Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$17.30	\$14.00	\$693	\$550	40.0	\$35,937	\$28,567	2,077
Management occupations	38.17	32.40	1,603	1,346	42.0	83,157	70,001	2,178
Chief executives	84.33	63.46	3,514	2,539	41.7	182,724	132,003	2,167
General and operations				·			·	
managers	44.14	41.75	1,978	1,743	44.8	102,868	90,642	2,331
Marketing and sales managers	48.30	43.93	2,075	2,086	43.0	107,893	108,457	2,234
Marketing managers	46.69	43.93	1,868	1,757	40.0	97,110	91,374	2,080
Sales managers	49.03	43.25	2,181	2,377	44.5	113,393	123,602	2,312
Financial managers	45.44	40.86	1,854	1,634	40.8	96,429	84,989	2,122
Human resources managers	32.06	33.00	1,298	1,320	40.5	67,504	68,632	2,106
Industrial production								
managers	34.26	34.14	1,384	1,365	40.4	71,975	71,001	2,101
Transportation, storage, and								
distribution managers	29.91	23.00	1,223	1,012	40.9	63,586	52,601	2,126
Construction managers	31.67	27.93	1,337	1,257	42.2	67,768	65,352	2,140
Education administrators	16.50	14.19	659	568	39.9	34,076	29,515	2,065
Education administrators,								
preschool and child								
care center/program	16.25	14.19	650	568	40.0	33,794	29,515	2,080
Food service managers	23.87	24.48	1,092	1,102	45.8	56,809	57,290	2,380
Medical and health services							10.01.1	
managers	31.12	29.70	1,316	1,154	42.3	68,423	60,016	2,199
Property, real estate, and								
community association	24.05	22.00	05.6	0.22	40.0	4.5.500	40.004	2 004
managers	21.87	23.08	876	923	40.0	45,529	48,004	2,081
D								
Business and financial operations occupations	30.20	27.71	1 225	1 100	40.6	(2.690	57.645	2 100
Buyers and purchasing agents		25.33	1,225	1,109	40.6	63,680 62,430	57,645	2,109
Purchasing agents, except	28.51	23.33	1,201	1,310	42.1	02,430	68,099	2,190
wholesale, retail, and								
farm products	22.87	22.50	915	900	40.0	47,576	46,800	2,080
Claims adjusters, appraisers,	22.07	22.30	913	900	40.0	47,570	40,800	2,000
examiners, and								
investigators	30.62	27.75	1,216	1,110	39.7	63,246	57,720	2,065
Claims adjusters,	30.02	21.13	1,210	1,110	39.1	05,240	31,120	2,003
examiners, and								
investigators	28.72	27.71	1,139	1,109	39.7	59,239	57,645	2,063
Cost estimators	29.54	31.25	1,181	1,109	40.0	61,435	65,000	2,080
Human resources, training,	27.JT	ر21.23	1,101	1,230	40.0	01,733	05,000	2,000
and labor relations								
specialists	21.47	21.35	860	771	40.0	44,702	40,084	2,082
~ r				,,,		,. 02	,	_,

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Employment, recruitment,								
and placement	\$21.59	¢22.20	\$775	\$760	35.9	\$40.277	\$39,521	1 065
specialists Management analysts	48.98	\$22.38 40.18	2,058	2,009	42.0	\$40,277 107,036	104,465	1,865 2,185
Accountants and auditors	30.57	28.85	1,244	1,154	40.7	64,694	60,008	2,165
Financial analysts and	30.37	20.03	1,244	1,134	40.7	04,034	00,000	2,110
advisors	39.02	24.71	1,561	988	40.0	81,161	51,395	2,080
Loan counselors and officers	32.37	29.99	1,291	1,200	39.9	67,144	62,379	2,074
Loan officers	32.37	29.99	1,291	1,200	39.9	67,144	62,379	2,074
Loan officers	32.37		1,271	1,200	37.7	07,111	02,377	2,07
Computer and mathematical								
science occupations	37.60	34.62	1,517	1,400	40.4	78,893	72,800	2,098
Computer programmers	33.00	33.32	1,336	1,400	40.5	69,466	72,800	2,105
Computer software engineers	42.80	38.46	1,715	1,539	40.1	89,166	80,003	2,083
Computer software engineers, systems								
software	43.74	43.24	1,749	1,730	40.0	90,973	89,935	2,080
Computer support specialists	25.32	21.33	1,013	853	40.0	52,663	44,371	2,080
Computer systems analysts Network and computer	77.58	105.00	3,185	4,200	41.1	165,643	218,400	2,135
