Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.16	\$15.87	\$761	\$624	39.7	\$39,053	\$32,130	2,038
Management occupations	33.93	30.94	1,418	1,276	41.8	73,624	66,132	2,170
Chief executives	66.34	57.69	2,654	2,308	40.0	137,985	119,999	2,080
General and operations								
managers	36.97	35.58	1,562	1,423	42.2	81,214	74,000	2,197
Marketing and sales managers	42.47	35.44	1,804	1,442	42.5	93,823	75,001	2,209
Marketing managers	47.36	48.46	1,850	1,817	39.1	96,219	94,501	2,032
Sales managers	39.87	35.44	1,776	1,442	44.5	92,368	75,001	2,316
Public relations managers	35.31	37.50	1,430	1,406	40.5	74,375	73,117	2,107
Administrative services	27.60	27.40	1 104	1.006	40.0	57.410	57,000	2.000
managers Computer and information	27.60	27.40	1,104	1,096	40.0	57,412	57,000	2,080
systems managers	38.48	38.47	1,540	1,539	40.0	80,106	80,011	2,082
Financial managers	31.29	26.97	1,334	1,174	42.6	69,345	61,042	2,002
Human resources managers	24.79	21.39	1,006	855	40.6	52,304	44,481	2,110
Industrial production	21.77	21.57	1,000	033	10.0	32,301	11,101	2,110
managers	35.46	33.36	1,455	1,396	41.0	75,660	72,592	2,134
Transportation, storage, and			,	,		,	ĺ	,
distribution managers	24.82	21.95	1,033	878	41.6	53,702	45,654	2,164
Construction managers	31.73	29.99	1,288	1,200	40.6	66,958	62,381	2,110
Education administrators	28.44	27.04	1,154	1,149	40.6	55,810	49,416	1,962
Education administrators,								
postsecondary	21.70	19.96	868	798	40.0	45,144	41,513	2,080
Social and community service			0 = 0				40.000	
managers	24.25	23.24	950	929	39.2	49,395	48,333	2,037
Business and financial								
operations occupations	26.81	23.28	1,097	942	40.9	57,032	48,990	2,128
Buyers and purchasing agents	26.43	25.99	1,078	1,040	40.8	56,050	54,059	2,121
Purchasing agents, except	201.10		1,070	1,0.0		00,000	.,,,,,	_,,
wholesale, retail, and								
farm products	24.82	22.82	1,007	962	40.6	52,345	49,999	2,109
Claims adjusters, appraisers,								
examiners, and								
investigators	29.13	30.06	1,146	1,203	39.4	59,606	62,533	2,046
Claims adjusters,								
examiners, and	20.12	20.01		4.600	26.	70 - 50 - 1		2015
investigators	29.13	30.06	1,146	1,203	39.4	59,606	62,533	2,046
Cost estimators	24.11	20.00	970	800	40.2	50,432	41,600	2,092
Human resources, training,								
and labor relations specialists	26.47	26.00	1,084	1,114	40.9	56,374	57,949	2,129
specialists	20.47	20.00	1,004	1,114	70.9	30,374	31,343	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued								
Accountants and auditors Financial analysts and	\$27.32	\$23.08	\$1,143	\$923	41.8	\$59,440	\$47,996	2,175
advisors	31.38	25.12	1,319	1,321	42.0	68,589	68,699	2,186
Loan counselors and officers Loan officers	28.17 28.18	20.29 20.29	1,126 1,127	810 810	40.0 40.0	58,553 58,608	42,118 42,118	2,079 2,079
Loui officers	20.10	20.27	1,12/	310	70.0	30,000	72,110	2,017
Computer and mathematical								
science occupations	28.21	25.64	1,130	1,029	40.1	58,778	53,500	2,084
Computer software engineers	34.33	33.36	1,381	1,341	40.2	71,835	69,732	2,093
Computer software								
engineers, systems software	28.71	25.96	1,177	1,000	41.0	61,179	52,000	2,131
Computer support specialists	23.30	19.40	932	776	40.0	48,459	40,360	2,131
Computer systems analysts	27.33	25.38	1,093	1,015	40.0	56,840	52,797	2,080
Database administrators Network and computer	34.24	33.80	1,405	1,352	41.0	73,034	70,304	2,133
systems administrators	25.91	25.19	1,037	1,008	40.0	53,900	52,395	2,080
Network systems and data communications analysts	25.40	23.02	1,039	1,029	40.9	54,015	53,500	2,126
Architecture and engineering								
occupations	28.84	28.62	1,187	1,183	41.2	61,735	61,506	2,140
Architects, except naval	28.83	28.62	1,275	1,250	44.2	66,308	65,000	2,300
Architects, except	20.02	20.62	1 075	1.050	44.0	66.200	65.000	2 200
landscape and naval	28.83	28.62	1,275	1,250	44.2	66,308	65,000	2,300
Engineers	32.78 33.06	31.69 32.45	1,354	1,298 1,298	41.3 43.3	70,395 74,491	67,496 67,496	2,148 2,253
Civil engineers Electrical and electronics	33.00	32.43	1,433	1,290	43.3	74,491	07,490	2,233
engineers	30.53	31.16	1,240	1,250	40.6	64,461	65,015	2,111
Electrical engineers	26.77	27.26	1,071	1,090	40.0	55,684	56,701	2,080
Electronics engineers,				·			·	
except computer	33.63	33.45	1,383	1,364	41.1	71,913	70,940	2,138
Mechanical engineers	34.03	30.82	1,394	1,250	41.0	72,514	65,000	2,131
Drafters	22.93	20.56	917	822	40.0	47,696	42,763	2,080
Architectural and civil	24.50	10.00	000	7 40	40.0	71. 0.00	20 720	• • • • •
drafters Mechanical drafters	24.69	19.00	988	760	40.0	51,363	39,520	2,080
Engineering technicians,	22.80	23.08	912	923	40.0	47,430	48,000	2,080
except drafters	23.83	22.95	957	918	40.1	49,747	47,736	2,087

