

**Table 25**

**Private industry supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,427	\$1,273	40.0	\$74,042	\$66,123	2,075
First line .....	1,616	1,471	40.6	83,851	76,482	2,109
Second line .....	2,343	2,131	41.1	121,849	110,802	2,135
Third line .....	4,359	3,781	43.6	226,627	196,631	2,267
Chief executives						
First line .....	2,296	2,369	42.3	119,417	123,167	2,199
Second line .....	3,620	3,125	43.4	188,256	162,499	2,256
Third line .....	6,692	5,100	48.8	347,964	265,221	2,537
General and operations managers						
Team leader .....	1,422	1,583	39.7	73,938	82,341	2,063
First line .....	1,769	1,600	42.7	91,982	83,200	2,219
Second line .....	2,602	2,404	41.5	135,318	125,000	2,160
Third line .....	4,181	4,038	40.4	217,424	210,001	2,102
Advertising and promotions managers						
Team leader .....	1,263	1,327	38.7	65,697	69,009	2,013
First line .....	1,620	1,442	39.5	84,223	75,001	2,055
Marketing managers						
Team leader .....	1,866	1,865	39.3	97,036	96,990	2,043
First line .....	2,100	1,940	40.4	109,201	100,901	2,103
Second line .....	2,637	2,850	40.0	137,132	148,200	2,078
Sales managers						
Team leader .....	1,512	1,346	44.3	78,626	70,000	2,305
First line .....	1,817	1,650	41.3	94,500	85,800	2,148
Second line .....	2,351	1,961	40.1	122,266	101,987	2,087
Public relations managers						
Team leader .....	1,078	1,032	41.0	56,070	53,660	2,133
First line .....	1,707	1,595	39.0	88,747	82,939	2,028
Administrative services managers						
Team leader .....	1,019	990	40.1	53,006	51,501	2,086
First line .....	1,361	1,292	40.9	70,769	67,204	2,127
Second line .....	1,681	1,650	41.2	87,407	85,777	2,144
Computer and information systems managers						
Team leader .....	1,860	1,769	39.8	96,705	92,009	2,067
First line .....	2,204	2,089	39.9	114,533	108,603	2,076
Second line .....	2,574	2,408	40.4	133,827	125,199	2,098
Financial managers						
Team leader .....	1,368	1,259	39.6	71,111	65,453	2,059
First line .....	1,696	1,522	40.7	87,996	79,180	2,110
Second line .....	2,276	2,392	40.2	118,367	124,400	2,089
Third line .....	5,154	5,833	44.6	268,010	303,332	2,319
Compensation and benefits managers						
First line .....	1,416	1,447	40.5	73,607	75,238	2,104

See footnotes at end of table.

**Table 25**

**Private industry supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Training and development managers						
Team leader .....	\$1,707	\$1,794	41.2	\$88,742	\$93,311	2,142
First line .....	1,576	1,464	40.4	81,972	76,144	2,103
Industrial production managers						
Team leader .....	1,575	1,503	41.1	81,919	78,146	2,137
First line .....	1,611	1,650	40.9	83,771	85,800	2,126
Second line .....	1,852	1,604	40.9	96,272	83,408	2,125
Purchasing managers						
Team leader .....	1,321	1,248	40.0	68,679	64,875	2,080
First line .....	1,941	1,963	40.9	100,932	102,086	2,124
Second line .....	3,188	2,220	40.8	165,780	115,461	2,124
Transportation, storage, and distribution managers						
Team leader .....	1,169	1,114	40.4	60,773	57,951	2,102
First line .....	1,444	1,278	40.3	75,103	66,444	2,094
Second line .....	1,950	1,622	40.6	101,409	84,356	2,112
Farm, ranch, and other agricultural managers						
First line .....	1,275	936	40.0	66,283	48,651	2,080
Construction managers						
Team leader .....	1,342	1,203	40.1	69,777	62,546	2,086
First line .....	1,565	1,540	41.5	81,070	80,079	2,151
Second line .....	1,521	1,432	40.8	79,101	74,456	2,124
Education administrators, preschool and child care center/program						
Team leader .....	660	665	37.0	32,683	34,580	1,830
First line .....	950	1,076	40.1	48,364	48,797	2,043
Education administrators, elementary and secondary school						
Team leader .....	985	1,047	34.2	45,725	41,865	1,588
First line .....	1,365	1,242	40.7	68,679	61,000	2,049
Education administrators, postsecondary						
Team leader .....	1,162	1,056	38.6	58,556	54,927	1,944
First line .....	1,445	1,359	37.8	75,043	70,670	1,965
Second line .....	2,441	2,444	43.3	126,947	127,099	2,252
Engineering managers						
Team leader .....	1,985	1,954	40.4	103,210	101,587	2,103
First line .....	2,191	2,212	41.0	113,952	115,003	2,130
Second line .....	2,481	2,518	40.6	128,989	130,911	2,112
Third line .....	3,066	2,962	40.0	159,315	154,030	2,079
Food service managers						
Team leader .....	733	712	42.6	37,521	37,000	2,179
First line .....	1,096	997	44.2	56,764	51,840	2,291

See footnotes at end of table.

**Table 25**

**Private industry supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Lodging managers						
First line .....	\$883	\$769	43.0	\$45,890	\$39,988	2,234
Medical and health services managers						
Team leader .....	1,162	1,179	39.4	60,428	61,318	2,051
First line .....	1,543	1,380	41.3	80,243	71,739	2,149
Second line .....	1,947	1,560	42.6	101,267	81,120	2,214
Natural sciences managers						
First line .....	1,714	1,646	39.6	89,151	85,600	2,061
Property, real estate, and community association managers						
Team leader .....	804	632	40.6	41,813	32,856	2,111
First line .....	1,100	923	39.7	57,217	48,004	2,065
Social and community service managers						
Team leader .....	1,002	813	38.3	52,114	42,286	1,990
First line .....	984	919	38.5	51,105	47,791	1,999
Second line .....	1,346	1,220	42.7	69,972	63,459	2,222

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.