systems administrators Network systems and data	26.92	24.04	1,101	962	40.9	57,229	49,999	2,126
communications analysts	36.16	35.98	1,446	1,439	40.0	75,216	74,834	2,080
Architecture and engineering								
occupations	23.73	21.37	966	880	40.7	50,174	45,760	2,114
Architects, except naval	24.78	22.00	1,039	913	41.9	54,032	47,500	2,181
Engineers	32.93	33.03	1,361	1,321	41.3	70,781	68,700	2,149
Civil engineers	30.24	35.26	1,303	1,587	43.1	67,734	82,499	2,240
Electrical and electronics			,	,		,	,	, -
engineers	30.67	33.03	1,273	1,321	41.5	66,176	68,700	2,158
Drafters	20.27	20.00	811	800	40.0	41,941	41,600	2,069
Architectural and civil								
drafters	20.87	20.19	835	808	40.0	43,404	41,999	2,080
Electrical and electronic								
engineering technicians Surveying and mapping	24.92	24.61	997	984	40.0	51,826	51,193	2,080
technicians	13.47	13.00	539	520	40.0	28,009	27,040	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations	\$40.21	\$39.42	\$1,622	\$1,577	40.3	\$84,331	\$82,000	2,097
Community and social								
services occupations	15.43	14.36	617	574 771	40.0	32,106	29,863	2,080
Social workers Miscellaneous community	18.50	17.13	747	771	40.4	38,852	40,084	2,100
and social service								
specialists	11.35	11.97	450	479	39.7	23,408	24,896	2,063
Social and human service	11.15	11.01	4.40	425	20.6	22.072	22 (10	2.061
assistants	11.15	11.21	442	435	39.6	22,973	22,610	2,061
Legal occupations	20.69	17.50	850	700	41.1	44,182	36,400	2,136
Lawyers	34.23	33.04	1,514	1,615	44.2	78,744	84,001	2,301
Education training and								
Education, training, and library occupations	18.04	17.38	716	695	39.7	32,656	26,817	1,810
Postsecondary teachers		29.22	973	1,151	39.7	49,898	59,877	2,037
Primary, secondary, and				, -		,,,,,,,,		,
special education school								
teachers	21.44	22.69	858	908	40.0	34,761	35,414	1,621
Other teachers and instructors Teacher assistants	17.47 10.48	20.68 9.00	662 418	745 360	37.9 39.9	29,701 20,081	26,817 18,720	1,700 1,917
reaction assistants	10.40	7.00	710	300	37.7	20,001	10,720	1,717
Arts, design, entertainment,								
sports, and media	15.00	4.5.50			20.0	27.104	04.544	2000
occupations Designers		16.59 17.00	714 698	664 680	39.8 40.2	37,104 36,286	34,511 35,360	2,069 2,092
Graphic designers	19.24	17.50	770	700	40.2	40,022	36,400	2,092
Writers and editors		17.47	733	699	40.0	38,129	36,336	2,080
Healthcare practitioner and	20.95	22.72	1 226	024	40.1	64.277	40.040	2.002
technical occupations Pharmacists		23.73 52.93	1,236 2,116	924 2,117	40.1 40.0	64,277 110,019	48,048 110,094	2,083 2,080
Registered nurses		26.52	1,103	1,060	40.1	57,377	55,120	2,087
Therapists	41.66	40.00	1,666	1,600	40.0	86,643	83,200	2,080
Diagnostic related								
technologists and	20.21	20.64	1 120	1 106	40.0	50.677	C1 C51	2.000
technicians Health diagnosing and	28.21	29.64	1,128	1,186	40.0	58,677	61,651	2,080
treating practitioner								
support technicians	18.01	17.00	721	680	40.0	37,467	35,360	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	$^{-1}$		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued								
Licensed practical and licensed vocational nurses	\$19.40	\$18.50	\$760	\$740	39.2	\$39,496	\$38,480	2,036
Healthcare support occupations Nursing, psychiatric, and	13.09	11.00	494	435	37.7	25,672	22,610	1,961
home health aides Home health aides Nursing aides, orderlies,	9.41 8.36	9.30 8.46	356 320	351 294	37.9 38.3	18,523 16,625	18,242 15,288	1,968 1,989
and attendants Miscellaneous healthcare support occupations	9.63 13.40	9.45	366 509	360 504	38.0 38.0	19,056 26,461	18,720 26,208	1,978 1,974
Dental assistants Medical assistants	17.04 11.82	16.50 12.18	585 472	594 480	34.3 39.9	30,414 24,545	30,888 24,960	1,785 2,077