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Electrical and electronic								
engineering technicians	\$25.05	\$24.04	\$1,002	\$962	40.0	\$52,114	\$50,003	2,080
ongmeeting teemietuns	Ψ20.00	Ψ2	41,002	4,02		φυ Ξ ,11.	420,002	2,000
Life, physical, and social								
science occupations	30.04	26.93	1,218	1,077	40.5	62,865	55,000	2,093
Physical scientists	34.76	34.47	1,391	1,379	40.0	72,310	71,704	2,080
Chemists and materials								
scientists	37.05	35.91	1,482	1,436	40.0	77,061	74,693	2,080
Chemists	34.04	35.28	1,362	1,411	40.0	70,800	73,382	2,080
Chemical technicians	21.62	22.10	865	884	40.0	44,961	45,958	2,080
Community and social								
services occupations	17.62	16.83	692	672	39.3	35,535	34,590	2,016
Counselors	16.27	16.83	651	673	40.0	33,837	35,000	2,010
Social workers	18.93	17.48	734	692	38.8	37,277	35,705	1,969
Child, family, and school	10.93	17.40	134	092	30.0	31,211	33,703	1,909
social workers	16.12	15.00	645	600	40.0	30,427	28,001	1,887
Medical and public health	10.12	15.00	013		10.0	30,127	20,001	1,007
social workers	20.69	20.25	733	741	35.4	38,136	38,542	1,843
Mental health and	20.07	0.20	,,,,	,		00,100	00,0.2	1,0.0
substance abuse social								
workers	20.21	17.17	855	673	42.3	44,481	35,006	2,201
Miscellaneous community						,	,	,
and social service								
specialists	16.51	12.00	650	480	39.4	33,420	24,960	2,024
Legal occupations	38.77	30.93	1,639	1,378	42.3	85,223	71,633	2,198
Lawyers	43.10	34.44	1,835	1,547	42.5	95,396	80,421	2,138
Miscellaneous legal support	45.10	J 4.44	1,655	1,547	42.0	95,590	00,421	2,213
workers	22.96	21.39	959	947	41.8	49,857	49,234	2,171
Title examiners,	22.70	21.37) 77/	71.0	77,037	77,237	2,171
abstractors, and								
searchers	20.73	19.58	877	808	42.3	45,593	42,000	2,199
						,	,	
Education, training, and								
library occupations	16.52	12.60	633	488	38.3	28,721	23,296	1,739
Primary, secondary, and								
special education school	21.71	21.22	00.5	004	25.4	22.7.5	22.52.	1.550
teachers	21.54	21.33	805	801	37.4	33,562	33,024	1,558

