Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$20.38 | \$17.00 | \$813 | \$678 | 39.9 | \$41,279 | \$34,965 | 2,026 |
| Management occupations | 38.22 | 35.04 | 1,562 | 1,447 | 40.9 | 80,727 | 74,972 | 2,112 |
| Chief executives .................. | 56.83 | 48.48 | 2,454 | 1,883 | 43.2 | 127,601 | 97,939 | 2,245 |
| General and operations managers $\qquad$ | 36.06 | 32.92 | 1,523 | 1,364 | 42.2 | 79,075 | 71,812 | 2,193 |
| Marketing and sales managers | 46.81 | 46.63 | 1,963 | 1,872 | 41.9 | 102,097 | 97,354 | 2,181 |
| Marketing managers ......... | 43.04 | 40.18 | 1,721 | 1,607 | 40.0 | 89,475 | 83,579 | 2,079 |
| Sales managers ................ | 48.84 | 48.00 | 2,104 | 2,278 | 43.1 | 109,412 | 118,469 | 2,240 |
| Administrative services managers $\qquad$ | 34.52 | 31.91 | 1,381 | 1,276 | 40.0 | 71,799 | 66,377 | 2,080 |
| Computer and information systems managers | 46.38 | 47.07 | 1,865 | 1,883 | 40.2 | 96,958 | 97,899 | 2,091 |
| Financial managers ............... | 38.69 | 35.32 | 1,550 | 1,336 | 40.0 | 80,575 | 69,493 | 2,082 |
| Human resources managers ... Industrial production | 31.20 | 31.88 | 1,260 | 1,355 | 40.4 | 65,529 | 70,457 | 2,100 |
| managers | 37.25 | 36.04 | 1,528 | 1,538 | 41.0 | 79,442 | 80,001 | 2,133 |
| Purchasing managers ............ | 28.79 | 21.56 | 1,198 | 970 | 41.6 | 62,290 | 50,439 | 2,164 |
| Transportation, storage, and distribution managers ...... | 35.81 | 23.50 | 1,432 | 940 | 40.0 | 74,487 | 48,882 | 2,080 |
| Construction managers ......... | 36.96 | 37.26 | 1,486 | 1,455 | 40.2 | 77,253 | 75,657 | 2,090 |
| Education administrators ....... | 34.03 | 31.71 | 1,375 | 1,268 | 40.4 | 67,559 | 62,122 | 1,985 |
| Education administrators, elementary and secondary school | 44.89 | 44.87 | 1,780 | 1,727 | 39.7 | 85,630 | 78,973 | 1,907 |
| Education administrators, postsecondary $\qquad$ | 29.19 | 26.65 | 1,179 | 1,063 | 40.4 | 59,981 | 54,321 | 2,055 |
| Engineering managers .......... | 50.60 | 52.74 | 2,061 | 2,154 | 40.7 | 107,164 | 112,029 | 2,118 |
| Food service managers ......... | 20.11 | 16.56 | 919 | 828 | 45.7 | 46,498 | 43,046 | 2,312 |
| Medical and health services managers $\qquad$ | 45.78 | 35.01 | 1,839 | 1,400 | 40.2 | 95,609 | 72,821 | 2,088 |
| Social and community service managers $\qquad$ | 22.16 | 19.81 | 876 | 792 | 39.5 | 45,535 | 41,201 | 2,055 |
| Business and financial operations occupations | 29.64 | 24.88 | 1,194 | 998 | 40.3 | 61,844 | 51,750 | 2,087 |
| Buyers and purchasing agents Purchasing agents, except | 25.11 | 24.71 | 1,016 | 988 | 40.5 | 52,829 | 51,391 | 2,104 |
| wholesale, retail, and farm products | 24.74 | 22.84 | 1,005 | 912 | 40.6 | 52,262 | 47,424 | 2,112 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 22.48 | 22.99 | 883 | 920 | 39.3 | 43,145 | 45,377 | 1,919 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations <br> -Continued Claims adjusters, examiners, and investigators $\qquad$ <br> Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | \$22.39 | \$22.99 | \$880 | \$916 | 39.3 | \$42,920 | \$44,678 | 1,917 |
|  | 27.76 | 23.72 | 1,109 | 949 | 40.0 | 57,691 | 49,338 | 2,079 |
| Cost estimators $\qquad$ <br> Human resources, training, <br> and labor relations <br> specialists $\qquad$ <br> Employment, recruitment, and placement specialists $\qquad$ | 30.01 | 30.42 | 1,246 | 1,217 | 41.5 | 64,773 | 63,274 | 2,158 |
|  | 25.95 | 24.50 | 1,048 | 962 | 40.4 | 54,357 | 49,999 | 2,095 |
|  | 20.65 | 17.82 | 832 | 712 | 40.3 | 43,176 | 37,066 | 2,090 |
| Compensation, benefits, and job analysis specialists $\qquad$ | 20.19 | 18.81 | 814 | 783 | 40.3 | 42,333 | 40,728 | 2,096 |