Protective service occupations Security guards and gaming	10.67	10.31	425	412	39.8	22,080	21,445	2,069
surveillance officers Security guards	10.17 10.17	10.00 10.00	404 404	400 400	39.7 39.7	21,020 21,020	20,800 20,800	2,067 2,067
Food preparation and serving related occupations First-line	7.45	7.50	283	280	38.0	14,715	14,560	1,975
supervisors/managers, food preparation and serving workers First-line supervisors/managers	13.87	14.29	602	577	43.4	31,281	30,000	2,255
of food preparation and serving workers Cooks	13.87 9.06 8.20	14.29 9.00 8.30	602 347 300	577 354 315	43.4 38.3 36.6	31,281 17,934 15,587	30,000 18,400 16,401	2,255 1,980 1,901
Cooks, fast food	10.31 9.44 8.35	9.82 9.39 8.85	396 367 334	385 375 354	38.4 38.8 40.0	19,554 19,058 17,377	17,680 19,523 18,400	1,897 2,019 2,080
Food preparation workers Food service, tipped Bartenders	7.93 3.99 6.19	7.19 3.35 6.00	300 146 224	270 107 240	37.9 36.7 36.3	15,604 7,616 11,671	14,040 14,040 5,569 12,480	1,969 1,907 1,886

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued								
Waiters and waitresses Dining room and cafeteria attendants and	\$3.30	\$2.35	\$121	\$86	36.7	\$6,301	\$4,455	1,909
bartender helpers Fast food and counter	6.37	6.00	236	232	37.0	12,260	12,064	1,925
workers Combined food preparation and serving workers,	7.84	7.70	297	288	37.9	15,441	14,976	1,969
including fast food Counter attendants, cafeteria, food concession, and coffee	7.79	7.50	295	280	37.8	15,322	14,560	1,967
shop	8.10	8.14	309	293	38.1	16,067	15,236	1,983
Dishwashers	7.76	7.00	303	280	39.1	15,749	14,560	2,031
coffee shop	7.34	7.62	276	305	37.6	14,351	15,843	1,956
Building and grounds cleaning and maintenance								
occupations	8.70 8.47	8.36 7.55	337 327	320 300	38.8 38.6	17,531 17,007	16,640 15,600	2,016
Building cleaning workers Janitors and cleaners, except maids and	6.47	7.55	321	300	38.0	17,007	13,000	2,007
housekeeping cleaners Maids and housekeeping	8.58	8.36	338	335	39.4	17,581	17,395	2,050
cleaners	7.81	7.50	290	263	37.2	15,090	13,650	1,932
workers Landscaping and	8.64	8.50	341	340	39.5	17,657	17,340	2,044
groundskeeping workers	8.33	8.50	329	340	39.5	17,043	17,340	2,047
Personal care and service occupations First-line	9.82	9.00	380	349	38.6	19,727	18,163	2,009
supervisors/managers of personal service workers Child care workers	14.23 8.67	13.19 8.00	548 339	528 320	38.5 39.1	28,507 17,622	27,431 16,640	2,003 2,032

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations First-line	\$18.22	\$13.00	\$742	\$525	40.7	\$38,571	\$27,300	2,117
supervisors/managers, sales workers First-line	19.62	15.85	831	656	42.3	43,202	34,112	2,202
supervisors/managers of retail sales workers First-line	16.98	15.19	709	641	41.7	36,847	33,338	2,170
supervisors/managers of non-retail sales		.			44.2		40.000	
workersRetail sales workers	26.51 10.65	20.67 9.00	1,167 428	827 355	44.0 40.2	60,695 22,254	43,000 18,441	2,289 2,090
Cashiers, all workers	7.82	7.50	306	300	39.2	15,935	15,600	2,037
Cashiers	7.82	7.50	306	300	39.2	15,935	15,600	2,037
Counter and rental clerks								
and parts salespersons	11.38	10.00	454	400	39.9	23,593	20,800	2,073
Counter and rental clerks	9.99	9.00	395	360	39.6	20,547	18,720	2,057
Parts salespersons	12.99	12.00	523	480	40.2	27,173	24,960	2,093
Retail salespersons	12.29	10.00	503	400	41.0	26,180	20,800	2,131
Advertising sales agents	27.73	24.81	974	923	35.1	50,649	47,970	1,827
Insurance sales agents Securities, commodities, and financial services sales	20.40	17.31	840	692	41.2	43,700	36,001	2,142
agents Sales representatives, wholesale and	36.67	22.40	1,467	896	40.0	76,268	46,592	2,080