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and								
library occupations -Continued								
Preschool and kindergarten								
teachers	\$11.06	\$10.93	\$432	\$420	39.0	\$20,791	\$20,203	1,879
Preschool teachers,								
except special								
education	10.86	10.50	424	400	39.1	20,544	20,203	1,891
Elementary and middle	27.00	27.70	0.20	0.10	27.0	27.011	0.5.404	1 202
school teachers	25.89	25.70	930	919	35.9	35,811	36,431	1,383
Elementary school								
teachers, except special education	25.85	25.70	922	932	35.7	35,906	36,431	1,389
Secondary school teachers	33.71	33.75	1,229	1,267	36.5	45,712	47,405	1,356
Secondary school	33.71	33.73	1,22	1,207	30.5	13,712	17,105	1,550
teachers, except								
special and								
vocational education	33.71	33.75	1,229	1,267	36.5	45,712	47,405	1,356
Teacher assistants	10.48	10.00	409	400	39.1	19,631	19,656	1,873
Arts, design, entertainment,								
sports, and media	10.40	17.24	777	604	40.1	40.400	26,060	2.002
occupations Designers	19.40 20.56	17.34 19.00	777 830	694 777	40.1 40.4	40,409 43,164	36,069 40,414	2,083 2,100
Graphic designers	22.08	20.24	897	868	40.4	46,651	45,148	2,100
Writers and editors	25.39	27.74	958	1,058	37.7	49,808	54,995	1,962
Editors	24.88	14.72	930	538	37.4	48,367	28,001	1,944
						ĺ		
Healthcare practitioner and	40.70	20.01	1.600	1.120	20.2	07.450	50.240	2044
technical occupations	42.78	29.81	1,683	1,120	39.3	87,453	58,240	2,044
Pharmacists Physicians and surgeons	51.33 127.50	51.66 115.39	2,053 5,418	2,067 4,615	40.0 42.5	106,764 281,755	107,461 240,001	2,080 2,210
Registered nurses	30.79	27.69	1,214	1,096	39.4	63,141	56,971	2,210
Therapists	28.53	25.64	1,099	962	38.5	56,717	49,998	1,988
Clinical laboratory			-,0//	/ 5	23.5	,, -,	,,,,,	-,, 00
technologists and								
technicians	19.47	19.55	779	782	40.0	40,500	40,664	2,080
Medical and clinical								
laboratory technicians	18.61	19.34	745	774	40.0	38,714	40,227	2,080
Dental hygienists	31.58	31.00	1,037	1,094	32.8	53,949	56,864	1,708

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued Health diagnosing and treating practitioner								
support technicians Pharmacy technicians Licensed practical and	\$15.39 13.95	\$13.94 13.94	\$615 558	\$558 558	40.0 40.0	\$32,001 29,024	\$28,999 28,999	2,080 2,080
licensed vocational nurses	19.66	18.42	747	720	38.0	38,828	37,440	1,975
Healthcare support								
occupations Nursing, psychiatric, and	12.49	11.06	478	441	38.3	24,871	22,922	1,991
home health aides Nursing aides, orderlies,	11.10	10.08	438	400	39.4	22,752	20,800	2,049
and attendants	11.21	10.04	440	396	39.3	22,892	20,592	2,042
support occupations	14.09	13.50	523	520	37.1	27,185	27,040	1,930
Dental assistants	17.58	17.50	595	608	33.8	30,936	31,616	1,760
Medical assistants	14.04	13.43	537	537	38.2	27,906	27,939	1,987
Protective service occupations Security guards and gaming	9.13	8.25	363	330	39.8	18,871	17,160	2,067
surveillance officers	8.71	8.00	346	320	39.7	17,978	16,640	2,064
Security guards	8.71	8.00	346	320	39.7	17,978	16,640	2,064
Food preparation and serving related occupations First-line	9.31	8.75	349	320	37.5	17,720	16,380	1,903
supervisors/managers, food preparation and serving workers First-line	14.77	14.96	603	645	40.9	30,471	32,001	2,063
supervisors/managers of food preparation and	15.10	15.00	607	c 7.4	41.5	22.216	24,000	2.1.10
serving workers	15.10	15.00	627	654	41.5	32,316	34,000	2,140
Cooks Cooks, institution and	10.11	9.75	380	370	37.6	19,287	18,720	1,908
cafeteria	10.34	9.94	376	390	36.4	18,571	18,350	1,796
Cooks, restaurant	10.39	10.00	392	380	37.7	19,926	19,240	1,918
Cooks, short order	9.21	9.00	360	360	39.1	18,708	18,720	2,031
Food preparation workers	8.57	8.25	281	266	32.8	13,524	13,624	1,579

