

Table 19

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	-	\$21.22	-	-	-	-	\$20.44	\$9.03	\$16.04
Management, professional, and related .....	-	36.35	-	-	-	-	28.32	25.02	28.09
Management, business, and financial .....	-	41.76	-	-	-	-	31.43	25.46	32.93
Professional and related .....	-	32.18	-	-	-	-	27.98	23.86	22.52
Service .....	-	14.76	-	-	-	-	11.43	8.24	12.47
Sales and office .....	-	18.40	-	-	-	-	14.40	10.84	14.85
Sales and related .....	-	23.92	-	-	-	-	13.59	9.32	14.78
Office and administrative support .....	-	16.94	-	-	-	-	14.41	11.74	14.86
Natural resources, construction, and maintenance .....	-	23.91	-	-	-	-	19.88	14.33	16.37
Installation, maintenance, and repair .....	-	23.82	-	-	-	-	19.18	14.44	16.37
Production, transportation, and material moving .....	-	17.47	-	-	-	-	11.90	9.03	11.34
Production .....	-	17.73	-	-	-	-	12.61	11.80	13.23
Transportation and material moving .....	-	15.85	-	-	-	-	11.45	7.83	9.51

<sup>1</sup> Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.