| Training and development specialists $\qquad$ | 32.78 | 29.49 | 1,280 | 1,106 | 39.0 | 66,123 | 57,500 | 2,017 |
| Management analysts ........... | 36.67 | 31.85 | 1,467 | 1,274 | 40.0 | 76,267 | 66,248 | 2,080 |
| Accountants and auditors ...... | 25.62 | 25.00 | 1,034 | 1,000 | 40.4 | 53,776 | 52,000 | 2,099 |
| Appraisers and assessors of real estate $\qquad$ | 22.31 | 22.50 | 892 | 900 | 40.0 | 46,400 | 46,800 | 2,080 |
| Credit analysts ..................... | 26.05 | 25.65 | 1,035 | 1,026 | 39.7 | 53,836 | 53,344 | 2,066 |
| Financial analysts and advisors $\qquad$ | 29.59 | 24.44 | 1,178 | 955 | 39.8 | 61,278 | 49,667 | 2,071 |
| Financial analysts ............. | 34.28 | 31.02 | 1,371 | 1,241 | 40.0 | 71,310 | 64,522 | 2,080 |
| Insurance underwriters ...... | 25.69 | 22.47 | 1,014 | 868 | 39.5 | 52,712 | 45,126 | 2,052 |
| Loan counselors and officers | 48.35 | 31.89 | 1,930 | 1,276 | 39.9 | 100,355 | 66,333 | 2,076 |
| Loan officers .................... | 49.38 | 32.31 | 1,971 | 1,292 | 39.9 | 102,498 | 67,201 | 2,076 |
| Computer and mathematical science occupations | 32.72 | 32.03 | 1,307 | 1,281 | 39.9 | 67,840 | 66,620 | 2,073 |
| Computer programmers ......... | 30.43 | 28.60 | 1,212 | 1,144 | 39.8 | 63,040 | 59,482 | 2,072 |
| Computer software engineers | 39.68 | 41.13 | 1,598 | 1,645 | 40.3 | 83,074 | 85,550 | 2,093 |
| engineers, systems <br> software $\qquad$ | 40.30 | 41.13 | 1,612 | 1,645 | 40.0 | 83,818 | 85,550 | 2,080 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Computer and mathematical science occupations -Continued | \$21.65 | \$21.17 | \$868 | \$847 | 40.1 | \$45,126 | \$44,023 | 2,085 |
| Computer support specialists | \$21.65 | \$21.17 |  |  | 40.1 | \$45,126 | \$44,023 | 2,085 |
| Computer systems analysts .... <br> Network and computer | 36.97 | 36.68 | 1,468 | 1,435 | 39.7 | 76,259 | 74,630 | 2,062 |
| systems administrators ..... | 31.27 | 31.77 | 1,238 | 1,220 | 39.6 | 63,676 | 63,186 | 2,036 |
| Network systems and data communications analysts | 30.88 | 30.31 | 1,235 | 1,213 | 40.0 | 64,236 | 63,053 | 2,080 |
| Actuaries ............. | 42.02 | 40.53 | 1,677 | 1,621 | 39.9 | 87,208 | 84,300 | 2,076 |
| Architecture and engineering occupations | 29.99 | 28.45 | 1,209 | 1,145 | 40.3 | 62,854 | 59,530 | 2,096 |
| Engineers ............................ | 35.95 | 35.37 | 1,457 | 1,421 | 40.5 | 75,787 | 73,917 | 2,108 |
| Civil engineers ................. | 30.95 | 25.61 | 1,290 | 1,062 | 41.7 | 67,077 | 55,238 | 2,167 |
| Electrical and electronics engineers $\qquad$ | 34.73 | 35.37 | 1,400 | 1,415 | 40.3 | 72,825 | 73,561 | 2,097 |
| Electrical engineers ...... | 33.87 | 33.73 | 1,375 | 1,349 | 40.6 | 71,484 | 70,123 | 2,111 |
| Industrial engineers, including health and safety $\qquad$ | 30.49 | 29.97 | 1,271 | 1,257 | 41.7 | 66,088 | 65,380 | 2,168 |
| Industrial engineers ....... | 30.38 | 29.97 | 1,268 | 1,219 | 41.7 | 65,942 | 63,392 | 2,171 |
| Mechanical engineers ........ | 34.85 | 31.98 | 1,394 | 1,279 | 40.0 | 72,494 | 66,518 | 2,080 |
| Drafters ............................... | 21.26 | 20.56 | 851 | 822 | 40.0 | 44,227 | 42,765 | 2,080 |
| Architectural and civil drafters $\qquad$ | 21.84 | 20.56 | 873 | 822 | 40.0 | 45,420 | 42,765 | 2,080 |
| Mechanical drafters .......... | 21.93 | 20.34 | 877 | 814 | 40.0 | 45,611 | 42,307 | 2,080 |
| Engineering technicians, except drafters | 23.75 | 22.15 | 950 | 886 | 40.0 | 49,405 | 46,072 | 2,080 |
| Civil engineering technicians | 18.65 | 17.50 | 746 | 700 | 40.0 | 38,797 | 36,400 | 2,080 |