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued								
Food service, tipped	\$5.08	\$4.50	\$180	\$160	35.3	\$9,207	\$7,956	1,812
Bartenders	7.09	8.00	251	280	35.4	13,066	14,560	1,843
Waiters and waitresses Dining room and cafeteria attendants and	3.53	3.43	123	105	34.8	6,270	5,258	1,778
bartender helpers Fast food and counter	7.54	7.55	286	298	38.0	14,384	15,080	1,908
workers Combined food preparation and serving workers,	9.33	8.76	363	338	38.9	18,657	17,056	1,999
including fast food Counter attendants, cafeteria, food concession, and coffee	8.94	8.54	347	320	38.8	17,747	16,380	1,985
shop Dishwashers	11.12 7.90	10.08 7.89	442 298	403 298	39.7 37.7	22,985 15,221	20,960 15,264	2,066 1,926
Building and grounds cleaning and maintenance occupations	11.45	10.00	437	384	38.1	20,485	18,720	1,790
First-line supervisors/managers, building and grounds cleaning and maintenance								
workers First-line	16.94	15.50	692	620	40.8	35,342	32,240	2,087
supervisors/managers of housekeeping and janitorial workers First-line	16.73	17.31	671	692	40.1	34,339	36,001	2,053
supervisors/managers of landscaping, lawn service, and groundskeeping								
workers	17.18	15.50	716	620	41.7	36,522	32,240	2,126
Building cleaning workers Janitors and cleaners, except maids and	10.23	9.00	379	349	37.0	18,919	17,878	1,849
housekeeping cleaners	10.90	11.00	425	440	39.0	21,164	21,120	1,941

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued Maids and housekeeping								
cleaners	\$9.33	\$8.24	\$324	\$305	34.7	\$16,224	\$15,854	1,738
Grounds maintenance workers Landscaping and groundskeeping	12.34	11.50	500	420	40.5	18,723	16,800	1,517
workers	11.99	11.50	486	420	40.5	18,102	16,800	1,509
Personal care and service occupations	11.68	10.25	451	380	38.6	22,808	19,760	1,953
supervisors/managers of								
personal service workers Barbers and cosmetologists	12.92 14.97	14.22 10.86	498 565	601 415	38.5 37.7	25,884 29,367	31,242 21,563	2,004 1,962
Hairdressers, hairstylists, and cosmetologists	14.97	10.86	565	415	37.7	29,367	21,563	1,962
Child care workers Recreation and fitness	8.94	9.00	347	360	38.8	18,035	18,720	2,017
workers	16.05	18.75	571	600	35.6	24,041	25,005	1,498
Sales and related occupations First-line	22.95	16.73	934	686	40.7	48,345	35,499	2,106
supervisors/managers, sales workers First-line	19.92	16.73	842	733	42.3	43,409	38,100	2,179
supervisors/managers of retail sales workers First-line	17.02	15.43	727	683	42.7	37,376	35,006	2,196
supervisors/managers of non-retail sales								
workersRetail sales workers	31.01 14.21	24.85 11.00	1,264 572	994 433	40.8 40.2	65,718 29,521	51,684 22,427	2,119 2,077
Cashiers, all workers	8.94 8.94	8.55 8.55	349 349	340 340	39.0 39.0	17,780 17,780	17,680 17,680	1,988 1,988
Counter and rental clerks	15.64	14.70	631	571	40.3	32,642	29,704	2,087
and parts salespersons Counter and rental clerks	12.38	14.70	507	606	40.3	25,888	25,418	2,087
Parts salespersons	16.98	14.50	681	571	40.1	35,407	29,704	2,085
Retail salespersons	16.40	12.65	669	528	40.8	34,778	27,479	2,121

