Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

0 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
All workers	\$21.26	\$17.52	\$850	\$700	40.0	\$43,971	\$36,296	2,068
3.5	42.20	41.06	1.755	1.660	40.5			
Management occupations General and operations	43.39	41.06	1,755	1,663	40.5	91,165	86,501	2,101
managers	43.54	39.42	1,730	1,577	39.7	89,986	82,000	2,067
Marketing and sales managers	48.30	46.15	1,999	1,846	41.4	103,955	95,992	2,152
Marketing managers	38.28	38.94	1,530	1,558	40.0	79,573	80,999	2,079
Sales managers	59.69	51.37	2,574	2,278	43.1	133,873	118,469	2,243
Administrative services	57.07	31.57	2,571	2,270	13.1	155,675	110,100	2,2 13
managers	39.56	36.45	1,582	1,458	40.0	82,289	75,820	2,080
systems managers	48.42	48.08	1,948	1,965	40.2	101,291	102,203	2,092
Financial managers	43.25	39.77	1,719	1,591	39.7	89,398	82,724	2,067
Industrial production				·			·	
managers	41.49	41.69	1,748	1,667	42.1	90,909	86,707	2,191
Purchasing managers	30.46	25.78	1,278	1,064	42.0	66,472	55,332	2,183
Transportation, storage, and								
distribution managers	40.11	43.14	1,604	1,726	40.0	83,425	89,737	2,080
Education administrators Education administrators,	32.92	31.64	1,350	1,212	41.0	67,370	62,999	2,046
postsecondary	34.54	31.71	1,421	1,268	41.2	73,907	65,959	2,140
Engineering managers Medical and health services	53.93	55.54	2,157	2,222	40.0	112,174	115,523	2,080
managers	43.44	38.46	1,733	1,538	39.9	90,109	79,997	2,074
Business and financial								
operations occupations	28.67	25.58	1,147	1,024	40.0	59,620	53,227	2,079
Buyers and purchasing agents Purchasing agents, except wholesale, retail, and	27.96	26.92	1,138	1,077	40.7	59,162	56,000	2,116
farm products	28.12	28.89	1,149	1,110	40.9	59,764	57,741	2,126
Claims adjusters, appraisers, examiners, and	20.12	20.09	1,149	1,110	40.9	39,704	37,741	2,120
investigators	20.80	19.26	809	770	38.9	42,070	40,050	2,023
examiners, and								
investigators	20.80	19.26	809	770	38.9	42,070	40,050	2,023
Human resources, training,	20.00	17.20		,,,	20.7	12,070	10,050	2,023
and labor relations								
specialists	25.95	26.18	1,034	1,106	39.9	53,711	57,500	2,069
Employment, recruitment, and placement				ŕ		ŕ	,	ŕ
specialists	27.09	25.35	1,103	887	40.7	57,069	46,135	2,107