manufacturing	27.95	23.08	1,146	962	41.0	59,572	49,999	2,131
wholesale and manufacturing, technical and scientific products	34.97	26.44	1,434	1,122	41.0	74,542	58,342	2,132
wholesale and manufacturing, except technical and scientific	25.22	22.02	1.024	022	41.0	52.776	40,000	2 121
products Miscellaneous sales and	25.23	22.03	1,034	923	41.0	53,776	48,000	2,131
related workers	16.53	15.09	661	604	40.0	34,380	31,396	2,080
Office and administrative support occupations	14.58	13.62	578	540	39.6	30,017	28,080	2,059

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued First-line supervisors/managers of								
office and administrative support workers	\$21.90	\$20.06	\$875	\$802	39.9	\$45,492	\$41,725	2,077
Financial clerks Bill and account collectors Billing and posting clerks	13.91 15.54	13.85 14.21	551 622	550 568	39.6 40.0	28,652 32,325	28,600 29,557	2,060 2,080
and machine operators Bookkeeping, accounting,	13.68	14.00	540	560	39.5	28,068	29,120	2,052
and auditing clerks	15.15	14.90	597	596	39.4	31,020	31,000	2,048
Procurement clerks Tellers	15.15 11.45	17.10 10.82	606 458	684 433	40.0 40.0	31,520 23,810	35,566 22,495	2,080 2,080
Credit authorizers, checkers, and clerks	14.00	13.68	560	547	40.0	29,128	28,454	2,080
Customer service representatives	16.13	15.44	635	600	39.3	32,911	31,200	2,040
clerks	8.15	8.00	312	300	38.3	16,243	15,600	1,992
Loan interviewers and clerks	15.14	13.43	604	537	39.9	31,384	27,924	2,073
New accounts clerks	11.39	10.64	454	426	39.9	23,631	22,135	2,075
Order clerks	11.31	11.00	452	440	40.0	23,529	22,880	2,080
Receptionists and information	11.01	11.00				20,02	22,000	2,000
clerks	11.85	11.50	469	460	39.6	24,366	23,920	2,057
Cargo and freight agents	18.79	19.02	777	797	41.4	40,411	41,454	2,150
Dispatchers	14.24	12.00	593	437	41.6	30,812	22,734	2,164
Dispatchers, except police,								
fire, and ambulance	14.45	12.00	603	420	41.8	31,371	21,840	2,171
Production, planning, and expediting clerks	14.85	15.00	594	600	40.0	30,885	31,200	2,080
Shipping, receiving, and	12.02	12.00	511	400	20.5	26.552	24060	2.056
traffic clerks	12.93	12.00	511	480	39.5	26,573	24,960	2,056
Stock clerks and order fillers	11.45	10.50	466	420	40.7	23,849	21,840	2,083
Secretaries and administrative	17.20	16.92	670	601	20.2	25 200	25 172	2.042
assistants	17.29	16.83	679	691	39.3	35,309	35,173	2,042
Executive secretaries and								
administrative assistants	19.98	19.25	795	767	39.8	41,333	39,901	2,069
Legal secretaries	19.98	19.25	795 584	560	39.8 39.5	30,378	29,120	2,069
Medical secretaries	15.28	13.35	600	534	39.3	31,201	27,774	2,033

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

01	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations								
-Continued Secretaries, except legal,								
medical, and executive Data entry and information	\$16.40	\$15.00	\$632	\$599	38.5	\$32,819	\$31,000	2,001
processing workers	12.72	12.57	509	503	40.0	26,452	26,135	2,080
Data entry keyers	12.31	12.57	492	503	40.0	25,602	26,135	2,080
Insurance claims and policy	16.60	1400	650	7. 60	20.1	22.704	20.120	2.025
processing clerks	16.60	14.00	650	560	39.1	33,784	29,120	2,035
Office clerks, general	12.52	12.00	494	480	39.5	25,696	24,960	2,052
Construction and extraction								
occupations	16.27	14.00	653	560	40.1	33,832	29,120	2,079
First-line							·	
supervisors/managers of								
construction trades and								
extraction workers	27.28	20.65	1,137	826	41.7	59,100	42,952	2,167
Carpenters Carpet, floor, and tile	16.02	15.83	641	633	40.0	32,654	32,926	2,038
installers and finishers	16.42	16.97	636	679	38.8	33,092	35,291	2,016