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
-Continued								
Insurance sales agents	\$23.68	\$15.24	\$941	\$611	39.8	\$48,957	\$31,762	2,067
Securities, commodities, and								
financial services sales agents	82.52	45.98	3,449	1,931	41.8	179,360	100,404	2,173
Sales representatives,	62.32	45.76	3,449	1,931	41.0	179,300	100,404	2,173
wholesale and								
manufacturing	34.04	24.73	1,376	1,007	40.4	71,532	52,362	2,101
Sales representatives,								
wholesale and								
manufacturing, technical and scientific								
products	61.53	30.00	2,461	1,200	40.0	127,976	62,400	2,080
Sales representatives,	01.55	30.00	2,401	1,200	40.0	127,570	02,400	2,000
wholesale and								
manufacturing, except								
technical and scientific								• 400
products Real estate brokers and sales	25.32	22.37	1,027	904	40.6	53,386	46,998	2,108
agents	17.74	12.00	719	476	40.5	37,400	24,752	2,108
Real estate sales agents	18.17	11.65	723	466	39.8	37,579	24,224	2,068
Miscellaneous sales and						,	,	,
related workers	20.21	15.38	796	615	39.4	40,591	31,990	2,008
0.00								
Office and administrative support occupations	15.18	14.50	596	575	39.3	30,899	29,798	2,036
First-line	13.10	14.50	390	373	39.3	30,699	29,190	2,030
supervisors/managers of								
office and administrative								
support workers	19.79	19.57	791	781	40.0	41,145	40,620	2,080
Financial clerks	14.49	14.04	568	540	39.2	29,530	28,080	2,039
Bill and account collectors Billing and posting clerks	14.48	14.59	565	576	39.0	28,737	28,833	1,985
and machine operators	14.50	14.82	550	561	37.9	28,578	29,182	1,971
Bookkeeping, accounting,	17.50	17.02] 501	3,.,	20,570	27,102	1,7/1
and auditing clerks	15.94	15.08	624	603	39.1	32,424	31,349	2,034
Payroll and timekeeping								
clerks	16.70	16.50	668	660	40.0	34,744	34,320	2,080
Procurement clerks Tellers	15.78 11.33	15.71 10.93	631 450	628 431	40.0 39.7	32,817 23,377	32,668 22,431	2,080 2,064
1611615	11.33	10.93	430	431	37.1	23,311	22,431	∠,004

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 : 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Credit authorizers, checkers,								
and clerks	\$14.19	\$14.06	\$562	\$562	39.6	\$29,217	\$29,243	2,058
representatives Hotel, motel, and resort desk	16.70	15.73	659	629	39.5	34,276	32,725	2,053
clerks Interviewers, except	9.34	9.25	363	340	38.9	17,075	17,527	1,829
eligibility and loan Loan interviewers and clerks	13.30 16.95	12.13 16.44	518 673	485 631	39.0 39.7	26,945 34,999	25,230 32,819	2,026 2,065
Order clerks	16.60	16.35	662	654	39.9	34,376	34,000 24,960	2,071
clerks Dispatchers Dispatchers, except police,	12.91 19.08	12.26 19.75	502 782	480 790	38.9 41.0	26,027 40,641	41,080	2,017 2,131
fire, and ambulance Production, planning, and	19.08	19.75	782	790	41.0	40,641	41,080	2,131
expediting clerks	20.81	20.20	836	808	40.2	43,256	42,024	2,079
traffic clerks Stock clerks and order fillers	14.25 11.34	13.54 10.00	571 429	542 399	40.1 37.8	29,689 22,284	28,163 20,738	2,083 1,965
Weighers, measurers, checkers, and samplers,	12.97	12.40	515	406	40.0	26 779	25.702	2.090
recordkeeping Secretaries and administrative assistants	12.87 17.16	12.40 17.00	515 673	496 664	40.0 39.3	26,778 34,917	25,792 34,401	2,080 2,035
Executive secretaries and administrative	17.10	17.00	073	001	37.3	31,517	31,101	2,033
assistantsLegal secretaries	20.01 17.67	19.23 18.51	791 695	737 709	39.5 39.3	40,943 36,139	38,343 36,861	2,046 2,046
Medical secretaries Secretaries, except legal,	17.59	16.54	677	636	38.5	35,183	33,064	2,000
medical, and executive Computer operators	14.13 18.88	14.00 19.83	557 755	560 793	39.4 40.0	28,836 39,269	29,120 41,246	2,041 2,080
Data entry and information processing workers	13.15	12.90	515	512	39.1	26,769	26,624	2,036
Data entry keyers Word processors and typists	12.88 13.71	12.00 13.15	505 534	469 526	39.3 38.9	26,280 27,755	24,398 27,352	2,041 2,025
ιγρισω	13./1	13.13	JJ 1	320	30.9	21,133	21,332	2,023