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 " 1	Hou	rly ²		Weekly ³		Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Business and financial operations occupations -Continued Compensation, benefits, and job analysis									
specialists	\$19.48	\$18.43	\$788	\$753	40.4	\$40,957	\$39,131	2,103	
Management analysts	36.06	31.73	1,442	1,269	40.0	74,988	65,998	2,080	
Accountants and auditors	27.05	25.48	1,096	1,023	40.5	57,003	53,200	2,108	
Financial analysts and	25.06	24.15	1.022	024	20.7	52.651	40.040	2.067	
advisors	25.96 26.67	24.15 25.96	1,032	924 1,038	39.7 40.0	53,651	48,048	2,067	
Financial analysts	20.07	23.90	1,067	1,038	40.0	55,482	54,001	2,080	
Computer and mathematical									
science occupations	33.62	33.50	1,339	1,317	39.8	69,604	68,500	2,070	
Computer programmers	30.73	28.60	1,220	1,144	39.7	63,437	59,482	2,065	
Computer software engineers	40.40	41.13	1,616	1,645	40.0	84,024	85,550	2,080	
Computer software							·		
engineers, applications Computer software engineers, systems	42.80	39.90	1,712	1,596	40.0	89,022	82,992	2,080	
software	38.86	41.13	1,554	1,645	40.0	80,827	85,550	2,080	
Computer support specialists	19.06	21.17	763	847	40.0	39,651	44,023	2,080	
Computer systems analysts	36.94	36.68	1,465	1,427	39.7	76,161	74,184	2,062	
Network and computer			,	, .		, .	, , -	,	
systems administrators	33.07	31.90	1,301	1,276	39.3	67,663	66,350	2,046	
Network systems and data							·		
communications analysts	31.24	30.31	1,250	1,213	40.0	64,978	63,053	2,080	
Architecture and engineering									
occupations	32.87	32.70	1,321	1,320	40.2	68,717	68,661	2,091	
Engineers	37.42	36.87	1,508	1,475	40.2	78,418	76,690	2,091	
Civil engineers	31.18	28.84	1,247	1,154	40.0	64,846	59,987	2,080	
Electrical and electronics	31.10	20.04	1,247	1,154	40.0	04,040	37,707	2,000	
engineers	38.38	36.87	1,535	1,475	40.0	79,822	76,690	2,080	
Electrical engineers	37.28	35.88	1,491	1,435	40.0	77,544	74,639	2,080	
Industrial engineers, including health and	07 .2 0	22.00	2,.51	1,100		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,,,,,	2,000	
safety	30.38	29.97	1,268	1,219	41.7	65,942	63,392	2,171	
Industrial engineers	30.38	29.97	1,268	1,219	41.7	65,942	63,392	2,171	
Mechanical engineers	34.85	31.98	1,394	1,279	40.0	72,494	66,518	2,080	
Drafters	21.28	20.35	851	814	40.0	44,258	42,318	2,080	
Mechanical drafters	22.01	20.34	880	814	40.0	45,772	42,307	2,080	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 . 1	Hou	rly ²		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Engineering technicians, except drafters Electrical and electronic	\$24.54	\$21.91	\$982	\$876	40.0	\$51,044	\$45,573	2,080
engineering technicians	23.25	20.61	930	824	40.0	48,359	42,867	2,080
Life, physical, and social science occupations Life scientists Physical scientists	27.76 22.39 32.35	27.61 19.95 28.05	1,111 896 1,294	1,104 798 1,122	40.0 40.0 40.0	57,753 46,571 67,278	57,425 41,496 58,344	2,080 2,080 2,080
Community and social								
services occupations Social workers	21.15 26.56	18.55 29.28	841 1,063	742 1,171	39.8 40.0	43,282 54,124	38,153 60,902	2,046 2,038
Legal occupations	39.58 59.56	32.05 60.59	1,672 2,436	1,442 2,424	42.2 40.9	86,932 126,694	74,999 126,023	2,196 2,127
Paralegals and legal assistants	30.98	31.69	1,327	1,344	42.8	68,994	69,889	2,227
Education, training, and library occupations Miscellaneous postsecondary teachers	30.85 36.22	30.21 31.17	1,220 1,382	1,239 1,247	39.6 38.2	48,611 62,568	48,612 53,611	1,576 1,728
•	30.22	31.17	1,302	1,217	30.2	02,300	33,011	1,720
Arts, design, entertainment, sports, and media	27.65	24.60	1 106	988	40.0	57.510	51.264	2.090
occupations Designers	27.03	24.69 23.46	1,106 1,090	988 938	40.0 40.0	57,519 56,670	51,364 48,786	2,080 2,080
Graphic designers News analysts, reporters and	19.96	19.70	798	788	40.0	41,509	40,968	2,080
correspondents	35.88	39.47	1,435	1,579	40.0	74,621	82,089	2,080
correspondents	30.98	28.85	1,239	1,154	40.0	64,438	60,006	2,080
Writers and editors Editors	19.54 19.68	19.86 20.19	782 787	794 808	40.0 40.0	40,646 40,934	41,300 41,999	2,080 2,080
Healthcare practitioner and								
technical occupations	28.00	23.21	1,094	895	39.1	56,907	46,557	2,033
Pharmacists	52.30	52.44	2,116	2,098	40.5	110,034	109,075	2,104
Physicians and surgeons	102.15	87.70	4,196	3,900	41.1	218,191	202,817	2,136
Registered nurses	28.99	27.13	1,119	1,064	38.6	58,210	55,349	2,008