| Electrical and electronic engineering technicians | 23.29 | 21.50 | 932 | 860 | 40.0 | 48,444 | 44,720 | 2,080 |
| Life, physical, and social science occupations | 26.08 | 25.63 | 1,043 | 1,025 | 40.0 | 51,488 | 46,223 | 1,974 |
| Life scientists ....................... | 24.57 | 24.09 | 983 | 964 | 40.0 | 45,752 | 43,000 | 1,862 |
| Biological scientists ........... | 19.62 | 19.21 | 785 | 768 | 40.0 | 40,805 | 39,957 | 2,080 |
| Physical scientists $\qquad$ Chemists and materials | 30.16 | 28.05 | 1,207 | 1,122 | 40.0 | 62,740 | 58,344 | 2,080 |
| scientists | 25.25 | 25.63 | 1,010 | 1,025 | 40.0 | 52,525 | 53,300 | 2,080 |
| Environmental scientists and geoscientists | 33.08 | 28.05 | 1,323 | 1,122 | 40.0 | 68,803 | 58,344 | 2,080 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued Speech-language pathologists | \$35.12 | \$33.57 | \$1,347 | \$1,290 | 38.4 | \$51,063 | \$48,374 | 1,454 |
| Clinical laboratory technologists and technicians $\qquad$ | 21.14 | 22.01 | 844 | 880 | 39.9 | 43,886 | 45,781 | 2,076 |
| Medical and clinical laboratory technologists Medical and clinical | 23.86 | 24.97 | 953 | 999 | 39.9 | 49,558 | 51,938 | 2,077 |
| laboratory technicians .. | 16.59 | 16.73 | 662 | 669 | 39.9 | 34,413 | 34,798 | 2,075 |
| Diagnostic related <br> technologists and <br> technicians $\qquad$ | 24.90 | 23.89 | 973 | 936 | 39.1 | 50,606 | 48,672 | 2,032 |
| Radiologic technologists and technicians | 25.02 | 24.08 | 978 | 943 | 39.1 | 50,880 | 49,017 | 2,033 |
| Emergency medical technicians and paramedics $\qquad$ | 16.84 | 15.39 | 691 | 616 | 41.0 | 35,930 | 32,011 | 2,133 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 13.14 | 12.54 | 516 | 502 | 39.2 | 26,819 | 26,083 | 2,041 |
| Pharmacy technicians ........ | 10.97 | 11.21 | 438 | 448 | 39.9 | 22,750 | 23,317 | 2,074 |
| Surgical technologists ........ | 16.89 | 16.18 | 654 | 615 | 38.7 | 34,021 | 31,955 | 2,014 |
| Licensed practical and licensed vocational nurses | 17.78 | 18.00 | 700 | 720 | 39.3 | 36,298 | 37,440 | 2,041 |
| Medical records and health information technicians ... | 15.33 | 16.30 | 607 | 652 | 39.6 | 31,566 | 33,904 | 2,059 |
| Healthcare support occupations $\qquad$ | 13.17 | 12.38 | 511 | 495 | 38.8 | 26,413 | 25,744 | 2,005 |
| Nursing, psychiatric, and home health aides $\qquad$ | 11.20 | 10.51 | 440 | 420 | 39.3 | 22,628 | 21,840 | 2,021 |
| Home health aides ...... | 10.91 | 10.51 | 438 | 420 | 40.1 | 22,756 | 21,852 | 2,085 |
| Nursing aides, orderlies, and attendants | 11.27 | 10.79 | 440 | 419 | 39.1 | 22,539 | 21,715 | 2,000 |
| Psychiatric aides ............... | 11.45 | 10.58 | 458 | 423 | 40.0 | 23,807 | 22,006 | 2,080 |
| Miscellaneous healthcare support occupations | 14.81 | 14.86 | 567 | 536 | 38.3 | 29,471 | 27,872 | 1,989 |
| Dental assistants ............... | 16.10 | 16.66 | 595 | 567 | 37.0 | 30,952 | 29,509 | 1,922 |
| Medical assistants ............. | 12.87 | 13.39 | 510 | 536 | 39.7 | 26,530 | 27,860 | 2,062 |
| Medical transcriptionists ... | 17.71 | 18.72 | 709 | 749 | 40.0 | 36,846 | 38,938 | 2,080 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Protective service occupations | \$16.09 | \$14.00 | \$657 | \$558 | 40.9 | \$34,115 | \$29,016 | 2,120 |
| supervisors/managers, law enforcement workers $\qquad$ <br> First-line | 37.00 | 37.63 | 1,480 | 1,505 | 40.0 | 76,951 | 78,270 | 2,080 |
| supervisors/managers of police and detectives | 37.72 | 37.84 | 1,509 | 1,514 | 40.0 | 78,451 | 78,707 | 2,080 |