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Insurance claims and policy								
processing clerks	\$16.63	\$15.00	\$656	\$613	39.5	\$34,135	\$31,899	2,052
Office clerks, general	13.84	13.18	537	524	38.8	27,861	27,040	2,013
Office machine operators,	1.4.45	12.01	577	556	20.0	20.001	20.022	2.075
except computer	14.45	13.91	577	556	39.9	29,991	28,933	2,075
Farming, fishing, and forestry								
occupations	12.29	11.75	499	470	40.6	24,374	23,400	1,984
Miscellaneous agricultural	12.2	111,0	.,,	., 0		1,5 / 1	20,.00	1,>0.
workers	11.04	11.07	442	443	40.0	21,325	20,280	1,931
Construction and extraction								
occupations	21.54	19.72	842	772	39.1	41,946	38,401	1,947
First-line								
supervisors/managers of								
construction trades and extraction workers	30.81	31.24	1 226	1 250	40.1	63,246	64,979	2,053
Brickmasons, blockmasons,	30.81	31.24	1,236	1,250	40.1	05,240	04,979	2,033
and stonemasons	26.45	25.36	1,040	980	39.3	50,318	47,942	1,902
Brickmasons and	20.13	25.50	1,010	700	37.3	30,310	17,512	1,502
blockmasons	26.45	25.36	1,040	980	39.3	50,318	47,942	1,902
Carpenters	21.66	18.00	835	700	38.6	42,256	35,000	1,951
Carpet, floor, and tile								
installers and finishers	22.98	21.54	919	861	40.0	47,807	44,793	2,080
Cement masons, concrete								
finishers, and terrazzo	20.00	20.00	020	77.5	20.6	20.101	26.270	1.055
workers	20.90	20.00	828	775	39.6	39,191	36,270	1,875
Cement masons and concrete finishers	20.76	20.00	822	775	39.6	38,844	35,263	1,871
Construction laborers	19.67	19.72	777	763	39.5	37,525	35,703	1,907
Construction equipment	17.07	17.72	'''	703	37.3	37,323	33,703	1,507
operators	20.13	20.50	766	820	38.0	34,422	35,065	1,710
Paving, surfacing, and						,	,	,
tamping equipment								
operators	15.62	11.76	592	471	37.9	23,296	18,350	1,491
Operating engineers and								
other construction								
equipment operators	21.23	21.30	808	880	38.1	37,626	35,065	1,772
Electricians	22.36	20.75	893	830	39.9	46,449	43,160	2,077

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 . 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations - Continued								
Painters and paperhangers Painters, construction and	\$13.73	\$13.00	\$549	\$520	40.0	\$28,562	\$27,040	2,080
maintenance	13.73	13.00	549	520	40.0	28,562	27,040	2,080
steamfitters	21.35	20.00	848	800	39.7	41,591	37,440	1,948
steamfitters	21.38 22.58 24.75 15.97	20.00 21.00 29.00 16.00	849 797 933 623	800 738 1,017 640	39.7 35.3 37.7 39.0	41,635 40,998 48,496 31,855	37,440 38,401 52,886 31,200	1,948 1,815 1,960 1,995
blockmasons, stonemasons, and tile	19.01	18.47	760	739	40.0	27 642	20 416	1 000
and marble setters Helperscarpenters Miscellaneous construction	14.18	13.00	567	520	40.0	37,643 29,484	38,416 27,040	1,980 2,080
and related workers	16.21	15.84	642	634	39.6	31,461	32,949	1,941
Installation, maintenance, and repair occupations First-line supervisors/managers of	19.25	17.55	769	700	40.0	39,743	36,400	2,065
mechanics, installers, and repairers	24.42	23.08	1,006	981	41.2	51,756	48,000	2,119
repairersRadio and telecommunications	15.36	14.47	614	579	40.0	31,948	30,091	2,080
equipment installers and repairers Telecommunications equipment installers	27.87	30.33	1,115	1,213	40.0	57,975	63,076	2,080
and repairers, except line installers	27.87	30.33	1,115	1,213	40.0	57,975	63,076	2,080
Automotive technicians and repairers	17.27	16.00	697	640	40.4	36,248	33,280	2,099
related repairers	18.86	16.00	753	640	39.9	39,168	33,280	2,077