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued								
Therapists Clinical laboratory technologists and	\$27.42	\$27.15	\$1,092	\$1,077	39.8	\$56,765	\$55,994	2,070
technicians	22.24	21.90	886	876	39.9	46,095	45,552	2,072
laboratory technologists Medical and clinical	24.33	25.11	970	991	39.9	50,453	51,542	2,074
laboratory technicians Diagnostic related technologists and	18.79	18.90	748	756	39.8	38,900	39,312	2,070
techniciansRadiologic technologists	25.00	24.26	971	936	38.9	50,511	48,672	2,021
and technicians Health diagnosing and	25.20	25.25	978	972	38.8	50,844	50,565	2,017
treating practitioner support technicians Licensed practical and	13.65	12.61	531	504	38.9	27,617	26,229	2,023
licensed vocational nurses Medical records and health	18.41	18.74	724	745	39.3	37,653	38,755	2,045
information technicians	15.45	16.30	614	652	39.8	31,938	33,904	2,067
Healthcare support								
occupations Nursing, psychiatric, and	12.69	11.89	503	470	39.6	26,150	24,419	2,060
Home health aides	11.82 11.83	11.30 10.51	468 473	443 420	39.6 40.0	24,319 24,599	23,046 21,852	2,058 2,080
Nursing aides, orderlies, and attendants Miscellaneous healthcare	11.81	11.32	465	444	39.4	24,193	23,088	2,049
support occupations Medical assistants	14.16 12.24	13.60 12.05	563 480	544 482	39.7 39.2	29,256 24,954	28,288 25,058	2,067 2,039
Medical transcriptionists	18.04	18.85	722	754	40.0	37,520	39,208	2,080
Protective service occupations Security guards and gaming	11.95	11.50	478	460	40.0	24,846	23,920	2,080
surveillance officers Security guards	11.61 11.61	11.04 11.04	464 464	442 442	40.0 40.0	24,152 24,149	22,963 22,963	2,080 2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations First-line supervisors/managers, food preparation and	\$10.48	\$10.42	\$408	\$389	38.9	\$20,820	\$19,760	1,987
serving workers First-line supervisors/managers	15.09	14.25	608	570	40.3	31,636	29,642	2,097
of food preparation and								
serving workers	14.80	14.25	597	570	40.3	31,038	29,642	2,098
Cooks Cooks, institution and	12.41	12.61	482	484	38.8	24,711	24,960	1,991
cafeteria	13.97	15.38	544	615	39.0	26,939	31,346	1,928
Food preparation workers	9.33	8.28	369	330	39.6	18,208	17,160	1,953
Food service, tipped	4.22	3.25	154	130	36.5	8,015	6,760	1,899
Waiters and waitresses	3.33	3.25	123	130	36.9	6,380	6,760	1,917
Building and grounds cleaning and maintenance								
occupations	12.15	11.35	486	460	40.0	25,252	23,920	2,079
Building cleaning workers Janitors and cleaners, except maids and	11.72	11.21	467	447	39.8	24,259	23,234	2,070
housekeeping cleaners Maids and housekeeping	12.40	12.30	493	492	39.7	25,633	25,592	2,066
cleaners	10.00	9.86	400	394	40.0	20,793	20,509	2,080
Personal care and service								
occupations	11.44	10.05	432	402	37.7	22,434	20,906	1,961
Gaming services workers	6.25	5.50	249	220	39.9	12,954	11,440	2,074
Sales and related occupations First-line	16.92	13.33	676	523	39.9	35,132	27,186	2,077
supervisors/managers, sales workers First-line supervisors/managers	21.09	19.30	844	772	40.0	43,904	40,144	2,082
of retail sales workers	19.23	19.09	771	764	40.1	40,100	39,707	2,086
Retail sales workers	11.20	10.10	444	400	39.6	23,095	20,800	2,062
Cashiers, all workers	10.14	9.80	406	392	40.0	21,086	20,384	2,080
Cashiers	10.31	9.98	413	399	40.0	21,452	20,758	2,080
Retail salespersons	11.68	10.35	461	410	39.4	23,955	21,320	2,050

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued								
Insurance sales agents Sales representatives,	\$20.30	\$18.68	\$800	\$731	39.4	\$41,608	\$38,011	2,050
wholesale and manufacturing Sales representatives, wholesale and manufacturing, except	26.25	24.09	1,086	1,058	41.4	56,471	54,995	2,151
technical and scientific products	24.99	24.04	1,036	1,030	41.5	53,892	53,559	2,156
related workers	19.32	19.36	773	775	40.0	40,194	40,275	2,080
Office and administrative support occupations First-line	15.54	14.66	618	584	39.8	32,143	30,368	2,069
supervisors/managers of office and administrative								
support workers	22.57	19.90	916	797	40.6	47,645	41,454	2,111
Financial clerks Bill and account collectors	14.38 14.49	13.98 13.04	573 580	559 522	39.8 40.0	29,772 30,137	29,087 27,123	2,070 2,080
Billing and posting clerks	14.49	13.04	360	322	40.0	30,137	27,123	2,000
and machine operators Bookkeeping, accounting,	15.17	14.77	607	591	40.0	31,553	30,722	2,080
and auditing clerks	14.13	13.78	561	551	39.7	29,179	28,660	2,065
Tellers Customer service	11.71	10.80	468	432	40.0	24,350	22,454	2,080
representatives Interviewers, except	15.87	15.35	633	605	39.9	32,911	31,450	2,074
eligibility and loan	12.54	13.10	501	524	39.9	26,044	27,248	2,077
Loan interviewers and clerks	16.09	16.28	644	651	40.0	33,472	33,854	2,080
Order clerks Human resources assistants, except payroll and	18.16	18.14	726	726	40.0	37,768	37,731	2,080
timekeeping Receptionists and information	15.56	13.75	623	550	40.0	32,374	28,600	2,080
clerks	12.87	13.00	515	520	40.0	26,779	27,040	2,080
Dispatchers	17.74	16.40	768	820	43.3	38,321	36,818	2,160
fire, and ambulance	17.74	16.40	768	820	43.3	38,321	36,818	2,160