| Fire fighters ......................... | 18.14 | 18.25 | 925 | 944 | 51.0 | 48,119 | 49,084 | 2,653 |
| Bailiffs, correctional officers, and jailers | 16.26 | 14.51 | 651 | 580 | 40.0 | 33,828 | 30,181 | 2,081 |
| Correctional officers and jailers | 16.25 | 14.51 | 650 | 580 | 40.0 | 33,818 | 30,181 | 2,081 |
| Police officers ...................... | 23.89 | 24.37 | 956 | 975 | 40.0 | 49,705 | 50,690 | 2,081 |
| Police and sheriff's patrol officers $\qquad$ | 23.89 | 24.37 | 956 | 975 | 40.0 | 49,705 | 50,690 | 2,081 |
| Security guards and gaming surveillance officers | 11.84 | 11.00 | 474 | 440 | 40.0 | 24,531 | 22,880 | 2,071 |
| Security guards ................. | 11.84 | 11.00 | 474 | 440 | 40.0 | 24,529 | 22,880 | 2,071 |
| Food preparation and serving related occupations | 9.51 | 9.32 | 362 | 352 | 38.1 | 18,499 | 18,096 | 1,945 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 13.26 | 12.47 | 540 | 490 | 40.7 | 27,624 | 25,457 | 2,083 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 13.30 | 12.47 | 541 | 490 | 40.7 | 27,977 | 25,457 | 2,103 |
| Cooks ................................. | 10.49 | 10.07 | 407 | 381 | 38.8 | 20,303 | 19,115 | 1,935 |
| Cooks, institution and cafeteria | 10.80 | 9.90 | 414 | 394 | 38.3 | 19,068 | 18,511 | 1,766 |
| Cooks, restaurant .............. | 10.77 | 10.81 | 412 | 417 | 38.3 | 21,434 | 21,674 | 1,990 |
| Food preparation workers ...... | 8.91 | 8.50 | 345 | 330 | 38.8 | 17,723 | 17,160 | 1,988 |
| Food service, tipped .............. | 5.31 | 3.75 | 187 | 135 | 35.2 | 9,722 | 7,039 | 1,831 |
| Bartenders ........................ | 8.00 | 8.00 | 277 | 300 | 34.7 | 14,420 | 15,600 | 1,803 |
| Waiters and waitresses ...... | 4.30 | 3.33 | 151 | 126 | 35.2 | 7,866 | 6,533 | 1,829 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 8.24 | 8.40 | 305 | 336 | 37.1 | 15,876 | 17,472 | 1,927 |
| Fast food and counter workers $\qquad$ | 8.84 | 9.00 | 331 | 343 | 37.5 | 16,980 | 17,757 | 1,921 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations <br> -Continued Combined food preparation and serving workers, including fast food ...... | \$8.80 | \$9.00 | \$330 | \$342 | 37.5 | \$16,884 | \$17,757 | 1,919 |
| Food servers, nonrestaurant ... | 8.61 | 8.70 | 328 | 344 | 38.2 | 17,073 | 17,888 | 1,984 |
| Dishwashers ........................ | 8.59 | 8.67 | 321 | 319 | 37.3 | 16,668 | 16,575 | 1,941 |
| Building and grounds cleaning and maintenance occupations | 12.29 | 11.25 | 490 | 454 | 39.8 | 24,824 | 23,400 | 2,020 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 14.57 | 13.00 | 586 | 537 | 40.2 | 30,154 | 27,934 | 2,069 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 14.33 | 12.58 | 576 | 503 | 40.2 | 29,962 | 26,160 | 2,091 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 11.62 | 11.05 | 462 | 440 | 39.7 | 23,931 | 22,880 | 2,059 |
| housekeeping cleaners | 12.50 | 12.19 | 498 | 486 | 39.8 | 25,774 | 25,199 | 2,061 |
| Maids and housekeeping cleaners $\qquad$ | 9.22 | 8.60 | 364 | 344 | 39.5 | 18,928 | 17,888 | 2,053 |
| Grounds maintenance workers $\qquad$ | 16.27 | 15.65 | 661 | 596 | 40.6 | 27,981 | 30,462 | 1,720 |
| Landscaping and groundskeeping workers $\qquad$ | 16.89 | 16.36 | 687 | 654 | 40.7 | 28,992 | 32,552 | 1,716 |
| Personal care and service occupations | 11.54 | 10.05 | 436 | 402 | 37.8 | 21,994 | 20,906 | 1,906 |
| Gaming services workers ...... | 6.26 | 5.50 | 250 | 220 | 39.9 | 12,987 | 11,440 | 2,074 |
| Gaming dealers ................ | 5.92 | 5.50 | 236 | 220 | 39.9 | 12,273 | 11,440 | 2,074 |
| Barbers and cosmetologists ... <br> Hairdressers, hairstylists, | 10.80 | 9.00 | 410 | 370 | 37.9 | 21,298 | 19,246 | 1,973 |