Construction laborers	10.80	10.50	432	420	40.0	22,412	21,840	2,075
Construction equipment	14.02	14.50	561	580	40.0	29,163	30,160	2,080
operators Operating engineers and other construction	14.02	14.50	301	360	40.0	29,103	30,100	2,000
equipment operators	14.86	15.10	594	604	40.0	30,900	31,408	2,080
Electricians	17.15	16.00	686	640	40.0	35,666	33,280	2,080
Insulation workers	17.16	20.00	686	800	40.0	35,692	41,600	2,080
Pipelayers, plumbers, pipefitters, and						ŕ	,	•
steamfitters	16.94	14.96	678	599	40.0	35,230	31,123	2,080
Plumbers, pipefitters, and	10.77	17.70	370		10.0	33,230	31,123	2,000
steamfitters	17.58	17.00	703	680	40.0	36,566	35,360	2,080
Helpers, construction trades	12.07	12.00	482	470	39.9	24,934	24,440	2,066
Miscellaneous construction	10.00	10.00		400	40.0	20.556	24050	2.000
and related workers	13.82	12.00	553	480	40.0	28,750	24,960	2,080
Installation, maintenance, and								
repair occupations	18.73	17.65	755	700	40.3	39,028	36,400	2,084

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Installation, maintenance, and repair occupations -Continued First-line									
supervisors/managers of mechanics, installers, and repairers	\$25.65	\$25.00	\$1,085	\$1,076	42.3	\$56,411	\$55,931	2,199	
and office machine repairers	14.79	14.45	592	578	40.0	30,767	30,052	2,080	
telecommunications equipment installers and repairers Telecommunications equipment installers	22.19	22.72	888	909	40.0	46,152	47,247	2,080	
and repairers, except line installers	22.19	22.72	888	909	40.0	46,152	47,247	2,080	
electronic equipment mechanics, installers, and repairers Electrical and electronics repairers, commercial	19.35	18.50	782	740	40.4	40,668	38,480	2,102	
and industrial equipment Automotive technicians and	18.00	17.51	720	700	40.0	37,441	36,419	2,080	
repairers	17.79	16.05	723	648	40.6	37,571	33,696	2,112	
Automotive body and related repairers Automotive service	18.90	18.63	780	745	41.3	40,568	38,740	2,147	
technicians and mechanics	17.51	15.75	708	630	40.5	36,837	32,760	2,104	
Bus and truck mechanics and diesel engine specialists Heavy vehicle and mobile equipment service	16.62	15.00	665	600	40.0	34,561	31,200	2,080	
technicians and mechanics	18.44	17.65	738	706	40.0	38,350	36,712	2,080	
mechanics, except engines	19.68	17.65	787	706	40.0	40,943	36,712	2,080	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly ²		Weekly ³ Annual ⁴				
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Heating, air conditioning, and refrigeration mechanics and installers	\$15.20	\$15.50	\$610	\$620	40.1	\$31,700	\$32,240	2,085
Industrial machinery installation, repair, and maintenance workers	16.94	17.20	677	688	40.1	34,873	35,782	2,083
Industrial machinery mechanics Maintenance and repair	21.51	20.84	860	834	40.0	42,571	39,520	1,980
workers, general Maintenance workers,	14.63	15.60	585	624	40.0	30,424	32,448	2,080
machinery Line installers and repairers Electrical power-line	17.51 24.99	18.90 25.37	701 1,000	756 1,015	40.0 40.0	36,430 51,976	39,312 52,763	2,080 2,080
installers and repairers Telecommunications line installers and repairers	28.68	28.99 25.37	1,147 946	1,160 1,015	40.0	59,644 49,212	60,299 52,763	2,080 2,080
Miscellaneous installation, maintenance, and repair							·	
workers Helpersinstallation, maintenance, and repair	16.58	15.00	662	600	39.9	33,752	31,200	2,036
workers	12.16	12.00	486	480	40.0	23,971	24,960	1,971
Production occupations First-line	13.32	12.00	530	480	39.8	27,537	24,960	2,068
supervisors/managers of production and operating workers	20.04	20.00	809	800	40.4	42,091	41,600	2,100
assemblers Electrical and electronic	10.53	11.00	421	440	40.0	21,900	22,880	2,080