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³		Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Office and administrative support occupations –Continued Production, planning, and									
expediting clerks	\$21.38	\$20.05	\$855	\$802	40.0	\$44,465	\$41,700	2,080	
traffic clerks Stock clerks and order fillers Secretaries and administrative	12.61 14.94	12.00 14.98	500 593	466 599	39.7 39.7	26,016 30,859	24,232 31,158	2,064 2,066	
assistants Executive secretaries and	18.82	18.49	754	739	40.1	39,224	38,451	2,084	
administrative assistants	19.83	20.07	792	803	39.9	41,170	41,748	2,076	
Medical secretaries	16.17	14.95	645	598	39.9	33,528	31,096	2,074	
Secretaries, except legal, medical, and executive Data entry and information	17.37	16.82	692	673	39.9	36,004	34,975	2,073	
processing workers Data entry keyers	12.66 12.29	12.35 12.35	504 491	494 494	39.8 39.9	26,184 25,535	25,688 25,688	2,068 2,077	
Insurance claims and policy processing clerks Office clerks, general	14.60 13.76	12.87 13.00	572 546	502 520	39.2 39.7	29,769 28,409	26,083 27,040	2,039 2,064	
_							·		
Construction and extraction occupations	27.04	27.98	1,082	1,119	40.0	56,253	58,198	2,080	
Carpenters	28.94	31.32	1,158	1,253	40.0	60,196	65,146	2,080	
Construction laborers Electricians	18.86 28.02	24.87 26.89	754 1,121	995 1,076	40.0 40.0	39,230 58,273	51,730 55,931	2,080 2,080	
Installation, maintenance, and repair occupations First-line supervisors/managers of	22.72	22.10	909	884	40.0	47,244	45,968	2,080	
mechanics, installers, and repairers	32.71	32.50	1,309	1,300	40.0	68,046	67,602	2,080	
service technicians Automotive technicians and	25.27	27.22	1,011	1,089	40.0	52,562	56,618	2,080	
repairers Automotive service technicians and	20.06	18.80	802	752	40.0	41,729	39,104	2,080	
mechanics	21.19	22.09	847	883	40.0	44,069	45,941	2,080	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³		Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Installation, maintenance, and repair occupations -Continued									
Bus and truck mechanics and diesel engine specialists Industrial machinery installation, repair, and	\$17.77	\$15.95	\$713	\$638	40.1	\$37,055	\$33,176	2,086	
maintenance workers Industrial machinery	21.51	21.54	860	862	40.0	44,697	44,803	2,078	
mechanics	23.23	22.10	928	884	39.9	48,253	45,968	2,077	
workers, general Maintenance workers,	19.72	19.85	788	794	40.0	40,999	41,286	2,079	
machinery Miscellaneous installation, maintenance, and repair	14.13	12.50	565	500	40.0	29,396	26,000	2,080	
workers	18.37	22.00	735	880	40.0	38,218	45,760	2,080	
Production occupations First-line supervisors/managers of	16.36	15.03	654	601	40.0	33,868	31,242	2,070	
production and operating workers Electrical, electronics, and electromechanical	22.39	21.04	899	850	40.2	46,760	44,200	2,088	
assemblers Electrical and electronic	17.58	16.04	703	642	40.0	36,567	33,369	2,080	
equipment assemblers Miscellaneous assemblers and	17.90	16.46	716	658	40.0	37,222	34,237	2,080	
fabricators Butchers and other meat, poultry, and fish	17.58	15.00	701	600	39.9	36,339	31,198	2,067	
processing workers Slaughterers and meat	13.33	12.45	533	498	40.0	27,722	25,896	2,080	
packers	12.56	12.45	502	498	40.0	26,124	25,896	2,080	
processing workers Food batchmakers Computer control	14.88 15.26	14.50 14.75	595 610	580 590	40.0 40.0	30,956 31,731	30,160 30,680	2,080 2,080	
programmers and operators	14.71	13.60	585	544	39.7	30,404	28,288	2,067	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Computer-controlled								
machine tool operators, metal and plastic Forming machine setters,	\$14.71	\$13.60	\$585	\$544	39.7	\$30,404	\$28,288	2,067
operators, and tenders, metal and plastic	15.82	15.13	633	605	40.0	32,904	31,462	2,080
operators, and tenders, metal and plastic	15.78	15.35	631	609	40.0	32,789	31,678	2,077
operators, and tenders, metal and plastic Grinding, lapping, polishing, and buffing	14.71	15.35	587	584	39.9	30,532	30,347	2,076
machine tool setters, operators, and tenders, metal and plastic Machinists	17.67 22.98	14.02 23.20	707 919	561 928	40.0 40.0	36,757 47,801	29,162 48,256	2,080 2,080
Molders and molding machine setters, operators, and tenders, metal and plastic Molding, coremaking, and	12.88	11.84	515	474	40.0	26,711	24,631	2,074
casting machine setters, operators, and tenders, metal and plastic Multiple machine tool setters,	12.88	11.84	515	474	40.0	26,711	24,631	2,074
operators, and tenders, metal and plastic Tool and die makers Welding, soldering, and	19.10 23.16	19.59 21.71	764 926	784 868	40.0 40.0	39,646 48,172	40,747 45,155	2,076 2,080
brazing workers Welders, cutters, solderers,	17.23	16.67	689	667	40.0	35,845	34,674	2,080
and brazers Miscellaneous metalworkers	17.61	17.41	704	696	40.0	36,627	36,213	2,080
and plastic workers Printers Printing machine operators	15.18 19.22 19.48	15.75 18.18 18.13	607 767 776	630 727 725	40.0 39.9 39.8	31,577 39,861 40,357	32,760 37,814 37,706	2,080 2,074 2,072