| Hairdressers, hairstylists, and cosmetologists | 10.80 | 9.00 | 410 | 370 | 37.9 | 21,298 | 19,246 | 1,973 |
| Child care workers ......... | 10.30 | 9.50 | 378 | 350 | 36.7 | 18,512 | 16,055 | 1,797 |
| Personal and home care aides | 9.83 | 10.05 | 380 | 400 | 38.7 | 19,750 | 20,800 | 2,010 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations -Continued Recreation and fitness workers $\qquad$ | \$14.53 | \$13.14 | \$571 | \$520 | 39.3 | \$26,831 | \$26,868 | 1,846 |
| Recreation workers ........... | 14.49 | 13.00 | 569 | 520 | 39.3 | 26,622 | 25,965 | 1,838 |
| Sales and related occupations First-line | 19.00 | 14.59 | 761 | 581 | 40.0 | 39,506 | 30,160 | 2,079 |
| supervisors/managers, sales workers | 17.77 | 16.50 | 726 | 658 | 40.9 | 37,616 | 34,235 | 2,117 |
| First-line supervisors/managers of retail sales workers .. | 16.72 | 16.25 | 681 | 650 | 40.7 | 35,272 | 33,800 | 2,110 |
| supervisors/managers of non-retail sales workers $\qquad$ | 26.35 | 21.63 | 1,103 | 1,019 | 41.9 | 57,379 | 52,970 | 2,178 |
| Retail sales workers | 12.33 | 10.50 | 487 | 412 | 39.5 | 25,263 | 21,403 | 2,049 |
| Cashiers, all workers .... | 9.74 | 9.20 | 384 | 360 | 39.4 | 19,874 | 18,720 | 2,040 |
| Cashiers ....................... | 9.79 | 9.25 | 385 | 360 | 39.4 | 19,956 | 18,720 | 2,038 |
| Counter and rental clerks and parts salespersons . | 15.62 | 13.89 | 625 | 556 | 40.0 | 32,522 | 28,891 | 2,082 |
| Parts salespersons .......... | 15.90 | 13.89 | 636 | 556 | 40.0 | 33,075 | 28,891 | 2,080 |
| Retail salespersons ............ | 13.40 | 11.66 | 529 | 440 | 39.5 | 27,459 | 22,880 | 2,049 |
| Advertising sales agents ........ | 19.84 | 18.14 | 794 | 725 | 40.0 | 41,277 | 37,721 | 2,080 |
| Insurance sales agents ............ | 30.39 | 23.95 | 1,206 | 958 | 39.7 | 62,735 | 49,816 | 2,064 |
| Securities, commodities, and financial services sales agents $\qquad$ | 64.89 | 30.78 | 2,596 | 1,231 | 40.0 | 134,977 | 64,014 | 2,080 |
| Travel agents ....................... | 15.83 | 17.75 | 597 | 621 | 37.7 | 31,047 | 32,305 | 1,961 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 27.34 | 23.56 | 1,139 | 945 | 41.7 | 59,243 | 49,150 | 2,167 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 34.58 | 39.66 | 1,417 | 1,686 | 41.0 | 73,680 | 87,655 | 2,131 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 26.41 | 22.36 | 1,103 | 942 | 41.8 | 57,366 | 49,005 | 2,172 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations <br> -Continued <br> Miscellaneous sales and related workers $\qquad$ | \$18.31 | \$18.80 | \$732 | \$752 | 40.0 | \$38,086 | \$39,106 | 2,080 |
| Office and administrative support occupations $\qquad$ First-line supervisors/managers of office and administrative support workers $\qquad$ | 15.26 22.09 | 14.42 20.41 | 606 883 | 573 825 | 39.7 40.0 | 31,388 45,916 | 29,557 42,899 | 2,057 2,079 |
| Switchboard operators, including answering service $\qquad$ | 10.68 | 10.50 | 427 | 420 | 40.0 | 22,208 | 21,840 | 2,080 |
| Financial clerks .................... | 13.74 | 12.49 | 546 | 496 | 39.7 | 28,324 | 25,792 | 2,061 |
| Bill and account collectors | 13.47 | 12.86 | 539 | 514 | 40.0 | 28,027 | 26,747 | 2,080 |
| Billing and posting clerks and machine operators | 13.45 | 12.99 | 537 | 519 | 39.9 | 27,916 | 27,013 | 2,075 |
| Bookkeeping, accounting, and auditing clerks | 14.45 | 13.78 | 574 | 551 | 39.7 | 29,753 | 28,660 | 2,059 |
| Payroll and timekeeping clerks $\qquad$ | 16.92 | 16.88 | 677 | 675 | 40.0 | 35,192 | 35,108 | 2,080 |
