
Construction equipment operators	23.55	8.5	942	8.5	48,991	8.5
Electricians	16.17	11.7	647	11.7	33,643	11.7
Pipelayers, plumbers, pipefitters, and steamfitters	17.05	10.6	682	10.6	35,465	10.6
Plumbers, pipefitters, and steamfitters	17.05	10.6	682	10.6	35,465	10.6
Sheet metal workers	14.79	9.7	592	9.7	30,768	9.7
Structural iron and steel workers	16.28	5.6	651	5.6	33,871	5.6
Helpers, construction trades	11.91	4.3	472	5.4	24,224	5.4
Installation, maintenance, and repair occupations	17.43	6.8	705	6.7	36,642	6.7
First-line supervisors/managers of mechanics, installers, and repairers	24.29	13.1	1,033	11.2	53,691	11.2
Automotive technicians and repairers	20.28	6.2	814	6.3	42,315	6.3
Automotive service technicians and mechanics	20.31	6.8	816	7.0	42,416	7.0
Heavy vehicle and mobile equipment service technicians and mechanics	15.23	7.3	623	7.6	32,377	7.6

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair occupations –Continued						
Mobile heavy equipment mechanics, except engines	\$15.08	15.6%	\$603	15.6%	\$31,374	15.6%
Heating, air conditioning, and refrigeration mechanics and installers	15.63	5.3	625	5.3	32,504	5.3
Industrial machinery installation, repair, and maintenance workers	14.52	8.3	580	8.3	30,179	8.3
Industrial machinery mechanics	20.56	6.2	823	6.2	42,773	6.2
Maintenance and repair workers, general ..	12.41	9.6	496	9.6	25,793	9.6
Maintenance workers, machinery	14.80	6.9	592	6.9	30,788	6.9
Line installers and repairers	22.72	14.1	909	14.1	47,264	14.1
Electrical power-line installers and repairers	25.13	5.5	1,005	5.5	52,273	5.5
Production occupations	12.22	4.2	484	4.8	25,143	4.8
First-line supervisors/managers of production and operating workers	19.45	11.0	777	10.9	40,413	10.9
Miscellaneous assemblers and fabricators	9.79	2.8	392	2.8	20,364	2.8
Butchers and other meat, poultry, and fish processing workers	10.21	12.2	381	15.0	19,797	15.0
Butchers and meat cutters	10.83	13.0	433	13.0	22,517	13.0
Machine tool cutting setters, operators, and tenders, metal and plastic	14.65	6.4	585	6.4	30,414	6.4
Welding, soldering, and brazing workers	15.51	4.0	620	4.0	32,260	4.0
Welders, cutters, solderers, and brazers	15.51	4.0	620	4.0	32,260	4.0
Miscellaneous metalworkers and plastic workers	12.66	15.7	506	15.7	26,320	15.7
Woodworking machine setters, operators, and tenders	8.82	9.9	353	9.9	18,342	9.9
Crushing, grinding, polishing, mixing, and blending workers	13.86	5.7	554	5.7	28,822	5.7
Inspectors, testers, sorters, samplers, and weighers	10.81	8.9	432	8.9	22,483	8.9
Miscellaneous production workers	10.86	3.2	434	3.2	22,559	3.2
Helpers--production workers	10.84	7.9	431	7.8	22,395	7.8
Transportation and material moving occupations	12.32	3.3	493	3.4	25,640	3.4
First-line supervisors/managers of helpers, laborers, and material movers, hand	15.92	9.1	637	9.1	33,111	9.1

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Transportation and material moving occupations –Continued						
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	\$17.98	8.0%	\$748	16.2%	\$38,918	16.2%
Driver/sales workers and truck drivers	13.17	5.1	537	5.4	27,913	5.4
Driver/sales workers	13.27	10.3	527	11.1	27,405	11.1
Truck drivers, heavy and tractor-trailer	13.79	5.0	573	6.4	29,781	6.4
Truck drivers, light or delivery services	12.28	16.1	491	16.1	25,538	16.1
Industrial truck and tractor operators	12.24	6.8	489	6.8	25,451	6.8
Laborers and material movers, hand	10.47	4.9	410	5.4	21,302	5.4
Laborers and freight, stock, and material movers, hand	10.88	4.4	422	6.2	21,919	6.2
Packers and packagers, hand	9.72	7.2	389	7.2	20,218	7.2

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.