equipment assemblers Miscellaneous assemblers and	10.59	11.00	424	440	40.0	22,036	22,880	2,080
fabricatorsBakers	9.90 10.53	9.50 8.30	394 421	380 332	39.7 40.0	20,464 21,910	19,760 17,264	2,066 2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Butchers and other meat,								
poultry, and fish	01406	016.60	Φ 5 0.4	0.00	40.0	Φ20.011	024711	2.000
processing workers	\$14.86	\$16.69	\$594	\$668	40.0	\$30,911	\$34,711	2,080
Butchers and meat cutters	17.11	16.98	684	679	40.0	35,586	35,318	2,080
Computer control								
programmers and	14.02	12.90	507	550	40.0	21.025	20 001	2.000
operators Computer-controlled	14.92	13.89	597	556	40.0	31,035	28,891	2,080
machine tool operators,	14.02	13.89	597	556	40.0	21.025	20 001	2.000
metal and plastic Machine tool cutting setters,	14.92	15.89	391	330	40.0	31,035	28,891	2,080
operators, and tenders,								
metal and plastic	13.33	13.00	533	520	40.0	27,724	27,040	2,080
Machinists	16.53	17.00	662	635	40.0	34,437	33,010	2,080
Welding, soldering, and	10.55	17.00	002	033	40.1	34,437	33,010	2,003
brazing workers	14.15	14.00	566	560	40.0	29,426	29,120	2,080
Welders, cutters, solderers,	17.13	14.00	300	300	40.0	27,720	27,120	2,000
and brazers	14.12	14.00	565	560	40.0	29,374	29,120	2,080
Miscellaneous metalworkers	12	11.00	505	500	10.0	25,571	25,120	2,000
and plastic workers	11.49	8.00	454	320	39.5	23,588	16,640	2,053
Bookbinders and bindery								_,,,,,
workers	16.08	18.05	643	722	40.0	33,441	37,544	2,080
Bindery workers	16.08	18.05	643	722	40.0	33,441	37,544	2,080
Printers	16.89	16.00	670	640	39.7	34,846	33,280	2,064
Printing machine operators	16.78	15.75	666	630	39.7	34,632	32,760	2,064
Laundry and dry-cleaning								
workers	8.76	8.75	338	350	38.5	17,562	18,200	2,004
Miscellaneous plant and								
system operators	27.13	28.01	1,085	1,120	40.0	56,435	58,261	2,080
Inspectors, testers, sorters,								
samplers, and weighers	16.63	16.50	664	660	40.0	34,545	34,320	2,078
Painting workers	10.66	9.50	426	380	40.0	22,168	19,760	2,080
Miscellaneous production								
workers	11.56	9.79	454	384	39.3	23,605	19,988	2,042
Helpersproduction			•		26 -	40 ===		2012
workers	9.82	9.14	380	320	38.7	19,759	16,640	2,012
TP								
Transportation and material	13.31	12.22	<i>EE</i> 0	400	41.0	20 772	25 400	2.162
moving occupations	13.31	12,22	558	488	41.9	28,772	25,480	2,162

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued First-line supervisors/managers of helpers, laborers, and								
material movers, hand Driver/sales workers and	\$15.21	\$15.00	\$608	\$600	40.0	\$31,633	\$31,200	2,080
truck drivers Driver/sales workers Truck drivers, heavy and	14.43 14.01	14.00 14.78	625 570	571 541	43.3 40.7	32,426 29,664	29,536 28,155	2,247 2,118
tractor-trailer	15.51	15.00	701	624	45.2	36,448	32,448	2,351
delivery services Dredge, excavating, and	12.68	11.50	522	480	41.2	26,960	24,960	2,127
loading machine operators Excavating and loading machine and dragline	13.37	14.00	535	560	40.0	27,802	29,120	2,080
operators Industrial truck and tractor	13.37	14.00	535	560	40.0	27,802	29,120	2,080
operatorsLaborers and material	11.42	9.74	458	390	40.1	23,811	20,259	2,085
movers, hand	9.96	9.30	397	372	39.8	20,448	19,334	2,053
equipmentLaborers and freight, stock, and material movers,	9.52	9.50	381	380	40.0	19,806	19,760	2,080
hand	10.36	9.43	414	377	39.9	21,199	19,606	2,046
Packers and packagers, hand	8.59	8.00	336	320	39.1	17,466	16,640	2,034

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Many wealthy parties are the straight time wealth wages are adaptically as a single pay.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.