| Procurement clerks .... | 17.14 | 19.01 | 686 | 760 | 40.0 | 35,647 | 39,537 | 2,080 |
| Tellers ............................. | 10.58 | 10.50 | 416 | 416 | 39.4 | 21,656 | 21,632 | 2,047 |
| Brokerage clerks ................... | 15.89 | 15.74 | 635 | 630 | 40.0 | 33,044 | 32,743 | 2,080 |
| Court, municipal, and license clerks $\qquad$ | 13.96 | 12.59 | 558 | 504 | 40.0 | 29,010 | 26,183 | 2,078 |
| Customer service representatives | 15.75 | 14.90 | 628 | 592 | 39.8 | 32,631 | 30,807 | 2,072 |
| Eligibility interviewers, government programs | 18.34 | 18.40 | 734 | 736 | 40.0 | 38,150 | 38,280 | 2,080 |
| File clerks .......................... | 12.86 | 10.75 | 509 | 430 | 39.6 | 26,485 | 22,360 | 2,059 |
| Hotel, motel, and resort desk clerks $\qquad$ | 8.64 | 8.50 | 334 | 320 | 38.6 | 17,352 | 16,640 | 2,009 |
| Interviewers, except eligibility and loan | 12.14 | 11.76 | 485 | 470 | 40.0 | 25,229 | 24,461 | 2,078 |
| Loan interviewers and clerks | 15.27 | 15.39 | 606 | 615 | 39.7 | 31,508 | 32,001 | 2,063 |
| New accounts clerks ............. | 13.63 | 13.45 | 545 | 538 | 40.0 | 28,346 | 27,976 | 2,080 |
| Order clerks ........................ | 16.93 | 15.50 | 676 | 620 | 39.9 | 35,168 | 32,242 | 2,077 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 18.77 | 19.23 | 751 | 769 | 40.0 | 39,036 | 40,000 | 2,080 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations <br> -Continued <br> Receptionists and information clerks $\qquad$ | \$13.18 | \$13.00 | \$523 | \$520 | 39.7 | \$27,212 | \$27,040 | 2,065 |
| Dispatchers ......................... | 15.55 | 16.33 | 630 | 653 | 40.5 | 32,591 | 33,966 | 2,095 |
| Police, fire, and ambulance dispatchers | 15.26 | 14.86 | 610 | 594 | 40.0 | 31,731 | 30,909 | 2,080 |
| Dispatchers, except police, fire, and ambulance ..... | 15.64 | 16.40 | 635 | 658 | 40.6 | 32,842 | 34,216 | 2,100 |
| Production, planning, and expediting clerks | 19.16 | 18.84 | 767 | 754 | 40.0 | 39,860 | 39,187 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.07 | 12.50 | 518 | 491 | 39.6 | 26,947 | 25,522 | 2,061 |
| Stock clerks and order fillers | 14.77 | 14.98 | 589 | 599 | 39.9 | 30,638 | 31,158 | 2,074 |
| Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 13.80 | 11.50 | 544 | 460 | 39.4 | 28,298 | 23,920 | 2,050 |
| Secretaries and administrative assistants $\qquad$ | 17.63 | 17.36 | 697 | 687 | 39.5 | 35,637 | 35,360 | 2,021 |
| Executive secretaries and administrative assistants $\qquad$ | 18.94 | 19.00 | 756 | 760 | 39.9 | 39,278 | 39,478 | 2,074 |
| Legal secretaries ............... | 19.44 | 19.81 | 774 | 750 | 39.8 | 40,271 | 39,000 | 2,071 |
| Medical secretaries ........... | 15.69 | 14.95 | 615 | 568 | 39.2 | 31,984 | 29,557 | 2,038 |
| Secretaries, except legal, medical, and executive | 16.09 | 15.75 | 629 | 610 | 39.1 | 31,310 | 31,200 | 1,946 |
| Computer operators .............. | 17.55 | 17.12 | 702 | 685 | 40.0 | 36,495 | 35,610 | 2,080 |
| Data entry and information processing workers $\qquad$ | 12.69 | 13.00 | 506 | 520 | 39.9 | 26,296 | 27,040 | 2,073 |
| Data entry keyers ............. | 12.50 | 13.00 | 500 | 520 | 40.0 | 25,976 | 27,040 | 2,078 |
| Word processors and typists | 13.19 | 12.59 | 522 | 504 | 39.6 | 27,158 | 26,183 | 2,059 |
| Insurance claims and policy processing clerks | 15.41 | 13.99 | 607 | 552 | 39.4 | 31,579 | 28,724 | 2,050 |
| Office clerks, general ............ | 13.96 | 13.00 | 553 | 519 | 39.6 | 28,629 | 26,666 | 2,051 |
| Farming, fishing, and forestry occupations | 12.88 | 6.92 | 515 | 277 | 40.0 | 26,794 | 14,400 | 2,080 |