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 : 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Automotive service								
technicians and mechanics	\$16.61	\$15.90	\$674	\$636	40.5	\$35,025	\$33,072	2,109
diesel engine specialists Heavy vehicle and mobile equipment service	21.43	19.10	838	746	39.1	43,241	38,796	2,018
technicians and mechanics Mobile heavy equipment mechanics, except	21.53	19.50	863	780	40.1	44,764	40,560	2,079
engines Small engine mechanics Heating, air conditioning, and refrigeration mechanics	22.52 15.03	20.10 16.00	901 601	804 640	40.0 40.0	46,675 31,256	41,808 33,280	2,072 2,080
and installers Industrial machinery installation, repair, and	18.05	17.00	695	660	38.5	36,165	34,320	2,004
maintenance workers Industrial machinery	19.71	18.10	787	724	39.9	40,920	37,648	2,076
mechanics Maintenance and repair	22.47	21.50	899	860	40.0	46,736	44,720	2,080
workers, general Maintenance workers,	16.09 17.82	15.50 18.65	641	618 746	39.9	33,339	32,157 38,792	2,072
machinery Line installers and repairers Electrical power-line	23.57	26.60	713 943	1,064	40.0 40.0	37,062 48,211	52,000	2,080 2,046
installers and repairers Telecommunications line	29.33	30.28	1,173	1,211	40.0	61,004	62,987	2,080
installers and repairers Miscellaneous installation,	22.48	23.31	899	933	40.0	45,858	48,491	2,040
maintenance, and repair workers Helpersinstallation, maintenance, and repair	14.36	14.16	574	567	40.0	28,640	28,080	1,995
workers	12.03	12.00	481	480	40.0	24,001	24,960	1,996
Production occupations	14.69	13.50	585	534	39.8	30,401	27,768	2,069

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued First-line supervisors/managers of								
production and operating workers Electrical, electronics, and electromechanical	\$22.96	\$22.55	\$950	\$904	41.4	\$49,400	\$47,000	2,152
assemblers	12.64	11.15	506	446	40.0	26,287	23,192	2,080
finishers Electrical and electronic	11.23	10.75	449	430	40.0	23,360	22,360	2,080
equipment assemblers Electromechanical	13.32	13.25	533	530	40.0	27,697	27,560	2,080
equipment assemblers Structural metal fabricators	12.64	11.15	506	446	40.0	26,295	23,192	2,080
and fitters	16.59	18.00	664	720	40.0	34,505	37,440	2,080
fabricators Team assemblers	12.84 14.08	11.52 12.00	511 563	461 480	39.9 40.0	26,543 29,291	23,957 24,960	2,068 2,080
Butchers and other meat, poultry, and fish				100		,	,,,	_,,,,,
processing workers	12.05	13.55	459	472	38.1	23,894	24,544	1,983
Butchers and meat cutters Miscellaneous food	12.05	13.55	459	472	38.1	23,894	24,544	1,983
processing workers Food batchmakers Computer control	12.64 12.64	12.83 12.83	505 505	513 513	40.0 40.0	26,270 26,270	26,686 26,686	2,078 2,078
programmers and operators Computer-controlled machine tool operators,	18.14	17.85	726	714	40.0	37,720	37,128	2,079
metal and plastic Forming machine setters, operators, and tenders,	17.53	17.50	701	700	40.0	36,447	36,400	2,079
metal and plastic	14.84	15.24	587	576	39.5	30,516	29,973	2,056
metal and plastic	14.73	14.41	578	566	39.2	30,058	29,432	2,040

