	Goods producing		Service providing						
Occupational group ³	Construc- tion	Manufac- turing	Trade, transpor- tation, and utilities	Infor- mation	Financial activities	Profes- sional and business services	Education and health services	Leisure and hospitality	Other services
All workers	-	\$19.54	\$15.89	-	\$23.73	-	\$19.02	\$8.85	\$16.32
Management, professional, and related	-	33.97	32.18	_	35.88	-	26.25	20.58	24.12
financial Professional and related	_	38.34 31.46	33.63 30.31	_	35.93 35.65	_	29.39 25.75	19.44 24.01	24.66 21.81
Service	_	14.55	10.43	_	11.41	_	11.51	8.09	12.53
Sales and office	_	17.82	13.28	_	17.89	_	14.37	10.59	14.26
Sales and related	_	26.84	12.95	_	39.42	_	19.98	9.00	14.20
Office and administrative		20.04	12.73		37.42		17.70	7.00	
	_	16.29	13.89	_	13.85	_	14.22	11.10	12.91
support Natural resources, construction,	_	10.29	15.69	_	15.65	_	14.22	11.10	12.91
and maintenance		20.77	19.25		18.81		21.30		18.55
Installation, maintenance, and	_	20.77	19.23	_	10.01	_	21.50	_	16.55
		20.95	19.24		18.81		22.26		18.57
repair	_	20.93	19.24	_	10.01	_	22.20	_	16.57
Production, transportation, and		15.95	16.11		17.37		12.52	8.29	14.00
material moving	_			_	17.57	_			
Production	_	16.03	18.09	_	_	_	12.80	10.57	17.67
Transportation and material		15.39	15.89		17.03		11.88	7.28	11.54
moving	_	13.39	13.89	_	17.03	_	11.00	1.20	11.34

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).
Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to cover all workers in the civilian