| Construction and extraction occupations | 22.06 | 21.06 | 884 | 842 | 40.1 | 44,675 | 42,848 | 2,026 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued First-line supervisors/managers of construction trades and extraction workers | \$29.45 | \$31.19 | \$1,173 | \$1,248 | 39.8 | \$60,638 | \$64,314 | 2,059 |
| Carpenters | 21.43 | 17.75 | 857 | 710 | 40.0 | 44,573 | 36,920 | 2,080 |
| Cement masons, concrete finishers, and terrazzo workers $\qquad$ | 20.90 | 22.14 | 836 | 885 | 40.0 | 42,398 | 45,760 | 2,029 |
| Cement masons and concrete finishers | 20.90 | 22.14 | 836 | 885 | 40.0 | 42,398 | 45,760 | 2,029 |
| Construction laborers ............ | 17.55 | 16.25 | 702 | 641 | 40.0 | 35,112 | 33,800 | 2,001 |
| Construction equipment operators | 21.62 | 19.60 | 865 | 784 | 40.0 | 38,603 | 40,772 | 1,786 |
| Operating engineers and other construction equipment operators .... | 22.17 | 19.60 | 887 | 784 | 40.0 | 40,979 | 43,838 | 1,849 |
| Electricians .......................... | 21.98 | 20.25 | 879 | 810 | 40.0 | 45,708 | 42,120 | 2,080 |
| Painters and paperhangers ..... | 25.11 | 28.61 | 1,004 | 1,144 | 40.0 | 52,220 | 59,509 | 2,080 |
| Painters, construction and maintenance | 25.37 | 28.61 | 1,015 | 1,144 | 40.0 | 52,776 | 59,509 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 28.41 | 32.25 | 1,134 | 1,290 | 39.9 | 58,982 | 67,080 | 2,076 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 28.62 | 32.25 | 1,143 | 1,290 | 39.9 | 59,411 | 67,080 | 2,076 |
| Sheet metal workers | 23.45 | 20.90 | 915 | 836 | 39.0 | 47,579 | 43,472 | 2,029 |
| Helpers, construction trades .. | 13.48 | 11.23 | 539 | 449 | 40.0 | 25,849 | 22,880 | 1,917 |
| Highway maintenance workers $\qquad$ | 15.81 | 15.00 | 632 | 600 | 40.0 | 32,688 | 31,200 | 2,068 |
| Miscellaneous construction and related workers $\qquad$ | 14.84 | 15.50 | 594 | 620 | 40.0 | 30,871 | 32,240 | 2,080 |
| Installation, maintenance, and repair occupations | 19.94 | 19.25 | 801 | 770 | 40.2 | 41,642 | 40,040 | 2,088 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 26.06 | 25.15 | 1,107 | 1,006 | 42.5 | 57,541 | 52,308 | 2,208 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11
Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations -Continued |  |  |  |  |  |  |  |  |
| Printers | \$16.69 | \$15.76 | \$667 | \$630 | 39.9 | \$34,675 | \$32,781 | 2,077 |
| Prepress technicians and workers $\qquad$ | 16.86 | 16.20 | 675 | 648 | 40.0 | 35,076 | 33,696 | 2,080 |
| Printing machine operators | 16.41 | 14.50 | 655 | 580 | 39.9 | 34,070 | 30,160 | 2,077 |
| workers | 10.98 | 11.28 | 435 | 451 | 39.6 | 22,621 | 23,458 | 2,060 |
| Cabinetmakers and bench carpenters | 12.64 | 13.50 | 506 | 540 | 40.0 | 26,289 | 28,080 | 2,080 |
| Woodworking machine setters, operators, and tenders $\qquad$ | 14.47 | 14.37 | 579 | 575 | 40.0 | 30,097 | 29,898 | 2,080 |
| Woodworking machine setters, operators, and tenders, except sawing | 14.41 | 14.37 | 576 | 575 | 40.0 | 29,975 | 29,898 | 2,080 |
| Power plant operators, distributors, and dispatchers $\qquad$ | 24.19 | 28.00 | 967 | 1,120 | 40.0 | 50,309 | 58,240 | 2,080 |
| Power plant operators ........ | 24.33 | 28.00 | 973 | 1,120 | 40.0 | 50,597 | 58,240 | 2,080 |
| Water and liquid waste treatment plant and system operators $\qquad$ | 19.11 | 19.17 | 765 | 767 | 40.0 | 39,756 | 39,874 | 2,080 |
| Chemical processing machine setters, operators, and tenders $\qquad$ | 17.74 | 17.24 | 710 | 690 | 40.0 | 36,896 | 35,859 | 2,080 |
| Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders .. | 18.84 | 17.85 | 753 | 714 | 40.0 | 39,178 | 37,128 | 2,080 |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ | 14.67 | 14.93 | 587 | 597 | 40.0 | 30,296 | 30,846 | 2,065 |
| Mixing and blending machine setters, operators, and tenders .. | 15.63 | 15.03 | 625 | 601 | 40.0 | 32,507 | 31,262 | 2,080 |
| Cutting workers ................... | 14.27 | 13.62 | 564 | 540 | 39.6 | 28,988 | 27,893 | 2,032 |
| Cutting and slicing machine setters, operators, and tenders .. | 14.69 | 14.10 | 579 | 556 | 39.4 | 30,104 | 28,912 | 2,049 |
| Inspectors, testers, sorters, samplers, and weighers .... | 18.10 | 16.11 | 724 | 644 | 40.0 | 37,646 | 33,509 | 2,080 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Packaging and filling machine operators and tenders \(\qquad\)
\end{tabular} \& \$16.12 \& \$15.62 \& \$645 \& \$625 \& 40.0 \& \$33,527 \& \$32,490 \& 2,080 \\
\hline Painting workers \(\qquad\) Coating, painting, and spraying machine setters, operators, and tenders \(\qquad\) \& 19.12 \& 17.30
16.00 \& 767 \& 692 \& 40.1
40.0 \& 39,905

37,509 \& 35,978

33,274 \& 2,087

2,080 \\
\hline Miscellaneous production workers $\qquad$ Helpers--production workers $\qquad$ \& 13.14
11.93 \& 11.70
11.00 \& 525
477 \& 468
440 \& 40.0
40.0 \& 26,833
24,807 \& 24,336
22,880 \& 2,042
2,080 \\
\hline Transportation and material moving occupations First-line supervisors/managers of helpers, laborers, and material movers, hand \& 16.49
19.18 \& 14.95
18.95 \& 683
777 \& 611
758 \& 41.4
40.5 \& 35,247
40,416 \& 31,720
39,408 \& 2,138

2,107 \\
\hline First-line supervisors/managers of transportation and material-moving machine and vehicle operators \& 26.33 \& 24.38 \& 1,077 \& 975 \& 40.9 \& 55,985 \& 50,700 \& 2,126 \\
\hline Bus drivers ........................... \& 17.38 \& 15.91 \& 629 \& 556 \& 36.2 \& 28,253 \& 26,286 \& 1,625 \\
\hline Bus drivers, school ........... \& 14.66 \& 13.48 \& 502 \& 486 \& 34.3 \& 21,068 \& 16,728 \& 1,437 \\
\hline Driver/sales workers and truck drivers $\qquad$ \& 16.40 \& 16.00 \& 712 \& 661 \& 43.4 \& 36,797 \& 34,395 \& 2,244 \\
\hline Driver/sales workers .......... \& 14.53 \& 13.66 \& 621 \& 574 \& 42.7 \& 32,297 \& 29,864 \& 2,222 \\
\hline Truck drivers, heavy and tractor-trailer $\qquad$ \& 17.66 \& 17.97 \& 789 \& 732 \& 44.7 \& 40,617 \& 38,064 \& 2,300 \\
\hline Truck drivers, light or delivery services \& 14.07 \& 12.25 \& 579 \& 480 \& 41.1 \& 30,093 \& 24,960 \& 2,138 \\
\hline Dredge, excavating, and loading machine operators Excavating and loading \& 18.51 \& 17.50 \& 741 \& 700 \& 40.0 \& 38,509 \& 36,400 \& 2,080 \\
\hline machine and dragline operators $\qquad$ \& 18.47 \& 17.50 \& 739 \& 700 \& 40.0 \& 38,425 \& 36,400 \& 2,080 \\
\hline Industrial truck and tractor operators $\qquad$ \& 14.90 \& 15.10 \& 595 \& 604 \& 40.0 \& 30,504 \& 30,846 \& 2,047 \\
\hline
\end{tabular}

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued |  |  |  |  |  |  |  |  |
| Laborers and material movers, hand $\qquad$ | \$12.87 | \$12.00 | \$512 | \$478 | 39.8 | \$26,610 | \$24,856 | 2,067 |
| Cleaners of vehicles and equipment $\qquad$ | 12.52 | 11.50 | 501 | 460 | 40.0 | 26,046 | 23,920 | 2,080 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 14.04 | 12.77 | 555 | 508 | 39.6 | 28,841 | 26,237 | 2,055 |
| Machine feeders and offbearers $\qquad$ | 15.18 | 14.61 | 607 | 584 | 40.0 | 31,570 | 30,389 | 2,080 |
| Packers and packagers, hand $\qquad$ | 11.20 | 10.00 | 448 | 400 | 40.0 | 23,289 | 20,800 | 2,079 |

[^0]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey


[^0]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