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly ²		Weekly ³		Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Production occupations -Continued Chemical processing machine setters, operators, and tenders	\$19.92	\$20.11	\$797	\$804	40.0	\$41,432	\$41,829	2,080	
machine setters, operators, and tenders	19.31	19.68	773	787	40.0	40,174	40,934	2,080	
Inspectors, testers, sorters,				707			·		
samplers, and weighers Packaging and filling	18.31	16.12	732	645	40.0	38,089	33,530	2,080	
machine operators and tenders	16.56 18.41	16.07 17.30	662 736	643 692	40.0 40.0	34,437 38,283	33,426 35,978	2,080 2,080	
setters, operators, and tenders	18.71	17.04	748	682	40.0	38,921	35,443	2,080	
Miscellaneous production workers	12.56	11.30	502	452	40.0	25,477	23,034	2,029	
Helpersproduction workers	11.73	11.00	469	440	40.0	24,397	22,880	2,080	
Transportation and material moving occupations First-line	18.44	15.59	770	638	41.8	39,827	33,072	2,160	
supervisors/managers of helpers, laborers, and material movers, hand First-line supervisors/managers of	20.77	20.01	831	800	40.0	43,206	41,617	2,080	
transportation and material-moving machine and vehicle operators Driver/sales workers and	31.17	31.55	1,316	1,262	42.2	68,413	65,614	2,195	
truck drivers	18.28	18.30	861	844	47.1	44,773	43,867	2,449	
Truck drivers, heavy and tractor-trailer	18.45	18.75	899	870	48.7	46,769	45,240	2,535	
Truck drivers, light or delivery services	17.87	16.81	780	556	43.6	40,534	28,889	2,268	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hourly ²			Weekly ³			Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours		
Transportation and material moving occupations -Continued Industrial truck and tractor operators Laborers and material movers, hand Laborers and freight, stock, and material movers, hand	\$15.43 13.59 16.13 15.18	\$15.43 12.45 14.00 14.61	\$616 542 642 607	\$617 498 556 584	40.0 39.9 39.8 40.0	\$31,266 28,183 33,313	\$31,928 25,896 28,933 30,389	2,027 2,074 2,066 2,080		
offbearersPackers and packagers, hand	15.18	9.75	443	390	40.0	31,570 23,045	30,389	2,080 2,079		

 $^{^{\, 1} \,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

2 Famings are the straight time hourly wages or salaries paid to employees

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in