| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education <br> and health services | Leisure and hospitality | Other services |
| All workers ................................ | - | \$19.54 | \$15.89 | - | \$23.73 | - | \$19.02 | \$8.85 | \$16.32 |
| Management, professional, and related $\qquad$ Management, business, and | - | 33.97 | 32.18 | - | 35.88 | - | 26.25 | 20.58 | 24.12 |
| financial | - | 38.34 | 33.63 | - | 35.93 | - | 29.39 | 19.44 | 24.66 |
| Professional and related ......... | - | 31.46 | 30.31 | - | 35.65 | - | 25.75 | 24.01 | 21.81 |
| Service ................................. | - | 14.55 | 10.43 | - | 11.41 | - | 11.51 | 8.09 | 12.53 |
| Sales and office ........................ | - | 17.82 | 13.28 | - | 17.89 | - | 14.37 | 10.59 | 14.26 |
| Sales and related .................. | - | 26.84 | 12.95 | - | 39.42 | - | 19.98 | 9.00 | - |
| Office and administrative support | - | 16.29 | 13.89 | - | 13.85 | - | 14.22 | 11.10 | 12.91 |
| Natural resources, construction, and maintenance $\qquad$ | - | 20.77 | 19.25 | - | 18.81 | - | 21.30 | - | 18.55 |
| Installation, maintenance, and repair | - | 20.95 | 19.24 | - | 18.81 | - | 22.26 | - | 18.57 |
| Production, transportation, and material moving $\qquad$ | - | 15.95 | 16.11 | - | 17.37 | - | 12.52 | 8.29 | 14.00 |
| Production ........................... | - | 16.03 | 18.09 | - | - | - | 12.80 | 10.57 | 17.67 |
| Transportation and material moving $\qquad$ | - | 15.39 | 15.89 | - | 17.03 | - | 11.88 | 7.28 | 11.54 |

1 Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
3 A classification system including about 800 individual occupations is used to cover all workers in the civilian
economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