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Machine tool cutting setters, operators, and tenders,								
metal and plastic	\$14.16	\$12.50	\$566	\$500	40.0	\$29,429	\$26,000	2,079
metal and plastic Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders,	14.11	12.50	564	500	40.0	29,346	26,000	2,080
metal and plastic Lathe and turning machine tool setters, operators, and tenders, metal and	15.35	15.66	614	626	40.0	31,885	32,573	2,077
plastic	16.01 20.55	16.83 19.19	640 822	673 768	40.0 40.0	33,297 42,748	35,006 39,915	2,080 2,080
metal and plastic	12.33	11.93	493	477	40.0	25,638	24,814	2,080
metal and plastic Multiple machine tool setters, operators, and tenders,	12.33	11.93	493	477	40.0	25,638	24,814	2,080
metal and plastic	12.74 21.00	10.30 20.96	492 840	402 838	38.6 40.0	25,598 43,408	20,892 43,597	2,009 2,067
brazing workers	15.25	14.75	609	590	39.9	31,635	30,680	2,075
and brazers Miscellaneous metalworkers and plastic workers	15.07 15.14	14.50 15.17	601 604	580 607	39.9 39.9	31,255 31,394	30,160 31,554	2,074 2,073
Tool grinders, filers, and sharpeners	19.13	17.22	752	689	39.3	39,079	35,818	2,042
workers	14.17 14.17	12.29 12.29	567 567	492 492	40.0 40.0	29,474 29,474	25,563 25,563	2,080 2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Printers Prepress technicians and	\$15.97	\$15.00	\$639	\$600	40.0	\$33,072	\$31,200	2,071
workers	16.99	17.77	680	711	40.0	35,341	36,964	2,080
Printing machine operators	15.25	14.25	610	570	40.0	31,519	29,640	2,067
Laundry and dry-cleaning workers	9.54	8.75	343	320	35.9	17,829	16,640	1,869
Miscellaneous textile,	7.54	0.73	343	320	33.9	17,629	10,040	1,009
apparel, and furnishings								
workers	11.36	9.85	454	394	40.0	23,627	20,488	2,080
Cabinetmakers and bench	1470	15.05	500	624	20.0	20.601	22.060	2.076
carpenters Woodworking machine	14.78	15.85	590	634	39.9	30,691	32,968	2,076
setters, operators, and								
tenders	11.71	11.49	468	460	40.0	24,328	23,895	2,078
Sawing machine setters,						,	-,	,
operators, and tenders,								
wood	11.24	10.67	450	427	40.0	23,360	22,185	2,078
Woodworking machine								
setters, operators, and tenders, except sawing	12.43	11.75	497	470	40.0	25,817	24,440	2,077
Crushing, grinding, polishing,	12.43	11.73	427	470	40.0	25,617	24,440	2,077
mixing, and blending								
workers	15.95	16.02	638	641	40.0	33,178	33,322	2,080
Mixing and blending								
machine setters,	15 15	1454	606	500	40.0	21.515	20.242	2.000
operators, and tenders	15.15 15.02	14.54	606 601	582 580	40.0 40.0	31,515	30,243 30,160	2,080 2,080
Cutting workers Cutting and slicing	13.02	14.50	001	380	40.0	31,234	30,100	2,080
machine setters,								
operators, and tenders	15.81	15.19	632	608	40.0	32,878	31,595	2,080
Inspectors, testers, sorters,								
samplers, and weighers	14.52	12.80	578	510	39.8	29,999	26,541	2,066
Medical, dental, and								
ophthalmic laboratory technicians	15.37	15.00	615	600	40.0	31,972	31,200	2,080
Packaging and filling	15.57	15.00	013	000	+0.0	31,914	31,200	2,000
machine operators and								
tenders	12.88	12.00	515	480	40.0	26,771	24,960	2,079
Painting workers	13.43	12.00	539	484	40.1	27,998	25,168	2,085

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Coating, painting, and spraying machine setters, operators, and								
tenders	\$11.47	\$11.90	\$459	\$476	40.0	\$23,818	\$24,752	2,077
Painters, transportation equipment	17.07	17.95	693	718	40.6	36,054	37,336	2,113
Miscellaneous production workers Paper goods machine	12.58	11.35	501	454	39.8	26,051	23,606	2,070
setters, operators, and tenders Helpersproduction	17.48	18.09	699	724	40.0	36,368	37,627	2,080
workers	11.97	11.00	473	440	39.5	24,615	22,880	2,056
Transportation and material moving occupations First-line	14.87	13.94	603	550	40.5	30,881	27,560	2,076
supervisors/managers of helpers, laborers, and material movers, hand First-line supervisors/managers of	20.89	22.36	881	945	42.2	45,824	49,141	2,193
transportation and material-moving machine and vehicle operators Driver/sales workers and	19.98	17.00	870	774	43.6	45,261	40,258	2,265
truck drivers	17.28	16.00	710	663	41.1	36,240	33,840	2,098
Driver/sales workers Truck drivers, heavy and	13.06	11.07	496	443	37.9	25,772	23,021	1,973
tractor-trailer Truck drivers, light or	18.72	17.25	779	740	41.6	39,654	36,920	2,119
delivery services	13.51	11.50	546	454	40.4	27,940	23,608	2,068
Taxi drivers and chauffeurs	8.79	9.25	352	370	40.0	18,284	19,240	2,080
Service station attendants	10.03	9.00	401	360	40.0	20,856	18,720	2,080
Dredge, excavating, and loading machine operators Excavating and loading machine and dragline	13.96	13.92	558	557	40.0	28,947	28,949	2,074
operators	13.96	13.92	558	557	40.0	28,947	28,949	2,074

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations —Continued Industrial truck and tractor operators Laborers and material movers, hand Laborers and freight, stock,	\$13.33 11.34	\$13.37 10.50	\$532 454	\$533 420	39.9 40.0	\$26,812 23,577	\$26,645 21,840	2,011 2,079
and material movers, hand Machine feeders and	11.48	10.20	459	408	40.0	23,849	21,216	2,078
offbearersPackers and packagers,	10.11 10.47	9.84	404 419	394 412	40.0	21,031 21,709	20,467 21,424	2,080 2,074

 $^{1\,\,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

2 Famings are the straight time hourly wages or salaries paid to employees

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in